

# Commercial Tenant Program

Qualified Consultant



*“We have found ways to cut tenant energy costs by at least 30% with little or no cost. Our clients have found the process straightforward, working well for both multi-phase restack projects and fast paced build-outs.”*

—Director of Energy & Sustainability, Robert Derector Associates



## Strengthen client relationships, develop new business

Commercial office tenants and building owners are receiving up to 100% cost share for an energy study that can help enhance the efficiency of their leased spaces. Be the one to connect your clients with this valuable opportunity.

### About the Commercial Tenant Program

#### Growing




- Currently, there are 328 projects in the program
- Projects represent a variety of sectors: law, technology, media, retail banking, financial services, commerce, and fashion
- Project range in size from 1,000 ft<sup>2</sup> up to 400,000 ft<sup>2</sup>—but there’s no upper limit on project size

#### Responsive

- Average 13-day turnaround for NYSERDA to review, approve, process an application, and issue an approval notice
- NYSERDA has a 30-day prompt pay policy and consultants can receive 100% of the funding directly
- Free measurement and verification when improvements from the energy study are implemented

#### Flexible

- Serves commercial office tenants no matter where they are in their lease cycle

		Applicable if:	Benefits
For Tenants	 <b>Basic Track</b>	<ul style="list-style-type: none"> <li>Tenant is not sure of their EE options/not familiar with EE</li> <li>Tenant has less than five years left on their lease</li> <li>Tenant occupies small-to-medium office spaces</li> <li>Tenant is looking for a more incremental approach to EE</li> </ul>	<ul style="list-style-type: none"> <li>Gain an overview of current energy usage</li> <li>Discover ways to improve comfort and productivity of the office space</li> <li>Learn how to save energy and money in the leased office space</li> </ul>
	 <b>High Performance Track</b>	<ul style="list-style-type: none"> <li>Tenant is designing or renovating an office space</li> <li>Tenant has a longer lease</li> <li>Tenant has larger office spaces</li> <li>Tenant is interested in achieving higher energy performance targets in their current space</li> </ul>	<ul style="list-style-type: none"> <li>Signal a commitment to environmentally friendly practices</li> <li>Attract and retain top talent</li> <li>Reap energy cost savings from upgraded technologies</li> <li>Improve employee comfort, health, productivity, and long-term job satisfaction</li> </ul>
For Building Owners and Property Managers	 <b>High Performance Track</b>	<ul style="list-style-type: none"> <li>Owner is looking to engage current tenants in a conversation about making an office space more efficient and comfortable</li> <li>Owner wants to uncover the best design practices that will inform fit-outs and offer new amenities to prospective tenants</li> </ul>	<ul style="list-style-type: none"> <li>Increase value of commercial property</li> <li>Lower overall operating costs</li> <li>Attract and retain tenants that have similar efficiency goals</li> </ul>

## Ready to get started?

Learn more about the Commercial Tenant program at [nyserdera.ny.gov/CTP](https://nyserdera.ny.gov/CTP)

If you are interested in becoming a qualified consultant, email [commercialprograms@nyserdera.ny.gov](mailto:commercialprograms@nyserdera.ny.gov)