Highlights

- 41% of CBO-initiated projects use GJGNY loans, compared to 30% program-wide.

- 13% of CBO-initiated loans are Tier 2, compared to 10% program-wide.

- Average loan amounts for CBO-initiated loans are lower than those program-wide.

- 11 of the 100 PON 2033 (OJT) recipients came from the CBOs.

Above percentages are approximated (2/1/12)
CASH, MRNY, and NHSJ were selected from the second RFP (2327) and are approximately 5-6 months behind the first round of CBOs (2038)
Number of Audit Leads by Source Program to Date
CBOs are reaching multilingual markets for recruitment into Home Performance and Workforce Development.

- Downtown Manhattan CDC has translated the Material Procurement Training & Building Operator Training curriculum into Chinese. Classes to be held this summer.

CBOs are leveraging other funds (Land Trust, FEMA) to get Home Performance work complete.

Aggregation pilots are bringing new ways of reaching customers into the program while enhancing community benefits through hiring practices and wage standards.

- CBOs are breaking new ground in Aggregation – i.e. developing a model for handling new housing structures like condominiums and townhouses (RUPCO).

CBOs provide area-specific, NYSERDA-approved contractor lists to facilitate the contractor selection process.
CBOs are replacing the services that the Energy $mart Community Contractors handled, but no longer addressed through the new effort.

CBOs are attending local events like home shows and street fairs to spread the word to new populations.

- This commitment to personal interaction, coupled with creative social media strategies, has helped forge strong connections with local community and environmental groups.

CBOs are developing a network of successful partnerships.

- Neighborhood Housing Services of Staten Island (NHS-SI) is working with a core group of Home Performance contractors on Staten Island to address homes impacted by Hurricane Sandy.
- Long Island Progressive Coalition is working with Suffolk County Veteran's Association and Clubhouse of Suffolk County, to retrofit NFP-owned dwelling units occupied by Assisted-HPwES eligible residents.
- Rural Ulster Preservation Company (RUPCO) has forged an alliance with Spinaker Properties to address large scale energy efficiency in condominiums.

CBOs are winning the approval of local government and community leaders.

- These “endorsements” validate the program at the community level.
Home Performance Work & Audits

CBO Attributed HP Production by Quarter

CBO Attributed HP Audit Complete by Quarter

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Questions?