Final Appendix

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Appendix A Survey Sample Characteristics

This appendix contains a breakdown of the characteristics of the sampled communities. Tables A-1 and A-2 contain the breakdown as reflected by the Priority distribution when we designed our sample and collected data. After sample design and execution, one municipality was reassigned from Priority 3 to Priority 1.

		Population Surveyed Sample								
Characteristics	Total		Priority 1		Priority 2-4		Priority 1		Priority 2-4	
	Ν	%	Ν	%	Ν	%	Ν	%	Ν	%
Total	1600	100%	80	100%	1520	100%	37	100%	67	100%
Туре	Туре									
County	62	4%	10	13%	52	3%	5	14%	2	3%
City	62	4%	28	35%	34	2%	13	35%	2	3%
Town	932	58%	33	41%	899	59%	15	41%	39	58%
Village	544	34%	9	11%	535	35%	4	11%	24	36%
Location	-									
Upstate	1275	80%	58	73%	1217	80%	27	73%	56	84%
Downstate	325	20%	22	27%	303	20%	10	27%	11	16%
Size										
Large	102	6%	28	35%	74	5%	12	32%	5	7%
Medium	436	27%	44	55%	392	26%	21	57%	14	21%
Small	1062	66%	8	10%	1054	69%	4	11%	48	72%
Segment										
Green Committed	236	15%	70	88%	166	11%	33	89%	8	12%
Economic Stimulators	532	33%	6	7%	526	35%	2	5%	20	30%
Fiscal Hawks	832	52%	4	5%	828	54%	2	5%	39	58%
Prior Program Partici	pation									
Yes	500	31%	78	98%	422	28%	37	100%	25	37%
No	1100	69%	2	2%	1098	72%	0	0%	42	63%

Table A-1	. Population and Sam	ple Characteristics Breakdown*
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* Subsequent to sample design and data collection, one municipality was reassigned from Priority 3 to Priority 1. This table reflects the sample breakdown prior to that reassignment.

Driority	Strata	P	opulation	Surveyed Sample			
Priority		Ν	%	Ν	Weighted N	Weighted %	
Priority 1	Stratum 1	80	5%	37	80	5%	
Priority 2	Stratum 2	110	7%	9	205	13%	
Priority 3	Stratum 2	547	34%	24	544	34%	
Priority 4	Stratum 2	863	54%	34	771	48%	
Total		1600	100%	104	1600	100%	

Table A-2. Population and Sample Breakdown by Priority Number*

* Subsequent to sample design and data collection, one municipality was reassigned from Priority 3 to Priority 1. This table reflects the sample breakdown prior to that reassignment.

Appendix B Survey Disposition Results

This appendix presents the number of communities in our sample frame, the number contacted, the number of survey completes, the number of refusals, and completion rate as a proportion of those contacted.

Table B-1. Survey Dispositions

Total Number in Sample Frame	Contacted	Completed	Refused	Completion Rate
480	333	104	4	31%

This appendix presents information on the number of communities completing actions at the time of the survey in May 2017.

Table C-1. Aggregate Metrics*

Metric	Baseline	Attained between	Total
	(Attained by	August 2016 and	attained as
	August 2016)	May 2017	of May 2017
Number of communities that have completed	467	563	1050
1 or more High-Impact Actions	(29%)	(35%)	(66%)
Number of communities that have completed 2 or more High-Impact Actions	248	387	655
	(16%)	(24%)	(41%)
Number of communities that have completed 3 or more High-Impact Actions	128	193	341
	(8%)	(12%)	(21%)
Number of communities that have completed 4 or more High-Impact Actions (minimum for designation)	10 (1%)	193 (12%)	203 (13%)
Number of communities that indicate clean energy is a priority**	473 (30%)		

* The population for this table is all 1600 New York State communities. All reported numbers of communities are estimated from a representative sample whose size provided greater than 90 percent confidence and 10 percent precision.

** Community representatives indicated whether clean energy is a priority in spring 2017. The survey did not attempt to ask representatives for two assessments of priority — one for August 2016 and one for the day the survey answer was provided – as responses for the earlier date would have questionable validity.

Action	Number ineligible for action	Number eligible for action	Number complete at baseline (August 2016)	Number complete between August 2016 and May 2017	Total number complete May 2017	Total as a percent of eligible
Benchmarking	0	1600	184	96	280	18%
Clean Energy Upgrades	23	1577	55	382	437	28%
LED Street Lights	0	1600	109	45	154	10%
Clean Fleets	23	1577	132	50	182	12%
Solarize	2	1598	88	29	117	7%
Unified Solar Permit	52	1548	51	354	405	26%
Energy Code Enforcement Training	52	1548	103	505	608	39%
Climate Smart Communities Certification	2	1598	56	75	131	8%
Community Choice Aggregation	52	1548	50	7	57	4%
PACE Financing	1384	216	31	23	54	25%

Table C-2. Status by Action*

* The numbers of communities indicate the size of the population represented.

Appendix D Survey Answers

This appendix contains the count and percent of contacts providing each response option for each closed-ended survey question. The "Missing" answer option here includes respondents who were not asked the question. The survey's skip logic did not pose a given question when either the information was already known to the research team from the program database or the respondent's answer to a previous question indicated it would be inappropriate to ask the given question.

Due to rounding when the weights were applied, some percent totals do not equal precisely 100% and some counts do not equal precisely 1600 local governments. Differences from 100% and 1600 are very small.

Q1 Does your municipality have either an Energy Action Plan or an energy chapter in your general plan?	Percent	Count
Yes – Energy Action Plan	5%	71
Yes – Energy chapter in general plan	11%	168
No – No EAP, no chapter in their general plan	82%	1316
Not applicable – No general plan (and no EAP)	3%	45
Missing	0%	0
Total	101%	1600

Q2 Does your municipality have a procurement policy that prioritizes the purchase of energy efficiency equipment or products?	Percent	Count
Yes	20%	314
No	79%	1263
Don't know \rightarrow Who should we talk to about this?	1%	23
Missing	0%	0
Total	100%	1600

Q3 Does your municipality have an energy manager or someone explicitly responsible for pursuing energy efficiency in your facilities and operations?	Percent	Count
Yes	13%	212
No	87%	1388
Missing	0%	0
Total	100%	1600

Q4.1 Clean energy is a priority at my municipality, do you agree or disagree?	Percent	Count
Agree	81%	1294
Disagree	16%	258
Don't know	3%	48
Missing	0%	0
Total	100%	1600

Q5 Does someone at your municipality enter energy usage data for your municipal buildings into a portfolio manager or benchmarking system?	Percent	Count
Yes	31%	495
No	66%	1055
Don't know \rightarrow Who should we talk to about this?	2%	25
Missing	2%	25
Total	101%	1600

Q6 Does your municipality enter data for all municipal buildings 1,000 square feet or larger into the Portfolio Manager system?	Percent	Count
Yes	26%	406
No	4%	68
Not applicable, no municipal buildings larger than 1000 sf	1%	23
Missing	69%	1103
Total	100%	1600

Q7 Have you completed energy-saving upgrades or renewable energy projects at any of your municipal buildings?	Percent	Count
Yes	84%	1346
No	13%	206
Missing	3%	48
Total	100%	1600

Q8 Were any of those upgrades or renewable energy projects completed after January 1, 2014?	Percent	Count
Yes	65%	1045
No	19%	301
Missing	16%	254
Total	100%	1600

Q9 Have you noticed a reduction in your buildings' energy use since the completion of those upgrades/renewable energy projects?	Percent	Count
Yes	38%	610
No	10%	165
Don't know \rightarrow Who should we talk to about this?	17%	269
Missing	35%	555
Total	100%	1599

Q10.1 Was that reduction in energy use 10% or more of total municipal building consumption as compared to the baseline?	Percent	Count
Yes	28%	455
No	8%	124
Don't know \rightarrow Who should we talk to about this?	2%	31
Missing	62%	990
Total	100%	1600

Q10.2 Was that upgrade reduction after Aug 2016?	Percent	Count
Yes	24%	382
No	5%	72
Missing	72%	1145
Total	101%	1599

Q11 Was the baseline a history of at least 12 months of building energy usage data?	Per cent	Count
Yes	28%	453
No	0%	2
Missing	72%	1145
Total	100%	1600

Q12 How difficult would it be for your community to reduce energy use in municipal buildings by 10% through retrofits, energy upgrades, or renewable energy projects?	Percent	Count
2	7%	113
3	3%	52
4	2%	27
5	21%	337
6	5%	75
7	6%	99
8	14%	231
9	6%	91
10	3%	50
Don't know \rightarrow Who should we talk to about this?	2%	25
Missing	31%	500
Total	100%	1600

Q14 About how many cobra head streetlights does your municipality own or lease?	Percent	Count
Number:	62%	990
None	21%	328
Don't know \rightarrow Who should we talk to about this?	13%	203
Missing	5%	79
Total	101%	1600

Q15.1 How many of your cobra-head streetlights are LED lights?	Percent	Count
Number	61%	983
Missing	39%	617
Total	100%	1600

Q15.2 How many of these LED were installed after August 2016?	Percent	Count
0	11%	167
2	3%	45
4	0%	2
12	1%	23
20	4%	68
25	0%	4
60	1%	23
Missing	79%	1267
Total	99%	1599

Q16 How difficult do you think it'd be for your community to replace at least 50% of all cobra-head style streetlights with LED lights?	Percent	Count
1	6%	97
2	10%	161
3	4%	70
4	3%	48
5	14%	221
7	6%	99
8	6%	102
9	6%	97
10	3%	48
Don't know \rightarrow Who should we talk to about this?	30%	483
Missing	11%	174
Total	99%	1600

Q18.1 Does your municipality have at least one active alternative fuel vehicle in its fleet of vehicles?	Percent	Count
Yes	3%	52
No	91%	1448
Don't know \rightarrow Who should we talk to about this?	0%	2
Missing	6%	98
Total	100%	1600

Q18.2 Was that vehicle added to your fleet after August 2016?	Percent	Count
Yes	2%	25
No	2%	27
Missing	97%	1548
Total	101%	1600

Q19 How difficult do you think it'd be for your municipality to add an alternative fuel vehicle to your fleet?	Percent	Count
1	0.3%	4
2	4%	70
3	2%	25
4	2%	27
5	6%	95
6	2%	31
7	10%	161
8	15%	233
9	16%	252
10	34%	549
Missing	10%	152
Total	101%	1599

Q20.1 Has your municipality provided at least one electric vehicle charging station or compressed natural gas fueling station that is currently active?	Percent	Count
Yes	8%	120
No	86%	1382
Missing	6%	98
Total	100%	1600

Q20.2 Was that charging station installed after August 2016?	Percent	Count
Yes	4%	70
No	3%	50
Missing	93%	1480
Total	100%	1600

Q21 How difficult do you think it'd be for your municipality to install an EV charging station?	Percent	Count
1	2%	27
2	3%	52
3	12%	184
4	1%	23
5	15%	233
6	3%	50
7	6%	93
8	10%	163
9	13%	209
10	22%	345
Missing	14%	223
Total	101%	1602

Q23 Has someone at your municipality received training or training materials related to solar from NYSERDA?	Percent	Count
Yes	34%	542
No	48%	775
Don't know	18%	283
Missing	0%	0
Total	100%	1600

Q24 How useful was that NYSERDA training information?	Percent	Count
3	1%	23
4	0.3%	4
5	4%	68
6	0.1%	2
7	6%	95
8	14%	221
10 – Very useful	8%	122
Don't know/I did not receive the training materials	0.4%	6
Missing	66%	1058
Total	100%	1599

Q25 Has your municipality participated in previous rounds of the NYSERDA Community Solar NY program to do a Solarize campaign?	Percent	Count
Yes	14%	217
No	80%	1277
Not applicable	1%	23
Don't know \rightarrow Who should we talk to about this?	2%	25
Missing	4%	58
Total	101%	1600

Q26 Was that campaign launched after January 1, 2014?	Percent	Count
Yes	14%	217
Missing	86%	1383
Total	100%	1600

Q27.1 Did you have at least 10 solar installations resulting from that campaign?	Percent	Count
Yes	5%	79
No	7%	113
Don't know \rightarrow Who should we talk to about this?	2%	25
Missing	86%	1383
Total	100%	1600

Q27.2 Was that 10th solar installation after August 2016?	Percent	Count
Yes	2%	27
No	3%	52
Missing	95%	1521
Total	100%	1600

Q28 Have you or someone at your municipality emailed NYSERDA to establish contact with a Clean Energy Coordinator to start a Community Solar/Solarize Campaign?	Percent	Count
Yes	16%	258
No	72%	1155
Don't know \rightarrow Who should we talk to about this?	0%	2
Missing	12%	185
Total	100%	1600

Q29 Have you completed the Solarize Campaign Scoping Document?	Percent	Count
Yes	4%	70
No	12%	188
Missing	84%	1342
Total	100%	1600

Q30.1 Have you had at least 10 solar installations resulting from your Solarize campaign?	Percent	Count
Yes	0%	2
No	1%	23
Don't know \rightarrow Who should we talk to about this?	3%	45
Missing	96%	1530
Total	100%	1600

Q30.2 Was that 10th solar installation after August 2016?	Percent	Count
Yes	0%	2
Missing	99%	1598
Total	100%	1600

Q31 How difficult do you think it will be for your municipality to undertake a Solarize campaign?	Percent	Count
1	3%	45
2	6%	97
3	9%	145
4	2%	25
5	12%	186
6	7%	116
7	6%	97
8	19%	310
9	10%	159
10	4%	68
Don't know	6%	97
Missing	16%	255
Total	100%	1600

Q32 How difficult do you think it will be for your community to get 10 solar installations resulting from your Solarize campaign?	Percent	Count
1	2%	27
2	9%	140
3	8%	122
4	4%	70
5	9%	143
6	3%	45
7	6%	97
8	16%	258
9	21%	342
10	4%	68
Don't know	6%	99
Missing	12%	187
Total	100%	1598

Q34.1 Have you adopted the Unified Solar Permit (USP)?	Percent	Count
Yes	23%	373
No	72%	1146
Not applicable	2%	27
Don't know \rightarrow Who should we talk to about this?	3%	54
Missing	0%	0
Total	100%	1600

Q34.2 Was that USP adopted after August 2016?	Percent	Count
Yes	20%	324
No	3%	46
Don't know	0%	2
Missing	77%	1227
Total	100%	1599

Q38 Have you emailed NYSERDA to indicate interest in adopting the Unified Solar Permitting process?	Percent	Count
Yes	4%	70
No	66%	1053
Don't know \rightarrow Who should we talk to about this?	3%	48
Missing	27%	429
Total	100%	1600

Q39 Did you receive an email from NYSERDA indicating you're eligible to receive the Streamlined Permitting PV incentive?	Percent	Count
Yes	3%	48
No	1%	23
Missing	96%	1530
Total	100%	1601

Q40 How difficult do you think it would be for your community to adopt the Unified Solar Permitting process?	Percent	Count
1	0.1%	2
2	7%	118
3	8%	122
4	3%	48
5	20%	324
6	1%	23
7	6%	93
8	7%	113
9	9%	138
10	1%	23
Don't know \rightarrow Who should we talk to about this?	9%	143
Missing	28%	454
Total	99%	1601

Q42 Have your energy code compliance officers participated in NYSERDA's enforcement training module?	Percent	Count
Yes	32%	505
No	48%	775
Not applicable	7%	113
Don't know \rightarrow Who should we talk to about this?	3%	52
Missing	10%	156
Total	100%	1601

Q43 How difficult do you think it would be for your energy code compliance officers to participate in NYSERDA's enforcement training module?	Percent	Count
1	1%	11
2	13%	216
3	9%	140
5	9%	147
6	3%	45
7	1%	23
8	6%	92
9	1%	23
Don't know \rightarrow Who should we talk to about this?	13%	212
Missing	43%	692
Total	100%	1601

Q45.1 Has your community been listed as a Registered or Certified Climate Smart Community on the New York State Department of Environmental Conservation (NYSDEC) website?	Percent	Count
Yes, registered	7%	108
Yes, certified	6%	99
No	79%	1260
Not applicable	1%	23
Don't know \rightarrow Who should we talk to about this?	5%	77
Missing	2%	33
Total	100%	1600

Q45.2 Were you a registered CSC after August 2016?	Percent	Count
Yes	9%	140
No	4%	61
Don't know	0%	2
Missing	87%	1397
Total	100%	1600

Q46 How familiar are you with the Climate Smart Communities program, including its actions and point system?	Percent	Count
Very familiar	9%	145
Somewhat familiar	18%	287
Not at all familiar	52%	830
Missing	21%	338
Total	100%	1600

Q47 How difficult do you think it would be for your municipality to register for Climate Smart Communities?	Percent	Count
1	3%	46
2	6%	100
3	1%	23
4	0%	2
5	41%	656
6	2%	33
7	4%	69
8	7%	114
9	2%	26
10	9%	140
Don't know \rightarrow Who should we talk to about this?	3%	48
Missing	21%	342
Total	100%	1599

Q49 Has your community either adopted or is in the process of adopting legislation authorizing its participation in an opt-out community choice aggregation program?	Percent	Count
Yes – already adopted legislation authorizing our community's participation	8%	124
Yes – in the process of adopting	5%	75
No	82%	1318
Not applicable	0%	2
Don't know \rightarrow Who should we talk to about this?	2%	27
Missing	3%	54
Total	100%	1600

Q50.1 Have you contracted with an energy service company (ESCO) to provide the energy?	Percent	Count
Yes	5%	75
No	3%	50
Missing	92%	1476
Total	100%	1601

Q50.2 Was CCA approved after August 2016?	Percent	Count
Yes	2%	27
No	3%	48
Missing	95%	1525
Total	100%	1600

Q51 Have you informed residents of the opt-out process?	Percent	Count
Yes	6%	95
No	2%	29
Missing	92%	1476
Total	100%	1600

Q52 Is the default option 100% renewable energy?	Percent	Count
Yes	2%	25
No	2%	29
Don't know \rightarrow Who should we talk to about this?	4%	70
Missing	92%	1476
Total	100%	1600

Q54 How difficult do you think it would be for your municipality to pass legislation authorizing Community Choice Aggregation?	Percent	Count
1	0.1%	2
2	2%	25
3	6%	102
4	2%	25
5	28%	448
6	3%	45
7	2%	27
8	12%	190
9	9%	138
10	14%	229
Don't know \rightarrow Who should we talk to about this?	3%	48
Missing	20%	321
Total	101%	1600

Q56.1 Have you adopted or are you in the process of adopting legislation that would require benchmarking and reporting of municipal buildings 1,000 square feet or larger?	Percent	Count
Yes – already adopted	12%	186
Yes – in the process of adopting	3%	50
No	72%	1157
Not applicable	3%	45
Don't know \rightarrow Who should we talk to about this?	1%	23
Missing	9%	139
Total	100%	1600

Q56.2 Was Benchmarking approved after August 2016?	Percent	Count
Yes	7%	118
No	4%	68
Don't know	0%	2
Missing	88%	1412
Total	99%	1600

Q57 Does that legislation require you to make the benchmarking information publicly available on the internet?	Percent	Count
Yes	10%	161
No	1%	23
Don't know \rightarrow Who should we talk to about this?	0%	2
Missing	88%	1414
Total	99%	1600

Q59 How difficult would it be for your municipality to adopt legislation requiring the benchmarking of municipal buildings greater than 1000 square feet?	Percent	Count
1	0%	4
2	6%	97
3	2%	27
4	1%	23
5	20%	326
6	4%	68
7	9%	138
8	11%	184
9	10%	161
10	1%	23
Don't know \rightarrow Who should we talk to about this?	2%	25
Missing	33%	524
Total	100%	1600

Q60 Have you adopted or are you in the process of adopting legislation that requires owners of commercial and multifamily buildings of 25,000 square feet or more to report their buildings' energy use through the ENERGY STAR Portfolio Manager system?	Percent	Count
Yes – already adopted	1%	23
No	0.1%	2
Missing	98%	1575
Total	99%	1600

Q61 Does that legislation require you to make the benchmarking information publicly available on the internet?	Percent	Count
Yes	1%	23
Missing	99%	1577
Total	100%	1600

Q62 How difficult do you think it would be to include in that legislation the requirement that all commercial and multifamily buildings greater than 25,000 square feet also benchmark and report energy usage publicly?	Percent	Count
1	.1%	2
5	3%	50
6	.1%	2
7	3%	48
8	.3%	4
9	.1%	2
10	.1%	2
Missing	93%	1490
Total	100%	1600

Q64.1 Has your community adopted or is in the process of adopting legislation authorizing the establishment of PACE financing?	Percent	Count
Yes – already adopted	3%	50
Yes – in the process of adopting	0%	2
No	10%	156
Missing	87%	1393
Total	100%	1601

Q64.2 Was that after August 2016?	Percent	Count
Yes	2%	25
No	2%	25
Don't know	0%	2
Missing	97%	1548
Total	101%	1600

Q65 Have you secured an agreement with the Energy Improvement Corporation to implement the PACE financing?	Percent	Count
Yes	3%	45
No	0%	4
Don't know \rightarrow Who should we talk to about this?	0%	2
Missing	97%	1548
Total	100%	1599

Q66.1 Has your municipality been confirmed as a member of the Energy Improvement Corporation?	Percent	Count
Yes	3%	45
Missing	97%	1555
Total	100%	1600

Q66.2 Was that after August 2016?	Percent	Count
Yes	2%	23
No	2%	23
Missing	97%	1554
Total	101%	1600

Q68 How difficult do you think it would be for your community to adopt legislation authorizing the use of PACE financing and secure an agreement with the Energy Improvement Corporation?	Percent	Count
2	0%	2
3	0%	2
5	2%	31
6	0%	2
7	6%	71
8	0%	2
9	2%	25
Missing	92%	1464
Total	100%	1599

Appendix E Survey

E.1 Introduction

Hi. Thank you for taking the time to talk with me today. As I mentioned, I'm working with NYSERDA to learn about clean energy and energy efficiency actions that municipalities are taking. I will be asking about potential activities your municipality may have engaged in. If the activity is not applicable to your jurisdictional responsibilities, just let me know. I'll be taking notes as we talk, but I'd like to record this conversation to ensure the accuracy of my notes. Is that okay with you?

Any questions for me before we get started?

E.2 EE Prioritization

- Q1. [ASK ALL] First, I'd like to get a sense of your municipality's experience with clean energy and energy efficiency. Does your municipality have either an Energy Action Plan or an energy chapter in your general plan?
 - 1. Yes Energy Action Plan
 - 2. Yes Energy chapter in general plan
 - 3. No No EAP, no chapter in their general plan
 - 4. Not applicable No general plan (and no EAP)
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q2. Does your municipality have a procurement policy that prioritizes the purchase of energy efficiency equipment or products? (If needed: This may include LED light bulbs or ENERGY STAR-rated equipment like a furnace)
 - 1. Yes
 - 2. No
 - 3. Not applicable
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q3. Does your municipality have an energy manager or someone explicitly responsible for pursuing energy efficiency in your facilities and operations?
 - 1. Yes

- 2. No
- 3. Not applicable
- 98. Don't know
- Q4. I'd like you to tell me whether you agree or disagree with the following statement and then tell me why: Clean energy is a priority at my municipality. So first, do you agree or disagree? Why do you say that? (IF NEEDED: clean energy refers to policies or projects that save energy or use non-polluting sources like solar or wind.)
 - 1. _

98. Don't know

E.3 Clean Energy Upgrades

- Q5. [Skip to Q14 if Upgrade_9 = N/A or Submittal or Approval or Rejection] Next, I have some questions about clean energy upgrades in your municipal buildings. Does someone at your municipality enter energy usage data for your municipal buildings into a portfolio manager or benchmarking system? (If needed: A common tool is the ENERGY STAR Portfolio Manager online tool.)
 - 1. Yes
 - 2. No \rightarrow Skip to Q7
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q7
- Q6. [IF Q5 = YES] To the best of your knowledge, does your municipality enter data for all municipal buildings 1,000 square feet or larger into the Portfolio Manager system?
 - 1. Yes
 - 2. No
 - 3. Not applicable, no municipal buildings larger than 1000 sf. \rightarrow Skip to Q14
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q7. Have you completed energy-saving upgrades or renewable energy projects at any of your municipal buildings? (If needed: this might include changing out lighting for LEDs, or installing a high-efficiency furnace, occupancy sensors, or programmable thermostats).
 - 1. Yes
 - 2. No \rightarrow Skip to Q12

- 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q12
- Q8. [IF Q7 = YES] Were any of those upgrades or renewable energy projects completed after January 1, 2014?
 - 1. Yes
 - 2. No \rightarrow Skip to Q12
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q12
- Q9. [IF Q8 = YES] Let's focus on those upgrades completed after January 1, 2014. Have you noticed a reduction in your buildings' energy use since the completion of those upgrades/renewable energy projects?
 - 1. Yes
 - 2. No \rightarrow Skip to Q12
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q12
- Q10. [IF Q9 = YES] Was that reduction in energy use 10% or more of total municipal building consumption as compared to the baseline?
 - 1. Yes \rightarrow Was that after August 2016?
 - 2. No \rightarrow Skip to Q12
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q12
- Q11. [IF Q10 = YES] Was the baseline a history of at least 12 months of building energy usage data?
 - 1. Yes \rightarrow Skip to Q14
 - 2. No \rightarrow Skip to Q14
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q14
- Q12. [IF ANY Q7 through Q11 = NO or DON'T KNOW] I'd like to know your thoughts about how difficult it would be for your community to reduce energy use in municipal buildings by 10% through retrofits, energy upgrades, or renewable energy projects. Please use a scale of one to ten, with one being not at all difficult and ten being very difficult. (If needed: Please answer to the best of your ability, given what you know now).
 - 1. 1
 - 2. 2

- 3. 3
- 4. 4
- 5. 5
- 6. 6
- 7. 7
- 8. 8
- 9. 9
- 10. 10
- 98. Don't know \rightarrow Who should we talk to about this?
- Q13. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.4 LED Streetlights

- Q14. [Skip to Q18 if LED_3 = N/A or Submittal or Approval or Rejection]] Now, how about your streetlights. About how many cobra head streetlights does your municipality own or lease? [PROGRAMMER: RESTRICT ENTRY TO A NUMBER]
 - 1. Number: _____
 - 2. None \rightarrow Skip to Q18
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q18
- Q15. [IF Q14 > 0] How many of your cobra-head streetlights are LED lights? [PROGRAMMER: RESTRICT ENTRY TO A NUMBER]
 - 1. Number: \longrightarrow How many of these LED were installed after August 2016?
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q16. [IF Q15 = 0 or if Q15 < 50% of Q14] How difficult do you think it'd be for your community to replace at least 50% of all cobra-head style streetlights with LED lights? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5

- 6. 6
- 7. 7
- 8. 8
- 9. 9
- 10. 10

98. Don't know \rightarrow Who should we talk to about this?

Q17. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.5 Clean Fleets

- Q18. [Skip to Q23 if Fleet_8 = N/A or Submittal or Approval or Rejection]] Next, I want to ask about your municipality's vehicle fleet. Does your municipality have at least one active alternative fuel vehicle in its fleet of vehicles? (If needed: Qualifying alternative fuel vehicles include plug-in electric vehicles, CNG vehicles, and hydrogen fuel cell vehicles. Vehicles may be light-duty, medium duty, or heavy-duty vehicles and must be able to travel on a highway not gold cart type vehicles.)
 - 1. Yes \rightarrow Was that after August 2016? \rightarrow Skip to Q20
 - 2. No
 - 3. Not applicable (does not have vehicles in its fleets) \rightarrow Skip to Q20
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q20
- Q19. [IF Q18 =NO] How difficult do you think it'd be for your municipality to add an alternative fuel vehicle to your fleet? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1.
 1

 2.
 2

 3.
 3

 4.
 4

 5.
 5

 6.
 6

 7.
 7
 - /.
 - 8. 8
 - 9. 9
 - 10. 10

- 98. Don't know \rightarrow Who should we talk to about this?
- Q20. Has your municipality provided at least one electric vehicle charging station or compressed natural gas fueling station that is currently active? (If needed: Electric vehicle charging stations must consist of either two (2) or more Level 2 charging ports or one (1) or more DC fast charge ports.)
 - 1. Yes \rightarrow Was that after August 2016? \rightarrow Skip to Q23
 - 2. No
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q23
- Q21. [IF Q20 = NO] How difficult do you think it'd be for your municipality to install an EV charging station? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - 9. 9
 - 10. 10
 - 98. Don't know \rightarrow Who should we talk to about this?

Q22. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.6 Solarize

- Q23. [ASK ALL] Now, let's talk about solar energy in your municipality. Has someone at your municipality received training or training materials related to solar from NYSERDA?
 - 1. Yes
 - 2. No \rightarrow Skip to Q25
 - 98. Don't know

- Q24. [IF Q23 = Yes] And how useful was that training information? For this question, use a scale of 1 to 10, with 1 being not at all useful and 10 being very useful. (If needed: Useful for advancing the use of solar energy in your community.)
 - 1. 1 not at all useful
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - 9. 9
 - 10. 10 -Very useful
 - 98. Don't know/I did not receive the training materials
- Q25. [Skip to Q34 if Solarize_2 = N/A or Submittal or Approval or Rejection]. Has your municipality participated in previous rounds of the NYSERDA Community Solar NY program to do a Solarize campaign? (If needed: This is a localized campaign that brings together groups of potential solar customers and a designated installer to do solar installations at below market rate).
 - 1. Yes
 - 2. No \rightarrow Skip to Q28
 - 3. Not applicable \rightarrow Skip to Q34
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q34
- Q26. [IF Q25 =YES] Was that campaign launched after January 1, 2014?
 - 1. Yes
 - 2. No \rightarrow Skip to Q28
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q27. [IF Q25 =YES] Did you have at least 10 solar installations resulting from that campaign?
 - 1. Yes \rightarrow Was that 10th solar installation after August 2016? \rightarrow Skip to Q34
 - 2. No \rightarrow Skip to Q32

- 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q32
- Q28. [IF Q25 = NO OR Q26 = NO] Have you or someone at your municipality emailed NYSERDA to establish contact with a Clean Energy Coordinator to start a Community Solar/Solarize Campaign?
 - 1. Yes
 - 2. No \rightarrow Skip to Q31
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q31
- Q29. [IF Q28 = YES] Have you completed the Solarize Campaign Scoping Document? (If needed: the scoping document lists the campaign's goals and objectives, roles and responsibilities of project partners, deliverables, and milestones.)
 - 1. Yes
 - 2. No \rightarrow Skip to Q31
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q31
- Q30. [IF Q29 = YES] Have you had at least 10 solar installations resulting from your Solarize campaign?
 - 1. Yes \rightarrow Was that after August 2016? \rightarrow Skip to Q34
 - 2. No \rightarrow Skip to Q32
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q32
- Q31. [IF Q28 OR Q29 = NO or DON'T KNOW] How difficult do you think it will be for your municipality to undertake a Solarize campaign? (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - ·. 0
 - 9. 9

- 10. 10
- 98. Don't know
- Q32. [IF Q27 OR Q30 = NO OR DON'T KNOW] How difficult do you think it will be for your community to get 10 solar installations resulting from your Solarize campaign? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - 9. 9
 - 10. 10
 - 98. Don't know

Q33. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.7 Unified Solar Permit

- Q34. [ASK ALL] Have you adopted the Unified Solar Permit?
 - 1. Yes \rightarrow Was that after August 2016?
 - 2. No \rightarrow Skip to Q36
 - 3. Not applicable \rightarrow Skip to Q42
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q42
- Q35. [IF Q34 = YES] Since adopting the Unified Solar Permit, what is the typical length of time between solar permit application and permit approval or denial?
 - 1. \rightarrow Skip to Q37
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q38

- Q36. [IF Q34 = NO] What is the typical length of time between solar permit application and permit approval or denial?
 - 1. _____
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q37. [IF Q34 = YES OR NO] What is the total average cost of permitting?
 - 1. _____
 - 98. Don't know
- Q38. [Skip to Q42 if Q34 = Yes or if USP_1 = N/A or Submittal or Approval or Rejection] Have you emailed NYSERDA to indicate interest in adopting the Unified Solar Permitting process? (If needed: The Unified Solar Permit is a standardized permit application designed to streamline the approval process for installing solar in the community.)
 - 1. Yes
 - 2. No \rightarrow Skip to Q40
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q40
- Q39. Did you receive an email from NYSERDA indicating you're eligible to receive the Streamlined Permitting PV incentive? (If needed: It was formerly known as the Cleaner, Greener Communities Category 1).
 - 1. Yes \rightarrow Skip to Q42
 - 2. No
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q40. [If Q38 or Q39 = NO or DON'T KNOW] How difficult do you think it would be for your community to adopt the Unified Solar Permitting process? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

- 5. 5
- 6. 6
- 7. 7
- 8. 8
- 9. 9
- 10. 10
- 98. Don't know \rightarrow Who should we talk to about this?

Q41. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.8 Energy Code Enforcement

- Q42. [Skip to Q45 if Code_4= N/A or Submittal or Approval or Rejection] Did your energy code compliance officers participate in NYSERDA's enforcement training module? This involves your local code enforcement officer and two government officials attending a NYSERDA training and reviewing set of building plans together.
 - 1. Yes \rightarrow Skip to Q45
 - 2. No
 - 3. Not applicable \rightarrow Skip to Q45
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q45
- Q43. [If Q 42 = No] How difficult do you think it would be for your energy code compliance officers to participate in NYSERDA's enforcement training module? (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - 9. 9
 - 10. 10
 - 98. Don't know \rightarrow Who should we talk to about this?

Q44. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.9 Climate Smart Communities

- Q45. [Skip to Q49 if CSC_7= N/A or Submittal or Approval or Rejection] Has your community been listed as a Registered or Certified Climate Smart Community on the New York State Department of Environmental Conservation (NYSDEC) website?
 - 1. Yes, registered \rightarrow Was that after August 2016? \rightarrow Skip to Q49
 - 2. Yes, certified \rightarrow Was that after August 2016? \rightarrow Skip to Q49
 - 3. No
 - 4. Not applicable \rightarrow Skip to Q49
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q49
- Q46. [IF Q45 = NO] How familiar are you with the Climate Smart Communities program, including its actions and point system? Would you say you're very familiar, somewhat familiar, or not at all familiar?
 - 1. Very familiar
 - 2. Somewhat familiar
 - 3. Not at all familiar
- Q47. [IF Q45 = NO] How difficult do you think it would be for your municipality to register for Climate Smart Communities? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - .
 - 8. 8
 - 9. 9
 - 10. 10
 - 98. Don't know \rightarrow Who should we talk to about this?

Q48. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.10 Community Choice Aggregation

- Q49. [Skip to Q56 if CCA_6 = N/A or Submittal or Approval or Rejection] We have three more topics to discuss. Next up is community choice aggregation. Has your community either adopted or is in the process of adopting legislation authorizing its participation in an opt-out community choice aggregation program? (If needed: Community Choice Aggregation is an energy procurement model that replaces the utility as the default supplier of electricity within your jurisdiction. Communities pool demand and negotiate lower rates with private energy suppliers.)
 - 1. Yes already adopted legislation authorizing our community's participation
 - 2. Yes in the process of adopting \rightarrow Skip to Q53
 - 3. No \rightarrow Skip to Q54
 - 4. Not applicable \rightarrow Skip to Q56
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q56
- Q50. [IF Q49 = 1. Yes already adopted] Have you contracted with an energy service company (ESCO) to provide the energy?
 - 1. Yes \rightarrow Was that after August 2016?
 - 2. No
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q56
- Q51. [IF Q49 = 1. Yes already adopted] Have you informed residents of the opt-out process?
 - 1. Yes
 - 2. No
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q52. [IF Q49 = 1. Yes already adopted] Is the default option 100% renewable energy?
 - 1. Yes \rightarrow Skip to Q56
 - 2. No \rightarrow Skip to Q56
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q56
- Q53. [IF Q49 = 2. YES in the process of adopting] Describe for me where you are in the process of adopting a CCA.

- 1. _____
 98. Don't know → Who should we talk to about this?
- Q54. [IF Q49 = 2 (in process) or = 3 (NO)] How difficult do you think it would be for your municipality to pass legislation authorizing Community Choice Aggregation? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2. 2
 - 3. 3
 - 4. 4
 - 5. 5
 - 6. 6
 - 7. 7
 - 8. 8
 - 9. 9
 - 10. 10

98. Don't know \rightarrow Who should we talk to about this?

Q55. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.11 Benchmarking

- Q56. [Skip to Q64 if Bench_10 = N/A or Submittal or Approval or Rejection] Now, I have some questions about benchmarking energy usage in your municipality's buildings. Have you adopted or are you in the process of adopting legislation that would require benchmarking and reporting of municipal buildings 1,000 square feet or larger? (If needed: benchmarking legislation would require the public disclosure of municipal buildings' energy use.)
 - 1. Yes already adopted \rightarrow Was that after August 2016?
 - 2. Yes in the process of adopting \rightarrow Skip to Q58
 - 3. No \rightarrow Skip to Q59
 - 4. Not applicable \rightarrow Skip to Q64
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q64

- Q57. [IF Q56 = YES already adopted] And, does that legislation require you to make the benchmarking information publicly available on the internet?
 - 1. Yes \rightarrow Skip to Q60
 - 2. No \rightarrow Skip to Q60
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q60
- Q58. [IF Q56 = 2. YES in the process of adopting] Can you please describe for me where you are in the process?
 - 1.
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q59. [IF Q56 =2 (Yes in process) or = 3 (No)] I'd like to know your thoughts about how difficult adopting such legislation would be. Using a scale of one to ten, with one being not at all difficult and ten being very difficult, how difficult would it be for your municipality to adopt legislation requiring the benchmarking of municipal buildings greater than 1000 square feet? Please use the 1 to 10 scale. (If needed: Please answer to the best of your ability, given what you know now.)
 - 1. 1
 - 2.

2

- 3. 3
- 4. 4
- 5. 5
- 6. 6
- 7. 7
- 8. 8
- 9. 9
- 10. 10
- 11. Not applicable
- 98. Don't know \rightarrow Who should we talk to about this?

Q60. [IF Q57 = YES and SIZE = LARGE, else skip to Q64] Have you adopted or are you in the process of adopting legislation that requires owners of commercial and multifamily

buildings of 25,000 square feet or more to report their buildings' energy use through the ENERGY STAR Portfolio Manager system?

- 1. Yes already adopted
- 2. Yes in the process of adopting \rightarrow Skip to Q62
- 3. No \rightarrow Skip to Q62
- 4. Not applicable \rightarrow Skip to Q64
- 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q64
- Q61. [IF Q60 = YES] And, does that legislation require you to make the benchmarking information publicly available on the internet?
 - 1. Yes \rightarrow Skip to Q64
 - 2. No \rightarrow Skip to Q64
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q64

Q62. [IF Q60 = 2. Yes – in process OR Q60 = 3. NO] How difficult do you think it would be to include in that legislation the requirement that all commercial and multifamily buildings greater than 25,000 square feet also benchmark and report energy usage publicly? Again, please use the 1 to 10 scale. (If needed: Please answer to the best of your ability, given what you know now.)

1. 1 2. 2 3. 3 4. 4 5. 5 6. 6 7. 7 8. 8 9. 9 10. 10 11. Not applicable 98. Don't know \rightarrow Who should we talk to about this?

Q63. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E-16

E.12 Energy New York Finance

- Q64. [Skip to Q70 if PACE_5 = N/A or Submittal or Approval or Rejection] We have one final topic to ask about, PACE financing for clean efficiency upgrades. Has your community adopted or is in the process of adopting legislation authorizing the establishment of PACE financing? (If needed: This is also referred to as Energize NY Finance. PACE is Property Assessed Clean Energy financing that allows property owners to pay back the cost of clean energy upgrades through a special charge on their property tax bill).
 - 1. Yes already adopted \rightarrow Was that after August 2016?
 - 2. Yes in the process of adopting \rightarrow Skip to Q67
 - 3. No \rightarrow Skip to Q68
 - 4. Not applicable \rightarrow Skip to Q70
 - 5. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q70
- Q65. [IF Q64 = 1. YES already adopted] Have you secured an agreement with the Energy Improvement Corporation to implement the PACE financing?
 - 1. Yes
 - 2. No \rightarrow Skip to Q70
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q70
- Q66. [IF Q65 = YES] Has your municipality been confirmed as a member of the Energy Improvement Corporation?
 - 1. Yes \rightarrow Was that after August 2016? \rightarrow Skip to Q70
 - 2. No \rightarrow Skip to Q70
 - 98. Don't know \rightarrow Who should we talk to about this? \rightarrow Skip to Q70
- Q67. [IF Q64 = 2. YES in the process of adopting] Can you describe for me where you are in the process of adopting PACE financing legislation?
 - 1. _____
 - 98. Don't know \rightarrow Who should we talk to about this?
- Q68. [IF ANY Q64 = 2. YES in process OR Q64 = NO] How difficult do you think it would be for your community to adopt legislation authorizing the use of PACE financing and

secure an agreement with the Energy Improvement Corporation? Please use the one to ten scale with ten being most difficult. (If needed: Please answer to the best of your ability, given what you know now.)

1.	1
2.	2
3.	3
4.	4
5.	5
6.	6
7.	7
8.	8
9.	9
10.	10
98.	Don't know \rightarrow Who should we talk to about this?

Q69. [SHOW ON SAME PAGE AS RATING QUESTION] Optional comments:

E.13 Closing [ASK ALL]

Those are all the questions I have for you.

- Q70. Is there anything else you think is important for me to know about your municipality's clean energy or energy efficiency work?
 - 1. Yes
 - 2. No
 - 98. Don't know
 - 99. Refused

Thank you very much for your time.