

Energy Best Practices

Frank E. Dailey, CEM

Energy Program Manager @ IBM East Fishkill Facility

Topics

- Getting started
- What did we do?
- Goals
- Internal customer involvement
- What else can we do?
- How did we do?
- Questions

Getting Started

- Question: Do you have an energy management program at your place of business?
- Assign an energy coordinator
 - Multi-site companies may need separate assignee per location
 - We have had an Energy Coordinator assigned for many years
- Establish a goal
 - How much do I want to reduce energy consumption (%)?
 - How much money do I want to save?
- Now what do I do?

Here is what we did

- As energy prices continued to increase we knew additional focus was required
- Early in 2007 we commissioned a study via NYSERDA's Flextech Program to review energy performance on a sample size of our air handlers
- As a result of that study we learned two things:
 - *1) All air handlers were maintaining required space conditions*
 - *2) All air handlers were wasting energy!*

Here is what we did

- Used that study as a basis for what we would go after first (low hanging fruit)
- Created Site Operations Energy Team
- Assigned two maintenance technicians to begin the process of reviewing all site AHUs
- Within a few days it was obvious we were moving in the right direction
 - “Hey Frank, you wouldn’t believe what we just found!”
 - Simultaneous heating/cooling
 - Valves leaking by
 - Sensors out of calibration
 - On/off schedules disabled

Here is what we did

- We established a PM to look at all site air handlers on a scheduled basis:
 - 1) Check/Verify outside air sensor (Temperature & Humidity)
 - 2) Check/Verify Preheat Temperature sensor
 - 3) Check/verify Repair Preheat valve operation
 - 3a) Check temperature stratification across all preheat coils
 - 4) Check/Verify Chill Water Temperature sensor
 - 5) Check/verify / Repair Chill Water valve operation
 - 6) Check/Verify LTCHW Temperature sensor
 - 7) Check/verify/Repair LTCHW valve operation
 - 8) Check/Verify ReheatTemperature sensor
 - 9) Check/verify/Repair Reheat valve operation
 - 9a) Check temperature stratification across all reheat coils
 - 10) Check/Verify Unit Discharge Temperature and Humidity sensor
 - 11) Check/Verify Dewpoint Sensor(s)
 - 12) Check/Verify Humidity control valve
 - 13) Check/verify Freezstat all controls
 - 14) Check/verify static pressure transmitter
 - 15) Verify / check / that all control valves (preheat, chilled water, brine, runaround, reheat) close 100% and do not leak by
 - 16) Check to determine if strainers require cleaning (e.g. bypass open, etc)

Here is what we did

- Over time the team & role expanded
 - Two additional technicians added 1H08
 - Additional support for AHU PMs
 - One additional technician added 2H08
 - Focus on site lighting
 - Delamping to meet (but not exceed) standard lighting levels
 - Relamping to convert from 32W T8 to 25W T8
 - Upgrading from T12 to T8 lighting
- Additional tasks
 - Compressed air leak checks
 - Weekly BMS (building management system) audit
 - Energy surveys & project support
- Long term
 - Integrated energy team into maintenance departments

So how about the goal?

- Is it fair that Site Operations be responsible for all energy conservation?
- NO
- The internal customers drive energy consumption, it's only fair that they help!
 - Manufacturing
 - Labs
 - Data Centers

So how about the goal?

- How do we fairly distribute the goal?
- Site Operations should take a portion
 - 30% – 45% is suggested
 - Vary YTY based on energy projects going forward
- Remainder to be shared by internal customers
 - Balance is distributed based on the prior 12 months energy consumption
 - Use meters if available
 - Engineering estimates

So how about the goal?

- Your distribution might look something like this

2013 x% Energy Conservation

AREA	2013 Percent	GOAL (\$K)	YE EST (\$K)	% of Goal
MANUFACTURING	40.0%	80.0	27.0	34%
LABS	10.0%	20.0	8.0	40%
DATA CENTERS	20.0%	40.0	32.0	80%
SITE OPERATIONS	30.0%	60.0	45.0	75%
TOTAL CONSERVATION	100.0%	200.0	112.0	56%

- You'll need to track every measure
 - Title
 - Date implemented (most measures count for 12 months)
 - Who's responsible
 - Energy saved (kWh & MMBtu)
 - Calculated savings
- Remember everything counts no matter how large or small
 - "A whole lot of little things add up to one big thing"

How do we get the internal customers involved?

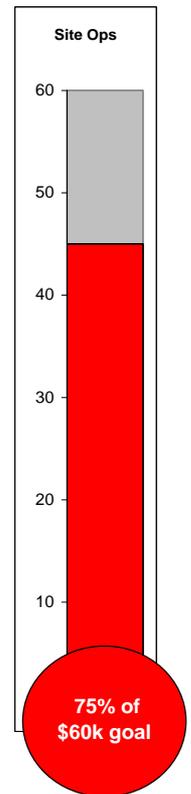
- Focal point
 - One from each internal customer
 - Familiar with operation
 - Requires commitment from management
 - Internal customer
 - Executive management
- Structured meetings (grass roots teams)
 - 2x/month
 - Attendees
 - Energy Program Manager
 - Customer Focal Point
 - Engineers
 - Managers
 - Equipment Operators
 - Process Engineers

How do we get the internal customers involved?

- Schedule walkthroughs
 - Gemba walk is an activity that takes the team to the front lines to look for waste
 - In lean manufacturing, the idea of gemba is that the problems are visible
- You'll find out a number of things
 - People have really good ideas, you just have to ask
 - Some ideas have already been implemented and are eligible for energy conservation
- What type of ideas work?
 - Consolidate tools & support equipment
 - Reduce equipment operating hours
 - Relax T&H specifications
 - Reduce exhaust

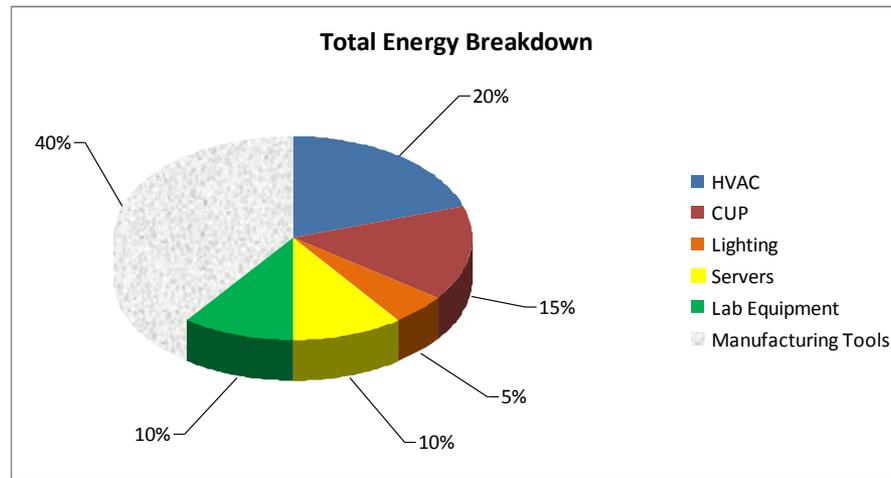
How do we get the internal customers involved?

- Communicate
 - Periodic letters to all employees
 - Monthly wiki updates (progress/status)
 - Energy program overview
 - New employee orientation
 - Department meetings
 - Functional meetings
 - Post progress where everyone can see



How do we get the internal customers involved?

- Show them how they contribute to energy consumption



- Internal customers meet monthly
 - Review progress
 - Share ideas

What else can we do?

- Use available resources
 - NYSERDA (we use the IPE program)
 - Rebates can help offset project costs
 - Local Utility
- A couple of examples
 - Project to improve chilled water energy consumption
 - ROI w/o NYSERDA rebate = 3.1 yr
 - ROI w/ NYSERDA rebate = 2 yr
 - Project to utilize heat recovery to warm process water
 - ROI w/o NYSERDA rebate = 3 yr
 - ROI w/ NYSERDA rebate = 1.2 yr

What else can we do?

- Multi-site locations should share data & success stories
 - Monthly meetings with site Energy Managers
 - Brief status on progress
 - Success story presentations (usually 1/month)
- Create an Energy Master Plan
 - Historical data (usage, spend & conservation)
 - Energy Plan (usage & spend)
 - Possible Future Energy Projects
 - General Information (energy suppliers, system capacities, etc)

What else can we do?

- Use your available data to benchmark & identify problem areas
 - Electric meters
 - Natural gas meters
 - Building management system
 - Building Utilities
 - Air Handlers
 - Trends
- If you have sub-level metering compare utility usage across similar buildings
 - Multi-site companies can compare site to site

What else can we do?

- If all you have is 1 electric meter you can still benchmark
 - Utilize EUI (Energy Use Intensity) tables

Building Type Name	Thousands of Square Feet (KSF)	Thousands of Square Meters (KSM)	Number of Floors
Large Office	101 & greater	9.4 & greater	12 & greater
Medium Office	11 to 100	1.0 to 9.3	2 to 11
Small Office	1 to 10	0.1 to 0.9	1
Warehouse	1 to 100	0.1 to 9.3	1
Strip Mall	1 to 50	0.1 to 4.6	1
Small Hotel	1 to 80	0.1 to 7.4	1 to 5
Large Hotel	81 & greater	7.5 & greater	6 & greater
Mid-rise Apartment	1 to 70	0.1 to 6.5	2 to 4

What else can we do?

Table #C2. New Construction (2000 to the present)

New Construction Building Type Name	kBtu per Square Foot (kBtu / SF)			kBtu per Square Meter (kBtu / SM)		
	Coastal	Inland	Sub Arctic	Coastal	Inland	Sub Arctic
Large Office	44	46	59	474	495	635
Medium Office	47	51	66	506	549	710
Small Office	47	53	72	506	570	775
Warehouse	26	35	63	280	377	678
Strip Mall	63	82	135	678	883	1,453
Small Hotel	65	70	86	700	753	926
Large Hotel	121	141	191	1,302	1,518	2,056
Mid-rise Apartment	36	44	66	388	474	710

Table #C3. Recent Construction (1980 to 1999)

Recent Construction Building Type Name	kBtu per Square Foot (kBtu / SF)			kBtu per Square Meter (kBtu / SM)		
	Coastal	Inland	Sub Arctic	Coastal	Inland	Sub Arctic
Large Office	53	57	76	570	614	818
Medium Office	59	65	86	635	700	926
Small Office	63	71	96	678	764	1,033
Warehouse	27	52	117	291	560	1,259
Strip Mall	103	132	213	1,109	1,421	2,293
Small Hotel	80	85	102	861	915	1,098
Large Hotel	144	165	221	1,550	1,776	2,379
Mid-rise Apartment	54	71	116	581	764	1,249

Table #C4. Old Construction (prior to 1980)

Old Construction Building Type Name	kBtu per Square Foot (kBtu / SF)			kBtu per Square Meter (kBtu / SM)		
	Coastal	Inland	Sub Arctic	Coastal	Inland	Sub Arctic
Large Office	56	59	77	603	635	829
Medium Office	64	74	97	689	797	1,044
Small Office	77	97	151	829	1,044	1,625
Warehouse	29	56	129	312	603	1,389
Strip Mall	106	140	229	1,141	1,507	2,465
Small Hotel	72	74	86	775	797	926
Large Hotel	130	137	156	1,399	1,475	1,679
Mid-rise Apartment	57	78	132	614	840	1,421

- Coastal is within 200 miles of a shoreline
- Other resources can be found on the internet
 - <http://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager/understand-metrics/what-energy>

What else can we do?

- Survey systems during off hours
 - Lighting
 - Equipment schedules
 - Look at air handlers
 - Is the system using energy when off line?
- We created checklists
 - Reviewed every 2 – 3 years
 - Engineering & maintenance work together to complete
 - Honest assessment of current conditions
 - Used to assist in obtaining project funding

Lighting Checklist Example

- Checklist types:
 - Cafeteria Equipment
 - Compressed Air
 - Cooling Systems
 - Data Centers
 - Heating Systems
 - HVAC
 - Labs & Manufacturing
 - Lighting (example included)
 - Office Equipment
- Acceptable Answers:
 - Yes
 - No (in progress)
 - No (not started)
 - No (not feasible)
 - Not applicable
- All “NO” answers require comments

Interior Lighting	* Answer
1. Have all corridors/aisles, offices, common areas and lobbies been delamped as much as possible? <input type="checkbox"/>	
2. Has a process been implemented to prevent installation of lamps in light fixtures that have been delamped for conservation? <input type="checkbox"/>	
3. Have all incandescent bulbs/lamps been replaced? <input type="checkbox"/>	
4. Have lighting fixture lenses been cleaned (during bulb replacement) to provide maximum illumination? <input type="checkbox"/>	
5. Are exterior window aisle fixtures off during the day to take maximum advantage of daylight harvesting? <input type="checkbox"/>	
6. Do all maintenance areas have lighting timers or sensors installed? <input type="checkbox"/>	
7. Have all lighted Exit signs been changed to light emitting diode (LED) type? <input type="checkbox"/>	
8. Is the emergency lighting systems for the site designed and operating with the minimum number of fixtures on the emergency system? <input type="checkbox"/>	
9. Do all raised floor and/or lab spaces have lighting control systems or occupancy sensors? <input type="checkbox"/>	
10. Are lights on to the minimum degree during “after hours cleaning”? <input type="checkbox"/>	

Lighting Checklist Example

Exterior Lighting * Answer

13. Are exterior/parking lot lights scheduled for the minimum hours? List the current hours of operation.

14. Have parking lot lighting levels been reviewed recently?

15. Are photocells and/or modern astronomical timers installed and working correctly on all exterior parking lot lighting?

16. Have parking lots been consolidated and closed when possible?

Vacant/Warehouse Space * Answer

17. Is lighting turned off at the electrical panels in vacant space?

18. Do all warehouse areas have occupancy sensors or lighting controls?

Building Management System * Answer

19. Are all lighting panels controlled by the site Building Management System (BMS)?

20. Do lighting controls have the necessary zoning so entire buildings do not have to be "on" to meet non standard occupancy?

21. Has the schedule for automatic lighting controls been set to the minimum amount?

22. Has an after hours review been conducted to ensure controls are working as programmed and the lights go off as scheduled?

23. Has the manual override for the lights been set not to exceed two hour intervals?

24. Have Maintenance Work Orders been processed to repair any lighting controls that aren't working correctly?

25. Are lighting controls, relays, low voltage (LV) switches and other devices working correctly?

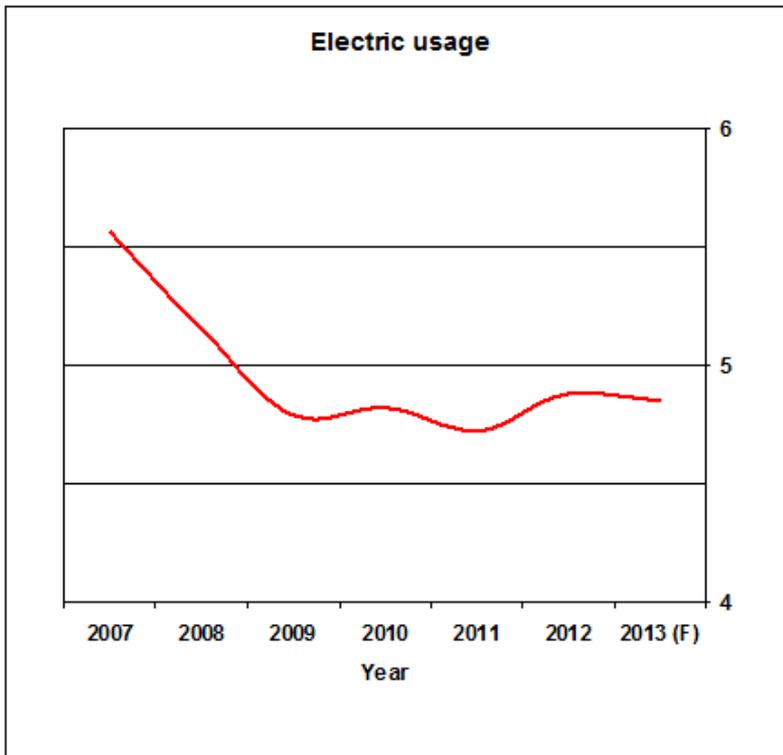
Commitment to Action and Work Plan

Nr	Project, Action or Activity (Current Year plus one) *	Estimated Cost (\$K)	Estimated MWH Savings	Estimated Completion *	Owner *
1				<input type="checkbox"/>	
2				<input type="checkbox"/>	
3				<input type="checkbox"/>	

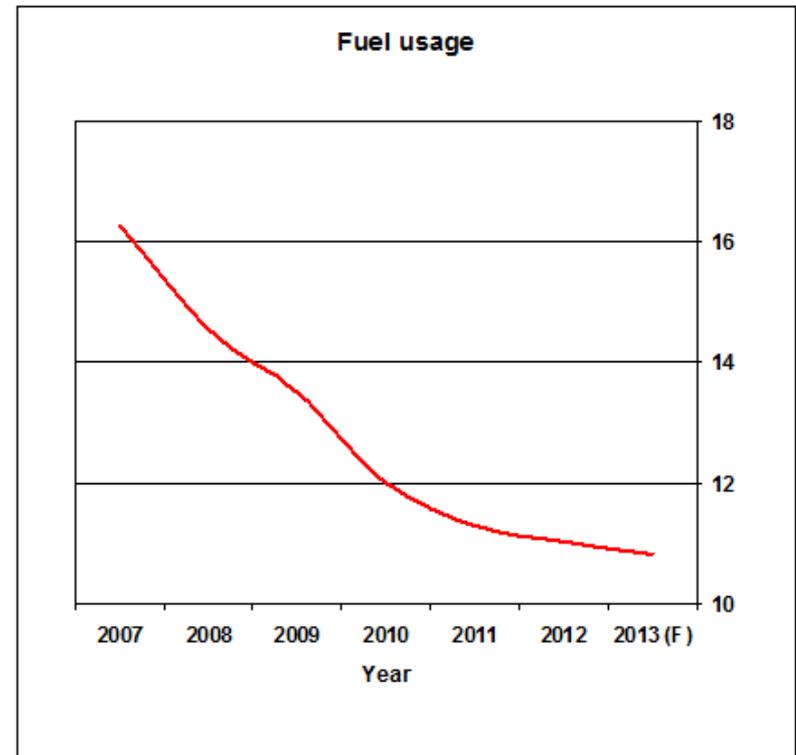
I/We certify that no actions can be taken at this time.
Justification:

How did we do?

Since 2007 we have reduced our overall electric consumption by 13%



Since 2007 we have reduced our overall fuel consumption by 33%



- Charts above include growth
- Reducing energy consumption is key to being cost competitive

Questions?

- Anything you would like to ask?
- Contact information
 - Frank Dailey
 - daileyf@us.ibm.com
 - 845-894-2327