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NYSERDA

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Dear Participating Contractors and stakeholders,

In response to these unprecedented times and the challenges we face with COVID-19, NYSERDA is implementing temporary Low-to Moderate Income Program changes to assist contractors in facilitating work and enabling residents to move forward with energy efficiency projects. These Program changes are discussed below and will be live on **Monday July 13, 2020**. Program staff will be hosting a webinar on **Friday July 10th** at 8:30am. Please make sure you register for the webinar as NYSERDA will be presenting the changes, providing training and answering any process questions. Webinar registration information is included at the end of this announcement.

Assisted Home Performance

Subsidy Increase- Effective July 13, 2020-December 31, 2020

For Assisted Home Performance (AHP) Projects, the subsidy cap will be raised from \$4,000 to \$5,000 toward the cost of eligible energy efficiency measures for single family homes. For AHP projects in progress where work scopes exceed \$8,000 of eligible measures, Program will roll these projects back so the subsidy amount can be increased up to a cap of \$5,000. Due to system limitations, the contractor will need to resubmit the project through the approval process to qualify for the increased incentive. If an AHP project has more than \$8,000 worth of eligible measures and a loan, the project will be adjusted to reflect the lower loan amount resulting from the increase in the subsidy.

For 2-4 family homes, the subsidy cap will be raised from \$8,000 to \$10,000 per the chart below:

Assisted Subsidy Caps-Percentages and Amounts				
	Total Number of Building Units			
Number of Income Eligible Households	1	2	3	4
4				50% up to \$10,000
3			50% up to \$10,000	45% up to \$9,000
2		50% up to \$10,000	40% up to \$8,000	30% up to \$6,000
1	50% up to \$5,000	30% up to \$4,500	20% up to \$4,000	15% up to \$3,000

Like the single-family subsidy, Program will roll back and adjust projects as necessary to accommodate the increased subsidy and any impacted loans.

For new projects, there are no process changes, the increased subsidy amount will be applied at the time of project approval. These subsidy increases will allow contractors to provide more comprehensive projects to AHP customers.

Income Thresholds-Effective July 13, 2020-December 31, 2020

For AHP projects and GJGNY Audits, the income threshold will be increased from 80% of the Area Median Income (AMI) or State Median Income (SMI) to 120% of the AMI/SMI. Please refer to page 2 of the [Income Guidelines](#) in the Contractor Resource Manual for the 120 AMI/SMI values. GJGNY audit applications must be received no later than December 31, 2020, to qualify for the 120% AMI threshold. AHP Subsidy applications must be received no later than December 31, 2020, to qualify for the 120% AMI threshold. Increasing the income thresholds will significantly increase the number households eligible to receive the AHP audit and subsidy.

Note: For contractors participating in the Geo-Eligibility pilot, the income thresholds will remain at 80% of the AMI, meaning the tool will only identify areas where 50% or more of the residents earn less than 80% of the AMI/SMI.

Audit Direct Install-Effective July 13, 2020

For AHP customers, NYSERDA is pleased to announce the launch of audit direct install measures. Residents who qualify for the AHP home assessment are eligible to receive these direct install measures at no cost. Like EmPower New York, these direct install measures will have a fixed pricing structure based on geographic location (upstate/downstate). Direct install measures installed as part of the audit are not deducted from the AHP subsidy.

The addition of a direct install component will add value to the home assessment and can provide residents with immediate energy savings while also addressing health and safety concerns. Reimbursement for AHP direct install measures are in addition to the current \$250 audit fee and will be paid as part of the current audit invoicing process. Below are the AHP direct install measures and pricing structure.

Measure	Limit	Upstate Pricing	Downstate Pricing
Energy Education		\$55.00	\$55.00
CO Detector	1 per home	\$72.38	\$77.36
Smoke Detector	1 per home	\$38.19	\$42.21
Combination CO/Smoke Detector	1 per home in place of a single Smoke & CO detector	\$87.88	\$93.32
Furnace Filter	1 per home	\$24.80	\$25.80
Furnace filter Slot Cover	1 per home	\$25.80	\$24.80
LEDs	Up to 16 standard/candelabra (can include 1 nightlight)- price per bulb	\$11.00	\$11.00
Showerheads (handheld and regular)	Quantity not to exceed the # of people in the home	\$36.32	\$40.54
Pipe wrap	9 ft max (limited to 6' max hot side and 3' max cold side)	\$1.92	\$2.12
Thermostats (programmable)	1 per zone	\$123.90	\$134.20
Weather-stripping and Sweep	As needed, per door to exterior or unconditioned space	\$69.20	\$74.30
Sweep Only	As needed, per door; exterior or unconditioned space	\$25.80	\$28.90

As part of the contractor webinar on Friday, CLEAResult will provide an overview on how to submit these direct install measures through the NY HP Portal.

EmPower New York

Lifetime Project Cap Increase- July 13, 2020-December 31, 2020

EmPower New York is increasing the lifetime project cap to \$10,000. This increase will allow contractors to submit more comprehensive work scopes up front and will allow residents participating in the Program to receive the additional energy saving benefits from these more comprehensive packages. As always, EmPower contractors are encouraged to submit the entire recommended workscope for a residence to the Program for review, even if it exceeds the \$10,000 threshold. In the event an EmPower customer has participated in the Program previously but has not reached the \$10,000 cap, they may reapply to EmPower and potentially receive additional measures. Projects must be approved no later than December 31, 2020, to be eligible for the \$10,000 cap.

Personal Protective Equipment Adder-Retroactive from June 9, 2020-December 31, 2020

As prices are fixed on a measure level basis in EmPower New York, NYSERDA is providing EmPower Contractors with a \$200 per project fee to offset the added cost for Personal Protective Equipment (PPE) and the added time required to decontaminate equipment/customer's homes. This PPE adder is only valid for completed EmPower Home Performance projects and is not applicable for EmPower ER or appliance deliveries. For this payment, nothing additional is required to be submitted by the contractor. Weekly, CLEAResult will compile a list of EmPower completions by contractor and apply \$200 per project. NYSERDA will review and submit for payment to contractor. This will be a remittance

separate from the EmPower incentive payment and payment will be itemized with a customer identifier for contractors to track payments.

Webinar for Friday July 10, 2020

Below is the registration information for Friday's webinar.

<https://nyserdany.webex.com/nyserdany/onstage/g.php?MTID=ec5ef54e94f92e16d5ec141ce6f44a30f>

Friday, July 10, 2020 8:30 am
Eastern Daylight Time (New York, GMT-04:00)

1 hour

Access Code: 145 482 1275

Password: Energy

If you have any questions regarding these Program changes, please attend Friday's webinar. You may also reach out to your account manager or NYSERDA with any additional questions or concerns.

Sincerely,
NYSERDA's Energy Affordability and Equity Team

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