

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Waivers/Approved Utilization Plans**

**Agency Name:** NYSERDA

**Date:** 3/7/2025

**Agency Contact:**

**Name:** Sarah Rambacher

**Title:** Director of Contract Management

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**(1) Description of Contract Scope Includes:**  
Construction  
Non Construction  
Commodities  
Services  
Services and Commodities

**(2) Description of Approved Waiver Includes:**  
Lack of MWBE firms available  
MWBE firms were non responsive to solicitations  
Insufficient subcontracting opportunities  
Specialized work/knowledge/equipment required  
Location impacted availability  
MWBE firms responded to solicitation but declined to bid  
Change in budget and/or project phasing limited the scope for subcontracting  
Change in timeline affected MWBE utilization and availability  
MWBE bid(s) were too high compared to non-MWBE  
No MWBE waiver requested  
Other

**(3) Description of Denied Waiver Includes:**  
Sub contracting opportunities available  
MWBE vendor availability  
Lack of good faith effort (GFE)  
Inadequate documentation

Contract Number	Prime Contractor Name	Contract term dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract scope	Waiver Requested	(2) Description of Approved Waiver	(3) Description of Denied Waiver
185802	Commercial Investigations	5/1/2022-5/31/2025	\$65,000.00	Services	NA	Services	No		
180179	Kellher Samets LTD	1/20/2022-1/19/2027	\$11,705,284.70	Services	NA	Services	No		
219261	TRC Energy Services	12/15/2023-3/15/2031	\$286,243.03	Service	Tech Valley Talent	Services	No		
219250	EME Consulting Group	12/15/2023-3/15/2031	\$181,313.00	Service		Services	No		
124908	First Columbia Property Services, LLC	3/37/2018-3/31/2025	\$1,735,140.04	Service	Constantine Construction & Farm Inc Action Window Cleaning,Blue Mantis	Services	No		
209980	Fusco Personal	06/01/2023-03/14/2026	\$500,000.00	Service	NA	Services	No		
155706A	JR & SONS EXCAVATING INC.	06/30/2022-7/31/2025	\$3,007,464.33	Service	NA	Services	No		
167046	Tech Valley Talent, LLC	4/14/2021-3/30/2026	\$1,029,000.00	Service	NA	Services	No		
173007	Tech Valley Talent, LLC	8/20/2021-11/30/2025	\$819,000.00	Service	NA	Services	No		
163981	Unique Comp Inc.	2/02/2021-5/15/2026	\$948,640.00	Service	NA	Services	No		
219259	22nd Century Technologies, Inc.	12/15/2023-3/15/2031	\$129,115.09	Service	NA	Services	No		
219351	Eclaro International	12/15/2023-3/15/2031	\$490,755.03	Service	Barney Style Solutions	Services	No		
231940	enDevelopment LLC	5/31/2024-6/1/2025	\$58,800.00	Service	NA	Services	No		
219263	Integrated Staffing Corporation	12/15/2023-3/15/2031	\$62,771.65	Service	HEPCO, IAQ System Inc	Services	No		
184219	MJW Technical Services, Inc.	4/13/2022-6/15/2024	\$1,412,513.09	Service	NA	Services	No		
160326	Software People, Inc.	2/2/2026-2/2/2026	\$635,000.00	Service	NA	Services	No		
229882	Technology Professionals Group Inc.	4/30/2024-5/7/2026	\$196,300.00	Service	NA	Services	No		
219333	Tryfacta, Inc.	12/15/2023-3/15/2031	\$56,652.75	Service	Amerit Consulting Inc, RCI Technology Inc	Services	No		
163981	Unique Comp Inc.	02/02/2021-5/15/2026	\$948,640.00	Service	NA	Services	No		
193914	Walrath Recruiting, Inc.	9/12/2022-12/26/2025	\$380,250.00	Service	NA	Services	No		
219352	Compunnel Software Group	12/15/2023-0315/2031	\$0.00	Service	NA	Services	No		
219337	Experius	12/15/2023-3/15/2031	\$288,276.12	Service	RCI Technologies,Tetrus Corp	Services	No		
219334	Rangam	12/15/2023-3/15/2031	\$34,449.15	Service	The Acanum Group	Services	No		
219264	Weld Energy	12/15/2023-03/15/2031	\$0.00	Service	Sabir Richardson Weisberg Engineering,Trophy Point Construction Pathfinder Engineers	Services	No		
219263	Indotronix	12/15/2023-3/15/2031	\$8,463.35	Service	Ask IT Consulting Inc,Avani Technology Solutions,Integrated Staffing,M3 Business Services Network	Services	No		
219335	Abacus	12/15/2023-3/15/2031	\$0.00	Service	PSRI, West Point Security	Services	No		
181039	Brenda J. Sayers	2/10/2022-02/10/2027	\$62,880.00	Service		Services	No		
185501	Raj Technologies Inc.	5/6/2022-5/6/2026	\$1,382,162.23	Service		Services	No		