

KATHY HOCHUL Governor CHARLES BELL Acting Chair

DOREEN M. HARRIS President and CEO

June 1, 2025

Honorable Kathy Hochul, Governor Executive Chamber NYS Capitol Albany, NY 12224

Dear Governor Hochul,

Pursuant to the Public Authority Law Section 1867(7), as amended in 2015, attached is NYSERDA's semi-annual report regarding specified contracting actions for the period from October 1, 2024, through March 31, 2025. The report is broken into sections to meet the statute's reporting requirements, summaries of which are provided below.

- **Requirement 1** is for the revenues collected by the Authority in the reporting period. A report that details the revenues collected during the period is attached.
- **Requirement 2** is a list of requests for proposals, program opportunity notices, or similar solicitations that have been issued in the reporting period. A report that details the solicitations issued is attached.
- **Requirement 3** is a description of the criteria and standards utilized for assessing proposals made in response requests for proposals, program opportunity notices, or similar solicitations. The criteria and standards utilized for award selection and project eligibility are included in each solicitation. Please note that requirements 2 and 3 are contained in one section of the report.
- **Requirement 4** is a report on all projects selected for funding by the Authority during the reporting period broken down by region, including the county and utility service territory in which the project is located and the total value of these projects statewide and by region. Both a summary by regional economic development council (REDC) and details for each REDC are provided. The region "Statewide" includes projects that do not have a distinct project location and provide benefits across New York State.
- **Requirement 5** is a report of all disbursements or expenditures of revenues pursuant to requests for proposals, program opportunity notices, or similar solicitations. A report that details these disbursements is included.
- **Requirement 6** is a list of all contracts executed and completed during the reporting period including a description of each project. A report that details the executed contracts is attached.

This semi-annual report for the reporting period is also currently available on NYSERDA's website at <u>https://www.nyserda.ny.gov/-</u>/media/Files/Publications/Annual-Reports-and-Financial-Statements/2024-june-nyserda-semi-annual-report.pdf

If you have any questions on this information, please contact me.

Sincerely,

Janen M Harris

Doreen M. Harris President and CEO

New York State Energy Research and Development Authority

Albany

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NYSERDA Revenues Collected - October 1, 2024 through March 31, 2025

| Revenue Source | Amount (\$000's) |
|--|------------------|
| State Appropriation | 59,999 |
| Utility Surcharge Assessments | 383,357 |
| Clean Energy Standard Proceeds | 329,661 |
| Allowance Proceeds | 239,019 |
| Third-party reimbursements | 17,982 |
| Federal grants | 21,476 |
| Interest subsidy | 76 |
| Project repayments | 619 |
| Rentals from leases | 650 |
| Fees and other income | 20,482 |
| Loans and financing receivables interest | 29,670 |
| Investment income | 39,325 |
| Total revenues | 1,142,316 |

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

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|------------------|---|---|------------|----------------|----------------------------|---|
| | Solicitati | on Summary October 1, 2023 to N | March 3 | 1, 2024 | | 1 |
| Solicitation No. | Title of Solicitation | Solicitation Description | Issue Date | Due Date/Round | Funding Available | |
| RFP 23 | Community Decarbonization Fund | NY Green Bank's RFP 23 for the Community Decarbonization Fund invites regulated and unregulated financial entities (including but not limited to community development financial institutions (CDFIs), insured credit unions and depository institutions, and not-for-profit corporations that perform lending activities) deploying capital into clean energy and sustainable infrastructure and related small businesses that benefit disadvantaged communities (DACs) in New York State to submit proposals for NY Green Bank capital at concessionary rates. | 4/28/2023 | 12/31/2027 | \$250,000,000.00 | |
| RFP 26 | Outside Legal Counsel Services | The objective of RFP 26 is to solicit proposals from law firms interested in serving as outside legal counsel in connection with the operations and investment activity of NY Green Bank relative to its financing of clean energy projects and sustainable infrastructure, as well as potentially other NYSERDA-wide financing-related legal work. | 11/12/2024 | 12/10/2024 | Not stated on solicitation | |
| RFP 27 | Technical & Engineering Support and Market Fundamentals & Analysis Services | The objective of RFP 27 is to solicit proposals from technical, engineering, and service firms experienced in a broad variety of renewable energy technologies and other sectors of sustainable infrastructure to provide services to NY Green Bank. | 12/12/2024 | 2/24/2025 | Not stated on solicitation | |
| RFP 4994 | Statewide Residential Building Stock Assessment | NYSERDA seeks a contractor or team of contractors to conduct a statewide assessment of single-family (1–4 unit) residential building stock in New York. Both on-site and virtual methods will be used to collect data related to building characteristics, energy use, and energy consuming equipment. | 11/22/2024 | 2/5/2025 | \$7M | |
| PON 4924 | Clean Green Schools Initiative | The P-12 Schools: Clean Green Schools Initiative is available to help public schools that traditionally lack resources to invest in infrastructure improvements become healthier, more productive learning environments. | | 12/10/2024 | Not stated on solicitation | |
| PON 5357 | Building Operations and Maintenance Training | NYSERDA's Building Operations and Maintenance Workforce Training Program aims to reduce energy use and associated carbon emissions while saving building operators and owners money by developing and strengthening the skills of operations and maintenance (O&M) staff and managers across the state. The program is designed to equip building O&M workers with the skills to operate increasingly energy-efficient, grid- flexible, and electrified building systems that reduce buildings' contribution to climate change. | 6/29/2023 | 12/31/2025 | \$4,800,000 Available | |

| PON 5367 | Charge Ready NY 2.0 | The Charge Ready NY 2.0 Program (Program) is an incentive program designed to accelerate the deployment of Level 2 electric vehicle charging equipment in New York State. By increasing the use of electric vehicles and electric vehicle charging stations, this program benefits New York State by reducing harmful emissions and the transportation sector's dependence on petroleum. The New York State Energy Research and Development Authority (NYSERDA) developed the Program to provide incentives that reduce the cost of purchasing and installing eligible Level 2 charging equipment for use in New York State. | 7/19/2023 | 12/31/2025 | The Program is offering \$12 million in funding for incentives. No summary document. | |
|------------------------------|---|--|------------|------------|--|--|
| RFQL 5548 | New York State Flexible Energy Technical Analysis | This solicitation will establish a pool of consulting firms qualified to provide NYSERDA with diverse technical, energy, economic, and environmental analytical capacity, some of which may be requests for support services on short notice. | 9/8/2023 | 12/31/2026 | Not stated on solicitation | |
| PON 5547 Cat 1, 2, 4 | Heat Recovery Project Development - Categories 1,2,& 4 | The NYSERDA Heat Recovery Project Development Program (the "Program") aims to animate the New York State (NYS) marketplace for heat recovery solutions by working with consulting engineers, heat recovery solution providers, building owners and operators, and other key stakeholders to develop a robust pipeline of heat recovery retrofits. To accelerate heat recovery retrofit project development, the Program provides cost-share to Applicants for four categories of activities | 10/18/2023 | 11/17/2025 | \$27,000,000 Available | |
| PON 5547 Cat 3 Demonstration | Heat Recovery Project Development Category 3 Demonstration | The NYSERDA Heat Recovery Project Development Program (the "Program") aims to animate the New York State (NYS) marketplace for heat recovery solutions by working with consulting engineers, heat recovery solution providers, building owners and operators, and other key stakeholders to develop a robust pipeline of heat recovery retrofits. To accelerate heat recovery retrofit project development, the Program provides cost-share to Applicants for four categories of activities | | 11/7/2024 | \$27,000,000 Available | |
| PON 5614 | Large-Scale Thermal | The Large-Scale Thermal program ("the Program") supports the design of large single building and multiple building projects, including thermal energy networks, that serve as replicable examples for significantly reducing greenhouse gas emissions (GHG) from heating, cooling, and hot water in buildings, using approaches that are clean and resilient, minimize energy consumption, maximize energy recovery, and offer an equitable approach to building decarbonization. The Climate Action Council Scoping Plan identified large- scale thermal solutions, such as thermal energy networks, as an important pathway to scale up zero-emission heating and cooling in buildings. | 6/12/2024 | 9/26/2024 | Up to \$10 Million Available | |
| RFP 5705 | Grid of the Future | The overall goal of this project is to produce a comprehensive, integrated, actionable, and maintainable plan for updating the New York State electric system to effectively and timely support the new and changing grid needs driven by increasing electrification and the increasing scale, distribution, and capabilities of distributed energy resources. | 10/16/2024 | 12/5/2024 | Up to \$2 Million Available | |

| PON 5737 | Technical Assistance Funding to | The New York State Energy and Research Development | 4/5/2024 | 11/21/2024 | \$3,500,000 (up to | |
|----------|---|--|------------|------------|--------------------------------|--|
| | Develop Grid Modernization Projects | Authority (NYSERDA) will release \$3.5 million in funding to municipally owned electric utilities (MUNIs), rural electric cooperatives (COOPs), and small electric providers that sell less than 4,000,000 MWh of electricity yearly. | 1.012024 | 11/21/2024 | \$200,000/project) | |
| PON 5765 | Building Better Homes Program | The Building Better Homes Program is intended to expand the capacity of builders and developers to construct and market zero emissions (all-electric) single-family homes and townhomes, with enhanced support available for homes that will rely on geothermal systems to support space conditioning and domestic hot water production. | 10/23/2024 | 12/31/2025 | \$10,000,000 Available | |
| RFP 5816 | New York Attributes Tracking System (NYGATS) | NYSERDA seeks to award a contract to support the web-based electronic, all generation attribute tracking system, New York Generation Attribute Tracking System (NYGATS), which is owned by New York State and operated by NYSERDA. The NYGATS system records information about electricity generated, imported and consumed within New York State. | 10/2/2024 | 11/6/2024 | Not stated on solicitation | |
| PON 5857 | Energy Social Science Research Projects | NYSERDA seeks contractors who can perform original research in five research areas: worker experiences in clean energy training and jobs, energy insecurity and energy- limiting behaviors, socio-spatial factors and energy analysis, energy transition in everyday life, and community-led climate education, plus an additional area for exploratory scoping projects. | 11/15/2024 | 2/19/2025 | Up to \$1,600,000 | |
| PON 5866 | Downstate NEVI DCFC Program | Reducing the cost of purchasing and installing Direct Current Fast Charging (DCFC) Electric Vehicle Supply Equipment (EVSE) for use in New York State, Program Opportunity Notice (PON) 5866 will ultimately accelerate electric vehicle (EV) adoption. NYSERDA is seeking proposals to develop DCFC EVSE along Alternative Fuel Corridors (AFCs) in New York State south of I-84, focused on the areas of New York City, Long Island, and the Lower Hudson Valley. This program will use up to \$28.5 million of the federal formula funding under the National Electric Vehicle Infrastructure (NEVI) program. | 12/18/2024 | 3/18/2025 | Up to \$28.5 Million Available | |
| RFP 5862 | Providing Online Code Compliance Support for New York Municipalities | The New York State Energy Research and Development Authority (NYSERDA) offers this request for proposals in partnership with the New York Department of State (DOS). NYSERDA seeks to acquire a highly reliable code compliance software to facilitate and streamline building energy code compliance plan review and inspection processes. allow Authorities Having Jurisdiction (AHJ) to apply to use the compliance software through the release of a subsequent NYSERDA Program Opportunity Notice (PON). | 1/30/2025 | 2/27/2025 | Up to \$7.5 million available | |

| PON 5865 | Upstate NEVI DCFC Program | The Program will make up to \$21.5 million in federal National Electric Vehicle Infrastructure (NEVI) Program formula funding available for these purposes. This NYSERDA Program is overseen by the New York State Department of Transportation. This Program is intended to increase the availability of DCFC Electric Vehicle S | 9/13/2024 | 12/4/2024 | Up to \$21.5 Million Available | |
|-----------|--|--|------------|----------------|--------------------------------|--|
| PON 5872 | Energy-Related Air Quality and Health Effects Research | The New York State Energy Research and Development Authority (NYSERDA) supports research to improve the scientific and technical foundation for addressing key energy policy-relevant questions related to air quality, health effects, and climate research. This Program Opportunity Notice (PON) focuses on 1) pollutant trends, source apportionment and health effects studies to provide accountability in energy decision making, and 2) methane (CH4) source characterization of buildings to inform the NYS GHG Inventory and others. | 8/8/2024 | 10/31/2024 | \$3,000,000 Available | |
| PON 5896 | Grid Resilience State and Tribal Formula Grant Implementation Funding | Provides project implementation funding to eligible applicants for projects related to outage prevention and enhanced resilience of the electric grid. Administers the \$22 million of implementation funds awarded to the State of New York from the DOE's Grid Deployment Office's Grid Resilience State/ Tribal Formula Grants Program. This funding is Step 2 in the solicitation process to provide funding to implement grid resilience/enhancement projects. | | 3/26/2025 | \$22,000,000 Available | |
| RFQL 5906 | Participating Contactor Network | Establishes a network of highly qualified firms who work directly with developers, building owners, and their representatives to plan and implement energy efficiency and beneficial electrification projects for Multifamily Residential programs including forthcoming Inflation Reduction Act Home Energy Rebates. | 11/26/2024 | 12/31/2029 | No funding. | |
| PON 5907 | Clean Heat for All: Packaged Terminal Heat Pump Program | Through this solicitation NYSERDA is seeking product development proposals from innovative heat pump equipment manufacturers. Up to \$1,250,000 is available per awarded product proposal. Funding will support product development and field demonstration of high-efficiency, cold climate rated Packaged Terminal Heat Pumps (PTHPs) designed to retrofit or replace Packaged Terminal Air Conditioners (PTACs), hydronic cabinet PTACs and through- the-wall air conditioners. These heat pumps will provide the New York State market with widely applicable, room-based heating and cooling decarbonization solutions. | 11/27/2024 | □ 2/20/2025 | Up to \$10,000,000 Available | |
| RFP 5910 | Property Management Services | The New York State Energy Research and Development Authority (NYSERDA) requests proposals from firms interested in providing full service, comprehensive professional building management services to improve, maintain and preserve the grounds and buildings located at 17 Columbia Circle in Albany, New York and 10 Hermes Road, Malta, NY. Proposals will be considered by firms who wish to provide property management services at either or both locations. | 1/23/2025 | 2/25/2025 | Not stated on solicitation | |

| RFP 5913 | Elovible Technical Assistance (Elevitech) | Seeking consultants with experience providing energy | 2/27/2025 | 5/5/2025 | Not stated on solicitation | |
|-----------|---|---|------------|------------|------------------------------------|--|
| KFP 0913 | Consultants Statewide Services | engineering technical support. Consultants capable of providing technical analysis, design, and other professional services such as commissioning, and construction management related to energy projects are encouraged to apply. | 2/2//2025 | 5/5/2025 | NOT STATED OF SOLICITATION | |
| RFP 5916 | Insurance Broker Services | NYSERDA is seeking insurance broker services to meet NYSERDA's property, liability, cyber, and certain other insurance needs and to advise NYSERDA on addressing risk management requirements that are in the best interest of NYSERDA. | 10/24/2024 | 11/20/2024 | Not stated on solicitation | |
| RFI 5925 | Inform Transmission Pre-Development Research | Solicits input from transmission developers and offshore wind stakeholders to identify opportunities to develop New York City offshore wind transmission more efficiently and effectively (e.g. reduce project costs and/or timelines, mitigate stakeholder impacts, provide environmental benefits). This Request for Information (RFI 5925) will help NYSERDA gain information about the key topics that could benefit from pre-development research or engagement. | 10/29/2024 | 12/20/2024 | No Funding is Associated with this | |
| RFI 5946 | Advanced Nuclear Request for Informatio | Solicits information from entities either already pursuing, or interested in pursuing, a potential role in advanced nuclear energy technology development in New York, and details on those roles. This Request for Information will help to support consideration of any next steps New York State may take in this regard. Potential respondents include stakeholders interested in advanced nuclear solutions to serve their energy needs, supply chain entities, (potential) host communities, workforce entities, project developers, financing/funding entities, and those working on research and development. | 11/15/2024 | 12/31/2025 | Solicitation | |
| RFP 5955 | Virtual Energy Assessment Solution | In this solicitation, NYSERDA seeks proposals for a market- ready virtual residential energy assessment tool that can be deployed at scale across New York State. Supporting a Virtual Energy Assessment program, the tool is expected to engage residents though integration with NYSERDA's MyEnergy portal. The VEA program will support all New York State residents in identifying efficiency opportunities using methods that reduce time and effort of energy audits while still providing trusted, actionable third-party information. | 1/7/2025 | 2/18/2025 | Not stated on solicitation | |
| RFQL 5959 | Quality and Market Standards Services | The New York State Energy Research and Development Authority (NYSERDA) is re-issuing this solicitation to establish a pool of qualified service providers to develop and implement quality initiatives in support of several NYSERDA programs and clean energy technologies. Qualified Proposers will work with the NYSERDA Quality and Market Standards team to conduct field inspection and desk review services, implement existing and upcoming standards (technical, installation, data and quality standards) and deliver market-based quality assurance solutions. | | 4/1/2025 | \$7,475,000.00 Available | |

| RFP 5965 | Electric School Bus Transition Support Co | NYSERDA seeks one consultant or team of consultants to | 3/27/2025 | 5/14/2025 | \$1,000,000 Available | |
|------------|---|--|------------|-----------|-----------------------------|--|
| | | support NYSERDA with a range of work relating to electric school buses over a three-year period. The consultant(s) will be tasked with project management and helping NYSERDA collect market data, develop public-facing reports, and conduct stakeholder engagement to inform NYSERDA's work to increase the adoption of electric school buses in New York State. | | | | |
| PON 5982 | Enabling Innovative Clean Energy Buildin | Funds demonstrations of innovative solutions for buildings in New York State that will address one of five innovation topic areas: Building Envelope, Clean Heating and Cooling, Intelligent Grid-interactive Building Controls, Low-GWP Refrigerant Applications and Leak Detection, and Thermal Storage . This funding targets solutions developed through prior government or foundation funding that advanced the solutions for demonstration. | 3/12/2025 | 6/4/2025 | Up to \$5 Million Available | |
| RFI 5985 | Clean Fuels R&D and Pilot | Solicits information from entities either already pursuing, or interested in pursuing, a potential role in low-carbon fuels technology development in New York. The Request for Information (RFI 5985) will help to support considerations, such as focus areas, requirements, eligibility, for next steps New York State may take as it relates to releasing a competitive solicitation. Potential respondents include stakeholders interested in low-carbon fuel production technology research and development, project developers, financing/funding entities and other supply chain entities. | 3/28/2025 | 5/30/2025 | No funding. | |
| PON 5989 | Empire Building Challenge: Hospitals | Through this competitive solicitation, eligible hospitals can request up to \$5 million for the construction and installation of scalable, efficient, low-carbon solutions such as electrification of building systems, electrification readiness projects, and comprehensive energy efficiency projects that will achieve significant carbon and/or energy reduction. | 3/10/2025 | 8/14/2025 | Not stated on solicitation | |
| RRFI25-1 | | Invites external stakeholders to review and comment on a portfolio of Distributed Generation (DG) scale solar Photo Voltaic (PV) projects through Request for Information (RFI) BRRFI25-1. These projects are under development through NYSERDA's Build-Ready Program | 3/14/2025 | 3/28/2025 | No funding. | |
| OSWRFI24-2 | Offshore Wind Request for Information | This Request for Information (RFI) seeks feedback to better understand how NYSERDA should design the next OREC solicitation to maximize the value of the PPTN, if approved to do so by the Public Service Commission. The OSWRFI24-2 shall be open for a comment period of six weeks. | 12/18/2024 | 2/19/2025 | Not stated on solicitation | |
| | | Revised Solicitations | | | | |
| | | | | | | |
| | | | | | | |

| PON 3298 | Clean Energy Communities - Program | The Clean Energy Communities Program provides grants, direct technical support to communities, and recognition to | 6/2/2023 | 12/31/2025 | \$25,000,000 Available | I |
|------------------------------|--|--|------------|------------|----------------------------|---|
| | | local governments that demonstrate leadership in the area of clean energy. Local governments are critical partners in achieving a new energy vision for New York State. | | | | |
| PON 3701 | On-Site Energy Manager Program | PON 3701 seeks applications from facilities interested in participating in the On-site Energy Manager Program to demonstrate how a dedicated On-site Energy Manager can improve a company's profitability by delivering energy, process, and operational improvements. | 11/9/2017 | 12/31/2025 | 40,976,072.00 | |
| RFP 3928 - D | Buildings of Excellence - Early Design Support | Customers must show a desire to continue the role beyond the Program engagement and must be willing to share results and lessons learned to further the Program's objective of increasing the penetration of energy managers at commercial, industrial, and multifamily facilities. | 8/18/2023 | 11/14/2025 | \$1,000,000.00 | |
| PON 3981 | Training | NYSERDA is seeking proposals for training initiatives focused on advancing skills and preparing workers for jobs in New York's energy efficiency and clean technology industry. | 5/18/2023 | 11/18/2025 | \$10,000,000.00 | |
| RFQL 4145 | Clean Energy Training Services | NYSERDA is looking to establish a pool of contractors qualified to deliver training, develop curriculum and/or training tools, and provide market expertise and/or other services related to clean energy workforce development and training. | 7/10/2019 | 10/31/2025 | Not stated on solicitation | |
| PON 4192 | FlexTech Program | The Flexible Technical Assistance (FlexTech) Program supports New York State commercial, industrial, institutional, and multifamily customers who pay into the Systems Benefit Charge by providing a cost-share for credible, objective technical assistance services, such as energy audits, that help businesses make more informed energy decisions. | 11/27/2019 | 12/31/2025 | Not stated on solicitation | |
| PON 4378 | Loan Loss Reserve to Catalyze Clean Energy Financing in NYS Communities | The New York State Energy Research and Development Authority (NYSERDA) requests applications from entities for Loan Loss Reserve/Credit Enhancement support for financing products which support clean energy improvements in residential (1-4 unit) dwellings, small commercial (100 employees or less), not-for-profit and multifamily (5+ unit) buildings (Eligible Properties) located in New York State Communities. Coverage is also provided for support for electric vehicles including school bus, medium and heavy- duty truck via Terminal Rental Adjustment Clause (TRAC) leasing. | 7/31/2020 | 12/31/2025 | \$10,000,000.00 | |
| PON 4393 - Round 4 - Revised | Electric Power Transmission and Distribution (EPTD) Future Grid Challenges | NYSERDA is seeking systematic improvements to grid investments and operations are needed to accommodate widespread adoption of distributed energy resources and enable market development across New York State. | 8/11/2023 | 10/17/2024 | \$8 Million | |

| PON 4809 (Round 3) - Revised | Empire Building Challenge (Phase II: Low Carbon Retrofits Implementation) | The Empire Building Challenge (EBC) is a multi-phase initiative designed to support replicable and scalable low carbon retrofit approaches to achieving decarbonization in existing tall buildings. Announced in the 2020 State of the State, EGC is a public-private partnership between New York State Energy Research and Development Authority (NYSERDA) and leading commercial and multifamily real estate portfolio owners. EBC will demonstrate innovative low carbon retrofit solutions that reduce buildings' energy consumption and greenhouse gas emissions that are scalable and replicable across New York State. | 10/4/2021 | 10/21/2024 | Up to \$24,800,000 available | |
|------------------------------|---|--|------------|------------|--|--|
| RFP 4815 | Outside Counsel Services | Provide outside legal services related to two new categories of legal issues Clean Energy Labor Law and Federal Energy Law. These new categories supplement and do not replace the categories under which proposals were solicited and awarded in the prior issuance of this RFP 4815. | 7/2/2021 | 2/26/2025 | Not stated on solicitation | |
| RFQL 5312 | Charge Ready NY 2.0 Equipment and Network Qualification Process | The New York State Energy Research and Development Authority (NYSERDA) is issuing this RFQL to establish a list of Level 2 electric vehicle (EV) charging equipment (EVSE) and networks that will be eligible for incentives under the upcoming revised Charge Ready NY 2.0 Program (Program). | 2/27/2023 | 2/31/2025 | No funding will be awarded through this RFQL | |
| | Catalyze Clean Energy Financing for Decarbonization in New York State Communities | NYSERDA requests applications from financial companies applying under the Department of Energy (DOE), Loan Program Office (LPO) Title 17 Program for State Energy Financing Institution (SEFI) investment support for financing products which support clean energy improvements. | 9/12/2023 | 12/30/2026 | \$20,000,000.00 | |
| PON 5552 | New York School Bus Incentive Program | The New York School Bus Incentive Program (NYSBIP) is a voucher incentive program to accelerate the deployment of zero-emission school buses and associated charging infrastructure throughout New York State using funds allocated by the 2022 Clean Water, Clean Air, and Green Jobs Environmental Bond Act (Bond Act). | 11/29/2023 | 12/30/2030 | No summary document. | |
| PON 5566 | Climate Justice Fellowship Plus | The Climate Justice Fellowship Plus Program (CJF Plus) is a \$3 million pilot program to advance climate justice in the Bronx and Queens. The CJF Plus Program will provide wage subsidies for eligible non-profit organizations to hire individuals for two-year climate justice Fellowships. The Program will also provide supportive services and/or professional development to Fellows throughout their employment. | 7/1/2024 | 2/12/2025 | \$2,100,000.00 | |
| PON 5859 | Appliance Upgrade Program- Application | NYSERDA is currently seeking approval from the DOE to administer the Appliance Upgrade Program (Program) under HEAR that will provide incentives to income-eligible owners and renters (Customers) of single- and multi-family residential buildings in New York State for a pre-defined list of measures supporting energy efficiency and electrification improvements (Qualified Electrification Projects, QEP). | 8/30/2024 | 12/31/2026 | Not stated on solicitation | |

| PON 5866 | Downstate NEVI DCFC Program | Reducing the cost of purchasing and installing Direct Current Fast Charging (DCFC) Electric Vehicle Supply Equipment (EVSE) for use in New York State, Program Opportunity Notice (PON) 5866 will ultimately accelerate electric vehicle (EV) adoption. NYSERDA is seeking proposals to develop DCFC EVSE along Alternative Fuel Corridors (AFCs) in New York State south of I-84, focused on the areas of New York City, Long Island, and the Lower Hudson Valley. This program will use up to \$28.5 million of the federal formula funding under the National Electric Vehicle Infrastructure (NEVI) program. | 12/18/2024 | 3/18/2025 | Up to \$28.5 Million Available | |
|----------|-----------------------------|--|------------|-----------|--------------------------------|--|
| Note: | Only revised Solicit | ations with substancial changes/or | r moneta | ary chang | ges are listed. | |



Community Decarbonization Fund RFP 23:

Financing for Disadvantaged Community Lenders Request for Proposals

> RFP No. 23 April 2023

Contents

| 1 | Introduction | |
|-----|--|----|
| 1.1 | Community Decarbonization Fund Overview | 3 |
| 1.2 | NYGB Background | 3 |
| 2 | Eligibility Requirements | 4 |
| 2.1 | Eligible Applicant Criteria | 4 |
| 2.2 | Eligible Project Criteria | 4 |
| 3 | Proposal Contents | 5 |
| 3.1 | Required Disclosures | 5 |
| 3.2 | Company and Management Team Credentials | 5 |
| 3.3 | Portfolio | 5 |
| 3.4 | Pipeline | 5 |
| 3.5 | Capital Needs | 6 |
| 3.6 | Impact Measurement and Reporting Capability | 6 |
| 4 | Proposal Process and Evaluation | 7 |
| 4.1 | Proposal Submission Process | 7 |
| 4.2 | Proposal Evaluation Process | 7 |
| 4.3 | Evaluation Criteria | 7 |
| 5 | General Conditions | 9 |
| 5.1 | Costs & Expenses | 9 |
| 5.2 | Municipal Advisor Rules | 9 |
| 5.3 | Proprietary Information | 9 |
| 5.4 | Limitation | 9 |
| Ар | pendix 1: Summary of Indicative Terms and Conditions | 10 |
| Ар | pendix 2: Eligible Technologies | 13 |

1 Introduction

1.1 Community Decarbonization Fund Overview

NY Green Bank ("**NYGB**"), a division of the New York State Energy Research and Development Authority ("**NYSERDA**"), invites Eligible Applicants (See <u>Section 2.1</u>) actively working (or developing plans) to deploy capital into efficiency-first decarbonization projects that consider energy affordability and benefit disadvantaged communities ("**DACs**")¹ and affordable housing in New York State ("**NYS**") to submit proposals (each, a "**Proposal**").

Under the Community Decarbonization Fund ("**CDF**"), NYGB expects to deploy \$250MM of concessionary capital from 2023 through 2027 by making loans to Eligible Applicants, starting at a minimum of \$2MM to maximum of the lesser of (i) \$25MM or 20% of an Eligible Applicant's total capitalization. Illustrative terms and conditions of loans made pursuant to this RFP can be found in <u>Appendix 1</u>.

NYGB is seeking to support lenders that demonstrate success and ongoing capabilities originating, underwriting, and managing: (i) project financings in DACs, (ii) affordable housing, and/or (iii) small businesses in DACs, and are looking to expand existing lending activity to clean energy and sustainable infrastructure projects and businesses with a focus toward efficient building decarbonization and energy affordability that both reduce greenhouse gas ("**GHG**") emissions and deliver benefits to DACs in NYS. Expanding engagement with DACs and community access to building decarbonization are core to the intent of the CDF and are aligned with the equity goals and mandates of the Climate Act and Scoping Plan. Funding will be prioritized for programs and uses that follow an efficiency-first approach (e.g., weatherization, load reduction, etc.) that maximize bill savings, improve comfort, and result in healthy, clean, and resilient buildings communities with consideration to energy affordability. Lenders seeking financing outside the scope of this offering are encouraged to submit proposals under NYGB's RFP 1.

This RFP will remain until the \$250MM capitalization has been fully allocated and responses will be evaluated on a rolling basis. See <u>Section 2</u> for eligibility requirements and <u>Section 4</u> for further detail on the proposal submission and evaluation process.

NYGB hosted a webinar about this solicitation on May 11, 2023. A link to the recording can be found on NYGB's website <u>here</u>.

1.2 NYGB Background

NYGB was initially capitalized with \$1 billion to accelerate clean energy and sustainable infrastructure deployment in NYS. NYGB steps in to fill gaps in the market where financing might not be available from conventional lenders potentially due to barriers such as limited precedent, small deal sizes, challenges in evaluating technology risk, asset structures and/or business models unfamiliar to banks and institutional investors, and/or deal structuring and underwriting complexities. NYGB collaborates with the private sector to develop transaction structures and methodologies that other capital providers can readily replicate and scale. As capital providers "crowd in" to an area within the sustainable infrastructure landscape, NYGB moves on to other areas where private sector interest and activity have yet to be spurred.

The Climate Leadership and Community Protection Act ("**CLCPA**") requires state agencies, authorities, and entities, to the extent practical, to invest or direct resources in a manner designed to deliver no less than 40% of overall benefits from spending on clean energy and energy efficiency programs to DACs. In addition, DACs are required to receive no less than 35% of the overall benefits of such spending on clean energy and energy efficiency programs. As a division of NYSERDA and a key component of the State's Clean Energy Fund ("**CEF**"), NYGB will contribute to the achievement of these targets by committing at least 35% of its capital on a go-forward basis from January 1, 2020, to projects that create benefits for DACs. NYGB's DAC investment activity aims to deliver the best emission reduction and sustainable energy outcomes for historically marginalized communities in NYS. NYGB is expanding its investment approach to prioritize historically underserved New Yorkers with an initial focus on building electrification and affordable housing as demonstrated by its interim targets to invest \$100MM into the electrification of buildings (including non-residential facilities) that are located in DACs or used by DAC residents and to invest \$150MM into high-performance affordable housing properties.

This strategy for advancing DAC investments is heavily informed by the findings of a stakeholder engagement process conducted from December 2021 to April 2022 and summarized in its <u>Amended Annual Plan 2021 -</u> <u>22</u>. Many stakeholders recommended the creation of a dedicated funding pathway that would provide capital on concessionary terms to third party financial intermediaries experienced in working with DACs. NYGB has responded to this market need with the creation of the Community Decarbonization Fund.

¹ As defined under the final rules adopted pursuant to New York State's Climate Leadership and Community Protection Act of 2019. For more information see: https://climate.ny.gov/resources/disadvantaged-communities-criteria/

2 Eligibility Requirements

The Proposal must demonstrate that the Proposing Entity meets the: a) eligible applicant criteria listed in <u>Section 2.1</u>, and b) is lending to projects that satisfy the eligible project criteria listed in <u>Section 2.2</u>.

2.1 Eligible Applicant Criteria

Eligible Applicants must be one of the following:

- A certified Community Development Financial Institution ("CDFI"), including:
 - Community Development Banks
 - Community Development Credit Unions
 - Community Development Loan Funds
 - Community Development Venture Capital Funds
- A specialty lender, defined as a 501(c)(3) non-profit organization or government-charted institution or public housing agency with a mission that includes developing, managing, or investing in:
 - Affordable housing solutions;
 - Cooperatives;
 - Clean energy projects; and
 - Contractors
- A for-profit subsidiary of any of the categories listed above, provided that the for-profit subsidiary is
 operating exclusively in support of the tax-exempt or municipal mission of the parent entity.

2.2 Eligible Project Criteria

Eligible Applicants must be able to demonstrate that they lend to Eligible Projects which:

1 Provide DAC Benefits:

Eligible Projects are deemed to provide DAC Benefits if they satisfy one or more of the following requirements:

- (a) Located in a DAC census tract, as defined under the final rules adopted pursuant to New York State's Climate Leadership and Community Protection Act of 2019 ("CLCPA" or "Climate Act").
- (b) Not located in a DAC census tract but:
 - i. Project involves a residential building where at least 50% of the housing units are restricted upon initial occupancy to households making 80% AMI or less via a regulatory agreement with a public agency; or
 - ii. Project involves a building that has a demonstrable impact on households making 80% AMI or less or a vulnerable population (e.g., a facility that predominantly serves such households such as a Federally Qualified Health Center or a multi-service center operated by a non-profit organization).

2 Are located in NYS;

3 Are focused on interventions that follow an efficiency-first approach (e.g., weatherization, load reduction, etc.) that maximize bill savings, improve comfort, and result in healthy, clean, and resilient buildings and communities with consideration to energy affordability or otherwise contribute to GHG emissions reductions in support of NYS clean energy policies, including the CLCPA; and

4 Utilize an Eligible Technology (see <u>Appendix 2: Eligible Technologies</u>)

Eligible Applicants can demonstrate that they lend to Eligible Projects by having:

- Either (i) a successful track record of delivering capital through the origination of successful, performing loans for buildings, businesses, and projects in DACs or (ii) a detailed and credible plan (consistent with the management team's experience and capabilities) to develop the capacity to participate in Eligible Project lending;
- Efficiency-first building decarbonization and energy affordability aligned offerings that utilize Eligible Technologies and lead to GHG emissions reductions supportive of CLCPA goals;
- Capacity to participate in Eligible Project lending in NYS; and
- Either (i) a pipeline of forward-looking opportunities of Eligible Projects in New York State or (ii) a detailed and credible plan (consistent with the management team's experience and capabilities) to develop such a pipeline.

3 Proposal Contents

Proposals must clearly and concisely address each of the topics of Sections 3.1 to 3.6. The failure to respond to a topic will render the Proposal incomplete and NYGB unable to proceed. Proposals tend to be 6 - 10 pages in length, excluding attachments. There is no requirement or constraint on Proposal length.

3.1 Required Disclosures

Please provide the following information labeled "Required Disclosures":

Disclosure of whether any of the following instances are applicable, or confirmation that they do not apply. Failure to disclose an applicable Required Disclosure may render the Proposing Entity ineligible for NYGB investment. Disclose whether the Proposing Entity or any members of the Proposing Entity's governing body (such as an officer, partner, or director):

- (a) Is the subject of an indictment for alleged felony or any conviction for a felony under federal or state laws in the last five years and the circumstances thereof; and/or
- (b) Has ever been disbarred or suspended by any agency of the United States Government or the NYS Department of Labor and the circumstances thereof.

3.2 Company and Management Team Credentials

Please provide the following information labeled "Company and Management Team Credentials":

- (a) A brief overview of the Proposing Entity;
- (b) The identities of all parties to the Proposal
 - i. If Proposal includes a partnership of one or more entities provide a description of the purpose and objectives of the partnership, the roles and deliverables of each entity, and all Proposal Contents requested in Section 3 for each entity;
- (c) Resumes, bios and/or LinkedIn profiles for the Proposing Entity's management team;
- (d) As applicable, name(s) of agency/ies by which the Proposing Entity is regulated and/or insured;
- (e) A summary of the Proposing Entity's underwriting, origination, and servicing process and experience;
- (f) Description of your business model/strategy (or attach a Business Plan); and,
- (g) Audited financial statements.

3.3 Portfolio

Please provide the following information labeled "Portfolio":

- (a) Description of overall portfolio of loans/investments originated, including:
 - i. Portfolio loan loss rate over the past 1-, 3-, and 5-year periods and since inception; and
 - ii. Return on assets over past three years.
- (b) Description of the portfolio of projects that benefit DACs in NYS and elsewhere, including:
 - i. Volume and number of portfolio investments that benefit DACs;
 - ii. Description of DACs supported and benefits to DACs provided by portfolio investments; and
 - iii. DAC loan loss rate over the past 1-, 3-, and 5-year periods and since inception.
- (c) Description of experience investing in projects that reduce GHG emissions in NYS and elsewhere; and
- (d) Provide summaries of 2-5 relevant recent portfolio transactions. For each transaction, include:
 - i. Project scope;
 - ii. Technology type (if applicable);
 - iii. Transaction size;
 - iv. Borrower type; and
 - v. Estimated impact (potentially including GHG emission reductions and/or any of the benefits listed in <u>Section 3.6</u>).

3.4 Pipeline

Please provide the following information labeled "Pipeline":

(a) Describe Eligible Project investment activity currently underway. Include:

- i. Volume and number of Eligible Project investments currently in pipeline. Specify the percentage (by both dollar volume and transaction count) of total pipeline that such transactions represent; and
- ii. Redacted/abstracted summaries of 2-5 Eligible Project investments in pipeline. For each transaction, include:

- 1. Status of transaction process, and probability of closing based on prior track record;
- 2. Project scope;
- Technology type;
 Transaction size;
- 5. Borrower type; and
- 6. Estimated impact (potentially including GHG emission reductions and/or any of the benefits listed in Section 3.6).
- (b) If the Proposing Entity does not have an active Pipeline of Eligible Projects, describe plans to expand investment Pipeline to include Eligible Projects. Identify and describe:
 - Targeted origination strategy: i.
 - Demonstrated demand for the Proposing Entity's capital; and ii.
 - iii. Any existing relationships that are expected to support deal flow.

3.5 Capital Needs

Please provide the following information, labeled "Capital Needs":

- (a) Amount and source(s) of the Proposing Entity's initial capitalization and ongoing funding/income sources;
- (b) Value of current portfolio and pipeline;
- (c) Current liquidity situation and outlook;
- (d) Current debt and equity needs;
- (e) The Proposing Entity's reason for approaching NYGB rather than another capital provider for the proposed investment, including barriers that the Proposing Entity has faced in obtaining sufficient, appropriately priced capital;
- (f) Dollar amount the Proposing Entity is seeking from NYGB;
- (g) Description of how quickly the Proposing Entity could commit and deploy additional loans enabled by the proposed NYGB investment; and
- (h) Description of how proceeds from an NYGB investment would enable the Proposing Entity to expand its financing to interventions that follow an efficiency-first approach (e.g., weatherization, load reduction, etc.) that maximize bill savings, improve comfort, and result in healthy, clean and resilient buildings / communities with consideration to energy affordability or otherwise contribute to GHG emissions reductions in support of NYS clean energy policies, including the CLCPA specifically in or benefiting DACs.

3.6 Impact Measurement and Reporting Capability

NYGB collects and disseminates project and investment performance data (on an aggregated and anonymized basis) to facilitate improving investor confidence in addition to promoting standardization wherever possible to help drive down transaction costs. Proposing Entity will be required to assist with initial impact estimates and report on relevant metrics (such as those listed below) periodically during the term of the financing. Specific data reporting requirements will be determined prior to transaction execution.

Please provide the following information labeled "Impact Measurement and Reporting Capability":

- (a) Types of environmental or social data that the Proposing Entity collects from its borrowers.
- (b) Impact metrics that the Proposing Entity tracks for its investments, e.g.:
 - Bill savings or cost reductions for DAC residents i.
 - ii. Units of affordable housing created/preserved
 - GHG emission reductions achieved and CO2-equivalent reductions
 - iv. Local air quality improvements
 - v. Jobs created
 - vi. Improved comfort or value for building occupants/users
 - vii. Improved health outcomes
 - viii. Capital commitments and mobilizations by sector/end-user
 - ix. Other
- (c) Data collection process and calculation methodologies that the Proposing Entity employs to regularly evaluate and track the metrics listed above.
- (d) Acknowledgement by the Proposing Entity that the Proposing Entity will be required to deliver the agreedupon impact data to NYGB within 30 days after the end of every quarter in all cases for at least the term of the financing.

4 Proposal Process and Evaluation

Proposing Entities are encouraged to contact NYGB before the submission of a Proposal to ensure alignment with NYGB's mission, mandate, and broad investment criteria, as well as RFP 23's specific eligibility criteria. To this end, please email us at InvestmentRFPs@greenbank.ny.gov and include "RFP No. 23" in the subject line. As noted in Section 4.1 below, direct communication will be limited after a Proposal is submitted and while it is under consideration.

4.1 Proposal Submission Process

Proposals must be submitted electronically via the online proposal submission system portal. Faxed, mailed, or e-mailed proposals will not be accepted. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. For detailed instructions on how to submit a proposal online, follow the instructions on NYGB's website (www.greenbank.ny.gov) under "Work with Us;" "RFP Resources;" "Instructions to Submit Service Provider Proposals.

If changes are made to this solicitation, an e-mail will be sent to the proposer's contact as listed in the Proposer Contact Information section of the NY Green Bank portal as part of the online submission process, and any modified documents will be posted on NYGB's website (<u>www.greenbank.ny.gov</u>) under "Work with Us;" "Open Solicitations;" "RFP 23: Community Decarbonization Fund."

If you have technical questions concerning this solicitation, contact one of the Designated Contacts: (i) InvestmentRFPs@greenbank.ny.gov; or (ii) David Davenport at david.davenport@greenbank.ny.gov. If you have contractual questions concerning this solicitation, contact Venice Forbes at VeniceSolicitations@nyserda.ny.gov. Please include "NY Green Bank RFP 23" in the subject line of all e-mail communications.

No communication intended to influence this procurement is permitted except by contacting the Designated Contacts. Contacting anyone other than these Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement may result in a proposer: (1) being deemed a non-responsible offerer, and (2) not being awarded a contract.

4.2 Proposal Evaluation Process

Proposals will be processed and scored on a regular basis as they are received. Proposing Entities can generally expect an email response, including the result of Proposal scoring and any next steps if applicable, within two weeks after NYGB's receipt of Proposal. NYGB will close the solicitation at any point if it is determined that a satisfactory response has been received.

Proposals will be evaluated by a rotating committee of NYGB investment team members ("Scoring Committee"). Each Proposal will be reviewed to determine satisfaction of the Eligibility Requirements (Sections 2.1 and 2.2), and if determined to be eligible, will be scored using the Evaluation Criteria in Section 4.3.

Scoring may result in one of three possible outcomes: Proposal is deemed "Passing" in which case NYGB will arrange for proposed transaction to move into NYGB's active pipeline; Proposal is deemed "Not Passing" because it is determined ineligible under RFP 23 or does not score highly across Evaluation Criteria, in which case Proposer may request further discussion of outcome and may resubmit Proposal at a later date should circumstances surrounding the transaction change; or "Additional Clarification/Information Required" if Scorers are unable to fully evaluate Proposal with the information provided, in which case NYGB will request additional information from Proposer, upon sufficient receipt of which the Scoring Committee will evaluate Proposal in full to reach a Passing or Non-Passing determination.

4.3 Evaluation Criteria

- a. Financial Strength, Portfolio & Performance; Does the applicant have acceptable financial strength (balance sheet), financial performance, portfolio performance, risk management policies and sound business model? Evaluation of:
 - i. Financial strength/standing;
 - ii. Overall investment performance;

- iii. Experience and volume of investment in projects that deliver benefits to DACs;
- iv. Financial performance of DAC portfolio;
- v. Describe experience and volume of investment in efficient building decarbonization, energy affordability, clean energy and sustainable infrastructure projects, with a preference for those located in NYS; and
- vi. Impact of relevant portfolio investments indicated without limitation by:
 - Types of energy improvements made, with a priority on energy efficiency, weatherization, electrification, and energy affordability, energy storage, and/or clean transportation;
 - \circ $\;$ GHG emission reductions achieved/expected to be achieved; and
 - Benefits delivered/expected to be delivered to members of DACs.
- b. Management & Experience: Evaluation of applicant's management team qualifications, both generally and specifically with respect to DAC and efficient building decarbonization and energy affordability, and clean energy/sustainable infrastructure lending experience and expertise.
- c. Readiness: Does the applicant have the resources or have a plan to develop the resources (e.g., staff, financial, partners, capital) needed to implement its strategy? Evaluation of:
 - i. Readiness to launch underwriting Eligible Project lending and capacity to underwrite/close transactions and service them successfully.
 - ii. Impact- or sector-related mandates, mission, or other criteria that drive applicant's capital deployment decision-making.
- d. Renewable and Energy Efficiency Strategy: Does applicant have a *compelling strategy* to expand efficient building decarbonization financing products and services that benefit DACs, including but not limited to an affordable electrification strategy to mitigate energy cost shifting? Evaluation of the quality of the proposal including, but not limited to, its cohesiveness, conciseness, and clarity.
- e. Use of Funds: Does applicant have compelling proposed funding opportunities that will effectively advance its strategy in ways that otherwise would not be possible without CDF funding? Evaluation of the relative stage of strategy execution readiness, complexity to close, and monitoring and administrative intensity for Eligible Projects in the pipeline.
- f. Pipeline of Eligible Projects: Does applicant demonstrate a pipeline or a near-term plan to deliver a pipeline of Eligible Projects? Evaluation of:
 - Total dollar value and number of Eligible Projects in the pipeline; and
 - Impact of pipeline indicated without limitation by:
 - Types of Eligible Technologies utilized;
 - o GHG emission reductions expected to be achieved; and
 - o Benefits expected to be delivered to members of DACs
- g. Viability of plan to expand and grow the pipeline, including without limitation the strength of:
 - Targeted origination strategy; and
 - Demonstrated demand for applicant's capital and existing relationships that support deal flow.

If applicant does not currently have a pipeline, how strong is its plan to build the organizational capacity to create a pipeline? Is this plan funded or are funding prospects identified? Is there a track record of the senior staff and/or organization building out new business line(s)?

- h. Impact Evaluation & Reporting: Does applicant have a solid track record of defining, evaluating, projecting, and tracking/reporting the impact of its investment activities? Evaluation of ability of applicant to track and record performance data against CLCPA targets and report that information to NYGB (at a minimum within 30 days after the end of every quarter) and in all cases for at least the term of the financing.
- i. Diversity Practices: Does applicant have the ability to meet NYSERDA goals with respect to deploying capital to minority- and women-owned business enterprises (MWBE) and service-disabled veteran-owned business enterprises (SDVOB)?

5 General Conditions

5.1 Costs & Expenses

Once a Proposal has been submitted to NYGB, satisfied the eligibility requirements under RFP 23, and scored favorably according to the evaluation criteria described above, the proposed transaction will move into NYGB's active pipeline. Then, if Proposing Entity and NYGB have preliminarily agreed upon general indicative transaction terms, they will execute an engagement letter providing that whether or not the proposed investment is closed, each party will be responsible for its own closing costs and expenses associated with preparation, due diligence, development, and administration of all investment-related documentation. Upon closing, Proposing Entities shall pay a \$5k closing fee, and a \$5k annual administration fee. There is no Commitment Fee on any undrawn amounts available under the CDF Loan during the first 12 months of the Availability Period, however a 0.50% per annum Commitment Fee shall apply to any undrawn amounts available under the CDF Loan during the second 12 months of the Availability Period.

5.2 Municipal Advisor Rules

NYGB is aware of the amendments to Section 15B of the Securities Exchange Act of 1934 effectuated by Section 975 of Title IX of the Dodd-Frank Act, as well as SEC Release No. 34-70462 (September 20, 2013). In this regard, please note that NYGB considers discussions with potential Proposing Entities and the review of Proposals, to be arm's-length negotiations. NYGB recognizes that Proposers have financial and other interests that differ from NYGB; as such, NYGB does not consider a fiduciary relationship to arise in this context. NYGB has engaged an independent registered municipal advisor ("**IRMA**") with the intent of relying (i.e., taking into careful consideration, along with any other information deemed relevant or appropriate) on that IRMA for advice related to any potential transactions (but not bound to follow that advice), and consequently allowing Proposing Entities to qualify for the exemption provided by 17 CFR §240.15Ba1-1(d)(3)(vi) (the "**IRMA exemption**"). The name and contact information of the IRMA is listed on the NYGB website at www.greenbank.ny.gov/IRMA, and the IRMA is available to respond to any questions a Proposing Entity may have with respect to the IRMA's independence.

5.3 Proprietary Information

Among NYGB's goals is the promotion of standardization of material contract terms and structures and the collection of project performance data across NYGB transactions. NYGB is keenly aware that commercial markets and their incumbents value non-disclosure extremely highly to protect confidential transaction terms and other competitive information, and NYGB remains highly sensitized to usual and customary confidentiality practices. Nevertheless, as a division of NYSERDA, certain State laws specifically apply to NYGB; and it is recommended that careful consideration be given before confidential information is submitted to NYGB as part of any Proposal. Review should include whether it is critical for evaluating a Proposal and whether more general, non-confidential information may be adequate for review purposes. New York's Freedom of Information Law, Public Officers Law, Article 6 provides for public access to information NYSERDA and its divisions possess. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYGB that the Proposing Entity wishes to have treated as proprietary and confidential trade secret information should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set out in 21 NYCRR Part 501. The confidentiality of any information submitted cannot be guaranteed.

5.4 Limitation

This RFP does not commit NYGB to agree to participate in any transaction, proceed to negotiate any terms or definitive documentation, pay any costs incurred in preparing a Proposal or to procure or contract for services or supplies. NYGB reserves the right to accept or reject any or all Proposals received, to evaluate any Proposal received under any other open NYGB solicitation, including but not limited to NYGB's RFP 1, to negotiate with all qualified parties or to cancel in part or in its entirety this RFP.

Appendix 1: Summary of Indicative Terms and Conditions

This summary of indicative terms and conditions (the "**Term Sheet**") summarizes the principal terms and conditions of potential loan facilities to be made available by NY Green Bank ("**NYGB**"), a division of the New York State Energy Research and Development Authority ("**NYSERDA**"), to lending entities that meet the criteria of an "Eligible Applicant" as defined in <u>Section 2.1</u> (any such entity, a "**Borrower**"). The Term Sheet does not constitute an offer, commitment, or agreement by NYGB to enter into any loan facility or other investment with any party. The closing of a loan facility described herein shall be subject to, without limitation, the completion of satisfactory due diligence by NYGB, the execution of definitive documents satisfactory to NYGB and final credit approval by NYGB. The terms of the definitive documents for NYGB's loan facility may differ substantially from the terms set forth herein based on due diligence, credit considerations and prevailing market conditions.

| I. Transaction; | Financing Parties | | |
|-------------------|---|--|--|
| CDF Loan | Multi-draw senior or subordinated loan facility for eligible Uses of Proceeds (as defined below) on terms that are satisfactory to the Lender | | |
| Lender | NYGB, a division of NYSERDA | | |
| Borrower | Eligible CDFIs and specialty lenders as described in the RFP | | |
| II. Principal Fin | ancing Terms | | |
| CDF Loan Sizing | Minimum: \$2,000,000 Maximum: The lesser of (i) \$25,000,000 or (ii) 20% of a Borrower's total capitalization | | |
| Security | CDF Loan will be fully recourse to the Borrower on a senior or subordinated basis, as the case may be. | | |
| Use of Proceeds | The Borrower shall use proceeds solely to finance loans made by the Borrower to Eligible Projects ("Eligible Loans"). "Eligible Projects" are defined as projects that meet the following requirements: Support efficiency-first building decarbonization and energy affordability, energy storage, and/or clean transportation; Contribute to greenhouse gas emissions reductions; Benefit disadvantaged communities ("DACs"), as further described under "DAC Benefits" below; Are physically located in New York State; and Must use an Eligible Technology (see <u>Appendix 2: Eligible Technologies</u>) | | |
| DAC Benefits | Eligible Projects are deemed to provide DAC Benefits if they satisfy one or more of the following requirements: 1. Located in a DAC census tract, as defined under the final rules adopted pursuant to New York State's Climate Leadership and Community Protection Act of 2019 ("CLCPA" or "Climate Act"). 2. Not located in a DAC census tract but: a. Project involves a residential building where at least 50% of the housing units are restricted upon initial occupancy to households making 80% AMI or less via a regulatory agreement with a public agency; or b. Project involves a building that has a demonstrable impact on households making 80% AMI or less or a vulnerable population (e.g., a facility that predominantly serves such households such as a Federally Qualified Health Center or a multi-service center operated by a non-profit organization). | | |

| Advances Capital Recycling | No more than one advance per quarter for one or more Eligible Loan. Borrower must certify that advances are for Eligible Projects and provide basic project information. After giving effect to the advance, at least 50% of cumulative CDF Loan advances must be allocated to Eligible Projects located in DAC census tracts as defined in item 1 of DAC Benefits. Principal repayments from Eligible Loans will be tracked and accounted for in a restricted asset account (the "Principal Repayment Account"). The Borrower may draw on the Principal Repayment Account to fund new Eligible Loans associated with new Eligible Projects at any time (pursuant to the same certification and verification protocols governing advance requests), provided that after giving effect to the draw, at least 50% of cumulative CDF Loan advances must be allocated to Eligible Projects located in DAC census tracts as defined in item 1 of DAC Benefits |
|-------------------------------|---|
| Availability Period | 24 months from the closing date |
| | |
| Term / Maturity Date | 12 years after the closing date |
| Interest Rate | 1.50% per annum fixed interest rate on daily average balance, payable quarterly in arrears |
| Amortization | There will be no scheduled amortization and no prepayment penalty for prepaying the CDF Loan at any time. However, the CDF Loan is subject to a quarterly Principal Repayment Sweep (as defined below). |
| Principal Repayment Sweep | If the balance in the Principal Repayment Account is in excess of twenty percent [20%] of the then outstanding balance of the CDF Loan for two (2) consecutive quarters, the amount in the Principal Repayment Account that is greater than twenty [20%] percent of the outstanding balance of the CDF Loan will be used to repay the CDF Loan. ² The repaid Principal may not be reborrowed. |
| Reporting Requirements | The Principal Repayment Sweep test will be conducted on a quarterly basis. Financial Reporting Annual audited financial statements Quarterly: Compliance certificate Unaudited financial statements Summary report on the performance of the Borrower's Eligible Loan portfolio Individual non-performing loan report on any non-performing Eligible Loans or Eligible Loans on Borrower's watch list, each prepared in accordance with the Borrower's portfolio, credit and risk management policies and procedures including standard rating policy Covenant compliance reports for other senior lenders Impact Reporting Annual impact reporting on Eligible Projects funded with CDF Loan advances or Capital Recycling Prompt delivery of notices of default, material litigation, and material adverse changes |
| Fees | Closing Fee: \$5k Commitment Fee: None during the first 12 months of the Availability Period 0.50% per annum on any undrawn amounts available under the CDF Loan during the second 12 months of the Availability Period Administration Fee: \$5k annually |

² The percentage of the balance assessed in the Principal Repayment Sweep is negotiable based on business strategy.

| III. Other Terms | |
|---------------------------------------|---|
| Conditions Precedent | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Lender. |
| Representations and Warranties | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Lender (subject to exceptions and materiality thresholds acceptable to the Lender). |
| Affirmative and Negative Covenants | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Lender (subject to exceptions and materiality thresholds acceptable to the Lender), including without limitation: Lender's right to inspect books and records of the Borrower and meet with the Borrower's senior management upon reasonable notice Maintenance of a Net Asset Ratio or similar liquidity covenant to be determined |
| Events of Default | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Lender (subject to exceptions and materiality thresholds acceptable to the Lender), including without limitation cross-default to any senior debt or other material indebtedness. |
| Cure Period | Interest & Fees payment defaults: 3 calendar day cure period All other financial covenant defaults: 15 calendar day cure period All other covenant defaults: 30 calendar day cure period |
| Default Interest Rate | 4.00% per annum above the interest rate otherwise payable |
| Confidentiality | Usual and customary for facilities of this type, subject to (a) the Lender's public disclosure obligations under the New York State Freedom of Information Law, and (b) the Lender's right to publicly disclose a general transaction description and aggregated or anonymized data. |
| Expenses | Each party will be responsible for its own closing costs and expenses. |

Appendix 2: Eligible Technologies

- 1. Building Electrification and Supporting Measures³, examples including but not limited to:
 - a. Heating and Cooling Load Reduction
 - i. Weatherization
 - ii. Windows
 - iii. Heat recovery ventilation
 - b. Clean Heating Technologies⁴
 - i. Air Source Heat Pumps
 - ii. Water Source Heat Pumps
 - iii. Ground Source Heat Pumps
 - iv. District thermal interconnection
- 2. Electric Vehicle Infrastructure (including charging stations)
- 3. Thermal and Electric Energy Storage
- 4. On-site Solar serving customer load when combined with one or more of the above listed Eligible Technologies

NYGB will consider other technologies that reduce greenhouse emissions, beyond those listed above. The Scoring Committee will assess whether a given technology is supporting New York State climate policy goals.

³ NYGB expects borrowers to monitor and evaluate building performance using acceptable industry benchmarking tools.
⁴ Multifamily buildings with 5 or more units must obtain an EPA ENERGY STAR Score >50 prior to installing heating and cooling electrification to ensure comfortable heat pump operation or be coupled with building envelope improvements (e.g., weatherization, insulation, windows, etc.) that would reasonably be expected to result in an EPA ENERGY STAR Score >50 post project completion.



NY Green Bank

Outside Legal Counsel Services

Request for Proposals

RFP No. 26

Version 1.0 – November 12, 2024

Proposals Due: December 10, 2024 by 3:00 p.m. Eastern Time*

NY Green Bank ("**NYGB**"), a division of the New York State Energy Research and Development Authority ("**NYSERDA**") invites proposals from attorneys or law firms interested in serving as outside legal counsel in connection with the operations and investment activity of NYGB relative to its financing of clean energy projects and sustainable infrastructure, as well as potentially other NYSERDA financing-related legal work.

Services may include, but will not necessarily be limited to: (1) assisting in the development, implementation, negotiation and closing of NYGB financial products, potentially including credit enhancement, loan loss reserves, loan warehousing, aggregation and securitization, subordinated debt, tax equity structures, direct lending, loan participations, equity investments, term loans and investments, and construction finance; (2) legal and regulatory compliance; (3) business and organizational issues involving the structure, strategy and operation of NYGB, including as it relates to the structure and operation of NYSERDA; (4) preparation of standard NYGB documents, contracts and organizational materials, (5) advice related to special environmental, siting and permitting matters; (6) advice related to special tax and tax credit matters; (7) advice related to special bankruptcy matters; and; (8) other NYSERDA-wide financing-related legal work, as necessary. If you or your firm has an open contract with NYSERDA under RFP 4815 for NYSERDA-wide services, and you wish to perform services directly for NYGB, please submit a proposal to this RFP notwithstanding the existing contract.

Proposal Submission

Firms wishing to submit a proposal for review must do so by **December 10, 2024 at 3:00 p.m. ET**. It is the proposer's responsibility to ensure that all pages have been included in the submission. Proposal documents should not exceed **15 pages**, plus attachments. Unnecessary attachments beyond those sufficient to present a complete, comprehensive and effective response will not positively influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, the RFP number and the page number.

Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).

No communication intended to influence this procurement is permitted except:

- For technical questions, contact Will Reiter (Designated Contact) at RFP26@greenbank.ny.gov no later than 3p.m. Eastern Time on November 26, 2024. Please always include "RFP 26" in the subject line to all communications. Technical questions received after this date will not be guaranteed a response.
- For contractual questions concerning this solicitation: contact Nancy Marucci (Designated Contact) at <u>Nancy.Solicitations@nyserda.ny.gov</u>.

Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement may result in a proposer: (1) being deemed a non-responsible offerer, and (2) not being awarded a contract.

*All proposals must be received by 3:00 p.m. ET on the date noted above. Late proposals will not be accepted. Incomplete proposals may be subject to disgualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx)

1. Introduction

1.1 Background

NYSERDA is a public benefit corporation of the State of New York created and operating under the provisions of Public Authorities Law, §§1850 et seq., the New York State Energy Research and Development Authority Act. NYGB is a +\$2.0 billion investment fund designed to bridge financing gaps in the development of renewable infrastructure projects in order to accelerate clean energy deployment in New York State (NYS).¹ It is the largest green bank in the United States and globally recognized as a leading sustainable infrastructure investor. NYGB's participation in a growing number and diversity of transactions spurs clean energy development across NYS, with benefits for all New York residents.

Since inception, NYGB has worked to increase the size, volume and breadth of sustainable infrastructure investment activity throughout the state; expand the base of investors focused on NYS clean energy; and increase market participants' access to capital on commercial terms. To achieve these objectives, NYGB collaborates with the private sector; implements transaction structures and methodologies that overcome market barriers and address financing gaps in current clean energy markets; and animates those markets by enabling greater scale, new and expanded asset classes and increased liquidity.

NYGB invests where market opportunities are constrained by a lack of available or appropriately priced capital from the private sector, due to challenges of limited precedents, less familiar assets, and/or deal structuring complexities. NYGB seeks to bridge these financing gaps by pursuing innovative transactions that create attractive precedents, standardize investment practices and create roadmaps that traditional capital providers can readily replicate and scale. As capital providers "crowd in" to a market segment, NYGB moves on to other underserved areas of the green economy where capital is needed. NYGB offers a variety of financial products across a range of renewable and clean energy technologies, including solar, wind, energy storage, clean transportation, building electrification and efficiency.

NYGB, as part of the State's Clean Energy Fund ("CEF"), maintains alignment with the State's strategic direction as provided by the New York Public Service Commission (the "Commission") in the "Order Authorizing the Clean Energy Fund Framework" issued and effective January 21, 2016 (the "CEF Order")². This includes, importantly, that NYGB activities continue to contribute directly to the objectives of the current State Energy Plan ("SEP") and Clean Energy Standard ("CES") "...through [NYGB's] ability to drive down costs associated with meeting [SEP and CES] objectives."³ The CEF is an approximately \$6 billion commitment over 10 years to advance clean energy growth and innovation, drive economic development across NYS and reduce ratepayer collections.⁴ Each investment made by NYGB contributes to the primary CEF outcomes of greenhouse gas ("GHG") emissions

¹ NYGB was initially capitalized with \$1.0 billion of ratepayer capital in 2013 and since inception has committed \$2.4 billion in investments. "Inception" means the inception of NYGB pursuant to and as of the date of the Initial Capitalization Order in December 2013. Case 13-M-0412, "Order Establishing New York Green Bank and Providing Initial Capitalization," issued and effective December 19, 2013 (the "Initial Capitalization Order") Ordering Clause 5, page 24. ² See: http://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={B23BE6D8-412E-4C82-BC58-9888D496D216}.

³ Cases 14-M-0094 et al., page 74.

⁴ The 10-year timeframe for the CEF is January 2016 through December 2025. On October 31, 2024, NYSERDA filed a petition with the NYS Public Service Commission on behalf of NYGB seeking reauthorization of its continued use of ratepayer capital and approval of proposed modifications for the 2026-2030 period. See "Petition Regarding the Performance of NY Green Bank and Authorization for Modifications":

https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={20A2E392-0000-C131-A5D0-530DA9D2AEEE}

reductions, customer bill savings, energy efficiency, clean energy generation and mobilization of capital. For more information on the CEF strategy, see www.nyserda.ny.gov/About/Clean-Energy-Fund.

In July 2019, NYS advanced the most ambitious and comprehensive climate and clean energy legislation in the country, the Climate Leadership and Community Protection Act ("**CLCPA**"), which mandates nation-leading clean energy targets: nine gigawatts of offshore wind by 2035, ten gigawatts of distributed solar by 2030, and six gigawatts of energy storage by 2030, while calling for an orderly and just transition to clean energy that creates jobs and continues fostering a green economy. The CLCPA also directs NYS agencies and authorities to collaborate with stakeholders to develop a plan to reduce GHG emissions by 85 percent from 1990 levels by 2050 and aims to deliver 40 percent of clean energy and energy efficiency program benefits to disadvantaged communities.

The key elements of NYGB's mission are collaborating with private sector participants, implementing transaction structures that overcome market barriers and addressing financing gaps in current clean energy markets, and animating those markets by enabling greater scale, new and expanded asset classes and increased liquidity. Consistent with this mission and its investment criteria, NYGB's key goals are to:

- (a) Attract private sector capital into clean energy markets in NYS;
- (b) Be self-sustaining; and
- (c) Reduce GHG emissions.

NYGB's activities in pursuit of its goals are specifically aimed at motivating faster and more extensive implementation of clean energy investments within NYS, fostering greater energy choices, reducing environmental impacts and delivering more clean energy benefits per public dollar spent for all New Yorkers.

More information about NYGB can be found at greenbank.ny.gov.

2. Eligibility Requirements

2.1 Scope of Services

NYGB requests proposals from attorneys or law firms experienced in a broad variety of banking and financing issues as well as federal, state and local regulatory requirements (the "**Services**"). The Services are subject to the General Conditions set forth in Section 5 below. Attorneys and firms selected by NYGB pursuant to this RFP will be expected to be available to provide services to NYGB and NYSERDA for a 5-year period. See Section 4.3, "Post-Award Assignments", for further detail on how engagements will be divided among awarded firms after award.

2.1.1 The Services

- (a) Development, implementation, negotiation and closing of NYGB financial products, including credit enhancement, loan loss reserves, loan warehousing, aggregation and securitization, subordinated debt, tax equity structures, direct lending, loan participations, equity investments, term loans and investments, and construction finance;
- (b) Legal advice and support related to NYGB and NYSERDA compliance with all federal, state and local regulatory requirements;
- (c) Legal advice and support related to business and organizational issues involving the structure, strategy and operation of NYGB, including as it relates to the structure and operation of NYSERDA;
- (d) Preparation of standard NYGB documents, contracts and organizational materials;

- (e) Legal advice and support related to special environmental, siting and permitting matters in support of specific transactions;
- (f) Legal advice and support related to special tax and tax credit matters around specific transactions;
- (g) Legal advice and support related to special bankruptcy matters around specific transactions; and
- (h) Such other legal advice and support relating to banking or financing matters as may be requested by NYSERDA or NYGB related to specific transactions or programmatic initiatives.

3. Proposal Submission Requirements

3.1 Format

Proposals should contain two parts. Part I must consist of responses to the qualification items (Section 3.2, "Description of Qualifications" below). Part II must consist of complete contract cost and pricing information (Section 3.3, "Cost" below) and the proposed Law Firm Retainer Agreement (as defined below, and for reference see Section 3.4, "Law Firm Retainer Agreement" below). Each part must be complete, so that it can be evaluated independently, but should be submitted as a single Proposal.

3.2 **Description of Qualifications**

Proposers should:

- (a) Describe their experience in:
 - i. Representing banks, funds and other financial institutions, with an emphasis on experience with public sector financial institutions;
 - Developing financial offerings of the types listed in the preamble and Section 2 above and as described in the transaction profiles on NYGB's website (<u>https://greenbank.ny.gov/Investments/Portfolio</u>);
 - iii. Structuring and closing clean energy and sustainable infrastructure financing transactions;
 - iv. Representing various entities, including financing entities and/or New York State governmental entities, regarding organizational and compliance matters;
 - v. Specialized services: NYGB may also designate proposers that have demonstrated "specialized capabilities" in specific areas. For example, an attorney or law firm may be designated as having specialized capabilities for a particular type of service requested if it demonstrates that it possesses exceptional experience, expertise, or specialization in a particular practice area (e.g. real estate). Submitted proposals must clearly articulate any proposed specialized capabilities, supported by a justification as to why these attributes may be exceptional. NYGB reserves the right to make all decisions regarding a successful demonstration of a specialized capability.
- (b) Be available to accommodate the legal needs of NYGB and/or NYSERDA. Proposers must demonstrate that primary and reasonably qualified backup and support attorneys are available on an as-needed basis, and that the proposer has staff capabilities to perform the work on a timely basis. Proposers must be supported by a firm with sufficient professional/support staff to adequately provide the required services;
- (c) Provide the names of personnel in the firm who will be assigned to the NYGB/NYSERDA's account and their experience in performing services similar to the services requested by this RFP. Include resumes for all employees proposed to be involved on this account (resumes may be included as an appendix to the proposal). Include a description of each employee's function in the firm, title, office address, and number of years of service with the firm and other relevant past experience. Describe the percentage of the firm's time commitment to this account that each person would be anticipated to provide. Describe

the availability of the lead person(s) for consultation with NYGB and/or NYSERDA, including but not limited to his or her ability to meet with NYGB staff in New York, and additional NYSERDA staff in Albany, New York, should such need arise;

- (d) Discuss fully any conflicts of interest, actual or perceived, that might arise in connection with your firm's involvement with NYGB and/or NYSERDA. If conflicts do or might exist, describe how your firm would resolve them. Please be aware that the firm(s) selected will be expected to represent NYGB (as a division of NYSERDA) and/or NYSERDA in all transactions falling under this RFP; representation of any other party to these NYGB and/or NYSERDA transactions would be prohibited without the express written approval of NYGB, which would be unlikely (for more information on NYGB's expected approach with respect to potential conflicts of interest, please see the Sample Agreement's (as defined below) "Conflicts of Interest" language attached hereto in Attachment A);
- (e) Identify any litigation or administrative proceedings to which you are a party and which would either (a) materially impair your ability to perform the services enumerated herein and for which this RFP was issued or (b) if decided in an adverse manner, materially adversely affect the financial condition of your firm;
- (f) Identify the employees discussed in Section 3.4(c) that have been the subject of any investigation or disciplinary action by the New York State Commission on Ethics and Lobbying in Government or its predecessors, a New York State Attorney Grievance Committee, or New York State. Describe briefly how any matter was resolved or whether it remains unresolved. Proposers must certify that the attorneys working on this account have never been reprimanded, censured, or suspended by the New York Supreme Court for ethics infractions;
- (g) Indicate the address of the office through which this account will be primarily serviced, and any anticipated travel or other such costs;
- (h) Provide any other information you believe would make your firm's representation superior to other firms' representation;
- (i) Provide in-line edits and an explanation of any changes the proposers would request to the sample agreement ("**Sample Agreement**") attached hereto as Attachment A. Because NYGB expects to harmonize its standard terms and conditions across all awarded contracts, NYGB may accept or reject such requested changes at its discretion; and
- (j) Provide two relevant client references, including name, address, and telephone number.
- 3.3 **Cost**

State the rates at which the services of assigned personnel would be provided to NYGB and/or NYSERDA for NYGB fiscal years (April 1 through March 30) 2025 - 26, 2026 - 27, 2027 - 28, 2028 - 29, and 2029 - 30 and how services would be billed. Increases, if any, for those years may be stated in terms of percentages above the rates for the fiscal year ending March 31, 2025, and are expected to escalate no more than 2% per year for the duration of the engagement (please see the Sample Agreement's "Rates Annual Escalation" section for more information).

Additionally, please include:

- (a) For each person whose resume is provided in response to Section 3.2(c) above, their normal hourly rate and the hourly rate at which NYGB would be charged;
- (b) For each applicable category of support staff or other assigned staff, the normal hourly rate and the hourly rate the proposer would charge NYGB, if billed separately;
- (c) Any reduced rates or fees charged other State or local governments in New York for these types of services;

- (d) A statement of the basis on which any other firm expenses related to services provided to NYGB and/or NYSERDA would be billed, if other than cost;
- (e) A statement of any special considerations with respect to billing or payment of fees and expenses that your firm offers and that you believe would differentiate you from other proposers and make your firm's services more cost effective for NYGB; and
- (f) A statement of your views with respect to the potential for alternative fee structures, including caps on fees or flat fee structures, for specific matters or transactions on a case-by-case basis (please see the Sample Agreement, section 2 (Alternative Fee Structures) for reference).

3.4 Law Firm Retainer Agreement

Proposers should provide the retainer agreement (the "**Law Firm Retainer Agreement**") they propose to use if selected by NYGB under this RFP. If selected by NYGB, the Law Firm Retainer Agreement, as modified by the terms of the Sample Agreement (Attachment A hereto), will serve as the basis for negotiating the Final Agreement with NYGB regarding the retention of the proposer as outside legal counsel to NYGB and NYSERDA. (For more information, see Section 5.8, "Final Agreement" below).

4. Proposal Evaluation, Selection Process & Post-Award Assignments

4.1 **Proposal Evaluation**

Proposals meeting the RFP requirements will be reviewed by a Scoring Committee using the following evaluation factors:

- (a) Experience in general on relevant commercial-related issues and financing activities similar to those undertaken or contemplated by NYGB (for more information on investments undertaken by NYGB, please reference the transaction profiles on NYGB's website: <u>https://greenbank.ny.gov/Investments/Portfolio</u>);
- (b) Quality and depth of the firm's expertise and its prior capability in providing services similar to those identified in Section 2.1.1 (The Services (a) (h)) and in clean energy and sustainable infrastructure financing transactions, or for any "specialized capabilities" as described in Section 3.2(a)(v), as applicable. For those firms who have worked in any capacity with NYGB and/or NYSERDA, the quality of work and value delivered on those transactions will be considered;
- (c) Anticipated cost of services and willingness to work with NYGB/NYSERDA to minimize costs;
- (d) Commitment of time and resources to this account, and amenability to, and facility for, working with NYGB/NYSERDA attorneys and staff in various capacities;
- (e) Overall organization and quality of proposal, including cohesiveness, conciseness, and clarity of response; and
- (f) Degree and substance of the changes, if any, requested to the Sample Agreement.

4.2 Selection Process

A scoring committee ("**Scoring Committee**") will review and evaluate proposals. Top-ranked firms may also be invited to make oral presentations to the Scoring Committee or other NYGB staff.

4.3 **Post-Award Assignments**

Attorneys and firms selected by NYGB pursuant to this RFP will be expected to be available to provide services to NYGB and NYSERDA for a 5-year period. During this period, NYGB will be able to assign tasks to any of the awarded proposers on an as-needed basis for the performance of specific services for NYGB and NYSERDA, as applicable. Selection in this solicitation does not guarantee the future assignment of tasks for any NYGB workstream. Firms will be selected for specific workstreams based on past performance, availability, responsiveness, subject matter expertise and value for services that are to be provided ("Post-Award Selection Criteria"). For example, to maximize value for services and increase cost efficiencies, NYGB may select a firm or attorney for a workstream when it is in relation to the same counterparty as in a precedent transaction, or a substantially similar workstream as previously completed (collectively, "Precedent Work"), if satisfied that the firm that had been engaged on the Precedent Work otherwise satisfies the Post-Award Selection Criteria. In all cases, NYGB reserves the right to mini-bid work to at least three firms ("Mini-Bid"), requesting a proposed team, qualifications, and a non-binding fee estimate, but is under no obligation to do so.

5. General Conditions

5.1 **Proprietary Information**

Careful consideration should be given before confidential information is submitted to NYGB/NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, nonconfidential information, may be adequate for review purposes. The NYS Freedom of Information Law, NYS Public Officers Law, Article 6, provides for public access to information NYGB/NYSERDA possesses. NYS Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause <u>substantial injury to the competitive position</u> of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "<u>Confidential</u>" or "<u>Proprietary</u>" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501

http://nyserda.ny.gov/~/media/Files/About/Contact/NYSERDARegulations.ashx. However, NYGB and NYSERDA cannot guarantee the confidentiality of any information submitted.

5.2 **Omnibus Procurement Act of 1992**

It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

5.3 Procurement Lobbying Requirements - State Finance Law sections 139-j and 139-k

NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

<u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years). Failure to include such certification and disclosures and will disqualify your proposal.

5.4 Tax Law Section 5-a

NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "**Department**") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. *See,* ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. *See,* ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

5.5 Contract Award

NYGB anticipates making one or more award(s) under this solicitation. It may award a contract based on initial applications without discussion, or following limited discussion, negotiations, or interviews. Each Proposal should be submitted using the most favorable cost and technical terms. NYGB may request additional data or material to support applications. NYGB will review the Law Firm Retainer Agreement provided by the proposer and contract successful proposals in conjunction with the Sample Agreement. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYGB may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYGB and/or NYSERDA agreement.

NYGB also reserves the right to correct any arithmetic errors, to accept or reject any of the firm's employees assigned to provide services on this project and to require their replacement at any time, and to reject any proposal containing false or misleading statements or that provides references that do not support an attribute or a condition claimed by the proposer.

5.6 Limitation

This solicitation does not commit NYGB to participate in any transaction, proceed to negotiate any terms or definitive documentation, award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYGB reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYGB's best interest. NYGB reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions laid forth in Annex C of the Sample Agreement. NYGB reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

5.7 **Disclosure Requirement**

The proposer shall disclose, for any team member, any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similar governing body. If an indictment or conviction should come to the attention of NYGB after the award of a contract, NYGB may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

5.8 Final Agreement

NYGB will negotiate the final agreement (the "**Final Agreement**") with each proposer(s) selected under this RFP on the basis of the Law Firm Retainer Agreement discussed in Section 3.4 above, with the expectation that relevant sections of the Final Agreement will substantially conform, in form and substance, to the Sample Agreement. The Final Agreement will also include the Law Firm Retainer Agreement as an exhibit thereto. The Final Agreement will be subject to the laws of the State of New York and will state that any disputes between the parties shall be fully and finally adjudicated in the state courts of the State of New York in accordance with NY Civil Practice Law & Rules §505. NYGB will require that certain New York State provisions be attached to the Final Agreement as exhibits. These provisions are attached to the Sample Agreement as Annexes B and C thereto.

5.9 Municipal Advisor Rules

NYGB is aware of the amendments to Section 15B of the Securities Exchange Act of 1934 effectuated by Section 975 of Title IX of the Dodd-Frank Act, as well as SEC Release No. 34-70462 (September 20, 2013). In this regard, please note that NYGB considers discussions with potential proposers, and the review of proposals, to be arm's-length negotiations. NYGB recognizes that proposers have financial and other interests that differ from NYGB. As such, NYGB does not consider a fiduciary relationship to arise at the proposal stage. Accordingly, any responses to this RFP would meet the exemption from the "municipal advisor" definition provided by Rule 15Ba1-1(d)(3)(iv) for responses to requests for proposals or qualifications.

5.10 Accessibility Requirement

NYGB and NYSERDA require contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements available to download at https://www.nyserda.ny.gov/Web-Policies/Accessibility.

5.11 Vendor Assurance of No Conflict of Interest or Detrimental Effect

The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your firm would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and

if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

5.12 Public Officers Law

For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Committee on Ethics and Lobbying in Government or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the Committee on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

5.13 EO 16 Protocols

Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYGB and NYSERDA reserve the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at https://sanctionsearch.ofac.treas.gov/. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

6. Attachments

Attachment A - Sample Agreement



NY Green Bank

Technical & Engineering Support and Market Fundamentals & Analysis Services

Request for Proposals

RFP No. 27

Version 2.0 - January 21, 2025

NY Green Bank: Technical & Engineering Support & Market Fundamentals & Analysis Services Request for Proposal - RFP 27

Pre-Qualification Papers Due: January 29, 2025, by 3:00 p.m. Eastern Time (Extended from January 22, 2025)

NY Green Bank ("NYGB"), a division of the New York State Energy Research and Development Authority ("NYSERDA"), invites proposals from companies interested in providing Technical and Engineering support and/or Market Fundamentals and Analysis Services in connection with the operations and investment activity of NYGB financed clean energy projects and sustainable infrastructure in New York State ("NYS" or the "State"). NYGB actively seeks to invest in a wide range of clean energy technologies such as building electrification and energy efficiency, clean transportation (vehicles and charging infrastructure), energy storage, geothermal, solar energy, and wind energy.

To provide NYGB with supplemental expertise for transactional due diligence, project analysis and other transaction issues, RFP 27 seeks proposals from technical, engineering, and services firms experienced in a broad variety of renewable energy technologies and other sectors of sustainable infrastructure as well as from those providing transaction support and market fundamentals, analysis, and forecasts. Proposers should be able to provide technical and engineering services and/or market fundamentals and analysis – a single respondent is not required to provide all types of services to be eligible for consideration under this RFP. Proposers will be evaluated on their expertise as well as previous experience aiding financial, investment, and asset management institutions. Multiple firms are expected to be selected to become approved advisors capable of providing advice and representation for NYGB in specific potential transactions with respect to which they may be retained for the services listed below, as requested. Tasks will be assigned to the selected and qualified firms on an as-needed basis.

Proposal Submission

A multi-step solicitation process will be used. All proposers must first submit a maximum 4-page Pre-Qualification Paper in accordance with the instructions and template contained in <u>Attachment A</u>. NYGB will evaluate and score Pre-Qualification Papers based on the Scoring Criteria in <u>Section 4.2</u>. The closing date for submission of Pre-Qualification Papers is **January 29, 2025, at 3:00 p.m. Eastern Time.**

Following NYGB review and scoring, certain Pre-Qualification Paper proposers may be invited to submit a Full Proposal. Proposers invited to submit a Full Proposal will receive feedback, questions and other comments related to their Pre-Qualification Paper that should be addressed in the subsequent Full Proposal. Full Proposal documents should not exceed 15 pages, plus attachments. Unnecessary attachments beyond those sufficient to present a complete, comprehensive and effective response will not positively influence the evaluation of the proposal. NYGB will evaluate and score Full Proposals based on the Scoring Criteria in <u>Section 4.3</u>. The closing date for Full Proposals is **February 24**, **2025**, at **3:00 p.m. Eastern Time.** This process is depicted in the flow chart below.

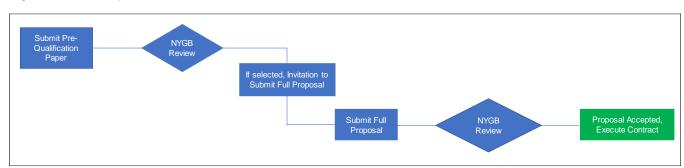


Figure 1: Multi-Step Solicitation Process Flow Chart

For each step of the solicitation process, online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Each page of the proposals should state the name of the proposer, the RFP number and the page number. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except:

- For technical questions, contact Kelley O'Keefe (Designated Contact) at <u>RFP27@greenbank.ny.gov</u> no later than 3:00 p.m. Eastern Time on January 27, 2025. Please always include "RFP 27" in the subject line for all communications. Technical questions received after this date will not be guaranteed a response.
- For contractual questions concerning this solicitation: contact Nancy Marucci (Designated Contact) at <u>NancySolicitations@nyserda.ny.gov</u>.

Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement may result in a proposer: (1) being deemed a non-responsible offeror, and (2) not being awarded a contract.

*All proposals must be received by 3:00 p.m. ET on the dates noted above. Late proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3:00 p.m. Eastern Time. Files in process or attempted edits or submission after 3:00 p.m. Eastern Time on the dates above will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

1. Introduction

1.1 Background

NYSERDA is a public benefit corporation of the State of New York created and operating under the provisions of Public Authorities Law, §§1850 *et seq.*, the New York State Energy Research and Development Authority Act. NYGB is a specialized investment fund designed to bridge financing gaps in the development of renewable infrastructure projects in order to accelerate clean energy deployment in New York State (NYS).¹ Capitalized with \$1.0 billion in public funds, NYGB has invested over \$2.4 billion in cumulative commitments, making it the largest state green bank in the United States and a globally recognized leader in sustainable infrastructure investment. NYGB's participation in a growing number and diversity of transactions spurs clean energy development across NYS, with benefits for all New York residents.

Since inception, NYGB has worked to increase the size, volume, and breadth of sustainable infrastructure investment activity throughout NYS; expand the base of investors focused on NYS clean energy; and increase market participants' access to capital on commercial terms. To achieve these objectives, NYGB collaborates with the private sector; implements transaction structures and methodologies that overcome market barriers and address financing gaps in current clean energy markets; and animates those markets by enabling greater scale, expanded asset classes, and increased liquidity.

¹ NYGB was initially capitalized with \$1.0 billion of ratepayer capital in 2013 and since inception has committed \$2.4 billion in investments. "**Inception**" means the inception of NYGB pursuant to and as of the date of the Initial Capitalization Order in December 2013. Case 13-M-0412, "Order Establishing New York Green Bank and Providing Initial Capitalization," issued and effective December 19, 2013 (the "**Initial Capitalization Order**") Ordering Clause 5, page 24.

NYGB invests where market opportunities are constrained by lack of available or appropriately priced capital from the private sector, due to challenges of limited precedents, less familiar assets, and/or deal structuring complexities. NYGB seeks to bridge these financing gaps by pursuing innovative transactions that create attractive precedents, standardize investment practices, and create roadmaps that traditional capital providers can readily replicate and scale. As capital providers "crowd in" to a market segment. NYGB moves on to other underserved areas of the green economy where capital is needed. NYGB offers a variety of financial products across a range of renewable and clean energy technologies, including building electrification and energy efficiency, clean transportation (vehicles and charging infrastructure), energy storage, geothermal, solar energy, and wind energy.

NYGB, as part of the State's Clean Energy Fund ("CEF"), maintains alignment with the State's strategic direction as provided by the New York Public Service Commission (the "Commission") in the "Order Authorizing the Clean Energy Fund Framework" issued and effective January 21, 2016 (the "CEF Order")². This includes, importantly, that NYGB activities continue to contribute directly to the objectives of the current State Energy Plan ("SEP") and Clean Energy Standard ("CES") "...through [NYGB's] ability to drive down costs associated with meeting [SEP and CES] objectives."³ The CEF is an approximately \$6 billion commitment over 10 years to advance clean energy growth and innovation, drive economic development across NYS and reduce ratepayer collections.⁴ Each investment made by NYGB contributes to the primary CEF outcomes of greenhouse gas ("GHG") emissions reductions, customer bill savings, energy efficiency, clean energy generation and mobilization of capital. For more information on the CEF strategy, see www.nyserda.ny.gov/About/Clean-Energy-Fund.

In July 2019, NYS advanced the most ambitious and comprehensive climate and clean energy legislation in the country, the Climate Leadership and Community Protection Act ("CLCPA"), which mandates nation-leading clean energy targets: nine gigawatts of offshore wind by 2035, ten gigawatts of distributed solar by 2030, and six gigawatts of energy storage by 2030, while calling for an orderly and just transition to clean energy that creates jobs and continues fostering a green economy. The CLCPA also directs NYS agencies and authorities to collaborate with stakeholders to develop a plan to reduce GHG emissions by 85 percent from 1990 levels by 2050 and aims to deliver 40 percent of clean energy and energy efficiency program benefits to disadvantaged communities.

The key elements of NYGB's mission are collaborating with private sector participants, implementing transaction structures that overcome market barriers, and addressing financing gaps in current clean energy markets, as well as animating those markets by enabling greater scale, expanded asset classes, and increased liquidity. Consistent with this mission and its investment criteria, NYGB's key goals are to:

- (a) Attract private sector capital into clean energy markets in NYS;
- (b) Be self-sustaining: and
- (c) Reduce GHG emissions.

NYGB's activities in pursuit of its goals are specifically aimed at motivating faster and more extensive implementation of clean energy investments within NYS, fostering greater energy choices, reducing environmental impacts and delivering more clean energy benefits per public dollar spent for all New Yorkers. More information about NYGB can be found at greenbank.ny.gov.

2. Eligibility Requirements

2.1 **Scope of Services**

NYGB requests proposals from technical, engineering and services firms experienced in a broad variety of banking and financing issues as well as federal, state and local regulatory requirements (the "Services"). The Services are

² See: <u>http://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={B23BE6D8-412E-4C82-BC58-9888D496D216</u>

³ Cases 14-M-0094 et al., page 74.

⁴ The 10-year timeframe for the CEF is January 2016 through December 2025. On October 31, 2024, NYSERDA filed a petition with the NYS Public Service Commission on behalf of NYGB seeking reauthorization of its continued use of ratepayer capital and approval of proposed modifications for the 2026-2030 period. See "Petition Regarding the Performance of NY Green Bank and Authorization for Modifications": 92-0000-C131-A5D0-530DA9D2AEEE

subject to the General Conditions set forth in <u>Section 5</u> below. Firms selected by NYGB pursuant to this RFP will be expected to be available to provide services to NYGB and NYSERDA for a 5-year period. See <u>Section 4.4</u>, "Post-Award Assignments", for further detail on how engagements will be divided among awarded firms after award.

2.1.1 Technical/Engineering Advisory Services

Submissions will address the proposer's capabilities and prior experience providing technical and/or engineering advisory support to financial, investment and asset management institutions in one – or ideally multiple – of the following sectors of clean energy and/or sustainable infrastructure at all scales (i.e., residential, community-distributed generation, commercial and industrial and utility):

- Building electrification and energy efficiency
- Clean transportation (vehicles and charging infrastructure)
- Energy storage
- Geothermal
- On-site power generation, including micro grids
- Solar power generation
- Wind power generation (onshore and offshore)

Within the sectors listed above, proposers are expected to be proficient in the following areas:

- (a) Due diligence of commercial technologies where NYGB may provide funding or other financial products;
- (b) Evaluation of third-party technical and engineering materials, including site visits as needed;
- (c) Preparation of independent engineer reviews or other documents necessary to conduct and document potential transaction due diligence, reflecting recommendations consistent with current market practices and prudent operating principles, including but not limited to all aspects of EPC contracts and financial models, construction schedules and budgets, capacity and availability factors, estimated output, major maintenance schedules, reserves and costs, construction monitoring and related issues, testing and commissioning, technology assessments and performance, together with providing input as needed to transaction document terms (including covenants, reporting requirements, financing conditions and monitoring);
- (d) NYGB and counterparty compliance with federal (such as the Davis-Bacon Act and the Build America, Buy America Act), state, and local regulatory requirements; and
- (e) Participation in program design, monitoring and administration as needed with respect to ongoing documentation compliance, requested modification to transaction terms (including waivers and amendments) in connection with single projects or businesses and potentially in connection with monitoring NYGB portfolio transactions.

2.1.2 Transaction Support

In addition to addressing the services within one or more of the sectors outlined above, NYGB will seek proposers that can demonstrate prior experience in the following areas, providing one or more of the following services to financial, investment and asset management institutions:

- Construction management/construction loan administration;
- Insurance review and advisory;
- Small and medium size business evaluation; and
- Trustee services (e.g., independent transaction management, administrative agent services, investment reporting, etc.).

2.1.3 Market Fundamentals & Analysis Services

For certain transactions, NYGB may require market fundamentals and analysis studies. Such studies enable NYGB to develop a view on markets that could impact the success and value of its investments and influence NYGB's ability to take a lead role in developing nascent clean energy and sustainable infrastructure markets. To support NYGB in this work, NYGB will seek proposers that can demonstrate prior experience and subject matter expertise in the following areas:

- Power, capacity and energy and renewable energy credit ("REC") markets;
- Ancillary power markets, especially in regard to storage investments;
- Long term price forecasts of capacity, energy, and ancillary markets;*
- Fuel (e.g., natural gas);
- Other feedstocks (e.g., biomass);
- Federal and state programs including those that support Renewable Identification Numbers ("RIN") and Low Carbon Fuel Standards ("LCFS");
- Real estate property evaluation and valuation; and
- Credit assessment, including historical and projected delinquency, default and recovery rates for both unsecured and secured consumer, small commercial and industrial ("C&I"), large C&I, municipal, non-profit and health-care loans and leases.

*In particular, NYGB is interested in the ability of a Proposer to provide forecasts under the following specifications:

- For NY distributed energy resources ("DER") projects under net energy metering ("NEM") (interconnected before March 9, 2017)
- Value of Distributed Resources ("VDER") Phase 1 forecast (qualified before July 27, 2018)
- Value of Distributed Resources ("VDER") Phase 2 forecast (qualified after July 26, 2018)
 - o Including Alternative 1, 2 and 3 Capacity Credit forecasts for each load zone / utility, as applicable

Such forecasts should ideally cover all NY utilities and load zones and extend for not less than 25 years.

3. Proposal Submission Requirements

3.1 **Pre-Qualification Paper Requirements**

Using the instructions/template provided in <u>Attachment A</u>, Pre-Qualification Papers must concisely describe the firm's qualifications, including detailed examples of applying the Scope of Services outlined in <u>Section 2.1</u> to financial, investment and asset management institutions over the past five years.

3.2 Full Proposal Requirements

Should a proposer be invited to submit a Full Proposal, the Full Proposal should not exceed 15 pages, plus attachments.

3.2.1 Required Qualifications

Proposers selected to submit a Full Proposal should be able to:

- (a) Describe experience in:
 - i. Representing banks and other financial institutions as lender's engineer/technical advisor or in market fundamentals and analysis;
 - ii. Providing technical, engineering or other support services to banks or other financial institutions for transactions similar to NYGB eligible investments, which includes, but is not limited to the technologies or infrastructure sectors described in <u>Section 2.1.1</u>;

- (b) Provide a brief summary of the capabilities of your firm that are relevant to your proposed services. Include the number of similar or analogous assignments your firm has completed in the past five years, and a discussion of their relevance to the services requested in <u>Section 2.1.</u> Highlight any areas where the assignments were substantially different from the services to be provided;
- (c) Describe how you differentiate your firm from your competitors and its relevance to the services you propose to provide to NYGB;
- (d) Be available to accommodate the technical, engineering, market fundamentals analysis and support related due diligence needs of NYGB (as applicable). Proposers must demonstrate that primary and reasonably qualified backup and support staff are available as needed and that the proposer has staffing capabilities to perform the work on a timely basis. Proposers must be supported by sufficient professional and/or support staff to adequately provide the required services;
- (e) Provide resumes/biographical profiles of the key team members who will be dedicated to the NYGB account and will provide services to NYGB, including their number of years both of relevant experience and professional licensing/registration. Include a description of each employee's function within the firm, title, office address, number of years of service with the firm and other relevant experience. Describe the availability of the lead person(s) for consultation with NYGB, including but not limited to, their availability to meet with NYGB staff in New York and additional NYSERDA staff in either New York or Albany and potential project sites throughout the State;
- (f) Disclose if you intend to delegate to subcontractors and, if so, explain how their experience enhances the potential performance of the team;
- (g) Provide the physical address of the office(s) that will provide services to NYGB pursuant to your proposal. List other locations where the firm has offices and describe the capabilities of each if they differ from those of the office that will provide services to NYGB. Provide information on the number of assignments your team works on annually and number of assignments the team leadership works on at a time;
- (h) Discuss fully any conflicts of interest, actual or perceived, that might arise in connection with your firm's involvement with NYGB. If conflicts do or may exist, describe how your firm would resolve them, while continuing to provide the Scope of Services outlined in <u>Section 2.1</u>. Please be aware that the firm(s) selected will be expected to represent NYGB in any transactions falling under this RFP. Representation of any other party to these NYGB transactions would be prohibited without the prior written consent of NYGB;
- (i) Identify any litigation or administrative proceedings to which your firm is a party, and which would either materially impair your ability to perform the services enumerated herein and for which this RFP was issued or, if decided in an adverse manner, materially adversely affect the financial condition of your firm;
- (j) Provide an explanation of any changes the Proposers would request to the Sample Agreement, as detailed in <u>Attachment C</u>; and
- (k) Provide two references from previous comparable engagements (within the past one or two years), including name, title, telephone number and email address.

3.2.2 Cost

Alongside the submission of a Full Proposal, Proposers should complete <u>Attachment B</u>. In this attachment, state the rates at which the services of assigned personnel would be provided to NYGB and/or NYSERDA for NYGB fiscal years (April 1 through March 31) 2025 - 26, 2026 - 27, 2027 - 28, 2028 - 29, and 2029 - 30 and how services would be billed. Increases, if any, for those years may be stated in terms of percentages above the rates for the fiscal year ending March 31, 2026, and are expected to escalate no more than 2% per year for the duration of the engagement (please see the Sample Agreement's "Rates Annual Escalation" section for more information).

Additionally, please include:

- (a) For each person whose resume is provided in response to <u>Section 3.2.1(e)</u> above, their normal hourly rate and the hourly rate at which NYGB would be charged;
- (b) For each applicable category of support staff or other assigned staff, the normal hourly rate and the hourly rate the proposer would charge NYGB, if billed separately;
- (c) Any reduced rates or fees charged to other State or local governments in New York for these types of services;
- (d) A statement of the basis on which any other firm expenses related to services provided to NYGB and/or NYSERDA would be billed, if other than cost;
- (e) A statement of any special considerations with respect to billing or payment of fees and expenses that your firm offers and that you believe would differentiate you from other proposers and make your firm's services more cost effective for NYGB; and
- (f) A statement of your views with respect to the potential for alternative fee structures, including caps on fees or flat fee structures, for specific matters or transactions on a case-by-case basis (please see the Sample Agreement, section 2 (Alternative Fee Structures) for reference).

3.2.3 Sample Agreement

If selected by NYGB, the Sample Agreement (<u>Attachment C</u> hereto), will serve as the basis for negotiating the Final Agreement with NYGB regarding the retention of the proposer as a provider of Technical and Engineering support and/or Market Fundamentals and Analysis Services to NYGB and NYSERDA. (For more information, see <u>Section 5.8</u>, "Final Agreement" below).

4. Proposal Evaluation, Selection Process & Post-Award Assignments

4.1 Selection Process

Pre-Qualification Papers and Full Proposals will be reviewed by a Scoring Committee consisting of NYGB and/or NYSERDA staff and will be scored and ranked according to the following criteria listed below. After the submissions are reviewed, NYGB will notify each proposer indicating its Pre-Qualification Paper or Full Proposal evaluation results, as applicable, via email. Proposers receiving favorable evaluations will be invited to either submit a Full Proposal or enter into contract negotiations with NYGB via email (depending on the stage as depicted in the flowchart above). After initial review of the Full Proposal, the proposer, at NYGB's sole discretion, may be asked to address specific questions or provide additional information, either in writing or through an interview, as part of the Full Proposal scoring process.

Critical dates, related activities and deadlines relating to the RFP are set forth below. NYGB may change these dates at its sole discretion and convenience, without liability.

| Activity | Description | Date(s) |
|---|---|--|
| 1. Release RFP | Email, online and NY State Contract Reporter | Thursday, December 12, 2024 |
| 2. Pre-Qualification Papers due to NYGB | Website portal | Wednesday, January 29, 2025 at 3:00 PM |
| 3. Notification if selected to submit Full Proposal | Email/Telephone | Expected week of February 3, 2025 |

| 4. Deadline to submit Full Proposal | Website portal | Monday, February 24, 2025 at 3:00 PM |
|---|---------------------------|---|
| 5. Additional Information Requests and Interviews, if requested by NYGB | Email/Telephone/In-person | Late February – Early March 2025 |
| 6. Notification if selected for contract negotiation | Email/Telephone | Expected by March 14, 2025 |
| 7. Effective date of contract(s) | | April 1, 2025 |

4.2 **Pre-Qualification Paper Evaluation Criteria**

Each Pre-Qualification Paper should be a maximum of four (4) pages and will be evaluated against the following evaluation criteria:

- (a) Quality and depth of the proposer's experience in one or more of the areas described in Section 2.1;
- (b) Demonstrated familiarity with NYGB and experience working in NYS clean energy or sustainable infrastructure financing markets; and
- (c) Demonstrated experience working with financial, investment and asset management institutions.

4.3 **Full Proposal Evaluation Criteria**

Full Proposals will be evaluated using the following evaluation criteria:

- (a) Experience in general on relevant commercial-related issues and financing activities similar to those undertaken or contemplated by NYGB (for more information on investments undertaken by NYGB, please reference the transaction profiles on NYGB's website: <u>https://greenbank.ny.gov/Investments/Portfolio</u>);
- (b) Quality and depth of the firm's expertise and its prior capability in providing services similar to those identified in <u>Section 2.1</u> and in past clean energy and/or sustainable infrastructure financing transactions on behalf of a commercial bank, financial institution, financial intermediary or investment and asset manager;
- (c) Demonstrated experience of working in and knowledge of NYS clean energy and/or sustainable infrastructure financing markets;
- (d) Anticipated cost of services and willingness to work with NYGB to minimize costs;
- (e) Commitment of time and resources to this account, and amenability to, and facility for, working with NYGB staff in various capacities;
- (f) Information provided by client references; and
- (g) Overall organization and quality of proposal, including cohesiveness, conciseness, and clarity of response.

4.4 **Post-Award Assignments**

Technical, engineering and services firms selected by NYGB pursuant to this RFP will be expected to be available to provide services to NYGB and NYSERDA for a 5-year period. During this period, NYGB will be able to assign tasks to any of the awarded proposers on an as-needed basis for the performance of specific services for NYGB and NYSERDA, as applicable. Selection in this solicitation does not guarantee the future assignment of tasks for

any NYGB workstream. Firms will be selected for specific workstreams based on past performance, availability, responsiveness, subject matter expertise and value for services that are to be provided.

5. General Conditions

5.1 **Proprietary Information**

Careful consideration should be given before confidential information is submitted to NYGB/NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, NYS Public Officers Law, Article 6, provides for public access to information NYGB/NYSERDA possesses. NYS Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the

procedures set forth in 21 NYCRR Part 501:

http://nyserda.ny.gov/~/media/Files/About/Contact/NYSERDARegulations.ashx. However, NYGB and NYSERDA cannot guarantee the confidentiality of any information submitted.

5.2 Omnibus Procurement Act of 1992

It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

5.3 **Procurement Lobbying Requirements - State Finance Law sections 139-j and 139-k**

NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx . Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years). Failure to include such certification and disclosures and will disqualify your proposal.

5.4 Tax Law Section 5-a

NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "**Department**") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. *See,* ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. *See,* ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

5.5 Contract Award

NYGB anticipates making one or more award(s) under this solicitation. It may award a contract based on initial applications without discussion, or following limited discussion, negotiations, or interviews. Each Proposal should be submitted using the most favorable cost and technical terms. NYGB may request additional data or material to support applications. NYGB will review the explanation of any changes the Proposers would request to the Sample Agreement, as detailed in <u>Attachment C</u>, and contract successful proposals in conjunction with the Sample Agreement. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYGB may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYGB and/or NYSERDA agreement.

NYGB also reserves the right to correct any arithmetic errors, to accept or reject any of the firm's employees assigned to provide services on this project and to require their replacement at any time, and to reject any proposal containing false or misleading statements or that provides references that do not support an attribute or a condition claimed by the proposer.

5.6 Limitation

This solicitation does not commit NYGB to participate in any transaction, proceed to negotiate any terms or definitive documentation, award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYGB reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYGB's best interest. NYGB reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions laid forth in Annex C of the Sample Agreement. NYGB reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

5.7 **Disclosure Requirement**

The proposer shall disclose, for any team member, any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similar governing body. If an indictment or conviction should come to the attention of NYGB after the award of a contract, NYGB may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

5.8 Final Agreement

NYGB will negotiate the final agreement (the "**Final Agreement**") with each proposer(s) selected under this RFP on the basis of the changes the Proposers would request to the Sample Agreement with the expectation that relevant sections of the Final Agreement will substantially conform, in form and substance, to the Sample Agreement. The Final Agreement will be subject to the laws of the State of New York and will state that any disputes between the parties shall be fully and finally adjudicated in the state courts of the State of New York in accordance with NY Civil Practice Law & Rules §505. NYGB will require that certain New York State provisions be attached to the Final Agreement as exhibits. These provisions are attached to the Sample Agreement as Annexes B and C thereto.

5.9 Municipal Advisor Rules

NYGB is aware of the amendments to Section 15B of the Securities Exchange Act of 1934 effectuated by Section 975 of Title IX of the Dodd-Frank Act, as well as SEC Release No. 34-70462 (September 20, 2013). In this regard, please note that NYGB considers discussions with potential proposers, and the review of proposals, to be arm's-length negotiations. NYGB recognizes that proposers have financial and other interests that differ from NYGB. As such, NYGB does not consider a fiduciary relationship to arise at the proposal stage. Accordingly, any responses to this RFP would meet the exemption from the "municipal advisor" definition provided by Rule 15Ba1-1(d)(3)(iv) for responses to requests for proposals or qualifications.

5.10 Accessibility Requirement

NYGB and NYSERDA require contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements available to download at https://www.nyserda.ny.gov/Web-Policies/Accessibility.

5.11 Vendor Assurance of No Conflict of Interest or Detrimental Effect

The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your firm would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

5.12 Public Officers Law

For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Committee on Ethics and Lobbying in Government or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the Committee on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

5.13 EO 16 Protocols

Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYGB and NYSERDA reserve the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at https://sanctionsearch.ofac.treas.gov/. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

6. Attachments

Attachment A – Pre-Qualification Paper Template (Mandatory)

Attachment B – Project Personnel and Rate Form (Mandatory, only if selected for Full Proposal)

Attachment C – Sample Agreement



Buildings of Excellence Early Design Support Request for Proposal (RFP) 3928- D Up to \$1,000,000 NYSERDA reserves the right to extend or add funding at its sole discretion.

Applications accepted continuously through November 15, 2025, by 3:00 p.m. Eastern Time (ET)* or until funds are fully committed, whichever occurs first*.

The Buildings of Excellence Early Design Support Request for Proposal (the "EDS RFP") seeks Proposals for qualified design firms that will provide early-stage design support for new construction, adaptive reuse, and gut rehabilitation multifamily projects that will be clean and resilient, beautiful, and functional, and will provide healthy, safe, comfortable, and resilient living spaces for their occupants. Funding through the EDS RFP may be made available to projects that will achieve carbon neutral performance and will also be profitable for their developers and owners and demonstrate realistic cost reductions in the design and construction phases. The EDS RFP is part of the larger Buildings of Excellence Competition (the "Competition"). Design firm Partner Proposers (the "Partner Proposers") to the EDS RFP must demonstrate how their design firm has engaged with prior projects or will engage with future projects to substantially reduce energy use and per capita carbon emissions, while increasing building resiliency, including passive and active survivability, successfully integrating architectural design attributes, and improving health, comfort, safety, and productivity for occupants, in a manner that can be replicated at scale. Successful Partner Proposers will become design firm Partners (the "Partners") under the EDS RFP.

Partner Proposers must prepare Partner Proposals that will demonstrate (1) competence in clean, resilient, and carbon neutral design that is coupled with architectural design quality and innovation, (2) ability to deliver high quality and functional, clean, resilient, and carbon neutral multifamily projects at competitive costs, (3) how their projects generate interest in and demand for the design, construction, and occupation of clean, resilient, and carbon neutral buildings, and (4) their commitment to share information related to the project's design, costs, and performance to support the decision-making processes employed to achieve the desired outcomes.

The EDS RFP will consider funding the early-stage design of projects that intend to serve all portions of the multifamily market sector, while primarily focusing on mid- to high-rise (8 stories or greater in height) multifamily buildings and for projects that involve the adaptive re-use of commercial office, institutional, or retail space to provide multifamily housing. Through the EDS RFP, Partners will prepare Project Proposals for early-stage clean, resilient, and carbon neutral design support, as well as support for initiatives focused on broad marketing and public awareness. Partners are eligible to receive up to \$1.50/square foot in direct funding, up to a per project-cap of \$150,000, for the proposed projects.

Partner and Project Proposal Submissions: Electronic submission via the NYSERDA portal is preferable. Partner Proposers may submit Word, Excel, or pdf files (file formats include the following: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 50 MB or less in file size. Proposal pdfs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the Partner Proposer's entity name in the title of the document. NYSERDA also accepts Proposals by mail or hand delivery if electronic submission is not possible. For detailed instructions on how to submit a Proposal (electronic or paper submission), follow the <u>Application Instructions and Portal Training Guide</u> [PDF] located on NYSERDA's <u>Current Solicitations and Funding Opportunities</u> website.

Information: The program team may periodically provide updates on this opportunity. <u>Fill out this form</u> to be notified of updates or informational webinars that may be scheduled. Submitting your contact information will ensure you will also be notified of when funding has been depleted or when additional funds are made available.

Contact Information: For technical questions, contact Kristin Graham (designated contact) at kristinnc@nyserda.ny.gov or (518) 862-1090 ext. 3069. For contractual questions concerning this solicitation, contact Thomas Rood (designated contact) at <u>Tom.Solicitations@nyserda.ny.gov</u>.

No communication with NYSERDA staff intended to influence this procurement is permitted. Contacting anyone other than the designated personnel (either directly by the Partner Proposer or indirectly through a lobbyist or other person acting on the Partner Proposer's behalf) in an attempt to influence the procurement may disqualify the Partner Proposer from consideration.

* All Partner and Project Proposals must be received by 3 p.m. (ET) on the date noted above. Late, faxed, or emailed Proposals will not be accepted. Incomplete Proposals may be subject to disqualification. It is the Partner Proposer's responsibility to ensure that all submission requirements have been met. Please note the following: for electronic submissions via the portal, there are required questions that need to be answered in addition to uploading attachments. Be sure to allot at least 60 minutes to enter and submit Proposals. The electronic Proposal system closes promptly, and files in process or attempted edits or submission after 3 p.m. (ET) on the date above will not be accepted.

If changes are made to this solicitation before the due date, notification specific to this solicitation will be posted on NYSERDA's <u>Current Solicitations and Funding Opportunities</u> website.

I. Introduction

The use of fossil fuels, such as natural gas, propane, oil, and coal, releases carbon dioxide and other emissions into the atmosphere that contribute to climate change and other environmental impacts. Climate change will put buildings, and their systems and occupants, at greater risk in the future of hazards such as flooding, sea level rise, increased temperatures, and more frequent and more extreme storm events. Eliminating the use of fossil fuels to support building operations will decrease carbon dioxide and other emissions.

NYSERDA seeks to increase the number of design firms participating in the development of aesthetically pleasing, cost-effective, clean, resilient, and carbon neutral buildings as well as increasing the proficiency among these firms in delivering clean and resilient design. By directly funding design firms, NYSERDA aims to drive market development by:

- 1. Increasing the design firm's capacity and expertise to complete the analyses, design, engineering, and research needed to produce cost effective, clean, resilient, and carbon neutral buildings,
- 2. Supporting the design community with resources and tools that will help design firms comply with upcoming policy requirements, local laws, and advancing code cycles,
- 3. Funding additional research, design detailing, modeling, and cost analyses on individual projects that the design firm can then apply to other projects within the firm's portfolio in a quest to make carbon neutral attributes part of the firm's general design practice. The project knowledge acquired will ideally result in a scaling up of the number of clean, resilient, and carbon neutral buildings the design firm can implement,
- 4. Reducing market barriers and soft costs associated with the design of new and existing clean, resilient, and carbon neutral buildings. The EDS RFP provides funding at early design phases, when energy efficient design decisions are being made, to help buy down and reduce upfront risks associated with high performance design exploration,
- 5. Assisting Partners in convincing more developers to successfully build clean, resilient, and carbon neutral projects. Additional design work, research, modeling, and economic analysis can produce quality, objective data, and pertinent information that, if acted on and included in the building design, could mitigate carbon impacts, provide better living conditions for occupants, and financial benefits to building owners. This information can be used to build developer confidence in clean, resilient, and carbon neutral buildings and create a lower risk for the developer to proceed with the project design, innovation, and nascent and novelty systems.

Partner Opportunity

NYSERDA first seeks Proposals for design firms to become Partners that will provide early-stage design support on projects that will be beautiful, clean, resilient, carbon neutral, and functional spaces for their occupants. Successful Partner Proposers must demonstrate how their firm:

- 1. Successfully designed, through the completion of construction documents, three (3) or more carbon neutral or net zero energy multifamily buildings, or mixed-use buildings that incorporate multifamily occupancy as the primary use,
 - i. An exception to the above eligibility requirements applies to design firms interested in pursuing Provisional Partner status. For this designation, design firms may apply without having any completed project work examples. Design firms will be required to provide a Letter of Intent that outlines the firm's plan to participate in the carbon neutral design space, in lieu of project work examples.
- 2. Possesses expertise in clean and resilient design that achieves carbon neutral performance by reducing energy use,

- 3. Addresses architectural design attributes, at the unit, building, site, and community level,
- 4. Delivers designs that encompass non-energy co-benefits for occupants, while providing exceptional comfort, health, safety, and otherwise outstanding living environments for occupants,
- 5. Delivers designs that reduce total carbon impacts, including reductions to embodied carbon,
- 6. Increases the building's and building components' resilience,
- 7. Addresses design strategies that can achieve reductions in overall project costs,
- Has active engagement in the multifamily market and would likely be able to submit high impact, scalable, and highly replicable multifamily projects to the early design program during the open period.

Eligible Services for Partners

Partners will be able to submit Project Proposals to request funding to assist in designing clean, resilient, carbon neutral projects that anticipate and meet developer needs. Early design phase services that Partners can receive funding for may include, but not be limited to:

- 1. Complete in-depth research necessary to deliver clean, resilient, and carbon neutral performance, including but not limited to topics such as:
 - i. Electrification,
 - ii. Densification,
 - iii. Grid Interactivity
 - iv. Renewable energy systems,
 - v. Energy storage (thermal and electric),
 - vi. Energy system selection.
- 2. Complete additional research in one or more of the following areas:
 - i. Ensuring building, component, community, and occupant resilience, and active and passive survivability, including but not limited to topics such as strategies that are designed to be resilient for the lifespan of the strategy or system,
 - ii. Reductions to embodied carbon in building and finish materials, processes, or other design attributes,
 - iii. Purposeful use of materials that achieve carbon sequestration,
 - iv. Reductions to the total volume of refrigerants,
 - v. The use of lower Global Warming Potential (GWP) refrigerants,
 - vi. Strategies to minimize risks associated with potential refrigerant leaks,
 - vii. Health, safety, productivity, and comfort non-energy co-benefits to occupants, including but not limited to topics such as healthy indoor air quality.

- 3. Complete additional modeling necessary to achieve carbon neutral performance, including but not limited to:
 - i. System selection and associated energy savings over baseline,
 - ii. System selection and associated cost savings,
 - iii. Embodied carbon and refrigerant gases,
 - iv. Certifications and design elements associated with ENERGY STAR[®] Multifamily New Construction (ENERGY STAR MFNC), Enterprise Green Community (EGC), International Living Future Institute (ILFI) Living Building Challenge, Leadership in Energy and Environmental Design (LEED), Passive House Institute (PHI), and Passive House Institute US (Phius) standards.
- 4. Complete early-stage applications for third party standards and certifications, including but not limited to:
 - i. AIA 2030, ASHRAE beQ, ENERGY STAR, Fitwel, Green Globes, ILFI, LEED, RELi, and WELL Building Standards.
- 5. Complete additional economic analysis that will help substantively reduce the overall cost of the project, be replicated at scale, and inform design decisions including, but not limited to topics such as:
 - i. First cost expenditures,
 - ii. Return on investments,
 - iii. Total value propositions,
 - iv. Cost benefit ratios,
 - v. Operating and maintenance costs,
 - vi. Non-compliance to Local Laws and other impending policies.
- 6. Complete cleaning, operational, and maintenance manuals, plans, and procedures that can be used by the building owners to assist in system longevity, refrigerant management, and operational waste reduction,
- 7. Participate in additional meetings to facilitate an integrated design and construction project,
- 8. Complete a more robust promotion and publicity plan that will disseminate information to the market that will be useful to the industry and better inform the public of clean, resilient, and carbon neutral performance and projects and be aimed at increasing replicability and scalability of these projects.

Project Proposal Opportunity

The EDS RFP intends to select Project Proposals from Partners that demonstrate the greatest potential for success and replication in the market. The Partners must demonstrate that the design strategies proposed in their Project Proposals are replicable, scalable, and have the potential to achieve broad-based adoption within their own business practices and by other design teams, developers, and consumers.

Partners are encouraged to apply for early design funding to support projects that are adaptive re-use or gut rehabilitation, especially in the conversion of commercial institutional, office, and retail space to multifamily housing, as defined in Section II - Eligibility of the EDS RFP. Partners should prioritize submitting projects for early design support that are eight (8) stories or greater in height.

Partners may be eligible for an award of 100% of early-stage design support funding to support clean, resilient, carbon neutral design of up to \$1.50/square foot, up to a per project-cap of \$150,000. Funding will not be awarded for basic architectural and design services not associated with clean, resilient, and carbon neutral design.

The project funding is available to contracted projects for three years from the date of the contract. If the project is making progress and funding is still available, the project team may request an extension to the project period. The funding may be extended at NYSERDA's sole discretion.

II. Eligibility

NYSERDA, at its sole discretion, determines the eligibility of a Partner Proposer to become a Partner and for the eligibility of a Project Proposal to receive funding under the EDS RFP.

Market Sector

1. Partner Proposals

Partner Proposals will be considered based on the demonstrated experience and skills of the Partner Proposer in serving the multifamily market sector. The project work samples included as part of Partner Proposals should be for multifamily buildings located anywhere in the United States of America. Project work samples do not need to be located within New York State.

2. Project Proposals

Partners may submit Project Proposals under the EDS RFP for early-stage funding and support to achieve carbon neutral performance for new construction, adaptive reuse, or gut rehabilitation multifamily projects located anywhere in New York State, as funding allows. The proposed project site will need to be selected and identified in Project Proposals.

Project Status

1. Partner Proposals

The project work samples included as part of Partner Proposals will need to have the design completed through construction documents, at a minimum.

2. Project Proposals

Projects being proposed for the EDS RFP by a Partner must be in the programming, concept, or early schematic design phase (prior to 50% schematic design), as of the date the Proposal is submitted to NYSERDA. Mechanical, electrical, and plumbing drawings cannot be restarted to receive funding if the rest of the project is further along in the design or construction phases.

General Eligibility

1. Partner Eligibility

Partner Proposer eligibility under this solicitation will be determined by the design firm's credentials, experience, past projects, and marketing efforts. Partner Proposers must demonstrate that they can provide clean, resilient, carbon neutral design services as required by NYSERDA. Carbon neutral design

services under the EDS RFP are defined in Section III, Project Proposal description. Design firm capabilities will need to be validated by NYSERDA.

For a Partner Proposal to be deemed eligible, the design firm must provide credentials of currently employed staff members and evidence that those staff members have successfully designed carbon neutral multifamily or mixed-use projects while employed at the Partner Proposer's firm. Joint venture entities created for the sole purpose of responding to the EDS RFP will not be considered. Applicants do not need to have offices located in New York State to respond to the EDS RFP. Partner Proposers must also submit evidence of design work on a minimum of three (3) carbon neutral or net zero energy multifamily buildings, or mixed-use buildings that incorporate multifamily occupancy as the primary use. Project examples and experience may be for new construction, adaptive re-use, or gut rehabilitation projects in which design has been completed through the completion of construction documents, while construction may or may not have been completed.

Design firms interested in pursuing Provisional Partner status may be eligible for an exception to the above project work sample eligibility requirements. For this designation, design firms may apply without having any completed project work examples but must submit a Letter of Intent as outlined in the Introduction section of the EDS RFP. While Provisional Partners are limited to receiving early design support funding for one (1) project per calendar year, they can, and are encouraged to, work on additional carbon neutral multifamily design projects concurrently to the project funded through the EDS RFP. A Provisional Partner may progress to full status upon the submission of three (3) carbon neutral or net zero energy designs for multifamily buildings, or mixed-use buildings that incorporate multifamily occupancy as the primary use, as outlined within the EDS RFP.

Partners that were approved under earlier versions for the EDS RFP and continue to be in good status will remain in an active status under the current version of the EDS RFP.

2. Project Proposal Eligibility

To be eligible for early design support funding, the Partner must be a member of the project's design team and have the authority, or have been given the authority by the owner, to modify the building design. The Partner must also demonstrate that their internal and external project team, including sub-consultants, have the capabilities to perform and successfully complete the design process of the proposed project through the production of construction documents as a multidisciplinary and integrated project delivery team.

Partners under the EDS RFP may elect to submit more than one (1), but not more than four (4) clean, resilient, and carbon neutral Project Proposals, for different projects in different locations, within one (1) calendar year, to receive early design support funding. Of those four (4) Project Proposals, a maximum of two (2) Project Proposals with the same developer or owner will be eligible. Multiple, alternative Project Proposals submitted for a single project will result in the disqualification of all Project Proposals.

For a Project Proposal to be eligible for consideration to receive early design support funding, the proposed site must be identified in the Proposal, the land must be acquired for use for the project, and the project must incorporate multifamily occupancy as the primary use. This includes buildings that incorporate dwelling units, sleeping units, congregate living, or residence halls. Proposed projects may contain non-residential space; however, the non-residential space must consist of less than 50% of the occupiable square footage of the entire project. Proposed Projects are limited to buildings of at least 25,000 square feet of conditioned space. Buildings that provide student housing, including residence halls, that are owned or operated by a municipality or by New York State are not eligible to participate. Hotels, motels, or other hospitality-related buildings are not eligible to participate.

The EDS RFP is available for projects located anywhere in New York State, regardless of whether the project will be located in an investor-owned electricity distribution company service territory. Partners are encouraged to submit projects for early design support funding that are located within Downtown Revitalization Initiative (DRI) districts or <u>disadvantaged communities</u> (DAC) as defined by New York State.

A Project Proposal can encompass one multifamily building, or a portfolio of similar and related multifamily buildings located on the same site or on adjacent and associated sites. One- and two-family homes or townhouses as defined within Chapter 2, the Definitions Section of the International Building Code and International Residential Code, are not eligible as a standalone project or as part of a multi-building Project Proposal. Project Proposals for multiple buildings that do not meet that criterion should be submitted by the Partner as separate and unique Project Proposals.

Eligible multifamily projects are as follows:

- 1. New Construction: A new building, buildings, or an addition, where a licensed professional architect or engineer has prepared and certified the building design documents.
- 2. Adaptive Re-use or Gut Rehabilitation: Substantial renovation for one of the following types of projects where a licensed professional architect or engineer has prepared and certified the building design documents:
 - i. Change of use and reconstruction of an existing building, buildings, or space(s) within a building,
 - ii. Construction work of a nature requiring that the building, buildings, or space(s) within a building to be out of service and unoccupied for a minimum of thirty (30) days,
 - iii. Reconstruction of a vacant structure, or structures, or space(s) within a building,
 - iv. The addition to or expansion of a building, in combination with any of the above.
- 3. Adaptive Re-use of Commercial Office, Institutional, or Retail Buildings to Multifamily Use: The existing building must have been previously occupied and used as commercial office, institutional, or retail space.
 - i. Substantially new mechanical systems required to support occupancy as housing must be necessary, including the installation of kitchen and bathroom waste and supply piping, balanced ventilation that meets requirements for residential occupancy, and other attributes required to support conversion of existing commercial office, institutional, or retail to multifamily use.

The proposed project must demonstrate clean, resilient, and carbon neutral attributes, and meet the definition of *Carbon Neutral* as defined below.

Projects receiving early design support funding may also be eligible for and separately propose to receive project funding through forthcoming demonstration RFPs associated with the Competition, as well as some other funding opportunities offered by NYSERDA and utility service providers. Projects that have been awarded or are seeking funding for design support services from NYSERDA's PON 4614 or PON 5614 will need to clearly indicate duplicative funding is not being provided for the same scope of design work. Partners must review the rules and eligibility of all other programs, including utility programs, to determine if those funds are accessible in combination with funds offered by the EDS RFP.

Project Proposals to the EDS RFP are not eligible for award if they have already been awarded funding under previous rounds of the demonstration project Competition, and intend to seek or have already been awarded Clean Energy Initiative (CEI) funding distributed by the New York State Homes and Community Renewal (HCR), or funding distributed through the New York City Housing Preservation and Development (HPD) Future Housing Initiative or any of their sub-agencies that is provided by NYSERDA through the Clean Energy Fund and intended to support goals similar to those promoted through the EDS RFP. Project Proposals that appear to be for designs of similar building sizes, floor plan layouts, or system selections as existing projects, or for subsequent phases of existing projects using similar building sizes, floor plan layouts, and system selections are not eligible.

Carbon Neutrality and Energy Performance

The Partner must confirm that the projects submitted in both the Partner and early design support Project Proposals will be *Carbon Neutral* based on the following criteria: A project that excludes all fossil fuels from the building systems and equipment qualifies to be *Carbon Neutral*. Building systems and equipment refers to at a minimum: building heating, ventilating, and air conditioning (HVAC), domestic hot water (DHW), kitchen, laundry, and other appliances. Projects that rely on a fossil fuel-fired generator for emergency use only, or projects which are served by an off-site fossil fuel-fired central heating plant, may at NYSERDA's sole discretion qualify as carbon neutral if fossil fuel use is excluded from all other building systems and equipment. NYSERDA, at its sole discretion, will consider exemptions to the *Carbon Neutral* rule for process and other unregulated loads on the site on a case-by-case basis.

Additionally, the Partner must rely on one (1) of the following Standards to establish the minimum projected energy efficiency and building performance selected for the Proposed project's residential-associated space¹ will be met and that the firm's previous work sample project's residential-associated space¹ has been met. One (1) of the following Standards will need to be clearly indicated in the Partner Proposals and Project Proposals to show the building performance was met in each of the work sample projects included and to show the intended building performance for all the proposed projects. The Partner must provide documentation associated with any selected Standard as a deliverable for early design support funding.

- 1. Appendix G of ASHRAE Standard 90.1: Partners intending to rely on this standard to model and predict energy performance must commit to designing a project that will achieve a minimum modeled source (primary) energy savings¹ of 20% when compared with a project design that complies with the relevant Energy Conservation Construction Code of New York State (ECCC of NYS), currently the 2020 version; excluding the impacts of any proposed renewable energy generation. Energy performance must be established without the inclusion of any renewable or distributed energy generation, to confirm the energy efficiency performance threshold has been met, and then again calculated after renewable or distributed energy generation has been included in the energy model and submitted by the Partner to support evaluation of the energy efficiency of the design. Partners will apply a 2.55 source-to-site conversion factor to support the calculation of efficiency in comparison with the natural gas baseline relied on by this standard to confirm the minimum energy performance threshold will be met. Partners must commit to use of the "90.1 Section 11 and Appendix G Compliance Form" to establish simulation inputs and complete internal quality control.
 - i. Partner Proposers that have relied on this standard for previous projects included as work samples in the Partner Proposal must show documentation that this process was followed for the project, including indicating the version of the ECCC of NYS that was in place at the time of the design.
- 2. Projects intending to meet certification requirements as published by Phius (Passive House Institute U.S.) must identify the building(s)' modeled source (primary) energy use¹ in terms of kWh/person/year; and projects intending to meet certification requirements published by the Passive House Institute (PHI) must identify the building(s)' modeled source (primary) energy use in terms of kBtu/treated-floor-area/year. Partners committing to achieving certification to either

¹ For projects that include mixed use space, only the energy use associated with the project's residential square footage should be included when determining the modeled energy performance of the residential portion of the project. The modeled energy performance shall incorporate the square footage used for residential occupancy, inclusive of all residential-associated space such as hallways, stairwells, elevators, trash, utility and exercise rooms, entrance lobbies, as well as shared laundry facilities exclusively available to the building's residential occupants. A commitment to achieving certification to Phius Core REVIVE or EnerPHit will be accepted for adaptive re-use or gut rehabilitation projects.

passive house standard are deemed as meeting the minimum modeled source energy savings¹ requirements. Energy modeling must be completed and submitted both with and without the use of renewable or distributed energy generation to support evaluation of the efficiency of the design. Alternative energy modeling will not be expected of the Partner committing to achieving certification to either passive house standard to support their predicted energy performance.

- i. Partner Proposers that have relied on this standard for previous projects included as work samples in the Partner Proposal must show documentation that this process was followed for the project.
- 3. The average Energy Rating Index (ERI) for all residential dwelling units, calculated in accordance with the relevant version of the ANSI / RESNET / ICC 301 standard, entitled "Standard for the Calculation and Labeling of the Energy Performance of Dwelling and Sleeping Units Using an Energy Rating Index", currently the 2019 version. To demonstrate the minimum energy performance¹ threshold will be met, the Partner must commit that the project will meet the relevant EPA ENERGY STAR® Multifamily New Construction Program requirements; and that the average ERI will, at minimum, achieve the U.S. Department of Energy Zero Energy Ready Home Multifamily v2 or an ERI ≤ 0.75 x MFNC v1.1 ERI Target without inclusion of renewable energy (kBtu/yr) indicated in the Project Proposal, including calculations of energy use in residential-associated spaces¹, as well as the average ERI calculated with the inclusion of renewable energy generation, as applicable.
 - i. Partner Proposers that have relied on this standard for previous projects included as work samples in the Partner Proposal must show documentation that this process was followed for the project.

III. Partner Proposal and Project Proposal Requirements and Format

The EDS RFP is a two-step Proposal process. The Partner Proposer's firm will first submit a Proposal to become a Partner. Partners approved through the EDS RFP will receive an Agreement (consistent with the Attachment A – Sample Agreement) that will remain in effect for two (2) years after the date the Partner Proposal was received by NYSERDA. The Agreement does not guarantee work or funding from NYSERDA. At the end of each contract period, each design firm Partner will be evaluated based on the performance criteria in the EDS RFP, and NYSERDA will reserve the right to extend the Agreement for an additional term. Upon qualification under the EDS RFP, Partners will then be able to submit Project Proposals for which they will perform early design support. Both the Partner Proposals and Project Proposals will be reviewed on a continuous basis, until either the EDS RFP closes or until funding has been exhausted.

Partner Proposals must be submitted by the Partner Proposer's firm, which must be a singular entity. Once approved, Partners must submit Project Proposals.

The quality, rigor, and organization of the Partner and Project Proposals will impact their evaluation, in part as a reflection of the likelihood that a selected Partner will be successful in reaching their stated goals. Inconsistencies within proposals (e.g., descriptions, drawings, or data across all documents) may also impact evaluation.

1. Partner Proposal

The Partner Proposal structure should follow the outline listed below, and sequentially address the review criteria listed in the "Partner Review Criteria" table in Section III - Proposal Format of the EDS RFP. The Partner Proposer must identify the project work sample's status as of the date of submission, as defined and detailed in Section II - Eligibility of the EDS RFP. The firm name, RFP number, and page number should be recorded on every page of the Partner Proposal, including attachments.

The Partner Proposer must submit the following for the Partner Proposal:

1. Executive Summary

Partner Proposers must submit a brief description (~400 words) summarizing how the proposing firm's experience, services, and skills demonstrate the design and delivery of successful clean, resilient, and carbon neutral projects. In addition, the Partner Proposal must include an abbreviated description (~100 words) for use in the presentation and promotion of selected Partners. The Executive Summary should not exceed one (1) page and include, but not be limited to:

- 1. Firm Information including the company name, primary contact, location, size, overall mission, diversity equity and inclusion action policies, and market sector, specialized populations, and regions served,
- 2. Firm Experience and Skills including years in practice, the number of carbon neutral, net zero energy, and Passive House projects completed across all building sectors, awards received, specialized employee skills, indication that one team member is a Licensed Professional Architect (RA) or Professional Engineer (PE), and resumes and certification copies of relevant credentials that demonstrate experience in clean energy design held by current employed staff such as Certified Passive House Designer (CPHD), LEED Accredited Professional (LEED AP) or PHIUS+ Verifier,
- 3. Firm Services Performed including architectural and integrated design, planning, energy modeling, advanced clean energy consultation, carbon neutral research, designing to third party standards, and economic analysis.

2. Market Transformation Capability Summary

Partner Proposers must submit a brief description (~500 words) summarizing how the proposing firm's experience, services, and skills demonstrate how they create high impact influence through successful project marketing and promotion to educate and influence the market, disseminate information out to the market, and create market scalability and replicability. The Market Transformation Capability Summary should not exceed one (1) page and include, but not be limited to:

- 1. Firm Information including the name and role of current employed staff who act in a primarily marketing or promotion capacity, position in the market and amongst peers, number of social media followers and email distribution list subscribers, and engagement and relationship with special interest stakeholder entities, other New York State Agencies, and other governmental entities at the local and state level,
- 2. Firm Experience and Skills including the number of average annual presentations, speaking engagements, events and tours participated in, established relationships with media and press, and specialized outreach techniques employed based on targeted audience of other design professionals, developers, stakeholders, or tenants,
- 3. Firm Services Performed including general marketing and project promotion activities such as case studies, technical articles, blog posts, website updates, social media posts, email blasts, enewsletters, and any other way to demonstrate successful project marketing and promotion to educate and influence the market and create market replicability.

3. Carbon Neutral Project Work Samples

Partner Proposers must submit a minimum of three (3) project work samples (except for those firms interested in pursuing Provisional Partner status) for new construction or substantial renovation of multifamily or mixed-use projects in which the Partner Proposer's firm has provided design services through construction documents resulting in carbon neutral or net zero energy buildings. The Partner Proposer should provide a clear and concise description of each project work sample that should not

exceed a three (3) page format, not including project imagery. This section of the Partner Proposal should not exceed nine (9) pages of text. Supplemental documents are not included in the nine (9) page limit. Each project work sample should include:

- 1. Project background including design and construction schedule, year completed, square footage, number of buildings, stories, and units, construction type and methodology, building function, and populations served,
- Project location including the building address and if located within a Downtown Revitalization Initiative (DRI) district, disadvantaged community (DAC) as defined by NYS, NYS Department of Environmental Conservation (DEC) Potential Environmental Justice area, Clean Energy Community (CEC), or a jurisdiction that has committed to adopting the NYS Energy Stretch Code 2020,
- 3. Project team including a list of current staff member personnel, names, and roles of those who worked on the project,
- 4. Detailed scope of work completed including design processes employed and a complete listing of design services provided,
- 5. Key architectural design attributes implemented as they relate to the aesthetics, amenities, articulation, materiality, fenestration, natural light, acoustics, functionality of the units and building, development of the project site, outdoor space, microclimate, site context, and ground level connectivity, and the project's relationship to the surrounding community such as existing character and proximity to public transit,
- 6. Clean, carbon neutral, and energy efficiency attributes including carbon neutral or net zero status, documentation associated with the modeled or projected energy use, overall building performance, energy goals, energy savings measures and systems, solutions implemented, project compliance path followed and third-party certifications, renewables, fuel types, and the anticipated affects to the electrical grid,
- 7. Building, component, occupant, and community resiliency, and passive and active survivability attributes implemented,
- 8. Non-energy co-benefits implemented associated with health, comfort, safety, productivity, community connectivity, economic development, and other aspects to improve the living environments for occupants, and non-energy third-party certification, standards, or verification pursued,
- 9. Features related to reducing the project's embodied carbon, greenhouse gas emissions, and global warming potential,
- 10. Innovations including industrialization of construction, reduction in construction waste, efficient mechanical systems, and how the innovations can be scaled and interact with the electrical grid,
- 11. Direct and indirect replicability or scalability potential of the project to support market transformation, including any awards won, and how the project affects, benefits, and fits into the firm's business model and mission,
- 12. Budget, project, operation, and maintenance costs, cost effectiveness, and cost reduction strategies implemented,
- 13. Project renderings, photographs, and relevant architectural project drawings or design diagrams.

For design firms seeking the Provisional Partner status, a Letter of Intent prepared by the design firm will be required in lieu of project work samples. The Letter of Intent should include information on why the design firm would like to engage in clean, resilient, and carbon neutral projects and should identify barriers that have prevented the design firm from participating in this space before.

4. Supplementary Documents

The Partner Proposer must submit all supplementary documents listed here, as available, to support the Partner Proposal evaluation:

- 1. Billable Rate Schedule for Partners,
 - i. The Partner shall use the Project Personnel and Billing Rates form (found within Attachment A) to clearly indicate hourly salary rate range for each title classification proposed under the agreement with NYSERDA and other overhead multipliers you propose to use for the duration of the agreement with NYSERDA,
 - ii. Provide rate and multiplier for services to be provided from date of the Project Proposal submission. These rates shall be independent of annual rates. The multiplier rate shall include all overhead, profit, and other costs. NYSERDA reserves the right to conduct a rate comparison amongst consultants and request changes to the rate schedule as applicable,
 - iii. Please do not provide fully burdened rates in the chart.

2. Project Proposal

Upon receiving an executed agreement, Partners will be able to submit Project Proposals to receive funding for projects in the early design stages. The project must meet the eligibility requirements as indicated in Section II - Eligibility and the proposing Partner must be providing design services resulting in a carbon neutral or net zero energy building.

The Project Proposal structure should follow the outline listed below, and sequentially address the review criteria listed in the "Early Design Support Project Review Criteria" table in Section III – Proposal Evaluation of the EDS RFP. The Partner must identify the proposed project's status as of the date of submission, as defined and detailed in Section II - Eligibility of the EDS RFP. The Partner's firm name, project name, RFP number, and page number should be recorded on every page of the Project Proposal, including attachments.

Project Proposals should include a clear and concise description of the project, proposed early design stage services to be performed, and proposed project promotion, addressing each category detailed below and in the review criteria table. In order to receive funding, the proposed project must plan to be engaged in at least four (4) of the eight (8) listed Early Design Support Services options. Project Proposals should not exceed ten (10) pages, not including supplemental project documents. Project Proposals must be submitted by the Partner, who must submit the following for each Project Proposal:

1. Proposed Project Description

- 1. Project description including project status, design and construction schedule, square footage, number of buildings, stories, and units, construction type and methodology, building function, populations served, and third-party standards designed to,
- Project location including the building address and if the project is located within a Downtown Revitalization Initiative (DRI) district, disadvantaged community (DAC) as defined by NYS, NYS Department of Environmental Conservation (DEC) Potential Environmental Justice area, Clean Energy Community (CEC), or a jurisdiction that has committed to adopting the NYS Energy Stretch Code 2020,

- 3. Project team including a list of specific individual names and roles, the developer or owner of the project, firms acting in either a sub consultant capacity or as another partner on the project for additional design, engineering, certification, quality control, construction manager, general contracting, and an indication of whether integrated design or construction will be employed on the project,
- 4. Key architectural design attributes including descriptions on aesthetics, building and unit design and functionality, amenities, articulation of public and common spaces, use of natural light, project site design, relationship to site context, acoustical quality, and innovation. Other design attributes can include, but not be limited to:
 - i. Building articulation, use of durable and high-quality materials, fenestration patterns and types, and use of efficient interior and exterior lighting,
 - ii. Specific site context considerations can include, but not be limited to, building scale, shape, massing and density, ground level connectivity, use of outdoor space, incorporating natural light and access to views in building and unit design, and controlling the associated microclimate including shadowing, wind, and snow, and incorporating native plantings,
 - Relationship to the larger community can include, but not be limited to, location in a DAC, DRI, or CEC, overall community connectivity, respect of the existing community character, and site and infill development,
 - iv. Transit oriented considerations can include but are not limited to, proximity to public transportation like bus, subway, commuter and light rail lines, and rapid transit stations or commuter ferry terminals, and the inclusion of bicycle storage and vehicle charging stations,
 - v. Innovations in design can include, but not be limited to, the industrialization of construction through modular or prefabricated methodologies, reduction in construction waste, use of efficient mechanical systems, and storm water strategies,
 - vi. Consideration on how the project's overall design will be impacted by, accommodate, and integrate the energy performance, resilience, non-energy co-benefits, reductions to embodied carbon, and other strategies proposed for the project.
- 5. Clean building attributes and design including carbon neutral or net zero status, how the project meets the definition of the *Carbon Neutral* definition as noted in Section II Eligibility, project compliance path followed, overall building performance, energy goals, energy savings measures and systems, solutions implemented, renewables, fuel types, and the anticipated effects to the electrical grid,
 - Indication of the expected, predicted, or modeled energy use and operational energy costs of the project. Predicted impacts of the project as proposed can include CO2/person and CO2/SF. A description of how the energy use and operational energy cost were calculated should be provided, along with documentation associated with the modeled or projected energy use and standard selected,
 - ii. Projects proposing the use of larger commercial Variable Refrigerant Flow (VRF) air-source heat pump (ASHP) systems that require long lengths of piping and multiple in-field connections will not be eligible for funding,
- 6. Design strategies that increase the resilience of the building, its components, occupants, and the surrounding community. These strategies should increase the active and passive resilience of the building,
 - i. Indication and assessment of each project-specific resilience risk, both current and anticipated throughout the project's useful life (e.g., more intense heat waves and increased frequency

and severity of flooding), and detailed description of how the proposed strategy (or combination of strategies) will increase resilience of the building and its occupants by addressing that risk.

- 7. Strategies and attributes of any non-energy co-benefits incorporated into the proposed project's design, that increase occupant comfort, health, productivity, and safety, community connectivity, economic development, and other aspects to improve the living environments for occupants, and the associated non-energy third party certifications, standards, or verifications being pursued,
- 8. Strategies and features to reduce the proposed project's embodied and operational carbon in materials, construction or operational processes, or other attributes, overall reduction in the total volume refrigerants and Global Warming Potential (GWP) refrigerants and greenhouse gas emissions, increased use of systems that require few or no refrigerant piping joints to be made on the construction site, and the use of materials that achieve carbon sequestration,
- 9. Indication of the proposed project's innovations including industrialization of construction, reduction in construction waste, efficient mechanical systems, how the innovations can be scaled, and how the innovations interact with the electrical grid,
- 10. Project budget, proposed operation and maintenance costs, cost effectiveness, and cost reduction strategies implemented, including listing of any additional anticipated incentive programs,
- 11. Indication of the proposed project's replicability, as demonstrated by expected ease or efficiency of construction, economic viability for the market served, unique financing solutions, or other factors that would make the proposed project a model for future projects,
- 12. Indication of the project's direct and indirect replicability or scalability potential to support market transformation, including how this project affects, benefits, and fits into the firm's business model and mission.

2. Description of Proposed Early Design Support Services to be Performed for the Project

In order to receive funding, the proposed project must plan to be engaged in at least four (4) of the eight (8) listed Early Design Support Services options. Each project must include a Resilience, Passive and Active Survivability and Market and Promotion Plan Scope of Work Service.

- 1. Clean and Carbon Neutral Attributes and Energy Efficiency Scope of Services: Engage in practices associated with integrated design and construction to achieve clean, resilient, carbon neutral, and energy efficiency attributes in the proposed project. Strategies to achieve carbon neutral and net zero operational performance can include, but not be limited to:
 - i. Engage in a comprehensive study for the proposed project's strategies associated with operational energy efficiency, densification, electrification, demand flexibility, peak load reduction, and transit-oriented development,
 - ii. Engage in detailed analysis of the proposed project's energy systems, including but not limited to high performance building envelope, geothermal (ground-source or water-source) heat pump systems, energy storage (thermal and electric), on-site renewable energy systems, electrical grid interactivity and controls, on-site electric vehicle charging, battery storage, heating, cooling, domestic hot water, and ventilation components, appliances, renewable generation district, smart building controls and monitors, and other technologies,
 - iii. Engage in an exploration of integrating different building standards and the associated design strategies, including but not limited to Passive House design into the proposed project,

- iv. Engage in practices associated with integrated design and construction to define and achieve the proposed project's goals, involve key stakeholders, and establish a comprehensive and collaborative design approach,
- v. Explore how energy efficient strategies, components, and systems will be designed to be resilient for the lifespan of the strategy or system,
- vi. Complete modeling that is necessary to achieve carbon neutral performance, optimize energy efficiency and thermal performance, and identify opportunities for energy savings.
- 2. Resilience, Passive and Active Survivability Scope of Services: Conduct research to expand on strategies to increase the resilience of the building, its components, occupants, and the surrounding community. These strategies should address forward-looking climate conditions, including a wider range of operating temperatures, increased incidences of flooding on site, extended power outages, and other extreme events. Strategies to achieve resilience, passive and active survivability can include, but are not limited to:
 - i. Exploration of locating the building outside of the 100- or 500- year flood plain and raising living spaces and critical system components above 500- year flood level, at a minimum,
 - ii. Exploration of creating areas of refuge within the building for occupants to shelter in place during extreme heat and cold events, power outages, or flooding, that incorporate HVAC systems that remain operable during power outages,
 - iii. Research into ensuring adequate passive survivability during extended power outages by identifying the duration the building could remain safely occupied, while maintaining safe thermal conditions, natural light, natural ventilation, and other conditions,
 - iv. Research into active resiliency strategies, such as satisfying critical loads for an extended duration using backup power or the use of energy storage solutions, potentially in combination with renewable energy generation,
 - v. Exploring community resilience-enhancing strategies, such as providing community services, connecting to district systems to ensure diversity of energy resources, and reduction of vulnerability of the area surrounding the site to extreme heat,
 - vi. Exploring strategies e that enable the building or community to adapt to, absorb or recover from events, such as mechanical systems that can accommodate future climate conditions.

For any buildings in New York City that are expected to be subject to tidal inundation by 2080 or in the 2080 future floodplain and for buildings outside of New York City that are in the 500-year flood zone or that are otherwise at risk of current or future flooding, storm water management and flood-mitigation measures should be incorporated into the design. At a minimum, critical system components must be raised above the future tidal inundation or flood elevation, depending on location, unless an alternative flood-mitigation plan to protect those critical components is proposed, and ultimately determined to be acceptable during the proposed project's review process, at NYSERDA's sole discretion.

Partners, regardless of the proposed project site location, may find the <u>NYC Climate</u> <u>Resiliency Design Guidelines</u> useful for resilience strategies and resources.

For guidance on managing future flood risk, Partners may refer to the <u>State Flood Risk</u> <u>Management Guidance and NYC Flood Hazard Mapper</u>.

For guidance on climate change and building resilience, Partners may refer to the <u>ClimAID</u> climate projections for New York State, the New York <u>Adapting Buildings for a Changing</u>

<u>Climate</u> website, and the <u>New York State Climate Impacts Assessment: Understanding and</u> <u>Preparing for Our Changing Climate.</u>

- Quality of Non-Energy Co-Benefits Scope of Services: Investigate additional non-energy cobenefits to be incorporated into the proposed project's design, including strategies that increase occupant comfort, health, productivity, and safety. Strategies to achieve successful integration of non-energy co-benefits include, but are not limited to:
 - i. Research into attributes related to community connectivity, economic development, sustainability, durability, and other aspects to improve the living environments for occupants,
 - ii. Research into actions to optimize indoor air quality, reduce indoor pollutants, and to safeguard against transmission of air-borne contaminants that cause allergies, asthma, and illness, such as use of Minimum Efficiency Performance Value (MERV) 13 air filters or better, and use of durable materials that limit moisture intrusion,
 - iii. Research into integrating design attributes found in non-energy third party standards and feasibility of certification, validation or verification of non-energy co-benefits through third party standard(s) that incorporate health-related co-benefits.
- 4. Reduction in Embodied Carbon Scope of Services: Conduct research to reduce embodied and operation carbon in the proposed project's design. Strategies to reduce the proposed project's overall carbon impact may include, but not be limited to:
 - i. Research into strategies that reduce embodied and operational carbon in materials and the use of materials that achieve carbon sequestration,
 - ii. Exploration into construction, operational, and waste reduction processes, or other design attributes,
 - iii. Research into overall reduction to the total volume of refrigerants and greenhouse gas emissions, the use of lower Global Warming Potential (GWP) refrigerants, and increased use of systems that require few or no refrigerant piping joints to be made on the construction site,
 - iv. Research into available modeling tools and financing options.

Partners must conform to the <u>NY Office of General Services GreenNY Specification: Lower</u> <u>Carbon Concrete</u> and <u>NYS Office of General Services Buy Clean Concrete Guidelines</u> when specifying concrete.

- 5. Innovation and Innovative Attributes Scope of Services: Investigate innovations that could be incorporated into the proposed project including industrialization of construction, reduction in construction waste, efficient mechanical systems, how the innovations can be scaled and replicated, and how the innovations interact with the electrical grid,
- 6. Cost Reduction Strategies Scope of Services: Complete economic analyses of cost reduction strategies that have the capacity to substantively reduce the overall cost of the proposed project, and that will likely be replicated by other projects or design teams. Strategies to reduce the proposed project's overall cost may include, but not be limited to:
 - i. Analysis of energy efficiency solutions, resiliency strategies, and other characteristics of the project that are expected to impact the total, construction, operation, and maintenance costs, including strategies that will reduce total costs, the trade-offs and avoidance of cost increases, and how the overall costs of the proposed project compare with similar projects (e.g., Low- to Moderate-Income, mixed-income, market-rate, or luxury homes) in the same basic locale,

- ii. Exploring costs associated with improvements that can be recouped in terms of shortening the timeframe of on-site construction, increasing tenant retention rates, and higher rent or sales prices,
- iii. Completing first costs, return on investments, total value propositions, cost benefit rations, or non-compliance with Local Laws and other impending policies,
- iv. Analysis into why and how high-performance features of the proposed project provide both enhanced financial benefits to the owner/developer and attributes that lead to an improved or optimal living environment for the tenants (e.g., thermal comfort, indoor air and environmental qualities, improved acoustics, building resilience).
- 7. Third Party Certification Scope of Services: Complete additional modeling and early-stage applications for third party certifications, standards, and verifications, and ensure that the associated standard criteria are incorporated into the design of the project,
- 8. Market and Promotion Plan Scope of Services: Create a marketing and promotion plan that outlines the proposed methods mechanisms to generate public interest and demand for advanced clean, resilient, and carbon neutral buildings beyond and in addition to NYSERDA's promotional activities as described in the "Collaboration with NYSERDA, Transparency, and Promotion of Projects" section of the EDS RFP. Strategies to market and promote the project may include, but not be limited to:
 - i. Producing website content, magazine and technical articles, books, blogs, case studies, social media, videos, Podcasts, presentations, and engaging in speaking engagements.

3. Collaboration with NYSERDA, Transparency, and Promotion of Projects

The Partner should describe in the Project Proposal how they intend to create high impact influence through successful marketing and promotion of the proposed project, including disseminating information to the market that could be useful to the industry and better inform the public about clean, resilient, carbon neutral building performance that supports the elimination or reduction in use of fossil fuels, and be aimed at increasing market replicability and scalability. Marketing information the Partners may share includes but is not limited to information about the architectural design; clean, carbon neutral, and energy efficient attributes; resilient, active, and passive survivability attributes; non-energy co-benefits; cost reduction strategies; anticipated building performance; how this project will comply with upcoming local laws, policies, and advancing code cycles; and overall lessons learned. In accordance with the Proprietary provisions located in Section VIII "General Provisions", the Partner should indicate which aspects of the proposed project information can be publicly shared by NYSERDA in its promotional activities and should stipulate if any portion or portions of the information should be reserved for NYSERDA's internal use and/or for anonymized analysis, and not publicly shared as project-specific information. The extent to which the Partner commits to sharing proposed project data, as well as the quality of the Partner's marketing plan intended to showcase the proposed project's design and carbon neutral strategies, are considered during evaluation of the project Proposal. After a Project Proposal has received funding under the EDS RFP, NYSERDA may elect to disclose unprotected information, in whole or in part, on websites, social media, in publications, in presentations, or other venues. In addition, the Partner should outline their proposed methods or mechanisms for sharing this information through their marketing plan.

Partners are expected to cooperate with NYSERDA in the development and review of marketing materials. NYSERDA credits the project name and Partner in all promotional material. Partners are expected to participate in presentations and other promotional events.

4. Supplementary Documents

The Partner must submit all supplementary documents listed here, as available, to support Project Proposal evaluation:

- 1. Scope of work budget associated with the proposed early design support services to be performed for the project.
 - i. Each scope of work item should have an associated funding amount,
 - ii. Embodied carbon investigation will be capped at 15% of the total requested funding,
 - iii. Scope of work budgets should include line items for both the partner and any design team subconsultants performing early design support services. Project developers are not eligible to receive early design support funding.
- 2. Personnel Resumes one (1) page resumes that highlight recent, relevant experience of the proposed design team personnel who will be directly involved in the early design support services.
 - i. The RA or PE resume must be included. Submission of a company-wide resume representing general services to be provided by various personnel does not meet the submission requirement.
- 3. Architectural drawings as available, including but not limited to:
 - i. Floor and unit plans,
 - ii. Site plans,
 - iii. At least one (1) building section and elevation,
 - iv. Wall sections.
- 4. Project rendering(s) at least one (1) high-quality rendering,
- 5. Design details as available, including but not limited to:
 - i. Addressing energy efficient design,
 - ii. Building envelope conditions,
 - iii. Building resilience strategies.
- 6. Project diagrams as available, including but not limited to:
 - i. Building diagram(s) showing or explaining high performance/zero emissions features, including how they will remain resilient for their lifespan,
 - ii. Building diagram(s) of quality of building characteristics and design features,
 - iii. Building and site diagrams that show the project's sustainability features,
 - iv. Site diagrams that show how the project integrates with urban features.
- 7. Energy modeling files and report(s) summarizing energy performance-related design strategies, if available,
- 8. Scorecard(s) or checklist(s) for proposed, submitted, or achieved certifications, if available.

Notes:

1) Submitted materials may be used for the presentation of funded projects in various forums.

- 2) Photographs and other images may be submitted as .pdf at the time of the Project Proposal but must be provided as high-resolution image files at 24 inches wide and 300 dpi for projects funded and upon request.
- 3) Updates to the initially submitted materials may be requested for projects funded under the EDS RFP.

IV. Partner Proposal and Project Proposal Evaluation

1. Partner Proposal

Partner Proposals will first be reviewed for completeness and to ensure they meet "General Eligibility" requirements as detailed in the Section II - Eligibility of the EDS RFP. Partner Proposals that do not meet the listed requirements will not be further reviewed.

The General Eligibility requirements for the Design Partner submission to be considered prior to content review include the following:

1. The project work samples identified in the design firm Partner Proposal must meet the market sectors, *Carbon Neutral-Ready* definition, and meet and provide documentation to show the minimum achieved or projected energy efficiency and building performance criteria as detailed in the Eligibility Section II of this RFP.

Following the initial completeness review, Partner Proposals will be evaluated based on their overall response and specifically based on the Categories and Category Descriptions as detailed in the "Partner Review Criteria" table.

| Category | Category Description |
|--|---|
| Design Firm Experience | This category will consider how successfully Partner Proposers have addressed summarizing how the proposing firm's experience, services, and skills demonstrate the design and delivery of successful clean, resilient, and carbon neutral projects and meet the stated goals of the Competition. |
| Market Transformation Capability | This category will consider how successfully Partner Proposers have addressed summarizing how the proposing firm's experience, services, and skills demonstrate how they create high impact influence through successful project marketing and promotion to educate and influence the market, disseminate information out to the market, and create market scalability and replicability. |
| Project Work Samples | This category will consider how successfully Partner Proposers have addressed summarizing three (3)* new construction or substantial renovation multifamily, and mixed-use projects, in which the Partner Proposer's firm has provided design services resulting in carbon neutral or net zero energy buildings. |

PARTNER REVIEW CRITERIA

*An exception to the above project work samples' eligibility requirements applies to design firms interested in pursuing Provisional Partner status. For this designation, design firms may apply with a Letter of Intent prepared by the design firm in lieu of project work samples.

2. Project Proposal

Project Proposals submitted by Partners will first be reviewed for completeness and to ensure they meet "General Eligibility" requirements as detailed in the Section II - Eligibility of the EDS RFP. Project Proposals that do not meet the listed requirements will not be further reviewed.

The General Eligibility requirements for the early design support Project Proposal submission to be considered prior to content review, include the following:

1. The Proposed early design support Project is located in New York State, reflects multifamily occupancy as the primary use, meets the *Carbon Neutral-Ready* definition, meets the Project

Status, and meets and will provide documentation to show the minimum projected energy efficiency and building performance criteria as detailed in the Eligibility Section II of this RFP.

Following the initial completeness review, Proposals for proposed early design support projects will be evaluated based on their overall response and specifically based on the Categories and Category Descriptions as detailed in the "Project Proposal Review Criteria" table.

PROJECT PROPOSAL REVIEW CRITERIA

| Category | Category Description | | |
|--|--|--|--|
| Project Design Category | | | |
| Quality of Architectural Design | This category will consider how successfully Partners have addressed key architectural design attributes of the proposed project and how the project's overall design will be impacted by, accommodate, and integrate the energy performance, resilience, non-energy co-benefits, reductions to embodied carbon, and other strategies into the proposed project. | | |
| Clean, Carbon Neutral, and Energy Efficiency Attributes | This category will consider how successfully Partners have addressed clean, carbon neutral, and energy efficient attributes of the proposed project. | | |
| Resilience, Passive and Active Survivability | This category will consider how successfully Partners have addressed strategies that increase the resilience and passive and active resilience of the proposed building, components, and its occupants. | | |
| Quality of Non-Energy Co-Benefits | This category will consider how successfully Partners have addressed incorporating non-energy co- benefits into the proposed project design to ensure occupant comfort, health, productivity, and safety, community connectivity, economic development, sustainability, durability, and other aspects to improve the living environments for occupants. | | |
| Reduction in Embodied Carbon | This category will consider how successfully Partners have addressed incorporating features related to reducing the proposed project's embodied and operational carbon, greenhouse gas emissions, and global warming potential of refrigerants. | | |
| Innovation | This category will consider how successfully Partners have addressed incorporating innovative features and electrical grid interactivity into the proposed project. | | |
| Cost Reduction | This category will consider how successfully Partners have implemented cost reduction strategies into the proposed project. | | |
| Market Transformation Capability | This category will consider how successfully Partners have addressed the proposed project's direct and indirect replicability or scalability potential to support market transformation, including how this project affects, benefits, and fits into the firm's business model and mission. | | |
| | Early Design Support Scope of Services Category | | |
| Clean and Carbon Neutral Attributes, and Energy Efficiency | This category will consider how successfully Partners have addressed how they plan to engage in practices associated with integrated design and construction to achieve clean, carbon neutral, and energy efficient attributes in the proposed project. | | |
| Resilience, Passive and Active Survivability Attributes | This category will consider how successfully Partners have addressed how they plan to expand on strategies to increase the resilience of the building, its components, occupants and surround community, and increase the active and passive resilience of the building. | | |
| Quality of Non-Energy Co-Benefits | This category will consider how successfully Partners have addressed how they plan to investigate additional non-energy co-benefits to be incorporated into the proposed project to ensure occupant comfort, health, productivity, and safety, community connectivity, economic development, sustainability, durability, and other aspects to improve the living environments for occupants. | | |

| Reduction in Embodied Carbon | This category will consider how successfully Partners have addressed how they plan to investigate additional features related to reducing the proposed project's embodied and operational carbon, greenhouse gas emissions, and global warming potential impacts of refrigerants. |
|---|--|
| Innovation and Innovative Attributes | This category will consider how successfully Partners have addressed how they plan to investigate innovations and electrical grid interactivity that could be incorporated into the proposed project. |
| Cost Reduction Strategies | This category will consider how successfully Partners have addressed how they plan to complete additional economic analyses for the proposed project. |
| Third Party Certifications | This category will consider how the Partners have completed additional modeling and early-stage applications for third party certifications, standards, and verifications. |
| Marketing and Promotion Plan | This category will consider how successfully Partners have addressed how they plan to create high impact influence through successful marketing and promotion of the proposed project, including the sharing of information that could be useful to the industry and better inform the public of carbon neutral performance. |

To receive funding, the proposed project must plan to be engaged in at least four (4) of the eight (8) listed Early Design Support Services options, inclusive of the Resilience, Passive and Active Survivability and Marketing and Promotion Plan Scopes of Work.

Program Policy Factors

NYSERDA reserves the right to accept or reject Project Proposals based on the following program policy factors:

- 1. The degree to which the proposed project, including proposed cost share(s), optimizes the use of available funding to achieve NYSERDA's overall programmatic and portfolio objectives, as specifically set forth in the EDS RFP.
- 2. Diversity of awards within multiple locations, climates, regions, or other geographically articulated criteria (for example, disadvantaged communities or Regional Economic Development Regions).
- 3. The degree to which there is portfolio diversity, including considerations as to funding duplicative efforts stemming from the EDS RFP itself or similar, previously funded efforts and considerations as to development stage of the cohort of proposed projects (for example, secured permits or financing, shovel-ready).

V. Funded Projects, Subsequent Submissions, and Required Updates

Partners are required to execute an agreement (see Attachment A – Sample Umbrella Agreement) with NYSERDA and deliver completed projects that meet the requirements detailed in the EDS RFP. The project deliverables and associated time and material or milestone payments will be as detailed in the EDS RFP and the agreement executed between the selected Partner and NYSERDA.

At any point during the design process, NYSERDA must be notified and provided associated details if significant deviation from the original Project Proposal is expected, including whether the project is expected to fall short of the building performance and related goals as detailed in the original Project Proposal, including the Partner's commitment to achieving the source energy savings in their original Project Proposal to NYSERDA. Projects funded through the EDS RFP must ensure that the cumulative changes during design will not increase the predicted source energy use or carbon emissions in comparison to the project as originally submitted. Continuation of any project that deviates from the original Project Proposal will be subject to NYSERDA's discretion. NYSERDA reserves the right to reduce the award amount or terminate any project should it fall below the originally committed energy performance.

Additionally, the following submissions and updates are required:

At 50% completion of schematic design:

- 1. Documentation associated with each of the proposed early design support services that have been performed for the project. Topics can include, but not be limited to:
 - i. Which attributes have been investigated,
 - ii. Why and how the attribute was investigated,
 - iii. Results of the investigation and how the results relate to whether the attribute will be incorporated into the proposed project,
 - iv. How the investigation affects, benefits, and fits into the Partner's business model and mission.
- 2. Updated project documentation, if applicable:
 - i. One-page summary of major changes from the initial Project Proposal.
 - ii. Documentation of submission to the certification(s) and standard(s) committed to by the Partner,
 - iii. Marketing and Promotion Plan,
 - iv. Drawings, renderings, or diagrams,
 - v. Energy modeling files and carbon neutral design standard documentation,
 - vi. Schedule of design and construction,
 - vii. Project cost-related documentation.

At 100% completion of schematic design:

- 1. Updated documentation associated with each of the proposed early design support services that have been performed for the project. Topics can include, but not be limited to:
 - i. Which attributes have been investigated,
 - ii. Why and how the attribute was investigated,
 - iii. Results of the investigation and how the results relate to whether the attribute will be incorporated into the proposed project,
 - iv. How the investigation affects, benefits, and fits into the Partner's business model and mission.
- 2. Updated project documentation, if applicable:
 - i. One-page summary of major changes from the 50% schematic design submission,
 - ii. Documentation of submission or updates to the submission to the certification(s) and standard(s) committed to by the Partner,
 - iii. Marketing and Promotion Plan,
 - iv. Drawings, renderings, or diagrams,

- v. Energy modeling files and carbon neutral design standard documentation,
- vi. Schedule of design and construction,
- vii. Project cost-related documentation.

At the completion of design phase (construction documents):

- 1. One-page summary of major changes from 100% schematic design submission,
- 2. Final documentation associated with each of the proposed early design support services that have been performed for the project. Topics can include, but not be limited to:
 - i. Which attributes have been investigated,
 - ii. Why and how the attribute was investigated,
 - iii. Results of the investigation and how the results relate to whether the attribute will be incorporated into the proposed project,
 - iv. How the investigation affects, benefits, and fits into the Partner's business model and mission.
- 3. Final, updated project documentation, if applicable:
 - i. Marketing and Promotion Plan,
 - ii. Design drawings, renderings, or diagrams (suitable for presentations),
 - iii. Energy modeling files and carbon neutral design standard documentation,
 - iv. Schedule of construction,
 - v. Project cost-related documentation,
 - vi. One-page summary of lessons learned.

VI. Schedule of Payments

| | Milestone | % Of Total Award |
|---|--|------------------|
| 1 | 50% completion of schematic design | 60% |
| 2 | 100% completion of schematic design | 30% |
| 3 | Completion of design, construction documents | 10% |

NYSERDA reserves the right to negotiate type (time and materials or milestone) as well as the amount or schedule of payments for a funded project. At its sole discretion, NYSERDA may reduce or withhold payments for a project that falls short of the proposed level of performance, or that has not met this solicitation's minimum submission requirements.

VII. NYSERDA Responsibilities

NYSERDA provides funding and support to projects in accordance with the EDS RFP of the Competition, as detailed in the EDS RFP.

VIII. Partner Responsibilities

- 1. Partners are responsible for completing and promoting the use of effective, energy efficient products, services, and designs, as defined by the EDS RFP. The credibility of Partners and the quality of the design services they deliver are essential to NYSERDA's success.
- 2. Partners must update the project information that was initially provided in the Project Proposal, assist NYSERDA in promoting the project, and share information that will help the industry accelerate the design, construction, and operation of clean, resilient, high-performance buildings. All of which may be shared publicly unless otherwise noted.
- 3. Partners must provide updated information related to the proposed project's expected and evolving performance and cost data, throughout the course of the project design, in data collection formats requested by NYSERDA.
- 4. Partners must allow the proposed project to be part of NYSERDA's promotional efforts and to cooperate with NYSERDA in the creation and implementation of those efforts, including but not limited to articles, books, case studies, exhibitions, lectures, presentations, tours, social media, and other electronic marketing promotions including a Competition website. NYSERDA reserves the right to brand and market the funded projects as NYS Buildings of Excellence projects or a similar reference.
- 5. Partners are responsible for abiding by the Terms and Conditions in the EDS RFP.
- 6. If the Partner does not meet the minimum project responsibilities, their Partner status will be suspended until the project responsibilities have been met.
- 7. If NYSERDA identifies an instance where these rules have not been followed, the Partner is responsible for fully cooperating in any investigation of a possible violation. Failure to comply may result in the Partner losing its active status.
- 8. Partners are responsible for ensuring the customer agrees and authorizes their utility's sharing of the participant-customer's information and/or project-level information with New York State Department of Public Service Staff and NYSERDA, including its agents or authorized representatives, consistent with NYSERDA's New York State Public Service Commission and statutorily authorized responsibilities, including, but not limited to supporting market development initiatives, and other evaluation and measurement activities. (For clarity, the term project level includes the information based on the scope of the project, including, but not limited to, aggregated and anonymized whole building, building or subsets of the project.)
- 9. Partners are responsible for ensuring the participant agrees and authorizes the sharing of the participant-customer's information and/or project-level information with New York State Department of Public Service Staff and appropriate local utility, including its agents or authorized representatives, in carrying out its responsibilities under New York State Public Service Commission orders. (For clarity, the term project level includes the information based on the scope of the project, including, but not limited to, whole building, building or subsets of the project.)

Becoming a Partner is completely voluntary and NYSERDA can remove a Partner from the list at any time for any reason. NYSERDA may revoke the active status of the Partner and remove them from the website if the Partner does not meet all the Program requirements. Partners may also request to be removed from the active Partner list.

I. GENERAL CONDITIONS

Proprietary Information: Careful consideration should be given before confidential information is submitted to NYSERDA as part of the proposal. Review should include whether the information is critical for evaluation and whether general, non-confidential information, would suffice for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers

Law, Section 87(2)(d) provides for exceptions to disclosure of records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which, if disclosed, would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary and confidential trade secret information should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to excluding it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in <u>21 NYCRR Part 501</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992: It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement agreements.

Information on the availability of New York State subcontractors and suppliers is available from the following:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from the following:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k: NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found on the <u>Office of General Services' website</u>. Proposers are required to answer questions during proposal submission, make required certification under the State Finance Law, and disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a: NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor with a monetary value in excess of \$100,000, prior to entering an agreement with NYSERDA, to certify to the Department of Taxation and Finance (DTF) whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the DTF to collect New York State and local sales and compensating use taxes. The DTF has created <u>ST-220-TD</u> to allow a prospective contractor to readily make such certification. Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA that such certification with the DTF has been filed. The DTF has created a second form, <u>ST-220-CA</u>, that must be completed by a prospective contractor and filed with NYSERDA, prior to contracting. <u>Guidance for contractors</u> can found on the <u>DTF's website</u>.

Contract Award: NYSERDA anticipates making multiple awards under this solicitation. A contract may be awarded based on initial applications without discussion, or following limited discussion, or following negotiations pertaining to the statement of work. Each offer should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA uses the sample agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Attachment A–Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions generally results in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 12 weeks from the proposal due date whether the proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements: NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation: This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the sample agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making the award.

Disclosure Requirement: The proposer will disclose any indictment for any alleged felony or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and will describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement. The contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disgualified from providing services under the contract pursuant to any Ethics Requirements may share in any net

revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including guestions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

II. Attachments:

Attachment A-Sample Umbrella Agreement



Statewide Residential Building Stock Assessment Request for Proposal (RFP) 4994 *Maximum funding available: \$7M

*This funding opportunity provides the maximum of \$7M to encompass the initial RBSA assessment and one update. The initial project timeline is two years. The opportunity to exercise one option to renew for an additional period is at the discretion of NYSERDA. NYSERDA reserves the right to extend and/or add funding to the Solicitation should other priorities arise or program funding sources become available.

Proposals Due: February 5, 2025 by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) requests proposals from organizations, individuals, or teams interested in conducting a New York Statewide residential building stock assessment. The Residential Building Stock Assessment (RBSA) will maintain consistency in the measurement and methods applied in the previous building stock assessments, introduce enhancements that can offer additional value to NYSERDA and its stakeholders with specific interest in equity and Disadvantaged Communities, and further the goals of the New York State Climate Leadership and Community Protection Act ("CLCPA" or "Climate Act").

The Climate Act is among the most ambitious climate laws in the nation and requires New York to reduce economy-wide greenhouse gas emissions 40 percent by 2030 and no less than 85 percent by 2050 from 1990 levels. These aggressive climate change goals require accelerating climate actions and efforts to secure a just and equitable transition to a clean energy economy while operating across a broad energy arena that is rapidly evolving.

The overall objective of the RBSA is to understand the current residential building stock of one- to four- unit homes and associated energy use as compared to the 2015 Residential Statewide Baseline Study of New York State (2015 RSBS) and 2019 Residential Building Stock Assessment (2019 RBSA). The analysis encompasses factors such as the prevalence of energy-consuming equipment based on fuel type, adoption of energy-efficient equipment, utilization of renewable energy sources, and information related to building characteristics, electrification, and energy management decision making, behaviors and practices. In addition to updating the metrics from the 2019 RBSA, enhancements to the data collected in this study will inform building-related climate resilience, building electrification, and further assess the assess of the adoption of clean heating and cooling technologies.

NYSERDA works with stakeholders to enable New York's communities and residents to benefit equitably from energy efficiency, renewable energy, and other resilience measures. As such, this study will utilize thematic working groups to maximize communication and collaboration among primary stakeholders and widespread utilization of the results. Results from this study will be used to improve the ability of the New York State Public Service Commission (PSC) and Department of Public Service (DPS), NYSERDA, and program administrators to develop, implement, and evaluate programs related to energy efficiency, renewable technologies, building electrification, and building resiliency with a focus on Low-Moderate Income households and in Disadvantaged Communities.

The information gleaned from this study will also be used to inform a time series dataset of market changes which will be examined as part of NYSERDA's market development strategies. Further, the primary data collected in this RBSA will be used as inputs to a potential study and other analyses conducted by NYSERDA. Service providers can employ this anonymized data (to be published on OpenNY) in their business and marketing strategies to target



and engage the single-family market in energy efficiency, renewable energy, and building electrification opportunities.

Following successful completion of this RBSA, there will be one option to renew at NYSERDA's sole discretion. If approved by NYSERDA, the Contractor shall conduct the next iteration of the residential building stock assessment. The project award resulting from this solicitation will be for 2 years with one 2-year option to renew at NYSERDA's sole discretion.

Informational Q&A

Proposers should submit all formal questions in an email to: <u>NYSERDA_RBSA@nyserda.ny.gov</u> with the subject "RBSA: Solicitation Questions- *Proposing Entities Name*". NYSERDA will accept questions regarding this solicitation until **January 8**, **2025 at 5 p.m. EST**. Responses to all questions will be provided on a public facing page on NYSERDA's website on **January 17**, **2025 by 5 p.m. EST**. All questions will be posted anonymously. NYSERDA's written responses will supersede any content provided within this solicitation.

Intent-to-Propose

Proposers should indicate their intent to propose in an email, including *Attachment A: Intent to Propose*, to <u>NYSERDA RBSA@nyserda.ny.gov</u> by 5 p.m. EST on **January 22, 2025**. Failure to submit an intent-to-propose notification will not result in disqualification, but notification is strongly preferred to inform NYSERDA's internal planning.

Proposal Submission

Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide_[PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Carley Murray, Program Manager at (518) 862-1090, ext.3277 and Archie Kinnane, Project Manager at (212) 971-5342, ext. 3079 or by e-mail <u>NYSERDA_RBSA@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Jim Cowman (Designated Contact) at (518) 862-1090, ext.3652 or <u>Jim.Solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see Solicitation Proposal and Vendor Responsibility Questions.pdf for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).



Contents

| ide Residential Building Stock Assessment | 1 |
|---|--|
| Introduction | 4 |
| Services Requested | 4 |
| Scope of Services to be Provided | 5 |
| Contractor's Responsibility | 12 |
| Available Funds, Limitations, and Option to Renew | 12 |
| NYSERDA Responsibility | 12 |
| Proposer Qualifications | 13 |
| Proposal Requirements | 14 |
| Proposal Evaluation | 16 |
| General Conditions | |
| Attachments | 21 |
| | Introduction Services Requested Scope of Services to be Provided Contractor's Responsibility Available Funds, Limitations, and Option to Renew NYSERDA Responsibility Proposer Qualifications Proposal Requirements Proposal Requirements Proposal Evaluation General Conditions |



I. Introduction

All New York State residential single-family energy users will be statistically represented in the scope of this study.¹ Through self-reported surveys of residents and validated observations at a diverse sample of single-family residential buildings, the RBSA will collect data on building characteristics, energy use, energy consuming equipment, and occupant demographics. The study will also include additional assessments related to building resiliency. It is expected that this RBSA will maintain consistency in the measurement and methods applied in the previous building stock assessments conducted by NYSERDA, as well as introduce enhancements and innovative approaches that can offer additional value to NYSERDA and its stakeholders.

This RBSA will include particular focus on achieving results related to building electrification, clean heating and cooling technologies, building-related climate resilience, the low- to moderate-income residents of New York, Disadvantaged Communities (DACs), and the overarching goals of the New York State Climate Leadership and Community Protection Act ("CLCPA" or "Climate Act"). Links to the final reports, methodology, and data sets from this assessment will be published on NYSERDA's website and Open NY and findings will be made available through public venues. Results from the 2015 Residential Statewide Baseline Study² and the 2019 Residential Building Stock Assessment³ can be viewed on the NYSERDA website and the anonymized data sets on Open NY.⁴ Proposers will be asked to recommend innovative approaches to data collection strategies for different types of data that may include adapting existing methods, developing new tools (surveys, instruments, guides, platforms, etc.), and/or leveraging advanced technologies.

II. Services Requested

NYSERDA will procure a Contractor, or team of contractors, to conduct a comprehensive, statewide Residential Building Stock Assessment of single-family buildings in New York. The selected Contractor will be required to execute a complex and multi-faceted project, described below. (See Proposer Qualifications section for details related to required skills and experience.) After completing a comprehensive review of the 2019 RBSA and other existing data sources (*Task 2: Review of 2019 Residential Building Stock Assessment* and *Task 3: Review of Existing Data*), the Contractor will work with NYSERDA and other primary stakeholders to finalize a plan for data collection, analysis, and reporting. The selected Contractor will identify additional metrics for collection based on this study's updated research goals, which encompass several thematic areas not covered by the 2019 RBSA, and determine the optimal manner in which metrics should be collected (*Task 4: Data Strategy*). The Contractor will update the documentation and tools from the 2019 RBSA, create new data collection instruments, as needed, and institute a data security plan (*Task 6: Develop Study Documentation, Instruments and Tools*). The Contractor will design sampling strategies to efficiently collect the primary data needed to inform the research objectives with a sufficient level of statistical precision and accuracy across desired stratifications. Achieving response rates necessary to achieve rigorous, statistically significant results may require incentives to target respondent groups (*Task 5: Sample Design*).

NYSERDA anticipates that activities related to this workplan finalization effort will be aided by the formation of one or more thematic working groups with NYSERDA and its assessment partners. NYSERDA encourages the Contractor to propose working groups related to one or more of these tasks to build consensus around any key aspects of the RBSA that may require more deliberation (*Task 1: Working Groups*).

After the workplan and associated documentation are finalized, the selected Contractor will collect and analyze primary data. This will involve self-reported surveys (*Task 8: Survey Data Collection*) for some datapoints and validated observation for other datapoints. Validated observation could take several forms, such as in-person or virtual site observations (*Task 9: Conduct Site Observations*) or image analysis (*Optional Task A: Image Analysis*).

¹ NYSERDA defines single-family homes as attached or detached single units, mobile homes, and buildings with 2–4 dwelling units.

² <u>https://www.nyserda.ny.gov/About/Publications/Evaluation-Reports/Building-Stock-and-Potential-Studies/Residential-Statewide-Baseline-Study-of-New-York-State</u>

³ <u>https://www.nyserda.ny.gov/About/Publications/Evaluation-Reports/Building-Stock-and-Potential-Studies/Residential-Building-Stock-Assessment</u>

⁴ https://data.ny.gov



The Contractor may also analyze Advanced Metering Infrastructure (AMI) data (*Optional Task B: Advanced Metering Infrastructure Data Analysis*).

Finally, the Contractor will consolidate the primary data and compile draft and final reports detailing the research objectives and associated outcomes of this study (*Task 10: Reporting*). The data collected from this study will directly inform the assessment of energy efficiency potential in the single-family residential building sector. The selected Contractor will coordinate with NYSERDA Policy Development team leading a separate potential study to ensure the data outputs of this study seamlessly feed into the potential analysis (*Task 11: Coordinate with Other Key Data Analysis Efforts*).

As noted above, there will be one option to renew at NYSERDA's sole discretion. If approved by NYSERDA, the Contractor shall conduct the next iteration of the residential building stock assessment. In addition to the proposal requirements for this RBSA, Proposers should provide an updated scope, estimated timeline, and budget to replicate the study following successful completion. It is expected that the renewal will create budgetary and timeline efficiencies. NYSERDA reserves the right to advance or not advance, or to modify, the renewal plan.

III. Scope of Services to be Provided

Tasks and assistance that may be required of the selected Contractor are described in detail below:

Task 0: Project Management

Regardless of subcontracting arrangements, the Contractor shall be responsible for the timely completion of all the tasks in the Statement of Work per the proposed and approved project schedule. The Contractor shall provide all project management activities necessary for the performance of the resulting Statement of Work, including but not limited to, the coordination of all work undertaken to deliver the objectives of this project, ensuring control over and adherence to the project budget, schedule, data management and security requirements, leading working groups, and interim, draft, and final deliverables.

Task 1: Working Groups

The RBSA is a multi-faceted and multi-stage project which will have widespread implications for the work of NYSERDA and other stakeholders. The Contractor will convene and lead Working Groups to ensure efficiency and alignment across various efforts and initiatives, utilize stakeholders' subject matter expertise, and build consensus around key aspects of the RBSA.

The Contractor shall implement the Working Groups such that the goals, schedule, participant expectations, collaborative decision-making process, and necessary outcomes are clearly defined and communicated. The Contractor is responsible for convening and moderating the Working Groups, including developing and distributing agendas, documenting talking points, decisions, and action items and relaying this information to the larger project team in a timely manner. Further, the Contractor shall synthesize and implement the outcomes of each Working Group, ensuring the outcomes are implemented comprehensively throughout the study.



NYSERDA anticipates that representatives from the following stakeholder groups may sit on one or more thematic working groups:

- NYSERDA
 - Single Family Residential Team
 - Clean Heating and Cooling Team
 - Resiliency Team
 - Performance Management⁵ Teams
 - Codes and Product Standards Team
 - Policy Development
- New York State Joint Utilities
- New York State Department of Public Service

Proposers should:

- 1. For each subsequent Task, indicate whether Working Group(s) will be convened to inform the development and execution of that Task's activities and identify the proposed Working Group(s).
- 2. Preliminarily indicate which stakeholder groups should be represented in the Working Group(s).
- 3. Identify high-level methodological or research questions to address through the Working Group(s).

Task 2: Review of 2019 Residential Building Stock Assessment

The selected Contractor is expected to conduct an in-depth review of the measure list, methodology, data collection instruments, sample design, and results from the 2019 RBSA. This review shall result in a comprehensive understanding of the 2019 RBSA methodology and data collection instruments, including salient points, reusable methodology and recommended methodological revisions, review of lessons learned, and a summary of proposed changes to implement in this Residential Building Stock Assessment.

NYSERDA anticipates the need for a data collection working group to review new and existing data points, consolidate data needed, and to verify the approach. The Contractor will be expected to lead working group activities in order to build consensus around any key aspects related to data collection, sampling, and/or other aspects of the RBSA that require more deliberation.

Task 3: Review of Existing Data

To maximize efficiency, the Residential Building Stock Assessment seeks to leverage existing data sources to inform or triangulate results of this study. The selected Contractor will be expected to review existing data sources including (but not be limited to) program data, prior studies, utility customer data, and/or third-party data sources. Issues such as data comparability, data-linkage, validity, representativeness, and timing should be considered in proposing whether existing data can be used to supplement or take the place of primary data collection.

Task 4: Data Strategy

In this RBSA, NYSERDA aims to maintain consistency in the measurement and methods applied in the previous building stock assessments conducted by NYSERDA while refining, expanding, or enhancing these approaches as needed to meet the research objectives of this study.

The selected Contractor will develop and implement a Data Strategy that identifies and documents a list of datapoints to be collected in this study. It is expected that all or nearly all datapoints collected in the 2019 RBSA will be updated through this study; these datapoints must be collected in a manner that allows for longitudinal comparison with the previous and future measurements. Additionally, there are several research questions and thematic areas which will be assessed for the first time in this RBSA. These include, but may not be limited to,

⁵ NYSERDA Performance Management includes the Market Characterization and Evaluation, Standards and Quality Assurance, Performance Measurement and Reporting, and Statistics and Analytics teams.



building-level resiliency and beneficial electrification (e.g., clean heating and cooling readiness). For building resilience, NYSERDA has developed recommendations for resilience-related elements to include in a building stock assessment, which can be used as a starting point for this aspect of the study. For other topics, such as delineating types of affordable housing⁶, the selected Contractor will be asked to recommend an approach. The selected Contractor will coordinate with NYSERDA Project Managers and other relevant stakeholders to understand these additional research areas. A thematic working group will be used to ensure project stakeholders' data needs are met by determining additional or modified datapoints to be collected. Sub-working groups related to resilience and disadvantaged communities are strongly recommended.

As part of this task, the selected Contractor will determine the optimal method for primary data collection of each metric. Certain datapoints will be collected through self-reported surveys, while others will require validated observation. NYSERDA is interested in creative approaches to accurately and efficiently collect many datapoints through verified observation, which may take the form of on-site inspection, virtual site inspection, or image analysis. While on-site inspections will be required for some datapoints (e.g., blower door test measurements [ACH50]), it may be possible to collect other desired datapoints through virtual inspections. Furthermore, for data points identified by NYSERDA to be especially significant in informing near-term strategic decisions, the Contractor may be required to conduct virtual observations to provide validated data on an expedited timeline. The Contractor may be required to periodically provide updates on preliminary results for these data points.

The Contractor will develop and maintain a data dictionary for this project which will include, but is not limited to: data variable names, definitions, unit of measurement, allowed values, mode of collection, and other critical information needed to describe the data produced by surveys and other observational methods. The data dictionary should also include an identification of consistency or deviation from the previous building stock assessments noted above.

At the conclusion of the study, the Contractor will deliver to NYSERDA a data dictionary and all data and analysis files in .csv or.sas/.ipynb/.py format, including all code utilized for imputation, data cleaning, data weighting, and other analysis.

Proposers should:

- 1. Include preliminary recommendations as to which types of datapoints may be collected through selfreporting and which require validated observation.
- 2. Suggest data collection approaches that maximize accuracy and efficiency.
- 3. Suggest preliminary datapoints for collection related to:
 - a. Clean Heating and Cooling
 - b. Resiliency
 - c. Disadvantaged Communities
 - d. Affordable Housing
- 4. Describe the working group strategy, if applicable.

Task 5: Sample Design

The selected Contractor will finalize probability-based sampling strategies used to collect the primary data needed to inform this study's research objectives with sufficient levels of statistical precision and accuracy. A sampling strategy will be developed for each method of primary data collection identified in *Task 4: Data Strategy* (i.e., self-reported surveys and various methods of validated observation).

⁶ Affordable housing is generally defined as housing on which the occupant is paying no more than 30 percent of gross income for housing costs, including utilities. May include affordable subsidized housing, affordable unsubsidized housing or naturally occurring affordable housing.



It is required that this study achieve a minimum of 90% confidence with a precision of +/- 10% for all datapoints statewide and stratified by Disadvantaged Community status⁷. Sampling strategies should also be geared towards achieving high levels of statistical accuracy and precision by Climate Zone⁸ and Economic Development Region⁹.

The Contractor should weigh the costs and benefits of different sample sizes and levels of disaggregation when developing the sampling plans, while ensuring longitudinal comparison to the baseline year. The associated recruitment strategy must be designed to be representative of target populations. It is expected that an engagement strategy and some level of respondent incentive will be necessary to achieve sufficient response rates for some or all of the primary data collection activities. A working group may be used to determine a final sampling and incentive strategy.

For each method of primary data collection, Proposers should:

- 1. Identify a preliminary sampling approach and outline how this strategy will efficiently maximize statistical significance.
- 2. Indicate their preliminary target number of engagements to achieve desired response rates.
- 3. Indicate a preliminary strategy for assessing population shifts in New York since the latest census.
- 4. Provide estimates of statistical precision that could be expected for each pre- and post-stratification level based on the proposed approach.
- 5. Explicate their preliminary recruitment, engagement, and incentive distribution strategy for each respondent group.
- 6. Identify the cost per completed engagement, itemized wherever possible (e.g., the cost of conducting a site inspection should be separate from the cost of recruiting for site inspections).
- 7. Describe the working group strategy.

Task 6: Develop Study Documentation, Instruments and Tools

Based on the output of the prior tasks, the Contractor will update or develop documentation and tools (e.g., survey instruments, interview guides, primary data collection templates, etc.) needed to implement the RBSA. This task will result in finalized data collection instruments, methodology, and guidebooks. The primary data collection instruments should include a summary of consistency or deviation from the previous building stock assessments noted above.

All documentation and tools must be shared with NYSERDA for review and approval before implementation. The Contractor may also choose to utilize working groups in the finalization of study documentation and tools.

Proposers should:

 Indicate current level of compliance with NYS Office of Information Technology Services (ITS) policies, standards, and guidelines for information security (see General Conditions: Information Security). The selected Contractor must meet the requirements to manage data with a "High" information security rating; if these requirements are not currently satisfied then Proposers should outline plans to reach this level of compliance.

⁷ https://www.nyserda.ny.gov/ny/Disadvantaged-Communities

⁸ https://codes.iccsafe.org/content/IECC2021P2/chapter-3-ce-general-requirements

⁹ https://esd.ny.gov/regions



Task 7: Finalize Work Plan

The selected Contractor will finalize a work plan, with NYSERDA's approval, detailing the process, timeline, and cost for undertaking activities related to the Residential Building Stock Assessment.

The finalized work plan should include a detailed analysis plan that will solidify how the longitudinal study between the 2019 RBSA and this RBSA will be conducted. The plan should link the data being collected as part of this Residential Building Stock Assessment to data collected in the 2019 RBSA to ensure longitudinal measurements and conclusions can be made. The findings from both studies are expected to be statistically significant, roll up, show change over time, and build measurements of key indicators of market change. The finalized work plan will include the data dictionary, sampling strategy, data collection instruments and methodologies, and timeline.

Task 8: Survey Data Collection

Utilizing the instruments developed in *Task 6: Develop Study Documentation, Instruments and Tools*, surveys (e.g., telephone, web-based, in-person) should be conducted for a representative sample of residents of single-family residential buildings.

For single-family dwellings, the homeowner or tenant will be surveyed, but the property owner or manager may also be contacted, surveyed or interviewed, where appropriate. The sampling approach should be designed to achieve a minimum of 90% confidence levels with a precision of +/- 10% for each stratification identified in *Task 5: Sample Design*.

The Contractor shall make efforts to minimize measurement error and survey response bias and will be responsible for pre-testing primary data collection instruments and optimizing the web-based survey for mobile devices. Primary data collection instruments and collection should adhere to industry best practices and accommodate responses from a diverse population of NYS residents. Incentives are often utilized to encourage participation and improve response rates when conducting primary data collection. Proposals must outline the survey incentives expected for each survey and each respondent group, justification for the incentive decision, and the total incentive cost.

Proposers should:

- 1. Include proposed methods for survey data collection.
- 2. Indicate intent to recruit participants for a site observation as a part of the survey (e.g., nested sample).
- 3. Describe the working group strategy, if applicable.

Task 9: Conduct Site Observations

The Contractor will collect additional information through site inspections, virtual observations, or a combination of the two approaches, as determined in Task 4: Data Strategy. As part of this process, it is anticipated that the Contractor will verify the responses for a subset of data points in the self-report surveys. Recruitment will be conducted in a manner that minimizes bias in the sample of homes selected. In addition to resident permission, building owner or manager cooperation is required for site inspections of buildings with 2-4 units. Additionally, for certain measures primary data may need to be collected during heating and cooling seasons.

Unless otherwise noted by NYSERDA, all on-site observations must be done by personnel with at least one year's experience in building science and must follow industry best practices. It is strongly preferred that personnel conducting on-site observations have at least one of the following certifications: BPI Building Analyst, BPI Building Analyst Technician, BPI Energy Auditor, AEE Certified Energy Auditor, ASHRAE- Building Energy Assessment Professional, HERS Rater, LEED Rater, ICP Quality Assurance (QA) Assessor. If personnel conducting on-site observations do not have one of the listed certifications, their experience and qualifications should be outlined. Where physical site inspections occur, to ensure the safety of all parties, the Contractor will work in collaboration with NYSERDA and other primary stakeholders to develop and implement safety protocols. NYSERDA assumes



that an incentive will be necessary for residents to agree to participate in these site inspections and proposers should be prepared to deliver incentives as determined in Task 5: Sample Design.

The Contractor will be responsible for proposing, developing, and deploying a secure method and tool for collecting site data. NYSERDA strongly prefers the method and tool be available for NYSERDA's use in subsequent residential building stock studies. This can be accomplished by using an open method and open-source tool, by transferring ownership of the method and tool to NYSERDA at the end of the study, or by any other method that will ensure NYSERDA's ownership following the completion of the study. The final method, tool, and process to transfer ownership at the conclusion of the study will be negotiated and approved by NYSERDA.

The Contractor will be responsible for drafting a quality assurance plan for all data collection and inspection methods. This plan and all related quality control data must be submitted for NYSERDA approval prior to implementing the data collection tasks and meet NYSERDA Data Governance requirements.¹⁰

Proposers should:

- 1. Indicate whether they intend to conduct surveys in-person in furtherance of Task 8 concurrently with site inspections.
- 2. Indicate a strategy to collect data during both heating and cooling seasons.
- 3. Provide details as to the accessibility and ownership of the method and tool after the conclusion of the study. (Preference will be given to proposals that allow for NYSERDA's access or ownership after the study is complete.)

Optional Task A: Image Analysis

If opportunities to leverage image analysis data are identified in Task 4: Data Strategy, then the selected Contractor will work with NYSERDA to finalize specific research goals and methodologies. Image analysis may include digital image processing techniques, thermography, or other suggested methods to extract meaningful information from imaging data. NYSERDA is not requiring an image analysis component of this study and will only include this task in the finalization of the Work Plan if image analysis will allow the selected Contractor to either:

- Address one or more of this RFP's goals as accurately but more efficiently than the surveys or site inspections, or
- Significantly increase the accuracy or meaningfulness of survey or site observation results at a cost acceptable to NYSERDA.

The selected Contractor will be responsible for providing an image analysis methodology document for preapproval.

(Optional Task) Proposers should:

- 1. Detail their experience and methods for collecting, processing, and/or analyzing image data.
- 2. Identify research goals of this RFP which could be furthered by the incorporation of image analysis.
- 3. Itemize the portion of the total project budget dedicated to this Optional Task.

Optional Task B: Advanced Metering Infrastructure Data Analysis

If interval data from Advanced Metering Infrastructure (AMI) is available from the utilities, then the selected Contractor should utilize this data to:

- Understand single-family residential load profiles, including identification of peak load characteristics and usage patterns across different time intervals.
- Analyze single-family residential load profiles across geographic and income stratifications, as well
 as for homeowners with on-site generation and/or storage.

¹⁰ https://www.nyserda.ny.gov/About/Doing-Business-with-NYSERDA



 Identify opportunities for cost savings or grid reliability improvements by peak load shifting or reduction in the single-family residential market.

The process for obtaining AMI data from the utilities is still in development and the selected Contractor may be asked to engage directly with the utilities to obtain the data or be given access to NYSERDA systems housing this data. Preference will be given to Proposers who can meet the data security requirements set forth by the utilities to collect, store, and manage this data. The final method, tool, and process to collect AMI data and transfer ownership at the conclusion of the study will be negotiated and approved by NYSERDA.

(Optional Task) Proposers should:

- 1. Detail their experience processing and analyzing AMI data.
- 2. Identify other research goals of this RFP which could be furthered by the incorporation of AMI data.
- 3. Itemize the portion of the total project budget dedicated to this Optional Task.

Task 10: Reporting

Preliminary findings should be provided to NYSERDA as soon as they are available and according to the project schedule. Tableau experience is preferred. The selected contractor will, experience permitting, be granted access to build a dashboard within NYSERDA's system for intermediate reporting on specified datapoints. This NYSERDA-owned work product will facilitate Program staff interaction with the data, both before and after the publication of the final report. NYSERDA staff feedback is expected to shape the Contractor's analysis and final written report.

The Contractor will work with NYSERDA to design relevant data views and visualizations to be included in the draft and final reports. The Contractor will work with NYSERDA to determine the final format of the written report, which may include separate volumes focusing on specific learning objectives and assessments for Low- Moderate-Income households, Disadvantaged Communities, and/or Building Resiliency. The final written report is expected to have a concise Executive Summary, should be visually appealing, include a variety of visual aids and meet Web Content Accessibility Guidelines (WCAG) 2.2 compliance.

A draft report should be compiled, and a final report should be completed once NYSERDA reviews and provides feedback on the draft. The final report should be presented to NYSERDA staff in person or via a webinar. The final report and Appendices are expected to fully adhere to NYSERDA's Accessibility Requirements.¹¹ The results and data obtained in the study should be available in an electronic Excel spreadsheet or other format negotiated by NYSERDA and the Contractor (e.g., sas, .csv, .ipynb, .py, etc.) that can be distributed without any copyright protection. If the Contractor recommends presenting findings in an additional manipulatable format, justification should be provided.

The data needs to be in a format that allows it to be readily publishable on Open NY. The proposer must prepare Open NY Dataset(s) and supporting documentation in accordance with the <u>ITS Dataset Submission Guide¹²</u>. The final formatting of data should be approved by NYSERDA before the closeout of the project.

Proposers should:

- 1. Provide example(s) and/or details of Tableau dashboard development experience.
- 2. Provide example(s) of prior written reports completed demonstrating capability to effectively communicate key insights and results, including data presentation and visualization. If possible, example reports should be submitted as hyperlinks, else they can be included in the Appendix.

¹¹ <u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Style-Guide/ADA-Accessibility-Requirements.pdf</u>

¹² ITS Dataset Submission Guide: <u>https://data.ny.gov/download/c3zp-wr9j/application/pdf</u>



Task 11: Coordinate with Other Key Data Analysis Efforts

As noted earlier, the data collected from this study will directly inform an energy efficiency potential study of the single-family residential building sector, as well as the NYSERDA Buildings Portal. The NYSERDA Team will facilitate the selected Contractors coordination with NYSERDA's Policy & Analysis group which leads analysis of energy efficiency and electrification potential in the State's buildings sector to ensure that the data outputs of this study seamlessly feed into subsequent potential studies. The Contractor shall review the potential analysis data requirements, make themselves available for meetings to discuss how data from this study will be used in the potential analysis, and generally maintain a level of awareness and support for the potential analysis as needed to help ensure success. Further, it is expected that other internal stakeholders will leverage the data outputs and insights resulting from the RBSA.

Proposers should:

1. Outline how they will ensure data coming out of the RBSA can be integrated into other research efforts and projects.

Task 12: Data Destruction

Upon conclusion of the project (or contract in the case of multi-year studies), and after transferring all data files to NYSERDA, any confidential utility customer data used as part of the project must be destroyed by the Contractor and the Contractor shall countersign a letter to NYSERDA certifying this has occurred. All other data associated with the project and stored on the Contractor's systems must also be destroyed by the Contractor and the Contractor shall send NYSERDA an e-mail stating this has occurred.

IV. Contractor's Responsibility

The selected Contractor will assume overall responsibility for the timely completion of the requirements described in the Services Requested section of this RFP and the resulting Statement of Work while adhering to the approved project budget and schedule. The Contractor is expected to provide prompt invoices and/or expense reports via Excel, tracking burn rates per task. The Contractor will provide detailed and comprehensive reports on each project and major activity as it is completed. These reports will detail any issues or problems that arise, along with the Contractor's proposed solution. The selected Contractor will employ good data documentation procedures to ensure that NYSERDA can replicate the study in the future and analyze changes over time. In addition, the selected Contractor will provide all datasets and analysis from data collection activities. The structure and delivery of these datasets will be determined upon further discussion between NYSERDA and the selected Contractor.

V. Available Funds, Limitations, and Option to Renew

As noted above, this funding opportunity provides the maximum of \$7M to encompass the initial RBSA assessment and one update. The initial project timeline is two years. The opportunity to exercise one option to renew for an additional period is at the sole discretion of NYSERDA. NYSERDA reserves the right to extend and/or add funding to the Solicitation should other priorities arise or program funding sources become available. If approved by NYSERDA, the Contractor shall conduct the next iteration of the residential building stock assessment. In addition to the proposal requirements for this RBSA, Proposers should provide an updated scope, estimated timeline, and budget to replicate the study following successful completion. It is expected that the renewal will create budgetary and timeline efficiencies. NYSERDA reserves the right to advance or not advance, or to modify, the renewal plan.

VI. NYSERDA Responsibility

The NYSERDA Project Manager will be responsible for overseeing and managing all tasks undertaken by the selected Contractor, including but not limited to reviewing, commenting upon and approving tasks and subsequent deliverables; coordinating with the project collaborators on such reviews and decision-making; promoting coordination between the selected Contractor and various project stakeholders, as needed; and approving invoices promptly.



VII. Proposer Qualifications

This study will require the selected Contractor to fully understand the breadth and depth of the portfolio of NYSERDA and utility-administered single-family residential programs, program and portfolio interactions and relationships, utility territories, and affected markets. The selected Contractor should plan on reviewing secondary data sources mentioned in this RFP, as well as evaluation reports that have been conducted for NYSERDA and utility programs.

Bidders may form interdisciplinary teams to meet project goals as needed. Teams may consist of a variety of entities possessing program evaluation, market research and field data collection expertise, including, but not limited to: experts in the single-family residential building stock in New York State; industry associations; government organizations; universities; research organizations; or others. Multi-disciplinary expertise and experience in working with the single-family building stock and associated energy uses will be necessary to complete the complex project requirements.

In addition to the services described in the Scope of Services to be Provided above, the following must also be fulfilled by the selected Contractor:

Working Group Facilitation

- Demonstrate the expertise and capability to effectively and efficiently manage multiple groups of stakeholders in the shared goal of reaching consensus on specific details related to data points, sample design, and other points of foundational importance to this study.
- Demonstrate expertise and capability to clearly communicate and document questions and decisions resulting from fast-paced technical discussions in a timely manner.

Energy End Uses and Fuel Type Coverage

- Demonstrate the expertise and capability to evaluate a broad range of building science and energy-related end uses including electric, natural gas, fuel oil and propane energy efficiency equipment; clean energy, beneficial electrification, electric demand reduction end uses; on-site generation (including renewables); and buildingrelated climate resilience.
- Demonstrate the expertise and capability to collect and analyze clean heating and cooling equipment (e.g., air source heat pumps, geothermal (ground source) heat pumps, and heat pump water heaters (hybrid water heaters) used in residential heating and cooling applications in New York State.

Audience Coverage

• Demonstrate the experience and capability to work with, and conduct analysis for, a wide variety of energy users within the single-family residential sector as defined in this RFP. Past projects working with Disadvantaged Communities, Low- to Moderate-Income households, and/or non-English speaking populations should be included and summarized in the proposal.

Technical Support Requirements

- Demonstrate technical expertise and capability to design study and evaluation plans and carry out all
 associated work. Past projects relevant to supporting knowledge and experience in baseline evaluation
 activities and field work experience shall be included and summarized in the proposal.
- Demonstrate technical expertise in survey and interview guide design and development through an understanding and application of survey design principles related to appropriate wording of survey questions, length of survey, survey structure, etc. Past projects relevant to supporting knowledge and experience in survey design and development shall be included and summarized in the proposal.
- Preferred statistical software expertise in SAS and/or Python. Demonstrate expertise in appropriate statistical analyses and interpretation of various statistical tests associated with survey or other data.
- Prefer that the selected Contractor is efficient in Qualtrics survey design and implementation.
- Computer software proficiency in MS Excel, MS PowerPoint, MS Word, MS Teams, etc.



VIII. Proposal Requirements

The proposal must include the information requested within the Scope of Services Requested, be presented in the format detailed and include the attachments listed below.

Introduction and General Information (up to 2 pages)

Proposers shall summarize their understanding of the objectives and requirements of this RFP. Proposers shall briefly identify key information about their organization and any other organizations that are part of the proposer's team. Proposers shall describe how the organization or team is qualified to perform and complete the services requested under this RFP.

Statement of Work and Approach (maximum of 13 pages)

The Statement of Work must be consistent with the deliverables and schedule outlined in this RFP. This section should be organized by Task as broken out in the Services Requested section above. Provide a plan of how you will assist NYSERDA in designing and implementing the tasks and evaluation activities outlined in this RFP and a timeline for completing these activities. Describe the actions you will take to complete each task, highlighting innovative approaches that maximize efficiency and accuracy. Proposers must provide the initial 2-year RBSA plan, budget and schedule. Further, the proposal should also include a plan, general timeline and budget to replicate and renew the study following successful completion of the initial assessment. It is expected that the renewal will create scope, budgetary and timeline efficiencies. NYSERDA reserves the right to advance or not advance, or to modify, the renewal plan.

Management Structure (maximum of 2 pages)

Proposers shall identify all team members, including the Principal or Lead contact, who will be responsible for ensuring that all deliverables and ultimate projects are timely and of good quality, as well as a backup lead person should this need arise. Provide a clear description of the roles and responsibilities of each key person in completing the work plan, including subcontractors and subject matter experts. Provide the names and addresses of subcontractors. Provide an organization chart and discuss how you would structure the team to efficiently and effectively meet the needs of NYSERDA and other project collaborators to conduct the evaluation activities covering a broad range of geographic regions, data inputs and analytical approaches. Describe how you plan to coordinate the design and implementation of the study among all team members/subcontractors and with NYSERDA. Include your proposed approach to convening and managing working groups. Discuss how you would manage deliverables according to the timeline while maintaining flexibility to accommodate in-field learnings.

Qualifications, Experience, and References to Similar Projects (maximum of 5 pages)

Describe specific experience pertaining to this type of evaluation work. Discuss proposed teaming arrangements, if applicable. State the team's individual and combined expertise that would enable successful completion of the project. List, link to, and briefly describe relevant projects that have been completed by the proposer/proposing team. Include specific examples of prior work involving expert longitudinal evaluation design, data collection including field work, image analysis, data analysis, reporting of findings as well as interpretations and recommendations related to this work. Indicate which team members were responsible for each project element described. Resumes of key personnel shall be provided in an appendix. Indicate the name and contact information for at least three references for whom your organization, or proposed teaming arrangement if appropriate, has recently completed similar, relevant projects. Summaries of related work products and other supporting materials that demonstrate your ability to complete the work requested in this RFP may be submitted as attachments to your proposal in addition to embedded links.

Potential Conflicts of Interest (maximum of 1 page)

The firm and any personnel of the firm must be free from any financial or similar interest in any product or service which may conflict with or appear to conflict with the objectivity of the services provided to NYSERDA. Please describe all product, manufacturer, or service-related affiliations. Fully discuss possible conflicts of interest, actual and perceived, which could arise in connection with performance by team members of the proposed contract. Describe how your firm would resolve conflicts of interest. In the event that NYSERDA determines that a team member may have a conflict of interest or the appearance of a conflict of interest, NYSERDA may: (1) take this into



consideration in evaluating the proposal; (2) exclude the proposer from consideration for an award; (3) adjust the scope of work to avoid the conflict or appearance of conflict; or (4) negotiate other appropriate actions with the team member to avoid the conflict or appearance of conflict. Non-disclosure of any affiliation can result in the termination of a contract, if awarded.

Project Schedule (1 page maximum)

This RFP outlines a major, comprehensive study effort that will take significant time to complete. Final study results need to be delivered and all tasks identified in this RFP completed no later than 24 months from when the contract is executed. More aggressive schedules will be given special consideration during proposal evaluation as long as proposers present sufficient evidence that they possess and can dedicate the resources to accomplish the tasks and deliver rigorous results on the timeline proposed, with acknowledgement of the complexities and possible roadblocks that can arise in conducting a study of this magnitude. The convening and administration of working groups should be clearly accounted for in the project timeline. The seasonal nature of heating and cooling seasons should also be addressed. Proposers should provide an updated scope, estimated timeline, and budget to replicate the study following successful completion if the initial assessment. It is expected that the renewal will create budgetary and timeline efficiencies. NYSERDA reserves the right to advance or not advance, or to modify, the renewal plan. Proposals must include a detailed schedule, including dates by which the following major study milestones will be completed:

- Kick-off Meeting
- Review of Existing Data
- Data Framework
- Working Group Administration
- Sample Design
- Finalize Work Plan
- Completed Phone and Web Surveys
- Site Inspections
- Final Report and Data Delivery

Project Budget (2 page maximum)

Proposers should provide the initial 2-year project budget and timeline and the budget to replicate the study following successful completion, should NYSERDA authorize the 2-year option to renew. As noted above, the funding opportunity notice includes one option to renew at NYSERDA's sole discretion. If approved by NYSERDA, the Contractor shall conduct the next iteration of the residential building stock assessment. It is expected that the renewal will create scope, budgetary and timeline efficiencies. NYSERDA reserves the right to advance or not advance, or to modify, the renewal plan.

Substantial consideration will be given to cost-efficiency and competitive pricing in the proposal review and scoring. Working group administration should be clearly accounted for in the budget. Bidders are to include all fully loaded costs associated with this RFP in their bid price. To evaluate the cost component of each proposal, NYSERDA requires that a budget (in Excel format) be developed that uses the bidder's proposed sample sizes in this RFP for Task 8: Survey Data Collection and Task 9: Conduct Site Observations. Using Attachment B- Contract Budget Form and Instructions as a template, submit the name, title, and fully burdened hourly rate for the project for everyone proposed to perform the work outlined in this RFP. Use the Contract Budget Form to provide overhead multipliers for the duration of the project.

Attach documentation to support indirect cost (overhead) rate(s) included in your proposal as follows:

- Describe the basis for the rates proposed (i.e., based on prior period actual results; based on projections; based on federal government or other independently approved rates).
- If rate(s) is approved by an independent organization, such as the federal government, provide a copy of such approval.
- If rate(s) is based on estimated costs or prior period actual results, include calculations to support proposed rate(s). Calculation should provide enough information for NYSERDA to evaluate and confirm that the rate(s) are consistent with generally accepted accounting principles for indirect costs.



NYSERDA reserves the right to audit any indirect rate presented in the proposal and to make adjustment for such difference. Requests for financial statements or other needed financial information may be made if deemed necessary. A payment based on the final deliverable will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

Additionally, if there are any significant direct costs associated with conducting the on-site fieldwork requested in this RFP, please provide a detailed schedule of those costs in your proposal. Incentives are often utilized to encourage participation and improve response rates when conducting primary data collection. Proposals must outline the survey incentives expected to be given for each survey and each respondent group, the justification for the incentive decision, and the total incentive cost.

The Proposer is encouraged to provide hyperlinks to supporting information, including but not limited to examples of similar work, writing styles, and presentation of similar data and scope requested here. Unnecessary attachments or broken hyperlinks beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

A payment based on the final deliverable will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

IX. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below, **listed in order of importance.** At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

• The degree to which pricing and hourly rates are in line with the rest of the market.

Responsiveness to the RFP

- Does the proposer present a sound understanding for delivering the services requested in this RFP?
- Does the proposer appear to have the flexibility to accommodate potentially short notification times, tight deadlines, and tight turnaround times?
- Do the proposed methods thoroughly address stated objectives?
- Is the inclusion of any optional tasks supported by sufficient justification?
- Is there information provided by references, such as letters of support from and electronic references to and examples of past projects?
- Is the proposal concise, well-organized, well-written, and complete?

Comprehensiveness of Approach and Management Plan

- Residential Statewide Baseline Assessment (RSBA) Review and Longitudinal Methodology: Demonstrates clear understanding of the Residential Statewide Baseline Study and 2019 RBSA and their methodology. Proposes enhancements while ensuring the proposed methodology, including enhancements, yield rigorous longitudinal results.
- Working Group Approach and Facilitation: Proposes a solid strategy for identifying Working Group members, administering Working Groups, including management of tasks, time, and budget.



- Residential Building Science, Energy Program and Fuel Type Coverage: Demonstrates the expertise
 and capability to evaluate a broad range of building science and energy-related end uses including
 electric, natural gas, fuel oil and propane energy efficiency equipment; clean energy, beneficial
 electrification, electric demand reduction end uses; on-site generation (including renewables); and
 building-related climate resilience.
- Data Strategy, Collection, Management and Analysis: Proposes preliminary recommendations as to which types of datapoints may be collected through self-reporting and which require validated observation; Suggests preliminary datapoints related to Clean Heating and Cooling, Resiliency, Affordable Housing, and Disadvantaged Communities; Demonstrates a solid methodology for data collection, storage, and management (this includes the ability to craft appropriate survey instruments, conduct interviews, and manage on-site/virtual inspections); Demonstrates a data management plan that is innovative approaches while ensuring the data is accurate, complete, consistent, and valid throughout its life cycle. Primary data collection includes quality assurance, quality control, and error mitigation and remediation strategies; and demonstrates a solid methodology for ensuring that data coming out of the RBSA can be integrated into other research efforts and projects.
- **Proposed Incentive Structure and Engagement Strategy**: Proposes an innovative and cost-effective approach to engaging respondent groups, and proven methods of providing (monetary and non-monetary) incentives to increase survey response rates and participation in primary data collection activities, including but not limited to surveys, remote and/or on-site inspections.
- **Risk Mitigation**: Demonstrates understanding of the NY residential buildings sector, specific challenges or barriers that may be faced when implementing the proposed scope and proposes approaches to overcome them.
- **Timeline**: Demonstrates the ability to address the scope and submit deliverables on an appropriate timeline that accounts for potential challenges (seasonal timing, response rates, etc.).
- **Image Analysis (Optional Task A)**: Demonstrates the ability to collect, process, and/or analyze image data. Identifies research goals which could be furthered by the incorporation of this data.
- Advanced Metering Infrastructure (AMI) Data & Analysis (Optional Task B): Demonstrates the ability to collect, process, and/or analyze AMI data, demonstrates a solid methodology for AMI data analysis procedures and identifies research goals which could be cost-effectively furthered by the incorporation of AMI analysis.

Relevant Experience and Qualifications: Experienced organization and team that demonstrates organizational or individual subject matter expert experience in conducting similar work including, but not limited to, building stock assessments, primary data collection instrument design and implementation, on-site data collection, working group facilitation, data strategy and management; Provides examples of similar studies of the same or similar scope and magnitude; Demonstrates understanding of NYSERDA's data tracking, reporting, communication needs and requirements; and Demonstrates project management experience and provides qualifications, experience, and expertise of key personnel in relevant research and study evaluations.

Cost: Proposal allocates an appropriate proportion of project cost dedicated to program completion (versus travel, equipment, and administration); provides experienced staff performing appropriate tasks at industry comparable rates; demonstrates reasonableness and relative competitiveness of fully burdened labor rates and escalation rates, and includes innovative processes, structure, or methods to reduce implementation and operation costs. The proposal is supported by the initial budget and timeline, and a budget to replicate the study following successful completion of the initial iteration, noting where the renewal will create budgetary and timeline efficiencies.

References and Other Items

• Does the proposal offer economic benefits in New York State (a local office, while not required, would be considered favorably)?



- Does the proposal include participation of certified minority-and women-owned business enterprises and the employment of minority group members and women in the performance of this scope of work?
- Does the proposal include participation of certified service-disabled veteran-owned business enterprises (SDVOB) and the employment of service-disabled veteran members in the performance of this scope of work?

X. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- (media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to



contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making one award under this solicitation. NYSERDA anticipates a contract duration of 2 years with one 2 year option to renew, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 4 weeks from February 5, 2025, whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting the Designated Contacts: Carley Murray, Program Manager and Archie Kinnane, Project Manager by email NYSERDA RBSA@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if



so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks: market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies. processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is



intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|---|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to NYSERDA upon request. Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts | Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts |

XI. Attachments

Attachment A – Intent to Propose

Attachment B – Contract Budget Form and Instructions

Attachment C – Sample Agreement (Exhibit A - template statement of work)



P-12 Schools – Clean Green Schools Initiative Program Opportunity Notice PON 4924 NYSERDA reserves the right to extend and/or add funding to the Solicitation should other funding be available.

- Track I: Applications will be accepted on a first come, first served basis dependent on resource availability until December 10, 2024, by 3:00 PM Eastern Time.*
- Track II: Proposals Round 2 Due: June 6, 2024, by 3:00 PM Eastern Time.*

The goal of NYSERDA's Clean Green Schools Initiative ("the Program") is to help public schools that traditionally lack resources to invest in infrastructure improvements become healthier, more productive learning environments. This Program aims to improve the environmental sustainability of those schools by reducing school energy loads, decarbonizing their building portfolio, improving indoor air quality (IAQ) and providing clean energy educational opportunities.

Eligibility:

- Track I: All public school districts across NYS that are designated as High-Needs by the <u>New York State</u> <u>Education Department</u> or have at least one building which is located in a <u>disadvantaged community</u>.
- Track II: All public school districts across NYS that are designated as High-Needs by the <u>New York State</u> <u>Education Department</u> or school buildings which are located in a <u>disadvantaged community</u> (see Section V for additional Track II eligibility requirements).
- Track I and Track II provide support for existing buildings, not new construction projects.

Funding: There are two Tracks for participation in the Program. Both Tracks also provide funding to Applicants for services that will engage students, faculty, staff and the surrounding communities in Clean Energy Educational and Professional Development Activities.

- Track I will provide funding on an open enrollment basis, first come first served, to support a variety of professional services which will help schools evaluate, plan for, and facilitate energy reduction projects, clean energy projects, and indoor air quality projects.
- Track II will provide funding on a competitive basis to implement construction projects which will help schools decarbonize their buildings, leading to improved air quality, reduced emissions, and a pathway towards electrification.

New York State Building Aid: Through a provision in the enacted 2022/2023 NYS Budget, this program incentivizes school districts to invest in clean energy and energy efficient projects that will improve indoor air quality and reduce emissions by eliminating the reduction in Building Aid that districts would otherwise face for projects receiving a grant through NYSERDA's Clean Green Schools Initiative.

Resources: Visit the Clean Green Schools Initiative <u>website</u> to see the most current list of Program resources, specific to eligibility, template documents, guidance documents and more.

Application and/or Proposal Submission:

• Track I - Completed application packages will be accepted via email to <u>P12Schools@nyserda.ny.gov</u> through December 10, 2024, or until funds are fully committed.

- For ease of identification, all electronic files should be named using the schools' name in the title of the document. Application PDFs should be searchable. Files should not be scanned. NYSERDA will also accept Applications by mail or hand-delivery if online submission is not possible.
- Track II NYSERDA has created an online portal submission platform for use. Please complete and submit your proposal <u>here</u>.
 - Applicants may submit Word, Excel, or PDF files (file formats include csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the school's name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).
 - Please note: For Track II online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the Track II Due Date, will not be accepted. NYSERDA reserves the right to close or extend the solicitation at any time and/or add funding to the solicitation should funding be available. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx .

Questions: No communication intended to influence this procurement is permitted except by contacting Hannah Morgan (Designated Contact) at (518) 862-1090, ext. <u>3606</u> or by e-mail <u>HannahP12@nyserda.ny.gov</u> or Tim Gilroy (Secondary Contact) at (518) 862-1090, ext. <u>3523</u> or by e-mail <u>TimP12@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Thomas Rood at (518) 862-1090, ext. <u>3621</u> or <u>Thomas.Solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the Applicant or indirectly through a lobbyist or other person acting on the Applicant's behalf) in an attempt to influence the procurement: (1) may result in a Applicant being deemed a non-responsible offerer, and (2) may result in the Applicant not being awarded a contract.

* All Applications must be received by 3 p.m. Eastern Time on the date noted above. Late or faxed Applications will not be accepted. Incomplete Applications may be subject to disqualification. It is the Applicant's responsibility to ensure that all pages have been included in the Application. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

Table of Contents

| I. | INTRODUCTION | 4 |
|------|--|---|
| II. | PROGRAM DEFINITIONS | 5 |
| III. | SCHOOL ELIGIBILITY | 6 |
| IV. | PROGRAM AND APPLICATION REQUIREMENTS – TRACK I | 6 |
| • | Eligible Project Types | 6 |
| • | Funding Caps | 8 |
| • | Consultant Requirements | 8 |
| • | Application and Scope of Work Requirements: Open Enrollment | 9 |
| • | Deliverable Requirements and Submission | 9 |
| • | Payment, Procurement and Schedule | 9 |
| V. | PROGRAM AND PROPOSAL REQUIREMENTS – TRACK II 1 | 0 |
| • | Overview 1 | 0 |
| • | Eligible Project Types1 | 0 |
| • | Funding 1 | 2 |
| • | Proposal Requirements1 | 2 |
| • | Awarded Projects Deliverable Requirements1 | 3 |
| • | Payment, Procurement and Schedule1 | 3 |
| VI. | TRACK II – PROPOSAL EVALUATION | 3 |
| VII. | CLEAN ENERGY EDUCATIONAL AND PROFESSIONAL DEVELOPMENT ACTIVITIES 1 | 5 |
| VIII | GENERAL CONDITIONS1 | 6 |
| IX. | ATTACHMENTS:1 | 9 |

I. INTRODUCTION

The goal of the Program is to help under-resourced public schools decarbonize their building portfolio and improve indoor air quality (IAQ) across their buildings. Schools participating in the program may also receive funding to support eligible activities that create or further clean energy educational opportunities for students, faculty, staff, and the surrounding community. These activities will help to create healthy, safe, productive and energy efficient learning environments for schools across New York State. This program supports the Climate Leadership and Community Protection Act (Climate Act) by providing funding to schools located in under-resourced communities to reduce their greenhouse gas emissions. A portion of this Program is being funded through the historic \$4.2 billion Clean Water, Clean Air and Green Jobs Environmental Bond Act of 2022.

The Program consists of the following:

Track I Planning – Track I is open-enrollment and provides funding for professional services, such as energy studies, on-site energy manager, and fiscal advisors, to help schools evaluate, plan for, and facilitate comprehensive energy reduction, decarbonization, environmental sustainability and indoor air quality projects. Funding caps are dependent on a school district aggregated annual energy spend. See Table 1 for funding caps and details. Track I may be used towards project planning associated with Track II. Participation in Track I is not a requirement to participate in Track II, but Applicants must have an energy study or equivalent analysis completed at the time of a Track II application.

Track II Installation – Track II is competitive and provides funding for schools to implement construction projects that decarbonize their building portfolio, such as comprehensive retrofits that impact energy consumption and overall building load, electrification readiness projects, and conversion of central heating and/or cooling plants to clean energy technologies such as heat pumps. See Section V for funding amounts. Interested Applicants must highlight carbon reduction, resulting improved indoor air quality and a path towards decarbonization. NYSERDA is interested in sharing best practices, lessons learned and showcasing final projects and will work with the Applicant to develop a plan to accomplish this.

Clean Energy Educational and Professional Development Opportunities – NYSERDA is also interested in engaging students, faculty, staff and the surrounding communities in clean energy educational opportunities. This is an optional service in Track I and Track II.

As such, NYSERDA will provide funding to support a range of workforce development and student educational activities for P-12 students that explore, support or promote decarbonization efforts in their schools and communities. These opportunities will help:

- Educate students about clean energy topics and explore clean energy careers.
- Empower faculty to support the integration of clean energy concepts into the curriculum.
- Increase staff understanding of the clean energy systems installed in their buildings.
- Generate awareness in communities and educate them on the clean energy principles taught at the under-resourced school.
- Eligible activity costs include, but are not limited to: Curriculum development, program/license fees, software subscription fees, project supplies/tools/equipment, field trips, promotional material, speakers, teacher stipends, internship wages, textbooks, signage, clean energy toolkits, registration/entrance fees (conferences, camps, workshops), space rental, consultants/trainers fees, professional development fees, food, travel and lodging.

II. PROGRAM DEFINITIONS

- Applicant A school, school district, or representative authorized to act on behalf of the school.
- Clean Energy Energy efficiency, energy conservation and renewable energy.
- Clean Heating and Cooling Technologies Clean heating and cooling technologies can co-produce space and/or water heating or cooling without the use of fossil fuels and include, but are not limited to:
 - Ground Source Heat Pump System (GSHP) Ground-source heat pump systems (also referred to as geothermal heat pumps) provide space heating and cooling, as well as domestic hot water in some cases. The indoor heat pump unit and underground (or underwater) heat exchanging loop transfers thermal energy between and amongst the ground and the building.
 - Air Source Heat Pump System (ASHP) Air source heat pumps provide space heating and cooling, as well as domestic hot water in some cases. These systems transfer heat between inside and outside air while creating a more comfortable indoor environment.
 - Variable Refrigerant Flow System (VRF) Variable refrigerant flow heat pump systems modulate refrigerant flow as needed to maximize compressor efficiency. Where an ASHP systems requires separate refrigerant lines for each indoor unit, VRF systems allows multiple indoor units to connect to a single compressor.
- **Decarbonization** Reducing or eliminating carbon dioxide emissions from school buildings through Electrification, Energy Load Reduction, and/or the following:

• Energy efficiency and conservation (e.g., improved building controls, more efficient building shell and insulation)

- Switching to low carbon fuels (e.g., biofuels)
- Installation of renewable technologies (e.g., solar)
- Disadvantaged Community (DAC) Disadvantaged communities are defined under the Climate Leadership and Community Protection Act (Climate Act) as those that bear the burdens of negative public health effects, environmental pollution, impacts of climate change, and possess certain socioeconomic criteria, or comprise high-concentrations of low- and moderate- income households. Pursuant to the Climate Act, the Climate Justice Working Group established criteria to identify disadvantaged communities.
- Electrification A building whose end uses are served entirely by electricity. A core component of decarbonization is a widespread shift to electrification in buildings. Please also see "Clean Heating and Cooling Technologies" listed above.
- Electrification Ready Building improvements that significantly reduce heating/cooling load and/or can enable future electrification such as substantial building envelope improvement measures or conversion of distribution systems (e.g. steam to hot water).
- Energy Load Reduction Energy load reduction refers to reducing the base amount of energy required for regular operation of a facility to meet occupant needs. A focus on energy load reduction serves as a precursor to cost-effective decarbonization.
- High-Need <u>New York State Education Department</u> categorization of school districts using a need-to
 resource capacity (N/RC) index. The N/RC index is a measure of a school district's ability to meet the needs of
 its students with local resources, based on a ratio of the estimated poverty percentage to the combined
 wealth ratio. High-Need categories include High N/RC: New York City, High N/RC: Large City Districts, High
 N/RC: Urban-Suburban Districts, and High N/RC: Rural Districts.
- Indoor Air Quality (IAQ) Services The services as defined in Section IV that address the quality of indoor breathing air. Good indoor air quality affects occupant health, well-being, productivity, and learning by

reducing the risk of infectious disease transmission, asthma/allergens, sickness and increases the amount of clean air and is paramount to achieving the goals of this Program. For purposes of this Program, IAQ evaluation is focused on ensuring ventilation is considered when recommending or installing decarbonization measures as part of a project and that the resulting conditions will provide adequate outdoor air exchanges and filtration levels.

- **Resiliency** Strategies to ensure the project, the school itself, and its occupants are resilient to future climate impacts; including strategies ensuring adequate passive survivability; installing new critical system components above flood levels; creating areas of refuge within the building for occupants to shelter in place during heat events, or flooding; or other resilience-enhancing strategies.
- Under-Resourced Schools Schools designated as High-Needs or located in a Disadvantaged Community (DAC).

III. SCHOOL ELIGIBILITY

- All existing public-school buildings across NYS that meet the definition of an under-resourced school per this Program. A list of the schools eligible to participate in the Program is available on the Clean Green Schools Initiative documents and resources <u>website</u>.
 - Track I projects must include at least one academic building which is designated as High-Needs by the <u>New York State Education Department</u> or located in a <u>disadvantaged community</u>.
 - See Section V for specific eligibility requirements associated with Track II.

IV. PROGRAM AND APPLICATION REQUIREMENTS – TRACK I

Applications can be for one school or multiple schools in the same district. There is no limit to the number of schools included in an application. There are district funding caps that can be seen in Table 1. All Track I projects shall submit a Program Application (Attachment A), a Scope of Work, and itemized Budget. Further detail is provided below.

• Eligible Project Types – Applicants may include one or more of the services listed below in their Scope of Work. Comprehensive building studies are encouraged. To see a full list of eligible activities along with definitions, visit the documents and resources website (see Track I - Eligible Activities).

Eligible services, include, but are not limited to:

- Engineering & Architecture Services
 - Energy Benchmarking
 - Energy Studies *
 - Clean Heating and Cooling Technology Studies (new and existing systems)*
 - Energy Efficiency and Clean Heating and Cooling Design Services*
 - Energy Master Planning and Decarbonization Roadmaps*
 - Energy Performance Contracting Support
 - Community Presentations
 - Sustainability and Resiliency Consulting
 - Clean Transportation Studies
 - Community Solar and Clean Energy Purchasing
 - Indoor Air Quality Evaluation and Management

- Studies must predominantly focus on developing solutions that improve the performance of energy related building systems. Analysis shall ensure that there is adequate ventilation, and that ventilation is compliant with applicable code requirements and building system best practices, such as <u>ASHRAE Epidemic Task</u> <u>Force Core Guidance</u> or ASHRAE Standard 241 (Control of Infectious Aerosols). Examples include but are not limited to:
 - Baselining
 - Retrocommissioning
 - Continuous Monitoring
 - IAQ Certification Program Participation
- o On-Site Energy Manager
 - Building or district level or across districts.
 - On-Site Energy Manager services may be performed by a new permanent hire, contracted staff, or a hybrid arrangement of supplementing permanent staff with contracted staff.
 - On-Site Energy Manager staff must have:
 - Relevant qualifications such as licensed Professional Engineer (P.E.), Certified Energy Manager (CEM), Certified Energy Auditor (CEA), or comparable.
 - Past experience related to energy advisor tasks.
 - Demonstrated business acumen and leadership skills to be able to sell energy projects to upper management.
- o Clean Energy Educational and Professional Development Activities
 - See Section VII for examples of eligible activities.
 - These activities must be paired with an eligible Track I service above and are ineligible as a standalone project.
 - Clean Energy Educational and Professional Development services may be performed by consultants, existing school employees, contracted staff, P-12 educational organizations or a hybrid arrangement of existing school employees with contracted staff and/or P-12 educational organizations.
 - Only academic buildings may leverage the clean energy educational and professional development funding.
- o Services Associated with Clean Energy Projects
 - Grant Writer
 - Fiscal Advisor

*Studies, design and planning services that include envelope and/or HVAC systems are required to evaluate the impacts on infectious disease transmission related to the envelope and/or HVAC improvements and the optimal strategies for mitigating infectious disease transmission in accordance with the current <u>ASHRAE Epidemic Task Force Core Guidance</u> or ASHRAE Standard 241 (Control of Infectious Aerosols).

• Funding Caps – Applicants may apply to receive a suite of services through Track I up to the caps included in Table 1. In order to know a district's funding cap, the district's annual energy spend must be known. The total annual energy spend is the sum of the annual electricity cost, annual natural gas cost and/or annual fuel cost. School districts are not required to contribute funding to a Track I project unless the project cost exceeds the cap in the table below. The following funding caps apply to Track I:

Table 1: Track I Funding Caps

| Track I NYSERDA Caps | District Annual Energy Spend Less than \$500,000 | District Annual Energy Spend \$500,000 - \$2,000,000 | District Annual Energy Spend More than \$2,000,000 |
|---|--|---|---|
| Maximum District Caps | \$650,000 | \$950,000 | \$1,250,000 |
| Metering (hardware costs only) ¹ | not to exceed 10% of Track I services | | |
| Fiscal Advisor and/or Grant Writer ¹ | not to exceed \$30,000 | not to exceed \$60,000 | not to exceed \$90,000 |
| Clean Energy Educational and Professional Development Activities Cap ¹ | \$10,000 per building, not to exceed \$50,000 per district | | |

1. The cap is included in the Track I NYSERDA District Caps above.

When reviewing and negotiating the Scopes of Work and Budgets, NYSERDA reserves the right to:

- Adjust the district level cap based on the services requested in Track I and their potential impact.
- Review and request additional information to support proposed staffing titles and their associated hourly rates to ensure appropriate alignment of staff to task complexity.
- Utilize comparable NYSERDA-funded projects and contracts to confirm reasonableness of hourly rates commensurate with geographical location, staff titles, and the individual tasks proposed.
- Provide less than 100% funding on a project scope if the scope includes ineligible tasks or if the overall budget exceeds the caps.
- \circ $\;$ Allow in-kind contributions from the school staff to be part of the Scope of Work on the following:
 - Benchmarking
 - Building Clean Energy Educational and Professional Development Activities

• Consultant Requirements

- Schools must utilize a third-party independent consultant to complete the Scope of Work, with the exception of the On-Site Energy Manager, Energy Benchmarking and Clean Energy Educational and Professional Development services (additional details below).
 - For projects where schools are providing in-kind contributions, tasks to be completed in house must be clearly stated in the project's Scope of Work and NYSERDA may request verification of staff qualifications.
- Schools in need of a consultant may choose from NYSERDA's FlexTech Consultant list.
- Consultants may undergo additional review before being approved to perform certain services.
 Examples of such services may include but are not limited to Clean Heating and Cooling Design,
 Indoor Air Quality (IAQ), On-Site Energy Manager and Financial Services.
 - Consultants not currently qualified under relevant NYSERDA or utility program lists, for example <u>NYS Clean Heat Contractor</u> lists, may be required to submit examples of two previous successful projects of similar scope as part of the Scope of Work. Project examples

must demonstrate experience, detail the quality of work and evaluation methodology, and include sector served and customer references.

- Consultant qualifications may be also demonstrated through industry accepted credentials specific to appropriate services or design technologies as approved by NYSERDA on a caseby-case basis.
- Teaming arrangements may be acceptable, but a primary contractor responsible for the team's work must be named.
- NYSERDA reserves the right to limit the number of projects a consultant can have at any given time.
- Application and Scope of Work Requirements: Open Enrollment Applicants may submit completed Track I application packages to <u>P12Schools@nyserda.ny.gov</u>. In addition to the Program Application (Attachment A), a Scope of Work, and itemized Budget must be provided for all Track I projects. Applicants may submit one Application on behalf of multiple school buildings within a district. Work completed prior to NYSERDA's receipt of an application is ineligible for funding. A complete application package shall include the following:
 - o Track I Program Application (Attachment A)
 - Scope of Work
 - Scope of Work The Scope of Work must provide justification for the funding request based on tasks and deliverables included in the project. Multiple sites, studies, and activities may be included in one Scope of Work if objectives and site similarities and/or differences are clearly accounted for. The Scope of Work must follow the requirements for the program, which includes the project description, tasks and deliverables, and schedule. A sample Scope of Work Template is available on the Clean Green Schools Initiative documents and resources website (see Track I - Scope of Work Template). While the exact format of the Scope of Work Template is not required, all information requested within the Scope of Work Template must be included in some form in the project Scope of Work.
 - Budget
 - Budget The Applicant must provide a Budget broken down by individual line-items by task for materials, labor (personnel title and hourly rate), and other costs. A sample Budget
 Template is available on the Clean Green Schools Initiative documents and resources website
 (see Track I Budget Template). While the exact format of the Budget Template is not
 required, all information requested within the Budget Template must be included in some
 form in the project Budget.
- Deliverable Requirements and Submission A final report encompassing all deliverables with
 an executive summary and lessons learned will be required at project completion. Submit draft and final
 deliverables as attachments to P12Schools@nyserda.ny.gov. For ease of identification, all electronic files
 should be named using the school's name in the title of the document. Do not include utility account
 numbers within or attached to email submission. NYSERDA reserves the right to perform technical review on
 all submittals. Deliverables found by NYSERDA to not fulfill the approved Scope of Work and/or deliverable
 requirements may receive a reduced cost-share or may not be reimbursed by NYSERDA.
- **Payment, Procurement and Schedule** Program funding will be distributed to the Applicant based on time and material invoices in accordance with the Exhibit E in Attachment C Sample Agreement. Applicants will work with their designated NYSERDA Project Manager to approve interim payments. Interim payment requests may be made in accordance to approved budget and timeline outlined in the NYSERDA

approved Scope of Work. Upon approval of final deliverables, the Applicant must submit an invoice from the Applicant to NYSERDA, including a copy of the third-party consultant's invoice(s) to the school(s) indicating the total billed cost and a copy of metering equipment invoice(s), if applicable. The third-party consultant's invoice(s) will include labor and nonlabor costs, staff titles, hourly rates, dates and hours for each task. All invoices complete with the required reimbursement documentation must be submitted through https://services.nyserda.ny.gov/Invoices/.

School districts must adhere to their own procurement requirements. Unless otherwise negotiated, all work funded under Track I must be completed and invoiced within three (3) years of issuance of the purchase order (PO) which shall include the final agreed to Scope of Work, Budget, and Terms and Conditions (Attachment C).

A high-level overview of the Track I Participation Process is available on the Clean Green Schools Initiative documents and resources <u>website</u>.

V. PROGRAM AND PROPOSAL REQUIREMENTS – TRACK II

• Overview – Track II offers funding for schools to improve their environmental sustainability and decarbonize their buildings via capital construction projects, leading to improved air quality, reduced emissions, and a pathway towards electrification. In addition, Track II requires the incorporation of sharing of best practices and lessons learned regarding the project, through technology transfer activities. Schools are encouraged to incorporate Clean Energy Educational and Professional Development Activities into their proposal, but it is not a requirement. Participation in Track I is not a requirement to participate in Track II, but Applicants must have an energy study or equivalent analysis completed at the time of a Track II application. An energy study or equivalent analysis is requested to confirm that the school is aware of the proposed project impacts and will proceed with project implementation promptly.

• Eligible Project Types - Any project(s) that meets the objectives of the Overview section above.

Eligible activities include, but are not limited to the following:

- Clean Heating and Cooling Projects:
 - Ground Source Heat Pump (GSHP), Air Source Heat Pump (ASHP) and Variable Refrigerant Flow (VRF) installations that provide space heating and/or cooling.
 - Fossil fuel (heating oil, natural gas, steam generated by fossil fuel, etc.) energy consumption must be reduced by the new electric technology or application. The new electric technology or application shall:
 - Be market ready and can meet or exceed applicable minimum utility program efficiency specifications.
- For projects that include Ground Source Heat Pumps:
 - It is recommended that projects should consider the heating and cooling loads when sizing the ground source heat pump system to ensure that the system is balanced. Ground source heat pumps that have a load imbalance can lead to thermal buildup or depletion resulting in reduced performance.
 - It is recommended that projects consider ground source heat pump borehole testing prior to submitting a Track II application to ensure that the project location is suitable for the proposed technology.

- Capital Projects to Move Towards Decarbonization:
 - Comprehensive retrofits that impact energy consumption and overall building load
 - Electrification of building systems (e.g., kitchen equipment & domestic hot water heaters)
 - Building electrification readiness projects:
 - High performance building envelope (e.g., air sealing, insulation, window film)
 - Heating/cooling projects
 - Conversion of distribution systems (e.g., steam to hot water) to support potential future electrification
 - Ineligible Projects:
 - System conversion to natural gas or other fossil fuel is ineligible.
 - Full system replacements to new fossil fuel-based systems are ineligible.
- The following supporting upgrades/efforts are eligible when completed in combination with any eligible activities shown above:
 - Building ventilation system and filtration system capital projects
 - Resiliency measures
 - Building Automation Systems
 - Energy storage systems
 - Renewable energy technologies
 - Clean electricity purchase with emphasis on the use of community solar or "Green" energy service provider
 - Window replacement
 - Upgrading existing electrical infrastructure (e.g., electrical panel upgrades & equipment service infrastructure)
 - Lighting upgrades
- For Projects that include envelope or HVAC system improvements:
 - Infectious disease transmission impacts as a result of the proposed improvements shall conform with <u>ASHRAE Epidemic Task Force Core Guidance</u> or ASHRAE Standard 241 (Control of Infectious Aerosols).
- For projects that include the installation of refrigerant containing equipment (such as chillers and heat pumps):
 - The feasibility of utilizing equipment that contains a natural or other refrigerant with a global warming potential (GWP) of less than 10 shall be studied and installed if deemed feasible.
- Track II projects must:
 - Have an energy study or equivalent analysis completed at the time of application. The energy study or equivalent analysis must be used to select the Track II project components.
 - Only include buildings which are high-need or located in a disadvantaged community, with the exception of school district heat pump projects.
 - Proposed school district heat pump projects in non-high-need districts must include at least one building which is located in a disadvantaged community.
 - Be shovel ready and sited at existing buildings.
 - Leverage additional funding sources such as utility incentives (<u>NYS Clean Heat</u>), federal funding, or grants where applicable.

- Utilize replicable and commercially viable products and solutions that have already been accepted by the market.
- **Funding** Applicant project costs are up to 100% funded, net of funding from investor-owned utilities, state aid, federal funding, or any other funding source, with a minimum award of \$500,000. NYSERDA expects projects to seek applicable utility incentives, federal funding, and grants to reduce costs. Participation in other programs does not exclude an application to this Program. The following funding is available to propose for:

One Building:

- \$500,000 \$5,000,000 for eligible project types and
- Up to \$30,000 for Clean Energy Educational and Professional Development Activities (see Section VII)
 - Total max funding per school building is \$5,030,000

Multiple Buildings:

- \$500,000 \$10,000,000 for eligible project types and
- Up to \$100,000 for Clean Energy Educational and Professional Development Activities (see Section VII)
 - Total max funding per multiple buildings is \$10,100,000

If you're interested in exploring competitively-priced, market-based financing options, contact NY Green Bank at <u>info@greenbank.ny.gov</u> or visit <u>https://greenbank.ny.gov/</u> for more information.

Proposal Requirements – Applicants may submit completed Track II proposal packages <u>here</u>, no later than 3:00 pm for the applicable Track II Due Date. **Applicants must not have started construction on a Track II project prior to NYSERDA issuing an award letter.**

A complete Track II proposal package shall include the following:

- Completion of the series of questions presented in NYSERDA's online portal submission platform.
- School Authorization Form, if applicable (Attachment B)
- Track II Proposal Template (Attachment D)
- Track II Building Impacts Table (Attachment E)
- Track II Milestone Payment Schedule (Attachment F)
- Energy study or equivalent analysis used to select the Track II project components

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not positively influence the proposal evaluation.

Proposals that grossly exceed what is necessary to describe the project or fail to meet all requirements and format guidelines may be rejected as non-responsive. Each page of the proposal should state the name of the proposing school in the header and the page number in the footer.

- Awarded Projects Deliverable Requirements A final report encompassing all deliverables, with an executive summary and lessons learned will be required at project completion. NYSERDA reserves the right to perform technical review on all deliverables. Deliverables found by NYSERDA to not fulfill the awarded Proposal and/or deliverable requirements may receive reduced funding or may not be reimbursed by NYSERDA.
- Payment, Procurement and Schedule Work completed prior to NYSERDA issuing an award letter is ineligible for funding. Once an award letter is made, NYSERDA reserves the right to issue a pre-agreement letter to allow for work to be completed after an award letter is issued, but before a Track II contract is signed. NYSERDA plans to issue milestone-based contracts to awarded proposals in accordance with the Attachment C Sample Agreement. This means that structured lump sum payments will be made by NYSERDA upon completion and approval of a Task(s). NYSERDA reserves the right to issue milestone payments that differ from what has been outlined in Attachment F Track II Milestone Payment Schedule. All invoices complete with the required documentation must be submitted through https://services.nyserda.ny.gov/Invoices/.

In order to receive final payment, proof of purchase, installation, and execution of the project are required. Proof of purchase may include, but not be limited to, a copy of a paid in full dated work order, invoice, or receipt including equipment or measures installed, material costs, paid in full or zero balance, quantity installed, manufacturer, installer name (if contractor installed), labor costs, and model number. NYSERDA reserves the right to request additional documentation as needed. Proof of installation and project execution may include photographs of newly installed equipment, demonstration of system operation, asbuilt construction documents, and/or completion documentation from the commissioning of the new equipment. Upon completion, NYSERDA reserves the right to visit the project site for proof of installation.

School districts must adhere to their own procurement requirements and requirements of the New York State Education Department Facilities Planning Office, the New York City Department of Education or the New York City School Construction Authority. NYSERDA understands and assumes that this work will consist of Public Work and therefore shall be subject to the requirements of Article 8 of the NYS Department of Labor Law. Unless otherwise negotiated, all work funded under Track II must be completed and invoiced within five (5) years of contract execution. Extensions to this timeline must be submitted to NYSERDA for approval. If an awarded project is not able to show substantial progress or commitment within 180 days of grant contract execution, the award may be forfeited at NYSERDA's discretion. Substantial progress includes, but is not limited to:

- Contractually bound agreement with the architecture and engineering firm designing the project.
- Letter of Intent (LOI) filed with the State Education Department.
- Environmental review process has started for project (e.g., State Environmental Quality Review).

VI. TRACK II – PROPOSAL EVALUATION:

Prior to review by a scoring committee, proposals will be reviewed for completeness and to ensure they meet General Eligibility requirements as detailed below. Proposals that do not meet the listed requirements will not be reviewed by the scoring committee.

The General Eligibility requirements include:

 The project only includes buildings which are high-need or located in a disadvantaged community, with the exception of school district heat pump projects.

- Proposed school district heat pump projects in non-high-need districts must include at least one building which is located in a disadvantaged community.
- Have an energy study or equivalent analysis used to select the project components completed at the time of application.
- The project identified in the proposal is for an existing building.
- The project conforms with the Track II Eligibility Criteria.
- All components of the proposal package requirements have been completed.

Following the initial review, proposals will be evaluated by a Scoring Committee based on their overall responsiveness and specifically based on the Evaluation Criteria below, which are listed in order of importance. Projects will be evaluated in two separate categories: Clean Heating and Cooling projects and Capital Projects to Move Towards Decarbonization. If a project includes measures from both categories, it will be evaluated under the Clean Heating and Cooling project category. Evaluation and scoring of each proposal will ultimately be determined in comparison with and relative to the other proposals submitted in each category. After proposals are reviewed, NYSERDA will issue a letter to each Applicant indicating the proposal evaluation results. Applicants receiving favorable evaluations will be invited to enter contract negotiations with NYSERDA.

Evaluation Criteria

Project Impact (65 Points)

The extent to which the proposal demonstrates the following:

- Project includes installation of clean heating and cooling system(s) that will supply a portion of the schools heating and cooling load (Clean Heating and Cooling category) **OR**
- Project includes installation of Capital Projects to Move Towards Decarbonization.
- Reduces schools greenhouse gas emissions related to energy consumption (proposals will be grouped in to tiers).
- Stage of proposed project.
- Appropriate ventilation and filtration as a result of the decarbonization project.
- Resiliency components of proposed project.
- Expanded use of the school(s) to support the community.

Clarity of Budget (15)

The extent to which the proposal demonstrates the following:

- Budget completed and appears reasonable.
- Project leverages additional funding from federal funding, utility incentives or grant opportunities.
- Funding secured covering the entire proposed cost of the project, net the NYSERDA funding requested.

Project Team and Stakeholder Commitment (10 Points)

The extent to which the proposal includes or demonstrates the following:

- Project Team includes relevant parties with the necessary background and experience to ensure project success and likelihood of installation of project as proposed.
- Preference will be given to projects implemented by contractors that are participating in New York State

Department of Labor (NYS DOL) recognized pre-apprenticeship programs or NYS DOL registered apprenticeship programs.

Project Implementation and Schedule (10 Points)

The extent to which the proposal demonstrates the following:

• Includes a detailed description for the proposed school building upgrades and provides dates for the Project Stage and Schedule (see Attachment D - Section Ib and Section III). The dates included in the anticipated schedule demonstrate a realistic understanding of how the proposed project will proceed through implementation.

Program Policy Factors

A Scoring Committee will review and rank all Track II proposals. NYSERDA will review this evaluation and ranking and may consider the following program policy factors in making award selections.

The degree to which:

- A proposal optimizes the use of available funding to achieve programmatic, <u>Climate Act</u> or <u>Clean Water</u>, <u>Clean Air and Green Jobs Environmental Bond Act</u> objectives or;
- A proposal optimizes the use of available funding to support resilient buildings, helping the school/community adapt to extreme heat and climate-related risks or;
- There is diversity of project types, school types, technologies, approaches, methods, and districts or;
- There is diversity in geographic location of awardees.

VII. CLEAN ENERGY EDUCATIONAL AND PROFESSIONAL DEVELOPMENT ACTIVITIES

The Educational and Professional Development Activities Pathway document, which is located on the Clean Green Schools Initiative documents and resources <u>website</u> should be consulted for assistance in designing these activities. If a school is looking to leverage existing programs, tools or resources, an example list of these items is included on the Clean Green Schools Initiative documents and resources <u>website</u> (see Educational and Professional Development Existing Activities excel).

The following are example activity types that would be supported:

- Activity Type #1: Engage in a Clean Green Schools Initiative Project
 - Activities for K-12 students which explore, support or promote decarbonization efforts in their school and community. For example, a school could form a green team who would identify baseline conditions of their school, and then identify, and implement a project, if practical, to improve and/or educate the school and community about the health, safety, and environmental sustainability of their school. Additional eligible activities include, but are not limited to:
 - Develop a new clean energy course.
 - Coordinate a clean energy research project.
 - Host a faculty training workshop focused around integrating clean energy into the curriculum.
 - Coordinate a series of clean energy field trips.
 - Host a clean energy career fair.
 - Identify existing community-based clean energy education opportunities and leverage these activities through student and staff involvement.
- Activity Type #2: Support Career Pathway Activities

- Career pathway activities for 11th and 12th graders which explore, support or promote decarbonization efforts in their school and community. A team consisting of, for example, students, staff and business partners could propose to develop a program to support a Track II project or leverage the Track II project for project-based learning. Additional eligible activities include, but are not limited to:
 - Participate in activities towards a clean energy certificate or degree credit.
 - Participate in a clean energy internship.
 - Participate in a clean energy pre-apprenticeship program.
 - Offer scholarships to students to support education and professional development in a clean energy field.

VIII. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the Applicant wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-

<u>/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx . Applicants are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the Applicant has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple award(s) under this solicitation. For Track I, NYSERDA anticipates a contract duration of up to three (3) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. For Track II, NYSERDA anticipates a contract duration of up to five (5) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. For Track I and Track II, NYSERDA will issue a Purchase Order and Agreement to contract successful applications and/or proposals. Please see Attachment C – Sample Agreement. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Applicants should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. For Track I, NYSERDA expects to notify Applicants in approximately three (3) weeks from the receipt of an application whether your application has been selected to receive an award. For Track II, NYSERDA expects to notify Applicants in approximately four (4) weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, an Applicant can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting HannahP12@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's</u> <u>Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify Applicants based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The Applicant shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When an Applicant is an association, partnership, corporation, or other

organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Applicants must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The Applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the Applicant or former officers and employees of NYSERDA, in connection with Applicant's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The Applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Applicants are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at

the time of a review. NYSERDA staff may follow up with Applicants to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for Applicants' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the Applicants' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with Applicants' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. ATTACHMENTS:

- Attachment A Track I Program Application
- Attachment B Track II School Authorization Form
- Attachment C Sample Agreement
- Attachment D Track II Proposal Template
- Attachment E Track II Building Impacts Table
- Attachment F Track II Milestone Payment Schedule



RICHARD L. KAUFFMAN

DOREEN M. HARRIS President and CEO

Workforce Training: Building Operations and Maintenance (BOM) Program Opportunity Notice (PON) 5357 \$4,800,000 Available

Applications accepted on a first-come, first-serve basis dependent on funding availability until December 31, 2025 by 3:00 PM Eastern Time.

PROGRAM SUMMARY

Overview

NYSERDA's Building Operations and Maintenance Workforce Training Program aims to reduce energy use and associated carbon emissions while saving building operators and owners money by developing and strengthening the skills of operations and maintenance (O&M) staff and managers across the state. The program is designed to equip building O&M workers with the skills to operate increasingly energy-efficient, grid- flexible, and electrified building systems that reduce buildings' contribution to climate change.

The goal is to support building owners, facility managers, property management companies, business associations/trade groups, and organized labor associations in creating the talent development strategy, corporate culture, on-site training framework, and tools needed to advance building O&M workers beyond classroom training.

While a training organization or trade association may be the applicant, it <u>must</u> partner with a specified entity or entities employing building O&M workers. Applications must be for training activities connected with specific buildings or portfolios/campuses of buildings named in the application. This can include partnerships of businesses with common training needs and skills gaps that have total annual energy expenditures of \$1 million or more (all fuels and uses).

NYSERDA will support eligible projects by providing funding for programs and activities such as, but not limited to, creation of on-site training laboratories, curriculum development, in-person and virtual training, coaching/mentorships, and training trainers within a company.

NYSERDA will provide funding of up to 90% with a cap of \$500,000 per application when 75% or more of the buildings employing O&M workers are located in a <u>Disadvantaged Community</u>, or when the application is for a qualifying union-led project or qualifying pre-apprenticeship program. For all other applications, NYSERDA will provide funding of up to 70% with a cap of \$500,000 per application. Additional funding of up to \$500,000 may be awarded to successful projects after the original contract award if funding is available. The minimum funding request is \$50,000. In all applications, the majority of the cost share must be provided by the employer(s) of building O&M workers. Examples of eligible

cost share include the training provider/facility's employees' wages while working on tasks defined in the Statement of Work, the training provider/facility's employees' wages during training hours, equipment that will be used exclusively for training purposes, and training fees offset by a third party.

NYSERDA reserves the right to extend and/or add funding to the solicitation should other program funding sources become available.

Application Submission

Applications must be submitted online. For detailed instructions on how to submit a proposal including file requirements, click the link "<u>Application Instructions and Portal Training Guide [PDF]</u>" located on the <u>PON 5357 solicitation page</u>. Should any changes be made to this solicitation, notification will be posted on the "Funding Opportunities" section of NYSERDA's website.

Contact Information

For contractual questions regarding this solicitation, please contact Nancy Marucci at 518-862-1090, ext. 3335 or <u>NancySolicitations@nyserda.ny.gov</u>.

For program questions, please contact Kerry Hogan, primary contact (Designated Contact) at (518) 862-1090, ext. 3509 or Laura Giannini, secondary contact (Designated Contact) at (518) 862-1090, ext. 3457 or by e-mail to <u>BOM@nyserda.ny.gov.</u>

I. INTRODUCTION

NYSERDA seeks applications for comprehensive O&M training initiatives designed to help build O&M staff technical skills and reduce facility energy use, while realizing other benefits such as reduced equipment downtimes, increased occupant comfort, reduced occupant complaints and tenant turnover, increased numbers of staff with national certifications, and greater opportunities for employee retention, promotion, and career advancement.

Building O&M occupations or job titles that are targeted for training under this program may include, but are not limited to, the following: facility and property managers; operating and stationary engineers; technicians; building superintendents; repairpersons; maintenance workers; porters; mechanics and supervisors; electricians; plumbers; HVAC technicians; procurement staff; facility coordinators; and energy/sustainability managers.

Applications should be aimed at delivering comprehensive initiatives to train workers involved in the operations and maintenance of specific buildings listed in the application. It is anticipated that eligible training initiatives funded under this PON will be equipment-based or O&M-based.

Equipment-based skills training can target categories such as, but not limited to, the following:

- Lighting and lighting controls
- Heating and hot water electrification systems
- Domestic hot water
- Air and ground-source heat pump systems
- Boilers and hot water/steam distribution systems
- Chillers and chilled water distribution systems
- Cooling towers
- Economizer/Ventilation and controls
- HVAC control systems

- Motors and drives
- Water and other fluid pumps
- Pneumatic system and controls
- Building envelope
- Solar water heating
- Photovoltaics
- Energy storage (chemical, thermal or mechanical)
- Digital monitoring and control
- Building diagnostics
- Energy management systems
- Demand management and demand response

O&M-based skills training can target general or very specific areas such as, but not limited to, the following:

- Cleaning heat exchangers and coils
- Optimizing supply air temperatures
- Equipment scheduling (boilers, pumps, fans, etc.)
- Tuning-up boilers
- Matching boiler capacity to loads
- System commissioning, recommissioning and continuous commissioning
- Chiller system optimization
- Utilizing natural ventilation
- Measuring and optimizing HVAC

system performance

- Setback temperatures
- Optimizing pump performance
- Heat recovery
- Fan optimization and air distribution, including measures to mitigate viral and bacterial transmission
- Water conservation
- Environmental health and safety
- Energy accounting

Applications should be aimed at continuously advancing the skills of building O&M workers beyond training that is currently available within the facilities and beyond training readily available in the market.

Following are examples of areas eligible for funding:

- Developing and delivering customized building O&M training to facility staff to improve their knowledge and skills in operating and maintaining the buildings in which they work.
- Developing and implementing a new New York State-registered apprenticeship program or modifying an existing registered apprenticeship program, including developing or modifying curriculum and training trainers.
- Developing and constructing a hands-on training lab at a building site, supported by other training elements like those mentioned below.
- Using a learning management system to provide engaging and interactive, synchronous and/or asynchronous on-line trainings.
- Customizing an app-based system or learning management system for tracking O&M activities in real-time, providing training on the system, and integrating the system into on- going building operations.
- Development and implementation of a job mentoring program that includes training mentors, classroom training, on-the-job field training with a defined training plan, and/or

developing O&M manuals or on-line training tools.

- Partnerships between employers with job openings and technical high schools, community colleges, or community-based organizations to allow students with basic skills training to work as apprentices or receive on-the-job training at buildings included in the application.
- Initiatives from business associations/trade groups and organized labor associations to support advanced training of their memberships, resulting in improved operation and

maintenance of the facilities in which their members work. (Because formal facility commitments for their workers to be trained must be included in a PON 5357 application, business associations/trade groups and organized labor associations wishing to offer training to members independent of the facilities in which they work can submit proposals to the Energy Efficiency and Clean Technology Training Program, <u>PON 3981</u>.)

The following are examples that are <u>not</u> eligible for training funds under this solicitation:

- Training of contractors or other individuals outside of those employed by the facility.
- Work focused on the new construction of buildings.
- Projects that train on system installation techniques.
- Partnerships with manufacturers to develop customized training modules or O&M manuals that would normally be a service or resource offered by the manufacturer.
- Training for commercial tenants that do not have ownership of and/or the ability to maintain space conditioning equipment in their leased space.
- O&M training for processes associated with product manufacturing.

Projects will be required to provide energy data and/or utility energy data release authorizations for all buildings participating in the project.

II. PROGRAM REQUIREMENTS

Eligibility Requirements

- While a training organization, a business association/trade group or an organized labor association may be the applicant, it must partner with a specified entity or entities that employ building O&M workers. Such entities may include, but are not limited to, building owners, facility managers, and property management companies.
- Qualifying union-led and pre-apprenticeship projects must:
 - Integrate clean energy training into existing New York State registered apprenticeship program(s) or journey worker training,
 - Develop a new clean energy apprenticeship program registered with the New York State Department of Labor, or
 - Be a direct entry pre-apprenticeship workforce training program recognized by the New York State Department of Labor that incorporates clean energy content.
- Buildings employing O&M workers participating in the project must be New York State electricity customers of an investor-owned utility company that are paying into the System Benefits Charge (SBC)/Clean Energy Fund (CEF).
- Eligible buildings may be in the following sectors: multi-family, commercial office, commercial retail, mixed-use, colleges and universities, hospitals and health care, New

York State and local government, industrial, hospitality, data centers, public and private schools, and not-for-profit and private institutions. Other building types will be evaluated on a case-by-case basis.

- Participating employers of building O&M workers must have specific buildings or portfolios/campuses of buildings, including partnerships of businesses with common training needs and skills gaps.
- The identified buildings must have total annual energy expenditures of \$1 million or more (all fuels and uses). For multi-family buildings, the energy expenditures of the buildings to meet the threshold must be through accounts impacted by building O&M staff (i.e., common area accounts).

Program Budget

Total funding currently available for this solicitation is \$4,800,000. Additional funds may be added to the PON if funds become available, and it is anticipated that the PON could be re-issued with or without modifications. If changes are made to this solicitation, notification will be posted on NYSERDA's website.

NYSERDA anticipates awarding multiple contracts under this solicitation with a maximum initial award of \$500,000 and a minimum award of \$50,000 per contract. NYSERDA may modify/extend contracts and add funds at its sole discretion provided that additional funds are available. NYSERDA may partially fund applications.

NYSERDA will provide funding of up to 90% with a cap of \$500,000 per application when 75% or more of the buildings employing O&M workers are located in a <u>Disadvantaged Community</u>, or when the application is for a qualifying union-led project or qualifying pre-apprenticeship program. For all other applications, NYSERDA will provide funding of up to 70% with a cap of \$500,000 per application.

Situations where the total number of buildings within <u>Disadvantaged Communities</u> is less than 75% may qualify for the 10% minimum cost share if applicants can show that 75% of the O&M workers in those buildings reside in a Disadvantaged Community. Please reach out to the <u>Primary Contact</u> if this is your situation.

Cost share may include cash or in-kind services. The majority of the cost share must be provided by the employer of the O&M staff. Cost sharing by task may vary between the trainer, the employer of the O&M staff, and NYSERDA.

Examples of eligible cost share include the training provider/facility's employees' wages while working on tasks defined in the Statement of Work, the training provider/facility's employees' wages during training hours, equipment that will be used exclusively for training purposes, and training fees offset by a third party. Should the project require the purchase of desktop computers, servers, laptops, tablets, cell phones, or similar electronics equipment, these should be designated as applicant cost share.

Funding requests should be in line with the project's potential impact, including the number of staff trained, number of buildings impacted, energy saved, and tangible non-energy benefits.

Work completed or costs incurred prior to NYSERDA's execution of a contract are ineligible for funding or for consideration as cost share.

If a project is selected for funding, the entity entering into the contract with NYSERDA can be either the lead training provider or the facility employing O&M staff.

Program Policy Factors

Additionally, NYSERDA reserves the right to accept or reject applications based on the following factors:

- The degree to which the proposed project, including proposed cost share(s), optimizes the use of available funding to achieve NYSERDA's overall programmatic and portfolio objectives, as specifically set forth in the Solicitation.
- The degree to which the proposed project directly addresses NYSERDA's mission and strategic goals.
- Diversity of awards within multiple locations, climates, regions, or other geographically articulated criteria (for example, Regional Economic Development Regions, NYISO zones, or other geospatially described areas, etc.) to ensure that projects selected for funding optimize the use of available funding to achieve programmatic objectives.
- Distribution of training projects across multiple sectors.

- The degree to which there is portfolio diversity, including considerations as to funding duplicative efforts stemming from the Solicitation itself or similar, previously funded efforts.
- Consideration of the impact on just transition and equity goals.
- Consideration of the impact on, and benefits to, a diversity of communities, including low-income and rural communities.
- The degree to which the training provider and/or the employer of the O&M staff have the resources (human and financial) to be able to complete the project.
- Number of awards previously made to the trainer and/or building owners.
- The applicant's performance on current and/or past NYSERDA contracts.
- Types of training NYSERDA has funded in the past at the facilities or with the training provider.

III. APPLICATION REQUIREMENTS

Applicants must complete each section of Attachment A, Project Application Form, and include all required components in the application submission.

Statement of Work Requirements

Applicants must include a detailed Statement of Work for their proposed training project with their submission. The Statement of Work must include project goals, objectives, tasks, and deliverables. Applicants are encouraged to submit a Statement of Work that is innovative and shows the best potential for sustainable energy savings.

Attachment B contains a *Template* Statement of Work, which outlines both required and optional tasks. Applicants should use this document as a template when crafting their Statements of Work. Failure to provide all required information may result in NYSERDA rejecting the Statements of Work. Final approval of a Statement of Work or section thereof is subject to NYSERDA's discretion.

Schedule Requirements

Applicants are required to provide an anticipated schedule for completing tasks. This schedule should be in months from date of contract execution, using the format *Month 1, Month 2...Month 24* instead of *January, February...December*. Training activities should be completed within 24 months or less from contract execution.

| Task No. | Title or Description | Month 1 | Month 2 | Month 23 | Month 24 |
|-------------|--|---------|---------|-----------------|-------------|
| 1 | Establish Partnerships / Subcontracts | | | | |
| 2 | Modify/Develop Curriculum | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |

Example Schedule:

Budget (Attachment D) Requirements

Applicants must complete and submit a budget with their application, including all information requested on Attachment D, which has tabs for the Budget Form and the Per-Task Summary Form. The budget must be reasonable and must show the funding requested from NYSERDA and the cost share that is the responsibility of (1) the trainer and/or (2) the employer of the O&M workers. Applicants must also complete one Attachment D Budget Form for each subcontractor/consultant identified in cost element 5 whose share of the project is \$50,000 or greater in value. This subcontractor Budget Form must these include costs related to labor, direct materials and travel.

Based on the costs calculated in the Budget Form(s), applicants must complete the Per-Task Summary, which shows the cost breakdown for both the NYSERDA funding and the applicant's cost share.

IV. APPLICATION EVALUATION

Evaluation Process

NYSERDA will review applications monthly. All applications received by the last day of a month will be reviewed during the first two weeks of the following month. At NYSERDA's discretion, applicants may be requested to interview with members of NYSERDA's Workforce Development Team to address questions or clarify information presented in their application. NYSERDA may request additional data or material to support applications.

NYSERDA intends to inform applicants of the results of the evaluation before the end of the month following their submission. NYSERDA reserves the right to accept or reject any or all applications received, to negotiate with all qualified sources, or to cancel the PON in part or in its entirety when it is in NYSERDA's best interest.

Applicants receiving favorable evaluations may be asked to address specific recommendations or contingencies or make modifications to the Statement of Work, Schedule, or Budget before being awarded funding. An award under this PON will result in a contract. NYSERDA may award a contract based on applications without discussion or following discussion.

Denied Applications:

Applicants whose submissions are denied may request a debriefing from the Designated Contact and may reapply for program funding.

GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your application. Review should include whether it is critical for evaluating a application, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the

competitive position of the subject enterprise." Information submitted to NYSERDA that the applicant wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501

https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA- Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from: Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

<u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Applicants are required to answer questions during application submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the applicant has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each offer should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful applications. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Applicants should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process.

NYSERDA expects to notify Applicants in approximately four (4) weeks from the receipt of an application whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg,

.png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a application, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all applications received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject applications based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify applicants based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The applicant shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a applicant is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop- work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Applicants must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the applicant or former officers and employees of NYSERDA, in connection with applicant's rendering services as proposed. If a conflict does or might exist,

please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Applicants are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a application relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a application. NYSERDA may conduct due diligence on some or all applications based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with applicants to request additional information or clarification regarding applicant's application, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the application. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any application raised by NYSERDA

staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a application; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for applicants' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a application, or the prospects for commercial success of the applicants' business (whether directly related to, or unrelated to the specific elements in a application). Due diligence may include discussions with applicants' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a application or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued.

Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list. The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

XI. ATTACHMENTS:

Attachment A – Project Application Attachment B – Statement of Work Template Attachment C – Sample Agreement Attachment D – Budget and Instructions

New York State Energy Research and Development Authority

Albany

 17 Columbia Circle, Albany, NY 12203-6399

 (P) 1-866-NYSERDA

 (F) 518-862-1091

nyserda.ny.gov | info@nyserda.ny.gov

Buffalo 726 Exchange Street Suite 821 Buffalo, NY 14210-1484 (P) 716-842-1522 (F) 716-842-0156

New York City

1359 Broadway 19th Floor New York, NY 10018-7842 (P) 212-971-5342 (F) 518-862-1091

West Valley Site Management Program 9030-B Route 219 West Valley, NY 14171-9500 (P) 716-942-9960 (F) 716-942-9961



New York State Flexible Energy Technical Analysis Request for Qualifications (RFQL) 5548 NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals will be reviewed on a rolling basis until December 31, 2026 by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) is issuing solicitation RFQL 5548 to establish a pool of consulting firms qualified to provide NYSERDA with diverse technical, energy, economic, and environmental analytical capacity, some of which may be requests for services on short notice (with exceptions, short notice is typically considered to be three to six months). NYSERDA's mission includes the provision of research, analytic and modeling support on a range of topics, often with finite time horizons. Access to a pool of consultants with wide-ranging high-quality technical expertise established through this solicitation will augment and enhance NYSERDA's expertise when undertaking individual, discrete projects with firm timelines. These retained resources will be made available to all NYSERDA Programs, providing technical expertise when such services are needed and appropriate.

NYSERDA anticipates entering into zero-dollar Umbrella Agreements with successful proposers. As needs arise, individual Task Work Orders will emanate from these Agreements and will clearly define the Contractors' required obligations that, if fulfilled, would result in payment. Work issued under this solicitation will vary in scope and budget. The earliest expected start date for any potential work under this effort is January 2024, and January 31, 2029 is the anticipated end date. RFQL 5548 will also allow for an "open enrollment" mechanism whereby potential contractors may submit additional proposals until December 31, 2026. Further information regarding the process for participation in the open enrollment mechanism is provided in this document. NYSERDA has broadly defined potential needs across the following Support Areas, which are described in greater detail in this solicitation document:

- A. Electric System Analysis
- B. Life-Cycle Assessment
- C. Macroeconomic Analysis and Modeling
- D. Forecasting of Energy Use, Energy Prices, and Greenhouse Gas & Co-Pollutant Emissions
- E. Benefit Cost Analysis
- F. Transportation Systems Analysis
- G. Health and Environmental Impacts Analysis and Research
- H. Fuel Delivery Infrastructure
- I. Nuclear Energy
- J. Policy Analysis and Technology Assessment

- K. Facilitation Services
- L. Workforce Assessment and Labor Economics
- M. Climate Change Impacts and Adaptation Analysis
- N. Large Scale Renewables Technical and Review
- O. Agriculture, Forestry, and Other Land Use
- P. Multi-sectoral Analysis and Research
- Q. Environmental Market Analysis and Research
- R. Energy Equity Policy Analysis and Research
- S. Building Sector Analysis
- T. Social Dimensions of Energy Systems and the Clean Energy Economy Analysis and Research

Proposers may submit a proposal to provide services in one, multiple, or all of the above Support Areas. **Proposers should clearly identify which of the Support Areas the proposal is intended to address.**

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also



accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website

(https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Elaine Chau (Designated Contact) at (518) 862-1090, ext. 3676 or by e-mail <u>Flexergy@nyserda.ny.gov</u> or Sarah Rambacher (Designated Contact) at (518) 862-1090, ext. 3604 or by e-mail <u>Flexergy@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Venice Forbes (Designated Contact) at (518) 862-1090, ext. 3507 or <u>venicesolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility</u> <u>Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.

I. Introduction

NYSERDA offers objective information and analysis, innovative programs, technical expertise, and support to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. A public benefit corporation, NYSERDA has been advancing energy solutions and working to protect the environment since 1975. Visit <u>www.nyserda.ny.gov</u> to learn more about NYSERDA's offerings.

NYSERDA Program areas engage in policy and technical analysis support to groups within NYSERDA and to other external State energy policy and decision-makers. NYSERDA also routinely works collaboratively with other State agencies and entities to develop, implement, and evaluate energy policies and programs to support the State's clean energy and carbon reduction goals. Moreover, NYSERDA seeks to address the needs of disadvantaged communities¹ or otherwise underserved communities in the creation of an inclusive clean energy economy. Often, NYSERDA is called upon to support these efforts by undertaking research and analytic work to advance deliberations on general or specific energy and environmental proposals. RFQL 5548 establishes a pool of consulting firms qualified to support NYSERDA's program areas, with diverse technical, energy, economic, and environmental analytical capacity, and which can provide some services on short notice. NYSERDA frequently provides research, analytic, and modeling support on a range of topics, often with constrained time horizons. Access to the pool of consultants, with wide- ranging, high-quality technical expertise, established through this RFQL will augment and enhance NYSERDA's ability to undertake individual, time-sensitive projects. These retained resources will also be available to all NYSERDA Programs, providing technical expertise, as needed. The Support Areas described in this solicitation illustrate NYSERDA's current and anticipated mission.

II. Program Requirements

A. Services Requested

¹ **Disadvantaged Communities** – New York's Climate Act recognizes that climate change doesn't affect all communities equally. The Climate Act charged the Climate Justice Working Group (CJWG) with the development of criteria to identify disadvantaged communities to ensure that frontline and otherwise underserved communities benefit from the state's historic transition to cleaner, greener sources of energy, reduced pollution and cleaner air, and economic opportunities. On March 27, 2023, the CJWG finalized the disadvantaged communities criteria. An interactive map and associated resources are available online: https://climate.ny.gov/Resources/Disadvantaged-Communities-Criteria



As a result of RFQL 5548, NYSERDA expects to retain qualified contractors to provide services in each of the specified Support Areas. The number and type of services requested from the selected contractors will depend on the nature and complexity of the project, the contractor's expertise, the volume and frequency of the services requested by NYSERDA, the contractor's past performance and the absence of conflicts of interest. NYSERDA does not guarantee that all types of services will be requested or that all selected contractors will receive work pursuant to executed Umbrella Agreements. Upon a successful demonstration within a proposal, NYSERDA may designate contractors that have demonstrated "specialized capabilities" in specific areas. For example, a contractor may be designated as having specialized capabilities for a particular type of service requested if it demonstrates that it possesses exceptionally scarce qualifications or experience; specialized equipment or facilities not readily available from other sources; or proprietary data or methods. Submitted proposals must clearly articulate any proposed specialized capabilities, supported by a justification as to why these attributes may be exceptionally scarce, specialized, or proprietary. NYSERDA reserves the right to make all decisions regarding a successful demonstration of a specialized capability. Proposers are permitted, but not required, to team with partners (subcontractors) they consider would offer complementary expertise in the identified Support Areas.

B. Support Areas

Proposers are invited to submit a proposal describing their qualifications, skills, expertise with documented references, and personnel rates in one, multiple or all of the support areas described below.

- A. <u>Electric System Analysis</u>: Assistance may be requested for analysis and modeling of the electric power system. Assessments may include the economic and physical impacts of changes to elements of the electricity system such as generation, energy storage, transmission, and distribution, including new technologies and deactivation of existing fossil fuel infrastructure. Analyses may include capacity expansion, resource adequacy, and production cost modeling as well as thermal, voltage, and stability power flow analyses, production cost modeling and any other similar activities, and may include analysis of associated greenhouse gas and co-pollutant emissions.
- B. Life-Cycle Assessment: Assistance may be requested to perform life cycle and/or energy cycle assessments for clean technologies, and materials and/or products as well as life cycle analysis, including total fuel cycle analysis, for all relevant fuel pathways and energy end-uses in New York. Fuels of interest may include, but not be limited to, fossil fuels, nuclear power, renewable and alternative fuels, and energy carriers (e.g., electricity and hydrogen). Fuel cycle analysis may include, but not be limited to, the following processes: energy feedstock production; feedstock transportation and storage; fuel production; fuel transportation, storage and distribution; provision of energy service involving a conversion process (e.g., combustion in an engine or boiler), and disposal and/or recycling of resulting residual materials. The primary analytic outputs of interest may include: embodied energy by fuel type, energy required to produce a fuel, energy required to perform a service (e.g., miles of travel or space heating), fossil fuel energy requirements, emission levels of the various greenhouse gases, other pollutants, and other environmental indicators (e.g., water). Assistance may also be requested for evaluating the relative embedded emissions of various materials and products, applying or developing systems and databases for product and material metrics and/or the effects of policies or strategies related to materials and products.
- C. <u>Macroeconomic Analysis and Modeling</u>: Assistance may be requested to assess the impacts of energy and environmental policies on New York State's employment, income, output, disadvantaged communities² and mobility levels, and other global level parameters and social indicators. Analyses may be required to account for changes in investment and incremental costs of new technologies, energy savings from use of new technologies, changes in the price of electricity and other fuels, changes in energy expenditures and revenue to energy providers, opportunity costs, and changes from consumer and business expenditure patterns due to revenue that may be collected to cover the costs of the policies. Analyses may be conducted on a net impact basis; and any other similar activities. The Contractor may also be requested to conduct BCA analysis for NYSERDA.

² See Section I. Introduction of this RFQL for details on disadvantaged communities.



- D. Forecasting of Energy Use, Energy Prices, and Greenhouse Gas & Co-pollutant Emissions: Assistance may be requested to model New York State's energy system or components of the system on a "bottom-up" or "top-down" basis and produce long- term scenarios and forecasts. Outputs may include projections of energy demand by sector, subsector, technology, and fuel/energy carrier; projections of energy supply by technology and fuel; projections of fuel and electricity prices; and projections of greenhouse gas and co-pollutant emissions. Fuels may include but are not limited to natural gas; distillate and residual oil with varying sulfur content; various types and grades of coal; renewable or partly renewable resources including hydro, land-based and offshore wind, biomass, landfill gas, hydrogen from different feedstocks and processes, various bio-and renewable liquid fuels, photovoltaic systems, battery storage, and nuclear power. Sectors may include electricity, commercial, industrial, residential, and transportation. Prices for each fuel and customer sector may include commodity prices (e.g., the price at Henry Hub for natural gas or the price of crude oil for petroleum products), electricity capacity prices, retail prices (i.e., gas, electric, fuel oil), and transportation costs to various New York delivery points; and any other similar activities.
- E. Benefit Cost Analysis (BCA): Assistance may be requested to develop inputs necessary to conduct BCA of NYSERDA's public benefits programs including programs that target electric energy efficiency, natural gas and fuel oil efficiency, demand response, renewable electricity and fuels, distributed generation, and transportation efficiency. Inputs to BCA include estimation of benefits such as avoided energy and capacity costs, avoided distribution and transmission costs, wholesale price suppression, system reliability benefits, options benefits, macroeconomic impacts, and monetization of non-market goods such as comfort, health, and environmental impacts. In addition, the proposer must have experience with monetizing impacts of innovative building technologies as well as experience with estimating positive and negative impacts on operations and maintenance (O&M), water use, waste, and labor costs associated with the energy efficiency and other programs. Proposers must also have experience in identifying appropriate baselines, development of incremental measure costs, use of appropriate discount rates and time horizons, and life cycle analysis. Specific types of benefit-cost analyses may follow those in the New York State BCA Handbook for Total Resource Cost Test and/or other methods employed by NYSERDA and may also include Societal Cost Test, Utility Cost Test, Participant Cost Test, and Ratepayer Impact Measure; and any other similar activities.
- F. <u>Transportation Systems Analysis</u>: Assistance may be requested to analyze the effects of transportation programs and policies on energy efficiency and use and the effects of energy policies and pricing on transportation demand and use, and on ensuing greenhouse gas and co-pollutant emission. The proposer should be knowledgeable about and have expertise to analyze some or all of the following: alternative fuels and vehicle technologies; transit systems; on- and non-road systems and vehicles in all transportation subsectors; urban planning, mixed use developments and integrated transport systems; transportation demand; advanced transportation technologies, such as -intelligent transportation systems; transportation systems management and operations; and travel demand modeling. Examples of possible requests could include: evaluation of investment strategies for electric vehicle infrastructure deployment; comparative assessment of transportation demand reduction policies and strategies; analysis of state fleet electrification options; modeling of timing, scale, and locational needs of electric truck deployment; analysis of benefits and costs of utility investments in transportation electrification; and any other similar activities.
- G. <u>Health and Environmental Impacts Analysis and Research</u>: Assistance may be requested to perform environmental and health assessments related to energy policy options in support of a multi-pollutant policy analysis framework. This may include but not be limited to emissions measurements for different purposes and scale, emission inventory estimates, regional or micro-scale air quality measurements, modeling, and/or health impacts analysis, or retrospective studies to evaluate air quality trends and whether past policies have achieved anticipated environmental benefits. Activities may include compiling and analyzing best practices for energy technology deployment; measuring or modeling air quality with high time resolutions or performing health impact assessments due to emissions from existing and emerging energy technologies. Successful proposers may be requested to conduct analyses of environmental issues associated with energy policy and planning and development including but not limited to:



- Technology operational duty-cycle characterization;
- Development of realistic duty-cycle test-methods of characteristics energy efficiency and emissions performance of energy technologies;
- Emissions measurements (laboratory or field) or estimates (e.g., PM2.5 and precursors, SO2, CO, NOx, CO2, CH4 and other greenhouse gases or tracers, NH3, mercury, particulate number, size, and composition, volatile organic compounds, particulate matter, ozone precursors, and air toxics);
- Development of representative emissions inventories through laboratory and field studies to improve emission factors or activity information. Studies may inform New York State's Greenhouse Gas Inventory, the National Emissions Inventory, or develop a grided inventory for top-down and bottom-up reconciliation;
- Air quality monitoring or modeling using various existing and emerging tools for the pollutants listed above;
- Development of integrated energy systems, air quality, and health impact models;
- Estimates of the direct and indirect effects of energy production, use, transport, and storage on:
 - i. local, regional, national, or global air quality including climate
 - ii. human exposure health effects, and public health impacts
 - iii. wildlife,

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- iv. performance and costs of technologies,
- v. water quality,
- vi. changes in ecosystems, and
- vii. economic impacts of ecosystem degradation and recovery
- Health and environmental impacts of climate change;
- Costs and benefits of mitigation of environmental impacts; and
- Costs and benefits of incumbent and emerging energy technologies on health impacts.

Activities could also include reviewing and commenting on draft environmental or energy regulations; draft environmental impact assessments and statements, as well as State and federal licensing and permitting actions; providing technical analysis to support the review and development of studies related to such actions; and identifying viable alternatives to proposed activities addressed in the assessments and categorizing and developing responses to public comments; and any other similar activities.

H. <u>Fuel Delivery Infrastructure</u>: Assistance may be requested to undertake projects (1) evaluating changes in domestic gas supply and pipeline projects on the cost, reliability and capabilities of the natural gas infrastructure serving New York and the Northeast, (2) using modeling software to simulate pipeline operating conditions, (3) customizing and running models to produce simulations of day-to-day operations, (4) using transient hydraulic modeling software to look at changing system conditions following contingency events, (5) using the database of gas pipelines operating in New York to analyze the effects of increasing demand, new supply sources, and limited transportation capacity, and (6) identifying the potential natural gas system impact from emerging end-use applications such as, but not limited to, compressed natural gas (CNG) and liquefied natural gas (LNG) for transportation related uses.

Assistance may also be requested to analyze fuel supply and associated infrastructure in New York. This may include assessment of current and possible future supply and demand of petroleum products, coal, natural gas, renewable fuels (e.g., gaseous and liquid biofuels as well as solid biomass), and alternative energy carriers such as hydrogen. Such assessment may include fuel specific analysis of production costs, characterization of technological change (i.e., extraction or conversion technologies), and market dynamics affecting supply, demand, and prices. Analyses may also include an assessment of the current and future required infrastructure to develop, produce, process, refine, transport, and deliver these fuels to end-users in New York. The contractor may be requested to identify possible energy assurance issues such as supply disruption scenarios and strategies to respond to such events; and any other similar activities.

I. <u>Nuclear Energy</u>: Assistance may be requested related to current, new, and advanced nuclear reactors, nuclear power plants, and other nuclear technology applications. Assistance may be requested regarding design, fuel cycle, materials, construction, operation, or decommissioning. Assistance may be requested for: (1) review, evaluation, and response to reports, initiatives, rulemakings, and guidance from industry and the state and federal government pertaining to safety, design, cost, security, or environmental impact of nuclear generating and other nuclear fuel cycle facilities; (2) materials, design, and technology



applications research; ; (3) review, evaluation, and response to license amendment, exemption, and relief requests, as they relate to safety, design, security, and engineering issues; (4) review and evaluation of decommissioning reports, submittals, and activities; (5) decommissioning fund evaluation and analysis including sufficiency of funds and appropriate use; and (6) providing technical expertise and advice on nuclear matters as they may relate to potential health, radiological, economic, emergency preparedness, and environmental risks and impacts; and any other similar activities.

- J. <u>Policy Analysis and Technology Assessment</u>: Assistance may be requested to perform analyses and assessments of energy-related public policy initiatives and novel technologies. Analyses sought may be qualitative or quantitative and could include, but not limited to: assessments of best practices regarding regulatory and market-based policies to promote clean energy goals and objectives; analysis of proposed and/or enacted policy initiatives in regards to energy supply and costs and project siting guidelines/restrictions in New York and/or other regions, estimated effects on businesses in the State, impacts on consumers (i.e., ratepayers, taxpayers, or disadvantaged communities³), direct job impacts, and fiscal and tax implications for the State's general fund; technical and economic feasibility assessments of zero emissions technologies; and penetration studies including analysis of market activity of specific energy technologies, relative to other technologies, and changes over time, including historic information and forecasting of future activity; and any other similar activities.
- K. <u>Facilitation Services</u>: Assistance may be requested to develop strategic engagement plans, create collaborative processes for problem solving, moderate, mediate, and/or facilitate meetings or workshops. Proposers may be asked to support identifying stakeholders to invite to meetings, draft meeting agendas and briefing documents, conduct issue-specific research and interviews, as well as summarize meeting outcomes. Proposers must have experience in strategic facilitation, project management and planning, and encouraging dialogue to advance common understanding and problem solving among diverse groups of stakeholders. These stakeholder groups commonly include, but are not limited to, project developers, economic development organizations, the public, labor and workforce development organizations, non-governmental organizations, and local, state, and federal government entities.
- L. Workforce Development and Labor Economics: Assistance may be requested to estimate and characterize features of New York State's existing and future energy economy and workforce. Estimates might include but are not limited to: numbers of firms and workers engaged in activity directly or indirectly related to the energy sector, both statewide and for smaller geographies within the State; levels of investment and spending by firms, workers, and supply chains; levels of activity by firms and workers on different types of energy-related projects and training in different regions. Characterization might include: the skills, certifications, and educational backgrounds of workers by occupation, technology, and intra-state region; the size of firms and their connections with educational and governmental institutions; workers' levels of compensation and benefits by firm size, occupation, technology, disadvantaged community⁴ residents, or region; and worker demographics and affiliations, including but not limited to race, gender, income, veteran status, and union membership. Contractors may be requested to conduct analysis on equity and inclusion dimensions of workforce development and labor economics from a worker- centered perspective. Contracts may be asked to assess the effects of policies focused directly or indirectly on workforce outcomes and develop recommendations for programmatic changes or novel interventions in the energy sector and related labor markets. In addition, contractors may be asked to support implementing various workforce strategies and programs across a wide range of areas including but not limited to offshore wind, energy storage, energy efficiency, etc.
- M. <u>Climate Change Impacts and Adaptation Analysis:</u> Assistance may be requested to analyze the impacts of climate change in New York State, as well as adaptation and resilience strategies. Requests could be either quantitative (e.g., modeling) or qualitative (e.g., literature review and synthesis). Proposers should be knowledgeable about climate change in New York and demonstrate climate-related experience in one or more of the following sectors: agriculture, buildings, coastal zones, ecosystems, energy, health, telecommunications, transportation, or water resources. Proposers should note if they have experience with climate-related equity issues. Examples of types of requests could include: climate impacts to

³ See Section I. Introduction of this RFQL for details on disadvantaged communities.

⁴ See Section I. Introduction of this RFQL for details on disadvantaged communities.



vulnerable populations or disadvantaged communities⁵; impacts to the physical systems; financial or economic impacts various sectors, benefit-cost analysis of adaptation or resilience measures; case studies of adaptation implementation; and any other similar activities.

- N. <u>Large Scale Renewables Technical Analysis and Review</u>: To strengthen NYSERDA's engagement in advancing clean energy projects and industry development in New York, assistance may be requested to support services relating to offshore wind, large distributed (~5 MW AC), and utility-scale land-based wind and PV solar, and bulk energy storage systems (BESS), as well as the combination of renewable energy with storage and other dispatchable "Power-to- X" complementary technologies. Such support and review services are subdivided into the following categories⁶:
 - <u>Environmental, Ocean Users and Regulatory:</u> Support or develop environmental impact studies, permitting analysis, planning studies and risk assessment studies, site characterization campaigns, resource assessments such as historic or cultural, spatial mapping exercises, geotechnical and geophysical, marine, aviation, and safety/security risk assessments and cumulative effects assessments, Support with filings to regulatory proceedings, carbon accounting and life-cycle assessment and other related workstreams.
 - <u>Technology, Industry and Costs:</u> Analyze and provide estimates for potential project costs, including transmission, the impact of new and emerging technologies on cost, construction and construction operations cost estimates by major components or activity, costs associated with various wildlife mitigation options and requirements, maintenance costs, and the benefits of potential State actions on these costs. Synthesize and analyze national and international industry intelligence, new and emerging technology assessments and integration, resource assessments, forecasting, planning and other related workstreams.
 - <u>Transmission and Interconnection</u>: Support with grid transmission and interconnection tracking, transmission and/or interconnection analysis and planning, analyzing options and costs of injecting renewable energy into various interconnection points, cumulative regional/inter-regional impact analysis, needs assessments. Evaluate existing and potential local load and congestion points, support with filings to regulatory proceedings and other related workstreams.
 - <u>Supply Chain and Workforce</u>: Workstream to support understanding and enhancement of the supply chain and work force to maximize the economic benefits of renewable energy development. Development of supply chain tracking and analysis, cost benefit analysis, cross-regional supply chain cost comparisons, supply chain intelligence, supply chain investment monitoring, workforce development, workforce training need and opportunities, labor engagement, disadvantaged community⁷ support and engagement, work to identify or develop recommendations for training or advanced degree programs to fill any identified gaps, and related workstreams.
 - <u>Procurement and Financial Analysis</u>: Designing and supporting the implementation of Clean Energy Standard-compatible procurement and contracting to support renewable energy in a manner that fully considers ratepayer costs and benefits as well as potential legal implications of various approaches. Financial modeling or benchmarking studies, O/REC procurement support, Index Storage Credit (ISC) procurement support, project schedules and timelines, and other related workstreams.
- O. <u>Agriculture, Forestry and Other Land Use</u>: Assistance may be requested for assessing carbon sequestration, storage, and greenhouse gas (GHG) emissions at a landscape scale through field measurements, aggregating literature-based GHG emission/removal factors, analysis of Landsat and other satellite-based imaging metrics of land cover and land use, lidar, field measurements of GHG emissions and removals, surveys of landowners/renters and facility owners, and facility inventories. Proposers should be familiar with the tiered methods identified by the Intergovernmental Panel on Climate Change (IPCC) for creating national GHG inventories.
- P. <u>Multi-sectoral Analysis and Research</u>: Assistance may be requested in evaluating (1) cross-sectoral emissions reduction pathways, (2) cross-cutting policies and programs, (3) the interactive impacts of various decisions, and (4) other initiatives and topics that span multiple sectors or involve interactions between



sectors. Sample work activities may include but are not limited to: (a) assessing the impact of varying levels of electrification on fuel use, fuel supply chains, and electricity demand across multiple sectors; and (b) assessing the balance between use of alternative fuels and electricity across multiple sectors, including impacts on demand, emissions generation, cost, reliability, and other factors. *In their response, proposers are asked to explain the specific sectors in which they offer high levels of expertise.*

- Q. Environmental Market Analysis and Research: Assistance may be requested in analyzing and developing market-based environmental policies and initiatives. This assistance may encompass both (1) analyzing and developing individual market-based environmental policies and (2) considering the interaction of multiple such policies within and across sectors. Such policies could include but are not limited to cap and trade, clean transportation standards (also known as low carbon fuel standards or clean fuel standards), clean heat standards, and other market-based regulations designed to deliver on emissions reductions and/or advance alternative energy deployment in one or more sectors. Sample work activities may include but are not limited to: (a) developing emissions, cost, and price projections for such policies; (b) supporting air quality analysis associated with such policies; (c) assessing economic development and other impacts associated with such policies; and (d) providing specific recommendations for policy development. In their response, proposers are asked to explain any existing tools that they have relevant to this support area and/or their ability to develop such tools.
- R. Energy Equity Policy Analysis and Research: Assistance may be requested in undertaking research into various policy topics from an energy equity and climate justice perspective that centers the lived experiences of New York's historically marginalized communities, frontline communities, and low- and moderate-income households (or disadvantaged communities as identified by the criteria adopted by New York's Climate Justice Working Group). Sample work activities may include but are not limited to: (a) evaluating energy vulnerability and energy burden; (b) assessing energy system impacts as they intersect with social determinants of health; (c) assessing energy system impacts as they interact with access to energy services, access to transportation and mobility, and access to economic development opportunities and jobs associated with an inclusive clean energy transition; and (d) characterizing relevant quantitative and qualitative household and community metrics, conditions, and perspectives under current and potential future scenarios in a spatially granular manner. Proposers in this support area may be requested to conduct research that incorporates substantial engagement with community-based organizations and representatives of disadvantaged communities. In their response, proposers are asked to explain and demonstrate their deep understanding of underlying root causes of inequitable historical patterns of investment and disinvestment, their technical expertise in characterizing (both qualitatively and quantitatively) the resulting sociodemographic stratification of energy system impacts, as relevant to a variety of metrics, effects, outcomes, and topics, and the expertise, training, and skills their proposed team offer with regard to facilitating meaningful engagement with community-based organizations and representatives of disadvantaged communities.
- S. <u>Building Sector Analysis:</u> Assistance may be requested to evaluate across a broad range of building types (1) decarbonization potential, pathways, and options; (2) energy demand dynamics; (3) efficiency, affordability, reliability, and resilience considerations; (4) best practices, planning and strategic support focused on policies, regulations, programs and interventions supporting building decarbonization, (5) market insights/market context for retrofit and decarbonization technologies and markets relevant to the building sector in NY State. Sample work activities may include but are not limited to: (a) analyzing a broad range of decarbonization options / pathways relevant to different building types and typologies, such as energy efficiency, demand management, electrification, alternative fuel use/low carbon fuels, fuel cells, load flexibility/grid integration, thermal energy networks, and other; (b) developing, planning and supporting evaluation of implementation options for buildings-focused policies, regulations and initiatives, including but not limited to regulated and unregulated affordable housing, nonprofit-owned properties, and others targeting LMI communities; and (c) evaluating the impacts of buildings-focused interventions, including but not limited to impacts to energy systems, air quality and carbon emissions, consumer and wholesale costs, air pollution, and other. *In their response, proposers are asked to explain their experience with decarbonization, energy transition and planning for the building sector.*
- T. <u>Social Dimensions of Energy Systems and the Clean Energy Economy Analysis and Research</u>: Assistance may be requested to undertake research into the social and institutional dimensions of an equitable, inclusive,



and rapid energy transition across all sectors of New York's energy system and clean energy economy. Proposers in this support area may be requested to use their expertise in energy-related social sciences and humanities fields to produce inter- and multi-disciplinary research and analysis that effectively maps relationships between energy systems and social systems. Sample work activities may include but are not limited to: socio-spatial and socio-demographic analysis, ethnographic research, participatory action research, and other forms of inquiry that situate energy systems topics and issues within the lived experiences of people and communities. Research may involve a variety of objectives, scales, and scopes, ranging from -developing data and approaches to center household- and community-scale analysis and narratives within the context of macro energy systems modeling to conducting ethnographic or participatory action research at various field sites in collaboration with communities. Resulting analysis and research may leverage existing contributions from the fields of behavioral sciences, economics, energy systems analysis, and design to offer interdisciplinary breadth where appropriate. However, proposals that incorporate perspectives from diverse disciplines and conceptual frameworks in the social sciences and humanities, such as but not necessarily limited to sociotechnical systems, sociology/anthropology, political science, geography, and history, without overreliance on behavioral science and economic frames of inquiry are specifically and strongly encouraged. In their response, proposers are asked to explain the tools, approaches, methodologies, and disciplinary perspectives they utilize and demonstrate their experience conducting social and institutional research that is both rigorous and policy relevant.

Proposers may submit a proposal to provide services in one, multiple, or all of the above Support Areas. Proposers should clearly identify which of the Support Areas the proposal is intended to address.

⁵ See Section I. Introduction of this RFQL for details on disadvantaged communities.

⁶ Proposers should note subcategories listed are for reference only. Subcategories will be established as qualifications when NYSERDA issues mini-bids.

⁷ See Section I. Introduction of this RFQL for details on disadvantaged communities.



NYSERDA reserves the right to create new Support Areas to address any needs that arise outside of the defined support areas included in the issuance of this RFQL. In this instance, all existing firms in the Umbrella Agreement pool, along with any new proposers will be eligible to submit a proposal for the new Support Area(s).

C. Umbrella Agreements

A pool of qualified proposers will be selected through this RFQL to fulfill the needs of each of the identified Support Areas. NYSERDA will enter into zero-dollar Umbrella Agreements with the qualified contractor(s) for each Support Area, enabling NYSERDA to retain services as needs arise. An Umbrella Agreement is used because no estimate can be made in advance as to the type, amount, and complexity of the work each contractor will be requested to perform. An Umbrella Agreement is not a guarantee for any specific amount of future work.

There will be no initial cap to the number of proposers in any one subject matter area. However, NYSERDA may subsequently institute a cap for any or all Support Areas as a means of managing the number of resultant contracts. NYSERDA anticipates the Scoring Committee to convene periodically, no less than twice per year, to review and evaluate new proposals on a schedule depending on NYSERDA's needs and on the number of new proposals that are received. Upon appropriate notice, NYSERDA may forego or discontinue the rolling open enrollments to manage the number of resultant contracts. In deference to the established end of the contract period of January 31, 2029, the open enrollment mechanism will be active through December 31, 2026. No new Umbrella Agreements will be awarded after December 31, 2026.

D. Assignment of Work

When NYSERDA identifies a specific need under any of the Support Areas, the process options for retaining services include: 1) issuing a mini-bid to all of the qualified and contracted firms within the Support Area; 2) selecting any qualified and contracted firm in the Support Area for projects with a funding amount of \$50,000 or less; or 3) selecting a qualified and contracted firm that has successfully demonstrated specialized capabilities, as determined by NYSERDA.

The amount of work assigned to each contractor will depend on the contractor's particular expertise, the amount of work requested in the contractor's support area, past performance, current workload, actual or perceived conflicts of interest, references, deadline requirements, and the ability of the contractor to fulfill a Support Area, provide high quality, cost-effective, and timely services.

Compensation will be based on the contractor's direct and indirect personal services costs (included in the proposal and approved in the Umbrella Agreement) plus allowable expenses. Fees will be based on the contractor's hourly rates for the appropriate level of staff as well as for any subcontractors listed in the proposal and approved in the Umbrella Agreement. NYSERDA will negotiate each Task Work Order on the basis of demonstrated competence and qualifications, at fair and reasonable fees. Fee schedules shall be included in each proposal that identify rates for each member of the team by title, including subcontractors. Proposers are asked to consider the length of the Umbrella Agreement in proposing their fee schedules and annual escalation rates. Budgets for all work conducted will be included in the Task Work Order and approved by NYSERDA. The Task Work Order will also place a ceiling, or not-to-exceed amount, for each project.

Contractors who accrue billable hours beyond the ceiling in the Task Work Order, without approval in writing by NYSERDA, will do so at their own risk. Contractors will not be compensated for time spent in the preparation of any Task Work Order. Preparation of the Task Work Order is considered to be covered by the contractor's overhead expense.

If a Task Work Order includes a final report, a payment based on the final deliverable will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

E. Task Work Orders



The Task Work Order is representative of a discrete project (typically, a series of tasks) which requires external support and is assigned to a qualified contractor under the terms of the executed Umbrella Agreement between NYSERDA and that contractor. A direct contract or mini-bid process may be employed, at NYSERDA's discretion, to select the appropriate contractor(s) within a given support area. In response to a Task Work Order Request issued by NYSERDA, respondents provide a detailed response to the request, including staffing, hours, budget, and scope of work. A Task Work Order will not guarantee any specific amount of work but may contain a maximum dollar amount.

NYSERDA expects to issue, to selected contractors, requests for services, in the form of a mini-bid, in one or more of the Support Areas. For each such request, the selected contractor shall be required to:

- Prepare a draft Task Work Order with budget, for each project, for review and approval by NYSERDA;
- Negotiate the scope and cost of the technical assistance with NYSERDA;
- Upon agreement by all parties to the Task Work Order, provide the required assistance within the required time frame;
- Submit any deliverables to NYSERDA for review and approval; NYSERDA's review will ensure that the
 deliverable conforms to the Task Work Order, and;
- Provide required documentation of expenditures by Task, based on the Task Work Order, when seeking reimbursement from NYSERDA.

At the time of mini-bid issuance, NYSERDA may request and allow teaming arrangements between firms beyond those that were submitted for initial qualification under this RFQL.

Task Work Orders issued may either be milestone-based or time and materials (T&M), however any payments based on the final deliverable will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

NYSERDA reserves the right to add additional terms and conditions applicable to individual Task Work Orders commensurate with the type of work scope solicitated in such Task Work Orders. For example, a particular Task Work Order scope may warrant changes such as additional insurance to reflect risk assessment and industry standards, data protection or cyber security, confidentiality, among other things.

NYSERDA may request qualified Contractors to propose Cost Sharing for individual Task Work Orders. Cost sharing can be from the qualified Contractor, other team members, and other government or private sources. Contributions of direct labor (for which the laborer is paid as an employee) and purchased materials may be considered "cash" contributions. Unpaid labor, indirect labor, or other general overhead may be considered "in-kind" contributions. NYSERDA will not pay for efforts which have already been undertaken. The qualified Contractor cannot claim as cost-share any expenses that have already been incurred.

NYSERDA may require qualified Contractors producing content for individual Task Work Orders intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing</u> <u>Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

F. Funding & Schedule

Funding will be identified on a project-specific basis, and will be determined, in part, on the scope and subject matter of the Umbrella Agreements as they are developed according to needs expressed by NYSERDA. NYSERDA cannot anticipate whether the need will arise or if funding will be available for any, or all, of the Support Areas listed above.

The general Umbrella Agreements that result from this RFQL will remain in effect until January 31, 2029, and no new Task Work Orders will be issued after this date. Task Work Orders initiated prior to January 31, 2029 are intended to remain in effect until all tasks are completed, final work products are delivered to NYSERDA, and payment is issued.



III. Proposal Requirements

Identified Support Areas

Proposers are invited to submit, in the format described in this solicitation, proposals describing their skills, expertise, qualifications, and personnel rates in one, multiple or all of the Support Areas listed in this solicitation. Proposers must clearly identify Support Area(s) to which the proposal responds. Proposers are permitted, but not required, to team with partners (subcontractors) they consider would offer complementary expertise in the Support Areas:

- A. Electric System Analysis
- B. Life-Cycle Assessment
- C. Macroeconomic Analysis and Modeling
- D. Forecasting of Energy Use, Energy Prices, and Greenhouse Gas, & Co-Pollutant Emissions
- E. Benefit Cost Analysis
- F. Transportation Systems Analysis
- G. Health and Environmental Impacts Analysis and Research
- H. Fuel Delivery Infrastructure
- I. Nuclear Energy
- J. Policy Analysis and Technology Assessment
- K. Facilitation Services
- L. Workforce Assessment and Labor Economics
- M. Climate Change Impacts and Adaptation Analysis
- N. Large Scale Renewables Technical Analysis and Review
- O. Agriculture, Forestry, and Other Land Use
- P. Multi-sectoral Analysis and Research
- Q. Environmental Market Analysis and Research
- R. Energy Equity Policy Analysis and Research
- S. Building Sector Analysis
- T. Social Dimensions of Energy Systems and the Clean Energy Economy Analysis and Research

This RFQL allows for new support areas to be created when unforeseen and ongoing needs are desired by NYSERDA. The ability to create new support areas will be restricted to the first three years of the solicitation, until December 31, 2026, however NYSERDA reserves the right to extend the solicitation. Firms may submit up to two proposals to new and existing support areas over the course of the open enrollment period to accommodate any changes of in-house capabilities. This open enrollment allows contractors to submit proposals up to a defined due date of December 31, 2026 to reflect the planned end date of the anticipated term of the Umbrella Agreements of January 31, 2029.

Length & Format

Proposals should not be excessively long or submitted in an elaborate format that includes expensive binders or graphics. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, RFQL 5548, and the page number.

Outline

Each separate Support Area proposal shall be uploaded into Salesforce as three separate documents: (1) Proposal and Supporting Documents; (2) Attachment A: Project Personnel and Rates Form; and (3) Attachment B: Sample Agreement. These three documents should contain, at a minimum, the following:

Document 1: Cover Letter and Main Body of Proposal

Cover Letter(s) (1 page suggested)

Proposers shall submit a cover letter on company letterhead that:

• References RFQL 5548



- Specifies the Support Area, by name and letter, where services are being offered
- Summarizes the proposer's ability to perform such services
- Is signed by a person with authority to enter into a contract with NYSERDA



Letters from subcontractors included in the proposal must be included in each Support Area proposal and include the same information included in the proposer's cover letter.

Table of Contents (1 page)

Proposers should present a comprehensive table of contents that outlines the proposal format. For each Support Area offered, the items listed below must be provided, regardless of whether they have been presented in another proposal:

- a) Overall Experience, Capabilities, and References
- b) Personnel and Qualifications
- c) Conflicts
- d) Résumés

Support Area Proposal(s)

Proposals will be evaluated independently for each Support Area. Salesforce requires each proposer to submit a separate proposal for each Support Area with distinct language for each. Salesforce allows proposers to save and restart solicitations to allow for ample time to complete before the deadline.

Each Support Area proposal must include the following subsections:

- a) Overall Experience, Capabilities, and References (2-4 pages) Proposers must describe their expertise and ability as a team/firm to deliver services in the proposed Support Area(s). This should include the aggregate number of years working in this Support Area(s) and a brief summary of at least one, and no more than three, similar projects. The project descriptions should specify the level of involvement of the proposing firm and subcontractors and the results/deliverables of the project. For at least one of the projects mentioned, proposers must include customer contact names and phone numbers. Proposers with specialized capabilities must articulate those capabilities in the proposal to assist NYSERDA's understanding of them and the capabilities that may be available to address specific needs identified among broader support areas. Proposers can reference Section II. Program Requirements Section A. Services Requested of this RFQL for further explanation.
- b) Personnel and Qualifications Summary (2 pages) Proposers must identify and describe the company or organization that will be the prime contractor under this RFQL and identify all staff members, teams, and subcontractors that are to be involved in providing services in the Support Area(s), with descriptions of qualifications and past working relationships among team members and subcontractors. Proposals should include an organizational chart, if necessary. Proposers must identify the project manager who will serve as the single point of contact under this RFQL. Proposals must describe the accomplishments, experiences, and expertise of the individuals comprising the proposing team relevant to the Support Area and reference one-page résumés (provided as an attachment) that highlight recent experiences of all individuals who would be directly involved in providing services.
- c) Conflicts (1 page) The firm, its principals, subcontractors, and any personnel of the firm must be free from any financial or similar interest in any product or service which may conflict with or appear to conflict with the objectivity of the services provided to NYSERDA. Proposers must submit a statement of conflict of interest and on a yearly basis if a TWO is assigned following the previous year's conflict of interest form. If any affiliations exist, a statement must be provided verifying these affiliations do not conflict with or appear to conflict with the objectivity of providing services to NYSERDA and its customers. Non-disclosure of any affiliation can result in the termination of a contract, if awarded.
- d) Résumés Include one-page résumés that highlight recent experiences of all individuals (proposer and any subcontractors) who would be directly involved in providing services. For ease of reference, organize the résumés in alphabetical order by last name of the individuals providing services, referencing in each résumé header the Support Area(s) they will be directly involved with. Individual résumés shall not exceed one (1) page each.

Document 2: Attachment A: Project Personnel and Rates Form



Proposers must provide a Project Personnel and Rate form (Attachment A) and submit the name, job title, and fully-burdened hourly salary for each individual in the proposal and all subcontractors who would perform the work under an Umbrella Agreement with NYSERDA. Note: Any escalation rates must be identified for the full five-year contract term.

Indirect Cost

With the Project Personnel and Rates Form, include supporting documentation to describe indirect cost (overhead) rate(s) included in your proposal as follows:

- a) Describe the basis for the rates proposed (i.e., based on prior period actual results; projections; federal government or other independently approved rates).
- b) If rate(s) is approved by an independent organization, such as the federal government, provide a copy of such approval.
- c) If rate(s) is based on estimated costs or prior period actual results, include calculations to support proposed rate(s). Calculation should provide enough information for NYSERDA to evaluate and confirm that the rate(s) are consistent with generally accepted accounting principles for indirect costs.

NYSERDA reserves the right to audit any indirect rate presented in the proposal and to make adjustment for such difference. Requests for financial statements or other needed financial information may be made if deemed necessary.

NYSERDA is not requiring proposers to estimate travel or other direct costs as part of proposals, but reasonable costs for these may be included as an element of TWOs, as appropriate.

Document 3: Attachment B: Sample Agreement

Please upload a page stating that the terms are acceptable. If a firm does not accept the terms as written, a redline version of those terms and conditions that are unacceptable should be uploaded. Providing alternative terms does not guarantee NYSERDA's acceptance of those alternative terms.

Proposal Materials & Effort

All material submitted as part of this RFQL process becomes the property of NYSERDA. Proposers will not be reimbursed by NYSERDA for any costs associated with the preparation of their proposals.

IV. Proposal Evaluation

Whether submitted in accordance with the initial due date as provided in this document or in response to the open enrollment period that allows new prospective contractors to submit proposals beyond the first RFQL deadline, all proposals that meet the submission requirements will be reviewed by a Scoring Committee. The Scoring Committee will consist of NYSERDA staff and external subject matter experts, if deemed appropriate by NYSERDA. NYSERDA Staff and external subject matter experts (as deemed appropriate by NYSERDA) will evaluate all proposals based on the same pre-established evaluation criteria of the initial RFQL.

Proposals will be evaluated based on the pre-established qualitative criteria that will require a minimum score in order to be accepted as a successful proposer in any one Support Area. Firms may apply to any number of Support Areas. The criterion for firms to successfully demonstrate a specialized capability will be determined by the evaluation criteria, the Scoring Committee recommendation, and NYSERDA's discretion. At NYSERDA's discretion, as part of the evaluation process, proposers may be asked to have appropriate representatives participate in an in-person interview in Albany, New York, through a webinar, or by conference call prior to final selection. Proposers will be notified if they are requested to participate in an interview.

Responses to this RFQL will be reviewed and assigned scores based on the criteria highlighted below, as well as other programmatic and management factors deemed appropriate by NYSERDA.

Overall Experience, Capabilities, and References

- Previous experience in the conduct and delivery of similar or related services.
- Demonstrated ability to complete projects on schedule.



- Quality and relevance of previous work as evidenced by sample projects.
- References substantiating with evidence the contractor's abilities and past performance.
- Responsiveness to NYSERDA's request as specified in this RFQL, including overall clarity and organization of the proposal.

Personnel and Qualifications

- Adequacy/depth of corporate resources to provide requested services.
- Qualifications and expertise of the personnel/team in relevant Support Areas
- Clear identification of staff that will be assigned to various project types.

Other Considerations

- Past experiences with contractor, notable position within the firm's industry, accomplishments on similar projects.
- Combination of contractors needed to deliver all services needed in a timely and professional manner.
- Demonstrated specialized unique capability that is considered a priority to a specific TWO which cannot be
 predetermined. Therefore, contractors must articulate specialized capabilities (e.g., unique or exceptionally
 scarce qualifications or experience, specialized equipment, or facilities).

Fee Schedule

• Reasonableness and relative competitiveness of labor rates, associated fees, escalation rates and overhead.

State Finance Law sections 139-j and 139-k - In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

V. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- (media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:



Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractor prior to contractor forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at <a href="http://www.tax.ny.gov/pdf/publications/sales/pub22

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 5 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately NYSERDA expects to notify proposers following a convening of the Scoring Committee (approximately no less than twice per year). Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Elaine Chau by e-mail <u>Flexergy@nyserda.ny.gov</u>. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate



the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer



and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|--|
| Maintain up-to-date SOC 2 Type 2 Assessment | Maintain Cyber Security Insurance |
| Report and provide to NYSERDA upon request. | Provide a signed self-attestation on an annual |
| Maintain Cyber Security Insurance | basis for multiyear contracts |
| Provide a signed self-attestation on an annual | |
| basis for multiyear contracts | |

Attachments:

Attachment A – Project Personnel and Rates Form Attachment B – Sample Agreement



Heat Recovery Project Development

Program Opportunity Notice (PON) 5547 \$27,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

- Categories 1, 2, and 4: Applications accepted on a first-come, first-served basis dependent on funding availability until November 17, 2025 by 3:00 PM Eastern Time (ET).
- Category 3:
 - Round 1 Proposals due November 7, 2024 by 3:00 PM ET.
 - Round 2 Proposals due June 3, 2025 by 3:00 PM ET.
 - Further rounds will be announced based on available funding.

Program Summary

The NYSERDA Heat Recovery Project Development Program (the "Program") aims to animate the New York State (NYS) marketplace for heat recovery solutions by working with consulting engineers, heat recovery solution providers, building owners and operators, and other key stakeholders to develop a robust pipeline of heat recovery retrofits. To accelerate heat recovery retrofit project development, the Program provides cost-share to Applicants for four categories of activities:

- Category 1: Heat Recovery Opportunity Assessment provides cost-share for Consultants to assess a Property's heat recovery opportunity by quantifying the heat that is currently rejected and analyzing its potential to be repurposed. The goal of the assessment is to inform the building owner's decision on whether to move forward with heat recovery project design. Applications will be accepted on a first come, first served basis.
- Category 2: Heat Recovery Project Design provides cost-share for Consultants to develop an implementation-ready, technically, and economically viable design of a heat recovery system for an existing Property. Applications will be accepted on a first come, first served basis.
- Category 3: Heat Recovery Demonstration provides cost-share for the implementation of innovative and effective heat recovery systems in an existing Property. Category 3 will accept multiple rounds of Proposals, as listed above. Proposals will be evaluated based on the Proposal Evaluation Criteria outlined on page 11.
- Category 4: Manufacturer Growth Initiative provides cost-share to solution providers qualified by NYSERDA's <u>RFQL 5217 Heat Recovery Solutions</u> for business development services. Applications from eligible Applicants will be accepted on a first come, first served basis.

Eligibility: Existing multifamily, commercial, institutional, industrial, and manufacturing buildings and facilities are eligible for Categories 1-3. Solution providers qualified through NYSERDA's RFQL 5217 are eligible for Category 4.

Funding: The funding is broken down into four categories according to the below table:

| Category | NYSERDA Cost-Share | Maximum NYSERDA Funding Per Award |
|---|--|--------------------------------------|
| Category 1: Heat Recovery Opportunity Assessment | Up to 75% | \$40,000 |
| Category 2: Heat Recovery Project Design | Up to 75% | \$80,000 |
| Category 3: Heat Recovery Demonstration | Up to 50% OR Up to 75% for Projects located in <u>disadvantaged communities</u> or consisting of <u>Affordable</u> <u>Multifamily Housing</u> | \$2,000,000 |
| Category 4: Manufacturer Growth Initiative | Up to 75% | \$100,000 |

Resources: Visit the <u>Heat Recovery Solicitation Page</u> for template documents and the <u>Heat Recovery</u> <u>webpage</u> for other current resources.

Application and/or Proposal Submission

Categories 1, 2 and 4

Completed applications for Categories 1, 2 and 4 will be accepted via <u>JotForm</u> through November 17, 2025, or until funds are fully committed. Applicants will receive a confirmation email of application receipt.

Category 3

Completed proposals for Category 3 will be accepted via the "apply online" link on the <u>Heat Recovery</u> <u>Project Development Program - Category 3 Demonstration funding opportunity</u> listed on the <u>Current</u> <u>Funding Opportunities</u> page.

For detailed instructions on how to submit a proposal (online or paper submission), click the link <u>"Application Instructions and Portal Training Guide [PDF]"</u> located in the "<u>Current Funding</u> <u>Opportunities</u>" section of NYSERDA's website.

Informational Webinar: NYSERDA will host an informational webinar on Wednesday, February 19, 2025 at 11:00 AM ET. <u>Register for the webinar here.</u> Questions may be submitted until 5 PM ET the day before the webinar by emailing questions to HeatRecovery@nyserda.ny.gov.

Questions: No communication intended to influence this procurement is permitted except by email at <u>HeatRecovery@nyserda.ny.gov</u>. for technical questions. If you have contractual questions concerning this solicitation, contact Lori Armstrong at Lori.Solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a

proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All applications must be received by 3 PM ET on the dates noted above. Late or faxed applications will not be accepted. Incomplete applications may be subject to disqualification. It is the Applicant's responsibility to ensure that all pages have been included in the application.

Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit applications. The online application system closes promptly at 3 PM ET. Attempted edits or submission after 3 PM ET on the date above, will not be accepted.

For ease of identification, all electronic files should be named using the Project name in the title of the document.

Online submission is preferable. Applicants may submit Word, Excel, or PDF files (file formats include csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible.

If changes are made to this solicitation, notification will be posted on the "Current Funding Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>.

Table of Contents

| Pro | ogram Summary | . 1 |
|------|---|-----|
| | Application and/or Proposal Submission | . 2 |
| | Categories 1, 2 and 4 | . 2 |
| | Category 3 | . 2 |
| ١. | Program Definitions | . 5 |
| II. | Introduction | . 5 |
| III. | Program Requirements | . 6 |
| | Program Eligibility | . 6 |
| | Eligible Buildings | . 6 |
| | Eligible Consultants | . 7 |
| | Eligible Manufacturers | . 7 |
| | Category 1: Heat Recovery Opportunity Assessment Requirements | . 7 |
| | Category 2: Heat Recovery Project Design Requirements | . 7 |
| | Category 2 Eligible Projects | . 8 |
| | Category 3: Heat Recovery Demonstration Requirements | 10 |
| | Category 3 Eligible Projects | 10 |
| | Proposal Evaluation Criteria | 11 |
| | Program Policy Factors | 12 |
| | Category 4: Manufacturer Growth Initiative Requirements | 13 |
| | Growth Initiative Tasks [1 - 5]: | 13 |
| | Deliverable Submission | 15 |
| | Payment, Procurement, and Schedule | 15 |
| | Funding Caps | 15 |
| | Eligible Expenses | 16 |
| IV. | Application Requirements | 16 |
| | Categories 1 and 2 | 16 |
| | Category 3 | 17 |
| | Category 4 | 18 |
| V. | General Conditions | 18 |
| VI. | Attachments: | 22 |

I. Program Definitions

Affordable Multifamily Housing – Projects in which at least 25% of the units are, or are expected to be, occupied by households earning not more than 80% of the Area or State median income, whichever is higher. Multifamily buildings are buildings with 5 or more dwelling units. Refer to the affordability criteria detailed in the <u>Affordable Multifamily Building Guidelines</u> available on the <u>Heat Recovery</u> webpage.

Applicant – The individual or firm applying to this solicitation. In most cases the Applicant will be the Consultant performing work on behalf of the Customer, though any member of the Project Team is eligible to act as the Applicant. NYSERDA will contract with the Applicant to manage the defined scope of work for the defined budget.

Customer – The eligible New York State building owner requesting the Program funding for their Property.

Consultant – The individual or firm providing expert advice and technical services. The Consultant will be performing the engineering analysis and feasibility of the Project and provide expert, objective, and customized technical services.

Heat Recovery Design – A thermal system designed to save energy at a Property by capturing waste heat for reuse, consisting of four key components: a waste heat source, heat transfer technology, a transfer medium, and a heat sink (the end-use of the recovered energy). The recovered energy may be stored for later use within the Project boundary.

Project – The set of proposed activities and tasks to be completed as described in the Scope of Work or Proposal submitted to the Program.

Property – The building(s) and/or facility(ies) within the scope and boundary of the Project.

Project Team – The Customer, Consultant(s) providing engineering analysis and design services, and any project facilitators or subcontractors engaged to support the Project.

II. Introduction

The goal of the Heat Recovery Program is to jumpstart the nascent market for heat recovery solutions as an economical approach to decarbonization for a broad swath of existing buildings in NYS.

According to <u>Lawrence Livermore National Lab (LLNL)</u>, 68% of all U.S. energy consumed in 2021 was rejected or wasted through various system inefficiencies. NYS's building infrastructure contributes to this problem by rejecting heat through a variety of processes including ventilation, cooling, and wastewater systems. Heat recovery solutions can turn this problem into an opportunity by recovering and reusing energy that would otherwise be rejected. This is an essential step in most building decarbonization pathways.

Recent projects, including the <u>demonstration projects advanced through NYSERDA's Empire Building</u> <u>Challenge</u> (EBC), have shown that heat recovery is a key component of the decarbonization strategy for many of New York's existing building stock. All the projects awarded by EBC have featured heat recovery PON 5547 Heat Recovery – Version 3 (February 2025)

Page 5

in some form as part of <u>a phased decarbonization strategy</u>. By increasing adoption of heat recovery solutions amongst a larger share of NYS buildings, more building owners will reduce costs by recapturing energy they have already paid for.

To accelerate the growth from 10 to 100 successful heat recovery projects in NYS, the Program will:

- Support projects demonstrating the technical and economic feasibility of heat recovery solutions that are replicable across the State's existing building stock, reducing energy use and enabling deeper decarbonization.
- Provide cost-share for engineering analysis, design services, and implementation to support the inclusion of heat recovery energy conservation measures within a wider existing building retrofit and decarbonization plan.
- Attract best-in-class equipment manufacturers, solution providers, and other businesses to invest in innovation, product development, and technology transfer to bring forward the most beneficial heat recovery solutions for New York's building stock.
- Engage Consultants to provide engineering expertise and experience necessary to identify and implement heat recovery projects, while developing deeper industry expertise and experience with heat recovery projects in different building typologies.
- Gather real world insights on the shift from linear to circular approaches to energy management to identify opportunities and overcome barriers to building decarbonization, and share best practices and lessons learned.

These activities aim to accelerate confidence in heat recovery as a promising approach to decarbonization and to increase the number of building retrofit projects incorporating heat recovery energy conservation measures to reduce energy use and emissions.

III. Program Requirements

Program Eligibility

To qualify for Program Categories 1, 2, and 3, a Project Team must include an eligible Consultant and a Customer representing an eligible building.

Eligible Buildings

An existing Property of any size that is located in New York State and that falls under the classification of commercial, industrial, institutional, manufacturing and/or multifamily is eligible. New construction projects and single-family buildings are not eligible for this Program. This solicitation has funding to support end-use Customers who pay the System Benefits Charge (SBC) and end-use Customers who do not pay the System Benefits Charge. Clean Energy Fund (CEF) funding may only be awarded to Projects that serve end-use Customers who pay the SBC on either a portion of or on their entire electric bill at the Property. \$4,500,000 in Regional Greenhouse Gas Initiative (RGGI) funding may be awarded to Projects that serve end-use Customers who do not pay the SBC on their electric bill at the Property.

The boundary of a Project under this Program pertains to either a single building or multiple buildings that share energy services. When the Project boundary encompasses a single building, any rejected energy should be reused within that building's boundaries. When the Project boundary spans multiple buildings, it is still necessary to reuse the rejected energy within the defined boundary but not necessarily in the same building that rejected it.

Eligible Consultants

Eligible Consultants are the engineering or sustainability Consultant working on behalf of the eligible Customer. The Consultant must demonstrate experience and expertise in clean energy services delivery to commercial, industrial, institutional, manufacturing and/or multifamily Customers in NYS and provide expert, objective, and customized technical services to inform on the capability for heat recovery in the proposed Property.

NYSERDA reserves the right to limit the number of active Projects a Consultant can have within the Program at any given time.

While it is not required for a Project to include a FlexTech Consultant, Customers in need of a Consultant may choose from NYSERDA's <u>FlexTech Consultant list</u>.

Eligible Manufacturers

To be eligible for Category 4, the Applicant must be a qualified solution provider through <u>RFQL 5217 –</u> <u>Heat Recovery Solutions</u>.

Category 1: Heat Recovery Opportunity Assessment Requirements

Please see Attachment C - Category 1 Scope of Work Template for full details on expected tasks and deliverables for the opportunity assessment.

Category 1 provides funding to document current building infrastructure, quantify and diagram rejected heat from current operations (see examples of Energy Flow Diagrams on the <u>Heat Recovery webpage</u>), and explore the feasibility of potential cost-effective measures to recover and reuse heat to reduce total energy consumption and emissions. Rejected heat from existing building ventilation, cooling, wastewater and internal processes should be considered in the opportunity assessment, as well as the potential to incorporate thermal storage. The goal of the opportunity assessment is to provide the Customer with actionable information to inform their decision-making to move forward with a heat recovery project design.

Applicants can receive funding for up to 75% of total Project cost, capped at \$40,000, to create and deliver opportunity assessments.

Category 2: Heat Recovery Project Design Requirements

Please see Attachment D - Category 2 Scope of Work Template for full details on expected tasks and deliverables for the project design.

Category 2 provides funding to develop an implementation-ready, technically, and economically viable design of a heat recovery system for an existing Property. Energy recovery from ventilation, cooling, wastewater systems and other internal processes are eligible, as is the inclusion of thermal storage measures to maximize the usefulness of recovered energy.

Applicants can receive funding for up to 75% of total Project cost, capped at \$80,000, to create and deliver designs for an existing Property. These designs should have the potential to significantly improve the heat recovery performance of the Property.

Participation in Category 1 is not a requirement to participate in Category 2.

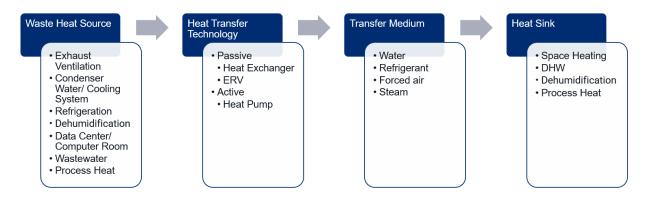
Category 2 Eligible Projects

Eligible Project designs must improve the energy performance of existing Properties by identifying and capturing rejected heat from an existing building system or process, then reusing the energy to reduce total energy consumption. The captured energy can be stored before being reused for one or more purposes, i.e., heat sinks, within the Project boundary.

To qualify for funding under Category 2, Project Teams must have identified a waste heat source and propose a Heat Recovery Design concept consisting of the following four (4) components:

- 1. Waste Heat Source
- 2. Heat Transfer Technology
- 3. Transfer Medium
- 4. Heat Sink

Examples of these components are listed below:



Some examples of design concepts include, but are not limited to the following:

- Ventilation Exhaust Heat Recovery, including:
 - Integrating an energy recovery ventilator (ERV) into existing or modified building ventilation systems
 - \circ $\;$ Installing "run around coils" to building ventilation exhaust
- Cooling and Dehumidification Process Heat Recovery, including:

PON 5547 Heat Recovery – Version 3 (February 2025)

- Condenser water heat recovery, using heat recovery chillers or water source heat pumps (WSHP) to extract heat from the condenser water loop before exhausting heat into the atmosphere with cooling towers or dry coolers
- Distributed WSHPs on ambient/condenser water loops, enabling heat sharing across the building
- Other refrigeration, data center, or cooling heat recovery through variable refrigerant flow (VRF) systems or hydronic system heat extraction
- Wastewater Heat Recovery, including:
 - Wastewater heat pump, recovering heat from wastewater at building scale before it exits to the municipality's sanitary sewer main
 - Drain water heat recovery coil: preheat fresh makeup water by coiling it around a primary drainpipe to recover waste heat before going into the water heater
 - o Steam condensate heat recovery prior to rejecting condensate into the sanitary sewer
- Process Waste Heat Recovery, including:
 - Capturing the waste heat generated by industrial or other processes to be reused within a plant's process streams or to produce electricity on-site
- Thermal Storage Technology incorporated into eligible Heat Recovery Designs, including:
 - Ice tanks, phase change material (PCM), water tanks, condenser water storage, molten salt, geothermal, etc.

Where applicable, Consultants incorporating heat recovery products should first consider equipment qualified through NYSERDA's <u>RFQL 5217 - Heat Recovery Solutions</u>.

NYSERDA seeks a diverse range of Project types including various building typologies, existing HVAC configurations, occupancy types, and geographies.

Category 3: Heat Recovery Demonstration Requirements

Category 3 introduces implementation funding for Projects to demonstrate the technical and economic feasibility of innovative heat recovery solutions in an existing Property. Through Category 3, NYSERDA seeks Projects that:

- 1) Use innovative heat recovery solutions to deliver significant energy and emissions savings.
- 2) Can be a model for replication across the State's existing building stock.

The Program will accept multiple rounds of proposals, as listed on page 1. Proposals will be evaluated based on the Proposal Evaluation Criteria outlined below. Proposers should take care to address all the evaluation criteria described in the Proposal Evaluation Criteria.

Proposals may receive up to \$2,000,000 to implement eligible heat recovery Projects. Cost-share from the Project Team is a requirement for Category 3 Projects. For Projects located in <u>disadvantaged</u> <u>communities</u> or consisting of <u>Affordable Multifamily Housing</u>, the Project Team must contribute a minimum of 25% of the total Project cost. For all other Projects, the Project Team must contribute a minimum of 50% of the total Project cost.

Category 3 Eligible Projects

A Project must improve the energy performance of the Property by capturing rejected energy from an existing building system or process and reusing the energy to reduce total energy consumption. The captured energy can be stored before being reused within the Project boundary. The Project must propose a Heat Recovery Design consisting of the following four (4) components: waste heat source, heat transfer technology, transfer medium, and heat sink (the end-use of the recovered waste heat).

A Project must propose an innovative heat recovery solution. An innovative solution is a method or technology that challenges or outperforms conventional approaches, prioritizing forward-thinking designs over standard, code-compliant, and widely adopted practices in NYS. An example of a standard code-compliant practice is the installation of Dedicated Outdoor Air Systems (DOAS) as Makeup Air Units (MAUs). Proposals should include technologies that are not already widely adopted in NYS, well-known to engineers and building operators, or mandated by existing codes. The technologies proposed should achieve a level of heat recovery efficacy that exceeds commonly available solutions. The Program encourages proposals that demonstrate a wide variety of heat recovery technologies, sources of waste heat, and end uses for the recovered waste heat.

Below are four examples of innovative heat recovery solutions with the potential for impact and replicability in existing buildings in NYS. Eligible Category 3 Projects include, but are not limited to, the following:

Data Center Heat Recovery: A solution that recovers and reuses waste heat from data center operations, resulting in lower utility energy demands, such as using heat exchange systems or novel waste heat-to-power conversion methods.

High Temperature Heat Pumps: A solution that leverages waste heat recovery with commercially available high-temperature heat pumps to meet process heating requirements of up to 150°C/302°F, which results in improved process energy efficiency.

PON 5547 Heat Recovery – Version 3 (February 2025) Page 10 Packaged Exhaust Heat Recovery: A high-efficacy packaged wastewater or ventilation heat recovery solution without the complexity and costs of onsite stick-built heat exchangers.

Thermal Storage: A solution that allows heat to be recovered at one point in time and used at another, helping to downsize heating and cooling load and provide grid services. Targeted solutions, such as phase change material (PCM) will provide a higher energy density than water and ice.

Supporting Documentation

The proposal must include a Basis of Design (BOD) narrative and/or one-line concept diagrams with essential details to reasonably validate feasibility, procurement budgeting and construction timeline. Proposers must have completed due diligence, such as an opportunity assessment or equivalent study, prior to submitting a proposal.

Timeline

Projects must begin construction within 1 year of the contract execution date. Exceptions may be made on a case-by-case basis. Projects that have already begun construction prior to NYSERDA's award announcement are ineligible.

Selected proposals will work with the NYSERDA team to qualify their proposed solutions through <u>RFQL</u> <u>5217 - Heat Recovery Solutions</u>.

Proposal Evaluation Criteria

Proposals that meet solicitation requirements, as outlined in IV. Application Requirements, will be reviewed by a Scoring Committee using the Proposal Evaluation Criteria below **listed in order of importance.**

1. Impact

- The proposed heat recovery solution represents a method or technology that goes beyond conventional approaches, prioritizing forward-thinking designs over standard, code-compliant, and widely adopted practices in NYS.
- The GHG emissions reduction and energy savings from this Project are significant and credible. In terms of energy savings, the proposal examines the Project's impact on the grid and explains that the impact will be beneficial.
- The reuse of waste heat from the Project is significant and credible.
- The proposal explains the non-energy benefits resulting from the Project, such as improved indoor air quality, better occupant comfort, job creation, enhanced resilience, etc.
- The Project Team has the capacity and expertise needed to implement the proposed Project.
- The Project design is well defined and comprehensive. The proposal includes a well-articulated Basis of Design that is accompanied by comprehensive schematic design drawings or detailed concept diagrams.
- The proposal integrates the heat recovery solution seamlessly into the overall Project design, demonstrating that the solution is a core component rather than an add-on.

2. Scalability

- The proposal explains that the heat recovery solution has strong potential for widespread adoption within the proposer's NYS portfolio or by the broader NYS market. The proposal provides the square footage or count of existing buildings within the proposer's NYS portfolio, and/or in NYS in general, that are similar to the proposed building and have potential to replicate the proposal's approach.
- The proposal explains other factors that could positively impact the Project's replication potential, such as ease of implementation, commitment from the building owner to replicate this solution across their portfolio or lead time of equipment and its impact on adoption.
- All aspects of the proposed solution are readily deployable for future sites. The proposal explains the commercial readiness of proposed solution, such as if the solution has AHRI certification.

3. Cost Effectiveness

- The Project Team demonstrates commitment by providing significant private investment. The level of private investment is appropriate for the building ownership and building type.
- The proposal identifies funding sources or a financing strategy for implementation.
- The Project cost is reasonable, and a detailed budget is provided that shows hours and dollars allocated to each task.
- The proposal examines the costs and benefits of the Project in terms of total investment relative to the energy and carbon intensity improvements, using metrics such as cost per MMBtu reduction and cost per ton of CO2e reduction.

Program Policy Factors

A Scoring Committee will review and rank all Category 3 proposals. NYSERDA will review this evaluation and ranking and may consider the following program policy factors in making award selections.

- Benefits of Project funding to <u>disadvantaged communities as defined by the Climate Justice</u> <u>Working Group</u>, particularly Projects involving affordable housing, industrial, institutional, manufacturing facilities or P-12 schools.
- Diversity of awards by solution, geography, building typology, or market sectors including affordable housing, commercial, industrial, institutional, manufacturing and/or multifamily.
- Whether or not the end-use Customer pays the SBC on their electric bill at the Property, which determines the source of NYSERDA funding (CEF or RGGI) to be awarded.

At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Category 4: Manufacturer Growth Initiative Requirements

Through <u>RFQL 5217 - Heat Recovery Solutions</u>, NYSERDA promotes innovative, scalable, and costeffective heat recovery products to make them more attractive for New York Property owners and design and consulting engineers to implement in their projects. Recognizing that many of these products may be developed and more commonly used outside of New York State, NYSERDA offers RFQL 5217 to qualify manufacturers to bring their heat recovery knowledge and products to New York State and implement them in NYS buildings and processes.

Qualified <u>Heat Recovery Solutions</u> manufacturers of novel and effective heat recovery products may face several risky and expensive work items when bringing their offerings to New York State. NYSERDA has identified five (5) categories of growth initiatives that qualified manufacturers can submit a proposal to seek direct funding for up to 75% of associated costs with a maximum total incentive of \$100,000. No more than \$1.5 Million of Program funds will be made available for Category 4 awards.

These focused growth initiatives will help qualified manufacturers access the New York market, receive support for knowledge, technology transfer and participate in exchanges with key market stakeholders.

Growth Initiative Tasks [1 - 5]:

Market Research and Adaptation — Reimbursement of up to 75% of the costs up to \$20,000
of conducting market research or developing a product adaptation and localization plan specific
to the New York market. For instance, to develop and test heat recovery products in actual
buildings and processes in New York, where manufacturers can assess their suitability for
integration with existing building equipment and automation systems. This could allow
manufacturers to demonstrate the effectiveness of their product during day-to-day operations
and overcome any challenges that may arise.

Eligible activities include but are not limited to:

- Conducting thorough market research to understand the New York market, consumer preferences, and competitive landscape.
- Adapting product features and installations to meet local regulations, standards, and building needs.
- Investing in localization efforts, such as translating user interfaces, packaging, instructions, and marketing materials.
- Converting the Product to be compatible with North American electrical systems and codes.
- Establishing local product installation, testing, maintenance, repair, and customer support resources.
- Regulatory Compliance Reimbursement of up to 75% of the costs up to \$30,000 of hiring consultants to help manufacturers navigate the landscape in New York, obtain necessary certifications, licenses, and permits, and assist the manufacturers through the compliance process. Engaging Nationally Recognized Testing Laboratories (NRTL) to ensure that the product conforms to North American or New York State's safety, quality, and environmental standards, such as UL (Underwriters Laboratories) and CSA (Canadian Standards Association) certifications.

Eligible activities include but are not limited to:

- Navigating federal, state, and local regulations, which may differ from the company's home country.
- Obtaining necessary certifications, licenses, and permits to sell products in New York.
- Ensuring products meet North American and New York State market's safety, quality, and environmental standards.
- Registering trademarks, patents, and copyrights in the United States to protect intellectual property.
- 3. **Supply Chain and Logistics** Reimbursement of up to 75% of the costs up to \$20,000 to establish or optimize the local supply chain and logistics networks to be compatible with New York deployments (e.g., operable by the U.S. electrical power grid) and to secure product warehousing, distribution, and transportation and connect with reliable New York State partners and service providers.

Eligible activities include but are not limited to:

- Establishing reliable local supply chain networks to localize products for the United States and distribute them within New York State.
- Dealing with import regulations to New York State. Securing warehousing and distribution facilities in New York.
- Securing partners in New York for product testing, assembly, or manufacturing.
- 4. **Sales and Marketing** Up to 75% of the costs up to \$10,000 for targeted customer engagement and promotional activities in New York and securing New York-based sales channels, distributors, and partners. This is often a critical requirement for many New York owners and engineers before considering a foreign product that is new to the NYS market.

Eligible activities include but are not limited to:

- Building brand awareness and credibility in a new market.
- Developing effective marketing strategies tailored to New York consumers.
- Establishing sales channels, partnerships, representatives, and distribution networks.
- 5. **Business Development Assistance** Reimbursement of up to 75% of the costs or \$20,000 of recruiting and hiring key New York-based employees and to support existing employee relocation to New York.

Eligible activities include but are not limited to:

- Hiring costs for local staff or relocating key personnel to manage New York operations (staff salaries are not eligible).
- Ensuring compliance with U.S. and New York labor laws and regulations.
- Adapting to cultural differences in business practices, communication styles, and consumer expectations.
- Building training opportunities in specific trades, technology, methods.
- Building relationships with local partners, suppliers, and customers.

Deliverable Submission

Project deliverables will be submitted through the <u>NYSERDA Partner Portal</u>. For ease of identification, all electronic files should be named using the Project name in the title of the document. NYSERDA reserves the right to perform technical review on all submittals. Deliverables found by NYSERDA to not fulfill the approved Scope of Work, proposal and/or deliverable requirements may receive a reduced cost-share or may not be reimbursed by NYSERDA.

NYSERDA is interested in sharing best practices, lessons learned and showcasing final Projects and will work with Applicants to accomplish this.

Payment, Procurement, and Schedule

Program funding will be distributed to the Applicant according to milestone-based payments as defined in the Scope of Work.

The Applicant must submit a copy of all invoice(s) indicating the total billed cost of cost-shared activities or items. The invoice(s) will include labor and non-labor costs, staff titles, hourly rates, dates, and hours for each task. All required cost-share documentation must be submitted through the <u>NYSERDA Partner</u> <u>Portal</u>.

Funding Caps

Categories 1, 2, and 4

The Program will fund Category 1, Category 2, and Category 4 activities at a cost-share for up to 75% of eligible costs, with funding for Category 1 capped at \$40,000, for Category 2 at \$80,000, and Category 4 at \$100,000. Projects must include cost-sharing in the form of matching cash support from the Customer.

Category 3

The Program will allocate up to \$2,000,000 in total funding for the implementation of approved Projects. For Projects located in <u>disadvantaged communities (as defined by the Climate Justice Working Group</u>) or consisting of Affordable Multifamily Housing (see <u>Affordable Multifamily Building Guidelines</u>), NYSERDA will provide cost-share for up to 75% of eligible costs (the Project Team must contribute a minimum of 25% of the total Project cost). For all other Projects, the Program will provide cost-share for up to 50% of eligible costs (the Project cost). Cost-share is evaluated as a part of Proposal Evaluation Criteria.

Additional Considerations

When reviewing and negotiating the Scopes of Work and Budgets, NYSERDA reserves the right to:

- Disqualify specific Project costs that are not integral to the Heat Recovery Design and adjust the amount of the funding award accordingly.
- Review and request additional information to support proposed staffing titles and their associated hourly rates to ensure appropriate alignment of staff-to-task complexity.

PON 5547 Heat Recovery – Version 3 (February 2025)

- Utilize comparable NYSERDA-funded projects and contracts to confirm reasonableness of hourly rates commensurate with geographical location, staff titles, and the individual tasks proposed.
- Provide less than the maximum NYSERDA cost-share on a Project scope if the scope includes ineligible expenses.

NYSERDA reserves the right, for any reason, to stop approving incentive applications and limit or stop making incentive payments at any time without notice.

For Categories 1 and 2, Projects that include qualified Affordable Multifamily Housing may qualify for additional cost-share, up to 100% of Project costs, by demonstrating availability of capital and/or financing to fund Project implementation. Description of the ability to fund implementation of heat recovery measures may be included in the Scope of Work. The Property must meet affordability criteria detailed in <u>Affordable Multifamily Building Guidelines</u> available on the <u>Heat Recovery webpage</u> to be eligible for the additional cost-share.

Eligible Expenses

Projects that have received or plan to receive incentives from other programs in the <u>Clean Energy Fund</u> or utility administered incentives are not eligible to receive funding for the same measures and activities within the Heat Recovery Program. For example, Projects receiving installation funding to install an exhaust heat recovery solution through the <u>Clean Heat Program</u> will not be eligible for an award for a Category 3 Demonstration through the Heat Recovery Program. Receipt of funding from federally funded programs will not impact eligibility for Heat Recovery Program funding, but all planned incentives and grants should be documented within the Project proposal.

NYSERDA's funds may be applied toward the following eligible expenses:

- The fees for both primary and subcontracted architects, consultants and engineers.
- Expenses related to data acquisition devices (capped at 40% of total Category 1 incentives).
- Expenses related to labor and services.
- Expenses related to creating data graphics for the Sankey diagrams and any other visualizations included in final deliverables.
- Expenses related to energy modeling services.
- Expenses related to implementation of a Heat Recovery Design for an eligible Category 3 Project, including construction labor and material costs.

NYSERDA's funds may **not** be applied toward the following ineligible expenses:

• Work completed prior to NYSERDA's receipt of an application.

IV. Application Requirements

NYSERDA evaluates Projects based on the below submitted information.

Categories 1 and 2

All applications will be reviewed on a first-come, first-served basis until funds are fully committed. It is at NYSERDA's discretion to accept Projects, dependent on Project applications meeting all Program requirements.

PON 5547 Heat Recovery – Version 3 (February 2025)

Following submission, NYSERDA will review and may suggest edits to finalize Scope of Work before approval and contract award.

Applicants may submit complete Category 1 and Category 2 application packages via <u>JotForm</u>. A complete application package shall include the following:

- Application (via <u>JotForm</u>)
- Budget (Attachment B) The Applicant must provide a Budget broken down by individual lineitems by task for materials, labor (personnel title and hourly rate), and other costs.
- Scope of Work (Category 1: Attachment C; Category 2: Attachment D) The Scope of Work must
 provide justification for the funding request based on tasks and deliverables included in the
 Project. Multiple sites, studies, and activities may be included in one Scope of Work if objectives
 and site similarities and/or differences are clearly accounted for. The Scope of Work must follow
 the requirements for the Program, which includes the Project description, tasks and
 deliverables, and schedule. If the Applicant is the Consultant, then the Scope of Work must be
 signed by the Customer.

Category 3

Proposals will be submitted electronically via the "apply online" link on the <u>Heat Recovery Project</u> <u>Development Program - Category 3 Demonstration funding opportunity</u> listed on the <u>Current Funding</u> <u>Opportunities</u> page. Proposals will be submitted by 3:00 PM ET on the applicable Round due date. Applicants must not have started construction on a Category 3 Project prior to contract execution.

A complete proposal consists of the following:

- Budget (Attachment B) The Applicant must provide a Budget broken down by individual lineitems by task for materials, labor (personnel title and hourly rate), and other costs.
- Category 3 Proposal (Attachment C-1)
 - Proposal Cover Page
 - Executive Summary
 - Project Objectives
 - Proposed Measures Description
 - Project Impact and Benefits
 - Qualifications
 - Timeline for Implementation
 - Cost Share Table
- Either a Basis of Design (BOD) narrative, one-line concept diagrams and/or schematic design drawings, if available
- Completed Heat Recovery Opportunity Assessment or equivalent study

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Proposals that fail to meet all requirements and format guidelines may be rejected as non-responsive.

Category 4

All applications will be reviewed on a first-come, first-served basis until funds are fully committed. It is at NYSERDA's discretion to accept Projects, dependent on Project applications meeting all Program requirements.

Following submission, NYSERDA will review and may suggest edits to finalize Scope of Work before approval and contract award.

Applicants may submit complete Category 4 application packages via <u>JotForm</u>. A complete application package shall include the following:

- Application (via <u>JotForm</u>)
- Scope of Work (Attachment G) Complete a detailed Scope of Work based on the template provided in Attachment G, specifying the Growth Initiative Tasks being pursued, along with an itemized list of eligible activities. This Scope must include an explanation of why the work performed was necessary and eligible under Category 4.
- Budget (Attachment B) The Applicant must provide a Budget broken down by individual lineitems by task for materials, labor (personnel title and hourly rate), and other costs.

V. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of two years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Scope of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify Applicants in approximately 6 weeks from the receipt of an application whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

PON 5547 Heat Recovery – Version 3 (February 2025)

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess Applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding Applicant's proposal, including questions regarding Applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the Applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided (<u>Standard Forms and Agreements</u>, Executive Order No. 16 Certification), their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to

PON 5547 Heat Recovery – Version 3 (February 2025)

Page 21

encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments:

Categories 1, 2, 4:

- Attachment A Sample Agreement
- Attachment B Budget Template
- Attachment C Category 1 Scope of Work Template
- Attachment D Category 2 Scope of Work Template
- Attachment E Project Design Narrative Template
- Attachment F Data Collection Form
- Attachment G Category 4 Scope of Work Template

Category 3:

- Attachment A Sample Agreement
- Attachment B Budget Template
- Attachment C-1 Category 3 Proposal Template



Electric Power Transmission and Distribution (EPTD) Grid of the Future Support Request for Proposals (RFP) 5705 Up to \$2 Million Available

Note: All, some, or none, of the available funds may be awarded, NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: December 5, 2024 by 3:00 PM EST

The New York State Energy Research and Development Authority (NYSERDA) offers this request for proposals that have been defined in collaboration with the New York State Department of Public Service (DPS). This RFP will provide an opportunity to improve the performance and validate value propositions for the electric power delivery system as it evolves with increasing renewable penetration. This RFP will focus on supporting the grid of the future proceeding 24-E-0165 defined by DPS that improves the resiliency, reliability and overall performance of the power grid in support of achieving New York States goals from the Climate Act.

Solicitation updates can be found on NYSERDA's Smart Grid website: <u>https://www.nyserda.ny.gov/All-Programs/Programs/Smart-Grid-Program</u>

The primary objective of this effort is to produce a comprehensive, integrated, actionable, and maintainable plan for updating the New York State electric system to effectively and timely support the new and changing grid needs driven by increasing electrification and the increasing scale, distribution, and capabilities of distributed energy resources. See Attachment E for details.

| Proposal Due Date ¹ | December 5, 2024 | |
|---|------------------|--|
| 1 - Dates are subject change. Proposers should check NYSERDA's website for the latest updates | | |

Proposal Submission – Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

No other communication is permitted except with the designated contact Mike Razanousky (Designated Contact), (518) 862-1090 ext. 3245 or by e-mail <u>smartgrid@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Nancy Marucci, (518) 862-1090 ext 3335 or by email <u>nancysolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf)



in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offered, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

I. INTRODUCTION

The future transmission and distribution system will be dramatically different from that which is in place today. Systematic improvements to grid investments and operations are possible at all levels of the grid and are an essential element of the transformation of the grid and enable market development envisioned by the Climate Leadership and Community Protection Act. In 2024, the Department of Public Service of New York started proceeding 24-E-0165 for the grid of the future effort.

Proposals will be evaluated and scored on the evaluation criteria listed in Section III of this solicitation. All the submissions will be reviewed by a scoring committee comprised of both internal NYSERDA, DPS staff and outside experts. All proposals will be evaluated according to the quality and level of detail provided. Proposals must include substantive documentation addressing all scoring criteria items. NYSERDA, at its sole discretion, may ask for an in-person presentation of a proposal before making a funding decision.

NYSERDA reserves the right to negotiate the project scope of work, budget and funding levels on all awarded projects. Funding requests exceeding \$250,000 from NYSERDA shall be funded in phases separated by Go/No-Go decision points that will be evaluated by NYSERDA staff and the DPS. Winning proposers will be expected to conduct review meetings for all Go/No-Go Decisions and completion of phases.

NYSERDA encourages teaming arrangements that complement core competencies to increase probability of success for the project. Teams may include commercial firms, industry associations, research organizations, universities, corporate strategic partners, and other stakeholders. Include letters of commitment from each identified team member in the proposal.

II. PROPOSAL REQUIREMENTS

Prior to Submission

Prior to submitting a proposal to this solicitation, any proposers may communicate with NYSERDA's Designated Contact to discuss a concept and its potential responsiveness to this solicitation. Communication with NYSERDA staff prior to submission is entirely optional and is not required prior to submission.



Submissions and Review

Proposals determined to be compliant with application procedures and responsive to the solicitation will be subject to review by a scoring committee comprising NYSERDA, DPS, and external technical experts in accordance with Section III, Proposal Scoring Criteria. Only the most technically meritorious proposals will be awarded an invitation from NYSERDA to enter into a contract. Proposals not meriting an award for contracting may be debriefed.

To submit a Proposal, complete the Proposal Narrative form-fillable document as part of the RFP (Attachment A). The Proposal Narrative contains the following sections:

- Executive Summary
- Proposed Solution
- Statement of Work (Attachment B) and Schedule
- Budget Form (Attachment C)
- Proposer Qualifications
- Letters of Support
- Attachments

Proposers must carefully review the Proposal Narrative to ensure that all required sections are completed. Failure to do so may result in the proposal being rejected as non-responsive.

Note: The proposer's goal should be to concisely present the information needed to fully address the scoring criteria (see Section III). Proposals that grossly exceed the word limits or fail to follow the format guidelines may be rejected as non-responsive. Proposals deemed non-responsive will not be eligible for awards. If you believe proprietary information must be submitted to provide an adequate proposal, you must comply with the Section IV instructions for submitting proprietary material. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective proposal may reduce, rather than increase, a proposal's standing per the scoring criteria. Each page of the proposal should state the name of the proposer, the RFP number (RFP 5705), and the page number.

III. PROPOSAL SCORING CRITERIA

Proposals will be reviewed by a Scoring Committee and will be scored and ranked according to the following criteria as it relates to Attachment E goals. After the submissions are reviewed, NYSERDA will issue a letter to each proposer indicating its proposal evaluation results. Proposers receiving favorable evaluations will be invited to enter contract negotiations with NYSERDA. After initial review of the Proposal, the Proposer, at NYSERDA's sole discretion, may be asked to address specific questions or provide additional information, either in writing or through an interview, as part of the Proposal scoring process. The Proposer will be required to submit a detailed Statement of Work, Budget, and Schedule, and may also be asked to address specific recommendations of the Scoring Committee before contract award.

PROPOSAL SCORING CRITERIA:

Proposed Solution –



- Does the proposed project specifically address the problem or opportunity identified in the solicitation Attachment E and does it show potential to make significant progress towards the goals?
- Is the proposed work technically feasible, innovative, and superior to alternatives?
- Is the solution likely to be effective in advancing the grid of the future effort?
- Does the proposer exhibit an understanding of the state-of-the-art, competing efforts and alternative approaches?

Proposer / Team Qualifications –

- Has the proposer provided evidence of being qualified to perform the proposed work based on the qualifications of the organization(s) and the involved individual(s)?
- To what degree does the proposer and team have the necessary technical and business background and experience?
- How firm are the commitments and support from essential participants?
- Has the proposer provided evidence of good past performance on other relevant projects?
- Are the team member's roles and responsibilities defined and reasonable?

Statement of Work and Schedule -

- Are the proposed tasks reasonable and complete in details to fully understand the plan and how they will achieve the goals of the solicitation as described in Attachment E?
- Does the proposer demonstrate a clear understanding of the steps required to overcome the barriers the project addresses?
- Does the Statement of Work address the all the deliverables identified in the solicitation as described in Attachment E?
- Is the Statement of Work well organized, complete, and appropriate for the solicitation goals as described in Attachment E?
- How realistic is the schedule for achieving the goals of the solicitation?
- Are Go/No-Go decision points incorporated at between logical task/phase completion and funding requests.

Project Cost and Value –

- Is the overall project cost justified and reasonable based on the level of effort proposed and the expected outcome and benefits?
- How firm are the commitments and support from essential participants, and related businesses and other organizations?
- Are the overhead rates reasonable and supported with appropriate documentation?
- Are travel costs based on reasonable estimates?
- Are the labor rates reflective of the industry?

IV. GENERAL CONDITIONS

Annual Metrics Reports – If awarded, the proposer will be required to submit to NYSERDA's Project Manager on an annual basis, a prepared analysis and summary of metrics addressing the anticipated energy, environmental and economic benefits that are realized by the project. All estimates shall



reference credible sources and estimating procedures, and all assumptions shall be documented. Reporting shall commence the first calendar year after the contract is executed. Reports shall be submitted by January 31st for the previous calendar years' activities (i.e., reporting period). NYSERDA may decline to contract with awardees that are delinquent with respect to metrics reporting for any previous or active NYSERDA agreement.

Confidential and Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).



Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td fill in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/

Contract Award - NYSERDA anticipates making one award under this solicitation. NYSERDA anticipates a contract duration of up to one (1) year, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement (Attachment D) to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.



Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information



the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.



The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

V. ATTACHMENTS

- Attachment A Proposal Narrative Format
- Attachment B Statement of Work Template
- Attachment C Budget Form & Instructions
- Attachment D Sample Agreement
- Attachment E Grid of the Future



Technical Assistance Funding to Develop Grid Modernization Projects Program Opportunity Notice (PON) 5737 \$3,500,000 (up to \$200,000/project) NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Due Date: December 1, 2027.

Program Summary

The New York State Energy and Research Development Authority (NYSERDA) will release \$3.5 million in funding to municipally owned electric utilities (MUNIs), rural electric cooperatives (COOPs), and small electric providers that sell less than 4,000,000 MWh of electricity yearly. The goal of this funding is to provide funding for assistance to MUNIs, COOPs, and small electric providers who are looking to apply for DOE grant funding that was awarded to New York in the fall of 2023. This assistance can address needs such as support with technical analyses needed to evaluate potential projects, implementation needs, grant writing assistance for implementation funding, and development of a metrics reporting system to evaluate project success.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website

(https://www.nyserda.ny.gov/FundingOpportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Hafiz Bello at (518) 862-1090, ext.3533 or by e-mail gridfedfun@nyserda.ny.gov If you have contractual questions concerning this solicitation, contact Nancy Marucci (Designated Contact) at (518) 862-1090, ext. 3 or <u>nancysolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

*All applications must be received by 3 pm Eastern Time on the date noted above. Late, Faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading

attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3

p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>.

Introduction

Background

Under the Bipartisan Infrastructure Law (BIL), passed in November 2021, the Department of Energy received funding to administer more than \$62 billion for investment in energy infrastructure which includes financial assistance for States and Indian tribes to improve the resilience of their electric by strengthening and modernizing America's power grid against wildfires, extreme weather and other natural disasters that are exacerbated by the climate crisis (*Grid Resilience State and Tribal Formula Grant*). The program will distribute implementation funding over five years based on a formula that includes factors such as population size, land area, probability and severity of disruptive events, and a locality's historical expenditures on mitigation efforts. The states, territories, and Indian tribes will then award these funds to a diverse set of projects that support the goals of the funding.

In November 2023, the State of New York (NYS) was awarded ~\$24 million from this <u>Grid</u> <u>Resilience State and Tribal Formula Grant</u>. NYSERDA, which submitted the application to the DOE on behalf of NYS is providing the required 15% (~\$3.5 million) as cost share. In response to stakeholder feedback, NYSERDA has made the decision to limit the implementation funding availability to MUNIs and COOPs and also to devote its ~\$3.5 million of cost share to providing technical assistance and/or implementation funding to entities that are eligible.

With support from the federal funding, NYSERDA will accelerate and expand the development of a resilient grid that advances the equitable deployment of clean energy generation, distribution and grid-edge assets on a timescale consistent with New York State and Federal climate goals.

Goals

There are two main goals for this funding:

- Provide funding for MUNIs, COOPs, and small electrical providers to procure technical assistance for studies of projects in line with the eligible project categories stated below. Providing funding for technical assistance is critical to ensure that we get high quality applicants that align with the DOE and NYSERDA requirements. Eligible proposers can apply for technical assistance to perform project studies, fund grant writing assistance or other necessary activities to apply for implementation funding (to be released in Q3 of 2024), and/or for the creation metrics collection processes to help evaluate project success.
- 2. Provide funding for entities who are willing to go forward with smaller implementation projects that fall within the allowable maximum amount provided within this solicitation. Proposals in this category should focus on projects that align with the DOE's eligible project category (listed below), will strengthen the capacity of New York State's grid systems and communities to prepare for current and future climate risks, and will deliver activities that increase the resilience of disadvantaged communities.

Program Requirements

(A) Focus Areas

As part of its requirements for implementation funding the DOE has set out a list of acceptable projects (see below) to utilize its grant funding. Proposers and their chosen technical consultants or in proposing implementation projects must be aware of this when performing analyses and conceptualizing system projects as any projects outside of this will be ineligible for funding.

Approved Project Types:

- Adaptive protection technology
- Advanced modeling technology
- · Hardening of power lines, facilities, substations or other systems
- Monitoring and control technologies
- Relocation of power lines or reconductoring of power lines with low sag advanced conductors
- · Replacement of old overhead conductors and underground cables
- Use or construction of DERs for enhancing system adaptive capacity during disruptive events, including microgrids and battery-storage subcomponents
- Weatherization technologies and equipment

Proposers must indicate which of these project types they believe their project will fall under.

(B) Funding Categories

Two (2) categories will be considered for funding. Each proposal may choose only one funding category. Proposals must identify which category they are applying for:

- 1. Technical Assistance
 - i. Projects under this category may utilize some or all of the technical assistance funding to explore effects and feasibility of new technology deployment, planning methods, and other construction projects that fall under approved project types listed above through different types of quantitative analyses. Additionally, proposers may conduct studies that assess the design and effectiveness of deploying any of the eligible project types within their service area(s).
- 2. Project implementation
 - i. Funding intended to be used to implement a project that falls under the DOE's approved project types listed above. At this stage, potential projects have already gone through vetting and analyses by the proposer and need funding for implementation.

Proposers may also combine projects that seek technical assistance as a first stage of the funding request towards implementation projects. For example, the proposer may propose a study as an early task if it intends to implement one of the approved project types but requires technical assistance to identify the optimal project site that aligns with the eligible project categories stated above for before embarking on the full deployment.

Proposers must select only one relevant funding category per proposal, which must be indicated in the proposal. Proposals that do not identify a funding category or include multiple funding categories may not be reviewed by NYSERDA.

NYSERDA may change a proposal to a more appropriate funding category if the category the proposer selects does not match the scope of the project; if this is the case and the proposal

receives an award, it will be subject to the requirements of the funding category to which NYSERDA has assigned it.

ii. NYSERDA reserves the right to modify a project's Statement of Work, project category, budget and funding levels and may offer to fund any of the proposal's phases therein at a lower level than that requested.

(C) Proposer Eligibility

To receive funding, entities who choose to propose must:

- Not sell more than 4,000,000 MWh of electricity per year
 - Fall under the following DOE eligible entities
 - Electric grid operator
 - Electricity storage operator
 - Electricity grid generator
 - Transmission owner/operator
 - Distribution provider
 - Fuel supplier
 - Any other relevant entity as approved on case-by-case basis by DOE secretary

Proposers must indicate which eligible entity they are when applying.

Available Funds

A total of \$3.5 million in funding will be available for technical assistance and/or implementation. Proposers will be eligible to receive up to \$200,000 towards technical assistance and/or implementation of eligible actions. Funding will be available on a first come first serve basis and will be open until funding is exhausted, but eligible proposers may only receive one technical assistance and implementation grant.

Proposal Requirements

The proposer's goal should be to concisely present the information needed to fully address the Full Proposal evaluation criteria (Section VI). Proposals that grossly exceed the word limits or fail to follow the format guidelines may be rejected as non-responsive. If you believe proprietary information must be submitted to provide an adequate proposal, you must comply with the Section VII instructions for submitting proprietary material. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, effective, and concise proposal may reduce, rather than increase, a proposal's standing per the evaluation criteria.

Proposals determined to be compliant with proposal requirements and responsive to the solicitation will be subject to review by a scoring committee comprising internal and external technical experts in accordance with Section VI, Proposal Evaluation. Only the most technically meritorious Proposals will be awarded an invitation from NYSERDA to enter into a contract in accordance with the Attachment D – Sample Agreement. Proposals not meriting an award for contracting may be debriefed upon the proposer's request.

Each page of the proposal should state the name of the proposer, the PON number, and the page number.

Proposers seeking funding must include, at a minimum, the following in their proposals:

- Proposal Narrative on focus area (Attachment A) $_{\odot}$ Executive summary
 - o Background, problem statement, objectives
 - Current state of the system
 - Issues to be addressed
 - Objectives for the funding
- Statement of Work (Attachment B)
- Project schedule chart
- Budget (Attachment C)

Proposers must carefully review their submission packet to ensure that all required sections are completed. Failure to do so may result in the proposal being reject as non-responsive.

For technical assistance, a payment based on the final report will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

- Background, problem statement, and objectives

 How significant is the problem to the function of the system?
 Does the problem statement clearly outline issues that they system faces?
 - How well do the proposed objectives for technical assistance align with funding goals?
- Focus area and proposed solution

 Does the proposed solution fall under one of the DOE approved project types?
 - o Is the proposed work technically feasible and superior to alternatives?
 - Does the proposed project specifically address the problem in the problem statement?
- Statement of Work o Are the required tasks 0-3 addressed in a complete, well thought out manner?
 - Does the SoW provide a clear description of how chosen technical consultants will provide assistance in meeting DOE metrics reporting requirements?
 - Is the Statement of Work well organized, complete, and appropriate for the technical performance identified?
 - o How realistic is the schedule for achieving the goals of the proposed project?
 - Are Go/No-Go decision points incorporated between logical task/phase completion?
- Consultant relevant experience o Has the applicant provided evidence that its chosen technical consultant is qualified to perform the proposed work?
 - To what degree does the chosen technical assistant and team have the necessary technical and business background and experience?

- Has the chosen technical assistant previously completed any similar projects?
- o Cost
 - Is the overall project cost justified and reasonable based on the level of effort proposed?
 - Are the labor rates reflective of the industry?

Program Policy Factors – In addition to considering how project Proposals satisfy the Scoring Criteria listed above, NYSERDA reserves the right to make funding decisions on the basis of other Program Policy Factors, including but not limited to:

New York State Energy Mission Alignment

- The degree to which the proposed project will advance the goals of the Climate Act / State Energy Plan / Clean Energy Fund.
 - Project continues to contribute to one or more of NYSERDA's key statutory goals.

https://www.nyserda.ny.gov/About

Program Portfolio Value and Optimization

- The degree to which NYSERDA ongoing funding, (incl. cost shares), will make a difference in the technology impact, acceleration of transformational advances and project success.
- The degree to which there are technical, market, organizational and/or environmental risks associated with the projects that outweigh the potential benefits.
- The degree of NYSERDA portfolio balance/optimization. The project(s) balance(s) and enhances the NYSERDA portfolio in one or more of the following areas:
 - Technological diversity

 Organizational diversity
 Geographic diversity
 - Technical or commercialization risk

 Stage of technology development.
 - o Complimentary efforts to balance risk.

GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501

<u>https://www.nyserda.ny.gov//media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted. **Omnibus Procurement Act of 1992** - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business

625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of up to three (3) years, unless NYSERDA Management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA

expects to notify applicants in approximately 6 weeks from the receipt of application whether your application has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting gridfedfun@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download NYSERDA's Accessibility Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New

York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government, any of the Ethics Requirements. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or calarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or rescore a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such

business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Attachments:

- Attachment A Proposal Narrative
- Attachment B Statement of Work
- Attachment C Budget Form & Instructions
- Attachment D Sample Agreement



Building Better Homes Program Zero Emissions Homes for Healthier Communities

Program Opportunity Notice (PON) 5765 \$10,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications accepted continuously through December 31, 2025, by 3:00 PM Eastern Time

New York State Energy Research and Development Authority (NYSERDA) is accepting applications from home builders and developers to support the design and new construction of zero emissions (all-electric) homes through the Building Better Homes Program (Program). The goal of this Program is to reduce overall greenhouse gas emissions associated with the operation of newly constructed homes that will provide healthy, comfortable, and safe living environments for each home's occupants. Home builders and developers (Applicants) can request financial support for the design and construction of zero emissions new homes and townhomes located in New York State, as well as for the training of staff and subcontractors as necessary to achieve those goals. Through their voluntary participation in this Program, builders and developers will be empowered to deliver newly constructed homes that will not use fossil fuels. Once accepted, Applicants will be expected to promote those attributes as a part of their sales presentation to prospective home buyers, and to the broader marketplace.

To expand capacity of home builders and developers to design, construct, and market zero emissions single-family homes and townhomes, financial incentives and access to technical support and expertise are offered for the following:

- Zero Emissions Home Design or Re-design,
- Passive House-focused training for the Applicant's staff and their subcontractors,
- The new construction of homes that meet the requirements as detailed throughout this PON,
- Publicity and promotion, independently and through NYSERDA's website at <u>www.nyserda.ny.gov</u>.

Applicants should apply for support through the NYSERDA portal. Once their application is accepted, NYSERDA will issue an award letter to the Applicant that summarizes the agreement and identifies all committed funding. All agreements will end no later than two years following the date the application was submitted to NYSERDA. or when all work assigned under the agreement has been completed, whichever occurs first. Applicants must provide their firm's experience with their target markets as part of their engagement with NYSERDA, including historic production and demographics associated.

Application Submission: To access the support available through the Building Better Homes program, an application must be submitted through the NYSERDA portal as detailed in the Application section of PON 5765. Electronic submission is preferable. NYSERDA will also accept proposals by mail or hand-delivery if electronic submission is not possible. First-time applicants should select <u>Apply Online</u> to complete a registration form. Once you have established a NYSERDA New Construction Program portal account, please log in directly at https://nyserda-portal.force.com/login.

No communication intended to influence this procurement is permitted except by contacting Michael Schmidt (Designated Contact) e-mail to <u>MichaelNC@nyserda.ny.gov</u> (for technical questions). If you have contractual questions concerning this solicitation, contact James Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or by email at <u>Jim.Solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the Applicant or indirectly through a lobbyist or other person acting on the Applicant's behalf) in an attempt to influence the procurement: (1) may result in an Applicant being deemed a non-responsible offerer, and (2) may result in the Applicant not being awarded a contract.

All Applications must be received by 3pm Eastern Time on the date noted above. Late, faxed, or emailed Applications will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

I. Introduction

The Building Better Homes Program is intended to expand the capacity of builders and developers to construct and market zero emissions (all-electric) single-family homes and townhomes, with enhanced support available for homes that will rely on geothermal systems to support space conditioning and domestic hot water production. For the purposes of this Program, zero emissions homes are defined as newly constructed and exceptionally energyefficient homes that will not use fossil fuels for any purpose other than for emergency back-up electricity generation.

Financial incentives are offered for the following activities:

- Zero Emissions Home Design or Re-design,
- Passive House-focused training for the Applicant's staff and their subcontractors,
- The new construction of single-family homes and townhomes that meet the requirements as detailed throughout this PON will be eligible to request a per home incentive,
- Support for the marketing and promotion of the zero emissions new homes that are being designed and constructed by the Applicant.

Based on the Applicant's commitment and NYSERDA's approval, an Award Letter will be issued to the Applicant to confirm the requested incentives will be available to the Applicant once the Program requirements have been met, and for the specified period. Payment of those incentives will be available once the Applicant has submitted the deliverables associated with that incentive and NYSERDA has completed review and approved those submissions.

Sectional Outline:

- Section II. Glossary of Terms
- Section III. Eligibility, Activities, and Categories available for support
- Section IV. Application Process
- <u>Section V.</u>
 <u>General Conditions</u>
- <u>Section VI.</u> <u>Attachments for Reference</u>

II. Glossary of Terms

Applicant - The home builder or developer who is responsible for the management and construction of a project seeking access to NYSERDA's support and incentives.

Zero Emissions Home - A home that excludes all fossil fuels from the building systems and equipment qualifies as a Zero Emissions Home. Building systems and equipment at a minimum refers to building heating, ventilating, and air conditioning (HVAC), domestic hot water (DHW), kitchen, laundry, and all other appliances. Projects that rely on a fossil fuel-fired generator solely for emergency use may qualify as a Zero Emissions Home if fossil fuel use is excluded from all other building systems and equipment, at NYSERDA's sole discretion.

Single-family and town homes, dwelling units: A single dwelling unit provides completely independent living facilities for one or more persons, including permanent provisions for living, sleeping, eating, cooking, and sanitation.

US Environmental Protection Agency (EPA), Department of Energy (DOE), Phius (Passive House Institute US), Passive House Institute (PHI), National Green Buildings Standard (NGBS), International Living Futures Institute (ILFI) - These organizations publish and administer programs and standards that Applicants select and rely on to confirm the required the design, re-design, or new construction of single-family homes or townhomes will meet Building Better Homes Program requirements.

Certified Rater, Home Energy Rater, Phius Rater (Rater), Phius Verifier, PHI Verifier - The Applicant hires one or more of these qualified parties to provide the design review, energy modeling, verification and testing necessary to ensure certification of individual dwelling units will be achieved by the Applicant, based on their chosen third-party performance standard.

Approved Rating Provider (Provider) - Providers are recognized by the EPA as qualified to perform oversight of Raters because they represent an EPA-recognized Home Certification Organization (HCO). Raters must be affiliated with a Provider, and the Provider is responsible for oversight, training, certification, quality assurance, quality control services, and other reporting requirements in support of their affiliated Raters.

Home Certification Organization (HCO) –The HCO must be recognized by the EPA as qualified to complete the review and approval of energy modeling and related documentation when the Applicant has elected to meet a relevant EPA ENERGY STAR program. RESNET is recognized by the EPA as a qualified HCO, and RESNET-accredited Providers represent RESNET as their Approved Rating Provider.

Certified Passive House Consultant/Designer (CPHC/D) - The Applicant hires the CPHC/D to provide modeling, verification and testing as necessary to verify the project is completed in accordance with the Applicant's chosen Passive House performance standard, with support of the Phius Rater, Phius Verifier, or PHI Verifier.

III. Eligibility, Activities, and Categories available for support:

To be eligible to receive the financial incentives available to support the Design, or Re-design, or new construction of a Zero Emissions home or townhome, the home's systems and appliances must be all-electric, meeting the definition provided in Section II of this PON. The home(s) must be designed and constructed to be clean and resilient, reducing energy use while eliminating the use of fossil fuels. The home(s)' resilience must be supported through design interventions that address forward-looking climate conditions, as well as active resilience measures, passive survivability, and adaptation. The newly constructed home(s) or townhome(s) must be in New York State, be certified to one of the following listed 3rd party standards that has been selected by the Applicant, and the home must also meet the additional criteria as noted:

- EPA ENERGY STAR Single Family New Homes (SFNH) National v3.2,
- EPA ENERGY STAR NextGen Certified Homes and Apartments National v1.0,
- Department of Energy (DOE) Zero Energy Ready Home (ZERH) Singe Family Version 2.1,
- National Green Buildings Standard (NGBS) at Emerald level,
- Phius (Prescriptive, CORE, or ZERO),
- Passive House Institute (Classic, Plus, or Premium),
- International Living Futures Zero Energy at the 'Ready Audit' stage of certification,
- International Living Futures Zero Carbon at the 'Ready Audit' stage of certification.

NYSERDA, at its sole discretion, determines an Applicant's eligibility for support or financial incentives.

A. Zero Emissions Design and Re-design Support

Builders and developers who maintain *production home designs* they intend to construct multiple times may access up to \$4,000 to offset the incurred cost for securing the design(s) of zero emissions homes, or to offset the incurred cost for securing the re-design(s) of their existing production home design(s) to ensure the new homes they intend to construct will meet the zero emissions goal. To be eligible for this support, the design(s) or re-design(s) must be for a home that will be zero emissions (all-electric); and must also be design-certified or reviewed as necessary to ensure that at least one of the listed 3rd party standards will be met for any new homes that will be constructed based on the design. The Applicant must confirm the design or re-design is intended to

support the repetitive, production building of homes, not simply to support the construction of a single custom-built home.

Deliverables for Design or Re-design Support:

- PDF copies of all completed design or re-design documents,
- To support the incentive payment being requested, the Applicant must submit documentation to confirm the hours worked, bill rate(s), and associated costs incurred by the Architect or designer needed to complete the design or re-design associated with these deliverables; with a copy of the contract, if applicable, and the invoice submitted by the Architect or designer to the Applicant.
- Attestation from the Registered Architect of record confirming:
 - The date range when the design or re-design work was completed,
 - That the design or re-design meets Building Better Homes performance requirements,
 - That the home design or re-design supports the repetitive, production building of homes,
 - If applicable, approval as Design Certified by the 3rd party standards organization.

B. Passive House Training

The Applicant may request support for training associated with Passive House standards for their own staff, as well as for their subcontractors. The intent is to increase the understanding and knowledge of construction practices and technical solutions needed to deliver highly efficient zero emissions homes that feature high-performing envelopes, which will contribute to maintaining indoor spaces that are comfortable, survivable, and less prone to freezing pipes or other property damage than a code compliant building in the event of a power outage during extreme temperatures. Projects designed to Passive House standards include passive and active resiliency measures; are more likely to have been designed and be built in a manner that will adapt to future climate conditions; and will be better able to withstand and recover from climate-change related shocks.

Incentives are available to offset the incurred costs for New York State (NYS) residents to attend NYSERDAapproved training, up to a maximum of \$2,000 per person with a per applicant lifetime cap of \$30,000. The Applicant may submit requests for support of alternative training for consideration if they are focused on Passive House-levels of performance and will achieve similar outcomes in comparison to one of the listed trainings. The Applicant may submit a request for training support of staff or subcontractors who do not reside in NYS but who perform work on projects located in NYS. NYSERDA, at its sole discretion, will determine eligibility to receive financial incentives for those alternative trainings or for non-NYS residents based on the information submitted to NYSERDA by the Applicant

Approved Trainings and Certifications include:

- Phius Certified Consultant Training and Exam, \$2,100 per person,
- Phius Certified Builder Training and Exam, \$2,100 per person,
- Phius CORE Prescriptive Path Training, \$250 per person,
- WUFI Passive Single Family Training, \$450 per person,
- Phius Intro to THERM Workshop, \$450 per person,
- Phius Certified Rater Training & Exam, \$900 per person,
- Passive House Institute Passive House Fundamentals, \$200 per person,
- Passive House Institute Navigating Building Certification, \$200 per person,
- Passive House Institute Passive House Planning Package Online Course, \$400 per person
- Passive House Institute Certified Passive House Tradesperson (\$3,000 per person,)
- PH-Designer Training, \$2,295 per person,
- PHPP Modeler, \$495 per person,
- Thermal Bridging Calculations, \$395 per person.

Deliverables that must be submitted to support NYSERDA's payment of the per person incentive include:

- Completion Certificate for each eligible person who has completed an approved training,
- Exam results and related documentation, if applicable.

C. Zero Emission Home Incentives

NYSERDA offers an incentive of up to \$8,000 per single-family home, and up to \$5,000 per townhome to support the construction of single-family homes and townhomes that meet the Building Better Homes performance requirements, including certification to one of the 3rd party standards listed at the beginning of this section and verification by the relevant 3rd party consultant or verifier. To be eligible to request and to receive an incentive, the (approvable) application must be submitted prior to issuance of the building permit. Additionally, the permit must be secured prior to the effective date of the proposed changes to 19 NYCRR Part 1240 published by the Department of State in a <u>Notice of Rule in Development</u> codifying the zero emissions new construction requirements established in Energy Law section 11-104(6)(b). Homes located in a <u>disadvantaged community</u> (DAC) will be eligible for the higher incentive amount from the incentive schedule below.

| Zero Emission Home Incentive Schedule | | | | |
|---------------------------------------|---|---|--|--|
| Construction Type | Per Dwelling Unit Incentive Non-DAC location | Per Dwelling Unit Incentive Located in a DAC | | |
| Single Family | \$4,000 | \$5,000 | | |
| Single Family with GSHP* | \$7,000 | \$8,000 | | |
| Townhome | \$2,000 | \$3,000 | | |
| Townhome with GSHP | \$4,000 | \$5,000 | | |

*Ground source heat pump (GSHP)

To be eligible to request and to receive the Zero Emissions Home Incentive, the home's design must employ strategies that address forward-looking climate conditions, including a wider range of operating temperatures, increased incidences of flooding on site, extended power outages, and other extreme events. Resilient strategies must include raising living spaces and critical system components above the 2080 future floodplain for projects located in New York City and above the 500-year flood levels for all other projects. Strategies can also include, but are not limited to, mechanical systems that can accommodate future climate conditions; community resilience-enhancing strategies, such as connection to district systems and reduction of vulnerability of the area surrounding the site to extreme heat; areas of refuge that incorporate HVAC systems that remain operable during power outages; passive survivability during extended power outages; and active resiliency strategies, such as satisfying critical loads for an extended duration through use of energy storage solutions, potentially in combination with renewable energy generation. The home should support passive survivability for an extended period under extreme wind loads and temperatures and ensure the home's mechanical systems will not be subject to freezing temperatures for that same duration. The Applicant should work with their design team to document how these additional resiliency attributes and performance criteria.

Deliverables required to secure the per dwelling unit incentive include:

- Building Permit,
- Certificate of Occupancy,
- Documentation as needed to confirm the additional requirements and criteria listed just above, and that included within the listed standards at the beginning of Section III, have been met,
- Proof of certification to the listed 3rd party standard selected by the Applicant.
- Executed Data Release Authorization Form for each completed home.

This Program relies on the design review, quality assurance, quality control, and verification protocols that are required by the listed 3rd party standards and performed by their qualified representatives who are responsible for verification and certification.

NYSERDA or NYSERDA-designated staff may elect to complete additional reviews of the project, including technical review of the project documents or site visit(s). NYSERDA may elect to request and review the energy model, certification reports, and checklists to verify the project has met the minimum performance threshold associated with the 3rd party standard selected by the Applicant. If NYSERDA determines the submitted

deliverables are incomplete or missing information, the deliverables will be rejected and returned to the Applicant for appropriate corrective action. Failure to meet the minimum required performance threshold and all requirements of the certification may result in termination of the project and its associated funding commitment.

Site visits may be requested by NYSERDA or a NYSERDA-designated staff, at NYSERDA's option. If NYSERDA elects to attend a site visit, the following requirements will apply:

- The Applicant and their technical representative(s) are required to attend the site visit. These representatives must have detailed knowledge of the project and must be prepared to answer any project-related questions that arise.
- NYSERDA or a NYSERDA-designated staff may ask to see the construction drawings while on site to
 verify the planned installation of any components that cannot be visually inspected because either it has
 been covered or installation has not commenced.
- If severe violations of the Building Better Homes program requirements are discovered during the site visit, NYSERDA reserves the right to withhold payment of the incentives for the number of homes of which the performance cannot be verified.

Failure to meet these requirements may result in termination of the project.

D. Incentives to support the sale of Zero Emissions Homes

Builders and developers who intend to construct Zero Emissions Homes that will meet the requirements as needed to receive the Zero Emissions Home Incentives offered through this PON may also request financial incentives to support the marketing and sale of those Zero Emissions Homes. NYSERDA will provide an incentive to offset 50% of the incurred cost for the marketing and promotion of sales or rentals of those homes. To be eligible for this support, the Applicant must market and promote the zero emissions attributes of their homes and comply with the marketing requirements or guidance associated with their chosen 3rd party standard (as described earlier in Section III) that will confirm their home(s) will meet the requirements associated with this PON. The maximum allowable incentive payment available to an Applicant (inclusive of any sub-entity where they hold controlling interest) to support the marketing and sale of Zero Emissions Homes will be \$50,000 annually, with a \$100,000 lifetime cap.

Deliverables required to support payment requests of the incentive of 50% of the incurred costs include:

- PDF copies of all completed marketing materials, screen shots of social media posts, or any other documents that effectively convey the marketing activities associated with incurred costs for the marketing identified by the Applicant,
- Documentation identifying the invoiced billing rate(s), associated costs incurred by the Applicant to execute their marketing strategy, or copies of invoices that confirm the incurred costs associated with social media or other marketing strategies,
- Data Release Authorization Form
- Attestation from the Registered Architect of record confirming:
 - The date range when the design or re-design work was completed,
 - That the design or re-design meets Building Better Homes performance requirements,
 - That the home design or re-design supports the repetitive, production building of homes,
 - If applicable, approval of the marketing materials by the 3rd party standards organization.

IV. Application Process

Online submission of an application is preferable, via NYSERDA's online portal at

https://portal.nyserda.ny.gov/Core_Registration_Page?programName=New_Construction. Applicants are invited to request Zero Emissions Design or Re-design Support, Passive House Training, and Zero Emissions Homes Incentives for homes located within a single project or subdivision within a single application. Applicants may submit multiple applications for multiple projects or subdivisions that are unrelated to another application. Requests for the Zero Emissions Homes Incentives for additional homes within a subdivision that are associated with a previously submitted and approved application can be submitted as a new application or a modification to the existing application can be requested.

The Application will require the following information to be provided and steps to be completed:

- Online submission of company information, including the officer or representative who has the authority to execute contracts on behalf of the company, the Applicant's primary point of contact for project management, and the point of contact(s) for the energy consultant or designer who will support the project's certification to the chosen 3rd party standard.
- The Applicant should identify the requested incentives for each Incentive Category (including but not limited to number of designs and applicable certifications, training courses and number of attendees, advertising requested incentives, and site information for all requested home incentives).
- Review and accept the Building Better Homes Terms and Conditions.

The Applicant should submit their application, monitor status of their application, submit documentation and deliverables associated with their project, and perform other program-related activities through the NYSERDA portal. Applicants must select and identify the energy and design consultants who will be supporting their project at the time the application is submitted. The Applicant may assign access to their project in the portal once they have initiated the application by identifying additional Project Roles (contacts) on the project application, and by designating read-only access or read-write access. Read-write access will allow the Applicant to collaborate with their energy and design consultants to complete submission of the application. The Applicant must identify their third-party quality assurance provider at the time of application, or no later than during the scoping session.

A team of individuals reviews each application and responds to inquiries related to applications, eligibility, and intake. Applicants are encouraged to electronically sign their application in the portal. Alternatively, they may print the Certification Statement, sign it, then scan and upload the signed document to the portal as an attachment. Applicants that are unable to submit a project application electronically may request a hard copy application. Inquiries regarding submission of an application or requests for assistance should be directed to NYSERDA at <u>NewConstructionProgram@nyserda.ny.gov</u> or by calling 1-800-284-9069. After receiving emailed confirmation that the Application has been received, all project-related correspondence between the Applicant and NYSERDA should occur through the NYSERDA portal, unless otherwise directed.

The project application will progress through each status shown below:

Project Application Flow



1. Unsubmitted Status

The project application is generated in and submitted through the NYSERDA portal. Unsubmitted status is reached once an Applicant generates the application.

2. Submitted Status

The project application moves to submitted status once the Applicant has submitted the application and any documents to the portal, inclusive of the Applicant's acceptance of the Terms and Conditions (Attachment A).

3. Under Review Status

Upon receipt of a project application, program staff will move the application to under review status. At this time, the application will move into the queue for technical review.

3.1 Technical Review

Once the project application has been received, the project will undergo an administrative and technical review, inclusive of a scoping session with the Applicant and their project team NYSERDA or its designee will schedule a scoping session with the Applicant and their project team, including their chosen energy and design consultants. The intent of the scoping session is to discuss general project information, and to review program requirements and responsibilities for each party, and to confirm that the project can achieve all Program requirements. The scoping session may also identify additional documents required to allow the project to be established in NYSERDA's financial systems. Knowledgeable representatives from both the Applicant and their project team are required to attend the Scoping Session. If a project application has missing or inaccurate information or documents, the Applicant will be asked to provide the correct information in the portal.

3.2 State Historical Preservation Act Compliance and State Environmental Quality Review Act Compliance (SEQR)

Applicants requesting incentives to support the construction of a zero emissions home will be required to work with NYSERDA to ensure compliance with the State Historical Preservation Act.

When the incentives being requested target whole building performance, incorporating several design attributes (measures) that contribute to that whole building performance, the potential environmental impacts associated with those single-family homes and townhomes are limited due to their project size.

Program rules require that systems installed in single-family and townhome projects be within the SEQR Type II thresholds as further defined below:

- Heat Pump Systems completed with program support must not exceed 5 million Btu's per hour,
- Heat Recovery systems completed with program support must not exceed 10 million Btu's per hour,
- Closed-cycle earth heat exchange systems completed with program support must not exceed 1 million Btu's per hour.

Applicants requesting incentives to support the construction of zero emission homes that will be constructed in New York City applications shall:

- Confirm that the Applicant has filed a City Environmental Quality Review (CEQR) or that the project was included on a CEQR that was created by another entity.
- If the Applicant has the CEQR number, the Applicant or PEC can submit it through the NYSERDA portal, allowing the CEQR documentation to be located on the city portal.
- If the CEQR number is not available, the Applicant or PEC must submit a copy of the CEQR documentation through the NYSERDA portal.
- If neither is available, the Applicant must provide a letter confirming the CEQR was not required by New York City.

4. Pending Approval Status

When the project application has passed the administrative and technical review, the application will be moved to pending approval status. In this status, the purchase order is finalized and funding for the application is set aside. Final approval of the project application is at NYSERDA's sole discretion.

5. Approved Status

When the project application has been approved by NYSERDA, the Applicant will receive their project Award Letter via email notification and saved to the portal. While in approved status, the Applicant may submit a project cancellation request, project extension request, project modification request, or project incentive payment request.

5.1 Project Cancellation Requests

Requests to cancel a project must be done through the portal by submitting a request for cancellation to NYSERDA. Should an Applicant decide to move forward with a project after cancellation, a new application must be submitted, and the incentives and requirements in effect at the time the new application is submitted will apply.

5.2 Project Extension Requests

To request an extension, the Applicant must submit a project extension request through the NYSERDA portal. NYSERDA will approve extensions on a limited case-by-case basis. Project extensions may be granted for legitimate and verifiable reasons which are beyond the control of the Applicant.

5.3 Project Modification Requests

To request a modification to an approved project, the Applicant must submit a project modification request through the NYSERDA portal. A project modification request must state the original project award amount, the proposed certification standard, and the unit count, as well as the reason for the change. NYSERDA will review the request, and may elect to calculate, apply, and approve the modification and any applicable adjustment to the project award amount at NYSERDA's sole discretion. If NYSERDA approves any modification to the initial commitment of funding, a modified Award Letter will be provided.

5.4 Project Incentive Payment Requests

Payment of incentives will be available based on the Applicant's submission of the required deliverables. When the complete set of deliverables have been submitted, the Applicant must provide emailed notification through the NYSERDA portal directed to <u>NewConstructionProgram@nyserda.ny.gov</u>, the Shared Services contact, and the Primary NYSERDA Project Manager as listed in the Project Roles section of the portal. The deliverables will be reviewed by NYSERDA and when all deliverables have been approved, the payment will be processed. Applicants and their consultants are expected to complete quality control reviews of their work and submit high-quality deliverables and associated work products. If NYSERDA determines the submitted deliverables are incomplete or missing information, the deliverables will be rejected and returned to the Applicant for appropriate corrective action. Failure to meet the requirements of the Program may result in termination of the project.

6. Authorization to Access and Share Utility Use and Related Data

The Applicant agrees and authorizes their utility's sharing of the Applicant or customer's information and/or projectlevel information with New York State Department of Public Service Staff and NYSERDA, including its agents or authorized representatives, consistent with NYSERDA's New York State Public Service Commission and statutorily authorized responsibilities, including, but not limited to supporting market development initiatives, and other evaluation and measurement activities. (For clarity, the term project level includes the information based on the scope of the project, including, but not limited to, aggregated and anonymized whole building, building or subsets of the project.)

The Applicant agrees and authorizes the sharing of the Applicant or customer's information and/or project-level information with New York State Department of Public Service Staff and appropriate local utility, including its agents or authorized representatives, in carrying out its responsibilities under New York State Public Service Commission orders. (For clarity, the term project level includes the information based on the scope of the project,

including, but not limited to, whole building, building or subsets of the project.) The Applicant shall commit to a good faith effort to secure a signed Data Release Authorization Form from the homebuyer at the time of closing.

7. Completed Status

The project has achieved completed status once construction is complete, all deliverables have been accepted, and final payment has been approved by NYSERDA.

V. General Conditions

GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your application. Review should include whether it is critical for evaluating an application, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the Applicant wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx . Applicants are required to answer questions during application submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the Applicant has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available

at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of two years from the time of application, unless NYSERDA management determines a different structure is more efficient based upon Applications received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions. Applicants should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify applicants in approximately four weeks from receipt of an application whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing an application, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all applications received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject applications based on the nature and number of any exceptions taken to the standard terms and conditions of the Attachment A - Building Better Homes Program - Terms & Conditions. NYSERDA reserves the right to disqualify Applicants based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The Applicant shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When an applicant is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Applicants must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The Applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the Applicant or former officers and employees of NYSERDA, in connection with Applicant's rendering services as proposed. If a conflict

does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The Applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Applicants are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with Applicants to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for Applicant's business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the Applicant's business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with Applicant's former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or

after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments for Reference

- Attachment A Building Better Homes Program Terms & Conditions
- Tenant Data Release Authorization Form
- Owner Data Release Authorization Form



NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: November 6, 2024 by 3:00 p.m. Eastern Time.

The New York State Energy Research and Development Authority (NYSERDA) requests proposals from qualified parties to continue to develop, design, build, implement, operate, maintain and administer the web-based electronic, all generation attribute tracking system, New York Generation Attribute Tracking System (NYGATS). NYGATS is owned by New York State.

NYGATS issues and tracks electronic certificates recording all generation attributes associated with each megawatt-hour of electricity generated within the state and for electricity imported into and consumed in New York State. NYGATS is designed to interface and exchange information with other certificate tracking systems. NYGATS also supports New York's Environmental Disclosure Program (EDP), the Renewable Portfolio Standard (RPS), the Clean Energy Standard (CES), Climate Leadership and Community Protection Act (CLCPA) and voluntary green power or renewable energy certificate purchases (among other policies and programs). NYSERDA anticipates awarding one contract for an initial term to include the further development and transition of NYGATS and a period of five years of operation, administration and maintenance; such term may be extended by mutual agreement with two (2) five-year options to extend for a total contract of up to 15 years.

Proposal Submission: Online submission is preferable. The main proposal text should be submitted as a single PDF and Attachments should also be submitted as PDFs (file formats include pdf and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. PDF should not have links to other sources for the purpose of the proposal such as a SharePoint, website, etc. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. The bottom of each page of the proposal should indicate the name of the lead proposer "RFP 5816" and the page number. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. All technical questions about this RFP must be submitted via email to ces@nyserda.ny.gov to the Designated Contact, Dan Russ at 518-862-1090 x3058, and Jim Cowman at (518) 862-1090 or James.Cowman@nyserda.ny.gov for contractual questions.

Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission,



there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility</u> <u>Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.



TABLE OF CONTENTS

| I. I | INTRODUCTION | 4 |
|----------|---|----|
| Α. | New York Generation Attributes Tracking System (NYGATS) Objectives | 4 |
| в. | NYGATS Background | |
| c. | Environmental Disclosure Program (EDP) | |
| D. | Renewable Portfolio Standard (RPS) | 5 |
| Ε. | CLEAN ENERGY STANDARD (CES) | 5 |
| F. | CLIMATE LEADERSHIP AND COMMUNITY PROTECTION ACT (CLCPA) | 5 |
| G. | VOLUNTARY MARKET | 6 |
| II. I | PROGRAM REQUIREMENTS | 6 |
| Α. | Contracting | 6 |
| в. | Ownership, Right of Use and Transition | |
| с. | NYSERDA RESPONSIBILITIES | |
| III. I | PROPOSAL REQUIREMENTS | 7 |
| | Proposer's Information | |
| А. В. | PROPOSER S INFORMATION PROPOSER CONTENT | |
| ь. А. | STATEMENT OF WORK | |
| Б. | BUDGET/SCHEDULE | |
| с. | Proposer's Experience and Capabilities | |
| D. | Staffing Plan and Experience of Key Personnel | |
| Ε. | Executive Summary and General Information | |
| F. | DISADVANTAGED COMMUNITIES (DAC) | 13 |
| V. (| STATEMENT OF WORK | |
| Α. | INITIAL STATEMENT OF WORK | |
| в. | BEYOND INITIAL STATEMENT OF WORK | - |
| VI. | GENERAL CONDITIONS | |
| Α. | ATTACHMENT A – NYGATS MILESTONE AND PERSONNEL RATE FORM (BUDGET) | |
| А. В. | ATTACHMENT A – NTGATS MILESTONE AND PERSONNEL RATE FORM (BODGET) | |
| Б. С. | ATTACHMENT D SAME LE AGREEMENT INCLODING EATIBLE A TEMPETEMENT OF WORKSTEINER | |
| D. | ATTACHMENT D – FUNCTIONAL SPECIFICATIONS | |
| | | |



I. Introduction

a. New York Generation Attributes Tracking System (NYGATS) Objectives

NYSERDA seeks to retain a qualified party to continue to develop, implement, operate, maintain and administer NYGATS, and associated activities/functionalities needed to provide an administratively simple, cost-effective accounting and verification system to support New York State policies and programs, including the EDP, RPS, CES, CLCPA, and the voluntary market for renewable energy and renewable energy certificates and other programs.

NYGATS issues and tracks electronic certificates reflecting all generation attributes associated with each megawatt-hour of electricity generated within the state and for electricity imported into and consumed in New York State. NYGATS creates and tracks certificates of generation for all electricity generating units in the New York Independent System Operator (NYISO) market settlement system, and for small generators not settled by the NYISO that meet the eligibility, reporting and verification requirements established by the NYGATS Operating Rules.

NYGATS provides an efficient mechanism to verify electricity generation and generation attributes as the basis for issuing certificates for electricity generated in New York State and for imported electricity, to provide for the transfer and to track the account status of those certificates, and to support substantiation of environmental claims. NYGATS will also have the functionality to permanently remove (retire) certificates from the system as the result of an export of energy and certificates, or of a certificate-only export. Such functionality includes communicating with any other tracking system on the appropriate assignment of attributes associated with export transactions. The functionality of NYGATS helps electricity providers, marketers of certificates, NYSERDA and end-users acquire the certificates needed to comply with a variety of state and federal regulations and to satisfy consumer preferences. Finally, NYGATS is capable of efficient interfaces with other certificate tracking systems, thus providing a means for verification of cross-border transactions.

b. NYGATS Background

The NYS Public Authorities Law directed NYSERDA to establish a tracking system that records all generation attribute information for electricity generated within the state, and all generation attribute information for electricity imported to and consumed in the state. Generation attributes are the environmental, vintage, and other characteristics that are recorded as part of an electronic certificate. One certificate is created for each megawatt-hour (MWh) of electricity; each certificate is assigned a unique tracking number and displays the attributes of the MWh. NYGATS issues certificates, records transfers of certificates among account holders, and, upon the request of the holder, retires certificates. Certificates exist as a commodity separate and apart from the associated electrical energy.

In March 2015, NYSERDA issued the original solicitation, RFP 3014, for a contractor to design, build, implement, operate, maintain and administer NYGATS. In October 2015, APX Inc. was competitively selected and awarded the solicitation. APX launched NYGATS in July 2016. The current contract expires April 2026.

The certificate based NYGATS program also facilitates the development of a market for the sales of certificates by generators and others. The sale and trading of certificates and the generation attributes they represent occurs in a secondary market, separate and apart from NYGATS. NYGATS includes "bulletin boards" for both potential buyers and sellers.

NYSERDA serves as the governing body overseeing NYGATS and making management decisions relating to NYGATS operations, policies and procedures. NYSERDA is advised in this effort by the New York Department of Public Service (DPS), the NYISO, and NYGATS stakeholders. The



continued development, implementation and day-to-day administration of NYGATS will be the responsibility of the Contractor selected through this RFP (Contractor).

c. Environmental Disclosure Program (EDP)

New York State's EDP was established in 1998 by order of the Public Service Commission. All entities subject to the Commission's jurisdiction — electric utilities, energy service companies and jurisdictional municipal and electric cooperatives — are required to provide their customers with periodic environmental disclosure statements, also referred to as "labels." The New York Power Authority and the Long Island Power Authority participate on a cooperative basis. The labels provide information on the types of fuels used to generate electricity used by customers of each entity issuing a label, the air emissions resulting from generating that electricity, and a comparison of those emissions to a statewide average. This information enables consumers, if they choose, to select an electricity supplier based on environmental quality and resource diversity, a key desired outcome of the EDP.

The Commission designated the DPS Staff as the Administrator of the EDP. DPS Staff provide all retail electric service providers with individualized fuel mix and emissions characteristics information to be included in their respective environmental disclosure labels and statements. NYGATS currently is used to prepare these labels.

d. Renewable Portfolio Standard (RPS)

The Public Service Commission adopted New York State's RPS Program to address the energy, economic, and environmental objectives of New York State by increasing the amount of renewable electrical energy consumed in New York (Case Order 03-E-0188). NYSERDA, as the Central Procurement Administrator of the RPS Program contracted with suppliers, on a competitive basis, for the environmental attributes (RPS attributes) created by eligible generation resources under the RPS Program. NYGATS is used to track RPS attributes.

e. Clean Energy Standard (CES)

In August 2016, the New York Public Service Commission (PSC) issued its Order Adopting a Clean Energy Standard. The CES was designed to fight climate change, reduce air pollution, and ensure a diverse and reliable low-carbon energy supply by implementing the 2015 State Energy Plan goal, stating that 50% of the State's electricity must come from renewable energy sources by 2030, as part of a strategy to reduce statewide greenhouse gas (GHG) emissions by 40% by 2030. Upon adoption, the CES included a RES and a Zero-Emissions Credit (ZEC) requirement. In July of 2018, the PSC established an Offshore Wind Standard to further contribute to the 50% renewable energy requirement. All renewable energy consumed by end-use customers in New York State contributes to the CES, including generation supported by past, present, and future State renewable energy policies as well as voluntary renewable energy purchases. NYGATS is used to track the RES and ZEC components of the CES attributes and will be used to track the Offshore Wind Standard.

f. Climate Leadership and Community Protection Act (CLCPA)

In July 2019, the CLCPA was signed into law. The CLCPA mandates that (1) at least 70% of New York State electricity will come from renewable energy sources such as wind and solar by 2030 and (2) the State power system achieve zero-emissions by 2040.

In June 2020, to implement the CLCPA, DPS and NYSERDA jointly filed a white paper on CES Procurements to Implement the CLCPA. In October 2020, the PSC issued its responsive *Order Adopting Modifications to the Clean Energy Standard*. In the Order, the PSC adopted several modifications to the CES to align it with the CLCPA mandates. The Order also adopted a competitive procurement program under Tier 2 of the CES to secure the continued availability of existing renewable resources and authorized a new Tier 4 to support renewable energy projects that deliver



energy to New York City. The Tier 4 procurement resulted in the largest transmission projects contracted in New York State in the last 50 years. The contracts were submitted to the Public Service Commission in December 2021 for approval, and subsequently approved in April 2022. NYGATS is used to track Tier 2 attributes and will be used to track Tier 4 attributes.

g. Voluntary Market

The voluntary renewable energy market allows individual consumers (large or small) to choose what type of electricity they want to buy, notwithstanding what may be required by law or regulation. NYGATS supports the voluntary market by facilitating the ability of voluntary buyers and willing sellers to transact and by providing verification of the associated environmental claims.

II. Program Requirements

a. Contracting

NYSERDA anticipates awarding one contract for an initial term to include the development of foundational and potentially new functionality of NYGATS and a period of five years of operation, maintenance and administration; such term may be extended by mutual agreement with two (2) five-year options to extend for a total contract of up to 15 years. Contractor costs will be funded by NYSERDA using administrative budget funding, previously collected Alternative Compliance Payments (ACPs) and/or other sources. NYSERDA may invite one or more proposers to meet with NYSERDA before finalizing an award.

In addition to a contract with NYSERDA, the Contractor will be required to enter into an agreement with the NYISO, which will provide data for the NYGATS. **Interested respondents should request a copy of the NYISO agreement**, subject to their prior execution of a non-disclosure agreement (NDA) with the NYISO, by contacting Christopher Sharp, Esq., NYISO Senior Compliance Attorney at csharp@nyiso.com. Requests for the NYISO agreement should include the following in the Subject line of the email communication "Request for NDA in connection with NYSERDA NYGATS RFP 5816."

NYSERDA's standard contract terms are attached to this RFP as Attachment B, Exhibit A, Statement of Work (SOW) (referred to but not attached to the standard terms) will be compiled in conformance with the awarded proposal. Upon award, NYSERDA anticipates arranging an initial planning meeting to discuss and arrive at a final Statement of Work, including sharing any previous documentation and developing a schedule of tasks.

b. Ownership, Right of Use and Transition

- i. Ownership and Right of Use
 - 1. NYSERDA will retain ownership of, access to and use of NYGATS after its creation, implementation and operation. NYSERDA shall own or Contractor shall provide to NYSERDA the right to use all intellectual property material to the operation of NYGATS with respect to technology platforms, software, websites, publications, databases and other content, and business processes. Contractor shall give NYSERDA access to the code and a perpetual license to enable long-term use and modifications to the system.
- ii. Transition after Contract Term is Completed
 - In the event that the contract is terminated or is not renewed beyond the initial five-year term, or any subsequent term, Contractor shall cooperate with NYSERDA in the orderly transfer of Contractor responsibilities to a successor designated by NYSERDA and, at the request of NYSERDA, shall exercise good



faith and due diligence to transfer duties to any such successor engaged by NYSERDA. Contractor shall provide NYSERDA and such successor with all information, including without limitation all information relating to software, control and logic signals and related data, and cooperation necessary for the continued safe and efficient operation, control and maintenance of NYGATS. NYSERDA shall reimburse Contractor for all services rendered and for the reasonable and documented out-of-pocket expenses incurred by Contractor during this transition period as documented in Attachment A.

c. NYSERDA Responsibilities

- i. NYSERDA will enter into an Agreement with Contractor for the services requested for a term of five (5) years, when NYGATS becomes fully operational which should be no later than March 1 2026.
- ii. NYSERDA will assist the Contractor in the development and implementation of NYGATS as needed, such as:
 - 1. Providing information and background on objectives for RPS, EDP, CES, CLCPA and other evolving statutory or regulatory standards and/or market requirements.
 - 2. Planning and conducting Stakeholder meetings. Stakeholder meeting dates will be jointly agreed upon by NYSERDA and the Contractor.
 - 3. Assisting in the development and modification of the NYGATS Operating Rules.
 - 4. Participating in design and development meetings with NYISO and/or neighboring states with tracking registries.
 - 5. Technical assistance as needed when designing and building to maximize operability between other NYSERDA systems/platforms.
- iii. NYSERDA will approve reasonable changes to the schedule and milestones.
- iv. NYSERDA will coordinate communications with the Contractor, DPS and NYISO, and will facilitate an agreement between Contractor and NYISO for the management, transfer and non-disclosure of Market Participant data.
- v. NYSERDA will coordinate communications and facilitate agreements between Contractor and other data providers, such as utilities, Environmental Protection Agency (EPA) and Department of Environmental Conservation (DEC), for access to generation and emissions data.
- vi. NYSERDA has entered into an agreement with NYISO to cooperate in the development, implementation and operation of NYGATS.

III. Proposal Requirements

a. Proposer's Information

Proposers must submit their proposal by the due date. Proposals should not be excessively long. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Proposals that are excessively long or fail to follow the format guidelines may be rejected as non-responsive. Proposals should concisely present the information needed to fully address the evaluation criteria (see Section IV, Proposal



Evaluation). Each page of the proposal shall state the name of the proposer, the RFP number, and the page number. Each response shall reference the RFP section(s) and/or Task(s) for which the response is provided.

The successful proposal must demonstrate a clear understanding of the SOW as described in this RFP. Proposers must demonstrate the ability to provide, at a minimum, all relevant services as outlined in this RFP. The awardee will provide NYSERDA with a dedicated team of high-quality professionals who will support this project. Proposers must identify one qualified team member as the project lead who will be responsible for leading the initiative outlined in this RFP, and this designated project lead cannot be replaced without consulting NYSERDA.

Responding proposers must submit required documentation in each of the respective sections within the application. Responding proposers must include the following information with their response. If subcontractors are intended to be included as part of the proposer's team, include the following information for the subcontractor(s) as well:

- i. Firm name, address, telephone and fax number, e-mail address and main contact person.
- ii. Federal Employer Identification Number
- iii. The year the firm was established.
- iv. Name and address of parent company (if applicable)

b. Proposer Content

Proposal must include the following contents and must be in the following format and sequence listed below:

i. Proposal Checklist

The Proposal Checklist is mandatory via Salesforce and must be completely populated, signed and attached to the front of your proposal. Failure to include a signed copy of the Proposal Checklist referenced in this solicitation will disqualify your proposal.

Please note the following:

Indicate whether you accept the standard terms and conditions as contained in the attached Standard Agreement (Attachment B). Proposers are strongly encouraged to review these terms and conditions with their attorney prior to submitting a proposal. If you do not accept the standard terms and conditions, provide alternate terms with justification based on the risk and benefit to NYSERDA. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Standard Contract to those specifically identified in the submitted proposal (see Proposal Checklist).

The individual signing the Proposal Checklist must be authorized to commit the proposer's organization to the proposal as submitted.

ii. Cover Letter

Proposers shall submit a cover letter on company letterhead:



- 1. Referencing RFP 5816
- 2. Summarizing the proposer's ability to perform such services.
- 3. Signed by a person with authority to enter into a contract with NYSERDA.
- iii. Table of Contents

The proposal shall include a comprehensive table of contents that outlines the page # and section.

- 1. Executive Summary
- 2. Statement of Work
- 3. Proposer's Experience and Capabilities
- 4. Staffing Plan and Experience of Key Personnel
- 5. Work Schedule and Completion of Milestones
- 6. Budget
- 7. Proposed Technology Platform
- *iv.* Executive Summary (2 page limit + Appendices)

Proposers must summarize and exhibit a thorough understanding of this RFP component and the general approach to fulfilling and supporting the services requested. Proposers must summarize why NYSERDA should select the proposer's firm by including a list or summary of specific services they can provide, as well as any acknowledgements or accolades recently received.

v. Statement of Work (17 page limit + Appendices)

Proposers must submit a Statement of Work describing how they will fulfill the requirements and objectives as outlined in Section V, Statement of Work, including a detailed description of how the proposer will deliver services using their own expertise and creative approach including staff responsibilities and time dedicated to the work tasks.

vi. Proposer's Experience and Capabilities (6 page limit + Appendices)

Proposers must demonstrate their ability to fulfill the activities described in the Statement of Work and the Functional Specifications (Attachment D).

- 1. Proposers should describe their expertise and ability as a firm to deliver services in creating and maintaining a registry. Information should include the aggregate number of years working in this area and a brief summary of at least one and no more than three, similar projects.
- 2. The project descriptions, of previous work, should specify the level of involvement of the proposing firm (and subcontractors, if any) and the results/deliverables of the project. Appendices to this section may include: summary of the sample projects, examples of management plans, reporting for similar programs.



3. If the Proposer has experience designing and or administering an electrical attribute system in any other region, this section should address whether such system(s) were the subject of any security incidents or other irregularities with respect to data security, errors in certificate creation, assignment or transfer, or other instances of performance failures, with a concise description of the facts and circumstances concerning the identification, cause and resolution of each such instance.

vii. Staffing Plan and Experience of Key Personnel (4 page limit + Appendices)

Proposers must provide documented ability to perform the services of this RFP to NYSERDA. This section should identify all staff members, contractors and subcontractors that are to be involved in project implementation and a brief description of qualifications, with supporting information supplied in an appendix.

- 1. Identify the project manager who will serve as the single point of contact as well as all personnel that may be involved with providing services under this RFP.
- 2. Describe the accomplishments, experiences, and expertise of the individuals comprising the proposing team relevant to this RFP.
- 3. Provide a description of the responsibilities of each key person in the execution of the proposed work plan, including subcontractors.
- 4. For firms not based in New York State, discuss the mechanism which will guarantee its ability to deliver services in New York State in a cost-effective manner.
- 5. Letters from subcontractors, if any, must be attached to the proposal and include the same information included in the proposer's cover letter.
- 6. Resumes that highlight recent experiences of all individuals who will be directly involved in providing services should be included as appendices. Individual resumes shall not exceed one (1) page.
- 7. All individuals involved in the proposal must be free of financial interest in any product or service which may be, or appear to be, in conflict with NYSERDA's services to its customers. If any affiliations exist, please describe them and verify that they do not conflict with the objectivity provided to NYSERDA and its customers.

viii. Work Schedule and Completion of Milestones

Proposers must provide a proposed work schedule that outlines major steps and milestones for the launching of NYGATS. This work schedule must address the tasks outlined in the Statement of Work in terms of weeks and months and should provide for NYGATS being fully operational no later than March 1, 2026. If, in the opinion of the Proposer, the proposed commencement date for operation of NYGATS cannot be met, the proposer shall propose and justify an alternative schedule. Proposers should allow time for correspondence with and approval of tasks by NYSERDA. The work schedule should include interim milestones for the completion of each task in the Statement of Work.



ix. Budget

1. Design, Build, Implement Required Functionality

A fixed milestone payment for all activities to develop and implement foundational functionality and/or develop and implement new functionality that does not currently exist in NYGATS. The contractor may define interim milestones for this task and propose payment for each interim milestone. NYSERDA will withhold 25% of each invoiced payment for this task, to be released to Contractor after final system testing, acceptance and approval by NYSERDA's Project Manager;

2. Operate, maintain and administer NYGATS

A fixed annual fee (to be paid quarterly) using a Tiered User Account Fee Schedule (Attachment A, Task E) covering general operation, maintenance, and administration as identified in Section V, Scope of Work. NYSERDA shall contract using proposed Tiered User Account Fee Schedule for years 1 - 5. If the first option to renew is exercised, NYSERDA shall also use the proposed Tiered User Account Fee Schedule for years 6 - 10. If the second option to renew is exercised extending the Agreement for years 11-15, NYSERDA reserves the right to negotiate the fee schedule for those years.

3. *Provide support and technical expertise at periodic stakeholder meetings* Proposers should assume two (2) meetings per year.

4. Transition to New Contractor

A contingent, fixed milestone payment for transferring operation and maintenance of NYGATS to NYSERDA or another contractor if the Contractor is not renewed to continue administering and operating NYGATS beyond the initial five-year term or if the contract is terminated. This milestone payment can be invoiced once NYGATS has been successfully handed off to the "New Contractor."

Costs for change orders or other non-predictable work authorized by NYSERDA may be billed on a time and materials basis as provided using the Attachment A, NYGATS Milestone and Personnel Rate Form.

Proposers must include fee schedules for proposers and all subcontractors on its own document which shall include: fully burdened direct labor rates for each individual or class of individuals' costs; travel and per diem costs; and general and administrative costs.

x. Technology Platform

The technology platform must be web-based and must identify any required software/licensing requirements.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a scoring committee, led by NYSERDA, using the Evaluation Criteria below . At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Proposals will be evaluated based on the following criteria (listed in order of importance):



a. Statement of Work

i. Initial Scope of Work

Does the proposal sufficiently address all of the tasks as outlined in Section V.a, Initial Scope of Work under Statement of Work? Does the proposer demonstrate an understanding of the range of services requested by the RFP? Will their technical support and outreach (if applicable) cover all of New York State? Is the Statement of Work well defined, comprehensive, realistic and consistent with the RFP? Does the Statement of Work instill confidence that the proposer will be successful? Does the proposer understand NYSERDA's program results and tracking needs? Does the proposer identify a single lead that will insure program consistency and budget compliance?

ii. Beyond Initial Scope of Work

Does the proposal sufficiently address all of the tasks as outlined in Section V.b, Beyond Initial Scope of Work under Statement of Work? Does the proposer demonstrate an understanding of the range of services requested by the RFP? Will their technical support and outreach (if applicable) cover all of New York State? Is the Beyond Initial Scope of Work well defined, comprehensive, realistic and consistent with the RFP? Does the Beyond Initial Scope of Work instill confidence that the proposer will be successful in the design and implementation? Does the proposer understand NYSERDA's program results and tracking needs? Did the proposer include anything beyond the minimum? If so, do the proposed additional functionality provide benefit to New York State and its current goals? Is the additional functionality clearly illustrated and provide sufficient detail?

b. Budget/Schedule

Are the proposed milestone payments, cost estimates, and billing rates per task reasonable and appropriate for the RFP? Do the cost estimates demonstrate an understanding of and the ability to execute the proposal based on the strategy and overview included? Does the proposing team describe the ability to use junior and senior staff as appropriate to be cost-effective while achieving program success? How well does the proposer demonstrate the capacity to deliver services, conduct Stakeholder meetings and user training while minimizing travel/lodging costs? Do the applicable budget tables and scenarios for the selected RFP component exhibit the proposer's understanding of the Statement of Work and do the hours and costs seems reasonable for that scope? Is the budget arranged such that the goals of the program will be met and resources appropriate allocated to each tasks? Are the schedule and milestones realistic?

c. Proposer's Experience and Capabilities

Evaluate the proposer's past experience with providing the services described in the proposal for the RFP. Does the proposer demonstrate relevant experience and technical expertise in the RFP? Evaluate the proposer's ability, necessary background and historic performance with delivering similar services to the RFP. Has the proposer provided examples, which demonstrate their ability to deliver high quality, objective, energy related services? Do examples demonstrate the ability to support, implement and/or administer the program? Does the proposer demonstrate the ability to develop and implement a tracking system compatible with other neighboring tracking registries? Does the proposer clearly demonstrate a history of past tracking system related work? Does the proposer demonstrate an understanding of NYS and NYSERDA needs for a tracking system, including RPS and EDP requirements?



d. Staffing Plan and Experience of Key Personnel

Do the resumes reflect the ability to deliver the services of the RFP? Are key personnel's education, experience, and capability relevant to the RFP? Does the proposer have experience with attribute tracking systems? Is there depth to the proposing team where full implementation responsibility does not fall on one individual? Does the proposer show a balance of technical, operations, outreach, administrative or other expertise necessary to accomplish the objectives of the RFP? Does the proposer identify a single lead that will insure program consistency and budget compliance?

e. Executive Summary and General Information

Evaluate the overall proposal. Does the proposer understand what is being sought under the RFP? Does the proposal demonstrate an understanding of the major objectives of the RFP component(s)? Does the proposal satisfactorily address how the proposer will provide services for the design, development and implementation of NYGATS? Does the proposal leverage added value opportunities? Is the proposal well written, clear, concise, and well organized? Did the proposer provide all information requested in the selected RFP component?

f. Disadvantaged Communities (DAC)

Contractor located, based upon parent address (if applicable) submitted and verified for this RFP, in a Disadvantaged Community, as defined under the Final Disadvantaged Community Criteria.

v. Statement of Work

The Statement of Work should include the following elements, in the order presented. Refer to Attachment C (Operating Rules) and Attachment D (Functional Specifications) which provide an overview of the functionality and requirements of NYGATS. The Statement of Work should include a discussion of each task; proposers may recommend that these tasks be addressed in a different sequence than presented. Proposers are also encouraged to include information and recommendations as to alternative approaches to NYGATS development.

a. Initial Statement of Work

The Initial Statement of Work will be the baseline requirements for NYGATS that will need to be developed, tested and fully operational by March 1 2026.

i. Operating Rules

The current NYGATS Operating Rules will represent baseline requirement of this RFP as well as the Functional Specifications. The Operating Rules has established the detailed characteristics of NYGATS including registration, data sources, account structures, imports and exports, the creation, transfer and retirement of certificates, reports and information access, and confidentiality of information. The operating rules are in alignment with the NYISO settlement process, including recognition of NYISO's data feed schedule. In cooperation with NYSERDA, Contractor shall further develop the Operating Rules for any additional enhancements or modifications to NYGATS.

Contractor shall:

1. Consult with NYSERDA, DPS and the NYISO, and plan and support public stakeholder meetings, to create/update draft Operating Rules consistent with the additional enhancements or modifications to NYGATS, to be issued to the stakeholders for review and comment.



- 2. After formal review by NYSERDA, DPS and the NYISO, Contractor shall prepare final Operating Rules for review, comment and approval by NYSERDA. Final Operating Rules shall include key documents, such as Terms of Use and any necessary associated documents and forms.
- 3. If, through the drafting and finalization of Operating Rules, material changes in the NYGATS system are identified as compared to the system as defined herein, a contract modification may be initiated which reflects the updated system requirements and contractual impacts.
- ii. Design, Build and Implement a Web-Based Electronic Information System

The Contractor shall design, build and implement an all generation, web-based electronic information system called the New York Generation Attribute Tracking System (NYGATS) to be consistent with the Functional Specifications (Attachment D) and the final Operating Rules established under V.a.i, (Scope of Work, Operating Rules) above. The Contractor will design NYGATS to have secure access and include flexibility for upgrading and expanding its functionality.

Contract shall:

- Enter into a contractual agreement with the NYISO for the development of NYGATS, covering the data required from NYISO, technical specifications, file formats, secure transfer of data, confidentiality of data, cyber security, issue resolution, and including a change management process such that changes to the NYISO system which impact the data feed can be accommodated in a timely manner. Proposers should request a copy of the agreement directly from the NYISO (See Section II.a, (Program Requirements, Contracting).
- Design and build the system to accommodate, accept data from and create certificates for "behind the meter" generation sources in New York State, under protocols to be established in the Operating Rules. Contractor should assume that all costs for the provision of such data to NYGATS will be borne by the generator.
- 3. Consult with NYSERDA, DPS and/or NYISO in the design, development, implementation and maintenance of NYGATS including an American Disabilities Act (ADA) accessible web portal. Some of the design features for NYGATS shall include the ability to:
 - a. Run on multiple commercial browsers including multiple versions of the browsers without requiring the installation of any software on users' computers.
 - b. Operate either via responsive or adaptive design to render properly on select (TBD) tablets and smart phones;
 - c. Employ a user interface to allow facilities to submit registration information to NYGATS;
 - d. Routinely archive and restore processes for data imported into NYGATS and data created within NYGATS;
 - e. Accommodate data volumes and retention requirements;
 - f. Use programming logic for accurate and timely data processing.



- 4. Provide cyber security:
 - a. Secure NYGATS web portal interface with password protection and SSL encryption for static data collection, user access, and reporting.
 - b. Design NYGATS to have restricted access privileges based on account holder and users' roles including an efficient, flexible way to control and administer multiple levels of system access, and a method for defining roles-based authorizations (permissions) for all system components.
 - c. Create a well-defined system backup and recovery processes for NYGATS.
 - d. Consult with NYISO regarding data transfer methods and technologies.
 - e. Design NYGATS to have processes for secured file transfer and data upload using encrypted communications for all data interfaces.
 - f. Ensure NYGATS has secure processes to minimize the introduction of viruses and other cyber security threats, scan routinely for viruses to assure account holder and users' systems are not corrupted by migration of viruses from NYGATS.
 - *g.* Cyber security provisions must meet both the NYISO's required cyber security standards and those required by the New York State Office of Cyber Security (OCS) as set forth in Cyber Security Policy P03-002.
- 5. Consult with NYISO and NYSERDA regarding schedules for receiving data feeds and issuing certificates and incorporate timeline into Operating Rules.
- 6. Develop and implement NYGATS with a flexible architecture capable of handling additional data fields and functionality (e.g. fee structure and payment capability, tracking of energy efficiency certificates) that might be added later due to evolving statutory or regulatory standards and/or market requirements.
- 7. Populate and verify NYGATS data on New York generators and their associated attributes, and the electricity attributes of neighboring control areas that may export electricity to New York.
- Create a bulletin board for sellers to post Certificate availability and for buyers to post their interest in purchasing Certificates. This is intended only to facilitate buyers and sellers finding each other and is not intended to provide a market exchange;
- 9. Design and maintain a NYGATS website;
- 10. Incorporate capability to provide:
 - a. Monthly reports, with quarterly digests of those reports, for each account holder in NYGATS. These reports will form the basis for retail LSEs to demonstrate their compliance with state statutes and regulations and support any additional marketing claims in filings with the state agency or agencies that administer the relevant state statutes and regulations



including but not limited to;

- b. Quarterly and annual activity reports;
- c. Other status reports for public review.
- 11. Create a permanent test environment to validate changes to the data/data feed and to provide an environment to resolve data issues.
- 12. Test and verify the system operates in accordance with the Operating Rules (V.a.i Scope of Work, Operating Rules) and Functional Specifications (Attachment D) prior to use by stakeholders. Proposers should propose a test and acceptance plan that NYSERDA and the Contractor will use to determine system readiness.
- 13. Provide technical documents identifying NYGATS specifications.
- 14. Develop and Implement a billing feature for the purpose of managing the billing and invoicing of the registry programs as well as:
 - a. NYGATS integration to support or develop automated functionality for other programs or processes within NYGATS
 - Admin and Account Holder specific reporting which includes: invoices, invoice date, invoice due date, invoice statuses, status timestamps, outstanding balances, rolling past due reports, invoice amounts by line item, and other reporting functionality;
 - c. Ability to accept partial payments and display corresponding status;
 - d. Ability to input ad hoc credits and expenses to individual account holders for both monthly and annual invoices;
 - e. API integration ability to NYSERDA Financial database to allow NYGATS to perform automatic payment updates within the billing service;
- iii. Develop Training Materials and Provide Training for Users
 - 1. Contractor shall develop training materials on the use of NYGATS for potential users.
 - 2. Contractor shall administer training sessions on the use of NYGATS for potential users.
 - 3. Create training materials to include a review of NYGATS functionality and operating rules, and step-by-step instructions on how to:
 - a. Establish accounts in NYGATS;
 - b. Provide generation data to NYGATS (for owners or agents of generating units) as the basis for issuing certificates;
 - c. Transfer certificates among NYGATS account holders;



- d. Transfer certificates from NYGATS to another tracking system;
- e. Transfer certificates from another tracking system to NYGATS;
- f. Retire certificates;
- g. Access and create reports.
- iv. Operate, Maintain and Administer NYGATS

Contractor shall provide certificate tracking services through operation, maintenance and administration of NYGATS, as described in the Operating Rules (V.a.i Scope of Work, Operating Rules) and Functional Specifications (Attachment D).

Contractor shall:

- 1. Maintain and upgrade cyber security and data confidentiality as needed that will meet NYSERDA's and NYISO's cyber security standards;
- Document generation and associated attributes of each generating unit in New York for which certificates are issued, and for generating units for each control area exporting electricity to New York, and issue electronic certificates based on that information including but not limited to;
 - a. EDP Eligibility
 - b. CES Program Eligibility (ZEC, Tier 1, Tier 2)
 - i. Tier 4 and Offshore RECs to be determined.
 - c. Tier 1 Program eligibility is based upon New York State Clean Energy Standard RES Tier 1 Certification: Submission Instructions and Eligibility Guidelines document.
- Monitor and document all electronic certificate transfers from and between all participating entities based on information provided by those entities to the Administrator;
- 4. Administer settlement and certificate retirements annually which includes but not limited to:
 - a. Convert all certificates remaining in active subaccounts of all account holders into Settled Certificates.
 - b. Import neighboring registries' Residual and/or System Mix
 - c. Create the auditable NYS Residual and System Mix.
 - d. Create EDP labels.
 - e. Memorialize the compliance of the respective CES programs
- 5. Provide monthly, quarterly, annual and other reports to be generated by NYGATS.



- 6. Provide account holders with access to necessary information in the database, and provide them with the real-time status of their NYGATS accounts upon request;
- 7. Monitor for potential undue or improper exercise of market power, identify any related problems to NYSERDA and propose mitigating actions;
- 8. Cooperate with state agencies in the verification of retail LSE filings with state regulators;
- 9. Create updates to NYGATS software and revisions to operating rules as necessary and approved by NYSERDA;
- Provide a 24/7 telephonic and email help desk available (excluding national holidays) via which users may access trained technical experts for assistance with NYGATS, their accounts and their billings;
- 11. Implement robust effective internal controls for certificate creation, transfer and retirement; and that support verification of data volumes, data retention and archiving; and accurate and timely data processing. Contractor shall develop and implement effective internal controls for the following:
 - a. Access (including efficiency and management of multiple levels of system access, including roles-based authorizations (permissions) for all system components;
 - Security (including secure processes to minimize the introduction of viruses and other cyber security threats to Account Holders' and Users' systems by migration of viruses from NYGATS;
 - c. Availability;
 - d. Processing Integrity;
 - e. Confidentiality and Privacy;
- 12. Assess the adequacy of processes, in particular for Certificate creation, transfer and retirement, and processes that support verification of data volumes, data retention and archiving, and accurate and timely data processing. Internal Controls shall, at a minimum provide reliable assurance that:
 - a. Certificate creation, transfer and retirement is accurate;
 - b. Data volumes, data retention and archiving are recorded and can be verified;
 - c. Data processing is accurate and timely;
 - d. Processes are secure and effective to minimize the introduction of viruses and other cyber security threats to account holders' and users' systems by migration of viruses from NYGATS;
 - e. Multiple levels of system access, including roles-based authorizations (permissions) for all system components are managed efficiently and



effectively;

- f. Ensure certificates that are imported to or exported from New York State are not duplicated.
- 13. Contractor shall ensure that independent Service Organization Control Reports (SOC) audits are completed on at least a biannual basis to assess effectiveness of internal controls. Contractor shall periodically conduct or be subject to audits conducted in conformity with standards to be approved by NYSERDA, to assess the effectiveness of:
 - a. Access (including efficiency and management of multiple levels of system access, including roles-based authorizations (permissions) for all system components),
 - Security (including secure processes to minimize the introduction of viruses and other cyber security threats to Account Holders' and Users' systems by migration of viruses from NYGATS),
 - c. Availability,
 - d. Processing Integrity,
 - e. Confidentiality or Privacy;
 - f. Assess the adequacy of various processes' internal control, in particular Certificate creation, transfer and retirement, and processes that support verification of data volumes, data retention and archiving, and accurate and timely data processing.
 - g. Intrusion prevention and detection.
- 14. Contractor shall share reports identifying issues, findings and the necessary corrective actions, and demonstrating that corrective actions are effectively implemented.
- v. Provide Support and Technical Expertise at Periodic Stakeholder Meetings
 - 1. Contractor shall participate, under NYSERDA's guidance, in regular meetings (assume a total of two (2) in each) with NYGATS stakeholders and New York State agencies to discuss system updates and issues.
 - 2. Contractor will inform and assist users on technical issues, procedures and changes to the system or work processes necessitated by changes in New York law or interpretations by the NYS Public Service Commission, other general improvements, and requests for additional system functionality. Contractor will implement, operate, and maintain such changes, improvements, and additional functionality in NYGATS as approved by NYSERDA.
- vi. Transition to "New Contractor"

The awarded contract will be issued for a term of five (5) years, set to begin when NYGATS becomes fully operational, with an opportunity for two extensions five-year extensions based on mutual agreement. The Contractor, if not renewed to continue administering and operating NYGATS beyond the initial five-year term or if the contract is terminated, shall provide an



approach and method for transferring operation and maintenance of NYGATS to another Contractor. Any fees or payments to Contractor or to any third party for single or recurring licenses necessary to the operation of NYGATS shall be identified.

b. Beyond Initial Statement of Work

Beyond Initial Statement of Work is a section where any potential additional functionality that the contractor may recommend can be proposed. NYSERDA is requesting proposals that may be implemented after the Initial Statement of Work is verified and complete. Any functionality proposed in this section would be developed and incorporated as a future contract modification.

- i. Hourly REC Tracking System
 - 1. Contractor shall provide a proposal for an Hourly REC Tracking System that will be integrated into NYGATS. The Hourly REC Tracking System will provide:
 - a. Dual functionality for both hourly RECs and monthly aggregation
 - b. Single process to confirm annual settlement for both Hourly and Monthly RECs
- ii. Additional Enhancements/Features
 - 1. Contractor shall provide a list and description of each additional enhancement/feature that would complement the current NYGATS system.

VI. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- (media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from: Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:



Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes.

The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current forms/st/st220ca fill in.pdf).

The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award - NYSERDA anticipates making one award under this solicitation. NYSERDA anticipates a contract duration of a potential initial contract for development and transition of NYGATS and a five year contract to operate, maintain and administer NYGATS. By mutual agreement, there will be two five-year options to extend, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately (12) weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Senior Project Manager, Daniel.Russ, at ces@nyserda.ny.gov, NYSERDA may decline to contract with awardees that are delinguent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with</u> NYSERDA page or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.



Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or



withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.



| High Rating | Moderate Rating |
|--|---|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to NYSERDA upon request. Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts | Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts |

VII. Attachments:

- a. Attachment A NYGATS Milestone and Personnel Rate Form (Budget)
- b. Attachment B Sample Agreement including Exhibit A template statement of work
- c. Attachment C Operating Rules (Current NYGATS Rules as of this RFP)
- d. Attachment D Functional Specifications



Energy Social Science Research Projects

Program Opportunity Notice (PON) 5857 Up to \$1,600,000

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: February 19, 2025 by 3:00 p.m. Eastern Time*

New York State's Climate Leadership and Community Protection Act (Climate Act) puts the State on a path to achieve the transformation required to combat the climate crisis and work toward climate justice. Although the global research community has established considerable capacity in producing knowledge about the techno-economic pathways to deep decarbonization, less is known about how to travel the path and grow an energy transition to scale, which will require cultural change, constituency building, and social innovation. The Energy Social Science Research Projects (E-SSRP) will pilot the use of social science research to support NYSERDA's work advancing an equitable clean energy economy in New York State (NYS). The E-SSRP will support policy-relevant social research that emerges from collaborations between scholars, communities, and NYSERDA staff.

NYSERDA seeks contractors who can perform original research in five Research Areas, plus an additional Area for exploratory scoping projects. Proposals will be accepted in the following six categories:

| Research Areas | Suggested per project budget cap |
|--|-------------------------------------|
| A. Worker experiences in clean energy training and jobs | \$200,000 |
| B. Energy insecurity and energy-limiting behaviors | \$200,000* |
| C. Integrating socio-spatial factors into energy analysis | \$200,000 |
| D. Participatory research on energy transition in everyday life | \$200,000 |
| E. Community-led education to support climate justice | \$200,000 |
| F. Scoping support for new energy social science research areas F-1 Identifying viable research questions F-2 Community partnership building | \$25,000 \$50,000 |
| | * per stage |

A total of \$1,600,000 is available across all Research Areas. NYSERDA anticipates making a single award in each of Areas A-E, and multiple awards in Area F. NYSERDA reserves the right to make multiple or no awards in each Area. If funds for one or more Areas are not exhausted, NYSERDA reserves the right to allocate the remaining funds to another Area. NYSERDA reserves the right to add funding to this PON.

The primary audience for this PON includes researchers at academic or research organizations performing social science research. Although this PON is open to institutions located outside of NYS, empirical research must be conducted in NYS. Preference will be given to NYS-based organizations, to public institutions within NYS, and to proposers who are or subcontract with minority- and women-

owned business enterprises (MWBEs) and service-disabled veteran-owned business enterprises (SDVOBs). Diverse perspectives are expected to be represented on project teams and inform the work that is being produced.

Work in these Areas may create research experiences that could be available to high school, college or graduate students from underrepresented backgrounds, residents of disadvantaged communities,¹ and other groups who have historically experienced barriers to research opportunities. Projects will have varying needs and opportunities for research assistants but should include plans to recruit and train research assistants from underrepresented groups wherever possible.

Partnering with community-based organizations is required in Areas A, D, E, and F-2, and encouraged, but not required, in Areas B, C, and F-1. Community partnerships will look different based on the requirements of different Research Areas. Research that directly involves community-based organizations or other non-academic participants should include concrete plans about how participation will be compensated, including plans for providing timely, accessible payments.² Partnering with or extending state, local, and federal research efforts is encouraged in all Areas.

Research in all Areas should center the perspectives of groups who have been and continue to be excluded from energy analysis and energy policy: workers, people of color, immigrants, women, veterans, justice-impacted people,³ LGBTQ+ people, people with disabilities, and other marginalized perspectives. Research should be conversant with current work in energy social science, including science and technology studies, political ecology, energy equity, transition studies, environmental sociology, geography, or related fields. Research should include strategies for validating results.

Project durations are expected to be in the range of twelve (12) to twenty-four (24) months. Total funds available may not be sufficient to fund all proposals received. Leveraging of other research funding is strongly encouraged. NYSERDA may fund selected proposals in stages. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation, in which case proposers should expect to work with NYSERDA to identify potential additional work.

Proposers may propose additional work that goes beyond the per-project cap. Proposals that include additional work beyond the funding cap should clearly differentiate between proposed work under and above the cap and explain how additional work will more comprehensively address the objectives of the Research Area and improve the potential impact of a project. NYSERDA reserves the right to award proposals with or without additional work.

NYSERDA may assign a Project Advisory Committee. NYSERDA reserves the right to build teams between selected contractors and stakeholders and/or other supported research to maximize the value of the research effort and funding. Research teams should expect to meet with NYSERDA staff at regular intervals (to be defined in contracting phase) to discuss progress and present findings to NYSERDA staff. Proposers should be prepared to work with NYSERDA to scope and refine projects based on the initial proposal.

¹ New York State's Climate Justice Working Group disadvantaged communities criteria are available here: <u>https://climate.ny.gov/Resources/Disadvantaged-Communities-Criteria</u>. Criteria will be updated periodically.

² Proposers should work with their institution's IRB to ensure that payments for participants meet all necessary ethical standards.

³ Broadly, anyone who has been previously incarcerated or whose life has otherwise been impacted by the justice system.

Sponsored research should meet the specific research needs identified by NYSERDA under each Research Area and should also be designed to contribute to researchers' scholarly fields. Proposals should include plans for publishing results in peer-reviewed journals and should include a budget line for any open-access costs. NYSERDA reserves no approval rights on publications supported by this solicitation but can provide review for accuracy upon request.

Further details on each Research Area are available under "Research Areas." Research in each Area will be developed in partnership with relevant teams at NYSERDA and related institutions.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files. Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the document's title. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).

No communication intended to influence this procurement is permitted except by contacting Guy Schaffer at (518) 862-1090, ext. 3813 or James Wilcox at (518) 862-1090, ext. 3575 or by e-mail <u>essrp@nyserda.ny.gov</u> (for technical questions). If you have contractual questions concerning this solicitation, contact Nancy Marucci at (518) 862-1090, ext. 3335 <u>nancysolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. The proposer is responsible for ensuring that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> Proposal and Vendor Responsibility Questions.pdf for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).

I. Introduction

The Intergovernmental Panel on Climate Change (IPCC) has established a broad consensus that unprecedented-in-scale, rapid, and far-reaching energy system and societal transformation is required to address the climate crisis.⁴ In parallel, there has been a longstanding recognition in the scientific community that social science research is a critical but underused resource in these efforts. Although social science contributions to climate change mitigation and energy transition research are increasing,⁵ less than one percent of all climate-related research funding has been spent on social science.⁶ A recent National Academies of Sciences, Engineering, and Medicine report states that an inclusive clean energy transition

will require significant improvements in research into the social drivers, dynamics, and outcomes of energy transitions and into the relationships between energy systems and human systems, as well as the improved integration of this knowledge into energy planning and system design and implementation. [Government agencies] should therefore invest substantially in growing...capacity to understand the human and social dimensions of energy systems and to assess, visualize, and model their dynamics and structures.⁷

New York State's Climate Leadership and Community Protection Act (Climate Act) has ambitious equity and justice goals. New York State has identified community outreach, education, and engagement with multi-disciplinary researchers as key priorities to ensure the success of the Climate Act,^{8,9} reinforcing the need to support energy social science research to help advance the state's energy and climate policy aims.

In the last five years, scholars have proposed research agendas for energy social science that include: the politics of technologies and knowledges in energy systems; public engagement with energy systems; domestication of new technologies and practices; experimental practices for energy democracy; understanding and tracing multiple sociotechnical imaginaries of transition; and the management of

⁴ IPCC. (2018). Climate Change and Land: an IPCC special report on climate change, desertification, land degradation, sustainable land management, food security, and greenhouse gas fluxes in terrestrial ecosystems. <u>https://www.ipcc.ch/sr15/</u>

⁵ For example, a flagship journal, *Energy Research and Social Science*, was established in 2014, and social science research articles appear in prestigious journals such as Science and Nature.

⁶ Overland, I., & Sovacool, B. K. (2020). The misallocation of climate research funding. *Energy Research & Social Science*, 62, 101349.

⁷ National Academies of Science, Engineering, and Medicine. (2021). *Accelerating Decarbonization of the U.S. Energy System. National Academies Consensus Study Report.* Chapter 3: To What End: Societal Goals for Deep Decarbonization. <u>https://nap.nationalacademies.org/read/25932/chapter/6</u>. For updates in this report series, see: <u>https://nap.nationalacademies.org/catalog/25931/accelerating-decarbonization-in-the-united-states-technology-policy-and-societal</u>

⁸ New York State Climate Action Council. (2022). *New York State Climate Action Council Scoping Plan*. <u>https://climate.ny.gov/ScopingPlan</u>

⁹ New York State Disadvantaged Communities Barriers and Opportunities Report (Nos. 21–35). (2021). New York State Energy Research and Development Authority, New York State Department of Environmental Conservation, New York Power Authority. <u>https://climate.ny.gov/-/media/Project/Climate/Files/21-35-NY-Disadvantaged-Communities-Barriers-and-Opportunities-Report.pdf</u>

complexity in energy transitions.¹⁰⁻¹⁶ The Energy Social Science Research Projects (E-SSRP) are intended to advance NYSERDA's capacity to support and develop energy social science research that responds to these research directions and also meets NYSERDA priorities. Therefore, this solicitation seeks to fund research that:

- Investigates the experiences and perspectives of people, communities, and publics during periods of socio-technical change;
- Takes an inclusive approach to research planning and design;
- Refines analytic resolution to better integrate socio-demographic and energy analysis; and
- Helps NYSERDA and other stakeholders navigate complexity and uncertainty in policy and system design.

The E-SSRP will test the potential for research collaborations between social scientists, community stakeholders, and NYSERDA. NYSERDA has identified research questions and Research Areas that likely to contribute to energy social science, meet community needs, and support NYSERDA's work, and is therefore seeking proposals in the following **Research Areas**:

Research Area A: Worker experiences in clean energy training and jobs: Research in this Area will use qualitative or mixed methods to characterize workers' journeys through workforce development programs and clean energy industry jobs. Of particular interest are projects that examine factors affecting access to clean energy (re)training and jobs and depth of career development for priority populations and disadvantaged communities.

Research Area B: Energy insecurity and energy-limiting behaviors: Research in this Area will survey literatures and use existing datasets to characterize energy insecurity in NYS and quantify the energy equity gap,¹⁷ taking energy-limiting behavior¹⁸ into account. This project will produce calculation tools to support NYSERDA modeling efforts.

research: The salient role of social sciences and humanities. *PLOS Climate*, 2(2).

¹⁰ Longhurst, N., & Chilvers, J. (2019). Mapping diverse visions of energy transitions: co-producing sociotechnical imaginaries. *Sustainability Science*, 14(4), 973–990.

¹¹ Sovacool, B. K., Hess, D. J., Amir, S., Geels, F. W., Hirsh, R., Rodriguez Medina, L., Miller, C., Alvial Palavicino, C., Phadke, R., Ryghaug, M., Schot, J., Silvast, A., Stephens, J., Stirling, A., Turnheim, B., Van Der Vleuten, E., Van Lente, H., & Yearley, S. (2020). Sociotechnical agendas: Reviewing future directions for energy and climate research. *Energy Research & Social Science*, 70.

¹² Krupnik, S., Wagner, A., Vincent, O., Rudek, T. J., Wade, R., Mišík, M., Akerboom, S., Foulds, C., Smith Stegen, K., Adem, Ç., Batel, S., Rabitz, F., Certomà, C., Chodkowska-Miszczuk, J., Denac, M., Dokupilová, D., Leiren, M. D., Ignatieva, M. F., Gabaldón-Estevan, D., ... Von Wirth, T. (2022). Beyond technology: A research agenda for social sciences and humanities research on renewable energy in Europe. *Energy Research & Social Science*, 89.
¹³ Brückmann, G., Berger, S., Caviola, H., Hahnel, U. J. J., Piana, V., Sahakian, M., Stadelmann-Steffen, I., & with the Swiss Social Science and Humanities Energy Research Group. (2023). Towards more impactful energy

¹⁴ Spurlock, C. A., Elmallah, S., & Reames, T. G. (2022). Equitable deep decarbonization: A framework to facilitate energy justice-based multidisciplinary modeling. *Energy Research & Social Science*, 92.

¹⁵ Jenkins, K. E. H., Stephens, J. C., Réames, T. G., & Hérnández, D. (2020). Towards impactful energy justice research: Transforming the power of academic engagement. *Energy Research & Social Science*, 67.

¹⁶ Ravikumar, A. P., Baker, E., Bates, A., Nock, D., Venkataraman, D., Johnson, T., Ash, M., Attari, S. Z., Bowie, K., Carley, S., Castellanos, S., Cha, M., Clark, D. L., Deane-Ryan, D., Djokic, D., Ford, J. C., Goldstein, A., Grubert, E., Hu, L., ... Tuominen, M. (2022). Enabling an equitable energy transition through inclusive research. *Nature Energy*, 8(1), 1–4.

¹⁷ The difference in inflection temperatures between low and high-income groups. See Area B for more information.

¹⁸ Behaviors meant to limit energy use due to affordability concerns. This includes limiting the use of air conditioning in summer or heating in winter, despite the potential for negative health impacts.

Research Area C: Integrating socio-spatial factors into energy analysis: Research in this Area will support the development of next-generation data tools to enable a more robust linkage between energy use data and socio-demographics and community and household vulnerabilities. Projects may support this work by evaluating existing data and tools, extending their functionality, or co-producing tools with community-based organizations.

Research Area D: Participatory research on energy transition in everyday life: Research in this Area will use a case study of a small-scale geographic area undergoing building and/or transportation decarbonization efforts to characterize how households and communities make sense of and navigate energy transitions in their everyday lives. Projects will combine qualitative and quantitative analysis and situate local results in the context of state and federal energy and climate policy.

Research Area E: Community-led education to support climate justice: Research in this Area will develop workshops that put residents' and communities' everyday experiences into conversation with climate science, energy systems, and environmental justice. Researchers will characterize local knowledge about climate and energy issues and evaluate the potential of alternative educational approaches to catalyze diverse forms of public participation in advancing inclusive and equitable energy transition.

In addition to these NYSERDA-identified Research Areas, this proposal seeks to support exploratory work that identifies new directions for engaged social science on energy systems and energy transition:

Research Area F: Scoping support for new energy social science research areas: Support in this Area will help researchers lay the groundwork for future work. Two tracks are available with different funding levels:

- F-1: Identifying viable research questions and methods to address them (up to \$25,000).
- F-2: Community partnership building across disciplines and between academic and nonacademic stakeholders (up to \$50,000).

Awardees in this Area will be invited to apply for Phase 2 funding to pursue approved research identified in Phase 1.

Proposers may submit under one or more Research Areas but must submit a separate proposal and budget for each Area.

II. Research Areas

Area A: Worker experiences in clean energy training and jobs

The clean energy industry¹⁹ offers significant promise in terms of jobs creation.^{20,21} NYSERDA and other entities are pursuing efforts that would create these jobs in disadvantaged communities and for workers who have been previously excluded from energy jobs. While studies have shown that many new jobs are being created,²²⁻²⁴ the quality of these jobs and barriers to entry for priority populations remain poorly understood.^{25,26} Preliminary research indicates that significant variation exists in terms of wages, benefits, and duration of clean energy jobs, and that workers of color have less access to long-term employment with family-sustaining wages.²⁷ Understanding workers' career journeys through clean energy training, reskilling, and jobs will address gaps in empirical research and may help to identify barriers to good jobs²⁸ for individuals from priority populations and disadvantaged communities.²⁹

Research focus: The primary goal of this Area is to develop situated accounts of workers' experiences in clean energy training and employment. Research in this Area will use qualitative or mixed methods (such as semi-structured interviews, focus groups, participant observation, and qualitative surveys) to characterize workers' journeys into clean energy industries (e.g., through clean energy training

https://archive.ilr.cornell.edu/sites/default/files/InequalityClimateChangeReport.pdf

¹⁹ For the purposes of this Research Area, the clean energy industry includes renewable energy installation and generation, building decarbonization and energy efficiency, clean and alternative transportation, renewable fuels, and grid modernization.

²⁰ Cha, J. M., & Skinner, L. (2017). *Reversing inequality, combatting climate change: a climate jobs program for New York State*. The Worker Institute, Cornell University ILR School.

²¹ Truitt, S., Elsworth, J., Williams, J., Keyser, D., Moe, A., Sullivan, J., & Wu, K. (2022). *State-Level Employment Projections for Four Clean Energy Technologies in 2025 and 2030* (No. NREL/TP-5500-81486). National Renewable Energy Laboratory. <u>https://www.nrel.gov/docs/fy22osti/81486.pdf</u>

²² United States Energy and Employment Report 2023 (No. DOE/OP-0021). (2024). U.S. Department of Energy Office of Energy Jobs. <u>https://www.energy.gov/policy/us-energy-employment-jobs-report-useer</u>

²³ New York Clean Energy Industry Report (No. GEN-ceir23-r-1-v1). (2023). New York State Energy Research and Development Authority. <u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/Publications/Clean-energy-industry/2023-clean-energy-industry-report.pdf</u>

²⁴ Just Transition Working Group. (2023). 2021 Jobs Study March 2023 Vintage Update. New York State Climate Action Council. <u>https://climate.ny.gov/-/media/Project/Climate/Files/JTWG-Jobs-Report-Update.pdf</u>

²⁵ Luke, N., Zabin, C., Velasco, D., & Collier, R. (2017). *Diversity in California's Clean Energy Workforce: Access to Jobs for Disadvantaged Workers in Renewable Energy Construction*. University of California, Berkeley Center for Labor Research and Education Green Economy Program. <u>https://laborcenter.berkeley.edu/pdf/2017/Diversity-in-Californias-Clean-Energy-Workforce.pdf</u>

²⁶ Hanna, R., Heptonstall, P., & Gross, R. (2022). *Green job creation, quality and skills: A review of the evidence* on low carbon energy. UK Energy Research Centre. <u>https://ukerc.rl.ac.uk/cgi-</u>

bin/ucat query.pl?GoButton=DisplayLanding&ucatID=890

²⁷ Hoek Spaans, A. H., & Morley, J. (2024). *Exploring the Conditions of the New York Solar Workforce*. Cornell University ILR School. <u>https://www.ilr.cornell.edu/sites/default/files-d8/2024-04/CJI-NYS%20Solar%20Workforce%20Report_April%202024_Final.pdf</u>

²⁸ Terms such as "good jobs" or "good careers" have a variety of definitions. They are used here because they are organizing concepts across the field of clean energy jobs, but research in this Area should be attuned to the different meanings of job quality across disciplines and individuals. For discussion, see: Findlay, P., Kalleberg, A. L., & Warhurst, C. (2013). The challenge of job quality. Human Relations, 66(4), 441–451. Other authors use the concept of "high road" jobs: Zabin, C. et al. (2020). *Putting California on the High Road: A Jobs and Climate Action Plan for 2030. California Workforce Development Board.*

²⁹ See NYSERDA Workforce Development's definitions for Priority Populations and Disadvantaged Communities at <u>https://www.nyserda.ny.gov/All-Programs/Clean-Energy-Workforce-Development-and-Training/Resources/Definitions</u>

programs, reskilling programs, apprenticeships, and/or jobs). Projects in this Area should be designed to identify barriers and opportunities for equitable pathways to good clean energy jobs. Issues of particular interest include: equity of access to training and reskilling programs; factors that impact participant success in programs and jobs placement; and the role of wraparound services. Research teams should include experience in ethnographic or other qualitative methods.

Potential research questions:

- How do workers' and trainees' individual life and work experiences inform participation and outcomes in workforce development programs and/or clean energy jobs in New York State?
- How do specific factors in training programs, wraparound services, and/or workplaces influence the career outcomes of individuals from different backgrounds, particularly those who were previously low-income?
- What challenges and opportunities shape workers' and trainees' experiences with workforce development programs, and how do these challenges and opportunities shape the composition and characteristics of the clean energy workforce? How do existing services address these challenges?
- What accounts for racial/ethnic, socioeconomic, gender, sexual minority, and other disparities in clean energy training program recruitment and outcomes, employment, job retention, and job quality?

Deliverables: Research in this Area will produce:

- Draft report for NYSERDA that articulates findings in relation to specific research questions.
- Qualitative data and analyses that could be incorporated into a future Clean Energy Industry Report,³⁰ which may include anonymized personal narratives and/or analysis of themes.
- Multimedia materials that make findings accessible to diverse audiences.
- Progress reports to NYSERDA at defined intervals.
- Final presentations of findings.

Researchers will work closely with NYSERDA to develop the initial scope of work and will plan for NYSERDA to participate in review cycles for all deliverables.

Additional proposal requirements:

- **Theoretical Framework:** Proposers should explain how they plan to approach concepts such as "job quality," "employment opportunities," and "barriers to access" that may mean different things to different trainees and workers. Proposers should plan to explore these concepts inductively, grounded in their data, and should also demonstrate familiarity with how these concepts have been defined and operationalized in existing research. Proposers should clearly explain how they conceptualize equity and intersectionality in relation to clean energy jobs.
- **Methods:** Research in this Area will require the participation of trainees or workers in the clean energy industry. Proposers should explain how they intend to select and secure participants. Researchers may choose to work with a particular training program, employer, or service provider, in which case the proposal should justify case study selection, and identify any limits posed by this case study. Proposers should also include a statement of commitment from partner organizations. Proposers may find other means of contacting clean energy trainees or workers, in which case they should explain and justify their approach and explain why they believe it will be successful. Proposers should reflect on the ways that their approach to securing participants may introduce sample bias, particularly survivorship bias in clean energy careers. Proposers should include plans to address such biases wherever they show up.

³⁰ NYSERDA's *Clean Energy Industry Report* (<u>https://www.nyserda.ny.gov/About/Publications/New-York-Clean-Energy-Industry-Report</u>) is an annual analysis of clean energy jobs, employer needs, and existing assets in New York's clean energy sector.

- Engagement Plan: Proposers should describe existing relationships between community organizations and host institutions and account for costs and benefits of the planned partnership. Proposers should include specific actions toward reciprocal relationships with community organizations and statements of commitment from relevant groups. Proposers should indicate how they plan to solicit meaningful participant feedback at multiple points in the project.
- Assessment: Proposers should have clear plans for validating their results with participants and relevant organizations, and triangulating trainees' and/or workers' experiences with industrywide statistics. Proposers should explain how they plan to generalize based on findings, including any efforts to control for context-specific variables or any limitations in extrapolating beyond their selected case(s).

Area B: Energy insecurity and energy-limiting behaviors

Energy insecurity is an inability to adequately meet basic household energy needs. It has been characterized as a "multidimensional construct that describes the interplay between physical conditions of housing, household energy expenditures and energy-related coping strategies."³¹ Causes of energy insecurity include economic dimensions (e.g. high energy expenditures relative to low income, characterized as "energy burden"), physical dimensions (e.g. insufficient insulation, heating, or cooling), socio-institutional dimensions (e.g. renters' lack of control over housing and the unavailability of adequate housing), and coping dimensions (e.g. energy-limiting behaviors, strategies that households use to manage inadequate resources for energy³²). The economic, physical, socio-institutional, and coping dimensions of energy insecurity interact and contribute to many different adverse environmental, health, and social consequences for millions of households in New York State.³³ Although national surveys document the prevalence of many dimensions of energy insecurity, state policymakers need to better understand its dynamics across the state to better incorporate equitable and affordable energy access into policy development, analysis, and planning.

Energy burden, the most commonly used measure of energy insecurity, is calculated based on the amount a household spends on energy. The dynamics of energy-limiting behavior and physical and socio-institutional energy insecurity suggest that relying on energy burden alone to measure energy insecurity may potentially mask the extent of energy access challenges faced by New York State households.³⁴ This is particularly true for low-income households and people living with energy-inefficient homes, who are most likely to limit energy use because of affordability concerns. Novel metrics such as the *energy equity gap*, measured as the difference in inflection temperatures between low- and high-income groups, can quantify energy-limiting behavior to complement energy burden as a metric of energy insecurity.³⁵

Research focus: NYSERDA seeks to better understand the dynamics of energy insecurity in New York State and create an analytic framework for incorporating these dynamics into policy development, planning, and modeling processes and projects. Research in this Area will survey the state of the science on energy insecurity and build on existing research to qualitatively and quantitatively analyze the dynamics of energy insecurity in New York State. Proposers are encouraged, but not required to, include partnerships with or input from community-based organizations.

NYSERDA seeks proposals for projects that take an iterative, multi-stage approach to characterize multiple dimensions of energy insecurity across New York State. In Stage 1, researchers will draw on existing data and literature to model and characterize key metrics, evaluate the models produced in this process, and identify knowledge gaps and areas of uncertainty. In Stage 2, researchers will address gaps in data and research identified in Stage 1 and develop a subsequent iteration of the Stage 1 analysis with improved underlying data, reduced uncertainty, and potentially new analysis areas. Proposals should articulate plans for Stages 1 and 2 with the understanding that Stage 2 funding is

³¹ Hernández, D. (2016). Understanding 'energy insecurity' and why it matters to health. *Social Science & Medicine*, 167, 1–10.

³² These strategies often require households to sacrifice of comfort or safety. Examples include delays in turning on heat or air conditioning, or only heating or cooling specific rooms of a house.

³³ US Census Bureau. (2024). *Household Energy Use and Spending in the last 12 Months, by Select Characteristics*. Phase 4.0 Cycle 01 Household Pulse Survey: January 9 – February 5. https://www.census.gov/data/tables/2024/demo/hhp/cycle01.html

³⁴ Woods, R., Heidenreich, S., Korsnes, M., & Solbu, G. 2024. Energy-efficiency policies reinforce energy injustices: The caring energy practices of low-income households in Norway. *Energy Research & Social Science* 116.

³⁵ Cong, S., Nock, D., Qiu, Y. L., & Xing, B. (2022). Unveiling hidden energy poverty using the energy equity gap. *Nature Communications*, 13(1).

contingent on satisfactory completion of Stage 1, and plans for Stage 2 may be subject to change based on Stage 1 outcomes.

Stage 1: Evaluating data and modeling key metrics

- 1. Survey the literature and existing data to characterize current available resources for modeling physical, economic, socio-institutional, and coping dimensions of energy insecurity across New York State, as well as any other relevant dimensions.
- 2. Leverage existing data sources to create a data compilation and model that characterizes the extent, prevalence, and nature of multiple dimensions of energy insecurity, both statewide and by regional segment.
 - Key metrics should include the energy equity gap³⁶ and housing characteristics associated with physical energy insecurity and energy inequality.³⁷
 - Geographic segmentation is desired to be at the census tract level to align with the disadvantaged communities criteria established by New York's Climate Justice Working Group.³⁸
 - Data compilation should use an internally consistent approach (e.g., adjusting for different vintages of data, energy use and energy expenditures should align) and document all assumptions and qualifications.
 - The model should allow the user to overwrite key baseline assumptions to illustrate the impacts of repair, energy efficiency and efficient electrification measures, and energy affordability measures under various future policy scenarios.
- 3. Assess models based on available data and identify any knowledge gaps and areas of uncertainty to propose areas for further research. Assess the feasibility of working at the census tract level and identify the most granular feasible approach.

Stage 2: Addressing knowledge gaps (Subject to availability of funds and approval by NYSERDA)

- 1. Address knowledge gaps identified in Stage 1.
- 2. Incorporate new data into previously developed model and use revised model to characterize the dimensions and metrics of energy insecurity statewide and by regional segment.
- 3. Assess the new model, identifying any remaining knowledge gaps and uncertainties.

If any of the elements identified here are not feasible given the budget and time frame listed, proposers should indicate what they can do given constraints, as well as time and budget frames for work that would exceed these constraints. Proposers may incorporate alternative research designs and approaches to meet the main goals and objectives of this Research Area.

Potential research questions:

- Based on the state of current science, what are the patterns and dynamics of energy insecurity across NYS, and what is the prevalence of different manifestations of energy insecurity?
- What tools, approaches, and methods are available for characterizing the different dimensions of energy insecurity, and what are their strengths and weaknesses?
- What is the prevalence of hidden energy poverty across New York State, as expressed by the energy equity gap? How could different policy portfolios help close the gap?

³⁶ Expressed as a representation of differential energy service demands, such as indoor temperature set points, associated with socio-economic stratification, plus the fuel use, electricity use, and GHG emissions that would be associated with closing the gap.

³⁷ Such as dwelling size, age, condition, number of residents, and energy use intensity.

³⁸ New York State's Climate Justice Working Group disadvantaged communities criteria are available here: <u>https://climate.ny.gov/Resources/Disadvantaged-Communities-Criteria</u>. Criteria will be updated periodically.

Deliverables: Research in this Area will produce:

- Draft report for NYSERDA that characterizes the potential and limitations of existing data for modeling energy insecurity.
- Multimedia materials that make findings accessible to diverse audiences.
- Calculation tool/model with underlying tabular data and user-friendly dashboard in an easily accessible format (such as an Excel spreadsheet).
- Documentation explaining how to use the tool/model, the assumptions going into it, and its limitations.
- Progress reports to NYSERDA at defined intervals.
- Presentations on findings.

Researchers will work closely with NYSERDA to develop the initial scope of work and will plan for NYSERDA to participate in review cycles for all deliverables.

Additional proposal requirements:

- **Theoretical framework:** Proposers should clearly articulate how they are conceptualizing "energy insecurity," "energy-limiting behaviors," and other relevant terms, drawing on energy equity literatures.
- **Methods:** Proposers should identify any data sets they plan to utilize, and account for access to these data sets.
- **Budgets:** Proposers should clearly differentiate between budgets for each stage of work. Proposers should consider the suggested per-project budget cap to apply to each stage of this work independently.
- **Assessment:** Proposers should explain strategies for consulting community stakeholders where relevant and for reconciling models with existing data sets and/or accounts.

Area C: Integrating socio-spatial factors into energy analysis

National, state, and local governments have increasingly sought to formally incorporate inclusive transition and energy justice into their decarbonization policies. Simultaneously, researchers have identified limitations of existing energy systems modeling tools and practices to account for energy justice and guide equitable decarbonization policy.³⁹ Recent studies, including research sponsored by the U.S. Department of Energy's Office of Energy Justice Policy and Analysis, have proposed frameworks and practices to better integrate energy justice dimensions into energy systems modeling.⁴⁰⁻⁴² These approaches involve more robust engagement to co-produce knowledge with stakeholders and the incorporation of a broader array of socio-spatial data into modeling structures to better account for heterogeneity among households and communities and provide more accurate insight on the distribution of benefits and burdens across populations.

Existing public data sources⁴³ contain a wealth of socio-economic and energy-related information. Data from these sources has been used, extended, and synthesized in various ways to characterize household energy use,⁴⁴ household energy and transportation burden⁴⁵ and other indices and screening tools.⁴⁶ However, a data compilation and toolset that constructs an internally consistent, spatially resolved, comprehensive, and user-friendly representation of key household-focused metrics appears to be a persistent gap, even among these sophisticated offerings.

Research focus: NYSERDA seeks to support the development of next-generation socio-spatial data tools that will advance understanding of how decarbonization pathways and energy policies can be optimized to advance energy affordability and deliver beneficial outcomes to disadvantaged communities. Research in this Area will draw on and complement existing datasets and tools, support the development of socio-spatial data tools centered around household and community experience as their core organizing principle, and enable a robust linkage of energy systems data with socio-demographics and household/community characteristics and vulnerabilities. Proposers are encouraged, but not required to, include partnerships with or input from community-based organizations.

³⁹ Dranka, G. G., Ferreira, P., & Vaz, A. I. F. (2021). A review of co-optimization approaches for operational and planning problems in the energy sector. *Applied Energy*, 304.

⁴⁰ Rao, N. D., & Wilson, C. (2021). Advancing energy and well-being research. *Nature Sustainability*, 5(2), 98–103. ⁴¹ Heleno, M., Sigrin, B., Popovich, N., Heeter, J., Jain Figueroa, A., Reiner, M., & Reames, T. (2022). Optimizing equity in energy policy interventions: A quantitative decision-support framework for energy justice. *Applied Energy*, 325.

⁴² Spurlock, C. A., Elmallah, S., & Reames, T. G. (2022). "Equitable deep decarbonization: A framework to facilitate energy justice-based multidisciplinary modeling." *Energy Research & Social Science*, 92.

⁴³ For example, the US Census Bureau's *American Community Survey* and *American Housing Survey*, the Bureau of Labor Statistics' *Consumer Expenditure Survey*, the US Energy Information Administration's *Residential Energy Consumption Survey*, or the US Department of Transportation's *National Household Travel Survey*.

⁴⁴ For example, *ResStock*, published by the National Renewable Energy Laboratory.

⁴⁵ For example, the US Department of Energy's *Low-Income Energy Affordability Data (LEAD)* Tool or the National Renewable Energy Laboratory's *State and Local Planning for Energy* (SLOPE) Platform. See also Bell-Pasht, A. (2024). *Combined Energy Burdens: Estimating Total Home and Transportation Energy Burdens*. American Council for an Energy-Efficient Economy. <u>https://www.aceee.org/topic-brief/2024/05/combined-energy-burdens-estimatingtotal-home-and-transportation-energy-burdens</u>

⁴⁶ For example, the Center for Neighborhood Technology's *Housing and Transportation (H&T) Index*, NYSERDA's *Disadvantaged Communities Criteria*, and the California Office of Environmental Health Hazard Assessment's *CalEnviroScreen*.

NYSERDA's overarching objective in this Area is the realization of socio-spatial data tools that provide an internally consistent,⁴⁷ spatially resolved,⁴⁸ comprehensive, and user-friendly compilation of data that include (but are not necessarily limited to) the following Areas, including all relevant interactions among variables:

- Socio-economic: household composition, educational attainment, income, wealth, race, ethnicity, gender.
- *Household energy use:* dwelling age and size, energy use by fuel type and end-use, primary fuel, energy use intensity, energy expenditure.
- *Transportation:* transportation energy use, transportation expenditures, transportation mode, transportation access, commute time, vehicle ownership, annual vehicle miles traveled.
- *Energy system:* energy system asset/location, gas distribution pipeline presence and age, utility shutoff prevalence; power outage prevalence.
- Health and wellbeing: social determinants of health, health incidence, extreme heat prevalence.
- Other data points that will support socio-spatial energy modeling efforts.

Projects in this Area are not necessarily expected to produce a complete tool that meets all the above needs but should demonstrate their relevance to these objectives. Although the objective of this Research Area is the provision of socio-spatial data tools themselves, relevance may also include evaluating options, validating existing tools; extending the functionality of existing tools; and co-producing tools with community-based organizations that are impacted by energy, housing, or transportation inequities. NYSERDA will consider proposals that extend the scope of existing or ongoing projects to better achieve the aims of this Area for New York State.

In many cases, there may be multiple options for data sources to populate data for a category. NYSERDA is interested in research that seeks to account for potential discrepancies between sources and incorporate the option for users to switch between sources when possible. NYSERDA is also interested in socio-spatial data tools that allow users to define custom spatial aggregations of households to allow for linkage with the spatial resolutions of complementary analyses.

Although NYSERDA is primarily interested in projects that build socio-spatial data tools and associated capabilities, proposals may also propose and answer socio-spatial research questions that illustrate and demonstrate the value and capabilities of a given tool in relation to NYSERDA's objectives.

Potential research questions:

- What are the relationships between patterns of energy use across different socio-economic, demographic, and spatial variables, such as income, race, gender, and disadvantaged community status or other geographic drivers of historic disinvestment?
- How are baseline conditions and potential policy impacts distributed across populations?

Deliverables: Research in this Area will produce:

- Draft report to NYSERDA describing the research, how it fills knowledge gaps, and how it contributes to the integration of energy justice dimensions into energy systems modeling.
- If researchers plan to develop calculation tools, they should produce:
 - A populated data framework with a dashboard for usability, developed in an easily accessible format (such as an Excel spreadsheet) that can inform and complement existing modeling projects.

⁴⁷ Incorporates techniques to account for valid linkages between data derived in different ways and of different vintages.

⁴⁸ At the census tract level.

- Geospatial mapping dashboard using the underlying data structure.
- Documentation explaining how to use the data framework, the data sources and assumptions going into it, and its limitations.
- Multimedia materials that make findings accessible to diverse audiences.
- Progress reports to NYSERDA at defined intervals.
- Final presentations on findings.

Researchers will work closely with NYSERDA to develop the initial scope of work and will plan for NYSERDA to participate in review cycles for all deliverables.

Additional proposal requirements:

- **Methods:** In projects that seek to develop a novel data framework, proposers should explain their approach, including any datasets or grouping techniques (e.g., indices or statistical clusters) that they intend to draw on, and account for access to these data sets. If using case studies, explain how case studies were selected, specify what proportion of NYS population your cases reflect, and explain how the case studies are similar to/different from other areas or NYS as a whole.
- Assessment: Proposers should explain how the analytical approach will be compared with existing socio-spatial data. Proposals that include work with community-based organizations should explain how organizations will be recruited, engaged, and compensated.

Area D: Participatory research on energy transition in everyday life

Buildings and transportation represent major sources of greenhouse gas emissions in New York State and are therefore targets for decarbonization efforts by State agencies and communities.⁴⁹ New Yorkers encounter these efforts in their daily lives as they interact with new technologies, institutions, and regulations, and make sense of them within specific social contexts.^{50,51} But the lived experiences of energy transition in daily life are poorly understood: How do households and communities understand their roles and interests in energy transitions? How do people navigate an infrastructural landscape that features a variety of initiatives and incentives toward energy efficiency, energy savings, and decarbonization? And how do lived experiences of energy transition vary with socio-spatial factors? Participatory research methods, in which participants act as co-creators of knowledge, have the potential to provide grounded insights into these questions, producing situated accounts of energy transition in everyday life. Such approaches can also help communities build capacity to address energy justice issues and advocate for meaningful policies to support energy transition.^{52,53}

Research focus: Projects in this Area will use small-scale case studies and participatory methods to characterize how households and communities navigate decarbonization of residential and commercial buildings and/or transportation. Cases should be focused on the scale of a city block or neighborhood and should represent a community where residents are impacted by, planning, or pursuing decarbonization measures. These measures should be consistent with the Climate Action Council's Scoping Plan.⁵⁴ For example, building decarbonization measures may include energy efficiency or weatherization, building electrification, community heat pump or thermal energy network development, or other initiatives. Transportation decarbonization measures may include expanding access to a variety of zero-emission mobility options, mode shifting, commercial fleet electrification, transit-oriented development, or other initiatives. Although projects may focus on building or transportation sectors individually, proposals that reflect interaction across sectors are of particular interest. The strongest proposals will be those that work with disadvantaged communities and have clear plans for community benefit.

Proposers should plan to characterize: habits and attitudes as they relate to energy systems/ decarbonization measures; attitudes toward technologies, policies, and institutions; strategies for participating in the energy transition; and changes over time in all of these Areas. Research should also include other qualitative and quantitative baseline data, such as technology mix (e.g., building stock, existing primary heating systems, energy use intensity, vehicle types and transportation options, and similar) and wellbeing indicators. All research and data collection should be structured to allow for potential longitudinal research tracking change over time, should funding become available. Proposing teams should include expertise in participatory research methods as well as ethnography or related fields.

⁴⁹ 2023 Statewide Greenhouse Gas Emissions Report. (2023). New York State Department of Environmental Conservation. <u>https://dec.ny.gov/sites/default/files/2023-12/summaryreportnysghgemissionsreport2023.pdf</u>

 ⁵⁰ Shove, E. (2017). Energy and Social Practice: From Abstractions to Dynamic Processes. In N. Labanca (Ed.), *Complex Systems and Social Practices in Energy Transitions* (pp. 207–220). Springer International Publishing.
 ⁵¹ Middlemiss, L., Davis, M., Brown, D., Bookbinder, R., Cairns, I., Mininni, G. M., Brisbois, M. C., Hannon, M., Owen, A., & Hall, S. (2024). Developing a relational approach to energy demand: A methodological and conceptual guide. *Energy Research & Social Science*, 110.

⁵² Castro-Diaz, L., Nwadiaru, O. V., Roque, A., Caverly, N., Kenner, A., & Harper, K. (2024). Participatory research in energy justice: guiding principles and practice. *Progress in Energy*, 6(3), 033005.

⁵³ Caggiano, H., Constantino, S. M., Lees, J., Majumdar, R., & Weber, E. U. (2023). Community-engaged research is best positioned to catalyze systemic change. *Behavioral and Brain Sciences*, 46, e152.

⁵⁴ The Scoping Plan is New York State's framework for reducing greenhouse gas emissions and pursuing energy and climate equity. For more information, see <u>https://climate.ny.gov/resources/scoping-plan/</u>

Proposers should identify one or more community partners who may serve as co-applicants or active participants. Community partners will be involved in identifying research questions, understanding context, reviewing methods, recruiting participants, organizing events, and reviewing findings. A community partner may be a group or organization that advocates for, represents, or provides services to the community, and that is primarily composed of residents of that community. A local government or public housing authority may be a community partner but may not serve as the only community partner on a given research project. Proposers should describe how community partners will be involved at all stages of the research process, informing research questions and methods and the interpretation of findings. Community partners should be compensated for all contributions and should have access to training opportunities to get involved in data collection and analysis. Proposers should also describe plans for accountability and reciprocity with participants (such as discussing and learning from the results), to minimize extraction in research relationships. Proposed research should maximize opportunities for involvement and return-on-investment of community partners' time.

Potential research questions:

- How do households and communities experience and make sense of building and transportation decarbonization efforts?
- How do households and communities understand their roles and interests in energy transitions?
- How do household and community perceptions of decarbonization measures relate to technology domestication and changes in the local energy system and emissions over time?
- How do households and communities experience economic transitions associated with decarbonization, such as job loss/gain or local infrastructure development?

Deliverables:

- Draft report submitted to NYSERDA presenting qualitative insights (including participants' habits, attitudes, and strategies) along with quantitative findings, plus relevant appendices and data annexes.
- Multimedia materials that make findings accessible to diverse audiences.
- Draft of an article for submission to a peer-reviewed journal.
- Progress reports to NYSERDA at defined intervals.
- Final presentation of findings.

Researchers will work closely with NYSERDA to develop the initial scope of work, including relevant metrics and data to be collected, and will plan for NYSERDA to participate in review cycles for all deliverables.

Additional proposal requirements:

- **Methods:** Proposers should identify a specific, geographically bounded population that will be the focus of the study and identify planned or in-process decarbonization measures in this Area. Proposers should account for selection of their case study and explain how it compares to its larger context. Proposers should explain their intended approach to collecting and analyzing qualitative and quantitative data.
- Engagement Plan: Proposers should describe existing relationships between community organizations and host institutions, and account for costs and benefits of the planned partnership. Proposers should include statements of commitment from relevant groups. While this funding opportunity is time limited (2 years), proposers may also choose to comment on the feasibility of continued relationships with community groups for potential longitudinal studies. Proposers should explain their approach for building meaningful community participation into the research process and ensuring community benefit (this may include compensation, technical assistance, involvement in study design, and actions to engage in reciprocal relationships).

• Assessment: Proposers should plan to solicit feedback from community participants to assess findings. Proposals should include clear accounts of these strategies. Proposers should explain how they plan to generalize based on findings, including any efforts to control for context-specific variables or any limitations in extrapolating beyond their selected case(s).

Area E: Community-led education to support climate justice

Numerous climate education and energy literacy programs strive to improve public understanding of climate change and energy issues.⁵⁵ But climate education and energy literacy programs traditionally function in the "deficit model" of learning, which relies on the assumptions that learners lack knowledge, trust instructors, and have a desire to learn.⁵⁶

Alternative models of education, such as a *funds of knowledge* approach, build relationships between teachers and learners by recognizing the knowledge that is already held by learners and their communities.⁵⁷ Scholarship on lived experience suggests that a wealth of environmental knowledge exists at the local level, and provides a rich resource in deliberations around climate change.⁵⁸ Engaging with local environmental knowledge and experiential knowledge has the potential to contribute to distributive justice (by developing a more fine-grained account of environmental impacts) and procedural justice (by enabling broader participation in decision-making).⁵⁹ Alternative educational models that draw on lived experience and local knowledge may help catalyze diverse forms of public participation in advancing an inclusive energy transition.

Research focus: Projects in this Area will develop and test workshops that build from residents' lived experience to teach fundamentals of climate science, energy systems, and environmental justice to a non-expert audience in a specific region. Workshops should deploy community-based education frameworks, such as funds of knowledge, culturally responsive pedagogy, culturally sustaining pedagogy, local ecological knowledge, Indigenous pedagogy, situated knowledges, or other community-based approaches. Proposers are encouraged to make workshops available in languages other than English. Goals should include both evaluation of a pedagogical approach and characterization of local knowledges.

Proposers should identify a municipality or other geographical community in which their research will take place. Proposing teams should include expertise in both pedagogy and climate science and/or energy transition, and identify clear coordinating roles for community groups. Proposers are encouraged, but not required, to connect workshops to existing opportunities for participation in climate change mitigation and adaptation efforts, such as energy infrastructure siting, energy efficiency and electrification, flooding mitigation, extreme heat planning, or other efforts consistent with the Climate Act Scoping Plan. Proposers are encouraged, but not required, to include plans for employing teaching or research assistants from disadvantaged communities. Proposers should include plans to test the effectiveness of these workshops in terms of improved understanding and changes in attitudes toward climate change and energy transition. The strongest proposals will be those that work with disadvantaged communities for community benefit.

Potential research questions:

• How does engagement with communities' lived experience change the ways individuals and communities understand climate change and energy transition?

⁵⁵ For examples, see the Communication, Education and Engagement Division of the Climate Programs Office at the National Oceanic and Atmospheric Administration (<u>https://cpo.noaa.gov/divisions-programs/communication-education-and-engagement/</u>) or the Department of Energy's *Energy Literacy* document (<u>https://www.energy.gov/energysaver/energy-literacy-essential-principles-energy-education</u>).

⁵⁶ Suldovsky, B. (2017). The Information Deficit Model and Climate Change Communication. In B. Suldovsky, Oxford Research Encyclopedia of Climate Science. Oxford University Press.

⁵⁷ González, N., Moll, L. C., & Amanti, C. (Eds.). (2005). *Funds of Knowledge Theorizing Practices in Households, Communities, and Classrooms*. Lawrence Erlbaum Associates.

⁵⁸ Dina Abbott and Gordon Wilson. 2012. The Lived Experience of Climate Change: Complementing the Natural and Social Sciences for Knowledge, Policy and Action. *The International Journal of Climate Change*.

⁵⁹ Corburn, J. (2005). Street science: community knowledge and environmental health justice. MIT Press.

• Do workshops that put communities' lived experience in conversation with climate science change public attitudes toward climate change and energy transition? Do they impact the salience of energy choices?

Deliverables:

- Draft report assessing results of workshops in terms of learning outcomes and attitudes toward climate change and energy transition and characterizing local knowledge and attitudes.
- A series of workshops that bring together climate educators and publics in a specific municipality or region.⁶⁰
- Guide for other climate educators explaining principles of community-based education and describing the structures and practices used in workshops.
- Multimedia materials that make findings accessible to diverse audiences.
- Draft of an article for submission to a peer-reviewed journal.
- Progress reports to NYSERDA at defined intervals.
- Presentations on process and results.

Researchers will work closely with NYSERDA to develop the initial scope of work and will plan for NYSERDA to participate in review cycles for all deliverables.

Proposal requirements:

- **Theoretical framework:** Proposers should clearly articulate their theoretical approach to learning, situating it in relevant education studies scholarship. Proposers should explain how this approach shapes planned workshops as well as assessment of learning outcomes.
- **Methods:** Proposers should outline pedagogical approach, including sketches of lesson or workshop plans. Proposers should identify the geographical area in which they will be conducting workshop(s) and explain how it is similar to and different from other NYS communities in terms of size, development, demographics, and other features. Proposers should also consider how the identities of workshop leaders and settings for workshops might impact educational outcomes.
- Engagement Plan: Proposers should include an explanation of outreach strategy and describe any existing relationships with community-based organizations and/or municipalities that will be relied on for organizing and recruitment. Proposers should include letters of commitment from community organizations, as well as a statement of plans for reciprocal relationships with communities. Proposers should explain their approach for building meaningful community participation into the research process and ensuring community benefit (this may include compensation, technical assistance, involvement in study design and workshop planning, and actions to engage in reciprocal relationships).
- **Assessment:** Proposers should explain how they intend to document educational events, get feedback from participants, and measure learning outcomes. Proposers should explain how they plan to generalize based on findings, including any efforts to control for context-specific variables or any limitations in extrapolating beyond their selected case(s).

⁶⁰ NYSERDA will not retain exclusive rights to workshop plans. Researchers are free to use workshop plans in the future, and NYSERDA may share workshop plans elsewhere.

Area F: Scoping support for new energy social science research areas

In addition to the above Research Areas, this solicitation seeks to support work that lays the groundwork for future policy-relevant energy social science research and builds relationships between researchers, community-based organizations, and NYSERDA teams. Two tracks are available with different funding levels.

- 1. Up to \$25,000 for **identifying viable research questions**. Projects will identify research questions and methods that will further energy social science or related fields and have the potential to inform NYSERDA's work. Funding will support literature reviews, outreach, and the scoping of potential research projects.
- 2. Up to \$50,000 to facilitate **community partnership building**. Projects will convene new teams of researchers and community-based organizations. Funding will support agenda-setting and relationship-building meetings with novel teams culminating in the identification of viable research questions reflecting community priorities.

Awardees of Phase 1 funding in this Area will be invited to apply for Phase 2 funding to pursue approved research identified in Phase 1.

Potential topics of interest include, but are not limited to:

- Gas system decommissioning and community electrification.
- Historical energy transitions and case studies.
- Adoption and domestication of new technologies (e.g., heat pumps) / letting go of old technologies.
- Energy affordability.
- Transportation insecurity.
- Regulatory, organizational, and institutional innovation to support equitable energy transition.
- Industrial decarbonization and industrial hub siting.
- Clean energy siting.
- Shifting social practices as part of the energy transition.
- Stakeholder involvement in energy transition decision-making.
- Social dimensions of energy-related recommendations from the NYS Climate Action Council's Scoping Plan.⁶¹

The above topics of interest are meant as examples to demonstrate potential topics for this Area and are not intended to be an exhaustive list. Researchers may also propose other areas of research that draw on energy social science and may support energy transition efforts within New York State. A key goal of this Area is to identify original research needs that coincide with NYSERDA's efforts and overall mission.

Project durations for Phase 1 are expected to be 12 months or less. Project teams will meet with NYSERDA at the beginning of their research to discuss overlaps between research questions and NYSERDA objectives, and at the end of their research to share findings. Phase 2 research is expected to be 12-24 months in duration.

Deliverables: Work in Area F-1 is expected to produce a literature review, scoping report, or research agenda. Work in Area F-2 is expected to produce a report on team convenings that articulates research questions and community priorities. Work in either Area may, but is not required to, produce a research proposal that will be submitted for Phase 2 funding.

⁶¹ The Scoping Plan is New York State's framework for reducing greenhouse gas emissions and pursuing energy and climate equity. For more information, see <u>https://climate.ny.gov/resources/scoping-plan/</u>

Proposal requirements: Proposals for Phase 1 of Area F should use an abbreviated proposal format, outlined on page 26. The abbreviated format is five pages or less, excluding CVs, budget, and other additional documents. Proposal requirements are different in the two tracks of this Research Area.

Identifying Viable Research Questions (F-1):

- Research question: Proposers should identify a research question and explain how it responds to existing research needs and contributes to NYSERDA's understanding of energy transition in NYS.
- **Theoretical framework:** Proposers should clearly articulate their theoretical approach to this question, situating it in existing literature.
- **Methods:** Proposers should sketch out a methodological approach and identify concrete steps that will need to be taken to develop detailed methods (including case study selection and review of similar research).
- Assessment: Proposers should articulate a plan for soliciting and incorporating feedback on their proposal from community, academic, government, and/or industry stakeholders, as applicable.

Community Partnership Building (F-2):

- **Team members:** Proposers should identify community partners and research team, and account for their shared context and any existing relationship.
- **Problem area:** Proposers should identify a topic or set of topics that will serve as organizing concepts for initial meetings.
- **Methods:** Proposers should sketch out plans for convenings, including format, location, and schedule.
- **Assessment:** Proposers should articulate a plan for soliciting and synthesizing feedback on process and outcomes from all participants.

Evaluation criteria for Phase 1 of Area F are outlined on page 29.

Phase 1 awardees will be invited via email to apply for Phase 2 funding. Proposals for Phase 2 funding should follow the proposal requirements outlined on pages 23-25. Phase 2 proposals from each team will be due one year after the awarding of each Phase 1 contract and will be evaluated one year after the date of the last contract is awarded. Phase 2 proposal budget guidelines are the same as for Research Areas A-E of this solicitation, with suggested per-project caps of \$200,000. Proposers may propose additional work that goes beyond the per-project cap. Proposals that include additional work beyond the funding cap should clearly differentiate between proposed work under and above the cap and explain how additional work will more comprehensively address the objectives of the Research Area and improve the potential impact of a project. NYSERDA reserves the right to award proposals with or without additional work. Proposals for Phase 2 funding will be evaluated based on the evaluation criteria outlined on pages 30-31.

Phase 2 awards are subject to NYSERDA's sole discretion. Phase 2 funding is subject to proposal merit and availability of funds.

III. Proposal Requirements

Proposers must submit a complete proposal for each targeted Research Area they are proposing to. Please note that proposal requirements for Area F are different from proposal requirements for Areas A-E. A proposal may be submitted to only one targeted research category and the proposer must choose the category that most closely matches the proposal topic. A proposer may submit multiple proposals, but not more than one in each Area. If a proposal includes interlinkages or dependencies with proposals in other Research Areas of this solicitation, proposer should indicate this clearly in project summary.

Proposals must be in either PDF or MS Word format. A proposal must be submitted as two separate files. One file shall be the budget and the other file shall be inclusive of the proposal narrative (Parts 1-3) and all other supporting documents. Proposal PDFs should be searchable and should be created by direct conversion from MS Word or other conversion utility, rather than scanning. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. Proposals may be submitted electronically by following the link for electronic submissions found on this PON's webpage, which is located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities). Proposals for Area F Phase 2 will be submitted via a link that will be emailed to Area F Phase 1 awardees.

Proposals should not be excessively long or submitted in an elaborate format that includes graphics. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, "PON 5857" and the page number.

Proposals should follow the format below and provide sufficient and succinct information to complete the required descriptions and answer the questions described in the Proposal Evaluation criteria listed in Section IV. Each Research Area includes additional proposal requirements that should be included in proposals for that section. The preferred length of each proposal section is shown. Proposals are subject to return without evaluation if more than fifteen pages for Areas A-E (five pages for Area F, Phase 1) are submitted (not including Budget Forms (Attachment A), one-page letters of commitment, and resumes), or if a font smaller than 11 point is used. References do not count as part of the page limit.

Proposers may contact Guy Schaffer by email (<u>essrp@nyserda.ny.gov</u>) before preparing a proposal to discuss proposal requirements.

AREAS A-E and AREA F, PHASE 2 (AREA F, PHASE 1 starts on page 26)

Part 1: Project Summary (Eight pages total)

- A. *Cover Page:* Should include title, Research Area, project lead, laboratory/institution(s), and proposed budget. (One page)
- B. *Project Team:* Introduce the project team. Include all academic, government, industry, or community-based partners as applicable, and explain their roles. Project team should also include research roles and responsibilities for research assistants, as applicable. (One page)
- C. *Introduction:* Summarize the proposed project, including research questions/objectives and overall methodological approach. Explain how the proposed project meets the goals of the Research Area. Area F, Phase 2 proposals should explain how the proposed project meets the research needs identified in Phase 1 research. (One page)

- D. *Theoretical Framework:* Identify the most important scholarly theories and concepts involved in the proposed project. Explain how these theories shape the research approach. (One page)
- E. *Methods:* Summarize the proposed methods and overall research design. Explain why the methods, models, personnel, and other aspects of the work are expected to be capable of meeting objectives. Describe the extent to which these have been accepted by the scientific community and policy-making organizations or otherwise demonstrated to be valid. The methods must be outlined in detail and clearly designed to meet the project objectives. The methodology for statistical analysis and triangulation of the data from all aspects of the project must be clearly presented. Identify any limitations of the methodological approach and/or case studies, and plans to account for these limitations. (Two pages)
- F. Engagement Plan: Proposers should describe relationships with community partners and identify avenues for involvement in the research process, including during proposal preparation. Proposers should explain recruitment strategies for research assistant opportunities, as applicable, and any trainings they plan to provide. This section should also detail plans for compensating research participants and research assistants. Proposers should also indicate plans to secure IRB approval, and any potential challenges with this process. (One page)
- G. Assessment: Proposers should articulate clear plans for evaluating research approach and results. This may include consultation with participants or relevant community organizations and/or checking models against existing data sets. Proposers should strive for both validity of data and efficiency of data collection. (One page)
- H. Additional work: Proposers may identify additional work that would go beyond the per-project cap but would more comprehensively address the objectives of the Research Area (or, for Area F, Phase 2 proposals, research needs identified in Phase 1) and improve the potential impact of the project. This section should explain and justify any additional work, outline necessary tasks, and include a separate budget for the additional work. (One page – not included in page count)

Part 2: Statement of Work (Five pages + Budget documents)

The Statement of Work is the primary contractual document that identifies the task sequence, deliverables, and provides the basis for progress payments. It is an action document, divided by the individual tasks or procedures required to accomplish the project objectives.

- A. Tasks: Each task should be identified with a description of its objective, how it will be performed, and the anticipated deliverables and milestones. As appropriate, tasks should include a clear description of outreach strategies, data collection, quality control and quality assurance measures, analytical procedures, data analysis, evaluation, and statistical analysis to be used to optimize the quality of the data and project results. (Three pages)
- B. Information Transfer and Dissemination Plan: The Statement of work must include a task for reporting and information transfer. The following baseline reporting and information transfer work will be required for each project and should be considered in allocating resources for this task: presentations at meetings and completing quarterly progress reports including a description of project progress and of successful data capture and quality control, a comprehensive final technical report, and a minimum of one (1) article for submission to peer-reviewed journals to be published open access (or otherwise freely available). Efforts to increase access to, or use of data collected, is encouraged. Outreach or education to scientific and regulatory communities and stakeholders is also encouraged. Proposers should include any relevant plans for data sharing with community partners. (One page)

- C. *Project Schedule:* Complete a schedule showing start and completion times for all major tasks, in terms of months after project initiation. Include major milestones and meetings, data collection processes, reports, and other key deliverables. Schedule should be realistic and reflect the engaged nature of social research. (One page)
- D. Budget Form: Complete the attached Budget Form (Attachment A) for the entire project, including any in-kind contributions and other cost-sharing. The degree of cost-sharing will be considered in the evaluation of proposals. Leveraging of other research funding is pref erable. In-kind cost-sharing is acceptable. Proposers must provide sufficient detail in the supporting schedule for each cost element, its description, and amount to justify the budget and allow for evaluation. Publication costs, including open access fees, should be included in the budget. (Not included in page count).

Part 3: Supporting Documentation (Two pages + Resumes and Letters of Commitment)

- A. Management Plan and Qualifications:
 - Organizational Chart Prepare an organizational chart listing all key personnel by name. The role of each of the team members must be clearly described in the proposal. Include any subcontractors, postdoctoral or graduate students if known, and other sponsors involved in the project, showing their roles and responsibilities. Include any communitybased organizations that will be involved, and any educational institutions that will be partnered with for recruiting and training research assistants. (One page)
 - *Related Projects* Provide a sample of related projects that have been undertaken by the proposer and/or subcontractors. For each project, provide a one-paragraph summary describing its title, scope, funding amount and client contact numbers. NYSERDA may contact listed clients. (One page)
- B. *Resumes or CVs*: Submit relevant portions of resumes or CVs of all key project personnel, including those of proposed subcontractors, and postdoctoral or graduate students if known. Include education and experience that are relevant to the proposed work. (One page each not included in page count)
- C. Letters of Commitment or Support: If you are relying on other organizations or businesses to do work, provide services, equipment, or data, or share in the non-NYSERDA cost, include a letter from those organizations or businesses describing their commitment. If the use of unpublished data from other researchers is necessary for the project to be successful, letters of support showing the availability of these data must be included. Absence of letters of commitment or support will be interpreted as the proposer not having commitment/support from those parties. (One page each not included in page count)

AREA F, PHASE 1

Part 1: Project Summary (Five pages + budget)

- A. *Cover Page:* Should include title, Research Area, project lead, laboratory/institution(s), and proposed budget. (One page)
- B. Project Team: This section should introduce the project team. Include all academic, government, industry, or community-based partners as applicable, and explain their roles. Project team should also include research roles and responsibilities for research assistants, as applicable. Relationships with community partners and avenues for involvement should be briefly described here, as applicable. (One page)
- C. *Introduction:* Summarize the proposed project, including research questions/objectives and approach. Briefly situate the research question and project conceptualization in scholarly literature. (One page)
- D. *Methods:* Summarize the proposed methods and overall research design. If relevant, describe relationships with community partners and identify avenues for involvement in the research process (including during proposal preparation) and articulate plans for compensating research participants and research assistants. Articulate plans for evaluating research approach and results. Proposers should also indicate plans to secure IRB approval (if relevant), and any potential challenges with this process. (One page)
- E. *Project Schedule:* Complete a schedule showing start and completion times for all major tasks, in terms of months after project initiation. Include major milestones and meetings, data collection processes, reports, and other key deliverables. Schedule should be realistic and reflect the engaged nature of social research. (One page)
- F. *Budget Form:* Complete the attached Budget Form (Attachment A) for the entire project, including any in-kind contributions and other cost-sharing. The degree of cost-sharing will be considered in the evaluation of proposals. Leveraging of other research funding is pref erable. In-kind cost-sharing is acceptable. Proposers must provide sufficient detail in the supporting schedule for each cost element, its description, and amount to justify the budget and allow for evaluation. Publication costs, including open access fees, should be included in the budget. (Not included in page count).

Part 2: Supporting Documentation (CVs/Resumes and Letters of Commitment)

- A. Resumes or CVs: Submit relevant portions of resumes or CVs of all key project personnel, including those of proposed subcontractors, and postdoctoral or graduate students if known. Include education and experience that are relevant to the proposed work. (One page each not included in page count)
- B. Letters of Commitment or Support: If you are relying on other organizations or businesses to do work, provide services, equipment, or data, or share in the non-NYSERDA cost, include a letter from that organization or business describing their commitment. If the use of unpublished data from other researchers is necessary for the project to be successful, letters of support showing the availability of these data must be included. Absence of letters of commitment or support will be interpreted as the proposer not having commitment/support from those parties. (One page each not included in page count)

IV. Eligibility requirements

Eligible Proposers include researchers currently employed at academic or research organizations. Teams and partnerships are encouraged (and required in Areas A, D, E, and F-2) but one entity must be the lead Proposer who is responsible for contracting with NYSERDA, managing the project, and communicating with all subcontractors.

Proposers do not need to be located in New York State, but empirical work must be conducted in New York State.

Projects may receive funding from other NYSERDA programs or other applicable state, federal, or private entities in addition to funding from this solicitation, provided the funding is complementary and does not double-fund the same aspects of the project.

V. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

AREAS A-E (AREA F starts on page 29)

A. Overall experience and capabilities (20 points)

- Has the proposer(s) demonstrated experience with the proposed methods?
- Has the proposer(s) demonstrated experience with the subject matter being studied?
- Has the proposer(s) demonstrated a relationship with community-based organizations or other groups involved in the proposed study (as relevant)?
- What is the quality and relevance of past experience, as evidenced by sample projects?

B. Quality of the Proposal (30 points)

- Does the proposal meet the research needs identified in the PON?
- Is the theoretical approach relevant to requirements presented in the PON?
- Does the proposal identify credible methods for answering the research questions listed in the PON? Has a strong rationale been provided for the types of analysis that are included/excluded in the proposed methodology to achieve the desired results?
- Does the proposal promise to make original contributions to the scholarly field?
- Does the proposal meet one or more of the overall E-SSRP goals:
 - Is the research grounded in lived experience?
 - Do researchers take an inclusive approach to research planning and design?
 - Does the research show potential to bring socio-demographic data to bear on energy analysis?
 - o Does the proposal demonstrate potential to record and articulate complexity?

C. Personnel and Qualifications (15 points)

• Does the proposer(s) have adequate resources to provide requested services?

- How qualified are the individual personnel associated with this project as evidenced in the résumés?
- Did the proposer(s) clearly identify staff, their roles, and their availability, including identifying the project manager and the roles of any sub-contractors?
- Are there diverse perspectives represented on the project team that inform the work that is being produced?
- Does the proposal include plans to create research experiences for high school, college, or graduate students from underrepresented backgrounds, disadvantaged communities, or other groups who have historically experienced barriers to research opportunities?
- Does the proposal include plans to recruit research assistants, teaching assistants, and project personnel from local communities or disadvantaged communities?

D. Reasonable balance of outcomes and costs (10 points)

- · How reasonable and cost-effective are the estimated efforts?
- If proposers feel that the scope of analyses described in this PON are not achievable within the stated budget and timeframe, does the proposal make the most efficient use of the requested funds to answer the research and other questions provided in the PON?

E. Engagement and Equity (15 points)

- Does the proposal provide clear and reasonable plans to include relevant groups in the study design and evaluation of results?
- Does the proposal include clear and reasonable plans to compensate community organizations and individuals for their input (as relevant)?
- Does the proposal have clear plans to benefit disadvantaged communities, priority populations, or other marginalized groups?
- Does the proposal include clear and reasonable plans to study equity across multiple dimensions in the Research Area?
- Does the proposal explain how researchers intend to center the perspectives of marginalized groups?

F. Other Considerations (10 points)

- Is the proposer a New York-based organization?
- Is the proposer a public institution?
- Is the proposer or a subcontractor a minority- or women-owned business enterprise (MWBE) or a service-disabled veteran-owned business (SDVOB)?

AREA F, PHASE 1

A. Overall experience and capabilities (20 points)

- Has the proposer(s) demonstrated experience with the proposed methods?
- Has the proposer(s) demonstrated experience with the subject matter being studied?
- Has the proposer(s) demonstrated a relationship with community-based organizations or other groups involved in the proposed study (as relevant)?

B. Quality of the Proposal (40 points)

- Does the proposal identify a clear research question or area of concern?
- Does the proposal identify appropriate and manageable plans for literature reviews, proposal development, and/or convenings?
- Do meeting facilitation plans promise to facilitate equitable, inclusive dialogue and meaningful agenda-setting? (Team building only)
- Does the proposal promise to make original contributions to the scholarly field?
- Does the proposal meet one or more of the overall E-SSRP goals:
 - Is the research grounded in lived experience?
 - o Do researchers take an inclusive approach to research planning and design?
 - Does the research show potential to bring socio-demographic data to bear on energy analysis?
 - o Does the proposal demonstrate potential to record and articulate complexity?

C. Personnel and Qualifications (20 points)

- Does the proposer(s) have adequate resources to provide requested services?
- How qualified are the individual personnel associated with this project as evidenced in the résumés?
- Are community representatives included in leadership roles? (Team building only)
- Does the proposal include clear and reasonable plans to compensate community organizations and individuals for their input (as relevant)?
- Are there diverse perspectives represented on the project team that inform the work that is being produced?
- Does the proposal include plans to create research experiences for high school, college, or graduate students from underrepresented backgrounds, disadvantaged communities, or other groups who have historically experienced barriers to research opportunities?
- Does the proposal include plans to recruit research assistants, teaching assistants, and project personnel from local communities or disadvantaged communities?

D. Other Considerations (20 points)

- How reasonable and cost-effective are the estimated efforts?
- Is the proposer a New York-based organization?
- Is the proposer a public institution?
- Is the proposer or a subcontractor a minority- or women-owned business enterprise (MWBE) or a service-disabled veteran-owned business (SDVOB)?

AREA F, PHASE 2

A. Overall experience and capabilities (20 points)

- Has the proposer(s) demonstrated experience with the proposed methods?
- Has the proposer(s) demonstrated experience with the subject matter being studied?
- Has the proposer(s) demonstrated a relationship with community-based organizations or other groups involved in the proposed study (as relevant)?
- What is the quality and relevance of past experience, as evidenced by sample projects?

B. Quality of the Proposal (30 points)

- Does the proposal meet the research needs identified in Phase 1?
- Is the theoretical approach relevant to research needs identified in Phase 1?
- Does the proposed approach identify credible methods for answering the research questions identified in Phase 1? Has a strong rationale been provided for the types of analysis that are included/excluded in the proposed methodology to achieve the desired results?
- Does the proposal promise to make original contributions to the scholarly field?
- Does the proposal meet one or more of the overall E-SSRP goals:
 - Is the research grounded in lived experience?
 - Do researchers take an inclusive approach to research planning and design?
 - Does the research show potential to bring socio-demographic data to bear on energy analysis?
 - o Does the proposal demonstrate potential to record and articulate complexity?

C. Personnel and Qualifications (15 points)

- Does the proposer(s) have adequate resources to provide requested services?
- How qualified are the individual personnel associated with this project as evidenced in the résumés?
- Did the proposer(s) clearly identify staff, their roles, and their availability, including identifying the project manager and the roles of any sub-contractors?
- Are there diverse perspectives represented on the project team that inform the work that is being produced?
- Does the proposal include plans to create research experiences for high school, college, or graduate students from underrepresented backgrounds, disadvantaged communities, or other groups who have historically experienced barriers to research opportunities?
- Does the proposal include plans to recruit research assistants, teaching assistants, and project personnel from local communities or disadvantaged communities?

D. Reasonable balance of outcomes and costs (10 points)

• How reasonable and cost-effective are the estimated efforts?

E. Engagement and Equity (15 points)

- Does the proposal provide clear and reasonable plans to include relevant groups in the study design and evaluation of results?
- Does the proposal include clear and reasonable plans to compensate community organizations and individuals for their input (as relevant)?

- Does the proposal have clear plans to benefit disadvantaged communities, priority populations, or other marginalized groups?
- Does the proposal include clear and reasonable plans to study equity across multiple dimensions?
- Does the proposal explain how researchers intend to center the perspectives of marginalized groups?

F. Other Considerations (10 points)

- Is the proposer a New York-based organization?
- Is the proposer a public institution?
- Is the proposer or a subcontractor a minority- or women-owned business enterprise (MWBE) or a service-disabled veteran-owned business (SDVOB)?

VI. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority - and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such

certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 1-2 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 8 weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting essrp@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinguent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download NYSERDA's Accessibility Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government, and, if deemed approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal,

including questions regarding applicant's business prospects and resources, whether or not those guestions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VII. Attachments:

Attachment A – Budget Attachment B – Sample Agreement including Exhibit A - template statement of work



Downstate NEVI DCFC Program Program Opportunity Notice (PON) 5866

Up to \$28.5 Million Available

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals due Tuesday March 18, 2025 by 3pm ET

I. Program Summary

Through this **Downstate NEVI DCFC Program** (the Program), the New York State Energy Research and Development Authority (NYSERDA) seeks proposals to develop Direct Current Fast Charging (DCFC) Electric Vehicle Supply Equipment (EVSE) along Alternative Fuel Corridors (AFCs) in New York State south of Interstate 84 (I-84) encompassing New York City, Long Island, and the lower Hudson Valley. The Program will make up to \$28.5 million in federal National Electric Vehicle Infrastructure (NEVI) Program formula funding available for these purposes. This NYSERDA Program is overseen by the New York State Department of Transportation. This Program is intended to increase the availability of DCFC Electric Vehicle Supply Equipment (EVSE) in New York State by reducing the cost of purchasing and installing the equipment. Ultimately the Program will accelerate electric vehicle (EV) adoption by increasing the State's EV infrastructure. By increasing the use of EVs and EV chargers, this program benefits New York State citizens by reducing harmful emissions and the transportation sector's dependence on petroleum. The NEVI Program supports the Federal government's Justice40 Initiative, its goal that 40 percent of the overall benefits of certain Federal climate, clean energy, affordable and sustainable housing, and other investments flow to disadvantaged communities that are marginalized by underinvestment and overburdened by pollution. Table 1 summarizes key program design components.

Table 1. Key program design components.

| | Description of Program Component |
|---------------------|--|
| Eligible Applicants | The primary applicant must be the entity that will own the installed EVSE. Either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider must be able to demonstrate that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. All incorporated entities and local governments are eligible to apply unless a state or federal restriction would prevent the award of federal funds to the entity. |

| Site Location | All proposed sites must be along an AFC in one of the three sub-regions in downstate New York, as defined on the attached map (Attachment A) and in Section II A. below. Applicants are limited to 4 proposals per subregion and 8 proposals in total. The top three (3) ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank evaluation order, subject to funding availability. | | | | |
|----------------------------------|--|--|--|--|--|
| Funding Limits and Cost Share | NYSERDA will fund a maximum of \$2,400,000 per site in the NYC sub-region, and \$1,800,000 per site in the Long Island and Lower Hudson Valley sub- regions (as described in Section II.C, Award Size). Proposers may submit up to four (4) proposals per sub-region (as described in Section IIA, Relevant Definitions) and no more than eight (8) proposals total. Proposers must submit a separate proposal for each site. All proposals must include at least 40% (non-federal) proposer cost share of | | | | |
| | total eligible costs (as described in Section III C., Eligible Costs). Proposers providing more than the required cost share will be granted additional evaluation points in the evaluation process. | | | | |
| | Each site must accommodate simultaneous charging for at least four vehicles at a minimum of 150 kW and offer a total site delivery capacity of at least 600 kW. Additional ports must still provide simultaneous charging of at least 150 kW to each port to be eligible for NEVI funding or cost share. Additional ports outside of the NEVI funded portion of the project orNEVI cost share do not have to meet the 150-kW minimum. | | | | |
| Site Requirements | All EVSE ports must have Combined Charging System (CCS) connectors, but proposers are strongly encouraged to also offer J3400 connectors on some or all EVSE. | | | | |
| | The minimum fundable ports per site is four (4) and the maximum fundable ports per site is sixteen (16) in the NYC sub-region, and twelve (12) in the Long Island and Lower Hudson Valley sub-regions. The minimum fundable kW per site is 600 and the maximum fundable delivery capacity per site is 3,200 kW in the NYC sub-region and 2,400 kW in the Long Island and Lower Hudson Valley sub-regions. Proposers may install ports and/or delivery capacity in excess of these levels, but NYSERDA will not fund any ports beyond the maximum fundable ports per site for each region (16 and 12, respectively) or any delivery capacity beyond the maximum kW for each region (3,200 kW and 2,400 kW, respectively). | | | | |
| | Each site must be within one travel mile of a designated AFC in downstate New York. Sites located at least five miles from other existing or planned NEVI- compliant DCFC sites will be favored in evaluation. | | | | |

| | Scoring will be based on the following criteria, as discussed in the Evaluation Criteria section below: | | | | |
|-------------------------|--|--|--|--|--|
| Scoring of Applications | Team Qualifications and Project Approach Proposed Site Information and Commitment Site Readiness and Future Proofing Economic/Workforce Development | | | | |
| | Project Cost Effectiveness | | | | |

Proposal Submission: Online submission is preferable at: <u>https://portal.nyserda.ny.gov/CORE_Solicitation_Detail_Page?SolicitationId=a0rcr00000AZu52</u>

For detailed instructions on how to submit a proposal (online), see "<u>Application Instructions and Portal</u> <u>Training Guide</u> [PDF]" located in the "Current Opportunities" section of NYSERDA's website (<u>www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document.

NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link " Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on solicitation can be made only to designated contact persons. The Designated Contact for this solicitation is: Melissa Duchan (Designated Contact) by phone at 212-971-5342 x3129 or Megan Quirk (Designated Contact) by phone at 518-862-1090 x4128 or either contact by e-mail at <u>dcfc@nyserda.ny.gov.</u> If you have contractual questions concerning this solicitation, contact Jim Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or <u>Jim.Solicitations@nyserda.ny.gov.</u> Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on Tuesday March 18, 2025. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all relevant information has been included in the proposal. Please note for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

NYSERDA will host two optional webinars for potential proposers on **Wednesday, January 15, 2025** at 11 a.m. ET as well as **Wednesday, February 12, 2025** at 3 p.m. ET.

Proposers interested in attending either webinar can register at:

January 15 webinar registration link: https://nyserdany.webex.com/weblink/register/r9a50eb3978e35d46caa200af4445c40d

February 12 webinar register link: https://nyserdany.webex.com/weblink/register/r18ad62aae27f5fb36fe2d1faba2a2f14

At the webinars, NYSERDA will discuss NEVI and proposal requirements.

II. INTRODUCTION

Transportation is responsible for approximately 28% of all greenhouse gas (GHG) emissions in New York State. In support of New York State's nation-leading GHG emissions reduction goals—targeting 40% reduction of GHG emissions by 2030 and 85% by 2050— New York State has developed an integrated, long-term policy approach to addressing emissions from the transportation sector.

New York State must increase EV adoption to meet transportation decarbonization and broad GHG reduction goals. To do so, the deployment of DCFC infrastructure is critical. Increased installation of DCFC infrastructure will help meet the needs of growing EV populations, counter consumer range anxiety concerns, and accelerate EV adoption in New York State. However, deployment of DCFC infrastructure has been slow to date due to a set of inter-linked barriers such as high installation costs, low utilization, and uncertain future vehicle technology.

To tackle this set of barriers, NYSERDA and the New York State Department of Transportation (NYSDOT) have developed this **Downstate NEVI DCFC Program (the Program)**. The Program will cover up to 60% of the eligible costs associated with purchasing and installing new DCFC infrastructure along designated Alternative Fuel Corridors (AFCs) in New York State. By greatly reducing the cost of construction, the Program will contribute to the following goals:

- Expand the DCFC network within New York State along designated AFCs
- o Add reliability and resiliency to the EV driving and charging experience in New York State
- o Expeditiously increase the ratio of DCFC per registered EVs in New York State
- o Support the viability of EV use in areas of the State currently underserved by DCFC access

The federal National Electric Vehicle Infrastructure Formula Funding Program (the NEVI Program) was established by the Infrastructure Investment and Jobs Act, signed into law on November 15, 2021. New York State will receive approximately \$175 million through the NEVI Program over five years. Initial NEVI Program funds must be spent on DCFC sites located within one travel mile of Federal Highway Administration (FHWA) designated AFCs that provide a minimum 150 kW per port.

This program uses funding from the NEVI Program and is subject to the rules of that program. This federally funded program complements other New York State funded efforts to expand EV infrastructure:

- Through the <u>EVolve NY</u> incentive program, the New York Power Authority (NYPA) will fund the installation of up to 200 DCFC EVSE with 150+ kW rated capacity along key interstate corridors and in select urban hubs.
- In January 2023, the New York State Public Service Commission (PSC) <u>approved new, beneficial</u> <u>utility rates</u> to reduce costs for EV charging. The rates are expected to be available in 2025, but as an interim measure many utilities are offering demand charge rebates.
- In November 2023, the New York State Public Service Commission approved revisions to its <u>Make Ready Program</u>, a \$1.2 billion initiative directing the State's utilities to support the installation of publicly accessible EVSE. The Make Ready Program will support the installation of nearly 40,000 Level 2 EVSE and more than 6,000 DCFC EVSE. Applicants to this Program may, and are encouraged to, seek funding from the Make Ready Program to further support their EVSE site development projects. Contact information and capacity maps for all the utility companies is also included in **Attachment A**.

 In October 2024, the PSC approved the Load Management Technologies Incentive Program (LMTIP), allowing the State's utilities to provide incentives for eligible energy storage technology and other advanced load management (ALM) software and equipment paired with eligible EV chargers. Incentives are available for customer-owned demand management technologies capable of reliably balancing, curtailing, or deferring a customer's net EV charging demand on the electric grid. Contact information for the utility companies regarding this program is also included in Attachment A.

A. Definitions

Backup Site: Optional additional site identified in the initial proposal within a three-mile radius of the primary Site that could serve as an alternative if the primary site cannot move forward to construction. The Backup Site should have similar qualities to the original site. Backup sites must be identified in the initial proposal and may not be identified later.

Connector: Plug that delivers electricity from a charger (or EVSE) to an electric vehicle. Synonymous with plug.

Direct Current Fast Charger Electric Vehicle Supply Equipment (DCFC EVSE): a charger that delivers 480+ V and 150+ kW direct current per port to an electric vehicle.

Electric Vehicle: four-wheel light duty vehicle capable of highway speeds that is propelled fully, or in part, by an electric motor and is rechargeable from an external connection to an off-board electrical source.

Electric Vehicle Supply Equipment (EVSE): Individual unit that dispenses electricity to an electric vehicle. For the purposes of this PON, EVSE will be considered as analogous to charger or charging station.

EVSE Owner: entity that will own the EVSE funded under this Program for the required 5-year period.

Federal Rule: Part 680 of Title 23 of the Code of Federal Regulations (C.F.R.)

Installation Date: date on which EVSE is affixed to its permanent location, connected to the electrical source, and ready for use (including connected to a network for networked EVSE).

NEVI Program: The National Electric Vehicle Infrastructure program, funded by the Federal Highway Administration, allocated \$175 million in formula funding to NYS over 5 years. This solicitation uses that funding.

Period of Performance: commencing on the Notice of Acceptance, the 60-month period during which the EVSE Owner is responsible for meeting the uptime and in-service requirements of the Program.

Downstate NEVI DCFC Program (the Program): Program Opportunity Notice (PON) 5866 (this solicitation). The NYSERDA program awards federal NEVI funding for the purchase and installation of DCFC EVSE in New York State.

Notice of Acceptance: NYSERDA's written notice to a Program participant that EVSE installation is complete at a Site.

Notice to Proceed: NYSERDA's written notice to a contractor that it may begin construction activities.

Publicly Accessible Site: parking space that has been designated by a site owner or lessee to be available to, and accessible by, the public 24 hours a day and 7 days a week. It may include on-street parking spaces or parking spaces in surface lots or parking garages. A publicly available parking space cannot include a parking space that is associated with a private residence or a parking space that is reserved for the exclusive use of an individual driver or group of drivers. Examples include, but are not limited to: retail stores, shopping centers, grocery stores, restaurants, gas stations, hospitals, and airports. Sites that require customer fees in addition to charging fees (e.g., parking garages) are subject to NYSERDA approval.

Site: Geographic location proposed for installation of DCFC EVSE. All sites must be within one travel mile of a designated AFC in downstate New York.

Site Owner: Owner of the site at which the EVSE DCFC will be installed. The Site Owner may or may not be the same as the EVSE Owner.

Downstate New York: For the purposes of this solicitation, the lower part of New York State south of Interstate 84 (I-84), including New York City, Long Island, and the Lower Hudson Valley. For the purposes of this solicitation, the downstate area has been further divided into three (3) subregions (see <u>map</u> in **Attachment A**):

- 1. New York City
 - b. Interstate 95: Exit 1A (Henry Hudson Parkway) to Exit 14 (Whitestone Bridge)
 - c. Interstate 87: I-278 to Exit 13 (E 233rd Street)
 - d. Interstate 278: NJ border to I-95
 - e. Interstate 678: I-95 to JFK Airport
 - f. Interstate 495: Queens Midtown Tunnel to Exit 32 (Little Neck Parkway)
 - g. NY-25: I-495 to Nassau County border
 - h. NY-27: I-278 to Nassau County border
- 2. Long Island
 - a. NY-25: Nassau County border to Riverhead
 - b. NY-27: Nassau County border to Montauk
 - c. Interstate 495: Exit 33 (Community Drive) to Riverhead
- 3. Lower Hudson Valley
 - a. Interstate 87: Exit 1 (Hall Place) to Exit 16 (Harriman)
 - b. Interstate 95: CT border to Exit 15 (New Rochelle)
 - e. Interstate 684: Exit 9 (Danbury/Newburgh) to I-287
 - f. Interstate 287: NJ border to I-95
 - g. NY-17: I-87/Harriman to I-84/Mechanicstown

B. Availability of Funds, Start Dates, and Period of Performance

Contract funding obligation occurs when a selected Proposer and NYSERDA enter into a written Agreement after the selected Proposer has satisfied all applicable requirements. A more detailed anticipated timeline is provided in **Section VI – Proposal Evaluation**.

NYSERDA will obligate Program funding after Project selections have been announced and Agreements with awardees have been fully executed. Awardees can begin incurring non-construction costs upon final execution of the Agreement. Once all required preconditions are complete, the Awardee will receive a Notice to Proceed and may proceed with construction activities and begin invoicing NYSERDA for incurred costs. NYSERDA will issue a Notice of Acceptance following construction completion and the successful testing and certification of the site. The Period of Performance will start on the date stated in the Notice of Acceptance and continue for 60 months.

NYSERDA will not pay for efforts that have already been undertaken. (Note that equipment held as inventory prior to contract execution may be considered an eligible cost if it is allocated to the Project following Notice to Proceed). Seventy-five percent (75%) of project funds will be disbursed within thirty days once a final invoice is approved for payment. The remaining twenty-five percent (25%) of project funds will be paid over the 60-month Period of Performance. NYSERDA recognizes that factors outside of the Proposer's control may result in some Projects requiring an extension. NYSERDA retains the right to prioritize projects for selection that are most likely to achieve an efficient timeline.

C. Award Size

Proposers may request up to 60% of the documented purchase, installation, and certain operational costs of newly installed EVSE or NEVI-compliant upgrades to existing DCFC EVSE up to a maximum award amount of \$2,400,000 per site in the NYC sub-region, and \$1,800,000 per site in the Long Island and Lower Hudson Valley sub-regions. For the NYC sub-region, proposers may request funding to cover no fewer than four (4) and up to sixteen (16) ports per site, with a total maximum delivery capacity of no less than 600 kW and up to 3,200 kW per site. For Long Island and the Lower Hudson Valley, proposers may request funding for a minimum of four (4) ports and maximum of twelve (12) ports per site. NYSERDA will not cover costs beyond the designated maximum delivery capacity and ports, but the Proposer may elect to install additional ports and delivery capacity beyond the maximum at their own expense. A list of eligible expenses can be found in **Section III Program Eligibility**.

A primary criterion to evaluate proposals will be the <u>total eligible project costs</u> divided by the <u>total</u> <u>maximum delivery capacity of the funded ports</u>, referred to as the cost per kW (\$/kW) ratio. Projects must have a \$/kW ratio of less than or equal to \$1,250 per kW of delivery capacity associated with <u>up to</u> <u>12-16 ports depending on sub-region</u>. The percentage of the project costs that the Proposer is providing (the cost share) will also be a primary criterion to evaluate proposals. Proposers are encouraged to provide more than the minimum amount of cost share.

| Max NYSERDA Cost Share % | Max Ports | Max kW | Max Total Cost/kW | Max NYSERDA funding: NYC sub-region (Max kW * Max Total Cost/kW *60%) | |
|-----------------------------|-----------|--------|----------------------|--|--|
| 60% | 16 | 3,200 | \$ 1,250 | \$2,400,000 | |

NYC sub-region: Max NYSERDA funding

| Long Island & Hudson Valley sub-regions: Max NYSERDA funding | |
|--|--|
|--|--|

| Max NYSERDA Cost Share % | Max Ports | Max kW | Max Total Cost/kW | Max NYSERDA funding: LI/HV sub-regio (Max kW * Max Total Cost/kW *60%) | |
|-----------------------------|-----------|--------|----------------------|---|--|
| 60% | 12 | 2,400 | \$ 1,250 | \$1,800,000 | |

III. PROGRAM ELIGIBILITY

A. Eligible Proposers

This Program is open to all incorporated entities and local governments, unless a state or federal restriction would prevent the award of federal funds to the entity. For all proposals, the lead applicant must be the entity that will own the installed EVSE. A member of the applicant's team (either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider) must demonstrate, in the proposal, that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. NYSERDA will confirm that experience requirements are met through an evaluation of professional references. If the entity with this experience is not the EVSE owner, the EVSE owner must demonstrate that the entity with this experience will maintain a contractual relationship to provide network and/or maintenance services to the EVSE owner's site for the full Period of Performance. For eligibility purposes, long-term maintenance service agreements must be at least five years and cover routine maintenance and repairs for the stations covered. Proposers that meet the experience requirements.

NYSERDA reserves the right to cancel any award should it become clear after awards are made that the recipient is ineligible due to federal restriction.

B. Eligible End Users

All DCFC EVSE funded under the Program must be located in a Publicly Accessible Site per the definition above. Further, all DCFC EVSE funded under the Program must be intended for primary use by light duty EVs. Sites that are not publicly accessible are ineligible for funding.

C. Eligible Costs

Eligible Costs are those costs incurred by a Program applicant that are directly related to the charging of vehicles at the Site. To be considered "directly related" to charging of vehicles, items must be a necessary component in the Charging Station, be a necessary component to connect the Charging Station to the electricity source (or to supply power from the electricity source), provide eligible signage to direct EVs to the Charging Station, or provide information to EV users about use of the Charging Station. This includes costs of new public Charging Stations, as well as upgrades to existing DCFC Charging Stations for the specific purpose of increasing their delivery capacity to NEVI-compliant levels. Eligible costs include:

- 1. Construction costs (as defined under 23 U.S.C. 101(a)(4)), including:
 - a. DCFC EVSE hardware costs, including shipping.
 - b. Costs associated with the installation of the DCFC EVSE hardware, including wire, conduit, concrete pads, etc.
 - c. "Make-ready" investments or load management expenses on the customer side of the electric utility meter that are not reimbursed or covered by a utility incentive program.

- d. Onsite signage and pavement painting. Where applicable, signage at a site must be compliant with the Manual on Uniform Traffic Control Devices and 23 CFR part 750.
- e. Site restoration after installation, directly related to the Charging Station
- 2. Up to \$50,000 in costs for planning, permitting, acquisition, and installation of on-site distributed energy resource equipment (e.g., solar arrays, stationary batteries).
- 3. Costs to procure and set up EVSE-related hardware and software that are not reimbursed or covered by a utility incentive program.
- 4. Fixed operating and maintenance costs (up to five years after the Charging Station is commissioned) including:
 - a. Charging equipment lease fees (if the Proposer chooses to lease the charging equipment rather than purchase it). The lease costs are only eligible if paid in full in advance through a contract that covers the five-year Period of Performance.
 - b. Cellular network fees, internet service fees, or similar fees.
 - c. The cost-of-service agreements with third-party contractors and charging equipment manufacturers or warrantors. Service agreements shall be fixed price and paid up-front in advance of the Period of Performance. NYSERDA will not consider annual renewals to be eligible.
- 5. Costs for construction project management directly related to the Charging Station, up to 3% of total project cost.
- 6. Costs for additional permanently attached non-proprietary charging connectors, excluding the CHAdeMO connector, so long as each Charging Port has a CCS connector.
- 7. Costs for adapters to allow EVs with J3400 ports to use CCS connectors, so long as each Charging Port has a CCS connector.

D. Ineligible Costs

The following expense categories are not eligible for NYSERDA funding through the Program and are ineligible to be considered cost share for this Program.

- 1. Purchase or rental of real estate.
- 2. Capital costs including but not limited to, construction of buildings, parking facilities, and amenities.
- 3. Electricity consumption and demand charges.
- 4. General maintenance of the site on which EVSE is located.
- 5. "Make Ready" investments or load management expenses on the customer side of the utility meter that are reimbursed or covered by a utility incentive program.
- 6. "Make Ready" investments on the utility side of the utility meter.
- 7. Costs incurred prior to a fully executed Agreement.
- 8. Costs not directly related to charging of EVs.
- 9. Costs for construction or general maintenance of building and parking facilities (if not directly related to the charging of EVs).
- 10. Administrative costs incurred by the Awardee such as project management, site selection and negotiations, travel costs for staff, and other costs unrelated to the purchase or installation of Direct Current Fast Charging equipment.
- 11. Any direct or indirect costs not otherwise specified that are reimbursed or covered by a utility or external incentive program.

E. Cost Share

All applicants to this Program must demonstrate that at least forty percent (40%) of project funds for eligible project costs will come **from non-Federal sources** (40% cost share). To calculate the cost share requirement of a proposed project, the applicant must calculate the total project cost. From the total project cost, subtract any ineligible expenses. The remaining total is the eligible project cost. At least forty percent of this remaining cost must be paid by the applicant using non-Federal funds. The percentage of the eligible project cost to be covered by Program funding is NYSERDA's share, and the percentage of costs not covered by the NYSERDA funding is the Proposer's cost share.

The Proposer's cost share may not come from federal sources. For example:

Total project cost: \$1,000,000 Total ineligible costs: \$200,000 Total eligible project cost: \$800,000 Maximum NYSERDA share: \$480,000 (60% of total eligible project cost) Minimum Proposer's cost share: \$320,000 (40% of total eligible cost)

IV. PROGRAM REQUIREMENTS

To receive funding under this PON proposers must demonstrate that they meet the requirements stated below. The Program requirements should inform proposers' approaches to identifying sites, choosing equipment, and generally developing their proposals.

A. General Requirements

1. Number of Sites

- Proposers may propose no more than one site per application; additionally, each proposal may contain up to one Backup Site, which could serve as a substitute site if the primary site does not move forward. The Backup site must be within a three-mile radius of the original site. To be allowed to replace the Site with a Backup Site, the Backup Site MUST be identified in the initial proposal. The Backup Site should have similar qualities to the original site. Backup Sites must meet all requirements that original sites must meet. If the Backup site does not proceed to construction, no further site replacements will be allowed.
- Proposed Sites and Backup Sites must be within one travel mile of an AFC exit in downstate New York within one of the defined three sub-regions. To determine whether a site is within one travel mile of an AFC exit:
 - a. For interchanges, the distance used is the shortest driving distance from the end of an off-ramp at the AFC interchange to the location of the Charging Station on the site property. In other words, where the ramp/loop intersects or merges with the adjoining road. Whichever exit or ramp is nearest to the site may be used.
 - b. For segments, the distance used is the shortest driving distance from an intersection with the AFC to the site property.
 - d. Refer to the online map, <u>New York State NEVI Eligibility Information</u>, to view eligible corridors and existing DCFC sites.
 - e. If unsure whether the site is eligible, Proposers can email NYSERDA for verification at <u>dcfc@nyserda.ny.gov</u>

- Entities may propose a maximum of four sites per region and a maximum of eight sites total.
- Proposers should aim to submit sites with a high level of commitment from both the utility and Site hosts.

2. Ports per Site

- Each Site must accommodate simultaneous charging for at least 4 vehicles at a minimum of 150 kW per vehicle (4 ports).
- Sites with greater than four ports must provide simultaneous charging of at least 150 kW to each port that is NEVI funded or part of the NEVI cost share. Additional ports outside of the NEVI funded portion of the project or NEVI cost share do not have to meet the 150-kW minimum.
- Proposers may request funding for a maximum of sixteen (16) ports per site in NYC and twelve (12) ports per site in Long Island or Lower Hudson Valley.

3. Total DCFC Capacity

- Each site must have a minimum delivery capacity of 600 kW.
- Additional delivery capacity is encouraged, although NYSERDA will only cover the expenses associated with providing delivery capacity of up to 3,200 kW per site in NYC and 2,400 kW per site in Long Island and the Lower Hudson Valley.

4. Justice40 Community Sites

- Proposers are encouraged to submit proposals with sites in Justice40 communities.
- Proposers may check whether their proposed site falls within a Justice40 community using the Climate and Economic Justice Screening Tool at <u>https://screeningtool.geoplatform.gov/en/</u>

5. Ineligible Sites

- Existing DCFC sites that are NEVI-compliant, or sites where there has been a public announcement prior to December 18, 2024 that NEVI-compliant DCFC will be installed at that location, are not eligible site locations. To be considered a NEVI-compliant site, a site must have at least 4 CCS connectors capable of dispensing 150 kW simultaneously.
- Sites within one mile of AFCs with existing DCFC that do not meet the above requirements are eligible for funding for upgrades to meet the requirements.

B. Site Requirements

1. Geographic Dispersion

- If proposers are submitting multiple sites, those sites must be at least five (5) miles apart from each other in the Long Island and Lower Hudson Valley sub-regions, and at least two (2) miles from each other in the NYC sub-region.
- Each proposer is limited to a maximum of four (4) proposals per sub-region and eight (8) proposals total.
- Sites proposed at least five (5) miles from existing and planned sites with at least four (4) non-proprietary ≥150 kW EVSE are favored.

2. Public Availability/Accessibility

 All DCFC EVSE funded under the Program shall be publicly accessible 24 hours a day, 7 days a week.

3. Designated Parking

- Charging station parking spaces must be clearly designated as reserved for EV charging and adequately lit from dusk to dawn.
- Parking spaces must be expeditiously cleared of snow.

- At least 25% of parking spaces with NEVI-funded EVSE at each site must meet ADAaccessible requirements. Proposers are encouraged to follow the guidelines at (<u>www.access-board.gov/tad/ev/</u>) in designing the allocated accessible spaces. While the FHWA has not officially set ADA requirements for EV charging at this point in time, proposals that do not meet the 25% minimum for accessible spaces will be penalized during the scoring process.
 - The space is not required to be a dedicated handicap space; others may use it.
- NYSERDA recommends designating one parking space as accessible for medium- and heavyduty vehicles by creating a 15' wide parking stall. Pull-through sites are favored.

C. DCFC Requirements

1. Equipment

- DCFC EVSE must be new equipment installed for the first time. Use of refurbished, resold, previously leased, or DCFC EVSE received as the result of a warranty claim are prohibited.
- All equipment must meet applicable Buy America requirements, as specified on page 33 of the NEVI standards and requirements, which can be found at

https://www.govinfo.gov/content/pkg/FR-2023-02-28/pdf/2023-03500.pdf.

2. Construction

- Construction and site work must occur after the Notice to Proceed for installation and equipment costs to be eligible for either NYSERDA funding or to be used as cost sharing.
- NYSERDA will conduct a field inspection of the Site upon completion of the installation and before payment.

3. Software

• New DCFC EVSE shall have the most current software version available at the Installation Date and shall be factory calibrated within original manufacturer standards.

4. DCFC EVSE Certification

- New EVSE shall be certified to one of the following by a recognized laboratory:
 - Underwriters Laboratories (UL) 2594 (Standard for Electric Vehicle Supply Equipment).
 - UL 2202 (Standard for Electric Vehicle (EV) Charging System Equipment).

5. Physical Appearance

- New DCFC EVSE shall meet the following physical appearance and design requirements:
 - DCFC EVSE enclosure must be constructed for outdoor use in accordance with UL 50E (Enclosures for Electrical Equipment, Environmental Considerations) Type 3R exterior enclosure or equivalent.
 - DCFC EVSE must incorporate a cord management system or method to eliminate the potential for cable entanglement, user injury, or connector damage from lying on the ground, subject to NYSERDA approval.

6. Connector Type

- All station ports must have permanently attached CCS (Combined Charging System) connectors.
- A minimum of 4 permanently attached CCS ports that can provide at least 150 kW simultaneously is required. The total number of ports at a site is determined by the number of EVs that can simultaneously charge using CCS connectors.
- Dual connectors that also offer J3400 connectors are strongly encouraged, so long as ports meet the above requirements.

 If the Federal rules regarding connector types change before the DCFC EVSE are installed, NYSERDA may direct Awardees to adjust the connector types of the DCFC EVSE to meet new Federal guidance or pursue a different mix of connector types than was originally proposed.

7. OCPP (Open Charge Point Protocol)

- DCFC EVSE must conform to Open Charge Point Protocol (OCPP) 2.0.1 or higher by Open Charge Alliance.
- Manufacturers must attest that the charger conforms to OCPP 2.0.1 or later by detailing it on a publicly available charger specification sheet.
- The charger's networking software must connect to a central management system using OCPP 2.0.1 for the purposes of charger management and data reporting, including for reliability data reporting requirements specified in the solicitation Scope of Work.
- DCFC EVSE must be designed to securely switch charging network providers without any changes to hardware.

8. ISO 15118

• DCFC EVSE must include hardware capable of supporting the ISO 15118 standard as well as the ability to have software upgraded over-the-air (OTA).

9. Warranty

• All DCFC EVSE must have a minimum 2-year manufacturer's warranty. Proof of the warranty will be required alongside receipts of purchase for fund disbursement.

10. Energy Star

• To the extent practicable, DCFC EVSE should have Energy Star certification.

D. DCFC EVSE In-Service Requirements

1. Maintenance

• The Program applicant must ensure that DCFC EVSE funded under the Program are maintained in good working order and in compliance with all EVSE manufacturer requirements at the same location for a period of no less than 60 months from the installation date (the Period of Performance).

2. Network Providers

- Network Providers shall provide NYSERDA, or an entity acting on NYSERDA's behalf, with direct access to an online portal to retrieve EVSE data via an application programming interface (API). The API data will be used to collect required reporting data and determine compliance with the 5-year in-service and uptime requirements of the PON and to advance NYSERDA's understanding of EV charging use.
- The Joint Office of Energy and Transportation has released <u>guidance on standardized</u> protocol for real-time APIs under Title 23 CFR. NYSERDA encourages applicants to follow the protocols laid out by the Joint Office.
- EVSE Owners may change to a different network provider after the first year of the Period of Performance. EVSE Owners must provide NYSERDA with prompt notice of any change in network provider.

3. Open Access & Interoperability

- Funded DCFC EVSE must be accessible by all drivers regardless of network memberships or subscriptions. Consumers shall not be required to pay a subscription fee or otherwise obtain membership in any network, club, association, or organization as a condition of using DCFC EVSE funded under this program.
- EVSE Owners and operators of DCFC EVSE may have separate price schedules conditioned on a subscription or membership.

4. EVSE Uptime

Other than allowable downtime for scheduled maintenance, vandalism, and natural disasters, equipment must be fully operational greater than 97 percent of the year on average, annually, as per § 680.116(b) of the Federal Rule for the duration of the Period of Performance. Uptime shall be self-monitored by the EVSE Owner and reported to NYSERDA or directly to FHWA as part of a quarterly report.

5. Site Uptime

 In addition to EVSE Uptime, each site funded under this program must have at least 50 percent of the DCFC EVSE located at that site in operation simultaneously at least 99 percent of the year for the duration of the Period of Performance.

6. Repairs

 EVSE Owners shall initiate the process for making any needed repairs within 24 hours following notice of a malfunction or other operational issue, including periods outside the DCFC EVSE warranty period. The loss of operational time during repair events shall be considered downtime with respect to Item 5 above.

7. Out of Service Penalty

• DCFC EVSE that does not meet the EVSE and/or site uptime requirements listed in items 4 and 5 above will be subject to out of service penalties per Table 3.

| Deventione | Dispenser | | Penalty per Day in Excess of Allowed Downtime | | | | | |
|--|--|---------------------------------------|---|--------|--------|--------|----------------|--|
| Downtime Metric | | Site | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 or 6 | |
| Maximum allowed annual downtime | 262.8 hours per calendar year | 87.6 hours per calendar year | N/A | N/A | N/A | N/A | N/A | |
| Downtime in excess of | Days | 1-90 | \$250 | \$225 | \$175 | \$125 | \$75 | |
| maximum allowed annual downtime | Days 91+ | | \$300 | \$275 | \$225 | \$175 | \$125 | |

Table 3. Out-of-Service Penalties

- Penalties shall be calculated annually by NYSERDA at the end of each calendar year during the Period of Performance.
- NYSERDA shall deduct the penalty amount from the next 5% annual installment payment (see Section VII B). If the penalty exceeds the value of the next 5% annual installment, NYSERDA will not issue an annual payment but instead notify the EVSE Owner of the excess penalty amount. The EVSE Owner shall pay NYSERDA the excess penalty amount within 60 days of notice that such amount is due.

8. Customer Support

- For funded DCFC, the EVSE Owner is required to provide a customer support service number that is readily accessible to customers during hours of operation. The customer support number must be clearly visible and posted on or near the charging equipment. The support service must assist customers with difficulties accessing or operating the DCFC EVSE and with payment. It is recommended that the customer support service number be toll-free.
- 9. Pricing Information Display (For EVSE that require payment)

- DCFC EVSE funded by this program shall display transparent pricing either through digital display on the EVSE or through appropriate on-site signage.
- The EVSE Owner must make the pricing information available to drivers in advance of each charging session either through a user interface that is legible both at night and in direct sunlight, or through another form of display on the EVSE.
- Pricing information includes:
 - pricing per kWh
 - any additional fees that may be assessed (e.g., fees associated with parking, dwell time surcharges, etc.)
- Per-kWh pricing is required by the NEVI program
- 10. Payment Methods (For DCFC EVSE that require payment)
 - EVSEs (or Sites) must provide customers with multiple payment options including all forms of credit and debit cards without incurring excessive fees, inconvenience, or delays compared to other payment methods.
 - DCFC EVSE must be equipped with a contactless payment method. Customers must also be able to pay via credit or debit card payments over the telephone, either through a phone call or by text, 24 hours a day, 7 days a week. The telephone number and payment instructions should be clearly displayed for this payment option.
 - Payment methods should be accessible to individuals with disabilities, as well as those with limited English proficiency.

11. AFDC Registration

 Following the Installation Date, each funded DCFC EVSE shall be listed by the EVSE owner on the United States Department of Energy Alternative Fuels Data Center Electric Vehicle Charging Station database at: <u>https://afdc.energy.gov/fuels/electricity_locations.html</u> #/find/nearest?fuel=ELEC

12. Mapping Tool Registration

• Following the Installation Date, each funded DCFC EVSE shall be listed and maintained by the EVSE owner on Google Maps and Apple Maps.

13. Project Completion

• A DCFC EVSE project is considered complete upon compliance with the 5-year EVSE reporting requirement and all in-service requirements above.

14. Completion Date

- Developers have 18 months from Notice to Proceed to install and energize each awarded Site.
- Developers seeking an extension must document any external delays that impact their schedule. Extensions may be granted at NYSERDA's sole discretion.

15. Data Reporting Requirements

- New York State is required to provide both quarterly and annual data submittals per § 680.112 of the Federal Rule. Awardees will be required to prepare and provide all data required in a manner proscribed by FHWA to complete the quarterly and annual reports. The Joint Office of Energy and Transportation has developed a data platform, <u>EV-ChART</u>, which will be used for all data submittals required by the Federal Rule.
- The submitted data will be maintained in a secure manner. Awardees will also be required to disclose, via the Data Management and Cybersecurity Plan, the location of the data and security processes and systems governing it while under the Awardee's control.

V. PROPOSAL TEMPLATE

- A. The proposal template is included as Attachment B, Proposal Narrative. To submit a proposal, the Proposer must answer yes to all questions under the Minimum Requirements section. Proposers who cannot answer yes to all questions in that section will be disqualified. After the Proposer confirms that minimum requirements are met, there are five sections with specific questions to complete:
 - 1. Team Qualifications and Project Approach
 - 2. Proposed Site Information and Commitment
 - 3. Site Readiness and Future Proofing
 - 5. Economic/Workforce Development
 - 6. Project Cost Effectiveness

Proposers MUST complete and submit **Attachment B**, the Proposal Narrative, **Attachment C**, the Budget Form, and **Attachment D**, the NEPA checklist. Instructions for completing each form can be found in the documents. Instructions on proposal submittal can be found in Section I, Program Summary, on page 3.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

- B. **Minimum Requirements** (proposer must be able to accurately answer "yes" to all questions for a proposal to be eligible):
 - 1. Will the Charging Station be within 1 mile driving distance of the nearest eligible AFC? See Section IV A 1 for full details.
 - 2. Will the site's EV charging infrastructure include at least four 150 kW Direct Current Fast Chargers (DCFCs) with Combined Charging System (CCS) ports delivering at least 600 kW, capable of simultaneously DC fast charging four EVs continuously?
 - 3. Will charging at the site be available 24 hours a day, 365 days a year?
 - 4. Will the Proposer provide the minimum 40% non-federal cost share?
 - 5. Will all federal EVSE requirements for the Charging Station be met?
 - 6. Will all EV chargers remain functional if communication with the charging network is temporarily disrupted, consistent with the Federal Rule as per § 680.114(e)?
 - 7. Will the Proposer commit to pay for Project costs up front, provide the matching funds using eligible non-federal sources, and if costs exceed the proposed budget, take responsibility for 100% of the overage?
 - 8. Can the Proposal team demonstrate a minimum of two (2) years relevant experience owning and/or operating at least 10 DCFC EVSE?
 - 9. Will the program income approach be consistent with the Federal Rule as per § 680.106(m) and NEVI Funding Opportunity Section III Program Requirements, subsection D on Project Revenue and Pricing for EV Charging?
 - 10. Will the Proposer also comply with all other requirements in 23 CFR 680 and all additional provisions in NYSERDA's NEVI Funding Program Opportunity Notice?

VI. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below, listed in order of importance. Sites that are not Publicly Accessible will be excluded from consideration by the scoring committee. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications about their proposals. Proposers will be notified if they are requested to attend an interview.

- Team Qualifications and Project Approach
 - Team Qualifications and Experience
 - Experience and ability to execute of the organizations involved in the proposed project
 - EVSE and Network proposed that meet program requirements and can provide required reporting
 - Evidence of prior successful installations over past 5 years, with a preference for installations in New York State
 - Project Approach
 - Development of a realistic and executable project plan
 - Presentation of an achievable schedule and timeline that fits within program rules
 - Identification of primary risks and approaches to address them
 - Uptime and Maintenance Plan
 - Presentation of a clear strategy for meeting uptime requirements

• Project Cost Effectiveness

- Project cost per kW of delivery capacity
- Proposed cost share as a percentage of the total project cost
- Proposed Site Information and Commitment
 - Distance from Planned or Existing NEVI-compliant DCFC Sites
 - Site Commitment
 - Level of commitment to implementing the project, including agreements or letters of commitment from site host, proof of utility engagement, and site schematics
 - o Access to Amenities
 - Public access and ADA-accessible path of travel to ADA-accessible restroom within reasonable walking distance
 - Availability of other amenities (cafes, restaurants, public transit connections, and convenience stores) on site
 - ADA Parking
 - At least 25% of parking spaces with NEVI-funded EVSE meet ADA-accessible requirements
 - Site Maintenance and On-site Assistance
 - Support for maintenance and on-site staff support for basic assistance
 - Customer Safety Enhancements
 - Customer safety amenities or features near Charging Station lighting, security cameras, emergency call system, fire extinguisher, Automated External Defibrillator (AED), etc.
- Site Readiness and Future Proofing
 - NEPA Coordination, Preparation, and Risks
 - Extent to which the site is well-positioned to complete the NEPA process, including status of:

- o Existing paved area/graded area
- Site contamination/remediation
- Site development
- Charging station-specific access
- Location relative to flood zones
- o CCS/NACS Connectors
 - Whether, and to what extent, the site will offer NACS as well as CCS connectors
- Plan for Additional Charging Ports and Power
 - Ability and future intent to install additional chargers, parking stalls, and add additional power to site
- MHDV Charging & Parking Stall
 - Current and future ability to allow for parking and charging of MHDVs
 - Availability of at least one pull through parking stall that can accommodate an MDV
- Economic/Workforce Development
 - Level of involvement of local workforce in Project
 - Quality of plan for workforce training

The three (3) top-ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank order, pending funding availability.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factors:

- The geographic proximity of the site to other higher-ranked proposed sites.
- The degree to which pricing and hourly rates are in line with the rest of the market.
- The degree to which the proposed project, including proposed cost shares, optimizes the use of available funding to achieve programmatic objectives.
- The degree to which there are excessive technical, market, organizational and/or environmental risks associated with the projects.
- The degree to which the applicant has the resources (human and financial) to be able to complete the project.

NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the PON due date whether their proposal has been selected to receive an award. NYSERDA has complete discretion in the selection of Projects and in the determination of funding levels, priorities, Project phasing, Project design, and specifications and performance criteria.

VII. Program Requirements

Proposers must follow all FHWA NEVI Formula Program requirements. This includes requirements in the following documents:

- FHWA National Electric Vehicle Infrastructure (NEVI) Formula Program Guidance (pdf)
- FHWA NEVI Formula Program Frequently Asked Questions (pdf)
- Federal Register: NEVI Formula Program Final Federal Rule (website)

Any requirements specific to this NEVI Funding Opportunity are in addition to the FHWA requirements. Proposers must agree to the full list of requirements when submitting proposals in the NYSERDA Salesforce Portal.

A. Davis-Bacon Act Wage Determination

As provided in 23 U.S.C. 109(s)(2), Projects to install a Charging Station are treated as if the Project is located on a Federal-aid highway. As a Project located on a Federal-aid highway, 23 U.S.C. 113 applies and Davis-Bacon Act wage rates must be paid for all construction-related activities on any Project funded with NEVI Formula Program funds. Davis-Bacon Federal wage rates are included in 40 U.S.C.31(IV). These rates apply only to construction-related activities and not the operations and maintenance phase of the Project.

General Construction Rates apply to projects funded under this program. To view the prevailing wage rates for the NYS locality in which a project will take place, click the following link: https://apps.labor.ny.gov/wpp/publicViewPWChanges.do?method=showlt

B. Funding distribution process

- 75% of funds will be disbursed as reimbursements after the DFCE EVSE installation has been completed, verified, and approved. Pro-rated requests for reimbursement can occur after each individual site is installed or in-full after all sites have been installed. Before reimbursement, awardees must submit the required information (see Attachment E for additional details on required documentation). Once documentation and installation has been verified and approved, NYSERDA will process the request for payment.
- 2. 25% of funds will be disbursed in 5 annual installments. 5% of funds will be disbursed at the end of each annual reporting period, provided in-service requirements have been met, upon receipt of the annual report. A total of 5 annual reports will be submitted during the duration of the 5-year contract.

Per New York State's prompt payment policy, payments to EVSE Owners can be expected within 30 days of approval.

VIII. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx.

However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from: Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a Proposer prior to contacting and filed with NYSERDA. See, ST-220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at https://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 7 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any

negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the receipt of an application whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Melissa Duchan and Megan Quirk at <u>dcfc@nyserda.ny.gov</u>. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility</u> <u>Requirements [PDF]</u>

Limitation -- This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law - For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence - NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team

members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. Attachments

- Attachment A Map of Subregions and Utility Information
- Attachment B Proposal Narrative
- Attachment C Budget Form
- Attachment D NEPA Checklist
- Attachment E Sample Agreement
- Attachment F Funding Distribution Documentation Requirements



Providing Online Compliance Code Support for New York Municipalities Request for Proposal (RFP) 5862 Up to \$7.5 million available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: March 17, 2025 by 3:00 pm

The New York State Energy Research and Development Authority (NYSERDA) offers this request for proposals in partnership with the New York Department of State (DOS). NYSERDA seeks to acquire a highly reliable code compliance software to facilitate and streamline building energy code compliance plan review and inspection processes. Authorities Having Jurisdiction (AHJ) will be able to apply to use the compliance software through the release of a subsequent NYSERDA Program Opportunity Notice (PON).

The software will be a tool for modernizing, supporting, and enhancing current municipal processes through a user-friendly interface. Enabling access to online code compliance software is viewed as an essential capacity building resource that is responsive to the needs of a broad range of AHJs currently reliant on inefficient and paper driven code compliance processes.

Solicitation updates can be found on NYSERDA's Funding Opportunities Page: <u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities</u>

| March 17, 2025 |
|----------------|
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Proposal Submission – Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are Elizabeth Staubach, at (518) 862-1090, ext. 3616 or by e-mail Elizabeth.codes@nyserda.ny.gov. (If you have contractual questions concerning this solicitation, contact (Assistant Contract Manager, Nancy Marucci (Designated Contact) at <u>518-862-1090, Ext 3335</u> or Nancy.solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror and (2) may result in the proposer not being awarded a contract.

All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal



system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx

I. INTRODUCTION

As New York State (NYS) moves towards implementing building decarbonization goals related to the Climate Act, it is important that NYS Authorities Having Jurisdiction (AHJs), including those that meet the NYS Disadvantaged Communities (DACs) criteria, receive support to implement advanced building and energy codes. Building code compliance can be made more efficient, transparent, and responsive to community stakeholders with code compliance software.

NYS Department of State (DOS) and New York Energy Research and Development Authority (NYSERDA) issued a 2024 state-wide survey to assess AHJs' current processes and interest in deploying online code compliance software. The results indicate a heavy reliance on paper driven building permitting processes and existing code compliance capacity constraints within NYS AHJs. As the state entities tasked with building standards, code enforcement, and workforce development through code training for AHJs NYSERDA and DOS have partnered to issue this Request for Proposal (RFP), which will qualify a vendor to provide market-ready online code compliance software. The qualified software will then be accessed by NYS AHJs that participate in the proposed program. It is anticipated that the PON launching the proposed program will be released in the third quarter of 2025 and it is expected that support will be provided by the contractor for at least 2 years. NYSERDA will 1) enter into a contract with the selected vendor, 2) instruct/authorize the vendor to provide access to the approved participating AHJs, and 3) provide reimbursement to the vendor on a per AHJ basis.

The qualified software shall have the following minimum capabilities for use by participating AHJs:

- Online application intake, processing, tracking, reporting, workflow management, and fee collection across all municipal departments (i.e., planning, zoning, building, clerk, special events).
- Records management, and administrative review, including the management, maintenance, and storage of records.
- Communications management with applicants, their representatives, and other system users.
- Ability to schedule meetings and site visits.
- Ability to track and document the results of onsite inspections.
- Manage the official issuance of required permits and all certificates of occupancy (temporary and final).
- Ability to link to municipal codes for reference and citation during application review and comment.
- Ability to integrate into the municipalities' GIS system, and/or preferred mapping system.
- Dashboard analytics and reporting options.
- Ability to interface with other departments within the jurisdiction (such as planning office. assessor's office, clerk's office, etc.) as part of supporting workflow.
- Ability to meet NYS IT Security policies as outlined in New York State Information Technology Policy: Information Security, NYS-P03-002, to the extent applicable.

The following functionality is preferred but not required:

• Recording and tracking building attributes and performance, such as Energy Benchmarking/Building Performance Standards.



Proposals will be evaluated and scored on the evaluation criteria listed in Section III of this solicitation. All proposals will be evaluated according to the quality and level of detail provided. Proposals must include substantive documentation addressing all scoring criteria items. NYSERDA, at its sole discretion, may ask for an in-person presentation of the software before making a funding decision.

NYSERDA reserves the right to negotiate the project scope of work, budget and funding levels on all awarded projects.

NYSERDA encourages teaming arrangements that complement core competencies to increase probability of success for the project. Teams may include commercial firms, industry associations, research organizations, universities, corporate strategic partners, and other stakeholders. Include letters of commitment from each identified team member in the proposal.

II. PROPOSAL REQUIREMENTS

Prior to Submission

A pre-bid conference call will be held on February 13, 2025, at 2:00 pm (EST) to answer any questions bidders may have regarding this RFP. Those interested can register for the webinar at the link below:

Join link:

https://nyserdany.webex.com/nyserdany/j.php?MTID=m46993f0a13605b83795f8bc99bbd9453

Webinar number: 2530 371 8275

Webinar password: kNP22qBpwZ3 (56722727 when dialing from a phone or video system)

Join by phone +1-646-992-2010 United States Toll (New York City) Access code: 253 037 18275

Submissions and Review

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria listed below in order of importance. At NYSERDA's discretion, proposers may be requested to provide a demonstration of the proposed software with all or a part of the Scoring Committee, and to address any potential questions or clarifications outlined in the proposal. Proposers will be notified if they are requested to attend an interview.

Proposals must respond to each item below and, when applicable, include specific information or examples. Failure to respond to any of the items below may result in your proposal being disqualified. Responses should be brief but complete, in a PDF and not exceed 75 pages.

- 1. Provide an overview of your software's capabilities, including its ability to meet the minimum required functionality as follows:
 - Online application intake, processing, tracking, reporting, workflow management, and fee collection across all municipal departments (i.e., planning, zoning, building, clerk, special events).
 - Administrative review, including the management, maintenance, and storage of records.
 - Communications management with applicants, their representatives, and other system users.



- Ability to schedule meetings and site visits.
- Ability to track and document the results of onsite inspections.
- Issue and manage permits and certificates of occupancy.
- Ability to link to municipal codes for reference and citation during application review and comment.
- Ability to integrate into the municipalities GIS system, and/or preferred mapping system.
- Dashboard analytics and reporting options.
- Ability to interface with other departments within the jurisdiction (such as planning office. assessor's office, clerk's office, etc.) as part of supporting workflow.
- Ability to meet NYS IT Security policies as outlined in New York State Information Technology Policy: Information Security, NYS-P03-002, to the extent applicable.

The following functionality is preferred but not required:

- Recording and tracking building attributes and performance, such as Energy Benchmarking/Building Performance Standards.
- 2. Provide an overview of your software's technology including, but not limited to, the following:
 - Options for technical architecture: hosted, on-premises, Software-as-a-Service (SaaS), cloud-based, and the reason for this choice
 - Hardware specifications and requirements necessary to support the proposed software
 - Operating system requirements necessary to support the proposed software
 - How your solution supports remote technologies and encryption (VPN, synchronization,
 - etc.)
 - How data would be delivered or provided to the municipality if/when the relationship is terminated
 - Details on data backup and recovery
 - Schedule and frequency of software updates and maintenance
 - Maintenance on enhancements or customizations
 - Data security specifications of the proposed software
- 3. The vendor shall provide detailed documentation on the plans to support hardware, software, network architecture, system administration, connectivity, and any other relevant minimum requirements necessary to launch and operate the software.

The vendor shall provide information on the services for system design configurations, deployment, documentation, testing, and training. It is expected that implementation consultants will participate in configuring a fully functional solution and provide consultation regarding process efficiencies, and best practices.

Support services should also include:

- System administration support for performance issues and monitoring, loading, version releases
- User support: live support and ticketing system with hours of service specified
- Initial user training and ongoing training as necessary
- Online training resources
- Process for updating code compliance for each new cycle
- System backup and redundancy
- 4. Using the attached Scope of Work and Budget Template, the vendor shall provide a cost proposal that provides costs for the overall project management necessary for the deployment of the



software and costs per AHJ for the use, training and maintenance of the software.

Vendors must carefully review the Proposal Narrative to ensure that all required sections are completed. Failure to do so may result in the proposal being rejected as non-responsive.

Note: The Vendor's goal should be to concisely present the information needed to fully address the scoring criteria (see Section III). Proposals deemed non-responsive will not be eligible for awards. If you believe proprietary information must be submitted to provide an adequate proposal, you must comply with the Section IV instructions for submitting proprietary material. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective proposal may reduce, rather than increase, a proposal's standing per the scoring criteria. Each page of the proposal should state the name of the vendor, the RFP number (RFP 5862), and the page number.

III. PROPOSAL EVALUATION

Proposals that meet solicitation requirements will be reviewed by the Scoring Committee and will be scored and ranked according to the following criteria as it relates to the project goals. After an initial review of the Proposal, the vendor, at NYSERDA's sole discretion, may be asked to address specific questions or provide additional information, either in writing or through an interview, as part of the Proposal scoring process.

EVALUATION CRITERIA:

Proposed Software

• Does the software tool presented provide the necessary capabilities to meet the project goals of providing a code compliance software, training and support to participating AHJs to increase the functionality and efficiency of municipal operations?

Proposer / Team Qualifications

- Has the proposer provided evidence of being qualified to perform the proposed work based on the qualifications of the organization(s) and the involved individual(s)?
- To what degree does the proposer and team have the necessary technical and business background and experience?
- If subcontractors are included as part of the proposal, have letters of commitment for each been provided? Has the proposer provided evidence of good past performance on other relevant projects?
- Are the team member roles and responsibilities defined and reasonable?

Project Cost and Value

- Is the overall project cost justified and reasonable based on the level of effort proposed and the expected outcome and benefits?
- Are the rates reasonable and supported with appropriate documentation?
- Does the proposed budget maximize the number of AHJs that can access the software and receive training and support from the provider?

IV. GENERAL CONDITIONS

NYSERDA expects that records related to work sought under this solicitation will need to be kept for up to 10 years after completion of the work. The selected contractor will be required to demonstrate ability to



keep up to date records related to AHJs accessing code compliance software including a prepared analysis and summary of records as specified further in the proposed NYSERD PON.

Annual Metrics Reports – If awarded, the proposer will be required to submit to NYSERDA's Project Manager on an annual basis, a prepared analysis and summary of metrics addressing the anticipated energy, environmental and economic benefits that are realized by the project. All estimates shall reference credible sources and estimating procedures, and all assumptions shall be documented.

Reporting shall commence the first calendar year after the contract is executed. Reports shall be submitted by January 31st for the previous calendar years' activities (i.e., reporting period). NYSERDA may decline to contract with awardees that are delinquent with respect to metrics reporting for any previous or active NYSERDA agreement.

Confidential and Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at <u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State



Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/curre

Contract Award - NYSERDA anticipates making one award under this solicitation. NYSERDA anticipates a contract duration of up to three (3) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement (Attachment D) to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or



territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements.



with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.



The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

V. ATTACHMENTS

Attachment A – Budget Template and Draft Statement of Work Attachment B – Sample Agreement



Upstate NEVI DCFC Program Program Opportunity Notice (PON) 5865

Up to \$21.5 Million Available

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals due December 4, 2024 by 3pm ET

I. Program Summary

Through this **Upstate NEVI DCFC Program** (the Program), the New York State Energy Research and Development Authority (NYSERDA) seeks proposals to develop Direct Current Fast Charging (DCFC) Electric Vehicle Supply Equipment (EVSE) along Alternative Fuel Corridors (AFCs) in New York State north of and including Interstate 84 (I-84). The Program will make up to \$21.5 million in federal National Electric Vehicle Infrastructure (NEVI) Program formula funding available for these purposes. This NYSERDA Program is overseen by the New York State Department of Transportation. This Program is intended to increase the availability of DCFC Electric Vehicle Supply Equipment (EVSE) in New York State by reducing the cost of purchasing and installing the equipment. Ultimately the Program will accelerate electric vehicle (EV) adoption by increasing the State's EV infrastructure. By increasing the use of EVs and EV chargers, this program benefits New York State citizens by reducing harmful emissions and the transportation sector's dependence on petroleum. The NEVI Program supports the Federal government's Justice40 Initiative, its goal that 40 percent of the overall benefits of certain Federal climate, clean energy, affordable and sustainable housing, and other investments flow to disadvantaged communities that are marginalized by underinvestment and overburdened by pollution. Table 1 summarizes key program design components.

Table 1. Key program design components.

| | Description of Program Component |
|---------------------|--|
| Eligible Applicants | The primary applicant must be the entity that will own the installed EVSE. Either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider must be able to demonstrate that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. All incorporated entities and local governments are eligible to apply unless a state or federal restriction would prevent the award of federal funds to the entity. |

| | All proposed sites must be along an AFC in one of the three sub-regions in |
|-------------------------|---|
| | upstate New York, as defined on the attached map (Attachment A) and in Section II A. below. Applicants are limited to 4 proposals per subregion and 8 proposals in total. |
| | The top three (3) ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank evaluation order, subject to funding availability. |
| Funding Limits and Cost | NYSERDA will fund a maximum of \$1,536,000 per site (as described in Section II.C, Award Size). Proposers may submit up to four (4) proposals per sub-region (as described in Section IIA, Relevant Definitions) and no more than eight (8) proposals total. Proposers must submit a separate proposal for each site |
| | All proposals must include at least 20% (non-federal) proposer cost share of total eligible costs (as described in Section III C., Eligible Costs). Proposers providing more than the required cost share will be granted additional evaluation points in the evaluation process. |
| | Each site must accommodate simultaneous charging for at least four vehicles at a minimum of 150 kW and offer a total site delivery capacity of at least 600 kW. Sites with greater than four ports must still provide simultaneous charging of at least 150 kW to each port. |
| | All EVSE ports must have Combined Charging System (CCS) connectors, but proposers are strongly encouraged to also offer J3400 connectors on some or all EVSE. |
| | The minimum fundable ports per site is four (4) and the maximum fundable ports per site is eight (8), and the minimum fundable kW per site is 600 and the maximum fundable delivery capacity per site is 1,600 kW. Proposers may install ports and/or delivery capacity in excess of these levels, but NYSERDA will not fund any ports beyond 8 or any delivery capacity beyond 1,600 kW. |
| | Each site must be within one travel mile of a designated AFC in upstate New York. Sites located at least ten miles from other existing or planned NEVI- compliant DCFC sites will be favored in evaluation. |
| | Scoring will be based on the following criteria, as discussed in the Evaluation Criteria section below: Team Qualifications and Project Approach Proposed Site Information and Commitment Site Readiness and Future Proofing Economic/Workforce Development Project Cost Effectiveness |

Proposal Submission: Online submission is required at: <u>https://portal.nyserda.ny.gov/CORE_Solicitation_Detail_Page?SolicitationId=a0r8z000000IjUZ</u>

For detailed instructions on how to submit a proposal (online), see "<u>Application Instructions and Portal</u> <u>Training Guide</u> [PDF]" located in the "Current Opportunities" section of NYSERDA's website (www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on solicitation can be made only to designated contact persons. The Designated Contact for this solicitation is: Melissa Duchan (Designated Contact) by phone at 212-971-5342 x3129 or Megan Quirk (Designated Contact) by phone at 518-862-1090 x4128 or either contact by e-mail at <u>dcfc@nyserda.ny.gov.</u> If you have contractual questions concerning this solicitation, contact Jim Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or <u>Jim.Solicitations@nyserda.ny.gov.</u> Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on December 4, 2024. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all relevant information has been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

NYSERDA will host two optional webinars for potential proposers on Thursday, September 19th at 4pm ET as well as Monday, October 21st at 3pm ET. Proposers interested in attending can register at:

September 19: https://nyserdany.webex.com/weblink/register/r627ee1cb01bc3095b77990f82b59b3ab

October 21: https://nyserdany.webex.com/weblink/register/r242d527dca444cf53593f44ce2207a71

At the webinars, NYSERDA will discuss NEVI and proposal requirements.

II. INTRODUCTION

Transportation is responsible for approximately 28% of all greenhouse gas (GHG) emissions in New York State. In support of New York State's nation-leading GHG emissions reduction goals—targeting 40% reduction of GHG emissions by 2030 and 85% by 2050— New York State has developed an integrated, long-term policy approach to addressing emissions from the transportation sector.

New York State must increase EV adoption to meet transportation decarbonization and broad GHG reduction goals. To do so, the deployment of DCFC infrastructure is critical. Increased installation of DCFC infrastructure will help meet the needs of growing EV populations, counter consumer range anxiety concerns, and accelerate EV adoption in New York State. However, deployment of DCFC infrastructure has been slow to date due to a set of inter-linked barriers such as high installation costs, low utilization, and uncertain future vehicle technology.

To tackle this set of barriers, NYSERDA and the New York State Department of Transportation (NYSDOT) have developed this **Upstate NEVI DCFC Program (the Program)**. The Program will cover up to 80% of the eligible costs associated with purchasing and installing new DCFC infrastructure along designated Alternative Fuel Corridors (AFCs) in New York State. By greatly reducing the cost of construction, the Program will contribute to the following goals:

- Expand the DCFC network within New York State along designated AFCs
- Add reliability and resiliency to the EV driving and charging experience in New York State
- Expeditiously increase the ratio of DCFC per registered EVs in New York State
- o Support the viability of EV use in areas of the State currently underserved by DCFC access

The federal National Electric Vehicle Infrastructure Formula Funding Program (the NEVI Program) was established by the Infrastructure Investment and Jobs Act, signed into law on November 15, 2021. New York State will receive approximately \$175 million through the NEVI Program over five years. Initial NEVI Program funds must be spent on DCFC sites located within one travel mile of Federal Highway Administration (FHWA) designated AFCs that provide a minimum 150 kW per port.

This program uses funding from the NEVI Program and is subject to the rules of that program. This federally funded program complements other New York State funded efforts to expand EV infrastructure:

- Through the <u>EVolve NY</u> incentive program, the New York Power Authority (NYPA) will fund the installation of up to 200 DCFC EVSE with 150+ kW rated capacity along key interstate corridors and in select urban hubs.
- In January 2023, the New York State Public Service Commission (PSC) <u>approved new, beneficial</u> <u>utility rates</u> to reduce costs for EV charging. The rates are expected to be available in 2025, but as an interim measure many utilities are offering demand charge rebates.
- In November 2023, the New York State Public Service Commission approved revisions to its <u>Make Ready Program</u>, a \$1.2 billion initiative directing the State's utilities to support the installation of publicly accessible EVSE. The Make Ready Program will support the installation of nearly 40,000 Level 2 EVSE and more than 6,000 DCFC EVSE. Applicants to this Program may, and are encouraged to, seek funding from the Make Ready Program to further support their EVSE site development projects. Contact information and capacity maps for all the utility companies is also included in **Attachment A**.

A. Definitions

Backup Site: Optional additional site identified in the initial proposal within a five-mile radius of the primary Site that could serve as an alternative if the primary site cannot move forward to construction. The Backup Site should have similar qualities to the original site. Backup sites must be identified in the initial proposal and may not be identified later.

Connector: Plug that delivers electricity from a charger (or EVSE) to an electric vehicle. Synonymous with plug.

Direct Current Fast Charger Electric Vehicle Supply Equipment (DCFC EVSE): a charger that delivers 480+ V and 150+ kW direct current per port to an electric vehicle.

Electric Vehicle: four-wheel light duty vehicle capable of highway speeds that is propelled fully, or in part, by an electric motor and is rechargeable from an external connection to an off-board electrical source.

Electric Vehicle Supply Equipment (EVSE): Individual unit that dispenses electricity to an electric vehicle. For the purposes of this PON, EVSE will be considered as analogous to charger or charging station.

EVSE Owner: entity that will own the EVSE funded under this Program for the required 5-year period.

Federal Rule: Part 680 of Title 23 of the Code of Federal Regulations (C.F.R.)

Installation Date: date on which EVSE is affixed to its permanent location, connected to the electrical source, and ready for use (including connected to a network for networked EVSE).

NEVI Program: The National Electric Vehicle Infrastructure program, funded by the Federal Highway Administration, allocated \$175 million in formula funding to NYS over 5 years. This solicitation uses that funding.

Period of Performance: commencing on the Notice of Acceptance, the 60 month period during which the EVSE Owner is responsible for meeting the uptime and in-service requirements of the Program.

Upstate NEVI DCFC Program (the Program): Program Opportunity Notice (PON) 5865 (this solicitation). The NYSERDA program awards federal NEVI funding for the purchase and installation of DCFC EVSE in New York State.

Notice of Acceptance: NYSERDA's written notice to a Program participant that EVSE installation is complete at a Site.

Notice to Proceed: NYSERDA's written notice to a contractor that it may begin construction activities.

Publicly Accessible Site: parking space that has been designated by a site owner or lessee to be available to, and accessible by, the public 24 hours a day and 7 days a week. It may include on-street parking spaces or parking spaces in surface lots or parking garages. A publicly available parking space cannot include a parking space that is associated with a private residence or a parking space that is reserved for the exclusive use of an individual driver or group of drivers. Examples include, but are not limited to: retail stores, shopping centers, grocery stores, restaurants, gas stations, hospitals, and airports. Sites that require customer fees in addition to charging fees (e.g., parking garages) are subject to NYSERDA approval.

Site: Geographic location proposed for installation of DCFC EVSE. All sites must be within one travel mile of a designated AFC in upstate New York.

Site Owner: Owner of the site at which the EVSE DCFC will be installed. The Site Owner may or may not be the same as the EVSE Owner.

Upstate New York: For the purposes of this solicitation, the entirety of New York State north of, and including, Interstate 84 (I-84) and any areas within one travel mile of an exit from I-84 in New York State. For the purposes of this solicitation, the upstate area has been further divided into three (3) subregions (see map in **Attachment A**):

1. Western New York

- a. Interstate 90 corridor: PA border to Exit 42 (Geneva)
- b. Interstate I-190 corridor: Buffalo to Canadian border
- c. Interstate 490 corridor: I-90 to Victor
- d. Interstate 390 corridor: Rochester to I-86
- e. Interstate 86 corridor: PA border to Exit 48 (East Corning)
- 2. <u>Central New York</u>
 - a. Interstate 90 corridor: Exit 41 (Waterloo) to Exit 30 (Mohawk)
 - b. Interstate 81 corridor: Canada border to PA border
 - c. Interstate 86/NY-17 corridor: Exit 49 (Big Flats) to Exit 93 (Cooks Falls)
 - d. Interstate 88 corridor: I-81 to Exit 17 (Cooperstown)
 - e. **NY-13 corridor:** NY-17 to I-81
- 3. Eastern New York
 - a. Interstate 87: Canada border to Exit 17 (Newburgh/I-84)
 - b. Interstate 90: NY/MA border to Exit 29 (Canajoharie)
 - c. Interstate 88: Exit 16 (Emmons) to I-90
 - d. Interstate 86/NY-17 Exit 94 (Roscoe) to Exit 121 (I-84)
 - e. Interstate 84: PA/NJ border to CT border

B. Availability of Funds, Start Dates, and Period of Performance

Contract funding obligation occurs when a selected Proposer and NYSERDA enter into a written Agreement after the selected Proposer has satisfied all applicable requirements. A more detailed anticipated timeline is provided in **Section VI – Proposal Evaluation**.

NYSERDA will obligate Program funding after Project selections have been announced and Agreements with awardees have been fully executed. Awardees can begin incurring non-construction costs upon final execution of the Agreement. Once all required preconditions are complete, the Awardee will receive a Notice to Proceed and may proceed with construction activities and begin invoicing NYSERDA for incurred costs. NYSERDA will issue a Notice of Acceptance following construction completion and the successful testing and certification of the site. The Period of Performance will start on the date stated in the Notice of Acceptance and continue for 60 months.

NYSERDA will not pay for efforts that have already been undertaken. (Note that equipment held as inventory prior to contract execution may be considered an eligible cost if it is allocated to the Project following Notice to Proceed). Seventy-five percent (75%) of project funds will be disbursed within thirty days once a final invoice is approved for payment. The remaining twenty-five percent (25%) of project funds will be paid over the 60-month Period of Performance. NYSERDA recognizes that factors outside of the Proposer's control may result in some Projects requiring an extension. NYSERDA retains the right to prioritize projects for selection that are most likely to achieve an efficient timeline.

C. Award Size

Proposers may request up to 80% of the documented purchase, installation, and certain operational costs of newly installed EVSE or NEVI-compliant upgrades to existing DCFC EVSE up to a maximum award amount of \$1,536,000 per site. Proposers may request funding to cover no fewer than four (4) and up to eight (8) ports per site, with a total maximum delivery capacity of no less than 600 kW and up to 1,600 kW per site. NYSERDA will not cover costs beyond the designated maximum delivery capacity and ports, but the Proposer may elect to install additional ports and delivery capacity beyond the maximum at their own expense. A list of eligible expenses can be found in **Section III Program Eligibility**.

A primary criterion to evaluate proposals will be <u>the amount of money requested from NYSERDA</u> divided by the <u>total maximum delivery capacity of the funded ports</u>, referred to as the cost per kW (\$/kW) ratio. NYSERDA will provide up to \$1,200 per kW of delivery capacity associated with <u>up to eight ports</u>.

| Max NYSERDA Cost Share % | Max Ports | Max kW | Max Cost/kW | Max NYSERDA funding (Max kW * Max cost/kW * cost share) |
|-----------------------------|-----------|--------|-------------|--|
| 80% | 8 | 1,600 | \$ 1,200 | \$1,536,000 |

Examples are provided below of some sample projects with different numbers of ports, delivery capacity, cost per kW, and cost share, and how much NYSERDA funding they would be able to request.

| Cost Share % | Ports | Delivery Capacity | Cost/kW | NYSERDA Funding |
|--------------|-------|-------------------|---------|-----------------|
| 80% | 4 | 600 (4x150) | \$600 | \$288,000 |
| 80% | 4 | 1,400 (4x350) | \$1,000 | \$1,120,000 |
| | | 1,600 (6x150 and | | |
| 50% | 8 | 2x350) | \$1,000 | \$800,000 |
| | | 1,600 (6x150 and | | |
| 80% | 8 | 2x350) | \$1,200 | \$1,536,000 |

III. PROGRAM ELIGIBILITY

A. Eligible Proposers

This Program is open to all incorporated entities and local governments, unless a state or federal restriction would prevent the award of federal funds to the entity. For all proposals, the lead applicant must be the entity that will own the installed EVSE. A member of the applicant's team (either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider) must demonstrate, in the proposal, that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. NYSERDA will confirm that experience requirements are met through an evaluation of professional references. If the entity with this experience is not the EVSE owner, the EVSE owner must demonstrate that the entity with this experience will maintain a contractual relationship to provide network and/or maintenance services to the EVSE owner's site for the full Period of Performance. For eligibility purposes, long-term maintenance service agreements must be at least five years and cover

routine maintenance and repairs for the stations covered. Proposers that meet the experience requirement may partner with installers that may or may not meet the experience requirements.

NYSERDA reserves the right to cancel any award should it become clear after awards are made that the recipient is ineligible due to federal restriction.

B. Eligible End Users

All DCFC EVSE funded under the Program must be located in a Publicly Accessible Site per the definition above. Further, all DCFC EVSE funded under the Program must be intended for primary use by light duty EVs. Sites that are not publicly accessible are ineligible for funding.

C. Eligible Costs

Eligible Cost are those costs incurred by a Program applicant that are directly related to the charging of vehicles at the Site. To be considered "directly related" to charging of vehicles, items must be a necessary component in the Charging Station, be a necessary component to connect the Charging Station to the electricity source (or to supply power from the electricity source), provide eligible signage to direct EVs to the Charging Station, or provide information to EV users about use of the Charging Station. This includes costs of new public Charging Stations, as well as upgrades to existing DCFC Charging Stations for the specific purpose of increasing their delivery capacity to NEVI-compliant levels. Eligible costs include:

- 1. Construction costs (as defined under 23 U.S.C. 101(a)(4)), including:
 - a. DCFC EVSE hardware costs, including shipping.
 - b. Costs associated with the installation of the DCFC EVSE hardware, including wire, conduit, concrete pads, etc.
 - c. "Make-ready" investments on the customer side of the electric utility meter that are not reimbursed or covered by a utility incentive program.
 - d. Onsite signage and pavement painting. Where applicable, signage at a site must be compliant with the Manual on Uniform Traffic Control Devices and 23 CFR part 750.
 - e. Site restoration after installation, directly related to the Charging Station
- 2. Up to \$50,000 in costs for planning, permitting, acquisition, and installation of on-site distributed energy resource equipment (e.g., solar arrays, stationary batteries).
- 3. Costs to procure and set up EVSE-related hardware and software.
- 4. Fixed operating and maintenance costs (up to five years after the Charging Station is commissioned) including:
 - a. Charging equipment lease fees (if the Proposer chooses to lease the charging equipment rather than purchase it). The lease costs are only eligible if paid in full in advance through a contract that covers the five-year Period of Performance.
 - b. Cellular network fees, internet service fees, or similar fees.
 - c. The cost-of-service agreements with third-party contractors and charging equipment manufacturers or warrantors. Service agreements shall be fixed price and paid up-front in advance of the Period of Performance. NYSERDA will not consider annual renewals to be eligible.
- Costs for construction project management directly related to the Charging Station, up to 3% of total project cost.

- 6. Costs for additional permanently attached non-proprietary charging connectors, excluding the CHAdeMO connector, so long as each Charging Port has a CCS connector.
- 7. Costs for adapters to allow EVs with J3400 ports to use CCS connectors, so long as each Charging Port has a CCS connector.

D. Ineligible Costs

The following expense categories are not eligible for NYSERDA funding through the Program and are ineligible to be considered cost share for this Program.

- 1. Purchase or rental of real estate.
- 2. Capital costs including but not limited to, construction of buildings, parking facilities, and amenities.
- 3. Electricity consumption and demand charges.
- 4. General maintenance of the site on which EVSE is located.
- 5. "Make Ready" investments on the customer side of the utility meter that are reimbursed or covered by a utility incentive program.
- 6. "Make Ready" investments on the utility side of the utility meter
- 7. Costs incurred prior to a fully executed Agreement.
- 8. Costs not directly related to charging of EVs.
- 9. Costs for construction or general maintenance of building and parking facilities (if not directly related to the charging of EVs).
- 10. Administrative costs incurred by the Awardee such as project management, site selection and negotiations, travel costs for staff, and other costs unrelated to the purchase or installation of Direct Current Fast Charging equipment.

E. Cost Share

All applicants to this Program must demonstrate that at least twenty percent (20%) of project funds for eligible project costs will come **from non-Federal sources** (20% cost share). To calculate the cost share requirement of a proposed project, the applicant must calculate the total project cost. From the total project cost, subtract any ineligible expenses. The remaining total is the eligible project cost. Twenty percent of this remaining cost must be paid by the applicant using non-Federal funds. The percentage of the eligible project cost to be covered by Program funding is NYSERDA's share, and the percentage of costs not covered by the NYSERDA funding is the Proposer's cost share.

The Proposer's cost share may not come from federal sources.

For example: Total project cost: \$1,000,000 Total ineligible costs: \$200,000 Total eligible project cost: \$800,000 Maximum NYSERDA share: \$640,000 (80% of total eligible project cost) Minimum Proposer's cost share: \$160,000 (20% of total eligible cost)

IV. PROGRAM REQUIREMENTS

To receive funding under this PON proposers must demonstrate that they meet the requirements stated below. The Program requirements should inform proposers' approaches to identifying sites, choosing equipment, and generally developing their proposals.

A. General Requirements

1. Number of Sites

- Proposers may propose no more than one site per application; additionally each proposal may contain up to one Backup Site, which could serve as a substitute site if the primary site does not move forward. The Backup site must be within a five-mile radius of the original site. To be allowed to replace the Site with a Backup Site, the Backup Site MUST be identified in the initial proposal. The Backup Site should have similar qualities to the original site. Backup Sites must meet all requirements that original sites must meet. If the Backup site does not proceed to construction, no further site replacements will be allowed.
- Proposed Sites and Backup Sites must be within one travel mile of an AFC exit in upstate New York within one of the defined three sub-regions. To determine whether a site is within one travel mile of an AFC exit:
 - a. For interchanges, the distance used is the shortest driving distance from the end of an off-ramp at the AFC interchange to the location of the Charging Station on the site property. In other words, where the ramp/loop intersects or merges with the adjoining road. Whichever exit or ramp is nearest to the site may be used.
 - b. For segments, the distance used is the shortest driving distance from an intersection with the AFC to the location of the Charging Station on the site property.
 - d. Refer to the online map, <u>New York State NEVI Eligibility Information</u>, to view eligible corridors and existing DCFC sites.
 - e. If unsure whether the site is eligible, Proposers can email NYSERDA for verification at <u>dcfc@nyserda.ny.gov</u>
- Entities may propose a maximum of four sites per region and a maximum of eight sites total.
- Proposers should aim to submit sites with a high level of commitment from both the utility and Site hosts.

2. Ports per Site

- Each Site must accommodate simultaneous charging for at least 4 vehicles at a minimum of 150 kW per vehicle (4 ports).
- Sites with more than 4 ports must still provide 150 kW per port simultaneously to all ports.
- Proposers may request funding for a maximum of eight (8) ports per site.

3. Total DCFC Capacity

- Each site must have a minimum delivery capacity of 600 kW.
- Additional delivery capacity is encouraged, although NYSERDA will only cover the expenses associated with providing delivery capacity of up to 1,600 kW per site.

4. Justice40 Community Sites

- Proposers are encouraged to submit proposals with sites in Justice40 communities.
- Proposers may check whether their proposed site falls within a Justice40 community using the Climate and Economic Justice Screening Tool at https://screeningtool.geoplatform.gov/en/
- 5. Ineligible Sites
 - Existing DCFC sites that are NEVI-compliant, or sites where there has been a public announcement prior to September 12, 2024 that NEVI-compliant DCFC will be installed at

that location, are not eligible site locations. To be considered a NEVI-compliant site, a site must have at least 4 CCS connectors capable of dispensing 150 kW simultaneously.

• Sites within one mile of AFCs with existing DCFC that do not meet the above requirements are eligible for funding for upgrades to meet the requirements.

B. Site Requirements

1. Geographic Dispersion

- If proposers are submitting multiple sites, those sites must be at least ten (10) miles apart from each other. Each proposer is limited to a maximum of four (4) proposals per sub-region and eight (8) proposals total.
- Sites proposed at least ten (10) miles from existing and planned sites with at least four (4) non-proprietary ≥150 kW EVSE are favored.

2. Public Availability/Accessibility

• All DCFC EVSE funded under the Program shall be publicly accessible 24 hours a day, 7 days a week.

3. Designated Parking

- Charging station parking spaces must be clearly designated as reserved for EV charging and adequately lit from dusk to dawn.
- Parking spaces must be expeditiously cleared of snow.
- At least 25% of parking spaces at each site must meet ADA-accessible requirements.
 - Proposers are encouraged to follow the guidelines at the following link in designing the allocated accessible spaces: While the FHWA has not officially set ADA requirements for EV charging at this point in time, proposals that do not meet the 25% minimum for accessible spaces will be penalized during the scoring process.
 - The space is not required to be a dedicated handicap space; others may use it.
- NYSERDA recommends designating one parking space as accessible for medium- and heavyduty vehicles by creating a 15' wide parking stall. Pull-through sites are favored.

C. DCFC Requirements

1. Equipment

- DCFC EVSE must be new equipment installed for the first time. Use of refurbished, resold, previously leased, or DCFC EVSE received as the result of a warranty claim are prohibited.
- All equipment must meet applicable Buy America requirements, as specified on page 33 of the NEVI standards and requirements, which can be found at https://www.govinfo.gov/content/pkg/FR-2023-02-28/pdf/2023-03500.pdf.

2. Construction

- Construction and site work must occur after the Notice to Proceed for installation and equipment costs to be eligible for either NYSERDA funding or to be used as cost sharing.
- NYSERDA will conduct a field inspection of the Site upon completion of the installation and before payment.

3. Software

• New DCFC EVSE shall have the most current software version available at the Installation Date and shall be factory calibrated within original manufacturer standards.

4. DCFC EVSE Certification

- New EVSE shall be certified to one of the following by a recognized laboratory:
 - Underwriters Laboratories (UL) 2594 (Standard for Electric Vehicle Supply Equipment).
 - UL 2202 (Standard for Electric Vehicle (EV) Charging System Equipment).

5. Physical Appearance

- New DCFC EVSE shall meet the following physical appearance and design requirements:
 - DCFC EVSE enclosure must be constructed for outdoor use in accordance with UL 50E (Enclosures for Electrical Equipment, Environmental Considerations) Type 3R exterior enclosure or equivalent.
 - DCFC EVSE must incorporate a cord management system or method to eliminate the potential for cable entanglement, user injury, or connector damage from lying on the ground, subject to NYSERDA approval.

6. Connector Type

- All station ports must have permanently attached CCS (Combined Charging System) connectors.
- A minimum of 4 permanently attached CCS ports that can provide at least 150 kW simultaneously is required. The total number of ports at a site is determined by the number of EVs that can simultaneously charge using CCS connectors.
- Dual connectors that also offer J3400 connectors are strongly encouraged, so long as ports meet the above requirements.
- If the Federal rules regarding connector types change before the DCFC EVSE are installed, NYSERDA may direct Awardees to adjust the connector types of the DCFC EVSE to meet new Federal guidance or pursue a different mix of connector types than was originally proposed.

7. OCPP (Open Charge Point Protocol)

- DCFC EVSE must conform to Open Charge Point Protocol (OCPP) 2.0.1 or higher, as described by Open Charge Alliance.
- Manufacturers must attest that the charger conforms to OCPP 2.0.1 or later by detailing it on a publicly available charger specification sheet.
- The charger's networking software must connect to a central management system using OCPP 2.0.1 for the purposes of charger management and data reporting, including for reliability data reporting requirements specified in the solicitation Scope of Work.
- DCFC EVSE must be designed to securely switch charging network providers without any changes to hardware.

8. ISO 15118

• DCFC EVSE must include hardware capable of supporting the ISO 15118 standard as well as the ability to have software upgraded over-the-air (OTA).

9. Warranty

• All DCFC EVSE must have a minimum 2-year manufacturer's warranty. Proof of the warranty will be required alongside receipts of purchase for fund disbursement.

10. Energy Star

• To the extent practicable, DCFC EVSE should have Energy Star v1.112 certification.³

D. DCFC EVSE In-Service Requirements

1. Maintenance

 The Program applicant must ensure that DCFC EVSE funded under the Program are maintained in good working order and in compliance with all EVSE manufacturer requirements at the same location for a period of no less than 60 months from the installation date (the Period of Performance).

2. Network Providers and API

 Network Providers shall provide NYSERDA, or an entity acting on NYSERDA's behalf, with direct access to an online portal to retrieve EVSE data via an application programming interface (API). The API data will be used to collect required reporting data and determine compliance with the 5-year in-service and uptime requirements of the PON and to advance NYSERDA's understanding of EV charging use.

- The Joint Office of Energy and Transportation has released <u>guidance on standardized</u> <u>protocol for real-time APIs</u> under Title 23 CFR. NYSERDA encourages applicants to follow the protocols laid out by the Joint Office.
- EVSE Owners may change to a different network provider after the first year of the Period of Performance. EVSE Owners must provide NYSERDA with prompt notice of any change in network provider.

3. Open Access & Interoperability

- Funded DCFC EVSE must be accessible by all drivers regardless of network memberships or subscriptions. Consumers shall not be required to pay a subscription fee or otherwise obtain membership in any network, club, association, or organization as a condition of using DCFC EVSE funded under this program.
- EVSE Owners and operators of DCFC EVSE may have separate price schedules conditioned on a subscription or membership.

4. EVSE Uptime

Other than allowable downtime for scheduled maintenance, vandalism, and natural disasters, equipment must be fully operational greater than 97 percent of the year on average, annually, as per § 680.116(b) of the Federal Rule for the duration of the Period of Performance. Uptime shall be self-monitored by the EVSE Owner and reported to NYSERDA or directly to FHWA as part of a quarterly report.

5. Site Uptime

 In addition to EVSE Uptime, each site funded under this program must have at least 50 percent of the DCFC EVSE located at that site in operation simultaneously at least 99 percent of the year for the duration of the Period of Performance.

6. Repairs

 EVSE Owners shall initiate the process for making any needed repairs within 24 hours following notice of a malfunction or other operational issue, including periods outside the DCFC EVSE warranty period. The loss of operational time during repair events shall be considered downtime with respect to Item 5 above.

7. Out of Service Penalty

• DCFC EVSE that does not meet the EVSE and/or site uptime requirements listed in items 4 and 5 above will be subject to out of service penalties per Table 3.

| Downtime | | | Penalty pe | er Day in Exe | cess of Allow | ved Downti | me |
|---------------------------------------|--|---------------------------------------|------------|---------------|---------------|------------|----------------|
| Metric | Dispenser | Site | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 or 6 |
| Maximum allowed annual downtime | 262.8 hours per calendar year | 87.6 hours per calendar year | N/A | N/A | N/A | N/A | N/A |
| Downtime in excess of | Days | 1-90 | \$250 | \$225 | \$175 | \$125 | \$75 |
| maximum allowed | Days | 91+ | \$300 | \$275 | \$225 | \$175 | \$125 |

Table 3. Out-of-Service Penalties

| annual | | | |
|----------|--|--|--|
| downtime | | | |
| | | | |

- Penalties shall be calculated annually by NYSERDA at the end of each calendar year during the Period of Performance.
- NYSERDA shall deduct the penalty amount from the next 5% annual installment payment (see Section VII B). If the penalty exceeds the value of the next 5% annual installment, NYSERDA will not issue an annual payment but instead notify the EVSE Owner of the excess penalty amount. The EVSE Owner shall pay NYSERDA the excess penalty amount within 60 days of notice that such amount is due.

8. Customer Support

 For funded DCFC, the EVSE Owner is required to provide a customer support service number that is readily accessible to customers during hours of operation. The customer support number must be clearly visible and posted on or near the charging equipment. The support service must assist customers with difficulties accessing or operating the DCFC EVSE and with payment. It is recommended that the customer support service number be toll-free.

9. **Pricing Information Display** (For EVSE that require payment)

- DCFC EVSE funded by this program shall display transparent pricing either through digital display on the EVSE or through appropriate on-site signage.
- The EVSE Owner must make the pricing information available to drivers in advance of each charging session either through a user interface that is legible both at night and in direct sunlight, or through another form of display on the EVSE.
- Pricing information includes:
 - pricing per kWh
 - any additional fees that may be assessed (e.g., fees associated with parking, dwell time surcharges, etc.)
- Per-kWh pricing is required by the NEVI program
- 10. Payment Methods (For DCFC EVSE that require payment)
 - EVSEs (or Sites) must provide customers with multiple payment options including all forms of credit and debit cards without incurring excessive fees, inconvenience, or delays compared to other payment methods.
 - DCFC EVSE must be equipped with a contactless payment method. Customers must also be able to pay via credit or debit card payments over the telephone, either through a phone call or by text, 24 hours a day, 7days a week. The telephone number and payment instructions should be clearly displayed for this payment option.
 - Payment methods should be accessible to individuals with disabilities, as well as those with limited English proficiency.

11. AFDC Registration

 Following the Installation Date, each funded DCFC EVSE shall be listed by the EVSE owner on the United States Department of Energy Alternative Fuels Data Center Electric Vehicle Charging Station database at: <u>https://afdc.energy.gov/fuels/electricity_locations.html</u> <u>#/find/nearest?fuel=ELEC</u>

12. Mapping Tool Registration

• Following the Installation Date, each funded DCFC EVSE shall be listed and maintained by the EVSE owner on Google Maps and Apple Maps.

13. Project Completion

• A DCFC EVSE project is considered complete upon compliance with the 5-year EVSE reporting requirement and all in-service requirements above.

14. Completion Date

- Developers have 18 months from Notice to Proceed to install and energize each awarded Site.
- Developers seeking an extension must document any external delays that impact their schedule. Extensions may be granted at NYSERDA's sole discretion.

15. Data Reporting Requirements

- New York State is required to provide both quarterly and annual data submittals per § 680.112 of the Federal Rule. Awardees will be required to prepare and provide all data required in a manner proscribed by FHWA to complete the quarterly and annual reports. The Joint Office of Energy and Transportation has developed a data platform, <u>EV-ChART</u>, which will be used for all data submittals required by the Federal Rule.
- The submitted data will be maintained in a secure manner. Awardees will also be required to disclose, via the Data Management and Cybersecurity Plan, the location of the data and security processes and systems governing it while under the Awardee's control.

V. PROPOSAL TEMPLATE

- A. The proposal template is included as Attachment B, Proposal Narrative. To submit a proposal, the Proposer must answer yes to all questions under the Minimum Requirements section. Proposers who cannot answer yes to all questions in that section will be disqualified. After the Proposer confirms that minimum requirements are met, there are five sections with specific questions to complete:
 - 1. Team Qualifications and Project Approach
 - 2. Proposed Site Information and Commitment
 - 3. Site Readiness and Future Proofing
 - 5. Economic/Workforce Development
 - 6. Project Cost Effectiveness

Proposers MUST complete and submit **Attachment B**, the Proposal Narrative, and **Attachment C**, the Budget Form. Instructions for completing each form can be found in the documents. Instructions on proposal submittal can be found in Section I, Program Summary, on page 3.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

- B. **Minimum Requirements** (proposer must be able to accurately answer "yes" to all questions for a proposal to be eligible):
 - 1. Will the Charging Station be within 1 mile driving distance of the nearest eligible AFC? See Section IV A 1 for full details.
 - 2. Will the site's EV charging infrastructure include at least four 150 kW Direct Current Fast Chargers (DCFCs) with Combined Charging System (CCS) ports capable of simultaneously DC fast charging four EVs continuously?

- 3. Will the site's EV charging infrastructure have a minimum station delivery capability at or above 600 kW and support at least 150 kW per port simultaneously across four ports for charging continuously?
- 4. Will charging at the site be available 24 hours a day, 365 days a year?
- 5. Will the Proposer provide the minimum 20% non-federal cost share?
- 6. Will all federal EVSE requirements for the Charging Station be met?
- 7. Will all EV chargers remain functional if communication with the charging network is temporarily disrupted, consistent with the Federal Rule as per § 680.114(e)?
- 8. Will the Proposer commit to pay for Project costs up front, provide the matching funds using eligible non-federal sources, and if costs exceed the proposed budget, take responsibility for 100% of the overage?
- 9. Can the Proposal team demonstrate a minimum of two (2) years relevant experience owning and/or operating at least 10 DCFC EVSE?
- 10. Will the program income approach be consistent with the Federal Rule as per § 680.106(m) and NEVI Funding Opportunity Section III Program Requirements, subsection D on Project Revenue and Pricing for EV Charging?
- 11. Will the Proposer also comply with all other requirements in 23 CFR 680 and all additional provisions in NYSERDA's NEVI Funding Program Opportunity Notice?

VI. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below, listed in order of importance. Sites that are not Publicly Accessible will be excluded from consideration by the scoring committee. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications about their proposals. Proposers will be notified if they are requested to attend an interview.

• Team Qualifications and Project Approach

- Team Qualifications and Experience
 - Experience and ability to execute of the organizations involved in the proposed project
 - EVSE and Network proposed that meet program requirements and can provide required reporting
 - Evidence of prior successful installations over past 5 years
- Project Approach
 - Development of a realistic and executable project plan
 - Presentation of an achievable schedule and timeline that fits within program rules
 - Identification of primary risks and approaches to address them
- Uptime and Maintenance Plan
 - Presentation of a clear strategy for meeting uptime requirements
- Project Cost Effectiveness
 - Project cost per kW of delivery capacity
 - Proposed cost share as a percentage of the total project cost
- Proposed Site Information and Commitment
 - Distance from Planned or Existing NEVI-compliant DCFC Sites
 - Site Commitment

- Level of commitment to implementing the project, including agreements or letters of commitment from site host, proof of utility engagement, and site schematics
- Access to Amenities
 - Public access and ADA-accessible path of travel to ADA-accessible restroom within reasonable walking distance
 - Availability of other amenities (cafes, restaurants, public transit connections, and convenience stores) on site
- ADA Parking
 - At least 25% of sites meet ADA-accessible requirements
- Site Maintenance and On-site Assistance
 - Support for maintenance and on-site staff support for basic assistance
- o Customer Safety Enhancements
 - Customer safety amenities or features near Charging Station lighting, security cameras, emergency call system, fire extinguisher, Automated External Defibrillator (AED), etc.

• Site Readiness and Future Proofing

- NEPA Coordination, Preparation, and Risks
 - Extent to which the site is well-positioned to complete the NEPA process, including status of:
 - Existing paved area/graded area
 - Site contamination/remediation
 - Site development
 - Charging station-specific access
 - Location relative to flood zones
- CCS/NACS Connectors
 - Whether, and to what extent, the site will offer NACS as well as CCS connectors
- Plan for Additional Charging Ports and Power
 - Ability and future intent to install additional chargers, parking stalls, and add additional power to site
- MHDV Charging & Parking Stall
 - Current and future ability to allow for parking and charging of MHDVs
 - Availability of at least one pull through parking stall that can accommodate an MDV
- Economic/Workforce Development
 - o Level of involvement of local workforce in Project
 - Quality of plan for workforce training

The three (3) top-ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank order, pending funding availability.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factors:

- The geographic proximity of the site to other higher-ranked proposed sites.
- The degree to which pricing and hourly rates are in line with the rest of the market.
- The degree to which the proposed project, including proposed cost shares, optimizes the use of available funding to achieve programmatic objectives.

- The degree to which there are excessive technical, market, organizational and/or environmental risks associated with the projects.
- The degree to which the applicant has the resources (human and financial) to be able to complete the project.

NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the PON due date whether their proposal has been selected to receive an award. NYSERDA has complete discretion in the selection of Projects and in the determination of funding levels, priorities, Project phasing, Project design, and specifications and performance criteria.

VII. Program Requirements

Proposers must follow all FHWA NEVI Formula Program requirements. This includes requirements in the following documents:

- FHWA National Electric Vehicle Infrastructure (NEVI) Formula Program Guidance (pdf)
- FHWA NEVI Formula Program Frequently Asked Questions (pdf)
- Federal Register: NEVI Formula Program Final Federal Rule (website)

Any requirements specific to this NEVI Funding Opportunity are in addition to the FHWA requirements. Proposers must agree to the full list of requirements when submitting proposals in the NYSERDA Salesforce Portal.

A. Davis-Bacon Act Wage Determination

As provided in 23 U.S.C. 109(s)(2), Projects to install a Charging Station are treated as if the Project is located on a Federal-aid highway. As a Project located on a Federal-aid highway, 23 U.S.C. 113 applies and Davis-Bacon Act wage rates must be paid for all construction-related activities on any Project funded with NEVI Formula Program funds. Davis-Bacon Federal wage rates are included in 40 U.S.C.31(IV). These rates apply only to construction-related activities and not the operations and maintenance phase of the Project.

General Construction Rates apply to projects funded under this program. To view the prevailing wage rates for the NYS locality in which a project will take place, click the following link: <u>https://apps.labor.ny.gov/wpp/publicViewPWChanges.do?method=showlt</u>

B. Funding distribution process

- 75% of funds will be disbursed as reimbursements after the DFCE EVSE installation has been completed, verified and approved. Pro-rated requests for reimbursement can occur after each individual site is installed or in-full after all sites have been installed. Before reimbursement, awardees must submit the required information (see Attachment E for additional details on required documentation). Once documentation and installation has been verified and approved, NYSERDA will process the request for payment.
- 2. 25% of funds will be disbursed in 5 annual installments. 5% of funds will be disbursed at the end of each annual reporting period, provided in-service requirements have been met, upon receipt of the annual report. A total of 5 annual reports will be submitted during the duration of the 5-year contract.

Per New York State's prompt payment policy, payments to EVSE Owners can be expected within 30 days of approval.

VIII. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identifed and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx.

However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a Proposer prior to contacting and filed with NYSERDA. See, ST-220-CA (available at www.tax.ny.gov/pdf/current forms/st/st220ca fill in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current for sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 7 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the receipt of an application whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Melissa Duchan and Megan Quirk at dcfc@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility</u> <u>Requirements [PDF]</u>

Limitation -- This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon

the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law - For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the

contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence - NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. Attachments

Attachment A – Map of Subregions and Utility Information Attachment B – Proposal Narrative Attachment C – Budget Form Attachment D – Sample Agreement Attachment E – Funding Distribution Documentation Requirements

New York State Energy Research and Development Authority

Albany 17 Columbia Circle, Albany, NY 12203-6399 (P) 1-866-NYSERDA | (F) 518-862-1091 nyserda.ny.gov | info@nyserda.ny.gov Buffalo 726 Exchange Street Suite 821 Buffalo, NY 14210-1484 (P) 716-842-1522 (F) 716-842-0156

New York City 1359 Broadway 19th Floor New York, NY 10018-7842 (P) 212-971-5342 (F) 518-862-1091
 West Valley Site

 Management Program

 9030-B Route 219

 West Valley, NY

 14171-9500

 (P) 716-942-9960

 (F) 716-942-9961



Energy-Related Air Quality and Health Effects Research

Program Opportunity Notice (PON) 5872 \$3,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: October 31, 2024 by 3:00 PM Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) supports research to improve the scientific and technical foundation for addressing key energy policy-relevant questions related to air quality, health effects, and climate research. This Program Opportunity Notice (PON) focuses on 1) pollutant trends, source apportionment and health effects studies to provide accountability in energy decision making, and 2) methane (CH₄) source characterization of buildings to inform the NYS GHG Inventory and others. The following categories will be considered:

| Category | Available Funds | Per Project Cap |
|--------------------------------|-----------------|-----------------|
| A. Pollutant Trend | | |
| Analyses, Source | \$1,500,000 | \$500,000 |
| Apportionment and | | |
| Accountability Studies | | |
| B. Methane Source | | |
| Characterization of | \$1,500,000 | \$500,000 |
| Buildings for Emissions | | |
| Inventory Developmen | t | |

A total of \$3,000,000 is available for projects. If funds for a category are not exhausted, NYSERDA reserves the right to allocate the remaining funds to another category. NYSERDA anticipates making multiple awards addressing multiple targeted research categories that result in peer-reviewed research publications in leading scientific journals. The audience for this PON includes researchers at academic, government, or research institutions actively performing atmospheric, public health, environmental, or energy research in NYS and building scientists, energy engineers, and stack testing firms. Partnering with state, local and federal researchers or key industry partners is encouraged. Project durations are expected to be in the range of one (1) to three (3) years. Total funds available may not be sufficient to fund all proposals received. Cost-sharing of at least 25% is required for Category A and strongly encouraged for Category B. Leveraging of other research funding is strongly encouraged. In-kind costsharing is acceptable. NYSERDA may fund selected proposals in phases or assign a Project Advisory Committee. NYSERDA reserves the right to build teams between selected contractors and stakeholders and/or other supported research to maximize the value of the research effort and funding. NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available. NYSERDA reserves the right to add additional funding to successful projects beyond the project cap.



Proposal Submission: Online submission is preferable. Proposers may submit Word, or PDF files. However, proposals must be submitted as two (2) files, inclusive of all supporting documents. Individual files should be 100MB or less in file size. Proposal PDFs must be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website.

No communication intended to influence this procurement is permitted except by contacting Ellen Burkhard – primary designated contact at (518) 862-1090, ext. 3332 or air.quality.research@nyserda.ny.gov or Jeremy Magliaro – secondary contact (Designated Contact) at (518) 862-1090, ext. 3611. If you have contractual questions concerning this solicitation, contact Nancy Marucci (Designated Contact) at (518) 862-1090, ext. 3335 or <u>NancySolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* ALL PROPOSALS MUST BE RECEIVED BY 3:00 PM EASTERN TIME ON THE DATE NOTED ABOVE. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 PM Eastern Time, proposals or files in process or attempted edits or submission at any time after 3 PM Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "<u>Current</u> <u>Opportunities</u>" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).

I. Introduction

The major goals of NYSERDA's Environmental Research Program are to increase understanding and awareness of the environmental impacts of current and emerging energy options, provide a scientific and technical foundation for formulating effective, equitable, energy-related environmental policies and resource management practices, and build scientific capabilities within New York State (NYS).

There have been many changes in the past few years with respect to energy, climate and environmental policy as well as energy markets. While there is uncertainty in some areas such as federal policies, states such as New York have developed policies that are buoyed by market trends in renewable energy, and emerging technologies.

Energy policies in NYS and elsewhere are changing how and where electricity is generated, how buildings are heated and cooled, and how people and goods are transported. Many of these transformations will result in changes in the emissions profiles of energy sources and their proximity to where people live and work. Some technologies, such as zero-emissions technologies (energy efficiency, heat pumps, solar, wind, hydroelectric power, and electric vehicles) will result in significant emissions reductions.



New York is embarking on a comprehensive energy strategy that includes initiatives presented in the State Energy Plan, Clean Energy Fund (CEF), Clean Energy Standard (CES), the Climate Leadership and Community Protection Act (CLCPA), and resulting Scoping Plan developed by the Climate Action Council.

Together they have the following goals:

- 85% reduction in greenhouse gases (GHG) by 2050;
- 70% of energy generation from renewable energy sources by 2030 and 100% carbon neutral by 2040;
- 9,000 MW of Offshore Wind by 2035;
- 3,000 MW of Energy Storage by 2030;
- 23% decrease in energy consumption in buildings;
- Prohibit fossil fuel equipment in most new construction starting in 2025;
- 100% passenger cars and truck sales to be zero emissions by 2035; and
- 100% medium- and heavy-duty truck sales to be zero emissions by 2045.

This PON will support research to improve the scientific and technical foundation for the key policyrelevant research needs described below.

Proposers are requested to consider these energy, climate, and environmental objectives and scientific needs when responding to the targeted research categories in this PON.

Proposals will be considered responsive to this solicitation only if they address one of the targeted research categories described below. Preferred projects are those that (in no particular order): provide data in a form that is useable by policy analysts and policymakers; utilize research/analytical capabilities in New York State; are comprised of interdisciplinary research teams including atmospheric, climate, environmental, health, social and building scientists; energy engineers, heating, ventilation, and airconditioning systems (HVAC) engineers; commissioning professionals, stack testing firms, key industry stakeholders, and public policy analysts; and leverage out-of-State, federal, or other resources to address critical environmental issues in New York State. Projects should support research that helps improve the scientific and technological foundation to address key policy-relevant questions related to energy, climate, air quality, emissions inventory, epidemiology, public health, and accountability research. They should build upon or coordinate with existing efforts, and not duplicate work by others. When appropriate, selected projects may be asked to work with a Project Advisory Committee assigned by NYSERDA. NYSERDA reserves the right to build teams between selected contractors and stakeholders and/or other supported research to maximize the value of the research effort and funding. Depending on the final Statement of Work for any selected proposal, NYSERDA reserves the right to require additional contracting terms, such as additional insurance to meet industry standards, or other similar requirements.

II. Program Requirements—Targeted Research Categories

A. Pollutant Trend Analyses, Source Apportionment, and Related Accountability Studies

Problem Statement

Recent trends analyses have demonstrated that SO₂, NO, NO₂, VOCs, and PM_{2.5} concentrations have been decreasing significantly over the past two decades across NYS due to state and federal air quality regulations and energy policies as well as changes in energy markets (<u>Rattigan *et al.*</u>, 2016; <u>Squizzato *et*</u>)



al., 2018a; Blanchard et al., 2019; Masiol et al., 2019; Pitiranggon et al., 2021; Chen et al., 2023, Chen *et al., 2024*). Over this period, not only did the concentration of $PM_{2.5}$ decrease Statewide but its composition changed as well, having a much smaller proportion of particle-sulfate and -nitrate and larger proportion of organic carbon (Rattigan et al., 2016). In contrast, annual ozone has not shown a significant decrease, and has been a topic of intense research over the past few years, especially in the New York City - Long Island Region (Civerolo et al., 2017; Karambelas et al., 2020; Tao et al., 2022; Zhang et al., 2022; Wu et al., 2024). Health effects due to exposure to these pollutants include pulmonary and cardiovascular effects resulting in premature mortality, increased hospitalization and emergency department visits, and missed work and school days (Croft et al., 2019; Jin et al., 2019; Rich et al., 2019; Shukla et al., 2022; Croft et al., 2024). Continued studies are needed to assess how air quality regulatory programs, energy policies, and electricity, heating and transportation market trends impact air quality, human exposure, and public health, including at the neighborhood level. Trends analyses should include the most recent data available to extend the long-term trends record, identify changes in contributing source types, and include relevant up-to-date NYS and NYC health endpoints through at least 2025. Studies with a significant focus on pandemic era air quality or wildfire smoke will not be considered in this PON.

Research Focus

- Measure and/ or analyze changes in PM_{2.5}, PM components including trace elements, precursors and co-pollutants including ultra-fine particles, criteria pollutants and air toxics to determine trends resulting from regulatory programs, energy policies, and changes in energy markets. Analysis should have sufficient temporal and spatial scope to capture the possible impacts of the regulatory or policy implementation, or market change, on ambient concentrations and exposure levels for New York City or New York State residents. A large database of measurements exists for the many sites maintained by NYSDEC across NYS, and at the neighborhood level through the New York City Community Air Survey (NYCCAS). Analysis of data through at least 2025 is needed to evaluate if trends found in recent studies have continued or changed.
- Perform source apportionment analysis to identify pollution source types and their contribution to gaseous and particulate ambient air pollution components on both an annual and seasonal basis. Due to recent anthropogenic emissions decreases in upwind source regions, projects should place an emphasis on local sources including heating fuels, power generation, transportation sources (vehicles, trucks, shipping, and rail), commercial cooking, or industrial sources. Relate changes in source contributions to energy and environmental policies and regulations or energy market changes through at least 2025.
- Perform model projections and/ or accountability analyses to evaluate how changes in regulations, policies, technology or energy use patterns affect emissions from specific source types and local or regional air quality, human exposure, and/or public health. Epidemiology accountability studies to evaluate changes in population exposures and/or health endpoints for pollutant trends and source-specific pollutants should build on the previous record where possible and are needed through at least 2025.

B. Methane Source Characterization of Buildings for Emissions Inventory Development

Problem Statement

In 2019, NYS's Climate Leadership and Community Protection Act (CLCPA) established new requirements for Green House Gas (GHG) emission limits and goals to address climate change. In 2020, 6 NYCRR Part



496, "Statewide GHG Emissions Limits," determined the limits on GHG emissions in 2030 and 2050 as a percentage of 1990 emissions, per the requirements of the CLCPA at 60 and 15 percent respectively (https://dec.ny.gov/sites/default/files/2023-12/6nycrrpart496adopted2020.pdf). The CLCPA also directs the New York State Department of Environmental Conservation (NYSDEC) to issue a Statewide GHG Emissions report annually, with the most recent report for the period 1990-2021

(https://dec.ny.gov/environmental-protection/climate-change/greenhouse-gas-emissionsreport#Requirements). While this report finds that carbon dioxide (CO₂) due to fossil fuel combustion is the top GHG in terms of emissions, it also finds that methane (CH₄) is the second and in terms of CO₂ equivalents accounting for 36% of emissions. In 2022, the New York State Oil and Gas Sector: Methane Emissions Inventory was issued (https://www.nyserda.ny.gov/-

<u>/media/Project/Nyserda/Files/Publications/Energy-Analysis/22-38-New-York-State-Oil-and-Gas-Sector-Methane-Report-acc.pdf</u>) and includes upstream, midstream, and downstream methane emissions.

NYC has maintained an emissions inventory since 2005 and finds the majority of GHG emissions are from buildings. The NYC Climate Mobilization Act (2019) and Local Law 97, place emissions limits on large buildings that become more stringent over time with 40 percent reductions by 2030 and net-zero by 2050. Additionally, GHG reporting for large buildings (>25,000 square feet) is required starting in 2025 to the NYC Department of Buildings (<u>https://www.nyc.gov/site/buildings/codes/greenhouse-gas-emission-reporting.page</u>). The Energy and Water Disclosure Local Law 84 (2022) includes benchmarking for buildings greater than 50,000 square feet. Data is collected using the EPA Portfolio Manager website and is available through NYC Open Data (<u>https://data.cityofnewyork.us/Environment/Energy-and-Water-Data-Disclosure-for-Local-Law-84-/7x5e-2fxh/data_preview</u>).

The US Environmental Protection Agency also maintains an Inventory of US GHG Emissions and Sinks that is updated annually (<u>https://www.epa.gov/ghgemissions/inventory-us-greenhouse-gas-emissions-and-sinks</u>). Large sources of GHGs such as fuel and industrial gas suppliers must report using the GHG Reporting Program. However, better characterization of these and other sources is needed and in 2022, the National Academy of Sciences, Engineering and Medicine (NAS) issued a consensus study report, Greenhouse Gas Emissions Information for Decision Making: A Framework Going Forward (2022, https://nap.nationalacademies.org/catalog/26641/greenhouse-gas-emissions-information-for-decision-making-a-framework-going). The report identified six criteria to evaluate current and future GHG emissions information:

1. Usability and timeliness: information is comparable and responsive to decision-maker

needs and available on time scales relevant to decision making;

- 2. Information transparency: information is both publicly available and traceable by anyone;
- 3. Evaluation and validation: review, assessment, and comparison to independent datasets;
- 4. **Completeness:** comprehensive spatial and temporal coverage of GHG emissions information

for the relevant geographic boundary;

5. Inclusivity: who is involved in GHG emissions information creation and who is covered

by the information; and

6. **Communication:** methodologies and assumptions are described in understandable forms, well documented, and openly accessible.

Recent studies have shown higher methane emissions than indicated in the US GHG Inventory for the New York City region (<u>Nesser et al., 2024</u>; <u>Pitt et al., 2024</u>). Pitt et al., 2024, found that higher methane



was due to thermogenic emissions and identified the need for more accurate emissions estimates. They further suggested that natural gas emissions from residential and commercial buildings would be valuable.

A 2022 "Workshop on Quantifying Methane Emissions Across Natural Gas Infrastructure in Urban Environments," was organized by the National Institute for Science and Technology (NIST), Stony Brook University, and the Environmental Defense Fund. The workshop report discusses the current state of knowledge and makes recommendations on much needed measurements before and beyond the meter in urban settings (https://doi.org/10.6028/NIST.SP.1500-22). Section 4, Beyond the meter (post-meter) of the report describes previous work and considerations for measuring methane and co-pollutants from residential and commercial buildings.

Research for this category should focus on improving the GHG inventory for residential, commercial, and institutional buildings in NYS identified below with consideration of the planning ideas in the NIST workshop report and should to the extent possible, follow the criteria identified in the NAS Framework. Research should be designed to inform the NYS GHG Inventory, NYC GHG Inventory, and the US GHG Inventory.

Research Focus

Perform measurements to characterize methane and co-pollutant emissions from residential and/or commercial buildings with a focus on space heating, domestic hot water (DHW) systems, and post-meter leaks within the building. Additional technologies using natural gas may also be considered. At a minimum, CH₄, ethane (C_2H_6), CO₂, oxygen (O₂), carbon monoxide (CO), and fuel use must be measured and combustion efficiency determined for energy systems requiring combustion. Natural gas fuel composition during the time of testing must also be obtained to determine the CH_4 / C_2H_6 ratio prior to combustion during testing for comparison with post-combustion ratios. Measurements should be made with high temporal resolution concurrent with boiler or furnace operational mode to fully characterize multiple phases within duty-cycles, including transient periods, steady-state periods, operations under full load, part load, and off conditions during the testing when CH₄ emissions may occur. Testing and additional operational data should be used to determine daily, weekly, monthly, seasonal, and annual GHG emissions, combustion efficiency, and frequency of cycling. Results must include methane emission rates and emission factors [relative to input energy in millions of British thermal units (MMBtu)]. The heating, ventilation and air conditioning (HVAC) system must be well documented, including system age, system description, system layout, the technology design of boiler or furnace, configuration, size (output capacity), heat distribution system, energy management and control system to obtain control sequences and operational parameters to meet the building's peak heating demand, design load and daily operation of the system. Some documentation may be available from a recent energy audit following American Society of Heating Refrigeration and Air Conditioning Engineers (ASHRAE) Level 2 Energy Audit or may need to be documented. Teaming arrangements of energy engineers (e.g., Measurement and Verification professionals to obtain energy management and control information), HVAC engineers, commissioning professionals, scientists, engineers with stack-testing experience, and building operators are encouraged. Projects will be required to develop a safety plan by a Professional Engineer licensed in the state of NY to ensure the safety of building occupants during and following measurements. Nonintrusive testing is strongly preferred.



III. Proposal Requirements for Targeted Research Categories

Proposers must submit a complete proposal for the targeted research category (Category A or B) that they are proposing to. A proposal may be submitted to only one targeted research category and the proposer must choose the category that most closely matches the proposal topic. The proposals must be in either PDF or MS Word format. Proposals must be submitted as two separate files. One file shall be the budget and the other file shall be inclusive of the proposal narrative (Parts 1-3) and all other supporting documents. Proposal PDFs must be searchable and should be created by direct conversion from MS Word, or other conversion utility, rather than scanning. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. Proposals may be submitted electronically by following the link for electronic submissions found on this PON's webpage, which is located in the <u>"Current Opportunities"</u> section of NYSERDA's website.

Proposals should not be excessively long or submitted in an elaborate format that includes marketing materials. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, "PON 5872" and the page number.

Proposals should follow the format below and provide sufficient and succinct information to complete the required descriptions and answer the questions described in the Proposal Evaluation criteria listed in Section IV. The preferred length of each proposal section is shown. **Proposals are subject to return without evaluation if more than 22 pages are submitted** (not including Budget Form (Attachment A), one-page letters of commitment, and resumes), or if a font smaller than 11 point is used. **Proposers may contact Ellen Burkhard at 518-862-1090 ext. 3332 before preparing a proposal to discuss proposal requirements.**

<u>Proposal Format & Submission:</u> Proposals must be submitted as two files. One file shall be the budget and the other file shall be inclusive of the proposal narrative (Parts 1-3) and all other supporting documents. The proposal file should be 100MB or less in file size. A proposal may be submitted to only one targeted research category and the proposer must choose the category that most closely matches the proposal topic.

PART 1: Project Summary (Seven pages total)

A. <u>Project Summary and Policy Relevance:</u> Summarize the proposed project and its policy implications. Clearly indicate how each of the main goals of the project relates to one of the targeted research categories. If field monitoring will be conducted, identify the network or specific sites (addresses) where monitoring will occur and why they were selected. Describe any energy, air quality, or public health policy issues this research would potentially inform. Identify how the project would result in improved trends analysis, source apportionment, accountability, or emissions inventories. Detail the project goals and major objectives. Explain how the project results will address, in a timely manner, a problem/ opportunity facing New York State with respect to pollutants associated with the generation, transport, use, storage or distribution of energy. Coordination with other national, state or local cooperative environmental research initiatives is desirable and should be described. Explain how the project will make use of other relevant data and coordinate with other initiatives where possible to provide maximum value to New York State. (Three pages)



B. <u>Summary of Project Methods:</u> Summarize the proposed project methods and overall research design. Describe sites to be monitored. If the proposal is for Category B, describe the number of buildings and the building size, use, type of heating and ventilations system and heat distribution system, and whether an ASHRAE level-2 energy audit (or similar) has been performed recently. Explain why the equipment, models, methods, and other aspects of the work are expected to be capable of meeting proposed project objectives. Describe the extent to which these have been accepted by the scientific community and policy making organizations, or otherwise demonstrated to be valid. The methods must be outlined in detail and clearly designed to meet the project objectives including spatial and temporal resolution (Category A) and each phase of duty cycle (Category B). The methodology for statistical analysis of the data from all aspects of the project must be clearly presented. Describe how data will be made available and archived for independent researchers and policy-makers. Identify likely technical reporting, scientific manuscript topics and potential journals for submittal. Identify measures of success. (Four pages)

PART 2: Statement of Work (Eleven pages total + Budget documents not included in page count)

- A. <u>Tasks:</u> The Statement of Work is the primary contractual document that identifies the task sequence, deliverables, and provides the basis for progress payments. It is an action document, divided by the individual tasks or procedures required to accomplish the project objectives. Each task should be identified with a description of its objective, how it will be performed, and the anticipated deliverables and milestones. As appropriate, tasks should include a clear description of general operating procedures, safety plan, quality control and quality assurance measures, analytical procedures, data archiving, data analysis, evaluation, and statistical analysis to be used to optimize the quality of the data and project results. For Category B, Methane Source Characterization of Buildings for Emissions Inventory Development, a safety plan developed and overseen by a Professional Engineer licensed in NYS is required. (Nine pages)
- B. Information Transfer and Dissemination Plan: The Statement of work must include a task for reporting and information transfer. The following baseline reporting and information transfer work will be required for each project and should be considered in allocating resources for this task: presentations at meetings and completing monthly or quarterly progress reports including a substantive description of project progress and of successful data capture and quality control, quarterly status meeting with the NYSERDA project manager, a comprehensive final technical report, and a minimum of two (2) substantive articles for submission to high caliber peer-reviewed journals to be published open source (or otherwise freely available) fully covering the research project. In addition, each principal investigator will be required to prepare a short paper summarizing the usefulness of their research findings for energy-related environmental policy formulation. Principal investigators are strongly encouraged to collaborate with social scientists/policy analysts in preparing these policy-relevant papers and a technical editor for all final documents is required prior to submittal to NYSERDA. Findings-to-date shall be presented to NYSERDA's Environmental Research Program Advisory Group and invited guests at annual meetings (in Albany, NY) arranged by NYSERDA staff. Some projects may be assigned a Project Advisory Committee by NYSERDA. NYSERDA reserves the right to build teams between selected



contractors and stakeholders and/or other supported research to maximize the value of the research effort and funding.

Additional methods of information transfer and reporting may be proposed for involving pertinent policy makers or regulators and other target audience representatives during the project and for using the anticipated project results to achieve projected public benefits. Efforts to increase access to, or use of data collected, is encouraged. Outreach or education to the scientific, regulatory, and policy communities about project findings is also encouraged. Projects selected under Category B will be required to submit an annual report with analysis of findings to date. (One Page)

- C. <u>Master Schedule:</u> Complete a schedule showing start and completion times for all major tasks, in terms of months after project initiation. Include major milestones and meetings, tests, demonstrations, reports, and other key deliverables. The Schedule should be realistic and reflect a sense of urgency to complete the project and provide timely results to decision makers. (One Page)
- D. <u>Budget Form</u>: Complete the attached Budget Form (Attachment A) for the entire project, including any in-kind contributions and other cost-sharing. The degree of cost-sharing will be considered in the evaluation of proposals. **Cost-sharing of at least 25% is required for Category A and strongly encouraged for Category B**. Leveraging of other research funding is preferable. In-kind cost-sharing is acceptable and cost-sharing of institutional overhead costs is strongly preferred. Proposers must provide sufficient detail in the supporting schedule for each cost element, its description, and amount to justify the budget and allow for evaluation. Equipment purchased for use in the project costing more than \$25,000 may be required to be transferred to NYSERDA or entity selected by NYSERDA at the end of the project. Travel expenses to conferences may be requested for conference travel and project presentation requires NYSERDA approval in advance or expenses may not be reimbursed. Publication costs, including open access fees should be included in the budget. (Not included in page count).

PART 3: Supporting Documentation (Four pages total, + supporting documents not included in the page count)

- A. Management Plan and Qualifications:
 - Organizational Chart Prepare an organizational chart listing all key personnel by name. The role for each of the team members must be clearly described in the proposal. Identify whether the Principal Investigator is an early career investigator (non-tenured). Include names of any subcontractors, postdoctoral or graduate students (if known), and other sponsors involved in the project, showing their roles and responsibilities. (One page)
 - Tasking Chart Prepare a tasking chart, describing approximately in hours or days the effort contributed by each of the *key* personnel to each task and the total effort. (One page)
 - Related Projects Provide a sample of related projects that have been undertaken by the proposer and/or subcontractors. For each project, provide a brief summary,



describing its title, scope, funding amount and client contact numbers. NYSERDA may contact listed clients. (One page)

- B. <u>Resumes:</u> Submit relevant portions of resumes of all key project personnel, including those of proposed subcontractors, and postdoctoral or graduate students (if known). Include education and experience that are relevant to the proposed work. (One page each not included in page count)
- C. <u>Letters of Commitment or Support</u>: If you are relying on other organizations or businesses to do work, provide services, equipment, site access, or data, or share in the non-NYSERDA cost, include a letter from that organization or business describing their commitment. If the use of unpublished data from other researchers is necessary for the project to be successful, letters of support showing the availability of these data must be included. Letters of commitment for site access must include the address and names of site operator and owner (if different). Absence of letters of commitment or support will be interpreted as the proposer not having commitment/support from those parties. (One page each not included in page count)
- D. <u>Cost Sharing:</u> A cost-share of at least 25% of the total project cost is required for Category A and strongly encouraged for Category B. Cost sharing can be from the proposer, other team members, and other government or private sources. Contributions of direct labor (for which the laborer is paid as an employee) and purchased materials may be considered "cash" contributions. Unpaid labor, indirect labor, or other general overhead may be considered "in-kind" contributions. NYSERDA will not pay for efforts that have already been undertaken. The proposer or proposing team cannot claim as cost-share any expenses that have already been incurred. If applicable, show the cost-sharing plan in the following format (expand table as needed, maximum 1 page).

| | Cash | In-Kind Contribution | Total |
|-------------------------------|------|-------------------------|-------|
| NYSERDA | \$ | \$ | \$ |
| Proposer | \$ | \$ | \$ |
| Others (list individually) | \$ | \$ | \$ |
| Total | \$ | \$ | \$ |

Attach documentation to support indirect cost (overhead) rate(s) included in your proposal as follows:

- Describe the basis for the rates proposed (*i.e.*, based on prior period actual results; based on projections; based on federal government or other independently approved rates).
- If rate(s) is approved by an independent organization, such as the federal government, provide a copy of such approval.
- If rate(s) is based on estimated costs or prior period actual results, include calculations to support proposed rate(s). Calculation should provide enough information for NYSERDA to



evaluate and confirm that the rate(s) are consistent with generally accepted accounting principles for indirect costs.

- Provide a detailed budget for the overall project.
- Include a detailed budget for each of the subcontractors/consultants that justifies the amount proposed.

NYSERDA reserves the right to audit any indirect rate presented in the proposal and to make adjustment for such difference. Requests for financial statements or other needed financial information may be made if deemed necessary.

Annual Metrics Reports – If awarded, the proposer will be required to submit to NYSERDA's Project Manager, on an annual basis, a prepared analysis and summary of metrics addressing the anticipated energy, environmental and economic benefits that are realized by the project. All estimates shall reference credible sources and estimating procedures, and all assumptions shall be documented. Publications, presentations, posters, and briefings are common metrics for projects supported by this PON. Reporting shall commence the first calendar year after the contract is executed. Reports shall be submitted by January 31st for the previous calendar year's activities (*i.e.*, reporting period). Please see Attachment E: Sample Metrics Reporting Guides for the metrics that you will be expected to provide and the reporting duration. <u>NYSERDA may decline to contract with awardees that are delinquent with respect to metrics reporting for any previous or active NYSERDA agreement.</u>

IV. Proposal Evaluation

Proposals that meet Proposal requirements will be reviewed by a Technical Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview. If an investigator(s) identified in a proposal is an investigator on one (1) or more current or previous NYSERDA-funded projects, performance on these projects will be considered in the evaluation of the current proposal.

- A. Technical Evaluation Criteria: (listed in order of importance)
 - a. Usefulness and Value of Project Results Does the project indicate how each of the main goals of the project relate to the targeted research category? How useful are the project results expected to be in validating or improving New York State or national policies, regulations, impact assessments, monitoring technology requirements, source identification, source characterization, emissions inventories, air quality models, or mitigation methods? Will the results be available in a timely manner? To what extent will the project use and integrate other relevant data and coordinate with other research/monitoring initiatives (*e.g.*, with field sampling and data analysis) to provide maximum value to New York State?
 - b. Soundness of Project Methods and Research Design/Statement of Work and Schedule How suitable are the proposed project methods and overall research design for meeting the project objectives and yielding accepted results? How comprehensive, realistic, and explicit is the Statement of Work with respect to the project objectives and proposal requirements?



Are specific measurable targets of success provided where applicable? Are the Tasks reasonable and clearly described? Are the methods outlined in detail and clearly designed to meet the project objectives? Are the deliverables for each task clearly presented? Is there a coherent plan for synthesizing the data set?

- c. Management Plan and Qualifications How well has the proposer organized a management plan and a project team with the necessary educational, technical, operations, technology transfer, financing, and administrative experience for successfully completing the project? For Category A, is the Principal Investigator a researcher at an academic or research institution actively performing research in NYS? Is the Principal Investigator an early-career researcher? For Category B, does the research team include building-energy engineering professionals and at least one that is a licensed Professional Engineer in NYS? Does the research team include an early-career researcher? Are all roles and responsibilities clearly defined? Has an interdisciplinary team been assembled including environmental scientists, social scientists/public policy analysts, technologists, or building-energy engineers as appropriate? How many of the team members are located in New York State? Have letters of commitment demonstrating the availability of data, site access and agreement to participate been included?
- d. Communication of Results How promising is the reporting and information transfer plan for successfully using project results to realize the potential benefits of the project (*e.g.*, improved emissions inventories) in a timely manner? Has the proposer described comprehensive annual and/ or final technical reports, and articles for submission to peer-reviewed journals? Does the proposer have a well-crafted plan and partnerships to prepare a short paper summarizing the usefulness of their research findings for environmental and/ or energy policy formulation and identified an interested audience? Has the proposer planned to present results to NYSERDA's Environmental Research Program Advisory Group and invited guests at annual meetings (in Albany, NY) arranged by NYSERDA staff? Has the proposer acknowledged the project may be assigned a Project Advisory Committee by NYSERDA?
- e. Cost Criteria How justifiable and reasonable are the overall costs compared to the expected usefulness of the project results and the level of effort and duration of the project? How justified and reasonable are the proposer's cost allocations and co-funding contributions (cash, in-kind services, etc.)? To what degree does the proposal include meaningful cost-sharing from other key organizations important for the success of the project? Is there a detailed budget provided for the overall project including sufficient detail in the supporting schedule for each cost element, its description, and amount to justify the budget? Is conference travel specific to presenting results from this proposed project during the final year of the project? Does the budget include open-source publication costs for a minimum of two manuscripts in peer-reviewed scientific journals?
- B. <u>Other Considerations</u>: Projects will also be reviewed to determine whether they reflect the overall mission of NYSERDA, including:
 - The balance among projects of long- and short-term benefits and risk/reward relationships, and whether similar projects are presently or have been previously funded.



- The general distribution of projects of diverse topics related to program goals.
- The ability of the project to build scientific research capacity in NYS.
- The ways in which the proposed project fits with currently funded projects.
- The ease of measuring project success in quantifiable ways.
- If applicable, the responsiveness of the proposer in conducting other NYSERDA-funded work.

V. Program Requirements – Environmental Research Fellowship

NYSERDA PON 5872 offers a competitive fellowship program to support one or more Ph.D. students or post-doctoral fellows of academic institutions located in New York State that are doing research in support of the goals of this PON. To qualify, students must be in a Ph.D. degree program, with a dissertation research area that aligns with one of the Targeted Research areas. Post-doctoral fellows must be doing research in an area that aligns with one of the Targeted Research areas as well. Fellowships will provide support for up to two (2) years. Annual support will be in the form of up to a \$65,000 or \$90,000 stipend for graduate student or post-doctoral fellowships respectively, payable through the academic institution, and may be supplemented by the student's/ post-doctoral fellow's advisor or institution. See Section VI for Environmental Research Fellowship proposal requirements. NYSERDA anticipates funding up to two (2) fellowships through PON 5872. Proposals must be submitted through the student's research advisor.

| Graduate Student Fellowship (per year) | Postdoctoral Fellowship (per year) |
|--|--|
| Graduate student stipend: up to \$40,000 | Post Doctoral stipend: up to \$70,000 |
| Graduate student tuition: up to \$20,000 | Training/conferences/materials: \$15,000 |
| Health insurance: up to \$5,000 | Health insurance: up to \$5,000 |
| Total: up to \$65,000 | Total: up to up to \$90,000 |

VI. Proposal Requirements for Environmental Research Fellowship

Proposals should be submitted following the instructions on page one of this PON. Each page of the proposal should state Environmental Research Fellowship, name of the proposer, PON 5872, and the page number. Qualified proposers (see Section V) interested in the Environmental Research Fellowship Program should submit proposals (under cover letter from their university advisors) using the format below (note maximum page lengths per section):

- Project title, goals and objectives (One page).
- Project relevance to targeted research areas identified in this PON (One page).
- Research approach and methodology (up to three pages).
- Expected products and outcomes (One page).
- Brief Budget Justification including co-funding.
- A letter of support from research advisor.
- Statement of career goals (One page).
- Copies of undergraduate and graduate transcripts (unofficial is fine at this stage), curriculum vitae.
- Contract Pricing Proposal form Complete Attachment A, Budget Form for the entire project, including any cost-sharing. In-kind cost-sharing is acceptable.
- Disclosure of Prior Findings of Non-Responsibility form (see General Conditions, below).



Proposals submitted for the Environmental Research Fellowship that are deemed to be duplicative of a proposal submitted under the Targeted Research areas will not be funded in both instances.

VII. Proposal Evaluation Criteria for EMEP Fellowship Program Proposals

Proposals will be evaluated based on the:

- Potential usefulness and value of project results as it relates to Environmental Research Program goals;
- Soundness of research approach and methodology; and
- Qualifications of student as determined by the submitted documents.

V. GENERAL CONDITIONS

Proprietary Information – Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 – It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k – NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at <u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State



Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a – NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>

Contract Award – NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of one to three years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 12 weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements – If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation – This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon



the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement – The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

VI. Attachments:

Attachment A – Budget Form Attachment B – Sample Agreement Attachment C – Sample Metrics Reporting Guide Metrics



"Grid Resilience State and Tribal Formula Grant Implementation Funding"

Program Opportunity Notice (PON) 5896 \$22,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

| Proposals Due: March 26 th , 2025, by | |
|--|--|
| 3:00 p.m. Eastern Time* (Round1) | |

Program Summary

The New York State Energy Research and Development Authority (NYSERDA) announces the availability of \$22,000,000 in funding to support grid resilience and grid hardening projects to improve the resilience of the State's electric grid against extreme weather and natural disasters. This funding will assist in accelerating and expanding the development of a resilient grid that advances the equitable deployment of clean energy generation, transmission, and distribution assets.

Eligibility for funding is reserved for municipal electric utilities (MUNIs), electric cooperative (COOPs), and other entities that sell no more than 4,000,000 MWh of electricity per year. Eligibility for this PON is not predicated on receiving technical assistance funding under <u>PON 5737</u>. Proposers may submit a proposal for PON 5896 without having applied for or received funding from PON 5737. Proposers that are awarded must provide a cost share that is 1/3rd of the amount of the NYSERDA subaward value. Please see the graphic in Section IV for more information. Projects must fall under approved DOE project types. NYSERDA anticipates releasing multiple rounds of funding through this PON. Successful awardees will be subject to DOE approval.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the

"Current Opportunities" section of NYSERDA's website

(https://www.nyserda.ny.gov/FundingOpportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Hafiz Bello at (518) 862-1090, ext. <u>3533</u> or by e-mail <u>gridfedfun@nyserda.ny</u>. If you have contractual questions concerning this solicitation, contact Nancy Marucci (Designated Contact) at (518) 862-1090, ext. <u>3335</u> or

nancysolicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> <u>Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current

Opportunities" section of NYSERDA's website

(https://www.nyserda.ny.gov/FundingOpportunities/Current-Funding-Opportunities.aspx).

Introduction

a) Background: Under the Bipartisan Infrastructure Law (BIL)¹, passed in November 2021, the

Department of Energy (DOE) received funding to administer more than \$62 billion (Grid Resilience State and Tribal Formula Grant) for investment in energy infrastructure which includes financial assistance for States to improve the resilience of their electric grids to strengthen and modernize America's power grid against wildfires, extreme weather, and other natural disasters that are exacerbated by the climate crisis.

In November 2023, the State of <u>New York (NYS) was awarded ~\$24 million from</u> the Grid Resilience State and Tribal Formula Grant. With support from this federal funding, NYSERDA will accelerate and expand the development of a resilient grid that advances the equitable deployment of clean energy generation, distribution, and grid-edge assets on a timescale consistent with New York State and Federal climate goals. The DOE program will distribute implementation funding to New York State over five years based on a formula that includes factors such as population size, land area, probability and severity of disruptive events, and a locality's historical expenditures on mitigation efforts. New York will then award these funds to a diverse set of projects that support interested municipal electric utilities and rural electric cooperatives in implementing projects that advance the reliability of grid infrastructure and access to affordable clean energy. The funding also supports the

¹ The BIL is Public Law 117-58 Infrastructure Investment and Jobs Act (IIJA)

Climate Leadership and Community Protection Act goals to transition to 100 percent zero-emission electricity by 2040.

- **b) Goals and Objectives:** The Grid Resilience State and Tribal Formula Grants program is designed to strengthen and modernize America's power grid against extreme weather, and other natural disasters that are exacerbated by the climate crisis. The goals of this funding, specific to New York, include:
 - 1. Improve the resilience of the New York State's electric grid against disruptive events to critical operations.
 - 2. Advance ongoing efforts in system reliability, resiliency, and reduction of carbon emissions, through investments in clean and decarbonization solutions that align with the Climate Act goals of the state.
 - 3. Strengthen the development of resilience data and metrics for monitoring and maintaining energy assets and systems that benefit disadvantaged communities.
 - 4. Deploy tools and technologies that value and monetize the financial and social benefits of grid resilience.
 - 5. Ensure optimized utilization of resources and innovative electricity grid assets to minimize total system costs for the benefit of all customers especially disadvantaged communities by addressing the burden resulting from inadequate electricity distribution infrastructure.
 - 6. Increase the skilled workforce to fulfil objectives 1-5 with an assurance for members of disadvantaged areas and communities.

Project Categories

Project implementation will be the only category considered for this funding due to requirements set out by the DOE Administrative and Legal Requirements Document (ALRD).

- a) Project Implementation- Funding may be used to implement a wide range of measures that improve the resilience of the electric grid against disruptive events. Per BIL section 40101(a)(1), a disruptive event is "an event in which operations of the electric grid are disrupted, preventively shut off, or cannot operate safely due to extreme weather, wildfire, or a natural disaster." Funding may be used to implement resilience measures that fall under the DOE's approved project types listed in Section III below.
 - Funding may also be used for the training, recruitment, retention, and reskilling of skilled and properly credentialled workers in order to perform the work required for the particular resilience measures listed above.

NYSERDA reserves the right to modify a project's Statement of Work, budget and funding levels, and may offer to fund any of the proposal's phases therein at a lower level than that requested.

Approved Project Types

<u>The ALRD announcing the formula grant</u> has set out a list of acceptable projects (see below) to utilize the grant funding. Any projects outside of these will be ineligible for funding.

Approved Project Types:

- Project Type A- Adaptive protection technology
- Project Type B- Advanced modeling technology
- Project Type C- Monitoring and control technologies
- Project Type D- Relocation of power lines or reconductoring of power lines with low sag advanced conductors
- Project Type E- Replacement of old overhead conductors and underground cables
- Project Type F- Use or construction of DERs for enhancing system adaptive capacity during disruptive events, including microgrids and battery-storage subcomponents
- Project type G- Weatherization technologies and equipment
- Project type H- Hardening of power lines, facilities, substations or other systems

Proposers must indicate which project type their project will fall under. Please submit only one project type per proposal.

The following project types will be ineligible for funding:

- Construction of new generation facilities
- Large-scale battery storage facilities **not** being used to supply electricity where needed during disruptive events
- Cybersecurity measures

Program Requirements

a) **Proposer Qualifications:** To comply with ALRD requirements for small utilities set aside, NYSERDA has made the decision to limit the implementation funding availability to municipal utilities, electricity cooperatives, and other small electricity providers that sell no more than 4,000,000 MWh per year of electricity.

Proposers must indicate which eligible entity they are when applying. Consortiums of MUNIs and COOPs are also eligible to apply. If an association applies on behalf of MUNIs or COOPs, the MUNI and/or COOP involvement must be explicit.

Eligibility for this funding is not predicated on applying for and receiving a technical assistance award from PON 5737. Proposers who did or did not apply for and/or

receive a technical assistance award are still eligible to apply for funding under this PON.

- **b) Cost Share:** Proposers must provide cost share that is $1/3^{rd}$ of the amount of the NYSERDA subaward value. Please see Figure 1 below for an example of a cost share scenario.
- c) Available Funds: \$22,000,000 in funding is available during this round for awards.



Eligible Entity ≤4,000,000 MWh of electricity per year:

Figure 1: Example Cost Share Scenario

- **d) Primary Considerations**: In accordance with the ALRD and NYSERDA requirements projects proposed for funding must:
 - 1. Address a technology that improves the resiliency, reliability, performance, and efficiency for the electric power grid in accordance with the specifications provided in Section 3.
 - 2. Provide direct and quantifiable energy, environmental, and economic benefits to New York State including, but not limited to: emissions reductions (such as greenhouse gases and criteria air pollutants), job creation, product manufacturing and sales, increased resiliency and reliability, higher efficiency, and reduced electric costs.
 - 3. Provide a clear outline with at least 3-5 provisional objectives that accounts for energy justice concerns and will serve as guidelines for resilience investment decisions
 - 4. Include a project budget using Attachment B showing total project cost, a cost category breakdown, and total proposer cost share. Include a cost share breakdown by project task in the Statement of Work (Sample Statement of Work included as Attachment D).

- 5. Provide a list of metrics that will be tracked and reported during project implementation in the Statement of Work (Sample Statement of Work included as Attachment D).
- 6. Provide a team organization and capabilities matrix demonstrating that the proposer and/or team of proposers are qualified to carry out the submitted project proposal in the Proposal Narrative
- 7. Provide a risk matrix and strong corresponding rationale as to how the project will overcome barriers impeding the implementation or adoption of any new or under-utilized technology.
- 8. Provide an acknowledgement on understanding and compliance of federal reporting regulations and requirements outlined in Section 5 that proposers will be required to follow if awarded including an outline of how the project will use strong labor standards and protections in the Resilience Project and Subaward Notification (Attachment A)
- 9. Provide a letter of commitment from all funding sources for the cost share and partners/entities responsible for managing, operating, and maintaining all electric delivery infrastructure impacted by project
- 10. Provide a letter of support (if relevant) from partners/entities responsible for managing, operating, and maintaining all electric delivery infrastructure impacted by the project

e) Other Considerations

- 1. A proposal may be considered non-responsive if it fails to comply with the requirements of this solicitation.
- 2. Prior to an award being made, potential contractors may be required to demonstrate access to financial resources sufficient to perform the proposed work, technical experience and adequate facilities (or the ability to access them), a good performance record, and the ability to qualify for an award under applicable laws and regulations.
- 3. External funding partnerships are encouraged to leverage limited New York State resources. Proposers are encouraged to develop projects that leverage funding with external resources partners such as other implementation organizations.
- 4. Proposers may be required to make an in-person presentation, at any time during the open solicitation period, to NYSERDA prior to a final decision being made.

Proposal Requirements

The proposer's goal should be to concisely present the information needed to fully address the scoring criteria (see Section VI). Proposals that exceed word limits or fail to follow formatting guidelines may be rejected as non-responsive. Proposals deemed non-responsive will not be eligible for awards. If you believe proprietary information must be submitted to provide an adequate proposal, you must comply with the Section VII instructions for submitting proprietary material.

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective proposal may reduce, rather than increase, a proposal's standing per the scoring criteria.

Each page of the proposal should state the name of the proposer, the PON number (PON 5896), and the page number. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Furthermore, as outlined in Section IV proposers are required to provide a cost share of $1/3^{rd}$ of the amount of the award value. Proposers will be required to submit a cost share plan found in Section 5C.

This Program is being funded under a Bipartisan Infrastructure Law (BIL) Preventing Outages and Enhancing the Resilience of the Electric Grid Formula grant from the US Department of Energy (DOE) Grid Deployment Office. As such, NYSERDA is required to comply with DOE and other federal regulations and procedures governing financial awards as outlined in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, 2 CFR Part 200 as amended by 2 CFR Part 910 and other procedures applicable to this regulation as DOE may, from time-to-time, prescribe for the administration of financial assistance.

NYSERDA considers the Contractor to be a Subrecipient under its federal agreement with DOE. To the extent applicable, the Contractor shall comply with the requirements contained in **Exhibit F of the Attachment F – Sample Agreement**. The Contractor is responsible for reviewing, understanding, and complying with all of the terms below, including the statutes and regulations. NYSERDA reserves the right to flow down any additional requirements to Contractors to the extent necessary to meet its obligations under the federal regulations referenced herein.

a) DOE Sub-Award Notification Requirements

Prior to formal award of funding, proposers will be required to submit additional forms as part of a sub-award notification that will be submitted to the DOE Grid Deployment office for award approval. The following reporting forms are required:

1. Resilience Project Subaward Notification Form- project notification template for each award that includes the following information:

- a. Recipient Information
- b. Resilience Project Information
- c. Resilience Project Notification Documentation
- d. Project Build and Resilience Impact Metrics
- 2. Environmental Questionnaire (NEPA)- If projects are likely to require an environmental assessment or environmental impact statement, DOE NEPA representative will provide further guidance. If DOE determines certain studies or records must be prepared to complete the NEPA review process, the costs to prepare the necessary records may be included as part of the project costs. States and tribes are advised to account for additional studies and NEPA review time in their project schedule if additional reviews may be needed.
- 3. SF- 424 Budget Justification Workbook
- 4. Cost Share Commitment Letter- statement from the proposer committing to meet the project cost share
- 5. Foreign National Participation (if applicable)
- 6. SF-LLL- A form certifying that no federal grant money may be used to influence or attempt to influence congressional action on any legislative or appropriation matters

Throughout the duration of the project, awardees will be required to submit quarterly progress reports and an annual metrics report.

- **b)** Quarterly Progress Reports and Annual Metrics Reports– If awarded, the proposer will be required to submit to NYSERDA's Project Manager on a quarterly and annual basis all DOE reporting requirements.
 - 1. Quarterly Progress Reports (QPR)
 - 2. Annual Program Metrics and Impact Report

The proposer must outline in the statement of work how it plans to comply with DOE reporting requirements. This reporting is required by the DOE as part of the award, failure to complete this on time will result in cancellation of the award.

c) Additional Requirements DOE

In addition to the forms required in the Sub-Award Notification Packet awardees will also need to be aware of the following requirements:

Build America, Buy America (BABA)

BABA applies a domestic content procurement preference requirement to federally funded infrastructure projects and those requirements will flow down to all Subrecipients. These requirements include

- 1. All iron, steel, and manufactured products used in the infrastructure work are produced in the U.S.; and
- 2. All construction materials used in the infrastructure work are manufactured in the U.S.

All projects subject to this grant funding are considered "infrastructure" within the Buy America provision of BIL based on implementation guidance from the Office of Management and Budget. Waivers for this provision are available under certain circumstances such as public interest, nonavailability of goods, or unreasonable costs. There is a potential for a waiver to be granted for projects costing less than \$250,000 Please see the <u>BABA website</u> for more information.

Davis Bacon Act

The Davis Bacon Act mandates the payment of local prevailing wages on federal public works projects of \$2,000 or more. Davis-Bacon Wage Determinations (WDs) specify the prevailing wages, including fringe benefits, that prevail for the described classes of laborers and mechanics employed on construction projects of a similar character in the locality. Employers must prepare, certify, and submit to DOE weekly payroll reports for all the laborers and mechanics engaged in construction on the site of the work. Employers may also be required to submit related documentation in order to demonstrate compliance. The DBA requirements apply to the construction phase of the project, but not to the operation phase. Recipients will be required to undergo Davis-Bacon Act compliance training and to maintain competency in Davis-Bacon Act compliance. NYSERDA will work with proposers to help understand DBA requirements and reporting via the new Federal LCPtracker to ensure compliance. Please see the <u>DBA website</u> for more information.

The proposer must outline in the statement of work how it plans to comply with Federal requirements.

d) Proposals: Submissions, Review, and Re-submittals

Proposals determined to be compliant with application procedures and responsive to the solicitation will be subject to review by a scoring committee comprising of NYSERDA and external technical experts in accordance with Section VI and Proposal Scoring Criteria. Only the most technically meritorious Proposals will be awarded an invitation from NYSERDA to enter into a contract.

Please submit only one project type per proposal.

To submit a Proposal, complete the following attachments:

- Proposal Narrative (Attachment A)
- SF-424 Budget Justification Workbook (Attachment B)
- Schedule, including Gantt Chart (Attachment C)
- Statement of Work (Attachment D)
- Risk Matrix (Attachment E)
- Cost Share Commitment Letter
- Team Organization, Capabilities Matrix and Resumes
- Letter(s) of Support (if relevant)

A payment based on the final report will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

Proposers must carefully review the Proposal Narrative to ensure that all required sections are completed. Failure to do so may result in the proposal being rejected as nonresponsive.

Cost Sharing - The proposal should show non-DOE funding of at least 1/3rd of the among of the NYSERDA subaward value. Cost share must be verifiable upon submission of the Full

Application. Project Teams may provide cost share in the form of cash or in-kind contributions. Cost share may be provided by the Prime Recipient, Subrecipients, or third parties (entities that do not have a role in performing the scope of work). Any partial donation of goods or services is considered a discount and is not allowable. NYSERDA will not pay for efforts which have already been undertaken. The proposer or proposing team cannot claim as cost-share any expenses that have already been incurred.

Cash contributions include, but are not limited to: personnel costs, fringe costs, supply and equipment costs, indirect costs and other direct costs. In-kind contributions are those where a value of the contribution can be readily determined, verified and justified but where no actual cash is transacted in securing the good or service comprising the contribution. Allowable in-kind contributions include but are not limited to: the donation of volunteer time or the donation of space or use of equipment.

Project teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the funding was not provided to the state or local government by the Federal Government, unless otherwise authorized by law. Project Teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be verifiable from the Prime Recipient's records, and necessary and reasonable for proper and efficient accomplishment of the project. As all sources of cost share are considered part of total project cost, the cost share dollars

will be scrutinized under the same Federal regulations as Federal dollars to the project.

Provide a description of the source of the proposed cost share and description of the proposed cost share.

Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

The proposer will be required to submit a detailed Proposal Narrative, Budget, Schedule, Risk Matrix, Statement of Work, and Sample Agreement. Proposers may also be asked to address specific contingencies or recommendations of the Scoring Committee before contract award.

Scoring Criteria

a) Proposal Narrative- Problem Statement, Proposed Solution, and Provisional Objectives (20 pts)

The problem statement and proposed solution will be evaluated to the extent which the proposal demonstrates the following:

- The problem statement and corresponding solution include the technical rationale/approach and expected results.
- Proposals identify the significance of the problem (or opportunity), address the technical feasibility, and demonstrate clear advantages to alternatives (including existing solutions).
- The solution is clearly identified as eligible under Section III.
- The provisional objectives can be used as a guide for resilience investment decisions to improve grid resilience when affected by disruptive events.
- The provisional objectives address grid resilience in the face of disruptive events and energy justice concerns.

b) Proposal Narrative- New York State Impact and Project Benefits (20 pts)

The NYS impact and project benefits will be evaluated to the extent which the proposal demonstrates the following:

- Grid Resilience In addition to benefitting grid modernization, grid hardening, and grid resilience in response to disruptive events the proposal clearly describes how the solution directly supports New York State energy and environment goals, initiatives, and plans (e.g., REV, CLCPA, Clean Energy Standard, etc.).
- The economic benefits to New York State resulting from the proposed solution are clearly specified. Benefits are quantified to the fullest extent possible.
- Energy Justice concerns The proposal clearly specifies which New York State entities, interest groups, professional organizations, disadvantaged communities, and/or other key stakeholders have indicated their support of the proposed solution.
 - Specifies how the benefits will flow to these communities regarding performance, quality, and reliability/resiliency of the electric power system related to disruptive events.
- The proposal describes how the proposed benefits will outweigh the costs (e.g., technical, regulatory, economic, etc.).

c) Proposal Narrative- Team Qualifications (15 Pts)

Team qualifications will be evaluated to the extent which the proposer demonstrates the following:

Requirements for Team Organization & Capabilities:

- The proposal clearly describes the relationship between corporate team members and the corresponding responsibilities of each. A basic, clearly defined organization chart is included at a minimum.
- Key personnel are identified by name along with resumes and descriptions of their respective roles.
- Proposers describe previous work and accomplishments in closely related work and/or research areas. The unique capabilities of team members are clearly illustrated. Details are included outlining whether the team's proposed technology or approaches have been rejected by other federal or state agencies.
- The facilities and physical capital necessary to execute the intended approach are detailed. The proposal clearly indicates which facilities and/or capital are unique, difficult to replicate elsewhere in New York State, difficult to scale, and/or require special permitting.

Requirements for Team Roles and Responsibilities:

• The proposal clearly describes how the team will function, including:

- The specific management processes utilized to achieve the technical objectives and who will use them (i.e., <u>not</u> "we will utilize standard industry tools and frameworks")
- How technical and financial information will be shared between team members.
- How technical and financial information will be shared with NYSERDA.
- How and when risks will be communicated between team members and NYSERDA.
- Who will be responsible for tasks, subtasks, final deliverables, and regular reporting.
- Who will be responsible for submitting timely invoices and supporting documentation.

d) Statement of Work and Schedule (15 pts)

The SoW and schedule will be evaluated to the extent which they demonstrate the following:

Requirements for proposer schedules:

- The proposer clearly defines the technical tasks and subtasks to be performed, the expected duration of each based on previous experience, and the expected likelihood of timeliness. These are written in plain English, free of jargon or overly technical language. A preference will be given to projects that would qualify for NEPA categorical exclusions and therefore expedite the project timeline.
 - $\circ~$ A detailed description of the approach to be taken for each is included.
- Ownership of each task is clearly marked.
- Dependencies between tasks are clearly marked.
- Deliverables (milestones) associated with each task and/or subtask (e.g., reporting, data, hardware, software, technology, products, etc.) are clearly defined with specific, measurable outcomes.
 - If a report is required, the deliverable details the minimum contents, length, and formatting to be considered acceptable.

• A Gantt chart is provided displaying all the proposed tasks and subtasks with clearly defined deliverable and Go/No-Go points.

e) Project Cost/Value (20 pts)

The proposed project will be evaluated to the extent which the proposal demonstrates the following:

- The proposal details how the overall costs are reasonable and justified (through supporting documentation) based on the level of effort. Outcomes and benefits are explicit and quantified.
 - Provides all relevant Techno-economic analyses, forecasts, and other market research conducted by the team and/or firm that support expected outcomes and benefits.
 - Assumptions and parameters are specified for each model or analysis provided.
- The sources and amounts of co-funding contributions are detailed. The proposal notes if the sources are comprised of venture capital, equity and/or debt, etc.
- All direct and indirect costs are supported with appropriate documentation and reflect reasonable industry or market rates.

f) Risk Matrix (5 pts)

The proposal will be evaluated to the extent which the proposal risk matrix demonstrates the following:

At a minimum, the following should be included:

- How risks are collected and maintained in an easily accessible Excel file (or similar)
- Which risks have been clearly identified and listed for each of the following categories:
 - Technical risks (both internal and external)
 - Economic risks (both internal and external)
 - Supply chain risks
 - Regulatory risks
 - Community impact risks

- Commercialization risks
- Personnel/Resource risks
- Each risk is marked as "high, medium, or low" using a consistent framework (e.g., probabilities, magnitude, etc.).
- Each risk includes the team member(s) tasked with risk ownership and reporting responsibilities.
- Each risk is tied to the SOW and/or tasks to the fullest extent possible.
- Clear, detailed risk mitigation strategies are identified for all categories and high-risk items.

g) DOE Reporting Requirements and Award Stipulations (5 pts)

The proposal will be evaluated to the extent that the acknowledgement of DOE reporting requirements demonstrates the following:

- Is the narrative on how the proposer will comply with DOE reporting requirements feasible?
- Does the narrative outline how the project will use strong labor standards and protections?
- Does the narrative cover all required DOE annual and quarterly metrics reporting?
- Does the narrative include acknowledgement that the proposer must follow all federal requirements listed in Attachment F Sample Agreement?

General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to

except it from disclosure, including a written statement of the reasons why the information should be excepted. See

Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-

<u>/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted. **Omnibus Procurement Act of 1992** - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

<u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD

(available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 3 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately twelve (12) weeks from the proposal whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting gridfedfun@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's</u> <u>Accessibility</u> Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers,

partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with

whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to

terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of

independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or rescore a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to

solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list. The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions

To submit a Proposal, complete the following attachments:

Attachment A- Proposal Narrative Attachment B- SF-424 Budget Justification Workbook Attachment C- Schedule, including Gantt Chart Attachment D- Statement of Work Attachment E- Risk Matrix Letters of Commitment from the applicant, all teaming entities, and all cost share providers Team Organization, Capabilities Matrix, and Resumes Attachment Letter(s) of Support (if relevant)

For Reference Only (Does not need to be Submitted):

Attachment F- Sample Agreement (does not need to be filled)



Multifamily Residential Energy Pathways Qualified Contactor Network

Request for Qualifications (RFQL) 5906 (This is an ongoing solicitation. No Funding is Associated with this Solicitation)

Summary: The New York State Energy Research and Development Authority (NYSERDA) is issuing this RFQL to establish a network of highly qualified firms and organizations (Participating Contractors) who work directly with developers, building owners, and their representatives (Customers) to plan and implement energy efficiency projects for NYSERDA's Multifamily Residential Energy Pathways (MREP) program. MREP will be an umbrella multifamily offering that will encompass other multifamily programs including programs that are funded by the Inflation Reduction Act Home Energy Rebates. For a full list of current service categories eligible to apply for this network, please see <u>Section IV</u>. Joining the Network offers an exclusive opportunity to participate as a Network Participating Contractor supporting multifamily programs under MREP. A full list of active programs can be found on the <u>Network Webpage</u>. Each program requires or recommends that participants work with Participating Contractors. The NYSERDA Multifamily Team will continually explore new opportunities to expand the impact of the Network including leveraging this network to service program offerings outside of MREP.

Submissions will be accepted on a rolling basis unless the network is notified otherwise via written communication. Applicants may submit applications for as many different service categories as they choose.

Application Submission: All application and program materials should be submitted through the Salesforce Application Process. For any question on the application process please reference the <u>Multifamily Participating</u> <u>Contractor Application User Guide</u> or contact us at <u>mrepnetwork@nyserda.ny.gov</u>. Proposers may submit attachments as Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 25MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. Please contact us at <u>mrepnetwork@nyserda.ny.gov</u> to submit proposals by mail or hand-delivery.

Program Questions: Customers, Service Participating Contractors, or Consultants with Network questions should contact <u>mrepnetwork@nyserda.ny.gov</u>. No communication intended to influence this procurement is permitted except by contacting the Designated Contact at <u>mrepnetwork@nyserda.ny.gov</u>. All contractual questions should be directed to James Cowman at <u>Jim.Solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been completed/included in the application. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx.</u>)



I. Introduction

The Multifamily Residential Energy Pathways Participating Contractor Network (Network) is a roster of highly qualified firms and organizations (Participating Contractors) who work directly with developers, building owners, and their representatives (Customers) to plan and implement energy efficiency projects. Addressing the energy needs of a property can be a daunting task for even the most motivated of building owners. At its core, an energy efficiency project is typically a capital improvement project and can be just as complex. The best way to reduce this complexity and simplify the experience is to work with qualified, trained professionals.

Participating Contractors are seasoned experts in building science, energy efficiency and installation that perform energy use analyses, building performance assessments, whole building software modeling, work scope development, design document review, installation verification, implementation of energy efficiency or electrical upgrades, and oversight of project progress. NYSERDA qualifies and approves applicants to the Network to serve multifamily building owners, managers, and developers. Approved Network Participating Contractors have demonstrated their ability to provide multifamily building performance services by meeting the requirements of this application in one or more of the service categories.

Joining the Network offers an exclusive opportunity to participate as a Network Participating Contractor supporting multifamily programs. A full list of active programs can be found on the <u>Network Webpage</u>. Each program requires or recommends that participants work with Participating Contractors. The NYSERDA Multifamily Team will continually explore new opportunities to expand the impact of the Network.

II. Program Requirements

A. Service Requested

Using RFQL 5906, NYSERDA expects to qualify contractors to provide services in each of the specified Service categories.

B. Service Categories

Applicants may submit applications for as many different service categories as they choose. The full list of current service categories eligible to apply for this network, is in the table below.



| Service Categories | Service Subcategories |
|----------------------|-----------------------------------|
| Technical Assistance | Energy Assessor |
| | ASHP Installer |
| | GSHP Installer |
| | Direct Exchange GSHP Installer |
| Installer | Electricians |
| Installer | Plumbers |
| | General Contractors |
| | Insulators – Shell/Envelope |
| | Insulators - |
| | Window/Insulated |
| | Panel/Storm Window |

NYSERDA reserves the right to create new Service Categories to address any needs that arise outside of the defined support areas included in the issuance of this RFQL. In this instance, all existing firms approved under an existing service category along with any new proposers will be eligible to submit an application for the new Service Category if they choose.

C. Contractor Role:

Contractors must maintain the capacity to provide the following services to the NYS multifamily marketplace:

- For Energy Assessors:
 - Utility bill analysis and benchmarking per the Building Performance Institute's Technical Standards for the Multifamily Building Analyst Professional. At a minimum, Contractors shall be familiar with the U.S. Environmental Protection Agency's Portfolio Manager and be able to advise their customers on making use of this resource to benchmark their building's energy performance.
 - Energy assessment in accordance with the Building Performance Institute's current Technical Standards for the Multifamily Building Analyst and/or ASHRAE's Procedures for Commercial Building Energy Audits – Level II.
 - Whole building modeling to calculate and provide for the interaction between multiple building modifications.
- For all Contractors:
 - Construction oversight of energy improvement projects, including tracking and verification.



 Financing assistance to refer customers to relevant and applicable energy efficiency financing opportunities in their regions. Contractors are expected to understand the opportunities available to their customers through the entire Clean Energy Fund Portfolio and by other programs administered by NYSERDA and local utilities. Contractors should act as ambassadors to those programs in order to make sure their customers have all of the resources they need to improve the energy performance of their properties.

D. Participation Agreements

A pool of Participating Contractors will be selected through this RFQL to fulfill the needs of each of the identified Service Categories. Participating Contractors will be required to complete Participation Agreements.

There will be no initial cap to the number of Participating Contractors in any one Service Category. However, NYSERDA reserves the right to subsequently institute a cap for any or all Service Categories as a means of managing the number of resultant Participating Contractors. NYSERDA anticipates the Scoring Committee to convene on a rolling basis, to review and evaluate new applications on a schedule depending on NYSERDA's needs and on the number of new applications that are received. Upon appropriate notice, NYSERDA may forego or discontinue the open solicitation to manage the number of Participating Contractors.

E. Assignment of Work

The full list of Participating Contractors will be public facing. Customers will select Participating Contractors from that list to apply to one of the active eligible programs identified on the <u>Network webpage</u>. Approved applications will be eligible to receive incentives according to the rules of that respective program.

F. Funding & Schedule

Funding will be identified on a project-specific basis. NYSERDA cannot anticipate whether the need will arise or if funding will be available for the MREP or other programs that will leverage this Participating Contractor network.

The Programs described in this solicitation may be funded, in whole or in part, with funds provided by the federal government. As such, NYSERDA may be required to comply with Department of Energy (DOE) and other federal regulations and procedures governing financial awards as outlined in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, 2 CFR Part 200 as amended by 2 CFR Part 910 and other procedures applicable to this regulation as DOE may, from time-to-time, prescribe for the administration of financial assistance. NYSERDA reserves the right to flow down requirements to Contractors to the extent necessary to meet its obligations under the federal regulations referenced herein. In particular, any entity that wishes to do business with the federal government and who will receive federal funds or a subaward must have a UEI number issued via https://sam.gov/content/duns-uei as well as a valid registration on www.SAM.gov.

III. Application Requirements

A. Service Categories

Proposers are invited to submit, in the format described in this solicitation, applications in one, multiple or all of the Service Categories listed on the <u>Network Webpage</u> and identified above in the <u>Service Categories</u> section.

This RFQL allows for new Service Categories to be created when unforeseen and ongoing needs are desired by NYSERDA.

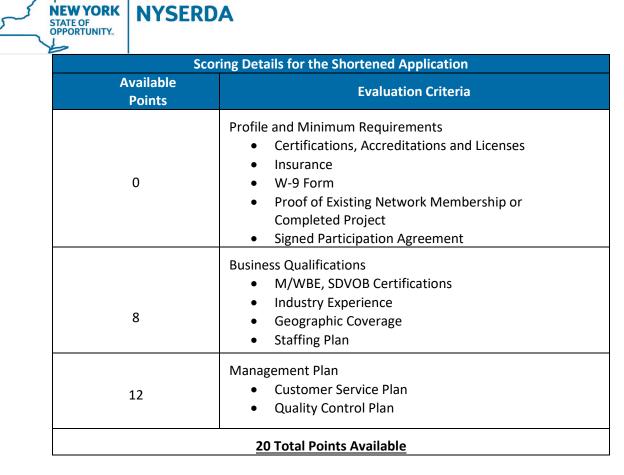


B. Application Details and Evaluation Criteria

Application approval is based on how well the applicant meets the criteria indicated in this document. Points are awarded for each section of the Application Package. A minimum score of 80 is required for approval. An overview of how points are awarded for each section can be found in the Application Details Table below.

| Scoring Details for the Standard Application | | |
|--|--|--|
| Available Points | Evaluation Criteria | |
| 0 | Profile and Minimum Requirements Certifications, Accreditations and Licenses Insurance W-9 Form Signed Participation Agreement | |
| 30 | Case Studies | |
| 23 | Business Qualifications MWBE, SDVOB Certifications Work Experience Business Stability Geographic Coverage Staffing Plan | |
| 15 | Customer References Three separate relevant customer references provided | |
| 12 | Management Plan Customer Service Plan Quality Control Plan | |
| 30 | Category Specific Technical Documents Technical Assistance - Energy Audit - Must be ASHRAE Level II or III Installers – Sample Bid Package | |
| 110 Total Points Available | | |

The shortened application has a reduced evaluation criteria compared to the standard application. In the shortened application, applicants will need to complete minimum requirements, overview of geographic coverage, list of services they offer, and a management plan. The management plan will be scored. There are 20 points available for the shortened application and a minimum of 16 points is required to be approved.



If an application is rejected, applicants may resubmit an updated application for consideration. However, applicants are limited to three application submissions in a one year timeframe. If after the third submission the application is again rejected, the applicant will not be able to reapply for one year.

IV. Minimum Requirements

A. Certifications, Accreditations, and Licenses

Applicants must include a minimum of one of the following designations on their teams based on the category applied for. Applicants that do not show at least one of these designations are ineligible to become a Participating Contractor in the specified category:



| | Sub-service Category | Designator Entity | Title/Certificate |
|----------------------|---|--------------------------|---|
| Technical Assistance | Energy Assessor | AEE | Certified Energy Auditor (CEA™) |
| | | AEE | Certified Energy Manager (CEM [®]) |
| | | BPI | Multifamily Building Analyst (MFBA) |
| | | State Licensing Board | Licensed Architect (RA) |
| | | State Licensing Board | Professional Engineer (PE) |
| Installer* | Air Source Heat Pumps (ASHP)** | Manufacturer | Certificate of ASHP Manufacturer-sponsored installation training |
| | | Manufacturer | Certificate of Manufacturer-sponsored sizing/design training |
| | Ground Source Heat Pumps (GSHP) | IGSHPA | IGSHPA accredited installer |
| | Direct Exchange Ground Source Heat Pump | Manufacturer | Direct Exchange Ground Source Heat Pump Manufacturer certificate |
| | Electricians | Local Municipality | Licensed – Electrician |
| | Plumbers | Local Municipality | Licensed – Plumber |
| | General Contactors | Local Municipality | Licensed – General Contractor |
| | | | Building Analyst Technician (BA-T) Crew Leader |
| | Insulators – Shell/Envelope | BPI | Energy Auditor |
| | | | Envelope Professional |
| | | | Quality Control Inspector |
| | | | Retrofit Installer Technician |
| | Insulators – Window/Insulated Panel/Storm Window | Manufacturer | Manufacturers' Certified Training |
| | | | |

*Note, if an applicant does not have the required license because their local municipality does not require it, the applicant must identify that in their application.

**Note, Installers of Air to Water Heat Pumps must also hold the necessary plumbing licenses for their installation location.

Use the Salesforce Application section to identify the individual(s) on the team, including subconsultant(s), who hold the required designations. Include documentation of the certification, accreditation and/or licenses in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily</u> <u>Participating Contractor Application User Guide</u>.



Applicants must hold the following types and levels of insurance (NYSERDA must be listed as a certificate holder):

- Commercial general liability insurance for bodily injury liability, including death, and property damage liability, incurred in connection with the performance of this Agreement, with minimum limits of \$1,000,000 in respect of claims arising out of personal injury or sickness or death of any one person, \$1,000,000 in respect of claims arising out of personal injury, sickness or death in any one accident or disaster, and \$1,000,000 in respect of claims arising out of property damage in any one accident or disaster.
- Workers Compensation, Employers Liability, and disability benefits as required by New York State. The
 Participating Contractor shall maintain Workers' Compensation covering the obligations of the
 Participating Contractor as required under the provisions of the Workers' Compensation Law, Employers
 Liability, and Disability Benefits. If a Participating Contractor is identified as a Sole Proprietor, the
 contractor must complete and submit form CE-200: <u>https://ce-200-form.com/.</u> The Participating
 Contract must provide proof of Workers' Compensation upon request by NYSERDA; and/or
- Professional Liability Insurance. Applicable for Participating Contractors that only provide Energy Assessment services and do not complete installation work. For these business models, the Participating Contractor shall carry professional liability insurance (errors and omissions) with a minimum limit of \$1,000,000.

Applicants must provide an insurance certificate demonstrating proof of one of the insurances listed above. Please upload this form in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

C. IRS W-9 Form

A copy of completed US IRS *"Request for Taxpayer Identification Number and Certification"* W-9 is required to be provided for NYSERDA's records. A W-9 form can be accessed on this <u>IRS W-9 Webpage</u>. Please upload this form in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily</u> <u>Participating Contractor Application User Guide</u>.

D. Proof of Existing Network Membership or Completed Project

A copy of confirmation of membership in an applicable network or confirmation that a project was completed in an applicable program is needed to qualify for the shortened application and must be provided for **each** intended service category. To qualify for the shortened application, the applicant should have either joined a network in the last three years or completed a project in the last three years from the date they submit the MREP Participating Contractor application and be in "good standing" meaning that they are not subject to corrective actions or disciplinary procedures. Applicants who do not provide proof of membership or project



completion for **each service category** will be ineligible for the shortened application. The proof may be emails or letters from the program or contractor network.

V. Technical Requirements

A. Case Studies

Applicants must submit three case studies that demonstrate experience with performing work specific to their respective application category in multifamily, single-family or commercial properties. For technical assistance category, at least one case study must demonstrate the completed installation of recommended measures in a multifamily building. For installers category, at least one case study must demonstrate a completed installation in the largest building size category selected for service. These case studies will be added through the Salesforce Application. For more detailed instructions on how to add this content please reference the <u>Multifamily</u> <u>Participating Contractor Application User Guide</u>.

Case studies will be evaluated on the following metrics:

- Applicability to multifamily or residential properties
- Completeness of case study
- Demonstration of experience performing applicable energy related work
- Installation oversight

In addition to filling out the "Case Studies" portion of the application, Energy Assessors who are not eligible for the shortened application process will be prompted to upload case study summaries that should consist of a 1-3 page narrative report describing the applicant's work for each case study. For the case study that demonstrates the completed installation of recommended measures this narrative must also include a full work scope of the recommended measures. For more detailed instructions on how to do this please reference the <u>Multifamily</u> Participating Contractor Application User Guide.

B. Energy Audit

Energy Assessors must provide an ASHRAE Level II or III energy audit for a multifamily property as a part of their application package. The audit should be provided in PDF format and should include appendices showing applicable calculations. The submitted energy audit will be evaluated on the following items:

- Whole building analysis
- Utility bill analysis
- Existing conditions and operations
- Measure descriptions
- Supporting calculations

Energy audit documentation should include details about which building systems were evaluated and how the building analysis was performed. The utility bill analysis should show clear data and baseline usage information



for all utility accounts in the building. Existing conditions, building operations, and recommended improvement measures should be described accurately and thoroughly. All supporting calculations should be complete and clear. If modeling software was used both input and output data should be provided.

Please upload this report in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

C. Bid Package

Installers are required to upload a historically submitted bid package that relates back to one of the case studies. The submitted Bid Package should contain the following documents:

- Narrative of Project Scope
- Project Cost Estimate
- Estimated Hours of Work
- Premium Time
- Shop Drawings (where applicable)
- Cutsheets
- Commissioning/Testing & Balancing pre and post functional check list or TAP (where applicable)

Please upload this package as a ZIP file in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

VI. Business Qualifications

A. M/WBE, SDVOBE Certifications

Participating Contractors who have a M/WBE or SDVOBE certification will not be awarded any points for that designation but they are encouraged to include their certification number in their application package to demonstrate their M/WBE or SDVOBE status.

B. Industry Experience

Due to ASHP Installers, GSHP Installers and Direct Exchange GSHP Installers being relatively new fields, applicants to these categories can include experience in other energy efficiency installation fields, such as HVAC installation, to count towards the five-year industry experience requirement. Scores will be rated on a scale where applicants with more years of experience will be given points for each year of experience up to a max of 10 points. All other applicants must have a minimum of five years' industry experience. Applicants must provide documentation to demonstrate this experience, such as, a certificate of incorporation, leadership resumes or training certifications. Please upload these items in the Salesforce Application. For more detailed instructions on how to do this please reference the Multifamily Participating Contractor Application User Guide.



Customers should have confidence that the Participating Contractors are established organizations capable of long-term relationships. Therefore, contractors should be stable, financially sound businesses or non-for-profit organizations.

If the applicant is a for-profit business, provide a current version of one of the following (mark any proprietary information as "confidential" on each page) as a required document attachments in Salesforce:

- Dunn & Bradstreet Business Information Report
- Dunn & Bradstreet Credit Report
- Dunn & Bradstreet Credit Evaluator Plus Report
- Equifax Small Business Credit Report
- Experian Business Profile Report

If the applicant is a non-for-profit organization and does not have access to one of these reports, provide a current version of one of the following items (mark any proprietary information as "confidential" on each page):

- IRS Form 990 (latest year available)
- GuideStar Financial SCANSM report
- Latest available audited annual financial statement

Please upload this information in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

D. Customer References

Applicants must submit three customer references. References should include a minimum of one multifamily property. Multifamily references are eligible for more points than non-multifamily customer references. References will be contacted by the application evaluators and scores will be based on the information provided by the references. Customer References will be evaluated on the following metrics:

- Multifamily applicability
- Customer grade of performance
- Customers' willingness to rehire

If the applicant is applying for multiple service categories, the applicant should provide references to speak to work done in all categories applied for. References will be input into the salesforce application. For more detailed instructions on this process please reference the <u>Multifamily Participating Contractor Application User</u> <u>Guide</u>.



Applicants must detail which geographic coverage regions they wish to provide services to and provide at least one project address served in each listed region within the last three years. Applicants must also describe their proof of their capacity to provide services to customers in the regions selected. If the applicant proposes to serve customers in regions outside of their home region, the applicant must describe the approach to handling leads and referrals from customers in regions outside their home region as part of their management plan. Geographic coverage will be input as a part of the salesforce application, for more detailed instructions on this process please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

F. Staffing Plan

The applicant must have a qualified staff capable of providing all services indicated in the application. As part of the salesforce application the applicant will be asked to add all relevant staff that will be providing these services. In addition to this list of staff the applicant must also attach the following documents:

- Company & Subconsultant Organization Chart
- Staff Resumes

Please upload these documents in the Salesforce Application. For more detailed instructions on how to do this please reference the <u>Multifamily Participating Contractor Application User Guide</u>.

Staffing Plans will be evaluated based on how well the applicant addressed the following items:

- Ability to support services indicated
- Relevance of staff experience

VII. Management Plan

A. Customer Service Plan

Once applicants are accepted as Participating Contractors, they are eligible to receive qualified leads and referrals from NYSERDA. With this in mind, applicants must have the capacity to receive referrals during standard business hours. Applicants can build on the <u>sample customer service plan</u> to develop their own plan or provide an approach to Customer Service by addressing the following items:

- Lead and Referral Handling:
 - Describe your proposed methodology in detail for receiving leads and referrals from NYSERDA.
 Please specify how you organize leads and customer acquisition (ie. Excel Spreadsheet, a CRM, other software).
 - Describe your established policy to return calls or inquiries from prospective customers.
- Feedback Mechanisms:



- o Describe how you solicit feedback from your customers.
- Indicate how this feedback is used to improve business operations and customer service.
- Customer Dispute Resolution Policy:
 - Describe your company's process for handling customer complaints and/or disputes.

The Customer Service Plan will be evaluated based on how well the applicant addressed the items above. All items listed above must be included in the customer service plan to receive full points.

B. Quality Control Plan

Participating Contractors are expected to be able to identify, quantify, and implement energy efficiency projects. This may include whole building modeling, stand-alone calculations, application of engineering principles, and/or installation of energy efficiency projects. Describe your approach to quality control to ensure that technical work, deliverables, and installations are done correctly and performed according to best practices. A complete Quality Control Plan will contain the following items:

- Knowledge of Industry Standards: Describe how you incorporate relevant and required industry standards (including but not limited to ASHRAE, BPI, Codes) to project analysis, development, implementation, and installation.
- Internal Review Protocols: Describe your process for performing internal review of analyses, deliverables, and installation.
- Staff Training and Development: Describe your approach to staff development and list the training that the staff take part in annually.

The Quality Control Plan will be evaluated based on how well the applicant addressed the items above. All items listed above must be included in the Customer Service Plan to receive full points.

C. Subconsultants

Applicants may team with subconsultants to complement the lead applicant's abilities. If subconsultants are used, the applicant will need to include subconsultant staff as part of the staffing matrix. In addition to this list of staff the applicant must also attach the following documents:

- Subcontract Signed Letter of Intent (required for each subconsultant)
 - The letter of commitment must be on subconsultant letterhead and signed to indicate their intent to team with the lead applicant
- Subcontractor Staff Resumes
 - Must show the required training, education, and experience for their role

VIII. General Conditions

GENERAL CONDITIONS



Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See <u>Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found <u>here</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.



Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their Russian business operations status. Any such business operations in Russia conducted by, or on behalf of, the vendor must be permitted under the allowable exemptions listed by the Order. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the <u>federal</u> <u>sanctions list</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list. The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.



IX. External Links

- MREP Participating Contractor Network Webpage: <u>https://www.nyserda.ny.gov/multifamilycontractornetwork</u>
- Multifamily Participating Contractor Application User Guide: <u>https://www.nyserda.ny.gov/multifamilycontractornetwork</u>
- IRS W-9 Webpage: https://www.irs.gov/forms-pubs/about-form-w-9
- Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501: <u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx</u>
- Provisions Contain Procurement Lobbying Requirements: <u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>
- Doing Business with NYSERDA page: https://www.nyserda.ny.gov/About/Doing-Business-with-NYSERDA
- NYSERDA's Accessibility Requirements [PDF]: <u>https://www.nyserda.ny.gov/-</u> /media/Project/Nyserda/Files/About/Style-Guide/ADA-Accessibility-Requirements.pdf
- Federal Sanctions List: <u>https://sanctionssearch.ofac.treas.gov/</u>
- Sample Customer Service Plan: <u>https://www.nyserda.ny.gov/multifamilycontractornetwork</u>

X. Attachments

• Attachment A: Participation Agreement

Clean Heat for All: Packaged Terminal Heat Pump Program Program Opportunity Notice (PON) 5907 Up to \$10,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals accepted until February 20, 2025 by 3:00 p.m. Eastern Time

Program Summary

The New York State Energy Research and Development Authority (NYSERDA) is launching the Clean Heat for All: Packaged Terminal Heat Pump Program ("Program") to support the development and demonstration of unitary Packaged Terminal Heat Pumps (PTHPs) and provide New York State buildings with innovative, room-based heating and cooling solutions. The Program consists of four (4) core components:

- 1. Manufacturer Partnerships: Collaborating with innovative manufacturers and entrepreneurs to bring to market high-performance, cold-climate rated PTHP equipment that is simple to install, reliable, cost-effective and meets NYSERDA's rigorous technical requirements and the performance specifications of NYS building owners, operators and occupants.
- 2. Demonstration Site Recruitment: Collaborating with NYS building owners and operators to become qualified Demonstration Partners through RFQL 5937 and host field demonstrations of new PTHP products. NYSERDA will issue RFQL 5937 in early 2025.
- 3. Field Demonstrations: Conducting comprehensive, real-world evaluations of the developed PTHPs in Demonstration Partner buildings to validate their performance, efficiency and effectiveness as a decarbonization solution.
- 4. Upon successful field demonstration, eligible manufacturers may potentially have access to a proposed early adopter incentive program to accelerate market acceptance of these new products. This phase of the program is anticipated to launch in 2027.

Eligibility

Through this solicitation, NYSERDA invites proposals from innovative heat pump equipment manufacturers to develop, demonstrate and scale production of advanced packaged terminal heat pumps that meet or exceed the Market and Site Requirements detailed in <u>Attachment A – Product Specifications</u>.

NYSERDA is seeking solutions designed to retrofit or replace existing room conditioning products in the following three (3) categories:

1. Standard Size Packaged Terminal Air Conditioning (PTAC)

The proposed heat pumps must be compatible with wall sleeves designed for standard size PTACs with integrated electric resistance or gas heat, having an external wall opening greater

than, or equal to, 16 inches high; or greater than, or equal to, 42 inches wide, as defined in 10 CFR 431.92.

2. PTAC in Hydronic Cabinets

The proposed heat pumps must fit within the PTAC space, including the width, length and depth dimensions of the existing unit in cabinets with hydronic heating coils, allowing for retrofit while maintaining compatibility with current hydronic heating. For example, must be compatible with common existing PTAC sizes such as:

- o 16" H x 42" W
- o 15 1/2" H x 40 3/4" W
- 15 1/2" H x 36 3/4" W

3. Through-the-Wall Air Conditioning (TTWAC)

The proposed heat pumps must be compatible with common Through-the-Wall AC sizes such as:

- 14 1/4" H x 24 1/4" W
- 15 3/4" H x 26" W
- 15 3/4" H x 23 3/4"

Manufacturers are encouraged to propose to one, or more, of these categories, demonstrating how their proposed PTHPs can serve as superior, energy-efficient replacements for existing units while leveraging the existing building infrastructure.

Available Funding

Up to \$1,250,000 **per product** is available for product development and field demonstration support:

- Product development grant of up to \$250,000 per product, per manufacturer, to support development of new, or modification of existing PTHP equipment.
- Up to \$1,000,000 per product, per manufacturer, to fund field demonstration of the new PTHP products in NYS buildings qualified as eligible demonstration sites through RFQL 5937.

Informational Webinar: NYSERDA will host an informational webinar on Thursday, December 12 at 11 a.m. ET. Register for the webinar <u>here</u>. Questions may be submitted until 5 p.m. ET the day before the webinar by emailing questions to <u>PTHPprogram@nyserda.ny.gov</u>.

Proposal Submission: <u>Online submission</u> is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Brett Wieland (Designated Contact) at <u>PTHPprogram@nyserda.ny.gov</u> or Cody Glavey-Weiss (Secondary Contact) at (518) 862-1090, ext. 3621 or by e-mail at <u>PTHPprogram@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Nancy Marucci at (518) 862-1090, ext. 3335 or Nancy.Solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> <u>Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-</u> Opportunities/Current-Funding-Opportunities.aspx .

Table of Contents

| Program Summary1 | | | |
|---------------------------------------|--|--|--|
| Eligibility1 | | | |
| Available Funding2 | | | |
| Abbreviations and Terminology5 | | | |
| Overview6 | | | |
| Background6 | | | |
| Market Opportunity6 | | | |
| Packaged Terminal Heat Pump Overview6 | | | |
| Key Program Dates | | | |
| Funding7 | | | |
| Proposal Requirements | | | |
| Market Engagement8 | | | |
| Required Information8 | | | |
| Evaluation Criteria | | | |
| Proposal Submission | | | |
| General Conditions11 | | | |
| Attachments | | | |

Abbreviations and Terminology

BACnet – Building Automation and Control Networks

- BMS Building Management System
- **COP** Coefficient of Performance
- GHG Greenhouse Gas
- HVAC Heating, Ventilation and Air Conditioning
- **M&V** Maintenance and Verification
- NYC New York City
- NYS New York State
- **O&M** Operations and Management

Open ADR – Open Automated Demand Response

- **PTAC** Packaged Terminal Air Conditioner
- PTHP Packaged Terminal Heat Pump
- sCOP Seasonal Coefficient of Performance
- TTWAC Through-the-Wall Air Conditioner

| Term | Definition | |
|------------------------|--|--|
| Proposer | The individuals or firms responding to this solicitation | |
| Demonstration Partner | Building owner qualified through RFQL 5937 who is providing building | |
| | sites for PTHP demonstration and evaluation. List of Demonstration | |
| | Partners will be hosted on the Program webpage | |
| Heat Pump Manufacturer | The entity that will develop and provide advanced cold-climate, high | |
| / Manufacturer | efficiency packaged terminal heat pump prototypes for | |
| | demonstration | |
| Multifamily Building | A residential or mixed-use building with no fewer than five (5) | |
| | residential dwelling units | |
| Program | The Packaged Terminal Heat Pump Program and all related activities | |
| | including but not limited to solicitation issuance, awarding, fund | |
| | distribution, project management and reporting | |

Overview

Background

New York State's Climate Leadership and Community Protection Act calls for a 40% reduction in greenhouse gas emissions by 2030 and an 80% reduction by 2050. The building sector accounts for 70% of NYC emissions and a third of NYS emissions, with HVAC equipment responsible for 25% of total energy use and 36% of GHG emissions in New York State. The heat pumps developed through the Program will help address these challenges by providing a high-performance, room-based heating and cooling solution that can be installed in existing through-wall openings and provide an easy retrofit option for New York buildings.

Market Opportunity

High-performance, cold-climate PTHPs that can serve as retrofit solutions for existing packaged terminal air conditioners, and through-the-wall air conditioners, represent a large market opportunity for heat pump manufacturers. In the NYS multifamily sector, there are roughly 3 million dwelling units, in 1.6 million multifamily buildings,¹ nearly half of which were built after 1940 and may possess through-wall openings suitable for PTHP installation.² Beyond the existing building retrofit market, nearly 40% of all multifamily new construction projects in NYS are built with through-wall PTAC openings.³ In the NYS hospitality sector, there is an estimated 210,000 hotel rooms and 125,000 PTACs.³ The Department of Energy estimates that approximately 515,000 PTAC and PTHPs were shipped Nationally in 2018.⁴

Packaged Terminal Heat Pump Overview

NYSERDA has conducted in-depth market engagement with NYS building owners and operators, co-ops, hospitality franchise owners and service providers to identify the technical specifications critical to the success of packaged terminal heat pumps in the NYS market. In collaboration with manufacturers, building owners and industry experts, NYSERDA developed product specifications to guide the development of feasible yet ambitious PTHP equipment. Proposals will be evaluated based on the level at which they meet or exceed the technical requirements outlined in <u>Attachment A – Product</u> Specifications. See Evaluation Criteria for more detail.

¹ NYSERDA. 2022. "The Future of Buildings: New York's Carbon Neutral Buildings Roadmap," Prepared by Stacey Hobart et. al. (New Buildings Institute) Cara Carmichael et. al. (RMI) Dan Aas (E3) and Zach Sussman and Kristin Barbato (Build Edison) https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/Programs/Carbon-Neutral-Buildings/carbon-neutral-buildings-roadmap.pdf

² NYSERDA. 2020. "NYSERDA RetrofitNY Market Characterization Study: Building Stock Assessment and Architectural Profiles of Predominant New York State Multifamily Building Types," NYSERDA Report 20-20. Prepared by Gabrielle Brainard and Can Sucuoglu (Pratt Institute School of Architecture) and Nina Sharifi (Syracuse University School of Architecture) https://www.nyserda.ny.gov/-

[/]media/Project/Nyserda/Files/Programs/RetrofitNY/20-20-NYSERDA-Market-Characterization-Report-SU-Pratt.pdf ³ NYSERDA. 2018. "High-Performance Packaged Terminal Heat Pump Market and Development Research Report," NYSERDA Report 18-27. Prepared by Simona Li (Taitem Engineering, PC) https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/Publications/Research/Other-Technical-Reports/18-27-PTHP-Market-Development.pdf

⁴ Department of Energy. "Frequently Asked Questions: Request for Information Pertaining to Test Procedures for Packaged Terminal Air Conditioners and Packaged Terminal Heat Pumps," Office of Energy Efficiency and Renewable Energy. Accessed October 16, 2024. https://www.energy.gov/eere/buildings/articles/ptac-tp-rfi-faq

NYSERDA expects manufacturers submitting a proposal to address the following criteria:

- High-efficiency, cold climate operation
- Simplified installation in existing wall openings or hydronic cabinets
- Compatible with the existing electrical service
- Effective dehumidification
- Individual zonal control for improved comfort and energy efficiency
- Improved indoor air quality by delivering outdoor air with energy recovery capability

Key Program Dates

- February 2025: Manufacturer Proposals Due
- Q1 2025: Selected Manufacturers Announced
- Q2 2025 Q2 2026: Product Development
- Q3 2025 Q2 2027: Field Demonstrations
- 2027: Launch separate solicitation to provide early adopter incentives for products that have sufficiently proven performance through field demonstrations.

Funding

Up to \$1,250,000 **per product** is available to awarded manufacturers to support product development and field demonstration of high-efficiency, cold-climate PTHPs in qualified NYS multifamily buildings.

- Product Development Support One time product development grant of up to \$250,000 per product, per awarded manufacturer:
 - For example, a manufacturer selected for all three PTHP product categories (standard PTAC, hydronic cabinet PTAC and TTWAC) is eligible to receive up to \$750,000 in product development grants.
 - The product development grants will be available regardless of whether the manufacturer proposes a new product or the modification of an existing product.
 - Production development grants will be distributed on a milestone-basis. 25% of awarded funds will be distributed upon successful contract execution, 50% at final prototype specification release to NYSERDA and 25% upon NYSERDA receipt and approval of three (3) laboratory testing reports per PTHP prototype developed confirming performance in alignment with specifications outlined in the awarded proposal.
- Field Demonstration Support Up to \$1,000,000 per product, per awarded manufacturer:
 - For example, a manufacturer selected to demonstrate all three PTHP products (standard PTAC, hydronic cabinet PTAC and TTWAC) is eligible to receive up to \$3,000,000 in field demonstration support.
 - Manufacturers proposing a commercially available product with no program-driven modifications are eligible for field demonstration support by submitting a proposal with no requested product development funding.
 - Manufacturers are only eligible for field demonstration funding upon NYSERDA receipt and approval of three (3) laboratory testing reports per PTHP product confirming performance in alignment with specifications outlined in the awarded proposal.

- Field demonstration funding will support demonstration project planning, implementation & management costs, prototype costs and support for Demonstration Partners(s) qualified through RFQL 5937.
- NYSERDA will contract with a 3rd party monitoring and verification (M&V) contractor to conduct thorough M&V and deliver performance reports at set intervals throughout the demonstration. M&V contractor funding will be provided through a future NYSERDA solicitation.
- Demonstration funding will be distributed on a cost reimbursable schedule as determined by the contract between NYSERDA and the awarded manufacturer.
- NYSERDA reserves the right to approve final prototype costs and demonstration plan including budget, Demonstration Partner(s) and site agreement(s).

Proposal Requirements

Market Engagement

Manufacturers are encouraged to engage with interested building owners prior to submitting a proposal in order to refine their response to the Site Requirements outlined in <u>Attachment A</u>, as well as develop relationships with potential Demonstration Partners. NYSERDA will issue RFQL 5937 to qualify demonstration partners in early 2025 and qualified partners will be listed on the <u>Program website</u>. Teaming between proposing manufacturers and qualified Demonstration Partners is not required prior to submitting a proposal to this solicitation.

NYSERDA highly recommends participating in the following events:

- Manufacturer and Building Owner Program Launch Workshop Series
 - NYSERDA invites interested manufacturers, building owners, and technical advisors to join an in-person workshop series, with events in January 2025 and February 2025.
 - The Program Launch Workshops are intended to support the development of partnerships between manufacturers and NYS buildings owners and will provide owners a direct channel to provide feedback on proposed equipment specifications to participating manufacturers.
 - If you are interested in attending one or both of these workshops, please reach out to <u>PTHPprogram@nyserda.ny.gov</u> to be added to the notification and invite list.
- Site Visits
 - Manufacturers are encouraged to coordinate with building owners to schedule site visits to buildings with through-wall openings. These visits will allow manufacturers to take measurements, identify potential issues and engage in conversations with building operators to gain a nuanced understanding of PTHP Site Requirements.

Required Information

Manufacturer proposal shall be no longer than 15 pages and include the information listed below. Additional items which the Proposer deems appropriate or necessary to best outline the merits of their proposal may be included but shall be no longer than 3 additional pages. *A separate proposal is required for each PTHP category for which the manufacturer wishes to be considered for funding (standard PTAC, hydronic cabinet PTAC, TTWAC).*

- 1. Manufacturer Qualifications (max 2 page)
 - a. Company background and relevant PTAC/PTHP and related cold-climate heat pump product experience.
 - b. Track record of successful product development and commercialization.
 - c. Demonstration of manufacturing capacity and financial resources necessary to scale PTHP production to meet potential NYS market demand.

2. Proposed PTHP (max 7 pages)

- a. Detailed technical proposal responsive to the product specifications outlined in <u>Attachment A Product Specifications</u>.
 - 1. Outline of specific category of PTHP product the manufacturer will produce.
 - Identify whether the proposed product is a new product, modification of an existing product or commercially available product with no program-driven modifications. If proposing a modification or commercially available product, provide model numbers and product specification sheets of current product or products to be modified. (specification sheets do not count towards proposal page limits)
 - 3. Proposers should clearly state whether the proposed product complies with, or exceeds, the technical requirements outlined in Attachment A. Proposers should explain the reasoning for unmet technical requirements.
 - 4. Description of additional product specifications not expressly outlined in Attachment A and a thorough explanation of their additional value.
 - 5. Describe a comprehensive testing strategy for the PTHP product(s) to represent real world operations in NYS climates and building installations.
- b. Description of demand-side market engagement and research that informed the Proposer's technical proposal.

3. Project Team & Timeline (max 2 pages)

- a. Identify primary point of contact.
- Identify qualifications and include resumes of key personnel that will be directly involved in the work outlined in this proposal. (resumes do not count toward proposal page limits)
- c. Project timeline and milestones for product development and field demonstration.
- 4. Market Scaling (max 2 pages)
 - a. Outline the predicted size of the addressable market for proposed PTHP product in NYS and nationally and describe how this market was identified.
 - b. Describe the strategy to serve the identified market and scale adoption of proposed PTHP product.
- 5. Budget (max 2 pages)
 - a. Budget breakdown for each product development stage, including laboratory testing.
 - b. Forecasted cost for prototype and production PTHP units.
 - c. Estimate of manufacturer planned private investment for product development, demonstration and scaling market adoption.
 - d. Requested NYSERDA funding amount for product development in USD, with breakdown of how funding will be utilized.

- e. Requested NYSERDA funding amount for field demonstrations in USD, with breakdown of how funding will be utilized, including but not limited to the items listed below. Please note that a final demonstration plan is not expected prior to submitting a proposal. Items below are to be estimations that outline the proposer's plan to utilize requested funding to thoroughly validate the real-world performance of the proposed PTHP product.
 - Estimated all-in Field Demonstration cost on a per-dwelling basis. Assume three (3) PTHP prototypes per dwelling.
 - 2. Estimated total number of PTHP units to be supplied for field demonstration.
 - 3. Proposers may request up to a 100% cost-share of NYSERDA funding in the Field Demonstration for anticipated eligible project costs including: owner-led make-ready work, demonstration design and engineering, PTHP equipment, labor and integration, tenant/occupant training materials and workshops, ongoing maintenance parts and services.

Evaluation Criteria

NYSERDA will evaluate proposals based on the criteria listed below and may request additional information or clarification as needed. Proposals will be evaluated by PTHP category (standard PTAC, hydronic cabinet PTAC and TTWAC). NYSERDA reserves the right to select as many or few manufacturers in each category as deemed appropriate to achieve the goals of the Program.

The following criteria, in no particular order, will be used in selecting proposals for funding:

Evaluation Criteria

Manufacturer Qualifications

• Does the proposing manufacturer possess the experience, qualifications and resources to successfully develop, demonstrate and scale production of the proposed PTHP equipment?

Proposed PTHP

- Do the proposed PTHP equipment specifications successfully address the technical requirements outlined in Attachment A and/or does the proposal clearly outline the reasoning for all unmet technical requirements?
- Is the proposed PTHP equipment compatible with one or more existing through-wall opening dimensions as defined in Attachment A?
- Is the proposed PTHP equipment compatible with existing PTAC and/or through-the-wall AC electrical infrastructure and capable of being installed without electric service upgrades or rewiring?
- Will the proposed PTHP equipment offer high-efficiency, cold-climate performance for all NYS climate zones as outlined by the projected seasonal coefficient of performance and ability to maintain 100% heating capacity at low outdoor air temperatures without electric resistance heating?
- Is the proposed approach to condensate management flexible enough to accommodate the diverse needs and constraints of NYS's building stock?
- Does the proposed PTHP equipment include features that will increase tenant satisfaction, including but not limited to improved indoor air quality and quiet operation?

• Does the Proposer include a comprehensive testing strategy that identifies any limitations of the current performance ratings (e.g. SEER, HSPF, COP) to better represent real-world operations in NYS climates and building installations?

Project Team & Timeline

- Does the Proposer's team have the necessary expertise and resources to carry out the proposed work?
- Is the project plan comprehensive with detailed milestones?
- Is the timeline to deliver PTHP prototypes and begin field demonstrations expedient?
- Can the prototype development and delivery be reasonably accomplished on the proposed timeline?

Market Scaling

• Does the proposed PTHP product address a significant market segment and is the Proposer's strategy to serve this market sound?

Budget

- Will the proposed PTHP production model provide a cost-effective solution for NYS building owners?
- Is the proposer's planned private investment for product development, demonstration and scaling market adoption appropriate in view of the proposer's resources and potential benefit from the resulting PTHP product?
- Is the requested amount of NYSERDA funding for product development proportionally appropriate to the level of effort required for development for a new product as opposed to modification of an existing product?
- Is the proposed demonstration budget thoughtfully allocated and represent a cost-effective approach to demonstrating a sufficient quantity of PTHP prototypes to thoroughly validate the real-world performance of the PTHP products?

NYSERDA reserves the right to accept or reject an application at its sole discretion, based on the following program policy factors:

• The degree to which the awarded proposals will create a diverse and impactful portfolio of manufacturers and PTHP products that will best serve the Program objectives, including considerations as to funding duplicative efforts stemming from the solicitation itself or similar, previously funded efforts.

Proposal Submission

Online submission is strongly encouraged. Complete and submit your proposal <u>here</u> by 3 p.m. ET on February 20, 2025*.

General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your Proposal. Review should include whether it is critical for evaluating a Proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the Proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during Proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the Proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>}. The Department has developed guidance for contractors which is available at

http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of three years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Scope of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 6 weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a Proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all Proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject Proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Attachment B - Sample Agreement. NYSERDA reserves the right to disqualify Proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The Proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States, and shall describe circumstances for each. When a Proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The Proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the Proposer or former officers and employees of NYSERDA, in connection with Proposer's rendering services as proposed. If a conflict does or might exist, please describe how your

company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The Proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of a Proposal and to assess Proposers' prospects of success, including gathering information to assess a Proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a Proposal. NYSERDA may conduct due diligence on some or all Proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with Proposers to request additional information or clarification regarding Proposer's Proposal, including questions regarding Proposer's business prospects and resources, whether or not those questions are specifically related to the elements of the Proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any Proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with an Proposal; research on intellectual property claims;

customer and partner reference checks; market research on the Proposers' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for Proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of an Proposal, or the prospects for commercial success of the Proposers' business (whether directly related to, or unrelated to the specific elements in a Proposal). Due diligence may include discussions with Proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a Proposal or apply a program policy factor.

Attachments

Attachment A – Product Specifications Attachment B – Sample Agreement



Property Management Services

Request for Proposals ("RFP") 5910

Proposals Due: 25 February 2025 by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) requests proposals from firms interested in providing full service, comprehensive professional building management services to improve, maintain and preserve the grounds and buildings located at 17 Columbia Circle in Albany, New York and Saratoga Technology + Energy Park ("STEP").

Proposals will be considered by firms who wish to provide property management services at **either** location individually **or both** locations as one proposal.

NYSERDA Main Office (17 Columbia Circle, Albany): The building is an ENERGY STAR-Certified, two-story Class A professional office building comprising approximately 66,000 square feet, including 12,000 square feet of partially finished basement space. NYSERDA is the sole occupant and owner.

Saratoga Technology + Energy Park: This is a 260-acre parcel located in Malta, New York. Such services include but are not limited to the plowing of the roads and parking lot, lawn care and general maintenance.

NYSERDA intends to award a contract for a two-year period commencing April 1, 2025, with the term expiring on March 31, 2027, potentially with the option for three one-year extensions.

Bidders should be aware that NYSERDA continues to periodically update its office strategy. The STEP property is being marketed for sale and has been in that status since 2021. In the latter part of 2024, NYSERDA similarly put 17 Columbia Circle on the market.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting (Gene Doane or Melissa Winfield (Designated Contact) at (518) 862-1090, ext. 3230 and 3660, respectively or by e-mail gene.doane@nyserda.ny.gov or melissa.winfield@nyserda.ny.gov. If you have contractual questions concerning this solicitation, contact Jim Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or jim.solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract. * All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m.

Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.

I. Introduction The New York State Energy Research and Development Authority (NYSERDA) is a publicbenefit corporation established by the State Legislature in 1975 to address the State's energy and environmental challenges, pursuant to Title 9 of Article 8 of the Public Authorities Law of the State of New York. NYSERDA's principal mission is to develop innovative energy solutions to some of the State's most difficult energy and environmental problems in ways that improve the State's economy. NYSERDA seeks to empower the use of clean energy by individuals and businesses and strives to reflect this vision in the operation of NYSERDA's building.

NYSERDA Main Office, 17 Columbia Circle, Albany: NYSERDA owns and solely occupies a two-story, masonry and steel, professional Class A office building located on a 3.67-acre parcel at 17 Columbia Circle in Albany, New York. The building contains approximately 66,000 square feet of gross rentable space, including approximately 12,000 square feet of partially finished basement area containing storage, data center, mechanical rooms, 6 kitchenettes, and locker/restrooms.

Saratoga Technology + Energy Park, , Malta: The Saratoga Technology + Energy Park (STEP) is a 260-acre parcel owned by NYSERDA on behalf of the people of New York State. Located 1.5 miles east of Exit 12 off I-87, STEP is a business park improved with +/- 294,000 sf of office, commercial, educational, and warehousing space on three parcels subject to long-term ground leases. STEP is accessed from the north by Dunning Street and from the south by Stonebreak Road Extension by Hermes Road, approximately 1.5 miles in total length. 20 Tech Trail, one of the three developed parcels, is accessed by Tech Trail, a +/- .1-mile road that intersects with Hermes Road near its southern end. Bisecting a portion of the Park is the "utility corridor", a paved pathway with utilities extended on either side that service the ground lessees. There are also +/- 1.2 miles of trails and a gazebo within a 38-acre area that is used by both town residents and tenants. The trails are accessed by a small parking lot on the west side of Hermes Road as well as a trail head on the paved pathway that follows Hermes Road from Dunning Street to Stonebreak Road Extension.

Sustainability is important to NYSERDA. NYSERDA's building has earned a US EPA Energy Star Building Label each year for well over a decade, and further efficiency and clean energy upgrades are planned consistent with New York's <u>BuildSmart2025 Initiative and Guidelines</u>. The property manager will play an important role in helping NYSERDA achieve State and Authority-wide sustainability goals. NYSERDA is proud to model and comply with various energy and sustainability-related <u>Executive Orders (EOs)</u> issued by the Governor. NYSERDA's expectation is that the firm selected will help NYSERDA comply with all current and future sustainability directives and goals, as well as other mandates and policies issued.

NYSERDA expects the Proposer to become conversant in and uphold NYSERDA's Diversity Equity and Inclusion ("DEI") Principles in all interactions with NYSERDA employees, contractors, partners, or agents. The Proposer is expected to stay apprised of major public health developments pertinent to its work and be ready to update products and practices quickly and prudently as needed to foster safe, secure workspaces even in the face of dynamic operating environments that could include pandemics, climate issues, and social unrest, among other factors.

II. Program Requirements

NYSERDA seeks a broad range of proposers with the following, but not limited to, operational, technical, and equipment management, capital expense procedure, contracting procedure, construction management, and management of subcontractors for a commercial property. Proposers should have a deep understanding of building and property management, with respect to sustainable building practices, including cleaning products and building materials.

Proposers may submit to any or all categories outlined below, and each category will be scored independently from the others. A separate proposal must be submitted for each category, if a proposer wishes to be considered for more than one category. Each category's main objective is to demonstrate knowledge and best practices of commercial property management. Demonstration of expertise must address how any past or recent efforts made a difference, including the extent of impact and influence achieved.

NYSERDA seeks qualified firms with expertise in the following:

Category A: Property Management for 17 Columbia Circle, Albany

NYSERDA seeks proposers with experience and expertise in commercial property management, specifically with a focus on sustainable practices that do not require fossil fuel connections or equipment as much as possible. This includes meeting the following criteria:

The Proposer will be required to provide full service, professional building management services ("Building Management Services") necessary to improve, maintain and preserve the building and property located at 17 Columbia Circle, Albany, New York. The Proposer shall be responsible for regularly assessing the condition of the property, the building, and all of its systems and components. The Proposer shall also be responsible for recommending capital, operation, and maintenance plans. The aforementioned items will be conducted under the guidance and oversight of NYSERDA's on-staff Facilities manager, and in partnership with additional on-staff facilities resources NYSERDA may opt to employ. At NYSERDA's request, the Proposer shall also oversee the design and/or implementation of buildouts and improvements. All work shall be conducted with the aim of minimizing costs over time, while achieving the maximum benefit to NYSERDA, including achieving Minority-Owned Business Enterprise (MWBE) criteria, Service-Disabled Veteran-Owned Business (SDVOB) criteria, and sustainability related goals, as discussed below.

The Proposer shall provide services of scope and quality generally performed by professional property managers, in a reasonable, diligent and careful manner. Its services include managing, improving, and supervising the operation, maintenance, and servicing of the property, are to be conducted in a manner that is comparable to, or better than, that generally found in other "Class A" office properties located in the Albany, NY market. Furthermore, all work and services must comply with all applicable federal, state, and local laws, codes, and regulations, and wherever practicable will be conducted with environmentally sustainable and zero-emission products and machinery. All relevant work and services shall be consistent with, and support NYSERDA's compliance with, applicable Executive Orders. The Proposer shall demonstrate, or be willing to seek out, training and certifications, if requested by NYSERDA, relating to sustainability and other building management services.

The Proposer shall maintain, preserve, and keep the building, property and grounds in good repair and condition and cause to be made all necessary and proper repairs, replacements, and renewals. Where specifications or standards are not included herein, maintenance shall be in accordance with manufacturer's recommendations and other standards, which includes applicable and desired sustainability standards, goals or protocols. This may include but is not limited to:

- Preventative maintenance on the buildings, grounds, and equipment;
- Painting;
- Interior or exterior cleaning
- Disposal of animal carcasses; and
- Routine repairs, and incidental alterations may be required in the course of ordinary maintenance and care of the building, including, but not limited to, electrical, plumbing, steam-fitting, carpentry, masonry, elevator repair and maintenance.

All services must be performed to any standards set by the American Society of Heating, Refrigeration, and Air Conditioning Engineers (ASHRAE), when applicable standards exist.

In accordance with EO22 and sustainable building practices, The Proposer shall submit a plan that shows use of equipment that does not rely on fossil fuels for use. This includes, but is not limited to, lawn equipment, power tools, and painting equipment.

Category B: Saratoga Technology + Energy Park (STEP)

NYSERDA seeks proposers with experience and expertise in commercial property management, specifically with a focus on sustainable practices that do not require fossil fuel connections or equipment as much as possible. This includes meeting the following criteria:

The selected Contractor will be required to provide full service, professional management services necessary to maintain and preserve the roads and common areas throughout STEP. Such services include snow removal/salting of Hermes Road and NYSERDA's 250-space parking lot at 345 Hermes Road, and the utility corridor, landscaping and lawncare and trail maintenance. The Contractor will be responsible for regularly assessing the conditions of the paved areas, signs and signposts and light poles and heads. At NYSERDA's request, the Contractor will also oversee the replacement of same.

The Proposer shall maintain, preserve, and keep the property and grounds in good repair and condition and cause to be made all necessary and proper repairs, replacements, and renewals. Where specifications or standards are not included herein, maintenance shall be in accordance with manufacturer's recommendations and other standards, which include applicable and desired sustainability standards, goals or protocols. This may include but is not limited to:

- Preventative maintenance on the grounds, and equipment;
- Lighting systems, light poles and lamps, including monthly inspections, all roadway and pathway lights, and the lights at the Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies (Tec-Smart's, located at 345 Hermes Rd, that are within NYSERDA's parking lot. As a courtesy, Contractor shall also inspect lighting conditions of Tec-Smart's)48 space parking lot;
- Disposal of animal carcasses; and
- Trail Maintenance- walking of the +/- 1.2 miles of trails to collect trash and identify and remove at NYSERDA's discretion any manmade structures such as jumps, ramps, etc.

All services must be performed to any standards set by the American Society of Heating, Refrigeration, and Air Conditioning Engineers (ASHRAE), when applicable standards exist.

In accordance with EO22 and sustainable building practices, The Proposer shall submit a plan that shows use of equipment that does not rely on fossil fuels for use. This includes, but is not limited to, lawn equipment, power tools, and painting equipment.

Category C: Property Management for 17 Columbia Circle, Albany and STEP

NYSERDA seeks proposers with experience and expertise in commercial property management, specifically with a focus on sustainable practices that do not require fossil fuel connections or equipment as much as possible. This includes meeting the following criteria:

The Proposer will be required to provide full service, professional building management services ("Building Management Services") necessary to improve, maintain and preserve the building and property located at 17 Columbia Circle, Albany, New York. The Proposer shall be responsible for regularly assessing the condition of the property, the building, and all of its systems and components. The Proposer shall also be responsible for recommending capital, operation, and maintenance plans. The aforementioned items will be conducted under the guidance and oversight of NYSERDA's on-staff Facilities manager, and in partnership with additional on-staff facilities resources NYSERDA may opt to employ. At NYSERDA's request, the Proposer shall also oversee the design and/or implementation of buildouts and improvements. All work shall be conducted with the aim of minimizing costs over time, while achieving the maximum benefit to NYSERDA, including achieving Minority-Owned Business Enterprise (MWBE) criteria, Service-Disabled Veteran-Owned Business (SDVOB) criteria, and sustainability related goals, as discussed below.

The Proposer shall provide services of scope and quality generally performed by professional property managers, in a reasonable, diligent, and careful manner. Its services include managing, improving, and supervising the operation, maintenance, and servicing of the property, are to be conducted in a manner that is comparable to, or better than, that generally found in other "Class A" office properties located in the Albany, NY market.

Furthermore, all work and services must comply with all applicable federal, state, and local laws, codes, and regulations, and wherever practicable will be conducted with environmentally sustainable and zero-emission products and machinery. All relevant work and services shall be consistent with, and support NYSERDA's compliance with, applicable Executive Orders. The Proposer shall demonstrate, or be willing to seek out, training and certifications, if requested by NYSERDA, relating to sustainability and other building management services. NYSERDA expects the Proposer to become conversant in and uphold NYSERDA's DEI Principles in all interactions with NYSERDA employees, contractors, partners, or agents. The Proposer is expected to stay apprised of major public health developments pertinent to its work and be ready to update products and practices quickly and prudently as needed to foster safe, secure workspaces even in the face of dynamic operating environments that could include pandemics, climate issues, and social unrest, among other factors.

The Proposer shall maintain, preserve, and keep the building, property and grounds in good repair and condition and cause to be made all necessary and proper repairs, replacements, and renewals. Where specifications or standards are not included herein, maintenance shall be in accordance with manufacturer's recommendations and other standards, which include applicable and desired sustainability standards, goals or protocols. This may include but is not limited to:

- 17 Columbia Circle:
 - i) Preventative maintenance on the buildings, grounds, and equipment; and
 - ií) Painting
 - iii) Interior or exterior cleaning
- STEP:
 - Lighting systems, light poles and lamps, including monthly inspections, all roadway and pathway lights, and the lights at 345 Hermes Rd that are within NYSERDA's parking lot. As a courtesy, Contractor shall also inspect the lighting conditions of Tec-Smart's 48 space parking lot; and
 - ii) Trail Maintenance- walking of the +/- 1.2 miles of trails to collect trash and identify and remove at NYSERDA's discretion any manmade structures such as jumps, ramps, etc.
- Both locations
 - i) Disposal of animal carcasses.
 - ii) Routine repairs, and incidental alterations may be required during ordinary maintenance and care of the building, including, but not limited to, electrical, plumbing, steam-fitting, carpentry, masonry, elevator repair and maintenance.

All services must be performed to any standards set by the American Society of Heating, Refrigeration, and Air Conditioning Engineers (ASHRAE), when applicable standards exist.

In accordance with EO22 and sustainable building practices, The Proposer shall submit a plan that shows use of equipment that does not rely on fossil fuels for use. This includes, but is not limited to, lawn equipment, power tools, and painting equipment.

III. Proposal Requirements

To be considered for award under this RFP, the Proposer must be able to demonstrate to the satisfaction of NYSERDA's Evaluation Team that it has successfully managed:

- (For Albany) A minimum of three commercial office buildings consisting of at least 50,000 rentable square feet in the aggregate in each of the past three years for other property owners. The firm must have a direct contractual agreement for the referenced properties and the scope of building management services must be at least as extensive as the services required by this RFP.
- (For STEP) Demonstrated ability to maintain 250+ acres of property, including trail management and security, parking lot and road maintenance and repair, and lighting equipment maintenance and repair.

Each page of the proposal should state the name of the proposer, the RFP number, and the page number.

The Proposer shall hold a Green Professional Training Operations & Maintenance (GPRO) credential from the U.S. Green Building Council, or a similar credential deemed adequate by NYSERDA, or acquire this credential within 12 months of being awarded the contract.

In addition to the requirements below, proposals submitted for each Category should also address all the requirements listed for each Category, as detailed in the Program Requirements above:

- a) Category A: 17 Columbia Circle, Albany
- b) Category B: STEP Facility, Malta
- c) Category C: both 17 Columbia Circle and STEP Facility, Malta

The Proposer must have demonstrated experience in the following:

- Operating ENERGY STAR certified buildings in a manner to preserve or increase efficiency;
- Successfully operating commercial building mechanical, Heating Ventilation and Cooling (HVAC), and control systems, including zero-emissions equipment such as heat pumps and/or solar panels;
- Successfully troubleshooting and/or performing verification of mechanical control systems and HVAC systems;
- Successfully troubleshooting and/or performing verification of other building systems including but limited to, energy management systems (EMS); fire alarm/security systems; plumbing and septic systems; and general building and lighting electrical control system;
- Testing instrumentation;
- Testing and balancing HVAC systems;
- Planning and delivering property management system;
- Producing near, medium, and long-range capital repair and improvement plans for office buildings and building operating systems; and
- Maintaining regular liaison with building tenants/occupants and resolving building-oriented complaints
- Implementing cost control and savings measures to ensure the building is operated effectively, efficiently and within budget.

Each Proposal shall contain the following information

- 1. Company Information
 - Name of agency/company (including any "doing business as" names)
 - Headquarters/parent company locations
 - History of firm
 - Details of entity business structure (corporation, partnership, LLC)
 - Date founded
 - Organization chart of business entity
 - Office locations and total number of employees at each
 - Current number of clients and ratio of employees to clients
 - Home office address and telephone number and local address and phone number
 - List of any outstanding litigation that would threaten the viability of the firm or the performance of this contract.
 - Proof of insurance as specified in Section 4

2. Qualifications

- A detailed list of buildings managed in the last three years, their respective rentable square feet, and the name of the property owner for whom the property is managed
- An explanation of why the Proposer is the best qualified to perform the contract and demonstrate its qualifications including an item-by-item disclosure outlining how the Proposer meets or exceeds the requirements of this RFP
- Please submit a business plan, schedule of proposed deliverables, and project management system for this scope of work using methodologies that have been successfully employed in other engagements of similar size and complexity. The plan should include, in the Proposer's own words, their understanding of the issues and tasks of the work at hand. Proposers are required to

present a detailed description of the methodology to be used by it in achieving the objectives of the engagement and accomplishing the tasks described in the Scope of Services with separate and specific reference to each subsection

- Provide a description of any specific experience and qualifications in building management and any specific experience it has in each of the particular building operations and management disciplines (i.e.: mechanical systems, electrical systems, fire alarms, energy management systems, plumbing systems, or green building operations and maintenance practices, etc.) along with an indication of what building management areas will be performed directly and what will be sub-contracted
- Please provide the Team that will be associated with this project, including resumes and relevant experience.

3. References

- Each Proposer must submit a list of at least three (3) references documenting its experience, including the following information for all building management services provided over the last three years, or currently in process:
 - A listing of all buildings where the Proposer is the Proposer highlighting those buildings that have leases with the State of New York or other governmental organizations
 - Firm's list of notable accomplishments including name of entity or company serviced, transaction size, level of difficulty, and dates from onset to conclusion
 - Description and outcomes of major building improvement, office consolidation, sustainability initiative, and/or cost savings initiative undertaken
 - Team personnel assigned to the project
 - Name and Title of Reference
 - Telephone number(s).

Individuals identified as references will be assured of anonymity to the fullest degree possible under applicable law.

NYSERDA retains the right to request any additional information pertaining to the Proposer's ability, qualifications, and procedures used to accomplish all work under the contract as it deems necessary to ensure safe and satisfactory work.

4. Cost Proposal

All Proposers must submit their fee proposal for required services necessary to provide NYSERDA with the required deliverables. Each Cost Proposal must include:

- The annual Management Fee, to be paid in equal monthly installments, is to be charged for each year of the agreement as a fixed annual dollar amount
- A sample operating budget. A detailed listing of any other expenses or fees to be paid directly to the Proposer (excluding those additional services provided below)
 - These expenses shall be based on the actual costs incurred with no mark-up allowed. These items should include a list of any of the Proposer 's employee(s) proposed to work onsite at NYSERDA, their proposed/estimated average weekly hours onsite, their title, and their respective hourly rate, together with a list of any other items and their respective cost to be charged by the Proposer as part of this agreement
 - If periodic building-related services (e.g., electricians, plumbers) are to be provided by employees or contractors of the Proposer, the listing should include those titles and their respective hourly rates proposed to be charged to NYSERDA. Unless otherwise agreed to by NYSERDA, reimbursement for these items will be limited to the amount contained

in the Proposer's proposal. Any expenses not specifically included will not be eligible for reimbursement and must be covered by the Management Fee

- A fee proposal and detailed explanation for supplemental work that may be performed in addition to the foregoing such as to supervise or secure renovation or construction services. The proposal must clearly identify what types of services will be separately billed to NYSERDA other than those already described under number 1 and 2 immediately above. This fee should be shown as a percentage of the direct construction costs but may not exceed 15%.
- If construction-related provided by other employees of the Proposer (e.g., engineers, electricians, plumbers), the listing should include those titles and their respective hourly rates. Unless otherwise agreed to by NYSERDA, payment for these items will be limited to the hourly rates contained in the Proposer's proposal
- The pricing proposal will be evaluated for reasonableness of cost for the total effort. It may also serve as the basis for subsequent negotiations of price if necessary

Cost proposals must reflect prevailing wages for the County in which the work is being performed. For 17 Columbia Circle, this means Albany County prevailing wages; for STEP, this means Saratoga County prevailing wages.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

- Understanding the Requirements of each Category (20 Points)
- Functional Experience (20 Points)
- Cost (20 Points)
- Regional Connections (15 Points)
- Counterparty Health (10 Points)
- Project Team (10 Points)
- Knowledge of Sustainable Property Management/Construction Practices (5 Points)
- BONUS MWBE or SDVOB Entity (5 Points)

NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

- The degree to which pricing and hourly rates are in line with the rest of the market.
- Proposer's ability to assist NYSERDA with compliance with local, state, or federal mandates/goals. This includes compliance with EO22 goals.

V. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- (media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

New York Executive Law Article 15-A - NYSERDA is required under the law to promote opportunities for maximum feasible participation of certified minority-and women-owned business enterprises and the employment of minority group members and women in the performance of NYSERDA contracts. The MWBE participation goals and obligations of the selected Contractor are set forth in the Sample Agreement.

Diversity Practices - NYSERDA has determined, pursuant to New York State Executive Law Article 15-A, that the assessment of the diversity practice of respondents to this procurement is practical, feasible, and appropriate. Accordingly, respondents to this procurement shall be required to include as part of their response, as described in Section III herein, Attachment B, Diversity Practices Questionnaire.

New York State Executive Law Article 17-B, NYSERDA recognizes its obligation under the law to promote opportunities for maximum feasible participation of certified service-disabled veteran-owned business enterprises (SDVOB) in the performance of NYSERDA contracts. Executive Law Article 17-B and its associated regulations require, among other things, that NYSERDA establish goals for maximum feasible participation of New York State Certified SDVOBs in the performance of New York State contracts. The SDVOB participations goals and obligations of the selected Contractor are set forth in the Sample Agreement.

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx . Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractor prior to contractor prior to contractor prior to contractor prior to the taxe. State and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contract

Contract Award - NYSERDA anticipates making one or multiple award(s) under this solicitation, based on proposer submissions. NYSERDA anticipates a contract duration of two years, with three one-year options to renew, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited

discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately two weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Gene Doane: facilitiesmanagement@nyserda.ny.gov NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their

separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area: research to validate any assumptions on current or future revenues, costs. capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments:

Attachment A – Sample Agreement including Exhibit A (template statement of work) and MWBE SDVOB language Attachment B – Diversity Practices Questionnaire

Attachment C – MWBE (Article 15) Provisions for Solicitation Documents

Attachment D – SDVOB (Article 17) SDVOB Solicitation Documents



Flexible Technical Assistance (FlexTech) Consultants Statewide Services Request for Proposal (RFP) 5913

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: May 5th, 2025, by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) requests proposals from firms interested in becoming FlexTech Consultants. The first FlexTech Consultant pool was assembled in 1991 under the New York State Energy Office and has continued in various forms through 2024. This RFP will result in a list of qualified FlexTech Consultants that support NYSERDA initiatives with particular focus on achieving the goals outlined in <u>The Climate Leadership and Community Protection Act</u> (Climate Act). NYSERDA is seeking proposers who can demonstrate technical assistance capabilities across the areas of expertise listed in Section II, which include, energy and/or decarbonization analysis, design, professional services, and climate resiliency. NYSERDA technical assistance offerings provide valuable insights and recommendations to New Yorkers, particularly those who are in disadvantaged communities (DAC), to reduce greenhouse gas (GHG) emissions and energy use as well as improve resiliency and quality of life.

Proposers awarded through this RFP will receive an agreement that will remain in effect until December 31, 2031, with an option for a two (2) year renewal. The agreement does not guarantee work from NYSERDA.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Matthew Christopher at (518) 862-1090, ext. 3064 or by e-mail <u>RFP5913@nyserda.ny.gov</u> or Joanna Moore at (518) 862-1090, ext.3220 or by e-mail <u>RFP5913@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact James Cowman at (518) 862-1090, ext. 3652 or <u>Jim.solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility</u> <u>Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.



I. Introduction

The goal of this RFP is to build a network of NYSERDA FlexTech Consultants who have experience providing technical assistance to commercial, industrial, institutional, and agriculture customers across the state of New York. As New Yorkers continue to feel the increased effects of climate change, challenges in the energy sector evolve, the technical assistance that consultants provide and the programs that support them, must evolve as well. In addition to traditional energy and decarbonization projects, the need for resiliency, redundancy, and safety planning is becoming increasingly important. NYSERDA will contract with the most technically meritorious proposers who demonstrate experience analyzing complex problems, developing cost effective solutions, and presenting tangible next steps to the appropriate stakeholders.

Proposers should demonstrate expertise providing energy efficiency, electrification, and emissions reduction technical assistance services across some, or all the sectors listed above. NYSERDA is particularly interested in proposers who demonstrate work that focuses on heat pump, heat pump readiness (e.g. thermal and electric load reduction, thermal load reshaping via heat recovery and thermal storage, electric infrastructure and service capacity analysis, and other feasibility considerations) and system resiliency in existing buildings, through the analysis and design stages of a project.

Work through this RFP will not be limited to technical assistance for end users, proposers may be asked to aid NYSERDA in program development, technical review, program implementation, and guidance on various NYSERDA projects and programs.

Examples of technical assistance work awarded to FlexTech Consultants through past solicitations, such as RFP 3628, include but are not limited to:

- Indoor Air Quality Pilot program
- Energy to Lead Competition
- Higher Education Playbook development
- Green Jobs Green New York Energy Audit program
- RetroFit Electrification Pilot
- Technical Support for Geothermal and Thermal Energy Networks

The following government entities may access the selected proposers that result from this RFP to provide services consistent with the areas of expertise identified in this RFP, if that entity determines that this procurement met its own internal procurement requirements:

- 1. Any state agency, authority, or other state entity under the Governor's authority;
- 2. Any other branch of government or other political subdivision of New York State not under the Executive authority of the Governor;
- 3. Any local government or other municipal government entity, such as but not limited to:
 - a. Counties
 - b. Cities
 - c. Towns
 - d. Villages
 - e. Hamlets
 - f. Water or electric districts
 - g. Fire districts
 - h. Library districts

II. Services Requested

As a result of this RFP, NYSERDA expects to contract with multiple qualified consultants who demonstrate competency providing technical assistance related to the four (4) areas of expertise listed below. Proposals that demonstrate experience across multiple areas of expertise will be scored favorably, although it is not required to demonstrate competency in all areas. For more detailed



descriptions of each area of expertise and examples of services that may be included in case studies to demonstrate competency, refer to Attachment B – Sector Experience and Areas of Expertise. NYSERDA encourages all consultants that can demonstrate the qualifications and skill sets described within this solicitation to propose.

The types of services requested from awarded FlexTech Consultants will depend on the nature and complexity of the project, NYSERDA's need for services, and the FlexTech Consultants performance. For more information on funding, refer to Section IV.

Proposers may be a single company or team of companies but must, in their response, clearly identify the key employees, subcontractors, or relevant affiliates of all entities who are proposed to fulfill the requirements of this RFP. If a proposer includes a partnering arrangement with third parties in their proposal, the proposal must indicate the lead entity that will contract with NYSERDA and retain sole responsibility for successful completion of the work under a resulting contract.

This list of consultants may be used to support new construction and multifamily work but is not the sole focus of the RFP. The FlexTech Consultants awarded through this solicitation should be prepared to focus on technical assistance for commercial, industrial, institutional, and agricultural, customers within existing buildings. If your intention is to solely focus on new construction and/or multifamily work, you are strongly encouraged not to propose.

When performing future work under this agreement, proposers will not be limited to the example services listed in Attachment B – Sector Experience and Areas of Expertise so long as the services requested are related to energy and/or decarbonization technical assistance. The examples are only intended to provide a basis for proposers to develop case studies per the instructions in Section V.

Areas of expertise:

- 1. Energy and/or Decarbonization Analysis
- 2. Design
- 3. Professional Services
- 4. Climate Resiliency

III. Proposer Eligibility

Minimum eligibility criteria for this solicitation includes:

Proposers must employ a minimum of one licensed Professional Engineer (PE).

IV. Funding Mechanisms and Length of Agreement

A. Umbrella Agreements

Proposers selected through this solicitation will enter a zero-dollar value umbrella agreement with NYSERDA. This umbrella agreement does not guarantee work from NYSERDA but enables NYSERDA to retain FlexTech Consultants to conduct work that aligns with the areas of expertise and broader services included in this RFP and attachments.

NYSERDA will allocate funding via Task Work Orders (TWOs), the amount of work and funding assigned will depend on NYSERDA's needs, FlexTech Consultant expertise, the amount of available work, FlexTech Consultant past performance, current FlexTech Consultant workload, deadline requirements, and the ability of the FlexTech Consultant to provide high quality, cost-effective, and timely services.



Umbrella Agreements awarded through this solicitation will remain in place for up to six (6) years, with the option to renew for up to another two (2) years. Agreements will be negotiated soon after the notification of selection is delivered to successful proposers.

In addition to the termination rights stated in Attachment D – FlexTech Consultant Sample Agreement, NYSERDA reserves the right to cancel umbrella agreements should Consultants fail to adhere to:

- FlexTech Consultant Responsibilities included in Attachment D FlexTech Consultant Sample Agreement
- Any performance criteria included in NYSERDA solicitations and/or TWOs.

B. Task Work Orders

TWOs may be issued to awarded FlexTech Consultants using the following sourcing options, in no specific order:

- 1. FlexTech Consultants may apply to open enrollment technical assistance programs, such as, Flexible Technical Assistance (FlexTech), and On-Site Energy Manager (OsEM). NYSERDA will negotiate a scope of work and budget with the FlexTech consultant and issue a TWO based on the agreed upon scope of work and budget.
- 2. NYSERDA may issue mini bid requests to all FlexTech Consultants who are awarded an umbrella agreement. Mini bid responses will be reviewed by NYSERDA and awarded FlexTech Consultants will be issued a TWO outlining the work to be conducted.
- 3. NYSERDA may issue direct TWOs, not-to-exceed \$200,000, to the highest ranked FlexTech Consultant.
- 4. NYSERDA may issue direct TWOs, not-to-exceed \$50,000, to any FlexTech Consultant.

For additional information on Task Work Orders, refer to Section 3 of Attachment D - FlexTech Consultant Sample Agreement.

v. Proposal Requirements

Proposers must complete the following sections and provide all required supporting documentation. Please structure the proposal to clearly reflect each section. The proposal must be in the following format:

1. Introduction

In three (3) pages or less, describe how your firm's technical expertise will support NYSERDA's efforts in the following areas:

- Achieving GHG emissions reduction goals established in the NYS Climate Act.
- Incorporation of climate resiliency into recommendations for customers.

AND

Discuss your firm's ability to balance multiple projects across multiple disciplines while maintaining timeliness and quality of work.

Subcontractor arrangements only:

Describe in one (1) page or less how having a subcontractor on the proposing team provides added value for your customers and NYSERDA.

2. Organizational Chart and Resumes (Attachment A)

Populate Attachment A - Organizational Chart. List the staff who will comprise your core team conducting work under this umbrella agreement. Awarded FlexTech Consultants will have the opportunity to update organizational charts with additional staff in the future.

Please include individual resumes for all team members included in the Attachment A – Organizational Chart.



3. Sector Experience and Areas of Expertise (Attachment B):

Populate Attachment B – Sector Experience and Areas of Expertise by checking all that apply. Proposers who demonstrate competency across multiple sectors and areas of expertise will be scored favorably.

4. Licenses and Certifications:

Proposers must identify a current staff member that is a Licensed Professional Engineer (P.E.) registered in the State of New York by providing a copy of the staff members P.E. license. The license should not be expired.

Additional relevant licenses and/or certifications will be viewed as favorable. Consultants should document individual staff certifications in the individuals resume. Preferred certifications include:

Association of Energy Engineers (AEE):

- Certified Energy Auditor (CEA)
- Certified Energy Manager (CEM)
- Certified Building Commissioning Professional (CBCP)
- Existing Building Commissioning Professional (EBCP)
- Performance Contracting & Funding (PCF)
- Carbon Auditing Professional (CAP)
- Certified GeoExchange Designer (CGD)
- Certified Measurement & Verification Professional (CMVP)

The American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE):

- Building Commissioning Professional (BCxP)
- Building Energy Assessment Professional (BEAP)
- Certified Decarbonization Professional (CDP)
- Building Energy Modeling Professional (BEMP)
- Certified HVAC Designer (CHD)
- High-Performance Building Design Professional (HBDP)

5. Case Studies:

Case studies and the required one (1) page document referenced in the 5th bullet below will be used to determine technical expertise, team cohesion, and a proposers' ability to present technical information in a succinct manner to stakeholders and will be heavily weighted to reflect this.

Case studies should include examples of recently completed work at existing buildings. Case studies focused solely on new construction or multifamily buildings will not be scored favorably.

Ensure that case studies adequately demonstrate experience across the sectors and areas of expertise selected in Attachment B – Sector Experience and Areas of Expertise. Case studies that demonstrate competency conducting heat pump and heat pump readiness work will be scored more favorably.



Instructions:

- Provide a minimum of one (1) case study for each area of expertise checked on Attachment B – Sector Experience and Areas of Expertise. (Case studies can include multiple areas of expertise)
- Proposals should not exceed six (6) total case studies.
- Individual case studies should not exceed three (3) full pages.
- Number each case study.
- Provide a table that includes the case study name, number, applicable sector, and area(s) of expertise.
- Each case study must be accompanied by a one (1) page document that includes the bullets listed below, with direct responses to each bullet in the order that they are presented.
 - List the areas of expertise and sector(s) that apply to the case study.
 - Describe your customers' goals and describe your process for identifying them.
 - How did you incorporate the customers' goals into your project?
 - List the recommendations and next steps that were identified during your project.
 - Include the qualified personnel who performed work on the project.
 - o List individuals that are included in the organizational chart.
 - Briefly describe the individual's role in the project.
 - Clearly articulate what work was done by your firm if multiple teams contributed to the project.
 - Provide customer reference with contact information.
 - If the case study includes heat pump design services:
 - Describe lessons learned from your design. Have you implemented those lessons learned on future technical analysis and/or designs and if not, how would you?
 - Was your design used during construction?

6. Project Personnel and Billing Rates form (Attachment C)

Proposers must clearly indicate the hourly salary range for each title expected to perform services under an Agreement with NYSERDA. Subcontractor rates and titles must also be included as independent tabs in the Attachment C spreadsheet. Hourly salary ranges should **NOT** include overhead, profit, and other costs. You must fill out rates and titles for all 7 years of the Contract period. Rates are not allowed to be adjusted during the Contract period from what is in the proposal submittal.

Attachment C must also itemize your proposed multiplier, profit (%), and average annual rate escalation (%) expected to be used in all future invoices for the duration of the awarded Contract. Please also include the justification for the proposed annual rate escalation in Attachment C.

Please ensure that the not to exceed hourly rate, minimum and maximum dollar values are wide enough to cover analysis and design services for titles that may have overlapping responsibilities.

FlexTech Consultants selected under this solicitation shall be awarded an Agreement that is valid until December 31, 2031 with an option for a two (2) year renewal.

NYSERDA reserves the right to conduct a rate comparison amongst awarded FlexTech consultants and request changes to rate schedules as applicable. Please note, multipliers over 3 and profit % over 15% will not be accepted.



Once awarded, NYSERDA also reserves the right to allow up to an additional 5% escalation on the relevant hourly rate ranges to accommodate nonroutine and/or innovative Task Work Orders issued under an awarded umbrella agreement.

7. Acceptance of Standard Agreement Terms and Conditions (Attachment D)

Provide a statement that the applicant accepts all terms and conditions in the FlexTech Consultant Sample Agreement – Attachment D. If certain terms and conditions are not accepted, the firm must define these exceptions within the proposal. A redlined agreement should be submitted for such purposes. Please note NYSERDA will only consider exceptions specifically listed in the proposal during contract negotiations. Also, NYSERDA cannot accept any changes to Section 10 – Indemnification; there are no exceptions to this rule.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

VI. Proposal Evaluation (Set forth evaluation criteria).

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria listed below. Within each evaluation criteria below, the sub-bullets are listed in order of importance.

Evaluation Criteria

1. Introduction (15 points)

- a. Introduction adequately demonstrates proposers' ability to align with the following NYSERDA goals:
 - i. Achieving greenhouse gas emissions reduction goals established in the NYS Climate Act.
 - ii. Incorporation of climate resiliency into recommendations for customers.
- b. Proposers' ability to balance multiple projects across multiple disciplines while maintaining timeliness and quality of work.
- c. One page introduction adequately demonstrates proposers' ability to provide quality technical assistance.
- d. If applicable, teaming arrangements between the proposer and subconsultants/contractor(s) are identified; Proposer demonstrates the need for such arrangements and why it was favorable for the proposal.

2. Case Studies (40 points)

- a. Portfolio of case studies adequately demonstrate experience across areas of expertise and sectors checked on Attachment B.
- b. Case studies were recently completed and demonstrate work conducted at existing commercial, industrial, institutional, and agriculture buildings.
- c. One page summary associated with each case study is satisfactorily completed.



- d. Case studies showcase proposer's ability to conduct heat pump and heat pump readiness technical assistance.
- e. Number of case studies provided.
- f. It is clear what work described in the case study was completed by the proposer.
- g. Each case study is concise, well organized, and does not exceed three pages. No more than six (6) case studies were submitted.
- h. Proposer included a table that lists the case study name, number, applicable sector, and area(s) of expertise.

3. Organizational Chart/Resumes (25 points)

- a. Resumes adequately demonstrate the ability to conduct the areas of expertise described in Attachment B.
- b. There is alignment between staff on organizational chart (Attachment A) and the case studies submitted.
- c. Organizational chart includes members from multiple disciplines or teams.
- d. One-page resumes are provided for all personnel included in the organizational chart.
- e. Organizational chart demonstrates design experience.

4. Licenses and Certifications (10 points)

- a. Number and diversity of relevant licenses/certifications held by team members.
- b. At least one staff member has a Certified Geo-Exchange Designer certification.

5. Rates Schedule (5 points)

a. Rate schedule (Attachment C) is complete and reasonable compared to other proposers, based on regions served.

6. Proposal Responsiveness (5 points)

a. Proposal submitted is well organized, complete, comprehensive, and concise.

Program Policy Factors

NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

- The degree to which the fundable proposers provide full coverage for each area of expertise, as described in Section II, to NYSERDA and the customers of New York State.
- There is diversity amongst the sectors served.
- The degree to which there is diversity in geographic location served to best achieve the overall goals and objectives of the Program.

VII. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are



Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

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State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractor prior to contractor prior forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration through December 31, 2031, with an option for a two (2) year renewal, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions.



Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 12 weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting <u>Matthew.Christopher@nyserda.ny.gov</u> NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in



which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including guestions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.



VIII. Attachments:

Attachment A – Organizational Chart Attachment B – Sector Experience and Areas of Expertise Attachment C – Project Personnel and Billing Rates Attachment D – FlexTech Consultant Sample Agreement



Proposals Due: November 20, 2024, 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA or the Authority) is seeking insurance broker services to meet NYSERDA's property, liability, cyber, and certain other insurance needs and to advise NYSERDA on addressing risk management requirements that are in the best interest of NYSERDA.

Proposers must be duly licensed by, and in good standing with, the New York State Insurance Department. Proposers must have experience in providing broker of record services for commercial organizations, and preferably governmental or not-for-profit organizations. The awarded broker or brokers will be responsible for assisting NYSERDA will all aspects of its current insurance coverages, including but not limited to placement of the Authority's various policies, providing professional guidance, assessing and evaluating risk, advising on new insurance programs, and additional services as described in Section III below.

NYSERDA intends to make one award under this solicitation but reserves the right to make more than one, for a period of one year with six one-year options to renew.

Proposers will be evaluated on their qualifications and experience.

Questions on the RFP will be accepted through November 13, 2024. A list of Frequently Asked Questions (FAQs) will be posted on NYSERDA's funding opportunities page if questions are received. Questions should be sent to Designated Contacts Peter Mahar at <u>PeterMaharRFP5916@nyserda.ny.gov</u> or James Cowman at <u>JimSolicitations@nyserda.ny.gov</u> as discussed below.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Peter Mahar, Vice President, Finance and Controller, at (518) 862-1090, extension 3224 or by e-mail PeterMaharRFP5916@nyserda.ny.gov. If you have contractual questions concerning this solicitation, contact James Cowman at (518) 862-1090, extension 3652 or JimSolicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contact (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current

Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u> .

I. Introduction

The New York State Energy Research and Development Authority (NYSERDA) is a public benefit corporation established pursuant to Title 9 of Article 8 of the Public Authorities Law of the State of New York.

Information on NYSERDA's programs is contained in the Strategic Plan available on its website at https://www.nyserda.ny.gov/About/Publications/Program-Planning-Status-and-Evaluation-Reports/Strategic-Outlook. The most recent audited financial statements for the fiscal year ended March 31, 2024 are available at https://www.nyserda.ny.gov/About/Publications/Program-Planning-Status-and-Evaluation-Reports/Strategic-Outlook. The most recent audited financial statements for the fiscal year ended March 31, 2024 are available at https://www.nyserda.ny.gov/About/Publications/NYSERDA-Annual-Reports-and-Financial-Statements.

NYSERDA currently maintains insurance policies for Cyber, Property, Fuel Inventories, Liability/Umbrella (excess) liability, Long Term Disability, Family Paid Leave, and Worker's Compensation with coverage amounts and terms as summarized in Attachment D.

II. Eligibility and Minimum Qualifications

Proposers must be duly licensed by, and in good standing with, the New York State Insurance Department. Proposers must have experience in providing broker of record services for commercial organizations, and preferably governmental or not-for-profit organizations. Proposers must describe and demonstrate their expertise and experience in placing insurance for each of the policies currently maintained by NYSERDA, included in Attachment D.

III. Program Requirements

The awarded broker or brokers will be responsible for assisting NYSERDA will all aspects of its current insurance coverages, including but not limited to:

- Placement of the Authority's various policies including the analysis of the current existing structure with an overview of the proposed renewal approach to achieve the best terms and conditions, coverages, and placement of the various policies. Proposer shall be subject to NYSERDA's competitive procurement process. The Broker shall not place any insurance on behalf of NYSERDA unless so authorized in writing by NYSERDA. See Attachment D for current policies.
- 2. Provide professional guidance on limits of liability using analytical tools and benchmarking data.
- 3. Assist the Authority in assessing and evaluating risks to the Authority and how to deal with those risks and insure them where possible. The Broker shall negotiate on behalf of NYSERDA with insurance carriers.
- 4. Advise the Authority on the availability, appropriateness of existing, revised, and new insurance programs and products as well as their placement in order to respond to changing exposures and changes in available insurance coverages.
- 5. Verify that all requested policies, endorsements and billings, as issued, conform to what the Authority required and was agreed to.
- 6. Prepare required insurance certificates, auto identification cards, and insurance binders where applicable.
- 7. Monitor insurance company claims' services and submit notice of all known claims as soon as practical and where applicable.
- 8. Monitor insurance company services such as inspections where necessary.

- 9. Address and, on a best-efforts basis, resolve coverage questions/disputes, in a timely and amicable manner.
- 10. Additional consulting services as requested, which may vary and evolve over time.

IV. Proposal Requirements and Format

Proposals should not be excessively long or submitted in an elaborate format that includes expensive binders or graphics. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, the RFP number, and the page number. NYSERDA may request additional data or material to support proposals.

All proposals submitted in response to this RFP shall become the property of NYSERDA.

Proposal Format

To facilitate comparison of proposals, proposers must submit proposals in a format that corresponds to the following outline:

Section 1. Introduction: Provide a description of the proposing broker, its services, its prior experience with NYSERDA if any, and its overall qualifications serving New York public benefit corporations, New York state-affiliated entities, or organizations otherwise similar to NYSERDA. Information provided in this section should include, but not be limited to number of years providing similar services; number of employees; and approximate number of clients. Proposer should submit relevant documentation indicating proof of current licensure and good standing in New York State. For national or multi-office locations, provide information on both a firm-wide basis as well as the office from which the account will be serviced.

Section 2. Staffing: Identify the proposed account executive and any other staff who will provide regular services to NYSERDA in providing the insurance broker services described herein. For each person identified, include information indicating the length of time with the agency/company, length of service in insurance or risk management, approximate number of clients served, and any professional/associate designations.

Section 3. Qualifications and Relevant Experience: Briefly describe the agency/company's qualifications and relevant experience in providing insurance programs as described in this RFP and for organizations similar in size and risks to that of NYSERDA. Based upon your review of information about NYSERDA's programs and services and its existing insurance coverages, provide any comments or suggestions for NYSERDA's consideration for the specific insurance coverages to be included if an award is made under this RFP. Please include experience with emerging issues (e.g., cybersecurity, artificial intelligence) and clean energy, if any.

Section 4. References: Provide three (3) references, preferably public sector, from customers currently or recently receiving insurance coverages from the agency/company. For each reference, provide an individual contact person name, address, and telephone number.

V. Term

The term of the broker services will be effective for the fiscal year beginning April 1, 2025, and ending March 31, 2026, and with options to renew at one-year increments for the next six fiscal years ending March 31, 2032.

In compliance with §139-j and §139-k of the State Finance Law (see Section VII, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

VI. CONTRACTOR SELECTION AND PROPOSAL EVALUATION

A. Proposal Evaluation and Contractor Selection

Proposals received by the due date will be evaluated by a panel of subject matter experts. The panel will evaluate the qualifications and experience of each proposer to provide the insurance brokerage services requested according to the evaluation criteria are listed below:

Proposer Experience and Qualifications

a. Background of the insurance brokerage company.

b. Experience in providing insurance services to organizations similar to NYSERDA including public sector clients.

c. Resources available to the firm, including number of employees, number and location of offices, and affiliated companies.

d. Past performance of firm and staff.

e. Background and experience of account executive and other support personnel, including professional qualifications and length of time working with the agency, and length of time working in insurance or risk management services.

- f. Past experience with NYSERDA, if any.
- g. Strength and relevance of references.

Responsiveness to the Request for Proposal

- a. Requested information included and thoroughness of response.
- b. Understanding and acceptance of the services requested.
- c. Clarity and conciseness of the response.
- d. Demonstrated understanding of risk management issues facing NYSERDA, including any observations or recommendations on NYSERDA's current coverages.

Proposers should mark confidential information, if any, in accordance with Section VII below.

Proposals must meet the Proposal Requirements as articulated in Section IV: Proposal Requirements and format. Proposals that fail to meet one or more of the criteria may be determined to be non-responsive and may be disqualified from further consideration by the evaluation panel.

Proposers must acknowledge that they are able to place all lines of coverage as outlined in Attachment D. Proposals that do not acknowledge or cannot meet this requirement will be deemed nonresponsive.

VII. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

New York Executive Law Article 15-A - NYSERDA is required under the law to promote opportunities for maximum feasible participation of certified minority-and women-owned business enterprises and the employment of minority group members and women in the performance of NYSERDA contracts. The MWBE participation goals and obligations of the selected Contractor are set forth in the Sample Agreement.

New York State Executive Law Article 17-B, NYSERDA recognizes its obligation under the law to promote opportunities for maximum feasible participation of certified service-disabled veteran-owned business enterprises (SDVOB) in the performance of NYSERDA contracts. Executive Law Article 17-B and its associated regulations require, among other things, that NYSERDA establish goals for maximum feasible participation of New York State Certified SDVOBs in the performance of New York State contracts. The SDVOB participations goals and obligations of the selected Contractor are set forth in the Sample Agreement.

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award – NYSERDA anticipates making one award but is not limited in making multiple awards under this solicitation. It may award a contract based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each offer should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the submitted proposal (see Proposal Checklist). Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately four weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its

subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

VIII. Attachments:

- Attachment A Article 15-A (MWBE) Provisions
- Attachment B Article 17-B (SDVOB) Provisions
- Attachment C Current Insurance Limits

Attachment D - Sample Agreement



Inform Transmission Pre-Development Research Request for Information (RFI) 5925 No Funding is Associated with this

Solicitation

Responses Due December 20, 2024, by 3:00 PM Eastern Time

The purpose of this Request for information (RFI) is to invite stakeholders engaged in or impacted by offshore wind transmission development to identify opportunities to develop New York City offshore wind transmission projects more efficiently and effectively. In particular, NYSERDA seeks information on potential activities that could reduce transmission project permitting costs and timelines.

NYSERDA does not intend to publish responses to this RFI. NYSERDA may share responses with New York State and federal agencies. NYSERDA may share an aggregation of responses, in which the identity of the respondent is not disclosed, with the public or NYSERDA partners.

Respondents are not required to answer all questions and should focus on questions relevant to their field of expertise.

Comments responding to this RFI are due by December 20, 2024 at 3 p.m. ET and should be sent to <u>OSWCablesAssessment@NYSERDA.ny.gov</u> with the subject line "OSW Transmission RFI". NYSERDA may reach out to respondents to seek clarifications. If you have any technical questions regarding this RFI, please contact Bethany Meys at <u>OSWCablesAssessment@nyserda.ny.gov</u> or 518-862-1090, ext. 3450.

If changes are made to this RFI, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>www.nyserda.ny.gov/Funding-</u> <u>Opportunities/Current-Funding-</u> <u>Opportunities.aspx</u>)

I. Background

The Climate Leadership and Community Protection Act ("Climate Act"), enacted in 2019, commits New York State to 9GW of offshore wind energy by 2035. In support of implementing the Climate Act and the associated Accelerated Renewable Energy Growth and Community Benefit Act, NYSERDA and New York State Department of Public Service (DPS) developed the 2021 Power Grid Study, which concluded that interconnecting 9 GW of offshore wind by 2035 is achievable but will require ongoing and targeted coordination and planning with agencies and other stakeholders to identify feasible solutions to address transmission cable routing limitations.

In 2022, the New York State Public Service Commission (Commission) <u>identified</u> a Public Policy Requirement driving the need for additional transmission facilities to deliver the output of offshore wind generating resources to New York City interconnection points. The Commission referred the Public Policy Requirement to the NYISO for the solicitation and evaluation of potential solutions. NYISO released the <u>New York City Offshore Wind Public Policy Transmission Need Project</u> <u>Solicitation</u> (NYC PPTN) for at least 4,770 megawatts (MW) of incremental offshore wind generation injected into New York City (Zone J), which closed in July of 2024.

To support efficient offshore wind development, NYSERDA, working with the New York State Department of Public Service (DPS) and other New York State agencies, published the <u>New York</u> <u>Offshore Wind Cable Corridor Constraints Assessment</u> to understand how offshore wind transmission cables could be sited in New York State waters, at landfall, and along overland routes.

The Assessment identified potential constraints to OSW transmission cables in the Nwe York City Harbor related to space limitations, marine geology, recreational and commercial fishing, vessel traffic, linear utilities, aquatic biological resources and sensitive habitats, waterfront infrastructure, and shipwrecks. Addressing these constraints may necessitate strategies such as the use of site-specific engineering strategies, time of year restrictions to protect sensitive species, buffers around existing infrastructure, and communication with affected communities and industries. NYSERDA and DPS Staff also convened a working group of State and federal agencies to develop and publish Lists and Timeframes of Potentially Applicable Permits, Approvals, and Consultations relevant to the pending NYC PPTN solicitation.

To advance responsible and cost-effective OSW development, the State has taken a proactive approach to investing in predevelopment activities and stakeholder engagement. Conducting predevelopment research has proven effective in accelerating development timelines. For example, in 2019, NYSERDA deployed two metocean buoys more than 40 miles off New York's coast in Bureau of Ocean Energy Management (BOEM) Draft Wind Energy Areas (WEA) to collect data for two years. NYSERDA has also funded digital aerial surveys for wildlife over three-years at a planning level, collecting more than 3.5 million images and providing broad scale contemporary data about the seasonal, interannual, and spatial distributions of wildlife in the New York Bight. In 2020, NYSERDA also invested in planning level geophysical investigations of BOEM Draft WEAs to understand site conditions. Data collected from these surveys has been used by OSW developers to reduce lease holder uncertainty at the time of offtake in order to reduce the cost of offshore wind energy and accelerate the deployment of OSW. This data has helped advance design and installation requirements, reduce site assessment activities timelines, and inform Site Assessment Plans (SAP) and other permits required for renewable energy activities.

With this RFI, NYSERDA would like to identify areas for research that could inform the eventual siting of future offshore wind transmission projects.

II. Information Requested

NYSERDA is seeking information about areas of research that will assist both the transmission developer and the involved agencies in the future permitting process for the selected project, whether that process is conducted under Article VII or Article VIII of the Public Service Law. NYSERDA anticipates that permitting process will entail careful identification of the environmental impacts related to the cable route and evaluation of approaches to minimizing or mitigating those impacts. While processes will focus on the specifics of a transmission project, there may be areas of research or data collection that could fill gaps in existing data sets, or enhance agencies' understanding of mitigation techniques, or quantify the long-term effects of transmission construction on impacted resources. NYSERDA is asking stakeholders to identify topics for pre-development research that could inform the permitting process and thereby reduce its overall timeline. Please answer any of the following questions that are relevant to your interests.

- 1. Are there information gaps or research needs that could be addressed to support the permitting of offshore wind transmission into Zone J?
 - a. To help NYSERDA better understand the value of addressing these information gaps, please answer the following questions to the best of your ability:
 - i. How would this activity inform, de-risk, and/or streamline specific regulatory, permitting, or other approvals?
 - ii. What specific parameters or thresholds of data are needed to address regulatory requirements or other information needs?
 - iii. When would this activity be most applicable for industry or regulatory decision making?

- iv. Are you aware of any ongoing efforts to address this information gap?
- 2. Are there additional permitting limitations that were not identified in the Lists and Timeframes of Potentially Applicable Permits, Approvals, and Consultations for offshore wind transmission cables for Zone J that should be considered?
 - a. What specific regulatory or permitting processes have you found to be the most timeconsuming or challenging when siting cables for offshore wind or other transmission projects?
 - b. Would the availability of additional data or information address any of those challenges?
 - c. What data or information would you recommend be collected to support transmission permitting in coastal areas?

III. How Comments Will be Used

This RFI may inform future RFPs from NYSERDA, workstreams of one or more of the State's <u>offshore</u> <u>wind technical working groups</u>, or the work of the Cable Working Group composed up State and federal agency representatives.

IV. General Conditions

Proprietary Information

Careful consideration should be given before confidential information is submitted to NYSERDA as part of your response. Review should include whether it is critical for understanding responses, and whether general, non-confidential information, may be adequate. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the responder wishes to have treated as proprietary, and confidential trade secret information, should be identified, and marked as "Confidential" or "Proprietary" as the first word in that response. This information should include a written request to exempt it from disclosure, including a written statement of the reasons why the information should be exempted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-//media/Files/About/Contact/NYSERDA-Regulations.ashx.

However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Contract Award

This solicitation for information (RFI) will not result in the award of any contract for goods or services. NYSERDA anticipates collecting and analyzing RFI responses to inform potential future contracts. Respondents are advised that all costs associated with this RFI response will be solely at their expense.

Limitation

The information gathered by NYSERDA will be advisory only and is not binding on NYSERDA or any other state agency, office, commission, or public authority. Responses will become the property of NYSERDA. Any actions recommended by NYSERDA will be subject to all applicable laws, including procedural, regulatory and environmental review requirements. This RFI is neither a contract offer, nor a request for proposals and does not commit NYSERDA to award a contract, pay any costs incurred in preparing a response, or to procure or contract for services or supplies. Respondents are encouraged to respond to this RFI; however, failure to submit a response will not impact a

respondent's ability to respond to any future competitive solicitation process, or influence the selection of a proposer going forward or affect its rights and obligations under any applicable laws or in any legal proceeding. NYSERDA reserves the right to discontinue or modify the RFI process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction or negotiation with one or more respondents.



Advanced Nuclear Request for Information (RFI 5946)

Responses Preferred by: December 16, 2024

The purpose of this Request for Information (RFI) is to identify entities either already pursuing, or interested in, a potential role in advanced nuclear energy technology development in New York, and to request details on such roles. This will help to support consideration of any next steps New York State may take in this regard.

Potential Respondents: Stakeholders interested in using advanced nuclear solutions to serve their energy needs, supply chain entities, (potential) host communities, workforce entities, project developers, financing/funding entities and those working on research and development. This RFI is not aimed at input regarding nuclear power and its role in New York as such. NYSERDA has commenced a process to collect that feedback, as well as views on a range of issues related to nuclear energy, separately through a public comment process relating to the Draft Blueprint for Consideration of Advanced Nuclear Energy Technologies.¹

As regards advanced nuclear generation projects, consideration in this RFI is restricted to New York Independent System Operator (NYSISO) Control Area Load Zones A-F.² Consideration of all other aspects addressed here (such as energy consumers, supply chain, workforce) extends to all parts of New York State.

We encourage responses to this RFI by **December 16, 2024** through NYSERDA's <u>Online Portal</u>. We will accept submissions thereafter as well.

I.Introduction

The Climate Leadership and Community Protection Act (Climate Act) has set out the key targets and timeline for decarbonization in New York. In September 2024, the Future Energy Economy Summit put forward actions and needs associated with advancement of a decarbonized grid in New York State, acceleration of renewable energy development, as well as advancement of the technologies that will be necessary to enable a deeply renewable grid. Additionally, new economic development opportunities in the State in high tech manufacturing and Artificial Intelligence (AI) as a result of federal laws and policies are increasing the need to look at new technologies that can supplement renewable energy while

¹ The Draft Blueprint is available here: <u>https://www.nyserda.ny.gov/ny/Future-Energy-Economy-Summit</u>. The comment period for the Draft Blueprint closed on November 8, 2024. Further opportunities for public comment on matters raised in the Draft Blueprint will be made available in due course.

² See <u>https://www.nyiso.com/documents/20142/1397960/nyca_zonemaps.pdf/8c3807e1-5bab-ab44-3c71-</u> 2c8e61b5748b

providing the power quality and density necessary to support that economic growth and advancing New York's energy and environmental goals. New York is already well along the path to unlock the contribution from a wider range of energy efficiency and renewable energy solutions towards achieving these targets. Consideration of action in respect of other clean energy technologies, including advanced nuclear energy technologies, has now commenced at multiple levels, including through:

- New York's State Energy Plan, which commenced in September 2024 and will address all parts of the New York energy sector; https://energyplan.ny.gov/
- The Public Service Commission proceeding CASE 15-E-0302 Proceeding on Motion of the Commission to Implement a Large-Scale Renewable Program and a Clean Energy Standard,⁴ which includes consideration of the target of zero emissions in the electricity sector by 2040, as set out in the Climate Act; and
- The Draft Blueprint for Consideration of Advanced Nuclear Energy Technologies (as referenced above), published by NYSERDA in September 2024.

These processes will take time, and require – in particular as regards new nuclear energy – careful assessment not only of the opportunity for advanced nuclear technologies to make a potentially significant contribution towards New York decarbonization needs while at the same time boosting economic development, but also of the risks and challenges, ensuring that any new nuclear development would responsibly manage and address concerns such as around siting, safety, community interests, and waste.

At the same time, important developments are also underway outside New York. Other states and jurisdictions are already starting to develop new nuclear development projects. The federal government is developing programs that offer potentially significant levels of support in particular to states that act quickly. Market forces are teaming large power and industrial heat users with dedicated nuclear generation development. New York must be ready to leverage and respond to these opportunities as soon as possible where they make sense.

Within this context, this RFI invites any entities considering developing projects related to nuclear energy in New York or with a direct potential interest in such projects to identify themselves and provide initial information on their expected or potential level and type of involvement. This includes energy consumers seeking advanced nuclear solutions (users of large electric load, industrial heat, hydrogen, etc.), (potential) host communities, financing/funding entities, nuclear generation project developers, those operating in the supply chain and workforce development sectors that would contribute to the development and operation of nuclear projects, and those interested in advancing the nuclear industry through various research and development areas.

As regards nuclear power generation projects, consideration in this RFI is restricted to NYISO Zones A-F,⁵ though consideration of all other aspects addressed here (e.g., energy consumers, supply chain, workforce) extends to all parts of New York State.

³ <u>https://energyplan.ny.gov</u>

⁴ <u>NYSDPS-DMM: Matter Master</u>

⁵ See <u>https://www.nyiso.com/documents/20142/1397960/nyca_zonemaps.pdf/8c3807e1-5bab-ab44-3c71-</u> 2c8e61b5748b

II.Responding to this RFI

This RFI will remain open, and responses may be submitted, until further notice. However, **responses are preferred and encouraged by December 16, 2024**, in order to support timely consideration and appropriate follow-up.

The RFI is also posted on this website for public access: <u>Current NYSERDA Opportunities</u>. Any updates or modifications will be posted at this website.

Responses to the RFI should provide the information listed in Section IV below and should be submitted through NYSERDA's <u>Online Portal</u>. The portal enables responses to be submitted as files in .docx or .pdf format. Responses may alternatively be submitted by regular mail to: Alyse Peterson, NYSERDA, 17 Columbia Circle, Albany, NY 12203.

NYSERDA may reach out to respondents to seek clarifications as well as to pursue follow-up dialogue on the issues raised in responses.

If you have technical questions regarding this RFI, please contact <u>NuclearRFI@nyserda.ny.gov</u>.

III. Content of Response

Responses should be concise and only address the areas/ questions below where the respondent has a particular interest. Please limit your response to 10 pages at most.

The following information and items should be included in every response to this RFI:

- Respondent's name, affiliation, title, and primary contact information.
- Identify and provide general background about your organization, as relevant to this RFI.
- The RFI question number(s) to which responses are provided.

Confidentiality Note: NYSERDA does not intend to publish responses. However, if you believe that portions of your submission meet the exceptions for disclosure set forth in the Freedom of Information Law (FOIL), specifically, NY Public Officers Law section 87(2), please mark them "Confidential" or "Proprietary" and provide the justification required by law with your submission. NYSERDA will process such requests under the procedures included in FOIL (NY Public Officers Law Article 6) and NYSERDA's FOIL regulations as detailed below. FOIL includes an exception from disclosure under section 87(2)(d) for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." see NY Public Officers Law section 89(5) and the procedures set forth in 21 NYCRR Part 501.

IV. Information Requested

Below are a series of questions for consideration. Respondents are not required to address all questions or subject areas. Respondents should focus on questions relevant to them. To the extent respondents have already engaged with NYSERDA on any of the issues raised below, while responses may be concise as appropriate, responses are still requested to enable NYSERDA to consider a consistent level of initial input from all respondents. To the extent a respondent has already responded to any of the below questions in response to the draft Blueprint for Consideration of Advanced Nuclear Technologies

published on September 5, 2024, feel free to refer to such response. Please see the note in section III above regarding marking of submissions as confidential.

Electric Load Energy Consumers Seeking Advanced Nuclear Solutions

- 1. Are you an entity (i) considering establishing or expanding operations in New York that would imply significant levels of new load, for which you are considering using advanced nuclear energy technologies, or (ii) considering transitioning current operational load in New York to advanced nuclear energy technologies? If so:
 - Please summarize your (expected) needs as regards load/capacity and timeline;
 - Please summarize the factors that influence your choice of technology option between advanced nuclear energy technologies or other potential sources of power;
 - Please summarize any steps you may have already taken to pursue the option of advanced nuclear energy technologies to serve your load needs in New York, such as establishing links with advanced nuclear power plant developers or narrowing down a preferred nuclear technology option;
 - Please indicate what role New York State should play, including facilitating partnerships with developers and other relevant partners;
 - Please indicate the extent to which your entity currently operates or is based in New York or in other states/ overseas. To the extent you are not currently (fully) based in New York, please indicate what potential you see for your company to expand your operation in, or move your operation to New York, depending on the level of nuclear deployment that New York might decide to pursue. Please indicate whether this is a conversation your company would be interested in pursuing in more detail with New York State.

Consumers of Other Energy Applications Seeking Advanced Nuclear Solutions

- 2. Are you an entity considering establishing, transitioning, or expanding operations in New York for which you are considering using nuclear energy to produce industrial heat, hydrogen, or other applications? If so:
 - Please summarize your (expected) project, use case and timeline;
 - Please summarize the factors that influence your choice of nuclear energy for this project;
 - Please summarize any steps you may have already taken to pursue the option of nuclear energy to serve your needs in New York, such as establishing links with nuclear energy developers or narrowing down a preferred nuclear technology option;
 - Please indicate what role New York State should play, including facilitating partnerships with developers and other relevant partners.
 - Please indicate the extent to which your entity currently operates or is based in New York or in other states/ overseas. To the extent you are not currently (fully) based in New York, please indicate what potential you see for your company to expand your operation in, or move your operation to New York, depending on the level of advanced nuclear energy technology deployment that New York might decide to pursue. Please indicate whether this is a conversation your company would be interested in pursuing in more detail with New York State.

Supply Chain

- 3. Are you an entity that either produces or supplies products, services, or components that would be needed for the advanced nuclear energy industry and/or design, development, fabrication, construction, operation or maintenance of advanced nuclear energy projects in New York? If so:
 - Please briefly describe the aspect of the supply chain your company operates in, the products/services provided, level of current activity/sales in the market, number of employees, key supply chain partners, and any other relevant information.
 - Please indicate the extent to which your entity currently operates or is based in New York or in other states/ overseas. To the extent you are not currently (fully) based in New York, please indicate what potential you see for your company to expand your operation in, or move your operation to New York, depending on the level of nuclear deployment that New York might decide to pursue. Please indicate whether this is a conversation your company would be interested in pursuing in more detail with New York State.

Host Communities (for Nuclear Reactor or Supply Chain Project)

- 4. Are you a municipality, economic development organization, or community organization either (i) serving a community potentially interested in hosting a new advanced nuclear reactor or supply chain project, or (ii) serving a community that you believe is or could be under consideration by developers as a potential host site for a new advanced nuclear reactor or supply chain project? If so:
 - Please provide a summary describing your organization and identify the community (town or otherwise) with regard to which you are responding.
 - Please summarize the view of your organization and the spectrum of views you believe exists in the community you are serving with regard to new advanced nuclear development in the community in question. Please indicate in particular:
 - What potential benefits for your community you see, or what benefits you believe the community would require in order to be supportive;
 - Any concerns your organization or the community it serves has, as well as what it would take to address such concerns.
 - Please identify and describe any potential properties or sites in the community in question, including brownfield sites, that may be suitable for hosting a new advanced reactor project or supply chain project. Please include acreage, proximity to power infrastructure, proximity to any existing thermal load or manufacturer, and any other information you feel will be useful in this context.
 - Please indicate what type of engagement, information or other support New York State should offer to your organization and the community it serves in taking forward nuclear development.
 - If you know or believe that a specific new advanced nuclear energy technology project may be under consideration for a specific host community, please provide any details that you are aware of in regard to such project, including the site and the parties involved in developing it, and add any more specific views with regard to such project.

Workforce

5. Are you an entity (union, trade school, 2 or 4-year college, university, etc.) that represents or trains (or is interested in training) workforces relevant to design, licensing, construction, operation, or

maintenance of new advanced nuclear energy projects in New York? This can include, but is not limited to trades, STEM fields, and management/administration. If so:

- Please briefly describe the workforce and your role.
- Please describe education, certification, training and apprenticeship programs you provide or are interested in providing. Please include the timeline associated with workforce readiness.
- Please indicate what level of ability or capacity you have to supply this workforce. Please indicate what it would take to create or expand workforce development capacity, and what role New York State should play in this.
- If you are based or are currently providing services only outside New York, please indicate to what extent your services could contribute to a workforce in New York.

Nuclear Energy Generation Projects

- 6. Consideration of advanced nuclear energy generation projects in this RFI is limited to NYISO Zones A-F. Are you a company / organization / EPC provider / utility / financing entity that is developing, or considering developing (as applicable in partnership with others) one or more new advanced nuclear energy generation project(s) in the area of NYISO zones A-F in New York? If so, please summarize:
 - The potential project (size, location, technology, use case, etc., to the extent known) and its stage of development and expected next steps/ timeline;
 - Your interest/ involvement/ role;
 - Other key partners involved (to the extent known);
 - Any role you see for NYSERDA and New York State government as a whole in supporting or working with you on this project, both in the near term and subsequently;
 - Please indicate the extent to which your entity currently operates or is based in New York or in other states/ overseas. To the extent you are not currently (fully) based in New York, please indicate what potential you see for your company to expand your operation in, or move your operation to New York, depending on the level of nuclear deployment that New York might decide to pursue. Please indicate whether this is a conversation your company would be interested in pursuing in more detail with New York State.

Research & Development

- 7. Are you a laboratory, university, or private entity that is either currently performing or interested in performing R&D in the nuclear industry? This can include, but is not limited to materials testing, innovative ways to obtain uranium, or advancing fusion technology. If so, please summarize:
 - The R&D being done or planned to be done;
 - Any key partners involved (to the extent known);
 - Any R&D areas in the nuclear industry that you believe are not being pursued to a sufficient extent.

Disclaimer

The information gathered by NYSERDA will be advisory only and is not binding on any state agency, office, commission, or public authority. Any actions recommended by NYSERDA will be subject to all applicable laws, including procedural, regulatory, and environmental review requirements. This RFI is neither a contract offer nor a request for proposals and does not commit NYSERDA to award a contract, pay any costs incurred in preparing a response, or to procure or contract for services or supplies. Respondents are encouraged to respond to this RFI; however, failure to submit a response will not impact a Respondent's ability to respond to any future competitive solicitation process (if any) for projects, or influence the selection of a service provider going forward or affect its rights and obligations under any applicable laws or in any legal proceeding. NYSERDA reserves the right to discontinue or modify the RFI process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction or negotiation with one or more Respondents. All costs associated with responding to this RFI will be solely at Respondents' expense.



"Virtual Energy Assessment Solution" Request for Proposal RFP 5955 NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: (February 18, 2025) by 3:00 p.m. Eastern Time*

Summary

Under the Climate Leadership and Communities Protection Act (CLCPA) of 2019, New York State has established some of the nation's most aggressive energy efficiency and decarbonization goals. NYSERDA seeks to implement a residential Virtual Energy Assessment program which can rapidly scale the delivery of residential energy assessments, improve the customer experience, and provide a path to a clean energy future. NYSERDA seeks a Virtual Energy Assessment tool that can provide an unbiased comprehensive report in a timely manner that highlights specific measure upgrades with estimated rebates and savings to support New York State residents in making informed decisions on energy efficiency and electrification upgrades. The Virtual Energy Assessment experience should seamlessly integrate with the existing NYSERDA MyEnergy tool.

The primary goals of the Virtual Energy Assessment are to;

- Establish a standardized virtual energy assessment and customer engagement approach which can be used in the future to rapidly scale delivery of energy assessments and improve the customer engagement process to put homeowners statewide on the path to a clean energy future.
- Develop a way to serve residents at scale with a home energy assessment experience that has the potential to adhere to the assessment requirements of the Green Jobs Green New York (GJGNY) Act of 2009.

The initiative seeks to fund a single Contractor to address the following key issues:

- Support residential Virtual Energy Assessments across New York State.
- Provide measure recommendations resulting from Virtual Energy Assessment to drive consumer decision-making.
- Provide insights to support the evolution of New York State's residential programs and • achievement of our clean energy, affordability, and environmental equity goals.
- Support remote lead generation for energy efficiency and clean energy projects by providing actionable information to their customers.

An informational webinar for bidders is scheduled for January 22, 2025 11am-12pm est. The following link should be used to register for the webinar:

https://nyserdany.webex.com/weblink/register/rab92f14332928c88d86a3fecca519d85

Potential proposers are encouraged to submit questions via email before the webinar. Please email any questions to: RFP5955@nyserda.ny.gov



Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website

(https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Steven Wagner (Primary Designated Contact) at (212) 971-5342, ext. 3545 or by e-mail RFP5955@nyserda.ny.gov or Keith Bohling (Secondary Designated Contact) at (518) 862-1090, ext. 3491 or by email RFP5955@nyserda.ny.gov (for technical questions). If you have contractual questions concerning this solicitation, contact James Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or by email Soliciations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see Solicitation Proposal and Vendor Responsibility Questions.pdf for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx.

I. Introduction

Background:

From 2021 through 2024 NYSERDA ran a series of demonstration pilots with a goal to understand how a standardized remote/virtual energy assessment and customer engagement approach could rapidly scale the delivery of energy assessments, improve the customer experience, and provide a path to a clean energy future.

NYSERDA is now ready to move forward with a statewide Virtual Energy Assessment Program and seeks proposers that offer a scalable virtual energy assessment approach to provide residents with detailed information about their homes, customized recommendations for energy efficiency improvements, and connect them to resources to take action.

For the purposes of this funding opportunity, the following definitions are established:

Remote Assessment: Conduct building assessments remotely by engaging with customers using tools such as online screening surveys with customer entered data, video conferencing, phone interviews, photos, etc.

Virtual Assessment: Software that collects and analyzes public data sets to deliver and assessment report, prospect for leads, develop a building model, prescreen customers, and/or develop preliminary energy efficiency and electrification recommendations.



Virtual energy assessment products and service providers are invited to apply. NYSERDA is not looking to contract with remote energy assessment products. Any products considering the use of AI must comply with NYSERDA specific requirements found here: <u>https://www.nyserda.ny.gov/About/Doing-Business-with-NYSERDA</u>

II. Solution Requirements

NYSERDA seeks a market-ready solution to accelerate deployment of a Virtual Energy Assessment tool for residential buildings at scale across New York State. A market-ready solution includes products that are currently available and can be used as is (i.e. "off the shelf"), or are readily adaptable to meet the needs of the New York State market for the proposed project with minimal investment in tool, software, or product development. Under this funding opportunity, NYSERDA seeks to rapidly scale adoption of Virtual Energy Assessment strategies to increase residential energy efficiency market engagement and lead to sales of energy efficiency and clean energy home improvements. NYSERDA is not seeking to offer remote energy assessments with this solicitation.

The Virtual Energy Assessment tool selected should include the following features with a primary focus on being able to collect and analyze available data to create an easy-to-understand virtual home energy assessment with limited to no homeowner data entry needed to produce initial results with the capability for homeowner inputs to true up data that may be incorrect, incomplete, or out of date.

1) Homeowner Experience

- Available to resident on desktop or mobile device without limitations to operating system
- Resident ability to update incorrect or out-of-date home data.
- Ability to model homes, including existing heating, cooling, and base loads before and after recommended improvements, with or without utility energy consumption data.
- Resident (or contractor) ability to choose a limited number of basic home energy efficiency upgrades including but not limited to air sealing, insulation, other weatherization upgrades, and HVAC to see potential energy savings scenarios based on selections.
- Provide measure recommendations with a focus on beneficial electrification (energy efficiency upgrades including ASHP, HPWH), and benefits of beneficial electrification.
- Create a resident facing report with existing home information and recommended measures available to print or be emailed.
- Resident profile creation and reengagement integrated with MyEnergy
- Motivation for residents to re-engage with the solution by earning accomplishments, awards, or certifications.
- Identify resident wants/needs (ready for install, getting quotes, just learning) and track status for each recommendation.
- Provide referrals to NYSERDA website and programs based on recommendations and resident interest.
- Provide concise and clear program information to promote a positive resident experience.
- Ability to re-engage residents via email, text, and/or notifications based on a variety of thresholds or prompts with the ability to opt-out.
- Clearly describe what housing types and/or building stock can be supported and if there are any limitations.

2) Software Tracking and Reporting

- Ability to use data analysis to identify homes on a large scale by HVAC features and existing envelope conditions and weatherization values.
- Reporting features on all data collected to use for targeted marketing.
- Integration with NYSERDA Salesforce instance for lead and campaign management
- Dashboards, reports, dynamic reporting ability (real time data)



3) Technical Requirements

• Ability to integrate with existing NYSERDA's MyEnergy portal, a SalesForce-based residential market engagement system) This includes:

• **Real-time Synchronization of data:** The system must support real-time or near real-time synchronization of customer data into the Salesforce platform.

• **Batch Synchronization of data:** The system must support batch synchronization of assessment data into the Salesforce platform.

• **Custom Field Mapping:** The system must offer customizable mapping capabilities, to allow for mapping to standard or custom Salesforce Objects and Fields.

• **API Integration:** The system should utilize REST (Representational State Transfer) or SOAP (Single Object Access Protocol) APIs for efficient data exchange and operate with best practices to manage Salesforce Governor Limit impacts.

• **UI (User Interface) Compatibility:** The system must integrate seamlessly into the Salesforce user interface for user workflow-based integrations to retrieve and update information.

• **Security Compliance:** The system needs to adhere to Salesforce security protocols and comply with relevant data protection regulations. The system must interface with Salesforce in a secure and encrypted way to protect the data from being compromised.

• Provide transparent methodology of savings calculations and algorithms

• Provide clear details on ability to data scrape appropriate public information and provided a detailed methodology for doing so.

• The solution must meet NYS Information Security Policy NYS-P03-002. Details are available at: https://its.ny.gov/system/files/documents/2024/03/nys-p03-002-information-security-policy.pdf

• The NYS Information Security policy details are available at:

https://its.ny.gov/information-classification-standard

• The solution must meet NYS-PO8-OO5 Accessibility of Web Based Information and Applications Compliance Reporting", NYS Accessibility Requirement details are available at: https://its.ny.gov/accessibility-information-communication-technology

The solution must meet NYS policy NYS-S15-OO2 Enterprise Vulnerability Scanning", The NYS Enterprise Vulnerability Scanning details are available at:

https://www.its.ny.gov/document/vulnerability-scanning-standard

• If the proposed software does not meet the technical requirements, proposer must clearly indicate how they plan to meet those requirements within 6 months of signing the contract and provide a timeline of compliance.

• Cybersecurity Insurance may be required depending on the proposed solution.

4) Budget

• Cost and fees for initial software development and successful launch of a solution which will be available to all 1-4 family residential units in NY State.

• Proposers should clearly articulate the cost structure of their products and services, such as: initial configuration or development work; project management fees, annual or monthly service fees, annual or monthly licensing fees, ongoing maintenance/development fees.

• Proposers are encouraged to use a milestone format for software development fees through launch of the solution.

5) Market Analysis and Past Experience

• Provide potential challenges and/or roadblocks with offering virtual energy assessments and potential solutions.

• Provide experience in offering virtual energy assessments and conversion rate experience with homeowners converting from virtual assessment to measure installation.

• Ensure the software can manage the modeling of all NY State residential homes and offer a variety of tool calculations based on weather and location variations.

• Provide details about existing or past contracted virtual energy assessment contacts, including referrals.



Contract Term

The initial contract will be for 18 months which will include time for the initial build and being in market for approx. 1 year with an option for three, two-year options to renew. NYSERDA requires that the tool be in market no later than in the fourth quarter of 2025.

Teaming Arrangements

Proposers are permitted, but not required, to team with partners (subcontractors) they consider would offer complementary services and/or expertise. Within the budget, overhead fees for subcontractors shall not exceed two percent.

III. Proposal Requirements

Through this RFP, NYSERDA welcomes proposals to support the energy efficiency and clean heating industries to assist in developing a viable approach to Virtual Energy Assessments that stimulate market activity and improve consumer engagement. Such proposals must lay out a set of activities ("Scope of Work") that will enable rapid deployment and expanded market penetration of the proposed solution supporting accelerated adoption of virtual energy assessments in New York State.

Applicants must include a detailed Scope with their application. The Scope will describe the work to be completed in the project. Should the proposal be selected for funding, the activities outlined in this Scope will be incorporated into a Statement of Work which is the primary contractual document that identifies the project tasks and deliverables and serves as the basis for payment. A sample Statement of Work is provided for reference.

Proposals that exceed the page limits or fail to follow the format guidelines provided in this section may be rejected as non-responsive. A proposer who believes proprietary information must be submitted to provide an adequate proposal must comply with the Section V instructions for submitting proprietary material.

Proposals should not be excessively long or submitted in an elaborate format. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective proposal may reduce, rather than increase, a proposal's standing per the evaluation criteria. Each page of the proposal should state the name of the proposer, the RFP number, and the page number. The proposal must be in the prescribed format, with items in the sequence shown, as appropriate for the funding category under which it is submitted.

- Proposals shall include a summary of the data points that are used to develop the virtual energy assessment. The Statement of Work should include a deliverable with a complete data dictionary describing all fields used in the solution.
- Proposals may include a short slideshow or picture driven document (no more than 10 pages) with screen shots and descriptions or tool highlights in section 2 below.

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal.

All proposals will consist of three uploaded files:

1. Proposal narrative

In one PDF file, include:

 Executive Summary – Briefly summarize the proposal by describing the offering and how it addresses market barriers to the deployment of virtual energy assessments. Briefly describe a



demonstrated transaction or use case that provides validity for the proposed approach. (Limit: 2 pages)

- Demonstrated Virtual Assessment Approach Describe the proposed approach in some detail; indicate how the approach will use "no touch" techniques and provide a detailed description of a real transaction that reveals how the approach works successfully. (Limit: 8 pages plus screen shots of tool features and capabilities described above)
 - Quantify how long the proposed solution has been in market and the annual growth of contractors/customer engaged with the solution.
 - Data regarding customer participation rate and confirmed energy efficiency improvement installation.
 - Describe how customers are made aware of the solution.
 - Describe how the solution will accelerate the adoption of energy efficiency improvements and clean energy solutions in homes.
 - Describe a plan for scaling the solution to service the entirety of NY State. Will the solution be able to offer a solution for the entire state upon initial launch or will a phased approach be initiated?
- **Relevant Experience** Proposers shall describe the breadth and depth of their experience delivering high quality services as it relates to this RFP, including: (Limit: 3 pages)
 - The proposer's experience as a team/firm in service delivery, including the aggregate number of years working in virtual assessments.
 - A summary of at least one and no more than three of the proposer's projects that are relevant to the RFP including the identification of efforts that made a difference, and the extent of impact and influence achieved. Include at least two references.
 - Demonstrated knowledge of New York State's residential market
 - If the proposer does not have offices within NYS, the proposal must include a description of the proposer's ability to work within the State.
- Staffing plan and Team Qualifications Identify and describe the team, highlighting areas of strength and its completeness to execute the business model. (Limit: 3 pages plus individual bios or resumes)
 - Describe the proposing company and its existing lines of business. Indicate company age, revenues, and key customers.
 - Describe how the proposing company has successfully partnered with utilities, contractors, or other relevant market actors currently and/or in the past.
 - Provide a biography of company key executives and team members responsible for executing the business plan. Highlight any experience in the clean energy industry and in the segments that the company is targeting.
 - Provide third-party substantiation of the strength of the management team, for example, any awards or endorsements, or investment in the company by institutional or strategic investors.

• Summary of data points

- 2. Proposed Budget (Attachment A)
 - The proposers selected under this solicitation will be awarded a contract for an initial 18-month term, with the potential for a single or multiple contract extensions for up to a total of six additional years based on performance and NYSERDA's needs. Please provide rates for services to be provided for the initial 18-month period. Also identify rates for years 2-6 in the event of contract extensions. Proposers are encouraged to use a milestone budget for initial development work and start up.
 - Preference will be given to proposers that can demonstrate the lowest "all in" cost to NYSERDA while providing the highest quality product.



- Proposers should clearly articulate the cost structure of their products and services, such as: initial configuration or development work; project management fees, annual or monthly service fees, annual or monthly licensing fees, ongoing maintenance/development fees.
- Proposers should complete the Budget Template to clearly indicate hourly rates for each title classification proposed under the agreement with NYSERDA. Proposers are also offered the opportunity to convey an alternative staffing / pricing model based upon their understanding of this RFP.
- 3. Proposed Statement of Work (Attachment B)
 - Using the Statement of Work template, complete the Statement of Work with your proposed tasks and deliverables. Suggested tasks are included in the template, however proposers may modify the task structure to align with their best practices.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below **listed in order of importance.** At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

NYSERDA reserves the right to request a demo of proposed solution before awarding.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

- The degree to which pricing and hourly rates are in line with the rest of the market.
- The degree to which there are technical, market, or organizational risks associated with the project.
- Prior experience working with the proposer and/or software solution.
- 1. **Relevant Experience:** Did the Proposer adequately demonstrate experience working with similar energy efficiency organization or programs? How comparable were the examples to the services requested in this RFP? Do the references provided align with the proposer's stated skills and experience?
- 2. System Capabilities: How long has the tool been in market? How well does the product meet the technical requirements stated in this RFP? Does the Proposer demonstrate flexibility in the product to respond to NYSERDA's evolving needs of increased residential market activity? Is the security protocol acceptable? Are the analytical systems clearly explained and does it meet NYSERDA's needs and requirements? Does the tool have the ability to integrate with existing MyEnergy and adhere to compliance requirements?
- 3. Execution: Is the proposed execution of the Statement of Work thorough and consistent with the RFP's stated objectives? Is it evident that the Proposer demonstrates appropriate understanding and expertise to fulfill the requested tasks? Is there clear evidence that the Proposer possesses the capacity to implement, coordinate and monitor the tasks assigned? Has the software set-up, configuration or development approach been clearly defined? Is a schedule for delivery clearly defined and fall within NYSERDA requirements? Can the product be delivered in a timely manner? Has the Proposer demonstrated the ability to implement continuous system improvements to improve service and drive down costs over time?



- 4. Cost: How cost effective is the proposal? Is the proposal budget responsive, comprehensive, and clear? Does the proposal clearly break out the various cost elements, such as configuration fees, development fees, monthly license or service fees, ongoing maintenance, etc.? Are billing rates reasonable and appropriate? Are a sufficient number of staff with appropriate skills assigned to the tasks? Is the initial build of the tool clearly defined?
- 5. **Responsiveness**: Has the Proposer demonstrated a clear understanding of the objectives, scope of services, and requirements of the RFP? Does the proposal exhibit responsiveness, experience, and ability to provide the product and services cost-effectively and in a timely manner? Does the Proposer demonstrate operational excellence, industry expertise, and adaptability?
- 6. **Staffing Plan**: Is the staffing plan and schedule clear and well-defined? Do key personnel have sufficient qualifications as it relates to computer skills, data management, and customer service? Was an organizational chart included? Does the staffing plan include staff with some knowledge of building science?

The award selection process contains multiple steps including an initial eligibility review, ranking by a Scoring Committee of subject matter experts, and considerations such as program policy factors to make the selection decisions.

Contract negotiations may include the proposer's fee schedules to ensure work is accomplished at fair and reasonable rates. NYSERDA reserves the right to negotiate among finalists to assure services, and to assure access to specific expertise.

V. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- //media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway



A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractor prior to contractor prior to contractor prior to the taxe. State and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is availab

Contract Award - NYSERDA anticipates making one award under this solicitation. NYSERDA anticipates a contract duration of 18 months with three (3) two-year options for renewal, unless NYSERDA management determines a different structure is more efficient based upon proposals received. Proposers shall identify annual escalation rates through 2032, not to exceed three percent annually. Proposers shall also include any multipliers or other fees applied to work. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 5 weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Steven Wagner by email at RFP5955@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a



High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|---|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to NYSERDA upon request. Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts | Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts |

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download NYSERDA's Accessibility Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics



and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal: research on intellectual property claims: customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.



Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments:

Attachment A – Budget Template Attachment B – Statement of Work Template Attachment C - Sample Agreement



Quality and Market Standards Services Request for Qualifications (RFQL) 5959 \$7,475,000.00 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: April 1, 2025, by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) issued a prior version of this solicitation to establish a pool of qualified service providers to develop and implement quality initiatives in support of several NYSERDA programs and Clean Energy Technologies including:

- The NY-Sun Solar Program
- The Floating PV Adder
- The Energy Storage Program
- The Appliance Upgrade Program
- Other: Broad experience across Renewable Energy, Energy Efficiency and Demand Reduction

NYSERDA is re-issuing this RFQL. The RFQL is not fundamentally changing and applicants who originally applied are welcome to re-submit their original proposal or can submit a new proposal.

Qualified proposers will work with the NYSERDA Quality and Market Standards, (QMS) team to conduct field inspections, photo inspections and desk review services, implement existing and upcoming standards (technical, installation, data, and quality standards) and deliver market-based quality assurance solutions. Proposers qualified under this solicitation will be established as a "Quality Service Provider" (QSP), will be instrumental in helping NYSERDA make quality a competitive determinant to drive contractor performance, build consumer and investor confidence and accelerate adoption of clean energy solutions in New York.

Interested proposers may submit their qualifications to support either one or a combination of all Service Categories and may submit bids for multiple program/technology areas:

Service Category 1: Field Inspections, Photo Inspections and Desk Review Services

Service Category 2: Technical Assistance and Standards Development Support Services

Service Category 3: Data Collection and Management System Support Services

NYSERDA anticipates the qualification of one or more proposers for each Service Category. Awards for each Service Category, except NY-Sun Solar Program, are anticipated to be for five (5) years. Awards for the NY-Sun Solar Program is for one (1) year with anticipation that the contract will be extended each year for four (4) additional years. Individual Task Work Orders (TWOs) will be assigned with a specified period of performance determined by NYSERDA based on the task requirements and final scope of work for the program/technologies listed and as new programs are approved. Qualified QSPs will initially be awarded zero-dollar umbrella contracts for all Service Categories.

Service Category 1: Inspection Services will be awarded by program and technology area(s) identified in this solicitation and will be contracted to support one (1) or more geographical regions or statewide.

Service Category 2: NYSERDA will qualify a pool of contractors to provide NYSERDA with diverse technical Quality Assurance (QA) and Quality Control (QC) experience, quality standards and method development and non-standard inspection service experience within the technology area(s) listed in the solicitation.

Service Category 3: NYSERDA will qualify a pool of contractors to provide NYSERDA with diverse technical experience of collecting and performing data management within the technology area(s) listed in the solicitation.

NYSERDA reserves the right to extend and/or add funding should other program funding sources become available. NYSERDA intends to periodically re-evaluate its qualified consultant pool and may reissue this RFQL in whole or in part to expand its qualified consultant pool on an annual or more frequent basis.

Informational Webinar

NYSERDA conducted an **Informational Webinar** on **Tuesday January 7th, 2024, at 11:00 AM** Eastern Time during which NYSERDA reviewed the requirements of this solicitation and answered questions:

Quality and Market Standards RFQL 5959 Solicitation Webinar

To access a recording of the webinar, click on the following link: <u>Quality and Market Standards RFQL</u> <u>5959 Solicitation Webinar</u>. The Bidders Conference Questions and Answers document can be found on the funding page, under Associated Documents.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding- Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted. Technical questions may be submitted by contacting the following:

Amy Kasson-Muzio or Lindsey Miller by email at QMS.Solicitation2025@nyserda.ny.gov

If you have contractual questions concerning this solicitation, contact James Cowman at (518) 862-1090 ext. 3652 or by email jim.solicitations@nyserda.ny.gov

Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsive offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal, please refer

to <u>Section VIII. Proposal Requirements</u>. **Please note**: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>.

I. INTRODUCTION

NYSERDA's Clean Energy Fund (CEF)¹ is a core component of the State's energy policy designed to achieve a clean, resilient and affordable energy system for all New Yorkers. The CEF reduces the cost of clean energy by accelerating adoption of energy efficiency to reduce load while increasing renewable energy to meet demand. NYSERDA's filings² are designed to complement the related initiatives championed by New York State, including the New York State Public Service Commission's REV regulatory proceeding³ and its Clean Energy Standard proceeding.⁴

NYSERDA has designed the CEF to pursue three long-term outcomes: thriving and self-sustaining clean energy industries able to operate without subsidies; greater levels of private capital invested in energy and jobs in New York; and significant reductions in greenhouse gas (GHG) emissions from the state's energy sector.

NYSERDA's new program approaches are intended to enable NYSERDA to achieve the high-level state policy goals identified in the Climate Leadership and Community Protection Act, CLCPA, which targets net zero carbon emissions The historic Climate Leadership and Community Protection Act (CLCPA) enacted in July 2019 requires the State to achieve a carbon free electricity system by 2040 and reduce greenhouse gas emissions 85% below 1990 levels by 2050, setting a new standard for states and the nation to expedite the transition to a clean energy economy. The CLCPA will drive investment in clean energy solutions such as wind, solar, energy efficiency and energy storage. Importantly, implementation of the CLCPA will target investments to benefit disadvantaged communities, create tens of thousands of new jobs, improve public health and quality of life and provide all New Yorkers with more robust clean energy choices.

NYSERDA's quality services are designed to help ensure the integrity of the programs funded by NYSERDA. NYSERDA has supported, and will continue to support, third-party field and/or photo inspections and desk review services necessary to assess contractor performance and identify corrective action needed to ensure projected performance and longevity of clean energy technologies and services. These inspection services are currently provided at no cost to New York participants for several legacy programs including, but not limited to, NY-Sun Residential and Nonresidential Program, NY-Sun Commercial / Industrial Program, Retail Energy Storage Program, Large Scale Renewables Bulk Energy Storage Program, Floating PV Adder, and the Appliance Upgrade Program.

¹ Case 14-M-0094 - Proceeding on Motion of the Commission to Consider a Clean Energy Fund; Case 10-M0457 – In the Matter of the System Benefits Charge IV; Case 07-M-0548 – Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard; Case 03-E-0188 – Proceeding on Motion of the Commission Regarding a Retail Renewable Portfolio Standard; Case 13-M-0412 – Petition of the New York State Energy Research and Development Authority to Provide Initial Capitalization for the New York Green Bank. Order Authorizing the Clean Energy Fund Framework, issued and effective January 21, 2016.

² As of January 22, 2017, NYSERDA had launched several programs outlined in earlier filing of the Resource Acquisition Transition Chapter of its Clean Energy Fund Investment Plan; additional chapters describing further interventions will follow during 2017.

³ Case 14-M-0101 – Proceeding on Motion of the Commission in Regard to Reforming the Energy Vision. Order Adopting Regulatory Policy Framework and Implementation Plan, issued and effective February 25, 2015.

⁴ Case 15-E-0302, Proceeding on Motion of the Commission to Implement a Large-Scale Renewable Program and a Clean Energy Standard.

II. QUALITY OVERVIEW

NYSERDA seeks to competitively select Quality Service Providers to provide quality services to the technology areas identified in Category 1. NYSERDA intends to establish an additional pool of companies with expertise in the technology areas identified in Category 2 and Category 3, to provide quality services on a Task Work Order basis as new Programs are implemented and as services are needed.

1. Category 1: Field Inspection, Photo Inspection and Desk Review Services:

NYSERDA seeks to competitively select qualified service providers to continue inspection services or commence new field and/or photo inspection and desk review services for the following programs:

- NY-Sun Solar Incentive Programs
 - o Residential and Nonresidential
 - o Commercial / Industrial
 - o Floating PV Adder
- Energy Storage Technologies
 - o Retail Storage
 - o Large Scale Renewable Bulk Storage
- <u>Appliance Upgrade Program</u>
- Other: Broad Experience across Renewable Energy, Energy Efficiency and Demand Reduction.

Data Systems: Quality Service Providers qualified under Category 1 will use NYSERDA's quality data systems, training will be provided. Current data systems include Salesforce, SharePoint, Site Capture, Tableau and Excel Spreadsheets. These data systems are used to manage inspection related activities including, but not limited to, scheduling, field data collection, photo review data collection, corrective action tracking and reporting functions. Other lower volume Programs will be managed by the Qualified Services Provider using other formats acceptable to NYSERDA.

NYSERDA reserves the right to modify the data systems which the Quality Service Providers will have to comply to the modification.

Anticipated Volume of Work and Geographic Coverage for Service Category 1: There are two (2) geographic regions outlined in *Appendix 1: <u>Regional Map and Inspection Estimates</u>.*

Field Inspection and Photo Inspection Checklists: Work conducted under Service Category 1 will require the use of inspection checklists which outline the qualitative and quantitative data to be collected for each Program and technology area outlined in *Appendix 2: <u>Technology</u> <u>Descriptions</u>. The time to complete field, photo and desk reviews varies by technology area and comprehensiveness of work-scope. Potential bidders should carefully consider the total amount of time required to schedule, travel to inspections, complete inspections and produce reports. Proposers should review <i>Appendix 3: <u>Inspection Checklists</u>*, giving attention to each program/technology area of interest.

Reporting: NYSERDA has developed report templates and standard scoring criteria to assist in the creation and issuance of reports to participating contractors. The NY-Sun Residential and Nonresidential and Commercial / Industrial Programs, Energy Storage Programs, Floating PV and Appliance Upgrade Program will use NYSERDA's centralized QA module and reports will be automatically generated based on inspection data recorded. The QSP will be responsible for

producing field and photo inspection reports for all other program/technology areas which are not in a current NYSERDA database, see *Appendix 4-1:* <u>Sample Inspection Report – Fail</u> and *Appendix 4-2:* <u>Sample Inspection Report – Pass</u>. NYSERDA reserves the right to modify the report templates which the quality service providers will have to comply to the modification.

- 2. Category 2: Technical Assistance and Standards Development Support Services: NYSERDA seeks to qualify one or more companies who have expertise in the following technology areas to assist with quality standard development, quality assurance and quality control method development, and non-standard inspection services.
 - <u>NY-Sun Solar Incentive Programs</u>
 - o Residential and Nonresidential
 - o <u>Commercial / Industrial</u>
 - Floating PV Adder
 - Energy Storage Technologies
 - o Retail Storage
 - o Large Scale Renewable Bulk Storage
 - Appliance Upgrade Program
 - Other: Broad Experience across Renewable Energy, Energy Efficiency and Demand Reduction.

Services funded under Category 2 may include, but not be limited to, successfully implementing quality assurance methods, data standards, technical and installation standards, professional certifications, company accreditation, curriculum development and training as needed to build customer and investor confidence. Specific tasks may include, but not limited to, research current and upcoming standards and methods applicable to the clean energy sector, recommend quality strategies for specific markets, in-field measurement, and verification of applied technical and installation standards, development and deployment of contractor performance ratings, development of quality score cards, and overall support for new market-based quality assurance strategies

3. Category 3: Data Collection and Management System:

NYSERDA seeks to qualify one or more companies who have expertise in the following technology area to assist with maintaining, further development and operating a web-based system; to acquire, store, analyze, and present Performance Data and results from NYSERDA's distributed generation, combined heat and power, and battery electric storage projects.

- Energy Storage Technologies
 - o Data Collection and Management System Support Service

III. RANGE OF SERVICES

NYSERDA seeks qualified proposers for the following three Service Categories requested under this solicitation. Further details regarding requested services are outlined below.

1. Service Category 1: Field Inspection, Photo Inspection and Desk Review

Proposers with expertise in delivering field inspections, photo inspections and desk reviews, and who possess required professional credentials, knowledge of energy efficiency, renewable energy, building science, applicable New York State code, and industry-recognized quality protocols will be

considered for qualification as a "Quality Service Provider" to conduct field and photo inspection and desk review services.

Field inspections are in-person visual inspections of an in-process project or a completed project. Photo inspections are inspections of the photographs used to record the physical conditions of a project. Desk reviews are assessing the project by collecting, organizing and synthesizing the available information of a project.

Inspection services may include non-standard inspections involving post inspection follow-up, administrative or field inspections of flagged projects, and other requested activities at NYSERDA's discretion. All potential non-standard inspections will be identified by NYSERDA. NYSERDA will approve the preliminary work scope and notify the Quality Service Provider. NYSERDA will then work with the provider to revise the work scope, if necessary, determine the budget, and schedule the specified work. The Quality Services Provider and NYSERDA shall agree to a final work scope and total cost in writing, and no work shall commence without written approval from the NYSERDA Project Manager.

2. Service Category 2: Technical Assistance and Standards Development Support Services

NYSERDA seeks firms to assist NYSERDA in transitioning toward market-based Quality Assurance and Quality Control strategies, researching and recommending the application of existing standards and quality methods to help accelerate market adoption of energy storage, on-site power, energy efficiency and renewable energy technologies. This transition will focus on understanding the needs of prospective consumers, implementing standards for the design, installation and operation of clean energy technologies, workforce credentialing, company accreditation, and sharing quality and performance data with stakeholders. It is anticipated that market-based strategies will highlight the work of high-performing providers, promote competition, increase consumer confidence, encourage investment in high impact practices and technologies and encourage growth in the clean energy sector.

3. Service Category 3: Data Collection and Management System Support Services

NYSERDA seeks firms to assist NYSERDA in performing an analysis of the current Distributed Generation (DG) Integrated Data System and identify areas of possible upgrade and improvement with a goal of improving the system's functionality and usefulness. The firm will also maintain, further develop, improve integration with other NYSERDA databases and operate a web-based system to acquire, store, analyze, and present Performance Data and results from NYSERDA's battery electric storage projects.

IV. ANTICIPATED AWARDS UNDER THIS SOLICITATION

NYSERDA anticipates qualifying one or more proposers for each program/technology area. These services may be separately awarded for one or more geographical regions, or statewide (see *Appendix 1: <u>Regional Map and Inspection Estimates</u>). If the top ranked qualified proposer for a given Region (or statewide) is unable or unwilling to cost-effectively fulfill the requirements of the TWO within the required timeframe, NYSERDA will issue, in whole or in part, at NYSERDA's discretion, a TWO to the next ranked qualified proposer for the Region (or statewide) and designated program/technology area. NYSERDA strongly encourages proposals from firms with employees located within the identified geographic regions that have the requisite technical skill set and field experience. Proposals that do not include regionally located staff must demonstrate the ability to deliver cost-effective and responsive services to the region (or statewide).*

NYSERDA will sign zero-dollar umbrella agreements with all qualified proposers for a period of 5 (five) years and may issue a Task Work Order (TWO) needed under any of the support areas using

the following sourcing options:

- Selecting the highest ranked firm in the support area NYSERDA is seeking services for.
- Issuing a mini bid to all the firms in the support area using evaluation criteria as established for the specific set of services requested.
- Selecting any contractor in the support area for projects with a funding amount of \$50,000 or less.

When a TWO is assigned in the case of a mini-bid or assigned to a firm with distinguished specialized capabilities, the project manager and the Scoring Committee will include appropriate, articulate and detailed justification for the TWO assignments.

Award Considerations and Restrictions

NYSERDA intends to re-evaluate its qualified consultant pool on an annual or more frequent basis and may reissue this RFQL in whole or in part to expand support as needed.

The specific services and service period awarded to a qualified proposer will depend on NYSERDA needs and the proposer's expertise, rates, staff availability, responsiveness, and overall performance during the service period. Depending on the scope of work and period of planned performance, NYSERDA may issue a TWO directly to a specific qualified proposer or use a mini-bid process to select one from the qualified pool. Deliverables and schedule for each TWO will be established at the time of issuance.

NYSERDA reserves the right to extend and/or add funding should other program funding sources become available.

| Anticipated Awards | | |
|---|------------------|--|
| Technology | Service Category | |
| NY-Sun | 1, 2 | |
| Energy Storage | 1, 2, 3 | |
| Appliance Upgrade Program | 1, 2 | |
| Other: Broad Experience across Renewable Energy, Energy Efficiency, Building Electrification and Demand Reduction | 1, 2 | |
| Service Category 1: Field Inspection, Photo Inspection and Desk Review Services Service Category Assistance and Standards Development Support Services Service Category 3: Data Collection and Management System Support Services | 2: Technical | |

V. SERVICES REQUESTED

1. Service Category 1: Field Inspection, Photo Inspection and Desk Review Services

It is anticipated that field inspections, photo inspections and desk reviews for the NY-Sun Programs, Energy Storage Programs and Appliance Upgrade Program will begin transitioning to the newly qualified proposer under this RFQL beginning summer 2025, with full responsibility beginning July 1st, 2025.

The projected number of inspections required by region are presented in *Appendix 1: <u>Regional</u>* <u>Map and Inspection Estimates.</u>

Successful Proposals. It is anticipated that awards under this Service Category will result in measurable reductions in energy use and carbon emissions in relevant Programs. A successful

proposal will include qualifications and experience that will:

- Promote quality resulting in measurable reductions in energy use and carbon emissions.
- Drive down the amount of Program expenditures needed to achieve a unit of energy savings or carbon reduction.
- Increase consumer confidence in clean energy projects and equipment purchases.

Preference will be given to proposals that include qualifications and experience aligned with one or more of the three bullets above. Specific areas subject to proposer qualifications by technology area outlined in *Appendix 2:* <u>Technology Descriptions</u>.

2. Service Category 2: Technical Assistance and Standards Development Support Services

Successful Proposals. It is anticipated that awards under this Service Category will result in quality initiatives that quantitatively drive consumer and investor confidence in clean energy technologies. A successful proposal will include qualifications and experience that will:

- Demonstrate the knowledge and skills necessary to leverage quality interventions to advance the goals of the State Energy Plan / Clean Energy Fund / REV and the Climate Leadership and Community Protection Act improving resilience and reducing greenhouse gas emissions.
- Demonstrate how the market-based quality strategy can be replicated in New York State to achieve goals of the Clean Energy Fund, REV and Climate Leadership and Community Protection Act.
- Have the resources (human and financial) to involve industry, regional and national stakeholders, and consumers to achieve quality goals.
- Promote quality protocols resulting in measurable reductions in energy use and carbon emissions. Support the growth of renewable energy technologies.

Preference will be given to proposals that include qualifications and experience aligned with one or more of the four bullets above. Specific areas subject to proposer qualifications by technology area as outlined in *Appendix 2:* <u>Technology Descriptions</u>.

3. Service Category 3: Data Collection and Management System

Successful Proposals. It is anticipated that awards under this Service Category will result in quality initiatives that quantitatively drive consumer and investor confidence in clean energy technologies. A successful proposal will include qualifications and experience that will:

- Provide an automated means for receipt, processing, and storage of 15-minute interval data from data collection systems at DG Sites, through Data Collectors.
- Allow NYSERDA to enter DG Site specific project characterization data and information using an easy to use, ADA compliant, secure password protected, web-based interface over the internet.
- Demonstrate how the website shall be constructed so that it is accessible to users with disabilities and/or impairments and conforms to the guidelines outlined in NYS policy "NYS-PO8-OO5 Accessibility of Web-Based Information and Applications Compliance Reporting", found at: <u>https://www.its.ny.gov/document/accessibility-web-basedinformation-and-applications-compliance-reporting</u>.
- Demonstrate how automated data validity checking and flagging of questionable data will be provided.

- Demonstrate how the website server, databases, and applications shall be constructed so that it is secured against unauthorized threats and complies with guidelines outlined in NYS policy "NYS-S15-OO2 Enterprise Vulnerability Scanning", found at: https://www.its.ny.gov/document/vulnerability-scanning-standard. The website will be scanned for vulnerabilities by the NYSERDA Information Security Officer (ISO) prior to publishing. The website will not be published until the vulnerability scan has been approved by the NYSERDA ISO. The Contractor will be responsible for applying security patches as they become available. The Contactor will notify the NYSERDA Project Manager in the event new software features/functionality have been added to the website so that it may be scanned for vulnerabilities. The Contractor will be responsible for remediating any vulnerabilities. Provide automatically generated DG system performance reports as web pages; The Contractor will include the use of a web analytics package, such as Google Analytics, or an equivalent web analytics package. Monthly high-level web traffic reports will be provided to the NYSERDA Project Manager, which will at a minimum, include User-sessions, Most visited pages, Least visited pages, Top entrance pages, Top Exit pages, Top Traffic Sources, Top Search Terms leading visitors to the website.
- The website is required to meet New York State and/or NYSERDA branding guidelines, including the addition of the NYS Global Navigation, NYS Universal Navigation, NYS Global Footer, and NYS Universal Footer. Resources for these common elements can be found on the GitHub website at: <u>https://github.com/ny</u>. Access to some features will require elevated permission, which can be requested by the Contractor to the NYSERDA Project Manager who will work in conjunction with NYSERDA Web Operations and New York State Information Technology Services (ITS) to establish credentials.
- The contractor will create the website using current best practices in both semantic HTML creation and search engine optimization, utilizing a "responsive" design that allows the website to gracefully scale to high-definition smart television, desktop computers, tablets, and smart phones. The website will be compatible with the current and two-previous versions of mainstream web browsers including, but not limited to: Microsoft Internet Explorer, Microsoft Edge, Google Chrome, Apple Safari, and Mozilla Firefox.
- Since data collected, analyzed and presented by the DG Integrated Data System may be used as the basis of production payments for many of the DG projects, the Contractor shall implement a data quality assurance/quality control (QA/QC) protocol. This protocol shall include automated and manual inspection of received data and data posted to the database and website for completeness and reasonableness; procedures for contacting appropriate persons and/or entities to inform them of identified problem(s); and follow-up procedures to verify timely resolution.
- The Contractor shall develop and implement an automated backup system which shall, at a minimum, provide for daily incremental backups of Database Files, weekly full backups of Database Files, monthly full backups of all DG Integrated Data System files, and the automated storage of all backup files in at least two (2) different physical locations.
- The Contractor shall provide access to a copy of the most recent full backup of the DG Integrated Data System Files to NYSERDA's project manager.
- The Contractor shall make improvements to the Hardware and Software Environments as required to accommodate growth in data storage needs and DG Integrated Data System user loads.
- The web and database server(s) shall be hosted, for the period of this Agreement, at secure location(s) with redundant power supplies and redundant Internet access. The database server shall utilize a fault tolerant disk configuration (RAID or other functional equivalent) to ensure data integrity. It will be the Contractor's responsibility to acquire secure and reliable website hosting, which will be available to users at a minimum of

99.9% of the time during the contract period, exclusive of a scheduled maintenance window (during an agreed-upon window of low-volume traffic, typically between 2am and 5am).

• Have the resources (human and financial) to achieve quality goals.

Preference will be given to proposals that include qualifications and experience aligned with the bullets above. Specific areas subject to proposer qualifications by technology area as outlined in *Appendix 2: <u>Technology Descriptions</u>.*

Proposers qualified under this solicitation will serve this market sector by performing an analysis of the current Distributed Generation, DG, Integrated Data System and identify areas of possible upgrade and improvement with a goal of improving the system's functionality and usefulness. The firm will also maintain, further develop and operate a web-based system to acquire, store, analyze, and present Performance Data and results from NYSERDA's battery electric storage projects.

VI. QUALIFICATIONS

1. General Eligibility Requirements

All proposers, regardless of the Service Category being proposed, must possess the following minimum, basic qualifications:

- Understanding of goals and objectives of the Clean Energy Fund and NYSERDA's mission.
- Exceptional communication skills and ability to manage conflict.
- Demonstrated expertise in appropriate energy efficiency and renewable energy technologies.
- Computer software proficiency in MS Excel, MS Access, MS PowerPoint, MS Word, etc.

2. Eligibility Requirements by Program/Technology Area

The required professional credentials by program/technology area are listed below. Proposers may highlight staff with preferred additional professional qualifications to enhance the proposal.

Service Category 1: Field Inspection, Photo Inspection and Desk Review.

In addition to the minimum general eligibility requirements listed above, proposers responding to Service Category 1 must possess the specified required professional credentials outlined below by program/ technology area and identify such credentials held by proposed staff in *Attachment A: Qualifications Matrix*.

Proposals that do not include staff that collectively meet the general eligibility requirements and required professional credentials for the proposed technology/program area as outlined below must state the timeline for any additional staff to gain the required professional certifications within a three, 3, month period from time starting on July 1, 2025.

NY-Sun Solar Incentive Program

Residential/Nonresidential and Large Commercial / Industrial

Required Professional Credentials

- NABCEP Certified PV Installer, * OR IBEW Journeyman, * OR UL PV Installer Certification
- Three (3) or more years of combined experience installing, designing or inspecting solar PV systems.

Preferred Additional Professional Qualifications

- Professional Engineer (PE)
- Licensed Electrician in region proposed.

Floating PV

Required Professional Credentials

- NABCEP Certified PV Installer, * OR IBEW Journeyman, * OR UL PV Installer Certification
- Three (3) or more years of combined experience installing, designing, or inspecting PV systems

Preferred Additional Professional Qualifications

- Three (3) or more years of combined experience installing, designing, or inspecting floating PV systems
- Professional Engineer (PE)
- Licensed Electrician in region proposed

Energy Storage Technologies

Required Professional Credentials

• Three (3) or more years of combined experience installing, designing or inspecting energy storage systems.

Preferred additional Professional Qualifications

- Professional Engineer (PE)
- Licensed Electrician in region proposed.

Appliance Upgrade Program

Required Professional Credentials

• Three (3) or more years of combined experience installing, designing, or inspecting residential electric equipment (heat pumps, induction cooktops, etc).

Preferred additional Professional Qualifications

- BPI Heating Professional (Heat)
- BPI Air Conditioning and Heat Pump (AC)Professional Engineer (PE)
- Licensed Electrician in region proposed.

Service Category 2: Technical Assistance and Standards Development Support Services

In addition to the minimum General Eligibility Requirements listed above in section VI.1, proposers responding to Service Category 2 are encouraged to identify professional credentials for proposed staff in *Attachment A: Qualifications Matrix* and are required only to describe relevant staff experience in the Personnel Qualifications section of the Proposal. Several broad areas of NYSERDA interest regarding proposer qualifications are generally defined below:

- **Quality Methods:** Quality practices and methods recognized by the industry and make recommendations to promote efficient markets by increasing confidence in clean energy technologies and services in New York State.
- **Market-Based QA Strategies:** Market-based quality assurance strategies will be developed, deployed, and supported through awards under this solicitation in partnership with NYSERDA.

Activities may include researching consumer needs, implementing standards and workforce credentialing, standardizing data sets to share performance data, promoting competition more readily among clean energy providers by publicly sharing key quality and performance attributes (energy saved per square foot, realization rate (actual savings/estimated savings), health and safety, responsiveness, customer satisfaction) anticipated to help drive consumer choice and build customer confidence.

- Technical Standards: Building science and technology-specific technical standards, including, but not limited to, standards developed by the following entities listed in alphabetical order: Air Conditioning Contractors of American (ACCA), Association of Energy Engineers (AEE), American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE), Building Commissioning Association (BCxA), Building Performance Institute (BPI), International Ground Source Heat Pump Association (IGSHPA), Passive House, Residential Energy Services Network (RESNET), U.S. Green Building Council (USGBC) Leadership in Energy and Environmental Design (LEED), and others.
- **Installation Standards:** Technology-specific standards for the design, installation and operation of energy efficiency and renewable energy technologies including, but not limited to air-source heat pumps, ground source heat pumps, thermal energy networks, small wind, fuel cells, combined heat and power, anaerobic digesters, home energy monitoring, electric vehicle charging stations and real-time energy management systems.

Service Category 3: Data Collection and Management System

Proposers responding to Service Category 3 must possess the following minimum, basic qualifications:

For any data collected on behalf of NYSERDA, ability to provide clean, coded data in a manner satisfactory to NYSERDA and in a manner consistent with the Open NY Handbook and Open NY Submission Guidelines.

- Ability to apply expert technical report writing and editing skills to all project deliverables.
- Demonstrated expertise in appropriate statistical sampling, analyses and interpretation of various statistical tests associated with survey or other data.
- Ability to quickly develop tactical and cost-effective approaches to evaluation and market research.
- Ability to quickly implement evaluation and market research to assist in planning future activities, as specified by NYSERDA.
- Ability to work with data provided by others (e.g., survey contractor, industry data sources open and commercially available).
- Statistical software and data visualization expertise with SAS and Tableau are strongly preferred and are currently in use by NYSERDA; other tools for analysis may be considered on an as needed basis where appropriate.
- Web-enabled primary data collection experience with Qualtrics is strongly preferred and is currently in use by NYSERDA.
- Solid understanding and ability to engage in advisement or development of evaluation
- approaches to meet NYSERDA's evolving needs, as evidenced by current and cited protocols and standards.
- Computer software proficiency in the suite of Microsoft products (Excel, Access, PowerPoint, Word, Teams) and SharePoint is required.

In addition to the minimum general eligibility requirements listed above, proposers responding to Service Category 3 are encouraged to identify professional credentials for proposed staff in *Attachment A: Qualifications Matrix* and are required only to describe relevant staff experience in the Personnel Qualifications section of the Proposal.

VII. CONTRACTUAL ARRANGEMENT AND RESPONSIBILITY

1. Umbrella Agreement

All proposers qualified through this RFQL will enter into zero-dollar value Umbrella Agreements enabling NYSERDA to retain their services for the technology area(s), service category(ies) and service area(s) in which they have been qualified. This Umbrella Agreement will not guarantee any specific amount of work. The amount of work and funding subsequently assigned to each Quality Assurance Service Provider via separate TWO(s) will depend on expertise, the amount of work required, past performance, current workload, and deadline requirements.

The term of retention for each qualified Quality Assurance Service Provider is up to five (5) years at NYSERDA's discretion. From time to time and at NYSERDA's discretion, NYSERDA may reassess its needs with regard to extending or adding additional funding or expanding the qualified consultant pool. should additional program funding become available.

2. Task Work Orders

At NYSERDA's discretion, mini-bid requests may be issued to all qualified providers in a specified program/technology area. These requests will likely include the outline of the scope and deliverables, regional considerations, and other pertinent information needed to develop a sound proposal. Each mini-bid request will require a detailed response from the qualified providers. Mini bids will be reviewed by NYSERDA and a provider will be selected to implement the TWO.

If, following proposal review, but before implementing the TWO, the selected provider is unable to implement the work due to workload, expertise or other similar factor, NYSERDA may select the next-ranked provider to implement the work.

The details of these TWO responses will be consistent with the level of complexity of the proposed project or activity and determined in consultation with NYSERDA but are anticipated to be one - five pages in length. In limited circumstances, during the development of a work scope, NYSERDA may consider partnering and teaming arrangements between qualified consultants and other expert entities as necessary. NYSERDA will not reimburse providers for the cost of preparing TWOs.

In all cases, hourly rates to implement any TWO shall be consistent with those in the general Umbrella Agreement. NYSERDA must review and approve all TWO(s) before implementation.

Service Category 1: Field Inspections, Photo Inspections and Desk Reviews

Proposers qualified through this RFQL to conduct field inspections, photo inspections and desk reviews may be assigned work by technology/program area and Region through separate written TWO(s) as outlined in *Attachment C: Scope of Work for Field and Photo Inspection Services* (*Required for Category 1*), which will become part of the binding Umbrella agreement between NYSERDA and the Quality Assurance Service Provider.

These TWO(s) may be revised to include a more recent estimated number of projects subject to inspection, regional considerations, and other pertinent information needed to manage inspection activities.

In all cases, standard inspection rates and hourly rates to implement any TWO shall be consistent

with those in the general Umbrella Agreement and must be reviewed and approved by NYSERDA before implementation.

*Please Note: NYSERDA will not reimburse the purchase or rental of tools and equipment or training and certification of staff.

Service Category 2: Technical Assistance and Standards Development Support Services

Proposers qualified through this RFQL to support quality methods, standards and technical assistance will be assigned work only for the program/technology area for which they are

qualified. Projects will be assigned through separate written TWO(s), which will become binding agreements between NYSERDA, and the consultant qualified to perform the work. TWO(s) will either be assigned to the top ranked proposer or may be competitively bid through mini-bid requests within the qualified pools of consultants in the relevant program/technology area.

TWO requests issued by NYSERDA may be fully developed by NYSERDA or may require the qualified consultant(s) to develop a proposed work scope and other key components of the TWO. Fully developed TWO requests issued by NYSERDA shall include a detailed work scope, description of the deliverables required, schedule and budget. Typically, these TWOs will be implemented according to the TWO requests as defined by NYSERDA.

In other cases, TWO requests shall include a description of NYSERDA's needs, but will require a response from the qualified consultant(s) on the specific methods, deliverables, schedule and budget to implement the work. Consultant responses to these types of TWO requests may include, but not be limited to:

- Goals and objectives of the project.
- Approach that will be taken outlined by tasks.
- Identification of measures and ability to track project success.
- Any relevant background information.
- Defined deliverables.
- Communication plan to facilitate information sharing with NYSERDA (e.g., weekly meetings, status reports, etc.).
- Project schedule.
- Names and titles of individuals to work on the project. Total not-to-exceed cost of the project, including a breakout by task and by title, hourly rate, hours, and non-labor costs.

*Please Note: NYSERDA will not reimburse the purchase or rental of tools and equipment or training and certification of staff.

Service Category 3: Data Collection and Management System

Proposers qualified through this RFQL will support maintaining, further development and operating a web-based system; to acquire, store, analyze, and present Performance Data and results from NYSERDA's distributed generation, combined heat and power, and battery electric storage projects program/technology area and Region through separate written TWO(s).

Proposers will be assigned work only for the program/technology area for which they are qualified.

Projects will be assigned through separate written TWO(s), which will become binding agreements between NYSERDA, and the consultant qualified to perform the work. TWO(s) will either be assigned to the top ranked proposer or may be competitively bid through mini-bid requests within the qualified pools of consultants in the relevant program/technology area.

TWO requests issued by NYSERDA may be fully developed by NYSERDA or may require the qualified consultant(s) to develop a proposed work scope and other key components of the TWO. Fully developed TWO requests issued by NYSERDA shall include a detailed work scope, description of the deliverables required, schedule and budget. Typically, these TWOs will be implemented according to the TWO requests as defined by NYSERDA.

In other cases, TWO requests shall include a description of NYSERDA's needs, but will require a response from the qualified consultant(s) on the specific methods, deliverables, schedule and budget to implement the work. Consultant responses to these types of TWO requests may include, but not be limited to:

- Goals and objectives of the project.
- Approach that will be taken outlined by tasks.
- Identification of measures and ability to track project success.
- Any relevant background information.
- Defined deliverables.
- Communication plan to facilitate information sharing with NYSERDA (e.g., weekly meetings, status reports, etc.).
- Project schedule.
- Names and titles of individuals to work on the project.
- Total not-to-exceed cost of the project, including a breakout by task and by title, hourly. rate, hours, and non-labor costs.

*Please Note: NYSERDA will not reimburse the purchase or rental of tools and equipment or training and certification of staff.

3. Contractor Responsibility

Upon selection through this RFQL and upon agreement and approval of any TWO(s), the qualified proposer shall be responsible for the following:

- Demonstrating value-added, timely completion of TWOs that align with the requirements and qualifications described in Section III: Range of Services and Section V: Services Requested.
- Keeping NYSERDA informed regularly on the progress of assigned work, including meeting with NYSERDA staff on a periodic basis, as needed.
- Submitting deliverables to NYSERDA for review and approval in accordance with the timeline outlined in the TWO.
- Providing required documentation of expenditures by task when seeking reimbursement.
- Ensuring the effort is based on the following principles:
 - Objectivity, fairness, and balance in terms of the types of data collected; only those data deemed necessary for quality assessment shall be collected and reported.
 - \circ Sound methodology, credible data and analysis, adherence to professional standards.

4. NYSERDA's Responsibility

Designated NYSERDA project managers will be responsible for overseeing and managing TWOs

undertaken by qualified proposers, including but not limited to reviewing, commenting and approving tasks and subsequent deliverables; coordinating with program staff and interested external stakeholders; promoting coordination among service providers qualified for each Service Area and across all program/Technology areas, as appropriate; assisting in the presentation and dissemination of findings; and reviewing and approving invoices promptly.

VIII. Proposal Requirements

All Proposals should be responsive to the range of services presented in **Section III: Range of Services** and **Section V: Specific Services Requested** as relevant to the program/technology area proposed. If proposers are responding to more than one Service Category and/or technology area and submitting a single proposal; the proposal must be organized with a separate section for each Service Category and/or technology area.

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal.

1) Cover Letter (1 page)

Proposers shall submit a cover letter on company letterhead that:

- References RFQL 5959
- Identify each specific Service Category(ies) and technology area(s) proposed
- Summarizes the proposer's ability to perform such services
- Is signed by a person with authority to enter into a contract with NYSERDA

2) Table of Contents (1 page)

Proposers shall present a table of contents that outlines the section and page number for each Service Category and technology area proposed. Proposals will be evaluated and scored separately for each Service Category and technology area; therefore, they must be organized with a separate section for each Service Category and technology area.

A. Service Category 1 Proposals: Field and/or Photo Inspections and Desk Review shall

be organized with a separate section for each technology area (i.e. Proposers may respond to one or more technology areas). Each section must include the items listed below, regardless of whether they have been presented in another section:

- o Attachment A: Qualifications Matrix
- o Attachment B-1: Bid and Rate Sheet (Required for Category 1)
- Attachment C: Scope of Work for Field and Photo Inspection Services (Required for Category 1)
- o Overall Experience and Capabilities
- Personnel Qualifications
- Cost Proposal
- B. Service Category 2 Proposals: Technical Assistance and Standards Development Support Services shall be organized by the technology area outlined in Section II – Category

2 of the solicitation (i.e. proposers may respond to one or more technology areas). Each section must include the items listed below, regardless of whether they have been presented in another section:

- Attachment A Qualifications Matrix
- Attachment B-2: Project Personnel and Rates Form (Required for Category 2 and 3)
- $_{\odot}$ Overall Experience and Capabilities
- Personnel Qualifications

• Cost Proposal

- C. Service Category 3 Proposals: Data Collection and Management System Support Services shall be organized by the technology area outlined in Section II – Category 2 of the solicitation (i.e. proposers may respond to one or more technology areas). Each section must include the items listed below, regardless of whether they have been presented in another section:
 - o Attachment A Qualifications Matrix
 - Attachment B-2: Project Personnel and Rates Form (Required for Category 2 and 3)
 - $_{\odot}$ Overall Experience and Capabilities
 - \circ Personnel Qualifications
 - \circ Cost Proposal

3) Overall Experience and Capabilities (2-4 pages)

For each proposed technology area, proposers must describe their expertise and ability to deliver services. This should include the aggregate number of years working in this area and a summary of at least one, and no more than three, similar award(s). These summaries must also include the amount of the award, description of the deliverables, project references and should be no more than one page in length. Firms with NYSERDA experience must identify a NYSERDA staff reference for those projects.

4) Personnel Qualifications (1-3 pages; résumés may be placed in an appendix and are not included in this page limit)

For each proposed technology area, proposers must indicate the relevant qualifications for proposed personnel listed in *Attachment A: <u>Qualifications Matrix</u>*. Proposers must also identify the project manager within their firm who will serve as the single point of contact as well as all personnel to be involved with providing services under this RFQL and their roles. Proposers must describe the accomplishments, experiences, and expertise of all individuals comprising the proposal. Proposers must include one-page résumés that highlight recent experience of all individuals who will be directly involved in providing services. These may be compiled in an appendix to the proposal.

5) Cost Proposal (1 page) Proposers must provide a cost proposal per the requirements for Service Categories 1, 2 and 3.

A. Service Category 1: Field and/or Photo Inspections and Desk Review – Proposers must complete Attachment B-1: <u>Bid and Rate Sheet (Required for Category 1)</u> for each proposed technology area. The worksheet requires submission of a total cost per Inspection Type. To aid in determining total cost per inspection, NYSERDA has provided a list of qualitative and quantitative data collected during a standard field inspection for various technology areas in Appendix 3: <u>Inspection Checklists.</u>

The cost proposal section for Service Category 1 should include all assumptions and calculations (detailed cost breakdown) for all bids entered by Inspection Type. The total bid price shall include all administrative, travel and other expenses incurred in carrying out the standard inspection requirements of this solicitation. It is expected that all inspection costs including scheduling, project information gathering, project documentation analysis, travel, field data collection, inspection reporting, management oversight and approvals and routine contract status meetings with NYSERDA are included in the proposed total cost per inspection.

Proposers must agree to the tasks defined in *Attachment C: <u>Scope of Work for Field and Photo</u></u> <u>Inspection Services (Required for Category 1)</u> as these requirements will serve as the Statement of*

awards granted under the field and/or photo inspection and desk review services. Any exception

must be stated clearly in the Proposal. Electronic submission of redlined version of Attachment C is acceptable.

Please Note: Any annual escalation rates must be identified in the proposal for up to a five-year contract term.

- B. Service Category 2: Technical Assistance and Standards Development Support Services - Proposers must complete Attachment B-2: <u>Project Personnel and Rates</u> <u>Form (Required for Category 2 and 3</u>) for each proposed technology area. Proposers must submit the name, title, and fully burdened hourly salary range for everyone in the proposal who will perform the work as outlined in the respective section of this solicitation (Section III: Range of Services and Section V: Services Requested).
- C. Service Category 3: Data Collection and Management System Support Services Proposers must complete Attachment B-2: <u>Project Personnel and Rates Form</u> (<u>Required for Category 2 and 3</u>) for each proposed technology area. Proposers must submit the name, title, and fully burdened hourly salary range for everyone in the proposal who will perform the work as outlined in the respective section of this solicitation (Section III: Range of Services and Section V: Services Requested).

NYSERDA is not requiring proposers to estimate travel or other direct costs as part of proposals for Service Categories 2 and 3 but will allow for reasonable cost reimbursement for these direct costs as defined in the TWOs on an as needed basis. However, NYSERDA will not reimburse the purchase or rental of measurement tools and equipment or training and certification of staff.

Please Note: Any annual escalation rates must be identified in the proposal for up to a five-year contract term. As NYSERDA is employing a competitive process for this selection, any additional adjustments for inflation, or otherwise, will not be entertained after proposal submission for purposes of the successful proposer(s) selected for a zero-dollar Umbrella Agreement, for the term of the Agreement.

6.) Submittal

To be eligible for selection under this RFQL, proposers must submit a complete bid package and agree to the terms and requirements of this RFQL. Proposers will not be reimbursed by NYSERDA for costs associated with the preparation of their proposals. All Proposals submitted under this solicitation become the property of NYSERDA.

Proposers may submit electronically per the requirements outlined on page 2 of this RFQL and described in the NYSERDA Solicitation User Guide.

IX. Proposal Evaluation

1. Evaluation Process

Proposals that meet the requirements described in Section VIII: Proposal Requirements of this RFQL, and where proposed staff meet the general eligibility requirements described in Section VI: Qualifications, Section A will be reviewed by a scoring committee consisting of NYSERDA staff and selected outside reviewer(s).

2. Evaluation of Category 1: Field and/or Photo Inspection and Desk Review

Proposals for this Service Category must include staff that collectively hold the required professional credentials for the proposed technology area as outlined in Section VI: Qualifications, Section B. Proposals that do not meet these requirements will be deemed non-responsive and will not be considered.

The scoring committee will evaluate all qualified Proposals for Service Category 1 separate from those proposed under Service Category 2 and Service Category 3. Each proposal section (by technology area) will be scored and ranked independent from other technology areas. Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Evaluation Criteria

- A. Responsiveness to the Solicitation (Total Points 25)
 - 1) The proposer clearly demonstrated an understanding of the major objectives of the RFQL.
 - 2) Proposer executed all Proposal Requirements fully.
 - 3) Proposal itself was well written and comprehensive.
 - 4) Proposal included a detailed cost break-down for inspection bid.
 - 5) Indicates agreement with *Attachment C: Scope of Work for Field and Photo. Inspection Services (Required for Category 1),* or clearly indicates any exceptions.
- B. Ability to Serve New York State (Total Points 25)
 - 1) Staff are regionally located to support the region(s) proposed, or a plan has been provided to ensure qualified staff by commencement of an award.
 - 2) Excellent individual and combined experience, qualifications, and expertise.
 - 3) A well-developed staffing plan including a clear description of the roles and responsibilities of each staff member.
 - 4) Skills and experience of the project manager well-aligned with RFQL.
- C. Relevant Experience and Qualifications (Total Points 50)
 - 1) Examples demonstrate experience conducting project inspections in Technology area proposed.
 - 2) Examples demonstrate operational excellence and industry expertise.
 - 3) Examples are consistent with the proposed execution strategy.
 - 4) Project personnel has the experience, expertise, skill and credentials (as applicable) to deliver required services.
 - 5) The project personnel involved in the example(s) are included in the proposed staffing plan.
 - 6) Resounding Testimonials

3. Evaluation of Category 2: Technical Assistance and Standards Development Support Services

Proposals for this Service Category must include staff that collectively hold the required professional credentials for the proposed technology area as outlined in Section VI: Qualifications. Proposals that do not meet these requirements will be deemed non-responsive and will not be considered.

The scoring committee will evaluate all Proposals for Service Category 2 separate from those proposed under Service Category 1 and Service Category 3. Each proposal Section (by technology

area) will be scored and ranked independent from other technology areas.

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Evaluation Criteria

- A. Responsiveness to the Solicitation (Total Points 25)
 - 1) The proposer clearly demonstrated an understanding of the major objectives of the RFQL.
 - The proposer demonstrated an understanding of the potential impact and benefit of implementing appropriate standards and market-based quality solutions to achieve goals.
 - 3) Proposer executed all Proposal Requirements fully.
 - 4) Proposal itself was well written and comprehensive.
- B. Ability to Serve New York State (Total Points 25)
 - 1) Staff plan and organizational chart is clear, well defined, and demonstrates an ability to be responsive to the needs of the solicitation.
 - 2) Proposed staff are located to support NYS, or there is a clear plan to ensure qualified staff by commencement of an award.
 - 3) Excellent individual and combined experience, qualifications, and expertise.
 - 4) Skills and experience of the primary contact/team manager well-aligned with RFQL.
- C. Relevant Experience and Qualifications (Total Points 25)
 - 1) Examples demonstrate experience working in Technology area proposed.
 - 2) Examples demonstrate operational excellence and industry expertise.
 - 3) Project personnel has the experience, expertise, skill and credentials (as applicable) to deliver required services.
 - 4) The project personnel involved in the example(s) are included in the proposed staffing plan.
 - 5) Resounding testimonials.
- D. Cost (Total Points 25)

1) Proposed compensation demonstrated excellent cost-effectiveness while providing high quality services.

2) Relative competitiveness of fully-burdened rates and proposed escalation rates (if any).

3) Relative value of the proposed experience and benefit to the programs was excellent.

NYSERDA reserves the right to accept or reject proposals based on the following factor(s): The degree to which pricing and hourly rates are in line with the rest of the market.

4. Evaluation of Service Category 3: Data Collection and Management System Support Services

The scoring committee will evaluate all Proposals for Service Category 3 separate from those proposed under Service Category 1 and Service Category 2. Each proposal Section (by technology area) will be scored and ranked independent from other technology areas. Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring

Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Evaluation Criteria

- A. Responsiveness to the Solicitation (Total Points 25)
 - 1) The proposer clearly demonstrated an understanding of the major objectives of the RFQL.
 - The proposer demonstrated an understanding of the potential impact and benefit of implementing appropriate standards and market-based quality solutions to achieve goals.
 - 3) Proposer executed all Proposal Requirements fully.
 - 4) Proposal itself was well written and comprehensive.
- B. Ability to Serve New York State (Total Points 25)
 - 1) Staff plan and organizational chart is clear, well defined, and demonstrates an ability to be responsive to the needs of the solicitation.
 - 2) Proposed staff are located to support NYS, or there is a clear plan to ensure qualified staff by commencement of an award.
 - 3) Excellent individual and combined experience, qualifications, and expertise.
 - 4) Skills and experience of the primary contact/team manager well-aligned with RFQL.
- C. Relevant Experience and Qualifications (Total Points 25)
 - 1) Examples demonstrate experience working in Technology area proposed.
 - 2) Examples demonstrate operational excellence and industry expertise.
 - 3) Project personnel has the experience, expertise, skill and credentials (as applicable) to deliver required services.
 - 4) The project personnel involved in the example(s) are included in the proposed staffing plan.
 - 5) Resounding testimonials.
- D. Cost (Total Points 25)

1) Proposed compensation demonstrated excellent cost-effectiveness while providing high quality services.

2) Relative competitiveness of fully-burdened rates and proposed escalation rates (if any).

3) Relative value of the proposed experience and benefit to the programs was excellent.

NYSERDA reserves the right to accept or reject proposals based on the following factor(s): The degree to which pricing and hourly rates are in line with the rest of the market.

E. Conflicts

The firm and any personnel of the firm must be free from any financial or similar interest in any product or service which may conflict with or appear to conflict with the objectivity of the services provided to NYSERDA. Please describe all product, manufacturer, or service-related affiliations. If any affiliations exist, you must provide a statement verifying that these affiliations do not conflict with or appear to conflict with the objectivity of providing services to NYSERDA and its customers. Non-disclosure of any affiliation can result in the termination of a contract, if awarded.

Proposers may not act as both the Program Implementer and Quality Service Provider for a given

Technology area but shall not be precluded from bidding on other Technology areas described within this RFQL or on future Quality and Market Standards solicitations. However, Proposers should describe within their proposals how conflicts of interest, both actual and perceived, will be resolved should you choose to bid on other NYSERDA solicitations.

F. Program Policy Factors

NYSERDA may consider the following program policy factors in making award selection decisions:

• The degree to which there is statewide coverage for field inspection services to best achieve the overall goals and objectives of the Program.

The award selection process contains multiple phases including an initial eligibility review, ranking by a Scoring Committee of subject matter experts, considerations such as program policy factors and the amount of funds available to make the selection decisions.

V. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/- https://www.nyserda.ny.gov/- https://www.nyserda.ny.gov/- https://www.nyserda.ny.gov/- https://www.nyserda.ny.gov/-

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to

certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>).

Contract Award - NYSERDA anticipates making one or multiple award(s) under this solicitation. NYSERDA anticipates a contract duration of five, 5, years unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately eight, 8, weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting <u>QMS.Solicitation2025@nyserda.ny.gov</u>, NYSERDA may decline to contract with awardees that are delinquent with

respect to any obligation under any previous or active NYSERDA agreement.

Federal Funding – The Program described in this solicitation may be funded, in whole or in part, with funds provided by the federal government. As such, NYSERDA is required to comply with Department of Energy (DOE) and other federal regulations and procedures governing financial awards as outlined in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, 2 CFR Part 200 as amended by 2 CFR Part 910 and other procedures applicable to this regulation as DOE may, from time-to-time, prescribe for the administration of financial assistance. NYSERDA reserves the right to flow down requirements to Contractors to the extent necessary to meet its obligations under the federal regulations referenced herein. In particular, any entity that wishes to do business with the federal government and who will receive federal funds or a subaward must have a UEI number issued via www.SAM.gov as well as a valid registration on www.SAM.gov.

Additionally, an award under this Program shall not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at <u>2 CFR 180</u> that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

NYSERDA expects that records related to work sought under this solicitation will need to be kept for up to seven, 7, years after completion of the work.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|---|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to NYSERDA upon request. Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts | Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts |

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with</u> NYSERDA page or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules,

regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. Appendices

- Appendix 1 Regional Map and Inspection Estimates
- Appendix 2 Technology Descriptions
- Appendix 3 Inspection Checklists
- Appendix 4-1– Sample Inspection Report Fail
- Appendix 4-2 Sample Inspection Report Pass

X. Attachments

- Attachment A Qualifications Matrix
- Attachment B-1 Bid and Rate Sheet (Required for Category 1)
- Attachment B-2 Project Personnel and Rates Form (Required for Category 2 and 3)
- Attachment C Scope of Work for Field and Photo Inspection Services (Required for Category 1)
- Attachment D -Sample Agreement



Electric School Bus Transition Support Contractor Request for Proposal (RFP) 5965 \$1,000,000 Available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals Due: May 14, 2025 by 3:00 p.m. Eastern Time*

Program Summary: The New York State Energy Research and Development Authority (NYSERDA) seeks a contractor or a team of contractors (Support Contractor) to assist NYSERDA with electric school bus work, including technical analysis, project management and stakeholder engagement for a three-year period. The Support Contractor will be tasked with assisting NYSERDA with 1) research, analysis, and data reporting, 2) school bus fleet electrification plan review and tracking, 3) stakeholder outreach and engagement, 4) real world technology testing, 5) Electric School Bus Roadmap support, and 6) on-call support. Proposers will be expected to begin work within two months of notification of award and will work closely with the NYSERDA team across a wide range of electric school bus initiatives.

Only one (1) award will be made by NYSERDA. If the prime contractor is unable to provide all requested elements, teaming arrangements are required.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]."

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Designated Contacts are Nina Haiman at 212-971-5342 x3125, Alok Disa at 518-862-1090, Hannah Abdoo at 518-862-1090 or by e-mail <u>schoolbus@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact (James Cowman) (Designated Contact) at (518) 862-1090, ext. 3652 or <u>Jim.Solicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> Proposal and Vendor Responsibility Questions.pdf for a complete list of the questions proposers must

answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time. Files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-</u> <u>Opportunities/Current-Funding-Opportunities.aspx.</u>

NYSERDA will host an informational webinar on Thursday, April 10th at 3:00pm Eastern Time during which NYSERDA will review the requirements of this solicitation and answer questions. Proposers interested in attending can join the webinar at the following link:

https://nyserdany.webex.com/weblink/register/r90e101035d5e10d0d9d44b7e1fac7acd

Questions may be submitted via the same e-mail address prior to the Webinar, or during the Webinar using the web platform. Following the conclusion of the Webinar, NYSERDA will post questions and responses on the NYSERDA website. All questions will be posted anonymously, and NYSERDA's written responses will supersede any responses given during the Webinar.

I. Introduction

NYSERDA is working with the New York State Education Department (NYSED), the Department of Public Service (DPS), and other key utility and public stakeholders to facilitate the transition to zeroemission school buses across public school districts in New York State, in compliance with Education Law 3638. To support the development and implementation of strategies to transition school buses in New York State to zero-emission, NYSERDA is providing statewide and district-specific guidance, tracking progress, and engaging with key stakeholders in the electric school bus industry.

NYSERDA seeks to engage a consultant, or team of consultants, over a three-year period to provide technical analysis, project management and stakeholder engagement support to NYSERDA, including:

- Support to update the <u>Electric School Bus (ESB) Roadmap</u> and maintain and add to the <u>ESB</u> <u>Guidebook</u>, including the completion of additional analysis and reporting that will support NYSERDA's ongoing requirement to update the ESB Roadmap every 3 years.
- Research, analysis, and reporting on ESBs across the state, which may include surveys of school districts and bus contractors to update the survey done in the last ESB Roadmap. In addition work may be required around web-mapping, data-reporting, tracking, and benchmarking associated with <u>Fleet Electrification Plan</u> (FEP) key indicators, and ESB market and pricing research.
- ESB Stakeholder outreach and engagement.
- Fuel economy and range testing of ESBs in real world conditions.
- As-needed, on-call support for ESB-related efforts that may emerge, including periodic technical review of FEPs.

II. Program Requirements

A. Services Requested

NYSERDA seeks to contract with one consultant or a team of consultants to provide ESB support.

Proposers should pay careful attention to the skills, qualifications and services required for the specific role(s) they propose to serve. Teaming arrangements are strongly encouraged as a way for proposers to address all the requirements of the services requested.

Research, Analysis, and Data Reporting

Electric School Bus Market Research

As the state of the ESB market evolves, NYSERDA needs to understand the state of vehicle adoption, performance, energy availability, ESB impacts, and many other market components. In addition, Education Law 3638 requires NYSERDA to track and report on the availability of ESBs and associated charging infrastructure that are produced, made, or assembled in the United States. Therefore, NYSERDA intends to track and report on a variety of metrics, market conditions, and adoption trends over time. The selected Proposer will support NYSERDA by conducting research on these topics.

The selected Proposer will provide research, analysis, and reporting, including surveys, web-mapping, data-reporting, and ESB market and pricing research to cover topics including, but not limited to, the following:

- Availability of domestically produced, made, and assembled buses and chargers;
- Vehicle pricing and procurement mechanisms in-state and out-of-state with the` goal of reducing costs;
- Residual value of buses and batteries, which can be used to inform total cost of ownership (TCO) analysis
- Number of schools buses on the road in New York State;
- Fuel type of school buses on the road in New York State;
- Number of bus depots serving school buses in New York State;

The selected Proposer will support NYSERDA in the annual reporting of collected data.

Ongoing ESB Guidebook and Education Support

The selected Proposer will support NYSERDA in developing public-facing data information, resources, and webinars to communicate key information, best practices, and guidance related to the adoption of ESBs in NYS. Information will be delivered to NYSERDA and hosted on NYSERDA webpages. NYSERDA will provide feedback on the technical information. Once NYSERDA is satisfied, the selected Proposer will engage with NYSERDA's Marketing Team to prepare deliverables for public consumption.

The selected Proposer will assist NYSERDA in the review and update of the existing ESB Guidebook series. The selected Proposer will review the eleven (11) guides currently available online and provide suggested updates related to each Guide. For example, the 'Financial Incentives' guide may need to be updated to include new funding opportunities. NYSERDA may request additional updates throughout the contract. The selected Proposer will also lead the development of no fewer than five (5) and up to ten (10) additional guides that reflect newly identified best practices or additional aspects of bus electrification that have not yet been covered in previous guidebooks where NYSERDA feels school bus operators could benefit from further information.

The selected Proposer may be asked to prepare additional public-facing information, such as "ESB Adoption Success Stories" that profile existing districts that have begun the transition to ESBs.

The selected Proposer will support ESB-related webinars, including developing PowerPoint slides, producing talking points, organizing speakers, preparing marketing and communication materials to engage stakeholders, and organizing the logistics of the webinar. The selected Proposer will support the development and execution of up to 18 webinars.

Fleet Electrification Plan (FEP) Review and Tracking

NYSERDA administers Environmental Bond Act funding to help school bus fleet owners develop FEPs. These FEPs are designed to provide tailored zero-emission roadmaps specific to each District's school bus fleet. The selected Proposer will support NYSERDA in its efforts to analyze the findings from FEPs to identify common themes and best practices for school bus electrification. This may include, but is not limited to, the following:

- Creation of best practice assumptions for:
 - Battery degradation
 - Battery performance in varying weather conditions
 - Charger performance
 - o Impacts of regenerative braking on battery charge
 - Deadhead assumptions
 - Emissions calculations for buses
 - Impact of charge management systems
 - o Rate estimation
 - Daily charging practices
 - Battery longevity
 - Utility related infrastructure upgrades
 - Additional assumptions for addressing typical data gaps

The selected Proposer will be expected to review FEPs to identify the range of values used and compare them to real-world data available from ESBs on the road to identify these best practice assumptions.

The selected Proposer will also support NYSERDA by benchmarking outputs from FEPs. This will include reviewing a sampling of FEPs and developing a list of metrics to gather and analyze annually. This may include, but is not limited to, the following:

- Understanding ranges of ESB transition costs for varying fleet segmentations (i.e., small vs large, urban vs rural, owned vs contracted)
- Understanding the efficacy of charge management systems in reducing demand on the grid
- Understanding the adequacy of current school bus technology for meeting school bus route needs
- Understanding the adequacy of current electrical capacity to meet short- and long-term ESB charging needs
- Determining the upper range limits of current electric school bus technology (where schools completing FEPs already operate ESBs)
- Determining the impact of school bus electrification on the grid
- Reporting on the potential for school districts to meet the 2027 and 2035 zero-emission bus deadlines
- Reporting on the key obstacles to achieving the 2027 and 2035 zero-emission bus deadlines

Real-World Technology Testing

The selected Proposer will work with NYSERDA to identify and select up to three (3) school bus operators from which to collect very detailed ESB operational data under controlled circumstances (test courses, etc). These will be districts that have already purchased and operated electric school buses for at least 6 months. The selected Proposer will work with the bus operators to collect data from drivers, buses, and telematics devices The selected Proposer will also work with NYSERDA to purchase telematic data collection units and have them installed on electric school buses in these fleets (if needed). The selected Proposer will develop and implement a plan for testing protocols and courses, and conduct tests in representative winter and summer months (i.e., January and June). The selected Proposer will analyze the results and compare the results against diesel buses and ESB manufacturer reported range estimates. The selected Proposer will conduct the repeated studies with both new buses and buses that have been tested in previous years to assess how ESB range changes overtime and how new technologies or larger battery sizes perform.

In addition, the Proposer will work with NYSERDA to gather operational data from a broader swath of NYS electric school bus fleets under real world conditions to better understand how these vehicles are operating.

ESB Roadmap

In 2023, NYSERDA released the *New York State Electric School Bus Roadmap* ("ESB Roadmap"), which is designed to help school districts, school bus fleet owners, and operators navigate the complex set of decisions, programs, and considerations associated with transitioning to ESBs in NYS. NYSERDA is required to update the ESB Roadmap every three years.

The selected Proposer will leverage information collected during the FEP evaluations, the stakeholder engagement process and the ESB Advisory Group described below, real-world testing, and in current demonstrations and studies by external entities to draft an updated Roadmap that includes assumptions and recommendations regarding the following, and possibly additional, topics:

- Evolution of the ESB market and policy landscape since the initial Roadmap
- Bus characteristics and operational data from school districts across the state.
- Current and future bus and charging technology
- Purchasing, leasing, and financing options.
- Total Cost of Ownership (TCO) inputs, methodologies, assumptions, and results.
- Expected ESB adoption curves under different funding and market scenarios.
- Successes and challenges of existing electric school bus pilot projects across the state
- Recommended actions to support ESB adoption.

ESB Stakeholder Outreach and Engagement

Convene, Coordinate, and Facilitate a Stakeholder Advisory Group

The ESB Advisory Group is a stakeholder group that will inform the ESB Roadmap and help NYSERDA, and the selected Proposer, identify real-world challenges, risks, perceptions of risk, equity considerations, case studies, and technological barriers associated with the school bus fleet transition. Advisory Group members include stakeholders representing a cross-section of the school bus industry, advocacy community, utility-provider community, and other entities that will be directly involved with the school bus electrification process. The selected Proposer will review the existing ESB Advisory Group membership and make recommendations on how to refine it. The selected Proposer will then develop a concise mission statement that informs participants of the group's purpose and terms of their expected commitment and a letter inviting potential advisory group members to join, or rejoin, the group. The selected Proposer will then facilitate the formation and maintenance of the ESB Advisory Group.

The selected Proposer will provide recommendations on the ESB Advisory Group membership and approaches to Stakeholder Engagement. The selected Proposer will convene and engage the Advisory Group at least quarterly, (e.g., up to twelve (12) times) throughout the life of the project to capture perspectives, concerns, and insights. The selected Proposer will hold stakeholder meetings in-person, via video conference, or using a hybrid format depending on schedules, travel logistics, and cost. After each advisory meeting, the selected Proposer will submit a memo summarizing key takeaways, a list of attendees, and action items. The selected Proposer may choose to convene subgroups of the advisory group as needed.

In addition, the Selected Proposer will help inform NYSERDA ESB Outreach efforts.

On-Call Support

Throughout the duration of the project, NYSERDA may require additional support in areas that are not yet defined. This may include, but is not limited to, additional stakeholder outreach with NYS agency partners, additional technical support, support reviewing FEPs for technical accuracy, case study development, or deep dive analyses on specific ESB-related topics such as best practices in fire prevention, detection, and suppression. The selected Proposer should be available to provide support in these areas as needed. The NYSERDA PM will raise these items during project briefings and the selected Proposer and NYSERDA shall agree to the approach, budget, and schedule for each On-Call Support task as identified. This task is expected to amount to approximately 10 percent of the total budget.

B. Proposer Eligibility and Qualifications

NYSERDA anticipates awarding one contract to one contractor, or a team of contractors, through this RFP. If forming teams, proposers must clearly identify the primary contractor, key employees, subcontractors, and relevant affiliates of all entities who are proposed to fulfil the requirements of this RFP. Even if a proposer includes a teaming arrangement with third parties in its proposal, the proposer will retain sole responsibility for successful completion of the work under the resulting contract. Proposers must demonstrate that they have a clear understanding of the services described in this RFP. Proposers must also demonstrate the ability to provide all of the required services as outlined in this RFP. Proposers must provide all of the support services requested above. NYSERDA aims to award a single contract to one proposer or one team of proposers (with one serving as prime).

Proposers must be available to start work no later than September 8, 2025.

Experienced Team

Proposers must clearly demonstrate their ability to provide the necessary technical expertise and administrative support described in this RFP. The selected contractor or team of contractors will provide NYSERDA with a dedicated team of high-level professionals who will support the school bus electrification work.

Dedicated Personnel

Proposers must identify one qualified team member who will be responsible for leading the work in this RFP and additional personnel who will support the team lead. The identified personnel must have previous experience in the services requested under this RFP.

C. NYSERDA Responsibilities

The NYSERDA Project Manager will be responsible for overseeing and managing all tasks undertaken by the selected contractor or team of contractors. The major responsibilities of NYSERDA are to:

- Provide timely feedback on draft documents and plans.
- Provide timely response to contractor's issues.
- Provide timely review and approval of invoices.

D. Contract Term

The contract term is anticipated to be approximately 36 months (3 years). At its sole discretion, NYSERDA may elect to add funding and/or extend the term of the contract.

NYSERDA has the right to:

- Incorporate necessary program changes by modifying or adding to the services required for successful support of the program, consistent with the terms of this RFP;
- Tailor the services as needed within the scope of the contract; and,
- Add necessary additional funds and time to the contract at any time.

III. Proposal Requirements

Proposers must submit their proposal(s) by the due date in accordance with the instructions described on the front of this RFP. Proposals should not be excessively long.

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Suggested page limits for each section are provided below in parentheses. Proposals that grossly exceed the page limits or fail to follow the format guidelines may be rejected as nonresponsive. Proposals should concisely present the information needed to fully address the evaluation criteria (see Section IV). Each page of the proposal should state the name of the proposer, the RFP number, and the page number. If you believe proprietary information must be submitted to present an adequate proposal, please contact the Designated Contact listed at the beginning of this RFP, indicate as such on the proposal, and comply with the Section V instructions for submitting proprietary material.

The proposal must be a **single file**, unless otherwise noted, with the items in the format and sequence indicated below:

- Section 1: Introduction and Proposal Narrative
- Section 2: Statement of Work (separate Attachment A)
- Section 3: Staffing Plan
- Section 4: Qualifications
- Section 5: Cost Proposal (separate Attachment B)
- Section 6: Schedule/Work Plan
- Section 7: Letters of Commitment (if applicable)
- Section 8: Appendices

Section 1. Introduction and Proposal Narrative (4-6 pages): Proposers should summarize their understanding of the goals, objectives and requirements of the services described in this RFP. This section must include a narrative of how the proposer intends to complete the required services described under Section II.A. Proposers should briefly identify key information about their organization and any proposed subcontractors. Describe any other additional resources the proposer can bring to the project, such as cost-sharing funds or materials already developed, and how they would be used to advance the project goals. Proposers should describe why they believe that they are qualified to perform and complete the services requested under this RFP.

Proposers should include the following:

- How the proposer intends to complete the required elements described above, including a
 detailed project plan describing tasks and resources needed to complete the deliverables
- References to examples of existing technical reports, public-facing reports, and other materials that provide evidence of similar past experience
- Examples of non-technical materials previously developed that were targeted to end users, especially fleet operators
- List of key stakeholders that may be included in an advisory group
- Any other additional resources the proposer can bring to the project, such as cost sharing funds or tools already developed, and how they would be used to advance the project

Section 2. Statement of Work (4-8 pages): Submit a proposed Statement of Work delineating each step required to accomplish the project objectives. The Statement of Work (SOW) is the primary contractual document that outlines work activities and specifies deliverables. Therefore, each action

needs to be identified, indicating who will perform it, how it will be performed and its intended result. At the end of each task description, specific task deliverable(s) must be listed. Deliverables are documentation that the contractor will submit to NYSERDA as evidence that the work in the task has been completed.

The SOW should highlight how the proposer will deliver services. If a proposal is selected, NYSERDA may choose to move forward with some tasks but not others, based on in-house capabilities, timing, and available budget. Because of this, proposals should be constructed as a menu of tasks, with clearly assigned budget estimates for each task.

NYSERDA has provided a sample Statement of Work (Attachment A). The proposer is strongly encouraged to use this template and may adapt it as needed; however, significant departures from the provided template may result in delays in the negotiation process and the start date of work. NYSERDA reserves the right to make changes to the proposed Statement of Work to meet the needs of the program. The Statement of Work must:

- Read as a stand-alone document that identifies assumptions and detailed descriptions of tasks, ideally in chronological order. This must also be included in the single file submission and may not be provided in a separate file.
- Be clear and specific: concentrate on "how" and not "why." Use "active voice" sentence structure to make clear who is responsible for specific actions. Use the following phrase to start the description of every task and subtask: "The Contractor shall....", and "The Contractor shall ensure that [Subcontractor Name] ..."
- Include information regarding responsible staff for each task, including any subcontractors.
- Include a timeline and connect to the requested work plan.

Section 3. Staffing Plan (2-3 pages): Provide an organizational structure that facilitates effective leadership and quality staff services. Identify the main point of contact for NYSERDA and key participants in the project. Describe their individual expertise and explain how each will contribute to the work. If a project team member is participating in multiple proposals, each proposal must clearly identify any overlap between separate roles assigned to one team member. Describe the team's management and technical expertise and relevant experience with the work described under Section II.A. Please include an organization chart showing the relationship between all personnel and subcontractors.

Resumes of key personnel highlighting relevant experience should be included as appendices. (resumes are not included in the page total)

Section 4. Qualifications (2-3 pages): Describe how the Proposer's staff and other team members meet the required experience, skills, and abilities to perform the services described under Section II.A of this RFP. State the individual and combined expertise that would enable successful completion of the objectives outlined in this solicitation. Provide relevant background information demonstrating the ability to successfully provide the required services, including prior experience with this type of work and any tools and templates that may already be developed. Cite specific examples of previous relevant projects. Include the name and telephone number of at least three (3) references for whom your organization has completed relevant projects. Prior NYSERDA projects may be used as an additional reference but may not serve as one of the three required references.

Proposers or proposing teams should cite specific examples of the following types of previous work:

• Data collection and analysis, including in-service vehicle data collection

- Public-facing materials development
- Stakeholder engagement
- Policy/strategic planning studies

Proposers must provide all of the support services requested above. NYSERDA will award a single contract to one proposer or one team of proposers (with one serving as prime).

Section 5. Cost Proposal (1-2 pages): Submit a proposed total project budget, itemized by task, including cost elements and subcontractor costs (if applicable) using the attached Budget Form (see Attachment B). Labor rates should be inclusive of any overhead. In the case of subcontractors, explain in the Supporting Schedule of the Budget any administrative hours needed to manage subcontractors and include those hours in the direct labor category. NYSERDA does not accept a percentage-based mark-up on subcontractors (see the Instructions tab of Attachment B).

Cost Share

Cost-sharing is encouraged but not required. Cost-sharing can be from the proposer, other team members, and other government or private sources. Contributions of direct labor (for which the laborer is paid as an employee) and purchased materials may be considered "cash" contributions. Unpaid labor, may be considered "in-kind" contributions. NYSERDA will not pay for efforts which have already been undertaken. The proposer or proposing team cannot claim as cost-share any expenses that have already been incurred. Show the cost-sharing plan in the following format:

| | Cash | In-Kind Contribution | Total |
|----------------------------|------|----------------------|-------|
| NYSERDA | \$ | \$ | \$ |
| Proposer | \$ | \$ | \$ |
| Others (list individually) | \$ | \$ | \$ |
| Total | \$ | \$ | \$ |

Section 6. Schedule/Work Plan (1-2 pages): Submit a schedule for conducting the work proposed in the SOW in a Gantt chart or similar format in terms of weeks and months. Specifically address the plan for commencing work no later than September 8, 2025. Proposers should allow time for correspondence with and approval of tasks by NYSERDA. Note that hours allocated in the work schedule must be consistent with those in the budget and Statement of Work.

Section 7. Letters of Commitment: If proposers are relying on any other organization to do some of the work or provide services or resources, include a letter from that organization describing its planned participation. Absence of letters of commitment may be interpreted as meaning that the proposer has not secured a firm commitment from the subject parties.

Section 8. Appendices: Include resumes, company qualifications, sample work products, or ancillary information which is deemed necessary to support your proposal. Keep appendices to a reasonable length.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria listed below. At NYSERDA's discretion, proposers may be requested to interview

with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview.

Proposer Qualifications:

- Ability of team to bring relevant expertise and tools to the project in both its understanding of and experience with electric school bus markets and with appropriate quantitative/qualitative research, analysis, and stakeholder engagement techniques.
- Ability to develop user-friendly documents for fleet operators.
- Experience of the team at conducting projects similar to the project described, including for NYSERDA. For those proposers who have worked in any capacity with NYSERDA, the quality of work on those transactions may be considered.

Services Requested:

- Demonstrates an understanding of the range of services requested and presents a workplan that responds to the requested services.
- Presents a credible explanation of its ability to successfully deliver these services.
- Provides appropriate and creative ideas for approaching the project.
- Demonstrates an understanding of the desired final deliverables.

Proposal Quality:

- Demonstrates the ability to communicate in a clear and concise manner.
- Demonstrates the ability to address NYSERDA program needs and deliver high-quality work on tight deadlines.
- Commits and shows a demonstrated ability to starting work no later than September 8, 2025.

Proposal Value:

- Allocates an appropriate proportion of project cost dedicated to project completion (versus travel, administration, or other expenses).
- Provides experienced staff performing appropriate tasks at industry-comparable rates.
- Demonstrates the level of service provided is in line with the proposal cost.
- While not a required element of the RFP, voluntary cost share will be evaluated under this component of the evaluation criteria.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

a. The degree to which pricing and hourly rates are in line with the rest of the market.

V. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-//media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making one (1) award under this solicitation. NYSERDA anticipates a contract duration of 36 months (3 years), unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 8-12 weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting transit@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinguent with respect to any obligation under any previous or active NYSERDA agreement.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|--|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to | Maintain Cyber Security Insurance |
| NYSERDA upon request. | Provide a signed self-attestation on an annual basis for multiyear contracts |
| Maintain Cyber Security Insurance | |
| Provide a signed self-attestation on an annual basis for multiyear contracts | |

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download <u>NYSERDA's Accessibility Requirements (PDF)</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships

with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors drived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government, and, or ethics and subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any

other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or rescore a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at<u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments:

Attachment A – Statement of Work Template Attachment B – Budget Form and Instructions Attachment C – Sample Agreement



"Enabling Innovative Clean Energy Building Solutions" Program Opportunity Notice (PON) 5982 **Up to \$5 Million Available** *All, some, or none, of the available funds may be awarded. NYSERDA reserves the right to extend, and/or add or reduce funding to this solicitation.*

Proposals accepted unit June 4, 2025 by 3:00 p.m. Eastern Time

The New York State Energy Research and Development Authority (NYSERDA) seeks demonstration projects at a New York State site that 1) address one of the following Innovation Topic Areas and 2) have received government or foundation funding that advanced and readied the solution for demonstration. NYSERDA anticipates making five \$1 million awards under this solicitation to support the advancement of solutions in the five following Innovation Topic Areas:

- 1. Building Envelope
- 2. Clean Heating and Cooling
- 3. Intelligent Grid-interactive Building Controls
- 4. Low-GWP Refrigerant Applications and Leak Detection
- 5. Thermal Storage

NYSERDA has no predefined funding amount or number of awards based on topic area. Eligible solutions must show strong potential to advance one or more of NYSERDA's core mission outcomes¹ in the buildings sector in New York State (NYS) through reducing GHG emissions, improving energy efficiency, building decarbonization, and/or resiliency in existing buildings in the residential, multi-family, and small/medium commercial market. Proposals must be submitted before the due date given above and must meet all requirements, including minimum cost share, given in the Program Requirements of Section III below.

Letter of Intent to Propose. Though not required, proposers are strongly encouraged to submit a Letter of Intent using this <u>Letter of Intent link</u>. If submitting a Letter of Intent to Propose, please submit it as early as possible. If submitted no later than two weeks prior to the full proposal due date given above, NYSERDA staff will respond as to the eligibility of the project under this PON, specifically whether the project falls within a topic area and meets the other funding requirement. Final determination of responsiveness and proposal merit will be determined based on the review of the full proposal.

Proposal Submission: <u>Online submission is preferable</u>. Proposers must submit using the provided templates in Section VIII: Attachment Checklist and must submit the files in their given format (i.e. Word, Excel) except Word documents may be delivered in PDF format if desired. PDFs must be searchable and should be created by direct conversion from MS Word, or other conversion utility. Individual files should be no larger than 100MB in file size. Submitted files cannot be images from scanning. For ease of identification, all electronic files must be named using the proposer's entity name in the prepending each submitted file, see examples below. NYSERDA will also accept Letters of Intent, and Proposals with all attachments by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link <u>Application Instructions and Portal Training Guide</u>.

¹ <u>https://www.nyserda.ny.gov/About/Tracking-Progress</u>

- CompanyXYZ Proposal.docx (or CompanyXYZ Proposal.pdf)
- CompanyXYZ Statement of Work.docx (or CompanyXYZ Statement of Work.pdf)
- CompanyXYZ Budget.xlsx (DO NOT convert to PDF)
- CompanyXYZ TRL/CRL Calculator.xlsx (DO NOT convert to PDF)

Questions? Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Bob Carver for Building Envelopes and Low-GWP Refrigerant Applications and Leak Detection (518) 862-1090, ext. 3242 or by email RobertNextGen@nyserda.ny.gov, Mike Genovese for Clean Heating and Cooling and Thermal Energy Storage at (518) 862-1090, ext. 3103 or by email MichaelNextGen@nyserda.ny.gov, Jerone Gagliano for Intelligent Buildings by email JeroneNextGen@nyserda.ny.gov, Joe Borowiec for all categories at (518) 862-1090 ext. 3381 or by email JoeNextGen@nyserda.gov. If you have contractual questions concerning this solicitation, contact James Cowman at (518) 862-1090, ext. 3652 or jim.solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> <u>Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.

I. Introduction

The New York State Energy Research and Development Authority (NYSERDA) works to promote energy efficiency, renewable energy, and emissions reduction across New York's economy and energy system. NYSERDA's mission is to "advance clean energy innovation and investments to combat climate change, improving the health, resiliency, and prosperity of New Yorkers and delivering benefits equitably to all."

Buildings are a large user of energy, a major contributor to greenhouse gas emissions (GHG) and system peak demand, and an important critical infrastructure for NYS. Heating, ventilation, and air conditioning (HVAC) equipment consumes approximately 40% of the energy used by residential and commercial buildings, making this end use responsible for approximately 25% of the total energy used and 36% of the GHG emissions in NYS. The cooling requirement for buildings is the primary contributor to the difference between statewide peak electric system demand (>32 GW) and average base-load system demand (<18 GW). A recent New York Independent System Operator (NYISO) report² states "Our models show that by 2030, New York City (Zone J) could have a reliability margin of only 200 MW to serve a peak load of more than 10,000 MW."

The large capital investment and long asset life of existing building equipment requires new technologies to have compelling value propositions to achieve market adoption. Some innovations have been technically compelling but not commercially successful. Additionally, solutions on the market today do not address NYS's diverse climate or dense urban population and are not sufficient to meet New York's aggressive energy and GHG reduction goals.

² <u>https://www.nyiso.com/-/grid-reliability-requires-a-careful-transition-from-fossil-fuels</u>

Program Summary

NYSERDA's End-Use Energy Applications program seeks to accelerate the commercialization of innovative solutions that enable electrification and decarbonization of the building stock in NYS. Through successful demonstration projects, this program will validate the technical performance and advance the commercial readiness of these new solutions in New York State to enable cleaner, more energy efficient, load flexible, and resilient buildings. Additionally, as many building innovations have the additional benefit of improved indoor air quality and quality of life for consumers, this program will evaluate the potential for delivering cost savings while also enhancing occupant comfort and health benefits. This solicitation seeks to attract solutions that can directly benefit low- to moderate-income (LMI) households and disadvantaged communities (DACs) across NYS. These solutions should address real-world adoption barriers like affordability, regulatory constraints, and/or community acceptance.

In addition to articulating the technical innovation, proposers must describe their commercialization strategy, including, but not limited to: customer discovery and channel strategy, market entry barriers, regulatory considerations, workforce and supply chain readiness, financing mechanisms for adoption, manufacturing and scale-up, key partners, and team qualifications.

II. Innovation Topic Areas

- 1. Building Envelope
- 2. Clean Heating and Cooling
- 3. Intelligent Grid-interactive Building Controls
- 4. Low-GWP Refrigerant Applications and Leak Detection
- 5. Thermal Storage

Innovation Topic Areas

All submissions must detail how their proposed project addresses the Desired Outcomes and Requirements of one of the following Innovation Topic Areas. The innovation should improve the installed cost, ease of installation, operating cost, and/or ease of maintenance over existing commercially available solutions.

1. Innovation Topic Area 1: Building Envelope

This topic area covers innovations that address the demonstration of building envelope solutions for improving existing residential buildings. Proposals for this topic area may demonstrate components or materials that support high performance building assemblies; construction approaches that achieve higher R-values and lower air leakage; new manufacturing methods for fabricating high performing components, materials, and assemblies; and digital tools and robotic technologies for reducing design and installation times.

Desired Outcomes:

- The demonstration of the installed solution should show a significant improvement in the thermal and air leakage performance of at least 30% over current market solutions.
- The work should determine the impact to heating and cooling expenses for the building due to the installed solution.
- The demonstration should determine the material and labor expenses for the installation, level of disruption to occupants during installation, and improvements to indoor comfort.
- Demonstrated solutions should reduce retrofit costs to the building owner by at least 30% compared to conventional measures providing the same level of building envelope improvement.

Topic Area Requirements:

1. Hydrofluorocarbons cannot be used in production or installation of materials included in a proposed solution responding to this topic area.

2. Digital and robotic technologies must reduce building envelope retrofit costs.

2. Innovation Topic Area 2: Clean Heating and Cooling

This topic area covers innovations that address building space conditioning through the use of clean heating and cooling technologies, including, but not limited to: air- or water-source heat pumps, packaged terminal heat pumps, and ground-source (geothermal) heat pumps. Potential heat pump solutions could use either a traditional vapor compression cycle or an alternative, non-vapor compression cycle.

Desired Outcomes:

- The clean heating and cooling solutions should improve overall system performance, efficiency, and indoor air quality over existing commercially available solutions.
- If the solution uses a refrigerant, it should use a low-GWP refrigerant and meet known and expected future refrigerant regulatory requirements.
- The system architecture should allow for smart control integration and/or intelligent control integration.

Topic Area Requirements:

- 1. Must use only electricity or renewable forms of energy as the primary energy inputs (i.e., non-fossil fuel-based inputs).
- 2. Must be listed or eligible to be listed on Northeast Energy Efficiency Partnerships' (NEEPs') Cold Climate Air-Source Heat Pump (ccASHP) <u>Specification Listing</u>.

3. Innovation Topic Area 3: Intelligent Grid-interactive Building Controls

This topic area covers innovations that address energy and building management systems, smart electric panels, smart circuit splitters, distributed sensors and controls, and other smart grid devices.

These solutions should connect and integrate with the building's energy assets and autonomously manage the timing and/or setpoints of the building's major electric loads to meet the building owner's objectives such as: reducing upfront electrification costs, overall lowest utility cost, greatest demand reductions, lowest carbon footprint, and/or resiliency.

Desired Outcomes:

- The control solution should enable or greatly improve the energy and electric load flexibility performance, value proposition, and grid-interactive readiness of buildings.
- The demonstration should determine the maximum daily load flexibility potential within the building during the heating and cooling seasons while maintaining occupant comfort and energy asset priority.
- While the solution does not need to control all energy assets of the targeted building type, it is encouraged that most large energy assets are controlled for greater load flexibility capacity.

Topic Area Requirements:

- 1. Must allow the building operator or occupants to prioritize the controlled energy assets (e.g., HVAC having a higher priority than EV charging, etc.), and set limits to comfort setpoints (e.g., thermostat settings, delivered hot water temperature).
- 2. Must demonstrate a clear reduction in energy usage and maximum power draw through optimization of load shifting and shedding.
- 3. Must use industry standard protocols for device and grid communication.
- 4. Must be automated but still provide temporary override.
- 5. Must be minimally disruptive to the building occupants and services, and maintain comfort within allowable tolerances.

4. Innovation Topic Area 4: Low-GWP Refrigerant Applications and Leak Detection

This topic area covers innovations that address the use of low-GWP refrigerants. Practical and safe solutions are being sought that do not compromise HVAC equipment efficiency or reliability. NYSERDA is seeking innovative solutions in the following areas to accelerate the mitigation and phase-out of high global warming refrigerants:

- Refrigerant monitoring and leak detection;
- Novel compressors;
- In-field leak repair; and
- Other emerging low-GWP refrigerant technologies.

Desired Outcomes:

- Quantify the impact a low-GWP refrigerant technology has on a building's direct and indirect GHG emissions.
- Demonstrate the viability of using low-GWP refrigerant in common HVAC applications.
- Establish practices and protocols that minimize refrigerant leakage from HVAC equipment.

Topic Area Requirements:

- 1. Supported technologies must be applicable to heat pump applications.
- 2. Supported refrigerants' 100-year GWP values must not exceed 500.

5. Innovation Topic Area 5: Thermal Energy Storage

This topic area covers innovations that address integration of Thermal Energy Storage (TES) into an HVAC appliance, stand-alone thermal storage products that integrate with HVAC appliances through a control system, improvement of the capacity or runtime of HVAC appliances during periods of extreme temperature and/or electrical grid blackout, and district TES solutions that integrate with a district/community thermal distribution network.

Desired Outcomes:

- Demonstrations of integration of thermal storage with HVAC should show a significant improvement in the building HVAC system's capacity, flexibility, reliability, overall seasonal efficiency, and/or operating costs.
- Demonstrate a clear improvement over existing solutions in at least one of the following areas:
 - Installed Cost (\$/kWh or \$/Btu),
 - Energy storage density (Btu/ft3, Btu/lb depending on application),
 - Full cycle efficiency (Btuout/Btuin), or
 - Degradation lifespan (# of cycles).

Topic area Requirements:

- 1. All proposed solutions must be capable of storing thermal energy for heating, or heating and cooling applications.
- If integrated with an ASHP, the ASHP must be commercially available and listed or eligible to be listed on <u>NEEPs' ccASHP Specification Listing</u>.
- 3. Allow for grid interaction and have the potential for demand response implementation.

III. Program Requirements

Projects selected for funding must:

- 1. Show potential to reduce GHG emissions from the building sector in New York State.
- 2. Demonstrate benefits to electric System Benefits Charge (SBC) ratepayers as described under <u>Clean Energy Fund description on NYSERDA's website</u>.
- 3. Have an active or previous government (non-NYSERDA) or foundation funded contract(s) for the development of the solution being proposed to this PON that addresses one of the five Innovation Topic Areas in Section II with a minimum funding amount of \$250,000 from the contract or

aggregation of contracts for the same solution. Past or current NYSERDA funding cannot be counted toward this requirement. Some examples include: ARPA-E, DOE, CEC, MassCEC, etc. For past funded work to be considered, the end date of the contract period of performance must not be prior to January 1, 2023.

- 4. Detail how the proposed demonstration project, as defined below, addresses the Desired Outcomes and Requirements of one of the Innovation Topic Areas given in Section II, and will advance the energy performance, and/or reduce/shift electrical demand in existing buildings in the residential single family, multi-family, or small/medium commercial building sector.
- Provide direct and quantifiable energy, environmental, and economic benefits to NYS (including benefits to low- to moderate-income and disadvantaged communities), such as energy savings, demand savings, emissions reductions, job creation, product manufacturing and sales, and/or reduced energy costs.
- 6. Conduct the evaluation of the demonstration project by a recognized and independent third-party evaluator (i.e., evaluator has no financial interest in the outcome of the demonstration).
- 7. Articulate a plan to take the solution from the demonstration to commercial deployment.
- 8. Be near commercial ready the vast majority of the development work already completed and the start of the demonstration monitoring and validation beginning no later than 12 months from the date of contracting. No project schedule shall exceed a total of 30 months.
- 9. Satisfy the Proposal requirements of Section IV submitting all necessary attachments, and sufficiently address the evaluation criteria given in Section V.
- 10. Adhere to the Annual Metrics Reporting terms (see Section VI) and General Conditions (see Section VII).
- 11. Limit any product development activities, as defined below, to no more than \$100,000 of the NYSERDA funding, and these activities may not prevent meeting the schedule requirements given in #8 above.
- 12. Provide a budget detailing that the project meets the minimum cost share of 20%.
- 13. Provide a letter of support and commitment from all funding sources.
- 14. Project demonstrations must take place within New York State and include at least one letter of interest or support from the host site owner(s)/decision maker(s).
- 15. Project demonstration site(s) must pay into the <u>Clean Energy Fund</u> through the electric Systems Benefit Charge (SBC) unless significant statewide benefits are demonstrated, and must demonstrate benefits to electric SBC ratepayers.

Product Development is defined as efforts to bring a new or improved product to market including business case development, product design, scale, and field testing, but not including earlier stage technical feasibility or proof of concept development. Technologies with a Technology Readiness Level (TRL) exceeding 3 are to be considered Product Development (see Attachment D – TRL/CRL Calculator for additional guidance on TRLs). Field testing or pilot deployments of a non-commercial, non-warrantied technology are considered Product Development.

Demonstration is defined as a project intended to increase sales or usage of a commercialized product, with results used to generate objective performance information for customers or policymakers. At this point, the product is available and warranted. While incremental improvements may be incorporated based on the demonstration results, the final product design is essentially complete.

Commercialization Activities

Proposers should allocate no more than 25% of the requested NYSERDA funding to develop and implement the commercialization activities that include an assessment of non-technical, commercialization risks and barriers to market adoption, as well as a clear plan to execute tasks that (1) drive adoption readiness towards commercial deployment in NYS; and (2) proactively address external market risks and regulatory and policy uncertainties.

After completing this demonstration project, the team should have a strong, market-validated commercialization strategy plan to deploy a fully functional and scalable solution that is cost- and feature-

competitive and de-risked with a sustainable business model that is well-positioned for scale-up and growth in NYS.

This real-market demonstration application should be used to test and demonstrate the value proposition of the proposed solution while addressing commercialization risks and/or barriers, including market acceptance, resource maturity, license to operate, and especially economic viability. The commercialization strategy plan must specify how the proposer will validate the solution's performance in real-world conditions, including a clear pathway to operate the system in NYS at a competitive cost. See the Commercialization Strategy Plan Criteria and Outline in the Attachment A – Proposal Narrative.

Additional Considerations: All proposers should consider the following guidelines when developing their submissions:

- NYSERDA reserves the right to modify a project's Statement of Work and may offer to fund part of the proposal at a level lower than that requested.
- Prior to an award being made, proposers may be required to demonstrate confirmation of cost share, participation of key individuals and team, commitment from demonstration site(s), and the ability to qualify for an award under applicable laws and regulations.
- A proposal may be considered non-responsive if it fails to comply with the requirements of this Section III, the requirements of Section IV, or the General Conditions of Section VII.
- Preference will be given to proposers that provide attractive leverage (cash co-funding, partnerships) opportunities for NYSERDA, and proposers who have a strong path to commercialization.
- A payment based on the final deliverable will be reserved until project completion. If awarded, NYSERDA may choose to negotiate the amount of such payment.

NYSERDA seeks teaming arrangements that increase probability of success and commercialization of technologies that yield NYS benefits. Teams may include commercial firms, manufacturers, large original equipment manufacturers (OEM), industry associations, research organizations, universities, government agencies, corporate strategic partners, strategic investors, end-users, and other stakeholders.

Letters of Commitment or Support: Include letters of commitment or support from each identified team member in the appendix to the proposal. If you are relying on any other organization to do some of the work, provide services or equipment, or share in the non-NYSERDA cost, include a letter from that organization describing its planned participation. Also include letters of support or commitment from businesses or other organizations critical to the future commercialization, demonstration, or implementation and sales of the solution in the market. Absence of letters of commitment or support may be interpreted as meaning that the proposer does not have support from the subject parties. Letters should not be solicited from NYSERDA personnel.

IV. Proposal Requirements

Note: Submission of a Letter of Intent is recommended but not required for submitting a Proposal.

Proposal: Proposals must include the following:

- 1. Documentation of past or current awarded grants that meet #3 of the Section III. Program Requirements including the following:
 - a. Copy of the executed contract(s) and the associated proposal(s).
 - b. Copies of final report from completed past contract(s) or interim progress reports if it is a current contract.
 - c. A summary given in the Proposal Narrative (Attachment A) highlighting:
 - i. Alignment with the NYSERDA Innovation Topic Area, its Desired Outcomes, and its Requirements.
 - ii. For completed award(s), provide the results and findings
 - iii. For open award(s), provide the progress as compared to the planned activities

- The Proposal Narrative (Attachment A) form-fillable document must be complete. The Innovation Topic Area the proposal addresses must be clearly indicated. The proposal must adhere to all requirements listed in the specific Innovation Topic Area. The Proposal Narrative must have all the required questions/sections answered. If a required question is not answered, the proposal could be deemed non-responsive.
- 3. The Statement of Work (Attachment B), Budget Form (Attachment C), and TRL/CRL Calculator (Attachment D) must be completed.
- 4. Proposers must state if the proposal will need to include any development activity as constrained by the Section III Program Requirements, and whether it will include manufacturing activities. Proposed projects should be demonstration ready, however, there are circumstances where some development is still required to meet the requirements of the demonstration site.
 - a. If product development activities are required, the proposal should also include separate tasks, show these activities in the schedule, and fill in the development column in the budget for these activities.
- 5. Proposals should not be submitted in an elaborate format. Unnecessary appendices beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, the PON number, and the page number.

Cost Sharing: The proposal should show non-NYSERDA funding of at least 20% of the total project cost. Cost sharing can be from the proposer, other team members, and other government or private sources. Contributions of direct labor (for which the laborer is paid as an employee) and purchased materials may be considered "cash" contributions. Unpaid labor, indirect labor, or other general overhead may be considered "in-kind" contributions. NYSERDA will not pay for efforts which have already been undertaken. The proposer or proposing team cannot claim as cost-share any expenses that have already been incurred.

In compliance with §139-j and §139-k of the State Finance Law (see Section VII, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

V. Proposal Evaluation

1. Proposals that meet solicitation requirements will be reviewed by a Scoring Committee (SC) using the Evaluation Criteria below which are listed in the order of importance. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview. Proposers receiving favorable evaluations may be invited to enter into contract negotiations with NYSERDA. The proposer may be required to submit additional details for the Statement of Work, budget, and schedule, and may also be asked to address specific questions or recommendations of the SC before contract award.

Evaluation Criteria:

- Strategic Fit
 - How well does the proposed project address the Innovation Topic Area, its Requirements, and Desired Outcomes?
 - How strong is/was the past project performance (e.g., how solution was advanced, cost overruns, what was achieved, funding agency feedback) in the current or previous contract(s)?
 - Is the proposed solution demonstration ready similar to having a TRL of 7, or if not, how reasonable is the required product development needed as part of this proposed project?
- Demonstration Scope:

- How well will the demonstration plan validate the performance and benefits of the solution for the targeted building type(s)?
- How well does the scope of work identify the activities needed to conduct the successful demonstration of the solution?
- o Does the proposed project have NYS host site commitment(s) or letter(s) of support?
- Has the proposer included an independent third-party evaluator with recognized expertise completing M&V actions for the proposed solution?

• Adoption Readiness & Market Potential:

- Has the proposer adequately described the target customer(s) and the obtainable market size, validated the value proposition with customer discovery, as well as identified policy and regulatory adoption risks for the proposed solution?
- Does the proposer understand the competition and identify the advantage of their proposed solution?
- Is there a well-defined verifiable commercialization and scale up plan that is marketbased and likely to be successful?
- Is the current cost structure and revenue business model well understood that will lead to a sustainable and scale-able growth business?
- Has the proposer demonstrated support from necessary market actors and potential customers, including any letters of interest, letters of support, and/or letters of commitment?
- Does the commercialization plan have robust partnerships and supply chain plans?

• Solution Impact:

- Relative to current technologies, how significant are the potential reductions in GHG emissions, energy use/demand, and building owner utility bills assuming solution is fully commercialized?
- Are there additional significant benefits such as improvements in the building sector's resiliency to disasters or electrical outage, reduced liability, improved health benefits, improved occupant comfort, or improved safety?
- How likely will there be subsequent economic benefits in New York State after the completed project in the form of: manufacturing, installation and technical service activity, intellectual property creation, revenue-generation, or job creation?
- How likely will the in-market solution directly benefit disadvantaged low- and moderate-income communities?

• Project Value:

- Is the overall project cost justified based on the schedule and the expected benefits?
- How appropriate and reliable are the proposer's co-funding contributions (sources and amounts) in view of the proposer's overall financial resources, degree of risk exposure, and potential to benefit from the work?
- Does the proposer have a reasonable plan for pursuing, or justification for not pursuing, any additional funding (if necessary) for full commercialization, scale up, and successful market entry?

• Project Team and Support:

- To what degree does the team (including active advisors) have relevant and necessary technical and commercial background and experience?
- How firm are the commitments and support from essential participants, co-funders, and other organizations?
- How strong is the proposer's fundraising track record?
- Does the proposer demonstrate the ability to deliver NYS-oriented solutions, have the organizational capacity and/or demonstrated commitment to work or manufacture in NYS.

Other Considerations. Proposals will be reviewed to determine if they meet all Program Requirements, fit well within the selected Innovation Topic Area. NYSERDA reserves the right to accept or reject proposals based on the following program policy factor(s):

- overall project value, accounting for both project risk and benefits versus NYSERDA investment;
- the general distribution of projects among building sectors, and other organizations and locations in New York State;
- the degree to which there is a diversity of technologies, approaches, time-to-market, geographic locations, methods, and institutions in the existing portfolio of projects funded by NYSERDA; and
- the degree to which pricing and hourly rates are in line with the rest of the market.

VI. Metrics

Annual Metrics Reports – If awarded, the proposer will be required to submit to NYSERDA's Project Manager on an annual basis, a prepared analysis and summary of metrics addressing the anticipated energy, environmental and economic benefits that are realized by the project. All estimates shall reference credible sources and estimating procedures, and all assumptions shall be documented. Reporting shall commence the first calendar year after the contract is executed. Reports shall be submitted by January 31st for the previous calendar years' activities (i.e. reporting period). Metrics will be provided in accordance with a web-based form, which will be provided by NYSERDA. NYSERDA reserves the right to add or remove metrics during the course of the project. NYSERDA may decline to contract with awardees that are delinquent with respect to metrics reporting for any previous or active NYSERDA agreement.

VII. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-//media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development

Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td fill in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making one or multiple awards under this solicitation. NYSERDA anticipates a contract duration of a maximum of 30 months, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms, NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately 7 weeks from the full proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Michael Genovese (MichaelNextGen@nyserda.ny.gov). NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Information Security: The NYS Office of Information Technology Services (ITS) establishes and regularly updates policies, standards, and guidelines for information security (collectively referred to as "ITS Security Policies") for State Entities, including NYSERDA. Contractors, vendors, and solution providers conducting work on behalf of NYSERDA including, but not limited to, application development, web development, hosting, or managing NYSERDA's sensitive data are required to comply with the NYS requirements. These requirements include, but are not limited to, the NYS Information Security Policy NYS-P03-002 which sets forth the minimum requirements, responsibilities, and accepted behaviors to establish and maintain a secure environment and achieve the State's information security objectives. Contractors that manage NYSERDA's data outside of NYSERDA's systems with a High or Moderate rating as per the NYS ITS Information Asset Identification Worksheet must comply with the following requirements.

| High Rating | Moderate Rating |
|--|---|
| Maintain up-to-date SOC 2 Type 2 Assessment Report and provide to NYSERDA upon request. Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts | Maintain Cyber Security Insurance Provide a signed self-attestation on an annual basis for multiyear contracts |

Accessibility Requirements NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility</u> Requirements.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence - NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees. investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or rescore a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this

solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VIII. Attachment Checklist

Attachment A – Proposal Narrative

Attachment B – Statement of Work Template

Attachment C – Budget Form and Instructions

Attachment D – TRL/CRL Calculator

Attachment E – Sample Agreement



Clean Fuels R&D and Pilot Request for Information (RFI) 5985

Responses Due: May 30th, 2025, by 3:00 PM Eastern Time

The purpose of this Request for Information (RFI) is to acquire feedback that will assist the New York State Energy Research and Development Authority (NYSERDA) in developing a competitive solicitation (PON) for clean fuels pilot projects (TRL 5 or 6), as well as associated R&D efforts (TRL 3-4), to advance clean fuel production opportunities within New York State. The PON will focus on projects that utilize instate waste feedstocks, including landfill gas, municipal solid waste (MSW), wastewater sludge, agricultural residues, and waste CO₂, to support the development of scalable, low-carbon fuel pathways.

Responses to this RFI should provide the information listed in Section IV below and should be submitted through the online response portal by including the attached response form in .docx or .pdf format. If you have technical questions regarding this RFI, please contact RFI5985@nyserda.ny.gov with the subject line "RFI-5985 Inquiry".

I.Introduction

NYSERDA seeks input to develop a competitive solicitation aimed at advancing clean fuels production in New York State from waste resources available within the state. Figure 1 below shows the clean fuels supply chain with examples. NYSERDA is particularly focused on supporting technologies in the fuel conversion stage. However, proposed projects must demonstrate integration with upstream processes and clearly illustrate the utilization of eligible waste feedstocks, as described below with examples

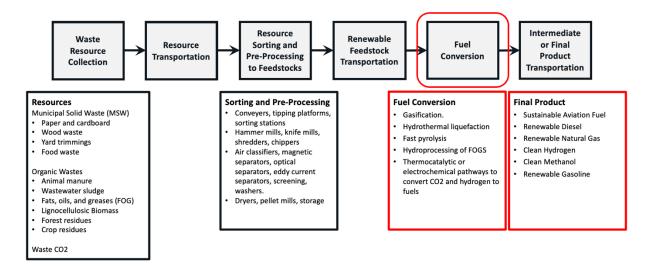


Figure 1. Clean fuels supply chain with non-exhaustive list of examples

The planned solicitation will be of two parts:

- Scale up of projects that have successfully demonstrated core components or critical process steps at laboratory scale and are ready to advance to initial pilot or engineering scale testing. Projects in this category would involve operating in realistic conditions – such as dealing with scalable feedstock sources that have variable carbon content, on-off cycling of reactors, conducting continuous operation trials and integrating with parts of an existing clean fuels supply chain.
 - Successful outcomes would de-risk the technology to be ready for system level demonstration project that would mimic commercial operations more closely.
 - Intended activities to support will include site selection, engineering design, construction and measuring performance during a period of operations.
- 2. Validating earlier-stage technology components or key process steps that have shown promising results through experimental testing in a laboratory scale setting under conditions that simulate realistic operating environments.
 - Successful outcomes would enable the technology to be ready for pilot/engineering scale testing.
 - Intended activities to support will include laboratory scale set up and testing of core components for the fuel conversion step such as improved catalyst design.

This initiative is designed to support in-state clean fuel production opportunities by leveraging wastederived and biogenic feedstocks to create sustainable fuel alternatives. The feedstock focus for this solicitation will be on waste-derived, biogenic resources generated within New York State, including but not limited to:

- Biogenic components of municipal solid waste (MSW)
- Landfill gas
- Forest and agricultural residues
- Waste CO₂ preferably from biogenic sources (ethanol plants, pulp & paper industry). Other sources that are anthropogenic could be considered
- Wastewater sludge
- Other biogenic and waste-based feedstocks that align with clean fuel production goals

The final products produced through the pathway being tested should be primarily a transportation fuel, meaning more than 50% of the final carbon should be in the form of a transportation fuel. Co-products that help add value to the process could be applicable for other industries. Transportation fuel broadly covers the sectors of interest below:

- Aviation (Sustainable Aviation Fuel SAF)
- On-road transportation (Hydrogen, Renewable Diesel, Renewable Gasoline, Renewable Natural Gas RNG)
- Marine transportation (Clean Methanol, Hydrogen, RNG)

In addition to technical validation at the pilot scale, activities would also include supply chain development activities to ensure fuel production aligns with end-use pathways within New York State. This includes planning for the logistics, distribution, and market adoption of the produced fuels, appropriate to a pilot scale project. Final fuel productions should also have a reasonable chance of achieving ASTM approval. Through this RFI, NYSERDA aims to gather stakeholder input on key aspects of the upcoming solicitation, including research focus areas, proposal timelines, project execution strategies, and risk considerations.

II.Responding to this RFI

Responses to this RFI should provide the information listed in Section IV below and should be submitted through the online response portal by including the attached response form in .docx or .pdf format. An additional space will be provided in the online response portal for additional attachments that the responder deems relevant. Files should not be scanned. For ease of identification, all electronic files must be named using the responder's entity name in the title of the document.

Responses to this RFI are due on May 30th, 2025, by 3:00 PM Eastern Time.

Respondents are not required to address all questions or subject areas. Respondents should focus on questions relevant to them.

NYSERDA may reach out to respondents to seek clarifications as well as to pursue follow-up dialogue on the issues raised in responses. If you have technical questions regarding this RFI, please contact the designated contacts for this RFI: Ajay Jagdish or Haiyan Sun by email at <u>RFI5985@nyserda.ny.gov</u> with the subject line "RFI-5985 Inquiry". Inquiries from respondents will not be entertained except by email to <u>RFI5985@nyserda.ny.gov</u>.

III.Content of Response

Responses should be concise and focus on areas in which the respondent has a particular interest or expertise.

The following information and items must be included in every response to this RFI:

- Respondent's name, affiliation, title, and primary contact information.
- General background about your organization, including a summary of any previous experience that could be relevant to this RFI.

Confidentiality Note: NYSERDA does not intend to publish responses. However, if you believe that portions of your submission meet the exceptions for disclosure set forth in the Freedom of Information Law (FOIL, NY Public Officers Law Article 6), specifically, NY Public Officers Law section 87(2), please mark them "Confidential" or "Proprietary" and provide the justification required by law with your submission. NYSERDA will process such requests under the procedures included in FOIL and NYSERDA's FOIL regulations (21 NYCRR Part 501). FOIL includes an exception from disclosure under section 87(2)(d) for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." see NY Public Officers Law section 89(5) and the procedures set forth in 21 NYCRR Part 501. More information is available at https://www.nyserda.ny.gov/Contacts/FOIL.

IV.Information Requested

Each of the subject areas listed below includes a series of questions for consideration. It is not required for respondents to address all questions in a given subject area, or even to address all subject areas. Respondents should focus on questions relevant to their field of expertise.

Section 1: General questions about pathways being considered

- a. Which clean fuel conversion pathways do you consider viable in New York State, given the variability in feedstock availability such as landfill gas, municipal solid waste (MSW), waste CO₂, wastewater sludge, and agricultural residues?
- b. What are the research and development challenges for the pathway of interest to the responder as it relates to lowering cost, managing feedstock variability, reducing harmful co-pollutants, reducing carbon intensity of the process, etc.?

Section 2: Proposal & Procurement Considerations

- a. How long do you need to prepare and submit a proposal for a clean fuels production pilot project? This would involve preliminary identification of the testing site, preliminary LCA and TEA projections for the process, providing results from prior development stage to validate readiness for moving to a pilot project, identification of a feedstock source and identification of partners to execute the project.
 - i. What timeframe would be needed in days? Define length by each activity not limited to the steps mentioned here.
 - ii. What main factors influence the time required for proposal development (e.g., engineering documents, feedstock sourcing, financing, partnerships)?

- iii. What information can NSYERDA provide (either in the solicitation or through other method, such as webinar) that can help speed up the proposal development process?
- b. How long would site considerations and cost projects remain valid while proposals are being evaluated and awarded?
 - i. What factors influence how long proposals can remain valid?
 - ii. How does this affect the structure of proposals?

Section 3: Project Execution, Scale & Period of Performance

- a. What is a reasonable timeframe for pilot project execution? That is, from site selection, to engineering design and validation to construction, and then testing performance during operation? Define length by each step of the project execution not limited to the steps mentioned here.
- b. What are success metrics during period of performance such as continuous operation time, onoff cycling times, etc., for pilot projects needed to de-risk technology for demonstration scale facilities? What are success metrics for component testing at the laboratory scale to enable technology scale up for pilot projects?
- c. For the pathway of interest to the responder, what is the typical scale at the pilot project level? Define in terms of ton of feedstock processed per day and/or gallon of fuel produced per day.
- d. What factors determine if the technology is suitable for a pilot project focused on component testing (or key process step testing) or an integrated system in real world conditions. Component testing here refers to optimization of the single process such as a fuel conversion reactor. System level testing would refer to optimization of the Balance of Plant (BOP) which would include feedstock integration, BOP energy management (such as heat exchangers), as well as the core reactor.
- e. What are engineering package requirements at the pilot project stage (e.g., FEL1, FEL2, FEL3, FEED)?
- f. How does the supply chain need to evolve as it relates to offtake of final product at the pilot stage to demonstrate viability of the pathway to move to later commercial stages? Example activities include evaluating existing fuel storage and distribution infrastructure, establishing end-user partnerships, etc.

Section 4: Feedstock sourcing

- a. How is feedstock typically sourced at different scales of development, particularly for pilot projects?
 - i. What challenges exist in ensuring feedstock purity, availability, and cost control at this stage?
 - ii. Will these challenges related to the feedstock vary based on the size of the pilot project? If yes, please explain.
 - iii. Will these challenges related to feedstock be affected when limited to New York state resources only? If yes, please explain as well as explaining impact on scalability to follow-on larger facilities.

- iv. Is transport distance a critical factor in project site selection?
- v. How would proposers provide verification regarding the utilization of in-state feedstock only?

Section 5: Infrastructure

- a. What infrastructure elements are most critical for clean fuel pilot and demonstration projects? Infrastructure here refers to the supply chain elements that fall outside boundary of "Fuel conversion" step in figure 1, which are necessary to support the development of clean fuel conversion plants. Provide as detailed a list as necessary, while also addressing the specific questions below:
 - i. What are the inputs required for the conversion process such as electricity, water, thermal energy, and any other utilities?
 - ii. Are there any specialized on-site transport deliverability and storage that might be needed for feedstock handling?
 - iii. What Final product storage (final fuel) tanks and types of quality control testing stations would be needed for this scale – for example, to validate ASTM compliance?
 - iv. What the safety related equipment is needed?

Section 6: Partnerships & Collaboration

- a. What types of partnerships are most critical for successful clean fuels pilot projects?
 - i. What types of organizations typically collaborate on these projects?

V.General Conditions

<u>Outcome</u>

The information gathered by NYSERDA will be advisory only and is not binding on any state agency, office, commission, or public authority. Any actions recommended by NYSERDA will be subject to all applicable laws, including procedural, regulatory, and environmental review requirements.

Disclaimers

This RFI is neither a contract offer nor a request for proposals and does not commit NYSERDA to award a contract, pay any costs incurred in preparing a response, or to procure or contract for services or supplies. Respondents are encouraged to respond to this RFI; however, failure to submit a response will not impact a Respondent's ability to respond to any future competitive solicitation process (if any) for projects or influence the selection of a service provider going forward or affect its rights and obligations under any applicable laws or in any legal proceeding. NYSERDA reserves the right to discontinue or modify the RFI process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction or negotiation with one or more Respondents. All costs associated with responding to this RFI will be solely at Respondents' expense.



Empire Building Challenge: Hospitals

Program Opportunity Notice (PON) 5989 NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals are due August 14, 2025, by 3:00 p.m. Eastern Time.

Description:

Through the Empire Building Challenge: Hospitals program ("the Program"), New York State Energy Research and Development Authority (NYSERDA) seeks to fund demonstration projects that showcase innovative approaches to achieving meaningful energy reductions that can be replicated and scaled in existing hospital buildings across New York State. Through this competitive solicitation, NYSERDA will award up to \$5 million to selected hospitals for the construction and installation of scalable, efficient, low-carbon solutions such as electrification of building systems, electrification readiness projects, and comprehensive energy efficiency projects that will achieve significant carbon and/or energy reduction.

Funding: Awards of up to \$5 million per project. The total award cannot exceed 75% of total project costs. Funding is available to support project sites statewide, including sites that pay the System Benefits Charge (SBC) on their electric utility bill, and sites that do not pay the SBC. If awarded, projects may be eligible for an additional \$50,000 to support operation and maintenance training on new equipment and building systems installed as a result of the awarded project.

<u>Eligibility</u>: Hospitals located in New York State are eligible to submit proposals. Refer to Section VIII for how the Program defines hospitals. All buildings included in the proposal must be existing hospital buildings located in New York State. Projects must meet requirements outlined in Section III of this solicitation.

Informational Webinar: NYSERDA will host an informational webinar on March 18, 2025, starting at 2:00 p.m. ET. Questions may be submitted ahead of the webinar by emailing <u>EBChospitals@nyserda.ny.gov</u>. Register for the webinar by following <u>this link</u>.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are: Adam DeSio – Primary Contact (Designated Contact) at (212) 971-5342, ext. <u>3009</u> or by e-mail <u>EBChospitals@nyserda.ny.gov</u> or Tiffany Nowak – Secondary Contact (Designated Contact) at (518) 862-1090, ext. <u>3548</u> or by e-mail <u>EBChospitals@nyserda.ny.gov</u> for technical questions. If you have contractual questions concerning this solicitation, contact James Cowman (Designated Contact) at (518) 862-1090, ext. <u>3652</u> or <u>Jim.Solicitations@nyserda.ny.gov</u>.

Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation</u> <u>Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities.aspx</u>.

Section I: Introduction

History of Empire Building Challenge

Announced by New York State in early 2020, The Empire Building Challenge is an initiative that supports replicable and scalable low carbon retrofit approaches in large existing buildings. Empire Building Challenge has established partnerships between NYSERDA and leading real estate owners with the ability to publicly commit to decarbonization for buildings in their portfolios. The program has since expanded to fund projects that demonstrate different decarbonization pathways for multifamily and commercial buildings. More information on the success of the Empire Building Challenge and its resources can be found on <u>NYSERDA's website</u>.

Empire Building Challenge: Hospitals

As an extension to the State's \$50 million Empire Building Challenge initiative, Empire Building Challenge: Hospitals will fund demonstration projects that showcase innovative pathways to achieving meaningful energy reductions that can be replicated and scaled in existing hospitals across New York State. Projects funded through this solicitation will advance low-carbon solutions that reduce emissions, increase energy efficiency, and help make existing hospitals cleaner and healthier.

Section II: Program Documents

Below is a summary of this solicitation's Attachments and their intended use.

- Attachment A Proposal Template
 - The Proposal Template includes a series of questions Proposers are required to respond to.
 - Responses to questions in the Proposal Template serve as the Proposer's opportunity to address the evaluation criteria set out in Section VI (Proposal Evaluation Criteria).
 - Proposers may respond to the instructions and questions directly within the Attachment A

 Proposal Template document OR
 - Proposers may respond to the instructions and questions in a separate document, but the format must match Attachment A – Proposal Template.
- Attachment B Proposal Workbook
 - The Proposal Workbook includes the following tabs:

- Project Impact & Measure Costs Proposers must enter the annual baseline energy use for all buildings included in the project. Proposers must also enter the project's measures to be installed, associated energy savings, and costs.
- Project Budget Proposers must enter the NYSERDA funding request amount and other known or anticipated funding sources.
- Project Schedule Proposers must enter start and end dates for project construction and installation phases, tasks, and/or milestones.
- Attachment C Climate Hazard Exposure Guidelines
 - The Climate Hazard Exposure Guidelines provide instructions for determining if project sites are exposed to climate hazards. This determination is required for completing Attachment A - Proposal Template.
- Attachment D Sample Agreement
 - The Sample Agreement is an example NYSERDA agreement with NYSERDA's standard terms and conditions. This document is solely for informational purposes and not required for a proposal submission.

Refer to Section V for an overview of this solicitation's proposal requirements.

Section III: Eligibility

Proposer Eligibility

• Proposer must be a hospital or representative authorized to act on behalf of a hospital located in New York State. Refer to Section VIII for how the Program defines hospitals.

Project Requirements

- Projects must only include existing hospital buildings located in New York State.
- Proposers must utilize a third-party independent contractor to complete the project's Scope of Work.
- A feasibility study or equivalent analysis must be completed for the proposed project prior to submitting a proposal. The feasibility study should demonstrate verifiable project costs, energy savings, and carbon reduction potential using standard engineering principles.
- Construction and installation of proposed measures must be completed within three years of the date of award.
- Projects must complete one year of measurement and verification (M&V) post-construction completion and measure installation.
- Projects must utilize replicable and commercially viable products and solutions that have already been accepted by the market.
- Projects must consider the inclusion of relevant and feasible resiliency measures to protect project sites and measures against climate hazards. Proposers shall determine if the project is exposed to flood hazards using the guidance within Attachment C: Climate Hazard Exposure Guidelines. If the project is exposed to any climate hazards, the project must consider relevant resiliency measures to protect project measures against climate hazards.
- In addition to these requirements, the project must meet the Project Eligibility criteria below.

Project Eligibility

The Program seeks projects focused on innovative, scalable solutions for existing hospital buildings that will achieve significant carbon and/or energy reduction. Example eligible project types are listed below. NYSERDA, at its sole discretion, will consider additional project types on a case-by-case basis. In all cases, projects must comply with the Contingent and Ineligible Activities in this section.

- Electrification of building heating and cooling systems, meeting the following requirements:
 - Installation of clean heating and cooling technologies that provide space heating and/or cooling, including but not limited to Ground Source Heat Pumps (GSHP), Air Source Heat Pumps (ASHP) or Variable Refrigerant Flow (VRF) systems.
 - Fossil fuel (heating oil, natural gas, steam generated by fossil fuel, etc.) energy consumption must be reduced by the new electric technology or application.
 - The electric technology or application shall be market ready.
 - It is highly recommended that projects including geothermal consider ground source heat pump borehole testing prior to submitting a proposal to ensure that the project location is suitable for the proposed technology.
 - If this testing still needs to be completed, <u>NYSERDA's FlexTech program</u> costshares feasibility studies for GSHP and geothermal systems, including bore hole and thermal conductivity analysis.
- Building electrification readiness projects, including but not limited to a combination of the following:
 - Conversion of distribution systems (e.g., steam to hot water)
 - High performance building envelope improvements and other upgrades to reduce building thermal load and demand.
 - Electrification of building systems such as domestic hot water heating equipment.
- Comprehensive building energy efficiency improvements that impact energy consumption, greenhouse gas emissions, and overall building load.
 - System conversions to natural gas or other fossil fuels are ineligible.
 - Full system replacements to new fossil fuel-based systems are ineligible.

Contingent Activities

The following upgrades can only be funded when completed in combination with an eligible activity listed above:

- Energy efficient medical equipment upgrades
- Operational improvements for medical equipment resulting in energy savings (e.g. scheduling, implementing standby modes, etc.)
- Upgrading existing electrical infrastructure (e.g., electrical panel upgrades & equipment service infrastructure)
- Energy storage systems
- Renewable energy technologies

Ineligible Activities

- Lighting upgrades
- System conversion to natural gas or other fossil fuel
- Full system replacements to new fossil fuel-based systems
- Clean transportation, including electric vehicles or fleets and electric vehicle charging stations

- New construction and expansion projects
- Work conducted prior to the execution of an Agreement between NYSERDA and the Proposer.

Section IV: Funding

- A Proposer may receive up to \$5 million in total for the implementation of an awarded project. The total award cannot exceed 75% of total project costs.
- If awarded, projects may be eligible for an additional \$50,000 to support operation and maintenance training on new equipment and building systems installed as a result of the awarded project. Funding amount awarded for training may be based on number of trainees. To be eligible for the maximum of \$50,000, a minimum of 8 building operators must be trained.
- Work conducted prior to the execution of an Agreement between NYSERDA and the Proposer is not eligible for cost-reimbursement.
- Proposals can layer funding awarded through this solicitation with funding from utility incentive programs, federal funding, and IRA incentives. However, NYSERDA funding cannot go toward the same measure as a utility incentive.
- Projects awarded under this program will not be eligible to apply for any other incentives from NYSERDA for the same work. Participation in this program does not impact eligibility for NYSERDA Technical Assistance Programs, such as FlexTech.

Section V: Proposal Requirements

Required Documentation

A complete proposal package includes the following:

- 1. Completion of the series of questions presented in NYSERDA's online portal submission platform.
- 2. Completion of Attachment A Proposal Template.
 - Proposers may respond to the instructions and questions directly within the Attachment A Proposal Template document **OR**
 - Proposers may respond to the instructions and questions in a separate document, but the format must match Attachment A Proposal Template.
- 3. Completion of Attachment B Proposal Workbook, entering information into the Project Impact & Measure Costs, Project Budget, and Project Schedule tabs.
- 4. A copy of the report for the completed feasibility study (or equivalent analysis) on the project's proposed solutions, including supporting calculations for energy savings and cost effectiveness.
- 5. Supporting Documentation (optional): Proposer may submit supporting documentation that supports the overall proposal. This may include items like letters of support, schematic design drawings, product cut sheets, supporting detail on installation costs (e.g. contractor quote), system diagrams, performance or financial charts or graphs. Providing supporting documentation is entirely at the Proposer's discretion and not required.

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not positively influence the proposal evaluation. Proposals that grossly exceed what is necessary to describe the project or fail to meet all requirements and format guidelines may be rejected as non-responsive.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission,

which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

Section VI: Proposal Evaluation Criteria

Proposals will be evaluated on a competitive basis. In addition to eligibility, quality, and completeness, NYSERDA will evaluate proposals based on the criteria below. Proposers should address all evaluation criteria in their proposal package. NYSERDA reserves the right to accept or reject a proposal at its sole discretion.

Project Impact (65 Points)

- Project's estimated energy reduction compared to other proposals submitted through this solicitation.
- Project's estimated carbon reduction compared to other proposals submitted through this solicitation.
- Project eliminates, significantly reduces, and/or leads to reduced long-term dependence on fossil fuels.
- Proposal demonstrates the project is innovative and has potential to be replicated by other hospitals.
- Project is located in a Disadvantaged Community.
- Proposing hospital is considered Safety-Net.
- Proposal demonstrates the project is innovative, scalable, and can be replicated by other hospitals.
- Proposal demonstrates the project includes additional benefits to the hospital and/or surrounding community (e.g., enabling additional future decarbonization projects, achieving carbon reduction goals, life safety benefits, improved occupant comfort).
- Relevant resilience measures are integrated into the project, which will help the hospital and surrounding community adapt to climate-related risks.

Project Viability & Approach (40 Points)

- Proposal demonstrates a well-thought-out path to implementation by comprehensively describing how the project will be successfully implemented.
- Proposal and supporting documentation demonstrate a feasibility study (or equivalent analysis) was completed for solutions and measures included in the proposal. Methodology to quantify energy impacts is clear, well-defined, and sound. If project includes geothermal, bore hole testing has been completed.
- Project design documents and/or construction documents are complete.
- Proposal demonstrates secured funding and/or financing mechanisms for project. This does not include NYSERDA funding.
- Proposal demonstrates Proposer's history of successfully completing clean energy projects.
- Proposal demonstrates approval from the Proposer's CEO/CFO/COO, board, and/or other decision-making body.
- Proposal demonstrates a well-thought-out approach for collecting project performance data and completing M&V for the project.

Project Budget & Schedule (25 Points)

- Funding request is reasonable in cost and commensurate with proposal's estimated carbon/energy reduction.
- Detailed measure and project costs are provided. Budget includes a breakdown of external funding sources (e.g. utility funding, IRA funding, etc.).
- Project schedule is detailed and realistic, demonstrating how the project will proceed through implementation within three years and complete one year of M&V.
- Project construction and installation is expected to be completed in three years or less.

Section VII: Program Policy Factors

Proposal Evaluation

A Scoring Committee will review and rank all proposals based on the Evaluation Criteria outlined in Section VI. NYSERDA may consider the following program policy factors in making award selections:

The degree to which:

- A proposal optimizes the use of available funding to achieve programmatic and <u>Climate Act</u> objectives.
- There is diversity in geographic location, Safety-Net/DAC status, size, and type of awarded hospitals.
- There is diversity of project types, technologies, approaches, and methods.

NYSERDA reserves the right to accept or reject a proposal, or fund only a portion of a proposal, at its sole discretion. NYSERDA reserves the right to share rejected proposals with the Proposer's utility. NYSERDA reserves the right to extend and/or add funding to the Solicitation should other funding be available.

Awarded Projects

- Awarded Proposers (Awardees) will work with NYSERDA to develop a contractual Scope of Work with Tasks and Deliverables following Attachment D Sample Agreement, and a Budget.
- NYSERDA plans to issue milestone-based contracts, meaning that structured lump sum payments will be made by NYSERDA upon completion and approval of a Task(s) and Deliverable(s), as defined in the contractual Scope of Work. At minimum, 10% of the overall award will be held as retainage until sufficient completion of the contractual Scope of Work, including one year of M&V.
- When reviewing and negotiating Scopes of Work and Budgets, NYSERDA reserves the right to:
 - Request additional information on the proposed project team to ensure appropriate alignment of qualifications to Task complexity.
 - Utilize comparable NYSERDA-funded projects and contracts to confirm reasonableness of costs for proposed Tasks.
 - Reduce committed funding on a project scope if the scope includes ineligible Tasks or if the overall budget exceeds the Program's funding cap.
- Awardees are required to complete one year of M&V. The contractual Scope of Work will include a Task for developing a detailed M&V plan, including data to be collected, measured, and verified to report project performance and savings. Data and reported savings must be submitted to NYSERDA and are subject to third-party technical review.

- Awardees pursuing additional funding for building operations and maintenance training are
 responsible for identifying and securing training providers. Awardees will include task(s) and
 associated deliverables for training-related activities within the contractual Scope of Work. A
 detailed budget breakdown for training activities must be included with the contractual budget or
 provided as a deliverable. Funding amount for training may be based on number of trainees. To
 be eligible for the maximum \$50,000, a minimum of 8 building operators must be trained.
 NYSERDA funding cannot be used for training that would typically be provided by equipment
 vendors as part of installation of that equipment.
- NYSERDA requires awarded projects to consider the inclusion of relevant and feasible resiliency measures to protect project sites and measures against climate hazards. Refer to Attachment C: Climate Hazard Exposure Guidelines for information on determining your site's exposure to climate hazards.
- NYSERDA reserves the right to perform technical review on all deliverables. Deliverables found by NYSERDA to not fulfill the agreed upon Scope of Work and/or deliverable requirements may receive reduced funding or may not be reimbursed by NYSERDA.
- Awardees must commit to marketing and public awareness efforts regarding the carbon reduction attributes of their project. Awardees are expected to collaborate with NYSERDA in the development of promotional materials, which may include case studies, presentations, webinars, etc. NYSERDA credits the project name and project team in all promotional material. Awardees are expected to participate in presentations. NYSERDA reserves the right to brand and market awarded projects.

Section VII: Program Definitions

- **Proposer** The Proposer is the hospital, or representative authorized to act on behalf of the hospital, submitting the proposal to this solicitation. The Proposer will enter into contract with NYSERDA, if awarded.
- Clean Energy Energy efficiency, energy conservation and renewable energy.
- Clean Heating and Cooling Technologies Clean heating and cooling technologies can coproduce space and/or water heating or cooling without the use of fossil fuels and include, but are not limited to:
 - Ground Source Heat Pump System (GSHP) Ground-source heat pump systems (also referred to as geothermal heat pumps) provide space heating and cooling, as well as domestic hot water in some cases. The indoor heat pump unit and underground (or underwater) heat exchanging loop transfers thermal energy between and amongst the ground and the building.
 - Air Source Heat Pump System (ASHP) Air source heat pumps provide space heating and cooling, as well as domestic hot water in some cases. These systems transfer heat between inside and outside air while creating a more comfortable indoor environment.
 - Variable Refrigerant Flow System (VRF) Variable refrigerant flow heat pump systems modulate refrigerant flow as needed to maximize compressor efficiency. Where an ASHP systems requires separate refrigerant lines for each indoor unit, VRF systems allows multiple indoor units to connect to a single compressor.
- **Decarbonization** Reducing or eliminating carbon dioxide emissions from buildings through Electrification, Energy Load Reduction, and/or other means, such as:
 - Energy efficiency and conservation (e.g., improved building controls, more efficient building shell and insulation)
 - o Installation of renewable technologies (e.g., solar)

- **Disadvantaged Community (DAC)** The Climate Leadership and Community Protection Act (Climate Act) sets a goal for New York State to direct clean energy and energy efficiency investments in a manner for disadvantaged communities to receive 40% of the benefit of those investments. New York State has identified interim criteria for disadvantaged communities, which includes communities:
 - Located within census block groups that meet the HUD 50% AMI threshold, that are also located within the DEC Potential Environmental Justice Areas; or
 - o Located within New York State Opportunity Zones
 - For the most up-to-date definition and to determine if your facility is located within a DAC, see the "Disadvantaged Communities" page on the <u>NYSERDA website</u>.
- Electrification The process of shifting from fossil-fuel-based to electric-based systems and equipment to reduce emissions, improve efficiency, and enable the use of renewable energy sources. A core component of decarbonization is a widespread shift to electrification in buildings. Please also see "Clean Heating and Cooling Technologies" listed above.
- Energy Load Reduction Energy load reduction refers to reducing the base amount of energy required for regular operation of a facility to meet occupant needs. A focus on energy load reduction serves as a precursor to cost-effective decarbonization.
- **Hospital** A licensed institution that is primarily focused on the provision of acute, short-term medical and surgical care for patients, including diagnosis, treatment, and inpatient housing. Healthcare facilities such as nursing homes, psychiatric hospitals, rehabilitation centers, urgent care facilities, etc. do not meet the Program's definition of a hospital.
- **Resilience Measures** Strategies to improve the resiliency of the project, the facility itself, and its occupants to future climate impacts and weather extremes; including strategies to ensure continuity of operations under future conditions and to improve passive survivability. For example, designing new heating and cooling systems for both current and future loads, protecting critical systems from climate hazards; designing renewable energy and storage systems for use as back-up power, creating areas of refuge within the building for occupants to shelter in place, or other resilience-enhancing strategies.
- Safety-Net Hospital A hospital that provides essential medical services to underserved, lowincome, and uninsured populations, often regardless of a patient's ability to pay. A list of Safety Net hospitals can be found on can be found on <u>NYSERDA's website</u>.

Section VIII: General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-//media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current forms/st/st220ca fill in.pdf). The Department has developed guidance

for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of up to four (4) years unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately twelve (12) weeks from the proposal due date whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting EBChospitals@nyserda.ny.gov. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility</u> Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government, and, or ethics and subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or rescore a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Section IX: Attachments

Attachment A – Proposal Template Attachment B – Proposal Workbook

Attachment C – Climate Hazard Exposure Guidelines

Attachment D – Sample Agreement



Responses Due: March 28, 2025, by 3:00 PM Eastern Prevailing Time

The purpose of this Request for Information (RFI) is to invite external stakeholders to review and comment on a portfolio of distributed generation (DG) scale solar PV projects NYSERDA's <u>Build-Ready</u> <u>Program</u> is developing and to help the program determine:

- If there is interest in purchasing the portfolio of DG solar projects from NYSERDA via competitive request for proposals (RFP).
- How far along NYSERDA should develop the projects prior to a competitive RFP.
- The best way to structure a competitive RFP to transfer the projects.

NYSERDA does not intend to publish responses to this RFI. **However, if you wish for your responses to remain confidential, please mark them "Confidential" or "Proprietary," in accordance with the procedure described below**. If NYSERDA receives a request from a third party for responses received that have been marked "Confidential" or "Proprietary," NYSERDA will process such request under the procedures provided by New York State's Freedom of Information Law (FOIL), as detailed below. The FOIL provides exceptions to disclosure, including Section 87(2)(d), which provides for exceptions to disclosure of records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the disclosing party wishes to have treated as proprietary and confidential trade secret information should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to exempt it from disclosure, including a written statement of the reasons why the information should be exempted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501. Contact foil@nyserda.ny.gov for additional information.

Comments responding to this RFI are due by Tuesday, March 28, 2025, at 3 p.m. ET, and must be sent to <u>build-readyauction@nyserda.ny.gov</u> with the subject line "BRRFI25-1 Comments" **and marked as confidential** where applicable. NYSERDA may reach out to respondents to seek clarifications. Any questions about this RFI or requests to discuss this RFI should be directed in writing to <u>build-readyauction@nyserda.ny.gov</u>, but NYSERDA may at its sole discretion at any time also elect to engage in discussions with potential respondents and interested parties regarding the matters described in this RFI.

I. Background on Build-Ready

On April 3, 2020, New York State passed the Accelerated Renewable Energy Growth and Community Benefit Act (the "Benefit Act") as part of the 2020-2021 enacted State budget. The Benefit Act created the Clean Energy Resources Development and Incentives Program (the "Build-Ready Program") to be administered by NYSERDA. On June 5, 2020, NYSERDA filed a petition to implement the Build-Ready Program. On October 15, 2020, the New York Public Service Commission (PSC) issued its Order approving the Build-Ready Program. NYSERDA filed its Build-Ready Program Implementation Plan with the PSC on January 12, 2021.

The Build-Ready Program advances renewable energy projects on underutilized land, such as brownfields, landfills, and abandoned or existing commercial and industrial sites. Working with local partners and stakeholders, the Build-Ready Program identifies and de-risks projects by carrying out design, engineering, environmental, permitting, and electric grid interconnection activities as well as developing project host community benefit packages. The Build-Ready Program runs competitive solicitations to transfer projects to renewable energy developers for final design, financing, construction, ownership, and operation.

II. Projects

Build-Ready is seeking feedback on three projects: BR Vincent Welch and BR Witmer I & II. For information on the projects please reference the attached Project Summary sheets in Appendix A 1 for BR Vincent Welch & Appendix A 2. for BR Witmer I & II.

III. Content of Response

Responses should be submitted on the Appendix B. <u>Build-Ready DG RFI Response Template</u>. Responses should be concise and focus on areas in which the respondent has a particular interest or expertise.

Responses need to include all the basic information requested in Part A of Appendix B. NYSERDA reserves the right not to review or consider responses that do not include all the basic details requested in Part A or Appendix B.

IV. Specific Elements/Questions for Stakeholder Feedback

Please see the Appendix B. <u>Build-Ready DG RFI Response Template</u> to review the questions and provide responses.

If you have questions regarding this RFI, please contact <u>build-readyauction@nyserda.ny.gov</u>.

V. General Conditions

The information gathered by NYSERDA will be advisory only and is not binding on NYSERDA or any other state agency, office, commission, or public authority. Responses will become the property of NYSERDA. Any actions recommended by NYSERDA will be subject to all applicable laws, including procedural, regulatory, and environmental review requirements.

This RFI is neither a contract offer nor a request for proposals and does not commit NYSERDA to award a contract, pay any costs incurred in preparing a response, or to procure or contract for services or supplies. Respondents are encouraged to respond to this RFI; however, failure to submit a response will not impact a Respondent's ability to respond to any future competitive solicitation process (if any) for projects, influence the selection of a service provider going forward, or affect its rights and obligations under any applicable laws or in any legal proceeding. NYSERDA reserves the right to discontinue or modify the RFI process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction or negotiation with one or more Respondents. All costs associated with responding to this RFI will be solely at Respondents' expense.



Offshore Wind Program Request for Information OSWRFI24-2

RFI Release Date: December 18, 2024 Revised date: January 14, 2025

Update to Offshore Wind Program Request for Information – OSWRFI24-2

Original Release Date: December 18, 2024

Updated January 14, 2025

Summary of Revisions

The Response due date has been extended from January 29, 2025 to February 19, 2025 by 3:00 p.m.

Responses Due: February 19, 2025 by 3:00 PM Eastern Prevailing Time

The purpose of this Request for Information (RFI) is to invite external stakeholders to review and comment on the potential structure of NYSERDA's 6th solicitation (NY6) for Offshore Wind Renewable Energy Certificates (ORECs) with specific emphasis on integrating NY6 with the New York Independent System Operator's (NYISO) ongoing New York City Public Policy Transmission Need (NYC PPTN) solicitation¹.

NYSERDA does not intend to publish responses to this RFI. However, if you wish for your responses to remain confidential, please mark them "Confidential" or "Proprietary," in accordance with the procedure described below. If NYSERDA receives a request from a third party for responses received that have been marked "Confidential" or "Proprietary," NYSERDA will process such request under the procedures provided by New York State's Freedom of Information (FOIL) regulations as detailed below (see <u>foil@nyserda.ny.gov</u> for additional information). The FOIL provides exceptions to disclosure, including Section 87(2)(d) which provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the disclosing party wishes to have treated as proprietary and confidential trade secret information should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to exempt it from disclosure, including a written statement of the reasons why the information should be exempted. See Public Officers Law, Section 89(5) and the

¹ NEW YORK CITY OFFSHORE WIND PUBLIC POLICY TRANSMISSION NEED PROJECT SOLICITATION. April 4, 2024. <u>https://www.nyiso.com/documents/20142/40894368/New-York-City-Offshore-Wind-Public-Policy-Transmission-Need-Project-Solicitation.pdf/90f7cebe-e8f0-e094-1aa1-f61cc55dd84f</u>

NYSERDA Request for Information OSWRFI24-2

procedures set forth in 21 NYCRR Part 501.

Respondents are not required to answer all questions and should focus on questions relevant to their participation in NY6, the NYC PPTN, and/or their field of expertise.

Comments responding to this RFI are due by February 19, 2025 at 3 p.m. ET and should be sent to <u>offshorewind@nyserda.ny.gov</u> with the subject line "NY6 RFI Comments". NYSERDA may reach out to respondents to seek clarifications. Any questions about this RFI or requests to discuss this RFI should be directed in writing to <u>offshorewind@nyserda.ny.gov</u>. NYSERDA may also at its sole discretion at any time also elect to engage in discussions with potential respondents and other interested parties regarding the matters described in this RFI.

Contents:

| I. | . Background and Objectives | | | |
|------|---|-----|--|--|
| | Coordinated Transmission in New York | . 5 | | |
| II. | Potential NY6 Approach and Timing | .7 | | |
| | NY6 Timing | .7 | | |
| | NY6 Planned Design | . 8 | | |
| III. | Content of Response | . 8 | | |
| IV. | Specific Questions Seeking Stakeholder Feedback | .9 | | |
| | Structure, Timing, and Eligibility | .9 | | |
| | Project-on-Project Risk | 10 | | |
| | Interconnection Technical Issues | 12 | | |
| | Cost | 13 | | |
| | Offshore Wind Network Integration | 14 | | |
| | Contractual Resiliency | 14 | | |
| V. | General Conditions | 15 | | |

| Appendix A: Transmissio | n Experiences ir | n European Markets | ∖-i |
|--------------------------------|------------------|--------------------|------------|
|--------------------------------|------------------|--------------------|------------|

I. Background and Objectives

This RFI builds upon New York's offshore wind solicitations to-date, the New York State Public Service Commission (Commission) <u>Order Establishing</u> Offshore Wind Standard and Framework for Phase 1 Procurement, issued on July 12, 2018 in Case No. 18-E-0071, <u>Order Adopting Modifications to the Clean Energy Standard</u> issued on October 15, 2020 in Case No. 15-E-0302, Order Addressing Public Policy Requirements for Transmission Planning Purposes issued June 22, 2023, (the PPTN Order),² New York's 10-Point Action Plan, ³ the New York Independent System Operator's (NYISO) ongoing New York City Public Policy Transmission Need solicitation (NYC PPTN Solicitation),⁴ the New York Power Grid Study (Power Grid Study),⁵ the NYSERDA Offshore Wind Cable Corridor Constraints Assessment (Cable Study)⁶, and the Climate Leadership and Community Protection Act (Climate Act) Final Scoping Plan (Scoping Plan)⁷. Respondents to this RFI should also note the concurrent, ongoing Draft Clean Energy Standard <u>Biennial Review</u> submitted by NYSERDA and DPS in July of 2024 to the Commission⁸ and the State Energy Planning Board's development of the <u>Draft Scope for the New York State Energy Plan</u> released in September 2024 and soliciting comments through December 16, 2024.

Under the Climate Act, New York State has adopted some of the most ambitious clean energy targets in the nation, including an offshore wind goal of installing 9,000 megawatts by 2035 and economy-wide decarbonization by 2050.

The objective of this RFI is to invite external stakeholder feedback on the potential structure and timing of the next OREC Request for Proposals (NY6) and how that RFP should address the risks relating to integrating generation proposals with the transmission infrastructure expected to result from the New York City PPTN (the NYC PPTN Transmission Project).

Feedback is primarily sought from prospective proposers into the forthcoming NY6, but NYSERDA welcomes feedback from all stakeholders as well.

This RFI refers to potential characteristics of upcoming solicitations. However, all aspects of any proposed solicitation, including any features described or not described herein, may be altered, removed, or otherwise changed at the sole discretion of NYSERDA.

² Case No. 22-E-0633, *Matter of New York Indep. Sys. Operator, Inc. Proposed Public Policy Transmission Needs for Consideration for 2022,* Order Addressing Public Policy Requirements for Transmission Planning Purposes (June 22, 2023), at 47 https://documents.dps.ny.gov/public/ Common/ViewDoc.aspx?DocRefId= {A077E488-0000-C217-BAED-C4B0826480C5}.

³ New York State's 10-Point Action Plan to Expand a Thriving Large-Scale Renewable Industry (October 2023), NYSERDA, https://www.nyserda.ny.gov/-

[/]media/Project/Nyserda/Files/Programs/Offshore-Wind/10-point-plan.pdf

⁴ Case No. 22-E-0633, Order Addressing Public Policy Requirements for Transmission Planning Purposes (June 22, 2023),

 $https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId=\{A077E488-0000-C217-BAED-C4B0826480C5\}$

⁵ Case No. 20-E-0197, Initial NY Power Grid Study Report (January 19, 2021), https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={E41D6A17-1EA5-47D3-90E8-A4E981705FE3}

⁶ NYSERDA Offshore wind Cable Corridor Constraints Assessment. 2023. https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/Programs/Offshore-Wind/2306-Offshore-Wind-Cable-Corridor-Constraints-Assessment--completeacc.pdf

⁷ New York State Climate Action Council. 2022. "New York State Climate Action Council Scoping Plan."

climate.ny.gov/ScopingPlan

⁸ Case 15-E-0302: Clean Energy Standard. NYSERDA and DPS Report: CES Biennial Review. July 8, 2024.

https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={A0019490-0000-C313-A126-877CFFAA2B0C}

Coordinated Transmission in New York

In accordance with the Commission Orders referenced above, NYSERDA's OREC solicitations to date have required bidders to be responsible for developing radial offshore wind projects inclusive of generation and export infrastructure and interconnection with the onshore grid.

In advancing offshore wind transmission, the specific constraints of cable routing described in the Cable Study and confirmed in the PPTN Order have underscored the complexities and urgency of coordinated transmission solutions. Specifically, interconnecting offshore wind farms via the transmission project(s) designated for development by the New York City PPTN (the NYC PPTN Transmission Project) is expected to enhance utilization of limited cable routes and onshore points of interconnection (POIs) as highlighted in the Cable Study.

Accordingly, NYSERDA is seeking stakeholder feedback regarding how its OREC solicitations can maximize utilization of this coordinated transmission infrastructure if and when approved to do so by the Commission.

NYSERDA currently contemplates that in NY6, offshore wind developers will submit proposed projects that would interconnect to the NYC PPTN Transmission Project. This RFI serves as an invitation to offshore wind developers and other stakeholders to provide insight into cost-effective and practical means of risk mitigation and interfacing the NYC PPTN Transmission Project(s) with NY6 to ensure successful utilization of the infrastructure to support achievement of Climate Act goals while protecting New York ratepayers.

The key responsibilities of NY6 Offshore Wind (OSW) "Generation Only" Developers and NYC PPTN Transmission Project Developers that NYSERDA has currently identified, along with potential risks each are exposed to, are summarized below in Table 1. Respondents to this RFI are encouraged to review related key elements of the NYISO Open Access Transmission Tariff (NYISO OATT) including the NYISO Outage Scheduling Manual and the *pro forma* Public Policy Transmission Planning Process Development Agreement and Operating Agreement.

For additional reference, Appendix A includes a summary prepared by Power Advisory LLC describing risk mitigation and contracting mechanisms deployed in select European offshore wind markets.

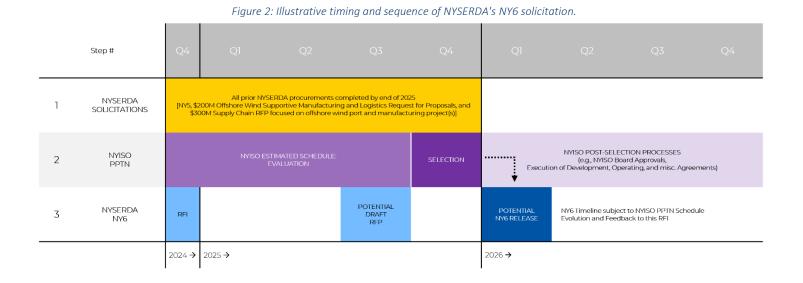
| NY6 OSW "Generation Only" Developers | NYC PPTN Transmission Project Developer | | | | |
|--|--|--|--|--|--|
| Key Responsibilities | | | | | |
| Interconnection to the NYC PPTN Transmission Project | Timely completion of the NYC PPTN Transmission Project, including: | | | | |
| Delivery of energy to the NYC PPTN Transmission Project Compliance with: OREC Purchase and Sale Agreement (PSA) with NYSERDA Interconnection Agreement with the NYISO and the Connecting Transmission Owner (which in this case will be the NYC PPTN Transmission Project developer). | Determining the location of offshore platforms Proceeding through the NYISO interconnection process (including securing Interconnection Agreements at onshore POIs, and paying for necessary upgrades to Connecting Transmission Owner transmission infrastructure) Designing cable routing Installing offshore and onshore export cables and interconnecting to onshore POI Operating and maintaining the NYC PPTN Transmission Project to applicable requirements and standards of the NYISO OATT. | | | | |
| Pote | ential Risk Exposure | | | | |
| Inability to deliver energy due to delays in completion or outage periods of the NYC PPTN Transmission Project. | Delay in or impact to cost recovery if completion of the NYC PPTN Transmission Project is delayed. | | | | |

Table 1: Responsibilities and Potential Risk Exposure of NY6 Generation and NYC PPTN Transmission Project developers

II. Potential NY6 Approach and Timing

NY6 Timing

NYSERDA currently expects NY6 to launch on the following illustrative timeline:



NYSERDA currently plans to launch New York's sixth offshore wind solicitation (NY6) to leverage integration with the NYC PPTN Transmission Project. The timing of NY6 will be set to follow the resolution of the NYC PPTN Solicitation process. Therefore, the illustration of NY6 timing in Figure 1 is provisional and for illustrative purposes only.

NYSERDA may or may not allow for radial offshore wind projects inclusive of generation and export infrastructure and interconnection with the onshore grid to be bid into NY6. Furthermore, the design of NY6 may or may not vary from NY5 and other prior solicitations in various ways. The design elements included in this RFI relate specifically to how NYSERDA is considering approaching generation-only projects in NY6, if approved by the Commission. Respondents are welcome to provide feedback on any aspects of the approaches described, and/or respond to the specific questions contained in Section IV below.

¹<u>https://www.nyserda.ny.gov/All-Programs/Offshore-Wind/Focus-Areas/Offshore-Wind-Solicitations/2022-Solicitation.</u>

² <u>https://www.nyserda.ny.gov/All-Programs/Offshore-Wind/Focus-Areas/Offshore-Wind-Solicitations/2023-Solicitation.</u>

³ Case 15-E-0302, *Proceeding on Motion of the Commission to Implement a Large-Scale Renewable Program and a Clean Energy Standard*, Order Denying Petitions to Preserve Competitive Renewable Energy Market and Protect Consumers (issued on October 12, 2023).

⁴ <u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/Programs/Offshore-Wind/10-point-plan.pdf</u>

NY6 Planned Design

If approved by the Commission, NYSERDA anticipates that NY6 may focus on soliciting "Generation-Only" OSW proposals to prioritize utilization of the NYC PPTN Transmission Project.

Respondents are encouraged to reference:

The Public Service Commission (Commission) Orders: Order Establishing Offshore Wind Standard and Framework for Phase 1 Procurement, issued on July 12, 2018, Order Adopting Modifications to the Clean Energy Standard issued on October 15, 2020 in Case No. 15-E-0302, Order on Power Grid Study Recommendations issued on January 20, 2022 in Case Nos. 20-E-0197, 18-E-0071, and 15-E-0302, describing offshore wind procurement to require direct radial systems for offshore wind, require where feasible HVDC, and preserving optionality for offshore transmission. Additional Commission action would be needed to enable procurement of ORECs from "Generation Only" OSW projects as described in this RFI.

The Commission Order Addressing Public Policy Requirements for Transmission Planning Purposes issued June 22, 2023, (the PPTN Order)⁹ including specifically the detailed criteria and specifications listed in Appendix A to the PPTN Order;

The New York Independent System Operator's (NYISO) ongoing evaluation of proposed solutions to the New York City Public Policy Transmission Need (NYC PPTN) Solicitation¹⁰; and

NYISO's Open Access Transmission Tarriff (OATT). As of publication of this RFI, the NYISO OATT reflects the Federal Energy Regulatory Commission (FERC) Commission Order issued on October 1, 2024, accepting proposed tariff revisions filed on September 12, 2024, in Docket No. ER24-1866-002, effective July 1, 2024. These tariffs also include effective, proposed revisions in Docket Nos. ER24-1915 et al. and ER24-342-000, currently pending acceptance from FERC.

It is important to note that New York State Public Service Commission Orders and NYISO governing documents, including the most current version of the NYISO OATT at all times, cannot be changed by NYSERDA and therefore the design of NY6 must take the requirements in those documents into account.¹¹

III. Content of Response

Responses should be concise and focus on areas in which the respondent has a particular interest or expertise. Please limit responses to 20 pages or less. Respondents should not seek to answer all questions but focus on questions relevant to their participation in NY6, the NYC PPTN, and/or their field of expertise.

Responses should include, and NYSERDA reserves the right not to review or consider responses that do not include, the following information and items:

⁹ Case No. 22-E-0633, *Matter of New York Indep. Sys. Operator, Inc. Proposed Public Policy Transmission Needs for Consideration for 2022,* Order Addressing Public Policy Requirements for Transmission Planning Purposes (June 22, 2023), at 47 <u>https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId={A077E488-0000-C217-BAED-C480826480C5}</u>.

¹⁰ NYISO New York City Public Policy Transmission Need Project Solicitation. https://www.nyiso.com/documents/20142/40894368/New-York-City-Offshore-Wind-Public-Policy-Transmission-Need-Project-Solicitation.pdf/90f7cebe-e8f0-e094-1aa1-f61cc55dd84f

¹¹ New York Independent System Operator. Tariffs, FERC Filings & Orders. <u>https://www.nyiso.com/regulatory-viewer</u>

- Respondent's name, affiliation, title, and primary contact information.
- General background about the Respondent's organization, noting whether Respondent is a potential proposer into NY6 (and/or future NYSERDA OREC RFPs generally) or the NYC PPTN Solicitation.
- Each page of the response should include a header stating the name of the respondent.
- Where applicable, comments should include the RFI Section IV question number to which it refers.
- Respondents should designate information intended to remain confidential as "Confidential" or "Proprietary".
- Respondents should not mark their entire responses as "Confidential" or "Proprietary" unless there is no content whatsoever that is not confidential.

Where applicable, comments should include the RFI Section IV question number to which it refers.

Respondents should designate information intended to remain confidential as "Confidential" or "Proprietary." Respondents should not mark their entire response as "Confidential" or "Proprietary" unless there is no content whatsoever that is not confidential.

IV. Specific Questions Seeking Stakeholder Feedback

Structure, Timing, and Eligibility

- 1. What is your organization's level of interest in proposing into NY6?
 - a. How does the NYC PPTN timeline interact with your participation or potential participation in NY6?
 - b. In reference to the NYISO PPTN Process, what level of information about the results of the PPTN process is needed in order for you to begin preparation of accurate bids for NY6 (e.g., NYISO Draft Report issuance, NYISO Board Action, execution of the Development Agreement, submission of a siting application with New York State authorities, issuance of permits, other)?
 - c. Once relevant information is available to the potential proposers, how much time should be allowed before the launch, and bid submission deadline, for the NY6 RFP to enable potential proposers to design and prepare fully responsive bids for NY6?
 - d. Will the NYISO tariffs, Development Agreement, and Operating Agreement provide enough information about the progress of the NYC PPTN to enable a bidder to commit to a particular schedule and in-service date in its bid? If not, what information about the development and construction of the NYC PPTN Transmission Project should be available to generation developers? If the Development and Operating Agreements can be modified to allow NYISO to share additional information with bidders, what information is most important to share?
 - e. Does the proposed timeline enable project CODs by, or after, January 1, 2033 (noting that ORECs would not be able to be generated or paid for by NYSERDA prior to the NYC PPTN

NYSERDA Request for Information OSWRFI24-2

Transmission Project being completed)? If not, how can the timeline be adjusted to do so?

- 2. To maximize the utilization of the offshore POIs and optimize portfolio cost of all projects connecting to the NYC PPTN Transmission Project, NYSERDA is considering an approach where bidders are required to submit alternative Proposals that interconnect at some or all of the NYC PPTN Transmission Project's offshore POIs (i.e. proposing not only to connect with the 'closest' POI but providing alternatives that connect to each of the NYC PPTN offshore POIs). NYSERDA would then through the evaluation and award process in NY6 seek to optimize utilization of NYC PPTN project capacity among NY6 Proposals.
 - a. What considerations can NYSERDA take with the above approach to enable offshore wind bidders to respond to NY6?
 - b. In such an approach, NYSERDA recognizes that the bidder may not have surveyed cable routes to each of the NYC PPTN Transmission Project POIs, creating uncertainty in pricing. How can NYSERDA solicit responsive Proposals that will support the feasibility and price certainty of options to connect to multiple platform alternatives?
 - c. Are there appropriate adjustment mechanisms to fairly accommodate differences between assumed and ultimate costs to develop such pathways? A potential approach could solicit normalized cost mechanisms in NY6 to enhance comparability and competition between projects and support related price adjustments. Would this approach lend itself well to appropriate normalized costs namely, costs per mile of export cables and related infrastructure, and substantive Proposal cost certainty? Please describe what cost information would support such an approach.
- 3. How should NYSERDA require/encourage NY6 OSW Generation Only Proposals to optimize the capacity of the offshore POI(s) resulting from the awarded NYC PPTN Transmission Project? Are there alternative solutions to the previous question that may optimize outcomes in NY6 to the combined challenge of: (i) maximizing the utilization of the NYC PPTN Transmission Project, (ii) maximizing competition through the fair evaluation of proposals, and (iii) minimizing onerous Proposal development requirements for bidders? Please explain.
- 4. In ORECRFP24-1, NYSERDA accepted Proposals for ORECs produced from up to three Offshore Wind Generation Facilities. In integrating with the NYC PPTN Transmission Project in NY6, should NYSERDA continue to accept Proposals from multiple Wind Generation Facilities? Please explain.
- 5. For projects connecting to the NYC PPTN Transmission Project, should NYSERDA continue to offer Proposers to purchase ORECs associated with a Maximum Project Capacity of 1.10 multiplied by the Offer Capacity as per prior solicitations or should the Maximum Project Capacity be reduced to the Offer Capacity or a different amount? Please explain.

Project-on-Project Risk

6. Please see Appendix A, and comment on project-on-project risk mitigation approaches utilized outside of New York State. Are there risk mitigation approaches from global offshore wind markets

that should be incorporated into NY6? What challenges exist in adapting risk mitigation approaches from other markets into NY6? Are there other models NYSERDA should consider?

- 7. In adapting New York's overall program framework, and for the protection of ratepayers, NYSERDA is focused on avoiding the potential for increased OREC costs to be incurred due to the generation facility potentially coming online prior to integration with the completed NYC PPTN Transmission Project. This will require close alignment of development and construction schedules between the NYC PPTN Transmission Project Developer and NY6 OSW Generation Only Developers to minimize such risk. To achieve this objective,
 - a. How should permitting, procurement, and construction milestones of the NYC PPTN Transmission Project align with procurement/construction milestones of the offshore wind generation project?
 - b. The PPTN Order encourages transmission developers responding to the NYC PPTN Solicitation to begin work on permitting solutions as a means of progressing their proposed designs to assure readiness by January 1, 2033. To bid a NY6 OSW Generation Only Project, what information would you consider necessary to feel confident that such efforts have progressed in a manner to alleviate risks related to permitting of the selected solution?
 - c. What other significant potential sources of delay are concerning to you in your assessment of the potential risk of the NYC PPTN Transmission Project's delay? Are there key milestones in the transmission development timeline that must be achieved before you would commit to a milestone in the generation project? What are those milestones?
 - d. If the NYC PPTN Transmission Project incurs delays, what measures can the NY6 OSW Generation Only Developers take to modify their development schedules to reduce the risk of reaching completion substantially in advance of availability of the NYC PPTN Transmission Project? What costs would be associated with such measures?
 - e. What development progress information concerning your NY6 OSW Generation Only Development Project are you willing to share with NYC PPTN Transmission Project Developer to support alignment?
- 8. Notwithstanding efforts to maximize alignment, if the NYC PPTN Transmission Project is delayed, should the OREC price be adjusted? If not, why not? If so, how should such an adjustment be structured to account for (temporarily stranded) capital costs and depreciation while protecting the interests of New York ratepayers?
- 9. NYSERDA is considering various potential approaches to address the risks associated with a mismatch in completion of the NYC PPTN and the offshore wind generation project.
 - a. Providing a buffer between the expected in-service date of the NYC PPTN Transmission Project and the expected date of Commercial Operation under the PSA for NY6 could reduce the risk of ratepayers incurring costs due to a potential delay in the NYC PPTN project completion but could also potentially increase ratepayer costs if the NYC PPTN project is completed on time and left unutilized during the buffer period. Would it be appropriate to

include such a buffer period in NY6, and if so, how long should the buffer be?

- b. To support the protection of ratepayers, NYSERDA is considering including a threshold stipulation whereby the Contract Delivery Term of the NY6 OSW Generation Only OREC PSA would not commence (i.e., NYSERDA would not commence purchasing ORECs) prior to a specific date (e.g., January 1, 2033), said date being in alignment with the NYC PPTN Transmission Project's in-service deadline as directed by the Commission. Please comment on this approach.
- c. NYSERDA is also considering deferring NYSERDA's commencement of the Contract Delivery Term under NY6 (while preserving the Contract Tenor) for a period equivalent to a delay in completion of the NYC PPTN Transmission Project, which could also mitigate the risk NY6 OSW Generation Only Project Developer losses due to a delay in the NYC PPTN Transmission Project. Please comment on this approach.
- 10. Under the potential approaches outlined in the preceding question, NY6 OSW Generation Only Developers could still be exposed to additional capital and operational expenses including financing costs and equipment maintenance and warrantee costs. What are these expenses and what are their magnitude? Should a mechanism be established to compensate NY6 OSW Generation Only Developers for such expenses, and if so, how should it be designed to support project feasibility while protecting the interests of New York ratepayers?
- 11. Interconnection via the NYC PPTN Transmission Project is anticipated to reduce interconnection cost risk significantly in comparison to interconnection at an onshore POI. Accordingly, NYSERDA is considering not including an interconnection cost risk-sharing mechanism for these projects. Notwithstanding the reduced interconnection cost risk, should an interconnection cost sharing mechanism be included in the NY6 OSW Generation Only Project's OREC PSA? And if so, how should it be modified?
- 12. During planned and unplanned outages of the NYC PPTN Transmission Project facility, NY6 OSW Generation Only Project Developers could be subject to lost revenue and increased costs. What are these costs, and which costs are not addressed in the NYISO OATT and/or the Operating Agreement? Acknowledging that the NYISO OATT and the Operating Agreement executed between the NYISO and NYC PPTN Transmission Project developer provide for the operability obligations of the NYC PPTN Transmission Project, are there examples of how outage-related losses have been addressed in other jurisdictions that NYSERDA should consider? Please explain.

Interconnection Technical Issues

13. NYSERDA anticipates that detailed information on the physical design and implementation plan for the selected NYC PPTN Transmission Project will be available to NYISO. Such information is anticipated to include technical design, permitting and construction plans, overall project timeline, operations and maintenance plan, notice provisions, risk assessments, and mitigation plan. What information regarding the NYC PPTN Transmission Project would you consider essential to support cost-efficient

NYSERDA Request for Information OSWRFI24-2

bids to NYSERDA and financeable terms of NY6 PSAs?

- 14. How should the NY6 OSW Generation Only Project RFP and OREC PSA terms be structured to allow for appropriate project design modifications to optimize interconnection to NYC PPTN Transmission Project infrastructure?
- 15. The development and operations period of the NYC PPTN Transmission Project will be governed by its executed Development Agreement and Operating Agreement with the NYISO. Referring to the NYISO *pro forma* Agreements as provided in the NYC PPTN Solicitation and OATT, and acknowledging importantly that the NYISO is under no obligation to deviate from its *pro forma* terms, what specific modifications to either of these Agreements between the NYISO and the NYC PPTN Designated Transmission Project developer would be helpful for NY6 OSW Generation Only Project Developers to support the submission of cost-efficient bids to NYSERDA and financeable terms of NY6 PSAs?

Cost

- 16. NYSERDA anticipates that variations in NY6 OSW Generation Only Project costs will be driven, in significant part, by wind farm size (capacity) and the distance between the NY6 OSW Generation Only Project lease area's location and the OREC Delivery Point (expected to be an offshore POI resulting from the NYC PPTN process, equivalent to a POI in Zone J, such that the "Applicable Zone" would be Zone J and the associated Reference Capacity Price and Reference Energy Price would refer to Zone J). Are there other significant drivers of project cost? If so, please explain.
- 17. Project-on-project risk between the delivery of the NYC PPTN Transmission Project and the NY6 OSW Generation Only Project is acknowledged to have important implications with respect to project financing and supply chain contracting. Please explain your primary concerns regarding such challenges (cost, terms, equipment delivery schedule) and specific measures that NYSERDA could consider to help mitigate such challenges and provide a cost-effective approach for Generation-Only projects integrating into the NYC PPTN Transmission Project.
- 18. A key opportunity for U.S. offshore wind cost-reduction was enacted through the eligibility of power conditioning and export equipment bundled with an offshore wind farm to qualify as energy property for the Investment Tax Credit (ITC) in the Inflation Reduction Act of 2022. Eligibility, however, is dependent upon ownership, where *"a taxpayer must directly own at least a fractional interest in the entire unit of energy property for a section 48 credit to be determined with respect to such taxpayer's interest."*¹² To access such potential ratepayer savings, NYSERDA is eager to evaluate potential pathways to satisfy the U.S. Treasury's definition of fraction[al] interest. In comments to the PPTN proceedings, a transmission developer specifically recommended that OSW developers offer the PPTN developer a minority share in the offshore wind farm(s) to qualify for the ITC.
 - a. Do you think this approach could be viable? Why or why not?

¹² Internal Revenue Code, Title 26 U.S.C, Prop. Reg. Teas. § 1.48-14(e)(2)

- b. How would you recommend NY6 be designed to enable this approach (e.g. NY6 solicitation timing in relation to conclusion of the NYISO PPTN Solicitation process, price adjustment mechanisms, etc.)?
- c. In addition to potential cost-savings to ratepayers, could such an agreement potentially provide additional benefits in mitigating project-on-project risks in integrating with the NYISO PPTN? Please explain.

Offshore Wind Network Integration

- 19. The Commission makes several references to the role of expandability of solutions throughout the PPTN Order both in relation to the NYISO's standard PPTN process and in its prescribed technical requirements and evaluation criteria to be used in the NYC PPTN solicitation. One approach to serving this Order is to enable Mesh Readiness of the offshore POIs. If the selected PPTN Project were to include Mesh Ready offshore POIs, what opportunities or concerns would you identify in connecting with such a design? How might you recommend NYSERDA's approach to NY6 help to mitigate any concerns?
- 20. The NYISO Tariff has not yet expanded to include the market terms and protocols surrounding offshore wind power flows via an offshore grid to another NYISO Zone or market through separate agreements between states or RTOs.
 - a. How might the promulgation of such terms and protocols be valuable to OSW Generators?
 - b. What specific terms would you recommend the NYISO consider in developing the Tariff to help OSW Generators consider the potential benefits of offshore network integration?
 - c. What risk premia are currently attributed to project pricing with Mesh-Ready designs for want of clarity in the Tariff?

Contractual Resiliency

- 21. Project-on-Project risk between the NYC PPTN Transmission Developer's delivery of its facilities and the NY6 OSW Generation Only Projects is acknowledged to have important implications with respect to project financing and supply chain contracting. Please explain your primary concerns regarding such challenges (cost, terms, equipment warranties) and specific measures that NYSERDA could consider to help mitigate such challenges and provide a cost-effective approach for "Generation Only" projects integrating into the NYC PPTN Transmission Project.
- 22. Risks associated with the cost and availability of capital have been referenced as a consistent challenge for the renewable energy and offshore wind industries. How would the proposed reduction in scope of NY6 OSW Generation Only Projects alleviate such constraints (versus an integrated radial project)? In particular, how does the reduction in capital need support:
 - a. The reduction in cost of capital and overall risk assessment of the project from the perspective of the project sponsors?
 - b. Availability of Project Finance and risk assessment from the perspective of project finance?

NYSERDA Request for Information OSWRFI24-2

- 23. Conversely, how does the potential dislocation in project readiness between the NYC PPTN Transmission Project and the NY6 OSW Generation Only Project impact capital cost and availability of capital?
- 24. Acknowledging the challenges of OREC PSA contract resiliency in light of long-duration development cycles and changing market conditions, are there specific measures that you would like NYSERDA to consider in improving the contractual resiliency of its PSA?

As in the previous question, how does project-on-project risk between the NYC PPTN Transmission Developer's delivery of its facilities and the NY6 OSW Generation Only Project delivery affect the contract resiliency of the OREC PSA? Are there specific measures that you would like NYSERDA to consider in improving the contractual resiliency of its PSA specifically for NY6?

V. General Conditions

The information gathered by NYSERDA will be advisory only and is not binding on NYSERDA or any other state agency, office, commission, or public authority. Responses will become the property of NYSERDA. Any actions recommended by NYSERDA will be subject to all applicable laws, including procedural, regulatory and environmental review requirements.

This RFI is neither a contract offer, nor a request for proposals and does not commit NYSERDA to award a contract, pay any costs incurred in preparing a response, or to procure or contract for services or supplies. Respondents are encouraged to respond to this RFI; however, failure to submit a response will not impact a respondent's ability to respond to any future competitive solicitation process or influence the selection of a proposer going forward or affect its rights and obligations under any applicable laws or in any legal proceeding. NYSERDA reserves the right to discontinue or modify the RFI process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction or negotiation with one or more respondents. All costs associated with responding to this RFI will be solely at respondents' expense.

Appendix A: Transmission Experiences in European Markets Prepared by Power Advisory LLC

Power Advisory LLC was engaged by NYSERDA to prepare a summary of approaches in select European markets where a third party other than the offshore wind developer is responsible for the delivery and/or ownership and operation of certain offshore transmission infrastructure. This summary aims to provide a brief synopsis of the approaches used in such markets to mitigate and allocate the project-on-project risk associated with independent transmission development for offshore wind. The actors, market structures and regulatory framework differ between New York and Europe, and the European experience is presented solely to provide information and context on approaches taken in other markets that have pursued development of offshore wind transmission separate from offshore wind generation.

In European markets, specific milestones and compensation scales are designed to align the Transmission System Operator ("TSO") and Offshore Wind Farm ("OWF") developer programs with compensation measures reflective of the stage of development (i.e., compensation for delays encountered before construction starts may be significantly lower than the compensation required at or during the construction or commissioning phase).

Grid Risk - International Context

The European Commission's 2020 report '*Recommendations for an integrated framework for the financing of joint (hybrid) offshore wind projects'* written by Guidehouse and Sweco¹³, recommends that in a model under which the offshore TSO is responsible for offshore transmission assets, an appropriate penalty scheme should be included for transmission asset unavailability.

According to the World Bank (September 2021)¹⁴, "in selecting a model for building, ownership and operation of export systems, it is important to consider which party can best manage each role. Governments should only proceed with a state-build model when they are confident their delegated authorities can deliver offshore transmission assets in a timely manner for the new industry. In any case, a robust compensation mechanism to cover delays is required. This is due to the high cost associated with any delays to transmission network upgrades or grid connection."

There are various approaches for the development of offshore wind evident across Europe and a summary of the approaches to allocating site development responsibility undertaken in the UK, Netherlands, Germany, Belgium and Ireland is shown in Table A1 below:

¹³ <u>https://op.europa.eu/en/publication-detail/-/publication/471067d1-294d-11eb-9d7e-01aa75ed71a1/language-en</u>

¹⁴ https://documents1.worldbank.org/curated/en/343861632842395836/pdf/Key-Factors-for-Successful-Development-of-Offshore-Wind-in-Emerging-Markets.pdf

| Country | Zone | Site Selection | Site | Consenting/ | Grid Design |
|----------------|----------------|----------------|---------------|-------------|-------------|
| | Identification | | Investigation | Permitting | |
| UK | Crown Estate | Developer | Developer | Developer | Developer |
| (Fixed Bottom) | | | | | |
| UK (Floating) | Crown Estate | Crown Estate | Developer | Developer | TSO |
| Ireland | Government | Government | Developer | Developer | TSO |
| Germany | Government | Government | Government | Developer | TSO |
| Netherlands | Government | Government | Government | Government | TSO |
| Belgium | Government | Government | Government | Government | TSO |

Table A1: Summary of European Offshore Wind Development Models

As noted in an (IEA RETD) report '*Comparative Analysis of International Offshore Wind Energy Development* (March 2017)^{15'} suitable liability clauses need to be in place to reduce the risk profile for wind farm developers and transmission operators. Where the TSO leads and controls the development and construction of the transmission infrastructure, there is higher risk to the developer that the grid assets are not built on time, leading to lost revenue.

German example 2012-2014

In the early buildout of grid scale offshore wind in Germany, TenneT GmbH (TenneT), the German TSO, underestimated the challenges of completing the offshore grid. TenneT was responsible for providing an offshore wind developer with an offshore connection to the transmission grid. This required significant alignment between the generation and transmission projects. Technical issues between the two parties led to prolonged grid delays and to compensation payments that were ultimately borne by German consumers. Timing delays in grid connection, 13 months on average per project, led to a compensation of lost revenues to the offshore wind developers, paid by an additional surcharge (*"Offshore-Haftungsumlage"*) to consumers. These additional surcharges cost more than €1 billion for the eight existing offshore wind projects finished by the end of 2014, which were passed on to the German rate payers¹⁶. Under new regulations, the TSO must compensate affected offshore wind farm investors both in the event of delays in the grid connection beyond the binding connection date, and in the event of longer disruptions due to operation-related maintenance work. As further detailed below, compensation is limited to 90% of the lost remuneration.

A report in 2021 by Herbert Smith Freehills and Transmission Investment titled 'Coordinated Offshore Transmission¹⁷', includes a simple example of the scale of compensation that could be required to keep the

¹⁵ https://www.iims.org.uk/wp-content/uploads/2017/03/REWind-Offshore-report.pdf

¹⁶https://www.nj.gov/bpu/pdf/publicnotice/Transmission%20Study%20Report%2029Dec2020%202nd%20FINAL.pdf

¹⁷ https://tinv.com/wp-content/uploads/2021/11/Coordinated-Offshore-Transmission.pdf

offshore wind project whole due to various grid construction delay durations. This is shown in Table A2 below. The report concludes that appropriate incentives would need to be retained for an offshore transmission owner to deliver on time.

| Transmission x Delay | OWF revenue loss | Compensation to 'keep OWF whole | |
|-------------------------|---------------------|---------------------------------|-------------------------------|
| | £m | £m | As % of Transmission Capex |
| 4 months | 100 | 90 | 9.0% |
| 6 months | 150 | 135 | 13.5% |
| 12 months | 300 | 270 | 27.0% |
| 18 months | 450 | 415 | 41.5% |

Table A2: Delay Damages, Worked Example. Assuming GRID CAPEX €1b, WF CAPEX €3b & revenue 10% of CAPEX (Freehills, 2021)

This summary also explores how to accommodate the dependence of one project on another in their timely delivery of commercial operation, namely project-on-project construction delay risk:

- The key concern of the offshore wind generators is that a lack of suitable control over project development and the construction activities of the offshore transmission construction would lead to late delivery of the offshore transmission assets, and that this late delivery would not be sufficiently mitigated by suitable delay liquidated damages.
- If a generation project is not able to operate commercially due to the late delivery of the transmission project they depend upon, they will seek to be 'held whole' to be unaffected commercially by a risk they have no control over.
- If the delivery of a transmission project is delayed, those responsible for the delay will expect to incur a commercial impact in the form of delay damage payments in keeping with the scale and complexity of the transmission project.
- As such, to incentivize uptake of alternatives to the generator build model, a comprehensive framework is necessary to mitigate the impact of the project delay risks associated with the generator relinquishing control over the construction of offshore transmission assets to a third-party transmission company.

Mitigation of Grid Risk relating to a Proactive Model

In a proactive planning model, the program for the identification and delivery of the offshore transmission infrastructure is on the critical path for offshore wind project completion. An offshore wind project developer suffers a significant financial impact if an offshore wind project is installed and then must wait for a grid connection before exporting power. There have been projects where the capital costs have been paid but revenue is delayed for many months until connection is complete. This is most commonly due to

delays in completing the export system or delays in upgrading the transmission network.

Additional details in relation to profiled jurisdictions are provided in summary form below, followed by Table A3 to provide additional detail on compensation mechanisms.

Germany

In Germany, under the grid connection agreement, the export system is financed, constructed and operated by one of Germany's TSOs. For projects located in the North Sea this is TenneT. For a project located in the Baltic Sea this is 50Hertz. The transmission network operator is liable for any damages or losses suffered by the developer if the network operator does not meet the arranged deadlines for providing the grid connection.

The TSO will publish a completion date by which it will complete the export system construction. The date can be amended up to 30 months before the published completion date, after which it becomes legally binding. The developer is compensated if the export system is not commissioned 90 days after the deadline (providing the wind farm is capable of being fully operational).

The developer is also compensated if the export system is not available after commissioning. For unplanned interruptions, the developer is compensated after ten consecutive days of downtime or 18 cumulative days throughout the calendar year, after which compensation is received for 90% of the lost production.

Denmark

Under the tender procedure, Energinet is liable to the generator if it fails to meet the deadline for grid connection set out in the tender specifications. Compensation will be calculated based off the damages and consequential losses incurred by the offshore wind developer.

Post energization, if there are defects in the transmission connection works, Energinet is required to compensate the generator for losses incurred due to transmission reduction.

Compensation applies for the first 25 years of the asset life.

Netherlands

For each offshore wind tender, TenneT has the responsibility for the construction of the offshore platform and transmission cables up to a guaranteed capacity level. Under the realisation agreement signed between TenneT and the offshore wind project, TenneT is required to deliver the connection on or before the date set in the contract. After the connection is built and delivered, the ongoing relationship of the parties is governed by the connection and transmission agreement. If TenneT does not deliver the transmission infrastructure within the agreed program, the offshore wind developer shall be compensated for 100% of their lost income in addition to any consequential damages that are assessed on a case-bycase basis.

Ireland

There are currently five offshore wind projects in Ireland that are under development and fall under a legacy regime whereby the developer is responsible for the construction of the offshore transmission infrastructure. Once constructed, the transmission infrastructure transfers over to the TSO, at cost, and is operated by the TSO. For upcoming auctions, Eirgrid, the TSO, shall be responsible for the development, permitting, construction and operations of the relevant offshore transmission infrastructure under the revised plan-led approach. Should Eirgrid not construct the required transmission infrastructure within 90 days of the date specified in the grid connection agreement, the developer shall be entitled to compensation based on 100% of their CfD strike price.

Compensation will also be payable to the offshore wind project by the TSO during the operational phase where the TSO cannot maintain the transmission infrastructure to a specified, contracted availability.

Belgium

In Belgium, the transmission system operator (Elia) is responsible for providing the required transmission infrastructure. Since May 2023, Elia has sought to connect multiple projects simultaneously into an energy island where approximately 3.5GW of offshore wind projects will connect to before the power is brought onshore.

If Elia do not provide the necessary infrastructure as per the grid connection agreements with the offshore wind projects, Elia must provide compensation for 90-100% of the LCOE per MWh which could not be exported due to the delay caused by the Elia in connecting the project.

France

Delivery of the required offshore wind transmission infrastructure by RTE must be completed by the date specified in the relevant offshore tender. Where the generator has been selected through a competitive tender process, RTE incurs the transmission infrastructure costs corresponding to the specifications set out in the tender, and the generator will bear the costs of any changes specifically requested by the generator, if any.

RTE is subsequently required to compensate the generator for any delays or any total or partial failure of the transmission system. The amount of such compensation due to the generator is capped at 90% of the generator's financial loss.

| Country | Compensation for Increases | |
|---|---|--|
| TSO | in Capex or Devex | Compensation for Lost Revenues |
| Germany TenneT Gmbh / 50 Hertz | No compensation. | Compensation is based on the anticipated generation capacity of the project, supported by wind measurement data. If an offtake agreement is secured, compensation is based on the average offshore wind capture price minus 0.4c/kWh. For market projects, compensation is based on the average offshore wind capture price. |
| Denmark Energinet | May be fully compensated. | Compensation is based on the anticipated generation capacity of the project, supported by wind measurement data. If an offtake agreement is secured, compensation is tied to the agreement price. For market projects, compensation is tied to market pricing and is adjusted to site- specific offshore wind prices. |
| Netherlands TenneT | Full compensation with supporting evidence of asset readiness prior to completion and cost overruns | Compensation is based on the anticipated generation capacity of the project, supported by wind measurement data. If an offtake agreement is secured, compensation is tied to the agreement price. For market projects, compensation is tied to market pricing and is adjusted to site specific offshore wind prices. |
| Ireland Eirgrid | No compensation. | Compensation is based on the installed capacity of the project and a pre-determined 45% capacity factor. Compensation is 100% of the Contracts for Difference price. |
| Belgium Elia | May be fully compensated upon Commission review of additional costs incurred. | Compensation is based on the Levelized Cost of Energy (LCOE) of the project, usually 90% of LCOE. Additional compensation is provided if delay due to intentional TSO error (up to 100% LCOE) or if delay exceeds 12 months (compensation determined on a project-by-project basis). |
| France RTE | No compensation. | Compensation is based on the anticipated generation capacity of the project, supported by wind measurement data. Compensation is 90% of lost revenues. |

New York State Energy Research and Development Authority (NYSERDA)

Clean Energy Communities Version 3.0

Guidance Document

Program Opportunity Notice (PON) 3298 \$25,000,000 Available

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted.



Table of Contents

| IN. | ITRODUCTION | 4 |
|-----|---|----|
| CA | ATEGORIES OF HIGH-IMPACT ACTIONS | 14 |
| 1. | BUILDINGS AND FACILITIES CATEGORY | 14 |
| BE | ENCHMARKING | 14 |
| | Benchmarking - Advanced Reporting | 14 |
| | Benchmarking – CEC Energy Study Qualification | 15 |
| | Benchmarking - Large Private Buildings | 15 |
| BU | JILD READY | 16 |
| | Site Nomination | |
| | Site Selection | |
| RE | ENEWABLE ENERGY | 17 |
| | CDG Subscription | |
| | Host Clean Energy Generation Installation on Municipal Property | |
| | Clean Energy Generation Installation Owned by Municipality | |
| | 100% Renewable Electricity | |
| CL | EAN ENERGY UPGRADES AND MUNICIPAL BUILDING DEMONSTRATION | 20 |
| | Clean Energy Upgrades | 20 |
| | Municipal Building Demonstrations: Clean Heating and Cooling | 21 |
| | Municipal Building Demonstrations: Net Zero | 22 |
| | Municipal Building Demonstration: Pool Heat Pump | 23 |
| LE | D STREETLIGHTS | 24 |
| | 50% Conversion of Cobra Head Streetlights | 24 |
| | 50% Conversion of Decorative Streetlights | 24 |
| тн | IERMAL ENERGY NETWORKS | 25 |
| | Thermal Energy Network: Study | 25 |
| | Thermal Energy Network: RFP | 25 |
| 2. | COMMUNITY ENGAGEMENT AND TRAINING CATEGORY | 26 |
| СС | OMMUNITY CAMPAIGNS | 26 |
| | Community Campaign for Community Solar | 27 |
| | Community Campaign for Electric Vehicles (EVs) | 27 |
| | Community Campaign for Clean Heating and Cooling | |
| СС | DUNTY HOSTED TRAININGS | 30 |

| ΕN | IERGY CODE ENFORCEMENT TRAINING | 32 |
|----|--|----|
| 3. | LEGISLATION AND REGULATION | 33 |
| CL | IMATE SMART COMMUNITIES CERTIFICATION | 33 |
| | Bronze CSC Certification | |
| | Silver CSC Certification | |
| СС | DMMUNITY CHOICE AGGREGATION | 34 |
| | CCA greater than or equal to 50% and less than 100% Renewable Default Supply Mix with 100% Opt-up Option | 34 |
| | CCA 100% Renewable Default Supply Mix | 34 |
| GF | REEN FINANCING | 36 |
| | Open C-PACE Authorization | |
| | Complete Open C-PACE Project | 37 |
| | NY Green Bank Project Closing | 37 |
| 4. | TRANSPORTATION AND LANDSCAPING | 38 |
| CL | EAN FLEETS – ELECTRIC VEHICLES AND CHARGING STATIONS | 38 |
| | Light-Duty Electric Vehicles (Class-1-2) | |
| | Medium/Heavy-Duty Electric Vehicles (Class 3-8) | |
| | Light-Duty Non-Road Vehicles | |
| | Medium/Heavy-Duty Non-Road Vehicles | |
| | Level 2 Charging Stations | 40 |
| | DC Fast Charging Stations | 40 |
| EL | ECTRIC LANDSCAPING EQUIPMENT | 42 |
| м | UNICIPAL CLEAN FLEETS INVENTORY | 43 |
| GE | ENERAL CONDITIONS | 44 |
| AT | TACHMENTS | 47 |

Introduction

Launched in August 2016, NYSERDA's Clean Energy Communities (CEC) program is for municipal officials and staff who want their municipalities to benefit from the new clean energy economy but struggle with tight budgets and limited staff. Municipalities can participate in Clean Energy Communities Round 3.0 to continue to move New York State towards a clean energy and sustainable economy.

By providing grants, coordinator support, and clear guidance for implementing a range of high-impact clean energy actions, NYSERDA is helping municipalities save money, grow the local economy, and improve the environment.

The program will continue to offer free technical assistance through regionally based Clean Energy Communities Coordinators. As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted.

Key advantages to participating in the Clean Energy Communities program include:

- 1) Free coordinator support
- 2) Clear pathways for implementing high priority actions
- 3) Flexible grant funding with no local cost share
- 4) Recognition for your municipality's leadership

Acceptance of applications for PON 3298

Applications are accepted on a rolling basis until 3:00 p.m. Eastern Time on December 31, 2025, until funds are exhausted, or until the solicitation is revised or closed by NYSERDA, whichever comes first.

Eligible Applicants

Municipalities (county, city, town, or village governments) in New York State are eligible to apply for funds. Applicants are defined as Municipalities applying for a CEC grant. Communities whose mayor, supervisor or other authorized elected official's office prefers not to or is unable to receive NYSERDA funding directly may propose in via a municipal subdivision with a letter of support from the elected official's office or, in the case of New York City, the Department of Citywide Administrative Services from a deputy assistant commissioner or above.

Program Updates

Program details and requirements may change from time to time to maximize program impact. Any changes to this solicitation will be posted on the Clean Energy Communities website at <u>www.nyserda.ny.gov/cec</u>

Questions

Program questions may be directed to Chris Reohr at 1-866-NYSERDA, ext. 3363, or cec@nyserda.ny.gov.

Contractual questions may be directed to Lori Armstrong at 1-866-NYSERDA, ext. 3142.

How to Participate

Step 1. Connect with a Clean Energy Communities Coordinator

Clean Energy Communities (CEC) Coordinators are based in each region of the state to help municipal staff navigate the program. Regions are defined as Regional Economic Development Council (REDC) regions. To access this support, please send an email to <u>CEC@NYSERDA.NY.GOV</u> or visit <u>HTTPS://WWW.NYSERDA.NY.GOV/ALL-PROGRAMS/CLEAN-ENERGY-</u> <u>COMMUNITIES/FIND-A-COORDINATOR</u> to identify your local coordinator.

Step 2. Complete High-Impact Actions: CLOSED

As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted. High-Impact Actions are steps municipalities can take to save energy and improve the environment. The municipality completes the action by complying with a specific set of requirements. High Impact Action checklists and templates are available at <u>HTTPS://www.NYSERDA.NY.GOV/ALL-PROGRAMS/CLEAN-ENERGY-</u> <u>COMMUNITIES/HOW-IT-WORKS/TOOLKITS</u> to help municipalities complete the necessary requirements for High Impact Action submittals.

Step 3. Submit High-Impact Actions: CLOSED

To earn credit for completing high-impact actions, please visit <u>HTTPS://PORTAL.NYSERDA.NY.GOV/CEC HIGHIMPACT ACTION ITEM DOCUMENT PAGE?</u>

As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted. Documentation must meet the specific requirements detailed in this guidance document and in the relevant tool kit. NYSERDA will review the submitted documentation and provide notification that it has been approved or if it is incomplete and needs to be resubmitted. Municipalities are encouraged to submit documentation as each high-impact action is completed. Municipalities are strongly encouraged to work with their CEC Coordinators prior to submitting documentation. All submittals are subject to NYSERDA review and approval.

Step 4. Earn a Clean Energy Grant

Municipalities may be eligible for either Action Grants or Designation Grants. Grants are available on a first-come-first-served basis until all grant awards are claimed or all funds are exhausted.

Action Grants

Action Grants are available for Community Campaigns. The requirements for the Action Grants may be found in the High Impact Actions section of this guidance document.

Designation Grants

Municipalities collect points by completing high-impact actions. Each high-impact action has a certain number of points assigned to it, as listed below in this document. Once a municipality collects enough points, they can move on to a different point threshold and designation level and earn more grant funding for higher point levels.

Through the program NYSERDA is offering different levels of designation as outlined in the tables below. Please note that the funding levels decrease after September 1, 2024 to reward communities taking actions sooner.

The following bullet points identify designation restrictions and requirements per the incentive table listed below:

- Municipalities that have earned points previous to December 13, 2023 will have their existing points carried over into the program following the release of this PON.
- If a municipality enters CEC Round 3.0 with points above a designation threshold <u>and has already</u> been awarded a grant for that threshold, <u>they cannot</u> earn a grant at that threshold again. This is applicable to all designation levels.
- Municipalities entering CEC Round 3.0 with 1,000 to 2,900 points are eligible for the 1-Star Designation grant upon completing one new High Impact Action after December 13, 2023.
- Municipalities that enter CEC Round 3.0 with more than 5,000 points and did not previously earn a corresponding 5,000-point incentive may earn grant funding at the current incentive levels in this PON upon completing one new High Impact Action after December 13, 2023.
- Municipalities entering CEC Round 3.0 with 7,000 points or more are eligible for the 4-Star Designation grant upon completing one new High Impact Action after December 13, 2023.
- Municipalities that were notified of grant eligibility under the terms of the Leadership Round PON but that have not yet been awarded a grant must submit an application for the grant amount identified in the notification email and are eligible for the Leadership Round's DAC bonus, even if the grant application is submitted after the release of this PON. Municipalities in this position must apply using the Leadership Round's Grant Application and procedures; please contact <u>cec@nyserda.ny.gov</u> if you need a copy of the Leadership Round's Grant Application or terms.

How Can I Check My Community's Progress?

As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted. Points will no longer be accumulating at the below link. Each community's point balance as of November 7 12:00 P.M., 2024 is available at <u>HTTPS://WWW.NYSERDA.NY.GOV/ALL-PROGRAMS/CLEAN-ENERGY-COMMUNITIES/TRACKING-</u>PROGRESS/SCORECARD

DESIGNATION GRANTS BEFORE 10/1/24:

To earn funding at these levels, the municipality must submit the required documentation for the action(s) that qualifies them for the designation grant by 9/30/24 at 11:59 PM EST. If the action(s) is rejected, municipalities will not be eligible for grant awards at this level.

| Designation Level | Number of Points | Funding for Small Municipalities (Up to 39,999 population) | Funding for Large Municipalities (40,000 or greater population) |
|--|------------------|---|--|
| CEC Designation - must complete 4 high-impact actions | N/A | \$5,000 | \$5,000 |
| 1-Star Designation | 1,000 | \$10,000 | \$10,000 |
| 2-Star Designation | 3,000 | \$50,000 | \$125,000 |
| 3-Star Designation | 5,000 | \$100,000 | \$200,000 |
| 4-Star Designation | 7,000 | \$175,000 | \$275,000 |
| 5-Star Designation | 9,000 | \$250,000 | \$350,000 |

DESIGNATION GRANTS ON OR AFTER 10/1/2024:

| Designation Level | Number of Points | Funding for Small Municipalities (Up to 39,999 population) | Funding for Large Municipalities (40,000 or greater population) |
|--|------------------|--|---|
| CEC Designation - Must complete 4 high-impact actions | N/A | \$5,000 | \$5,000 |
| 1-Star Designation | 1,000 | \$10,000 | \$10,000 |
| 2-Star Designation ★★ | 3,000 | \$40,000 | \$100,000 |
| 3-Star Designation | 5,000 | \$75,000 | \$150,000 |
| 4-Star Designation ★★★★ | 7,000 | \$125,000 | \$200,000 |
| 5-Star Designation | 9,000 | \$200,000 | \$300,000 |

The determination of small versus large community size is found in the above tables is based on 2010 Census data.

Step 5. Submit Grant Application

How to Access Grant Funding

Once a municipality completes all stated requirements for grant eligibility, NYSERDA will send an email to the community representative who submitted the action item documentation. This email will explain how to apply for the grant including the grant amount for which the municipality is eligible and the grant application due date; the applicant has three months from the date of this email to submit a grant application describing a proposed project. If the due date falls on a Saturday, Sunday, or legal holiday, the due date is moved to the next business day. Projects must be ready to commence within three months of award notification and should be completed within three years of contract execution. Clean Energy Communities grant funds must be used for new work. If the proposed work is completed prior to execution of the NYSERDA grant contract, it is not eligible. No local cost share is required for grant applications, although cost share could result in a higher score. It is NYSERDA's expectation that the municipality will work with its CEC Coordinator to identify mutually beneficial grant project options.

Grant applications are accepted through an online grant application portal at <u>https://www.nyserda.ny.gov/cec.</u> Municipalities must propose either a pre-approved project type or a custom project that meets the selection criteria below. If you are having any trouble or are unable to submit via the portal, please contact your local Clean Energy Communities Coordinator for assistance or email <u>CEC@NYSERDA.NY.GOV</u> for assistance.

All project components located within a Disadvantaged Community (DAC) may be eligible for additional CEC grant funding. See Step 6 (Identify Opportunities for Disadvantaged Community Assistance) for additional details. DAC refers to the definition established by the NYS Climate Justice Working Group which used 45 indicators to determine DAC eligibility and is available here: <u>https://climate.ny.gov/resources/disadvantaged-communities-criteria/</u>

If a proposal is not approved, the applicant has one opportunity to revise and resubmit its rejected application within two months of rejection. <u>Application extension requests are not available and will not be granted</u> under this PON, as NYSERDA seeks to deploy funding in a timely manner. NYSERDA reserves the right to adjust funding levels and eligibility criteria as necessary to ensure the success of the program.

All grant-eligible municipalities must complete a CEC grant application workbook, located on the <u>CEC 3.0 webpage</u>. There are three pathways to grant funding depending on the dollar amount of the award:

- 1. **For grants of \$5,000**, the applicant must describe the clean energy project in a paragraph format within the grant application workbook, and, if approved, the award will be paid in full directly without a contract.
- 2. For grants of \$7,500 \$30,000 (including DAC bonus funding, if applicable), the applicant must apply through pre-approved or custom project processes in the grant application workbook. Once approved, pre-approved projects will be paid in full directly without a contract with the exception of custom projects or building energy efficiency projects requesting a CEC Energy Study. Custom projects and building energy efficiency projects requesting CEC Energy Studies will require a contract with NYSERDA.
- 3. For grants greater than \$30,000 (including additional DAC bonuses, if applicable), the applicant must propose either a pre-approved project type or a custom project in the grant application workbook that meets the selection criteria below. These projects will require a contract with NYSERDA.

Pre-Approved Projects

Municipalities proposing pre-approved project types must comply with the performance requirements included in the Statement of Work included within Sample Agreement (Attachment B) template provided with this PON. This template includes performance requirements for pre-approved project types including, but not limited to, conversion of streetlights to LED, installation of solar, purchase of electric vehicles, installation of electric vehicle charging stations, purchase of electric landscaping equipment, NYPA Clean Energy Solutions projects, and implementation of eligible building upgrades recommended in a Clean Energy Communities Energy Study or ASHRAE Level II or III Energy Audit completed no more than five years prior to application.

Custom Projects and Evaluation Criteria for Custom Projects

Applications for custom projects will be evaluated based on the following criteria, with a total number of possible points allocated to each. Municipalities that propose a custom project must earn a minimum threshold of the selection criteria points to be considered eligible. If a custom project proposal includes a pre-approved project element, the application

must identify exceptional factors which adversely affect the applicant's ability to apply for these elements as preapproved project types. If the custom project is better suited for a pre-approved project type, NYSERDA reserves the right to shift the project to that application path. If the proposed project is located in a DAC area, the project is eligible for a DAC grant bonus of 50% of project grant funding.

The evaluation criteria below are listed in order of importance.

- **1.** To what extent does the project/initiative have a positive direct impact on energy use and greenhouse gas emissions?
 - The total cost of the proposal achieves at least one ton of greenhouse gas savings annually per \$10,000 total dollars spent (1 MTCO₂e / \$10,000)
 - Does the proposal provide a clear estimate along with a brief description/methodology of annual energy savings and greenhouse gas emission reduction to support these estimates?
- **2.** To what extent does the municipality present a thorough, sound, detailed approach for accomplishing the objectives of its proposal within a reasonable timeframe?
 - Is the project clearly and concisely defined?
 - Are project costs justified based on expected benefits?
 - Is the budget broken down by Task to match the Tasks established in the scope of work?
 - Is there an estimate of the timeframe for completing different phases of the project including the design phase and the construction/implementation phase?
 - Proposals seeking to offer rebates or mirror other existing utility, NYSERDA, or other NYS programs are not eligible.
- **3.** To what extent will the project/initiative benefit <u>Disadvantaged Communities (DAC)</u>, leverage public and private dollars, and/or generate economic development benefits (*i.e.*, temporary or permanent job creation and investment)?
 - Is the project located in a DAC (as defined in Step 6)?
 - Does the proposal include cost-sharing? If cost-sharing is included, is it documented?
 - Does the project provide direct economic development benefits including job creation or retention, savings, investment, or multiplier affects?
 - Approximately how many temporary or permanent jobs is the project likely to create?
- **4.** To what extent will efforts be made to collaborate with other municipalities and to transfer knowledge to the broader region and state?
 - To what extent does the municipality provide specific tools and resources that other municipalities can use to facilitate collaboration or develop their own projects?
 - Is there a strategy in place to promote the project so that several other municipalities are made aware?
 - Will the municipality host an open house, presentation, website posting, or webinar to describe best practices and lessons learned from the project?

Application Requirements & Review Process

Applications will be scored and awarded on a rolling basis. No applicant or application is guaranteed funding. Applications will be reviewed as outlined below.

- The grant application and NYSERDA Portal for submitting the grant application are available at www.nyserda.ny.gov/cec.
- Attachments to PON 3298 include a spreadsheet-based Grant Application (Attachment A). The "Contract" tab of the Grant Application includes a draft Statement of Work (SOW) included within the Sample Agreement (Attachment B).
- For each funding award, the Grant Application and a letter of commitment on municipal letterhead and signed by the chief elected official of the applying jurisdiction must be uploaded to the NYSERDA Portal.
- NYSERDA may reach out to municipalities via email or telephone with specific follow-up questions after reviewing proposals. Should NYSERDA request additional information, NYSERDA will contact the applicant and identify the timeframe for this additional information.
- Applicants that propose a custom project must earn a minimum scoring threshold of available selection criteria points to receive an award. If a proposal is found to be incomplete or if it does not earn the minimum threshold, the applicant may reapply one time within two months of notification.
- Review meetings shall be held periodically on at least a quarterly basis, depending on the volume of applications.
- NYSERDA, in order to avoid double-funding projects or measures within projects, may adjust awarded funding amounts at any time based on new information regarding other project funding secured.
- NYSERDA reserves the right to adjust award amounts at its sole discretion.
- Municipalities proposing in for awards that require NYSERDA contracts (see p. 10 above) must agree, or provide written exceptions, to NYSERDA's standard contracting Terms and Conditions, which can be found at www.nyserda.ny.gov/cec.
- All payments made in advance of work being completed are subject to recapture for non-compliance or non- performance.

Metrics Report

Measurement of benefits associated with Clean Energy Communities projects is required in all NYSERDA agreements. It is important to begin considering project benefits at the application stage. Once awarded, each successful applicant shall submit preliminary (design) and final (completion) quantified documentation of the benefits of the project, including greenhouse gas reductions and energy savings, determined and documented in Exhibit E of Attachment B, SOW, which can be found on the <u>www.nyserda.ny.gov/cec</u> webpage. Each successful applicant should design the project to achieve the benefits identified in these submissions. NYSERDA will use the Metrics Report to assess activities in the project, capture the extent of benefits delivered, and gauge performance of the project and of the CEC Program.

NYSERDA Verification

NYSERDA may independently verify completion of any high-impact action and grant project. NYSERDA may inspect or confirm the validity of the information provided or request additional information at any time. NYSERDA may also request applicable documentation including, but not limited to, photos of the funded project components.

Step 6. Additional Opportunities Available Through the CEC Program

Disadvantaged Community Opportunities

The Climate Leadership and Community Protection Act (Climate Act or Climate Law) requires State agencies, authorities, and entities to direct a minimum of 35%, with a goal of 40%, of the benefits of clean energy place-based spending to disadvantaged communities.

Designation or Action Grant awards greater than \$5,000 may be eligible for a grant bonus of up to 50% of the awarded grant amount for a clean energy project if located in a New York State Disadvantaged Community in the applying jurisdiction.

Grant applications will be assessed for the Disadvantaged Community Bonus based upon the definition that is in use at the time of application.

The DAC map can be found on the Climate Act website here: <u>https://climate.ny.gov/resources/climate-justice-working-group/.</u> A project location lookup tool is available at <u>https://climate.ny.gov/resources/disadvantaged-communities-criteria/.</u> Eligibility is subject to NYSERDA verification.

Clean Energy Communities (CEC) Energy Studies

What is a CEC Energy Study?

CEC Energy Studies are prepared by consultants working on NYSERDA's behalf, and include a comprehensive, fuelneutral, unbiased evaluation of all potential cost effective low-cost/no-cost and capital improvement upgrades, as well as potential electrification measures using a standardized calculation methodology pre-approved by NYSERDA. The cost of the study(ies) are deducted from earned grant funding and then paid directly to the third-party vendor by NYSERDA.

Applicants proposing to implement building upgrades as a Pre-Approved Project type must complete a CEC Energy Study or ASHRAE Level II or III Study. Previously performed ASHRAE Level II and III studies obtained by municipalities can be used as a prerequisite for Pre-Approved Building types in the same way as NYSERDA-funded CEC Energy Studies. Municipalities that propose to implement building upgrades as a Pre-Approved Project type and have already completed an ASHRAE Level II or III or CEC Energy study must have completed the study no more than five years prior to application. Municipalities requesting a CEC Energy Study should be prepared to provide at least 12 months of energy bills for the intended building of study upon request. NYSERDA reserves the right to discontinue offering CEC Energy Studies if it is unable to meet the demand with existing contracted engineering services or if funding is no longer available.

Opportunities to receive a CEC Energy Study

- 1. Through grant funding For grant awards greater than \$5,000, municipalities may apply to use funds for one or more CEC Energy Studies. An amount equal to the cost of the CEC Energy Study(ies) will be deducted from the original grant award. This deduction is reflected in the Total Amount of Award listed at the top of the grant agreement with NYSERDA. If the cost of the study(ies) exceeds the award amount, the applicant may negotiate with the NYSERDA-assigned vendor to pay the difference directly.
- 2. Completion of Benchmarking CEC Energy Study Qualification High Impact Action Municipalities that have completed the Benchmarking CEC Energy Study Qualification Item are eligible for a CEC Energy Study

conducted on their choice of one benchmarked building identified in the submitted Benchmarking – CEC Energy Study Qualification High Impact Action. This study will be provided at no cost and will not be deducted from any earned grant funding, but will be available based on the completion of the Benchmarking – CEC Energy Study Qualification action.

Categories of High-Impact Actions

As of November 7, 2024, 12:00P.M., the submission of High Impact Action Items is on pause, and no further High Impact Actions will be accepted.

1. Buildings and Facilities Category

Benchmarking

300 to 1,800 points | Applicable to All Municipalities

Description

Benchmarking is a policy that a municipality adopts that requires the annual reporting of energy used in buildings. Municipalities may require the annual disclosure of energy used in municipal buildings or in large private buildings. Measuring and sharing data on building energy use will help identify opportunities to cut energy waste.

Municipalities must complete one or more of the following to earn credit.

Benchmarking - Advanced Reporting

300 Points

Submission requirements:

- □ Submit a certified copy of an executed local law, ordinance, or resolution (template legislation can be accessed in the Benchmarking toolkit at <u>www.nyserda.ny.gov/cec</u>) that requires the applying jurisdiction to make available to the public on an annual basis, energy use information for each municipal building that is owned or occupied by the applying jurisdiction and is 1,000 square feet or larger. At a minimum, publicly disclosed energy use information shall include each building's energy use intensity (EUI), annual greenhouse gas emissions, and an energy performance score where available. Date of completion is when the legislation was adopted. The legislation must require the following:
 - Create an ENERGY STAR Portfolio Manager Account
 - Gather basic information required by Portfolio Manager and set up property profile(s)
 - Obtain monthly, whole building energy use data for all fuel types including, but not limited to, electricity, natural gas, fuel oil, chilled water, steam, and diesel
 - Enter property uses and details into profile(s)
 - Enter energy use data for all fuel types
 - Generate and review the building's report in Portfolio Manager
 - Make available to the public on the internet or other publicly accessible format annual summary statistics for each covered property including Energy Use Intensity (EUI), annual greenhouse gas emissions, and an energy performance score where available
 - Submit a screenshot of a webpage on the applying jurisdiction's website where a benchmarking report is posted that includes no less than 24-months of energy use information as described above for municipal buildings. If the jurisdiction does not have a website, the jurisdiction must attest that the report is available upon request.
- □ Share your municipality's Portfolio Manager account with NYSERDA. Add "NYSERDAcec1" contact in your My Contacts. Share with "view all read only access" permissions to the NYSERDAcec1 contact for all buildings and meters in your Portfolio Manager account. Submit a screenshot on the Sharing Tab of your Portfolio Manager

account which shows an accepted share request with NYSERDAcec1, or comparable information, stating that NYSERDA has accepted the sharing request. Date of completion is when the sharing request was accepted.

Benchmarking – CEC Energy Study Qualification

No Points Awarded; Free Energy Study

Completing an energy study on your municipal building is the first step to building a solid plan for improving energy efficiency. Municipalities that complete this action will be eligible for a free CEC Energy Study for one municipal building. Prepared by consultants working on NYSERDA's behalf, the CEC Energy Study is a comprehensive, fuel-neutral, unbiased evaluation of all potential cost effective low-cost/no-cost and capital improvement upgrades, as well as potential electrification measures using a standardized calculation methodology pre-approved by NYSERDA. The cost of the study will be paid directly by NYSERDA to the third-party vendor. To complete this action, the applicant must have previously been approved for Benchmarking – Advanced Reporting. Connect with your regional CEC coordinator for assistance with the Share Forward process if necessary. Date of completion is when "Share Forward" abilities were provided to NYSERDA.

Submission requirements:

- Enable "Share Forward" abilities to NYSERDA ("NYSERDAcec1") with all properties in Portfolio Manager and submit a screenshot from Portfolio Manager, or comparable information, stating that NYSERDA has been granted "Share Forward" abilities.
- Submit a screenshot of a webpage on the applying jurisdiction's website where a benchmarking report is posted that includes at least the two, most recent full calendar years of data (i.e., 2021 and 2022 if submitting in 2023). If the jurisdiction does not have a website, the jurisdiction must attest that the report is available upon request.
- Submit a completed CEC Energy Study Qualification Submission form (accessed in the Benchmarking toolkit at www.nyserda.ny.gov/cec).

Once the action is approved, NYSERDA will provide further instructions and connection with the auditor. Municipalities are encouraged to use their Municipal Building Scorecard to identify a building with the greatest opportunity for energy and cost savings, which would be an ideal candidate for the energy study. NYSERDA reserves the right to reject buildings nominated by the municipality for the CEC Energy Study.

Benchmarking - Large Private Buildings

1,500 Points (applicable to cities, towns, and villages over 40,000 population) Submission requirements:

Submit a copy of an executed local law or ordinance, (template legislation can be accessed in the Benchmarking Private Buildings toolkit at <u>www.nyserda.ny.gov/cec</u>) as described for Municipal Buildings above, but apply the requirements to the owners of commercial and multifamily buildings that are 25,000 square feet or larger. Date of completion is when the legislation was adopted.

Build Ready

100 to 800 points | Applicable to all Municipalities

Description

The Build-Ready Program advances large-scale renewable energy projects on underutilized land, such as brownfields, landfills, former industrial sites, parking lots, and abandoned or existing commercial and industrial sites.

Working with local partners and stakeholders, the Build-Ready Program takes difficult sites and makes them "buildready" for private renewable energy developers to ultimately construct and operate. The Build-Ready Program carries out the project design, engineering, permitting, and electric grid interconnection activities as well as developing a project host community benefit package. Once a site has reached specific develop milestones, the Build-Ready Program runs a competitive request for proposal to award and transfer the project to a private developer for final design, financing, construction, ownership, and operation and to procure Tier 1 Renewable Energy Certificates (RECs) created through the production of renewable energy from the Build-Ready project.

Additional information regarding the Build-Ready Program can be accessed at <u>https://www.nyserda.ny.gov/build-ready</u>.

These actions must have been completed after December 13, 2023 to earn credit.

Site Nomination *100 Points*

100 Points

Prior to submission, make sure the submission materials include:

The municipality must submit proof that a site in their municipality was submitted through the Build Ready program (e.g., a PDF of the nomination form or screenshot). An elected official, local community member, private company, or other interested party nominates a potential Build-Ready site using NYSERDA's <u>Large-Scale Renewables "Build-Ready" Site Nomination Form</u>. Site eligibility requirements can be found <u>here</u>. Date of completion is when the site was nominated through the online form.

Site Selection 700 Points Submission requirements:

Submit a copy of the signed Memorandum of Understanding (MOU) between the municipality and NYSERDA. The Build-Ready Team has developed a Memorandum of Understanding ("MOU") to facilitate the study and potential development of a site prior to NYSERDA entering into a lease-option agreement or other formal agreement. The MOU is a non-binding preliminary document that provides for information-sharing and states that, if preliminary analysis indicates that a site is suitable for development under the Program, the parties will negotiate in good faith to enter into mutually agreeable site-control documents such as a lease-option agreement. Date of completion is when the MOU was executed.

Renewable Energy

300 - 4,600 Points | Applicable to all Municipalities

Description

A municipality's decision to subscribe to clean Community Distributed Generation (CDG), and/or host or own clean distributed energy resources, like solar, hydro, wind, or battery energy storage, highlights its role as a leader in addressing climate change and protecting the environment.

Municipalities can receive points in the CEC program by subscribing municipal accounts to clean CDG (e.g., community solar), and/or hosting or installing clean distributed energy resources on municipal property.

As the CEC program strives to guide municipalities towards decarbonization and recognize their efforts, municipalities can gain additional points as they complete new actions over time. Municipalities can choose to complete any or all of the actions below.

CDG Subscription

300 points

Municipalities may subscribe to one or more clean CDG projects to receive utility bill discounts, saving money for the municipality. In addition, by municipalities entering into agreements to purchase energy as an "anchor" off taker, they may make it easier to develop CDG projects that benefit residents as well. This action encourages municipalities to serve as that anchor to enable more New Yorkers to benefit from CDG. Date of completion is when the CDG project began generating electricity.

Submission requirements:

- **u** Submit a bill from the utility or CDG host demonstrating an active municipal subscription to a CDG project.
- □ Submit a completed Renewable Energy Certification Form (accessed in the Renewable Energy toolkit at <u>www.nyserda.ny.gov/cec</u>) showing the municipal electric load that is subscribed to CDG, including signing the certification that the applying municipality has **NOT** already received points for municipal CDG subscriptions through the Clean Energy Upgrades action in a previous round of the Clean Energy Communities program.

Host Clean Energy Generation Installation on Municipal Property

400-1,500 points

Finding suitable sites is one of the main barriers to siting solar, wind, or hydro. By allowing third-party owners to install clean energy installations on municipal rooftops, parking lots, landfills, or other sites, municipalities can address one of the key barriers to the clean energy transition. Municipalities can then take advantage of the installations through Power Purchase Agreements and/or CDG subscriptions. In addition, this action allows municipalities to host clean CDG projects, which provide utility bill discounts to local residents including low-income households. Eligible technologies for this action include solar, wind and hydro. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement. This action is not applicable to installations that the municipality owns (see Clean Energy Generation Installation Owned by Municipality to earn credit for municipality-owned installations). Date of completion is when the clean energy installation(s) started producing electricity. Municipalities that host a clean energy installation that started producing electricity on or after January 26, 2021 will be eligible for this action.

| Host Clean B | Host Clean Energy Generation Installation on Municipal Property | | |
|-----------------------------------|---|-------------------------|--|
| Tier Number Total Project(s) Size | | Points | |
| Tier 1 5 kW - 49.9 kW DC | | 400 | |
| Tier 2 | 50 kW - 99.99 kW DC | + 500 Additional Points | |
| Tier 3 100 kW DC or more | | + 600 Additional Points | |

Submission requirements for any of the above:

- □ Submit a completed Renewable Energy Certification Form (accessed in the Renewable Energy toolkit at <u>www.nyserda.ny.gov/cec</u>) showing the location of the installation(s), the total size, and that the site(s) is currently producing electricity.
- **u** Submit a copy of the hosting agreement or a screenshot of an incentive approval in the NY-SUN Program.

Clean Energy Generation Installation Owned by Municipality

600-2,100 points

With the recent passage of the Inflation Reduction Act, municipalities are now eligible for "Elective Pay," which allows them to receive tax credits even though municipalities don't pay federal income taxes, a positive change from prior tax rules. By owning a clean energy installation, municipalities may now receive all the financial benefits from the installation and can help more of the financial benefits stay local. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement. Date of completion is when the clean energy installation(s) started producing electricity. Municipalities that own a clean energy installation that started producing electricity on or after January 26, 2021 will be eligible for this action.

| 0 | Own Clean Energy Generation Installation | | |
|-----------------------------------|--|-------------------------|--|
| Tier Number Total Project(s) Size | | Points | |
| Tier 1 | 5 kW - 49.9 kW DC | 600 | |
| Tier 2 | 50 kW - 99.99 kW DC | + 700 Additional Points | |
| Tier 3 | 100 kW DC or more | + 800 Additional Points | |

Submission requirements for any of the above:

- Submit a completed Renewable Energy Certification Form (accessed in the Renewable Energy toolkit at <u>www.nyserda.ny.gov/cec</u>) showing the location of the installation(s), municipal ownership of installations, the total size corresponding to the requested points in the table above, and that the installation is currently producing electricity.
- Submit the application number or a screenshot of an incentive approval in the NY-SUN Program. Or, if the project did not go through the NY-SUN Program, please submit an explanation on municipal letterhead for not applying to NY-SUN along with paid invoice and photographs of the completed project.

100% Renewable Electricity

700 points

A local government's decision to purchase renewable energy for its electricity needs highlights its role as a leader in addressing climate change and protecting the environment.

Submission requirements:

- Submit a completed 100% Renewable Electricity Certification Form (accessed in the 100% Renewable Electricity toolkit at www.nyserda.ny.gov/cec) or comparable information. Requested information includes the average annual load of all municipal electricity accounts and the percentage of the load that will be matched with New York renewable energy certificates (RECs) that are retired in a New York State Generation Attribute Tracking System (NYGATS). RECs generated by state-owned resources including New York Power Authority-owned facilities do not qualify. RECs must be produced in the same calendar year as the electricity consumption. To earn credit for this action, the electricity consumption must occur in 2021 and later.
- Date of completion for this action is defined as the date after January 26, 2021 when the renewable energy is delivered.

Clean Energy Upgrades and Municipal Building Demonstration

100 – 4,100 points | Applicable to all Municipalities

Description

As municipalities reduce their GHG emissions, conducting retrofits and upgrades to reduce GHG emissions in existing buildings is a critical step. Additionally, municipalities that go further and convert existing buildings or new municipal facilities to use heat pumps and/or to be zero emissions inspires the municipality to decarbonize. This action will give municipalities credit for converting and retrofitting a municipal building, installing energy efficient technology, and implementing energy efficiency operations strategies.

Each project component of the upgrades must have been substantially completed after August 1, 2016. Date of completion for these actions is the date the clean energy upgrades or net-zero demonstration achieved substantial completion, and/or the date that ground- and/or air-source heat pump systems become operational as the building's primary heating and cooling systems, and/or the date that the pool heat pump became operational as the pool's primary heating system.

Clean Energy Upgrades 500-1,000 points

For this category, municipalities must submit documentation that demonstrates a minimum percent reduction in emissions for all municipally owned or occupied buildings <u>1,000 square feet and larger</u>. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement. Each project component of the upgrades must be substantially completed after August 1, 2016.

| Clean Energy Upgrades | | | | |
|--|---|------------------|--|--|
| Tier Number | % Reduction | Points | Prequalification | |
| Tier 1 10% reduction | | 500 | If you received points through a previous CEC PON for a 10% reduction, you are not eligible. | |
| Tier 2 | 2 15% reduction (an additional 5% from the previous tier) | | Must have already received approval for the 10% reduction tier. | |
| Tier 320% reduction (an additional 5% from the previous tier) | | + 300 Additional | Must have already received approval for the 10% and 15% reduction tiers. | |

Submission requirements for any of the above:

- Submit an ENERGY STAR® Portfolio Manager® benchmarking report including energy use information for each municipal building that is owned or occupied by the applying jurisdiction that is 1,000 square feet or larger. The report shall include each building's energy use intensity (EUI) and annual greenhouse gas emissions. The report should cover at least 12 months of energy use of the portfolio from the year(s) prior to the commencement date of the upgrades as the baseline.
- Share read-only access to the applicant's Portfolio Manager account with NYSERDA and submit an email from Portfolio Manager or screenshot of the Portfolio Manager Sharing Page, or comparable information, stating that NYSERDA has accepted the sharing request.

- Submit succinct and relevant documentation that demonstrates a minimum 10 percent reduction in greenhouse gas emissions against the baseline with projects that are substantially complete by the date of submission. The documentation may include 1) an ASHRAE Energy Audit, 2) an approved pre-and-post engineering study that identifies implemented Energy Conservation Measures, 3) an executed contract or agreement with an energy efficiency contractor, or 4) comparable information.
- Submit a complete Clean Energy Upgrades Certification Form, available in the Clean Energy Upgrades toolkit at <u>www.nyserda.ny.gov/cec</u>. Information required in the certification form includes, but is not limited to, specific equipment or infrastructure upgrades and estimated energy savings of implemented measures, as well as a certification that your municipality has completed the pre-qualifications as noted above.

Greenhouse gas emission reductions must be achieved by building energy efficiency improvements and cannot be achieved by the installation or subscriptions of renewable energy. Renewable energy projects including solar, community distributed generation (CDG), wind, hydro, or battery energy storage should be submitted under the Clean Energy Engagement action.

Municipal Building Demonstrations: Clean Heating and Cooling

700-1,700 points

Currently, fossil-fuel based thermal energy – primarily natural gas, propane and fuel oil – is the main energy source for space heating and domestic hot water in the residential and commercial sectors. It is responsible for about one-third of New York's energy-related greenhouse gas emissions. Clean heating and cooling technologies such as ground- and air-source heat pumps provide environmental benefits, energy bill savings, increased comfort levels and health benefits compared to conventional heating and cooling technologies. Municipalities can lead by example by installing clean heat technology and play an important role in encouraging adoption of ground- and air-source heat pump systems. This action is designed to demonstrate the benefits of clean heating and cooling technologies.

Municipalities may earn credit for the Municipal Building Demonstrations: Clean Heating and Cooling 1,000-14,999 Square Feet action and the Municipal Building Demonstrations: Clean Heating and Cooling 15,000 Square Feet and Above action, if submitting for clean heating and cooling installations at separate buildings. However, municipalities may not earn credit for a clean heating and cooling installation that previously was approved through the Clean Heating and Cooling Demonstration action as part of the CEC Leadership Round. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement.

| Municipal Building Demonstration: Clean Heating and Cooling | | | |
|---|--|-------|--|
| Tier Number | Tier NumberBuilding Square FootagePoints | | |
| Tier 1 | 1,000-14,999 Square Feet | 700 | |
| Tier 2 | 15,000 Square Feet and Above | 1,000 | |

Submission requirements for any of the above:

- Submit a completed Municipal Building Demonstration Certification Form (available in the Municipal Building Demonstration toolkit at <u>www.nyserda.ny.gov/cec</u>) confirming that at least one municipal building owned and operated by the applicant has been recently converted or built to use clean heating and cooling as its primary source (providing heating and cooling for 75% or greater of the building's heating load). This includes signing the certification that the applicant is submitting for a clean heating and cooling installation at a building that did not already earn credit through the Clean Heating and Cooling Demonstration action as part of the CEC Leadership Round. Applicants may receive credit for clean heating and cooling actions if submitting for a clean heating and cooling installation at a municipal building that was not previously awarded credit. Eligible building(s) must:
 - Meet the square footage of the requested points amount in the table tier above
 - Be open to the public all year long.
 - Date of completion for this action is defined as the date that ground- and/or air-source heat pump systems become operational as the building's primary heating and cooling systems. This date must be after August 1, 2016 to earn credit for this action.
- Submit at least one photograph of an educational kiosk, display, and/or materials intended to educate municipal staff and the public about beneficial electrification.

Municipal Building Demonstrations: Net Zero

500-1,300 points

As municipalities reduce their GHG emissions through various strategies, developing and retrofitting zero emissions buildings are a critical step to reducing overall GHG emissions. This type of project also inspires the municipality to decarbonize. This action will give municipalities credit for building or retrofitting a municipal building to be zero emissions through renewable energy technology installation, energy efficient technology installation, and implementation of energy efficiency operations strategies.

Please note that municipalities can also earn credit for the Municipal Building Demonstration: Net Zero action(s), the Municipal Building Demonstration: Clean Heating and Cooling action(s), Clean Energy Upgrades, and/or the Own Clean Energy Installation action(s), if all are applicable to a net zero building. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement.

| Municipal Building Demonstration: Net Zero Building Size | | |
|--|------------------------------|-----|
| Tier NumberBuilding Square FootagePoints | | |
| Tier 1 | 1,000-14,999 Square Feet | 500 |
| Tier 2 | 15,000 Square Feet and Above | 800 |

Submission requirements for any of the above:

 Submit a completed Municipal Building Demonstration Certification Form (see: Municipal Building Demonstration Toolkit) confirming that at least one municipal building owned and operated by the applying jurisdiction has been recently converted to use clean heating and cooling as its primary source or built to be net zero emissions. Eligible building(s) must:

- Meet the square footage of the requested points amount in the table tier above
- Be open to the public all year long.
- Date of completion for this action is defined as the date that the building began operating as net zero. This date must be after August 1, 2016 to earn credit for this action.
- □ At least one photograph of the educational kiosk, display, and/or materials intended to educate municipal staff and the public about the benefits of a net zero building.

Municipal Building Demonstration: Pool Heat Pump

100 points

Converting a municipal pool to use a heat pump pool heater or building a new pool using a heat pump pool heater can be a strategy to reduce emissions and reduce costs.

Submission requirements:

- Submit a completed Municipal Building Demonstration Certification Form (see: Municipal Building Demonstration Toolkit) confirming that at least one municipal pool owned and operated by the applying jurisdiction has been recently converted to use a heat pump pool heater or a new pool has been built to use a heat pump pool heater. Date of completion for this action is defined as the date that the pool began being heated by a pool heat pump. This date must be after December 13, 2023 to earn credit for this action.
- □ At least one photograph of the installation and an educational kiosk, display, and/or materials intended to educate municipal staff and the public about beneficial electrification.

LED Streetlights

200 – 900 Points | Applicable to All Municipalities

Description

By replacing conventional streetlights, municipalities can reduce street light energy use by as much as 65 percent, generating cost savings and emission reductions. In addition, street light projects can contribute to creating a well-lit, safer, and more attractive municipality. LED streetlights last up to 100,000 hours and require much less maintenance than conventional streetlights. The opportunity to incorporate smart, connected technology such as dimming functions and parking management offers potential for additional energy savings benefits. Even those municipalities that do not own their own streetlights have options for converting streetlights in their jurisdiction to LED.

50% Conversion of Cobra Head Streetlights

700 points

Submission requirements:

Submit a completed LED Street Light Certification Form (accessed in the LED Streetlights toolkit at <u>www.nyserda.ny.gov/cec</u>) or comparable information demonstrating a minimum of 50% of all municipal and utility-owned cobra-head-style streetlights have been converted to LED. This documentation should include the number of streetlights converted, including the proportion of converted cobra-head streetlights to total cobra-head streetlights. Date of completion is the date on which fifty (50) percent of the streetlights or, for those municipalities with less than 20 streetlights, 10 fixtures were converted to LED. A minimum of 10 fixtures per jurisdiction must be converted to LED to qualify.

50% Conversion of Decorative Streetlights

200 points Submission requirements:

Submit a completed LED Street Light Certification Form (accessed in the LED Streetlights toolkit at <u>www.nyserda.ny.gov/cec</u>) or comparable information demonstrating that a minimum of 50% of all municipal and utility-owned decorative-style streetlights have been converted to LED. This documentation should include the number of streetlights converted, including the proportion of converted decorative streetlights to total decorative streetlights. Date of completion is the date on which fifty (50) percent of the streetlights or, for those municipalities with less than 20 streetlights, 10 fixtures were converted to LED. A minimum of 10 fixtures per jurisdiction must be converted to LED to qualify.

Thermal Energy Networks

500-1,000 points | Applicable to All Municipalities

Description

A thermal energy network uses a network of pipes to connect multiple buildings together, often including a large anchor off-taker (e.g., college/university, hospital), and to thermal sources and sinks, such as geothermal, surface water, waste heat, and the air, to provide space heating cooling and domestic hot water. This technology is an effective way for municipalities to reduce greenhouse gas emissions.

Thermal Energy Network: Study

500 Points

Points will be awarded to municipalities for Thermal Energy Network feasibility studies funded through NYSERDA's FlexTech Program for which the municipality provided significant resources or facilitation of the study. Applications to FlexTech must be submitted after December 13, 2023 to be eligible for points. Date of completion is when the Thermal Energy Network Study was completed through <u>NYSERDA's FlexTech program</u>.

Submission requirements:

□ Submit the Thermal Energy Network study completed through <u>NYSERDA's FlexTech program</u>.

AND

□ Submit documentation that indicates the municipality contributed at least \$5,000 of funding to the study.

OR

Submit a Thermal Energy Network Certification Form, (accessed in the Thermal Energy Network toolkit at <u>www.nyserda.ny.gov/cec</u>), showing a list of facilities/buildings included in the study along with their square footage and documenting at least 40 hours of staff time spent by activity to provide proof that the municipality supports the study.

Thermal Energy Network: RFP

500 Points

Issuing a Request for Proposal (RFP) is one of the first critical steps to developing a Thermal Energy Network. Date of completion is when the RFP is released. The RFP must be released after December 13, 2023 to earn credit for this action.

Submission requirements:

- □ Submit a publicly posted RFP that includes detailed information on the specific scope of the project. The project must be within the municipality applying for CEC credit. The RFP must include the following components:
 - A list of buildings to include in the Thermal Energy Network.
 - The RFP should be issued in a way that doesn't lock the municipality or its partners into a specific design, business model, or ownership structure.
 - The RFP must include design and/or construction. It may also include a study, but an RFP for a study alone is not eligible for this action. If a study is part of the RFP scope, the study must meet <u>NYSERDA's</u> <u>FlexTech program requirements</u>.

2. Community Engagement and Training Category

Community Campaigns

200 to 3,900 points | Action Grant Eligible | Applicable to all Municipalities

Description

Community-scale campaigns can be an effective way during project implementation to encourage adoption of new, innovative technologies to generate value and savings for consumers while advancing state and local clean energy goals. Campaigns are typically short-term, local efforts that bring together groups of potential customers through widespread outreach and education. Well-organized campaigns are a great way to be active and visible in the community. Campaigns will primarily be initiated and supported by the municipality however, they can also be supported by local volunteers and other parties.

Municipalities that have completed Community Campaigns for Tiers (previously referred to as Achievement Level) 2 or 3 in any of the categories below must submit projects, subscriptions, or purchases that have been completed after June 1, 2023. Municipalities that have previously received a Community Campaign Tier 1 award are not eligible for an additional Tier 1 award.

Municipalities may complete any of the following campaign types, but no more than one campaign per campaign type Tier, to earn credit for this action. While a single campaign may cover more than one technology, municipalities should submit documentation separately under each campaign type. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement.

NYSERDA strongly encourages partnerships with <u>Regional Clean Energy Hubs</u> on campaigns.

To earn credit for this action, each campaign must complete the following steps:

Step 1 – During the planning phase of the campaign, the applying jurisdiction must submit a completed NYSERDA Scoping Document. NYSERDA will then review the scoping document and provide notification by email if the campaign may proceed.

Submit a completed Community Campaigns Scoping Document which is available in the Community Campaigns toolkit at <u>www.nyserda.ny.gov/cec.</u>

Step 2 – Once the campaign is complete, the applying jurisdiction must submit the following:

- Submit documentation to demonstrate direct municipal participation in a campaign. Documentation should be dated and include the name of the applying jurisdiction, and may consist of one or more of the following: a press release, a flyer from an event hosted by the jurisdiction, a website screenshot, a local press article, a certified resolution, or comparable information. Date of completion is when the scoping document is submitted.
- Submit a completed Community Campaigns Certification Form which is available in the Community Campaigns toolkit at <u>www.nyserda.ny.gov/cec.</u>
 - o Customers/participants must reside within the boundaries of the applying jurisdiction.
 - Date of completion for this action is defined as the date on which NYSERDA approved the scoping document.

Community Campaign for Community Solar

200-1,000 points

Commonly referred to as Community Solar, Community Distributed Generation (CDG) is a renewable energy project that will typically offer guaranteed cost savings to subscribers. The municipality enters partnerships with regional CDG projects and promotes Community Solar subscriptions to its constituents. CDG projects may include solar, wind, or hydro facilities. For the purpose of this High Impact Action, the municipality itself may not be considered a customer, CDG subscription related to the applying jurisdiction's municipal electric accounts are not eligible to be counted. Community Solar providers must be listed on the NYS Power to Choose Distributed Energy Resources (DER) list at http://documents.dps.ny.gov/PTC/der.

| Tier 1 – 200 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 25 | \$15,000 |
| Small/Medium (0-39,999) | 10 | \$5,000 |

| Tier 2 – Additional 300 Points | | | |
|---|------------------------------|---------------------|--|
| Municipality Size by Population Required Number of Campaign Participants Action | | Action Grant Amount | |
| Large (40,000+) | 100 (125 total participants) | \$30,000 | |
| Small/Medium (0-39,999) | 50 (60 total participants) | \$10,000 | |

| Tier 3 – Additional 500 Points | | | |
|---------------------------------|--|---------------------|--|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount | |
| Large (40,000+) | 250 (375 total participants) | \$60,000 | |
| Small/Medium (0-39,999) | 100 (160 total participants) | \$20,000 | |

Community Campaign for Electric Vehicles (EVs)

200-1,000 points

Electric vehicles can provide a substantial reduction of greenhouse gas emissions. The municipality along with partner organizations and volunteers initiate and develop partnerships with car dealerships, platform providers, and/or other EV industry partners to offer local residents and businesses a variety of makes and models of electric vehicles. The offer may be promoted through ride and drive events and other outreach efforts. Vehicles must be new and purchased to qualify. Municipalities can use the Electric Vehicle Registration Map to track electric vehicle registrations in their community https://data.ny.gov/Transportation/Vehicle-Snowmobile-and-Boat-Registrations/w4pv-hbkt/explore. For

the purposes of this High Impact Action, the municipality may not be counted as a customer; EVs purchased by the applying jurisdiction are not eligible to be counted. Municipalities interested in purchasing EVs should refer to Transportation HIAs.

| Tier 1 – 200 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 10 | \$15,000 |
| Small/Medium (0-39,999) | 5 | \$5,000 |

| Tier 2 – Additional 300 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 50 (60 total participants) | \$25,000 |
| Small/Medium (0-39,999) | 15 (20 total participants) | \$7,500 |

| Tier 3 – Additional 500 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 100 (160 total participants) | \$40,000 |
| Small/Medium (0-39,999) | 50 (70 total participants) | \$15,000 |

Community Campaign for Clean Heating and Cooling

500-1,800 points

The aim of Clean Heating and Cooling is to efficiently use electrical energy to replace other forms of energy such as fossil fuels. The municipality along with partner organizations can help educate residents in the region. NYSERDA strongly encourages partnerships with <u>Regional Clean Energy Hubs</u> on Clean Heating and Cooling campaigns. The municipality can organize a structured campaign to encourage the adoption of clean heating and cooling technologies (e.g., ground-and air- source heat pump systems and heat pump water heaters) to heat and cool homes, businesses, and community institutions. Campaign project submittals must be clean heating or cooling technologies. For the purpose of this High Impact Action item, the municipality may not be considered a customer; installations in the applying jurisdiction's municipal buildings are not eligible to be counted.

| Tier 1 – 500 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 10 | \$15,000 |
| Small/Medium (0-39,999) | 5 | \$5,000 |

| Tier 2 – Additional 600 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 20 (30 total participants) | \$30,000 |
| Small/Medium (0-39,999) | 10 (15 total participants) | \$10,000 |

| Tier 3 – Additional 700 Points | | |
|---------------------------------|--|---------------------|
| Municipality Size by Population | Required Number of Campaign Participants | Action Grant Amount |
| Large (40,000+) | 30 (60 total participants) | \$60,000 |
| Small/Medium (0-39,999) | 15 (30 total participants) | \$20,000 |

County Hosted Trainings

300 to 1,200 points | Applicable only to County Governments

Description

County Governments are uniquely positioned to convene and support municipalities to advance local action on clean energy. The County Hosted Trainings high-impact action is designed to help municipalities understand how to manage responsible clean energy development in their communities.

Trainings must be hosted by the county in coordination with NYSERDA CEC Coordinators. The municipality must provide NYSERDA a minimum of four (4) weeks lead time prior to the requested training. For the training to qualify, municipal staff members, elected officials, or members of an official municipal board or committee representing at least 35 percent of the municipalities in the county must attend. Trainers will be provided by NYSERDA and may be available on a limited basis. Email <u>cleanenergyhelp@nyserda.ny.gov</u> to schedule trainings. The host county is responsible for logistics including coordinating with NYSERDA to schedule the training, publicizing, and promoting the training, and tracking attendance. Each county will have the opportunity to host each course once. If the attendance threshold is not met, the county may document their municipalities' attendance at a course hosted by another entity, including other counties. However, the county seeking credit for their municipalities' attendance is responsible for seeking out those alternate training opportunities, gathering documentation demonstrating attendance, compiling documentation, and submitting to NYSERDA. NYSERDA will not schedule a second session of the same course for the same county. Counties may choose to reschedule sessions by notifying NYSERDA at least three business days prior to the anticipated training sessions. If there are extenuating circumstances that prevent a scheduled course from occurring with fewer than three days' notice, NYSERDA, at its sole discretion, may allow the county to schedule a make-up session. Date of completion is the date the training(s) was held.

The host county representative must be involved as a partner in the presentation by providing an introduction explaining why the topic is necessary and important in the county and helping with Q&A. Trainings may be virtual or inperson. County governments may also coordinate with municipalities to determine whether continuing education credit for Planning Board and Zoning Board of Appeal may be available. Where indicated below, Building Safety Inspectors and Code Enforcement Officials are eligible for in-service credits from the NYS Department of State, Division of Building Standards and Codes.

| County Hosted Training Type | Description | Points |
|---|--|--------|
| Overview of Model Solar Energy Law | Provides an in-depth review of the customizable template zoning law contained in NYSERDA's Solar Guidebook for Local Governments. Municipal board members, code enforcement officials, and staff are encouraged to attend. | 300 |
| Overview of Model Battery Energy Storage System Law | Provides an in-depth review of the customizable template zoning law contained in NYSERDA's Battery Energy Storage System Guidebook for Local Governments. Municipal board members, code enforcement officials, and staff are encouraged to attend. | 300 |
| Clean Energy and Your Comprehensive Plan | Offers an introduction to best practices and strategies for incorporating clean energy goals and objectives into a new or updated municipal comprehensive plan. Municipal board members, planning staff, and comprehensive plan committee members are encouraged to attend. | 300 |
| Solar PV Permitting and Inspecting | Offers an in-depth review of permitting and inspecting solar energy systems in New York State from start to finish; topics covered include the NYS Unified Solar Permit and various components of the NYS Uniform Fire Prevention and Building Code. Code enforcement and building officials are encouraged to attend. (Approved for 2-hours of In-Service training credit.) | 300 |

Submission requirements for any of the above:

Submit a completed County Hosted Trainings Certification Form (accessed in the County Hosted Trainings toolkit at <u>www.nyserda.ny.gov/cec</u>) including a list with the name and date of the training, and attendee information – including name, title, email or phone number, and associated municipality – to demonstrate the requirements of this action have been met. A toolkit of resources is available at <u>www.nyserda.ny.gov/cec</u>.

Energy Code Enforcement Training

300 points | Applicable if the municipality enforces the Energy Code for private buildings

Description

The Energy Code is a minimum building standard for energy efficiency, applicable to new construction and renovation of commercial and residential buildings in New York State. The Energy Code is a complex document and one of nine building codes in New York State, making implementation and enforcement complex and time consuming. Since buildings represent roughly 60% of New York's total energy consumption, there is significant opportunity for energy savings through improved Energy Code compliance.

Submission requirements:

- At least one code official must complete a NYSERDA-approved Clean Energy Communities Energy Code Enforcement Training series including both residential and commercial workshops. Municipalities whose code official(s) completed Energy Code Enforcement Training prior to January 26, 2021 must retake the training to earn points for this action. Trainings are available on a limited basis.
- □ Submit a copy of the notification of completion email to earn credit for this action.

Date of completion for this action is defined as the date of the notification of completion email. For more information, please reach out to your CEC Coordinator or visit <u>www.nyserda.ny.gov/cec.</u>

3. Legislation and Regulation

Climate Smart Communities Certification

800 to 1,400 points | Applicable to all Municipalities

Description

The New York State Department of Environmental Conservation's (NYS DEC) Climate Smart Communities Certification (CSC) program provides municipalities with a robust framework to guide their climate action and celebrates the leadership of high-performing municipalities. Designed around the CSC pledge elements, the certification program awards points for actions that reduce greenhouse gas emissions and build community resilience to climate change.

| CSC Certification Level | Points |
|--------------------------|------------------|
| Bronze CSC Certification | 800 |
| Silver CSC Certification | + 600 Additional |

Submission requirements for any of the above:

Submit a screenshot of the <u>www.climatesmart.ny.gov</u> website, email notification from NYS DEC, or comparable information, that demonstrates the applying jurisdiction has been listed as a Bronze or Silver Certified Climate Smart Community. (Please note that Silver CSC Certified communities are eligible to earn credit for both Bronze Certification and Silver Certification. Please submit for each separately to earn 1,400 points total.) The date of completion is the date on which NYS DEC provides notification to the municipality regarding its achievement of the applicable certification level. The certification level must be current at the time of application.

Community Choice Aggregation

500 to 2,000 points | Applicable to eligible Cities, Towns and Villages

Description

Community Choice Aggregation (CCA) allows municipalities to choose where their community's energy comes from. CCA is a municipal energy procurement model that replaces the utility as the default supplier of energy for virtually all homes and small businesses within the jurisdiction. CCA puts control of energy supply decision making in local hands. By pooling demand, municipalities can aggregate the volume necessary to negotiate competitive rates with private suppliers and are able to choose cleaner energy. A CCA can allow whole communities to participate in the clean energy economy by ensuring that a greater percentage of electricity is coming from renewable sources.

As the CEC program strives to guide communities towards decarbonization and recognize their efforts, municipalities can reapply and gain points as they attain new percentages over time.

Community Choice Aggregation (CCA)

CCA greater than or equal to 50% and less than 100% Renewable Default Supply Mix with 100% Opt-up Option

500 points

Submission requirements:

- Submit a copy of the approval letter from the New York State Department of Public Service (DPS) naming the applying jurisdiction as authorized to move forward with CCA, or submit a copy of adopted legislation authorizing the municipality's participation in an opt-out CCA program.
- □ Submit a copy of an executed and current electric service agreement between the applying jurisdiction and an Energy Services Company (ESCO) to supply electricity to participating CCA customers on an **opt-out basis that is a default ≥50% renewable clean energy product mix, as well as an opt-up option for 100% renewable energy,** or comparable information. The ESCO electric service agreement or comparable information should indicate that the ESCO will retire renewable energy certificates (RECs) on behalf of the municipality in a New York State Generation Attribute Tracking System (NYGATS) Account (with reports on such retirements to the municipality) in a manner that is compliant with the environmental attributes and delivery rules of the New York Public Service Commission Environmental Disclosure Program. The electrical energy associated with the renewable energy certificates must be consumed by retail customers in New York State.

Municipalities are eligible for this action if they signed a contract on or after January 1, 2023. Municipalities that were approved by NYSERDA for the CCA high-impact action prior to December 13, 2023 must resubmit to earn points for this action if the municipality signs a new contract. Date of completion is the date on which the electric service agreement or addendum was fully executed.

CCA 100% Renewable Default Supply Mix 1,500 points Submission requirements:

- □ Submit a copy of the approval letter from the New York State Department of Public Service (DPS) naming the applying jurisdiction as authorized to move forward with CCA, or submit a copy of adopted legislation authorizing the municipality's participation in an opt-out CCA program.
- Submit a copy of an executed and current electric service agreement between the applying jurisdiction and an Energy Services Company (ESCO) to supply electricity to participating CCA customers on an **opt-out basis that is a default 100% renewable clean energy product mix**, or comparable information. The ESCO electric service agreement, or comparable information, should indicate that the ESCO will retire renewable energy certificates (RECs) on behalf of the municipality in a New York State Generation Attribute Tracking System (NYGATS) Account (with reports on such retirements to the municipality) in a manner that is compliant with the environmental attributes and delivery rules of the New York Public Service Commission Environmental Disclosure Program. The electrical energy associated with the renewable energy certificates must be consumed at retail in New York State.

Municipalities are eligible for this action if they signed a contract on or after January 1, 2023. Municipalities that were approved by NYSERDA for the CCA high-impact action prior to December 13, 2023 must resubmit to earn points for this action if the municipality signs a new contract. Date of completion is the date on which the electric service agreement or addendum was fully executed. (Please note that municipalities who have completed a 100% Renewable Default Supply Mix CCA are eligible to earn credit for both CCA greater than 50% but less than 100% Default Supply Mix with 100% Opt-up Option and CCA 100% Renewable Default Supply Mix. **Please submit for each separately to earn 2,000 points total**.)

Green Financing

200 to 1,000 points | C-PACE Applicable to counties and cities outside Westchester County; cities and towns in Westchester County. NY-Green Bank financing is applicable to all municipalities.

Description

<u>C-PACE</u> (Property Assessed Clean Energy), also known as Commercial PACE (C-PACE) Financing, is a program adopted by an eligible municipality that allows commercial or non-profit property owners to pay back the cost of clean energy upgrades to their property over a term that can go as long as 20-30 years and is secured through a benefit assessment lien on the improved property. C-PACE enables eligible non-profit or commercially-owned buildings in New York State to secure private funds to tackle significant energy upgrades and renewable energy projects in existing building and new construction. C-PACE is available in NYS through the Energy Improvement Corporation (EIC), a non-profit, local development corporation designated as C-PACE administrator across NYS, except for the City of New York, and through New York City Energy Efficiency Corporation (NYCEEC), the City of New York's designated administrator of the NYC Accelerator PACE Financing program. Both administrators are in charge of ensuring C-PACE Financing conforms with the enabling legislation and NYSERDA C-PACE guidelines.

NY Green Bank (NYGB) is a New York State-sponsored investment fund at NYSERDA dedicated to filling financing gaps in clean energy and sustainable infrastructure markets. Its investments contribute to greenhouse gas emissions reductions, energy efficiency, clean energy generation, and the mobilization of private capital in key market sectors. As a State investment fund that collaborates with private investors, NY Green Bank plays a unique role in New York's transition to a green economy, which was written into law under the Climate Leadership and Community Protection Act (Climate Act). NY Green Bank uses public capital to mobilize private investment into underserved green sectors, filling market gaps and advancing public climate targets, with the goal of enabling private investors to expand their sustainable infrastructure portfolios in a meaningful way. NYGB is able to provide \$5-50 million in financing for projects that are located in or serving the jurisdiction of the municipality.

Municipalities may partner with clean energy and sustainable infrastructure project developers to encourage them to apply for C-PACE or NYGB financing when traditional lenders are not available to support their projects. The goal is to encourage project developers, with the help of municipal support, to apply directly for market-rate financing through C-PACE or NYGB to promote the development of clean energy projects. Municipalities will be recognized for bringing **eligible** projects through C-PACE or NYGB that lead to a successfully closed transaction.

For purposes of this category, municipalities must demonstrate completion of the Green Financing action by completing one or more of the below three options:

Open C-PACE Authorization 200 points

Submission requirements:

□ Submit proof of the applying jurisdiction having authorized the C-PACE. Authorization requires adoption of a local law and signing a municipal agreement with the C-PACE Administrator.

Complete Open C-PACE Project

400 points

Submission requirements:

- □ Submit documentation closing of one or more C-PACE projects located in the jurisdiction, or comparable information. To be eligible, the jurisdiction must complete the *PACE Financing C-PACE Authorization* action. Date of completion is date of the first finance closing.
- Submit proof of community outreach regarding C-PACE financing prior to the loan closing. This could include a screenshot or webpage, social media posts, flyers, etc.

NY Green Bank Project Closing

400 points

Submission requirements:

- Submit screenshot of social media/news posts uploaded to the municipality's website promoting NYGB financing opportunities.
- Submit proof of outreach to developers regarding NY Green Bank Financing programs prior to the loan closing. This shall include email blasts or flyers addressed to the developer or a targeted email correspondence to the developer. It is expected that the municipality will also maintain continuous contact with the developer through the financing approval process.
- Submit the relevant NY Green Bank Transaction Profile PDF (accessed <u>https://greenbank.ny.gov/Our-Impact/Portfolio</u>) demonstrating that one of the targeted developers achieved closing of one or more NY Green Bank projects located in the applying municipality's jurisdiction. The submitted documentation must include the date of the finance closing, which is the date of completion for this action.

4. Transportation and Landscaping

Clean Fleets – Electric Vehicles and Charging Stations 200 to 6,700 points | Applicable to all Municipalities

Description

Clean Fleets is an effort by municipalities to invest in electric vehicles and infrastructure while increasing opportunities for constituents to access electric vehicle charging stations. Compared to gasoline-powered cars, Electric Vehicles (EVs) are more energy efficient and cost about 50 to 70% less to operate per mile. EVs reduce greenhouse gas emissions and pollutants that cause smog and acid rain.

Complete one or more of the following to earn credit for the Clean Fleets - Electric Vehicles and Charging Stations actions. Point eligibility based on vehicle type and category will be determined by NYSERDA. Municipalities are eligible for the High Impact Actions below even if they previously submitted for a clean fleets action in a previous CEC PON.

Electric Vehicles

Submission requirements for electric vehicles are listed at the end of this section.

Light-Duty Electric Vehicles (Class-1-2)

300-1,500 Points

Municipalities that implement a battery electric class 1-2 vehicle in the municipal fleet are eligible for this action. A battery electric vehicle is an all-electric vehicle. Vehicles must be new and manufactured for use primarily on public streets, roads, and highways and have a speed capability of at least fifty-five miles per hour. The vehicle(s) must be active at the time of submittal. Date of completion is when the equipment was put into service. All vehicles must be purchased after January 26, 2021. For Tier 2 and Tier 3, at least 1 vehicle in each submittal must be purchased after December 13, 2023. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement. Municipalities that already earned credit for the Clean Fleets – Light/Medium Duty EV action in the CEC Leadership Round are not eligible to resubmit for the Light-Duty Electric Vehicles Tier 1 action. Please include the total number of EVs required for the tier you are submitting for, as explained in the table below, including previously submitted vehicles.

| Light-Duty Electric Vehicles | | | | |
|------------------------------|--|------------------|--|--|
| Tier Number | mber Total Deployment | | | |
| Tier 1 | 1 | 300 | | |
| Tier 2 | At least 2 additional vehicles to tier 1 (3 vehicles total). | + 500 Additional | | |
| Tier 3 | At least 3 additional vehicles to tier 2 (6 vehicles total). | + 700 Additional | | |

Medium/Heavy-Duty Electric Vehicles (Class 3-8)

600 Points

Municipalities that purchase a battery electric class 3-8 vehicle in the municipal fleet are eligible for this action. A battery electric vehicle is an all-electric vehicle. Vehicles must be new and manufactured for use primarily on public streets, roads, and highways and have a maximum speed capability of at least fifty-five miles per hour. The vehicle(s) must be active at the time of submittal. Date of completion is when the equipment was put into service. All vehicles must be purchased after December 13, 2023. Class 1-2 vehicles should be submitted under Clean Fleets – Light-duty Electric Vehicles.

Light-Duty Non-Road Vehicles

200 Points

Eligible light-duty non-road vehicles are listed on the Clean Fleets Certification Form. Municipalities may only submit for one vehicle under this category. All vehicles must be purchased after December 13, 2023.

Medium/Heavy-Duty Non-Road Vehicles

700 Points

Eligible medium/heavy-duty non-road vehicles are listed on the Clean Fleets Certification Form. Municipalities may only submit for one vehicle under this category. All vehicles must be purchased after December 13, 2023.

Submission requirements for any of the above:

Submit a completed Clean Fleets Certification Form (accessed in the Clean Fleets toolkit at <u>www.nyserda.ny.gov/cec</u>) or comparable information to demonstrate municipal purchase and deployment of at least one battery-electric non-road vehicle. Vehicle(s) must be active at the time of submittal. Date of completion is when the equipment became operational. Customers can only submit for one vehicle for all electric vehicle actions except for Light-Duty Electric Vehicles.

Charging Stations

Electric vehicle adoption is rapidly accelerating in New York – as many as three million electric vehicles (EVs) are expected to be on the road statewide by 2030. As more drivers make the switch to EVs, deploying charging infrastructure to match demand is essential. Municipalities can be well-positioned to install charging stations due to their high traffic and longer parking durations.

Municipalities can receive points for Level 2 Charging Stations and DC Fast Charging Stations. Municipalities that already earned credit for the Clean Fleets – Charging Stations action in the CEC Leadership Round are not eligible to resubmit for the Level 2 and/or DC Fast Charging Stations Tier 1 actions. Please include the total number of charging ports required for the action and tier you are submitting for, as explained in the table below, including previously submitted ports.

Level 2 Charging Stations 200 – 1,200 Points

| Level 2 Charging Stations | | | | |
|---------------------------|--|------------------|--|--|
| Tier Number Total Ports | | Points | | |
| Tier 1 | Minimum of 2 ports | 200 | | |
| Tier 2 | Minimum of 4 additional ports (6 total ports) | + 400 Additional | | |
| Tier 3 | *Minimum of 10 additional ports (16 total ports) | + 600 Additional | | |

Submission requirements for any of the above:

Submit a completed Clean Fleets Certification Form (accessed in the Clean Fleets toolkit at <u>www.nyserda.ny.gov/cec</u>) to demonstrate municipal provision from one or more of the above tiers. Equipment must be active at the time of submittal. The municipality must own or lease the equipment or enter into a site host agreement with a company to lease municipal land for charging equipment. Charging Stations may be used for government operations or public use. Date of completion is when the equipment became operational. All equipment must be purchased after January 26, 2021. For Tier 2 and Tier 3, at least 1 port in each submittal must be purchased after December 13, 2023. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement. *If applying for a total of 16 or more ports, at least 50% of the ports must be available for public use.

DC Fast Charging Stations 500-2,500 Points

| DC Fast Charging Stations | | | | |
|---------------------------|---|--------|--|--|
| Tier Number Total Ports | | Points | | |
| Tier 1 | Minimum of 1 port | 500 | | |
| Tier 2 | Minimum of 2 additional ports (3 total ports) | | | |
| Tier 3 | ier 3 Minimum of 3 additional ports (6 total ports) | | | |

Submission requirements for any of the above:

Submit a completed Clean Fleets Certification Form (accessed in the Clean Fleets toolkit at <u>www.nyserda.ny.gov/cec</u>) to demonstrate municipal provision of one or more of the above tiers. Equipment must be active at the time of submittal. The municipality must own or lease the equipment or enter into a site host agreement with a company to lease municipal land for charging equipment. Charging Stations may be used

for government operations or public use. Date of completion is when the equipment became operational. All equipment must be purchased after January 26, 2021. For Tier 2 and Tier 3, at least 1 port in each submittal must be purchased after December 13, 2023. The tiers and associated points for this action are cumulative and based on tier level accomplishment and must be submitted consecutively based on tier level of achievement.

Electric Landscaping Equipment

200 points | Applicable to all Municipalities

Description

Landscaping Equipment for municipal operations is a significant contributor to operational GHG emissions, noise, and other pollutants. NYSERDA will provide credit to municipalities that have purchased electric landscaping equipment (e.g., electric lawn mowers, leaf blowers, etc.).

Submission requirements:

Submit an Electric Landscaping Certification Form that identifies sufficient pieces of electric landscaping equipment purchased for municipal operations will save at least five (5) tons of carbon dioxide equivalent annually. The Electric Landscaping Certification Form (accessed in the Clean Fleets toolkit at www.nyserda.ny.gov/cec) will help calculate these emissions. Date of completion is when the equipment was put into service. The equipment must have been purchased on or after December 13, 2023 to earn credit.

Municipal Clean Fleets Inventory

200 points | Applicable to All Municipalities

Description

As a leading source of emissions, transitioning vehicles from internal combustion engines to zero-emission propulsion is an important component of the State's Climate Action Plan. Municipalities have a wide range of vehicles across their fleet, varying from light-duty cars (e.g. police cruisers and inspection vehicles) to medium & heavy-duty (box trucks and shuttles). Through this action municipalities can plan their transition to electric vehicles in a thoughtful and efficient manner by starting with an inventory of all fleet vehicles.

Submission requirements:

Submit a complete Clean Fleets Inventory Certification Form, available in the Transportation toolkit at <u>www.nyserda.ny.gov/cec</u>. At minimum, the fleet inventory must include at least five vehicles, and must include all required 11 categories for every four-wheeled vehicle owned or operated by the municipality. Date of completion is when the most recent inventory was completed. The inventory must have been completed on or after January 1, 2023 to earn credit.

GENERAL CONDITIONS

Application Submission: Online submission should be submitted via the Salesforce portal. Proposers may submit Word, Excel, or PDF files (file formats include: doc, docx, pdf, xls, and xlsx). Individual files should be 100MB or less in file size. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

No communication intended to influence this procurement is permitted except by contacting Christopher Reohr at (518) 862-1090, ext. 3363 or by e-mail <u>cec@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Lori Armstrong at (518) 862-1090, ext. 3142. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All applications must be received by 3pm Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been completed/included in the application. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit applications. The online application system closes promptly at 3pm, files in process or attempted edits or submission after 3pm Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx)

Proprietary Information: Careful consideration should be given before confidential information is submitted to NYSERDA as part of the applicant's proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the municipality wishes to have treated as proprietary and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 http://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Procurement Lobbying Requirements - State Finance Law sections 139-j and 139-k

NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

http://www.ogs.ny.gov/aboutogs/regulations/advisoryCouncil/StatutoryReferences.html

The attached Proposal Checklist calls for a signature certifying that the municipality will comply with State Finance Law sections 139-j and 139-k and the Disclosure of Prior Findings of Non-responsibility form includes a disclosure statement regarding whether the municipality has been found non-responsible under section 139-j of the State Finance Law within the previous four years.

Tax Law Section 5-a – NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division For Small Business

625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development

Minority and Women's Business Development Division

625 Broadway Albany, NY 12207

Contract Award

NYSERDA may award a contract based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work (included within Attachment B, Sample Agreement). Each offer should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to

support applications. NYSERDA will use the Sample Agreement including Sample SOW (Attachment B) to contract successful proposals. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the submitted proposal. Municipalities should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements

NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility</u> <u>Requirements</u>.

Limitation

This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement.

Disclosure Requirement

The municipality shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States, and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Municipalities must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Disclaimer

All projects must address the qualifications and eligibility requirements listed in this Guidance Document. NYSERDA reserves the right to issue revisions to this solicitation at any time. Any revisions will be announced and posted on NYSERDA's website at <u>www.nyserda.ny.gov</u>. High-Impact Actions may be adjusted, phased out, or newly developed based on a variety of factors including, but not limited to, new opportunities to help communities drive local energy action, level of uptake in communities relative to other actions, changes in the regulatory environment, consistency with NYSERDA and other New York State agency program offerings, and availability of external assistance, such as federal programs, tools, and resources.

EO 16 Protocols

Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final NYSERDA Clean Energy Communities 29 decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor. Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at https://sanctionsearch.ofac.treas.gov/. There is no waiver or exemption process for vendors appearing on the federal sanctions list. The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Additional Resources

All program resources and guidelines can be found on the Clean Energy Communities webpage at the following location: <u>www.nyserda.ny.gov/cec</u>.

Attachments

Attachment A – Grant Application including Sample Agreement with Statement of Work (SOW)



On-site Energy Manager Program

Program Opportunity Notice (PON) 3701 Revised September 2024 NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications accepted on a first-come, first serve basis dependent upon funding availability through December 31, 2025 by 3:00 PM Eastern Time*

This New York State Energy Research and Development Authority (NYSERDA) <u>Program Opportunity Notice (PON)</u> <u>3701</u> seeks applications from facilities interested in participating in the On-site Energy Manager Program (the "Program") to demonstrate how a dedicated On-site Energy Manager (OsEM) can improve a company's profitability by delivering energy, process, and operational improvements.

The Program targets Commercial, Multifamily, and Industrial facilities, campuses, or portfolios that do not have an existing dedicated full-time OsEM who show a desire to continue the role beyond the Program engagement period and are willing to share results and lessons learned to further the Program's objective of increasing the penetration of energy managers.

Contracted OsEMs may be selected from the current list of NYSERDA Flexible Technical Assistance (FlexTech) Consultants or use an Independent Service Provider. Support may also be sought for a new permanent hire or a hybrid of supplementing permanent staff with a Consultant.

Additional information about the Program can be found on the webpage: www.nyserda.ny.gov/OSEM.

Application Submission: Applications will be accepted via email to <u>OnSiteEnergyManager@nyserda.ny.gov</u> through December 31, 2025, or until all funds are fully committed. If Applicants intend to submit with a claim of confidentiality, please consult <u>OnSiteEnergyManager@nyserda.ny.gov</u> first.

Questions should be directed as follows:

Commercial Program questions: Adam DeSio, 212-971-5342 ext. 3009, <u>AdamOsEM@nyserda.ny.gov</u> Industrial Program questions: Stacey Sabo, 716-842-1522 ext. 3037, <u>StaceyOsEM@nyserda.ny.gov</u> Multifamily Program questions: Mira Martin, 518-862-1090 ext. 3009, <u>MiraOsEM@nyserda.ny.gov</u> All Contractual questions: Jim Cowman, 518-862-1090 ext. 3652, <u>Jim.Solicitations@nyserda.ny.gov</u>

* NYSERDA reserves the right to extend and/or adjust funding to this solicitation. Late, incomplete, or unsigned applications will be returned. Faxed applications will not be accepted. If changes are made to this solicitation, notification will be posted on NYSERDA's website at www.nyserda.ny.gov.

I. Introduction

The Program seeks to demonstrate the value of an OsEM role at a given facility such that the role becomes standardized and self-sustaining. Facilities will benefit from the successful energy and productivity projects that will be driven by OsEMs. Projects may include operation and maintenance improvements, behavioral changes, energy efficiency upgrades, process improvements, throughput and scrap reduction improvements, cost management, and other improvements such as water savings.

The purpose of the Program is to prove the business case for an OSEM role and to disseminate developed case studies and tools to the market for broader adoption. Program participants are required to share success stories and best practices to facilitate this market transformation activity. Post Program, Customers who retain their OSEM and continue to demonstrate increased annual energy savings via reporting to NYSERDA may be eligible for a bonus payment (see Funding & Invoicing Section).

Participants are encouraged to continue sharing success stories, even beyond the bonus period if applicable, through NYSERDA's website, Best Practice events, and other market transformation activities.

II. Eligibility Requirements

Eligible Customers include Commercial, Multifamily, and Industrial facilities located in New York State. Most eligible participants must also pay into the electric System Benefits Charge (SBC). A limited amount of funding is available to certain Commercial and Affordable Multifamily non-SBC paying Customers. Affordable Multifamily buildings must meet the affordability criteria detailed in the Affordable Multifamily Building Verification document available at https://www.nyserda.ny.gov/All-Programs/On-Site-Energy-Manager/Resources. Contact OnSiteEnergyManager@nyserda.ny.gov for more information.

In order to fully realize the benefit of energy management, the term of the OsEM contract will be a minimum of 12 months. Unless otherwise negotiated, all work cost-shared under this Program must be completed within 54 months of issuance of the Purchase Order (excluding the bonus payment period). The OsEM must begin work within 6 months of the issuance of the Purchase Order.

Customers must:

- Not have an existing dedicated full-time energy manager on-site.
- Effectively demonstrate the need for an OsEM per Attachment B: OsEM Concept.
- Ensure completion of the tasks listed in Attachment C: Scope of Work Requirements. Additional tasks related to
 energy management and productivity improvement may be added to the scope of work and will be subject to
 NYSERDA approval.

OsEM engagements must:

- Be at least 0.5 Full Time Equivalent (20 hours per week).
- Include cost-sharing in the form of cash support from the customer. In-kind contributions are allowed only in cases where the Applicant utilizes permanent staff.
- Use funds for OsEM services only and not for implementation or equipment purchase.

The OsEM must fall into one of the below designations:

- New permanent hire
- Supplementing permanent staff with contracted staff
- Contracted staff ("Consultant")
 - Contracted OsEM support may be selected from NYSERDA's qualified FlexTech Consultant list (<u>http://www.nyserda.ny.gov/Contractors/Find-a-Contractor/FlexTech-Consultants</u>) or may be an Independent Service Provider.
 - The specific staff member who will be performing the OsEM role must be identified in the scope of work submitted with the application. There must be one dedicated individual who performs the on-site services and is the direct customer contact. It is acceptable to have junior Consultant staff perform lower-level administrative tasks, although such delegation should not hinder the Program's intention of demonstrating the business case for a dedicated energy manager. The resumes of all Consulting staff involved must be included in the proposal.

III. OsEM Application & Required Documentation

A Consultant (either a FlexTech Consultant or an Independent Service Provider) or Customer may be the Applicant.

Applications will be reviewed on a first-come, first-served basis dependent on funding availability. A complete application package consists of:

- Program Application (Attachment A)
- **OsEM Concept (Attachment B)** to justify the need for an OsEM and describe the reporting structure for the OsEM (could include facility company organizational chart to illustrate structure).
- Scope of Work (per Scope of Work Requirements, Attachment C) with facility energy reduction goal, tasks, deliverables, and project schedule.
- Detailed budget (per Budget Template, Attachment D, or equivalent) including a breakout by task and by title, hourly rate, hours, and non-labor costs.
- OsEM resume* (for staff, Consultant, or both depending on support sought) or job description. Please highlight:
 - Relevant qualifications such as licensed Professional Engineer (P.E.), Certified Energy Manager (CEM), Certified Energy Auditor (CEA), etc.
 - Past experience as energy advisor to the sector, including years of experience.
 - Demonstrated business acumen and leadership skills to be able to sell energy projects to upper management.
 - * If the new permanent hire is not yet identified, the job description which reflects the Program criteria must be included. The resume of the proposed candidate must be submitted once identified.
- For projects using a Consultant to fulfill the OsEM role only: Letter of commitment from facility's upper management (corporate officer or executive staff)
- For Affordable Multifamily applications only, affordability verification documentation must also be provided. Applicants should be sure to referencehttps://www.nyserda.ny.gov/All-Programs/On-Site-Energy-Manager/Resources for the most current Affordable Multifamily Building Verification documentation requirements.

Application Review Process:

NYSERDA will review each application package for completeness and to ensure reasonableness across the following areas:

- OsEM experience, qualifications, and leadership skills
- OsEM integration
- Cost & time allocation
- Labor rates
- Energy savings target (for the cost-shared 12+ month engagement) relative to the facility's annual energy usage

After a complete application package is reviewed, NYSERDA will inform the Applicant of their selection status. NYSERDA intends to work with Applicants during the review process through the sharing of comments and recommendations for scope of work improvement to encourage successful applications. This may include:

- Making adjustments to the contract period and funding levels.
- Reducing the NYSERDA cost-share based on hourly rates presented.
- Making adjustments to the proposed scope of work and required reporting.

Applications will be rejected when:

- The eligibility requirements set forth in Section II are not met.
- The application package is incomplete per Section III.
- Successful negotiation of the application package is not possible after comments and discussion with NYSERDA.

Consultants who repeatedly fail to resolve scope of work or deliverable technical review comments after three (3) revisions may be subject to disciplinary action, including but not limited to:

- Consultants may be limited to one (1) open application at a time until the Consultant can demonstrate improvement meeting the OsEM program requirements.
- If the Consultant cannot demonstrate improvement to the satisfaction of NYSERDA, the Consultant may be prohibited from participating in the FlexTech Program, the Clean Green Schools Initiative, and/or the OsEM Program.
- If the Consultant is an approved FlexTech Consultant, that status will be reviewed and may be revoked resulting in termination of the FlexTech Umbrella Agreement.
- If a Consultant is prohibited from participating in the OsEM Program, NYSERDA may also prohibit the Consultant from acting as a Subcontractor on projects participating in other NYSERDA funding opportunities, at NYSERDA's sole discretion.

These disciplinary actions may also apply to Subcontractors involved in projects that meet the above parameters.

Funding Overview:

| Facility Consumption (aggregated) | OsEM Cost-Share Cap* (initial 12+ month term) | OsEM Bonus #1 (12 months after initial term) | OsEM Bonus #2 (24 months after initial term) | Maximum Possible |
|--|---|---|---|------------------|
| Greater than \$1M annual energy spend | Not to exceed \$200,000 | \$7,000 | \$7,000 | \$214,000 |
| Less than \$1M annual energy spend | Not to exceed \$100,000 | \$5,000 | \$5,000 | \$110,000 |

*Funds may be used for technical assistance and OsEM support only and may not be used toward implementation, equipment purchase, or any labor costs outside of the OsEM effort.

OsEM Cost-Share:

- NYSERDA will contribute up to 75% towards the allowable OsEM fees for most engagements per task and budget detail in the approved scope of work.
 - Based upon the availability of funding, for Industrial Customers in Disadvantaged Communities, NYSERDA will contribute up to 100% of the allowable OsEM fees within the cap structure above. Disadvantaged Community designations may be found here: <u>https://www.nyserda.ny.gov/ny/Disadvantaged-Communities</u>.
 - Based upon the availability of funding, for Commercial Hospital projects meeting the Safety Net or Disadvantaged Community designation criteria, NYSERDA will contribute up to 100% of the allowable OsEM fees within the cap structure above. Safety Net and Disadvantaged Community designations may be found on the NYSERDA website: <u>https://www.nyserda.ny.gov/All-Programs/Clean-Green-Hospitals</u>.
 - Clean Green Schools are defined as P-12 public school districts which are designated as <u>High-Needs</u> by the New York State Education Department, have at least one building which is located in a <u>disadvantaged community</u> or are a <u>Priority District</u>. Based on the availability of funding for Clean Green Schools, NYSERDA will contribute up to 100% of the allowable OSEM fees within the cap structure above. The list of eligible Clean Green Schools may be found here: <u>https://www.nyserda.ny.gov/All-Programs/Clean-Green-Schools-Initiative/Documents-and-Resources</u>.
 - For Affordable Multifamily buildings which meet the affordability criteria detailed in the Affordable Multifamily Building Verification document, available at <u>https://www.nyserda.ny.gov/All-Programs/On-Site-Energy-Manager/Resources</u>. NYSERDA will contribute up to 100% of the allowable OsEM fees within the cap structure above.
 - Based on availability of funds and variety of projects in the sector program portfolio, after three project applications from a single owner-organization, the cost share may be limited to 50% for projects that do not further demonstrate value of the OsEM role for reasons including scope and/or facility similarity to previously completed projects from the same owner-organization.
- NYSERDA's cost-share for the OsEM will be paid directly to the Applicant, which is based on the Program Application, and may be the Consultant or Customer.
- For OsEM engagements with facilities who have annual energy costs greater than \$1 million (all fuels), the maximum OsEM cost-share excluding bonus payments is \$200,000.
- For OsEM engagements with facilities who have annual energy costs less than \$1 million (all fuels) the maximum OsEM cost-share excluding bonus payments is \$100,000.

OsEM Bonus:

Customers may be eligible for a bonus payment for each additional year of continued OsEM engagement, capped at 2 additional years. Customers will be required to demonstrate successful engagement of the OsEM during the initial term, as well as the continued value of the OsEM, to be considered for a bonus payment.

- Customers will be required to report the continued energy saving impacts and financial investments to NYSERDA at the conclusion of each additional year. Bonus payment reporting requirements are outlined on NYSERDA's OsEM page in the Resources section: <u>www.nyserda.ny.gov/OSEM</u>.
- Reported energy savings impacts for each bonus year period must be equal to or greater than 1% of the site's prior 12-month energy consumption to receive a bonus payment.
- Bonus payments are subject to NYSERDA's review and approval.

Invoicing:

• All invoices for OsEM services, whether consultant or staff services, should be broken out by non-labor costs, individuals, titles, hourly rates, dates and hours worked on each task.

- Invoices should also indicate the amount that is being invoiced concurrently to/paid for by the site. If
 applicable, NYSERDA may also require a copy of the Customer's canceled check paying their OsEM
 engagement cost-share.
- Travel costs are limited to 3% of the total OsEM engagement cost.
- Invoices may be submitted no more frequently than monthly at and are subject to NYSERDA Project Manager approval. All invoices complete with the required reimbursement documentation must be submitted through https://services.nyserda.ny.gov/Invoices/.
- NYSERDA reserves the right to withhold payment in cases where program deliverables are not being met, as outlined in the approved scope of work.
- NYSERDA will issue the Bonus payments directly to the Customer upon receipt and verification of required documentation, regardless of who was the Applicant. Consultants are not eligible to receive Bonuses so in the case of the Consultant being the Applicant, Bonus payments will be made directly to the Customer via a direct-to-voucher payment.

Project Payments:

NYSERDA will contribute its share of the eligible OsEM costs, not to exceed the amount agreed upon in the Purchase Order, directly to the Applicant per the approved Scope of Work. Customers shall pay the remaining balance of the OsEM fees directly to their OsEM, as applicable, under the terms and conditions to be negotiated by the Customer and OsEM.

Applicant invoices to NYSERDA must include the OsEM's total billed cost, and must include labor and nonlabor costs, title(s), hourly rates, dates and hours for each task. Invoices must also indicate the amount that is being invoiced concurrently to the Customer, if applicable. In such cases, NYSERDA may also require a copy of the customer's canceled check showing payment of their cost-share. NYSERDA payments may not be released prior to Customer contribution equal to or exceeding the requested payment amount, as applicable. Payment will be based on services provided as defined in the Scope of Work and as documented by approved deliverable(s), invoices and other documentation deemed necessary by NYSERDA. NYSERDA reserves the right to withhold payment in cases where program deliverables are not being met or where the Applicant has not met their scope of work or performance obligations.

V. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law,

Section 89(5) and the procedures set forth in 21 NYCRR Part 501

<u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207 A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). The Department

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of six (6) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. Preference may be given to facilities with annual aggregated energy costs greater than \$500,000. NYSERDA will use Attachments A, C, D and E to contract successful applications. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify applicants in approximately four (4) weeks from the receipt of a complete application package whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to

conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VI. Attachments:

Attachment A: Program Application Attachment B: OsEM Concept Requirements Attachment C: Scope of Work Requirements Attachment D: Budget Template Attachment E: Terms and Conditions



RICHARD L. KAUFFMAN Chair DOREEN M. HARRIS President and CEO

Energy Efficiency and Clean Technology Training Program Opportunity Notice PON 3981 \$10,000,000 Available

NYSERDA reserves the right to extend and/or add funding to the solicitation should other program funding sources become available.

Concept Papers are required as the first step in the application process. Concept Papers may be submitted until November 18, 2025. Concept Papers will be evaluated within four (4) to six (6) weeks.

Full Proposals (by invitation only): accepted in funding rounds with the following due dates:

Round 19 – July 13, 2023; Round 20 – September 14, 2023; Round 21 – November 16, 2023; Round 22 – January 17, 2024; Round 23 – March 18, 2024; Round 24 – May 17, 2024; Round 25 – July 17, 2024; Round 26 – September 18, 2024; Round 27 – November 18, 2024; Round 28 – January 17, 2025; Round 29 – March 19, 2025; Round 30 – May 16, 2025; Round 31 – July 16, 2025; Round 32 – September 17, 2025; Round 33 – November 18, 2025.

Due dates beyond are subject to funding availability.

PROGRAM SUMMARY

Overview

The New York State Research and Development Authority (NYSERDA) is seeking proposals for technical training and education, hands-on experience and job placement services that enable New York State to meet the objectives of the Clean Energy Fund and advance the climate equity and just transition goals of New York's Climate Leadership and Community Protection Act (Climate Act). The purpose of this solicitation is to build or expand New York State training infrastructure and capacity to strengthen the skills of existing workers and students and build a pipeline of skilled talent for the Energy Efficiency and Clean Technology (EE&CT) labor market. Projects funded through this solicitation are intended to develop and/or deliver technical clean energy and/or energy efficiency training, relevant education, and hands-on experience to ensure that both new and existing workers, apprentices, journeypersons, and students, as applicable, have the skills, experience, and qualifications required to meet industry demand.

Total funding for this solicitation is \$10 million, with up to \$1 million per project to fund training at scale. It is anticipated that approximately \$3 million of total funding will be reserved for training activities that support building electrification. Additional funds may be added at NYSERDA's discretion, if available.

Funding is available for training that advances skills in the following EE&CT areas: Highefficiency heating, ventilation, and air conditioning (HVAC) and water heating; building electrification/heat pump technologies; insulation and air sealing; high-efficiency lighting and controls; building automation and controls; smart grid and energy storage; electric vehicle charging station installation and maintenance; as well as large-scale, land-based renewable energy generation that is actively supported through NY's Clean Energy Standard.

Individuals and entities that apply for funding must be either technical high schools; community colleges; universities; trade associations; manufacturers; equipment suppliers; renewable energy project developers and owners; firms and subcontractors that support engineering, procurement, construction, operations and maintenance; renewable energy development service providers; distributors; unions; training and job placement intermediaries; community-based organizations; or non-for-profit organizations with a <u>demonstrated track record</u> in energy-related training, job preparedness and/or placement. Primary applicants must be registered to do business in New York State and must have a New York State office or training location. Preference will be given to projects that include or are led by certified Minority- and Women-Owned Business Enterprises (MWBEs) and/or Service-Disabled and Veteran-Owned Businesses (SDVOBs).

Funds may be used for initiatives that focus on training for skills in targeted EE&CT areas and that meet business needs. It is anticipated that these initiatives will include activities such as curriculum development or modification; delivery of training (online, classroom, on-site, etc.); training labs and equipment purchases for hands-on training; hiring and training of trainers; test and certification fees; pre-apprenticeships, and apprenticeships; services to place individuals into paid internships, apprenticeships, full-time jobs, or advanced formal training, and training in languages other than English. All initiatives must include the delivery of technical training.

All training funded by NYSERDA must take place in New York State and be designed to serve New York State residents.

This solicitation will provide funding to projects that fall into <u>one or both</u> of the following categories:

Category 1: Training for Existing Workers and Individuals in Formal Training Programs. **Category 2:** Career Pathways for New Workers/New Entrants in Clean Energy.

Proposal Submission

This solicitation employs a two-step application process consisting of a Concept Paper (required) followed by a Full Proposal (by invitation only based on favorable review of a Concept Paper).

Concept Papers are accepted on a rolling basis and will be evaluated within four (4) to six (6) weeks of receipt. Upon favorable review, select applicants will be invited to submit a Full Proposal subject to the Proposal Requirements and Evaluation Criteria outlined below.

Both Concept Papers and Full Proposals must be submitted online. For detailed instructions on how to submit a proposal including file requirements, click the link "<u>Application Instructions and</u> <u>Portal Training Guide [PDF]</u>" located on the <u>PON 3981 solicitation page</u>. Should any changes be made to this solicitation, notification will be posted on the "<u>Funding Opportunities</u>" section of NYSERDA's website.

Contact Information

For contractual questions regarding this solicitation, please contact Nancy Marucci at 518-862-1090 x3335 or <u>NancySolicitations@nyserda.ny.gov</u>.

For program questions, please contact Gwendolyn Summers or Adele Ferranti at <u>WFinfo@nyserda.ny.gov</u> or at (518) 862-1090 x3584 and x3206, respectively.

No communication intended to influence this procurement is permitted except by contacting the Designated Contacts above. Contacting anyone other than the Designated Contacts (either directly by the applicant or indirectly through a lobbyist or other person acting on the applicant's behalf) in an attempt to influence the procurement: (1) may result in the applicant being deemed a non-responsible offeror, and (2) may result in the applicant not being awarded a contract.

Informational Webinar

NYSERDA will conduct an informational webinar, during which NYSERDA will review the requirements of this solicitation and answer questions. Applicants interested in attending may send an email to wfinfo@nyserda.ny.gov with the subject line "PON 3981 Informational Webinar" to request the webinar date along with information on how to participate. Questions may be submitted via the same email address prior to the webinar, or during the webinar using the web platform. Following the conclusion of the webinar, NYSERDA will post questions and responses on the NYSERDA website. All questions will be posted anonymously, and NYSERDA's written responses will supersede any responses given during the webinar.

I. INTRODUCTION

a. <u>Background</u>

The New York State Energy Research and Development Authority (NYSERDA) is the leading authority responsible for advancing New York's clean energy and climate goals. NYSERDA develops markets for clean energy, supports technology development, and provides financing to enable economic growth and reduce emissions, to the benefit of communities across the state. As part of its mission, NYSERDA has committed more than \$170 million in funding for a variety of training activities that support workers entering and working in the clean energy industry. Energy efficiency, building electrification, and large-scale renewables are among NYSERDA's highest priorities, and many of its programs aim to eliminate barriers of marginalized communities in furtherance of the climate equity and just transition goals of New York's Climate Act.

b. Objective

Through this funding opportunity, and in working with training providers across the State, NYSERDA seeks to create a diverse, equitable, and inclusive pipeline of skilled talent for the clean energy labor market. Projects funded through this solicitation are intended to build or expand New York State training infrastructure and capacity to develop and deliver clean energy technical training, hands-on experience, and job placement assistance to both new and existing workers, as applicable, ensuring they have the skills, experience, and qualifications required to meet industry demand. Preference will be given to projects that proactively address the equity gap in the clean energy industry by increasing access to workforce training and skills development opportunities, as well as providing experiential learning, career pathways and supportive or wrap-around services for members of Disadvantaged Communities and/or Priority Populations.

For the purposes of this solicitation, "Disadvantaged Communities" and "Priority Populations" shall meet the definitions outlined on NYSERDA's Clean Energy Workforce Development "Definitions" webpage.

This solicitation uses a two-step application process consisting of a Concept Paper (required) followed by a Full Application (by invitation only). See **Section III – Application Process** for more information.

II. PROGRAM REQUIREMENTS

To be eligible for funding, applications must meet the following requirements:

a. Applicant and Project Eligibility Criteria

i) SBC/CEF Territories

All training initiatives funded by NYSERDA must be conducted in New York State and serve New York State residents. If training is conducted in a location outside of System Benefits Charge/Clean Energy Fund (SBC/CEF) service territory, applicants training existing workers (see Category 1 below) must prove that more than 60 percent of trainees either

reside, or serve customers, in SBC/CEF service territory. Alternatively, applicants must prove that at least 50 percent of trainees are residents of Disadvantaged Communities or Priority Populations.

Such evidence may consist of the following:

- Proof that attendees participate in a related NYSERDA or SBC utility program (e.g., via program website as a participating provider or letter from a utility).
- Written attestation that the 60 percent requirement for participants has been or will be met.
- Training rosters or other forms of documentation proving that at least 50 percent of trainees are residents of Disadvantaged Communities or Priority Populations.

The evidence must be provided at the time of application or over the course of the project period.

To learn more about the CEF and to confirm whether a training provider pays into the Fund, please consult the NYSERDA "<u>Funding</u>" website for more information.

ii) Training Providers

Individuals and entities ("Training Providers") that apply for funding must be either technical high schools; community colleges; universities; trade associations; manufacturers; equipment suppliers; renewable energy project developers and owners; firms and subcontractors that support engineering, procurement, construction, operations and maintenance; renewable energy development service providers; distributors; unions; training and job placement intermediaries; community-based organizations; or non-for-profit organizations. All Training Providers must have a demonstrated track record in energy-related training, job preparedness and/or placement and hold appropriate Training Provider qualifications. The lead applicant must be registered to do business in New York State and must have a New York State office or training location.

For purposes of this solicitation, "community-based organizations" must meet the definition outlined on NYSERDA's Clean Energy Workforce Development "<u>Definitions</u>" webpage.

Preference will be given to projects that include or are led by certified Minority- and Women-Owned Business Enterprises (MWBEs) and/or Service-Disabled and Veteran-Owned Businesses (SDVOBs). Applicants may consist of individual entities or a team of Training Providers. Category 2 applicants are required to partner with and/or demonstrate support from energyrelated industry partners or companies. Applicants interested in exploring new partnership opportunities are invited to register on NVSERDA's

interested in exploring new partnership opportunities are invited to register on NYSERDA's <u>Partner Connector website</u>.

iii) Technology Areas

Funding is available for training that advances skills in the following Energy Efficiency and Clean Technology (EE&CT) areas:

- High-efficiency heating, ventilation, and air conditioning (HVAC) and water heating.
- Building electrification/heat pump technologies.

- Insulation and air sealing.
- High-efficiency lighting and controls.
- Building automation and controls.
- Smart grid and energy storage.
- Electric vehicle charging station installation and maintenance.
- Large-scale, land-based renewable energy generation that is actively <u>supported through</u> <u>New York's Clean Energy Standard.</u>

All technology areas should have measurable impacts on improving energy efficiency and reducing greenhouse gas emissions in New York State. Additional target areas related to EE&CT may be considered in the future or addressed in other solicitations if a compelling business case is presented. Skills training (i.e., welding, electrical, engineering) to ready workers for expansion into clean energy technologies with a demonstrated connection to clean energy jobs now or in the near future is also eligible for funding. Proposals that do not meet the eligible technology areas listed above may be rejected.

Offshore wind training projects are not eligible for funding under this PON. See NYSERDA's "<u>Current Funding Opportunities</u>" webpage for other relevant solicitations.

iv) Categories

This solicitation will provide funding to projects that fall into <u>one or both</u> of the following categories:

Category 1: Training for Existing Workers and Individuals in Formal Training Programs. Projects include those that expand training and skills for existing workers (e.g., journey workers, contractors, technicians, sales staff) and students in formal training programs (e.g., technical high schools, higher education institutions, or union training programs).

Category 2: Career Pathways for New Workers/New Entrants in Clean Energy. Projects include those that prepare new workers for entry into New York State's clean energy economy.

All proposed training projects, in both Category 1 and Category 2, must:

- Take place in and benefit residents of New York State.
- Be carried out by experienced and qualified Training Providers.
- Have a demonstrable connection to employer or industry needs. These connections must be documented through letters of support from relevant employers or industry players, labor market data, or other forms of credible knowledge of the sector or workforce needs. Evidence of industry demand must be provided specifically for the training under consideration.
- Include the delivery of technical training in technology areas that have measurable impacts on improving energy efficiency and reducing greenhouse gas emissions and/or prepare workers for expansion or entry into clean energy jobs in New York. Training

must further serve eligible individuals (e.g., incumbent workers, individuals in formal training programs, or new workers/new entrants to clean energy). For example, proposals to simply purchase training equipment or develop new curriculum will not be eligible for funding unless they also include the deployment of training.

- Have a thorough recruitment and screening plan to attract candidates to their program if applicable.
- Clearly describe the proposed training, including training format, dates, and locations, as well as targeted audience, industry, occupations, wages, and skills.
- Demonstrate a solid and comprehensive sustainability plan to ensure continuation of training after NYSERDA funding has been completed.
- Be completed within approximately 2 years, excluding any applicable 12month outcome monitoring period for Category 2 projects.

Training projects under Category 2 must meet the following, additional requirements:

- <u>Technical Training</u>, <u>Workforce Preparation Activities</u>, and <u>Wrap-around Services</u>: A successful career pathways project will include a combination of:
 - Rigorous and high-quality clean energy education.
 - Workforce preparation activities (e.g., job readiness, coaching/mentoring, financial literacy); and
 - Wrap-around services (e.g., case management, transportation, child support services, homelessness prevention, mental health counseling, legal assistance, immigrant resources) and/or stipends to support individuals with barriers to employment. Proposals that leverage existing wrap-around services will be given preference.
- <u>Representation</u>: At least 50 percent of trainees must be individuals who fall within eligible categories of Priority Populations and/or individuals residing in Disadvantaged Communities.
- <u>Industry Partnerships</u>: The project must include partnerships, demonstrated in letters of commitment or through subcontracts or formal project commitments, with businesses to provide job interviews, hands-on training and work experience through paid internships, on-the-job training, pre-apprenticeships, apprenticeships, etc., and have clear job placement goals for all trainees. Such letters are not initially required as part of a Concept Paper but will be required as part of a Full Proposal.
- <u>Outcome Monitoring</u>: The project must include a plan to track and monitor the careerrelated achievements of program graduates for at least 12 months after training completion ("Outcome Monitoring Period"), resulting in a total project duration of approximately three (3) years. Achievements may include, but are not limited to, credentials earned, jobs obtained, additional training towards a career path, advancements, wages, and wage growth over the length of the tracking period.
- <u>Placement</u>: At least 80 percent of trainees must be placed into a paid internship, apprenticeship, advanced formal training, or full-time job within 6 months of training completion (i.e., within the first 6 months of the Outcome Monitoring Period). Internships and apprenticeships must be related to the proposed training and provide meaningful experience to prepare trainees for continued growth and access to jobs in the

clean energy industry. Trainees are considered individuals who complete the program. Therefore strategic recruiting and comprehensive screening are critical in Category 2 projects. If the 80 percent threshold is not met by the time this monitoring period has ended, NYSERDA payments may be prorated.

For a list of examples of successful Career Pathway projects, consult the <u>Example Training</u> <u>Projects page</u> on NYSERDA's Clean Energy Workforce Development website.

v) Training Initiatives and Activities

Initiatives and activities for which NYSERDA funding may be used include but are not limited to:

- Curriculum or certification development, modification when there is a demonstrated market gap and need.
- Training delivery (online, classroom, on-site, etc.) and certification costs.
- Equipment purchases for hands-on training.
- Hiring and training of trainers.
- Implementation of mentorships and internships. (Applicants should consider <u>PON</u> <u>4000: Clean Energy Internship Program</u> for additional incentives for internship).
- Development of pre-apprenticeship and apprenticeship programs.
- Services to place individuals into paid internships, apprenticeships, full-time jobs, or advanced formal training.
- Training development and delivery in languages other than English.
- Marketing and outreach (up to 10% of total NYSERDA funding); and
- Reasonable in-state, necessary travel.

On a case-by-case basis, NYSERDA will also evaluate reasonable funding requests, as justified, for the following **services and activities** provided they directly support technical training and job placement goals:

- Wrap-around services such as transportation, tutoring, childcare assistance, case management, or other related services for Category 2 career pathway projects serving members of Disadvantaged Communities and/or Priority Populations.
- Development of a Learning Management Systems (LMS) to host virtual (or virtual reality) training.

b. Funding and Cost Share Requirements

NYSERDA will accept proposals requesting up to \$1 million in funding with the intent to facilitate training at scale. Additional funding may be awarded to successful projects after the original contract award up to a maximum of \$1 million if funding is available.

Based on historical data and depending on project scale and depth, the average cost per person trained on a Category 1 project has ranged from \$200-400 for webinars up to \$3,000 for multiday, in-person training sessions. The average cost per person trained on a comprehensive Category 2 career pathways project has been between \$5,000 and \$10,000, including wraparound services. Training projects that are selected for funding must be cost competitive with market rates and serve a commensurate number of individuals. Additionally, the costs must be reasonable and appropriate for the proposed scope of the project.

In addition to the eligible training initiatives outlined in **Section II.a.v** – **Training Initiatives and Activities**, NYSERDA will evaluate reasonable funding requests for the following, as justified on a case-by-case basis:

- Work site equipment (e.g., work boots or tool belts) and materials purchased for training, particularly for Category 2 career pathway projects.
- Modest training stipends, typically \$1,000-2,500 per person, depending on the length of the proposed career pathway training effort for trainees from Disadvantaged Communities and Priority Populations. Funding for stipends is based on a fixed fee as opposed to an hourly wage and is intended to offset the cost of attending training (in lieu of or in addition to wrap-around services, as justified) after all other sources for such support have been exhausted.
- Indirect costs, such as training facility or equipment rentals and utilities, provided they are reasonable and commensurate with the scope of the proposed training project.

Costs NOT eligible for funding include:

- Costs for training efforts which have already been undertaken.
- Costs for training initiatives that take place outside of New York State and/or do not benefit New York State residents.
- Costs for the development of a training proposal, training needs assessment, skills gap analysis or sustainability plan.
- Trainee labor costs (i.e., hourly wage reimbursements or subsidies) to participate in training.
- Costs funded by other state, city, or federal programs.

NYSERDA may retain up to 10 percent of project costs until project completion, as necessary, to ensure that all applicable project requirements (e.g., 80 percent placement requirement for **Category 2** projects) have been met. Any remaining payments may be prorated, as appropriate, based on the level of project completion.

Applicants must contribute a minimum cost share of 30 percent toward the total project budget, which may include "cash" or "in-kind" services. Cost sharing may be borne by the applicant, other team members, and/or other government or private sources. Cost sharing for individual tasks may vary between NYSERDA and the applicant; however, total costs must result in a NYSERDA/applicant split of no greater than 70 percent/30 percent.

The minimum cost share required for projects <u>exclusively</u> serving Disadvantaged Communities and/or Priority Populations is 10 percent.

The minimum cost share for qualifying union-led projects and qualifying pre-apprenticeship

programs as described below is also 10 percent. Qualifying union-led and pre-apprenticeship projects include projects that:

- Integrate clean energy training into existing New York State registered apprenticeship program(s) or journey worker training,
- Develop a new clean energy apprenticeship program registered with the New York State Department of Labor, or
- Are direct entry pre-apprenticeship workforce training programs recognized by the New York State Department of Labor that incorporate clean energy content.

Examples of eligible cost share include:

- Training fees offset by a third party.
- Contributions of direct labor (for which the laborer is paid as an employee).
- Equipment supplied by manufacturers/businesses for hands-on training.
- Indirect labor or general overhead.

Items that may be considered as cost share elements but that are NOT eligible for NYSERDA funding include <u>reasonable</u> costs for:

- Food and refreshments during training hours. Food and refreshments outside training hours are not eligible for NYSERDA funding or cost share.
- Computers (as well as related equipment such as servers, software, etc.) and cell phones.
- Motor vehicles and trailers.
- Costs for out-of-state travel, provided they are justified to transport subject matter experts to New York to address a specific market gap.

The project budget, including proposed cost share, must be provided in Attachment F – Budget.

Pay for Success Clean Energy Training

Category 2 career pathway projects that exclusively serve qualifying low-income individuals may be eligible for participation in <u>NYSERDA's Pay for Success Clean Energy Training Project</u> ("Pay for Success"). Funded by the U.S. Departments of Labor and the Treasury under the Social Impact Partnerships to Pay for Results Act (SIPPRA), the Project aims to prepare 660+ low-income individuals for clean energy careers. Applicants whose proposals are selected for this initiative may be offered additional funding and will have the opportunity to adjust their scope, budget, and schedule accordingly. Successful Category 2 career pathway projects that were previously awarded funding but did not initially participate in Pay for Success may also be considered and allocated additional funding to participate. In such cases, the latest PON 3981 program requirements will apply.

c. <u>Reporting and Tracking Requirements</u>

Effective and regular communication is essential between selected Training Providers ("Contractors") and the NYSERDA Project Manager. Reporting is required for the Project Manager to measure progress and to assess whether a Contractor's invoice may be approved. Each quarter, Contractors will be required to submit a progress report based on a format provided by the NYSERDA Project Manager, documenting training activities and key program performance metrics over the course of that time frame. Applicants whose proposals are selected for Pay for Success will be asked to provide more detailed metrics as part of their quarterly reports. Following the conclusion of training activities, Contractors are further required to file a final report summarizing training program outcomes and lessons learned over the course of the project period. Additional information will be made available as part of the contracting process.

Required reporting metrics and deliverables as well as invoicing requirements are outlined in Attachment C – Sample Statement of Work.

II. APPLICATION PROCESS

This solicitation employs a two-step application process consisting of a Concept Paper followed by a Full Proposal by invitation only.

A. Concept Paper

Concept Papers are a valuable tool for outlining proposals at a high level and securing letters of commitment from industry and training partners. NYSERDA uses Concept Papers as a first step in evaluating the viability of prospective workforce development and training projects (see further details in **Section IV. Proposal Evaluation** below.)

Concept Papers are accepted on a rolling basis and will be reviewed within four (4) to six (6) weeks of receipt. Upon favorable review, NYSERDA will invite select applicants to submit a Full Proposal (see details below). To submit a Concept Paper, applicants are required to complete **Attachment A** – **Proposal Cover Sheet** and **Attachment B** – **Concept Narrative** and follow the instructions for online submission. Applicants not selected to advance to the Full Proposal stage may submit a revised or separate Concept Paper in a later application round.

B. Full Proposal

Applicants invited to submit a Full Proposal will have until any remaining funding due dates to submit a Full Proposal.

A Full Proposal must consist of the following attachments:

- A. Proposal Cover Page
- B. Concept Narrative (Updated/Revised, if necessary).
- C. Scope.
- D. Metrics.
- E. Schedule.
- F. Budget.
- G. Industry Letters of Commitment/Support.

- H. Resumes of Key Personnel.
- I. Other Documentation (optional) e.g., course outlines and syllabi for new courses, and other supporting material as deemed necessary by the applicant.

A. Proposal Cover Page

Applicants must submit an updated Proposal Cover Page with their Full Proposal.

B. Concept Narrative (Updated/Revised)

At this stage of the application process, applicants are given the opportunity to address any feedback on their Concept Paper provided by NYSERDA. Applicants are encouraged to review the checklist outlined in **Attachment A – Proposal Cover Page**, to ensure they meet all relevant proposal criteria for the respective category under which they are applying.

Preference will be given to applicants who can demonstrate the following:

- **Existing Materials/Resources:** Ability to leverage existing resources, including previous training developed by an applicant/team or training resources and tools available on the market, wrap-around services, job/internship/apprenticeship placement services, training facilities, and opportunities for hands-on application of skills on the part of learners.
- Education/Career Pathway: Integration into a degree, certificate, continuing education, career pathway, apprenticeship, pre-apprenticeship, or job preparedness program. Training on professional/soft skills may be combined with technical skills training to meet specific employer needs.
- **Disadvantaged Workers:** Proposals that <u>exclusively</u> serve to advance, place, and integrate individuals from Disadvantaged Communities and/or Priority Populations in the clean energy labor market.
- Applicants: Projects that include or are led by MWBEs and/or SDVOBs.
- **Training Program Scalability**: Projects that have the capacity to provide training at scale, at multiple training locations across the state, and/or to a substantial trainee audience.

C. Scope of Work (Scope)

Applicants must include a detailed Scope with their application. The Scope will describe the work to be completed in the project. Should the proposal be selected for funding, the activities outlined in this Scope will be incorporated into a Statement of Work which is the primary contractual document that identifies the project tasks and deliverables and serves as the basis for payment. A sample Statement of Work is provided for reference in **Attachment C – Sample Statement of Work**.

The Scope is an action document that delineates each step or activity in the project to

accomplish the outlined tasks. In the Scope, applicants must identify and describe each task that would be funded in whole or in part under this solicitation. Each task must include 1) the specific activities that will be completed for that task, 2) the individual or organization (e.g., Contractor or Subcontractor) that will complete each activity in a task, and 3) milestones, expected outcomes or deliverables, and reports that will be submitted to NYSERDA. NYSERDA funding awarded under this solicitation may be paid based on milestones that will be negotiated prior to contracting.

Each Scope<u>must</u> include tasks for the following required project components. For these tasks, language from the example Statement of Work may serve as a reference.

- Partnership / Subcontracts (if applicable to the project).
- Training Delivery (customized description of training as appropriate).
- Evaluation.
- Reporting.

All other tasks should be specific to the proposed project and clearly outline activities associated with NYSERDA funding. For example, the Scope may include tasks such as developing or modifying curriculum, purchasing training equipment, identifying and providing wrap-around services for trainees, etc. depending on the nature of the project. Applicants are encouraged to reference the sample Statement of Work for suggested deliverables and level of detail for tasks frequently included in projects funded through this solicitation. **Category 2** projects must include tasks related to job placement to demonstrate the project's approach to meeting that requirement and include activities related to outcome monitoring as required by the PON.

D. Project Metrics

Applicants are required to provide a list of training metrics. These may include "How do you define success?" "Which metrics will you use to track progress and measure project outcomes?" **Attachment D - Metrics** provides a list of sample metrics. Additional metrics may be included, as relevant, to demonstrate the anticipated impact of the proposed project. Metrics will be reported at the individual (training participant) level.

E. Training Schedule

Applicants must provide a schedule for completing tasks based on the tasks and deliverables outlined in their Scope (Attachment C). This schedule may be listed in weeks or months starting from contract execution through contract completion and should include an additional 12-month period for projects in Category 2. The schedule should consist of 12 to 24 months followed by an additional 12-month tracking period for Category 2 career pathway projects. A template is provided in **Attachment E - Schedule**.

F. Budget

Applicants must complete and submit Attachment F - Budget with their application, including information requested on the Budget Form and the Cost Breakdown Form.

i) Budget Form

The Budget Form outlines the budget for the proposal, including costs related to labor, direct materials (supplies, equipment, and other costs), travel, and subcontractors. The budget must be reasonable and state the portion requested from NYSERDA as well as the portion that is the applicant's responsibility (cost share).

ii) Cost Breakdown

Based on the costs calculated on the Budget Form, applicants are asked to provide **a cost breakdown <u>by task</u>**. The cost breakdown by task should be based on the initial budget provided in the Concept Paper and align with the tasks in the applicant's Scope.

Cost share may include cash and in-kind funds, as outlined in **Section II.b** (**"Funding and Cost Share Requirement"**) above. Cost sharing by task may vary between the applicant and NYSERDA; however, the total cost share must meet the requirements outlined in **Section II.b** (**"Funding and Cost Share Requirement"**).

Proposals must provide sufficient detail in the "Supplemental Information" section of the Budget Form to justify anticipated costs. Subcontractors whose share of the project budget is \$50,000 or greater in value <u>must</u> complete a separate Budget Form outlining their anticipated labor costs, time, and materials.

G. Industry Letters of Commitment/Support

Depending on the project, applicants are required to submit either letters of commitment or letters of support from relevant business or industry partners.

<u>Letters of Support</u> serve to attest that the proposed training relates directly to businesses' future hiring needs. These letters further support the industry need/market demand outlined in the Concept Paper.

<u>Letters of Commitment</u> serve to reinforce industry partners' commitment to and outline their role in training projects – a requirement specifically for **Category 2**. Successful proposals should include an array of letters from employers ready to interview, hire, commit to paid internships, pre-apprenticeships, curriculum development, on-site, hands-on training, and/or other similar experiences. Letters must be custom-tailored and unique to each industry partner. Form letters that include the same language and are signed by multiple partners may be disregarded.

H. Resumes of Key Personnel

All proposals must include the resumes of key personnel expected to be involved in the project. Applicants should note any relevant credentials or certifications for instructors.

I. Other Documentation (Optional)

In addition to the above required attachments, applicants are encouraged to submit course outlines or syllabi for any courses proposed and/or any other supporting material as necessary. For large project teams an organizational chart may be helpful. Any attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence evaluation of the proposal.

b. Proposal Submission

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), applicants will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

Both Concept Papers and Full Proposals must be submitted via the NYSERDA Portal.

Concept Papers are accepted on a rolling basis. Full Proposals must be received by 3pm Eastern time on the date noted above for each round. Applicants may submit MS Word, Excel, or PDF files. Individual files should be 100MB or less in file size. PDF proposals should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the applicant's entity name in the title of the document. If online submission is not possible, NYSERDA will also accept proposals by mail or hand- delivery.

Only one attachment may be uploaded per submission slot. Should multiple documents be required for a given slot (e.g., resumes of key personnel), they must be merged into ONE SINGLE DOCUMENT; otherwise only the last file uploaded will be transmitted to NYSERDA.

Incomplete proposals may be subject to disqualification. It is the applicant's responsibility to ensure that all pages have been included in the proposal. Applicants are advised to plan for at least 60 minutes to enter/submit proposals. The online proposal system will close promptly at 3pm Eastern Time. Files in process, attempted edits or submissions after this deadline will not be accepted. Late, faxed, or emailed proposals will not be accepted.

For detailed instructions on how to submit a proposal (online or paper submission), including file requirements, click the link "<u>Application Instructions and Portal Training Guide [PDF]</u>" located on the <u>PON 3981 solicitation page</u>. Should any changes be made to this solicitation, notification will be posted on the "<u>Current Opportunities</u>" section of NYSERDA's website.

c. Contact Information

For contractual questions regarding this solicitation, please contact Nancy Marucci at 518-862-1090 x3335 or <u>NancySolicitations@nyserda.ny.gov</u>.

For program questions, please contact Gwendolyn Summers or Adele Ferranti at <u>WFinfo@nyserda.ny.gov</u> or at (518) 862-1090 x3584 and x3206, respectively.

No communication intended to influence this procurement is permitted except by contacting the Designated Contacts above. Contacting anyone other than the Designated Contacts (either directly by the applicant or indirectly through a lobbyist or other person acting on the applicant's behalf) in an attempt to influence the procurement: (1) may result in the applicant being deemed a non-responsible offeror, and (2) may result in the applicant not being awarded a contract.

III. PROPOSAL EVALUATION

a. Process & Timing

Concept Papers that meet solicitation requirements will be reviewed by a Scoring Committee consisting of NYSERDA staff using the Evaluation Criteria below. NYSERDA will inform each applicant of its decision regarding invitations for a Full Proposal submission following convening of the Scoring Committee. Concept Papers will be reviewed within four (4) to six (6) weeks of receipt.

Full Proposals may be submitted by invitation only and are due by any of the remaining PON 3981 funding deadlines. Upon receipt, a Scoring Committee will meet again to review and evaluate the Full Proposal based on the Evaluation Criteria below. Within approximately eight (8) weeks, NYSERDA will inform each applicant of its decision for an award.

NYSERDA may request an interview or additional information after submission of a Concept Paper and/or Full Proposal. The interview may be with the Project Manager or with all or part of the Scoring Committee.

The Scoring Committee reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to limit the number of awards per applicant. NYSERDA may also cancel the PON in part or in its entirety if deemed in its best interest.

Accepted Proposals:

Applicants receiving favorable evaluations may be asked to address specific questions or recommendations of the Scoring Committee or make modifications to the Scope, budget, or schedule before being awarded funding. Upon successful negotiation, an award under this PON will result in a contract. NYSERDA may award a contract based on applications with or without discussion. See NYSERDA's **Sample Agreement** for the full terms and conditions.

Denied Proposals:

Applicants whose proposals have been denied may request a debrief and may reapply under future rounds of this PON.

b. Evaluation Criteria

Both Concept Papers and Full Proposals are evaluated based on their quality and content as well as the requirements outlined in the PON.

For Concept Papers, 70 points is the minimum threshold of 100 possible points. For Full Proposals, 70 points is the minimum threshold out of 100 possible points.

Concept Papers

- 1. Applicant Qualifications
 - Does the organization meet the PON's definition of an eligible training provider? How well are the applicant's qualifications and experience described? What is the applicant's past performance, especially on NYSERDA projects, if applicable?
- 2. Description of Training Initiative
 - How comprehensive is the proposed training initiative? Does it address all applicable requirements as outlined in the Concept Paper checklist, including for the category/categories under which the Concept Paper was submitted? How detailed/convincing is the applicant's plan to sustain training post-NYSERDA funding?
- 3. Documentation of Market Need
 - Has the applicant demonstrated a firm understanding of the skills gaps and market demand? How relevant is the proposed training in addressing the identified gaps and opportunities? Is the applicant collaborating with industry partners and, if so, are their roles clearly defined?
- 4. Budget
 - Is the budget reasonable/competitive based on the number of trainees proposed? Does it include the required cost share percentage? More?
- 5. Preferred Criteria
 - Does the proposal leverage existing materials or resources? Does the project integrate into a career pathway with clear goals and outcomes? Does the training exclusively serve members of Disadvantaged Communities / Priority Populations? Is the project led by or does it include MWBEs or SDVOBs? Does it enable training program scalability?

Full Proposals

- 1. Applicant Qualifications
 - <u>Relevant Experience:</u> Does the applicant and/or any subcontractor(s) have relevant experience (including with NYSERDA) as documented in resumes of key personnel? If the applicant or subcontractor(s) are a current or past NYSERDA contractor, how did the applicant/subcontractor(s) perform?
 - <u>Rate of Success</u>: What is the applicant's track record of / approach to ensuring job placements and relationships with clean energy businesses/employers? Was relevant applicant or subcontractor performance data submitted to demonstrate current or

historical programs, including scale/size, completion rates, or placement rates?

- 2. Comprehensiveness of Training Proposal: Approach & Management Plan
 - <u>Training Concept</u>: How comprehensive is the proposed training initiative? Does it clearly outline goals, target audience/category, skills, occupations, and related wages? Does it adequately describe the training format, dates, times, and locations? Does it take into consideration special needs for different populations?
 - <u>Target Audience</u>: Is the intended training audience identified? Does the proposal serve a commensurate number of individuals based on the amount of funding requested? If Category 2, are at least 50 percent (or 100 percent for reduced cost share-eligible projects) of individuals from Disadvantaged Communities or Priority Populations?
 - <u>Industry Partnerships</u>: Does the applicant partner with businesses to meet their hiring and/or training needs? Is the role of industry partners defined? If Category 2, does the proposal include unique and custom-tailored letters of commitment from partnering organizations? If so, do the letters clearly demonstrate partners' commitment to interview, hire, offer paid internships, (pre-) apprenticeships, curriculum development, on-site or hands-on training and/or other similar experiences?
 - <u>Career Pathway</u>: Does the proposed training result in an industry-recognized certification, credential, or degree? Does the training prepare students for more advanced courses or create a path to a job? If Category 2, does the proposal have a strategy to ensure that at least 80 percent of individuals are placed into a paid internship, apprenticeship, full-time job, or advanced formal training within 6 months of training completion? Which other services, if any, will be included as part of the career pathway program (e.g., wrap-around services or workforce preparation activities)?
 - <u>Recruitment, Screening & Tracking</u>: Does the proposal outline a robust strategy to recruit and screen participants (including marketing, outreach, interviewing, and placement)? If Category 2, does the proposal track workers' achievements for at least 12 months once training has been completed? Is the plan adequately documented in the required schedule?
 - <u>Metrics/Project Outcomes</u>: How comprehensive are projected training outcomes such as total number of curricula developed; total number of workers to be trained or placed into paid internships/apprenticeships/full-time jobs; and total number to continue on to advanced formal training?
 - <u>Sustainability</u>: What are the applicant's plans for sustaining the program once NYSERDA funding is exhausted? Are the plans realistic and sufficiently documented?
- 3. Documentation of Market Need
 - <u>Market Analysis</u>: Has the applicant clearly outlined the gaps and opportunities in the market to justify demand for the proposed training?
 - <u>Evidence/Data</u>: Has the applicant provided evidence such as labor market intelligence or employer input to show the need for training? Has the applicant submitted any letters of support from businesses that can attest that proposed training relates directly to their future hiring needs?
 - <u>Proposal Relevance</u>: Does the proposed strategy clearly address the identified skills gaps? Has the applicant adequately described the strategy for building training capacity (curriculum, trainers, equipment) in NYS that is employer-led and based on the occupational skills necessary to support business demands?

4. Scope of Work (Scope)

- <u>Objective</u>: Does the Scope include a detailed training objective and adequately prepare participants to enter or shift to the stated clean energy workforce?
- <u>Content</u>: Is the Scope thorough, specific, logical, and consistent with NYSERDA program goals and the PON's objectives? Are roles and responsibilities of subcontractor(s) clearly identified?
- <u>Tasks and Deliverables</u>: Does the Scope include tasks and deliverables that address all of the requirements of the solicitation and as outlined in the Concept Paper? Is enough detail provided for each task in the Scope? Are appropriate metrics built into each deliverable? Does the Scope include separate, relevant tasks for Category 1 and Category 2 training, if applicable?
- <u>Evaluation & Reporting</u>: Does the Scope include all applicable evaluation and reporting requirements?

5. Budget/Cost

- <u>Documentation</u>: Is the budget reasonable and responsive to funding requirements under the solicitation? Does the proposal include the budget and a cost breakdown by task? Does it include a separate budget form for subcontractors (whose share of the budget is \$50K or greater), if applicable? Is the information provided in the supporting schedule sufficiently detailed?
- <u>Cost Competitiveness</u>: Is the training cost per participant reasonable and consistent or competitive with current training opportunities on the market? Are the applicant's costs appropriate when compared to the costs of other comparable initiatives, the anticipated number of trainees, and the projected results?
- <u>Cost Share</u>: Is a 30% cost share (or 10% for projects exclusively serving Disadvantaged Communities and/or Priority Populations or qualifying union-led and pre-apprenticeship training programs) included and detailed? Is the applicant proposing a cost share higher than 30% (or 10%)? If so, what does the cost share entail? Does the applicant leverage any third-party funds?

6. Preferred Criteria

- <u>Existing Materials/Resources</u>: Does the proposal leverage existing resources, including wrap-around services, training facilities and opportunities for hands-on application of skills on the part of learners?
- <u>Education/Career Pathway</u>: Does the proposal integrate a degree, certificate, continuing education, career pathway, apprenticeship, pre-apprenticeship, or job preparedness program? Is training on professional/soft skills combined with technical skills training to meet specific employer needs?
- <u>Disadvantaged Workers</u>: Does the training initiative exclusively serve to advance, place, and integrate individuals from Disadvantaged Communities and/or Priority Populations in the clean energy labor market?
- <u>Applicants</u>: Does the project include or is it led by certified MWBEs and/or SDVOBs?
- <u>Training Program Scalability</u>: Does the project have the capacity to provide training at scale, at multiple training locations across the state (if applicable), and/or to a substantial trainee audience?

c. Program Policy Factors

Additionally, NYSERDA reserves the right to accept or reject proposals based on the following factors:

- Geographical coverage across New York State to ensure that projects selected for funding optimize the use of available funding to achieve programmatic objectives.
- The degree to which the proposed project, including proposed cost shares, optimizes the use of available funding to achieve programmatic objectives.
- Institutional diversity or partnership with minority serving institutions.
- Consideration of the impact on, and benefits to, a diversity of communities, including low-income and rural communities.
- Consideration of the impact on just transition and equity goals.
- The degree to which the applicant has the resources (human and financial) to be able to complete the project.
- The degree to which the proposed project directly addresses NYSERDA's mission and strategic goals.
- The applicant's performance on current or past NYSERDA contracts.

IV. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See <u>Public Officers Law, Section 89(5)</u> and the procedures set forth in 21 NYCRR Part 501. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minorityand women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207 A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found in the New York State Office of General Services' <u>Procurement Lobbying Law Frequently Asked Questions (FAQs)</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form, <u>ST-220-TD</u>, to allow a prospective contractor to readily make such certification. Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form, <u>ST-220-CA</u>, that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See the Department's <u>Publication 223</u>: <u>Questions and Answers Concerning Tax Law Section 5-a</u> for more information.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of at least two years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process.

NYSERDA expects to notify proposers in approximately eight weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or

active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains

unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer

and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at https://sanctionsearch.ofac.treas.gov/. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

V. ATTACHMENTS

Attachment A – Proposal Cover Page Attachment B – Concept Narrative Attachment C – Sample Statement of Work Attachment D – Metrics Attachment E – Schedule Attachment F – Budget



RICHARD L. KAUFFMAN Chair DOREEN M. HARRIS President and CEO

Clean Energy Training Services Request for Qualifications (RFQL) 4145

Round 1 Proposals Due: September 11, 2019 by 3:00 p.m. Eastern Time.

Round 2 Proposal Due: Open enrollment whereby proposals can be submitted until October 31, 2025 and are evaluated on an as-needed basis.

Workforce development and training are essential components to a bustling 21st century economy and a cleaner, healthier New York. But today's workforce is not yet set up to meet the requirements and achieve the possibilities of the clean energy economy. With a commitment of nearly \$180 million through 2025, the New York State Energy Research and Development Authority (NYSERDA) will work to change the landscape of New York's workforce through clean energy workforce development and training. Our funding will provide opportunities for activities as diverse as:

- Training building and operations staff to properly operate and maintain building systems
- Providing on-the-job training for new clean energy workers
- Supporting internships for students looking to gain hands-on skills at a clean energy company
- Enhancing curricula to meet the demands of clean energy employers
- Establishing a talent pipeline that can reduce the business cost of hiring new workers

NYSERDA is issuing this Request for Qualifications (RFQL) to establish a pool of contractors qualified to deliver training, develop curriculum and/or training tools, and provide market expertise and/or other services related to clean energy workforce development and training. Contractors secured under this request will offer program support (some of which may be requests for services on short notice) to help ensure that New York businesses have an adequate supply of new and existing energy efficiency and clean technology workers with the necessary occupational skills, credentials, and experience to participate in the clean energy economy.

NYSERDA seeks qualified training providers, curriculum developers, and/or market and technical workforce experts in the categories below. These categories include, but are not limited to, the examples provided.

<u>Category A:</u> Energy Efficiency – includes lighting and controls, heating, ventilation and air conditioning (HVAC), air and ground source heat pumps, water heating, advanced building materials, building automation and controls, insulation and air sealing, and other high efficiency products and services.

<u>Category B:</u> Renewable Electric Power Generation – includes solar, land-based and offshore wind, low-impact hydropower, and other renewable generation technologies.

<u>Category C:</u> Grid Modernization and Energy Storage – includes combined heat and power, smart grid, microgrid, demand response management, and grid storage and other related areas.

<u>Category D:</u> Alternative Transportation – includes related infrastructure; electric, hybrid, plugin hybrid and fuel cell/hydrogen vehicles; battery storage; and natural gas and other alternative fuel buses.

<u>Category E</u>: Renewable Fuels – includes biofuels such as wood pellets and ethanol.

<u>Category F:</u> Priority Populations – includes experience reaching underserved populations who encounter barriers to accessing training and jobs in the clean energy sector; such as but not limited to veterans, low-income individuals at or below 60% of State median income, individuals with disabilities, incumbent or unemployed fossil fuel workers, previously incarcerated individuals, 18- to 24-year-olds participating in work preparedness training programs, homeless individuals, and single parents. Experience should include providing basic employability/professional skills and technical skills necessary for clean energy jobs.

<u>Category G:</u> Certifications and Other Training Credentials – includes work related to developing clean energy certifications, micro-credentials, function task analyses, job task analyses, continuing education unit-bearing professional development, etc.

<u>Category H:</u> Other – includes marketing and outreach, and other related workforce training areas aligned with NYSERDA's Clean Energy Fund commitment to drive economic development and accelerate the use of clean energy and energy innovation.

NYSERDA anticipates: (1) making multiple awards under this RFQL; and (2) retaining contractors through 2025 for each of the categories listed above as appropriate. Qualified firms, companies, or organizations (including teaming arrangements) will be evaluated and scored against each other within each category (A-H). Proposers may submit to one or more categories and may be selected for one, some or all they propose in.

Note: If proposing to more than one category please do so in one proposal with all supporting attachments and upload to the NYSERDA application portal as ONE single file.

NYSERDA anticipates entering into Umbrella Agreements with the approved proposers in each category. Task Work Orders will be issued through a mini-bid process to the firms that qualify in their respective category, chosen from both the due date round and the open enrollment round. Mini-bid requests will likely include the outline of the scope and deliverables, regional considerations, and other pertinent information needed to develop a sound proposal. NYSERDA will review each mini-bid response and select a provider to implement the services requested. This solicitation will also allow for an "open enrollment" mechanism whereby potential contractors may submit additional proposals until October 31, 2025. Further information regarding the process for participation in the open enrollment mechanism is provided in this document.

Proposal Submission: Online submission is preferable. If proposing to more than one category please do so in one proposal with all supporting attachments (e.g., resumes, Letters of Commitment, references, and Project Personnel and Rate Forms) and upload to Salesforce as ONE single file. There is only one slot for upload, if you upload files individually, you will overwrite each file. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx.

No communication intended to influence this procurement is permitted except by contacting Beth Offenbacker or Adele Ferranti at (518) 862-1090, ext. 3603 or by email <u>WFinfo@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact Nancy Marucci at (518) 862-1090, ext. or by email NancySolicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non- responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments, and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities/Current-Funding-Opportunities.aspx.

I. Introduction

Clean energy businesses across the state have reported a shortage of qualified candidates to fill entry level and advanced positions and have cited skills gaps in trained workers as hiring requirements (credentials and experience) have changed and become more rigorous. These businesses include start-up companies looking for executives to help lead, small heating and cooling contractors looking for new technicians, and consulting firms seeking architects and engineers to design new buildings or state-of-the-art energy systems for existing buildings. Training curriculum is not keeping pace with changing business needs, and gaps are seen in both technical training and hands-on experience.

NYSERDA has been conducting research in the market to assess what actions are necessary to build a larger, better-qualified pool of workers for the growing clean energy economy. In discussions with energy businesses, several common issues were cited such as: lack of qualified candidates for open positions; skills gaps, as hiring requirements have changed and increased; and, a shortage of updated curriculum to keep pace with current business needs.

Creating a talent pipeline, a proactive approach to defining, attracting and developing the right mix of critical talent in a pool of internal and external candidates, can help support and grow businesses of all shapes and sizes throughout the supply chain. Through this funding opportunity, NYSERDA, working

with training providers across the State, will create a talent pipeline to ensure that New York State energy efficiency and clean technology businesses have an adequate supply of new and existing workers with the necessary occupational skills, credentials and experience to participate in the clean energy economy. NYSERDA also has program initiatives to support businesses hiring new workers and interns to support building a talent pipeline of energy efficiency and clean technology workers.

II. Program Requirements

A. Services Requested

As a result of this RFQL, NYSERDA expects to retain multiple qualified contractors to provide a variety of services in the categories (A-H) outlined above, including but not limited to delivering training, developing curriculum and/or training tools, and providing market expertise, outreach and/or other services as it relates to workforce development and training in the respective category. The number and type of services requested from the selected contractors will depend on the nature and complexity of the project, the contractor's expertise, NYSERDA's need for services, and performance.

Services requested include:

• Training

Including delivering instructor-led classroom, hands-on, interactive, hybrid/blended, computerbased/e-learning, or video training; providing coaching and mentoring; conducting workshops, etc.

Training activities can include providing training in languages other than English; technical training as part of a degree, certificate, continuing education, career pathway, apprenticeship/pre-apprenticeship, or job preparedness program; training on professional skills in combination with technical skills training to meet specific employer needs; etc. Proposers are expected to include opportunities for hands-on application of skills on the part of learners. Proposers will also be expected to utilize existing training and training facilities available in the state as much as possible to leverage funds and applicable work that has already been done.

• Curriculum development

Including developing new instructor-led classroom, online or hybrid/blended curriculum; modifying existing curricula; developing tools and/or materials for training; etc. Proposers will be expected to leverage existing curriculum, where possible.

• Development of training tools

Such as career pathway maps, general career information including training and certification opportunities, etc.

Other Services

Including, but not limited to, developing credentials and micro-credentials, helping to identify worker skills needed; assessing gaps in current curricula; informing investments in skills and talent development; supporting or conducting outreach to market partners; etc.

Intended Audience

NYSERDA seeks to support a variety of strategies to expand New York State's talent pipeline for energy efficiency and clean technology workers. In general, services requested under this RFQL will support: (1) enhancing the skills of existing workers consistent with business needs; and (2) training

and providing job preparedness and placement services to new workers for new jobs identified by businesses.

For the purposes of this solicitation, "workers" are expected to include a variety of job titles, including but not limited to those individuals who design, manufacture, specify, sell, distribute, install, operate, maintain, repair, audit, and inspect energy efficiency and clean energy technologies and systems specific to the category (A-H).

Teaming Arrangements

NYSERDA encourages all firms that can demonstrate the qualifications and skill sets described within this solicitation to propose. Proposers are permitted, but not required, to team with partners (subcontractors) they consider would offer complementary expertise in the proposing category or categories (A-H).

B. Program Eligibility

This program is supported with System Benefits Charge (SBC)/Clean Energy Fund (CEF) funding. SBC/CEF service territory consists of areas with electric service provided by Central Hudson Gas and Electric Corp., Consolidated Edison Company of NY, Inc., NYS Electric and Gas Corporation, National Grid, Orange and Rockland Utilities, Inc., and Rochester Gas and Electric.

All training opportunities (with the exception of offshore wind) funded under this solicitation will be expected to occur in SBC/CEF service territories. All training must be designed to meet the needs of energy efficiency and clean energy companies within, or providing services to, the SBC/CEF territories.

Eligible contractors must demonstrate no limitation in their ability to provide services to eligible New York State residents and clean energy businesses depending on the training initiative.

C. Proposer Qualifications

All eligible contractors, regardless of the category or categories being proposed, must possess the following minimum basic qualifications:

- Credentialed and knowledgeable staff or team with documented and relevant experience in one or more of the categories (A-H)
- Experience with or a strategy for engaging business and industry partners and professional organizations in training initiatives
- Ability to deliver services requested in one or more of the categories (A-H) throughout New York State. If the proposer does not have offices and/or training sites within NYS, the proposal must include a description of the proposer's ability to economically perform work throughout the State
- Capacity to bring on additional resources as necessary to meet programmatic needs, including but not limited to geographic coverage
- Capability to quickly respond to program needs and other related services specified by NYSERDA
- Flexibility to respond to services requested

Training Provider Requirements

Training providers submitting proposals must provide evidence of applicable qualifications which may include, but not be limited to:

- Experience in integrating new material into existing curricula and/or developing new stand- alone curricula approved by the New York State Department of Education for use at post- secondary education levels
- Accreditation by the NYS Education Department and/or training program accreditation by the Interstate Renewable Energy Council (IREC), or other similar national, third-party entities
- Staff with documented experience in curricula development, delivery and maintenance, and evidence-based learning techniques
- Experience with designing and/or implementing training that leads to additional training as part of a career path, certification, degree, continuing education credits, job experience or job placement
- Ability to reach underserved populations or geographies

Training providers that meet more than one of the qualifications above (or demonstrate other qualifications) are preferred.

D. Umbrella Agreements

NYSERDA will enter into zero-dollar value Umbrella Agreements with the approved contractors in each category, enabling NYSERDA to retain their services. This Umbrella Agreement will not guarantee any specific amount of work. The amount of work assigned to each contractor will depend on NYSERDA's needs, the particular expertise of the contractor, the amount of work requested in the contractor's technical area, past performance, current workload, deadline requirements, and the ability of the contractor to provide high quality, cost-effective, and timely services. If multiple contractors are selected with overlapping areas of expertise, NYSERDA may also ask selected contractors for proposals and bids on specific assignments through mini-bid requests.

E. Task Work Order Requests & Plans

Projects will be assigned through a written Task Work Order Request and initiated through a Task Work Order Plan, which will become a binding agreement for all parties. NYSERDA Project Managers will issue a mini-bid request to all approved and relevant contractors. The respondents shall provide a detailed response to the request, including staffing, hours, budget, and scope of work.

Once a contractor has been selected for a project as per the above process, a Task Work Order Plan will be prepared by the contractor in cooperation with NYSERDA. Task Work Order Plans shall include:

- The goals and objectives of the project
- The strategy and approach outlined by tasks
- Any relevant background information
- Defined deliverables
- The project time frame
- The names and titles of individuals to work on the project
- The total not-to-exceed cost of the project, including a breakout by task and by title, hourly rate, hours, and non-labor costs
- The identification of measures to assess project success

The details of any Task Work Order Plan will be consistent with the level of complexity of the proposed project or activity. Hourly rates shall be those established in the general Umbrella Agreement. NYSERDA must review and approve all Task Work Order Plans and incorporate as a Task Work Order under the Umbrella Agreement before projects are implemented.

Depending on the nature of the work product that is developed or results from any particular Task Work Order with NYSERDA, contractors may be required to execute a non-disclosure agreement prior to engaging in the specified work effort.

F. Open Enrollment

There will be no initial cap to the number of proposers in any one of the categories (A-H). However, NYSERDA may subsequently institute a cap for any or all categories (A-H) as a means of managing the number of resultant contracts. NYSERDA anticipates the Scoring Committee to convene periodically, as frequently as monthly, but no less frequently than quarterly, to review and evaluate new proposals on a schedule depending on NYSERDA's needs and on the number of new proposals that are received. Upon appropriate notice, NYSERDA may forego or discontinue the rolling open enrollments to manage the number of resultant contracts. In deference to the established end of the contract period of December 31, 2025, the open enrollment mechanism will be active until October 31, 2025 barring an earlier discontinuance upon appropriate notice.

G. Contractor's Responsibility

When selected for a project, the selected contractor shall be required to:

- Prepare a Task Work Order Plan, with budget, for each project for review and approval by NYSERDA
- Negotiate the scope and cost of work with NYSERDA
- Provide the requested assistance within the required time frame

- Submit any deliverables to NYSERDA for review and approval as necessary
- Provide required documentation of expenditures by task, based on the Task Work Order, when seeking reimbursement from NYSERDA

H. NYSERDA's Responsibility

Project Managers will be responsible for overseeing and managing services undertaken by qualified proposers, including but not limited to reviewing, commenting and approving tasks and subsequent deliverables; coordinating with program staff and interested external stakeholders; promoting coordination among service providers qualified for each category, as appropriate; assisting in the presentation and dissemination of findings; reviewing and approving invoices promptly.

I. Compensation

Compensation will be based on the contractor's – and subcontractors, as applicable – fully-burdened hourly rates included in the proposal, plus allowable expenses. NYSERDA will negotiate each Umbrella Agreement on the basis of demonstrated competence and qualification, at fair and reasonable fees. Fees schedules shall be included in each proposal that identify rates for each member of the team by title. Please note, proposers cannot charge more than two percent overhead for work done by a subcontractor.

Budgets for all work conducted will be included in the Task Work Order and approved by NYSERDA. The Task Work Order will also place a ceiling or not-to-exceed amount for each project. Contractors who accrue billable hours beyond the ceiling in the Task Work Order, without approval in writing by NYSERDA, will do so at their own risk. **Contractors will not be compensated for time spent in the preparation of any Task Work Order Plan.** Preparation of the Task Work Order Plan is considered to be covered by the contractor's overhead expense.

III. Proposal Requirements

To be eligible for selections under this RFQL, proposers must submit a complete bid package and agree to the requirements of this RFQL. Proposers may submit to any or all categories (A-H), and each category will be evaluated and judged independently from the others. Each category is intended to create a separate pool of contractors that can meet the specified needs of the category.

If proposing to more than one category please do so in one proposal with all supporting attachments (e.g., resumes, Letters of Commitment, references, and Project Personnel and Rate Forms) and upload to the NYSERDA application portal as ONE single file. There is only one slot for upload, if you upload files individually, you will overwrite each file.

Each proposal shall contain, at minimum, the components listed below. Proposals should not be excessively long or submitted in an elaborate format that includes expensive binders or graphics. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. Each page of the proposal should state the name of the proposer, RFQL 4145, and the page number. Proposals may be either single- or double-sided, but a page is considered one side of an 8-1/2" x 11" piece of paper. The font size shall not be smaller than 11 point.

The proposal shall be in the following format:

1. Executive Summary (1 to 2 pages)

Proposers shall submit an executive summary on company letterhead that:

- Includes the firm name, address, telephone/fax, email address, contact person, year the firm was established, and the type of firm (e.g., partnership, corporation, not-for-profit)
- Specifies the category or categories by name and identifying letter (i.e., A-H), where services are being offered
- Exhibits a thorough understanding of this RFQL and directly addresses NYSERDA's mission and goals
- Summarizes proposer's ability to fulfill and support the services requested in the category or categories proposed
- Identifies all collaborating entities participating in the proposal, including a brief summary of the subcontractors and the services they provide, as well as past working relationships among team members and subcontractors if applicable
- Discusses the mechanism which will guarantee the proposer's ability to deliver services in New York State in a cost-effective manner
- Is signed by a person with authority to enter into a contract with NYSERDA

2. Table of Contents (1 page)

Proposers should present a comprehensive table of contents that outlines the section and page number for each category proposed. Proposals will be evaluated and scored separately for each category, therefore they must be organized with a separate section for each category. Each section must include responses to the items below, regardless of whether they have been presented in another section:

- Experience performing services in the category
- Market insights in the category
- Capabilities to meet requested services in the category
- Personnel qualifications
- Cost proposal
- **3. Experience performing services in the category** (2 to 3 pages per category being proposed; references shall be included as attachments within the proposal and are not included in this page *limit*)

For each proposed category, proposers shall describe the breadth and depth of their experience delivering high quality services as it relates to the needs of the category, including:

- The proposer's experience as a team/firm in service delivery, including the aggregate number of years working in the category
- The proposer's access or ownership of existing information resources (e.g., curriculum, research tools)
- The proposer's ability to accommodate various learning styles
- The proposer's ability to grant or facilitate Continuing Education Units (CEUs) and/or Professional Development Hours (PDHs)

- A brief summary of at least two and no more than three, of the proposer's projects, including the identification of efforts that made a difference and the extent of impact and influence achieved
 - Project descriptions should specify the level of involvement of the proposing firm and subcontractors and the results/deliverables of the project
 - For at least one of the projects mentioned proposers shall include an example of a recent solution or success related to the category with references (provide as attachment within the proposal), including customer contact name, email, and phone number. Success detailed could include proof of job placements or career advancements as a result of previous training programs
- If applicable and regardless of the category/categories being offered services, the proposer's experience reaching priority populations as described in Category F

4. Market insights in the category (1 to 2 pages per category being proposed)

For each proposed category, proposers shall describe key challenges and opportunities, both technical and market-based, facing the category in the short, medium, and long term, including:

- Similarities and differences between New York State and the market at large
- Potential solutions that could be deployed by NYSERDA through the CEF, either through individual programs or across NYSERDA's portfolio of programs
- If applicable, references to recently published abstracts from articles, white papers, or presentations from the proposer (or subcontractor) specifically addressing issues related to the category
- **5. Capabilities to meet requested services in the category** (1 to 2 pages per category being proposed; if applicable, Letters of Commitment shall be included as attachments within the proposal and are not included in this page limit)

For each proposed category, proposers shall describe the specific capabilities and resources available to their firm in addressing the needs of the category, including:

- The proposer's or proposing teams' New York State offices and/or training site locations, and plans for utilizing existing training facilities and equipment for hands-on experience for trainees if applicable
- The proposer's geographic areas of coverage
- The proposer's capability to incorporate innovative methods to solve problems including unique market differentiators that the proposer can provide working in this space. For example, specialized technical and information solutions available for support, such as identification of thought leaders, critical research findings, and industry trends, and how these shall be used to inform and support the objectives of the category
- If applicable, reference to Letters of Commitment (provide as attachment within the proposal) from subcontractors
- **6.** Personnel qualifications (2 to 3 pages per category being proposed; resumes shall be included as attachments within the proposal and are not included in this page limit; if proposing across multiple categories, only provide resumes of key personnel once)

For each proposed category, proposers shall identify and describe the qualifications of key staff members, teams, and subcontractors that are to be involved in providing services in the category, including:

- Key personnel's education, experience, and accreditation(s) relevant to the category as evidenced by resumes (provide as attachment within the proposal. If applicable, resumes from subcontractors should be provided)
- Potential roles (e.g., technical, operations, outreach, administrative) and responsibilities of key individuals comprising the proposing team relevant to the category, including the identification of the project manager who will serve as the single point of contact under this RFQL

7. Cost proposal (1 page per category being proposed)

For each proposed category, proposers must complete and provide a Project Personnel and Rate Form (Attachment A) and submit the name, job, title, and fully burdened hourly salary range for each individual in the proposal and all subcontractors who will perform the work under an Agreement with NYSERDA.

Proposers shall demonstrate that their pricing and hourly rates are in line with the rest of the market and consistent when compared to expertise, qualifications, etc.

NYSERDA is not requiring proposers to estimate travel or other direct costs as part of the proposals, but reasonable costs for these may be part of the Task Work Orders on an as needed basis. NYSERDA will not reimburse the purchase or rental of tools and equipment. NYSERDA envisions contracting with both individual firms and teaming or subcontracting arrangements as appropriate; however, proposers cannot charge more than two percent overhead for work done by a subcontractor.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee and scored for each category (A-H) they propose in using the Evaluation Criteria below. The minimum threshold is 68 points out of 100 possible points per proposed category. No proposed category with a score of less than 68 will be considered for contract negotiations. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Proposers will be notified if they are requested to attend an interview. Responses to the RFQL will be reviewed and assigned scores based on the criteria highlighted below:

| Total Points | Evaluation Component |
|--------------|--|
| 15 Points | 1. Responsiveness to the RFQL and capabilities to deliver services Organization of the proposal Does it follow the proposal format outlined? Is it well-written? Is it complete and address all requested information? The degree in which: the proposal demonstrates a clear understanding of the |

| | goals and objectives of this RFQL and directly addresses NYSERDA's mission and strategic goals a complete, comprehensive, and effective response to the category needs is provided Ability to serve New York State |
|-----------|---|
| | Does the proposer have offices and/or training sites in New York State and staff able to support various regions throughout the state, or a clear plan to ensure qualified staff or services by commencement of an award? Does the proposer detail their geographic area of coverage? |
| | Adequacy/depth of organization resources to provide services requested |
| | Does the proposer: demonstrate the ability to complete projects on schedule? |
| | demonstrate the capability and resources (e.g., human, financial) needed to conduct the services requested? |
| | If applicable, did the proposer identify collaborating entities and demonstrate their ability to work together effectively? If applicable, did the proposer provide Letters of Commitment from subcontractors? |
| | |
| | |
| 25 Points | 2. Overall relevant experience and impact |
| 25 Points | Proposer's experience in conducting and delivering similar or |
| 23 Points | Proposer's experience in conducting and delivering similar or related services in the category |
| 25 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: |
| 25 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, |
| 25 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: |
| 25 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: |
| 25 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information |
| 23 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information resources (e.g., curriculum, research tools) |
| 23 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information resources (e.g., curriculum, research tools) has the ability to accommodate various learning |
| 23 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information resources (e.g., curriculum, research tools) has the ability to grant or facilitate Continuing Education Units (CEUs) and/or Professional |
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| 23 Points | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information resources (e.g., curriculum, research tools) has the ability to grant or facilitate Continuing Education Units (CEUs) and/or Professional Development Hours (PDHs) The extent of impact and influence achieved through previous initiatives and activities Does the proposer: Does the addition of the proposer: has the ability to grant or facilitate Continuing Education Units (CEUs) and/or Professional Development Hours (PDHs) |
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| | Proposer's experience in conducting and delivering similar or related services in the category Does the proposer: demonstrate the ability to deliver high quality, objective, energy related services? demonstrate successful implementation of similar services? The degree in which the proposer: has access or ownership of existing information resources (e.g., curriculum, research tools) has the ability to grant or facilitate Continuing Education Units (CEUs) and/or Professional Development Hours (PDHs) The extent of impact and influence achieved through previous initiatives and activities |

| | ability to deliver high quality services? |
|-----------|--|
| 10 Points | 3. Market awareness/insights The degree in which the proposer identifies: challenges and/or barriers in the category supported by research (e.g., white papers, articles, presentations) similarities and differences between New York State and the market at large opportunities or value propositions that can help NYSERDA achieve success in the category and advance the goals of the State Energy Plan/Clean Energy Fund, such as reducing greenhouse gas emissions |
| 25 Points | 4. Qualifications and expertise of the personnel/team Proposer's credentials to deliver services requested in the category Did proposer provide resumes of all key personnel, including subcontractors, if applicable? Do key personnel have education, experience, and accreditation(s) relevant to the services requested, as evidenced by their resume? Identification of roles Are the roles of the proposer's staff clearly identified, including the roles of any subcontractors if applicable? Does the proposer show a balance of technical, operations, outreach, administrative or other expertise necessary to accomplish the objectives? |
| 20 Points | 5. Cost The degree to which pricing and hourly rates are in line with the rest of the market Is there consistency of rates compared to expertise, qualifications, etc.? Are proposed escalation rates (if any) reasonable and justified? Does the proposer provide a completed Project Personnel and Rate Form? |
| 5 Points | 6. Other considerations Prior experience as a NYSERDA contractor, distinguished notable position in industry, or notable accomplishments on projects Demonstration of specialized or unique capabilities Proposer's ability to secure strong commitments from essential team members and partners, including letters of commitment (if applicable), and has demonstrated strong support from necessary stakeholders |

NYSERDA reserves the right to eliminate from further consideration any proposal deemed to be substantially or materially non-responsive to the requests for information or program requirements contained herein including the degree to which:

- pricing and hourly rates are in line with the rest of the market
- the qualifications and expertise of the proposers will advance the goals of the State Energy Plan/Clean Energy Fund and accelerate transformational technology advances in areas that industry by itself is not likely to undertake because of technical and financial uncertainty
- the proposers directly address NYSERDA's mission and strategic goals
- the proposers have the resources (e.g., human, financial) to be able to complete the services requested
- the services offered by the proposers are likely to lead to increased employment and manufacturing in New York State
- there are technical, market, organizational and/or environmental risks associated with the proposers

Conflicts: The firm and any personnel of the firm must be free from any financial or similar interest in any product or service which may conflict with or appear to conflict with the objectivity of the services provided to NYSERDA. Please describe all your product, manufacturer or service-related affiliations. If any affiliations exist, you must provide a statement verifying that these affiliations do not conflict with disclosure of any affiliation can result in the termination of a contract, if awarded.

Qualified proposers shall not be precluded from bidding on the other categories described within this RFQL or on future solicitations. However, proposers should describe within their proposals how conflicts of interest, both actual and perceived, will be resolved should the proposer choose to bid on other NYSERDA solicitations.

V. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/A bout/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award – NYSERDA anticipates qualifying multiple contractors under this solicitation. NYSERDA anticipates a contract duration of three years with the option to renew, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the proposal. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions.

Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in

approximately 10 to 12 weeks from the proposal due date whether your proposal has been qualified. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements – If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility</u> Requirements.

Limitation – This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement – The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect – The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in

violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

VI. Attachments:

Attachment A – Project Personnel and Rates Form Attachment B – Sample Agreement



Flexible Technical Assistance (FlexTech)

Program Opportunity Notice (PON) 4192

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications accepted on a first-come, first-serve basis dependent on funding availability until December 31, 2025 by 3:00 PM Eastern Time.

The NYSERDA Flexible Technical Assistance (FlexTech) Program supports New York State Commercial, Industrial, Institutional and Multifamily customers by providing a cost-share for credible, objective technical assistance services. These services encompass a wide range of activities to help customers make informed clean energy investment and sustainability decisions. Customers faced with unprecedented new challenges, opportunities and technological change can use the FlexTech Program to pinpoint which clean energy investments are right for them.

Customers have the option of selecting either a NYSERDA qualified FlexTech Consultant from the following list (<u>https://www.nyserda.ny.gov/Contractors/Find-a-Contractor/FlexTech-Consultants</u>) or an Independent Service Provider of their choosing. The service provider will identify, analyze and prioritize energy efficiency or carbon reduction recommendations. The recommendations are tailored to the customer's site and business needs. Implementation of these recommendations may lead to lower annual utility costs, reduced operation and maintenance costs, extended equipment life, and increased occupant comfort.

The primary Technical Assistance Service areas available through the Program include:

- Targeted or comprehensive technical analysis including energy studies and/or energy planning (refer to Section II)
- Investigation of Clean Heating and Cooling Systems including Air Source Heat Pumps (ASHP), Ground Source Heat Pumps (GSHP), Variable Refrigerant Flow (VRF), and Solar Heating and Cooling

Program Summary:

A one-page synopsis of the FlexTech Program is available for download: https://www.nyserda.ny.gov/flextech-documents

How to Apply:

A NYSERDA Portal Account is required for the Application Submission process. Applicants can follow the instructions on <u>FlexTech: Register for a Portal Account</u> to register for a portal account.

Applicants with existing NYSERDA Portal Accounts may apply here: <u>https://portal.nyserda.ny.gov</u>

- A Scope of Work, Schedule and Budget must be uploaded to the application; see sample templates (<u>https://www.nyserda.ny.gov/flextech-documents</u>)
- For affordable multifamily projects, affordability verification documentation must also be provided.

Program Questions:

Customers, Independent Service Providers, and FlexTech Consultants with Program questions should contact <u>FlexTech@nyserda.ny.gov</u>. No communication intended to influence this procurement is permitted except by contacting the Designated Contact at <u>FlexTech@nyserda.ny.gov</u>. All contractual questions should be directed to Thomas Rood (<u>Tom.Solicitations@nyserda.ny.gov</u>). Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being documed a non-responsible offerer and

- (1) may result in a proposer being deemed a non-responsible offeror, and
- (2) may result in the proposer not being awarded a contract.

*NYSERDA reserves the right to extend and/or adjust funding to this solicitation. * All applications must be received by 3pm Eastern Time on the date noted above. Incomplete or unsigned applications will be returned. If changes are made to this solicitation, notification will be posted on NYSERDA's website at <u>www.nyserda.ny.gov</u>.

I. INTRODUCTION

This solicitation is divided into the following Sections:

- Section I: Introduction
- Section II: Program Cost-share
- Section III: Eligibility
- Section IV: Program Parameters
- Section V: Program Participation
- Section VI: General Conditions
- Section VII: Attachments

PROGRAM TERMINOLOGY

| Term | Definition |
|---|---|
| Applicant | A Customer or a Service Provider authorized to apply to the FlexTech Program on behalf of the Customer. Program funds will be distributed to the Applicant. |
| Customer | The eligible New York State Commercial, Industrial, Institutional and Multifamily entity requesting the energy analysis of their facility(ies). The entity paying for/receiving FlexTech services. |
| Service Provider: FlexTech Consultant (FTC) | Third-party, NYSERDA qualified firms that provide objective customized technical assistance services to inform the Customer's clean energy management and investment decisions. A list of qualified FlexTech Consultants can be found here: <u>https://www.nyserda.ny.gov/Contractors/Find-a-Contractor/FlexTech- Consultants</u> |
| Service Provider: Independent Service Provider (ISP) | Third-party, selected by the Customer, that provides technical assistance services to inform the Customer's clean energy management and investment decisions. |
| Technical Assistance Services | Activities (found in Section II. Program Cost-Share) that inform a Customer's decision-making process with respect to clean energy efficiency and sustainability. |
| Project | The set of proposed activities and tasks to be completed as described in the Technical Assistance Services Scope of Work submitted to the Program. |
| Priority Districts | Priority Districts include P-12 public school districts identified using the New York State Education Department's Needs to Resource Index or districts that serve <u>Disadvantaged Communities</u> . |

II. PROGRAM COST-SHARE

For definitions of the Technical Assistance Services listed below and further examples of eligible Projects, please refer to the FlexTech Program website. Additional templates and reference documents are also available to streamline the application process: (https://www.nyserda.ny.gov/flextech-documents)

| Technical Assistance | Services | Sector ³ | Sector Cost-Share | NYSERDA Cost-Share Cap per Project |
|---|---|----------------------------------|-------------------|---|
| PRIMARY SERVICES: Targeted or Comprehensive Energy Stu | | Commercial ⁶ | 50-75% | |
| Targeted or Comprehensive RCx Study Climate Action Plan or Sustainability P Clean Heating and Cooling Study | | P-12 Schools⁴ | 50%-100% | |
| Thermal Energy Network Study Energy Master Planning | mal Energy Network Study Industrial ⁵ 50%-75% | up to \$500,000 ¹⁰ or | | |
| Energy Advisor Services School Bus Fleet Electrification Plans ⁹ | | Multifamily - Affordable | 75% | up to 20% Annual Energy Expenditure ⁷ , whichever is less |
| Complete greenhouse gas emission inv | Investigation of renewable energy technologies Complete greenhouse gas emission inventory Installation of permanent meters or permanent sub-meters ² | Multifamily - Market Rate | 50% | |

1. Secondary Services are only eligible for a NYSERDA cost-share if completed in combination with a Primary Service.

2. The following secondary services are capped at \$10,000.

3. Limited funds may be available for certain entities who do not pay into the SBC.

4. Priority Districts and non-public schools located in a Disadvantaged Community that have not previously participated in the Clean Green Schools Initiative (PON 4924) or the FlexTech Program (PON 4192) in the past two-years are eligible for up to a 100% cost-share. Priority Districts and non-public schools located in a Disadvantaged Community that have previously participated in the Clean Green Schools Initiative (PON 4924) or the FlexTech Program (PON 4192) in the past two-years are eligible for up to a 75% cost-share. All other schools are eligible for up to a 50% cost-share. Priority Districts are not required to pay into the SBC.

5. Industrial customers located in a Disadvantaged Community and/or Industrial customers investigating electrification opportunities are eligible for up to 75% funding, while funds are available.

6. Safety Net Hospitals and Hospitals located in a Disadvantaged Community that have not previously participated in the FlexTech Program (PON4192) are eligible for up to 75% cost-share, up to \$250,000, and up to 50% cost-share after that, capped at \$500,000. All other Hospitals may receive up to a 50% cost-share.

7. NYSERDA reserves the right to adjust the 20% cap on a per project basis. In addition, this cap does not apply to the School Bus Fleet Electrification Plans.

8. The following activity is only available for Priority Districts.

9. The following activity is only available for P-12 public schools, BOCES, or fleet operators holding a contract with a P-12 public school or BOCES. School districts, BOCES, and contracted fleet operators are eligible for funding ranging from 50%-100% depending on Priority District status, bus depot location, and study components.

10. Entities, including but not limited to, school districts, hospital networks, college campuses, large commercial real estate owners/property managers and state agencies/authorities, may be limited to no more than \$1,000,000 through the FlexTech Program over a two-year timeframe.

Disadvantaged Community (DAC) Criteria: www.nyserda.ny.gov/ny/Disadvantaged-Communities

- P-12 Schools Cost-Share (School Buses):
 - NYSERDA supports the development of School Bus Fleet Electrification Plans for public school districts in support of New York State's transit.
 - <u>Priority Districts</u> are eligible for up to a 100% cost-share. All other public schools are eligible for up to a 75% cost-share.
 - Bus contractors are eligible to receive up to 100% cost-share if the depot being studied serves a Priority District, or 75% cost-share if it does not. If a bus contractor does not study all the buses in their depot, they are only eligible for a 50% cost-share regardless of the school districts served.
 - BOCES are eligible to receive up to a 100% cost-share if they study opportunity charging for visiting school districts in addition to any charging required for their own buses.
 - If the location where school buses are domiciled is located in a Disadvantaged Community, the study may also be eligible for up to 100% cost-share.
 - The Priority District list is located on the FlexTech Documents and Resources <u>website</u>. NYSERDA reserves the right to update this list based on other low-income indicators.
- The following factors will be considered when determining whether a single entity may receive more than \$1,000,000 in a two-year time frame and/or if a portfolio of buildings will be accepted into the FlexTech program:
 - Past participation, frequency of participation, and cost share amount
 - Study type and/or measures studied
 - o Ability to replicate findings from one building to another
 - Available program funds

III. ELIGIBILITY

Applications that display a potential for energy savings, carbon savings, or process improvements, as well as opportunities to consider energy efficiency given known energy use increases, will be considered for eligibility.

Eligible participants include Commercial, Industrial, Institutional and Multifamily facilities located in New York State. Most eligible participants must also pay into the System Benefits Charge (SBC) through their facility's electric utility company.

Affordable Multifamily buildings must meet the affordability criteria detailed in the Affordable Multifamily Building Verification document available at <u>www.nyserda.ny.gov/flextech-documents</u>.

IV. PROGRAM PARAMETERS

- A third-party technical assistance service provider is required for all projects. Customers in need of a service provider may choose from NYSERDA's FlexTech Consultant list comprising of firms who have demonstrated experience and thorough understanding of technical assistance services. Visit the website at: <u>www.nyserda.ny.gov/FlexTech</u> for the current listing of FlexTech Consultants.
 - Customers have the option to select their own Independent Service Provider to perform the study.
 - Independent Service Providers and FlexTech Consultants may undergo additional review before being approved to perform certain FlexTech services. Examples of such services include but are not limited to energy advisor projects, thermal energy network, and industrial and process efficiency analysis.
- Applications must provide a justification for the NYSERDA cost-share request based on site-specific facility descriptions and existing conditions, along with the potential solutions that will be investigated.

- Projects must develop an energy use baseline based on existing site information and equipment operation.
- Analysis that ensures adequate ventilation and filtration, that is compliant with applicable code requirements and building system best practices, is encouraged.
 - P-12 Priority Districts: Studies and planning services that include building envelope and/or HVAC systems are required to evaluate the impacts on infectious disease transmission related to the envelope and/or HVAC improvements and the optimal strategies for mitigating infectious disease transmission in accordance with the current <u>ASHRAE Epidemic Task Force Core Guidance</u> or ASHRAE Standard 241 (Control of Infectious Aerosols).
- Project deliverables shall identify and quantify estimated energy impacts including savings expected as a result of all evaluated measures.
 - Rule of thumb assumptions and percentage savings calculations are not acceptable.
 - Calculations used to quantify energy or carbon impacts must be based on site-specific existing conditions and utility data. The calculations must be deemed satisfactory by NYSERDA staff, or the project may receive a reduced cost-share or may not be reimbursed by NYSERDA.
- Projects are required to evaluate climate resiliency components including flood-protection considerations to prevent damage to and maintain operation of critical infrastructure. The project Scope of Work must include a Task for climate resiliency which adheres to the requirements provided in the FlexTech Scope of Work Template (https://www.nyserda.ny.gov/flextech-documents).
- All final reports must adhere to the appropriate FlexTech Final Report Requirements: www.nyserda.ny.gov/All-Programs/FlexTech-Program/FlexTech-Documents-and-Resources
- NYSERDA is not committed to cost-sharing a project identified in an application until a Purchase Order (PO) is issued. The commencement of work covered by the FlexTech Program by the FlexTech Consultant, the Independent Service Provider or Customer prior to the issuance of a PO is at their own risk.
- Completed FlexTech studies lacking recommended energy efficiency or process improvement opportunities or quantified energy or carbon savings may receive a reduced cost-share or may not be reimbursed by NYSERDA.
- NYSERDA reserves the right to add or modify technical assistance services areas and the associated cost-share from 0-100%. Funds may be used for technical assistance only and may not be used toward implementation, equipment purchase (except for eligible metering expenses), or any labor costs outside of the technical assistance effort. At its sole discretion, NYSERDA may limit the cost share associated with a study.
- Travel costs are limited to 3% of the total project cost.
- Unless otherwise negotiated, all work funded under this program must be completed within two (2) years of issuance of the PO.
- FlexTech provides cost-sharing for existing buildings. Facilities must be in operation for more than one year to be eligible for funding under this solicitation, with the exception of select Industrial and thermal energy network studies.
- All service providers may be limited to five (5) open applications at any given time until they have demonstrated the ability to meet program requirements and produce technically sound analysis. NYSERDA reserves the right to stop accepting and/or cancel existing applications from service providers whose draft deliverables have unresolved and significant deficiencies that have not been satisfactorily addressed through multiple rounds of technical review.
- Service Providers and/or individual contributors to projects who repeatedly fail to resolve scope of work or draft report technical review comments after three (3) revisions may be subject to disciplinary action, including but not limited to:

- Service Providers and/or individuals may be limited to one (1) open application at a time until the Service Provider and/or individual can demonstrate improvement meeting the FlexTech program requirements.
- If the Service Provider and/or individual cannot demonstrate improvement to the satisfaction of NYSERDA, the Service Provider may be prohibited from participating in the FlexTech Program, the Clean Green Schools Initiative, the On-site Energy Manager Program and/or other relevant technical assistance programs.
- If the Service Provider is an approved FlexTech Consultant, that status will be reviewed and may be revoked resulting in termination of the FlexTech Umbrella Agreement.
- If a Service Provider and/or individual is prohibited from participating in the FlexTech Program, NYSERDA may also prohibit the Service Provider from acting as a Subcontractor on projects participating in other NYSERDA funding opportunities, at NYSERDA's sole discretion.

These disciplinary actions may also apply to Subcontractors involved in projects that meet the above parameters.

- Cost-sharing may be available to support the development of Local Law 97 decarbonization plans, until funds are exhausted. Please note, NYSERDA is not responsible for adherence to compliance requirements and/or compliance deadlines. Service Providers and Customers seeking cost-sharing for these types of studies should allow ample time for NYSERDA review and approval.
 - NYSERDA will closely monitor service providers completing Local Law 97 decarbonization plans. NYSERDA reserves the right to limit the number of applications for a service provider based the proximity to the compliance deadline(s). NYSERDA also intends to disclose the number of active and pending applications a Customer's service provider may have in this Program upon submission of an application.

The following are **ineligible** for funding:

- Work completed prior to NYSERDA's receipt of a completed application (which includes the FlexTech application, Scope of Work, schedule and budget)
- Retro commissioning (RCx) study applications that do not include measures with quantifiable energy savings.
 - Any activities past the functional testing and identification of deficiencies and presentation in the draft report: this includes any local law compliance, survey or post implementation deficiency verification testing.
- Technical assistance, studies or assessments whose need is not supported by existing site-specific conditions as documented in the Scope of Work.
- Commercial tenants that do not have ownership of and/or the ability to retrofit HVAC equipment in their leased space, and fit outs of commercial tenant spaces.
- Detailed engineering design
- Lighting only studies and analyses
- Power quality, power factor, and power conditioning studies
- Utility billing error analysis
- Studies that include the same or like measures more than once every three (3) years without sufficient justification

V. PROGRAM PARTICIPATION

APPLYING TO THE PROGRAM

A FlexTech Consultant, Independent Service Provider, or Customer may be the Applicant.

A NYSERDA Portal Account is required for the Application Submission process. Applicants can follow the instructions on <u>FlexTech: Register for a Portal Account</u> to register for a portal account.

Applicants with existing NYSERDA Portal Accounts may apply here: <u>https://portal.nyserda.ny.gov</u>

- A Scope of Work, Schedule and Budget must be uploaded to the application; see sample templates (<u>https://www.nyserda.ny.gov/flextech-documents</u>)
 - Specific electric school bus Fleet Electrification Plan (FEP) Scope of Work and Final Report requirements and templates can be found in the FEP Templates section of the NYSERDA Fleet Electrification Planning <u>website</u>.
 FEP Scope of Work and Final Report requirements supersede FlexTech requirements for school bus projects.
- For affordable multifamily projects, affordability verification documentation must also be provided. Applicants should be sure to reference https://www.nyserda.ny.gov/flextech-documents for the most current Affordable Multifamily Building Verification documentation requirements.
- Property management and/or owner representative firms participating as the Customer or Applicant will be required to verify building owner agreement to the scope of work and budget, as well as agreement to the FlexTech Program terms and conditions.

All applications will be reviewed on a first come, first-served basis dependent on funding availability. A complete application package includes a complete Scope of Work with a detailed budget and schedule. Incomplete project application packages will be rejected.

For thermal energy network studies, multiple Customer signatures are not required on a FlexTech Application.

SCOPE OF WORK & BUDGET REQUIREMENTS

The Scope of Work is a stand-alone document describing the existing conditions of a facility and the Technical Assistance Services to be conducted.

Scopes of Work must:

- Include a list of tasks required to conduct the Project. Tasks must clearly articulate the approach to identifying energy and carbon reduction opportunities, calculation methodology for quantifying savings and the deliverables associated with the Project.
- Clearly outline where potential energy efficiency and carbon reduction opportunities exist.
- Clearly identify why a study and/or third-party service provider assistance is needed.
- Clearly identify all parties involved in the Project and their role(s) including but not limited to the service provider (prime consultant), any subcontractor(s), building owner(s) and owners' representation.
- Identify service provider and subcontractor(s) responsibilities by task.
- Include all information requested in the FlexTech Energy Study Scope of Work Guidelines template: (www.nyserda.ny.gov/flextech-documents). Following the format of the Scope of Work template is not required.

The Budget is a stand-alone document that shows the fees associated with each task listed in the Scope of Work.

Budget must:

- Align by task with the Scope of Work. Budgets must follow the Energy Study Budget Template: (www.nyserda.ny.gov/flextech-documents)
- Be broken out by service provider (prime consultant) fees and subcontractor(s) fees.

- Include expected expenses.
- **Independent Service Provider** titles and hourly rates presented in the approved budget table must align with expected invoices in order to process cost-share payments.
- FlexTech Consultant titles and rates presented in the approved budget table must align with the consultant's Exhibit E Rate Schedule and invoices in order to process cost-share payments.

When reviewing and negotiating the Scope of Work and Budget, NYSERDA reserves the right to:

- Review and request additional information to support proposed staffing titles and their associated hourly rates to ensure appropriate alignment of staff to task complexity.
- Utilize comparable NYSERDA-funded studies and contracts to confirm reasonableness of hourly rates commensurate with geographic location, staff titles, and the Scope of Work tasks.

Failure to provide all required information may result in NYSERDA rejecting the Scope of Work. Final approval of a Scope of Work is subject to NYSERDA's discretion. Certain studies may undergo review by an independent panel to determine eligibility for acceptance into this solicitation.

PROJECT PAYMENTS

- **NYSERDA** will contribute its share of the total study cost, not to exceed the amount agreed upon in the Purchase Order, towards the allowable service provider fees, directly to the Applicant per the approved Scope of Work.
- **Customers** shall pay the remaining balance of the service provider fees directly to their service provider, as applicable, under the terms and conditions to be negotiated by the Customer and service provider.
- **Progress payments** are available at the discretion and approval of the NYSERDA Project Manager. Applicants must provide project progress updates to their designated NYSERDA Project Manager in accordance with the approved budget and timeline outlined in the NYSERDA approved Scope of Work. Unless otherwise negotiated in the Scope of Work, progress payments must follow the payment structure below:
 - o If an Applicant is a FlexTech Consultant:
 - Applicant can invoice up to once monthly.
 - Prior to draft report submission, Applicant may invoice for up to 75% of the NYSERDA cost-share, dependent on project progress and amount concurrently invoiced to Customer.
 - o If Applicant is an Independent Service Provider or Customer:
 - Prior to draft report submission, Applicant may invoice for up to 25% of the NYSERDA cost-share, dependent on project progress and amount concurrently invoiced to or paid by Customer.
 - After the draft report is submitted, Applicant may invoice for an additional 25% of the NYSERDA cost-share, not to exceed 50% of NYSERDA's total cost-share.
 - After the report is approved, Applicant may invoice for the remaining 50% of NYSERDA's costshare.
 - **Applicant invoices to NYSERDA** must be submitted to <u>https://services.nyserda.ny.gov/Invoices/</u> and meet the following requirements:
 - The invoice should be a single PDF and include the following:
 - The project's NYSERDA Purchase Order number
 - The FlexTech project name exactly as listed on the NYSERDA Purchase Order
 - The invoice number and exact invoice amount
 - Copies of third-party service provider's invoice(s), and subcontractor invoice(s) as applicable, including:
 - Labor and non-labor costs
 - Staff titles and hourly rates
 - If the Applicant is a Customer or Independent Service Provider, titles and hourly rates on invoices must match the titles and hourly rates in the NYSERDA approved Scope of Work and Budget.

- If the Applicant is a FlexTech Consultant, titles, and hourly rates on invoices must match the approved rates in the executed FlexTech Consultant agreement, specifically the Exhibit E Rate Schedule.
- Dates and hours for each task.
- The amount that is being invoiced concurrently to the Customer.
- If applicable and requested by NYSERDA, a copy of the Customer's canceled check showing payment of their cost-share.

NYSERDA payments may not be released prior to Customer contribution equal to or exceeding the requested payment amount, as applicable. Payment will be based on services provided as defined in the Scope of Work and Budget and as documented by approved deliverable(s), invoices and other documentation deemed necessary by NYSERDA. NYSERDA reserves the right to limit progress payments and withhold payment in cases where program deliverables are not being met.

VI. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of the application and/or program deliverable submission. Review should include whether confidential information is critical for adhering to program requirements, and whether general, non-confidential information, may be adequate.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 <u>https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDARegulations.ashx</u>. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

<u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current forms/st/st220td fill in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current forms/st/st220ca fill in.pdf). The which Department has developed guidance for contractors is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of up to two (2) years, unless NYSERDA management determines a different structure is more efficient based upon applications received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Scope of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support submissions including Scope of Work modifications or negotiations before issuing a Purchase Order. NYSERDA will use the FlexTech Program Applications. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to NYSERDA and Program terms and conditions. Applicants should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify applicants in approximately four (4) weeks from the receipt of an application whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The Applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the Applicant or former officers and employees of

NYSERDA, in connection with Applicant's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The Applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Applicants are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with Applicants to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for Applicants' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the Applicants' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with Applicants' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

VII. ATTACHMENTS

- Attachment A: Salesforce Application User Guide ٠
- Attachment B-1: •
- Report Requirements Project Summary Sheet Attachment B-2: •
- Terms and Conditions Attachment B-3: •



Loan Loss Reserve to Catalyze Clean Energy Financing in New York State Communities

Program Opportunity Notice (PON) 4378 – Version 4.0 (12.25.2024)

\$ 10,000,000

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications Accepted Starting: June 30th, 2020 at 3:00 p.m. Eastern Time* Solicitation shall remain open until \$10,000,000 is allocated

Program Summary

The New York State Energy Research and Development Authority (NYSERDA) requests applications from entities for Loan Loss Reserve/Credit Enhancement support for financing products which support clean energy improvements in residential (1-4 unit) dwellings, small commercial (100 employees or less), not-for-profit and multifamily (5+ unit) buildings (Eligible Properties) located in New York State Communities. The Loan Loss Reserve will provide reimbursement for defined losses on individual transactions. Initial awards to qualified Applicants will be based on the Targeted Sectors, including the Building Sector and Clean Transportation sector as proposed by the applicant. Applicants need to apply separately for each proposed Sector. Maximum initial awards are as follows:

- Residential (1-4 unit) Sector: One million dollars (\$1,000,000)
- Small Commercial Sector: One Million Dollars (\$1,000,000)
- Multifamily (5+ unit) Sector: One million dollars (\$1,000,000)
- Not-for-Profit Sector: Five hundred thousand dollars (\$500,000)
- Clean Transportation: Support for Electric Vehicles including School Bus, Medium and Heavy-Duty Truck TRAC Leasing support: One million dollars (\$1,000,000)

NYSERDA will consider making additional funding available through additional solicitation rounds should there be a strong market response to this pilot solicitation.

Application Submission:

Applicants may apply by following the directions posted on the NYSERDA New York Loan Loss Reserve Program webpage <u>https://nyserda.seamlessdocs.com/f/LoanLossReserve</u>.

If you have any questions or concerns, please send an email to: <u>NYSLLR@nyserda.ny.gov</u>

No communication intended to influence this procurement is permitted except by contacting John Joshi (Designated Contact) at (212) 971-5342, ext. 3636, Heather Clark (Designated Contact) at (518) 862-1090, ext. 3253 or by e-mail NYLLR@nyserda.ny.gov. If you have contractual questions concerning this solicitation, contact (James Cowman) (Designated Contact) at (518) 862-1090, ext. <u>3652</u> or <u>JamesSolicitations@nyserda.ny.gov</u>. Contacting anyone other than the Designated Contacts (either directly by the applicant or indirectly through a lobbyist or other person acting on the applicant's behalf) in an attempt to influence the procurement: (1) may result in an applicant being deemed a non-responsible offeror, and (2) may result in the applicant not receiving an award.

Incomplete applications may be subject to disqualification. It is the applicant's responsibility to ensure that all pages have been included in the application. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit applications. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

I. Contents

| II. | Definitions | 3 |
|-------|--|----|
| III. | Introduction | 7 |
| IV. | Applicant Eligibility Requirements | 7 |
| V. | Application to Participate in the Program | 8 |
| VI. | Additional Requirements for Entities that are not Financial Institutions | 12 |
| VII. | Eligible Financial Products | 13 |
| VIII. | Loan Loss Reserve/Credit Enhancement | 15 |
| IX. | Loan Loss Reserve Award | 15 |
| X. | Loan Loss Reserve | 16 |
| XI. | Administration of the Loan Loss Reserve | 17 |
| XII. | Reporting Requirements | 17 |
| XIII. | Recovery from the Loan Loss Reserve Balance | 18 |
| XIV. | Sale and Transfer of Eligible Financings | 19 |
| XV. | Awards | 19 |
| XVI. | General Conditions | 19 |

II. Definitions

- (a) "Affordable Multifamily Buildings": Buildings under regulatory agreement, rent-controlled, rentstabilized or government subsidized.
- (b) "Applicant": A Financial Institution or other entity applying for a Loan Loss Reserve award.
- (c) "Borrower": An entity or individual who enters into an Eligible Financing Agreement with a Finance Provider for the purpose of completing a Project. The entity or individual is not required to own the Eligible Property.
- (d) "Eligible Financing Agreement": An agreement made between a Finance Provider and a Borrower to finance a Project. The agreement must be for improvements to an existing building and may not be for the construction or purchase of a building.

The agreement must meet the definition of either an Eligible Lease, Eligible Loan, Energy Services Agreement, Eligible Savings-Based Payment Agreement, Energy Savings Portfolio Insurance Agreement, or Predevelopment Financing Agreement. The Eligible Financing Agreement must meet the requirements specified in <u>Section VII.</u>

- (e) "Eligible Lease": An agreement that provides the Borrower with Energy Saving Measures in exchange for payments in amounts that are due according to a schedule established in the agreement. Such payments are made to the Finance Provider or its assignee for a specified term. Title to the equipment may transfer at the beginning or end of the term.
- (f) "Eligible Loan": An agreement that provides the Borrower with proceeds used to finance Energy Saving Measures in exchange for payments in amounts that are due according to a schedule established in the agreement. Such payments are made to the Finance Provider or its assignee for a specified term. Eligible Loans must be closed end loans; no revolving lines of credit will qualify.
- (g) "Eligible Property": A property located in New York State that is a Target Building Sector.
- (h) "Energy Saving Measures": Any Qualified Energy Efficiency Improvement or Renewable Energy System.
- (i) "Eligible Savings-Based Payment Agreement": An agreement that provides the Borrower with agreed-upon energy savings from Energy Saving Measures in exchange for regular payments to the Finance Provider or the Finance Provider's assignee. The term may be specified by a number of months or may run until payments have reached a specified amount.

The agreement must satisfy each of the following criteria:

- (1) Savings will be measured and verified no less than annually.
- (2) Total monthly energy and efficiency charges for the Borrower must be projected to be "cash flow positive," based on industry-accepted estimates, meaning- allowing for seasonal variations, the combined monthly energy expense (gas and electric) along with all projected monthly Eligible Savings-Based Payment Agreement charges is projected to be less than the Borrower's pre-project monthly energy expense;
- (3) The Borrower will share in benefits if actual savings exceed projected savings;

(4) The Borrower does not bear risk in the event that savings are less than projected.

(j) "Energy Services Agreement": An agreement that provides the Borrower with the use of Energy Saving Measures as well as ongoing service and maintenance of that equipment in exchange for regular payments to the Finance Provider or the Finance Provider's assignee for a specified term. Title to the Energy Saving Measures does not transfer to the Borrower.

The agreement must include either:

- (1) A guarantee of functionality for any Energy Saving Measures and non-Energy Savings Measures; or
- (2) A guarantee of energy savings. Equipment functionality or energy savings must be measured no less than annually.
- (k) "Energy Savings Portfolio Insurance Agreement": A portfolio insurance policy guaranteeing that if an energy efficiency shortfall occurs on savings underwritten, the policy is triggered, paying the customer. The policy provides portfolio insurance to ESCO and Contractors that covers a comprehensive set of energy efficiency, renewable energy and distributed generation measure and a guarantee that the savings produced by the project will be sufficient to cover the cost of project financing for the life of the project. NYSERDA will offer support for underwriting additional energy savings above the savings proposed in the Investment Grade Audit Report, for an Eligible Savings-Based Payment Agreement.
- (1) "Finance Provider": The Applicant approved for participation in the Program. Also referred to as a Contractor in the terms and conditions.
- (m) "Financial Institution": Any insured depository institution, insured credit union, Community Development Financial Institution (CDFI), or other entity licensed by the New York State Department of Financial Services to perform lending services, or chartered or regulated by the federal government to perform lending services.
- (n) Investment Grade Audit Report" scope of work to be implemented by the ESCO, establish guaranteed savings, develop an agreed-upon plan to measure and verify the guaranteed savings, and ensure that the agreed-upon project meets statute requirements.
- (o) "Loan Loss Reserve Award Amount": The amount established by NYSERDA for financial assistance provided for the Loan Loss Reserve Account for the benefit of a Finance Provider, or successor servicer or assignee as may be requested and approved in writing by NYSERDA, for Eligible Financing Agreements, and as such amount may be amended in writing by NYSERDA.
- (p) "Loan Loss Reserve Account": An account established and maintained by NYSERDA for the benefit of the Finance Provider or successor servicer to hold the Loan Loss Reserve Balance for each Target Building Sector.
- (q) "Loan Loss Reserve Balance": The amount of Loan Loss Reserve that is available to the Finance Provider held in the Loan Loss Reserve Account, which shall equal the initial Loan Loss Reserve Award Amount plus any subsequent awards less any amounts paid to Finance Provider for losses, and any amortized reduction.

- (r) "Origination" and "Origination Date": the date on which any Eligible Financing Agreement becomes the legally binding obligation of the Finance Provider and Borrower, all in accordance with the terms and conditions set forth herein or incorporated herein, and any law or regulation incorporated herein.
- (s) "Predevelopment Financing Agreement": a loan or other financing agreement to cover preconstruction analysis and design for Energy Savings Measures, including but not limited to Green/Integrated Physical Needs Analysis (GPNA/IPNA), or Investment Grade Energy Audit which is used for the analysis of potential energy, water, and health performance upgrades to buildings in the Small Commercial, Multifamily, and Not-for-Profit Sectors.
- (t) "Qualifying Eligible Loss":

The amount of any Eligible Financing Agreement, that is more than 120 days past due, calculated as follows:

- (1) for Eligible Loans the unpaid principal and remaining unpaid interest;
- (2) for Eligible Leases the sum of remaining unpaid payments;
- (3) for Energy Services Agreements: the minimum or actual, or guaranteed energy savings multiplied by
 - a) for kWh power savings the base kWh rate; or,
 - b) for thermal fuel savings the base BTU rate;
- (4) for Eligible Savings-Based Payment Agreements, the minimum of actual or guaranteed energy production multiplied by:
 - a) for kWh power production the base kWh rate; or,
 - b) for thermal fuel production the base BTU rate;
- (5) for Predevelopment Financing Agreement the unpaid principal and remaining unpaid interest
- (6) for Energy Savings Portfolio Insurance Agreement, the unpaid principal and remaining interest due to a shortfall in returned savings that were unwritten <u>above</u> the baseline projections of energy savings in the Investment Grade Audit Report
- (u) "Principal Amount":
 - (1) for Eligible Loans the unpaid balance as of the date of the Monthly Report;
 - (2) for Eligible Leases the sum of remaining unpaid payments;
 - (3) for Eligible Savings-Based Payment Agreements: the minimum actual or guaranteed energy savings multiplied by
 - a) for kWh power savings the base kWh rate; or,
 - b) for thermal fuel savings the base BTU rate;
 - (4) for Energy Services Agreements: the minimum actual or guaranteed energy savings multiplied by
 - a) for kWh power savings the base kWh rate; or,
 - b) for thermal fuel savings the base BTU rate;
 - (5) for Energy Savings Portfolio Insurance Agreements, the minimum of actual or guaranteed energy production <u>above</u> those guaranteed in the Investment Grade Audit Report multiplied by:
 - a) for kWh power production the base kWh rate; or,
 - b) for thermal fuel production the base BTU rate;
 - (6) for Predevelopment Financing Agreements the unpaid balance as of the date of the

Monthly Report

- (v) "Program": The Loan Loss Reserve/Credit Enhancement Program described in this Program Opportunity Notice.
- (w) "Project": One or more Qualified Energy Efficiency Improvements or Renewable Energy Systems, installed at an Eligible Property financed in whole or in part under a single Eligible Financing Agreement, or predevelopment financing for Qualified Energy Efficiency Improvements or Renewable Energy Systems at an Eligible Property, including Green/Integrated Physical Needs Analysis, financed in whole or in part under a single Eligible Financing Agreement. A qualified TRAC lease or other acceptable leasing structure for Electric School Buses, Medium and Heavy-Duty Trucks and Buses.
- (x) "Qualified Energy Efficiency Improvements": A modification to a structure that shall increase the energy efficiency and conservation of an existing structure, including but not limited to:
 - (1) Application of weather-stripping, caulking, sealant and other materials around doors, windows, and other areas of a building for the purpose of insulating or sealing openings in the building envelope and within the building to mitigate energy loss;
 - (2) Testing, repairing and replacing heating or cooling systems or components of such systems;
 - (3) Thermostat upgrades;
 - (4) Water heater repair and replacement;
 - (5) Roof, chimney, fireplace and roof vent repair as determined to be necessary to mitigate energy loss or resolve energy-system related health and safety issues;
 - (6) Repair and replacement of storm windows, permanent windows and exterior doors;
 - (7) Repair or replacement of major appliances;
 - (8) Installation of thermal solar heat or hot water systems;
 - (9) Addition of insulation to exterior walls or ceilings;
 - (10) Replacement of inefficient light bulbs and lighting fixtures and systems;
 - (11) Minor repairs that are necessary to ensure maximum efficiency from the provision of qualified energy efficiency services;
 - (12) Installation of carbon monoxide detectors and indoor environmental testing and mitigation deemed necessary as a result of the provision of other qualified energy efficiency services;
 - (13) Fuel switching to convert an electrically heated building to a more efficient heating source provided that significant energy cost-savings can be demonstrated.
 - (14) Beneficial electrification, including heat-pumps (geothermal, ASHP, Desiccant Heating and Cooling systems, and other high-efficiency beneficial electrification solutions)

Please refer to the NYSERDA document "Loan Loss Reserve Illustrative Guidelines for Eligible Technologies" for additional details in Attachment E.

(y) "Renewable Energy Systems": are technologies that generate energy from non-depletable or naturally replenishable resources. Renewable resources include solar energy, wind, the heat of the earth (geothermal), and plant materials (biomass). Renewable energy technologies produce power, heat or mechanical energy by converting those resources either to electricity or to motive power.

- (z) "Servicing": conducting a customer service operation to on-board all Eligible Financing Agreements into the servicer's servicing system, handling Borrower inquiries regarding Eligible Financing Agreements already under servicing, sending out regular financing billing statements, collecting and applying payments, handling requests for modifications, collections where necessary, and distributions to investors where applicable.
- (aa) "Target Building Sectors": are (1) residential (1-4 unit) dwellings; (2) a structure used or occupied by a small business (100 employees or less); a structure used or occupied by a not-for-profit corporation; and (4) multifamily (5+ unit) buildings.
- (bb) "Target Clean Transportation Sectors": are (1) Electric School Buses; (2) Medium Duty Electric Trucks and Buses; (3) Heavy Duty Trucks and Busses.

III. Introduction

NYSERDA is a public benefit corporation of the State of New York created under Article 8, Title 9 of the New York State Public Authorities Law. NYSERDA offers objective information and analysis; innovative programs, including energy efficiency, renewable energy, and energy research and development; technical expertise; and funding to help New Yorkers increase energy efficiency, save money, use renewable energy and reduce reliance on fossil fuels.

Building Sectors Support

The goal of this program is to increase adoption of Qualified Energy Efficiency Improvements and Renewable Energy Systems in Eligible Properties in New York State Communities by expanding access to, and terms of, clean energy financing solutions offered by qualified Financial Providers to finance these projects. NYSERDA will enter into agreements with qualified Financial Providers to provide a partial portfolio loss coverage against their qualified financing portfolios they originate for Qualified Energy Efficiency Improvements or Renewable Energy Systems in Eligible Properties in New York State Communities, providing for defined losses on individual transactions, up to a Loan Loss Reserve Award Amount. The initial Loan Loss Reserve Award Amount will be based on which Target Building Sector that the Financial Provider Applicant will provide financing for. NYSERDA reserves the right to adjust this initial award after one year; adjustments can include reduction or increase of award based on portfolio growth, performance and availability of funds; provided, no such adjustment will affect NYSERDA's obligation to a Finance Provider with respect to outstanding Eligible Financing Agreements.

Clean Transportation Sector Support

The goal of this program is to increase adoption of Clean Transportation opportunities in the Target Clean Transportation Sectors in New York State. NYSERDA will enter into agreements with qualified Clean Transportation Providers to provide a portfolio residual value reserves ("RVR") for coverage against their qualified financing portfolios for Target Clean Transportation Sectors, by providing RVR on individual transactions, up to a maximum Loan Loss Reserve Award Amount. The initial Loan Loss Reserve Award Amount will be subject to the maximum amount as defined under the eligible sectors. NYSERDA reserves the right to adjust this initial award after one year; adjustments can include reduction or increase of award based on portfolio growth, performance, and availability of funds; provided, no such adjustment will affect NYSERDA's obligation to a Finance Provider with respect to outstanding Eligible Financing Agreements.

Energy Efficiency and Renewable Energy Loans (Solar) have demonstrated stable credit performance during the period NYSERDA has provided a loan program to support the deployment of energy efficiency and solar energy. Since 2010, NYSERDA has administered the Green Jobs Green New York (GJGNY) Loan Program which provides loans to finance energy efficiency improvements and the installation of renewable energy systems in residential 1-4 family buildings. Attributes and payment performance experience

on the residential GJGNY Loan Program can be found on NYSERDA's website at <u>https://www.nyserda.ny.gov/Researchers-and-Policymakers/Green-Jobs-Green-New-</u><u>York/Data-and-Trends.</u> Potential applicants offering financing for the residential sector are encouraged to review this information to assist in anticipating performance results of their financing portfolios.

IV. Applicant Eligibility Requirements

By submitting an application hereunder, Applicant hereby represents to NYSERDA, as of the date of its application and on the date that it is approved as a Finance Provider: Applicant is

(i) a Financial Institution as defined herein, or (ii) a non-Financial Institution that is authorized to do business in New York State and fulfills each of the requirements set forth in <u>Section VI</u> hereof; and (iii); acknowledges that support available through this PON is not available for loan loss coverage for NY Green Bank capital; and (iv) the Applicant is not applying for support under this PON for any capital funded by the NY Green Bank in the future..

V. Application to Participate in the Program

An Applicant seeking to become a Finance Provider must submit a complete application to NYSERDA signed by a person authorized to legally bind the Applicant including the signatory's name, title, and date. The Applicant must sign the acknowledgements, certifications, and representations of the Applicant.

All applications must include a certification that all the information provided is true and correct to the best of the signatory's knowledge.

A complete application includes the following information, disclosures, acknowledgements, certifications, and representations, and can be accessed from the following link at https://nyserda.seamlessdocs.com/f/LoanLossReserve

1) Information

The Applicant must provide the following:

- a) Name, address, and website URL of the Applicant.
- b) Name, title, phone number, and e-mail address of the Program contact person for the Applicant.
- c) Type of finance entity, e.g., insured depository institution, insured credit union, Community Development Financial Institution, or other type.
- d) Name(s) of any federal government regulatory agency(ies) to which the Applicant is accountable and license number(s), if applicable.
- e) Whether the Applicant is, or is required to be, licensed by the NYS Department of Financial Services for the lending activities proposed to be carried out in the Program, and documentation of such licensure.

2) <u>Disclosures</u>

The Applicant must disclose the following:

- a) The name of the entity funding the Projects that are to be enrolled in the Program;
- b) The name of the finance agreement counterparty(ies) or the service agreement counterparty(ies) who will be named on the closing documentation provided to the Borrower;
- c) The assignee(s) of repayment streams, if any; and
- d) The Applicant's intent as to what it will do with the Eligible Financing Agreements, if known, (e.g. hold, sell, transfer, participate, etc.) and the identity of a purchaser, if applicable.

3) Proposed Products

- a) To participate in the Program, the Applicant must provide a description of proposed financial product(s) (Eligible Financing Agreements), including: A detailed description of the products the Applicant is proposing to offer, including, but not limited to, the type of financing product and its relationship to the categories of Eligible Financing Agreements, collateral requirements (if any), minimum and maximum financed amounts, interest rates, terms, service or maintenance charges, fees, prepayment penalties, and a description of customer eligibility and underwriting criteria.
- b) A description of the geographic area(s) in New York where the financing program(s) will be offered.
- c) An explanation of how the Loan Loss Reserve Account will be utilized to provide benefits to Borrowers compared to the Applicant's typical product offerings in one or more of the following ways:
 - Broadened approval criteria;
 - Longer terms;
 - Larger amounts available to finance;
 - Better rates; and/or
 - Other advantageous terms.

For Energy Savings Performance Insurance:

- (a) Additional available cashflow underwritten for the same measures' costs; or
- (b) Shorter debt term, based on the baseline underwritten cashflow; or
- (c) Net higher savings investment ratio based vs. original U/W cashflow without a policy;
- 4) In compliance with §139-j and §139-k of the State Finance Law (see <u>Section XVI</u>, General Conditions below for additional information), Applicants will be required to answer questions during application submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

5) Acknowledgements of the Applicant

By submitting an application to NYSERDA to participate in the Program, the Applicant, through its authorized officer, hereby certifies to NYSERDA that the information provided in its application is true and correct as of the date hereof and on the date it is approved as a Finance Provider.

6) <u>Representations of the Applicant</u>

The Applicant hereby represents to NYSERDA as of the date of its application and as of the date such application is approved that:

- a) it is duly organized and validly existing under the laws of the state of its organization.
- b) it is duly qualified to do business (if applicable) and has all the necessary licensees and approvals in New York State to carry out its activities under the Program.
- c) it has the power and authority to execute and carry out the terms of the Program.
- d) it is not subject to a cease and desist order or other regulatory sanction from the appropriate federal or state regulatory body, which would impair its ability to participate in the Program.
- e) it has no proceedings or investigations pending or threatened before any court or regulatory body against the entity.
- f) it has the experience and expertise to underwrite, originate, and service financing products in accordance with all applicable regulations and laws.

g) it has trained and qualified employees suitable for underwriting, originating, and servicing financing products, or has an agreement with a qualified firm to support this function.

h) The person signing the application, whose name and title is printed below the signature with the

date of the signature, is authorized to legally bind the Applicant.

- i) The information submitted in the application is true and accurate to the best of the signatory's knowledge.
- j) All Applicants that are not Financial Institutions have reviewed and will comply with the additional requirements specified in <u>Section VI</u>.

The Applicant further represents to NYSERDA, as of the date it is approved by NYSERDA to participate in the Program as a Finance Provider:

- a) It must follow all Program rules and terms and conditions set forth herein.
- b) That all Eligible Financing Agreements when made met the requirements set forth in <u>Section</u> <u>VII</u>.
- c) It must permit an audit by NYSERDA of any of its records relating to the Finance Provider's financing portfolio during normal business hours on its premises and must supply such other information concerning the financing portfolio as may be reasonably requested by NYSERDA. Additionally, the Finance Provider must permit an audit of its records relating to how it is representing the Program to the public, including, but not limited to, web and print collateral, marketing scripts, and marketing materials.
- d) It agrees to provide to NYSERDA at any time financing documentation, including Borrower contract and if applicable and available any related documents used for underwriting including utility bills, energy efficiency financing disclosures, energy modeling report, energy load analysis, including the Home Energy Rating Systems reports and certificates of completion.
- e) NYSERDA and New York State have no liability to the Finance Provider under the Program except from funds deposited in the Loss Reserve Account(s) for the Finance Provider.

7) Covenants Agreed to Upon Approval by NYSERDA

The application must include the Applicant's representation, warranty, and covenant contained in this Section, signed by a person authorized to legally bind the Applicant.

Upon approval by NYSERDA to participate in the Program as a Finance Provider the Applicant:

- a) must retain all records relating to each Eligible Financing Agreement for the term of financing plus three years after the financing agreement has ended.
- b) is solely responsible for identifying and making all disclosures and providing periodic reports to its Borrower (s) as required under applicable finance laws.
- c) is solely responsible for updating NYSERDA with any changes to the company's name, contact person, loan officer/staff, type of financial institution, the counties where the Program will be available (subject to NYSERDA's approval), the names of the regulatory agency having jurisdiction over the entity, or the name of the entity's insurance company.
- d) is solely responsible for delivering to NYSERDA, no less than 15 days prior to such expiration date, certificates of insurance evidencing the renewal of such policies, and shall promptly pay all premiums thereon due.
- e) is solely responsible for updating NYSERDA (and that NYSERDA has the right to approve of) any changes to the entity financing program requirements, fees assessed against Borrowers, the ways in which the Program will benefit Borrowers.
- f) must comply with all applicable finance laws, possess and maintain all required state and federal licenses, and remain in good standing with all governmental authorities having jurisdiction over its business.
- g) must maintain quality control and management systems to evaluate and monitor the overall quality of its loan or financing related activities including, where applicable, underwriting reviews, and consumer complaint resolution processes.

- h) must maintain a written disaster recovery plan that covers the restoration of the facilities, backup and recovery of information in electronic processing systems.
- i) must establish and maintain adequate audit and management control systems to guard against dishonest, fraudulent or negligent acts by employees and contractors involved in the Origination process.
- 8) <u>Application Process</u>
 - a) Upon receipt of a completed application, NYSERDA will, within thirty business days, review and determine whether additional information is required, or whether the application is sufficient to permit the Applicant to be a Finance Provider.
 - b) NYSERDA's decision regarding enrollment will be final.
 - c) NYSERDA will notify the Applicant of its decision and provide an award letter if approved as a Finance Provider.
- 9) <u>Changes to Product Terms</u>
 - a) If, after being approved to participate in the Program, a Finance Provider wishes to make changes to products offered that will adversely affect the benefits to Borrowers under the (as described in Section V(3)) the changes must be approved by NYSERDA.
- 10) Finance Provider Withdrawal and Termination
 - a) A Finance Provider may withdraw from the Program, in whole or in part, by giving written notice to NYSERDA, signed by a person authorized to legally bind the Finance Provider in the following circumstances and subject to the following conditions:
 - a. The Finance Provider has transferred or sold all or part of the Finance Provider's Eligible Financing Agreements that are covered by the Agreement (each, a "Covered Agreement") in accordance with <u>Section XIV</u> hereof.
 - b. The Finance Provider releases NYSERDA from all Loss Reserve Account(s) coverage with respect to all existing Covered Agreements and shall not be eligible to submit future financings for coverage under the Program. Finance Provider will continue to report recoveries with respect to losses previously paid under the program and shall repay NYSERDA its proportionate share of any recovery.
 - c. Finance Provider will not issue any further Eligible Financing Agreements under the Program but that the Loss Reserve Account(s) will continue in existence to support all Eligible Financing Agreements that were issued prior to such notice. Finance Provider will continue to fulfill its reporting requirements to NYSERDA for the covered portfolio.
 - b) For any such notice received the remaining balance in the Finance Provider's Loss Reserve Account(s) will be reverted to NYSERDA.
 - c) This Agreement may be terminated by NYSERDA at any time during the term of this Agreement upon ten (10) days prior written notice to the Finance Provider upon the occurrence of any of the following:
 - i. Entry of a cease and desist order, regulatory sanction, or any other action against the Finance Provider by a regulatory agency or court with jurisdiction over the Finance Provider;
 - ii. Failure of the Finance Provider to abide by applicable finance law or the program rules

within this PON;

- iii. Failure of the Finance Provider to service or issue any Eligible Financing Agreements under the Program, as applicable, for a period of one year;
- iv. Failure of the Finance Provider to report to NYSERDA pursuant to <u>Section XII</u> within sixty calendar days; or
- v. Providing false or misleading information regarding the Finance Provider, or an Eligible Financing Agreement, to NYSERDA, or failure to provide NYSERDA with notice of material changes in submitted information regarding the Finance Provider.
- d) In the event of such termination, the Finance Provider must not issue any further Eligible Financing Agreements, but all previously issued Eligible Financing Agreements will continue to be covered by the Loan Loss Reserve Account until the Finance Provider is paid, claims are filed, or the Finance Provider withdraws from the Program pursuant to Section V(11)(a)(i).
- e) A terminated Finance Provider must continue to report on Eligible Financing Agreements pursuant to <u>Section XII.</u>
- f) If a terminated Finance Provider fails to report to NYSERDA pursuant to <u>Section XII</u> for sixty calendar days, the remaining Loan Loss Reserve Balance in the Finance Provider's Loss Reserve Account(s) may be reverted to NYSERDA.

VI. Additional Requirements for Entities that are not Financial Institutions

If an Applicant is not a Financial Institution as described in this Agreement, in addition to the requirements set forth in <u>Section V</u>, to be approved as a Finance Provider, Applicants must submit the following information in a format as specified by NYSERDA. Applicant represents to NYSERDA that all information provided hereunder is true and correct, to the best of Applicant's knowledge, as of the date of the application and as of the date such application is approved.

1) Income statements and estimated balance sheets for each of the last three years of operations. Newly formed non-profit community-based Applicants, with a services agreement with an affiliate, are exempt from this requirement.

2) Net Worth: The Applicant must demonstrate to NYSERDA that it has a net worth of no less than \$1 million and assets that exceed 0.5% of assets under servicing. Newly formed non-profit community-based Applicants are exempt from this requirement.

- 3) Underwriting Qualifications: Applicant must provide the following to NYSERDA:
 - a) Demonstrated experience, in writing, with underwriting financing;
 - b) Demonstrated experience, in writing, with home improvement financing and the coordination of such financing with contractors and businesses;
 - c) Written description of its underwriting process; and
 - d) Demonstrated qualifications, in writing, of the Applicant and key positions and associated job duties with regard to underwriting.
 - e) Newly formed non-profit community-based Applicants are exempt from this requirement.
- 4) Origination Qualifications: Applicant must provide the following to NYSERDA:
 - a) Demonstrated ability, in writing, to originate financing in accordance with all applicable finance laws, including related expertise and experience, trained and

qualified personnel, and suitable systems, processes, and facilities to support the business;

- b) Demonstrated experience, in writing, with equipment financing and the coordination of such financing with contractors and businesses;
- c) Sample transaction documentation.

d) Newly formed non-profit community-based Applicants are exempt from this requirement.

- 5) Servicing Qualifications: If the Applicant will perform the Servicer role under the Program, it must provide the following to NYSERDA:
 - a) Demonstrated capacity, in writing, for, and experience with, servicing the type of product(s) the Applicant will be providing and general customer service; and
 - b) A description of key positions and associated job duties, software, and systems used by the Applicant in performing servicing of Eligible Financing Agreements.
 - c) Newly formed non-profit community-based Applicants are exempt from Section VI(6)(a-b).
- 6) The person signing the application, whose name and title is printed below the signature with the date of the signature, is authorized to legally bind the Applicant.

VII. Eligible Financial Products

1) <u>Disclosure</u>

For all financial products, the Finance Provider must disclose to the Borrower either:

- a) An annual percentage rate (APR) (inclusive of any fees) as well as any advance payments which the Borrower is required to pay; or
- b) The total cost of the Project for the Borrower comprised of monthly payments multiplied by the number of months in the agreement plus any fees [(monthly payments * number of months in the agreement) + fees]. Monthly payments should be inclusive of, but not limited to, equipment and installation repayment, and any charges for financing, services, maintenance, or oversight of equipment.

For the purposes of this Section, Eligible Savings-Based Payment Agreements will satisfy the requirements set forth in the preceding paragraph with the Finance Provider's provision of a good-faith estimate of the total cost of the project, based on industry-accepted methods and assumptions used to estimate energy savings, due to the fact that monthly payments maybe variable under these agreements.

2) <u>Other Provisions</u>

In addition to meeting any requirements for an Eligible Lease, Eligible Loan, Energy Services Agreement, Eligible Savings-Based Payment Agreement, Energy Savings Portfolio Insurance Agreement, or Predevelopment Financing Agreement, the following provisions apply:

- a) Funds to be used for renewable energy, energy efficiency, health and safety and resiliency, with a majority of funds used for renewable energy, decarbonization and efficiency.
- b) Qualifying measures include technology, including electrical and renewable based heating and cooling systems, carbon-free transportation, including electric and hydrogen fuel cars, medium and heavy-duty trucks, and buses that support New York State's decarbonization goals.
- c) Expanded business models, including for energy services that lead to a reduction in Green House Gases, energy efficiency, energy cost savings, clean transportation,

agriculture, or increase or support resiliency, decarbonization and sustainability

- d) The financing of new construction decarbonization projects is allowed.
- e) Interest rates, if applicable, must be fixed for Residential customers
- f) Floating interest rates, if applicable, allowed for commercial customers, subject to interest-rate caps
- g) Applicants may offer loans with dealer-point buydown, provided it results in a lower net present value (NPV) cost to the borrower based on the term of the loan.

Such determination will be made at NYSERDA's sole discretion

- h) Applicants cannot have prepayment penalties on residential offered financing products.
- i) Maximum residential interest rates shall be the ten-year Treasury plus 750 basis points.
- j) Financing products can include secured or unsecured loans as well as those listed above in the Introduction. Financing products are not limited to those listed and NYSERDA encourages Applicants to present innovative financing structures.
- k) Residential financing products to consumers with FICO® scores less than or equal to 580 shall not include debt products.
- 1) Residential products for consumers with FICO® scores less than or equal to 580 shall include a performance guarantee.
- m) Residential financing products shall have a minimum term of five (5) years or greater but shall allow a Borrower the option of a shorter term if Borrower requests.
- n) Applicants can submit new innovative financing products and structures for approval. NYSERDA approval will be contingent on benefit to end users and customers.
- o) Portfolio distribution for Eligible Financing Agreement for:
 - (i) Residential: A minimum of 35% by dollar amount must be to residential

customers with a FICO credit score = < 680 or consumers at or below 80% of AMI, or SMI, whichever is greater or Located in a DAC census tract, as defined under the final rules adopted pursuant to New York State's Climate Leadership and Community Protection Act of 2019 ("CLCPA" or "Climate Act").

- (ii) Multifamily: A minimum of 35% by dollar amounts must be for Projects in Affordable Multifamily Buildings
- p) The maximum amount of loan loss reserve asset coverage for any Eligible Financing Agreement are as follows:
 - (i) Residential: Fifty thousand dollars (\$50,000)
 - (ii) Small Commercial: Five hundred thousand dollars (\$500,000) Multifamily: One million dollars (\$1,000,000)
 - (iii) Not-for-Profit: Five hundred thousand dollars (\$500,000)

VIII. Loan Loss Reserve/Credit Enhancement

- 1) NYSERDA will provide ninety percent (90%) asset coverage for Qualifying Eligible Losses, as defined below, subject to sufficient funds in the Finance Provider's Loan Loss Reserve Balance.
- 2) Loan Loss Reserve Account shall be available for the full term of each financing originated by the Finance Provider during the term of the Eligible Financing Agreement.
- 3) For the Building Sector, the Loss Percentages shall be as follows:
 - a) Residential with applicant FICO® score less than or equal to 660: thirty five percent (35%) of the remaining Principal Amount of each such Eligible Financing Agreement.
 - b) Residential with applicant FICO® greater than 660: ten percent (10%) of the remaining Principal Amount of each such Eligible Financing Agreement.
 - c) Small Commercial: the sum of twenty percent (20%) for the first \$50,000 and five percent

(5%) on the remaining Principal Amount of each such Eligible Financing Agreement.

- d) Multifamily: the sum of twenty percent (20%) on first \$100,000 and five percent (5%) on the remaining Principal Amount of each such Eligible Financing Agreement.
- e) Not-for-Profit: the sum of twenty percent (20%) on first \$100,000 and five percent (5%) on the remaining Principal Amount of each such Eligible Financing Agreement.
- 4) For the Clean Transportation Sector, the Loss Percentages, also referred to as Residual Value Reserves ("RVR") the terms below apply. For Electric School Bus ("ESB") TRAC leases, Medium and Heavy Duty Trucks a RVR will be provided as follows:
 - a) For TRAC leases of up to five years or longer terms, subject to NYSERDA credit review, the ESB Residual value ("RV") for the terminal lease value can range between [20% -50%], subject to NYSERDA credit review requirements.
 - b) For TRAC leases the RVR coverage provided by NYSERDA to cover the RV downside (drop in terminal residual value) may range between [10% 30%], subject to NYSERDA credit review requirements.
 - c) Subject to review, NYSERDA may charge the applicant firm a coverage spread of [2.5%] based on the notional RVR amount provided for RV coverage, subject to NYSERDA credit review requirements.
 - d) Subject to NYSERDA credit, policy and DAC requirements review, the applicant firm will absorb the downside variability of RV for the initial [0% 10%], subject to NYSERDA credit review requirements.
 - e) For avoidance of doubt, NYSERDA RV coverage will only cover downside RV value as per the RVR coverage provided, subject to a deductible and the upper limit of the RVR coverage range.

IX. Loan Loss Reserve Award

1) Additions to the Finance Provider's Loan Loss Reserve Award Amount

NYSERDA shall have no obligation to make additional contributions to the Finance Provider's Loan Loss Reserve Account other than the initial Loan Loss Reserve Award Amount. NYSERDA shall conduct a review of the Finance Provider's issuance of Eligible Financing Agreements annually commencing one year from award and may, in its sole discretion and availability of funds, based on the portfolio growth, and/or performance:

- a) Increase the Loan Loss Reserve Award Amount in an amount equal to the initial Loan Loss Reserve Award Amount;
- b) Increase the Loan Loss Reserve Award Amount in an amount less than the initial Loan Loss Reserve Award Amount;
- c) Increase the Loan Loss Reserve Award Amount in an amount greater than the initial Loan Loss Reserve Award Amount to the extent the Finance Provider has provided market rational for such award; or,
- d) Reduce the Loan Loss Reserve Award Amount if the amount of the Loan Loss Reserve Balance is below fifty percent (50%) of the initial Loan Loss Reserve Award Amount at the one-year mark. Finance Provider can request an increase to the initial Loan Loss Reserve Award Amount when eighty (80%) percent of the initial Loan Loss Reserve Award Amount

X. Loan Loss Reserve

1) Loan Loss Reserve Account

NYSERDA agrees to maintain available funds and establish a Loan Loss Reserve Account for each Target Building Sector on NYSERDA's balance sheet for the benefit of the Finance Provider. The Finance Provider's Loan Loss Reserve Account will be adjusted and administered as provided in this Program Opportunity Notice and shall be solely for the benefit of Finance Provider, or any assignee as may be requested and approved in writing by NYSERDA.

2) Loan Loss Reserve Balance

The Finance Provider shall report in the Monthly Report the amount of the Loan Loss Reserve Balance which shall be calculated based on the defined percentage, subject to the Target Building Sector allocation of the Loan Loss Reserve amount, of the original principal amount of the Eligible Financing Agreements originated less any reductions as set forth below. NYSERDA shall review the reported Loan Loss Reserve Balance and within fifteen

(15) days after receiving the Monthly Report notify the Finance Provider of any comments or required updates.

3) <u>Reductions to Finance Provider's Loan Loss Reserve Balance</u>

a) Losses paid to the Finance Provider

The Loan Loss Reserve Balance shall be reduced by any and all amounts paid by NYSERDA to the Finance Provider for Qualifying Eligible Losses pursuant to <u>Section XII.</u>

b) Repayment

Whenever an Eligible Financing Agreement is repaid in full at maturity or upon early repayment in full, the Finance Provider shall report such repayment in the Monthly Report, with a result in reduction of the Loan Loss Reserve Balance, as described above.

XI. Administration of the Loan Loss Reserve

1) Administration

NYSERDA shall administer the Loan Loss Reserve Account in accordance with the terms of this Program Opportunity Notice. NYSERDA shall account for the Loan Loss Reserve Balance on its balance sheet and on behalf of the Finance Provider, and any successors or assignees as may be requested and approved in writing and shall maintain appropriate records. The Loan Loss Reserve Balance shall be used solely for the purposes provided in this Program Opportunity Notice. The Finance Provider shall report to NYSERDA as part of its Monthly Report the current Loan Loss Reserve Balance.

2) <u>Payment upon Suspension of Operations</u>

If NYSERDA suspends all business operations for a period of 180 days or more, then if NYSERDA so elects or if the Finance Provider so requests, NYSERDA will make a "Final Payment" in cash to the Finance Provider. That Final Payment will constitute a full and final satisfaction of all further obligations of NYSERDA to the Finance Provider under this Program Opportunity Notice. The "Final Payment" shall be equal to the Loan Loss Reserve Balance after all adjustments required by this Program Opportunity Notice have been made. Following the Final Payment, the Finance Provider shall continue to track the Eligible Financing Agreements and the use of the Final Payment with respect to such Eligible Financing Agreements. When the Finance Provider's last Eligible Financing Agreement has either been repaid or the Finance Provider has recovered its Qualifying Eligible Losses, then the Finance Provider shall refund to NYSERDA (or its successors or assigns) any remaining amount of the Final Payment that was not used to pay Qualifying Eligible Losses.

XII. Reporting Requirements

1) Monthly Report

Within ten business days after the end of each month, the Finance Provider shall provide to NYSERDA an itemized report as specified in Attachment D (the "Monthly Report"). The Monthly Report shall include:

a) New Eligible Financing Agreements

An itemized report of new Eligible Financing Agreements issued during that month, including the origination date, the name of the Borrower(s), amount of financing, interest rate, amount of monthly payments, term and if the Project is a Qualified Energy Efficiency Improvement or Renewable Energy System.

b) <u>Confirmation of Eligibility</u>

A certification by Finance Provider that to the Finance Provider's knowledge that the new financing agreements are all Eligible Financing Agreements under the criteria included in <u>Section VII.</u>

c) Portfolio Status

A cumulative summary report for all outstanding Eligible Financing Agreements, including original balance, current balance, payments received and information about any delinquent payments.

d) Sold, Transferred or Assigned

A cumulative summary report on all Eligible Financing Agreements that were sold, transferred, or assigned to a third party, the date of such sale, transfer, or assignment, the name of the purchaser, transferee, or assignee and whether the transaction was in whole or in part.

2) <u>Review</u>

NYSERDA shall have the right to review documentation for any Eligible Financing Agreement included in a Monthly Report.

3) <u>Confidentiality</u>

NYSERDA will use information provided in each Monthly Report and other information provided by Finance Provider for program management and evaluation purposes only, and will require all staff, affiliates, agents, and designees to treat the information as confidential unless otherwise required by law. For all other uses, NYSERDA will only release information in an anonymous and aggregated form – that is, by removing all personally identifying information.

XIII. Recovery from the Loan Loss Reserve Balance

1) Loss Recovery

Finance Provider shall be entitled to payment from the Finance Provider's Loan Loss Reserve Balance for losses. The Finance Provider may claim from the Finance Provider's Loan Loss Reserve Balance as unrecovered losses ninety percent (90%) of the Qualifying Eligible Loss. As a result, the Finance Provider shall retain responsibility for ten percent (10%) of each Qualifying Eligible Loss.

2) <u>Claim for Recovery from the Finance Provider's Loan Loss Reserve Balance</u>

To claim a Qualifying Eligible Loss and receive reimbursement from the Loan Loss Reserve Balance, the Finance Provider shall provide to NYSERDA (a) a written schedule itemizing each Qualifying Eligible Loss claimed and certifying that it is for an Eligible Financing Agreement that is at least 120 day past due, and (b) a certification that the Finance Provider has exercised commercial reasonable efforts to obtain recovery against the Borrower in the form noted in Attachment C.

3) Loss Claim

Whenever Finance Provider makes a claim consistent with the terms of this Program Opportunity Notice for a Qualifying Eligible Loss from the Finance Provider's Loan Loss Reserve Balance as provided above, the Finance Provider shall be entitled to payment of the Qualifying Eligible Loss up to but not in excess of the amount of the Finance Provider's Loan Loss Reserve Balance at the time that such claim for an Qualifying Eligible Loss is presented to NYSERDA.

4) <u>Timing of Payment</u>

If the Finance Provider makes a claim consistent with the terms of this Program Opportunity Notice for a Qualifying Eligible Loss from the Finance Provider's Loan Loss Reserve Balance, NYSERDA shall make payment to the Finance Provider to the extent provided above, no later than thirty (30) days following the end of the month in which the claim is made.

5) Payments Limited to Loan Loss Reserve Balance

The aggregate liability of NYSERDA to the Finance Provider shall not under any circumstances exceed the Finance Provider's Loan Loss Reserve Balance. The Finance Provider does not have any additional recourse against NYSERDA for Qualifying Eligible Losses in excess of the Finance Provider's Loan Loss Reserve Balance at the time. The Finance Provider acknowledges and agrees that its losses on Eligible Financing Agreements may exceed the funds available in the Finance Provider's Loan Loss Reserve Balance. This Program Opportunity Notice is not a guarantee of the full amount of Eligible Financing Agreements. Except as explicitly provided in this Program Opportunity Notice, NYSERDA is under no obligation to further contribute to or supplement the Finance Provider's Loan Loss Reserve Balance.

6) <u>Subsequent Collection Activities</u>

The Finance Provider agrees to use its commercially reasonable efforts to collect any delinquent Eligible Financing Agreement, even after it has collected from the Finance Provider's Loan Loss Reserve Balance with respect to such Eligible Financing Agreement. For any recovery on an Eligible Financing Agreement net of expenses, the Finance Provider shall retain 10% of such net recovery and 90% of such net recovery shall be paid to NYSERDA.

XIV. Sale and Transfer of Eligible Financings

1) A Finance Provider may sell, transfer, or assign an Eligible Financing Agreement or the associated repayments of an Eligible Financing Agreement, in whole or in part, or a portfolio of Eligible Financing Agreements, in whole or in part, provided that it shall remain responsible for its obligations to NYSERDA hereunder, including applicable reporting requirements with respect to Covered Agreements. Any such sale, transfer or assignment must be reported to NYSERDA in accordance with Section XII(1)(d) and requires NYSERDA written approval. The Finance Provider must notify the buyer, transferee or assignee that the Covered Agreements are partially protected by, and are subject to the terms and conditions of, a Loan Loss Reserve from NYSERDA under the Program.

XV. Awards

Applicants that apply and meet the qualification criteria set forth in this Program Opportunity Notice shall be notified by NYSERDA of the acceptance of their application and participation in the program.

XVI. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your application. Review should include whether it is critical for evaluating the application, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information

NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the Applicant wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth NYCRR in 21 Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement agreements.

Information on the availability of New York subcontractors and suppliers is available from: Empire

State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from: Empire

State Development Division for Small Business 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at <u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Applicants are required to answer questions during application submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the Applicant has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5- a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf .

Contract Award - NYSERDA anticipates making one or multiple award(s) under this solicitation. NYSERDA

anticipates a contract duration which will extend through the awardee's term of its Financing Portfolio. If terminated, any reserve funding on financings originated by awardee through the effective date of termination will remain in effect until such financings are paid in full or reported as unrecoverable losses. NYSERDA may request additional data or material to support applications. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA expects to notify Applicants in approximately four (4) weeks from the application submission whether your firm will receive an award.

Accessibility Requirements -. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download NYSERDA's Accessibility Requirements [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing an application, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all applications received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject applications. NYSERDA reserves the right to disqualify applicants based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The applicant shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When an applicant is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the awardee may be subject to penalties for violation of any law which may apply in the particular circumstances. Applicants must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the applicant or former officers and employees of NYSERDA, in connection with applicant's rendering services. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics

Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government, and, of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Attachments

Attachment A - Application <u>https://nyserda.seamlessdocs.com/f/LoanLossReserve</u>
Attachment B - Program Terms and Conditions
Attachment C - Claim Form
Attachment D - Monthly Report
Attachment E - Loan Loss Reserve Illustrative Guidelines for Eligible Technologies



Electric Power Transmission and Distribution (EPTD) Future Grid Challenges Program Opportunity Notice (PON) 4393 Round 5 \$8 Million Available

All, some, or none, of the available funds may be awarded NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Round 5 Proposals Due: October 17, 2024 by 3:00 PM EST

The New York State Energy Research and Development Authority (NYSERDA) will issue a series of challenges through 2024 that have been defined in collaboration with the Joint Utilities of New York and NYSERDA internal teams. Each round presents an opportunity to improve the performance and validate value propositions for the electric power delivery system as it evolves with increasing renewable penetration. The projects also help establish a pathway for products and services to gain market entry by addressing existing technical and economic barriers. This PON will focus on product development and demonstration projects defined by National Grid and Con Edison that improve the resiliency, reliability and overall performance of the power grid in support of achieving New York States goals from the Climate Act.

Each round of this solicitation may have one or more challenges with available funding caps set per challenge. Program updates can be found on NYSERDA's Smart Grid website:

https://www.nyserda.ny.gov/All-Programs/Programs/Smart-Grid-Program

Submissions must demonstrate significant improvements over the current state in the challenge areas. The primary objective of the program is to accelerate the stakeholder's operational goals that promote a high performing smart grid with a diverse supply of clean energy generation resources, enhanced overall electric grid performance, and enable customers to reduce their energy costs, energy consumption, and environmental impacts. Additional objectives include the development of smart grid technologies and their commercialization and deployment in New York State.

| Round | Future Grid Challenge | Proposal Due Date ¹ | |
|---|-----------------------|--------------------------------|--|
| 5 | Con Edison | October 17, 2024 | |
| | National Grid | | |
| 1 - Dates are subject change. Proposers should check NYSERDA's website for the latest updates | | | |

Proposal Submission – Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be



created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Christopher Cheng (Designated Contact), (518) 862-1090 ext. 3436 or Mike Razanousky (Designated Contact), (518) 862-1090 ext. 3245 or by e-mail smartgrid@nyserda.ny.gov. If you have contractual questions concerning Nancy Marucci, (518) 862-1090 3335 this solicitation, contact ext or by email nancysolicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offered, and (2) may result in the proposer not being awarded a contract.

Proposal teams are NOT permitted to contact National Grid or Con Edison regarding this solicitation. All solicitation questions are required to be directed to the Designated Contacts.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

I. INTRODUCTION

The future transmission and distribution system will be dramatically different from that which is in place today. Systematic improvements to grid investments and operations are possible at all levels of the grid and are an essential element of the transformation of the grid and enable market development envisioned by the Climate Leadership and Community Protection Act. In 2016, the Joint Utilities of New York filed their first Distributed System Implementation Plan (DSIP) that describes current capabilities and future goals. Each utility has since filed DSIP updates that include their unique system challenges. This solicitation seeks to make investments that accelerate the realization of an advanced, digitally enhanced and dynamically managed high-performing electric grid for New York State. This solicitation will enable innovative solutions that directly address the areas of technology development that are required for the reliable performance of the power grid.

Projects that promote high performing smart grid technologies, components and/or systems within the New York regulated electric service territories (Consolidated Edison, Orange and Rockland, New York State Electric and Gas (Avangrid), Rochester Gas and Electric (Avangrid), Central Hudson Gas and Electric, and National Grid) and meet the Program Requirements are eligible for funding under this solicitation. The



program strives to coordinate its activities with the Climate Leadership and Community Protection Act. All projects must demonstrate broad public benefits to New York State.

Proposals will be evaluated in two distinct project categories listed below in Section III and scored on the evaluation criteria listed in Section VI of this solicitation. All the submissions will be reviewed by a scoring committee comprised of both internal NYSERDA staff and outside experts. All Proposals will be evaluated according to the quality and level of detail provided within page limits. Proposals must include substantive documentation addressing all scoring criteria items. NYSERDA, at its sole discretion, may ask for an inperson presentation of a Proposal before making a funding decision.

II. CHALLENGE AREAS

This program had multiple rounds. Each round had or has a challenge area or areas from one or more utility, other stakeholder segment, and/or open to specific technologies of interest. Proposers should check each round for the specific challenge area or areas. NYSERDA reserves the right to add, delete, or modify any of the challenges over the course of the solicitation. Proposals in Round 5 should address one of the following utility challenges.

Round 5

- 1. Con Edison Dynamic Control of DC-Tied Interconnections for Enhanced Resiliency and Hosting Capacity
 - a. See Attachments F1, F2 and F3 for further details and responses required for a proposal.
- 2. National Grid Grid Interactive Efficient Building Demonstration
 - a. See Attachments G1 and G2 for further details and responses required for a proposal.

Questions regarding this round should be directed to the Designated Contacts, Christopher Cheng, 518-862-1090 ext. 3436, Mike Razanousky, 518-862-1090 ext. 3245, or email <u>smartgrid@nyserda.ny.gov</u>

III. PROJECT CATEGORIES

This solicitation includes two project categories. **Proposers must indicate under which category they are proposing.** Proposers should give careful consideration under which category to propose, as Proposal requirements differ, so inappropriate choices could negatively affect project selection results. Proposers are encouraged to contact NYSERDA (see cover page for instructions) with technical questions to promote complete understanding of the project categories as described below. One or all project categories may be utilized in a single proposal.

Cost Sharing - The proposal should show non-NYSERDA funding that meets the minimum requirement of the total project cost. Cost sharing can be from the proposer, other team members, and other government or private sources. Contributions of direct labor (for which the laborer is paid as an employee) and purchased materials may be considered "cash" contributions. Unpaid labor, indirect labor, or other general overhead may be considered "in-kind" contributions. NYSERDA will not pay for efforts which have already been undertaken. The proposer or proposing team cannot claim as cost-share any expenses that have already been incurred.

| Category | Maximum NYSERDA Funding Per Category | Total Project Cost Share (Minimum Required) |
|---------------------------------|---|--|
| Category A: Product Development | \$ 3,000,000 | 25% |



Category B: Demonstration

\$ 3,000,000

25%

Category A: Product Development

Includes any work focused on bringing a new or improved product or service to market, including technical feasibility, business case feasibility, market analysis, proof of concept, product design, engineering, scale up, and field testing. Field testing is the stage in which a technology, not yet commercially available with a warranty, is operated in real world conditions with results used for product iteration, market validation, or customer engagement. Projects under this category include the development and commercialization of technologies and products for improving the resiliency, reliability, quality and efficiency of the electrical power delivery system. Note that bench-scale testing and field verification or testing may be included in Category A projects. Product Development projects may lead to a project proposal under Category B: Demonstration Projects to prove out the potential product or technology at a New York State site. Note: Product Development projects are subject to NYSERDA's recoupment terms described in Section VIII.

Category B: Demonstration

 A project intended to increase sales or usage of a commercialized product already in the marketplace, with results used to generate objective performance information for customers or policymakers. At this stage, the product is available for commercial sale and warranted. While incremental improvements may be incorporated based on the demonstration results, the final product design is essentially complete. Projects in this category **should not** include technology or product development tasks. If technology or product development tasks are necessary, consider proposing in Category A. Projects in Category B should demonstrate innovative new or underutilized products or technologies in pioneering applications. Proposers must clearly identify whether the demonstration project will support either transmission or local distribution operations.

NYSERDA reserves the right to negotiate the project category, scope of work, budget and funding levels on all awarded projects. Funding requests exceeding \$250,000 from NYSERDA shall be funded in phases separated by Go/No-Go decision points that will be evaluated by NYSERDA staff and the host utility.

Projects using multiple categories must also incorporate phases with Go/No-Go decision points. For example, a proposer may request consideration of a project that involves a Phase I, Category A Product Development, for developing a new technology, then a Go/No-Go Decision into Phase II Category B, Demonstration, to validate outcomes.

- a. Projects with multiple categories shall briefly describe how it will complete the initial phase(s) and the following phase(s) along with significant milestones and provide an estimate of the total cost and schedule for each phase.
- b. Any contract awarded to fund projects with multiple categories does not in any way obligate NYSERDA to fund any more than the first phase. NYSERDA reserves the right to negotiate project Categories if it determines the project's efforts are a better fit for a different project Category.
 - i. NYSERDA anticipates issuing a contract with a maximum, "not-to-exceed" amount with subsequent phases only being awarded on a contingent basis as described below.
 - ii. NYSERDA reserves the right to not move forward with subsequent phases dependent on project success and availability of funding. Later phases may be funded if, in NYSERDA's



sole discretion, milestones from the previous phase have been satisfied, there is still significant potential market impact, and sufficient program funds remain.

- iii. NYSERDA expects it may, based on anticipated project attrition, award more contingent funding than is available for this program.
- iv. At the end of each phase, project outcomes will be evaluated to determine if the project will continue to be funded.
- c. Projects utilizing multiple categories are allowed to combine the maximum NYSERDA funding for each of the respective categories.

Winning proposers will be expected to conduct review meetings for all Go/No-Go Decisions and completion of phases.

NYSERDA encourages teaming arrangements that complement core competencies to increase probability of success and commercialization of technologies that yield New York State benefits. Teams may include commercial firms, manufacturers, large original equipment manufacturers (OEM), industry associations, research organizations, universities, government agencies, corporate strategic partners, strategic investors, end-users, and other stakeholders. Include letters of commitment from each identified team member in the appendix to the proposal. To the extent possible, the team member responsible for commercializing the technology should be the proposer.

If teaming arrangements cannot be accommodated to fulfill the entire scope of a challenge, NYSERDA will accept proposals that address the area of expertise of the proposer.

IV. PROGRAM REQUIREMENTS

Projects proposed for funding must:

- 1. Address an innovative technology that improves resiliency, reliability, performance, efficiency and provide new services for the electric power grid while meeting or exceeding the requirement for the challenge area.
- Provide direct and quantifiable energy, environmental, and/or economic benefits to New York State such as emissions reductions (such as greenhouse gases and criteria air pollutants), job creation, product manufacturing and sales, increased resiliency and reliability, higher efficiency, and reduced electric costs.
- 3. Include a project budget using the Attachment D, Budget Form, showing total project cost and proposer cost share. Include a cost-sharing breakdown by project task in the Statement of Work (Sample Statement of Work included as Attachment B).
- 4. Satisfy recoupment obligations to NYSERDA for any new technology or product development effort requesting cumulative NYSERDA funding over \$100,000 upon product commercialization (see terms and conditions in Attachment E, Sample Agreement).
- 5. Demonstrate that the proposer and/or team of proposers are qualified to carry out the submitted project proposal.
- 6. Provide a strong rationale as to how the project will overcome barriers impeding the implementation or adoption of any new or under-utilized technology.
- 7. For projects that develop technologies or products, emphasize development and/or applications of marketable products for near-term commercialization, rather than basic research, and provide



an assessment of the addressable market, and discuss an appropriate commercialization path and potential for manufacturing in New York State. Note that even in early-stage projects, initial activities focusing on commercialization (or technology deployment) paths and challenges are essential to assessing benefits, risks, and future resource requirements.

- For demonstration projects, clearly identify how this project will increase sales or usage of a commercialized product already in the marketplace, generate objective performance information for customers or policymakers, and lead to increased use of the product in New York State.
 Demonstration projects must be installed within New York State. See additional requirements for Demonstration Projects below.
- 9. Provide a letter of commitment from all funding sources and partners.
- 10. Demonstrate that the project and funding request addresses the challenge with technology advancements that are not being addressed adequately by current industry practices and/or federal and/or other state research priorities and funding. Include a cost and New York statewide public benefit analysis to justify allocation of funds.
- 11. Conduct technology transfer meetings with the stakeholders in the state including the Joint Utilities of New York and the Department of Public Service Staff, industry and other utilities without disclosing utility-specific trade-secrets and/or intellectual property.

Other Considerations

- A proposal may be considered non-responsive if it fails to comply with the requirements of this solicitation.
- Prior to an award being made, potential contractors may be required to demonstrate access to financial resources sufficient to perform the proposed work, technical experience and adequate facilities (or the ability to access them), a good performance record, and the ability to qualify for an award under applicable laws and regulations.
- External funding partnerships are encouraged to leverage limited New York State resources. Proposers are encouraged to develop projects that leverage funding with external resources partners such as other research and development organizations.
- Proposers may be required to make an in-person presentation, at any time during the open solicitation period, to NYSERDA and/or host utility prior to a final decision being made.

ADDITIONAL PROGRAM REQUIREMENTS FOR CATEGORY B DEMONSTRATION PROJECTS ONLY

Projects selected for funding must:

- 1. Be installed within an appropriate timeframe that aligns with the challenge's schedule, but no longer than 24 months after contract execution unless a longer period is approved by the NYSERDA Project Manager.
- 2. Address safety issues, including public safety, that are applicable to the demonstration project.
- 3. Comply with all applicable building, fire, electrical, and interconnection codes, standards, and requirements.
- 4. Provide equipment sensors, instrumentation, and a complete data acquisition system for remote monitoring and reporting as specified below.
- 5. Demonstrate the technology viability and monitor the performance, characteristics, and benefits for a period adequate to meet project goals. If the period is under 18 months, the proposer must discuss why the proposed time is adequate. Unless the proposer demonstrates a compelling reason otherwise, at least 365 operating days of data will be required after commissioning.



6. Present an economic analysis of the proposed technology demonstration including an estimated benefit/cost analysis (BCA), and a plan to measure the actual BCA during the demonstration based on the host utility's BCA handbook. The proposer must be able to translate the results to other utilities' BCA handbooks. Commercially available proof of technology and its warranty is required.

Data Acquisition Requirements

NYSERDA intends to provide system level operation and performance information, including economic performance information, to all interested stakeholders (ex. New York electric utilities) and the general public on each of the demonstration projects funded under this solicitation. In order to meet this objective, each demonstration project must provide sufficient instrumentation and data transmittal, and analytical capabilities to allow the collection and analysis of technical and economic performance data.

The demonstration project proposal should include system operating data to be used for evaluation and generation of reports on the overall performance of the technology being demonstrated. Data acquisition sampling rates must be adequate to characterize the benefits and the value proposition of the proposed application. For example, sampling rates for applications designed to enhance power quality or system stability would be much higher than sampling rates for peak shaving or arbitrage applications. In the event that the demonstration system performs multiple activities, the system must provide for the collection of data for all activities. All raw and summary data collected at the project sites must be archived and protected from loss on permanent media.

Benefits Data Tracking and Reporting

Data sufficient to demonstrate the energy, environmental, and/or economic benefits defined in the proposal must be measured, collected, analyzed, and recorded. For applications that claim multiple benefits, the proposed data and analysis methods must adequately support the claimed benefit for each of the benefits specified in the proposal.

Reporting Requirements

The proposal must identify the project team member who will be responsible for the preparation and delivery of periodic written project reports. System operational summary information must be generated regularly and be included in progress reports. At a minimum, the system operational summary information must include the following:

- Raw data.
- System performance summary.
- Summary of system reliability and failure rates.
- A written summary of the economic benefit derived for the time period.
- A written summary of all operations and maintenance activities for the time period.
- System dispatch information and use patterns associated with the project, as appropriate.
- Energy consumption breakdown of parasitic loads introduced by the demonstration system, as appropriate.
- System performance under typical utility fault conditions, e.g., lightning strikes, primary phase to ground faults, voltage sags/spikes, electric outages, etc., as appropriate.
- System performance under user fault conditions, e.g., fault in customer plant, as appropriate.

Reports must be generated that consolidate all the information from the reports and summarize demonstration system performance for the preceding year.



Historical Performance Data Reporting

Where appropriate to document project benefits, historical utility system operational data prior to the installation of the demonstration system is required in order to provide credible baseline data on electrical system performance before and after the installation of the demonstration system. Information concerning load profiles, peaks, overloads, faults, power quality events, and any other information required to fully characterize the operation of the electrical utility at the demonstration site prior to installation of the demonstration system must be collected by the proposer for a reasonable period of time. Comparison information must be made part of the progress reports.

V. PROPOSAL REQUIREMENTS

Prior to Submission

Prior to submitting a Proposal to this solicitation, any proposers may communicate with NYSERDA's Designated Contact to discuss a concept and its potential responsiveness to this solicitation. Communication with NYSERDA staff prior to submission is entirely optional and is not required prior to submission.

Submissions and Review

Proposals determined to be compliant with application procedures and responsive to the solicitation will be subject to review by a scoring committee comprising NYSERDA, the host utility (for utility challenges) and external technical experts in accordance with Section VI, Proposal Scoring Criteria. Only the most technically meritorious Proposals will be awarded an invitation from NYSERDA to enter into a contract. Proposals not meriting an award for contracting may be debriefed.

To submit a Proposal, complete the Proposal Narrative form-fillable document as part of the PON (Attachment A). The Funding Category must be clearly indicated. The Proposal Narrative contains the following sections:

- Executive Summary
- Problem Statement and Proposed Solution
- State of Research and Technology Targets
 - Attachment C: Technology Readiness Level/Commercial Readiness Level Calculator
- Commercialization Potential of Proposed Product
- Demonstration Project Information (Category B)
- Statement of Work (Attachment B) and Schedule
- Project Benefits
- Budget Form (Attachment D)
- Proposer Qualifications
- Letters of Support
- Utility Challenge Questionnaire

Proposers must carefully review the Proposal Narrative to ensure that all required sections are completed. Failure to do so may result in the proposal being rejected as non-responsive.



Note: The proposer's goal should be to concisely present the information needed to fully address the scoring criteria (see Section VI). Proposals that grossly exceed the word limits or fail to follow the format guidelines may be rejected as non-responsive. Proposals deemed non-responsive will not be eligible for awards. If you believe proprietary information must be submitted to provide an adequate proposal, you must comply with the Section VIII instructions for submitting proprietary material. Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective proposal may reduce, rather than increase, a proposal's standing per the scoring criteria. Each page of the proposal should state the name of the proposer, the PON number (PON 4393), and the page number.

VI. PROPOSAL SCORING CRITERIA

Proposals will be reviewed by a Scoring Committee and will be scored and ranked according to the following criteria. After the submissions are reviewed, NYSERDA will issue a letter to each proposer indicating its Proposal evaluation results. Proposers receiving favorable evaluations will be invited to enter into contract negotiations with NYSERDA. After initial review of the Proposal, the Proposer, at NYSERDA's sole discretion, may be asked to address specific questions or provide additional information, either in writing or through an interview, as part of the Proposal scoring process. The Proposer will be required to submit a detailed Statement of Work, Budget, and Schedule, and may also be asked to address specific recommendations of the Scoring Committee before contract award.

PROPOSAL SCORING CRITERIA:

Proposed Solution –

- Does the proposed project specifically address the problem or opportunity identified in the challenge and does it show potential to make significant progress towards the goals?
- Is the proposed work technically feasible, innovative, and superior to alternatives?
- Is the solution likely to be effective in advancing the technology to market?
- How appropriate are the cost, technical, performance and commercialization goals for the proposed technology or product?
- Does the proposer exhibit an understanding of the state-of-the-art, competing products and alternative designs?
- Does the proposed solution have a high potential for commercialization, addressing demonstrated customer needs and significant markets?
- Is an appropriate performance monitoring and data analysis effort included in the proposal?
- How much of a commitment has been made for the field demonstration, if applicable?
- Is this the first application of the proposer's solution or is it expanding upon previous experience?

Proposer / Team Qualifications -

- Has the proposer provided evidence of being qualified to perform the proposed work based on the qualifications of the organization(s) and the involved individual(s)?
- To what degree does the proposer and team have the necessary technical and business background and experience?
- Has the proposer's team previously commercialized any products?
- How firm are the commitments and support from essential participants: hardware/software vendors, end users/customers, developers etc.?
- Has the proposer provided evidence of good past performance on other relevant projects and quantified benefits to end-users?



• Are the team member's roles and responsibilities defined and reasonable?

Statement of Work and Schedule -

- Are the proposed tasks reasonable and complete in details to fully understand the execution plan and how they will achieve the goals of the challenge?
- Does the proposer demonstrate a clear understanding of the steps required to overcome the barriers the challenge addresses?
- Does the Statement of Work address the all the deliverables identified in the challenge?
- Does the Statement of Work include a benefit cost analysis (BCA) of the technology based on the sponsor utility(ies)'s approved handbook?
- Is the Statement of Work well organized, complete, and appropriate for the technical performance identified?
- How realistic is the schedule for achieving the goals of the proposed project?
- Are Go/No-Go decision points incorporated at between logical task/phase completion and funding requests.

The following criteria apply to Category B projects only:

- Are the data acquisition, monitoring, and reporting plans reasonable and do they meet the requirements in Section IV, ADDITIONAL PROGRAM REQUIREMENTS FOR CATEGORY B DEMONSTRATION PROJECTS ONLY?
- Is the benefits tracking plan reasonable and does it meet the requirements in Section V, ADDITIONAL PROGRAM REQUIREMENTS FOR CATEGORY B DEMONSTRATION PROJECTS ONLY?
- If monitoring baseline utility system operation is necessary to document system benefits, does the Statement of Work include a provision to adequately gather baseline utility operational data and economics?

New York State Impact and Project Benefits -

- To what extent does the project support Climate Leadership and Community Protection Act and grid modernization in general for New York State?
- Will there be economic benefits in New York State in the form of subsequent manufacturing or technical service activity, intellectual property creation, revenue-generation, or job creation?
- How well are the potential benefits to New York State quantified?
- How likely is it that the projected benefits will be realized?
- Will the benefits be realized by disadvantaged communities in New York State?
- How significant are the potential reductions in GHG emissions or energy use resulting from the project?
- Are the technical risks identified, appropriately addressed, and balanced by project benefits?
- Does the proposal address an innovative technology that improves performance, quality or reliability / resiliency of the electric power system?

Project Cost and Value –

- Is the overall project cost justified and reasonable based on the level of effort proposed and the expected outcome and benefits?
- How significant is the potential market opportunity relative to the project cost?
- How appropriate are the proposer's co-funding contributions (sources and amounts) with respect to the degree of risk, potential to benefit from the work, and financial status of the organization?



- How firm are the commitments and support from essential participants, co-funders, and related businesses and other organizations?
- Are the overhead rates reasonable and supported with appropriate documentation?
- Are equipment, facility, material, and travel costs based on reasonable estimates?
- Are the labor rates reflective of the industry?

Other Program Policy Factors – In addition to considering how project Proposals satisfy the Scoring Criteria listed above, NYSERDA reserves the right to make funding decisions on the basis of other Program Policy Factors, including but not limited to:

New York State Energy Mission Alignment

- The degree to which the proposed project will advance the goals of the State Energy Plan / Clean Energy Fund / REV.
 - The State Energy Plan / Clean Energy Fund / REV goals include improving resilience and reducing greenhouse gas emissions. <u>https://rev.ny.gov/</u>
 - Project continues to contribute to one or more of NYSERDA's key statutory goals. <u>https://www.nyserda.ny.gov/About</u>

Program Portfolio Value and Optimization

- The degree to which NYSERDA ongoing funding, (incl. cost shares), will make a difference in the technology impact, acceleration of transformational advances and project success.
- The degree of overlap with other state and federal programs.
- The degree to which there are technical, market, organizational and/or environmental risks associated with the projects that outweigh the potential benefits.
- The past performance of the proposer on other technical and business endeavors, including NYSERDA and DOE, ARPA-E, NSF, (if the performance history is available).
- The degree of NYSERDA portfolio balance/optimization. The project(s) balance(s) and enhances the NYSERDA portfolio in one or more of the following areas:
 - Technological diversity
 - Organizational diversity
 - Geographic diversity
 - Technical or commercialization risk
 - Stage of technology development
 - Complimentary efforts to balance risk.

Project Diversity, Leverage and Collaboration

- The consideration of the impact on, and benefits to, a diversity of communities/locations, including low-income and rural communities, partnerships with minority serving and/or owned businesses.
- The degree of ongoing leverage; attracting other funding sources: building on the NYS capabilities: linking technologies and/or companies.
- The degree to which the applicant has enabled the resources (human, financial and physical) to be able to complete the project.
- The degree to which the project enables collaboration with nongovernmental and industry entities for demonstration of technologies and research applications to successfully facilitate



technology transfer, leading to robust technology development and subsequent scaling and market adoption.

• The degree to which a proposer could attract investor funding as the project progresses, including seed, Series A, high net worth individuals and beyond.

VII. RECOUPMENT AND METRICS

Recoupment - For any new projects exceeding \$100,000 in NYSERDA funding that involve product development, including business development, NYSERDA will require a royalty based on sales and/or licensing of the new product developed (Please see Attachment E, Sample Agreement for specific recoupment obligations). Recoupment is not required for demonstration projects. Please see the definitions below to determine if your project will be subject to recoupment. Please note that NYSERDA will make final determinations as to whether proposals fit within the demonstration or product development categories.

- <u>Product Development:</u> Includes any work focused on bringing a new or improved product or service to market, including technical feasibility, business case feasibility, market analysis, proof of concept, product design, engineering, scale up, and field testing. Field testing is the stage in which a technology, not yet commercially available with a warranty, is operated in real world conditions with results used for product iteration, market validation, or customer engagement. Projects under this category include the development and commercialization of technologies and products for improving the resiliency, reliability, quality and efficiency of the electrical power delivery system. Note that bench-scale testing and field verification or testing may be included in Category B: Demonstration Projects to prove out the potential product or technology at a New York State site.
- <u>Demonstration</u>: a project intended to increase sales or usage of a commercialized product already in the marketplace, with results used to generate objective performance information for customers or policymakers. At this stage, the product is available for commercial sale and warranted. While incremental improvements may be incorporated based on the demonstration results, the final product design is essentially complete. Note: pilot deployments or other field demonstrations that will inform additional product development will be considered as a Product Development project and therefore subject to recoupment.

Projects where NYSERDA's share of funding is \$75,000 or less will generally not require recoupment. Please note: NYSERDA may decline to contract with awardees that are delinquent with respect to recoupment payments or sales reporting for any previous NYSERDA agreement.

Annual Metrics Reports – If awarded, the proposer will be required to submit to NYSERDA's Project Manager on an annual basis, a prepared analysis and summary of metrics addressing the anticipated energy, environmental and economic benefits that are realized by the project. All estimates shall reference credible sources and estimating procedures, and all assumptions shall be documented. Reporting shall commence the first calendar year after the contract is executed. Reports shall be submitted by January 31st for the previous calendar years' activities (i.e., reporting period). NYSERDA



may decline to contract with awardees that are delinquent with respect to metrics reporting for any previous or active NYSERDA agreement.

VIII. GENERAL CONDITIONS

Confidential and Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).



Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publi

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of up to three (3) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement (Attachment E) to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) weeks from the proposal due date whether your proposal has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Recoupment - For any new product research and/or development, NYSERDA will generally require a royalty based on sales of the new product developed. NYSERDA's standard royalty terms are 1% of sales/ten percent (10%) of all license revenue accruing to the Contractor for products produced (for a period of fifteen years or until the Contractor pays NYSERDA an amount equal to the amount of funds paid by NYSERDA to the Contractor, whichever comes first).

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject



proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State



and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.



Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. ATTACHMENTS

- Attachment A Proposal Narrative Format
- Attachment B Statement of Work Template
- Attachment C TRL-CRL Calculator Workbook
- Attachment D Budget Form & Instructions
- Attachment E Sample Agreement
- Attachment F1 Con Ed Challenge
- Attachment F2 Con Ed Challenge Questionnaire
- Attachment F3 Con Ed Challenge Controller Requirements
- Attachment G1 National Grid Challenge
- Attachment G2 National Grid Challenge Questionnaire



New York State Energy Research and Development Authority (NYSERDA) Empire Building Challenge (Phase II: Low Carbon Retrofits Implementation) Program Opportunity Notice (PON) 4809 Up to \$24,800,000 available NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

PROPOSAL DUE DATE FOR ROUND 3: October 21, 2024 by 3:00pm ET*

The Empire Building Challenge (EBC) is a multi-phase initiative designed to support **replicable and scalable low carbon retrofit approaches to achieving decarbonization** in existing tall buildings. Announced in the 2020 State of the State, EBC is a public-private partnership between New York State Energy Research and Development Authority (NYSERDA) and leading commercial and multifamily real estate portfolio owners. EBC will demonstrate innovative low carbon retrofit solutions that reduce buildings' energy consumption and greenhouse gas emissions that are scalable and replicable across New York State.

Through this solicitation – EBC Phase II: Low Carbon Retrofits Implementation (PON 4809) – NYSERDA is only accepting proposals from eligible Empire Building Challenge Partners ("EBC Partners" or "Partners"). Partners from Cohort 1 (those selected through Program Opportunity Notice (PON) 4498 in 2020) and Cohort 2 (those selected through PON 4987 in 2022) who have not yet received implementation funding from the Program, and all Cohort 3 members (those selected through PON 5459 in 2023) are eligible to apply. EBC Partners can request up to \$3 million for the design and implementation of replicable and scalable low carbon retrofit projects at their participating EBC buildings. Demonstrating the feasibility of such large-scale retrofits with an exclusive focus on multifamily buildings and thermal system solutions is crucial to addressing the unique set of technical barriers to decarbonization these buildings face: their height and density make it significantly more challenging to find technical pathways to decarbonization.

This funding is available for four years from the date of award. If the project is making progress and funding is still available, the grant may be extended for an additional period of time at NYSERDA's discretion.

Informational Webinar: NYSERDA will host an informational webinar on **Thursday, September 19, 2024,** starting at 11:00 am ET. More details about the webinar will be sent directly to EBC Partners. Questions may be submitted ahead of the webinar by emailing questions to <u>EBC@nyserda.ny.gov</u> until 5pm on Wednesday, September 18, 2024.

Proposal Submission: Online submission is strongly encouraged. Complete and submit your proposal at the portal link. For ease of identification, all electronic files must be named using the Proposer's entity name in the title of the document. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website.

Questions: For technical questions, contact only the following designated contacts: Sophie Cardona (212-971-5342, ext. 3590) or Saul Brown (212-971-5342, ext. 3028) at <u>EBC@nyserda.ny.gov</u>. For contractual questions, contact <u>Nancy.Solicitations@nyserda.ny.gov</u>. No communication with NYSERDA staff intended to influence this procurement is permitted. Contacting anyone other than the designated personnel (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement may disqualify the proposer from consideration.

* All applications must be received by 3pm Eastern Time on the date noted above. Late or faxed applications will not be accepted. Incomplete applications may be subject to disqualification. It is the Proposer's responsibility to ensure that all submission requirements have been met. *Please note the following: for electronic submissions, there are required fields that need to be filled in, in addition to uploading attachments.* Be sure to allot ample time to submit applications. The electronic application system closes promptly at 3pm (ET) on the date above, and files that are in the process of being edited or submitted at that time will not be accepted.

NYSERDA reserves the right to close or extend the solicitation at any time and/or add funding to the solicitation should other program funding sources become available. If changes are made to this solicitation, notification will be posted on NYSERDA's website at https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities/Current-Funding-Opportunities.aspx.

Abbreviations

BAU – business as usual CAPEX – capital expense EBC – Empire Building Challenge ECM – energy conservation measure EUI – Energy Use Intensity (measures in kBtu/sf/year) NEB – non-energy benefit NPV – net present value OPEX – operational expense USGBC – United States Green Building Council

Terminology

| Term | Definition |
|--|--|
| Affordable Housing | Residential buildings in which at least 25% of the units are, or are expected to be, occupied by households earning not more than 80% of the Area or State Median Income, whichever is higher. All other properties are considered Market Rate. |
| Building | The Multifamily building(s) that are committed to decarbonization by the EBC Partner through the EBC program. |
| Business Case | A compilation of inputs and outputs summarizing the financial analysis that quantifies a Partner's decarbonization investments, and compares the decarbonization plan against a baseline, or business-as-usual approach. |
| Decarbonization Commitment, or Public Commitment | Proposer's public commitment to decarbonization. All EBC Partner decarbonization commitments can be found <u>here</u> . |

| Decarbonization | A plan that defines all energy conservation and carbon reduction measures | | | | | | | | |
|-------------------------|--|--|--|--|--|--|--|--|--|
| Roadmap, or Roadmap | (along with their cost, timeframe for implementation, performance target and | | | | | | | | |
| | the business case and financial plan for doing so), that the Proposer shall follow | | | | | | | | |
| | to achieve their Decarbonization Commitment and which is inclusive of the | | | | | | | | |
| | Project Proposed Measures though may not be limited to them. | | | | | | | | |
| Disadvantaged | A community so designated by NYSERDA at the following link: | | | | | | | | |
| Community | https://www.nyserda.ny.gov/ny/Disadvantaged-Communities | | | | | | | | |
| Empire Building | A real estate owner that was competitively selected under PON 4498, 4987 or | | | | | | | | |
| Challenge Partner, EBC | 5459 – and who is eligible to submit proposals to this solicitation. | | | | | | | | |
| Partner, or Partner | | | | | | | | | |
| Market Rate Building | Any Multifamily building that does not meet the definition of Affordable Housing | | | | | | | | |
| | and which may include rental apartments, condominiums or cooperatives. | | | | | | | | |
| Multifamily Building | A residential or mixed-use building with no fewer than five (5) residential | | | | | | | | |
| | dwelling units. | | | | | | | | |
| Project, or EBC Project | The set of energy conservation and carbon reduction measures the Proposer | | | | | | | | |
| | shall implement within four years of the Proposer executing a contract with | | | | | | | | |
| | NYSERDA to implement these, and which may include all or part of the energy | | | | | | | | |
| | conservation and carbon reduction measures defined in the Proposer's | | | | | | | | |
| | Roadmap. | | | | | | | | |
| Proposed Measure, or | The energy and carbon reduction measures for which the Proposer is requesting | | | | | | | | |
| Measures | funding under this solicitation and which will form the scope of the Project. | | | | | | | | |
| Proposer | The Proposer is the Empire Building Challenge Partner submitting a proposal to | | | | | | | | |
| | this solicitation in conjunction with the Technical Team that developed the | | | | | | | | |
| | Proposer's Decarbonization Roadmap. | | | | | | | | |
| Technical Team | Any or all members of the group of technical and financing experts that | | | | | | | | |
| | developed the Proposer's Decarbonization Roadmap | | | | | | | | |
| | | | | | | | | | |

Table of Contents

This solicitation is divided into eight (8) sections:

- I. Introduction
- II. Eligibility
- III. Evaluation Criteria
- IV. Emissions Factors

V. Funding

- VI. Proposal Requirements and Submission
- VII. General Conditions
- VIII. Attachments

Section I: Introduction

The Empire Building Challenge is an initiative that supports **replicable and scalable low carbon retrofit approaches to achieving decarbonization** in existing buildings. Announced by New York State in early 2020, EBC is a public-private partnership between NYSERDA and leading commercial and multifamily real estate portfolio owners to:

• Develop and demonstrate low carbon retrofit approaches that can be replicated across the State's commercial office and multifamily buildings.

- Recruit best-in-class equipment manufacturers, solution providers and other businesses to invest in business development, innovation and product development, to overcome the barriers preventing buildings in NYS from achieving decarbonization.
- Establish New York State as a global hub for low carbon retrofits, through public-private partnerships that maximize private sector investments in building retrofits, create good jobs and promote local economic development, while reducing greenhouse gas emissions.

The first phase of this initiative was a competitive solicitation process to establish partnerships between NYSERDA and leading real estate owners with the ability to publicly commit to decarbonization for one or more of their buildings in their portfolios by 2035. The eleven selected real estate Partners can be found on the <u>NYSERDA Empire Building Challenge webpage</u>. The second phase of the initiative consists of funding demonstration projects that showcase different pathways to decarbonization for multifamily buildings. Those Partners that have not already received EBC funding to implement their proposed low carbon retrofit projects are now eligible to submit a proposal for funding through this solicitation.

By funding replicable and scalable retrofit approaches that can put multifamily buildings on a path towards decarbonization, NYSERDA and its EBC Partners will demonstrate what is feasible, both economically and technically, with respect to the decarbonization of multifamily buildings, with a particular interest in retrofit projects that support decarbonization of thermal systems. Through this solicitation, NYSERDA seeks projects that emphasize transformative decarbonization technologies, achieve meaningful energy use intensity (EUI) reductions at the whole building and/or end-use levels, and open the path for replication and scale. NYSERDA is also emphasizing portfolio-scale replication opportunities.

Section II: Eligibility

Minimum eligibility criteria

- All current Empire Building Challenge Partners selected under PON 4498, PON 4987 and PON 5459, that have not received implementation funding from the Empire Building Challenge, are eligible to submit proposals.
- All buildings that are included in the proposal must be multifamily buildings located in New York State and contribute to the System Benefit Charge on a common area electric utility bill.

Project Eligibility Criteria

Only Projects that meet the following criteria are eligible for funding:

- 1. Projects that focus on decarbonizing thermal loads.
- 2. Projects that enable the achievement of the Partner's Decarbonization Roadmap.
- 3. Projects that will be ready to commence implementation in 2025.
- 4. Projects that plan to be completed by the end of 2027 and that shall be completed in full absolutely no later than the end of 2028

Projects that are to be implemented in a Building that meets NYSERDA's definition of Affordable Housing, must meet the following additional criteria to be eligible for funding:

- 1. Project must not result in rent increases to residents unless permitted by the Affordable Housing agency also providing funds to the Project and meeting that agency's guidelines for such increases.
- 2. Project must not result in utility cost increase to residents beyond what the resident would have paid should the Roadmap have not been implemented.

What types of Projects is NYSERDA interested in supporting?

The Empire Building Challenge seeks Projects that focus on deploying innovative thermal solutions, including but not limited to: heat recovery, thermal storage, heat pump technology, low temperature hydronics and other innovative thermal distribution, and advanced system integrations.

Eligible Projects will encompass approaches that shift thermal loads away from fossil fuels and/or constitute enabling work for deep decarbonization, such as Projects that reduce thermal loads, and thermal and electric peaks. Of particular interest are Projects that:

- 1. Decarbonize heating and domestic hot water (DHW) loads through the **phased deployment**, as **appropriate**, of a thermal network that integrates and connects low carbon technology, and facilitates the efficient delivery of thermal energy throughout or to and from a building.
- 2. Transition major loads away from current high-temperature thermal distribution systems for building heating, and include a plan for linking disaggregated heating and cooling loads and all building incoming and outgoing thermal flows.

NOTE: The current focus of the EBC program is exclusively on building **thermal systems**; integrating heating, air-conditioning and domestic hot water (DHW) systems; and enhancing building envelope thermal performance through innovative means. Integrated design solutions are highly desirable. For a Project to be competitive, EBC Partners should propose major changes to heating systems and/or DHW plants or distribution systems. No other measures will be considered for funding, including building controls, lighting, and other fossil fuel reduction measures.

Section III: Evaluation Criteria

Proposals will be evaluated on a competitive basis. Proposers should take care to address all the evaluation criteria described in Table 1. NYSERDA reserves the right to accept or reject a proposal at its sole discretion.

Table 1. Evaluation Criteria

| Evaluation Criteria | Description | Metric |
|----------------------------|-------------|--------|
|----------------------------|-------------|--------|

| 1. Roadmap Timeline | Proposals must include a Project timeline for all Proposed Measures and a Roadmap timeline for all remaining energy conservation and carbon reduction measures to be completed after the EBC Project is implemented. Special consideration will be given to Projects, and/or entire Roadmaps able to complete implementation prior to the end of 2027. | What is the EBC Project schedule and its timeline of Proposed Measures? What is the Roadmap schedule and its timeline of remaining energy conservation and carbon reduction measures following the completion of the EBC Project scope? What would be the schedule for implementing the Roadmap throughout the Proposer's entire portfolio and its timeline of additional energy conservation and carbon reduction measures? | | | | | |
|--|--|--|--|--|--|--|--|
| 2. Optimization of sequence of implementing Roadmap | Proposed Measures should enable additional, future phase decarbonization measures found in the Roadmap and building off of the Resource Efficient Decarbonization model. Enabling measures include retrofits that interconnect systems to facilitate thermal energy transfer, recovery, storage, or moderate supply temperatures to support efficiency and/or heat pump integration. | The contribution of the Proposed Measure to overall EUI reduction at this phase. Other qualitative benefits stemming from the implementation of the Proposed Measure (e.g. noise reduction, comfort, etc.) | | | | | |
| 3. Level of innovation | Proposers should describe the extent to which the Project and the entire Roadmap demonstrate a catalytic approach to decarbonization that can pave the way for others to follow suit. | To what extent do the Project and the entire Roadmap overcome technical and other barriers to building decarbonization? To what extent are the Project and the entire Roadmap novel and/or catalytic for buildings in the New York retrofit market? Does the Roadmap deploy an innovative combination of existing technologies, a thermal energy network opportunity beyond a single building, significant or novel use of heat recovery, use of prototype or early stage technology, or another example of innovation | | | | | |
| 4. Total reduction of on-site fossil fuels, and/or district steam | Proposals must clearly state how Proposer will reduce on-site fossil fuel usage and/or reduce district steam consumption | Total and percent reduction of on-site fossil fuels (or district steam) for all fuel sources: Baseline year (2021) After completion of Project After completion of Roadmap implementation | | | | | |

| 5. Site energy use intensity (EUI) reduction for all energy sources | Proposals must demonstrate significant reductions in site EUI (all fuels, including electricity) | Site EUI and percent reduction at the whole Building level: Baseline year (2021) After completion of Project After completion of Roadmap implementation | | | | | |
|--|--|--|--|--|--|--|--|
| 6. Level of Building owner cost- share for the Project | Proposals should clearly indicate the cost of implementing the Project, the level of funding that is being requested from NYSERDA and the level of investment made by the Proposer. The same should be provided for implementing the entire Roadmap. | Total cost of the Project Amount of EBC funding requested for the Project All non-EBC funding sources for the Project Total cost for implementing the Roadmap along with all funding sources itemized | | | | | |
| 7. Replicability within portfolio and broader market | Proposals must demonstrate that the Roadmapping process, one or more of the Proposed Measures, or the entire Roadmap scope is widely repeatable within the Proposer's portfolio and/or by the broader market. Proposals that commit to implementing the Roadmap solution across the Proposer's entire portfolio following the successful completion of the Project, the achievement of its decarbonization goals and performance targets, and demonstrate the ability to do so without future EBC subsidy, will receive special consideration. | Total Addressable Market in NYS and beyond NYS to which the Proposer's Roadmap or Project is applicable (as measured in number of dwelling units) Total number of dwelling units in Proposer's portfolio impacted, capex cost per du and NPV of all opex savings per du: For BAU baseline (no Measures performed) After completion of the Project After completion of the Roadmap If implemented throughout the Proposer's entire portfolio | | | | | |
| 8. Capital Plan and Business Case viability | Proposer must demonstrate a viable capitalization plan for implementing the Roadmap and a viable business case for adopting it once business-as-usual costs, avoiding penalties and operational savings are factored in. | Roadmap gross capex cost and net capex cost once BAU costs and incentives are subtracted NPV of avoided penalties and utility savings Viability of capital sources for implementation of Roadmap or Project on future buildings Opportunity for capex cost reductions at scale | | | | | |

PROGRAM POLICY FACTORS

NYSERDA reserves the right to accept or reject proposals based on the following factor(s):

• Whether the Proposal will accelerate innovative, transformational building decarbonization technology advances in areas that industry by itself is not likely to undertake, because of risk, and technical and financial uncertainty.

- The potential impact of a Proposed Measure contained in the Proposal, taking into consideration the level of replication, and how applicable it is to other buildings in the New York market.
- Diversity of awards by building typology, geography or market sectors including Market Rate and Affordable Housing and of proposed solutions.

Section IV: Emissions Factors

Provided below are the greenhouse gas emissions factors that Proposers should use in calculating carbon reduction of Proposed Measures. The natural gas and Con Ed Steam emissions factors come from Local Law 97; the electric emissions coefficients are estimated based on the New York Power Grid Study and are interpolated from analyses of 2025, 2030, and the 2040 clean grid target in the Climate Act. More information can be found on the Story of our Grid webpage: <u>https://www.nyserda.ny.gov/About/Publications/New-York-Power-Grid-Study/Story-of-Our-Grid</u>.

NOTE: Proposers should hold natural gas and Con Ed steam emissions factors constant in their carbon reduction analysis through 2050, per Table 2. The electric emissions coefficients will drop over time per Table 3.

Table 2. Natural gas and Con Ed steam emissions coefficients, 2022-2050

| Energy Source | Years: 2022 - 2050 | | | | | | |
|---------------|--------------------------------------|--|--|--|--|--|--|
| Natural Gas | .05311 (kg of CO ₂ /kBtu) | | | | | | |
| Con Ed Steam | .04493 (kg of CO ₂ /kBtu) | | | | | | |

Table 3. Electric emissions coefficients, 2022 – 2050.

| Elec | Electric Emissions Coefficient (kg of CO ₂ /kWh) | | | | | | | | | | | | | | | | | |
|---------|---|----------|---------|----------|----------|----------|----------|-----|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------------|
| '2 2 | '23 | '24 | '2 5 | '26 | '27 | '28 | '29 | '30 | '31 | '32 | '33 | '34 | '35 | '36 | '37 | '38 | '39 | '40 _ '50 |
| 0. 3 | 0.2 7 | 0.2 3 | 0. 2 | 0.1 8 | 0.1 6 | 0.1 4 | 0.1 2 | 0.1 | 0.0 9 | 0.0 8 | 0.0 7 | 0.0 6 | 0.0 5 | 0.0 4 | 0.0 3 | 0.0 2 | 0.0 1 | 0 |

Section V: Funding

- A Proposer may receive up to \$3 million in total for the implementation of an approved Project.
- A Proposer who submitted a proposal for funding in the first or second round and was rejected may submit a proposal for consideration in the third round.

- EBC Partners who have already received an EBC implementation award are not eligible to receive funding.

Ineligible EBC Project Capital Sources

The following capital sources cannot be layered at the measure level with Proposed Measures that comprise the EBC-funded Project scope. There is no restriction on applying any of these capital sources to the remaining energy conservation measures needed to complete the Roadmap after the EBC Project portion of the Roadmap is complete.

- NYSERDA Low Carbon Pathways
- NYSERDA-HPD Retrofit Electrification Pilot Program
- NYSERDA-HCR Clean Energy Initiative
- Affordable Multifamily Energy Efficiency Program (AMEEP) administered by the NYS Utilities
- New York State Clean Heat Program administered by the NYS Utilities

For all buildings that can prove they meet the IRA income qualification rules, proposers <u>can</u> layer EBC with IRA incentives, when those funds become available.

Section VI: Proposal Requirements and Submission

REQUIRED DOCUMENTATION

The quality and rigor of a proposal will impact its evaluation, as a reflection of the likelihood the Proposer will be successful in reaching their commitment to achieve decarbonization in the Building(s) they committed through the Empire Building Challenge. To ensure minimum requirements are met, NYSERDA has developed a Decarbonization Roadmap Template, a Data Collection Form and the Project Workbook for all Proposers to use. The Proposer must submit the following documentation as part of their proposal:

1. Decarbonization Roadmap Template (Attachment A):

- a. This provides the Proposer an opportunity to furnish a detailed narrative description of the EBC Project scope, the entire Roadmap scope, the rationale for the ECMs selected or rejected, the sequence with which the ECMs will be implemented and the benefits for this, the capital sources planned for the EBC Project and the entire Roadmap and the business case for deploying the Roadmap with respect to avoided BAU costs and penalties and added savings, both on the Building(s) targeted for the Roadmap implementation and on future buildings within the Proposer's portfolio
- b. Proposer must answer all questions provided and follow instructions included in the Roadmap Template

If a proposal includes any Measures that are not eligible, NYSERDA reserves the right not to fund those specific Measures and adjust the amount of the funding award accordingly.

2. Data Collection Form (Attachment B):

- a. This provides the Proposer the opportunity to furnish all relevant data about the Roadmap performance projections, cost-share levels, opportunities for replicating and scaling the Roadmap solution across a portfolio, about the Business Case for doing so, including capital sources and uses, avoided costs and savings and opportunities for solution cost-compression at scale, and about other considerations that should be factored in to evaluating the proposal
- b. Proposer must complete this form in full and submit it with their proposals.

3. USGBC Strategic Decarbonizaton Workbook (Attachment C):

- a. This provides the Proposer an opportunity to furnish all relevant backup information pertaining to the Roadmap economics, including initial capex costs, utility consumption reductions, opex savings, avoided BAU replacement/upgrade costs and NYC Local Law 97 penalties (if applicable) as well as scenario analyses to determine how possible fluctuations in utility costs may impact the business case developed. In addition to listing the cost for replacing/upgrading BAU systems over time as indicated in the workbook, Proposer must indicate which of these costs will be avoided if the Roadmap is implemented.
- b. Proposer must complete this workbook in full and submit it with their proposals.
- 4. <u>Supporting Documentation (optional)</u>: Proposer may submit any supporting documentation felt to support the overall proposal. This may include schematic design drawings, product cut sheets, system diagrams, performance or financial charts or graphs. Providing supporting documentation is entirely at the Proposer's discretion and not required.

NYSERDA reserves the right to request additional information to support a Proposer's submission, in accordance with the due diligence provisions included in this solicitation.

PROPOSAL SUBMISSION PROCESS

Proposals must be submitted electronically **by 3pm**, on October 21, 2024. A complete proposal includes the following documentation:

- 1. Decarbonization Roadmap Template (Attachment A)
- 2. Data Collection Form (Attachment B)
- 3. USGBC Strategic Decarbonization Workbook (Attachment C)
- 4. Supporting documentation, if needed

NOTE: The electronic application system closes promptly at 3pm on the solicitation due date. Files being edited, or in the process of being submitted after 3pm ET on the solicitation due date will <u>not</u> be accepted. Proposers should allot sufficient time to upload and submit proposals.

Section VII: General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contacting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of up to five (5) years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial proposal without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Attachment B, Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in Attachment B, Sample Agreement, to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify customers in approximately four (4) weeks from the receipt of a complete project package whether the submission has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Attached Terms and Conditions. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States, and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation, or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they

have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a

proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO16 Protocols - Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

VIII. Attachments

- Attachment A Decarbonization Roadmap Template
- Attachment B Data Collection Form
- Attachment C USGBC Strategic Decarbonization Workbook
- Attachment D Sample Agreement



Request for Proposal (RFP) 4815 Outside Counsel Services

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals for *Clean Energy Labor Law* Due: January 14, 2025 by 3:00 p.m. Eastern Time* Proposals for *Federal Energy Law* Due: February 26, 2025 by 3:00 p.m. Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) invites proposals from attorneys and law firms interested in providing outside legal services related to two new categories of legal issues, Clean Energy Labor Law and Federal Energy Law, described in more detail below.

These categories supplement, and do not replace, the categories and subcategories under which proposals were solicited and awarded previously in RFP 4815. Law firms currently contracted with NYSERDA under the first issuance of RFP 4815 are welcome to apply to this RFP as well. NYSERDA reserves the right to assign work to (i) proposers previously awarded in RFP 4815 even if the work potentially overlaps with the categories below, and (ii) proposers awarded in the categories below even if the work potential overlaps with any category or subcategory previously awarded in RFP 4815. Accordingly, by participating in this RFP all proposers acknowledge that there is no guarantee that they will be awarded work even if awarded.

Proposal Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

No communication intended to influence this procurement is permitted except by contacting Alex Stein (Designated Contact) at (518) 862-1090, ext. 3135 or Janice Dean (Designated Contact) at (518) 862-1090, ext. 3117. If you have contractual questions concerning this solicitation, contact Nancy Marucci (Designated Contact) at

nancysolicitations@nyserda.ny.gov or (518) 862-1090, ext. 3335. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist

or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been included in the proposal. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>.

I. Introduction

NYSERDA is a public benefit corporation of the State of New York created and operating under the provisions of Public Authorities Law, §§1850 et. seq. (the "New York State Energy Research and Development Authority Act" or "Act"). NYSERDA offers objective information and analysis; innovative programs, including energy efficiency, renewable energy, and energy research and development; technical expertise; and funding to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels.

II. Scope of Services

NYSERDA requests proposals from attorneys or law firms interested in providing outside legal services related to the following categories. As described below under Qualifications, proposers should identify the specific category(ies) for which they seek qualification.

The categories below supplement, and do not replace, the categories and subcategories under which proposals were solicited and awarded previously in RFP 4815.

(11) Clean Energy Labor Law. Labor law affecting large-scale clean energy development (including generation, storage and supply chain facilities), including but not limited to advising on matters of prevailing wage and review of project labor agreements; compliance with New York State Labor Law Section 224-d and New York State Public Service Law Section 66-R and their application in NYSERDA's contracts with clean energy generation, storage and supply chain developers; and interactions between New York and federal labor laws related to clean energy development.

(12) Federal Energy Law. Federal law applicable to New York State's actions that affect energy markets, including but not limited to the interaction of New York State's clean energy standard, bulk energy storage program and similar programs with the U.S. Federal Power Act, Federal Energy Regulatory Commission (FERC) regulations, FERC-regulated tariffs such as those issued by the New York

Independent System Operator and related legal advice regarding the structure and implementation of State clean energy programs.

Attorneys and firms selected will be expected to act as outside counsel for NYSERDA for a period of approximately two years, expiring on December 31, 2026 (i.e., at the same time as existing contracts awarded under RFP 4815 expire). It is anticipated that the initial contract period will begin on or about March 31, 2025 or sooner if contractual negotiations allow. Additionally, firms qualified in any particular programmatic or operational category may be called upon to assist with legal work outside of that particular program if a NYSERDA need arises within that firm's qualifications.

Services of attorneys and firms selected would potentially include, but need not be limited to:

- (a) Negotiating, preparing, reviewing, and delivering any documents related to bilateral or multilateral agreements between NYSERDA and third parties.
- (b) Rendering an objective opinion with respect to matters of law that arise in the administration of NYSERDA's programs.
- (c) Preparing, reviewing, or advising NYSERDA with regard to resolutions, notices, and other documents or procedures required in connection with State and local laws and procedures.
- (d) Drafting, analyzing, advising, or commenting on federal and state legislation, regulations and rules, NYSERDA guidelines, and other matters.
- (e) Participating in meetings with NYSERDA counsel and staff, NYSERDA's Members (board of directors) and other parties, as necessary or appropriate.
- (f) Providing any other legal services, advice, or opinions relating to NYSERDA's programs, as requested.

Assignment of work under this solicitation

NYSERDA may assign work up to \$50,000 to any proposer in any category. For work above \$50,000, NYSERDA may assign to the top-ranked proposer in any given category. For work assigned to the top-ranked proposer in any category, the attorney or firm retains the ability to decline the assignment for conflict of interest or limitations on resources that would prohibit the engagement, after which point NYSERDA may assign the work to the second-ranked proposer in the category or issue a mini-bid. Additionally, NYSERDA reserves the right to assign any work by mini bid.

III. Proposal Requirements

A. Qualifications

Proposer should:

1. Describe its experience in general representation of public entities, including New York State public benefit corporations or public authorities.

- 2. Describe any particular category above in which the proposer seeks to qualify, and describe the nature of the proposer's expertise in this area(s) of practice. Provide a brief description of services the proposer expects to provide to NYSERDA. Indicate whether the proposer is prepared to render the services enumerated in this RFP using its own resources or whether some services will be subcontracted. The description should emphasize particular services to be subcontracted, if any.
- 3. Be available to accommodate the legal needs of NYSERDA. Proposer must demonstrate that primary and reasonably qualified backup and support attorneys are available as needed, and that the proposer has staff capabilities to perform the work on a timely basis. Please identify the nature of resources available to support this effort (i.e., solo practitioner, small firm, large firm, subcontractor services available where necessary, etc.).
- 4. Provide the names of the partners, associates, and paralegals who would be assigned to NYSERDA's account and their experience in performing services similar to the services requested in this RFP. Include resumes for all employees expected to be involved on this account. Include a description of each employee's function in the firm, title, office address, and number of years of service with the firm and other relevant past experience. Describe the percentage of the firm's time commitment to this account that each person would be anticipated to provide. Describe the availability of the lead person(s) for consultation with NYSERDA, including but not limited to their ability to meet with NYSERDA staff in Albany, New York. (Resumes may be included as an appendix.)
- 5. Discuss fully any conflicts of interest, actual or perceived, that might arise in connection with the proposing attorney(s) or firm's involvement with NYSERDA. If conflicts do or might exist, describe how the firm would resolve them. State whether the proposing firm represents any energy utility, public authority, or independent power producer that operates in New York State. If so, state the name of each such client and the nature of representation.
- 6. Identify any litigation or administrative proceedings to which the proposing firm or attorney is a party and which would either materially impair the proposer's ability to perform the services enumerated herein and for which this RFP was issued or, if decided in an adverse manner, materially adversely affect the financial condition of the firm.
- 7. Identify the employees discussed in item 4 above that have been the subject of any investigation or disciplinary action by the New York State Commission on Ethics and Lobbying in Government (COELIG) or its predecessors, or another arm of the State. Describe briefly how any matter was resolved or whether it remains unresolved. Proposers must certify that attorneys working on this account have never been reprimanded, censured, or suspended by the Supreme Court for ethics violations.
- 8. Indicate the address of the office through which NYSERDA's account will be primarily serviced, and any anticipated travel or other such costs.
- 9. Provide any other information you believe would make the proposing law firm's representation of NYSERDA superior to other firms' representation.
- 10. Provide an explanation of any exceptions the proposers would request to the

Sample Agreement.

- 11. Provide three client references, including name, address, e-mail and telephone number.
- 12. Whether the proposer is a NYS-certified Minority- or Women-Owned Business Enterprise.

NYSERDA will not be assigning MWBE or SDVOB goals to the contracts resulting from this RFP. However, NYSERDA reserves the right to invoke relevant provisions of 5 NYCRR Part 143.

- B. Cost
 - 1. State the rates at which the services of assigned personnel would be provided to NYSERDA beginning in fiscal year 2024 (*i.e.* Date of Award to March 1, 2025 and for NYSERDA fiscal years (April 1 through March 31) 2025 and 2026, and how services would be billed. Increases, if any, for those years may be stated in terms of percentages above the rates for the fiscal year ending March 31, 2025, and are expected to escalate no more than 2% per year for the duration of the engagement (please see the Sample Agreement's "Rates Annual Escalation" section for more information). Include:
 - For each person whose resume is provided above, their normal hourly rate and the hourly rate at which NYSERDA would be charged.
 - For each applicable category of support staff or other assigned staff, the normal hourly rate and the hourly rate the proposer would charge NYSERDA, if billed separately.
 - Any reduced rates or fees charged other State or local governments in New York for these types of services.
 - A statement of the basis on which any other firm expenses related to services provided to NYSERDA would be billed, if other than cost.
 - A statement of any special considerations with respect to billing or payment of fees and expenses that your firm offers and that you believe would differentiate you from other proposers and make your firm's services more cost effective for NYSERDA.
 - A statement whether proposer would be willing to agree to caps on fees on an issue by issue basis.
- C. Agreement. Proposers should provide the retainer agreement their firm expects to use if selected by NYSERDA under this RFP, and should review the Sample Agreement attached hereto as Exhibit A for the inclusion of its terms in any final contract. The awarded proposer's retainer agreement will serve as the basis for negotiations between the parties and, when finalized, will be included as an Exhibit A to the final agreement (see Sample Agreement, attached hereto as Attachment A).

Unnecessary attachments beyond those sufficient to present a complete, comprehensive, and effective response will not influence the evaluation of the proposal. The proposal must be in the following format:

Proposals must provide all information requested in Section III above. The proposal should concisely present the information needed to fully address the Proposal Evaluation criteria in Section IV. Proposals that fail to follow the format guidelines provided in this section may be rejected as non-responsive. A proposer who believes proprietary information must be submitted to provide an adequate proposal must comply with the Section V instructions for submitting proprietary material. Each page of the proposal should state the name of the proposer, RFP 4815, and the page number.

IV. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below **listed in order of importance**.

- Quality and depth of the firm's expertise and its prior capability in providing service in the areas identified in the Scope of Services Section. For those firms who have worked in any capacity with NYSERDA, the quality of work on those transactions will be considered.
- Anticipated cost of services and willingness to work with NYSERDA to minimize cost.
- Experience in general representation of public entities, including New York State public benefit corporations or public authorities.
- Commitment of time and resources to this account, and amenability to, and facility for, working with NYSERDA attorneys and staff in various capacities.
- Whether the proposer is a NYS-certified minority-owned or women-owned business.
- Information provided by client references.
- Overall organization and quality of proposal, including cohesiveness, conciseness, and clarity of response.

Selection Process. A Scoring Committee comprised of internal NYSERDA staff will review and evaluate proposals. NYSERDA reserves the right to seek additional information from any proposer during scoring committee review. At NYSERDA's discretion, proposers may be requested to interview with, or provide supplemental information to, all or part of the Scoring Committee to address any potential questions or clarifications outlined in the proposals. Top-ranked firms may also be invited to make oral presentations to the Scoring Committee or other NYSERDA staff as part of the final selection process. Proposers will be notified if they are requested to attend an interview or provide additional information.

v. GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nvserda.nv.gov/-/media/Project/Nvserda/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at

<u>https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx</u>. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York

State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at <u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of between one and two years (expiring on December 31, 2026), unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stopwork right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary,

or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disgualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including guestions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionssearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Attachments:

Attachment A – Sample Agreement including Annex A (Prompt Pay Statement) and Annex B (Terms and Conditions)



Charge Ready NY 2.0 Equipment and Network Qualification Process Request for Qualifications (RFQL) 5312 No funding will be awarded through this RFQL

Applications accepted through December 31, 2025 by 3:00 PM Eastern Time*

The New York State Energy Research and Development Authority (NYSERDA) is issuing this RFQL to establish a list of Level 2 electric vehicle (EV) charging equipment (EVSE) and networks that will be eligible for incentives under the upcoming revised Charge Ready NY 2.0 Program (Program). Under the Program, interested site owners will be able to receive incentives for the installation of eligible charging equipment. Charging station vendors will submit applications to determine eligibility of one or more models of charging equipment. Charging equipment it is compatible with, listed as part of program materials. Information about their network, and which charging equipment it is owners will be listed on the NYSERDA webpage for prospective charging station owners to view. Eligible equipment must meet the program requirements described below.

Submissions will be accepted on a rolling basis until December 31, 2025 or until the Program closes. Vendors may submit applications for as many different equipment models or network solutions as they choose.

Application Submission: Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "<u>Application Instructions and Portal Training Guide</u> [PDF] " located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

No communication intended to influence this procurement is permitted except by contacting Sophie Patka (Designated RFQL 5312 Proposal Contact) at (518) 971-2397 or by e-mail <u>cleantrans@nyserda.ny.gov</u> or David McCabe (Designated Project Application Contact) at (518) 862-1090, ext. 3281 or by e-mail <u>cleantrans@nyserda.ny.gov</u>. If you have contractual questions concerning this solicitation, contact James Cowman (Designated Solicitation Contact) at (518) 862-1090, ext. 3652 or jim.solicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

*All applications must be received by 3pm Eastern Time on the date noted above. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been completed/included in the application. Please note: for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit applications. The online application system closes promptly at 3pm, files in process or attempted edits or submission after 3pm Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx.

I. Introduction

NYSERDA seeks to accelerate charging station installations and adoption by offering incentives to entities that purchase and install charging stations at workplaces, multifamily buildings, and certain publicly accessible facilities. This incentive program, the Charge Ready NY 2.0 Program (Program), is planned to launch in early 2023, and will focus on the purchase and installation of AC Level 2 charging stations, which supply power to EVs at 208 to 240 Volts AC, at the above types of locations. It does not cover the purchase and installation of private home-use charging stations.

To facilitate the operation of this program and to help simplify the purchasing process for prospective station owners, NYSERDA is issuing this RFQL to establish a list of Level 2 EV charging equipment and networks that will be eligible for incentives under the Program. Charging station vendors can submit applications to determine eligibility of one or more models of charging equipment. Charging network operators can submit applications to have information about their network, and which charging equipment it is compatible with, listed as part of the program materials. Information about eligible equipment models and network solutions will be listed on the NYSERDA webpage for prospective charging station owners to view. Eligible equipment must meet the program requirements described below.

Submissions will be accepted on a rolling basis until December 31, 2025 or until the Program closes. Vendors may submit as many different equipment models or network solutions as they choose. Vendors may submit new applications or update information about existing equipment throughout the time that the Program is active, no more than once every month.

II. Program Requirements

Eligible charging equipment must meet the following requirements:

All Charging Equipment

- The equipment must be a charging system intended to provide AC power to an electric vehicle equipped with an onboard charger unit.
- The equipment must be intended to be supplied by a branch circuit of up to 600 volts.
- The equipment must have a rated power of 6.2 kW (30A) or higher per port.
- Each charger must have a minimum dedicated circuit of 30A or higher.
- The equipment must be intended for installation following the National Electric Code (ANSI/NFPA 70) and be indoor/outdoor rated.
- The equipment must be new and designed to pass inspection according to the National Electrical Code, Article 625. The equipment must be certified by a National Recognized Testing Laboratory (for example, UL category FFWA).
- Both single and dual charging stations are eligible. Single charging stations are stations that have a single charging port originating from a single pedestal, pole-mount, or wall-mount; dual charging stations are stations that have two charging ports originating from a single pedestal, pole-mount or wall-mount. For program purposes, single charging stations will be eligible for an incentive payment for one charging port and dual charging stations will be eligible for an incentive payment for two charging ports.
- All charging equipment must be networked. Charging equipment providers must list the names of any network operators that have provided network services for use on their hardware to date. Networked stations must have at least one approved charging network operator in the program to be able to receive a rebate for an installation.
- All equipment must be ISO-15118 Part 3 Hardware Ready. Charging stations at a minimum must support the following:
 - o Powerline carrier (PLC) based high-level communication as specified in ISO 15118-3.
 - o Secure management and storage of keys and certificates.
 - Transport Layer Security (TLS) version 1.2; additional support for TLS 1.3 or subsequent versions is recommended to prepare for future updates to the ISO 15118 standard.
 - o Remotely receiving updates to activate or enable ISO 15118 use cases.

- Connecting to a backend network.
- Selecting the appropriate communication protocol used by the vehicle.
- Equipment must use an open standard protocol as a basic framework for purposes of network interoperability and communication with back-end network services providers. The EVSE must support OCPP 1.6 or later.
 - EVSE shall support network interoperability and be certified to OCPP 1.6 or later. Proprietary network software and contracts may be used if the EVSE can switch to another OCPP-compliant network provider at the end of any contract agreement.
 - NYSERDA reserves the right to require third-party certification of OCPP compliance at a later date. If it does so and finds that EVSE are not compliant, it may remove these stations from program eligibility.
- o Charging equipment must have remote diagnostics and be capable of remote start.
- Each port of eligible charging equipment must be able to simultaneously charge vehicles at a minimum of 6.2 kW.
- Conditions for Charging Management
 - Equipment Owners/Operators may conduct power sharing and/or participate in smart charge management programs so long as each charging port continues to meet an EV's demand for power of at least 6.2 kW unless the EV charging customer consents to accepting a lower power level.
- Equipment must use no more than 10 Watts of power per port when not connected to a vehicle.
- All equipment must be Energy Star certified.
- Charging equipment must be accessible to drivers regardless of membership in an Electric Vehicle Service Provider (EVSP) network. EVSPs must accept at least two forms of payment, one of which must be compatible with a credit card, and EVSPs must allow payment by members and non-members at charging station locations that require payment. A toll-free telephone number must be posted for drivers to pay by phone.
 - Examples of acceptable payment methods include a QR code, a physical credit card reader, or payment via a website.
- Charging equipment must have a display screen that can clearly display customer pricing per kW.
 Charging stations must clearly inform drivers of voltage and amperage capabilities of the unit. All fees associated with a charging session must be posted.
- Equipment manufacturers who utilize a kiosk for payment for charging equipment without display screens may be eligible if some combination of the kiosk and charging equipment meet all of the requirements of this RFQL.
- Charging equipment and all accessories must be backed with a warranty of 36 months or longer. The warranty period should start the day that the equipment is installed and ready for use. Proof of the warranty will be required alongside receipts of purchase for fund disbursement.
- New EVSE shall have the most current software version available at the installation date and shall be factory calibrated within original manufacturer standards.
- The original equipment manufacturer (OEM) must submit proposals for their charging equipment models on their own behalf.
- Charging equipment vendors who white-label charging stations that are manufactured by a third party are eligible to apply after the charging station's OEM has applied and been pre-approved for the corresponding model.
- White-labeled models that have not been previously approved through RFQL-5312 are ineligible for Program funding.
- Applicants must complete a Charging Equipment Qualification Worksheet (**Attachment A**), listing each separate model on its own column of the workbook.

Wired Charging Equipment

- Wired equipment must include only connectors that are SAE-J1772 standard compliant.
- Wired equipment must include a cable management system:
 - The charging equipment must include a holster or similar feature for the connector to protect the connector from the elements and help keep it off the ground.
 - Either as an integrated feature of the equipment or as an accessory, charging equipment must include a cable management system that helps keep the cable off the ground, such as a cable retraction system or cable cradle.

Eligible charging network applicants must meet the following requirements:

- Charging networks must be able to operate on one or more models of eligible charging station equipment in the program to be able to receive a rebate for an installation.
- Charging networks must allow equipment owners to set pricing for their stations and provide data to equipment owners on station electricity dispensed and number of charging events.
- Charging networks must accept at least two forms of payment, one of which must be compatible with a credit card, and EVSPs must allow payment by members and non-members at EVSE locations that require payment. A toll-free telephone number must be posted for drivers to pay by phone.

Network providers must meet <u>Core Registration and Session Data Collection Reference</u>data collection and access standards. These standards for the process, structure, and format for data and access for EVSEs and charging networks. These standards can be found at https://github.com/AtlasPublicPolicy/charging-use-spec/blob/main/core-specification/registration-and-session-data-reference.mdNetwork providers must be able to provide this information directly to NYSERDA through password-protected access to a station management software that allows NYSERDA limited administrative access to energy use and status reports at any time of the day. All EVSE must be available through one login to one platform. Network providers must provide a log-in to their portal for NYSERDA's review before their application will be approved. Network providers must meet the minimum requirements listed below:

o General

- Session data must be available via online portal and required fields exportable by a reporting entity with access to the portal.
- o Data from funded stations must be able to be downloaded as a CSV or Excel file in bulk.

• Energy use reports

- Session data should conform to NYSERDA's data specification requirements above and include, at a minimum:
 - EVSE Serial Number (symbols such as dashes should be removed)
 - Session Start Date (mm/dd/yyyy)
 - Session Start Time (hh:mm:ss)
 - Session End Date (mm/dd/yyyy)
 - Session End Time (hh:mm:ss)
 - Charging Start Date (mm/dd/yyyy)
 - Charging Start Time (hh:mm:ss)
 - Charging End Date (mm/dd/yyyy)
 - Charging End Time (hh:mm:ss)
 - Session Duration (i.e., total time vehicle is plugged in; hh:mm:ss)
 - Charging Duration (i.e., total time vehicle is charging; hh:mm:ss)
 - Total Energy Provided (kWh)
 - Peak Power (kW)
 - Port Identifier, if applicable (dual port chargers)

<u>Status reports</u>

- Ability to view EVSE status via online portal.
- Charging networks must provide the ability for NYSERDA to download station status reports directly from the online portal.
- Networks will be required to provide a glossary of status terms and their definitions.
- EVSE status data downloads must be machine-readable and include, at a minimum:
 - EVSE Serial Number (symbols such as dashes should be removed)
 - Status (e.g., available, offline, in maintenance, etc.)
 - Effective Status Date (e.g., date station went offline, became available again, etc.; mm/dd/yyyy)

- Effective Status Time (e.g., time station went offline, became available again, etc.; hh:mm:ss)
- See Attachment C for a copy of Sample Energy Use and Status Reports.
- Charging networks must have remote diagnostics and be capable of remote start.
- Charging networks must be able to provide access to charging station data to NYSERDA directly through an online portal, with the equipment owner/network customer's permission. All charging station data provided to NYSERDA through these charging stations can be disseminated and utilized by NYSERDA at its own discretion. NYSERDA shall have the right to use, duplicate, or disclose the charging station data, in whole or in part, for any purpose other than resale or commercialization of the data, and to permit others to do so.
- Charging networks must provide either an OpenADR 2.0 Virtual End Node (VEN) for utility demand response integration unless the equipment is not tied to the electric grid (such as some solar PV-powered charging equipment) or have the capability for utilities to provide demand response through the networks' backend.
- Charging networks must provide a customer support service number for maintenance that is readily accessible to customers during hours of operation by a toll-free telephone number that is clearly visible and posted on or near the charging equipment to assist customers with difficulties accessing or operating the Charging network. The serial number must be visible for customers to report to customer service. The customer support center must be accessible 24 hours a day, seven days a week.
- Applicants must complete a Charging Network Qualification Worksheet (Attachment B).

Any charging equipment manufacturer or charging network provider is eligible to apply for the appropriate qualification. Charging equipment manufacturers should list authorized New York State distributors and third-party vendors of their equipment for New York State, including contact information, in **Attachment A**. Applicants should include themselves in this list if they sell their equipment directly to end users. Potential equipment purchasers will be encouraged to contact the vendors and installers listed to obtain complete quotes. NYSERDA will list these entities on its website to help direct potential purchasers to appropriate purchasing channels. If charging station equipment or networks do not meet the requirements of this RFQL, they will not be eligible for rebate incentives through the Charge Ready NY 2.0 Program. Distributors and installers do not have to be qualified through this RFQL.

III. Application Requirements

Applicants should submit completed applications according to NYSERDA's proposal submission procedures outlined on the cover page of this RFQL. The following documentation is required to be submitted as part of a complete application:

- Charging Equipment Applications:
 - Charging Equipment Qualification Worksheet (Attachment A)
 - o Cut sheet for each model of charging equipment
 - Energy Star certification for each model of charging equipment
 - Attachment D
 - Charging Network Applications:
 - Charging Network Qualification Worksheet (Attachment B)
 - o Attachment D
- All applications must include Attachment D: Equipment and/or Network Service Provider Terms and Conditions form, signed by someone authorized to commit the applicant.

Vendors may include multiple models or types of equipment/networks in a single worksheet, listing each on its own column of the worksheet. Equipment applicants must also submit a cut sheet for each model of charging equipment they are applying to qualify for the Program. Applicants may also submit lists of distributors in New York State, including contact information and counties served (if applicable) for each.

Applications will be reviewed for compliance with all program requirements listed in Section II. If NYSERDA has questions about whether equipment meets a particular requirement, it will contact the applicant for more information. Equipment and networks that do not meet all requirements will not be eligible for inclusion in the Program.

Applications will be accepted and reviewed on a rolling basis. Applicants will be notified within 30 days whether their equipment or network application has been accepted, if NYSERDA requires further information, or if the application has been denied. If it denies an application, NYSERDA will indicate the requirements that were not satisfactorily met. Applicants whose equipment or network applications are denied may resubmit applications with updated information that demonstrates that the deficient requirements have been met.

Applicants wishing to update the information about qualified equipment that has previously been accepted as qualified by NYSERDA (for instance, if a new model replaces an older version) must submit a new application indicating that it is an update to a prior accepted application and must provide all required documentation for the new equipment. Information about each model may not be updated more than once every three months.

IV. GENERAL CONDITIONS

GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207 **State Finance Law sections 139-j and 139-k** - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their Russian business operations status. Any such business operations in Russia conducted by, or on behalf of, the vendor must be permitted under the allowable exemptions listed by the Order. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list. The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

V. Attachments:

Attachment A – Charging Equipment Qualification Worksheet Attachment B – Charging Network Qualification Worksheet Attachment C – Sample Energy Use and Status Reports Attachment D – Equipment and/or Network Service Provider Terms and Conditions



Catalyze Clean Energy Financing for Decarbonization in New York State Communities – State Energy Finance Institution (SEFI) Support^{**}

Program Opportunity Notice (PON) 5456 **\$ 20,000,000** NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications Accepted on a rolling basis Starting: 9/11/2023 and will remain open until all funds are exhausted or at NYSERDA's discretion.

Program summary: New York State Energy Research and Development Authority ("NYSERDA"), invites financial entities actively working or planning to deploy capital into decarbonization projects in New York State ("NYS"), particularly those focused on the built environment and benefitting disadvantaged communities ("DAC"), to submit proposals for a direct investment in the form of subordinate debt and/or loan loss reserve ("LLR") support. NYSERDA expects to deploy up to \$20 Million of concessionary capital to eligible entities applying to, and subsequently being approved by, the LPO Title 1703 Loan Guarantee Program. NYSERDA's provision of financial support through this initiative is intended to increase access to the Title 1703 Loan Guarantee Program by entities seeking to advance decarbonization products or processes expected to advance the realization of New York greenhouse gas ("GHG") reduction and DAC benefit goals.

Individual awards under this PON can be a maximum of \$20 million as determined by NYSERDA. However, Eligible Applicants whose project(s) require an additional SEFI support capital per LPO technical review and feedback, are encouraged to consult with NY Green Bank ("NYGB") and consider applying for additional SEFI funding under NYGB's RFP1 open solicitation.

If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx)</u>.

No communication intended to influence this procurement is permitted except by contacting one of the Designated Contacts. If you have technical questions concerning this solicitation, contact one of the Designated Contacts: (i) <u>SEFIfund@nyserda.ny.gov;</u> (ii) John Joshi at (212) 971-5342, ext. 3636; (iii) Luis Aguirre-Torres at (518) 862-1090, ext. 3410. If you have contractual questions concerning this solicitation, contact James Cowman at (518) 862-1090, ext. 3652, or <u>JamesSolicitations@nyserda.ny.gov</u>. Please include "NYSERDA PON SEFI" in the subject line of all e-mail communications. Contacting anyone other than these Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement may result in a proposer: (1) being deemed a non-responsible offeror, and (2) not being awarded a contract.

1 Introduction

In conjunction with its efforts to reduce GHG emissions, accelerate economic growth, and improve the quality of life for all New Yorkers equitably, the New York State Energy Research and Development Authority ("NYSERDA") may support financing solutions designed to accelerate the clean energy transition. In so doing, NYSERDA seeks opportunities to encourage and attract private capital and to leverage federal funding in an effort to maximize the value of NYS investment.

Through this PON, NYSERDA intends to provide meaningful financing support in the form of subordinate loans or credit enhancements to advance clean energy initiatives, especially those with an emphasis on decarbonizing the built environment and benefitting disadvantaged communities ("**DAC**"). This support is offered as a counterpart to application(s) to the U.S. Department of Energy ("DOE") Loan Programs Office ("**LPO**") for clean energy loan guarantees under the Title 1703 Program and consistent with LPO's published State Energy Financing Institution ("**SEFI**") Opportunities. Potential applicants to this PON can review the criteria for entities qualifying as a SEFI on the <u>LPO website</u>.

NYSERDA's provision of financial support through this initiative is intended to increase access to the Title 1703 loan guarantee program by entities seeking to support decarbonization products or processes expected to advance the realization of New York GHG reduction and DAC benefit goals. It may also lower the cost of the loan guarantee, thereby reducing a potential barrier for eligible applicants looking to scale such decarbonization services or processes, and in turn advance NYS goals more affordably.

NYSERDA invites financial companies (referred to in this document as "Applicants" or "Proposing Entities" see Section 2.1) actively working or developing plans to deploy capital into decarbonization projects in New York State ("**NYS**") to submit proposals (each, a "**Proposal**") for a direct investment in the form of subordinate debt and/or a loan loss reserve.

Under the SEFI Decarbonization Fund ("**SEFI Fund**"), NYSERDA expects to deploy up to \$20 Million of concessionary capital by making investments of subordinate debt, and/or by providing loan loss reserves to eligible Applicants (See <u>Section 2.1</u>), subject to structuring terms and applicable federal, state, and local regulations. Illustrative terms and conditions of loans made pursuant to this PON can be found in <u>Appendix 1</u>.

Through this PON, NYSERDA primarily seeks to support Applicants that will provide loans or other financing for clean energy and sustainable infrastructure projects that support attainment of NYS decarbonization goals in a manner designed to reduce GHG emissions affordably while delivering benefits to DACs. Applicants will be expected to demonstrate a track record of success and ongoing capabilities, or a credible plan to develop and exhibit such capabilities, originating, underwriting, and managing the financing of projects that benefit DACs, support affordable housing, and/or decarbonize the built environment. Funding will be prioritized for programs and uses that follow a decarbonization approach expected to maintain or improve energy affordability.

This PON will remain open at NYSERDA's discretion until all funds have been fully allocated. Responses will be evaluated on a rolling basis. See <u>Section 2</u> for eligibility requirements and <u>Section 4</u> for further detail on the proposal submission and evaluation process.

Eligible Applicants whose project(s) may require more than the \$20 million available under this PON as proposed SEFI support capital are encouraged to consider applying to NY Green Bank ("NYGB") for additional SEFI funding under NYGB's RFP1 open solicitation.

NYSERDA hosted a webinar for this solicitation on October 10th, 2023, at 10:00AM ET. This webinar recording is posted online for review. Please click <u>here</u> to view the webinar.

2 Eligibility Requirements

To be considered for an award, Applicants must meet NYSERDA minimum eligibility requirements as stated below in 2.1 and 2.2. As the intent of this PON is to leverage and complement the LPO's Title 1703 Program, information on that topic is provided below for reference and proposers are encouraged to visit the LPO website above for further information. NYSERDA awards under this PON will be contingent on Applicants receiving approval of LPO loan guarantee and providing proof of such approval to NYSERDA. Receipt of an award or approval by LPO does not guarantee an award by NYSERDA.

A new federal authority waives the innovative technology requirement in the LPO's Title 1703 Program for projects receiving financial support or credit enhancements from a qualifying SEFI. Previously, all projects funded under Title 1703 were required to employ technologies that were new or significantly improved compared to commercially available technologies. Now, projects that reduce greenhouse gas emissions without using an innovative technology may be eligible for loans or loan guarantees under the Title 1703 program, so long as the projects receive qualifying funding from a SEFI (e.g., state green banks, state energy offices or other qualifying state entities) and fall into one of the categories of eligible projects under the Title 1703 program. Congress enacted this change to Title 1703 in part

to provide access to debt for borrowers seeking to deploy already commercialized clean energy technologies. By providing loan guarantees to SEFI- supported projects (which can include guarantees of loans made by eligible private lenders), the LPO can now offer project financing to a wider range of borrowers under Title 1703, including small, rural, and underserved communities.

Qualifying SEFI support can take many forms. Examples of qualifying funding may include, but are not limited to:

- SEFI provides equity/subordinate portion of capital stack.
- SEFI provides loan loss reserve with respect to junior portion of capital stack.
- SEFI co-lending with LPO (Pari-passu or subordinate debt).
- SEFI provides financial backstop for specific key project elements that may be subject to regulatory or local market risk.

The Proposal must demonstrate that the Proposing Entity: a) meets the eligible applicant criteria listed in <u>Section 2.1</u>, and b) is lending to projects that satisfy the eligible project criteria listed in <u>Section 2.2</u>.

2.1 Eligible Applicant Criteria

Eligible Applicants must be in the process of applying to LPO for a loan guarantee supporting decarbonization work in NYS within the Target Sectors described in Section 2.2. Applicants should qualify under the LPO Title 1703 Program including financing firms and developers sponsoring decarbonization projects, as well as commercial firms and nonprofit organizations.

2.2 Eligible Project Criteria

- Eligible projects must be in one or more of these target sectors: (1) Residential (1-4 unit) dwellings; (2) Commercial buildings; (3) Multifamily (5+ unit) buildings; (4) Non-profit and Municipal buildings; (5) District Thermal Energy projects; (6) Electrification of the Transportation Sector to the extent it intersects with the built environment; (7) Energy Storage; (8) Grid impact: including optimization through virtual power plants or similar technology to support decarbonization of the built environment; and (9) Other Decarbonization Projects impacting built environment and infrastructure, with an emphasis on projects benefitting DACs.
- 2 Eligible Projects must utilize an Eligible Technology (see Appendix 2: Eligible Technologies)
- 3 Applicants that have projects outside NYS are eligible provided that the Eligible Projects in NYS constitute at least twenty percent (20%) of the Applicant's financing facility, or meet at least a twenty times (20x) minimum capital leverage ratio of NYSERDA's SEFI investment into the Applicant's facility.
- 4 Eligible Projects must be comprised of decarbonization interventions that are designed to maintain or reduce customer energy bills, maintain or improve building comfort, and deliver resilient, durable solutions, or otherwise contribute to GHG emissions reductions in support of NYS clean energy policies.
- 5 Eligible Applicants must demonstrate that they will have the capacity to identify and lend to Eligible Projects by having:
 - Either (i) a successful track record of delivering qualifying decarbonization Eligible Projects in communities, including DACs, and the capacity to expand on that track record through participating in Eligible Project financing; or (ii) a detailed and credible plan (consistent with the management team's experience and capabilities) to develop the capacity to participate in Eligible Project financing; and
 - Either (i) a pipeline of forward-looking opportunities for Eligible Projects in NYS, or (ii) a detailed and credible plan (consistent with the management team's experience and capabilities) to develop such a pipeline/portfolio of Eligible Projects.

3 Proposal Contents

Proposals must clearly and concisely address each of the topics of Sections 3.1 to 3.6. The failure to respond to a topic will render the Proposal incomplete and NYSERDA unable to proceed. Proposals should be thorough and provide details on the business plan and goals for deployment in NYS for decarbonization solutions. Applicants should include similar details as provided in their LPO application for business strategy.

3.1 Required Disclosures

Please provide the following information labeled "Required Disclosures":

The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe the circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract. NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

3.2 Company and Management Team Credentials

Please provide the following information labeled "Company and Management Team Credentials":

- (a) A brief overview of the Proposing Entity.
- (b) The identities of all parties to the Proposal
 - If Proposal includes a partnership of one or more entities provide a description of the purpose and objectives of the partnership, the roles and deliverables of each entity, and all Proposal Contents requested in Section 3 for each entity.
- (c) Resumes, bios and/or LinkedIn profiles for the Proposing Entity's management team.
- (d) As applicable, name(s) of agency/ies by which the Proposing Entity is regulated and/or insured.
- (e) A summary of the Proposing Entity's underwriting, origination, and servicing process and experience.
- (f) Description of the Proposing Entity's business model/strategy (or attach a Business Plan); and,
- (g) Audited financial statements.

3.3 Portfolio

Please provide the following information labeled "Portfolio":

(a) Description of overall portfolio of loans/investments originated, including:

- i. Portfolio loan loss rate over the past 1-, 3-, and 5-year periods and since inception; and
- ii. Return on assets over past three years.
- (b) Description of the portfolio of projects that benefit DACs in NYS and elsewhere, including:
 - i. Volume and number of portfolio investments that benefit DACs:
 - ii. Description of DACs supported and benefits to DACs provided by portfolio investments; and
 - iii. DAC loan loss rate over the past 1-, 3-, and 5-year periods and since inception.
- (c) Description of experience investing in projects that reduce GHG emissions in NYS and elsewhere; and
- (d) Summaries of 2-5 relevant recent portfolio transactions. For each transaction, include:
 - i. Project scope;
 - ii. Technology type (if applicable);iii. Transaction size;

 - iv. Borrower type; and
 - v. Estimated impact (potentially including GHG emission reductions and/or any of the benefits listed in Section 3.6).
- (e) If the Proposing Entity does not have an applicable portfolio history in NYS including the elements above, please provide a credible plan (consistent with the management team's experience and capabilities) to develop such a portfolio, including DAC strategy.
- (f) If the Proposing Entity has a portfolio that extends beyond projects in NYS, provide relevant documentation substantiating how the NYS minimum project concentration has been achieved or will be achieved within one year of NYSERDA funding being awarded.

3.4 Targeted Eligible Project Deal Flow

Please provide the following information labeled "Project Deal Flow":

- (a) Describe Eligible Project investment activity currently underway. Include:
- (b) Volume and number of Eligible Project investments currently under review for financing. Specify the percentage (by both dollar volume and transaction count) of total financeable projects that such transactions represent; If the Proposing Entity does not have any active Eligible Projects, describe plans to expand investment capacity to include Eligible Projects. Identify and describe:
 - i. Targeted origination strategy:
 - ii. Demonstrated demand for the Proposing Entity's capital; and
 - iii. Any existing relationships that are expected to support deal flow.

3.5 Capital Needs

Please provide the following information, labeled "Capital Needs":

- (a) Amount and source(s) of the Proposing Entity's initial capitalization and ongoing funding/income source(s);
- (b) Value of current portfolio;
- (c) Current liquidity situation and outlook;
- (d) Current debt and equity sources and uses;
- (e) Dollar amounts of the proposed Eligible Project portfolio;
- (f) Description of how quickly the Proposing Entity anticipates committing and deploying capital; and
- (g) Description of how investments / support through this PON would enable the Proposing Entity to expand its financing with consideration to energy affordability or otherwise contribute to GHG emissions reductions in support of NYS clean energy policies, including the Climate Act, specifically in or benefiting DACs.

3.6 Impact Measurement and Reporting Capability

NYSERDA carefully evaluates the outcomes of its initiatives to assess relative impact and is required to provide transparent reporting thereof. The Proposing Entity will be required to assist with initial impact estimates and report on relevant metrics such as those listed below periodically during the term of the financing. Specific data reporting requirements will be determined prior to transaction execution.

Please provide the following information labeled "Impact Measurement and Reporting Capability":

(a) Types of environmental or social data that the Proposing Entity collects from its borrowers.

- (b) Impact metrics that the Proposing Entity tracks for its investments, e.g.:
 - i. Bill savings or cost reductions for residents.
 - ii. Units of housing weatherized, electrified, or otherwise decarbonized, including a breakdown of market- rate and affordable housing units.
 - iii. GHG emission reductions achieved, measured by CO2-equivalent reductions.
 - iv. Volume of DAC investments.
 - v. Local air quality improvements.
 - vi. Jobs created.
 - vii. Capital commitments and mobilizations by sector/ financed counterparty or recipient of direct project financing from the facility.

viii. Other

- (c) Data collection process and calculation methodologies that the Proposing Entity employs to regularly evaluate and track the metrics listed above.
- (d) Acknowledgement by the Proposing Entity that the Proposing Entity will be required to deliver the agreed upon impact data to NYSERDA within 30 days after the end of every quarter in all cases for at least the term of the financing.

4 Proposal Process and Evaluation

Proposing Entities are encouraged to contact NYSERDA before the submission of a Proposal to ensure alignment with NYSERDA's mission, mandate, and broad investment criteria, as well as this PON's specific eligibility criteria. To this end, please email us at <u>SEFIfund@nyserda.ny.gov</u> and include "SEFI Fund" in the subject line. As noted in Section 4.1 below, direct communication will be limited after a Proposal is submitted and while it is under consideration.

4.1 Proposal Submission Process

Online submission is preferable. Proposers may submit Word, Excel, or PDF files (file formats include csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document. NYSERDA shall also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link "Application Instructions and Portal Training Guide [PDF]" located in the "Current Opportunities" section of NYSERDA's website (https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).

4.2 Proposal Evaluation Process

Applicants are encouraged to apply to this PON at the time they submit a Level 2 Title 1703 application. Where permitted under LPO rules and regulations, Applicants may include information from their LPO loan application in their application to this PON, to the extent the Applicant believes such inclusion would improve NYSERDA's understanding of Applicant's qualifications.

Proposals will be evaluated on a regular basis as they are received. Proposing Entities can generally expect an email response, including any next steps, if applicable, within 90 days after NYSERDA's receipt of Proposal.

Proposals will be evaluated by the Scoring Committee. Each Proposal will be reviewed to determine satisfaction of the Eligibility Requirements (Sections 2.1 and 2.2), and the status of the Applicant's application submitted to the LPO as detailed in section 4.3.

Additional Clarification/Information may be requested if the Scoring Committee is unable to fully evaluate the Proposal with the information provided.

In consultation with NYSERDA, proposals requiring SEFI support exceeding the NYSERDA SEFI capital support under PON5456, may be able to apply for additional SEFI support from NYGB through <u>NYGB's RFP1.</u> Such additional support will be subject to the requirements of NYGB's RFP1.

4.3 Eligible Applicant Firms Criteria¹

Applicants are expected to follow the LPO Pre-Application process for guidance regarding project eligibility, LPO application process and applicant questions. Following that review and after successfully applying to LPO's Level 1 process, the Applicant is encouraged to apply to this PON, presenting proof of having submitted an LPO Level 1 application or proof of receiving an approval to submit a Level 2 application. Additionally, Applicants that have already previously completed the Level 1 process and have submitted or will submit a Level 2 application can apply to this PON. The Applicant's final review and final approval will be subject to NYSERDA Scoring Committee review.

5 General Conditions

Costs & Expenses

Once a Proposal has been contingently awarded by NYSERDA, the proposed transaction will move into NYSERDA's Active Contingent Commitment List. Once the Applicant has received final commitment from LPO, and provided that approval to NYSERDA, then, NYSERDA and the Applicant will move to finalizing the terms and conditions of the transaction. Upon closing, Proposing Entities shall pay a closing fee and an annual administration fee as determined by NYSERDA at its discretion based on deal sector and structure. There is no Commitment Fee on any undrawn amounts available under the SEFI Fund Loan during the first 12 months following closing. However, a .50% per annum Commitment Fee shall apply to any undrawn amounts available under the SEFI Fund under the set of the Availability Period.

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-//media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx

However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from: Empire State

Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Contract Award - NYSERDA expects to deploy up to \$20 Million of concessionary capital starting in [Month], 2023, until fully allocated. NYSERDA anticipates a contract duration of 5 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Statement of Work. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify Applicants within 90 days from the receipt of an application whether your application has been selected to receive an award. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - If awardees from this solicitation will be posting anything on the web, or if the awardee will produce a final report that NYSERDA will post to the web, the following language must be included. NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the Doing Business with NYSERDA page or download <u>NYSERDA's Accessibility Requirements</u> [PDF].

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

Attachments:

- 1. Appendix 1: Summary of Indicative Terms and Conditions
- 2. Appendix 2: Eligible Technologies

Appendix 1: Summary of Indicative Terms and Conditions

This is merely an example and not the terms included in the final documents for NYSERDA's SEFI Fund investment facility, which may differ substantially from the terms set forth herein based on due diligence, credit considerations, prevailing market conditions, and other factors.

This summary of terms and conditions (the "**Term Sheet**") summarizes the principal terms and conditions of potential SEFI Fund investments to be made available by New York State Energy Research and Development Authority ("**NYSERDA**") to entities that meet the criteria of an eligible Applicant as defined in <u>Section 2.1</u> (any such entity, a "**Borrower**"). The Term Sheet does not constitute an offer, commitment, or agreement by NYSERDA to enter into any loan facility or other investment with any party. The closing of a SEFI Fund investment facility described herein shall be subject to, without limitation, the completion of satisfactory due diligence by NYSERDA, the execution of definitive documents satisfactory to NYSERDA, final credit approval by NYSERDA, and the Applicants receipt of approval of LPO financing. Receipt of an award or approval by LPO does not guarantee an award by NYSERDA.

| I. Transaction; | Financing Parties |
|-------------------------------|---|
| SEFI Fund Loan | Subordinate debt facility for eligible Uses of Proceeds (as defined below) on terms that are satisfactory to the Investor. |
| | Loan Loss Reserves on terms that are satisfactory to the Investor |
| Investor | NYSERDA |
| Borrower | Eligible lenders as described in the PON |
| II. Principal Financing Terms | |
| SEFI Fund Loan Sizing | Maximum: A maximum of \$20 million as determined by NYSERDA, subject to structuring terms and LPO regulations in the PON |
| | Additional SEFI funds may be available from NYGreen Bank and applied for under its RFP 1 open solicitation. |
| Use of Proceeds | The Borrower shall use proceeds solely to finance loans made by the Borrower to Eligible Projects ("Eligible Loans"). "Eligible Projects" are defined as projects that meet the following requirements: Support decarbonization of the built environment, including energy efficiency and/or electrification with an emphasis on energy affordability; energy storage; district thermal networks; grid impact solutions; clean transportation, including electrification and EV infrastructure; and/or other decarbonization approaches. Contribute to greenhouse gas emissions reductions. An acceptable percentage of projects to benefit DACs (as further described under "DAC Benefits" below), in compliance with LPO regulations and NYSERDA guidance. A minimum of NYS concentration as detailed in section 2.2.2and Must use an Eligible Technology (see <u>Appendix 2: Eligible Technologies</u>) |

| DAC Benefits | Through this PON, NYSERDA primarily seeks to support Applicants that will provide loans or other financing for clean energy and sustainable infrastructure projects that support attainment of NYS decarbonization goals in a manner designed to reduce GHG emissions affordably while delivering benefits to DACs. Applicants will be expected to demonstrate a track record of success and ongoing capabilities, or a credible plan to develop and exhibit such capabilities, originating, underwriting, and managing the financing of projects that benefit DACs, support affordable housing, and/or decarbonize the built environment. Funding will be prioritized for programs and uses that follow a decarbonization approach expected to maintain or improve energy affordability. Eligible Projects are deemed to provide demonstrable DAC Benefits, verifiable by NYSERDA and/or a third-party review, if they satisfy one or more of the following |
|--|---|
| | requirements: |
| | Alignment with LPO DAC and NYSERDA DAC requirements as determined in consultation with NYSERDA in collaboration with NYSERDA. Located in a DAC census tract, as defined under the final rules adopted pursuant to New York State's Climate Leadership and Community Protection Act of 2019 ("CLCPA" or "Climate Act"). |
| | Not located in a DAC census tract but: a. Project involves a residential building where at least 50% of the housing units are restricted upon initial occupancy to households making 80% AMI or less via a regulatory agreement with a public agency; or b. Project involves a building that has a demonstrable impact on households making 80% AMI or less. or a vulnerable population (e.g., a facility that predominantly serves such households such as a Federally Qualified Health Center or a multi-service center operated by a non-profit organization). |
| Program Benefits to end users based on SEFI Investment | Broadened approval criteria. Minimum/Maximum loan terms for end-user customers, subject to NYSERDA policy and criteria as determined by the scoring committee. Larger amounts available to finance. Better rates; and/or Other advantageous terms. |
| | For Energy Savings Performance Insurance: Additional available cashflow underwritten for the same measures costs. Shorter debt term, based on the baseline underwritten cashflow; or Net higher savings investment ratio based vs. original U/W cashflow without a policy. |
| Advances | Subject to portfolio ramp of Eligible Projects. Borrower must certify that advances are for Eligible Projects and provide basic portfolio information. After giving effect to the advance, an acceptable % of cumulative SEFI Fund advances must be allocated to Eligible Projects located in DAC census tracts as defined in item 1 of DAC Benefits, in compliance with LPO regulations and NYSERDA guidance. |
| Availability Period | Subject to LPO regulations and available funding, 5 years after the closing date. |
| Term / Maturity Date | For debt investment, one month beyond the maturity of the LPO Debt |
| | For Loan Loss Reserves, final maturity of the underlying assets, subject to reduction based upon the then-current amortized remaining balance of the covered tranche in the capital stack |
| Interest Rate | For the subordinate debt tranche {Projected coupon Market rate bp above the senior LPO debt} % per annum fixed interest rate on monthly average balance, payable quarterly in arrears |
| Amortization | There will be no scheduled amortization and no prepayment penalty for prepaying the SEFI Fund investment at any time. |
| | - |

| Reporting Requirements | Financial Reporting Quarterly: Summary report on the performance of the Borrower's Eligible Loan portfolio Individual non-performing loan report on any non-performing Eligible Loans or Eligible Loans on Borrower's watch list, each prepared in accordance with the Borrower's portfolio, credit and risk management policies and procedures including standard rating policy. |
|---------------------------|--|
| Fees | Commitment Fee: None during the first 12 months of the Availability Period 0.50% per annum on any undrawn amounts available under the SEFI Fund investment during the remainder of the Availability Period NYSERDA may at its discretion charge additional fees based on deal sector and structure. Those fees may include, but are not limited to: Administration & Maintenance Fee: annually will be based on deal size and structure and negotiated in the contracting phase. Advisor fees: Payable directly to NYSERDA advisors starting at due diligence based on deal size and complexity. The applicant is responsible for accrued third-party fees regardless of whether the deal reaches financial close with NYSERDA. Closing fee to cover legal expenses. |
| III. Other Terms | 5 |

| Conditions Precedent | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Investor. |
|--|--|
| Representations and Warranties | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Investor (subject to exceptions and materiality thresholds acceptable to the Investor). |
| Affirmative and Negative Covenants | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Investor (subject to exceptions and materiality thresholds acceptable to the Investor), including without limitation: Investor's right to inspect books and records of the Borrower and meet with the Borrower's senior management upon reasonable notice. Maintenance of a Net Asset Ratio or similar liquidity covenant to be determined |
| Events of Default | Usual and customary for facilities of this type, or as deemed necessary or appropriate by the Investor (subject to exceptions and materiality thresholds acceptable to the Investor), including any cross-defaults required by LPO or other senior debt providers. |
| Cure Period | Interest & Fees payment defaults: 3 business day cure period All other financial covenant defaults: 15 calendar day cure period All other covenant defaults: 30 calendar day cure period |

| Confidentiality | Usual and customary for facilities of this type, subject to (a) the Investor's public disclosure obligations under the New York State Freedom of Information Law, and (b) the Investor's right to publicly disclose a general transaction description and aggregated or anonymized data. |
|-----------------|--|
| Expenses | Each party will be responsible for its own closing costs and expenses. |

Appendix 2: Eligible Technologies²

- 1. Building Decarbonization and Supporting Measures, examples including but not limited to:
 - a. Heating and Cooling Load Reduction also see "Qualified Energy Efficiency Improvements" below:
 - b. Weatherization
 - c. Windows/doors
 - d. Heat/energy recovery ventilation.
- 2. Clean Heating Technologies⁴
 - a. Air Source Heat Pumps
 - b. Water Source Heat Pumps
 - c. Ground Source Heat Pumps
 - d. District thermal interconnection
 - e. Support decarbonization of the built environment, including energy efficiency and/or electrification with an emphasis on energy affordability; energy storage; district thermal networks; grid impact solutions; clean transportation, including electrification and EV infrastructure; and/or other decarbonization approaches.
 - f. Contribute to greenhouse gas emissions reductions.
- 3. Electric Vehicle Infrastructure (including charging stations)
- 4. Thermal and Electric Energy Storage; "Energy Storage", including thermal storage, is the capture of energy produced at one time for use at a later time to reduce imbalances between energy demand and energy production. A device that stores energy is generally called an accumulator, thermal sink, or battery.
- 5. On-site Solar serving customer load when combined with one or more of the above listed Eligible Technologies.
- 6. "Qualified Energy Efficiency Improvements": A modification to a structure that shall increase the energy efficiency and conservation of an existing structure, including but not limited to:
 - Application of weather-stripping, caulking, sealant and other materials around doors, windows, and other areas of a building for the purpose of insulating or sealing openings in the building envelope and within the building to mitigate energy loss.
 - II. Testing, repairing, and replacing heating or cooling systems or components of such systems.
 - III. Thermostat upgrades.
 - IV. Water heater repair and replacement.
 - V. Roof, chimney, fireplace, and roof vent repair as determined to be necessary to mitigate energy loss or resolve energy system-related health and safety issues.
 - VI. Repair and replacement of storm windows, permanent windows, and exterior doors.
 - VII. Repair or replacement of major appliances.
 - VIII. Installation of thermal solar heat or hot water systems.
 - IX. Addition of insulation to exterior walls or ceilings.
 - X. Replacement of inefficient light bulbs and lighting fixtures and systems.
 - XI. Minor repairs that are necessary to ensure maximum efficiency from the provision of qualified energy efficiency services.
 - XII. Installation of carbon monoxide detectors and indoor environmental testing and mitigation deemed necessary because of the provision of other qualified energy efficiency services.
 - XIII. Conversion of an electrical resistance-heated building to a more efficient electrical heating source provided that significant energy cost-savings can be demonstrated.
 - XIV. Beneficial electrification, including heat-pumps (geothermal, ASHP, Desiccant Heating and Cooling systems, and other high-efficiency beneficial electrification solutions)

NYSERDA will consider other technologies that reduce greenhouse emissions, beyond those listed above. Eligible products and financing structures are not limited to those listed and NYSERDA encourages Applicants to present innovative financing 13

structures. The Scoring Committee will assess whether a given technology is supporting New York State climate policy goals.>50 post project completion.

² Eligibility under LPO's Title 17 Program is subject to LPO regulations

⁴ Multifamily buildings with 5 or more units must obtain an EPA ENERGY STAR Score >50 prior to installing heating and cooling electrification to ensure comfortable heat pump operation or be coupled with building envelope improvements (e.g., weatherization, insulation, windows, etc.) that would reasonably be expected to result in an EPA ENERGY STAR Score >50 post project completion.



Climate Justice Fellowship Plus Program Opportunity Notice (PON) 5566 \$2,200,000

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Applications accepted on a rolling basis until December 12, 2025, by 3:00 p.m. EST.

I. Summary

New York State is leading the charge in promoting environmental and climate justice to ensure an equitable clean energy transition for all communities — especially for those disproportionately burdened by environmental health hazards. A key element of climate justice is ensuring the green jobs of the future are available to all New Yorkers and meet their communities' needs. The New York State Energy Research and Development Authority (NYSERDA) is seeking to employ workers in climate justice jobs in the New York City boroughs of the Bronx and Queens at eligible entities within or looking to participate in the clean energy economy. NYSERDA, with support from U.S. Representative Alexandria Ocasio-Cortez, of New York's 14th congressional district, is pleased to announce the Climate Justice Fellowship Plus Program is now available and is fully funded by the U.S. Department of Labor. The Climate Justice Fellowship Plus Program (CJF Plus) is a \$3 million pilot program to advance climate justice in the Bronx and Queens.

The CJF Plus Program will provide wage subsidies for eligible entities to hire individuals for 15months climate justice fellowships. The Program will also provide supportive services and/or professional development to Fellows throughout their employment.

In this solicitation, NYSERDA is seeking applications to fund professional development training and mentoring for 15-month, full-time fellowships, to work within entities that advance climate justice and/or clean energy priorities in the New York City boroughs of the Bronx and Queens. It is expected that Fellows will assist with community engagement activities (e.g., plan, policy, or project), support clean energy/climate justice project development, and implementation, facilitate or build upon partnerships, or engage in other projects related to advancing climate justice and/or clean energy priorities in the Bronx and Queens.

For eligible employers, NYSERDA will offer wage subsidies capped at \$73,125 for the duration of the fellowship. Fellowships must be full-time. Employers may, and are encouraged to, pay their Fellows in excess of \$30 per hour.

Applications from eligible employers will be accepted on a continuous first-come, first-served basis until the solicitation due date. Total available funding allocated to this program may be adjusted based on demand and availability of additional funds.

Employers must first apply to confirm their eligibility for the program, then identify Fellows and request approval in a separate, second step. See "Terms and Definitions" below for a definition of an eligible employer. NYSERDA, in partnership with NYSDOL will determine eligible and approved employers who have applied to participate in the program. Eligible, approved employers will then be invited by NYSERDA to identify Fellows or be provided access to select them from NYSERDA's Fellow directory and submit Fellowship applications. After a brief review and approval period, Fellows may begin work.

Please note that, although the Climate Justice Fellowship Plus (PON 5566) Program is similar to the Climate Justice Fellowship Program (PON 4772), there are a few exceptions. Please read carefully as program details differ.

Informational Webinar

NYSERDA will conduct an informational webinar, during which NYSERDA will review the requirements of this solicitation and answer questions. Applicants interested in learning more and attending the webinar may send an email to <u>CJFplus@nyserda.ny.gov</u> with the subject line "PON 5566 Climate Justice Fellowship Plus Webinar" to request webinar date and information on how to participate. Questions may be submitted via the same email address prior to the webinar, or during the webinar using the web platform. Following the conclusion of the webinar, NYSERDA will post questions and responses on the NYSERDA website. All questions will be posted anonymously, and NYSERDA's written responses will supersede any responses given during the webinar.

Contact Information

No communication intended to influence this procurement is permitted. Allowed communications and questions should only be directed to <u>CJFplus@nyserda.ny.gov</u>. For contractual questions concerning this solicitation, please contact Nancy Marucci at (518) 862- 1090, ext. 3335 or by email <u>NancySolicitations@nyserda.ny.gov</u>.

For program questions please contact Jillian Palmer at (518) 862-1090 Gwendolyn Summers at (518) 862-1090. Contacting anyone other than the Designated Contacts (either directly by the applicant or indirectly through a lobbyist or other person acting on the applicant's behalf) in an attempt to influence the procurement: (1) may result in an applicant being deemed a non-responsible offeror, and (2) may result in the applicant not being awarded a contract.

Terms and Definitions

Climate Justice: The promotion of individual and collective capacity to prepare for, respond to, and recover from climate events as well as the fair treatment, meaningful involvement, and the absence of discrimination in the creation of policies, programs, and projects that both address the disparate impacts of climate change and the transition to a net zero emissions economy.

Eligible Employer: A non-profit organization, municipality, public library, public college, public university, or private non-profit university at the time of application located in or serving the Bronx or Queens. Additional details are described in Section III. Employer Eligibility, Requirements, and Expectations.

Employer: An employer that has successfully complied with eligibility requirements outlined in Section III. Employer Eligibility, Requirements, and Expectations.

Professional Development: The process of gaining new skills through continuing education and career training after entering the workforce.¹

Supportive Services: Services that are necessary to enable an individual to mitigate barriers to employment. These may include access to and subsidies for transportation and childcare, immigration/legal services, mental health counseling, care coordination, and more.

II. Program Details

The CJF Plus Program has a mandatory salary for participating employers. Employers are required to offer Fellows a minimum of \$30 per hour, totaling \$73,125 for 15 months.

NYSERDA will provide up to \$5,000 for professional development activities and supportive services to bridge a specified gap in social services provided by other state and federal programs. NYSERDA has partnered with BronxWorks, a community-based organization that will support Fellows throughout the duration of the Fellowship program. BronxWorks will provide case management services to Fellows as well as supportive services or referrals to supportive services to reduce barriers to employment. Upon completion of the 15-month Fellowship, up to \$3,500 of unutilized funding for supportive services and professional development may be requested by the Employer to administer to the Fellow as a retention bonus per the approval of the NYSERDA Project Manager.

The Employer is prohibited from reaching out to BronxWorks regarding their Fellow's supportive service activities.

Cohort Services: NYSERDA has partnered with a contractor to provide additional professional

¹ Harvard Business Review. Why is Professional Development Important?

development services to the Fellows in each cohort. Cohort Services include: (1) virtual peer groups in which Fellows can discuss topics such as challenges and successes, (2) mentorship opportunities with industry leaders, (3) access to a virtual Climate Leadership Certificate Course, (4) Skills Labs to hone specific climate justice- and clean energy-related skills determined based on needs, and (5) access to a Climate Leadership Network (CLN), an online community for climate-focused organizations with a presence in New York State. All services will begin at regularly scheduled intervals (e.g., quarterly) for each new cohort of Fellows and will be provided for twelve (12) months.

Employers are required to allow Fellows to participate in meetings with BronxWorks on a quarterly basis and Cohort Services during working hours without the need to makeup time and without financial penalty. Additionally, Fellows may be asked to participate in surveys and focus groups per the request of NYSERDA. These activities shall also be completed by the Fellows during working hours without the need to makeup time and/or financial penalty.

NYSERDA will accept applications from eligible entities interested in Fellows on a continuous rolling basis until the deadline or until funds are expended, whichever comes first. NYSERDA may also, at its own discretion, extend, suspend or permanently close the application process for any other reason.

Alignment with Other NYSERDA Programs

Participants in <u>NYSERDA's Clean Energy Internship Program</u> who meet the Fellowship criteria may consider converting to the CJF Plus Fellowship following their internship, if they were not already hired as a standard employee by that organization.

Individuals who are enrolled as a Fellow and/or have completed a Climate Justice Fellowship (PON 4772) are ineligible to participate in the Climate Justice Fellowship Plus Program (PON 5566). Individuals hired through the Climate Justice Fellowship Plus Program (PON 5566) are ineligible to participate in the Climate Justice Fellowship Program (PON 4772).

III. Employer Eligibility, Requirements, and Expectations

Employer Eligibility

To qualify as an Eligible employer, the organization must:

- Be a non-profit organization, municipality, public library, public college, public university, or private non-profit university at the time of application and be located in or serving the Bronx or Queens.
- Have at least one physical business address in New York State, serving or located in the Bronx and/or Queens, with the legal authority to hire employees and conduct business in New York State and where the Fellowship will be hosted with the space and equipment needed to support the work of the Fellow.
- Agree to the NYSERDA Terms and Conditions (Sample Agreement).
- Attest to compliance with all applicable labor laws, and not have failed to file any applicable local, state or federal tax returns, nor failed to pay New York State Unemployment Insurance.

 Note: NYSERDA reserves the right to request that the New York State Department of Labor (NYSDOL) conduct a due diligence and employer eligibility search to confirm this information. The NYSDOL due diligence review process will include a review of the organization's Unemployment Insurance records; Worker Adjustment and Retraining Notification (WARN) notices; ongoing investigations with NYSDOL's Public Works, Labor Standards and/or Safety and Health Divisions; registration with the NYS Department of State's Division of Corporations; Workers Compensation Insurance and Disability Insurance coverage; federal Occupational Safety and Health Administration (OSHA) records; and contracts/agreements from NYSDOL received during the past three years.

Requirements of Eligible Employers

By Completing the Application Steps, the Employer commits to:

- 1. Providing the minimum required wage of \$30 per hour, totaling \$73,125 for 15 months.
- 2. Offering health benefits (e.g., medical, dental, and vision) at no cost or at a reasonable cost² for Fellows and their family members.
 - While health benefits must be offered to the Fellow, the Fellow may decline health benefits if already covered under an existing policy.
 - The employer must describe the comprehensive employee health benefits offered, including costs, even if the Fellow declines the health benefits.
 Employers are encouraged to include additional employee benefits (e.g., life insurance, retirement plan, student loan assistance, etc.) in their cost share.
- 3. Offering a minimum of 12.5 days of paid vacation or sick time. Employers must also offer federal holidays.³
 - Paid time off is included in NYSERDA's milestone payments to the employer.
 - Employers are encouraged to provide additional paid vacation and sick time for Fellows as part of their cost share.
- 4. Considering offering performance bonuses, using its own funds, as merited.
- Committing to hiring and providing professional development training/mentoring for a 15month, full-time⁴ Fellow, to an individual from the 14th Congressional District, who advances climate justice and/or clean energy priorities in the Bronx and Queens.
- 6. Having at least two (2) full-time employees or the equivalent of two (2) full-time employees, not including the Fellow. Principals of corporations and owners of an organization such as sole proprietors or partners are not considered to be employees for this eligibility requirement. If the Employer has no employees or if the workers are independent contractors, subcontractors or contract employees, then the organization shall not be eligible.
- 7. Ensuring that no existing worker is displaced by the Fellow, including a partial displacement such as a reduction in hours, wages, or employment benefits.

² Reasonable cost for the purposes of the Climate Justice Fellowship Plus Program is if the Fellow's share of the monthly premium in the lowest-cost plan offered by the employer is less than 9.02% of the Fellow's household income.

³ Federal Holidays are those established by Federal law (6 U.S.C 6103). Please see the U.S. Office of Personnel Management for a comprehensive list of federal holidays. As of November 2024, these include: New Year's Day; Birthday of Martin Luther King, Jr., Washington's Birthday, Memorial Day, Juneteenth National Independence Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving Day, Christmas Day.

⁴ Full-time is defined as 35 - 40 hours (as per the organization's regular commitment) per week for 15 consecutive months.

- 8. Guaranteeing that the Fellow does not work on other NYSERDA funded projects, with the exception of the NY Clean Transportation Prizes program. However, the Employer is required to meet with the NYSERDA Project Manager to ensure NYSERDA program funds are not duplicated.
- 9. Complying with New York State labor law and federal law for the protection of employees.
- 10. Matching Fellows with internal senior mentor(s). In the first three (3) months of the Fellowship, the Fellow should work with supervisors to identify at least one (1) senior professional within the host organization who can provide additional internal guidance and development. Where possible, this individual should be outside of the chain of command of the Fellow.
- 11. Matching Fellows with external mentor(s). Where possible, the Employer should work to connect the Fellow with professionals external to their organization, and who have overlapping professional and/or personal goals and interests. Note that some external mentorship will also be provided by a NYSERDA contractor.

Application Steps: Eligible Employers

- 1. Review Employer eligibility requirements.
- 2. Submit Application. Eligible Employers should use the "<u>Apply Online</u>" link on the funding page.
 - Based on the information provided, NYSERDA will determine if the organization is eligible for the program.
- 3. Submitted applications undergo an employer eligibility review with NYSDOL and internal NYSERDA review and approval process.
 - After 12 months, employers may be required to submit updated documentation to NYSERDA to verify continued eligibility for the program.
- 4. NYSERDA will notify applicants by email whether or not they are verified as eligible to participate.
- 5. If verified as eligible to participate, the Employer is granted access to a directory of Fellowship candidates who have applied to the program.
 - Alternatively, the Employer may select its own Fellow(s), who then complete(s) the directory application to submit the required information.
 - Fellows may use the "<u>Join Directory</u>" link on the program page to submit their application either before or after they connect with the employer.
- 6. Once a Fellow is identified, the Employer submits a Fellowship application for review and approval via email to the <u>cjfplus@nyserda.ny.gov</u> mailbox.
 - The Fellowship application should only be submitted upon verification that the Employer and the Fellow have been confirmed eligible.
 - The earlier application steps help establish eligibility only and the Employer and Fellow cannot officially join the program until the Fellowship application is approved.

Eligible Employers seeking to hire more than one (1) Fellow must submit one (1) application per Fellow and undergo additional review by NYSERDA. Multiple Fellows per employer may be approved based on factors such as, but not limited to, the following:

- i. Funding available
- ii. Size of organization (e.g., number of employees)
- iii. Ability of Employer to demonstrate adequate supervision and mentoring and meaningful work for additional Fellow(s).
- iv. Extent of Employer's financial sustainability to maintain employment for participants at or above the wage upon conclusion of the Program.

If a Fellow does not complete their 15-month employment period, Employers may submit a new Fellow for approval any time before the final submission deadline for rolling applications, pending available funding and a case-by-case review of the application.

Additionally, NYSERDA reserves the right to accept, reject, or request additional information on prospective Employers' experience in serving the Bronx and/or Queens.

IV. Fellow Eligibility Requirements:

To be considered eligible for the Climate Justice Fellowship Plus program as a Fellow, an individual must at the time of program entry:

- Be a resident of New York's 14th Congressional District, which spans parts of the Bronx and Queens.
- Be a member of a priority population (see **Priority Population List for the Program**).
- Commit to working in the Bronx and/or Queens full-time for the entire 15-month Fellowship.
 - Note: For the purposes of this solicitation, when feasible, in-person work that prioritizes the health and safety of individuals is preferred. However, remote work arrangements will also be considered for funding. If approved, all remote work must take place in New York State.
 - Note: Fellowships are intended for individuals <u>not</u> enrolled in school or coursework. However part-time coursework or schooling that does not exceed 6 credit hours or 6 to 8 hours per week may be allowable and will be considered on a case-by-case basis.
- Commit to the goal of assisting the Employer in advancing climate justice and/or clean energy priorities for the Bronx and Queens.
- Be a new hire defined as (1) an individual who has no previous employment (paid or unpaid) with the Employer; furloughed employee; contractor and (2) may be new to the climate justice and/or clean energy field more broadly.
- Not be a relative of the owners, principals, hiring managers, or existing employees of the business or organization.
 - Note: "Relative" shall include the following relationships established by blood, marriage, or legal action: spouse, mother, father, son, daughter, sister, brother, mother-in-law, father-in-law, sister-in-law, brother-in-law, son-in-law, daughter-

in-law, stepparent, stepchild, aunt, uncle, nephew, niece, grandparent, grandchild, or cousin. The term also includes domestic partners (a person with whom the employee's life is interdependent and who shares a common residence) and a daughter or son of an employee's domestic partner.

NYSERDA maintains a directory of individuals who meet the qualifications to participate as Fellows in this program. Fellows may use the "Join Directory" link on the program page to submit their application either before or after they connect with the Employer. Employers are granted access to this directory of Fellowship candidates upon completion of their own program eligibility verification. Alternatively, eligible Employers may propose a person for the Fellowship who is not in the directory. That person is required to join the directory as part of the fellow eligibility process.

Priority Population List for the Program

- Displaced homemakers
 - A homemaker is an individual who provides unpaid services to family members in the home while reliant on income of a family member.
- Low-income individuals (whose household's total income is below or at 60% of the State Median Income, or whose household has been determined eligible for or is receiving assistance through the Home Energy Assistance Program (HEAP), Temporary Assistance for Needy Families (TANF), Supplemental Nutrition Assistance Program (SNAP), or other human service benefit programs).
- Indians, Alaska Natives, and Native Hawaiians. "Indian" is a member of a federally recognized Indian tribe.
- Individuals with disabilities (includes individuals who are in receipt of Social Security Disability Insurance.
- Older individuals (age 55 and older).
- Previously incarcerated individuals.
- Individuals experiencing homelessness.
- Individuals who have aged out of the foster care system.
- Individuals who are:
 - English language learners are individuals who have limited ability in reading, writing, speaking, or comprehending the English language.
 - Individuals who have low levels of literacy (an individual is unable to compute or solve programs, or read, write, or speak English at a level necessary to function on the job, or in the individual's family, or in society); and
 - Individuals facing substantial cultural barriers.
- Eligible migrant and seasonal farmworkers. Individuals who have been primarily employed in agricultural or fish farming labor that is characterized by chronic unemployment or underemployment.
- Individuals within two years of exhausting lifetime TANF eligibility.
- Single parents (including single pregnant persons).
- Long-term unemployed individuals (unemployed for 27 or more consecutive weeks).
- 16- to 24-year-olds who are enrolled in or have completed a comprehensive work

preparedness training program such as those offered by Boards of Cooperative Education Services (BOCES), technical high schools, Conservation Corps, YouthBuild, and AmeriCorps. The training program must include a combination of rigorous clean energy education with handson technical training. Eligibility of work preparedness programs under this category will be considered on a case-by-case basis; and

• Incumbent or unemployed fossil fuel workers.

Anticipated Timeline

Eligible Employers should plan to apply to the program first and allow approximately [4-8] weeks to confirm eligibility. Fellows and Fellowship applications are approved in a step that takes approximately [3 - 4] additional weeks. This timeline may be extended if incomplete materials are submitted, or additional information is needed from the Employer or the Fellow. Fellows should plan to work full-time throughout the 15- month Fellowship.

IV. Administering the Fellowship Program

Steps at a Glance

- 1. Following an executed Agreement with NYSERDA, the fellow may begin work.
- 2. Provide an overview of services to its Fellows by close of business of the Fellow's first day.
- 3. The Employer must work with the Fellow to complete and submit a Fellowship Plan (see Attachment B: Fellowship Plan, Section III).
- 4. The Fellow will have a preliminary meeting with BronxWorks within the first 30 days of employment. The Fellow will be required to meet with BronxWorks on a quarterly basis to support their success in the Fellowship.
- 5. Per the discretion of a NYSERDA contractor, Fellows will commence with professional development Cohort Services offered by a NYSERDA contractor.
 - NYSERDA contractor servicing continues throughout the 12-month employment period.
- 6. The Fellow completes the 15-month Fellowship.

A successful Fellowship program will be one that supports the Fellow's growth and opportunity to further explore a particular field of work. A Fellowship can be designed to support a range of activities including study in a specific field, innovative activities, research to advance work on a particular issue, developing a new community-based organization or initiative, or training and reflection. All entities must provide a brief description of the climate justice role and/or activities that the Fellow will be expected to complete. A detailed Fellowship plan will be submitted as one of the initial contract milestones using a template supplied by the NYSERDA Project Manager.

Fellowship Plan

The Employer and Fellow must submit a mutually agreed upon Fellowship plan for the full employment period (See Attachment B). Fellowship Plans must:

- Advance climate justice and/or clean energy priorities in the Bronx or Queens and fall within the eligible project focus areas including but not limited to energy (e.g., benchmarking), retrofits, analysis (e.g., audits), policy (e.g., LEED assessment), outreach and events, inventory, social justice, etc.
- Include a general outline of the types of climate justice and/or clean energy activities the Fellow will undertake over the 15 month period.
- Have an initial high-level idea of the theme and shape of the final deliverable or capstone project the Fellow will produce upon completion of the program with the understanding that this may change once the Fellow is onboarded and will require final review and approval by a NYSERDA Project Manager. Examples of a final deliverable or capstone project include but are not limited to:
 - Conducting energy benchmarking/disclosure requirements that protect and empower tenants with information about the energy use intensity and affordability of their housing stock.
 - Developing a comprehensive strategy to encourage investment by anchor institutions to equitably address climate change and local community wealth building.
 - Delivering energy efficiency education and resources to community members through a series of workshops, tabling events, and media.
 - Analyzing specific clean energy curriculum and exploring avenues to incorporate community voice in curriculum and programs.
 - Supporting and strengthening grassroots community-based collaboration with sectorbased employment partners.
 - Developing and/or implementing strengths-based community climate change/resilience planning strategies, policies, and projects.
 - Facilitating partnership building and supporting clean energy organizations' use of technology to address identified needs relative to the disproportionate impacts of climate change.

Payments

Payments from NYSERDA will be made to the Employer only and will be made on a milestone basis. The materials submitted for each milestone payment will include monthly reports of Fellow activities, invoice cover sheets and supporting documentation in the form of paystubs, demonstrating hours worked, wages and benefits paid, etc.

NYSERDA will not reimburse for wages covered by any federal or state loan or grant program.

Reporting

An Employer must agree to the following terms and conditions regarding reporting. Specifically, the employer agrees to:

- Submit monthly milestone reports including a summary of Fellow activities, invoice cover sheet, and pay stubs.
- Keep records of Fellow progress and evaluation according to the Fellowship plan and make these records available to NYSERDA upon request.
- Acknowledge that failure to maintain the required Fellowship records will result in disallowance of Fellowship funds.

- Acknowledge that on-site and / or remote fiscal and programmatic monitoring of contract activities may take place at regular intervals during the contract by either NYSERDA or NYSDOL staff. Requested records must be made available to representatives during these monitoring visits.
- Notify NYSERDA in writing if any Fellow is terminated or resigns. This notification must be made within two weeks of the change in employment status.

NYSERDA reserves the right to terminate Employers from the Program who receive valid complaints or other serious charges from Fellows, employees or new hires.

V. Application Considerations

Applications that meet solicitation requirements will be reviewed and evaluated by the NYSERDA and NYSDOL team. NYSERDA will notify each applicant whether or not the application was approved. NYSERDA reserves the right to require an interview or request additional information from applicants before the final contract award decision. NYSERDA also reserves the right to eliminate from further consideration any application deemed to be substantially or materially non-responsive to the requirements of this PON or the requests for information contained herein.

Additionally, NYSERDA reserves the right to accept or reject applications based on factors including, but not limited to the following:

- Geographical coverage in the Bronx or Queens.
- Institutional diversity or partnership with minority serving institutions.
- Consideration of the impact on, and benefits to, a diversity of communities, including lowincome communities.
- The degree to which the applicant has the resources (human and financial) to be able to support the Fellow(s).
- Diversity of awards, including multiple locations, distribution across entity types, and program structures.
- The degree to which the proposed Fellowship directly addresses NYSERDA's mission and strategic goals.
- Past performance under prior NYSERDA agreements.

Offering employment following the Fellowship is encouraged, but not required.

Should any changes be made to this solicitation, notification will be posted on the "<u>Funding</u> <u>Opportunities</u>" section of NYSERDA's website.

General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your application. Review should include whether it is critical for evaluating an application, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the applicant wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/About/-/media/Files/About/Contact/NYSERDA-Regulations.ashx. However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minorityand women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from:

Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Applicants are required to answer questions during application submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the applicant has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 15 months with a 3-month grace period for a total of 18 months unless NYSERDA management determines a different structure is more efficient based upon applications received. A contract may be awarded based on initial applications without discussion, or following limited discussion or negotiations pertaining to the Fellowship Application. Each application should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract with successful applicants. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. Applicants should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see <u>NYSERDA's Accessibility Requirements</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing an application, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all applications received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject applications of the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify applicants based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The applicant shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When an applicant is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Applicants must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The applicant shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the applicant or former officers and employees of NYSERDA, in connection with applicant's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The applicant must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law – For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Joint Commission on Public Ethics, or its predecessors (collectively, the "Ethics Requirements"). Applicants are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA. Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Joint Commission on Public Ethics, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Joint Commission on Public Ethics. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence and Employer Eligibility – NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess an application relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in an application. NYSERDA may conduct due diligence on some or all applications based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with applicants to request additional information or clarification regarding the application, including questions regarding applicant's business prospects and resources, whether or not those questions are specifically related to the elements of the application. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any application raised by NYSERDA staff. Due diligence may include (but is not limited to): interviews of independent references and background checks of team members; assessment of prior business experience of any team member associated with an application; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for applicant's business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of an application, or the prospects for commercial success of the applicant's business (whether directly related to, or unrelated to the specific elements in an application). Due diligence may include discussions with applicant's former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors and prior to finalization of a contract award, any information gleaned in diligence may be used to determine approval of an application or apply a program policy factor.

Attachments

- Attachment A Sample Agreement
- Attachment B Fellowship Application



Electrification and Appliance Rebates (HEAR) Appliance Upgrade Program - Application for Retailer and Contractor Enrollment

Program Opportunity Notice (PON) 5859

Home

Applications accepted through December 31, 2026, by 3:00 PM Eastern Time*

I. INTRODUCTION

The U.S. Department of Energy (DOE) has introduced the Home Electrification and Appliance Rebates (HEAR) program using funding from the Inflation Reduction Act (IRA). The IRA established population-based formula grant funding to be provided to State Energy Offices to develop and implement programs under administrative rules established by DOE. NYSERDA recently received approval from the DOE to administer an Appliance Upgrade Program (Program) under HEAR that will provide rebates to New Yorkers for a pre-defined list of measures supporting energy efficiency and electrification improvements (Qualified Electrification Projects, QEP). NYSERDA is offering these prescriptive rebates for households below 150% AMI (State's Area Median Income). The formula grant amount to NYS is \$158.4 Million through 2031, with a portion of the total formula grant used for the Program.

Through the Program, NYSERDA intends to offer rebates for QEPs for the purchase and installation of ENERGY STAR® heat pump clothes dryers, including all-in-one washers-dryers with a heat pump dryer, and electrical wiring and service panel upgrades necessary for such appliance installations to Customers in New York State. NYSERDA intends to expand the available measures to include induction stoves/cooktops/ranges and will update this PON once they are available. Program Participants include Customers as well as Participating Contractors and Regional Clean Energy Hub (Hub) representatives applying on their behalf. Through this PON, NYSERDA seeks to develop a network of Participating Retailers and Contractors for the Program. Future revisions of this solicitation will also include additional detail on the rebate offerings for Program Participants and will include a link to the Program Manual as well as a website.

The requirements, conditions, and procedures of the Program are subject to DOE approval. NYSERDA reserves the right to make changes to the Program, including changes to the rebate and incentive offerings, , including but not limited to amount, timing, recipient, structure, rebate and incentive caps and total budget available. Any changes to the Program will be done via a modification to the Program Manual with notice provided to Program Participants. NYSERDA will make reasonable efforts not to decrease the rebate and incentive levels. If it becomes necessary to change the rebate and incentive offerings, NYSERDA will attempt to give reasonable notice to Program Participants, including Participating Retailer and Contractors. Program changes will be posted on the NYSERDA website, under PON 5859 and can be found at the following web page: https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.

II. PROGRAM DESCRIPTION

Program Participants will be authorized for the coupon reservation of Appliance and Participating Contractor Installation Coupons (Installation Coupons) after their income and measure eligibility is acquired, reviewed, and approved by NYSERDA's Implementation Contractor (IC). Customers, Participating Contractors, and Regional Clean Energy Hub representatives will have the ability to apply and reserve coupon(s) for Customers as Program Participants. Income-eligible New York State residents will be eligible for rebates as outlined in the Program Manual (Attachment A).

Per Section I, through this PON, NYSERDA seeks to develop a network of Participating Retailers and Contractors for participation in the Program. The Program will use a "non-connected" pathway where Participating Retailers and Contractors will perform program tasks through a NYSERDA-built system in Salesforce, known as the MyEnergy Portal.

This PON will be updated if NYSERDA establishes a "connected" Participating Retailer path (built with application programming interfaces (APIs)) with the DOE.

Participating Retailers will create and upload batches of coupons for Program Participants to reserve in the MyEnergy Portal (through the application process), as noted above. Please refer to the Program Manual (Attachment A) for additional information on the coupon process and criteria.

Participating Contractors will receive and redeem Installation Coupons in the MyEnergy Portal to provide Customers with their eligible rebates for appliance installation, electrical wiring and/or panel upgrades. Participating Contractors will also submit Quality Install (QI) documentation in the MyEnergy Portal for all Program work and installations to receive Installation Coupon reimbursement and Participating Contractor Incentives.

The Implementation Contractor (IC) will manage the payment process once all the necessary documentation is received from the Participating Retailer and Contractor and approved; the IC will ensure a timely project review.

III. RETAILER APPLICATION REQUIREMENTS

Interested retailers should refer to section 5 of the Program Manual (Attachment A) for details on how to enroll in the program and enrollment requirements. The retailer steps to enrollment include the following:

- Fill-out and submit the Retailer Application
- Submitting a Certificate of Insurance (COI)
- Signing and submitting the Retailer Participation Agreement
- Developing batches of randomized alphanumeric coupons (minimum of 25 coupons) that can be used at retailer locations or online website
- .

IV. CONTRACTOR APPLICATION REQUIREMENTS

Contractors may apply for enrollment as a Participating Contractor in the following categories: appliance installer, electrician (licensed and unlicensed), and licensed plumber. Contractors may apply for enrollment in more than one category if they meet the Program requirements outlined in the Program Manual. Interested contractors should refer to section 6 of the Program Manual for details on how to enroll in the Program and enrollment requirements. All interested contractors must submit a signed Contractor Application, which includes a signed Contractor Participation Agreement, Certificate of Insurance (COI), (2) customer references (new contractors only); and (3) trade-specific requirements

V. QUALIFICATION PROCESS

NYSERDA's Retailer and Contractor Recruitment Consultant (Recruitment Consultant) is responsible for developing and maintaining the list of Participating Retailers and Contractors as well as reviewing the submissions through this PON, and add those who qualify to the public-facing list on the NYSERDA website. They will review

the retailer and contractor submissions through this PON, and add those who qualify to the public-facing list on the NYSERDA website. Participating Retailers and Contractors will receive training and support from the Recruitment Consultant on the MyEnergy Portal and the overall non-connected process, with NYSERDA and/or the Recruitment Consultant providing the training materials. The Recruitment Consultant will work with NYSERDA to ensure that Participating Retailers adhere to the requirement outlined in their Participation Agreement.

Participating Retailers will be removed from the Participating Retailer list if they fail to comply with the terms outlined in the Participation Agreement such as:

- Applying appliance coupons to ineligible products (e.g., non-ENERGY STAR® certified)
- •
- Failure to apply the correct coupon amount at the point-of-sale to a program participant's appliance purchase
 - Transactions where the Participating Retailer applies rebate amounts that are in excess of the customer's eligible amount indicated on the Coupon will not be reimbursed by NYSERDA.

Participating Contractors will be removed from the Participating Contractor list if they fail to comply with the terms outlined in the Participation Agreement such as, but not limited to:

- Submitting fraudulent QI documentation
- Poor QI issues that are not corrected after NYSERDA's Quality Assurance inspection

VI. APPLICATION SUBMISSION

Participating Retailers

Interested retailers must complete the Seamless form titled <u>HEAR Appliance Upgrade Program Participating</u> <u>Retailer Application (Application)</u>.

One application shall be submitted for each retail company, not one per retailer location; enrollment as Participating Retailers is done on a per company, not per location, basis. Retailers that submit the Application are not bound to any terms and conditions. Enrollment for full participation requires the retailer to sign the Retailer Participation Agreement (Agreement) included herein as Attachment B.

Participating Contractors

Interested contractors must complete the application titled "Contractor Application" found <u>here</u> and sign the Contractor Participation Agreement within the Application. Contractors who are qualified to participate in other NYSERDA programs do not need to provide the two customer references in the Application. This section is only required for contractors new to NYSERDA.

Retailers that currently employ any of the above Participating Contractor categories must also apply for enrollment as a Participating Contractor in order to be eligible to receive Customer rebates and incentives. Retailers who only provide installations through a third party do not need to apply as a Participating Contractor, but they are strongly encouraged to work with Participating Contractors who can perform Program installations.

Potential responders are advised that under New York State Finance Law Section 139-j, communication on procurements can be made only to designated contact persons. The Department's Designated Contacts for this Procurement are Ryan Moore, Senior Project Manager at (518) 862-1090, ext. 3267, Nicole Munz, Project Manager at (551) 946-1844 or Chris Corcoran, Assistant Director (for technical questions). Email contact regarding technical questions is only permitted through IRAretail@nyserda.ny.gov. If you have contractual questions concerning this solicitation, contact Nancy Marucci (Designated Contact) at (518) 862-1090, ext. 3335 or NancySolicitations@nyserda.ny.gov. Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offerer, and (2) may result in the proposer not being awarded a contract.

VII.* Faxed, or emailed proposals will not be accepted. Incomplete proposals (e.g., missing application) may be subject to disqualification. It is the proposer's responsibility to ensure that all pages have been completed/included in the application. The online application system closes promptly at 3pm, files in process or attempted edits or submission after 3pm Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx).</u>

GENERAL CONDITIONS

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes.

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subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf</u>). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department. The Department has created a second form that must be completed by a prospective contractor prior to contracting and filed with NYSERDA. See, ST-220-CA (available at

<u>http://www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf</u>). The Department has developed guidance for contractors which is available at <u>http://www.tax.ny.gov/pdf/publications/sales/pub223.pdf</u>.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility Requirements [PDF]</u>.

Limitation - This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information and the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

VIII. Attachments

Attachment A – NYSERDA Home Electrification and Appliance Rebates (HEAR) Appliance Upgrade Program Manual, Version 2.0 - For Retailers and Contractor Attachment B – Retailer Participation Agreement Attachment C – Contractor Participation Agreement



Downstate NEVI DCFC Program Program Opportunity Notice (PON) 5866

Up to \$28.5 Million Available

NYSERDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

Proposals due Tuesday March 18, 2025 by 3pm ET

I. Program Summary

Through this **Downstate NEVI DCFC Program** (the Program), the New York State Energy Research and Development Authority (NYSERDA) seeks proposals to develop Direct Current Fast Charging (DCFC) Electric Vehicle Supply Equipment (EVSE) along Alternative Fuel Corridors (AFCs) in New York State south of Interstate 84 (I-84) encompassing New York City, Long Island, and the lower Hudson Valley. The Program will make up to \$28.5 million in federal National Electric Vehicle Infrastructure (NEVI) Program formula funding available for these purposes. This NYSERDA Program is overseen by the New York State Department of Transportation. This Program is intended to increase the availability of DCFC Electric Vehicle Supply Equipment (EVSE) in New York State by reducing the cost of purchasing and installing the equipment. Ultimately the Program will accelerate electric vehicle (EV) adoption by increasing the State's EV infrastructure. By increasing the use of EVs and EV chargers, this program benefits New York State citizens by reducing harmful emissions and the transportation sector's dependence on petroleum. The NEVI Program supports the Federal government's Justice40 Initiative, its goal that 40 percent of the overall benefits of certain Federal climate, clean energy, affordable and sustainable housing, and other investments flow to disadvantaged communities that are marginalized by underinvestment and overburdened by pollution. Table 1 summarizes key program design components.

Table 1. Key program design components.

| | Description of Program Component |
|---------------------|--|
| Eligible Applicants | The primary applicant must be the entity that will own the installed EVSE. Either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider must be able to demonstrate that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. All incorporated entities and local governments are eligible to apply unless a state or federal restriction would prevent the award of federal funds to the entity. |

| Site Location | All proposed sites must be along an AFC in one of the three sub-regions in downstate New York, as defined on the attached map (Attachment A) and in Section II A. below. Applicants are limited to 4 proposals per subregion and 8 proposals in total. The top three (3) ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank evaluation order, subject to funding availability. |
|----------------------------------|--|
| Funding Limits and Cost Share | NYSERDA will fund a maximum of \$2,400,000 per site in the NYC sub-region, and \$1,800,000 per site in the Long Island and Lower Hudson Valley sub- regions (as described in Section II.C, Award Size). Proposers may submit up to four (4) proposals per sub-region (as described in Section IIA, Relevant Definitions) and no more than eight (8) proposals total. Proposers must submit a separate proposal for each site. All proposals must include at least 40% (non-federal) proposer cost share of |
| | total eligible costs (as described in Section III C., Eligible Costs). Proposers providing more than the required cost share will be granted additional evaluation points in the evaluation process. |
| | Each site must accommodate simultaneous charging for at least four vehicles at a minimum of 150 kW and offer a total site delivery capacity of at least 600 kW. Additional ports must still provide simultaneous charging of at least 150 kW to each port to be eligible for NEVI funding or cost share. Additional ports outside of the NEVI funded portion of the project orNEVI cost share do not have to meet the 150-kW minimum. |
| Site Requirements | All EVSE ports must have Combined Charging System (CCS) connectors, but proposers are strongly encouraged to also offer J3400 connectors on some or all EVSE. |
| | The minimum fundable ports per site is four (4) and the maximum fundable ports per site is sixteen (16) in the NYC sub-region, and twelve (12) in the Long Island and Lower Hudson Valley sub-regions. The minimum fundable kW per site is 600 and the maximum fundable delivery capacity per site is 3,200 kW in the NYC sub-region and 2,400 kW in the Long Island and Lower Hudson Valley sub-regions. Proposers may install ports and/or delivery capacity in excess of these levels, but NYSERDA will not fund any ports beyond the maximum fundable ports per site for each region (16 and 12, respectively) or any delivery capacity beyond the maximum kW for each region (3,200 kW and 2,400 kW, respectively). |
| | Each site must be within one travel mile of a designated AFC in downstate New York. Sites located at least five miles from other existing or planned NEVI- compliant DCFC sites will be favored in evaluation. |

| | Scoring will be based on the following criteria, as discussed in the Evaluation Criteria section below: |
|-------------------------|--|
| Scoring of Applications | Team Qualifications and Project Approach Proposed Site Information and Commitment Site Readiness and Future Proofing Economic/Workforce Development |
| | Project Cost Effectiveness |

Proposal Submission: Online submission is preferable at: <u>https://portal.nyserda.ny.gov/CORE_Solicitation_Detail_Page?SolicitationId=a0rcr00000AZu52</u>

For detailed instructions on how to submit a proposal (online), see "<u>Application Instructions and Portal</u> <u>Training Guide</u> [PDF]" located in the "Current Opportunities" section of NYSERDA's website (<u>www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

Proposers may submit Word, Excel, or PDF files (file formats include: csv, doc, docx, gif, jpeg, jpg, pdf, png, ppt, pptx, pps, ppsx, tif, txt, xls, xlsx, and zip). Individual files should be 100MB or less in file size. Proposal PDFs should be searchable and should be created by direct conversion from MS Word, or other conversion utility. Files should not be scanned. For ease of identification, all electronic files must be named using the proposer's entity name in the title of the document.

NYSERDA will also accept proposals by mail or hand-delivery if online submission is not possible. For detailed instructions on how to submit a proposal (online or paper submission), click the link " Application Instructions and Portal Training Guide [PDF] " located in the "Current Opportunities" section of NYSERDA's website (<u>https://www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

Potential responders are advised that under New York State Finance Law Section 139-j, communication on solicitation can be made only to designated contact persons. The Designated Contact for this solicitation is: Melissa Duchan (Designated Contact) by phone at 212-971-5342 x3129 or Megan Quirk (Designated Contact) by phone at 518-862-1090 x4128 or either contact by e-mail at <u>dcfc@nyserda.ny.gov.</u> If you have contractual questions concerning this solicitation, contact Jim Cowman (Designated Contact) at (518) 862-1090, ext. 3652 or <u>Jim.Solicitations@nyserda.ny.gov.</u> Contacting anyone other than the Designated Contacts (either directly by the proposer or indirectly through a lobbyist or other person acting on the proposer's behalf) in an attempt to influence the procurement: (1) may result in a proposer being deemed a non-responsible offeror, and (2) may result in the proposer not being awarded a contract.

* All proposals must be received by 3 p.m. Eastern Time on Tuesday March 18, 2025. Late, faxed, or emailed proposals will not be accepted. Incomplete proposals may be subject to disqualification. It is the proposer's responsibility to ensure that all relevant information has been included in the proposal. Please note for online submission, there are required questions that you will have to answer in addition to uploading attachments and you should allot at least 60 minutes to enter/submit proposals. Please see <u>Solicitation Proposal and Vendor Responsibility Questions.pdf</u> for a complete list of the questions proposers must answer as part of a submission. The online proposal system closes promptly at 3 p.m. Eastern Time, files in process or attempted edits or submission after 3 p.m. Eastern Time on the date above, will not be accepted. If changes are made to this solicitation, notification will be posted on the "Current Opportunities" section of NYSERDA's website (<u>www.nyserda.ny.gov/Funding-Opportunities/Current-Funding-Opportunities.aspx</u>).

NYSERDA will host two optional webinars for potential proposers on **Wednesday, January 15, 2025** at 11 a.m. ET as well as **Wednesday, February 12, 2025** at 3 p.m. ET.

Proposers interested in attending either webinar can register at:

January 15 webinar registration link: https://nyserdany.webex.com/weblink/register/r9a50eb3978e35d46caa200af4445c40d

February 12 webinar register link: https://nyserdany.webex.com/weblink/register/r18ad62aae27f5fb36fe2d1faba2a2f14

At the webinars, NYSERDA will discuss NEVI and proposal requirements.

II. INTRODUCTION

Transportation is responsible for approximately 28% of all greenhouse gas (GHG) emissions in New York State. In support of New York State's nation-leading GHG emissions reduction goals—targeting 40% reduction of GHG emissions by 2030 and 85% by 2050— New York State has developed an integrated, long-term policy approach to addressing emissions from the transportation sector.

New York State must increase EV adoption to meet transportation decarbonization and broad GHG reduction goals. To do so, the deployment of DCFC infrastructure is critical. Increased installation of DCFC infrastructure will help meet the needs of growing EV populations, counter consumer range anxiety concerns, and accelerate EV adoption in New York State. However, deployment of DCFC infrastructure has been slow to date due to a set of inter-linked barriers such as high installation costs, low utilization, and uncertain future vehicle technology.

To tackle this set of barriers, NYSERDA and the New York State Department of Transportation (NYSDOT) have developed this **Downstate NEVI DCFC Program (the Program)**. The Program will cover up to 60% of the eligible costs associated with purchasing and installing new DCFC infrastructure along designated Alternative Fuel Corridors (AFCs) in New York State. By greatly reducing the cost of construction, the Program will contribute to the following goals:

- Expand the DCFC network within New York State along designated AFCs
- o Add reliability and resiliency to the EV driving and charging experience in New York State
- o Expeditiously increase the ratio of DCFC per registered EVs in New York State
- o Support the viability of EV use in areas of the State currently underserved by DCFC access

The federal National Electric Vehicle Infrastructure Formula Funding Program (the NEVI Program) was established by the Infrastructure Investment and Jobs Act, signed into law on November 15, 2021. New York State will receive approximately \$175 million through the NEVI Program over five years. Initial NEVI Program funds must be spent on DCFC sites located within one travel mile of Federal Highway Administration (FHWA) designated AFCs that provide a minimum 150 kW per port.

This program uses funding from the NEVI Program and is subject to the rules of that program. This federally funded program complements other New York State funded efforts to expand EV infrastructure:

- Through the <u>EVolve NY</u> incentive program, the New York Power Authority (NYPA) will fund the installation of up to 200 DCFC EVSE with 150+ kW rated capacity along key interstate corridors and in select urban hubs.
- In January 2023, the New York State Public Service Commission (PSC) <u>approved new, beneficial</u> <u>utility rates</u> to reduce costs for EV charging. The rates are expected to be available in 2025, but as an interim measure many utilities are offering demand charge rebates.
- In November 2023, the New York State Public Service Commission approved revisions to its <u>Make Ready Program</u>, a \$1.2 billion initiative directing the State's utilities to support the installation of publicly accessible EVSE. The Make Ready Program will support the installation of nearly 40,000 Level 2 EVSE and more than 6,000 DCFC EVSE. Applicants to this Program may, and are encouraged to, seek funding from the Make Ready Program to further support their EVSE site development projects. Contact information and capacity maps for all the utility companies is also included in **Attachment A**.

 In October 2024, the PSC approved the Load Management Technologies Incentive Program (LMTIP), allowing the State's utilities to provide incentives for eligible energy storage technology and other advanced load management (ALM) software and equipment paired with eligible EV chargers. Incentives are available for customer-owned demand management technologies capable of reliably balancing, curtailing, or deferring a customer's net EV charging demand on the electric grid. Contact information for the utility companies regarding this program is also included in Attachment A.

A. Definitions

Backup Site: Optional additional site identified in the initial proposal within a three-mile radius of the primary Site that could serve as an alternative if the primary site cannot move forward to construction. The Backup Site should have similar qualities to the original site. Backup sites must be identified in the initial proposal and may not be identified later.

Connector: Plug that delivers electricity from a charger (or EVSE) to an electric vehicle. Synonymous with plug.

Direct Current Fast Charger Electric Vehicle Supply Equipment (DCFC EVSE): a charger that delivers 480+ V and 150+ kW direct current per port to an electric vehicle.

Electric Vehicle: four-wheel light duty vehicle capable of highway speeds that is propelled fully, or in part, by an electric motor and is rechargeable from an external connection to an off-board electrical source.

Electric Vehicle Supply Equipment (EVSE): Individual unit that dispenses electricity to an electric vehicle. For the purposes of this PON, EVSE will be considered as analogous to charger or charging station.

EVSE Owner: entity that will own the EVSE funded under this Program for the required 5-year period.

Federal Rule: Part 680 of Title 23 of the Code of Federal Regulations (C.F.R.)

Installation Date: date on which EVSE is affixed to its permanent location, connected to the electrical source, and ready for use (including connected to a network for networked EVSE).

NEVI Program: The National Electric Vehicle Infrastructure program, funded by the Federal Highway Administration, allocated \$175 million in formula funding to NYS over 5 years. This solicitation uses that funding.

Period of Performance: commencing on the Notice of Acceptance, the 60-month period during which the EVSE Owner is responsible for meeting the uptime and in-service requirements of the Program.

Downstate NEVI DCFC Program (the Program): Program Opportunity Notice (PON) 5866 (this solicitation). The NYSERDA program awards federal NEVI funding for the purchase and installation of DCFC EVSE in New York State.

Notice of Acceptance: NYSERDA's written notice to a Program participant that EVSE installation is complete at a Site.

Notice to Proceed: NYSERDA's written notice to a contractor that it may begin construction activities.

Publicly Accessible Site: parking space that has been designated by a site owner or lessee to be available to, and accessible by, the public 24 hours a day and 7 days a week. It may include on-street parking spaces or parking spaces in surface lots or parking garages. A publicly available parking space cannot include a parking space that is associated with a private residence or a parking space that is reserved for the exclusive use of an individual driver or group of drivers. Examples include, but are not limited to: retail stores, shopping centers, grocery stores, restaurants, gas stations, hospitals, and airports. Sites that require customer fees in addition to charging fees (e.g., parking garages) are subject to NYSERDA approval.

Site: Geographic location proposed for installation of DCFC EVSE. All sites must be within one travel mile of a designated AFC in downstate New York.

Site Owner: Owner of the site at which the EVSE DCFC will be installed. The Site Owner may or may not be the same as the EVSE Owner.

Downstate New York: For the purposes of this solicitation, the lower part of New York State south of Interstate 84 (I-84), including New York City, Long Island, and the Lower Hudson Valley. For the purposes of this solicitation, the downstate area has been further divided into three (3) subregions (see <u>map</u> in **Attachment A**):

- 1. New York City
 - b. Interstate 95: Exit 1A (Henry Hudson Parkway) to Exit 14 (Whitestone Bridge)
 - c. Interstate 87: I-278 to Exit 13 (E 233rd Street)
 - d. Interstate 278: NJ border to I-95
 - e. Interstate 678: I-95 to JFK Airport
 - f. Interstate 495: Queens Midtown Tunnel to Exit 32 (Little Neck Parkway)
 - g. NY-25: I-495 to Nassau County border
 - h. NY-27: I-278 to Nassau County border
- 2. Long Island
 - a. NY-25: Nassau County border to Riverhead
 - b. NY-27: Nassau County border to Montauk
 - c. Interstate 495: Exit 33 (Community Drive) to Riverhead
- 3. Lower Hudson Valley
 - a. Interstate 87: Exit 1 (Hall Place) to Exit 16 (Harriman)
 - b. Interstate 95: CT border to Exit 15 (New Rochelle)
 - e. Interstate 684: Exit 9 (Danbury/Newburgh) to I-287
 - f. Interstate 287: NJ border to I-95
 - g. NY-17: I-87/Harriman to I-84/Mechanicstown

B. Availability of Funds, Start Dates, and Period of Performance

Contract funding obligation occurs when a selected Proposer and NYSERDA enter into a written Agreement after the selected Proposer has satisfied all applicable requirements. A more detailed anticipated timeline is provided in **Section VI – Proposal Evaluation**.

NYSERDA will obligate Program funding after Project selections have been announced and Agreements with awardees have been fully executed. Awardees can begin incurring non-construction costs upon final execution of the Agreement. Once all required preconditions are complete, the Awardee will receive a Notice to Proceed and may proceed with construction activities and begin invoicing NYSERDA for incurred costs. NYSERDA will issue a Notice of Acceptance following construction completion and the successful testing and certification of the site. The Period of Performance will start on the date stated in the Notice of Acceptance and continue for 60 months.

NYSERDA will not pay for efforts that have already been undertaken. (Note that equipment held as inventory prior to contract execution may be considered an eligible cost if it is allocated to the Project following Notice to Proceed). Seventy-five percent (75%) of project funds will be disbursed within thirty days once a final invoice is approved for payment. The remaining twenty-five percent (25%) of project funds will be paid over the 60-month Period of Performance. NYSERDA recognizes that factors outside of the Proposer's control may result in some Projects requiring an extension. NYSERDA retains the right to prioritize projects for selection that are most likely to achieve an efficient timeline.

C. Award Size

Proposers may request up to 60% of the documented purchase, installation, and certain operational costs of newly installed EVSE or NEVI-compliant upgrades to existing DCFC EVSE up to a maximum award amount of \$2,400,000 per site in the NYC sub-region, and \$1,800,000 per site in the Long Island and Lower Hudson Valley sub-regions. For the NYC sub-region, proposers may request funding to cover no fewer than four (4) and up to sixteen (16) ports per site, with a total maximum delivery capacity of no less than 600 kW and up to 3,200 kW per site. For Long Island and the Lower Hudson Valley, proposers may request funding for a minimum of four (4) ports and maximum of twelve (12) ports per site. NYSERDA will not cover costs beyond the designated maximum delivery capacity and ports, but the Proposer may elect to install additional ports and delivery capacity beyond the maximum at their own expense. A list of eligible expenses can be found in **Section III Program Eligibility**.

A primary criterion to evaluate proposals will be the <u>total eligible project costs</u> divided by the <u>total</u> <u>maximum delivery capacity of the funded ports</u>, referred to as the cost per kW (\$/kW) ratio. Projects must have a \$/kW ratio of less than or equal to \$1,250 per kW of delivery capacity associated with <u>up to</u> <u>12-16 ports depending on sub-region</u>. The percentage of the project costs that the Proposer is providing (the cost share) will also be a primary criterion to evaluate proposals. Proposers are encouraged to provide more than the minimum amount of cost share.

| Max NYSERDA Cost Share % | Max Ports | Max kW | Max Total Cost/kW | Max NYSERDA funding: NYC sub-region (Max kW * Max Total Cost/kW *60%) |
|-----------------------------|-----------|--------|----------------------|--|
| 60% | 16 | 3,200 | \$ 1,250 | \$2,400,000 |

NYC sub-region: Max NYSERDA funding

| Long Island & Hudson Valley sub-regions: Max NYSERDA funding | |
|--|--|
|--|--|

| Max NYSERDA Cost Share % | Max Ports | Max kW | Max Total Cost/kW | Max NYSERDA funding: LI/HV sub-region (Max kW * Max Total Cost/kW *60%) |
|-----------------------------|-----------|--------|----------------------|--|
| 60% | 12 | 2,400 | \$ 1,250 | \$1,800,000 |

III. PROGRAM ELIGIBILITY

A. Eligible Proposers

This Program is open to all incorporated entities and local governments, unless a state or federal restriction would prevent the award of federal funds to the entity. For all proposals, the lead applicant must be the entity that will own the installed EVSE. A member of the applicant's team (either the EVSE owner, the EVSE network operator, or the EVSE maintenance provider) must demonstrate, in the proposal, that they have experience operating, and/or providing networking services to, and/or providing maintenance service through long-term service agreements to at least 10 DCFC for at least 2 years. NYSERDA will confirm that experience requirements are met through an evaluation of professional references. If the entity with this experience is not the EVSE owner, the EVSE owner must demonstrate that the entity with this experience will maintain a contractual relationship to provide network and/or maintenance services to the EVSE owner's site for the full Period of Performance. For eligibility purposes, long-term maintenance service agreements must be at least five years and cover routine maintenance and repairs for the stations covered. Proposers that meet the experience requirements.

NYSERDA reserves the right to cancel any award should it become clear after awards are made that the recipient is ineligible due to federal restriction.

B. Eligible End Users

All DCFC EVSE funded under the Program must be located in a Publicly Accessible Site per the definition above. Further, all DCFC EVSE funded under the Program must be intended for primary use by light duty EVs. Sites that are not publicly accessible are ineligible for funding.

C. Eligible Costs

Eligible Costs are those costs incurred by a Program applicant that are directly related to the charging of vehicles at the Site. To be considered "directly related" to charging of vehicles, items must be a necessary component in the Charging Station, be a necessary component to connect the Charging Station to the electricity source (or to supply power from the electricity source), provide eligible signage to direct EVs to the Charging Station, or provide information to EV users about use of the Charging Station. This includes costs of new public Charging Stations, as well as upgrades to existing DCFC Charging Stations for the specific purpose of increasing their delivery capacity to NEVI-compliant levels. Eligible costs include:

- 1. Construction costs (as defined under 23 U.S.C. 101(a)(4)), including:
 - a. DCFC EVSE hardware costs, including shipping.
 - b. Costs associated with the installation of the DCFC EVSE hardware, including wire, conduit, concrete pads, etc.
 - c. "Make-ready" investments or load management expenses on the customer side of the electric utility meter that are not reimbursed or covered by a utility incentive program.

- d. Onsite signage and pavement painting. Where applicable, signage at a site must be compliant with the Manual on Uniform Traffic Control Devices and 23 CFR part 750.
- e. Site restoration after installation, directly related to the Charging Station
- 2. Up to \$50,000 in costs for planning, permitting, acquisition, and installation of on-site distributed energy resource equipment (e.g., solar arrays, stationary batteries).
- 3. Costs to procure and set up EVSE-related hardware and software that are not reimbursed or covered by a utility incentive program.
- 4. Fixed operating and maintenance costs (up to five years after the Charging Station is commissioned) including:
 - a. Charging equipment lease fees (if the Proposer chooses to lease the charging equipment rather than purchase it). The lease costs are only eligible if paid in full in advance through a contract that covers the five-year Period of Performance.
 - b. Cellular network fees, internet service fees, or similar fees.
 - c. The cost-of-service agreements with third-party contractors and charging equipment manufacturers or warrantors. Service agreements shall be fixed price and paid up-front in advance of the Period of Performance. NYSERDA will not consider annual renewals to be eligible.
- 5. Costs for construction project management directly related to the Charging Station, up to 3% of total project cost.
- 6. Costs for additional permanently attached non-proprietary charging connectors, excluding the CHAdeMO connector, so long as each Charging Port has a CCS connector.
- 7. Costs for adapters to allow EVs with J3400 ports to use CCS connectors, so long as each Charging Port has a CCS connector.

D. Ineligible Costs

The following expense categories are not eligible for NYSERDA funding through the Program and are ineligible to be considered cost share for this Program.

- 1. Purchase or rental of real estate.
- 2. Capital costs including but not limited to, construction of buildings, parking facilities, and amenities.
- 3. Electricity consumption and demand charges.
- 4. General maintenance of the site on which EVSE is located.
- 5. "Make Ready" investments or load management expenses on the customer side of the utility meter that are reimbursed or covered by a utility incentive program.
- 6. "Make Ready" investments on the utility side of the utility meter.
- 7. Costs incurred prior to a fully executed Agreement.
- 8. Costs not directly related to charging of EVs.
- 9. Costs for construction or general maintenance of building and parking facilities (if not directly related to the charging of EVs).
- 10. Administrative costs incurred by the Awardee such as project management, site selection and negotiations, travel costs for staff, and other costs unrelated to the purchase or installation of Direct Current Fast Charging equipment.
- 11. Any direct or indirect costs not otherwise specified that are reimbursed or covered by a utility or external incentive program.

E. Cost Share

All applicants to this Program must demonstrate that at least forty percent (40%) of project funds for eligible project costs will come **from non-Federal sources** (40% cost share). To calculate the cost share requirement of a proposed project, the applicant must calculate the total project cost. From the total project cost, subtract any ineligible expenses. The remaining total is the eligible project cost. At least forty percent of this remaining cost must be paid by the applicant using non-Federal funds. The percentage of the eligible project cost to be covered by Program funding is NYSERDA's share, and the percentage of costs not covered by the NYSERDA funding is the Proposer's cost share.

The Proposer's cost share may not come from federal sources. For example:

Total project cost: \$1,000,000 Total ineligible costs: \$200,000 Total eligible project cost: \$800,000 Maximum NYSERDA share: \$480,000 (60% of total eligible project cost) Minimum Proposer's cost share: \$320,000 (40% of total eligible cost)

IV. PROGRAM REQUIREMENTS

To receive funding under this PON proposers must demonstrate that they meet the requirements stated below. The Program requirements should inform proposers' approaches to identifying sites, choosing equipment, and generally developing their proposals.

A. General Requirements

1. Number of Sites

- Proposers may propose no more than one site per application; additionally, each proposal may contain up to one Backup Site, which could serve as a substitute site if the primary site does not move forward. The Backup site must be within a three-mile radius of the original site. To be allowed to replace the Site with a Backup Site, the Backup Site MUST be identified in the initial proposal. The Backup Site should have similar qualities to the original site. Backup Sites must meet all requirements that original sites must meet. If the Backup site does not proceed to construction, no further site replacements will be allowed.
- Proposed Sites and Backup Sites must be within one travel mile of an AFC exit in downstate New York within one of the defined three sub-regions. To determine whether a site is within one travel mile of an AFC exit:
 - a. For interchanges, the distance used is the shortest driving distance from the end of an off-ramp at the AFC interchange to the location of the Charging Station on the site property. In other words, where the ramp/loop intersects or merges with the adjoining road. Whichever exit or ramp is nearest to the site may be used.
 - b. For segments, the distance used is the shortest driving distance from an intersection with the AFC to the site property.
 - d. Refer to the online map, <u>New York State NEVI Eligibility Information</u>, to view eligible corridors and existing DCFC sites.
 - e. If unsure whether the site is eligible, Proposers can email NYSERDA for verification at <u>dcfc@nyserda.ny.gov</u>

- Entities may propose a maximum of four sites per region and a maximum of eight sites total.
- Proposers should aim to submit sites with a high level of commitment from both the utility and Site hosts.

2. Ports per Site

- Each Site must accommodate simultaneous charging for at least 4 vehicles at a minimum of 150 kW per vehicle (4 ports).
- Sites with greater than four ports must provide simultaneous charging of at least 150 kW to each port that is NEVI funded or part of the NEVI cost share. Additional ports outside of the NEVI funded portion of the project or NEVI cost share do not have to meet the 150-kW minimum.
- Proposers may request funding for a maximum of sixteen (16) ports per site in NYC and twelve (12) ports per site in Long Island or Lower Hudson Valley.

3. Total DCFC Capacity

- Each site must have a minimum delivery capacity of 600 kW.
- Additional delivery capacity is encouraged, although NYSERDA will only cover the expenses associated with providing delivery capacity of up to 3,200 kW per site in NYC and 2,400 kW per site in Long Island and the Lower Hudson Valley.

4. Justice40 Community Sites

- Proposers are encouraged to submit proposals with sites in Justice40 communities.
- Proposers may check whether their proposed site falls within a Justice40 community using the Climate and Economic Justice Screening Tool at <u>https://screeningtool.geoplatform.gov/en/</u>

5. Ineligible Sites

- Existing DCFC sites that are NEVI-compliant, or sites where there has been a public announcement prior to December 18, 2024 that NEVI-compliant DCFC will be installed at that location, are not eligible site locations. To be considered a NEVI-compliant site, a site must have at least 4 CCS connectors capable of dispensing 150 kW simultaneously.
- Sites within one mile of AFCs with existing DCFC that do not meet the above requirements are eligible for funding for upgrades to meet the requirements.

B. Site Requirements

1. Geographic Dispersion

- If proposers are submitting multiple sites, those sites must be at least five (5) miles apart from each other in the Long Island and Lower Hudson Valley sub-regions, and at least two (2) miles from each other in the NYC sub-region.
- Each proposer is limited to a maximum of four (4) proposals per sub-region and eight (8) proposals total.
- Sites proposed at least five (5) miles from existing and planned sites with at least four (4) non-proprietary ≥150 kW EVSE are favored.

2. Public Availability/Accessibility

 All DCFC EVSE funded under the Program shall be publicly accessible 24 hours a day, 7 days a week.

3. Designated Parking

- Charging station parking spaces must be clearly designated as reserved for EV charging and adequately lit from dusk to dawn.
- Parking spaces must be expeditiously cleared of snow.

- At least 25% of parking spaces with NEVI-funded EVSE at each site must meet ADAaccessible requirements. Proposers are encouraged to follow the guidelines at (<u>www.access-board.gov/tad/ev/</u>) in designing the allocated accessible spaces. While the FHWA has not officially set ADA requirements for EV charging at this point in time, proposals that do not meet the 25% minimum for accessible spaces will be penalized during the scoring process.
 - The space is not required to be a dedicated handicap space; others may use it.
- NYSERDA recommends designating one parking space as accessible for medium- and heavyduty vehicles by creating a 15' wide parking stall. Pull-through sites are favored.

C. DCFC Requirements

1. Equipment

- DCFC EVSE must be new equipment installed for the first time. Use of refurbished, resold, previously leased, or DCFC EVSE received as the result of a warranty claim are prohibited.
- All equipment must meet applicable Buy America requirements, as specified on page 33 of the NEVI standards and requirements, which can be found at

https://www.govinfo.gov/content/pkg/FR-2023-02-28/pdf/2023-03500.pdf.

2. Construction

- Construction and site work must occur after the Notice to Proceed for installation and equipment costs to be eligible for either NYSERDA funding or to be used as cost sharing.
- NYSERDA will conduct a field inspection of the Site upon completion of the installation and before payment.

3. Software

• New DCFC EVSE shall have the most current software version available at the Installation Date and shall be factory calibrated within original manufacturer standards.

4. DCFC EVSE Certification

- New EVSE shall be certified to one of the following by a recognized laboratory:
 - Underwriters Laboratories (UL) 2594 (Standard for Electric Vehicle Supply Equipment).
 - UL 2202 (Standard for Electric Vehicle (EV) Charging System Equipment).

5. Physical Appearance

- New DCFC EVSE shall meet the following physical appearance and design requirements:
 - DCFC EVSE enclosure must be constructed for outdoor use in accordance with UL 50E (Enclosures for Electrical Equipment, Environmental Considerations) Type 3R exterior enclosure or equivalent.
 - DCFC EVSE must incorporate a cord management system or method to eliminate the potential for cable entanglement, user injury, or connector damage from lying on the ground, subject to NYSERDA approval.

6. Connector Type

- All station ports must have permanently attached CCS (Combined Charging System) connectors.
- A minimum of 4 permanently attached CCS ports that can provide at least 150 kW simultaneously is required. The total number of ports at a site is determined by the number of EVs that can simultaneously charge using CCS connectors.
- Dual connectors that also offer J3400 connectors are strongly encouraged, so long as ports meet the above requirements.

 If the Federal rules regarding connector types change before the DCFC EVSE are installed, NYSERDA may direct Awardees to adjust the connector types of the DCFC EVSE to meet new Federal guidance or pursue a different mix of connector types than was originally proposed.

7. OCPP (Open Charge Point Protocol)

- DCFC EVSE must conform to Open Charge Point Protocol (OCPP) 2.0.1 or higher by Open Charge Alliance.
- Manufacturers must attest that the charger conforms to OCPP 2.0.1 or later by detailing it on a publicly available charger specification sheet.
- The charger's networking software must connect to a central management system using OCPP 2.0.1 for the purposes of charger management and data reporting, including for reliability data reporting requirements specified in the solicitation Scope of Work.
- DCFC EVSE must be designed to securely switch charging network providers without any changes to hardware.

8. ISO 15118

• DCFC EVSE must include hardware capable of supporting the ISO 15118 standard as well as the ability to have software upgraded over-the-air (OTA).

9. Warranty

• All DCFC EVSE must have a minimum 2-year manufacturer's warranty. Proof of the warranty will be required alongside receipts of purchase for fund disbursement.

10. Energy Star

• To the extent practicable, DCFC EVSE should have Energy Star certification.

D. DCFC EVSE In-Service Requirements

1. Maintenance

• The Program applicant must ensure that DCFC EVSE funded under the Program are maintained in good working order and in compliance with all EVSE manufacturer requirements at the same location for a period of no less than 60 months from the installation date (the Period of Performance).

2. Network Providers

- Network Providers shall provide NYSERDA, or an entity acting on NYSERDA's behalf, with direct access to an online portal to retrieve EVSE data via an application programming interface (API). The API data will be used to collect required reporting data and determine compliance with the 5-year in-service and uptime requirements of the PON and to advance NYSERDA's understanding of EV charging use.
- The Joint Office of Energy and Transportation has released <u>guidance on standardized</u> protocol for real-time APIs under Title 23 CFR. NYSERDA encourages applicants to follow the protocols laid out by the Joint Office.
- EVSE Owners may change to a different network provider after the first year of the Period of Performance. EVSE Owners must provide NYSERDA with prompt notice of any change in network provider.

3. Open Access & Interoperability

- Funded DCFC EVSE must be accessible by all drivers regardless of network memberships or subscriptions. Consumers shall not be required to pay a subscription fee or otherwise obtain membership in any network, club, association, or organization as a condition of using DCFC EVSE funded under this program.
- EVSE Owners and operators of DCFC EVSE may have separate price schedules conditioned on a subscription or membership.

4. EVSE Uptime

Other than allowable downtime for scheduled maintenance, vandalism, and natural disasters, equipment must be fully operational greater than 97 percent of the year on average, annually, as per § 680.116(b) of the Federal Rule for the duration of the Period of Performance. Uptime shall be self-monitored by the EVSE Owner and reported to NYSERDA or directly to FHWA as part of a quarterly report.

5. Site Uptime

 In addition to EVSE Uptime, each site funded under this program must have at least 50 percent of the DCFC EVSE located at that site in operation simultaneously at least 99 percent of the year for the duration of the Period of Performance.

6. Repairs

 EVSE Owners shall initiate the process for making any needed repairs within 24 hours following notice of a malfunction or other operational issue, including periods outside the DCFC EVSE warranty period. The loss of operational time during repair events shall be considered downtime with respect to Item 5 above.

7. Out of Service Penalty

• DCFC EVSE that does not meet the EVSE and/or site uptime requirements listed in items 4 and 5 above will be subject to out of service penalties per Table 3.

| Downtime | | Site | Penalty per Day in Excess of Allowed Downtime | | | | | |
|--|--|---------------------------------------|---|--------|--------|--------|----------------|--|
| Metric | Dispenser | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 or 6 | |
| Maximum allowed annual downtime | 262.8 hours per calendar year | 87.6 hours per calendar year | N/A | N/A | N/A | N/A | N/A | |
| Downtime in excess of maximum allowed annual downtime | Days | 1-90 | \$250 | \$225 | \$175 | \$125 | \$75 | |
| | Days 91+ | | \$300 | \$275 | \$225 | \$175 | \$125 | |

Table 3. Out-of-Service Penalties

- Penalties shall be calculated annually by NYSERDA at the end of each calendar year during the Period of Performance.
- NYSERDA shall deduct the penalty amount from the next 5% annual installment payment (see Section VII B). If the penalty exceeds the value of the next 5% annual installment, NYSERDA will not issue an annual payment but instead notify the EVSE Owner of the excess penalty amount. The EVSE Owner shall pay NYSERDA the excess penalty amount within 60 days of notice that such amount is due.

8. Customer Support

- For funded DCFC, the EVSE Owner is required to provide a customer support service number that is readily accessible to customers during hours of operation. The customer support number must be clearly visible and posted on or near the charging equipment. The support service must assist customers with difficulties accessing or operating the DCFC EVSE and with payment. It is recommended that the customer support service number be toll-free.
- 9. Pricing Information Display (For EVSE that require payment)

- DCFC EVSE funded by this program shall display transparent pricing either through digital display on the EVSE or through appropriate on-site signage.
- The EVSE Owner must make the pricing information available to drivers in advance of each charging session either through a user interface that is legible both at night and in direct sunlight, or through another form of display on the EVSE.
- Pricing information includes:
 - pricing per kWh
 - any additional fees that may be assessed (e.g., fees associated with parking, dwell time surcharges, etc.)
- Per-kWh pricing is required by the NEVI program
- 10. Payment Methods (For DCFC EVSE that require payment)
 - EVSEs (or Sites) must provide customers with multiple payment options including all forms of credit and debit cards without incurring excessive fees, inconvenience, or delays compared to other payment methods.
 - DCFC EVSE must be equipped with a contactless payment method. Customers must also be able to pay via credit or debit card payments over the telephone, either through a phone call or by text, 24 hours a day, 7 days a week. The telephone number and payment instructions should be clearly displayed for this payment option.
 - Payment methods should be accessible to individuals with disabilities, as well as those with limited English proficiency.

11. AFDC Registration

 Following the Installation Date, each funded DCFC EVSE shall be listed by the EVSE owner on the United States Department of Energy Alternative Fuels Data Center Electric Vehicle Charging Station database at: <u>https://afdc.energy.gov/fuels/electricity_locations.html</u> #/find/nearest?fuel=ELEC

12. Mapping Tool Registration

• Following the Installation Date, each funded DCFC EVSE shall be listed and maintained by the EVSE owner on Google Maps and Apple Maps.

13. Project Completion

• A DCFC EVSE project is considered complete upon compliance with the 5-year EVSE reporting requirement and all in-service requirements above.

14. Completion Date

- Developers have 18 months from Notice to Proceed to install and energize each awarded Site.
- Developers seeking an extension must document any external delays that impact their schedule. Extensions may be granted at NYSERDA's sole discretion.

15. Data Reporting Requirements

- New York State is required to provide both quarterly and annual data submittals per § 680.112 of the Federal Rule. Awardees will be required to prepare and provide all data required in a manner proscribed by FHWA to complete the quarterly and annual reports. The Joint Office of Energy and Transportation has developed a data platform, <u>EV-ChART</u>, which will be used for all data submittals required by the Federal Rule.
- The submitted data will be maintained in a secure manner. Awardees will also be required to disclose, via the Data Management and Cybersecurity Plan, the location of the data and security processes and systems governing it while under the Awardee's control.

V. PROPOSAL TEMPLATE

- A. The proposal template is included as Attachment B, Proposal Narrative. To submit a proposal, the Proposer must answer yes to all questions under the Minimum Requirements section. Proposers who cannot answer yes to all questions in that section will be disqualified. After the Proposer confirms that minimum requirements are met, there are five sections with specific questions to complete:
 - 1. Team Qualifications and Project Approach
 - 2. Proposed Site Information and Commitment
 - 3. Site Readiness and Future Proofing
 - 5. Economic/Workforce Development
 - 6. Project Cost Effectiveness

Proposers MUST complete and submit **Attachment B**, the Proposal Narrative, **Attachment C**, the Budget Form, and **Attachment D**, the NEPA checklist. Instructions for completing each form can be found in the documents. Instructions on proposal submittal can be found in Section I, Program Summary, on page 3.

In compliance with §139-j and §139-k of the State Finance Law (see Section V, General Conditions below for additional information), proposers will be required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility.

- B. **Minimum Requirements** (proposer must be able to accurately answer "yes" to all questions for a proposal to be eligible):
 - 1. Will the Charging Station be within 1 mile driving distance of the nearest eligible AFC? See Section IV A 1 for full details.
 - 2. Will the site's EV charging infrastructure include at least four 150 kW Direct Current Fast Chargers (DCFCs) with Combined Charging System (CCS) ports delivering at least 600 kW, capable of simultaneously DC fast charging four EVs continuously?
 - 3. Will charging at the site be available 24 hours a day, 365 days a year?
 - 4. Will the Proposer provide the minimum 40% non-federal cost share?
 - 5. Will all federal EVSE requirements for the Charging Station be met?
 - 6. Will all EV chargers remain functional if communication with the charging network is temporarily disrupted, consistent with the Federal Rule as per § 680.114(e)?
 - 7. Will the Proposer commit to pay for Project costs up front, provide the matching funds using eligible non-federal sources, and if costs exceed the proposed budget, take responsibility for 100% of the overage?
 - 8. Can the Proposal team demonstrate a minimum of two (2) years relevant experience owning and/or operating at least 10 DCFC EVSE?
 - 9. Will the program income approach be consistent with the Federal Rule as per § 680.106(m) and NEVI Funding Opportunity Section III Program Requirements, subsection D on Project Revenue and Pricing for EV Charging?
 - 10. Will the Proposer also comply with all other requirements in 23 CFR 680 and all additional provisions in NYSERDA's NEVI Funding Program Opportunity Notice?

VI. Proposal Evaluation

Proposals that meet solicitation requirements will be reviewed by a Scoring Committee using the Evaluation Criteria below, listed in order of importance. Sites that are not Publicly Accessible will be excluded from consideration by the scoring committee. At NYSERDA's discretion, proposers may be requested to interview with all or part of the Scoring Committee to address any potential questions or clarifications about their proposals. Proposers will be notified if they are requested to attend an interview.

- Team Qualifications and Project Approach
 - Team Qualifications and Experience
 - Experience and ability to execute of the organizations involved in the proposed project
 - EVSE and Network proposed that meet program requirements and can provide required reporting
 - Evidence of prior successful installations over past 5 years, with a preference for installations in New York State
 - Project Approach
 - Development of a realistic and executable project plan
 - Presentation of an achievable schedule and timeline that fits within program rules
 - Identification of primary risks and approaches to address them
 - Uptime and Maintenance Plan
 - Presentation of a clear strategy for meeting uptime requirements

• Project Cost Effectiveness

- Project cost per kW of delivery capacity
- Proposed cost share as a percentage of the total project cost
- Proposed Site Information and Commitment
 - Distance from Planned or Existing NEVI-compliant DCFC Sites
 - Site Commitment
 - Level of commitment to implementing the project, including agreements or letters of commitment from site host, proof of utility engagement, and site schematics
 - o Access to Amenities
 - Public access and ADA-accessible path of travel to ADA-accessible restroom within reasonable walking distance
 - Availability of other amenities (cafes, restaurants, public transit connections, and convenience stores) on site
 - ADA Parking
 - At least 25% of parking spaces with NEVI-funded EVSE meet ADA-accessible requirements
 - Site Maintenance and On-site Assistance
 - Support for maintenance and on-site staff support for basic assistance
 - Customer Safety Enhancements
 - Customer safety amenities or features near Charging Station lighting, security cameras, emergency call system, fire extinguisher, Automated External Defibrillator (AED), etc.
- Site Readiness and Future Proofing
 - NEPA Coordination, Preparation, and Risks
 - Extent to which the site is well-positioned to complete the NEPA process, including status of:

- o Existing paved area/graded area
- Site contamination/remediation
- Site development
- Charging station-specific access
- Location relative to flood zones
- o CCS/NACS Connectors
 - Whether, and to what extent, the site will offer NACS as well as CCS connectors
- Plan for Additional Charging Ports and Power
 - Ability and future intent to install additional chargers, parking stalls, and add additional power to site
- MHDV Charging & Parking Stall
 - Current and future ability to allow for parking and charging of MHDVs
 - Availability of at least one pull through parking stall that can accommodate an MDV
- Economic/Workforce Development
 - o Level of involvement of local workforce in Project
 - Quality of plan for workforce training

The three (3) top-ranked sites within each sub-region that are determined to be meritorious will receive awards. Additional awards may be made to meritorious sites in any sub-region based on rank order, pending funding availability.

NYSERDA reserves the right to accept or reject proposals based on the following program policy factors:

- The geographic proximity of the site to other higher-ranked proposed sites.
- The degree to which pricing and hourly rates are in line with the rest of the market.
- The degree to which the proposed project, including proposed cost shares, optimizes the use of available funding to achieve programmatic objectives.
- The degree to which there are excessive technical, market, organizational and/or environmental risks associated with the projects.
- The degree to which the applicant has the resources (human and financial) to be able to complete the project.

NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the PON due date whether their proposal has been selected to receive an award. NYSERDA has complete discretion in the selection of Projects and in the determination of funding levels, priorities, Project phasing, Project design, and specifications and performance criteria.

VII. Program Requirements

Proposers must follow all FHWA NEVI Formula Program requirements. This includes requirements in the following documents:

- FHWA National Electric Vehicle Infrastructure (NEVI) Formula Program Guidance (pdf)
- FHWA NEVI Formula Program Frequently Asked Questions (pdf)
- Federal Register: NEVI Formula Program Final Federal Rule (website)

Any requirements specific to this NEVI Funding Opportunity are in addition to the FHWA requirements. Proposers must agree to the full list of requirements when submitting proposals in the NYSERDA Salesforce Portal.

A. Davis-Bacon Act Wage Determination

As provided in 23 U.S.C. 109(s)(2), Projects to install a Charging Station are treated as if the Project is located on a Federal-aid highway. As a Project located on a Federal-aid highway, 23 U.S.C. 113 applies and Davis-Bacon Act wage rates must be paid for all construction-related activities on any Project funded with NEVI Formula Program funds. Davis-Bacon Federal wage rates are included in 40 U.S.C.31(IV). These rates apply only to construction-related activities and not the operations and maintenance phase of the Project.

General Construction Rates apply to projects funded under this program. To view the prevailing wage rates for the NYS locality in which a project will take place, click the following link: https://apps.labor.ny.gov/wpp/publicViewPWChanges.do?method=showlt

B. Funding distribution process

- 75% of funds will be disbursed as reimbursements after the DFCE EVSE installation has been completed, verified, and approved. Pro-rated requests for reimbursement can occur after each individual site is installed or in-full after all sites have been installed. Before reimbursement, awardees must submit the required information (see Attachment E for additional details on required documentation). Once documentation and installation has been verified and approved, NYSERDA will process the request for payment.
- 2. 25% of funds will be disbursed in 5 annual installments. 5% of funds will be disbursed at the end of each annual reporting period, provided in-service requirements have been met, upon receipt of the annual report. A total of 5 annual reports will be submitted during the duration of the 5-year contract.

Per New York State's prompt payment policy, payments to EVSE Owners can be expected within 30 days of approval.

VIII. General Conditions

Proprietary Information - Careful consideration should be given before confidential information is submitted to NYSERDA as part of your proposal. Review should include whether it is critical for evaluating a proposal, and whether general, non-confidential information, may be adequate for review purposes. The NYS Freedom of Information Law, Public Officers law, Article 6, provides for public access to information NYSERDA possesses. Public Officers Law, Section 87(2)(d) provides for exceptions to disclosure for records or portions thereof that "are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise." Information submitted to NYSERDA that the proposer wishes to have treated as proprietary, and confidential trade secret information, should be identified and labeled "Confidential" or "Proprietary" on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should be excepted. See Public Officers Law, Section 89(5) and the procedures set forth in 21 NYCRR Part 501 https://www.nyserda.ny.gov/-/media/Project/Nyserda/Files/About/Contact/NYSERDA-Regulations.ashx.

However, NYSERDA cannot guarantee the confidentiality of any information submitted.

Omnibus Procurement Act of 1992 - It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises, as bidders, subcontractors, and suppliers on its procurement Agreements.

Information on the availability of New York subcontractors and suppliers is available from:

Empire State Development Division for Small Business 625 Broadway Albany, NY 12207

A directory of certified minority- and women-owned business enterprises is available from: Empire State Development Minority and Women's Business Development Division 625 Broadway Albany, NY 12207

State Finance Law sections 139-j and 139-k - NYSERDA is required to comply with State Finance Law sections 139-j and 139-k. These provisions contain procurement lobbying requirements which can be found at https://online.ogs.ny.gov/legal/lobbyinglawfaq/default.aspx. Proposers are required to answer questions during proposal submission, which will include making required certification under the State Finance Law and to disclose any Prior Findings of Non-Responsibility (this includes a disclosure statement regarding whether the proposer has been found non-responsible under section 139-j of the State Finance Law within the previous four years).

Tax Law Section 5-a - NYSERDA is required to comply with the provisions of Tax Law Section 5-a, which requires a prospective contractor, prior to entering an agreement with NYSERDA having a value in excess of \$100,000, to certify to the Department of Taxation and Finance (the "Department") whether the contractor, its affiliates, its subcontractors and the affiliates of its subcontractors have registered with the Department to collect New York State and local sales and compensating use taxes. The Department has created a form to allow a prospective contractor to readily make such certification. See, ST-220-TD (available at http://www.tax.ny.gov/pdf/current_forms/st/st220td_fill_in.pdf). Prior to contracting with NYSERDA, the prospective contractor must also certify to NYSERDA whether it has filed such certification with the Department.

The Department has created a second form that must be completed by a Proposer prior to contacting and filed with NYSERDA. See, ST-220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220-CA (available at www.tax.ny.gov/pdf/current_forms/st/st220ca_fill_in.pdf). The Department has developed guidance for contractors which is available at https://www.tax.ny.gov/pdf/publications/sales/pub223.pdf.

Contract Award - NYSERDA anticipates making multiple awards under this solicitation. NYSERDA anticipates a contract duration of 7 years, unless NYSERDA management determines a different structure is more efficient based upon proposals received. A contract may be awarded based on initial applications without discussion or following limited discussion or negotiations pertaining to the Statement of Work. Each proposal should be submitted using the most favorable cost and technical terms. NYSERDA may request additional data or material to support applications. NYSERDA will use the Sample Agreement to contract successful proposals. NYSERDA may at its discretion elect to extend and/or add funds to any project funded through this solicitation. NYSERDA reserves the right to limit any

negotiations to exceptions to standard terms and conditions in the Sample Agreement to those specifically identified in the checklist questions. Proposers should keep in mind that acceptance of all standard terms and conditions will generally result in a more expedited contracting process. NYSERDA expects to notify proposers in approximately six (6) to eight (8) weeks from the receipt of an application whether your proposal has been selected to receive an award. Upon receipt of this notification, a proposer can request to schedule a debrief on the selection process and the strengths and weaknesses of its proposal by contacting Melissa Duchan and Megan Quirk at <u>dcfc@nyserda.ny.gov</u>. NYSERDA may decline to contract with awardees that are delinquent with respect to any obligation under any previous or active NYSERDA agreement.

Accessibility Requirements - NYSERDA requires contractors producing content intended to be posted to the Web to adhere to New York State's Accessibility Policy. This includes, but is not limited to, deliverables such as: documents (PDF, Microsoft Word, Microsoft Excel, etc.), audio (.mp3, .wav, etc.), video (.mp4, .mpg, .avi, etc.), graphics (.jpg, .png, etc.), web pages (.html, .aspx, etc.), and other multimedia and streaming media content. For more information, see NYSERDA's Accessibility Requirements on the <u>Doing Business with NYSERDA page</u> or download <u>NYSERDA's Accessibility</u> <u>Requirements [PDF]</u>

Limitation -- This solicitation does not commit NYSERDA to award a contract, pay any costs incurred in preparing a proposal, or to procure or contract for services or supplies. NYSERDA reserves the right to accept or reject any or all proposals received, to negotiate with all qualified sources, or to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest. NYSERDA reserves the right to reject proposals based on the nature and number of any exceptions taken to the standard terms and conditions of the Sample Agreement. NYSERDA reserves the right to disqualify proposers based upon the results of a background check into publicly available information or the presence of a material possibility of any reputational or legal risk in making of the award.

Disclosure Requirement - The proposer shall disclose any indictment for any alleged felony, or any conviction for a felony within the past five years, under the laws of the United States or any state or territory of the United States and shall describe circumstances for each. When a proposer is an association, partnership, corporation, or other organization, this disclosure requirement includes the organization and its officers, partners, and directors or members of any similarly governing body. If an indictment or conviction should come to the attention of NYSERDA after the award of a contract, NYSERDA may exercise its stop-work right pending further investigation or terminate the agreement; the contractor may be subject to penalties for violation of any law which may apply in the particular circumstances. Proposers must also disclose if they have ever been debarred or suspended by any agency of the U.S. Government or the New York State Department of Labor.

Vendor Assurance of No Conflict of Interest or Detrimental Effect - The proposer shall disclose any existing or contemplated relationship with any other person or entity, including any known relationships with any member, shareholders of 5% or more, parent, subsidiary, or affiliated firm, which would constitute an actual or potential conflict of interest or appearance of impropriety, relating to other clients/customers of the proposer or former officers and employees of NYSERDA, in connection with proposer's rendering services as proposed. If a conflict does or might exist, please describe how your company would eliminate or prevent it. Indicate what procedures will be followed to detect, notify NYSERDA of, and resolve any such conflicts.

The proposer must disclose whether it, or any of its members, or, to the best of its knowledge, shareholders of 5% or more, parents, affiliates, or subsidiaries, have been the subject of any investigation or disciplinary action by the New York State Commission on Public Integrity or its predecessor State entities (collectively, "Commission"), and if so, a brief description must be included indicating how any matter before the Commission was resolved or whether it remains unresolved.

Public Officers Law - For any resulting awards, the Contractor and its subcontractors shall not engage any person who is, or has been at any time, in the employ of the State to perform services in violation of the provisions of the New York Public Officers Law, other laws applicable to the service of State employees, and the rules, regulations, opinions, guidelines or policies promulgated or issued by the New York State Commission on Ethics and Lobbying in Government, or its predecessors (collectively, the "Ethics Requirements"). Proposers are reminded of the following Public Officers Law provision: contractors, consultants, vendors, and subcontractors may hire former NYSERDA employees. However, as a general rule and in accordance with New York Public Officers Law, former employees of NYSERDA may neither appear nor practice before NYSERDA, nor receive compensation for services rendered on a matter before NYSERDA, for a period of two years following their separation from NYSERDA service. In addition, former NYSERDA employees are subject to a "lifetime bar" from appearing before any state agency or authority or receiving compensation for services regarding any transaction in which they personally participated, or which was under their active consideration during their tenure with NYSERDA.

Any awardee will be required to certify that all of its employees, as well as employees of any subcontractor, whose subcontract is valued at \$100,000 or more who are former employees of the State and who are assigned to perform services under the resulting contract, shall be assigned in accordance with all Ethics Requirements. During the term of any agreement, no person who is employed by the contractor or its subcontractors and who is disqualified from providing services under the contract pursuant to any Ethics Requirements may share in any net revenues of the contractor or its subcontractors derived from the contract. NYSERDA may request that contractors provide it with whatever information the State deems appropriate about each such person's engagement, work cooperatively with the State to solicit advice from the New York State Commission on Ethics and Lobbying in Government, and, if deemed appropriate by the State, instruct any such person to seek the opinion of the New York State Commission on Ethics and Lobbying in Government. NYSERDA shall have the right to withdraw or withhold approval of any subcontractor if utilizing such subcontractor for any work performed would be in conflict with any of the Ethics Requirements. NYSERDA shall have the right to terminate any contract at any time if any work performed is in conflict with any of the Ethics Requirements.

Due Diligence - NYSERDA, at its discretion, may conduct broad due diligence to validate any or all elements of an application and to assess applicants' prospects of success, including gathering information to assess a proposal relative to any of the topics listed in evaluation criteria, whether or not such topic is explicitly addressed in a proposal. NYSERDA may conduct due diligence on some or all proposals based on NYSERDA's current guidelines at the time of a review. NYSERDA staff may follow up with proposers to request additional information or clarification regarding applicant's proposal, including questions regarding applicant's business prospects and resources, whether those questions are specifically related to the elements of the proposal. Additionally, customized due diligence may be conducted by internal or external staff or contractors based on questions on any proposal raised by NYSERDA staff and/or the Scoring Committee. Due diligence may include (but is not limited to): interviews of independent references and background checks of team

members; assessment of prior business experience of any team member associated with a proposal; research on intellectual property claims; customer and partner reference checks; market research on the applicants' target market and any other related or possibly competitive technology or market area; research to validate any assumptions on current or future revenues, costs, capital needs, and financing prospects for proposers' business, including similar (or unrelated) technologies, processes, or competitive solutions; or any other research that could reasonably inform the evaluation of a proposal, or the prospects for commercial success of the proposers' business (whether directly related to, or unrelated to the specific elements in a proposal). Due diligence may include discussions with proposers' former and current business partners, employees, investors, customers, and competitors. Due diligence may be conducted by NYSERDA personnel or contractors including members of the scoring committee, before, during, or after a scoring process, and prior to finalization of a contract award, any information gleaned in diligence may be used to score or re-score a proposal or apply a program policy factor.

EO 16 Protocols – Pursuant to Executive Order No. 16 issued on March 17, 2022, all vendors responding to bids or contracting with New York State must certify, using the form provided as part of this solicitation, their status with regard to conducting business operations in Russia, and that any such business operations in Russia conducted on behalf of the vendor are determined to be permitted under any of the allowable exemptions. The term vendor is intended to encompass bidders prior to contract award, contractors who have received a contract award, contract assignees, or contractors for whom an extension to an existing contract is being pursued. Exemption decisions are in NYSERDA's sole discretion and are final decisions. NYSERDA reserves the right to solicit additional materials or information regarding the responses or materials provided by a vendor.

Pursuant to Executive Order No. 16, all vendors will be vetted to ensure that they are not on the federal sanctions list at <u>https://sanctionsearch.ofac.treas.gov/</u>. There is no waiver or exemption process for vendors appearing on the federal sanctions list.

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case sanctions are lifted during a solicitation, or after award in the case of some solicitations.

IX. Attachments

- Attachment A Map of Subregions and Utility Information
- Attachment B Proposal Narrative
- Attachment C Budget Form
- Attachment D NEPA Checklist
- Attachment E Sample Agreement
- Attachment F Funding Distribution Documentation Requirements

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

| REDC Region | County | Electric Utility | Total Funded Amount |
|--------------------|-------------|---------------------------------|---------------------|
| Capital Region | Albany | Central Hudson Gas and Electric | 69,097 |
| | | Municipal Utilities | 23,439 |
| | | National Grid | 504,980,459 |
| | Columbia | Central Hudson Gas and Electric | 50,000 |
| | | National Grid | 499,723 |
| | | NYS Electric and Gas | 874,235 |
| | Greene | Central Hudson Gas and Electric | 86,277 |
| | Rensselaer | National Grid | 45,295,154 |
| | | NYS Electric and Gas | 748,641 |
| | Saratoga | National Grid | 1,944,133 |
| | | NYS Electric and Gas | 28,250 |
| | Schenectady | National Grid | 1,871,436 |
| | Warren | National Grid | 995,216 |
| | Washington | National Grid | 82,550,229 |
| | | NYS Electric and Gas | 967,770 |
| Central New York | Cayuga | NYS Electric and Gas | 496,172,509 |
| | | Rochester Gas and Electric | 110,279 |
| | Cortland | National Grid | 199,412,559 |
| | Madison | Municipal Utilities | 30,945 |
| | | National Grid | 188,655 |
| | | NYS Electric and Gas | 65,826 |
| | Onondaga | Municipal Utilities | 1,423,267 |
| | | National Grid | 5,504,787 |
| | | NYS Electric and Gas | 620,708 |
| | Oswego | National Grid | 51,164,495 |
| Finger Lakes | Genesee | National Grid | 694,787,207 |
| | Livingston | National Grid | 125,172 |
| | | NYS Electric and Gas | 35,256,195 |
| | | Rochester Gas and Electric | 68,106 |
| | Monroe | Municipal Utilities | 133,000 |
| | | National Grid | 197,436 |
| | | Rochester Gas and Electric | 9,458,581 |
| | Ontario | National Grid | 40,444 |
| | | NYS Electric and Gas | 194,626,058 |
| | | Rochester Gas and Electric | 2,262,670 |
| | Orleans | HOLLEY | 42,555 |
| | | National Grid | 6,267,788 |
| | Seneca | NYS Electric and Gas | 130,572,488 |
| | Wayne | NYS Electric and Gas | 3,985,856 |
| | | Rochester Gas and Electric | 153,582 |
| | Wyoming | National Grid | 183,996,373 |
| | | NYS Electric and Gas | 39,506,304 |
| | | Rochester Gas and Electric | 138,369,962 |
| | Yates | Municipal Utilities | 53,925 |

| REDC Region | County | Electric Utility | Total Funded Amount |
|---------------|--------------|---------------------------------|---------------------|
| Finger Lakes | Yates | NYS Electric and Gas | 42,376 |
| Long Island | Nassau | Long Island Power Authority | 3,049,232 |
| | Suffolk | Long Island Power Authority | 4,665,319 |
| Mid-Hudson | Dutchess | Central Hudson Gas and Electric | 5,885,120 |
| | | NYS Electric and Gas | 23,057 |
| | Orange | Central Hudson Gas and Electric | 861,208 |
| | | NYS Electric and Gas | 3,000 |
| | | Orange and Rockland Utilities | 51,093,578 |
| | Putnam | Central Hudson Gas and Electric | 205,200 |
| | | NYS Electric and Gas | 915,880 |
| | Rockland | Orange and Rockland Utilities | 5,089,393 |
| | Sullivan | NYS Electric and Gas | 715,179 |
| | | Orange and Rockland Utilities | 8,160 |
| | Ulster | Central Hudson Gas and Electric | 7,433,660 |
| | | NYS Electric and Gas | 50,000 |
| | Westchester | Consolidated Edison | 19,422,400 |
| | | NYS Electric and Gas | 2,144,603 |
| Mohawk Valley | Fulton | National Grid | 348,700 |
| | Herkimer | National Grid | 172,073,801 |
| | Montgomery | National Grid | 29,222,140 |
| | Oneida | National Grid | 79,915,691 |
| | | NYS Electric and Gas | 47,220 |
| | Otsego | National Grid | 153,925 |
| | | NYS Electric and Gas | 551,087 |
| | Schoharie | National Grid | 34,741,257 |
| New York City | Bronx | Consolidated Edison | 11,293,602 |
| | Kings | Consolidated Edison | 11,014,834 |
| | New York | Consolidated Edison | 28,412,610 |
| | | Statewide | 932,608 |
| | Queens | Consolidated Edison | 20,323,819 |
| | | Long Island Power Authority | 308,642 |
| | Richmond | Consolidated Edison | 9,162,785 |
| North Country | Clinton | Municipal Utilities | 187,500 |
| | | NYS Electric and Gas | 670,862,874 |
| | Essex | Municipal Utilities | 50,000 |
| | | National Grid | 32,580,934 |
| | | NYS Electric and Gas | 175,200 |
| | Franklin | National Grid | 404,600 |
| | Jefferson | National Grid | 258,636,342 |
| | Lewis | National Grid | 179,695 |
| | St. Lawrence | National Grid | 55,430,184 |
| Southern Tier | Broome | NYS Electric and Gas | 1,458,247 |
| | Chemung | NYS Electric and Gas | 137,752 |
| | Chenango | NYS Electric and Gas | 1,279,316 |

| REDC Region | County | Electric Utility | Total Funded Amount |
|------------------|--------------|----------------------------|---------------------|
| Southern Tier | Delaware | NYS Electric and Gas | 1,963,555 |
| | Schuyler | NYS Electric and Gas | 81,600 |
| | Steuben | Municipal Utilities | 107,850 |
| | | NYS Electric and Gas | 2,991,626 |
| | Tioga | NYS Electric and Gas | 44,199,378 |
| | Tompkins | Municipal Utilities | 2,090,052 |
| | | NYS Electric and Gas | 319,026,108 |
| Statewide | Queens | Consolidated Edison | 40,900 |
| | STATEWIDE | Statewide | 228,210,838 |
| Western New York | Allegany | NYS Electric and Gas | 170,422,389 |
| | | Rochester Gas and Electric | 1,566,044 |
| | Cattaraugus | National Grid | 16,051,083 |
| | | NYS Electric and Gas | 22,575 |
| | ork Allegany | Municipal Utilities | 192,814,957 |
| | | National Grid | 2,213,010 |
| | | NYS Electric and Gas | 1,346,988 |
| | Erie | Municipal Utilities | 20,160 |
| | | National Grid | 13,074,214 |
| | | NYS Electric and Gas | 2,112,569 |
| | Niagara | National Grid | 191,472,739 |
| | | Statewide | 6,992 |
| Grand Total | | | 5,546,910,145 |

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|----------------|--------------------------------|-------------|----------------------|--|---------------------|
| Capital Region | 2050 Partners, Inc. | Albany | National Grid | Product Standards, TWO to 2050 Partners | 375,000 |
| | 9480-2980 Quebec Inc. | Albany | National Grid | Energy Storage Tech/Prod Dev, PON 5779 | 466,421 |
| | Active Solar Development, LLC | Rensselaer | National Grid | >200KW PV, NY Sun | 804,179 |
| | | A 11 | National Oxid | NY Sun | 502,611 |
| | Adirondack North Country Ass. | | National Grid | Equitable Engagement, Energy Equity Collaborat. | |
| | ADP, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, ADP Payroll and | |
| | Advanced Energy Group L.L.C. | Albany | National Grid | 2025 AEG Sponsorship Renewal | 16,667 |
| | Affordable Housing Dorthorabin | Albony | National Grid | >200KW PV, 2025 AEG Sponsorship Renewal | 8,333 |
| | Affordable Housing Partnership | Albany | National Ghu | Clean Energy Hub, Regional Clean Energy Hub | 305,000 |
| | | | | NYCH: Communities, Regional Clean Energy Hub | |
| | | | | Translation Services, Regional Clean Energy Hub | 50,000 |
| | Albany Community Land Trust | | National Grid | Equitable Engagement, Energy Equity Collaborat | |
| | Albany Solar Solutions L.L.C. | Rensselaer | National Grid | <200KW PV, PON 2112 NY SUN | 12,536 |
| | Albany, City of, | Albany | National Grid | Clean Energy Communities, CEC410001 - Comb | |
| | | | | CLEANER GREENER COMMUNITIES, CEC410 | 333,600 |
| | Allen Power, Inc. | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 112,665 |
| | Amazon Web Services , INC. | Albany | National Grid | Market Support Tools &Activity, Amazon Connect. | |
| | AMERESCO, Inc. | Albany | Municipal Utilities | CGSI-251 - Green Island UFSD | 23,439 |
| | American Energy Care, Inc. | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 5,844 |
| | | Saratoga | National Grid | <200KW PV, PON 2112 NY SUN | 6,232 |
| | Apex Energy Tek LLC | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 11,335 |
| | | Warren | National Grid | Talent Pipeline:CE and OJT, OJT | 6,154 |
| | | Washington | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Appliance Standards Awarene | Albany | National Grid | Prof & Expert Engagement, 2024 ASAP Member | 25,000 |
| | Apprise, Incorporated | Albany | National Grid | Eval MCDC: Low Inc Engy Bill, TWO 4 - LIEBUS | 120,680 |
| | Arcadis of New York, Inc. | Columbia | NYS Electric and Gas | Technical Services, AEAP 1855 -Josephine Plac. | 6,000 |
| | | Washington | National Grid | Technical Services, AEAP 1747 - Landview Farms | 3,000 |
| | | | | Technical Services, AEAP 1795 - Brotherhood F | 3,000 |
| | | | NYS Electric and Gas | Technical Services, AEAP 1797 - Hicks Orchard | 3,000 |
| | BlocPower LLC | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 28,680 |
| | BluePrint Geneva Inc | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 28,680 |
| | Bolton Central School District | Warren | National Grid | K-12 SCHOOLS, FT - 0000773386 - Bolton Centr | 28,474 |
| | Bond, Schoeneck & King, | Albany | National Grid | BR: Program Implementation, TWO 9 - Benson | 25,000 |
| | PLLC | | | NYSERDA ADMINISTRATION, TWO 15 - Antidis | 5,000 |
| | BrowserStack Inc | Albany | National Grid | NYSERDA ADMINISTRATION, BrowserStack Li | 49,900 |
| | BWBP Heath Brook LLC | Saratoga | National Grid | NY-SUN, NY-Sun ICSA | 420,523 |
| | C-Tec Solar LLC | Schenectady | National Grid | >200KW PV, NY Sun | 140,330 |
| | | | | NY Sun | 350,826 |
| | C&S Engineers, Inc. | Saratoga | National Grid | FT - 0000790241 - Ballston Spa | 44,625 |
| | | | | FT - 0000829033 - Galway Centr | 19,219 |
| | | | NYS Electric and Gas | FT - 0000799090 - Mechanicvill | 23,250 |
| | | Warren | National Grid | CGSI-277 - Hadley-Luzerne CSD | 23,575 |
| | | Washington | National Grid | CGSI-278 - Argyle CSD (1)_CT | 13,325 |
| | | | | FT - 0000815468 - WSWHE BOCES | 34,000 |
| | Carahsoft Technology | Albany | National Grid | NYSERDA ADMINISTRATION, CIS - NYSERDA | . 18,284 |
| | Corporation | | | NYSERDA ADMINISTRATION, Endpoint Crowd | 75,000 |
| | | | | NYSERDA ADMINISTRATION, MMS Advanced | 28,949 |
| | | | | NYSERDA ADMINISTRATION, Salesforce Licen | 2,687,688 |
| | | | | NYSERDA ADMINISTRATION, UiPath Flex Serv | 100,352 |
| | Carter Ledyard & Milburn LLP | Albany | National Grid | OREC: Technical Support, TWO 12 - OSW Perm | 25,000 |
| | CDATA SOFTWARE, INC. | Albany | National Grid | NYSERDA ADMINISTRATION, DBAmp from CD | 14,013 |
| | CHA Consulting Inc. | Schenectady | National Grid | NYCH: Technical Assistance, FT - 0000822788 | |
| | Checkley and Associates Acc | Albany | National Grid | BR: Program Implementation, BR Tax Preparatio | |
| | Cheryl Earley | Albany | National Grid | NYSERDA ADMINISTRATION, Technical Writing. | |
| | Cimbria K. Badenhausen | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | |
| | City of Rensselaer | Rensselaer | National Grid | Pub Transit & Elect Rail, Rensselaer Planning - P. | |
| | City of Saratoga Springs, NY | Saratoga | National Grid | CLEANER GREENER COMMUNITIES, \$50k EV | |
| | | - | National Grid | Equitable Engagement, Energy Equity Collaborat | |
| | Climate Solutions Accelerator | | | | |

| REDC Region Capital Region | Contractor | County Columbia | Electric Utility | • | Total Funded Amount 412,500 |
|-------------------------------|--------------------------------|--------------------|---------------------------------|---|--------------------------------|
| Supital Region | Columbia County | | National Grid | CLEANER GREENER COMMUNITIES, CEC410 | |
| | Combined Energies LLC | Albany | National Grid | Energy Storage Tech/Prod Dev, PON 5779 | 264,975 |
| | | A.I. | | Long Duration Energy Storage, PON 5779 | 391,035 |
| | Compulink Technologies, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Nerdio Manager | 11,016 |
| | Control Solutions Group, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Agrmnt FY2025 | 12,000 |
| | Cornice Technology, LLC | Greene | Central Hudson Gas and Electric | CGSI-188CT - Greenville CSD | 53,925 |
| | | Rensselaer | National Grid | FT - 0000825886 - Brunswick CS | 40,444 |
| | | | NYS Electric and Gas | FT - 0000794915 - Averill Park | 40,444 |
| | | Washington | National Grid | CGSI-184CT - Hartford CSD | 53,925 |
| | | | | CGSI-193CT - Whitehall CSD | 53,925 |
| | | | NYS Electric and Gas | CGSI-187CT - Salem CSD (1)_CT | 53,925 |
| | Couch White, LLP | Albany | National Grid | ENERGY ANALYSIS, TWO 9 - Fed Regulatory F | 10,000 |
| | CPL Architects, Engineers, La | Saratoga | National Grid | FT - 0000814331 - Edinburg Com | 22,500 |
| | CRA International, Inc. | Albany | National Grid | ENERGY ANALYSIS, Federal Reg Funding Tax | 10,000 |
| | Crown Castle Fiber LLC | Albany | National Grid | NYSERDA ADMINISTRATION, CrownCastle Pri | 116,820 |
| | DCF Energy Group, LLC | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 5,904 |
| | Dell, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Microsoft Intune | 93,075 |
| | | | | NYSERDA ADMINISTRATION, MS Azure Comm | 622,869 |
| | Delta Dental of New York | Albany | National Grid | NYSERDA ADMINISTRATION, Delta Dental Pre | 546,000 |
| | DLC Electric | Albany | National Grid | >200KW PV, NY Sun | 640,920 |
| | | | | NY Sun | 400,575 |
| | DNV Energy Insights USA Inc. | Albany | National Grid | Commercial New Construc, TWO 2 - New Constr | 7,102 |
| | 3, 3 | 5 | | Eval MCDC:I&R Product Dev.Stud, TWO#2 I&R | 25,000 |
| | | | | Multifam New Construction, TWO 2 - New Constr | 7,102 |
| | | | | NYCH: Technical Assistance, TWO 6 - Comm, In | 100,000 |
| | | | | Real Time Enrgy Management, TWO EMT Marke | 397,265 |
| | | | | | 68,918 |
| | | | | Remote Energy Management, TWO EMT Market | |
| | | | | RTEM and Tenants, TWO EMT Market and Impa | 100,000 |
| | | | | RTEM Small/Medium Business, TWO EMT Mark | 121,689 |
| | | | | Technical Services, TWO 6 - Comm, Ind, MF Eval | 536,725 |
| | | | | Workforce Industry Partnership, TWO 1 - WFD B | 815,890 |
| | Dolan Solar LLC | Washington | National Grid | REC:CES REC Contracts, RESRFP24-1 Dolan | 38,863,440 |
| | Eastern Research Group, Inc. | Albany | National Grid | EVPRZ:Implementation, Clean Transportation | 162,228 |
| | Empire Solar Solutions LLC | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Energy Catalyst LLC | Rensselaer | National Grid | NYCH: Talent Ppln:CE and OJT, OJT | 13,680 |
| | Enterprise Training Solutions, | Albany | National Grid | NYSERDA ADMINISTRATION, Training 25-26 | 29,131 |
| | Environment & Energy Publis | Albany | National Grid | NYSERDA ADMINISTRATION, 2024-25 Subscri | 26,042 |
| | ePlus inc | Albany | National Grid | NYSERDA ADMINISTRATION, AVI Load Balanc | 33,947 |
| | | | | NYSERDA ADMINISTRATION, Horizon Universa | 9,476 |
| | | | | NYSERDA ADMINISTRATION, VMWare - Horizo | 89,959 |
| | | | | NYSERDA ADMINISTRATION, Vmware Cloud | 44,322 |
| | ESRI, Incorporated | Albany | National Grid | NYSERDA ADMINISTRATION, ERSI Enterprise | 18,387 |
| | Family Resource Center of Pe | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 17,580 |
| | Fifth Avenue Committee, Inc. | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 17,580 |
| | Flat Creek Solar NY LLC | Albany | National Grid | REC:CES REC Contracts, RESRFP24-1 Flat Cre | 1 |
| | Four Points Group, Inc. | Albany | National Grid | ENERGY ANALYSIS, TWO 1: Analyze P53 regul. | 49,999 |
| | Fresh Perspectives, LLC | Albany | National Grid | NYSERDA ADMINISTRATION, Contract with FP | 9,500 |
| | Gartner Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Gartner 2025 Re | 46,193 |
| | Hawthorn Solar, LLC | Rensselaer | National Grid | REC:CES REC Contracts, RESRFP24-1Shell | 41,431,680 |
| | High Peaks Solar | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 16,675 |
| | Flight Feaks Solar | | | | |
| | | Rensselaer | NYS Electric and Gas | >200KW PV, NY Sun | 183,222 |
| | Hodgeen Dues LLD | Alborit | National Crid | NY SUN | 458,055 |
| | Hodgson Russ LLP | Albany | National Grid | NYSERDA ADMINISTRATION, TWO 9 - Subpoe | 15,000 |
| | Holland & Knight LLP | Albany | National Grid | OREC: Technical Support, TWO 10 - Transmissi | 50,000 |
| | | | | OREC: Technical Support, TWO 12 - ORECRFP | 50,000 |
| | Horseshoe Solar Energy LLC | Albany | National Grid | REC:CES REC Contracts, RESRFP24-1Shell | 472,719,421 |
| | Hudson River Renewables | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | ICE Data, LP | Albany | National Grid | ENERGY ANALYSIS, WebICE Renewal - 2025-2 | 27,412 |
| | Illume Advising LLC | Albany | National Grid | Direct Injection Program, TWO 4 - Direct Injectio | 322,161 |

| REDC Region Capital Region | Contractor Illume Advising LLC | County Albany | Electric Utility National Grid | Contract Description | Total Funded Amount |
|-------------------------------|--|------------------|-----------------------------------|--|---------------------|
| apital Region | Inume Advising LLC | Albany | National Gru | HPD Direct Injection, TWO 4 - Direct Injection E | 322,161 |
| | | <u> </u> | | Non-competitive direct contrac | 54,957 |
| | Incorporated Village of Philm. | | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Village o | |
| | Industrial Economics, Incorporated | Albany | National Grid | CEL049: Process Evaluation, TWO 7 - Process E. | |
| | · | | | EVALUATION, TWO1 - CEEP Evaluation | 61,553 |
| | IntegraLED, LLC | Albany | National Grid | Talent Pipeline:CE and OJT, OJT | 60,093 |
| | Kasselman Solar LLC | Albany | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 10,904 |
| | | | National Grid | <200KW PV, PON 2112 NY SUN | 13,167 |
| | | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 8,160 |
| | | Greene | | <200KW PV, PON 2112 NY SUN | 10,200 |
| | | Rensselaer | National Grid | <200KW PV, NY-Sun | 29,760 |
| | | | | <200KW PV, PON 2112 NY SUN | 8,265 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 6,800 |
| | | Saratoga | National Grid | <200KW PV, PON 2112 NY SUN | 6,120 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Schenectady | National Grid | <200KW PV, PON 2112 NY SUN | 13,141 |
| | | Washington | National Grid | <200KW PV, PON 2112 NY SUN | 20,300 |
| | Kelliher Samets LTD | Albany | National Grid | Product Standards, TWO 46 - App Upgrade Prog | 55,000 |
| | | | | TWO 7 - NYGB | 42,000 |
| | | | | TWO 45 - Case Studies Campaign | 30,000 |
| | Kinetic Communities Consulti | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 17,580 |
| | KPMG LLP | Albany | National Grid | NYSERDA ADMINISTRATION, Systems Strateg | 662,455 |
| | Kruger Energy Bhatti Solar LLC | Saratoga | National Grid | >200KW PV, NY Sun | 135,228 |
| | | | | >200KW PV, NY-Sun C&I Payee Assignment | 140,184 |
| | | | | NY Sun | 338,070 |
| | | | | NY-Sun C&I Payee Assignment | 350,460 |
| | L&S Energy Services, Inc. | Albany | National Grid | K-12 SCHOOLS, FT - 0000820176 - Green Tech | 27,726 |
| | | Schenectady | National Grid | Technical Services, FT - 0000784926 - Schenect | 10,000 |
| | Lenovo Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Thinkvision moni | 8,500 |
| | Level 3 Communications, LLC | Albany | National Grid | NYSERDA ADMINISTRATION, Level3 / Lumen | 29,376 |
| | Livingston Energy Group | Schenectady | National Grid | Talent Pipeline:CE and OJT, OJT | 18,480 |
| | Locke Lord LLP | Albany | National Grid | OREC: Technical Support, Federal OSW leasing . | 50,000 |
| | Low-Level Radioactive Waste | Albany | National Grid | NYSERDA ADMINISTRATION, LLRW Forum Du | 5,000 |
| | Lumsden & McCormick, LLP | Albany | National Grid | NYSERDA ADMINISTRATION, Tax Compliance | 24,900 |
| | | | | NYSERDA ADMINISTRATION, Tax Research S | 8,100 |
| | Lytho Inc | Albany | National Grid | NYSERDA ADMINISTRATION, Lythos 3 year su | 12,488 |
| | M/E Engineering, P.C. | Albany | Central Hudson Gas and Electric | CGSI-182CT - Ravena Coeymans | 51,553 |
| | Macabacus Inc. | Albany | National Grid | NEW YORK GREEN BANK, Macabacus Softwar | 6,900 |
| | Mark MaGrann Associates | Albany | National Grid | Decarbonization planning suppo | 698,157 |
| | | | | Housing Agencies Support, Decarbonization plan. | 51,843 |
| | Marshall & Sterling, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, RFP 5916 Insura | 594,000 |
| | Matthews Buses Incorporated | Albany | National Grid | NYSBIP South Colonie SD | 382,000 |
| | Menands Union Fee School D | Albany | National Grid | K-12 SCHOOLS, CGSI-221ED -Menands UFSD | 29,325 |
| | Microsoft Corporation | Albany | National Grid | NYSERDA ADMINISTRATION, Microsoft Unified | 88,600 |
| | Midtown Utica Community Ce | | National Grid | Equitable Engagement, Energy Equity Collaborat | |
| | Milliman, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, GASB Reporting | 10,500 |
| | Natural Wireless LLC | Albany | National Grid | NYSERDA ADMINISTRATION, Natural Wireless | |
| | | , abouty | | NYSERDA ADMINISTRATION, Natural Wireless | |
| | New Buildings Institute, Inc. | Albany | National Grid | Code to Zero, 2024 NBI Membership | 16,123 |
| | | , abarry | | Prof & Expert Engagement, 2024 NBI Membership | |
| | New Epergy Nexus New York | Albany | National Grid | Cleantech POCC, PON4856 Empire Tech Prize | 640,000 |
| | New Energy Nexus New York New York Battery and Energy | | National Grid | 2024 Capture the Energy Conf | 20,000 |
| | New York Bus Sales LLC | Albany | National Grid | NYSBIP Guilderland SD | 391,500 |
| | | • | | | |
| | New York City Environmental | | National Grid | Equitable Engagement, Energy Equity Collaborat | |
| | New York State Forum for IRM | | National Grid | NYSERDA ADMINISTRATION, NYS Forum Me | 500 |
| | New York State Solar Farm Inc. | | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,152 |
| | Newport Ventures, Inc. | Albany | National Grid | Code to Zero, Funding to Support Code Enforc | 166,605 |
| | NMR Group, Inc. | Albany | National Grid | Code to Zero, TWO 2 - Advancing Code Complia | 241,717 |

| REDC Region | Contractor | County | Electric Utility NYS Electric and Gas | Contract Description | Total Funded Amount |
|---------------|--|----------------------|---------------------------------------|--|---------------------|
| aprairie grou | NSF Hebron Site 2, LLC NY Geo Thermal Solutions | Washington Albany | National Grid | NY Sun NYCH: District, 2024 NY-GEO Conference | 910,845 30,000 |
| | NYS Essential Power | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | NYS Office for Technology | Albany | National Grid | NYSERDA ADMINISTRATION, E-Discovery serv. | |
| | Oracle America, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, E-DISCOVERY SERV. NYSERDA ADMINISTRATION, Oracle Peoplesof. | |
| | OwnBackup Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Over backup for | |
| | Pace University School of Law | Albany | National Grid | Cl Engy Siting & Soft Cost Red, TWO#1 Pace La | |
| | Pemery Corp | Albany | National Grid | Energy Storage Tech/Prod Dev, PON 5779 | 2,540,394 |
| | People United for Sustainable | | National Grid | Equitable Engagement, EEC Steering Committee. | |
| | PitchBook Data, Inc. | Albany | National Grid | Eval MCDC Cross Cutting, Pitchbook Subscriptio. | |
| | PlugPV, LLC | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 130,524 |
| | | Columbia | National Grid | <200KW PV, PON 2112 NY SUN | 8,160 |
| | | Greene | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 17,000 |
| | | Rensselaer | National Grid | <200KW PV, PON 2112 NY SUN | 39,780 |
| | | Relissedel | NYS Electric and Gas | | 40,120 |
| | | Sarataga | National Grid | <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 29,734 |
| | | Saratoga | | | |
| | | Schenectady | National Grid | <200KW PV, PON 2112 NY SUN | 111,156 |
| | | Washington | National Grid | <200KW PV, PON 2112 NY SUN | 19,040 |
| | Polsinelli PC | Albany | National Grid | NYSERDA ADMINISTRATION, Federal Grant As. | |
| | Provantage, LLC | Albany | National Grid | NYSERDA ADMINISTRATION, Laptops Microsof. | |
| | | | | NYSERDA ADMINISTRATION, Surface - Laptop | |
| | | | | NYSERDA ADMINISTRATION, Wireless headset. | |
| | Public Utility Law Project of N | , | National Grid | Equitable Engagement, Energy Equity Collaborat. | |
| | RANDALL ROAD SOLAR II, L | | National Grid | NY-SUN, NY-Sun ICSA | 159,473 |
| | Randall-Reilly, LLC | Albany | National Grid | Electric Vehicles - Innovation, PO to procure acc | |
| | Regional Greenhouse Gas Init | | National Grid | ENERGY ANALYSIS, 2025 Funding Agreement | |
| | ReJews | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat. | |
| | Renua Energy Inc. | Saratoga | National Grid | Talent Pipeline:CE and OJT, OJT | 21,600 |
| | Research Foundation of CUNY | - | National Grid | Rmve Barriers Dist Enrgy Storg, Staffing support . | |
| | Rettew Field Services, Inc. | Columbia | National Grid | <200KW PV, PON 2112 NY SUN | 24,063 |
| | REVEAL Architecture Design, | Rensselaer | National Grid | Buildings of Excellence, BoE Rnd. 3 DTL | 150,000 |
| | Ridgeline Heating and Cooling. | Albany | National Grid | NYCH: Talent Ppln:CE and OJT, OJT | 24,000 |
| | Rise to Equity Excellence, LLC | Albany | National Grid | NYSERDA ADMINISTRATION, DEI Training Plan | 59,500 |
| | Rosenblum Property Services, | Saratoga | National Grid | SARATOGA TECHNOLOGY & ENERGY PARK, . | . 78,585 |
| | Route 9W Solar 1, LLC | Albany | National Grid | NY-SUN, NY-Sun ICSA | 449,978 |
| | Schenectady County | Schenectady | National Grid | Clean Energy Communities, EV Purchases | 187,500 |
| | Shared Mobility, Inc. | Albany | National Grid | PON 4772 R3 (Sam Walczyk) | 40,000 |
| | | | | Pub Transit & Elect Rail, CDTA Planning TWO 3 | 100,000 |
| | SHI, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Embarcadero ER. | . 14,656 |
| | | | | NYSERDA ADMINISTRATION, SilverPeak SDW | 59,491 |
| | | | | NYSERDA ADMINISTRATION, Tableau Desktop. | . 112,804 |
| | Sive Paget & Riesel PC | Albany | National Grid | BR: Program Implementation, TWO 3 - Build Rea. | . 45,643 |
| | | | | BR: Program Implementation, TWO 10 - BR/Auct. | . 35,000 |
| | | | | ESTOR: Implementation Support, TWO 12 - EST. | 50,000 |
| | | | | NYSERDA ADMINISTRATION, TWO 12 - Loan | 15,000 |
| | | | | REC:CES REC System Dev Costs, TWO 11 - Tie. | . 15,000 |
| | | | | REC:CES REC System Dev Costs, TWO 13 - LS | . 50,000 |
| | | | | TWO 14 - NYGB FOIL | 15,000 |
| | Software People, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, TWO 4 SQL Dat | 228,800 |
| | | | | NYSERDA ADMINISTRATION, TWO #2 .Net Sof. | . 245,000 |
| | Solect Energy Development L | Albany | National Grid | <200KW PV, PON 2112 NY SUN | 12,000 |
| | Solitude Solar LLC | Albany | National Grid | >200KW PV, NY Sun | 88,406 |
| | | | | NY Sun | 221,016 |
| | Somers Solar LLC | Washington | National Grid | REC:CES REC Contracts, RESRFP24- Somers | 43,481,274 |
| | Soulful Synergy, LLC | Albany | National Grid | Equitable Engagement, EEC Working Group Con. | |
| | Southern Gateway Renewabl | Warren | National Grid | NY Sun | 835,413 |
| | Speridian Technologies LLC | Albany | National Grid | NYSERDA ADMINISTRATION, SAS Annual Mai | |
| | Standard Potential Co. | Albany | National Grid | Energy Storage Tech/Prod Dev, PON 5779 | 500,000 |
| | Steven Winter Associates, Inc. | Albany | National Grid | Code to Zero, ANSI Standards | 250,000 |

| REDC Region Capital Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|-------------------------------|-------------------------------|-------------|---------------------------------|---|---------------------|
| Supital Region | Sun Source Technologies | Albany | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 6,640 |
| | Quada e Oslan Jaa | Columbia | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Sundog Solar, Inc. | Columbia | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 25,200 |
| | Swaggertown Solar I, LLC | Schenectady | National Grid | NY-SUN, NY-Sun ICSA | 238,723 |
| | Swaggertown Solar II, LLC | Schenectady | National Grid | NY-SUN, NY-Sun ICSA | 353,614 |
| | Syracuse University | Albany | National Grid | Sponsorship for a workshop ser | 15,000 |
| | Tech Valley Talent, LLC | Albany | National Grid | Market Support Tools &Activity, TWO 28 .Net Sof | 243,100 |
| | | | | Market Support Tools &Activity, TWO #35 Techni | 64,675 |
| | | | | NYSERDA ADMINISTRATION, SecureAuth - pro | 8,872 |
| | | | | NYSERDA ADMINISTRATION, SecureAuth Ren | 60,906 |
| | | | | NYSERDA ADMINISTRATION, TWO 28 .Net Sof | 65,800 |
| | | | | NYSERDA ADMINISTRATION, TWO #34 Netwo | 185,250 |
| | | | | NYSERDA ADMINISTRATION, TWO #35 Techni | 64,675 |
| | | | | OREC: System Development, TWO 1 Salesforce | 86,600 |
| | | | | OREC: System Development, TWO #6 Salesforc | 86,600 |
| | | | | REC4:CES REC4 Tech Support, TWO 1 Salesfor | 9,414 |
| | | | | REC4:CES REC4 Tech Support, TWO #6 Salesf | 31,800 |
| | | | | REC:CES REC System Dev Costs, TWO 1 Sales | 100,000 |
| | | | | REC:CES REC System Dev Costs, TWO #6 Sale | 100,000 |
| | | | | Tech Assistanc Multifamily LMI, TWO #36 Salesf | 50,500 |
| | | | | Technical Services, TWO #36 Salesforce Architect | 151,260 |
| | Technology Professionals Gro | Albany | National Grid | NYSERDA ADMINISTRATION, TWO # 5 Service | 108,550 |
| | The Cadmus Group, LLC | Albany | National Grid | ENERGY ANALYSIS, TWO 3 - NYCI Facilitation | 59,050 |
| | The Community Builders, Inc. | Albany | National Grid | NY-SUN, PON 3414 - Mansion Initiative | 43,200 |
| | Thermal Associates, LLC | Warren | National Grid | NYCH: Talent Ppln:CE and OJT, OJT | 9,600 |
| | Thomas Built Buses Inc. | Albany | National Grid | NYSBIP - Lansingburgh SD | 1,960,000 |
| | ThunderCat Technology LLC | Albany | National Grid | NYSERDA ADMINISTRATION, Checkmarx One | 74,574 |
| | | | | NYSERDA ADMINISTRATION, Egnyte - cloud-b | 39,253 |
| | | | | NYSERDA ADMINISTRATION, Jotform Subscrip | 56,000 |
| | | | | NYSERDA ADMINISTRATION, Seamlessdocs Li | 69,000 |
| | | | | NYSERDA ADMINISTRATION, Stecore CMS Li | 301,601 |
| | | | | NYSERDA ADMINISTRATION, Workspace One | 111,036 |
| | TJA Clean Energy LLC | Rensselaer | National Grid | >200KW PV, NY Sun | 374,920 |
| | TIA Clean Lifergy LLC | Relisseidei | National Gru | NY Sun | 937,300 |
| | Touchstone IQ | Albony | Notional Crid | | |
| | | Albany | National Grid | Technical Services, FT17212 - Time Equities - 150 | |
| | Town of Austerlitz, New York | Columbia | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, CEC400 | 100,000 |
| | Town of Ballston | Saratoga | National Grid | Clean Energy Communities, Ballston Solar Part T | |
| | Town of Canaan | Columbia | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, CEC400 | 100,000 |
| | Town of Copake | Columbia | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | 53,200 |
| | Town of Gallatin | Columbia | Central Hudson Gas and Electric | Clean Energy Communities, Gallatin Town Hall S. | 50,000 |
| | Town of Ghent | Columbia | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Clean E | 100,000 |
| | Town of Hillsdale | Columbia | NYS Electric and Gas | Clean Energy Communities, Town of Hillsdale D | 100,000 |
| | Town of Lake George | Warren | National Grid | CLEANER GREENER COMMUNITIES, Town Bu | 42,000 |
| | Town of New Lebanon | Columbia | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, 250000 | 250,000 |
| | Town of Queensbury | Warren | National Grid | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | Town of Saratoga | Saratoga | National Grid | Clean Energy Communities, Town of Saratoga T | 10,000 |
| | Town of Stephentown | Rensselaer | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, CEC400 | 20,000 |
| | TRC Companies, Inc. | Albany | National Grid | TWO 4 - Contractor and Retaile | 598,667 |
| | TRC Engineers, Inc | Albany | National Grid | Multifam Performance Pgm, TWO 1 - EMT Eval | 93,087 |
| | | | | Real Time Enrgy Management, TWO 1 - EMT E | 75,000 |
| | | | | RTEM and Tenants, TWO 1 - EMT Eval Plan | 32,500 |
| | | | | RTEM Small/Medium Business, TWO 1 - EMT E | 30,000 |
| | Troy 1818, L.L.C. | Rensselaer | National Grid | Buildings of Excellence, BoE Rnd. 3 | 850,000 |
| | True Building Performance LLC | | National Grid | Talent Pipeline:CE and OJT, OJT | 7,360 |
| | Unique Comp Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, TWO Sr. Softwar | 201,760 |
| | UPROSE Inc | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 17,580 |
| | Van Ness Feldman, LLP | Albany | National Grid | OREC: Technical Support, Reforms to the Index | 25,000 |
| | van 10000 i Glunidii, LLF | | | c | 20,000 |
| | | | | REC:CES REC System Dev Costs, Reforms to th | 25,000 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|-----------------|----------------------------------|-------------|---------------------------------------|--|---------------------|
| Capital Region | VHB Engineering, Surveying a. | | National Grid | Code to Zero, Issue a TWO to VHB for the com | 50,000 |
| | Village of Menands | Albany | National Grid | Clean Energy Communities, CEC400030 - Buildi | 135,000 |
| | Village of Valatie | Columbia | National Grid | Clean Energy Communities, Valatie Building Upg | 50,000 |
| | Village of Voorheesville | Albany | National Grid | CLEANER GREENER COMMUNITIES, 2024 For. | |
| | Walrath Recruiting, Inc. | Albany | National Grid | NYSERDA ADMINISTRATION, Temp Services-F. | |
| | Wendel Energy Services, LLC | Albany | National Grid | CGSI-288 - Berne-Knox-Westerlo | 54,738 |
| | | | | CGSI-294 - Watervliet CSD | 48,656 |
| | | | | FT - 0000779118 - Bethlehem CS | 54,738 |
| | | | | FT - 0000779180 - Guilderland | 54,738 |
| | | | | FT - 0000779224 - South Coloni | 45,615 |
| | | Saratoga | National Grid | FT - 0000779215 - Shenendehowa | 61,580 |
| | | Schenectady | National Grid | CGSI-291 - Schalmont CSD | 60,820 |
| | | | | FT - 0000779164 - Duanesburg C | 45,615 |
| | | | | FT - 0000779206 - Rotterdam-Mo | 45,615 |
| | | | | FT - 0000781321 - Niskayuna CS | 45,615 |
| | West Harlem Environmental A | Albany | National Grid | Equitable Engagement, Energy Equity Collaborat | 28,680 |
| | Western Climate Initiative, Inc. | Albany | National Grid | NYCI Emissions Report Platform | 30,000 |
| | Westville Associates of New Y | Albany | National Grid | Low Carbon Pathways | 1,020,000 |
| | ZOOMINFO TECHNOLOGIE | Albany | National Grid | NYSERDA ADMINISTRATION, Ringlead Renew | 19,170 |
| entral New York | 1st Light Energy, Inc. | Onondaga | National Grid | <200KW PV, PON 2112 NY SUN | 10,000 |
| | 3rd ROC Solar LLC | Onondaga | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Abundant Solar Power Inc. | Onondaga | Municipal Utilities | NY-SUN, NY-Sun ICSA | 1,261,260 |
| | | | National Grid | >200KW PV, NY Sun | 651,456 |
| | | | | NY Sun | 407,160 |
| | Alternative Power Solutions of | Onondaga | National Grid | <200KW PV, PON 2112 NY SUN | 12,300 |
| | Arcadis of New York, Inc. | Madison | NYS Electric and Gas | Technical Services, AEAP 1789 - New Moon Far | 3,000 |
| | Baldwinsville PV I, LLC | Onondaga | National Grid | NY Sun | 689,130 |
| | Bartell South PV I, LLC | Onondaga | National Grid | NY Sun | 633,147 |
| | C&S Engineers, Inc. | Oswego | National Grid | CGSI-319 - Pulaski CSD (1)_CT | 20,500 |
| | Cayuga County | Cayuga | NYS Electric and Gas | Clean Energy Communities, Solar & EV Chargin | 125,000 |
| | Central New York Regional Tr | Onondaga | National Grid | Pub Transit & Elect Rail, CNYRTA Planning - PO | 100,000 |
| | CHA Consulting Inc. | Onondaga | National Grid | Technical Services, FT - 0000816224 - St Josep | 481,150 |
| | Cordelio Development LLC | Cayuga | NYS Electric and Gas | REC:CES REC Contracts, RESRFP23-1 | 84,101,389 |
| | Cornice Technology, LLC | Cayuga | NYS Electric and Gas | CGSI-339 - Union Springs CSD | 53,925 |
| | | Madison | NYS Electric and Gas | CGSI-260CT - Brookfield CSD | 53,925 |
| | | Oswego | National Grid | CGSI-186CT - Altmar Parish CSD | 53,925 |
| | Delaware River Solar, LLC | Onondaga | NYS Electric and Gas | >200KW PV, NY Sun | 175,305 |
| | | - | | NY Sun | 438,263 |
| | Dimension Energy LLC | Onondaga | National Grid | >200KW PV, NY Sun | 332,100 |
| | 0, | 0 | | NY Sun | 830,250 |
| | Energy Savers Inc | Onondaga | National Grid | Talent Pipeline:CE and OJT, OJT | 6,400 |
| | Homer Solar Energy Center, L | | National Grid | REC:CES REC Contracts, RESRFP24-1 Homer | 198,240,979 |
| | INF Associates LLC | Onondaga | Municipal Utilities | FT - 0000871688 - Skaneateles | 37,007 |
| | Infinity Solar Systems, LLC | Onondaga | National Grid | <200KW PV, PON 2112 NY SUN | 23,488 |
| | Lamico Enterprises, LLC | Onondaga | National Grid | Talent Pipeline:CE and OJT, OJT | 6,080 |
| | Leonard Bus Sales, Inc. | Onondaga | National Grid | NYSBIP Syracuse SD | 530,500 |
| | Lotte Biologics USA LLC | Onondaga | National Grid | New Construction- Commercial, Commercial NC | 49,966 |
| | Mallory South PV I, LLC | Oswego | National Grid | NY Sun | 875,078 |
| | Mark Worthington | Madison | Municipal Utilities | RENEWABLE HEAT NY, FT - 0000831912 - Col | 30,945 |
| | Motiv Power Systems Inc | Onondaga | National Grid | CLEAN TRANSPORTATION, NYTVIP | 145,000 |
| | New Energy Equity LLC | Cortland | National Grid | >200KW PV, NY Sun | 329,604 |
| | Lusigy Equity LEO | 20100110 | | NY Sun | 824,010 |
| | NextEra Energy Capital Holdi | Cayuga | NYS Electric and Gas | REC:CES REC Contracts, RESRFP23-1 | 411,875,705 |
| | NYS Essential Power | Onondaga | National Grid | | 11,900 |
| | | | | <200KW PV, PON 2112 NY SUN | 110,279 |
| | NYS Office of Parks, Recreati. | | Rochester Gas and Electric | Technical Services, FT - 0000831126 - NYS OP | |
| | Paradise Energy Solutions, LL. | | NYS Electric and Gas National Grid | <200KW PV, PON 2112 NY SUN | 16,490 39,060 |
| | | | INCOLOUGH LAFE | <200KW PV, PON 2112 NY SUN | 39.060 |
| | PlugPV, LLC | Madison | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 6,084 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amoun |
|------------------|--------------------------------|------------|----------------------------|---|--------------------|
| Central New York | PlugPV, LLC | Onondaga | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 7,140 |
| | POLARA USA INC. | Oswego | National Grid | CGSI-323 - Central Square CSD | 40,000 |
| | Skyline Solar Inc. | Oswego | National Grid | <200KW PV, PON 2112 NY SUN | 16,225 |
| | Solar Liberty Energy Systems, | . Onondaga | National Grid | <200KW PV, PON 2112 NY SUN | 17,804 |
| | SUNY Oswego | Oswego | National Grid | Technical Services, OsEM162-C - SUNY Oswego | 133,692 |
| | Supervisor Town of Clay | Onondaga | National Grid | CLEANER GREENER COMMUNITIES, Town of | 205,000 |
| | Sustainable Comfort, Inc | Onondaga | National Grid | Talent Pipeline:CE and OJT, OJT | 12,000 |
| | Syracuse Heating and Cooling. | . Onondaga | National Grid | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| | Taitem Engineering, P.C. | Madison | NYS Electric and Gas | Technical Services, AEAP 1791 - Common Thre | 2,817 |
| | Town of Cazenovia | Madison | National Grid | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | Town of Geddes | Onondaga | Municipal Utilities | CLEANER GREENER COMMUNITIES, Town of | 75,000 |
| | Town of Homer | Cortland | National Grid | Clean Energy Communities, Town of Homer Desi | 10,000 |
| | Town of Lincklaen | Madison | National Grid | CLEANER GREENER COMMUNITIES, Town of | 6,600 |
| | Town of Manlius | Onondaga | National Grid | CLEANER GREENER COMMUNITIES, Town of | 100,000 |
| | Town of Onondaga | Onondaga | National Grid | CLEANER GREENER COMMUNITIES, Town of | 10,000 |
| | Town of Pompey | Onondaga | National Grid | Clean Energy Communities, Town of Pompey 1 | 50,000 |
| | Town of Richland | Oswego | National Grid | Clean Energy Communities, Town of Richland 2 | 50,000 |
| | Town of Skaneateles | Onondaga | Municipal Utilities | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | VC Renewables Holdings LLC | 0 | National Grid | REC:CES REC Contracts, RESRFP23-1 | 48,595,786 |
| | Village of Cazenovia | Madison | National Grid | Clean Energy Communities, Village of Cazenovia | |
| | Village of Pulaski | Oswego | National Grid | CLEANER GREENER COMMUNITIES, Greenin | 150,000 |
| | - | Madison | National Grid | FT - 0000872720 - Oneida City | |
| | Wendel Energy Services, LLC | | | , | 42,995 |
| | | Onondaga | National Grid | FT - 0000812050 - Westhill CSD | 39,390 |
| | | | | FT - 0000817889 - West Genesee | 47,486 |
| | | Oswego | National Grid | NYCH: Technical Assistance, FT - 0000822809 | |
| | Wildcat Renewables, LLC | Oswego | National Grid | >200KW PV, NY Sun | 334,132 |
| | | | | NY Sun | 835,332 |
| | Willdan Energy Solutions | Cortland | National Grid | Technical Services, FT - 0000837701 - GREEK | 7,966 |
| inger Lakes | 3rd ROC Solar LLC | Seneca | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | AB Capital Assets, LLC | Wayne | NYS Electric and Gas | Talent Pipeline:CE and OJT, OJT | 40,000 |
| | ACE Development Company, | Wyoming | National Grid | REC:CES REC Contracts, RESRFP22-1 | 183,644,942 |
| | LLC | | Rochester Gas and Electric | REC:CES REC Contracts, RESRFP22-1 | 138,369,962 |
| | Adam C. Boese | Monroe | Rochester Gas and Electric | Technical Services, GB 35 The Garden Factory | 6,500 |
| | | | | Technical Services, GB 36 -The Garden Factory | 6,500 |
| | | | | Technical Services, GH 12 - Baumans Farm | 2,000 |
| | | Ontario | NYS Electric and Gas | Technical Services, AEAP 1837 - Vince DeBoove | 6,000 |
| | | Wyoming | NYS Electric and Gas | Technical Services, AEAP 1914 - Old Acres | 6,000 |
| | Airquip | Monroe | Rochester Gas and Electric | NYCH: Talent PpIn:CE and OJT, OJT | 93,840 |
| | Alternative Carbon Energy Sy | | National Grid | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| | American Plant Maintenance | Monroe | Rochester Gas and Electric | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 42,187 |
| | LLC | Monioo | | Technical Services, FT - 0000871721 - Xerox Co | 30,937 |
| | Antares Group, Inc. | Ontario | NYS Electric and Gas | Technical Services, FT - 0000777766 - Finger La | |
| | Arcadia Community Solar LLC | | NYS Electric and Gas | NY-SUN, NY-Sun ICSA | 327,600 |
| | | • | | | |
| | Arcadis of New York, Inc. | Orleans | National Grid | NYCH: Technical Assistance, FT - 0000822874 | |
| | Bullrock Corporation | Genesee | National Grid | >200KW PV, NY Sun | 145,818 |
| | | | | NY Sun | 364,546 |
| | BWC Holdings, Inc. | Orleans | National Grid | >200KW PV, NY Sun | 320,355 |
| | | | | NY Sun | 800,888 |
| | C-Tec Solar LLC | Ontario | NYS Electric and Gas | >200KW PV, NY Sun | 223,169 |
| | | | | NY Sun | 557,923 |
| | C.J. Brown Energy, P.C. | Orleans | National Grid | Technical Services, AEAP 1722 - Van Lieshout F | 3,000 |
| | Catalyze Holdings, LLC | Ontario | NYS Electric and Gas | NY-SUN, NY-Sun ICSA | 969,181 |
| | | Wayne | NYS Electric and Gas | NY-SUN, NY-Sun ICSA | 786,661 |
| | | Wyoming | National Grid | NY-SUN, NY-Sun ICSA | 324,000 |
| | CIR ELECTRICAL CONSTRU. | Monroe | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | City of Canandaigua | Ontario | Rochester Gas and Electric | Clean Energy Communities, Police Department E | |
| | Colliers Engineering & Design, | Ontario | NYS Electric and Gas | Technical Services, AEAP 1812 - Schum-Acres | 6,000 |
| | | | | | 5,500 |
| | Cordelio Development LLC | Wyoming | NYS Electric and Gas | REC:CES REC Contracts, RESRFP23-1 | 39,408,908 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|--------------|---|------------|----------------------------|--|---------------------|
| Finger Lakes | Cornice Technology, LLC | Monroe | National Grid | FT - 0000780823 - Brockport Ce | 49,601 |
| | | | Rochester Gas and Electric | FT - 0000794407 - Spencerport | 40,444 |
| | | Ontario | National Grid | FT - 0000860757 - Honeoye Cent | 40,444 |
| | | Yates | Municipal Utilities | CGSI-247CT - Penn Yan SD | 53,925 |
| | CPL Architects, Engineers, Landscape | Wayne | NYS Electric and Gas | CGSI-99 - Lyons CSD (1)_CT | 45,000 |
| | | | | K-12 SCHOOLS, CGSI-244 - Lyons CSD (2)_D | 251,370 |
| | Crossfield Home Energy Solutions | Monroe | Rochester Gas and Electric | NYCH: Talent PpIn:CE and OJT, OJT | 15,120 |
| | | | | Talent Pipeline:CE and OJT, OJT | 25,440 |
| | Delaware River Solar, LLC | Livingston | NYS Electric and Gas | >200KW PV, NY Sun | 186,732 |
| | | | | NY Sun | 466,830 |
| | EDF Renewables Distributed Solutions Inc | Monroe | Rochester Gas and Electric | >200KW PV, NY Sun | 250,000 |
| | | | | NY Sun | 625,000 |
| | EMCOR Services Betlem | Monroe | Rochester Gas and Electric | NYCH: Talent PpIn:CE and OJT, OJT | 8,160 |
| | | | | Technical Services, FT - 0000781243 - Rocheste. | . 103,189 |
| | | | | Technical Services, FT - 0000817820 - Benderso. | . 10,790 |
| | Finger Lakes Area Counseling | Ontario | Rochester Gas and Electric | Buildings of Excellence, Buildings of Excellence | 850,000 |
| | and Recover | | | Low Rise New Construction, 2019 LRNCP | 269,600 |
| | | | | New Construction Housing, 2019 LRNCP | 18,400 |
| | Finger Lakes Comfort, Inc | Wayne | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 12,960 |
| | | | | Talent Pipeline:CE and OJT, OJT | 72,880 |
| | Fusion Energy Services LLC | Livingston | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 9,900 |
| | | Wayne | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Generate Capital Inc. | Wayne | NYS Electric and Gas | >200KW PV, NY Sun | 671,117 |
| | | | | NY Sun | 1,677,796 |
| | Genesee Community College | Genesee | National Grid | NYCH: Talent PpIn:CE and OJT, GCC Green En | 88,175 |
| | Genesee County | Genesee | National Grid | CLEANER GREENER COMMUNITIES, Genese | 375,000 |
| | Gravel Road Solar - Gravel R | Seneca | NYS Electric and Gas | REC:CES REC Contracts, RESRFP22-1 | 130,455,649 |
| | GSPP Route 262, LLC | Genesee | National Grid | NY-SUN, NY-Sun ICSA | 396,770 |
| | Halcyon Inc. | Ontario | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 156,000 |
| | Halcyon, Inc. | Livingston | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 11,648 |
| | Hawn Heating & Energy Servi | Monroe | Rochester Gas and Electric | NYCH: Talent PpIn:CE and OJT, OJT | 21,960 |
| | Highbanks Solar LLC | Livingston | NYS Electric and Gas | REC:CES REC Contracts, RESRFP24-1 Highba | 34,558,348 |
| | Interstate Heating, Inc. | Ontario | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 18,000 |
| | Isaac TEC LLC | Monroe | Rochester Gas and Electric | NYCH: Talent PpIn:CE and OJT, PON3981 Roun. | . 241,248 |
| | Johnson Controls Inc. | Monroe | Rochester Gas and Electric | K-12 SCHOOLS, FT - 0000801955 - Pittsford Ce | 210,020 |
| | LaBella Associates, P.C. | Monroe | Rochester Gas and Electric | CGSI-325 - Rush Henrietta SD | 55,060 |
| | | | | FT - 0000771433 - Monroe #1 BO | 55,610 |
| | Lucky's Truck & Trailer Sales, | Monroe | Rochester Gas and Electric | CLEAN TRANSPORTATION, NYTVIP - Villager | 145,000 |
| | M/E Engineering, P.C. | Monroe | Rochester Gas and Electric | K-12 SCHOOLS, CGSI-301 - Greece CSD | 430,755 |
| | Matthews Buses Incorporated | Monroe | Rochester Gas and Electric | NYSBIP Hilton SD | 220,500 |
| | | Ontario | Rochester Gas and Electric | NYSBIP Canandaigua CSD | 449,000 |
| | Meltek Inc. | Monroe | Rochester Gas and Electric | Talent Pipeline:CE and OJT, OJT | 17,309 |
| | Monroe Community College | Monroe | Rochester Gas and Electric | Technical Services, OsEM157 - Monroe Commu | 192,464 |
| | NextEra Energy Capital | Genesee | National Grid | REC:CES REC Contracts, RESRFP23-1 | 693,180,962 |
| | Holdings, Inc. | Ontario | NYS Electric and Gas | REC:CES REC Contracts, RESRFP23-1 | 192,446,399 |
| | North Coast Compressors | Wayne | NYS Electric and Gas | INDUSTRIAL PROCESS EFFICIENCY, FT - 000. | 9,300 |
| | NY East Bloomfield II, LLC | Ontario | Rochester Gas and Electric | NY Sun | 410,670 |
| | NYS Essential Power | Monroe | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 22,420 |
| | | Seneca | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,100 |
| | | Wayne | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 10,200 |
| | NYS Office of Parks, Recreati | | National Grid | Technical Services, FT - 0000767298 - NYS OP | 91,831 |
| | Pathstone Corporation | Monroe | Rochester Gas and Electric | Tech Assistanc Multifamily LMI, FT - 000081832 | |
| | PlugPV, LLC | Ontario | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 6,120 |
| | POLARA USA INC. | Ontario | NYS Electric and Gas | CGSI-361 - Geneva CSD (1)_CT | 40,000 |
| | RD Max Enterprise, Inc. | Monroe | Municipal Utilities | OJT | 8,000 |
| | Rochester Cornerstone Group. | | NYS Electric and Gas | Tech Assistanc Multifamily LMI, FT - 000083371 | 11,327 |
| | Ruffalo Appliance | Wayne | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 9,120 |
| | Ryan Plumbing Heating Air C | Monroe | Rochester Gas and Electric | NYCH: Talent Ppin:CE and OJT, OJT | 10,560 |
| | | | | | 10,000 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|--------------|---|------------|-----------------------------|---|---------------------|
| Finger Lakes | Simply Installs LLC | Ontario | Rochester Gas and Electric | NYCH: Talent Ppln:CE and OJT, OJT | 8,400 |
| | Sol Developments, LLC | Livingston | National Grid | Multifamily | 50,000 |
| | Sustainable Energy Developments Inc. | Monroe | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Developments inc. | | Rochester Gas and Electric | <200KW PV, NY-Sun | 429,495 |
| | | | | <200KW PV, PON 2112 NY SUN | 34,380 |
| | | | | >200KW PV, NY Sun | 173,220 |
| | | | | NY Sun | 433,050 |
| | | Seneca | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Wayne | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 10,000 |
| | SWBR Architecture, Engineeri | Seneca | NYS Electric and Gas | CGSI-109 - Romulus CSD (1)_CT | 56,195 |
| | Town of Brighton | Monroe | Rochester Gas and Electric | CLEANER GREENER COMMUNITIES, Brighton | 175,000 |
| | Town of Canandaigua | Ontario | Rochester Gas and Electric | Clean Energy Communities, CEC300341 - Audit | 6,600 |
| | Town of Henrietta | Monroe | Rochester Gas and Electric | Clean Energy Communities, EV Infrastructure & | 125,000 |
| | Town of Irondequoit | Monroe | Rochester Gas and Electric | CLEANER GREENER COMMUNITIES, Irondequ | 125,000 |
| | University of Rochester | Monroe | Rochester Gas and Electric | CI Carbon Challenge, C&I Carbon Challenge | 4,988,910 |
| | Vermont Energy Investment C | Wayne | NYS Electric and Gas | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 29,775 |
| | Village of Churchville | Monroe | Municipal Utilities | CLEANER GREENER COMMUNITIES, Churchvi | 125,000 |
| | Wendel Energy Services, LLC | | National Grid | CGSI-295 - Batavia CSD | 32,343 |
| | | | | FT - 0000748533 - Pembroke CSD | 25,091 |
| | | | | FT - 0000748534 - Pavillion CS | 24,243 |
| | | | | FT - 0000748536 - Oakfield - A | 25,326 |
| | | | | FT - 0000748530 - Carried - A | |
| | | | | FT - 0000748544 - LeRoy CSD FT - 0000748544 - Genesee Vall | 25,319 |
| | | | | | 11,510 |
| | | | | FT - 0000748547 - Elba CSD | 23,879 |
| | | | | FT15196 - Avon CSD - Wendel_CT | 24,599 |
| | | | | Technical Services, FT - 0000783237 - Western | 43,625 |
| | | Livingston | National Grid | FT - 0000748527 - York CSD | 25,030 |
| | | | | FT - 0000748538 - Livonia CSD | 25,322 |
| | | | | FT - 0000748551 - Caledonia | 24,820 |
| | | | NYS Electric and Gas | CGSI-296 - Dansville CSD - Wen | 34,385 |
| | | | Rochester Gas and Electric | CGSI-297 - Mt Morris CSD - Wen | 31,250 |
| | | | | FT - 0000748545 - Geneseo | 25,208 |
| | | Ontario | NYS Electric and Gas | CGSI-235 - Gorham-Middlesex | 45,544 |
| | | Orleans | HOLLEY | CGSI-284 - Holley CSD - Wendel | 42,555 |
| | | | National Grid | CGSI-356 - Lyndonville CSD (1) | 35,545 |
| | | Seneca | NYS Electric and Gas | CGSI-241 - Waterloo CSD (1)_CT | 45,544 |
| | | Wayne | NYS Electric and Gas | CGSI-242 - Palmyra-Macedon CSD | 52,277 |
| | | | Rochester Gas and Electric | CGSI-237 - North Rose-Wolcott | 43,564 |
| | | | | CGSI-240 - Sodus CSD (1) CT | 43,564 |
| | | | | FT - 0000765962 - Wayne CSD - | 40,099 |
| | | | | FT - 0000765982 - Williamson C | 1,155 |
| | | Wyoming | National Grid | FT-0000748554 - Alexander CSD | 27,431 |
| | | , sinnig | NYS Electric and Gas | FT - 0000748528 - Wyoming CSD | 20,128 |
| | | | | FT - 0000748529 - Warsaw | 21,703 |
| | | | | FT-0000748530 - Perry CSD | 23,940 |
| | | | | | |
| | | N 1 | | FT-0000748539 - Letchworth CSD | 25,625 |
| | | Yates | NYS Electric and Gas | CGSI-227 - Dundee CSD | 42,376 |
| | Western New York Energy, LL | | National Grid | CI Carbon Challenge, Accelerated Efficiency & El. | |
| | Wise Home Energy, LLC | Monroe | Rochester Gas and Electric | Talent Pipeline:CE and OJT, OJT | 20,800 |
| Long Island | Adam C. Boese | Suffolk | Long Island Power Authority | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 28,920 |
| | All City Engineering P.C. | Nassau | Long Island Power Authority | Talent Pipeline:CE and OJT, OJT | 12,000 |
| | AT New York City LLC | Suffolk | Long Island Power Authority | NYSBIP Copiague SD | 1,286,250 |
| | BBS Architects, Landscape Ar | Nassau | Long Island Power Authority | CGSI-326 - Valley Stream Centr | 46,230 |
| | Brazil, Inc. | Nassau | Long Island Power Authority | SF CN Competition, NCP BBH Program 2024-20 | 25,000 |
| | Commuter Link, Inc. | Nassau | Long Island Power Authority | Pub Transit & Elect Rail, Com Link Planning - PO | 100,000 |
| | Empower CES, LLC | Nassau | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 11,210 |
| | | | | ENERGY STORAGE, PON 2112 NY SUN | 83,275 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 7,814 |
| | | | | ENERGY STORAGE, PON 2112 NY SUN | 42,900 |

| REDC Region | Contractor | County | Electric Utility | | Total Funded Amour |
|-------------|-------------------------------|---------------------------------|---------------------------------|--|--------------------|
| Long Island | Green Team USA, LLC | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 4,70 |
| | | | | ENERGY STORAGE, PON 2112 NY SUN | 4,00 |
| | GreenLogic, LLC | Suffolk | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 18,75 |
| | Harvest Power, LLC | Suffolk | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 5,00 |
| | Home Energy Solutions | Suffolk | Long Island Power Authority | OJT | 24,96 |
| | Hytech Solar Inc | Nassau | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 12,50 |
| | | Suffolk | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 12,50 |
| | J Synergy Solar LLC | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 5,28 |
| | Kamtech Restoration Corp | Nassau | Long Island Power Authority | <200KW PV, PON 2112 NY SUN | 5,88 |
| | | | | COMMUNITY SOLAR, PON 2112 NY SUN | 11,79 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 13,00 |
| | Leviathan Solar Inc | Nassau | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 7,58 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, NY-Sun | 5,15 |
| | | | | COMMUNITY SOLAR, PON 2112 NY SUN | 6,16 |
| | Long Island Power Solutions | Nassau | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 18,70 |
| | Nesco Bus and Truck Sales, I | Suffolk | Long Island Power Authority | NYSBIP - Copiague SD | 1,286,25 |
| | New York Engineers, P.C. | Nassau | Long Island Power Authority | CGSI-245 - Long Beach SD (1) | 205,97 |
| | NYS Essential Power | Nassau | Long Island Power Authority | COMMUNITY SOLAR, NY-Sun | 6,29 |
| | | | - / | COMMUNITY SOLAR, PON 2112 NY SUN | 12,90 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 39,89 |
| | | | | ENERGY STORAGE, PON 2112 NY SUN | 10,00 |
| | NYSS LLC | Nassau | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 52,58 |
| | | Suffolk | Long Island Power Authority | <200KW PV, PON 2112 NY SUN | 10,16 |
| | | outlon | Long Iolana Power Autionty | COMMUNITY SOLAR, PON 2112 NY SUN | 174,22 |
| | Patriat Energy Solutions Corp | | | 11,48 | |
| | Patriot Energy Solutions Corp | | | | |
| | Pinewood Estates Partners, L. | | Long Island Power Authority | Low Carbon Pathways | 408,00 |
| | Solar One, Inc. | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 5,15 |
| | SuNation Solar Systems, Inc. | Nassau | Long Island Power Authority | COMMUNITY SOLAR, NY-Sun | 7,04 |
| | | | | COMMUNITY SOLAR, PON 2112 NY SUN | 49,57 |
| | | | | ENERGY STORAGE, PON 2112 NY SUN | 22,50 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 161,91 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 62,80 | | |
| | Sunrise Energy Corp. | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 9,46 |
| | Surf Clean Energy Inc | Nassau | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 6,47 |
| | | Suffolk | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 5,50 |
| | T. F. Obrien | Nassau | Long Island Power Authority | OJT | 26,40 |
| | Tesla Energy Operations Inc | Nassau | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 6,25 |
| | | Suffolk | Long Island Power Authority | ENERGY STORAGE, PON 2112 NY SUN | 18,75 |
| | The Turbochyll Company | Nassau | Long Island Power Authority | OJT | 11,52 |
| | Thomas Built Buses Inc. | Nassau | Long Island Power Authority | NYSBIP Westbury SD | 1,960,00 |
| | Town of East Hampton | Suffolk | Long Island Power Authority | CLEANER GREENER COMMUNITIES, Pre-Appr. | . 100,00 |
| | Town of Southampton | Suffolk | Long Island Power Authority | CLEANER GREENER COMMUNITIES, CEC910. | 275,00 |
| | | | | CLEANER GREENER COMMUNITIES, solar pa | 200,00 |
| | VHB Engineering, Surveying | Nassau | Long Island Power Authority | Pub Transit & Elect Rail, Glen Cove Planning TW. | |
| | and | Suffolk | Long Island Power Authority | Pub Transit & Elect Rail, Suffolk County Planning. | |
| | Village of Patchogue | Suffolk | Long Island Power Authority | CLEANER GREENER COMMUNITIES, Electric | 75,00 |
| | Wendel Energy Services, LLC | Nassau | Long Island Power Authority | FT - 0000757264 - Garden City | 56,42 |
| | Wondor Energy Corvices, EEC | Hubbuu | Long Iolana Power Autionty | FT - 0000769149 - Bellmore-Mer | 29,70 |
| | | | | FT - 0000770229 - Mineola Unio | 54,04 |
| | | | | | |
| | | | | FT - 0000790880 - East Willist | 25,42 |
| | | | | FT - 0000814931 - Herricks UFS | 44,85 |
| | | 0 " " | | FT - 0000826507 - Plainedge UF | 37,09 |
| | | Suffolk | Long Island Power Authority | CGSI-270 - Sachem CSD (1)_CT | 70,68 |
| | | | | FT - 0000770520 - Sag Harbor C | 29,92 |
| | | | | FT - 0000773215 - Northport Un | 63,75 |
| | | | | FT - 0000787616 - North Babylo | 34,93 |
| | | | | FT - 0000795049 - East Hampton | 47,02 |
| lid-Hudson | 1st Light Energy, Inc. | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 12,60 |
| | 64 Solar LLC | Orange | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 15,27 |

| REDC Region Mid-Hudson | 64 Solar LLC | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------------------|---|--------------------|---|---|---------------------|
| ind-friddsoff | | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 278,080 |
| | | Dutnom | NVC Floatria and Cas | NY-SUN, NY-Sun | 69,520 |
| | AASPEN HVAC alpha-En Corporation | Putnam Dutchess | NYS Electric and Gas Central Hudson Gas and Electric | NYCH: Talent PpIn:CE and OJT, OJT | 12,000 |
| | · · · | | | , | 11,232 |
| | AMERESCO, Inc. | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 28,858 |
| | Arcadis of New York, Inc. | Orange | NYS Electric and Gas | Technical Services, AEAP 1798 - Taida Orchid | 3,000 |
| | Arlingston Operation Ophonel Distric | Putnam | NYS Electric and Gas | Technical Services, AEAP 1764 - Kent Countrysi | |
| | Arlington Central School Distri | | Central Hudson Gas and Electric | | 86,180 |
| | Autonomous Energies LLC | Ulster | Central Hudson Gas and Electric | | 32,155 |
| | Bell Mechanical, LLC | Putnam | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 200,873 |
| | Bettergy Corporation | Westchester | Consolidated Edison | Talent Pipeline:CE and OJT, CJF Fellowship | 40,000 |
| | C&S Engineers, Inc. | Westchester | Consolidated Edison | Technical Services, FT - 0000854720 - Westches. | |
| | City of Beacon | Dutchess | Central Hudson Gas and Electric | | |
| | | | | CLEANER GREENER COMMUNITIES, Energy s | |
| | City of New Rochelle | Westchester | Consolidated Edison | Clean Energy Communities, CEC510635-City of | 30,000 |
| | | | - | Clean Energy Communities, Elactric Landscape | 15,000 |
| | City of Rye | Westchester | Consolidated Edison | Clean Energy Communities, City of Rye Electric | 100,000 |
| | City of White Plains | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, City of | 572,500 |
| | City of Yonkers | Westchester | Consolidated Edison | Clean Energy Communities, City of Yonkers 300 | 712,500 |
| | Claire Weisz Architects | Ulster | Central Hudson Gas and Electric | | |
| | CollectiveSun Lending LLC | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 227,000 |
| | County Solar Solutions, Inc. | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,000 |
| | CPL Architects, Engineers, Landscape | Orange | Central Hudson Gas and Electric | CGSI-309 - Valley CSD (1)_CT | 70,000 |
| | Lundscape | | Orange and Rockland Utilities | FT - 0000829239 - Monroe-Woodb | 78,750 |
| | | Rockland | Orange and Rockland Utilities | CGSI-250 - South Orangetown CS | 55,000 |
| | | | | K-12 SCHOOLS, CGSI-250 - South Orangetown | |
| | Croton Energy Group, Inc. | Putnam | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Curtis + Ginsberg Architects L | Orange | Central Hudson Gas and Electric | Buildings of Excellence, C&G3928 TWO #4 | 94,000 |
| | DEACON SOLAR, LLC | Dutchess | Central Hudson Gas and Electric | <200KW PV, NY-Sun | 262,500 |
| | Dimension Energy LLC | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 1,745,608 |
| | | | | NY-Sun | 386,353 |
| | | | | NY-SUN, NY-Sun | 581,284 |
| | East Light Partners PBC | Ulster | Central Hudson Gas and Electric | >200KW PV, NY Sun | 371,358 |
| | | | | NY Sun | 928,395 |
| | Element Energy LLC | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 77,600 |
| | Empire Solar Solutions LLC | Dutchess | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 15,000 |
| | | Orange | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 10,520 |
| | Energy Management Solution | Rockland | Orange and Rockland Utilities | Talent Pipeline:CE and OJT, OJT | 31,760 |
| | Enica Engineering, PLLC | Westchester | Consolidated Edison | Technical Services, FT - 0000811719 - Northwell | 158,496 |
| | | | | Technical Services, FT - 0000811748 - Northwell | 102,011 |
| | Enlarged CSD of Middletown | Orange | Orange and Rockland Utilities | K-12 SCHOOLS, CGSI Track 2 R1 Middletown | 1,000,000 |
| | Environmental Leaders of Col | Westchester | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 | 40,000 |
| | Fishtech Energy Partners LLC | Westchester | Consolidated Edison | CGSI-322 - Rye Neck UFSD (6)_E | 110,507 |
| | G&S Operations LLC | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 1,515,128 |
| | | | | NY-SUN, NY-Sun | 372,680 |
| | | | | NY-SUN, NY-Sun ICSA | 72,900 |
| | Goldman Copeland Associate | Rockland | Orange and Rockland Utilities | Heat Recovery, App 116 C2_Goldman Copeland | 30,000 |
| | Gree Mechanical Yonkers LLC | Westchester | Consolidated Edison | NYCH: Talent Ppln:CE and OJT, OJT | 47,069 |
| | Green Hybrid Energy Solutions | Putnam | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Inc. | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 10,000 |
| | | | | >200KW PV, PON 2112 NY SUN | 494,624 |
| | Haverstraw-Stony Point CSD | Rockland | Orange and Rockland Utilities | K-12 SCHOOLS, CGSI-150D -Haverstraw-Stony | 950,000 |
| | Healthy Home Energy & | Putnam | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 35,760 |
| | Consulting, Inc. | | | Talent Pipeline:CE and OJT, OJT | 19,200 |
| | Hillside Solar, LLC | Westchester | NYS Electric and Gas | NY-SUN, NY-Sun ICSA | 832,464 |
| | Indent Builders Inc | Putnam | Central Hudson Gas and Electric | | 25,200 |
| | | | | | ., |

| REDC Region Mid-Hudson | Contractor Indent Builders Inc | County | Electric Utility | | Total Funded Amount |
|---------------------------|---|-------------|--|--|---------------------|
| ma-nuason | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 13,376 |
| | INF Associates LLC | Dutchess | Central Hudson Gas and Electric | | 119,060 |
| | | | | FT - 0000874209 - Arlington CS | 146,946 |
| | | Putnam | NYS Electric and Gas | CGSI-264 - Brewster CSD (1)_CT | 71,363 |
| | | | | FT - 0000825448 - Carmel Centr | 55,217 |
| | | Westchester | Consolidated Edison | FT - 0000872384 - Byram Hills | 48,140 |
| | | | NYS Electric and Gas | FT - 0000781427 - Katonah-Lewi | 44,612 |
| | Infinity Solar Systems, LLC | Dutchess | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 38,032 |
| | | Orange | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 19,824 |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 16,464 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 24,824 |
| | | | | >200KW PV, PON 2112 NY SUN | 79,788 |
| | | | NYS Electric and Gas | >200KW PV, PON 2112 NY SUN | 74,992 |
| | IPPsolar Integration LLC | Orange | Orange and Rockland Utilities | >200KW PV, NY Sun | 1,012,503 |
| | | | | NY Sun | 2,531,261 |
| | | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 218,520 |
| | J. Grace Corporation | Ulster | Central Hudson Gas and Electric | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 (:. | |
| | JBA Consulting Engineers, Inc. | Westchester | Consolidated Edison | CGSI-82CT - Tarrytown PS | 11,011 |
| | Jordan Energy and Food Ente | | Central Hudson Gas and Electric | , | 16,363 |
| | JP Bus & Truck Repair LTD | Westchester | Consolidated Edison | NYSBIP Croton Harmon SD | 661,500 |
| | | | | NYSBIP Hendrick Hudson SD | 514,500 |
| | | | | NYSBIP Lakeland SD | 1,323,000 |
| | | | | NYSBIP Scarsdale SD | 159,250 |
| | | | NYS Electric and Gas | NYSBIP Katonah Lewisboro SD | 855,000 |
| | Kanvar Carmont & Davidson | Dutchess | | | |
| | Kaeyer, Garment & Davidson | | Central Hudson Gas and Electric | K-12 SCHOOLS, CGSI-268 - Dutchess BOCES | 649,980 |
| | Kamtech Restoration Corp | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 18,768 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 10,968 |
| | Kasselman Solar LLC | Dutchess | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 51,000 |
| | Langan Engineering, Environmental, Surve | Orange | Central Hudson Gas and Electric | OTHER PROGRAM AREA, Danskammer JT Pla | |
| | | | | OTHER PROGRAM AREA, Roseton JT Planning. | 160,000 |
| | Larchmont, Village of | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Village o. | . 275,000 |
| | Leigh Scott Solutions, LLC | Westchester | Consolidated Edison | Technical Services, FT - 0000868658 - ABM - 20. | . 134,078 |
| | Leonard Bus Sales, Inc. | Dutchess | Central Hudson Gas and Electric | NYSBIP - Hyde Park SD | 2,315,250 |
| | | Orange | Orange and Rockland Utilities | NYSBIP Warwick Valley SD | 441,000 |
| | Lightstar Renewables LLC | Orange | Orange and Rockland Utilities | >200KW PV, NY Sun | 156,468 |
| | | | | NY Sun | 391,170 |
| | Little Pond Solar, LLC | Orange | Orange and Rockland Utilities | REC:CES REC Contracts, RESRFP23-1 | 44,129,759 |
| | Long Island Power Solutions | Orange | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 6,120 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 8,500 |
| | | | | >200KW PV, PON 2112 NY SUN | 27,224 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,205 |
| | Memorial United Methodist Ch | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 227,000 |
| | Mid-Hudson Energy Transition | Ulster | Central Hudson Gas and Electric | Talent Pipeline:CE and OJT, OJT | 14,261 |
| | Mount Kisco, Village of | Westchester | Consolidated Edison | Clean Energy Communities, EV Senior Bus | 225,000 |
| | Navistar, Inc. | Ulster | Central Hudson Gas and Electric | | 882,000 |
| | New York Bus Sales LLC | Dutchess | Central Hudson Gas and Electric | , | 1,323,000 |
| | New York Engineers, P.C. | Putnam | NYS Electric and Gas | K-12 SCHOOLS, CGSI-267 - Brewster CSD | 103,952 |
| | New York State Solar Farm Inc. | | Central Hudson Gas and Electric | | 35,258 |
| | New Fork State Solar Farminc. | | | <200KW PV, PON 2112 NY SUN | |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 23,985 |
| | Nexamp Inc. | Ulster | Central Hudson Gas and Electric | | 951,955 |
| | Nerror 110 | 0 | Operated the table of t | NY Sun | 2,379,892 |
| | Noresco LLC | Orange | Central Hudson Gas and Electric | NYCH: Technical Assistance, FT - 0000807845 | |
| | | | | Technical Services, FT - 0000820088 - Montefior. | |
| | | Rockland | Orange and Rockland Utilities | Technical Services, FT - 0000778918 - Montefior. | . 222,910 |
| | | Westchester | Consolidated Edison | Technical Services, FT - 0000802636 - Montefior. | . 217,601 |
| | | | | Technical Services, FT - 0000802683 - Montefior. | . 249,076 |
| | NYS Essential Power | Orange | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,440 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,440 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|-------------|----------------------------------|-------------|---------------------------------|--|---------------------|
| Mid-Hudson | NYS Essential Power | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 339,440 |
| | | | | NY-SUN, NY-Sun | 84,860 |
| | OLA Consulting Engineers, P | | Consolidated Edison | Technical Services, FT - 0000805846 - 570 Taxt | 27,526 |
| | Paradise Energy Solutions, LL | • | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 78,660 |
| | Pathfinder Engineers & Archit | | Central Hudson Gas and Electric | | 93,272 |
| | Plankton Energy LLC | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 502,656 |
| | PlugPV, LLC | Dutchess | Central Hudson Gas and Electric | | 128,282 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 23,057 |
| | | Orange | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 40,712 |
| | | | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 9,180 |
| | | Putnam | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 6,059 |
| | | Sullivan | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 8,160 |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 157,748 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 12,895 |
| | Port Jervis City School District | Orange | Orange and Rockland Utilities | K-12 SCHOOLS, CGSI-279 - Port Jervis CSD | 650,000 |
| | Powerlutions, LLC | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 21,488 |
| | Putnam County | Putnam | NYS Electric and Gas | Clean Energy Communities, Putnam County CE | 125,000 |
| | Pvolt Inc | Rockland | Orange and Rockland Utilities | Technical Services, OsEM158 - 400 Rella LLC | 200,000 |
| | RBW Studio LLC | Ulster | Central Hudson Gas and Electric | Talent Pipeline:CE and OJT, OJT | 23,040 |
| | River Architects, PLLC | Sullivan | NYS Electric and Gas | New Construction- Commercial, Commercial Ne | 160,000 |
| | Rivertown Solar LLC | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 9,296 |
| | Rototec LLC | Westchester | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 9,600 |
| | Saint Barnabas Church | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 31,766 |
| | Sam Schwartz Engineering, | Westchester | Consolidated Edison | Pub Transit & Elect Rail, City o New Rochelle Pla. | . 100,000 |
| | D.P.C. | | | Pub Transit & Elect Rail, Sleepy Hollow Planning . | . 100,000 |
| | | | | Pub Transit & Elect Rail, Town of Pelham Planni | 100,000 |
| | Smith Engineering PLLC | Rockland | Orange and Rockland Utilities | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 334,287 |
| | SOLANTA CORP | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 7,480 |
| | Solar Liberty Energy Systems, | Orange | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 11,625 |
| | Solar One, Inc. | Westchester | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 30,800 |
| | SolarCommunities Inc. | Dutchess | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 5,000 |
| | | Ulster | Central Hudson Gas and Electric | <200KW PV, PON 2112 NY SUN | 11,152 |
| | Solarize Plus Inc | Orange | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 44,436 |
| | | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 12,240 |
| | | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 7,140 |
| | SolEnergy NY LLC | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Stanley Ruth Co., LLC | Putnam | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 257,969 |
| | Stantec Consulting Services, I | | Consolidated Edison | Pub Transit & Elect Rail, City of White Plains TW | |
| | | | Consolidated Edison | | 312,000 |
| | STRATCO PROPERTY GRO | | | Low Carbon Tech Demos, Low Carbon Pathways | |
| | Sun Source Technologies | Ulster | Central Hudson Gas and Electric | | 206,260 |
| | 0 5 0 | 5.4 | | <200KW PV, PON 2112 NY SUN | 9,360 |
| | Sunnova Energy Corp | Putnam | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | SUNRISE ELECTRICAL SERVICES | Orange | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 55 |
| | | | | >200KW PV, NY Sun | 77,539 |
| | | | | NY Sun | 193,848 |
| | | Westchester | Consolidated Edison | >200KW PV, NY-Sun | 1,449,302 |
| | | | | >200KW PV, PON 2112 NY SUN | 1,404,683 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 18,375 |
| | SunRun, Inc | Orange | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Supreme Green Energy Inc | Orange | Orange and Rockland Utilities | NYCH: Talent Ppln:CE and OJT, PON 4772 R3 | 40,000 |
| | Surf Clean Energy Inc | Westchester | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 8,500 |
| | Sustainable Hudson Valley, In | Dutchess | Central Hudson Gas and Electric | Pub Transit & Elect Rail, Sust HV Planning - PO | 100,000 |
| | Sustainable Westchester | Westchester | Consolidated Edison | Pub Transit & Elect Rail, Sust West Planning - P | 100,000 |
| | Thomas Built Buses Inc. | Rockland | Orange and Rockland Utilities | NYSBIP Haverstraw-Stony PT SD | 1,960,000 |
| | Town of Bethel | Sullivan | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Clean E | 150,000 |
| | Town of Clinton | Dutchess | Central Hudson Gas and Electric | CLEANER GREENER COMMUNITIES, Town of | 5,400 |
| | | | | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | Town of Gardiner | Ulster | Central Hudson Gas and Electric | CLEANER GREENER COMMUNITIES, CEC500 | 175,000 |
| | Town of Highlands | Orange | Orange and Rockland Utilities | Clean Energy Communities, CEC500728 - Buildi | 50,000 |

| REDC Region Mid-Hudson | Contractor Town of North Salem | County Westchester | Electric Utility NYS Electric and Gas | Contract Description CLEANER GREENER COMMUNITIES, Solar ro | Total Funded Amount 275,000 |
|---------------------------|---|-----------------------|---------------------------------------|--|--------------------------------|
| | Town of Olive | Ulster | Central Hudson Gas and Electric | | 50,000 |
| | Town of Orangetown | Rockland | Orange and Rockland Utilities | | 125,000 |
| | Town of Ossining | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Oranget | 125,000 |
| | | | | Clean Energy Communities, Town of Ossining | |
| | Town of Poughkeepsie | Dutchess | Central Hudson Gas and Electric | | |
| | Town of Red Hook, NY | Dutchess | Central Hudson Gas and Electric | | |
| | Town of Rhinebeck | Dutchess | Central Hudson Gas and Electric | | 100,000 |
| | Town of Rosendale | Ulster | Central Hudson Gas and Electric | | |
| | | | | CLEANER GREENER COMMUNITIES, Rosenda | |
| | Town of Shandaken | Ulster | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | Trane | Sullivan | NYS Electric and Gas | Real Time Enrgy Management, Monticello Trane | 405,179 |
| | Tri State Solar Services | Rockland | Orange and Rockland Utilities | <200KW PV, PON 2112 NY SUN | 93,891 |
| | Ulster, County of | Ulster | Central Hudson Gas and Electric | Clean Energy Communities, CEC510646 - 3.0 so | 300,000 |
| | Urban Cycling Solutions, inc. | Ulster | Central Hudson Gas and Electric | Pub Transit & Elect Rail, SUNY New Paltz Planni | 100,000 |
| | Village of Briarcliff Manor | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Building | 65,000 |
| | Village of Cold Spring | Putnam | Central Hudson Gas and Electric | CLEANER GREENER COMMUNITIES, Village H. | 175,000 |
| | Village of Dobbs Ferry | Westchester | Consolidated Edison | Clean Energy Communities, DPW Solar Parts 1&2 | 425,000 |
| | Village of Hastings on Hudson | Westchester | Consolidated Edison | NYCH: Communities, Geothermal Village Hall | 425,000 |
| | Village of Haverstraw | Rockland | Orange and Rockland Utilities | Clean Energy Communities, Solar Installation Pr | 75,000 |
| | Village of Irvington | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Irvington | 425,000 |
| | Village of Mamaroneck | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Village o | 100,000 |
| | Village of New Paltz | Ulster | Central Hudson Gas and Electric | | |
| | Village of Nyack | Rockland | Orange and Rockland Utilities | Clean Energy Communities, Village of Nyack Sol | 262,500 |
| | thage of theory | 1 to officiaria | | CLEANER GREENER COMMUNITIES, Net Zero | 375,000 |
| | Village of Sleepy Hollow | Westchester | Consolidated Edison | Clean Energy Communities, Village Hall Solar an | 75,000 |
| | | Westchester | Consolidated Edison | | 75,000 |
| | Village of Tuckahoe | | | CLEANER GREENER COMMUNITIES, Village o | |
| | Village of Upper Nyack | Rockland | Orange and Rockland Utilities | CLEANER GREENER COMMUNITIES, DPW So | 50,000 |
| | Village of Warwick | Orange | Orange and Rockland Utilities | CLEANER GREENER COMMUNITIES, Village o | 150,000 |
| | Village Of Woodbury | Orange | Orange and Rockland Utilities | CLEANER GREENER COMMUNITIES, NYSER | 22,500 |
| | Voltaic Solaire LLC | Orange | Central Hudson Gas and Electric | | 19,800 |
| | Westchester County | Westchester | Consolidated Edison | CLEANER GREENER COMMUNITIES, Westche | |
| | | | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Westche | 38,955 |
| | Yonkers Public Schools | Westchester | Consolidated Edison | CGSI-269 - Yonkers PS (1)_D | 641,860 |
| Mohawk Valley | Arcadis of New York, Inc. | Montgomery | National Grid | Technical Services, AEAP 1875-Tylutki Family F | 6,000 |
| | | Otsego | NYS Electric and Gas | FT - 0000772228 - Cooperstown | 33,608 |
| | Buzzard's Ridge Group LLC | Schoharie | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | C&S Engineers, Inc. | Oneida | National Grid | FT - 0000756861 - Whitesboro C | 51,165 |
| | | Otsego | NYS Electric and Gas | CGSi-300 - Owen D Young CSD | 13,000 |
| | Canajoharie, Village of, | Montgomery | National Grid | CLEANER GREENER COMMUNITIES, Village o | 50,000 |
| | Catalyze Holdings, LLC | Montgomery | National Grid | NY-SUN, NY-Sun ICSA | 449,756 |
| | City of Gloversville | Fulton | National Grid | Clean Energy Communities, City of Gloversville T | 75,000 |
| | | | | CLEANER GREENER COMMUNITIES, City of G | 150,000 |
| | City of Oneonta | Otsego | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, City of O | 75,000 |
| | City of Utica | Oneida | National Grid | CLEANER GREENER COMMUNITIES, City of U | 187,500 |
| | Cordelio Development LLC | Herkimer | National Grid | REC:CES REC Contracts, RESRFP23-1 | 171,938,181 |
| | | Oneida | National Grid | REC:CES REC Contracts, RESRFP23-1 | 38,040,164 |
| | Cornice Technology, LLC | Oneida | National Grid | CGSI-144CT -Sauquoit Valley CS | 53,925 |
| | Connoo reconnology, 220 | onoldu | | FT - 0000792031 - Oriskany Cen | 53,925 |
| | | Otsego | National Grid | CGSI-246CT - Cherry Valley | 53,925 |
| | | Olsego | | | |
| | | | NYS Electric and Gas | CGSI-148CT - Morris CSD (1)_CT | 53,925 |
| | | Fultor | National Orid | CGSI-201CT -Milford CSD (1)_CT | 53,925 |
| | CPL Architects, Engineers, Landscape | Fulton | National Grid | CGSI-231 - Gloversville ESD | 40,000 |
| | | | | CGSI-304 - Mayfield CSD (1)_CT | 37,500 |
| | | Herkimer | National Grid | CGSI-342 - Dolgeville CSD | 40,000 |
| | | | | CGSI-343 - Little Falls CSD | 40,000 |
| | | Montgomery | National Grid | CGSI-302 - HFM BOCES (1)_CT | 30,000 |
| | | | | CGSI-303 - Amsterdam City SD | 47,000 |
| | | Otsego | NYS Electric and Gas | CGSI-364 - Richfield Springs | 40,000 |
| | Energy Service Technologies, | Oneida | National Grid | Talent Pipeline:CE and OJT, OJT | 7,680 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amour |
|---------------|---|------------|----------------------|---|--------------------|
| Mohawk Valley | Infinity Solar Systems, LLC | Oneida | National Grid | <200KW PV, PON 2112 NY SUN | 5,90 |
| | | Otsego | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,00 |
| | Kasselman Solar LLC | Montgomery | National Grid | <200KW PV, PON 2112 NY SUN | 5,00 |
| | | Oneida | National Grid | <200KW PV, PON 2112 NY SUN | 7,82 |
| | New York State Solar Farm Inc. | Oneida | National Grid | <200KW PV, PON 2112 NY SUN | 6,99 |
| | NP Environmental LLC | Oneida | NYS Electric and Gas | NYCH: Talent Ppln:CE and OJT, OJT | 36,00 |
| | NYS Essential Power | Herkimer | National Grid | <200KW PV, PON 2112 NY SUN | 8,84 |
| | Paradise Energy Solutions, LL | Montgomery | National Grid | <200KW PV, PON 2112 NY SUN | 28,98 |
| | Pathfinder Engineers & Archit | • • | NYS Electric and Gas | New Construction- Commercial, Commercial NC | 69,90 |
| | PlugPV, LLC | Fulton | National Grid | <200KW PV, PON 2112 NY SUN | 46,20 |
| | | Herkimer | National Grid | <200KW PV, PON 2112 NY SUN | 46,78 |
| | | | National Grid | | |
| | | Montgomery | | <200KW PV, PON 2112 NY SUN | 11,80 |
| | | Oneida | National Grid | <200KW PV, PON 2112 NY SUN | 131,02 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 11,22 |
| | | Otsego | NYS Electric and Gas | <200KW PV, NY-Sun | 6,72 |
| | | Schoharie | National Grid | <200KW PV, PON 2112 NY SUN | 6,80 |
| | Rock District Solar, LLC Rural Generation & Wind (Ro | Schoharie | National Grid | REC:CES REC Contracts, RESRFP23-1 | 34,496,60 |
| | | Oneida | National Grid | <200KW PV, PON 2112 NY SUN | 57 |
| | Sam Schwartz Engineering, D | Otsego | NYS Electric and Gas | Pub Transit & Elect Rail, Otsego County Plannin | 100,00 |
| | Skyline Solar NY LLC | Oneida | National Grid | REC:CES REC Contracts, RESRFP24-1 Skyline . | . 41,115,00 |
| | Solar Liberty Energy Systems, | Montgomery | National Grid | <200KW PV, PON 2112 NY SUN | 173,91 |
| | Surf Clean Energy Inc | Schoharie | National Grid | <200KW PV, PON 2112 NY SUN | 7,82 |
| | Tayandenega Solar, LLC | Montgomery | National Grid | REC:CES REC Contracts, RESRFP23-1 | 28,339,69 |
| | TM Montante Solar Developm | | National Grid | <200KW PV, PON 2112 NY SUN | 110,16 |
| | Town of Deerfield | Oneida | National Grid | CLEANER GREENER COMMUNITIES, Town of . | |
| | Town of Middlefield | Otsego | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of . | |
| | Town of Oneonta | Otsego | NYS Electric and Gas | Clean Energy Communities, CEC600886 - Solar . | |
| | Town of Roseboom | • | National Grid | | |
| | | Otsego | | CLEANER GREENER COMMUNITIES, Town of . | |
| | Village of Clinton | Oneida | National Grid | CLEANER GREENER COMMUNITIES, Village o. | |
| | Village of Nelliston | Montgomery | National Grid | CLEANER GREENER COMMUNITIES, Village o. | |
| | Wendel Energy Services, LLC | Montgomery | National Grid | CGSI-77CT - Canajoharie CSD(1) | 5,00 |
| | | Oneida | National Grid | CGSI-308 - Camden CSD (1)_CT | 43,86 |
| | | Schoharie | National Grid | CGSI-289 - Cobleskill-Richmond | 60,82 |
| | | | | CGSI-290 - Middleburgh CSD | 57,77 |
| | | | | CGSI-292 - Schoharie CSD | 54,73 |
| | | | | CGSI-293 - Sharon Springs CSD | 51,69 |
| lew York City | 1st Light Energy, Inc. | Richmond | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 72,00 |
| | 10 Minerva Place, LP | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000082005 | 23,85 |
| ew York City | 20-30 BORDEN SOLAR LLC | Queens | Consolidated Edison | >200KW PV, NY-Sun | 694,32 |
| | 29 Flatbush Associates, LLC | Kings | Consolidated Edison | Low Carbon Pathways | 570,50 |
| | 64 Solar LLC | Queens | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 241,92 |
| | | | | | |
| | 101 Park Ave Associates | Kings | Consolidated Edison | Technical Services, OsEM147 - 101 Park Avenue | |
| | 304 W 89th Street Owners Co | | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | |
| | 333 East 46th Street Apartme | | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | |
| | 388 Halsey Street Housing De | Kings | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 44,00 |
| | 770 Electric Corp. | Kings | Consolidated Edison | <200KW PV, NY-Sun | 15,52 |
| | | | | >200KW PV, NY-Sun | 15,52 |
| | 3215 Owners LTD. | Bronx | Consolidated Edison | >200KW PV, NY-Sun | 66,96 |
| | | | | NY-SUN, NY-Sun | 13,39 |
| | Accord Power, Inc. | Bronx | Consolidated Edison | <200KW PV, NY-Sun | 57,55 |
| | | | | <200KW PV, PON 2112 NY SUN | 6,48 |
| | | | | >200KW PV, NY-Sun | 38,36 |
| | | | | >200KW PV, PON 2112 NY SUN | 52,03 |
| | | Kings | Consolidated Edison | <200KW PV, NY-Sun | 20,48 |
| | | | Sonsonatod Edison | >200KW PV, NY-Sun | 79,95 |
| | | | | | |
| | | | | >200KW PV, PON 2112 NY SUN | 175,12 |
| | | | | NY-SUN, NY-Sun | 13,20 |
| | | New York | Consolidated Edison | <200KW PV, NY-Sun | 124,48 |
| | | | | >200KW PV, NY-Sun | 124,48 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------|---|----------|---------------------|--|---------------------|
| lew York City | Accord Power, Inc. | Queens | Consolidated Edison | <200KW PV, NY-Sun | 122,880 |
| | | | | <200KW PV, PON 2112 NY SUN | 54,002 |
| | | | | >200KW PV, NY-Sun | 108,650 |
| | | | | >200KW PV, PON 2112 NY SUN | 477,113 |
| | Adam C. Boese | New York | Consolidated Edison | Technical Services, FT - 0000816519 - Meringoff | |
| | | | | Technical Services, FT - 0000816571 - Manhatta | 10,920 |
| | Advanced Solar Solutions | Bronx | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 16,280 |
| | Aermec North America Manuf | New York | Consolidated Edison | Heat Recovery, HeatRec C4_Aermec | 100,000 |
| | Agarabi Engineering, PLLC | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000079795 | 9,975 |
| | | New York | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 15,230 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000083043 | 21,000 |
| | | | | Technical Services, FT - 0000805116 - ABS Part | 401,225 |
| | | | | Technical Services, FT - 0000805719 - ABS Part | 10,250 |
| | | Queens | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000079024 | 41,250 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000079794 | 9,975 |
| | Ai Air Conditioning Corp | Queens | Consolidated Edison | NYCH: Talent Ppln:CE and OJT, OJT | 76,469 |
| | AKF-engineers | New York | Consolidated Edison | Tech Assistanc Multifamily LMI, FT17231 - Manh | 135,525 |
| | Altanova LLC | Queens | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 16,800 |
| | Altus Power LLC | Kings | Consolidated Edison | >200KW PV, NY-Sun | 408,576 |
| | | - | | NY-SUN, NY-Sun | 102,144 |
| | Aluot Holdings LLC | Bronx | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 126,500 |
| | AMERESCO, Inc. | New York | Consolidated Edison | <200KW PV, NY-Sun | 9,295,498 |
| | Amergy Solar Inc. | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 74,576 |
| | Amorgy obtainine. | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,056 |
| | Andromodo Community Initiati | | Consolidated Edison | | |
| | Andromeda Community Initiati. | | | NYCH: Talent PpIn:CE and OJT, PON3981 Roun. | |
| | Apprentice Journeyworkers E | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, Local 12 Trainin. | |
| | Arup US, Inc. | Kings | Consolidated Edison | Pub Transit & Elect Rail, Brooklyn College Planni | |
| | | | | Pub Transit & Elect Rail, Feed the Fire Planning | |
| | | New York | Consolidated Edison | Technical Services, FT - 0000760165 - Mitsui Fu | |
| | Asian Americans for Equality, Inc. | New York | Consolidated Edison | Direct Injection Program, 73 Ave C Electrification . | |
| | | Queens | Consolidated Edison | Buildings of Excellence, BoE Rnd.3 | 850,000 |
| | Association for Energy Affordability, In | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000078626 | 11,930 |
| | Anordability, In | | | Tech Assistanc Multifamily LMI, FT - 000080138 | 12,694 |
| | | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000082481 | 11,892 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085132 | 15,141 |
| | | New York | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000081956 | 14,649 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000081973 | 11,688 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000082027 | 17,784 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000082046 | 14,118 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086363 | 18,231 |
| | | | | Tech Assistanc Multifamily LMI, FT17263 - Henry. | 13,070 |
| | | Queens | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000084844 | 15,014 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000084846 | 12,268 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000084846 | 12,635 |
| | | Richmond | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000078698. | 13,596 |
| | AvalonBay Communities, Inc. | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT17249 - Avalo | |
| | Avaionday Communities, mc. | New York | | • • | |
| | Paker Engineering 11.0 | | Consolidated Edison | Tech Assistanc Multifamily LMI, FT17248 Avalon | |
| | Baker Engineering, LLC | Kings | Consolidated Edison | Technical Services, FT - 0000816082 - TIAA-CR | 9,800 |
| | | New York | Consolidated Edison | Technical Services, FT - 0000855626 - 1825 Par | |
| | Bernheimer Architecture PLLC | New York | Consolidated Edison | Buildings of Excellence, BERN3928 TWO #2 | 150,000 |
| | Best Energy Power | Kings | Consolidated Edison | <200KW PV, NY-Sun | 184,464 |
| | | | | >200KW PV, NY-Sun | 249,312 |
| | | | | NY-SUN, NY-Sun | 16,212 |
| | | New York | Consolidated Edison | <200KW PV, NY-Sun | 376 |
| | | | | >200KW PV, NY-Sun | 23,976 |
| | | | | NY-SUN, NY-Sun | 5,712 |
| | | Queens | Consolidated Edison | <200KW PV, NY-Sun | 104 |
| | | | | >200KW PV, NY-Sun | 312 |
| | BJ's Wholesale Club | Queens | Consolidated Edison | >200KW PV, NY-Sun | 319,696 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amoun |
|---------------|-----------------------------|------------|--|---|--------------------|
| lew York City | BRE FSC Multifamily Mezz A. | . New York | Consolidated Edison | Technical Services, BRE FSC Multifamily Borrow. | |
| | Bright Power, Inc. | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000077181 | 16,500 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000084945 | 14,550 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086516 | 13,500 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086528 | 18,750 |
| | | | | Technical Services, FT - 0000812307 - New Bedf. | . 11,200 |
| | | Kings | Consolidated Edison | NYCH: Technical Assistance, FT - 0000874000 | . 18,400 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000079389 | 20,02 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000080224 | 14,32 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000080224 | 15,37 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000080513 | 13,72 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000080875 | 18,45 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000082385 | 22,65 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085914 | 14,40 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000087867 | 17,850 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000087874 | 29,250 |
| | | | | Technical Services, FT - 0000811951 - Akam As | 24,50 |
| | | | | Technical Services, FT - 0000813009 - Argo Rea | |
| | | | | Technical Services, FT - 0000857192 - Two Tree | |
| | | | | Technical Services, FT - 0000865042 - Cobble Hill | |
| | | | | Technical Services, FT - 0000876286 - Two Tree | |
| | | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000875732 | |
| | | New Fork | Consolidated Edison | NYCH: Technical Assistance, FT - 0000880236 | |
| | | | | NYCH: Technical Assistance, FT - 0000885109 | |
| | | | | | |
| | | | | NYCH: Technical Assistance, FT - 0000885348 | |
| | | | | Tech Assistanc Multifamily LMI, FT - 000081662 | 16,12 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000087140 | 19,50 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000087703 | 18,750 |
| | | | | Tech Assistanc Multifamily LMI, FT15149 - HSC | |
| | | | Tech Assistanc Multifamily LMI, FT17224 - 1500 | | |
| | | | | Technical Services, FT - 0000797365 - New Bedf. | |
| | | | | Technical Services, FT - 0000799289 - First Serv. | |
| | | | | Technical Services, FT - 0000811464 - Halstead | 7,500 |
| | | | | Technical Services, FT - 0000812959 - Maxwell | 17,300 |
| | | | | Technical Services, FT - 0000818058 - Matthew | 7,600 |
| | | | | Technical Services, FT - 0000821712 - Bro Realti. | . 8,050 |
| | | | | Technical Services, FT - 0000826044 - 393 West | 7,700 |
| | | | | Technical Services, FT - 0000832434 - AKAM - 1 | . 8,000 |
| | | | | Technical Services, FT - 0000844419 - Christ Ch | 7,950 |
| | | | | Technical Services, FT - 0000851413 - Tishman | 24,000 |
| | | | | Technical Services, FT - 0000855412 - Terris Re | 7,250 |
| | | | | Technical Services, FT - 0000856164 - Allied Par. | . 13,000 |
| | | | | Technical Services, FT - 0000857116 - Allied Par. | . 10,000 |
| | | Queens | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000078604 | 21,000 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086844 | 17,62 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000087623 | 31,500 |
| | | | | Technical Services, FT - 0000821701 - QUALITY | |
| | | | | Technical Services, FT - 0000821705 - QUALITY | |
| | | | | Technical Services, FT - 0000846722 - 8MDR M | |
| | | | | Technical Services, FT - 0000855854 - The Argo. | |
| | | | | | |
| | | Dichmond | Consolidated Edison | Technical Services, FT - 0000864952 - Garden B. | |
| | | Richmond | Consolidated Edison | NYCH: Technical Assistance, FT - 0000812185 | |
| | | | | Tech Assistanc Multifamily LMI, FT - 000075769. | 24,000 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000078331 | 27,000 |
| | | | | Technical Services, FT - 0000812248 - Gateway | 10,650 |
| | Brooklyn Solar Partners LLC | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 22,360 |
| | Brooklyn SolarWorks LLC | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 12,384 |
| | | | | >200KW PV, PON 2112 NY SUN | 8,250 |
| | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 23,280 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------|---|----------|-----------------------------|---|---------------------|
| New York City | Brooklyn SolarWorks LLC | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 101,292 |
| | | New York | Consolidated Edison | >200KW PV, NY-Sun | 43,068 |
| | | | | NY-SUN, NY-Sun | 10,767 |
| | | Queens | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 6,450 |
| | Brownsville Partnership Inc. | Kings | Consolidated Edison | HPD Direct Injection, Livonia C2 | 820,000 |
| | Cameron Engineering & Associates LLP | Bronx | Consolidated Edison | Technical Services, FT - 0000759982 - St. Barna | 862,309 |
| | Associates LLF | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000833678 | . 15,851 |
| | | | | Technical Services, FT - 0000777058 - Metro Hu | 11,750 |
| | Campbell Freightliner of Oran | Queens | Consolidated Edison | CLEAN TRANSPORTATION, NYTVIP - NY Times | 860,000 |
| | Capital Projects Energy | New York | Consolidated Edison | Technical Services, FT - 0000776393 - The New . | . 75,500 |
| | Solutions Inc. | | | Technical Services, FT - 0000803529 - The Mary. | 61,850 |
| | | Richmond | Consolidated Edison | Technical Services, FT - 0000818937 - Carmel R | 61,850 |
| | CEC Stuyvesant Cove, Inc. | Queens | Consolidated Edison | NY-SUN, PON 3414 - L+M Solar+Storage | 200,000 |
| | CG Global Management Solut | Kings | Consolidated Edison | PON 4772 R3 (Pratham Mehta) | 40,000 |
| | Claire Weisz Architects | Bronx | Consolidated Edison | Pub Transit & Elect Rail, THE POINT Planning T | 100,000 |
| | Classic EU Windows N Doors | Bronx | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 215,250 |
| | Clip. Bike Inc | Kings | Consolidated Edison | PON 4772 R3 Angelica Saavedra | 40,000 |
| | | | | Talent Pipeline:CE and OJT, OJT | 19,200 |
| | | New York | Consolidated Edison | PON 4772 R3 Daniel Lee | 40,000 |
| | Code Green Solutions, Inc. | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000811092 | . 52,500 |
| | | | | Technical Services, FT - 0000762849 - Shulsky | 29,100 |
| | | | | Technical Services, FT - 0000763040 - Heng Sa | 24,200 |
| | | | | Technical Services, FT - 0000808722 - L&L Holdi. | . 27,000 |
| | | | | Technical Services, FT - 0000820268 - 23 Flatiron | 10,250 |
| | | | | Technical Services, FT - 0000820322 - Bell Soun. | . 10,250 |
| | | | | Technical Services, FT - 0000844108 - Vanbarto | 29,000 |
| | | | | Technical Services, FT17057 - Global Holdings | 62,500 |
| | Consolidated Mechanical | Kings | Consolidated Edison | NYCH: Technical Assistance, FT - 0000791728 | |
| | Engineering, PLL | New York | Consolidated Edison | Technical Services, FT - 0000833359 - Neue Gal. | |
| | Core Development Group, LLC | | Consolidated Edison | >200KW PV, NY-Sun | 94,400 |
| | | | | >200KW PV, PON 2112 NY SUN | 234,112 |
| | Cove Property Group LLC | New York | Consolidated Edison | New Construction- Commercial, Commercial NC | |
| | CSA PRESERVATION PART. | | Consolidated Edison | Low Carbon Pathways | 1,500,000 |
| | Curtis + Ginsberg Architects L | | Consolidated Edison | Buildings of Excellence, C&G3928 TWO #3 | 96,800 |
| | Cutone & Company | Kings | Consolidated Edison | Technical Services, FT - 0000765952 - SACHAR | |
| | Consultants, LLC | New York | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, OJT | 47,040 |
| | | New Fork | Consolidated Edison | Technical Services, FT - 0000782719 - 295 MAD | |
| | | | | | 9,598 |
| | | | | Technical Services, FT - 0000798630 - Cannon | |
| | | | | Technical Services, FT - 0000816370 - Columbia. | |
| | | | | Technical Services, FT - 0000816386 - Columbia. | |
| | | | | Technical Services, FT - 0000816402 - Columbia. | |
| | Daniel Rice Engineering, D.P | | Consolidated Edison | Technical Services, FT - 0000798521 - NYU - 24 | |
| | DHD Birch LLC | Richmond | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 262,400 |
| | DSM Engineering Assoc, P.C. | New York | Consolidated Edison | Technical Services, FT - 0000815036 - Intrepid | 10,535 |
| | EAST COAST NA HVAC SUP | | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, OJT | 28,733 |
| | East New York Restoration Lo | New York | Consolidated Edison | PON 4772 R3 Vinson Verdree | 40,000 |
| | ECM Enterprises, LLC | New York | Consolidated Edison | Technical Services, OsEM153 - Barclays Capital | 199,849 |
| | Ecosystem Energy Services U | New York | Consolidated Edison | Heat Recovery, App 093 C2_Ecosystem | 70,500 |
| | Edison Energy, LLC | New York | Consolidated Edison | Technical Services, FT - 0000814787 - Mount Si | 180,000 |
| | Educational & Cultural Trust F | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, PON 3981- R25 | 716,053 |
| | EME Consulting Engineering | Bronx | Consolidated Edison | FT17163 Fordham University - M | 15,163 |
| Grou | Group, LLC | | | Technical Services, FT - 0000781399 - Fordham . | 75,000 |
| | | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, OsEM173-M - Pr. | . 200,000 |
| | | New York | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000078833 | 22,283 |
| | | | | Tech Assistanc Multifamily LMI, OsEM176-M - Pr. | . 200,000 |
| | | | | Tech Assistanc Multifamily LMI, OsEM177-M - Pr. | . 200,000 |
| | | | | Technical Services, FT - 0000833390 - Barnard | 12,500 |
| | | Queens | Long Island Power Authority | Tech Assistanc Multifamily LMI, FT - 000080287 | 45,000 |
| | | | | | |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------|---------------------------------|----------|---------------------|--|---------------------|
| New York City | Emes Solar | Bronx | Consolidated Edison | <200KW PV, NY-Sun | 84,584 |
| | | | | >200KW PV, NY-Sun | 84,584 |
| | | | | >200KW PV, PON 2112 NY SUN | 80,256 |
| | | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 6,512 |
| | | | | OJT | 171,360 |
| | | New York | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 65,140 |
| | | | | OJT | 30,240 |
| | Empire State Realty Trust, Inc. | | Consolidated Edison | Heat Recovery, HeatRec C2_EmpireState_501 7. | |
| | Empower CES, LLC | Bronx | Consolidated Edison | <200KW PV, NY-Sun | 590,304 |
| | | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 13,712 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 9,856 |
| | Enel X Storage, LLC | Queens | Consolidated Edison | ESTOR:Retail Storage Incentive, Retail Storage | 1,500,000 |
| | Energy Technology Savings, I | | Consolidated Edison | Workforce Industry Partnership, PON 5357 | 170,138 |
| | Enica Engineering, PLLC | New York | Consolidated Edison | Technical Services, OsEM156 - Columbus Circle . | . 160,241 |
| | | Queens | Consolidated Edison | Technical Services, FT - 0000806459 - Northwell. | 223,249 |
| | | | | Technical Services, FT - 0000811756 - Northwell. | 283,166 |
| | | Richmond | Consolidated Edison | Technical Services, FT - 0000811731 - Northwell. | 170,058 |
| | Environ Energy Holdings LLC | Queens | Consolidated Edison | Technical Services, FT - 0000859437 - St. Marys. | . 163,490 |
| | Erin Construction & | New York | Consolidated Edison | Low Carbon Pathways | 248,900 |
| | Development Co, Inc. | | | Low Carbon Tech Demos, Low Carbon Pathways | 687,800 |
| | Factory Direct Bus Sales Inc. | Bronx | Consolidated Edison | NYSBIP NYC SD | 798,000 |
| | Family Life Academy Charter | Bronx | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 42,500 |
| | Ficazzola Consulting, LLC | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 22,236 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 11,152 |
| | | | | >200KW PV, PON 2112 NY SUN | 9,840 |
| | Fieldston Power LLC | Bronx | Consolidated Edison | >200KW PV, NY-Sun | 2,368,534 |
| | | | | NY-SUN, NY-Sun | 551,069 |
| | | Kings | Consolidated Edison | >200KW PV, NY-Sun | 460,672 |
| | | | | NY-SUN, NY-Sun | 115,168 |
| | Fifth Avenue Committee, Inc. | New York | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 | 40,000 |
| | Fishtech Energy Partners LLC | New York | Consolidated Edison | Heat Recovery, App 121 C2_Fishtech Energy | 80,000 |
| | | | | Heat Recovery, App 134 C2_Fishtech Energy | 80,000 |
| | | | | Heat Recovery, App 136 C1_Fishtech Energy Par | 37,747 |
| | | | | Heat Recovery, App 141 C1_Fishtech Energy Par | 37,747 |
| | | | | Heat Recovery, HeatRec C1_Fishtech_285Madis. | . 37,747 |
| | | | | Heat Recovery, HeatRec C1_Fishtech_475 Fifth | 37,747 |
| | | | | Heat Recovery, HeatRec C2_Fishtech_1285AoA | 80,000 |
| | | | | Heat Recovery, HRC1_Fish_32OldSlip | 37,747 |
| | | | | Heat Recovery, HRC1_Fish_75Rock | 37,747 |
| | | | | Heat Recovery, HRC1_Fish_452Fifth | 37,747 |
| | | | | Heat Recovery, HRC1_Fish_Trinity | 39,427 |
| | | | | NYCH: Technical Assistance, FT - 0000878815 | . 34,425 |
| | | | | Technical Services, FT - 0000876860 - Marymou | 26,625 |
| | Florenton River LLC | New York | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 35,520 |
| | Gabby Giffords Clean Energy, | Richmond | Consolidated Edison | ESTOR:Retail Storage Incentive, Retail Storage | 2,500,000 |
| | Georgie Duncan Realty, LLC | New York | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 33,000 |
| | Giffords Energy, LLC | Richmond | Consolidated Edison | ESTOR:Retail Storage Incentive, Retail Energy S. | . 1,550,375 |
| | Go Go Green Insulation, LLC | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 12,960 |
| | Goldman Copeland Associates, | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000079419 | 8,979 |
| | P.C. | | | Tech Assistanc Multifamily LMI, FT - 000079452 | 7,491 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000079465 | 7,491 |
| | | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000079441 | 8,979 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000079447 | 8,979 |
| | | New York | Consolidated Edison | Heat Recovery, HeatRec C1_GoldmanC_MTA30. | |
| | | | | Heat Recovery, HRC1_GoCo_60Hudson | 38,969 |
| | | | | Heat Recovery, HRC1_GoCo_1221AoA | 22,487 |
| | | | | Heat Recovery, HRC1_GoCo_1271AoA | 22,487 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000079451 | 7,491 |
| | | | | | |

| REDC Region | Coldmon Conclored Accession | County | Electric Utility | Contract Description | Total Funded Amour |
|---------------|-------------------------------------|------------|---------------------|--|--------------------|
| lew York City | Goldman Copeland Associates P.C. | , New York | Consolidated Edison | Technical Services, FT - 0000806472 - Berik Ma | 6,99 |
| | | | | Technical Services, FT - 0000809626 - Meadow | 16,03 |
| | | | | Technical Services, FT - 0000810122 - Hines - 2 | 23,24 |
| | | | | Technical Services, FT - 0000812118 - Marlene | 20,99 |
| | | | | Technical Services, FT - 0000825498 - Highgate | 23,00 |
| | | | | Technical Services, FT - 0000834487 - SL Green | 11,99 |
| | | | | Technical Services, FT - 0000836822 - Vornado | 12,99 |
| | | | | Technical Services, FT - 0000847210 - Vornado | 7,48 |
| | | | | Technical Services, FT - 0000847220 - Vornado | 6,44 |
| | | | | Technical Services, FT - 0000847243 - Vornado | 6,44 |
| | | | | Technical Services, OsEM154-C - SL Green Port | 199,95 |
| | | | | Technical Services, OsEM159-C - SL Green - Po | 199,96 |
| | | | | Technical Services, OsEM161-C - SL Green Rea | 199,94 |
| | | | | Technical Services, OsEM163-C - SL Green Rea | 199,95 |
| | | | | Technical Services, OsEM165-M - Equity Reside | 199,94 |
| | | Richmond | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000079466. | 8,97 |
| | Group-S LLC | Bronx | Consolidated Edison | NYCH: Technical Assistance, FT - 0000879401 | |
| | 01000-01220 | DIGIIX | Consolidated Edison | | |
| | | | | NYCH: Technical Assistance, FT15167 C&C Apa NYCH: Technical Assistance, FT15168 C&C Apa | |
| | | | | | |
| | | | | Tech Assistanc Multifamily LMI, FT15188 Riverb | 138,87 |
| | | Kin n | 0 | Technical Services, FT - 0000848453 - co R.A. C | |
| | | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000082287 | 18,74 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000082290 | 18,74 |
| | | | | Technical Services, FT - 0000848891 - Orsid Re | 8,98 |
| | | | | Technical Services, FT - 0000875578 - Bomel Re. | |
| | | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000798741 | |
| | | | | NYCH: Technical Assistance, FT - 0000817786 | . 11,46 |
| | | | | NYCH: Technical Assistance, FT - 0000820599 | . 7,94 |
| | | | | NYCH: Technical Assistance, FT - 0000833628 | . 14,49 |
| | | | | NYCH: Technical Assistance, FT - 0000836180 | . 13,48 |
| | | | | NYCH: Technical Assistance, FT - 0000840574 | 9,49 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086432 | 28,48 |
| | | | | Technical Services, FT - 0000798479 - Rotner M | 7,98 |
| | | | | Technical Services, FT - 0000798480 - Douglas | 11,47 |
| | | | | Technical Services, FT - 0000798661 - Douglas | 10,47 |
| | | | | Technical Services, FT - 0000798787 - Century | 5,75 |
| | | | | Technical Services, FT - 0000817818 - Orsid - 5 | 8,44 |
| | | | | Technical Services, FT - 0000818897 - Pinnacle | 8,44 |
| | | | | Technical Services, FT - 0000818982 - AKAM As | 10,74 |
| | | | | Technical Services, FT - 0000822844 - Orsid - 12. | |
| | | | | Technical Services, FT - 0000828235 - The West. | |
| | | | | Technical Services, FT - 0000841984 - Century | 12,47 |
| | | | | Technical Services, FT - 0000842057 - Century | 8,44 |
| | | | | Technical Services, FT - 0000843995 - 2350 Bro | 9,49 |
| | | | | Technical Services, FT - 0000848778 - Orsid Re | |
| | | | | | 8,98 |
| | | | | Technical Services, FT - 0000848865 - Brown Ha. | |
| | | | | Technical Services, FT15158 - Orsid Equities - 1 | 24,51 |
| | | | | Technical Services, FT17030 Douglas Elliman Pr | |
| | | | | Technical Services, FT17031 Douglas Elliman - 7. | |
| | | Queens | Consolidated Edison | Heat Recovery, HeatRec C1_ENPG_WexfordTer | 38,93 |
| | | | | Low Carbon Tech Demos, Low Carbon Pathways | 848,00 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000081204 | 22,48 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000083523 | 22,48 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000083660 | 22,48 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000083662 | 22,48 |
| | | | | Technical Services, FT - 0000827812 - Austin Sh | 10,47 |
| | | | | Technical Services, FT - 0000827846 - Austin Sh | |
| | GSPP 780 Gulf Ave, LLC | Richmond | Consolidated Edison | NY-SUN, NY-Sun ICSA | 33,72 |
| | GSPP 1756 Forest Ave Mall, | | Consolidated Edison | NY-SUN, NY-Sun ICSA | 48,57 |

| EDC Region | Contractor | County | Electric Utility | · · · | Total Funded Amount 37,500 |
|--------------|--------------------------------|----------|-----------------------------|--|-------------------------------|
| on rone only | Harris Energy Solutions LLC | Queens | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | |
| | Harvest Power, LLC | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 12,768 |
| | | | | >200KW PV, PON 2112 NY SUN | 693,240 |
| | Highpoint Property Group Acq. | | Consolidated Edison | Direct Injection Program, 351-357 W45th St Pilot | 1,000,000 |
| | Housing Works Inc | New York | Consolidated Edison | New Construction Housing, 2019 MFCNP | 300,000 |
| | Hytech Solar Inc | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 11,208 |
| | | | | >200KW PV, PON 2112 NY SUN | 18,432 |
| | IGM Holdings, Inc. | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 17,760 |
| | Indent Builders Inc | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 13,376 |
| | INF Associates LLC | New York | Consolidated Edison | Heat Recovery, HRC1_INF_40W57St | 22,500 |
| | | | | Heat Recovery, HRC2_INF_ROWNYC | 52,500 |
| | | | | Technical Services, OsEM164-C - Hines - 7 BP | 200,000 |
| | | | | Technical Services, OsEM171-C - Oxford Propert | 200,000 |
| | | Queens | Consolidated Edison | On-Site Energy Manager, OsEM160-I - Gourmet | 200,000 |
| | | | Long Island Power Authority | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 56,250 |
| | Integrated Energy Service Corp | Kings | Consolidated Edison | RTEM and Tenants, IES 405 Lexington Ave | 169,663 |
| | | New York | Consolidated Edison | RTEM and Tenants, IES 2 Gansevoort St | 102,911 |
| | | | | RTEM and Tenants, IES 17 State St | 134,431 |
| | | | | RTEM and Tenants, IES 31 W 52nd St | 60,105 |
| | | | | RTEM and Tenants, IES 90 5th Ave | 62,877 |
| | | | | RTEM and Tenants, IES 99 Park Ave | 217,571 |
| | | | | RTEM and Tenants, IES 120 Park Ave | 201,544 |
| | | | | RTEM and Tenants, IES 285 Madison | 162,156 |
| | | | | RTEM and Tenants, IES 350 Madison | 97,414 |
| | | | | RTEM and Tenants, IES 437 Madison Ave | 154,389 |
| | | | | | |
| | | | | RTEM and Tenants, IES 475 5th Ave | 83,838 |
| | | | | RTEM and Tenants, IES 477 Madison | 127,768 |
| | | | | RTEM and Tenants, IES 712 5th Ave | 93,518 |
| | | | | RTEM and Tenants, IES 747 3rd Ave | 200,555 |
| | | | | RTEM and Tenants, IES 777 3rd Ave | 175,523 |
| | | | | RTEM and Tenants, IES 900 3rd Ave | 76,236 |
| | | | | RTEM and Tenants, IES 1250 Broadway | 174,834 |
| | | | | RTEM and Tenants, IES 1301 AoA | 78,535 |
| | | | | RTEM and Tenants, IES 1325 AoA | 85,985 |
| | | | | RTEM and Tenants, IES 1633 Broadway | 99,935 |
| | J Synergy Solar LLC | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 7,568 |
| | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 8,600 |
| | | Queens | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 18,060 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 43,000 |
| | Jaros, Baum & Bolles | New York | Consolidated Edison | Technical Services, FT - 0000848691 - Citigroup | 93,500 |
| | JBI Construction Group | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 35,720 |
| | | | | >200KW PV, PON 2112 NY SUN | 15,400 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 212,544 |
| | Joy Gree LLC | Queens | Consolidated Edison | NYCH: Talent Ppln:CE and OJT, OJT | 40,080 |
| | JP Bus & Truck Repair LTD | Kings | Consolidated Edison | NYSBIP - NYC School District | 199,500 |
| | | Queens | Consolidated Edison | NYSBIP - NYC School District | 1,250,000 |
| | | Queens | Consolidated Edison | NYSBIP NYC SD | 1,250,000 |
| | KA 2 Development, LLC | New York | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 96,000 |
| | | | | | |
| | Kamtech Restoration Corp | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 79,960 |
| | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 248,916 |
| | | | | >200KW PV, PON 2112 NY SUN | 7,830 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 421,980 |
| | | | | >200KW PV, PON 2112 NY SUN | 19,488 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 75,424 |
| | | | | >200KW PV, PON 2112 NY SUN | 96,416 |
| | Kawi Energy Group Corp. | Kings | Consolidated Edison | INDUSTRIAL PROCESS EFFICIENCY, FT 7804 | 11,418 |
| | | | | INDUSTRIAL PROCESS EFFICIENCY, FT 7804 | 24,697 |
| | | | | INDUSTRIAL PROCESS EFFICIENCY, FT 7805 | 9,238 |
| | | | | | |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------|---------------------------------|------------|----------------------|--|---------------------|
| New York City | Kawi Energy Group Corp. | New York | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 53,040 |
| | | Queens | Consolidated Edison | INDUSTRIAL PROCESS EFFICIENCY, FT 0000 | 12,737 |
| | | | | INDUSTRIAL PROCESS EFFICIENCY, FT 0000 | 17,159 |
| | Kenneth O. Willie & Associates, | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000081568 | 15,750 |
| | Inc. | | | Tech Assistanc Multifamily LMI, FT - 000087142 | 44,250 |
| | | New York | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000078974 | 38,250 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086896 | 48,750 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000086897 | 17,250 |
| | | Queens | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000087156 | 17,250 |
| | Kilowatt Engineering, Inc. | New York | Consolidated Edison | Heat Recovery, HeatRec C1_kwEng_RitzCarlton | 28,915 |
| | Lafayette Manor LP | Richmond | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000075678 | 12,000 |
| | Lantern Organization Inc. | Bronx | Consolidated Edison | Low Carbon Pathways | 678,500 |
| | Lawless & Mangione | Bronx | Consolidated Edison | Technical Services, FT - 0000878866 - SOLSTIC | |
| | Lawless & Mangione | New York | Consolidated Edison | Technical Services, FT - 0000810901 - Akam - 2 | 7,000 |
| | | New TOIK | Consolidated Edison | | |
| | | | | Technical Services, FT - 0000810978 - AKAM - 3 | |
| | | | | Technical Services, FT - 0000878619 - AKAM As | |
| | | | | Technical Services, FT - 0000878850 - GCAM LL. | |
| | | | | Technical Services, FT - 0000878858 - Feil Orga | 7,000 |
| | | | | Technical Services, FT - 0000893578 - Akam As | 7,000 |
| | | Queens | Consolidated Edison | Technical Services, FT - 0000810815 - Deljanin | 9,000 |
| | | | | Technical Services, FT - 0000810909 - Deljanin | 9,000 |
| | Leigh Scott Solutions, LLC | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000085260 | 20,957 |
| | | New York | Consolidated Edison | Technical Services, FT - 0000801255 - CBRE - 2 | 38,398 |
| | | | | Technical Services, FT - 0000835895 - Gallivant | 5,975 |
| | Lionheart EMC | New York | Consolidated Edison | Technical Services, FT - 0000804846 - Memorial . | . 131,325 |
| | Long Island Power Solutions | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 30,622 |
| | Loring Consulting Engineers, | New York | Consolidated Edison | Technical Services, FT - 0000830401 - Rudin Ma | |
| | Inc. | item rein | Conconductor Editori | Technical Services, FT - 0000830580 - Rudin Ma | |
| | | | | Technical Services, FT - 0000830600 - Rudin Ma. | |
| | | | | | |
| | | Navy Varia | Osessidated Edisor | Technical Services, FT - 0000831216 - Rudin Ma. | |
| | Lucid Energy Solutions, LLC | New York | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 8,000 |
| | Markham Gardens Manor Hou | | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000075676 | 12,000 |
| | Matrix Solar SI 586 Gulf, LLC | Richmond | Consolidated Edison | NY-SUN, NY-Sun ICSA | 615,734 |
| | Meltek Inc. | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 3,077 |
| | MGX Phase 1 Housing Devel | Kings | Consolidated Edison | New Construction Housing, 2019 MFCNP | 66,800 |
| | MGX PHASE 2 G HOUSING | Kings | Consolidated Edison | New Construction Housing, NCP Housing-305 C | 381,500 |
| | MGX PHASE 2 HOUSING | Kings | Consolidated Edison | New Construction Housing, NCP Housing - 380 | 304,500 |
| | DEVELOPMENT FUND COR | | | New Construction Housing, NCP Housing-763 Th. | . 308,000 |
| | Mid-Hudson Energy Transition | Bronx | Consolidated Edison | PON 4772 R3 (Tirzah Thomas) | 40,000 |
| | Mount Sinai Medical Center | New York | Consolidated Edison | Technical Services, FT - 0000841041 - Mount Si | 57,406 |
| | MR. AIR NYC Corp. | Kings | Consolidated Edison | NYCH: Talent Ppln:CE and OJT, OJT | 12,356 |
| | MRO Tech NY LLC | New York | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000076762 | 37,958 |
| | Nelson Clean Energy, LLC | Richmond | Consolidated Edison | ESTOR:Retail Storage Incentive, Retail Energy S. | 1,550,375 |
| | Netgains Engineering P.C. | Bronx | Consolidated Edison | K-12 SCHOOLS, FT - 0000762841 - New York Ins | |
| | | New York | Consolidated Edison | Heat Recovery, App 089 C1_Netgains Engineerin | 40,000 |
| | | New Fork | Consolidated Edison | | 37,500 |
| | | | | Heat Recovery, App 090 C1_Netgains Engineerin | |
| | | | | Heat Recovery, App 091 C1_Netgains Engineerin | 30,000 |
| | | | | Heat Recovery, App 105 C1_Netgains Engineerin | 29,985 |
| | | | | Heat Recovery, App 106 C1_Netgains Engineerin | 40,000 |
| | | | | Heat Recovery, App 132 C1_Netgains_1HotelCP | 40,000 |
| | New Penn Development LLC | New York | Consolidated Edison | HPD Direct Injection, New Penn Development | 541,000 |
| | New York Engineers, P.C. | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT17021 2015 M. | . 21,723 |
| | | | | Technical Services, FT - 0000845415 - Simone D. | . 118,628 |
| | New York Power Authority | New York | Consolidated Edison | FT - 0000887252 - New York Pow | 223,987 |
| | New York Solar Energy Indust | Queens | Consolidated Edison | PON 4772 R3 S.B. | 40,000 |
| | New York University | New York | Consolidated Edison | New Construction- Commercial, Commercial NC | 129,331 |
| | NineDot Energy, LLC | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 30,720 |
| | Noresco LLC | Bronx | Consolidated Edison | K-12 SCHOOLS, FT - 0000857531 - Cardinal Sp | 59,243 |
| | | 21011/ | Consolidated Edison | | 00,240 |

| REDC Region | Contractor | County | Electric Utility | | Total Funded Amoun |
|---------------|--|----------|---------------------|--|--------------------|
| New York City | Noresco LLC | Kings | Consolidated Edison | Technical Services, FT - 0000880634 - Wing Hon | 22,138 |
| | | New York | Consolidated Edison | Technical Services, FT - 0000806809 - NYU - 20 | 55,749 |
| | | | Statewide | Technical Services, FT - 0000885304 - Jones La | 162,608 |
| | Northfield-St. Vincents Housin | | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000075678 | 12,000 |
| | Northwell Health, Inc. | Richmond | Consolidated Edison | Technical Services, FT17271 - Northwell Health | 284,560 |
| | Nostrand Green LLC | Kings | Consolidated Edison | >200KW PV, NY-Sun | 62,116 |
| | NY Building Systems | Bronx | Consolidated Edison | Technical Services, FT - 0000842883 - Kellets A | 7,800 |
| | Consultant Inc. | Kings | Consolidated Edison | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 158,400 |
| | | | | Technical Services, FT - 0000877778 - 445 Was | 23,200 |
| | | New York | Consolidated Edison | Technical Services, FT - 0000820855 - First Serv | 12,200 |
| | NYC & Lower Hudson Valley | Queens | Consolidated Edison | Pub Transit & Elect Rail, ECC Planning - PON 57 | 100,000 |
| | NYS Energy Audits, Inc. | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 47,520 |
| | NYS Essential Power | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 17,085 |
| | | | | >200KW PV, PON 2112 NY SUN | 108,040 |
| | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,041 |
| | | | | >200KW PV, PON 2112 NY SUN | 24,000 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 231,442 |
| | | | | >200KW PV, PON 2112 NY SUN | 77,568 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 10,616 |
| | NYSS LLC | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 40,792 |
| | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 29,520 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 434,778 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 376,097 |
| | OLA Consulting Engineers D | | | | |
| | OLA Consulting Engineers, P | | Consolidated Edison | Technical Services, FT17265 - New York Presbyt | 381,350 |
| | Overlook Towers Corp. | New York | Consolidated Edison | Technical Services, FT14626 - 100 Overlook Cor | 21,300 |
| | Partner Energy, Inc. | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000087298 | 23,963 |
| | Partridge Venture Engineering, P.C. | Bronx | Consolidated Edison | Technical Services, FT - 0000755761 - 2835 We | 7,216 |
| | | Queens | Consolidated Edison | INDUSTRIAL PROCESS EFFICIENCY, FT-0000 | 11,946 |
| | Passive House Center Inc | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 13,462 |
| | Patriot Energy Solutions Corp | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 6,560 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 10,672 |
| | Plumbers Local Union No 1 Tr | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, PON 5437 Rou | 750,000 |
| | PMSquared,LLC | New York | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 27,500 |
| | R.G. Vanderweil Engineers, L | New York | Consolidated Edison | Technical Services, FT - 0000785321 - Mount Si | 318,425 |
| | Rains Consulting Inc. | Kings | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 789,000 |
| | | New York | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 77,400 |
| | RBFunding LLC | Queens | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 202,570 |
| | Research Foundation of CUNY | Richmond | Consolidated Edison | Talent Pipeline:CE and OJT, PON 4772 R3 | 40,000 |
| | Resilience Education Training | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 11,520 |
| | Richair Mechanical Inc. | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | Riseboro Community Partners | Kings | Consolidated Edison | Talent Pipeline:CE and OJT, PON 3981 Riseboro | 409,721 |
| | Robert Derector Associates | Bronx | Consolidated Edison | Heat Recovery, App 133 C1 Robert Derector | 39,900 |
| | | New York | Consolidated Edison | Heat Recovery, App 111 C1_Robert Derector As | 40,000 |
| | | | | Heat Recovery, App 117 C2 Robert Derector | 80,000 |
| | | | | Heat Recovery, App 137 C1 Robert Derector | 38,400 |
| | | | | | |
| | | | | Technical Services, FT - 0000765331 - Paramou | 19,475 |
| | | | | Technical Services, FT - 0000793837 - Cushman | 141,417 |
| | | | | Technical Services, FT - 0000811126 - Common | 39,523 |
| | | | | Technical Services, FT - 0000812487 - Common | 97,380 |
| | Robert Ettinger PE, PC | New York | Consolidated Edison | Buildings of Excellence, BOE R4 DTL Malcolm S | 150,000 |
| | | | | Technical Services, FT - 0000837586 - Carnegie | 37,882 |
| | | | | Technical Services, FT - 0000845602 - Bel Canto | 37,249 |
| | Ross Energy Consulting, LLC | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000085685 | 22,050 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085689 | 26,925 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085693 | 46,500 |
| | | | | Tech Assistanc Multifamily LMI, FT17326 - Viking | 33,900 |
| | | | | Technical Services, FT17335 - Houlihan-Parnes | 12,000 |
| | | Kings | Consolidated Edison | NYCH: Technical Assistance, FT - 0000793157 | 10,805 |
| | | 0 | | Tech Assistanc Multifamily LMI, FT17317 Viking | 26,250 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amour |
|---------------|-------------------------------|----------|-----------------------------|---|--------------------|
| New York City | Ross Energy Consulting, LLC | Kings | Consolidated Edison | Tech Assistanc Multifamily LMI, FT17318 Viking | 15,46 |
| | | | | Tech Assistanc Multifamily LMI, FT17320 Viking | 30,00 |
| | | | | Technical Services, FT17290 99 Sutton Street - 99 | 19,50 |
| | | | | Technical Services, FT17314 Viking Managemen | 20,00 |
| | | New York | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 4,80 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085687 | 18,97 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085688 | 22,93 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085690 | 29,23 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085691 | 28,87 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085694. | 27,00 |
| | | | | | 30,00 |
| | | | | Tech Assistanc Multifamily LMI, FT17316 Viking | |
| | | | | Tech Assistanc Multifamily LMI, FT17319 Viking | 23,25 |
| | | | | Tech Assistanc Multifamily LMI, FT17325 - Viking. | |
| | | | | Tech Assistanc Multifamily LMI, FT17327 Viking | 13,80 |
| | | | | Tech Assistanc Multifamily LMI, FT17328 - Viking. | . 34,38 |
| | | | | Tech Assistanc Multifamily LMI, FT17330 - Viking. | . 28,05 |
| | | | | Technical Services, FT17262 - 720 West 173rd S. | . 12,00 |
| | | | | Technical Services, FT17329 - Viking Manageme. | . 21,81 |
| | | | | Technical Services, FT17334 - Viking Manageme. | . 14,55 |
| | | | | Workforce Industry Partnership, PON 5357 | 54,99 |
| | | Queens | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000085676 | 23,01 |
| | | 2000110 | Sonoonaatoa Euloon | | 52,19 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000085692 | |
| | | | | Tech Assistanc Multifamily LMI, FT17315 Viking | 30,00 |
| | | | | Tech Assistanc Multifamily LMI, FT17321 Viking | 33,80 |
| | | | | Tech Assistanc Multifamily LMI, FT17322 Viking | 19,72 |
| | | | | Tech Assistanc Multifamily LMI, FT17323 Viking | 14,62 |
| | | | | Tech Assistanc Multifamily LMI, FT17331 - Viking. | . 12,60 |
| | | | | Tech Assistanc Multifamily LMI, FT17332 - Viking. | . 31,14 |
| | | | | Technical Services, FT17324 - Viking Manageme. | . 14,16 |
| | RUHL TecDesign | New York | Consolidated Edison | Heat Recovery, App 080 C2_RUHL TecD | 79,86 |
| | | Queens | Consolidated Edison | Heat Recovery, App 088 C2_RUHL TecD | 79,86 |
| | | | | Heat Recovery, HRC2_Ruhl_LINC | 79,86 |
| | Russo Enterprise Inc | Queens | Consolidated Edison | On-Site Energy Manager, OsEM148-I - Russo En. | . 109,85 |
| | SafariNY Corp. | Queens | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 41,76 |
| | Samaritan Daytop Village Inc. | Bronx | Consolidated Edison | Buildings of Excellence, BoE Rnd. 3 | 850,00 |
| | | Bronx | Consolidated Edison | 200KW PV, NY-Sun | 10,75 |
| | Sea Bright Solar, LLC | BIOIIX | Consolidated Edison | | |
| | | | | >200KW PV, NY-Sun | 10,75 |
| | | | | >200KW PV, PON 2112 NY SUN | 9,18 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 13,24 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 31,54 |
| | Shabazz Procida Managers L | Queens | Consolidated Edison | Buildings of Excellence, BOE R4 Malcolm Shaba | 850,00 |
| | Sheet Metal Workers Local 28 | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, Local #28 Certi | 900,00 |
| | Simple Flow LLC | Bronx | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 69,98 |
| | Smith Engineering PLLC | Kings | Consolidated Edison | Technical Services, OsEM166-C - Brookfield Prop | 198,90 |
| | 5 5 - | New York | Consolidated Edison | Workforce Industry Partnership, PON 5357 | 87,16 |
| | Socotec, Inc | Queens | Consolidated Edison | Technical Services, FT - 0000859144 - Ridge Re | |
| | 000000, 110 | 2000110 | Sonoonaatoa Euloon | Technical Services, FT - 0000859158 - Ridge Re | |
| | | Deces | Consolidated Edison | | |
| | SOLANTA CORP | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,47 |
| | | | - | >200KW PV, PON 2112 NY SUN | 54,28 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 72,26 |
| | | | | >200KW PV, PON 2112 NY SUN | 33,04 |
| | | | Long Island Power Authority | COMMUNITY SOLAR, PON 2112 NY SUN | 7,39 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 68,94 |
| | Solar Energy Systems, LLC | Kings | Consolidated Edison | <200KW PV, NY-Sun | 406,11 |
| | Solar Glory NY Inc | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 6,95 |
| | Solar Pro Inc | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 123,06 |
| | | i dingo | Jonsonaaloa Eulson | | |
| | | Disk | | >200KW PV, PON 2112 NY SUN | 19,36 |
| | | Richmond | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 21,18 |
| | Solarize Plus Inc | Bronx | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 6,65 |

| REDC Region | Contractor Solarize Plus Inc | County | Electric Utility | Contract Description | Total Funded Amoun |
|---------------|---|----------|----------------------|---|--------------------|
| New York City | | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 9,240 |
| | SourceOne Power Technologi | | Consolidated Edison | RTEM and Tenants, SourceOne 10 Columbus Cir. | |
| | St. Vincents Housing Develop | | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000075678. | 12,000 |
| | Stanley Ruth Co., LLC | Bronx | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, OJT | 296,165 |
| | Steve A. Cohen | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000771877 | |
| | | | | Technical Services, FT - 0000780230 - Tower 31 | 19,000 |
| | Steven Winter Associates, Inc. | Kings | Consolidated Edison | New Construction Housing, NCP Housing | 10,000 |
| | | | | New Construction Housing, NCP Housing - Ment | 10,000 |
| | | | | NYCH: Technical Assistance, FT15044 - Harbor | 22,899 |
| | | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000834903 | 33,400 |
| | | Queens | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, Workforce Dev | 440,695 |
| | | | | Technical Services, FT - 0000779937 - Kew Gar | 39,200 |
| | STRATCO PROPERTY | Kings | Consolidated Edison | Low Carbon Tech Demos, Low Carbon Pathways | 420,000 |
| | GROUP INC | New York | Consolidated Edison | NYCH: Talent Ppln:CE and OJT, OJT | 12,000 |
| | Summit Solar Company LLC | Queens | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 37,312 |
| | SuNation Solar Systems, Inc. | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 15,260 |
| | | | | >200KW PV, PON 2112 NY SUN | 18,720 |
| | Sunkeeper Solar LLC | Bronx | Consolidated Edison | <200KW PV, NY-Sun | 31,816 |
| | | | | >200KW PV, NY-Sun | 31,816 |
| | | Kings | Consolidated Edison | <200KW PV, NY-Sun | 25,724 |
| | | Ringo | Concollation Editori | >200KW PV, NY-Sun | 28,892 |
| | | | | >200KW PV, PON 2112 NY SUN | 51,604 |
| | | Queene | Consolidated Edison | | 44,936 |
| | | Queens | Consolidated Edison | <200KW PV, NY-Sun | |
| | | | | >200KW PV, NY-Sun | 44,936 |
| | | | 0 | COMMUNITY SOLAR, PON 2112 NY SUN | 2,940 |
| | SunPower Capital, LLC | New York | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 13,608 |
| | Surf Clean Energy Inc | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 5,440 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 23,656 |
| | Sustainable Investment Group | New York | Consolidated Edison | Technical Services, FT - 0000802020 - Paramou | 59,200 |
| | Tetra Tech Engineers, Architects and Lan | New York | Consolidated Edison | Technical Services, FT - 0000773811 - the Brods | 270,750 |
| | Architects and Lan | | | Technical Services, FT - 0000848150 - Board of | 45,750 |
| | The Armory Place Condomini | New York | Consolidated Edison | Technical Services, FT - 0000778190 - The Sierr | 29,550 |
| | The Doe Fund Inc | Kings | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, Workforce Dev | 474,865 |
| | The First Presbyterian Church | New York | Consolidated Edison | Heat Recovery, App 140 C2_First Presbyterian | 72,000 |
| | The Mobility House | Richmond | Consolidated Edison | Electric Vehicles - Innovation, Demonstrating Sta | 867,345 |
| | The New York Climate | Kings | Consolidated Edison | PON 4772 Fellow A.E. | 40,000 |
| | Exchange | | | PON 4772 R3 K.W. | 40,000 |
| | Toro Construction Services LL | Bronx | Consolidated Edison | Talent Pipeline:CE and OJT, OJT | 19,440 |
| | Trane | New York | Consolidated Edison | Heat Recovery, App 122 C2_Trane_Deutsche Ba | 80,000 |
| | | | | Heat Recovery, HeatRec C1_Trane_Deutsche B. | 39,750 |
| | | | | Heat Recovery, HeatRec C2 Trane WyndhamG | 80,000 |
| | | | | Technical Services, FT - 0000796333 - 455 Centr | |
| | Urban Architectural Initiatives, | Queens | Consolidated Edison | Buildings of Excellence, BoE Rnd. 3 DTL | 150,000 |
| | Urban Cycling Solutions, inc. | New York | Consolidated Edison | Pub Transit & Elect Rail, Bike New York Planning. | |
| | Urban Homesteading Assistan | | Consolidated Edison | | 200,000 |
| | | | | NY-SUN, PON 3414 Co-ops Go Solar | |
| | Ventas, Inc | New York | Statewide | Low Carbon Tech Demos, Low Carbon Pathways | 770,000 |
| | Ventrop Engineering Consulti | New York | Consolidated Edison | Technical Services, FT - 0000833975 - 321 West | |
| | Venture Home Solar LLC | Kings | Consolidated Edison | >200KW PV, NY-Sun | 21,974 |
| | VGCOM LLC | Bronx | Consolidated Edison | NYCH: Technical Assistance, FT - 0000887191 | |
| | | New York | Consolidated Edison | Technical Services, FT - 0000879812 - 1412 Ma | 84,315 |
| | | Queens | Consolidated Edison | Technical Services, FT - 0000832767 - Jamaica | 132,015 |
| | VHB Engineering, Surveying a | Queens | Consolidated Edison | FT - 0000849406 - New York Sta | 299,950 |
| | Voltaic Solaire LLC | Kings | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 41,248 |
| | | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 97,448 |
| | Walton Cluster, LP | Bronx | Consolidated Edison | Tech Assistanc Multifamily LMI, FT - 000075708 | 11,250 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000075709 | 11,250 |
| | | | | Tech Assistanc Multifamily LMI, FT - 000075710 | 11,250 |
| | Waste Connections of New | New York | Consolidated Edison | NYSERDA ADMINISTRATION, 1333 Trash Pick | |
| | | | Conconductor Editori | | 0,272 |

| REDC Region New York City | Contractor Waverly Mews Corp | County New York | Electric Utility Consolidated Edison | Contract Description To Low Carbon Tech Demos, Low Carbon Pathways | otal Funded Amoun |
|------------------------------|-----------------------------------|--------------------|---|---|-------------------|
| low ronk only | | | | | 175,50 |
| | Wendel Energy Services, LLC | Bronx | Consolidated Edison | Technical Services, FT - 0000814079 - Montefior | 137,76 |
| | | | | Technical Services, FT17114 Montefiore Medical. | 125,88 |
| | | | | Technical Services, FT17115 Jack D. Weiler Hos | 11,42 |
| | Willdan Energy Solutions | New York | Consolidated Edison | Technical Services, FT - 0000831147 - Columbia | 30,220 |
| | | | | Technical Services, FT - 0000834405 - Columbia | 83,910 |
| | | | | Technical Services, OsEM167-C - Columbia Uni | 200,000 |
| | | | | Technical Services, OsEM179-C - Rockefeller Gr | 200,000 |
| | Willdan Lighting & Electric, Inc. | New York | Consolidated Edison | NYCH: Talent PpIn:CE and OJT, PON 3981 Rou | 412,96 |
| | | | | Talent Pipeline:CE and OJT, OJT | 16,320 |
| | WSP USA Corp. | New York | Consolidated Edison | NYCH: Technical Assistance, FT - 0000790800 | 20,250 |
| | Zuvanrenewables LLC | Kings | Consolidated Edison | >200KW PV, PON 2112 NY SUN | 243,870 |
| lorth Country | ACE Development Company, | Clinton | NYS Electric and Gas | REC:CES REC Contracts, RESRFP22-1 | 668,493,808 |
| | Adam C. Boese | Franklin | National Grid | Technical Services, AEAP 1803 - Papa's Dairy | 6,000 |
| | | Jefferson | National Grid | Technical Services, AEAP 1816 - Sheland Farms | 6,000 |
| | AES Distributed Energy, Inc. | Jefferson | National Grid | >200KW PV, NY Sun | 168,39 |
| | Albany Solar Solutions L.L.C. | Essex | National Grid | <200KW PV, PON 2112 NY SUN | 8,829 |
| | Alternative Power Solutions of | Jefferson | National Grid | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Bard Rao + Athanas Consultin | Lewis | National Grid | New Construction- Commercial, Commercial NC | 44,530 |
| | C&S Engineers, Inc. | Lewis | National Grid | CGSI-331 - Harrisville CS (1) | 13,78 |
| | - · · | St. Lawrence | National Grid | CGSI-310 - Norwood-Norfolk CS | 27,582 |
| | | | | CGSI-311 - Canton CS | 29,882 |
| | | | | CGSI-312 - Gouverneur CSD | 43,682 |
| | | | | CGSI-313 - Heuvelton CSD | 11,482 |
| | | | | CGSI-314 - Brasher Falls CSD | 24,13 |
| | | | | CGSI-315 - Potsdam CSD (1) CT | 24,13 |
| | | | | | |
| | | | | CGSI-316 - Hermon-Dekalb CSD | 16,082 |
| | | | | CGSI-317 - Morristown CSD | 13,78 |
| | | | | CGSI-318 - Parishville-Hopkint | 11,482 |
| | | | | CGSI-327 - Clifton Fine CSD | 12,632 |
| | | | CGSI-332 - Edwards-Knox CSD | 21,832 | |
| | | | | FT - 0000861398 - SLL BOCES - | 22,730 |
| | Catalyze Holdings, LLC | Clinton | NYS Electric and Gas | NY-SUN, NY-Sun ICSA | 901,368 |
| | City of Plattsburgh | Clinton | Municipal Utilities | CLEANER GREENER COMMUNITIES, Purchas | 87,50 |
| | | | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Purchas | 37,500 |
| | Clarkson University | St. Lawrence | National Grid | Talent Pipeline:CE and OJT, PON 3981 R 24 | 887,90 |
| | Code Green Solutions, Inc. | Essex | National Grid | RENEWABLE HEAT NY, FT - 0000820690 - Lak | 9,720 |
| | Control Technologies, Inc. | Clinton | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 12,000 |
| | Cornice Technology, LLC | Clinton | NYS Electric and Gas | CGSI-199CT -Saranac CSD (1)_CT | 53,92 |
| | | | | CGSI-272 - Northern Adirondack | 53,92 |
| | | Essex | National Grid | CGSI-192CT - Moriah CSD (1)_CT | 53,92 |
| | | Jefferson | National Grid | CGSI-274 - South Jefferson CSD | 53,92 |
| | | | | CGSI-320 - Indian River CSD | 53,92 |
| | CPL Architects, Engineers, La | Essex | National Grid | FT - 0000832167 - Lake Placid | 26,250 |
| | Creighton Manning Engineerin | | Municipal Utilities | Pub Transit & Elect Rail, Clinton Co Planning De | 100,000 |
| | ELP Ticonderoga Solar LLC | Essex | National Grid | REC:CES REC Contracts, RESRFP24-1 ELP Tic | 31,426,02 |
| | Five Ponds Solar LLC | St. Lawrence | National Grid | REC:CES REC Contracts, Build Ready | 53,204,414 |
| | ForeFront Power, LLC | Essex | National Grid | >200KW PV, NY Sun | 224,93 |
| | Forei font Fower, EEO | LUGCA | | | |
| | Fourth Operations | 1 - 66 | National Oxid | NY Sun | 562,34 |
| | Fourth Coast, Inc. | Jefferson | National Grid | <200KW PV, PON 2112 NY SUN | 29,400 |
| | G.R.O. Energy Solutions, LLC | Jefferson | National Grid | NYCH: Talent PpIn:CE and OJT, OJT | 6,400 |
| | | | | Talent Pipeline:CE and OJT, OJT | 21,120 |
| | Grassy Grove Solar East, LLC | St. Lawrence | National Grid | NY-SUN, NY-Sun ICSA | 870,620 |
| | Great Chazy Solar, LLC | Clinton | NYS Electric and Gas | NY Sun | 900,868 |
| | IBC Engineering PC | Jefferson | National Grid | CGSI-152 –Belleville Henderson | 45,553 |
| | Jenkins Road Solar, LLC | Jefferson | National Grid | NY Sun | 779,37 |
| | Lake Placid Village, Inc | Essex | Municipal Utilities | CLEANER GREENER COMMUNITIES, CEC701 | 50,000 |
| | M/E Engineering, P.C. | Jefferson | National Grid | Technical Services, AEAP 1793 - Butterville Far | 6,000 |
| | | Lewis | National Grid | Technical Services, AEAP 1799 - GrassRoot | 6,000 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|---------------|--------------------------------|--------------|---------------------------|---|---------------------|
| North Country | Matthews Buses Incorporated | Clinton | NYS Electric and Gas | NYSBIP Chazy Union Free SD | 257,250 |
| | Mission Power Corp. | St. Lawrence | National Grid | Talent Pipeline:CE and OJT, OJT | 12,480 |
| | Mission Sun Corp. | St. Lawrence | National Grid | Talent Pipeline:CE and OJT, OJT | 13,853 |
| | New Leaf Solar LLC | Essex | National Grid | <200KW PV, PON 2112 NY SUN | 11,560 |
| | NYS Essential Power | Jefferson | National Grid | <200KW PV, PON 2112 NY SUN | 11,900 |
| | | St. Lawrence | National Grid | <200KW PV, PON 2112 NY SUN | 15,188 |
| | Paradise Energy Solutions, | Jefferson | National Grid | <200KW PV, PON 2112 NY SUN | 9,890 |
| | LLC | St. Lawrence | National Grid | <200KW PV, PON 2112 NY SUN | 69,690 |
| | Pathfinder Engineers & Archit | Clinton | NYS Electric and Gas | CGSI-299 - Chazy Central Rural | 57,466 |
| | PlugPV, LLC | Essex | National Grid | <200KW PV, PON 2112 NY SUN | 9,180 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 7,140 |
| | | Franklin | National Grid | <200KW PV, PON 2112 NY SUN | 13,600 |
| | | Lewis | National Grid | <200KW PV, PON 2112 NY SUN | 6,800 |
| | Renes Repair Inc | Clinton | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 61,920 |
| | Stantec Consulting Services, I | Lewis | National Grid | Pub Transit & Elect Rail, Lewis County Planning | 100,000 |
| | The Tick Tock Group, Inc. | Clinton | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | Town of Essex | Essex | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, CEC701 | 56,600 |
| | Town of Franklin | Franklin | National Grid | CLEANER GREENER COMMUNITIES, Town of | 50,000 |
| | Town of Harrietstown | Franklin | National Grid | Clean Energy Communities, CEC701063 - ASHP | 50,000 |
| | Town of Jay | Essex | NYS Electric and Gas | Clean Energy Communities, CEC701001 - CEC | 50,000 |
| | | | NYS Electric and Gas | 0, | |
| | Town of Keene | Essex | | CLEANER GREENER COMMUNITIES, Public Li | 50,000 |
| | Town of Moira | Franklin | National Grid | CLEANER GREENER COMMUNITIES, Energy | 10,000 |
| | Town of Potsdam | St. Lawrence | National Grid | Clean Energy Communities, Town of Potsdam E | 6,600 |
| | Town of St Armand | Essex | National Grid | Clean Energy Communities, Highway & Pump H | 50,000 |
| | Town of Westport | Essex | National Grid | CLEANER GREENER COMMUNITIES, Town of | 100,000 |
| | Tracy Solar Energy Center, LL. | . Jefferson | National Grid | REC:CES REC Contracts, RESRFP24-1 Tracy S | 257,396,775 |
| | Two Plus Four Construction C. | Lewis | National Grid | Tech Assistanc Multifamily LMI, FT - 000080522 | 8,583 |
| | Village of Canton | St. Lawrence | National Grid | CLEANER GREENER COMMUNITIES, Village o | 50,000 |
| | Village of Potsdam | St. Lawrence | National Grid | CLEANER GREENER COMMUNITIES, Village o | 40,000 |
| | Village of Saranac Lake | Franklin | National Grid | Clean Energy Communities, Energy Master Plan | 100,000 |
| | | | | CLEANER GREENER COMMUNITIES, Energy | 175,000 |
| | Wendel Energy Services, LLC | Clinton | NYS Electric and Gas | CGSI-126CT - AuSable CSD | 18,445 |
| | | Essex | National Grid | CGSI-127CT Crown Point CSD | 3,280 |
| | | | NYS Electric and Gas | CGSI-97CT - Willsboro CSD | 11,460 |
| | | Jefferson | National Grid | CGSI-324 - Carthage CSD (1)_CT | 42,680 |
| | Yellow 10 LLC | Essex | National Grid | NY-SUN, NY-Sun ICSA | 94,878 |
| Southern Tier | Arcadis of New York, Inc. | Chenango | NYS Electric and Gas | Technical Services, AEAP 1739 - RMI Farm | 3,000 |
| | , | Tioga | NYS Electric and Gas | CGSI-263CT - Newark Valley CSD | 44,810 |
| | Barton & Loguidice, D. P.C. | Tompkins | NYS Electric and Gas | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | 157,500 |
| | Broome County | Broome | NYS Electric and Gas | Clean Energy Communities, CEC011267 - 3.0 B. | 211,400 |
| | Broome County Urban Leagu | Broome | NYS Electric and Gas | New Construction- Commercial, CNCP Offer Lett | 20,226 |
| | Bullrock Corporation | Steuben | NYS Electric and Gas | >200KW PV, NY Sun | 494,214 |
| | Buillock Colporation | Steuberr | NTS Electric and Gas | | |
| | | Tanadaina | Manual alia al 1 Millio a | NY Sun | 1,235,535 |
| | | Tompkins | Municipal Utilities | >200KW PV, NY Sun | 595,271 |
| | | | | NY Sun | 1,488,181 |
| | | | NYS Electric and Gas | >200KW PV, NY Sun | 336,960 |
| | | | | NY Sun | 842,400 |
| | Burr Truck & Trailer Sales | Broome | NYS Electric and Gas | CLEAN TRANSPORTATION, NYTVIP - M&C Tru. | 200,000 |
| | BWC Holdings, Inc. | Delaware | NYS Electric and Gas | >200KW PV, NY Sun | 238,140 |
| | | | | NY Sun | 595,350 |
| | | Steuben | NYS Electric and Gas | >200KW PV, NY Sun | 314,592 |
| | | | | NY Sun | 786,480 |
| | C.J. Brown Energy, P.C. | Tompkins | NYS Electric and Gas | Technical Services, FT - 0000856196 - Cornell U | 25,889 |
| | Center for Community Transp | Tompkins | NYS Electric and Gas | Pub Transit & Elect Rail, CCT Planning - PON 57 | 100,000 |
| | CHA Consulting Inc. | Tompkins | NYS Electric and Gas | Technical Services, FT - 0000816172 - Tompkins | 45,247 |
| | City of Binghamton | Broome | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, CEC011 | 165,000 |
| | City of Ithaca | Tompkins | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, City of It. | 50,000 |
| | Cordelio Development LLC | Tioga | NYS Electric and Gas | REC:CES REC Contracts, RESRFP23-1 | 43,271,510 |
| | Borolopinoin EEO | | | | .5,271,010 |

| REDC Region Southern Tier | Contractor Cornell University | County Tompkins | Electric Utility NYS Electric and Gas | Contract Description | Total Funded Amoun |
|------------------------------|---|--------------------|---------------------------------------|---|--------------------|
| Southern Her | | | | Heat Recovery, App 092 C1_Cornell University | 21,600 |
| | Cornice Technology, LLC | Broome | NYS Electric and Gas | CGSI-143CT -Johnson City CSD | 53,925 |
| | | Delaware | NYS Electric and Gas | CGSI-248CT - Deposit CSD | 53,925 |
| | | Steuben | Municipal Utilities | CGSI-226 - Bath CSD (1)_CT | 53,925 |
| | | | | CGSI-261 - Rome CSD (1)_CT | 53,925 |
| | | | NYS Electric and Gas | CGSI-145CT - Worcester CSD (1) | 53,925 |
| | County of Chenango | Chenango | NYS Electric and Gas | Clean Energy Communities, CEC011260 - EV Pu. | 187,500 |
| | E4E Solutions, LLC | Chenango | NYS Electric and Gas | Heat Recovery, HRC2_E4E_Chobani | 80,000 |
| | Elmira, City of | Chemung | NYS Electric and Gas | Clean Energy Communities, CEC001222 - Study | 8,200 |
| | Foam It Insulation, LLC | Broome | NYS Electric and Gas | Talent Pipeline:CE and OJT, OJT | 7,200 |
| | Frontier Energy, Inc. | Chenango | NYS Electric and Gas | CGSI-275 - Otselic Valley CS | 46,090 |
| | Halcyon, Inc. | Tompkins | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,516 |
| | Heat Inverse LLC | Tompkins | NYS Electric and Gas | Talent Pipeline:CE and OJT, OJT | 7,680 |
| | Ithaca City School District | Tompkins | NYS Electric and Gas | CGSI-220E -Ithaca CSD (4)_E | 9,860 |
| | | | | K-12 SCHOOLS, CGSI-220E -Ithaca CSD (4)_E | 241,710 |
| | LaBella Associates, P.C. | Steuben | NYS Electric and Gas | CGSI-262CT - Hornell CSD | 46,215 |
| | Leonard Bus Sales, Inc. | Broome | NYS Electric and Gas | NYSBIP Johnson City SD | 771,750 |
| | | Delaware | NYS Electric and Gas | NYSBIP - Margaretville School | 159,250 |
| | | | | NYSBIP Sidney SD | 348,000 |
| | M/E Engineering, P.C. | Chenango | NYS Electric and Gas | Technical Services, AEAP 1794 - Frank Farm | 6,000 |
| | Matthews Buses Incorporated | Tompkins | NYS Electric and Gas | NYSBIP Newfield SD | 588,000 |
| | New Energy Equity LLC | Chenango | NYS Electric and Gas | >200KW PV, NY Sun | 265,937 |
| | New Energy Equity EEO | Onenango | | NY Sun | 664,844 |
| | | Tioga | NYS Electric and Gas | >200KW PV, NY Sun | 169,824 |
| | | Tioga | INTO Electric and Gas | NY Sun | 424,559 |
| | | | | | |
| | | | | NY-SUN, NY Sun | 237,754 |
| | Niagara Mohawk Power Corp | | NYS Electric and Gas | BR: Interconnection, BR Interconnection Studies | 633,500 |
| | NYS Essential Power | Tioga | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 14,280 |
| | On Grid Infrastructure Services, LLC | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 18,246 |
| | 220 | Chenango | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,945 |
| | | Delaware | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Paradise Energy Solutions, LL. | Steuben | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 25,990 |
| | PlugPV, LLC | Broome | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 8,500 |
| | | Tioga | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 6,120 |
| | POLARA USA INC. | Tompkins | NYS Electric and Gas | CGSI-378 - Trumansburg CSD (1) | 40,000 |
| | Ramboll Americas Engineerin | Tompkins | NYS Electric and Gas | NYCH: Technical Assistance, FT - 0000799873 | 76,213 |
| | Renovus Energy, Inc. | Tompkins | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 5,000 |
| | Siemens Industry, Inc. | Tompkins | NYS Electric and Gas | Technical Services, FT - 0000810702 - Ithaca | 18,750 |
| | Solar Liberty Energy Systems, | Tompkins | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 19,950 |
| | Stantec Consulting Services, I | Chemung | NYS Electric and Gas | Pub Transit & Elect Rail, Chemung County Plann | 99,999 |
| | Taitem Engineering, P.C. | Broome | NYS Electric and Gas | Technical Services, GH 15 - NG Growers (UC) | 2,000 |
| | | Tompkins | NYS Electric and Gas | New Construction- Commercial, TWO Commerci. | 43,085 |
| | Tioga Opportunities Inc. | Tioga | NYS Electric and Gas | Talent Pipeline:CE and OJT, OJT | 23,920 |
| | Tompkins County | Tompkins | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Solar Ca | |
| | Town of Dryden | Tompkins | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | |
| | Town of Enfield | Tompkins | NYS Electric and Gas | | 50,000 |
| | Town of Groton | | Municipal Utilities | Clean Energy Communities, Enfield Solar 50k | 6,600 |
| | | Tompkins | • | CLEANER GREENER COMMUNITIES, Groton | |
| | Town of Guilford | Chenango | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, GUILFO | 10,000 |
| | Town of Hamden | Delaware | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Heat Pu | 50,000 |
| | Town of Hector | Schuyler | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | 75,000 |
| | Town of Horseheads | Chemung | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | |
| | Town of Lansing | Tompkins | NYS Electric and Gas | Clean Energy Communities, CEC001237 - Comb | 50,000 |
| | | | | CLEANER GREENER COMMUNITIES, CEC001 | 40,000 |
| | Town of Plymouth | Chenango | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Plymout | 10,000 |
| | Town of Richford | Tioga | NYS Electric and Gas | Clean Energy Communities, Town of Richford 1 | 6,600 |
| | Town of Ulysses | Tompkins | NYS Electric and Gas | Clean Energy Communities, Purchase of EV for | 50,000 |
| | Town of Van Etten | Chemung | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Town of | |
| | Town of Veteran | Chemung | NYS Electric and Gas | Town of Veteran Tax | 9,153 |
| | Town of Wayne | Schuyler | NYS Electric and Gas | Clean Energy Communities, Town of Wayne Stu. | 6,600 |

| REDC Region Southern Tier | Contractor Trane | County Delaware | Electric Utility NYS Electric and Gas | Contract Description T K-12 SCHOOLS, CGSI-12_E - Downsville - FTC | otal Funded Amount 463,890 |
|------------------------------|-------------------------------------|--------------------|---------------------------------------|--|-------------------------------|
| | | | NYS Electric and Gas | | |
| | Village at Ithaca | Tompkins | | Pub Transit & Elect Rail, Ithaca Planning - PON | 100,000 |
| | Village of Delhi | Delaware | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Electric | |
| | Wendel Energy Services, LLC | Steuben | NYS Electric and Gas | CGSI-298 - Wayland - Cohocton | 34,675 |
| | Yellow Barn Solar, LLC | Tompkins | NYS Electric and Gas | REC:CES REC Contracts, RESRFP24-1 Yellow | 313,948,323 |
| Statewide | Null | STATEWIDE | Statewide | NY Green Bank, BRP - 466 Main St | 28,500,000 |
| | | - | - | NY Green Bank, Revel BlackRock | 60,000,000 |
| | 22nd Century Technologies, Inc. | STATEWIDE | Statewide | Market Support Tools &Activity, SA.022_TWO# 4 | 146,430 |
| | | | | NYSERDA ADMINISTRATION, SA.091_TWO# 7 | 61,440 |
| | 25th Street Suites, LLC | STATEWIDE | Statewide | Equitable Engagement, EEC January 2025 Meeti | 32,000 |
| | | | | Market Support Tools &Activity, 2024 RMAG Ann | 30,000 |
| | | | | NYGB Innovative Financing | 7,290 |
| | 110 Holdings LLC | STATEWIDE | Statewide | EMPOWER NY, RFP4886 RES Market Engage | 488,600 |
| | | | | RFP4886 RES Market Engagement | 1,400,000 |
| | 212 Solar Development, LLC | STATEWIDE | Statewide | Energy Storage Tech/Prod Dev, Co-Optimizing V | 2,492,344 |
| | 335 Main Street LLC | STATEWIDE | Statewide | Net Zero Energy for Eco Dev, CNCED 2021 - Cat | 1,914,059 |
| | Abt Global LLC | STATEWIDE | Statewide | ENVIRONMENTAL RESEARCH, TWO 1 - SEP | 150,860 |
| | | | | TWO 1 - SEP Evaluation | 150,860 |
| | Accure Battery Intelligence Inc. | STATEWIDE | Statewide | Pub Transit & Elect Rail, Battery intelligence for e | 27,000 |
| | AECOM USA INC. | STATEWIDE | Statewide | CI Carbon Challenge, IND Tech Review - AECOM | 271,218 |
| | AIA - New York Chapter | STATEWIDE | Statewide | New Construction Housing, 2024-2026 General | 40,000 |
| | | | | New Construction- Commercial, 2024-2026 Gene. | 10,000 |
| | Alliance for Sustainable | STATEWIDE | Statewide | ENERGY ANALYSIS, T&D Tool Dev Co-Optimiz | 381,147 |
| | Energy, LLC | | | ENERGY ANALYSIS, TWO #9 OSW Secondment | 525,000 |
| | | | | OREC: Technical Support, TWO #9 OSW Secon | 112,500 |
| | | | | REC:CES REC System Dev Costs, TWO #9 OS | 112,500 |
| | | | | T&D Tool Dev Co-Optimization | 1,858,853 |
| | Alliance to Save Energy | STATEWIDE | Statewide | ENERGY ANALYSIS, 2025 Board of Director Du. | 50,000 |
| | Alvarez & Marsal Holdings, LL. | | Statewide | New York State Innovation Ecos | 50,000 |
| | Amazon Capital Servies, Inc. | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, PO for Facilities | 20,000 |
| | | STATEWIDE | Statewide | ACP 2025 | 30,000 |
| | American Clean Power Association | STATEWIDE | otatomao | REC:CES REC System Dev Costs, 2025 Americ | 5,000 |
| | | | | | 30,000 |
| | American Institute of Chemica | | Ctatawida | REC:CES REC System Dev Costs, ACP 2025 | |
| | American Institute of Chemica. | | Statewide | Hydrogen Innovation, Center for Hydrogen Safety | 25,000 |
| | American Society of Heating, | | Statewide | Technical Services, REQ5420 ASHRAE NY Heal | 30,000 |
| | Antares Group, Inc. | STATEWIDE | Statewide | Technical Services, Utility Coordination Pilot | 316,000 |
| | Arbour Group LLC | STATEWIDE | Statewide | Natural Carbon Solutions, Liquid Wall - Decarbon | 50,000 |
| | Argus Media Inc. | STATEWIDE | Statewide | ENERGY ANALYSIS, Argus Renewal 2025-2026 | 21,955 |
| | Arup US, Inc. | STATEWIDE | Statewide | Natural Carbon Solutions, Advaced Digital Tools | 50,000 |
| | | | | TWO #7 – HCR Project Selection | 1,000,000 |
| | Association for Energy | STATEWIDE | Statewide | NYCH: LMI, Cooking Elec Pilot Implementat | 4,850,000 |
| | Affordability, In | | | Translation Services, Regional Clean Energy Hub | 50,000 |
| | Banyan Infrastructure Corpora. | STATEWIDE | Statewide | NEW YORK GREEN BANK, Reporting Covenant | 60,000 |
| | BDO USA LLP | STATEWIDE | Statewide | Background Investigation Servi | 6,000 |
| | Bethany Meys | STATEWIDE | Statewide | Environmental Research, Project Manager I | 315,000 |
| | Bettergy Corporation | STATEWIDE | Statewide | Hydrogen Innovation, Anion Exchange Membrane | 187,485 |
| | Beveridge & Diamond, PC | STATEWIDE | Statewide | Beveridge & Diamond Engagement | 155,000 |
| | BIOFORCETECH CORPORA | STATEWIDE | Statewide | Natural Carbon Solutions, OurCarbon to concrete | 50,000 |
| | Bloomberg Finance LP | STATEWIDE | Statewide | ENERGY ANALYSIS, Bloomberg Datafeed Acce | 19,686 |
| | | | | NY-SUN, Bloomberg Anywhere | 26,248 |
| | | | | NY-SUN, Bloomberg Datafeed DPS Staff | 29,625 |
| | Booz Allen Hamilton, Inc. | STATEWIDE | Statewide | Building Envelope Systems, TWO 19: Innovation | 261,274 |
| | ······, ····· | | | Energy Storage Tech/Prod Dev, TWO 19: Innova | 261,274 |
| | | | | Hydrogen Innovation, TWO 19: Innovation Ops E | 261,274 |
| | | | | | 402,552 |
| | | | | Natural Carbon Solutions, TWO 19: Innovation O | |
| | Deven Desident 10 | OTATEMUSE | Ctatawid- | OTHER PROGRAM AREA, TWO 19: Innovation | 813,630 |
| | Bowery Residents' Committee | | Statewide | Direct Injection Program, HPD Electrification Pilot | 1,000,000 |
| | BPCA NYS Inc. | STATEWIDE | Statewide | Market Support Tools & Activity, 2025 BPCA Conf | 50,000 |
| | | | | NYCH: Supply Chain, BPCA Mentorship Initiative | 199,907 |

| C Region wide | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|------------------|---|------------|---------------------|--|---------------------|
| wide | Bright Power, Inc. | Queens | Consolidated Edison | Technical Services, FT - 0000859432 - One Vest | 17,500 |
| | | STATEWIDE | Statewide | Small Affordable MF Energy Stu | 1,000,000 |
| | Descure Ore en DL O | | Otatavida | Tech Assistanc Multifamily LMI, Small Affordable | 1,000,000 |
| | BrownGreer PLC | STATEWIDE | Statewide | OREC: Technical Support, OSW Regional Fund | 250,000 |
| | | | 01.1.1 | OSW Regional Fund Admin | 510,000 |
| | Buckeye Terminals, LLC | STATEWIDE | Statewide | FUEL NY, Upstate NY Strategic Fuels Res | 1,349,475 |
| | Build with Nature | STATEWIDE | Statewide | Natural Carbon Solutions, Advancing Straw Cons | 50,000 |
| | Busbar Financial Media LLC | STATEWIDE | Statewide | NEW YORK GREEN BANK, NYGB PeakLoad S | 8,550 |
| | Business Network for Maryland Offshore W | STATEWIDE | Statewide | Ocenatic membership 2025 | 7,550 |
| | | | | OREC: Technical Support, IPF 2025 Closing Rec | 10,000 |
| | BW Research Partnership | STATEWIDE | Statewide | ENERGY ANALYSIS, TWO 1 - NYS EP Job Ass | 210,225 |
| | Cadence OneFive Inc. | STATEWIDE | Statewide | Informat. Products & Brokering, Building Data Pla. | 1,497,875 |
| | Cambridge Econometrics Inc | STATEWIDE | Statewide | OREC: Technical Support, TWO 1 | 125,000 |
| | | | | REC:CES REC System Dev Costs, TWO 1 | 125,000 |
| | Canajoharie Central School Di | STATEWIDE | Statewide | CGSI Track 2 R2 Canajoharie | 1,435,388 |
| | Carahsoft Technology Corpor | STATEWIDE | Statewide | NEW YORK GREEN BANK, NYGB Cloud Conte | 22,560 |
| | Carter Ledyard & Milburn LLP | STATEWIDE | Statewide | OREC: Technical Support, TWO 12 - OSW Mast | 50,000 |
| | | | | OREC: Technical Support, TWO#10 Outside Leg | 50,000 |
| | CEC Stuyvesant Cove, Inc. | STATEWIDE | Statewide | Discretionary contract for HPD | 50,000 |
| | Center for Economic Growth | STATEWIDE | Statewide | OREC: Technical Support, IPF 2025 | 60,000 |
| | Center for Sustainable Energy | STATEWIDE | Statewide | CLEAN TRANSPORTATION, TWO #1 - CSE Dri | 1,128,781 |
| | | | | CLEAN TRANSPORTATION, TWO #4 - Charge | 150,000 |
| | | | | EV Charging and Engagement, TWO #4 - Charg | 150,000 |
| | Channing Street Copper Com | STATEWIDE | Statewide | Intelligent Buildings, Intelligent Buildings | 665,886 |
| | City of New Rochelle | STATEWIDE | Statewide | Clean Energy Communities, Elactric Landscape | 160,000 |
| | City of Rochester | STATEWIDE | Statewide | Net Zero Energy for Eco Dev, CNCED-22 Cityof | 342,000 |
| | City of Salamanca | STATEWIDE | Statewide | PON 5737 City of Salamanca | 199,810 |
| | Claire Weisz Architects | STATEWIDE | Statewide | | 100,000 |
| | | | | Pub Transit & Elect Rail, The Fullerton Planning | |
| | Clean Energy States Alliance | STATEWIDE | Statewide | ENERGY ANALYSIS, CESA FY2025 Membership | 68,500 |
| | CleanFiber LLC | STATEWIDE | Statewide | Natural Carbon Solutions, A1 - Building Challenge | 2,499,910 |
| | CLEAResult Consulting, Inc. | STATEWIDE | Statewide | NENY:CHGE Empower Electric, Program Ops & | 29,945 |
| | | | | NENY:CHGE Empower Gas, Program Ops & Te | 67,673 |
| | | | | NENY:Con Ed Empower Electric, Program Ops & | 40,112 |
| | | | | NENY:Con Ed Empower Gas, Program Ops & Te | 116,215 |
| | | | | NENY:KEDNY Empower Gas, Program Ops & T | 11,803 |
| | | | | NENY:NFG Empower Gas, Program Ops & Tech | 318,207 |
| | | | | NENY:NIMO Empower Electric, Program Ops & | 38,765 |
| | | | | NENY:NIMO Empower Gas, Program Ops & Tec | 428,237 |
| | | | | NENY:NYSEG Empower Electric, Program Ops | 114,751 |
| | | | | NENY:NYSEG Empower Gas, Program Ops & T | 258,310 |
| | | | | NENY:O&R Empower Electric, Program Ops & T | 57,092 |
| | | | | NENY:O&R Empower Gas, Program Ops & Tech | 65,049 |
| | | | | NENY:RGE Empower Electric, Program Ops & T | 53,218 |
| | | | | NENY:RGE Empower Gas, Program Ops & Tech | 118,246 |
| | Cohen Ventures Inc | STATEWIDE | Statewide | Code to Zero, TWO No.3 Phase 2 DAC | 500,000 |
| | Colliers Engineering & Design, | STATEWIDE | Statewide | CI Carbon Challenge, IND Tech Review - Colliers | 685,633 |
| | | | | Tech Assistanc Multifamily LMI, Cross-sector Pro | 78,750 |
| | | | | Technical Services, Cross-sector Program Suppo | |
| | CommentManagement.com | STATEWIDE | Statewide | Cap and Invest Comment period | 7,650 |
| | LLC | 0111211102 | otatomao | ENERGY ANALYSIS, Management Software P.O. | 1,000 |
| | Consolidated Edison Company | STATEWIDE | Statowida | - | |
| | Consolidated Edison Company | | Statewide | Hydrogen Innovation, NOX,CO,CO2 Outputs Stu | 450,000 |
| | Cornell Lipivoreity | | Statewide | Long Island Clean Energy Hub | 2,000,000 |
| | Cornell University | STATEWIDE | Statewide | Natural Carbon Solutions, GrooveLam: Engineer | 50,000 |
| | Couch White, LLP | STATEWIDE | Statewide | ENERGY ANALYSIS, TWO 10 - Electric Utility R | 25,000 |
| | | | | NYCH: District, TWO 10 - Electric Utility Rate | 25,000 |
| | COWI Consulting Inc | STATEWIDE | Statewide | OREC: Technical Support, TWO#2 RFQL5897 S. | 50,000 |
| | Cresa LLC | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Pre-Construction | 48,500 |
| | CVENT, Inc. | STATEWIDE | Statewide | CLEAN TRANSPORTATION, Event Managemen | 1,645 |
| | | | | | |

| Statowide | Contractor CVENT, Inc. | County STATEWIDE | Electric Utility | • | otal Funded Amount |
|-----------|--|---------------------|--|---|--------------------|
| Statewide | CVENT, Inc. | STATEWIDE | Statewide | New Construction Housing, Event Management | 1,371 |
| | | | | NYSERDA ADMINISTRATION, Event Managem | 19,257 |
| | | | | OREC: Technical Support, Event Management Pl | 1,371 |
| | D.K. & S Enterprises Inc | STATEWIDE | Statewide | >200KW PV, 6 GW Milestone Press Event | 40,000 |
| | D&F Travel, Inc | STATEWIDE | Statewide | 2025 50th Ann TH Buffalo Trvl | 5,860 |
| | DELINIAN LIMITED | STATEWIDE | Statewide | NEW YORK GREEN BANK, Power Finance & Ri | 5,302 |
| | Direct Marketing Productions, | . STATEWIDE | Statewide | OTHER PROGRAM AREA, 2025 ARPA-E Innov | 6,750 |
| | Direct Rapid Irrigation Progra | STATEWIDE | Statewide | Natural Carbon Solutions, Direct Rapid Irrigation | 50,000 |
| | DM Engineers, PLLC | STATEWIDE | Statewide | Engineering Svcs NYC Office | 175,000 |
| | Dragonfly Consulting LLC | STATEWIDE | Statewide | NYCH: LMI, NYS Clean Heat Support TWO | 165,967 |
| | | | | NYS Clean Heat Support TWO | 100,000 |
| | DTN, LLC | STATEWIDE | Statewide | ENERGY ANALYSIS, Purchase 12-month subscr | 29,526 |
| | Eastern Research Group, Inc. | STATEWIDE | Statewide | Environmental Research, TWO 2 - NYSCIA Web | 300,000 |
| | Eclaro International | STATEWIDE | Statewide | Clean Energy Communities, SA.090_TWO# 6_C | 358,265 |
| | | | | Market Support Tools &Activity, SA.095_TWO# 7 | 150,000 |
| | Ecolectro Inc | STATEWIDE | Statewide | Hydrogen Innovation, Anion Exchange Membrane | 720,000 |
| | ecoLong LLC | STATEWIDE | Statewide | Intelligent Buildings, Intelligent Buildings | 945,850 |
| | Electro-Active Technologies, I | STATEWIDE | Statewide | Natural Carbon Solutions, Developing Pocket For | 50,000 |
| | Elizabeth Derry Kelly | STATEWIDE | Statewide | EDK Solutions LLC | 125,000 |
| | EME Consulting Engineering | STATEWIDE | Statewide | CI Carbon Challenge, IND Tech Review - EME | 71,710 |
| | Group, LLC | | | Commercial Real Estate Ten, SA.088_TWO#10 | 593,136 |
| | | | | Commercial Real Estate Ten, SA.089 TWO#11 | 466,464 |
| | | | | REV Campus Challenge, SA.092 TWO#13 EPE | 230,691 |
| | | | | RTEM and Tenants, SA.057a_TWO#12_AES_P | 403,128 |
| | | | | Strategic Energy Manager, SA.092_TWO#13_EP. | 165,309 |
| | | | | Tech Assistanc Multifamily LMI, OsEM MF Tech | 50,000 |
| | | | | Tech Assistanc Multifamily LMI, SA.76_TWO# 9 | 325,500 |
| | | | | Tech Assistanc Multifamily LMI, SA.76_1WO# 5 | 332,000 |
| | | | | | 183,000 |
| | | | | Technical Services, EME Program Support | |
| | | | | Technical Services, OSEM COM. Tech Review | 50,000 |
| | | | Technical Services, SA.76_TWO# 9_EPE _ | | 325,500 |
| | | | | Technical Services, SA.072_TWO#7_EPE_PM1 | 672,000 |
| | | | | Technical Services, SA.075_TWO# 8_EPE _PM1 | 332,000 |
| | Empire State Realty OP, LP | STATEWIDE | Statewide | NYGB Equity Roundtable | 5,646 |
| | Energy and Environmental Economics Inc. | STATEWIDE | Statewide | CI Engy Siting & Soft Cost Red, TWO 2 - Tax Mo | 425,000 |
| | | | | ENERGY ANALYSIS, TWO 12 - NYS Energy Pla | 250,000 |
| | | | | ENERGY ANALYSIS, TWO 13 - Future of Gas P | 252,000 |
| | | | | ENERGY ANALYSIS, TWO 15 - BEEM Scenario | 310,000 |
| | | | | ENERGY ANALYSIS, TWO#4 Policy Case Revie | 25,000 |
| | | | | OREC: Technical Support, TWO 1 | 200,000 |
| | | | | OREC: Technical Support, TWO#14 Policy study | 436,846 |
| | | | | REC:CES REC System Dev Costs, TWO 1 | 200,000 |
| | | | | REC:CES REC System Dev Costs, TWO 2 - Tax | 75,000 |
| | Energy Catalyst LLC | STATEWIDE | Statewide | NYCH: Innovation, Ground Source Heat Pump C | 1,341,200 |
| | Enersion Inc | STATEWIDE | Statewide | Thermal Energy Storage, Thermal Storage | 510,180 |
| | Experis US LLC | STATEWIDE | Statewide | Commercial New Construc, SA.052_TWO#14_P | 434,370 |
| | | | | ESTOR: Implementation Support, SA.068_TWO# | 232,232 |
| | | | | NYCH: LMI, SA.058_TWO#15_SRPM_MF | 463,557 |
| | | | | NYCH: LMI, SA.077_TWO#16_PM1_MF | 382,060 |
| | | | | NYSERDA ADMINISTRATION, SA.056_TWO# 1 | 100,838 |
| | | | | SA.082_TWO#19_PM-1_CT | 372,141 |
| | | | | Tech Assistanc Multifamily LMI, SA.070_TWO#1 | 227,500 |
| | | | | Technical Services, SA.070_TWO#18_PM-1_EPE | 227,500 |
| | Flight Center Hotel, LLC | STATEWIDE | Statewide | OREC: Technical Support, 2025 OSW Supplier F. | 100,000 |
| | Flooring Environment Inc | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Replace Stairwel. | 12,850 |
| | Franklin Energy Services LLC | STATEWIDE | Statewide | NYCH: LMI, TWO #1 - Empower Assessment | 50,000 |
| | FuzeHub, Inc. | STATEWIDE | Statewide | | 15,000 |
| | i uzeriub, IIIc. | STATEWIDE | Glatewille | M-Corps, 2024 NYS Summit Sponsorship | |
| | | | | OREC: Technical Support, OSWSCRFP24-1 Ind | 50,000 |

| REDC Region | Contractor | County | Electric Utility | • | otal Funded Amount |
|-------------|---------------------------------------|--------------|------------------|--|--------------------|
| latewide | General Electric International, | | Statewide | ENERGY ANALYSIS, 2024-2027 MAPS Subscri | 501,975 |
| | Genesys NZE Holdings, LLC | STATEWIDE | Statewide | NYCH: Innovation, Ground Source Heat Pump C | 421,720 |
| | GenWright B Corp. | STATEWIDE | Statewide | Natural Carbon Solutions, GenWright™ Super Wi | 50,000 |
| | Global Asset Positioning, LLC | STATEWIDE | Statewide | CSE Supply Chain Attraction | |
| | Great Lakes Motor Corporation | | Statewide | 2025 Mercedes Sprinter Van-WV | 79,840 |
| | Guidehouse Inc. | STATEWIDE | Statewide | ENERGY ANALYSIS, HFC Mitigation Tech Supp. | 50,000 |
| | | | | NEW YORK GREEN BANK, TWO #1 - Price For | 130,000 |
| | | 07.17514/055 | 04.4 | REV Connect, TWO 3 Grid Connect | 843,277 |
| | HALO Branded Solutions, Inc. | STATEWIDE | Statewide | POLICY DEVELOPMENT, 2024 DPS JCB_HAL | 9,237 |
| | Hayes Zirnhelt | STATEWIDE | Statewide | Heat Recovery, Technical Support for Heat Rec | 50,000 |
| | Hempitecture Inc. | STATEWIDE | Statewide | Natural Carbon Solutions, Fortifying Fibers for De | 50,000 |
| | Henningson, Durham & Richardson PC | STATEWIDE | Statewide | >200KW PV, TWO 3 - NY-Sun SEQR | 50,000 |
| | | | | OREC: Technical Support, Special Review IE_O | 50,000 |
| | | | | OREC: Technical Support, TWO#4 RFQL Scorin | 50,000 |
| | HMI Sustainable Innovations, | STATEWIDE | Statewide | GJGNY Loan Fund review | 48,000 |
| | Holland & Knight LLP | STATEWIDE | Statewide | NEW YORK GREEN BANK, RFP 12 - NYGB Leg | 3,900 |
| | | | | RFP 12 - NYGB Legal Services | 15,895 |
| | Home Innovation Research La | STATEWIDE | Statewide | Building Envelope Systems, Building Envelope S | 479,310 |
| | Honeywell International Inc. | STATEWIDE | Statewide | Appliance Upgrade Prog QA | 50,000 |
| | HPDC Energy LLC | STATEWIDE | Statewide | Consultant HCR | 31,541 |
| | | | | Housing Agencies Support, Consultant HCR | 130,460 |
| | ICF Resources, LLC | STATEWIDE | Statewide | CFI Program Support | 2,699,758 |
| | | | | ENERGY ANALYSIS, TWO 1 - IPM Support | 24,999 |
| | | | | TWO#5 Transmission and Distb | 99,500 |
| | IGM Holdings, Inc. | STATEWIDE | Statewide | NYCH: Talent PpIn:CE and OJT, OJT | 3,200 |
| | Illume Advising LLC | STATEWIDE | Statewide | Equitable Engagement, EEC Implementation | 1,045,518 |
| | 5 | | | Update DAC Criteria | 165,471 |
| | Indotronix International | STATEWIDE | Statewide | K-12 SCHOOLS, SA.064_TWO# 5_PC_EPE | 123,500 |
| | Corporation | o milenibe | olatomao | NYCH: Supply Chain, SA.084_TWO#9_SFR_SPM | 199,560 |
| | | | | RTEM and Tenants, SA.087_TWO#5_0112_AES_P | 347,575 |
| | | | | SA.083_TWO# 10_ER_PM-1 | 470,000 |
| | | | | | |
| | | | | SA.086_TWO# 11_NYSUN_PM-1 | 113,320 |
| | | | | SA.093_TWO# 13_CT_PM-1 | 347,014 |
| | | | | Strategic Energy Manager, SA.080_TWO# 6_IA | 113,810 |
| | | | | Technical Services, SA.064_TWO# 5_PC_EPE | 123,500 |
| | | | | Technical Services, SA.071_TWO# 7_EPE_PM-1 | 658,000 |
| | | | | Technical Services, SA.074_TWO# 8_EPE_PM-1 | 667,000 |
| | | | | Technical Services, SA.080_TWO# 6_IAG_APM | 208,321 |
| | Industrial Economics, | STATEWIDE | Statewide | ENERGY ANALYSIS, TWO 1 - Benefit Cost Anal | 99,972 |
| | Incorporated | | | ENERGY ANALYSIS, TWO 3 - BEEM Improvem | 50,000 |
| | | | | ENVIRONMENTAL RESEARCH, TWO #2: SEP | 69,868 |
| | | | | Mkt Char: Tech Assist, TWO 2 -SEQRA/EIS for | 400,000 |
| | | | | TWO #2: SEP Evaluation | 69,868 |
| | Innovia GEO USA Corp. | STATEWIDE | Statewide | NYCH: Innovation, Ground Source Heat Pump C | 287,707 |
| | InnSure Corporation | STATEWIDE | Statewide | Cleantech Ignition, Climate-Oriented Solutions Pro | 160,000 |
| | Integrated Staffing Corporation | STATEWIDE | Statewide | Grid ClimateTech Ready Capital, SA.078_TWO# | 70,958 |
| | | | | Hydrogen Innovation, SA.078 TWO#6 BA IN | 70,958 |
| | | | | K-12 SCHOOLS, SA.069_TWO#5_SRPM_EPE | 711,276 |
| | | | | Natural Carbon Solutions, SA.078 TWO#6 BA IN | 70,958 |
| | | | | NYSERDA ADMINISTRATION, SA.059_TWO#4 | 170,355 |
| | | | | REV Campus Challenge, SA.069 TWO#5 SRP | 584,249 |
| | | | | Strategic Energy Manager, SA.069_TWO#5_SR | 380,735 |
| | | | | | 33,740 |
| | | | | Technical Services, SA.069_TWO#5_SRPM_EPE | |
| | | 0747514755 | | Thermal Energy Storage, SA.078_TWO#6_BA_IN | 70,958 |
| | Irrational Labs LLC | STATEWIDE | Statewide | Empire Building Challenge, MF Bldg Owner Deci | 65,000 |
| | IWS Services Inc. | STATEWIDE | Statewide | OREC: Technical Support, TWO#5 Cross Crediti | 50,000 |
| | Kaitlin Moody | STATEWIDE | Statewide | NEW YORK GREEN BANK, NYGB Strat & Com | 120,000 |
| | Kearns & West, Inc. | STATEWIDE | Statewide | OREC: Technical Support, TWO #2 LFTE Support | 49,920 |
| | | | | REC:CES REC System Dev Costs, RESRFP24 | 30,000 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|-------------|--|-----------|------------------|--|---------------------|
| Statewide | Kelliher Samets LTD | STATEWIDE | Statewide | LMI Marketing, TWO 19 - NY Energy Advisor | 254,339 |
| | | | | NENY:CHGE Energy Advisor, TWO 19 - NY Ene | 9,911 |
| | | | | NENY:Con Ed Energy Advisor, TWO 19 - NY En | 165,375 |
| | | | | NENY:KEDLI Energy Advisor, TWO 19 - NY Ene | 27,651 |
| | | | | NENY:KEDNY Energy Advisor, TWO 19 - NY En | 32,771 |
| | | | | NENY:LIPA Energy Advisor, TWO 19 - NY Energ. | 129,965 |
| | | | | NENY:NFG Energy Advisor, TWO 19 - NY Energ. | 13,214 |
| | | | | NENY:NIMO Energy Advisor, TWO 19 - NY Ener | 41,988 |
| | | | | NENY:NYSEG Energy Advisor, TWO 19 - NY En | 19,821 |
| | | | | NENY:O&R Energy Advisor, TWO 19 - NY Energ. | 6,607 |
| | | | | NENY:RGE Energy Advisor, TWO 19 - NY Energ | 16,518 |
| | | | | NYCH: Supply Chain, TWO 3 - Clean Heat Conn | 500,000 |
| | | | | NYSERDA ADMINISTRATION, TWO 40 - Strate | 50,000 |
| | | | | OREC: Technical Support, TWO 48 - LSR/OSW | 309,738 |
| | | | | TWO 28 - Clean Heat Marketing | 2,000,000 |
| | | | | TWO 36 -Clean Energy Hubs Mktg | 1,000,000 |
| | | | | TWO 37 - EconDev Mktg | 101,160 |
| | | | | TWO 39 - C&I Spon Content | 500,000 |
| | | | | TWO 41 - Global Paid Search | 1,000,000 |
| | | | | TWO 47 - HER/HEAR Marketing | 1,099,900 |
| | Kinetic Communities Consulti | STATEWIDE | Statewide | LMI Multifamily Demos, HDFC Pilot | 354,261 |
| | Kiss-Architects DPC | STATEWIDE | Statewide | Natural Carbon Solutions, Modular Green Coolin | 50,000 |
| | Kite &String LLC | STATEWIDE | Statewide | OREC: Technical Support, OSW DownstateLabo | 49,920 |
| | | STATEWIDE | Statewide | | |
| | Kite's Nest Inc. | | | Net Zero Energy for Eco Dev, CNCED2022-Kite' | 1,654,206 |
| | L.B. Auto of 112 LLC | STATEWIDE | Statewide | 2025 Mitsubishi Outlander PHEV | 45,847 |
| | L&S Energy Services, Inc. | STATEWIDE | Statewide | CI Carbon Challenge, IND Tech Review - L&S | 200,000 |
| | | | | CLEANER GREENER COMMUNITIES, L&S GJ | 200,000 |
| | | | | GJGNY REVOLVING LOAN FUND, L&S GJGNY | |
| | | | | HCR TWO - Quality Inn | 50,000 |
| | | | | Tech Assistanc Multifamily LMI, OsEM MF Tech | 75,000 |
| | | | | Technical Services, OsEM Com Tech Review - L | 75,000 |
| | Launch New York, Inc. | STATEWIDE | Statewide | 76 West, Launch NY 2024 Sponsorship | 50,000 |
| | Level 3 Communications, LLC | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Level3 / Lumen | 23,232 |
| | Levitan & Associates, Inc. | STATEWIDE | Statewide | REC:CES REC System Dev Costs, TWO1 | 1,100,000 |
| | Lewis & Clark Bank | STATEWIDE | Statewide | GJGNY REVOLVING LOAN FUND, PON 4378 L | 500,000 |
| | Lincoln Life & Annuity Compa | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Insurance SL/LT/ | 7,800 |
| | Little Bavaria Inc | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, 2025 Alb Staff A | 5,500 |
| | LM Language Services, Inc. | STATEWIDE | Statewide | Talent Pipeline:CE and OJT, Translation of docu | 4,558 |
| | | | | Translation Services, Translation of documents | 3,857 |
| | Loeb & Loeb LLP | STATEWIDE | Statewide | RFP 12 - NYGB Legal Services | 53,942 |
| | Lumsden & McCormick, LLP | STATEWIDE | Statewide | REC:CES REC System Dev Costs, TWO #1 RE | 6,500 |
| | Mads Ronne Almassalkhi | STATEWIDE | Statewide | Grid ClimateTech Ready Capital, Grid of the Futu | |
| | Management Solutions, LLC | STATEWIDE | Statewide | REC4:CES REC4 Tech Support, Grid reliability & | |
| | Mark MaGrann Associates | STATEWIDE | Statewide | HCR TWO - Ridgeway VI | 50,000 |
| | Wark WaGrann Associates | STATEWIDE | Statewide | • • | 50,000 |
| | | | 01.1.1 | HCRTWO - Binghamton HA Saratog | |
| | MATTHEWS AUTO MALL, INC | | Statewide | 2025 Mitsubishi Outlander PHEV | 46,862 |
| | MID-HUDSON ENERGY EQU | | Statewide | GJGNY REVOLVING LOAN FUND, PON 4378 L | 500,000 |
| | Mintz, Levin, Cohn, Ferris, Glovsky and | STATEWIDE | Statewide | Cleantech Ignition, RFP 12 - NYGB Legal Servic | 63,329 |
| | | | | NEW YORK GREEN BANK, RFP 12 - NYGB Leg. | |
| | MMR Enterprises, INC. | STATEWIDE | Statewide | Office Chair Purchase & Assemb | 9,647 |
| | Municipal Commission of Boo | STATEWIDE | Statewide | Muni Commission of Boonville | 179,753 |
| | National Association of Corpor | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Office of the Pre | 15,319 |
| | NESEA | STATEWIDE | Statewide | Code to Zero, Bldg Energy NYC 2024 Conferenc | 5,000 |
| | | | | Empire Building Challenge, Bldg Energy NYC 20 | 3,500 |
| | | | | NYCH: LMI, Bldg Energy NYC 2024 Conferenc | 12,500 |
| | New York Association of Train | STATEWIDE | Statewide | NYCH: Talent PpIn:CE and OJT, 2025 Youth Pra | 10,000 |
| | New York Battery and Energy | | Statewide | 2024 NY BEST Sponsorship | 15,000 |
| | | STATEWIDE | Statewide | 2024 International Auto Show | 25,000 |
| | New York Power Authority | | | | |

| REDC Region Statewide | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|--------------------------|---|-----------|---------------------|---|---------------------|
| latewide | New York Solar Energy Indust. | STATEWIDE | Statewide | 2024 NYSEIA Event Sponsorships | 24,999 |
| | Newport Ventures, Inc. | | | Market Support Tools &Activity, Tech Services S | 449,972 |
| | NextCorps Inc | STATEWIDE | Statewide | 76 West, Cleantech Accelerator | 239,142 96,752 |
| | | | | Cleantech EIR, Cleantech Accelerator | |
| | | | | Cleantech Ignition, Cleantech Accelerator M-Corps, Cleantech Accelerator | 461,730 202,376 |
| | Niggara Frontier Automobile D | STATEWIDE | Statowida | • • | |
| | Niagara Frontier Automobile D | STATEWIDE | Statewide | Electric Vehicles - Innovation, 2025 Buffalo Auto Code to Zero, Energy Modeling and Cost Effec | 6,800 50,000 |
| | Northeast States for | STATEWIDE | Statewide | | 75,000 |
| | Coordinated Air Use | STATEWIDE | Statewide | 2024 NESCAUM Membership | |
| | | | | ENVIRONMENTAL RESEARCH, TWO 2 RESHE. | |
| | NVC Department of Llousing | | Ctatowida | Renewable Heat NY, TWO 2 RESHEAT | 26,595 |
| | NYC Department of Housing | STATEWIDE | Statewide | Direct Injection Program, MOU HPD Decarboniza. | |
| | NYS Essential Power | Queens | Consolidated Edison | <200KW PV, PON 2112 NY SUN | 6,120 |
| | Oliver Kinross Ltd. | STATEWIDE | Statewide | NYCH: LMI, 2025 NY Build Expo | 8,785 |
| | Oneida-Madison Electric Coo | | Statewide | Oneida-Madison Elec | 200,000 |
| | Orion Polymer Corp | STATEWIDE | Statewide | Hydrogen Innovation, AEM Electrolysis | 200,000 |
| | Otsego Electric Cooperative, I | | Statewide | OTHER PROGRAM AREA, PON 5737 Otsego El. | |
| | Pace University School of Law | | Statewide | REC:CES REC System Dev Costs, TWO#1 Pace. | |
| | Passive House Accelerator LLC | STATEWIDE | Statewide | New Construction Housing, 2025 Reimagine Bld | 40,000 |
| | | | | New Construction Housing, Reimagine Building | 40,000 |
| | | | | New Construction- Commercial, 2025 Reimagine | |
| | | | | New Construction- Commercial, Reimagine Buildi. | |
| | People United for Sustainable Housing In | STATEWIDE | Statewide | Clean Energy Hub, Regional Clean Energy Hub | 305,000 |
| | Housing in | | | NYCH: Communities, Regional Clean Energy Hub | |
| | | | | Translation Services, Regional Clean Energy Hub | 50,000 |
| | Performance Systems Development | STATEWIDE | Statewide | Compass 7/1/24-12/31/25 | 400,000 |
| | Development | | | Expand and validate Category 6 | 140,526 |
| | | | | NYCH: LMI, Expand and validate Category 6 | 80,000 |
| | | | | NYCH: Supply Chain, Spray Foam Codes Training | 26,500 |
| | Plantaer Inc. | STATEWIDE | Statewide | Natural Carbon Solutions, Plantaer Engineered Li. | . 50,000 |
| | Power Advisory LLC | STATEWIDE | Statewide | REC:CES REC System Dev Costs, TWO 1 | 250,000 |
| | Power Advocate, Inc. | STATEWIDE | Statewide | REC:CES REC System Dev Costs, WoodMac | 150,000 |
| | Pratt Institute | STATEWIDE | Statewide | Natural Carbon Solutions, NY-NLT: a NYS Mass | 50,000 |
| | Praveen Amar | STATEWIDE | Statewide | Environmental Research, Praveen Amar Science | 48,000 |
| | Promantek Inc. | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Trackstar License | 4,220 |
| | Pterra, LLC | STATEWIDE | Statewide | DER Integration(Intrcnect), Power Grid Innovation | 50,000 |
| | Public Utility Law Project of N | STATEWIDE | Statewide | 2024-25 PULP Budget Approp | 2,000,000 |
| | Pyramid Energy Engineering | STATEWIDE | Statewide | Environmental Research, TWO 1: Technical Sup | 32,928 |
| | Services PLLC | | | Renewable Heat NY, TWO 2 - ENV Technical Se. | 30,912 |
| | Ramboll Americas Engineerin | STATEWIDE | Statewide | OREC: Technical Support, IE RFQL5987 | 50,000 |
| | Ramboll Americas Engineerin | STATEWIDE | Statewide | TEN Potential Study, TWO 2 - TENs Potential St | 84,939 |
| | Randstad North America, Inc. | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Intern - Microsoft | 21,548 |
| | RANGAM CONSULTANTS | STATEWIDE | Statewide | SA.062a_TWO# 4_PM1_CPS | 164,240 |
| | INC | | | Tech Assistanc Multifamily LMI, SA.069-1_TWO#. | . 388,500 |
| | | | | Technical Services, SA.069-1_TWO# 3_SRPM | 557,500 |
| | Regen Associates LLC | STATEWIDE | Statewide | SF CN Competition, BBH - Regen TWO #2 | 25,000 |
| | Rensselaer Polytechnic Institu | STATEWIDE | Statewide | Hydrogen Innovation, Clean Hydrogen Innovation | 164,667 |
| | Resources for the Future Inc | STATEWIDE | Statewide | TWO 1 - NYCI Modeling Tool | 100,000 |
| | Responsible Offshore Science | STATEWIDE | Statewide | OREC: Technical Support, ROSA Membership 2 | 50,000 |
| | Rise to Equity Excellence, LLC | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Mgmt Training a | 4,400 |
| | Rockefeller Brothers Fund, Inc. | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, 2024 Annual Exe. | 6,206 |
| | Ruzow & Associates | STATEWIDE | Statewide | OREC: Technical Support, Economic Benefits Su. | . 250,000 |
| | Scott Rosenthal | STATEWIDE | Statewide | Empire Building Challenge, PON 4809 | 1,307,750 |
| | Seeler Engineering, P.C. | STATEWIDE | Statewide | OREC: Technical Support, TWO#2 PLA support | 250,000 |
| | _ • | | | REC:CES REC System Dev Costs, TWO#3 | 10,000 |
| | Siemens Industry, Inc. | STATEWIDE | Statewide | High Performing Grid, TWO #1 DLR Study | 497,960 |
| | Signetron Inc. | STATEWIDE | Statewide | Building Envelope Systems, Panelized Systems | |
| | Sive Paget & Riesel PC | STATEWIDE | Statewide | RFP 12: NYGB Legal Services | 106,457 |
| | | | | | 100,401 |

| REDC Region Statewide | Sol Developments, LLC | County STATEWIDE | Electric Utility Statewide | Contract Description HCR TWO - Coventry Commons | Total Funded Amount 50,000 |
|--------------------------|---|---------------------|----------------------------------|--|-------------------------------|
| | • | | | • | |
| | Soulful Synergy, LLC Spacesmith, LLP | Queens | Consolidated Edison Statewide | Talent Pipeline:CE and OJT, OJT Architectural Services - NYC | 17,280 445,000 |
| | Speecial FZ Parties, LLC | STATEWIDE | Statewide | NYCH: District, 2025 Decarb NY Sponsorship | 3,750 |
| | Special FZ Failles, LLC | STATEWIDE | Statewide | | 3,750 |
| | State Science and Technolog | STATEWIDE | Statewide | RTEM and Tenants, 2025 Decarb NY Sponsorship OTHER PROGRAM AREA, State Science Tech | 5,000 |
| | Steuben Rural Electric | STATEWIDE | Statewide | | 95,211 |
| | Cooperative, Inc. | STATEWIDE | Statewide | OTHER PROGRAM AREA, Steuben Rural Electr | 104,789 |
| | Steven Winter Associates, Inc. | STATEWIDE | Statewide | Steuben Rural Electr | 49,500 |
| | | | | Market Support Tools &Activity, EmPower+ Heat | |
| | Stock Studios Photography | STATEWIDE | Statewide | EVPRZ:Contingency, Tom Stock Photography | 2,800 |
| | | | | Tom Stock Photography | 2,040 |
| | Stony Brook University | STATEWIDE | Statewide | Environmental Research, OSW Fellowship | 50,000 |
| | Sussex Holdings, LLC | STATEWIDE | Statewide | NYSERDA 50th TH Marriott | 96,022 |
| | Sustainable Energy Advantag. | STATEWIDE | Statewide | OREC: Technical Support, TWO#1 MP2.0 Workf | 8,752 |
| | Syracuse University | STATEWIDE | Statewide | Natural Carbon Solutions, Green cooling toolkit f | 50,000 |
| | Taitem Engineering, P.C. | STATEWIDE | Statewide | CI Carbon Challenge, IND Tech Review -Taitem | 120,183 |
| | | | | Direct Injection Program, NYSERDA/HPD Electrif | 400,000 |
| | | | | HCR TWO - Almus Olver Towers | 50,000 |
| | | | | HPD Direct Injection, NYSERDA/HPD Electrificati | 500,000 |
| | | | | Multifam Performance Pgm, Multifamily Technica | 197,000 |
| | | | | Multifamily Technical Assistan | 525,000 |
| | | | | NYCH: Innovation, Midrise HVAC - Taitem | 129,081 |
| | Talisen Technologies, Inc | STATEWIDE | Statewide | Heat Recovery, Technical Support for PTAC, HR | 450,000 |
| | | | | RTEM and Tenants, Talisen Data Warehouse | 250,000 |
| | | | | RTEM and Tenants, Technical Support for RTEM | 27,000 |
| | Tech Valley Talent, LLC | STATEWIDE | Statewide | Tech Assistanc Multifamily LMI, SA.065_TWO# 2 | 207,500 |
| | | | | Technical Services, SA.065_TWO# 2_PC_EPE | 207,500 |
| | Tetra Tech Engineers, | STATEWIDE | Statewide | HCR TWO - Jericho House | 50,000 |
| | Architects and Lan | | | HCR TWO - Town Country | 50,000 |
| | The Bonadio Group | STATEWIDE | Statewide | NY Green Bank | 37,075 |
| | The Brattle Group Inc. | STATEWIDE | Statewide | ENERGY ANALYSIS, Low-Carbon Alt. Fuel Use | 249,225 |
| | | | | Grid ClimateTech Ready Capital, TWO - 5 NYS | 102,497 |
| | The Cadmus Group, LLC | STATEWIDE | Statewide | Electric Vehicles - Innovation, MHD EV Grid Imp | 45,700 |
| | | 0 M L L M D L | | ENERGY ANALYSIS, TWO 4 - 2025 BEEM Tech | 99,141 |
| | | | | Eval MCDC: MF Building Stock, Statewide Multif | 50,000 |
| | | | | NY-SUN, NY-Sun | 976,209 |
| | | | | TWO 3 - NYCI Facilitation Sup | 500,000 |
| | The Insulation Man LLC | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Air Sealing 17CC | 29,774 |
| | The Research Foundation for | | Statewide | New Construction Housing, 2025 NYS Green Bui | 7,500 |
| | Therese Myers | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Contracted Editor | 10,000 |
| | | STATEWIDE | | | |
| | Thornton Tomasetti, Inc. | | Statewide | Natural Carbon Solutions, GreenBox | 50,000 |
| | Total Webcasting, Inc. | STATEWIDE | Statewide | ENERGY ANALYSIS, 3.3.15 NYSEPB Webcast | 6,500 |
| | T (D ()) | | | ENERGY ANALYSIS, 12.24 NYSEPB Mtg Webc | 5,200 |
| | Town of Penfield | STATEWIDE | Statewide | Clean Energy Communities, EV Charger Installati. | 50,000 |
| | Transect Inc. | STATEWIDE | Statewide | BR: Program Implementation, BR Subscription 2 | 19,000 |
| | TRC Companies, Inc. | STATEWIDE | Statewide | Low Carbon Tech Demos, MFR Strat Dev & Sup | 50,000 |
| | | | | NYCH: Industry Partnerships, WFD Implementati | 333,640 |
| | | | | NYCH: LMI, Implementation- No Heat Pilot | 1,500,000 |
| | | | | NYCH: Talent PpIn:CE and OJT, WFD Implemen | 800,001 |
| | | | | NYCH: Talent Ppln:Intern Pgm, WFD Implement | 257,457 |
| | | | | Talent Pipeline:Internship Pgm, WFD Implement | 219,499 |
| | | | | Talent Pipeline:OSW Training, WFD Implementat | 593,432 |
| | | | | TWO #1 Comfort Home Impl | 101,000 |
| | | | | WFD Implementation Contractor | 1,350,784 |
| | | | | Workforce Industry Partnership, WFD Implement | 600,001 |
| | TRC Energy Services | STATEWIDE | Statewide | CI Carbon Challenge, IND - Tech Review - TRC | 419,332 |
| | TRC Engineers, Inc | STATEWIDE | Statewide | Intelligent Buildings, Intelligent Buildings | 1,832,639 |
| | | STATEWIDE | Statewide | >200KW PV, TWO #9 NY-Sun Shared Services | 254,138 |
| | TRC Engineers, Inc. | ONNEMBE | | | |

| REDC Region | Contractor | County | Electric Utility | Contract Description To | tal Funded Amount |
|-------------|----------------------------------|-----------|------------------|---|-------------------|
| Statewide | TRC Engineers, Inc. | STATEWIDE | Statewide | New Construction Housing, TWO #1 New Con S | 20,358 |
| | | | | New Construction- Commercial, TWO #1 New C | 10,179 |
| | | | | NYCH: Consumer Awareness, TWO #5 - Co-Op | 49,917 |
| | | | | NYCH: Supply Chain, Experience Clean Heat Ca | 700,000 |
| | | | | Single Family New Construction, TWO #1 New C | 5,817 |
| | | | | TWO #8 IRA POS Retail SS | 949,926 |
| | TRC Environmental Corporation | STATEWIDE | Statewide | Building Envelope Systems, SA.094_TWO# 16_I | 139,728 |
| | Corporation | | | Future Grid Perf. Challenges, SA.094_TWO# 16 | 139,728 |
| | | | | K-12 SCHOOLS, SA.061_TWO# 73_EPE_PM1 | 200,000 |
| | | | | Low Carbon Tech Demos, SA.085_TWO# 15_M | 404,893 |
| | | | | NYSERDA ADMINISTRATION, SA.066_TWO# 1 | 351,684 |
| | | | | REV Campus Challenge, SA.061_TWO# 73_EP | 386,350 |
| | | | | SA.060_TWO# 11_MF_PM1 | 165,820 |
| | | | | Technical Services, SA.061_TWO# 73_EPE_PM1 | 104,650 |
| | | | | Thermal Energy Storage, SA.061_TWO# 13_IN | 405,128 |
| | Treau, Inc. | STATEWIDE | Statewide | Intelligent Buildings, Intelligent Buildings | 339,584 |
| | | | | NYCH: Innovation, Window Heat Pump | 650,110 |
| | Trufund Financial Services, Inc. | STATEWIDE | Statewide | GJGNY REVOLVING LOAN FUND, PON 4378 L | 2,000,000 |
| | Tryfacta, Inc. | STATEWIDE | Statewide | CI Carbon Challenge, SA.081_TWO# 4_IAG_SPM | 363,227 |
| | | | | K-12 SCHOOLS, SA.064-1_TWO# 3_EPE_PC | 203,750 |
| | | | | NYSERDA ADMINISTRATION, SA.079_TWO# 5 | 184,456 |
| | | | | Technical Services, SA.064-1_TWO# 3_EPE_PC | 203,750 |
| | | | | Technical Services, SA.081_TWO# 4_IAG_SPM | 39,800 |
| | Uline | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Supplies for Facil | 5,000 |
| | University of North Carolina at | STATEWIDE | Statewide | ENERGY ANALYSIS, AQHE PON 3921 | 250,000 |
| | University of Rochester | STATEWIDE | Statewide | ENVIRONMENTAL RESEARCH, IMPROVE Sou | 49,999 |
| | University of Wisconsin System | STATEWIDE | Statewide | Environmental Research, ALTM - NADP 2023-20 | 3,430 |
| | Urban Green Council | STATEWIDE | Statewide | Empire Building Challenge, LL97 Action Kit | 50,000 |
| | USGS National Center MS27, | STATEWIDE | Statewide | NYCH: Innovation, Ground Source Heat Pump C | 248,020 |
| | USGS National Center MS270 | STATEWIDE | Statewide | ENVIRONMENTAL RESEARCH, ALTM Lake La | 256,882 |
| | Ventolines B.V. | STATEWIDE | Statewide | OREC: Technical Support, TWO#1 LSR Svcs on | 200,000 |
| | | | | OREC: Technical Support, TWO#3 Buyer's Engi | 100,000 |
| | Vermont Energy Investment C | STATEWIDE | Statewide | NYCH: Innovation, Advanced Market Tools for R | 228,500 |
| | Village of Fairport | STATEWIDE | Statewide | OTHER PROGRAM AREA, Village of Fairport | 199,326 |
| | Village of Freeport | STATEWIDE | Statewide | OTHER PROGRAM AREA, Village of Freeport | 199,216 |
| | Village of Hamilton | STATEWIDE | Statewide | Village of Hamilton | 162,992 |
| | Village of Little Valley | STATEWIDE | Statewide | Village of Little Valley | 194,668 |
| | Village of Marathon | STATEWIDE | Statewide | Village of Marathon | 198,457 |
| | Village of Penn Yan | STATEWIDE | Statewide | Village of Penn Yan | 190,709 |
| | Village of Skaneateles | STATEWIDE | Statewide | Smartkable Power Line | 168,268 |
| | Village of Watkins Glen | STATEWIDE | Statewide | PON 5737 Village of Watkins GI | 191,554 |
| | W & E Phillips Locksmith, Inc | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Facilities Manag | 4,500 |
| | Walrath Recruiting, Inc. | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, Temp Services | 13,700 |
| | | | | Thermal Energy Storage, Temp Services-Innovat | 50,000 |
| | Watersong Consulting | STATEWIDE | Statewide | NYSERDA ADMINISTRATION, CME Business U | 6,600 |
| | Wendel Energy Services, LLC | STATEWIDE | Statewide | CGSI-280 - Albion CSD | 39,880 |
| | West Monroe Partners, LLC | STATEWIDE | Statewide | OREC: Technical Support, TWO 1 | 100,000 |
| | | | | REC:CES REC System Dev Costs, TWO 1 | 100,000 |
| | Western Climate Initiative, Inc. | STATEWIDE | Statewide | NYCI Emissions Report Platform | 3,348,152 |
| | William Slade | STATEWIDE | Statewide | Environmental Research, William Slade Science | 48,000 |
| | Windels Marx Lane & Mittend | | Statewide | RFP 12 - NYGB Legal Services | 9,220 |
| | Women Builders Council, Inc. | STATEWIDE | Statewide | Empire Building Challenge, WBC 20th Ann. Cha | 3,000 |
| | · · · · · · | | | NYCH: LMI, WBC 20th Ann. Champion Awards | 3,000 |
| | Wood Mackenzie Inc | STATEWIDE | Statewide | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | | | | NY-SUN, NY-Sun | 35,761 |
| | | | | REC:CES REC System Dev Costs, Land Based | 114,862 |
| | Wood Mackenzie Power & | STATEWIDE | Statewide | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | Renewables, Inc. | | Catoring | NY-SUN, NY-Sun | 35,761 |
| | | | | | |

| REDC Region Statewide | wood mackenzie Hower & | STATEWIDE | Statewide | • | Total Funded Amoun 150,000 |
|--------------------------|--|---|----------------------------|---|-------------------------------|
| Statomao | Renewables, Inc. | | | • | |
| | | | | | 50,00 |
| | WSP USA Inc. | STATEWIDE | Statewide | | 500,00 |
| | | 07.75 | | | 100,00 |
| | , | | | | 118,92 |
| | Xerox Corp | STATEWIDE | Statewide | | 24,52 |
| | | | | | 18,500 |
| Vestern New York | Index Production STATEWIDE Statewide RECCES REC System Dev Costs, WoodMen Place Workey Group, Inc. STATEWIDE Statewide RECCES REC System Dev Costs, Wood Men Place Plant Wythey Clash Inc. STATEWIDE Statewide RECCES REC System Dev Costs, WOOd 1. Plant Transit & Elect Tail, LCS STATEWIDE Statewide Plant Transit & Elect Tail, LCS Plant Work 1. Plant Transit & Elect Tail, LCS Plant Work 1. Plant Transit & Elect Tail, LCS Plant | 9,90 | | | |
| | 132 Dingens Street, LLC | Erie | National Grid | <200KW PV, NY-Sun | 20,330 |
| | Active Solar Development, LLC | Erie | National Grid | >200KW PV, NY Sun | 96,921 |
| | | | | NY Sun | 242,303 |
| | Adam C. Boese | Cattaraugus | National Grid | Technical Services, AEAP 1754 - Telaak Farms | 3,000 |
| | | Erie | NYS Electric and Gas | Technical Services, GB 26 - Lavocat's Family Gr | 6,500 |
| | Bergmann Associates, Archite | Niagara | National Grid | Technical Services, AEAP 1755 - Atwater Farms | 3,000 |
| | Buffalo Geothermal Heating | Erie | NYS Electric and Gas | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| | Buffalo Renewables, Inc. | Niagara | National Grid | <200KW PV, NY-Sun | 7,140 |
| | Buffalo Solar Solutions Inc | Cattaraugus | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 22,575 |
| | | 93,813 | | | |
| | Bullrock Corporation | Allegany | Rochester Gas and Electric | >200KW PV, NY Sun | 230,256 |
| | | NY Sun C. Boese Cattaraugus National Grid Technical Services, AEAP 1764 - Telaak Farms Erie NYS Electric and Gas Technical Services, AEAP 1764 - Telaak Farms ann Associates, Archite. Nigara National Grid Technical Services, AEAP 1755 - Atwater Farms o Sechtermal Heating Frie NYS Electric and Gas NYCH: Talent Ppln:CE and OJT, OJT o Sechtermal Heating Cattaraugus NYS Electric and Gas <200KW PV, PON 2112 NY SUN | 575,640 | | |
| | C.J. Brown Energy, P.C. | | 2,997 | | |
| | | | 13,600 | | |
| | Carbon Cap Inc | Erie | NYS Electric and Gas | Heat Recovery, HeatRec C4 Carbon Cap | 99,375 |
| | · . | Niagara | National Grid | | 8,48 |
| | | • | | | 386,662 |
| | oaaaij20 Holanigo, 220 | | | | 372,34 |
| | Chatsworth Place LLC | | | | 293,250 |
| | | | | | 5,000 |
| | | | | | |
| | Other of Duffele | | | | 15,763 |
| | - | | | | 187,500 |
| | - | - | | | 101,600 |
| | Cornice Technology, LLC | Chautauqua | | | 53,925 |
| | | | National Grid | | 53,925 |
| | | | | CGSI-190CT -Clymer CSD (1)_CT | 53,925 |
| | | | | CGSI-191CT -Sherman CSD (1)_CT | 53,925 |
| | | Chautauqua | Municipal Utilities | Clean Transportation | 26,250 |
| | Lanuscape | | National Grid | FT - 0000844760 - Southwestern | 30,000 |
| | Cypress Creek Renewables H | Niagara | National Grid | REC:CES REC Contracts, RESRFP23-1 | 189,526,578 |
| | DG New York CS, LLC | Niagara | National Grid | >200KW PV, NY Sun | 351,120 |
| | | | | NY Sun | 877,800 |
| | e2i Vertical LLC | Erie | National Grid | NYCH: District, PON 4614 - Round 10 | 1,067,308 |
| | Good Carbon Curation LLC | Erie | National Grid | Low Carbon Pathways | 3,482,100 |
| | Greenstar Home Services | Erie | National Grid | Talent Pipeline:CE and OJT, OJT | 8,320 |
| | GSPP 4578 Felton Hill Road | Cattaraugus | National Grid | NY Sun | 390,325 |
| | GSPP 4578 Felton Hill Road | Cattaraugus | National Grid | NY Sun | 762,750 |
| | Jordan Energy and Food Enter | Niagara | | | 187,275 |
| | | - | | | 27,330 |
| | | | | | 40,000 |
| | ·· | | | Talent Pipeline:CE and OJT, OJT | 88,000 |
| | LaBella Associates, P.C. | Chautauqua | National Grid | CGSI-256CT - Dunkirk CSD | 47,618 |
| | Leonard Bus Sales, Inc. | | NYS Electric and Gas | | 257,250 |
| | | Chautauqua | | NYSBIP Silver Creek SD | |
| | M/E Engineering, P.C. | Erie | National Grid | NYCH: Technical Assistance, FT - 0000818202 | 59,700 |
| | | | | Technical Services, FT - 0000851923 - Nissha M | 72,803 |
| | | | NYS Electric and Gas | K-12 SCHOOLS, FT - 0000802461 - Clarence C | 44,906 |
| | | | | Technical Services, AEAP 1661 - Lockwood Gre | 6,000 |
| | Moraine Solar Energy Center, | Allegany | NYS Electric and Gas | REC:CES REC Contracts, RESRFP24-1 Moraine | 169,861,448 |
| | National Solar Technologies | Erie | National Grid | >200KW PV, NY Sun | 234,900 |
| | | | | NY Sun | 587,250 |
| | New Energy Equity LLC | Allegany | Rochester Gas and Electric | >200KW PV, NY Sun | 214,368 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|------------------|--------------------------------|-------------|----------------------------|--|---------------------|
| Western New York | New Energy Equity LLC | Allegany | Rochester Gas and Electric | NY Sun | 535,920 |
| | | Chautauqua | National Grid | >200KW PV, NY Sun | 149,640 |
| | | | | NY Sun | 374,100 |
| | New Flyer of America, Inc. | Erie | National Grid | CLEAN TRANSPORTATION, NYTVIP - NFTA | 5,005,000 |
| | New York Bus Sales LLC | Erie | National Grid | NYSBIP Evans-Brant SD | 784,000 |
| | Niagara County | Niagara | National Grid | CLEANER GREENER COMMUNITIES, Niagara | |
| | North Park Innovations Group,. | | National Grid | Talent Pipeline:CE and OJT, OJT | 6,880 |
| | NSF Burns Site 4, LLC | Allegany | NYS Electric and Gas | NY Sun | 557,944 |
| | NY Hanover I | Chautauqua | NYS Electric and Gas | NY Sun | 473,850 |
| | NYS Essential Power | Allegany | Rochester Gas and Electric | <200KW PV, PON 2112 NY SUN | 9,860 |
| | | Cattaraugus | National Grid | <200KW PV, PON 2112 NY SUN | 5,100 |
| | | Erie | National Grid | <200KW PV, PON 2112 NY SUN | 22,780 |
| | | | NYS Electric and Gas | <200KW PV, PON 2112 NY SUN | 38,468 |
| | | Niagara | National Grid | <200KW PV, PON 2112 NY SUN | 5,440 |
| | OurGeneration LLC | Erie | NYS Electric and Gas | >200KW PV, NY Sun | 368,550 |
| | | | | NY Sun | 921,375 |
| | Ramboll Americas Engineerin | Chautauqua | Municipal Utilities | INDUSTRIAL PROCESS EFFICIENCY, FT - 000. | 39,239 |
| | Reding Inc | Erie | Municipal Utilities | NYCH: Talent Ppln:CE and OJT, OJT | 20,160 |
| | RIC Development, LLC | Chautauqua | National Grid | >200KW PV, NY Sun | 293,846 |
| | | | | NY Sun | 734,615 |
| | Rochester Cornerstone Group. | Erie | NYS Electric and Gas | Tech Assistanc Multifamily LMI, FT - 000084986 | 18,011 |
| | SANFILIPPO SOLUTIONS IN | Chautauqua | Municipal Utilities | NYCH: Talent Ppln:CE and OJT, OJT | 10,560 |
| | Shared Mobility, Inc. | Erie | National Grid | PON 4772 R3 (Viyona Chavan) | 40,000 |
| | | | | Pub Transit & Elect Rail, BNMC Planning TWO 1 | 100,000 |
| | | | | Pub Transit & Elect Rail, Vlg of Angola Planning | 100,000 |
| | Solar Liberty Energy Systems, | Cattaraugus | National Grid | <200KW PV, PON 2112 NY SUN | 11,832 |
| | Inc | Chautauqua | Municipal Utilities | <200KW PV, NY-Sun | 76,725 |
| | | | National Grid | <200KW PV, PON 2112 NY SUN | 7,424 |
| | | Erie | National Grid | <200KW PV, PON 2112 NY SUN | 16,560 |
| | | Niagara | Statewide | <200KW PV, PON 2112 NY SUN | 6,992 |
| | Stantec Consulting Services, I | Cattaraugus | National Grid | WEST VALLEY DEVELOPMENT PROGRAM, W. | . 935,651 |
| | Sustainable Energy Developm. | Erie | National Grid | <200KW PV, NY-Sun | 440 |
| | SWBR Architecture, Engineeri | | NYS Electric and Gas | K-12 SCHOOLS, CGSI-341 - Silver Creek CSD | 43,903 |
| | The Village of Hamburg NY | Erie | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, Village o. | . 50,000 |
| | TM Montante Solar Developm | Erie | National Grid | <200KW PV, PON 2112 NY SUN | 18,800 |
| | Town of Aurora | Erie | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, EV picku. | |
| | Town of Evans | Erie | National Grid | Clean Energy Communities, CEC101434 - Charg. | |
| | Town of Porter | Niagara | National Grid | Clean Energy Communities, CEC101436 3.0 Co | 105,000 |
| | Towne Gardens South Manag | 0 | National Grid | Tech Assistanc Multifamily LMI, FT - 000086886 | 22,125 |
| | Trane | Chautauqua | NYS Electric and Gas | K-12 SCHOOLS, CGSI-169E - Forestville CSD | 566,985 |
| | U.S. Department of Energy/Wv | | National Grid | WVDP PO – FFY 2025 | 13,900,000 |
| | United Cascade Entrerprises, | - | NYS Electric and Gas | Technical Services, FT - 0000865083 - Tops Mar. | |
| | Village of Lancaster | Erie | NYS Electric and Gas | CLEANER GREENER COMMUNITIES, NEW A | 46,600 |
| | Village of Westfield | Chautauqua | Municipal Utilities | CLEANER GREENER COMMUNITIES, Village o. | |
| | Village of Williamsville | Erie | National Grid | CLEANER GREENER COMMUNITIES, CEC101 | |
| | | Cattaraugus | National Grid | CGSI-354 - Franklinville CSD | 35,545 |
| | Wendel Energy Services, LLC | | | | |
| | | Chautauqua | Municipal Utilities | INDUSTRIAL PROCESS EFFICIENCY, FT - 000 | |
| | | Erie | National Grid | CGSI-238 - Phelps-Clifton | 44,356 |
| | | | | CGSI-239 - Red Creek CSD (1) | 41,584 |
| | | | | CGSI-357 - Tonawanda CSD (1) | 10,465 |
| | | | | FT - 0000768090 - Frontier CSD | 31,916 |
| | | | NYS Electric and Gas | CGSI-282 - Cheektowaga-Maryval | 13,865 |
| | | | | CGSI-283 - Cheektowaga-Sloan U | 9,805 |
| | | | | FT - 0000768037 - Alden CSD - | 29,910 |
| | | | | FT - 0000768053 - Clarence CSD | 31,916 |
| | | | | FT - 0000768073 - Depew UFSD | 29,910 |
| | | | | FT - 0000768095 - Lancaster CS | 33,311 |
| | | | | FT - 0000845449 - Orchard Park | 34,988 |
| | | Niagara | National Grid | CGSI-281 - Barker CSD - Wendel | 9,805 |

| REDC Region | Contractor | County | Electric Utility | Contract Description | Total Funded Amount |
|------------------|-----------------------------|------------|---------------------|--|---------------------|
| Western New York | Wendel Energy Services, LLC | Niagara | National Grid | CGSI-286 - Royalton-Hartland S | 9,805 |
| | | | | CGSI-287 - Wilson CSD - Wendel | 9,805 |
| | | | | FT - 0000871425 - Niagara Whea | 52,040 |
| | | | | K-12 SCHOOLS, CGSI-379 - Newfane CSD (5)_E | 92,850 |
| | York Run Solar, LLC | Chautauqua | Municipal Utilities | REC:CES REC Contracts, RESRFP24-1 York Ru. | 192,464,508 |
| Grand Total | | | | | 5,546,910,145 |

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|--|-----------------------|
| 1st Light Energy, Inc. | >200KW PV, PON 2112 NY SUN | 119,880 |
| 3rd ROC Solar LLC | <200KW PV, NY-Sun | 235,759 |
| | <200KW PV, PON 2112 NY SUN | 10,000 |
| 15 William Street Condominium | NYCH: Technical Assistance, FT13627 - 15 William - PON | 30,080 |
| 22nd Century Technologies, Inc. | ENERGY ANALYSIS, SA.027_TWO# 5_EM_PC | 42,045 |
| | Equitable Engagement, SA.017_TWO# 6_ECE_PM1 | 73,994 |
| | Intelligent Buildings, TWO # 4 Sr. BA - Sifkat Medhi | 46,807 |
| | Market Support Tools &Activity, SA.022_TWO# 4_SFR_BA | -2,167 |
| | NYSERDA ADMINISTRATION, SA.091_TWO# 7_MKT_TE | 1,024 |
| | REC4:CES REC4 Tech Support, SA.001_TWO# 2_LSR_PM2 | 87,299 |
| | SA.022_TWO# 4_SFR_BA | 72,352 |
| 56th Street Hotel LLC | Technical Services, FT14475 - 18 W 56th - FTC | 13,600 |
| 64 Solar LLC | >200KW PV, PON 2112 NY SUN | 142,176 |
| 110 Holdings LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, RFP4886 RE | -145,515 |
| | EMPOWER NY, RFP4886 RES Market Engagement | -169,194 |
| | Home Perf w Energy Star, RFP4886 RES Market Engagement | 11,276 |
| | NYCH: Comfort Home, RFP4886 RES Market Engagement | -172,706 |
| | NYCH: Technical Assistance, RFP4886 RES Market Engagement | 89,518 |
| | RFP4886 RES Market Engagement | 2,359,399 |
| 110-118 Owners Corp | NYCH: Technical Assistance, FT15082 - AKAM Associates | 6,900 |
| 130 East 18 Owners Corp. | NYCH: Technical Assistance, FT14350 - 130 E 18th - FTC | 38,475 |
| 132 Dingens Street, LLC | <200KW PV, NY-Sun | 20,330 |
| 333 East 43 Owners Corp | NYCH: Technical Assistance, FT13692 - 333 E 43rd - PON | 10,100 |
| 335 Eighth Avenue Owner LLC | New Construction Housing, NCP Housing 2022 | 350,000 |
| 414 GERARD OWNER LLC | <200KW PV, NY-Sun | 76,032 |
| | >200KW PV, NY-Sun | 228,096 |
| 420 Carroll Street LLC | New Construction Housing, NCP Housing | 80,280 |
| 575 Lex Parent, LLC | Technical Services, FT13420 - 575 Lexington - PON | 60,928 |
| 1025 Fifth Avenue Inc | NYCH: Technical Assistance, FT14386- 1025 Fifth Ave - PON | 60,015 |
| 1298 Inwood Developers LLC | New Construction Housing, NCP Housing 2022 | 240,000 |
| 1704 Seddon Realty LLC | Tech Assistanc Multifamily LMI, FT14804-1704 Seddon Realty-PON | 15,105 |
| 2018 Vento XVIII LLC | REC:CES REC Contracts, 9th RPS Main Tier Solicitation | 1,798,355 |
| 2050 Partners, Inc. | Product Standards, TWO to 2050 Partners | 46,977 |
| 2074 White Plains Road Building LLC | Technical Services, FT13869 -2074 White Plains-PON | 9,001 |
| 3215 Owners LTD. | >200KW PV, NY-Sun | 66,960 |
| | NY-SUN, NY-Sun | 13,392 |
| AB Capital Assets, LLC | Talent Pipeline:CE and OJT, OJT | 10,174 |
| Abt Global LLC | ENERGY ANALYSIS, TWO 2 formerly 30191 TWO #5 | 690 |
| | TWO #3 Pathways Health Phase 2 | 27,796 |
| Abundant Solar Power Inc. | >200KW PV, NY Sun | 345,371 |
| | NY-SUN, NY Sun | 456,449 |
| | NY-SUN, NY-Sun - ICSA | 77,711 |
| Acacia Real Estate Development Inc. | Buildings of Excellence, Buildings of Excellence R1 | 112,500 |
| Accelerate Wind LLC | Talent Pipeline:CE and OJT, OJT | 8,784 |
| Accion Group, LLC | REC:CES REC System Dev Costs, RFP 4146 LSR Support | 10,652 |
| Accord Power, Inc. | | |
| | <200KW PV, NY-Sun | 47,695 |
| | <200KW PV, PON 2112 NY SUN | 50,140 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|---|-----------------------|
| Accord Power, Inc. | >200KW PV, PON 2112 NY SUN | 365,977 |
| ACE Development Company, LLC | >200KW PV, NY Sun | 842,400 |
| | NY-SUN, NY Sun | 491,400 |
| Actalent Inc | ESTOR: Implementation Support, SA.115_TWO#14 DER | 27,591 |
| | REC:CES REC System Dev Costs, SA.101_TWO#13-LSR_PM-1 | 64,575 |
| Activate Global, Inc | Carbontech Development, Carbontech Fellowship Program | 1,450,000 |
| Active Solar Development, LLC | <200KW PV, PON 2112 NY SUN | 10,465 |
| Adam C. Boese | Technical Services, AEAP 1740 - Envision Dairy | 6,000 |
| | Technical Services, AEAP 1741 - Jessica Heim-Dairy | 6,000 |
| | Technical Services, AEAP 1742 - R&D Adams Dairy | 6,000 |
| | Technical Services, AEAP 1748 - Lawtons Jersey Far | 6,000 |
| | Technical Services, AEAP 1754 - Telaak Farms LLC | 6,000 |
| | Technical Services, AEAP 1803 - Papa's Dairy | 6,000 |
| | Technical Services, AEAP 1816 - Sheland Farms Dair | 6,000 |
| | Technical Services, AEAP 1837 - Vince DeBoover Far | 6,000 |
| | Technical Services, FT14863 - NOSTRAND GARDENS CO | 23,265 |
| | Technical Services, FT17293 Green-Wood Cemetery - | 16,793 |
| | Technical Services, GH 12 - Baumans Farm | 6,500 |
| | Technical Services, GH 22 - Early Bird Farm | 6,500 |
| Adams Station Commons, Inc. | >200KW PV, NY Sun | 1,029,600 |
| | NY-SUN, NY Sun | 480,480 |
| Adirondack North Country Association | Clean Energy Hub, Regional Clean Energy Hub | 164,985 |
| 2 | NYCH: Communities, Regional Clean Energy Hub | 0 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 K.J | 18,718 |
| | Translation Services, Regional Clean Energy Hub | 208 |
| ADL Ventures LLC | Cleantech Incubator, CliamteTech Growth Platform | 876,887 |
| Advanced Radiant Design, Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 6,664 |
| Advent Software Luxembourg S A R L | NEW YORK GREEN BANK, Fund Administration/Loan Inves | 158,024 |
| AECOM USA INC. | Code to Zero, NYC DOB | 165,057 |
| | Empire Building Challenge, Minibid5327 EBC Tech Reviewer | 21,312 |
| | REV Connect, Minibid5327 EBC Tech Reviewer | 6,127 |
| | Tech Assistanc Multifamily LMI, Tech Review_Program Support | 3,650 |
| | Technical Services, Tech Review Program Support | 38,914 |
| Aegis Energy Services Inc. | Combined Heat and Power, CHPA - 211 Central Park West | 47,520 |
| Acgis Energy cervices me. | Combined Heat and Power, CHPA - 1865 Broadway | 52,020 |
| | Combined Heat and Power, CHPA - Boro Park Center | 193,463 |
| | Combined Heat and Power, CHPA - Cannon Heights | 55,080 |
| | | |
| | Combined Heat and Power, CHPA - The Buchanan | 114,570 |
| | Combined Heat and Power, CHPA-Bluestone Group - Norman | 21,420 |
| | Combined Heat and Power, CHPA-Centers - Beth Abraham 1 | 101,640 |
| | Combined Heat and Power, CHPA-Centers-Beth Abraham 2 | 101,640 |
| | Combined Heat and Power, CHPA-Centers-Triboro/DOJ | 197,472 |
| | Combined Heat and Power, CHPA-Kenmore Hall | 81,140 |
| | Combined Heat and Power, CHPA-The Citadel-The Salvation | 187,600 |
| AES Distributed Energy, Inc. | >200KW PV, NY Sun | 275,125 |
| AETS OH 2024 LLC | >200KW PV, NY Sun | 726,726 |
| Affordable Housing Partnership | Clean Energy Hub, Regional Clean Energy Hub | 372,967 |
| AFIAA 125 West 25th Street LLC | Technical Services, FT13615 - 125 W 25th - PON | 21,200 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Agarabi Engineering, PLLC | NYCH: Technical Assistance, FT15187 - 77 Bleecker Street | 27,469 |
| | Talent Pipeline:CE and OJT, OJT | 34,841 |
| | Tech Assistanc Multifamily LMI, FT - 0000769789 - 388 Halsey S | 5,063 |
| | Tech Assistanc Multifamily LMI, FT - 0000769790 - Cooper Squar | 27,750 |
| | Tech Assistanc Multifamily LMI, FT - 0000790240 - The Kibel Co | 20,625 |
| | Tech Assistanc Multifamily LMI, FT - 0000830436 - Community Ac | 10,500 |
| | Technical Services, FT - 0000769783 - Newswalk Con | 16,313 |
| | Technical Services, FT - 0000789751 - Kibel Compan | 10,000 |
| | Technical Services, FT - 0000797665 - Willowtown A | 4,500 |
| | Technical Services, FT - 0000797961 - The Towers C | 11,031 |
| | Technical Services, FT - 0000797970 - 760 West End | 13,750 |
| | Technical Services, FT - 0000805037 - Plymouth Own | 7,750 |
| Ai Air Conditioning Corp | NYCH: Talent PpIn:CE and OJT, OJT | 46,468 |
| AI-ALT STRUCTURAL ENGINEERING | OJT | 15,360 |
| AIA - New York Chapter | New Construction Housing, General Marketing 2023-2023 | 14,699 |
| | New Construction- Commercial, General Marketing 2023-2023 | 6,300 |
| Air Company Holdings, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 Diana Bunge | 280 |
| Air-Conditioning, Heating & | NextGen HVAC, HVAC Materials Testing | 21,566 |
| Refrigeratio | NextGen HVAC, HVAC Refrigerant Leak Rate | 25,000 |
| | NYCH: Innovation, Refrigerants - AHRI | 76,327 |
| Aircuity, Inc. | Real Time Enrgy Management, Aircuity-85 Murray Hill-RTEM | 4,214 |
| Airquip | NYCH: Talent PpIn:CE and OJT, OJT | 5,954 |
| | New Construction Housing, NCP Housing | 15,600 |
| Albany Community Land Trust | TWO 1 - IEDR Env Justice WG | 1,700 |
| Albany Solar Solutions L.L.C. | <200KW PV, PON 2112 NY SUN | 23,652 |
| Albireo Energy, LLC | Real Time Enrgy Management, Albireo Energy-Multisite-RTEM | 4,800 |
| | Real Time Enrgy Management, Albireo-350 Madison-RTEM | 5,299 |
| | Real Time Enrgy Management, RXR Realty-340Madison Ave-RTEM | 43,505 |
| All City Engineering P.C. | Talent Pipeline:CE and OJT, OJT | 12,000 |
| Allegheny Science & Technology Cor | Consultant for Residential IRA | 221,320 |
| Allied Microbiota Inc | Cleantech Ignition, PON 3871 Ignition Grants | 79,000 |
| Allis Hill Solar, LLC | >200KW PV, NY Sun | 320,160 |
| | NY-SUN, NY Sun | 448,224 |
| Almus Olver Tower, LP | NYCH: Technical Assistance, FT14443-300 Burt - PON-MF | 10,000 |
| alpha-En Corporation | Talent Pipeline:CE and OJT, OJT | 7,934 |
| Altanova LLC | Green CHIPS | 101,132 |
| | NYCH: Technical Assistance, FT - 0000784458 - EBMG - 710 R | 8,207 |
| | Talent Pipeline:CE and OJT, OJT | 9,100 |
| | Technical Services, FT - 0000784458 - EBMG - 710 R | -6,786 |
| Alternative Dower Solutions of NV 110 | | |
| Alternative Power Solutions of NY, LLC | | 12,300 906,507 |
| AltPOWER, Inc. | <200KW PV, NY-Sun | |
| | >200KW PV, PON 2112 NY SUN | 28,975 |
| AMERESCO, Inc. | <200KW PV, PON 2112 NY SUN | 136,800 |
| Ameresco, Inc. | >200KW PV, NY-Sun | 4,376,680 |
| Amergy Solar Inc. | <200KW PV, PON 2112 NY SUN | 35,076 |
| | >200KW PV, PON 2112 NY SUN | 44,000 |
| American Energy Care, Inc. | <200KW PV, PON 2112 NY SUN | 49,205 |
| | Talent Pipeline:CE and OJT, OJT | 10,560 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|--|-----------------------|
| | Technical Services, REQ5420 ASHRAE NY Healthcare | 34,882 |
| • • | Environmental Research, PON 4270 PV Site Design | 53,083 |
| Ames Goldsmith Corp. | CI Carbon Challenge, Accelerated Efficiency & Elect | 1,100 |
| AMP US HoldCo Inc. | >200KW PV, NY Sun | 1,414,329 |
| Ampersand Chasm Falls Hydro LLC | REC:CES REC Contracts, RESRFP20-1 | 32,038 |
| Ampersand Electric | NYCH: Talent PpIn:CE and OJT, OJT | 4,182 |
| Ampersand Tannery Island Hydro, LLC | REC:CES REC Contracts, 11th Main Tier Solicitation | 2,774 |
| AMS Construction Corp | >200KW PV, NY-Sun | 65,960 |
| Andromeda Community Initiative Inc. | NYCH: Talent PpIn:CE and OJT, PON3981 Round 16 | 43,688 |
| Antares Group, Inc. | CGSI-64CT - Marathon CSD | 50,413 |
| | CGSI-78E - Sandy Creek SD | 31,450 |
| | CGSI-79E - Sherman CSD | 19,082 |
| | CGSI-80E - Randolph CSD | 22,908 |
| | CLEAN TRANSPORTATION, CGSI-64CT - Marathon CSD | -44,999 |
| | CLEAN TRANSPORTATION, CGSI-78E - Sandy Creek SD | -8,968 |
| | CLEAN TRANSPORTATION, CGSI-79E - Sherman CSD | 0 |
| | Electric Vehicles - Innovation, CGSI-68E - Beaver River CSD | 12,872 |
| | Electric Vehicles - Innovation, CGSI-84E - Ticonderoga CSD | 14,947 |
| | Empire Building Challenge, Antares mini bid 4982 RTEM | 0 |
| | EVALUATION, Antares mini bid 4982 RTEM | -18,983 |
| | K-12 SCHOOLS, CGSI-68E - Beaver River CSD | 28,524 |
| | K-12 SCHOOLS, CGSI-78E - Sandy Creek SD | 54,301 |
| | K-12 SCHOOLS, CGSI-79E - Sherman CSD | 53,815 |
| | K-12 SCHOOLS, CGSI-80E - Randolph CSD | 69,881 |
| | K-12 SCHOOLS, CGSI-84E - Ticonderoga CSD | 40,961 |
| | K-12 SCHOOLS, CGSI-85E - Wayland - Cohocton | 39,183 |
| | NYCH: Empire Build Challenge, Antares mini bid 4982 RTEM | 0 |
| | Real Time Enrgy Management, Antares mini bid 4982 RTEM | 27,268 |
| | RTEM and Tenants, Antares mini bid 4982 RTEM | 8,285 |
| | Technical Services, FT - 0000787766 - Finger Lakes | 42,809 |
| | Technical Services, FT14915 - Buffalo Zoo | 12,928 |
| | Technical Services, Utility Coordination Pilot | 10,135 |
| Apex Energy Tek LLC | <200KW PV, PON 2112 NY SUN | 5,100 |
| | Talent Pipeline:CE and OJT, OJT | 1,539 |
| Apogee Interactive, Inc. | NYCH: Technical Assistance, PON 4423 Round 2 | 97,451 |
| Apprise, Incorporated | Eval MCDC: Low Inc Engy Bill, TWO 4 - LIEBUS | 60,418 |
| Apprise, incorporated | EVAL MCDC: MF LCP Market Eval, TWO 2 - APPRISE MF LCP Survey | 33,372 |
| APX Inc. | | 476,177 |
| | REC:CES REC System Dev Costs, NYGATS Technical Services, OsEM146-C - BronxCare Health S | 39,590 |
| | CGSI-98 - Odessa-Montour CSD | 27,971 |
| Arcadis of New York, Inc. | | |
| | CGSI-100CT - Groton CSD (1)_CT | 39,682 |
| | CGSI-117 - Union-Endicott CSD | 39,873 |
| | CGSI-118 - Seneca Falls CSD | 13,967 |
| | CGSI-120 - Susquehanna Valley | 28,585 |
| | CGSI-151 -Hyde Park CSD (1)_CT | 26,631 |
| | CGSI-263CT - Newark Valley CSD | 1,035 |
| | K-12 SCHOOLS, CGSI-116E - Walton CSD (3)_E | 46,151 |
| | NYCH: Technical Assistance, FT - 0000822874 - New York Pow | 24,571 |

| Contractor | Contract Description | Total Expended Amount |
|------------------------------------|--|-----------------------|
| Arcadis of New York, Inc. | ORES Support, ORES Technical Assistance | 136,725 |
| | OTHER PROGRAM AREA, City of Rensselaer JT Planning | 3,830 |
| | REC:CES REC System Dev Costs, SA.100a_TWO#6-LSR_PM-1 | 74,801 |
| | REC:CES REC System Dev Costs, Tech Supp NYGATS - TWO Minibid | 41,612 |
| | SA.113a-TWO#7 BR APM | 93,427 |
| | Strategic Energy Manager, SA.046_TWO #4 - EPE | 91,750 |
| | Technical Services, AEAP 1682 - Gettyvue Farm | 332 |
| | Technical Services, AEAP 1736 - Demko Dairy LLC | 6,000 |
| | Technical Services, AEAP 1747 - Landview Farms | 6,000 |
| | Technical Services, AEAP 1764 - Kent Countryside N | 6,000 |
| | Technical Services, AEAP 1789 - New Moon Farmstead | 5,584 |
| | Technical Services, AEAP 1795 - Brotherhood Farms | 6,000 |
| | Technical Services, AEAP 1797 - Hicks Orchard LLC | 6,000 |
| | Technical Services, AEAP 1798 - Taida Orchid | 6,000 |
| | Technical Services, On-farm Pyrolysis of Dairy | 1,075 |
| Arcadis U.S., Inc. | ANAEROBIC DIGESTER, ADG - Arcadis - TWO | 6,600 |
| | Anaerobic Digesters, ADG - Arcadis - TWO | 0 |
| | Combined Heat and Power, ADG - Arcadis - TWO | 6,600 |
| Arete Management LLC | NYCH: Technical Assistance, FT14000 - 1385 Fulton - PON | 10,000 |
| | NYCH: Technical Assistance, FT14001 - 111 E 118th - PON | 11,302 |
| | NYCH: Technical Assistance, FT14002 - 440 W 163rd - PON | 10,000 |
| | NYCH: Technical Assistance, FT14003 - 480 E 176th - PON | 10,000 |
| | NYCH: Technical Assistance, FT14004 - 333 Kosciuszko - PON | 10,000 |
| Arthur May Redevelopment Holdings, | New Construction Housing, New Construction | 8,036 |
| LLC | New Construction- Commercial, New Construction | 12,606 |
| Artspace Projects, Inc. | New Construction Housing, NCP Housing | 51,600 |
| Arup US, Inc. | HCR Direct Injection, TWO #7 – HCR Project Selection | 0 |
| | Housing Agencies Support, TWO #7 – HCR Project Selection | 260,299 |
| | Technical Services, FT - 0000760165 - Mitsui Fudos | 47,750 |
| | TWO #7 – HCR Project Selection | 36,181 |
| ASB Allegiance Investments LLC | Technical Services, FT15105 - 625 Broadway Venture | 16,880 |
| Assembly OSM, Inc. | Natural Carbon Solutions, A1 - Building Challenge | 244,105 |
| - | Clean Energy Hub, Regional Clean Energy Hub | 399,566 |
| | Regional Clean Energy Hub | 915,344 |
| | Tech Assistanc Multifamily LMI, FT - 0000756289 - Imperial San | 18,743 |
| | Tech Assistanc Multifamily LMI, FT - 0000756431 - HOBBS CIENA | 13,939 |
| | Tech Assistanc Multifamily LMI, FT - 0000756504 - 230 Kingston | 13,373 |
| | | |
| | Tech Assistanc Multifamily LMI, FT - 0000766850 - Sanford Apar | 15,065 |
| | Tech Assistanc Multifamily LMI, FT - 0000770456 - SANDALE COOP | 9,409 |
| | Tech Assistanc Multifamily LMI, FT - 0000786261 - Hunts Point | 8,948 |
| | Tech Assistanc Multifamily LMI, FT - 0000801381 - 590 Five Cor | 9,520 |
| | Tech Assistanc Multifamily LMI, FT14704 - Sanford Kissena -FTC | 17,738 |
| | Tech Assistanc Multifamily LMI, FT14862 - Vincent Cyrus Plaza | 3,140 |
| | Tech Assistanc Multifamily LMI, FT14911 - Echo Apt1050 | 3,197 |
| | Tech Assistanc Multifamily LMI, FT14914 - 2183-93 Adam Clayton | 3,006 |
| | Tech Assistanc Multifamily LMI, FT14947 -Palace HDFC -537W 156 | 2,494 |
| | Tech Assistanc Multifamily LMI, FT15020 - Hunts Pont Housing | 2,000 |
| | Tech Assistanc Multifamily LMI, FT15059 | 1,700 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Association for Energy Affordability, In | Tech Assistanc Multifamily LMI, FT17099 Marion Avenue Redevelo | 4,612 |
| | Tech Assistanc Multifamily LMI, FT17122 3520 Tryon Avenue | 3,557 |
| | Tech Assistanc Multifamily LMI, FT17123 Sanford Plaza - 144-64 | 14,250 |
| | Tech Assistanc Multifamily LMI, FT17142 LRF Housing Associates | 18,179 |
| | Tech Assistanc Multifamily LMI, FT17144 - NY Affordable Housin | 10,482 |
| | Tech Assistanc Multifamily LMI, FT17219 - Woodysun HDFC - 44-2 | 3,006 |
| | Technical Services, FT14661- Wythe Properties -FTC | 2,500 |
| | Technical Services, FT14704 - Sanford Kissena -FTC | -17,738 |
| | Technical Services, FT17108 - Turing Housing Devel | 16,669 |
| | Workforce Industry Partnership, PON 3715 (R15) BOM | 34,965 |
| Association of Energy Engineers | Tech Assistanc Multifamily LMI, FT15058 - 737 Hunts - FTC | 8,000 |
| Atlas Public Policy | Electric Vehicles - Innovation, MHD EV Grid Impact Cat 2 | 57,132 |
| | Electric Vehicles - Innovation, TWO No. 1 EValuateNY | 41,523 |
| Aztech Geothermal, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 15,360 |
| Baldwin Real Estate Development, Co | Multifam Performance Pgm, Multifamily | 12,000 |
| Bard College | REV Campus Challenge, RFP 3214 REV Campus Challenge | 32,500 |
| Bard Rao + Athanas Consulting Engin | New Construction- Commercial, Commercial New Construction | 54,193 |
| Barton & Loguidice, D. P.C. | Technical Services, FT14028 - Seneca Falls - FTC | 2,600 |
| | Technical Services, FT14057 - 1 Canal - FTC | 6,347 |
| | Technical Services, FT14558 - Tonawanda WWTP - FTC | 3,742 |
| Battelle Memorial Institute | Code to Zero, TWO #2 NYStretch Comm Modeling | 106,738 |
| | Code to Zero, TWO #3 NYStretch Res Modeling | 262 |
| Bay Ridge Preparatory School | New Construction- Commercial, Commercial NC OFLT | 50,412 |
| BDO USA LLP | Background Investigation Servi | 6,000 |
| Beacon Communities Services LLC | Tech Assistanc Multifamily LMI, FT14974 - Beacon Communities | 9,000 |
| Beacon Power, LLC | Pub Transit & Elect Rail, Beacon flywheel ESS for NYCT | 12,001 |
| Bedford 2030 | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 Lizette De Alem | 18,621 |
| Bell Mechanical, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 164,084 |
| Bergmann Associates, Architects, | CGSI Program M&V Support | 5,129 |
| | CGSI Program Technical Review | 10,747 |
| | K-12 SCHOOLS, CGSI Program M&V Support | 10,259 |
| | K-12 SCHOOLS, CGSI Program Technical Review | 17,912 |
| | OTHER PROGRAM AREA, Dunkirk JT Planning Study | 15,000 |
| | OTHER PROGRAM AREA, Just Transition Toolkit | 835 |
| | REV Campus Challenge, Bergmann Program Support | 5,094 |
| | | |
| | REV Campus Challenge, Tech Review_Program Support | 661 |
| | Tech Assistanc Multifamily LMI, Cross-sector Program Support | 51,407 |
| | Tech Assistanc Multifamily LMI, Program Support_QAQC | 431 |
| | Tech Assistanc Multifamily LMI, REQ 5288 - Bergmann Cross-Prog | 82,638 |
| | Technical Services, AEAP 1681 - Dickman Farms LLC | 483 |
| | Technical Services, AEAP 1755 - Atwater Farms | 6,000 |
| | Technical Services, Bergmann Program Support | 15,281 |
| | Technical Services, Cross-sector Program Support | 51,407 |
| | Technical Services, Program Support_QAQC | 431 |
| | Technical Services, REQ 5288 - Bergmann Cross-Prog | 27,546 |
| | Technical Services, Tech Review_Program Support | 4,998 |
| Bernheimer Architecture PLLC | Buildings of Excellence, RFP3928 Bernheimer TWO # 1 | 53,468 |

| Contractor | Contract Description | Total Expended Amount |
|--|---|-----------------------|
| Best Energy Power | >200KW PV, NY-Sun | 268,353 |
| | >200KW PV, PON 2112 NY SUN | 698,391 |
| | NY-SUN, NY-Sun | 31,023 |
| Better Community Neighborhoods Inc. | New Construction Housing, NCP Housing | 61,200 |
| Bettergy Corporation | Hydrogen Innovation, Anion Exchange Membrane | 23,832 |
| | Hydrogen Innovation, Clean Hydrogen Innovation | 92,000 |
| | Talent Pipeline:CE and OJT, CJF Fellowship | 3,083 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 Alex Fernadez | 18,500 |
| Big Initiatives, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 (Isabella Radka Ni | 9,167 |
| Binghamton Regional | Community RH&C, CH&C Communities Round 3 | 2,250 |
| | NYCH: LMI, CH&C Communities Round 3 | 750 |
| BioDiversity Research Institute | OREC: Technical Support, OSW-mediated Benthic Changes | 42,447 |
| | OREC: Technical Support, TWO 1 - Offshore Wind E-TWG | 122,105 |
| Black River Hydroelectric, LLC | REC:CES REC Contracts, 11th Main Tier Solicitation | 146,910 |
| Bliss Solar, LLC | >200KW PV, PON 2112 NY SUN | 361,010 |
| Bloom Energy Corporation | REC:CES REC Contracts, 11th Main Tier Solicitation | 20,122 |
| Bond, Schoeneck & King, PLLC | BR: Program Implementation, BR-Outside Legal | 41,827 |
| | BR: Program Implementation, TWO 9 - Benson Mines Tax Filin | 1,200 |
| | BR: Program Implementation, TWO 10 - Caswell Project | 354 |
| | NYSERDA ADMINISTRATION, TWO 6 HR Counsel Services | 11,615 |
| | NYSERDA ADMINISTRATION, TWO 13 - Employee Training | 4,881 |
| | NYSERDA ADMINISTRATION, TWO 14 - DHR Response | 50 |
| | NYSERDA ADMINISTRATION, TWO 15 - Antidiscrimination | 3,559 |
| Booz Allen Hamilton, Inc. | Building Envelope Systems, TWO 8 Buildings Innov | 94,748 |
| | Building Envelope Systems, TWO 18 - CEF 2.0 Petition | 39,809 |
| | Cleantech Ignition, TWO 18 - CEF 2.0 Petition | 39,809 |
| | Cleantech Ignition, TWO16 T2M | 200,793 |
| | Energy Storage Tech/Prod Dev, TWO 18 - CEF 2.0 Petition | 39,809 |
| | Future Grid Perf. Challenges, TWO 11 Grid Modernization | 449,997 |
| | Future Grid Perf. Challenges, TWO 18 - CEF 2.0 Petition | 39,809 |
| | Hydrogen Innovation, TWO 12 Hydrogen & Clean Fuels | 161,950 |
| | Hydrogen Innovation, TWO 18 - CEF 2.0 Petition | 39,809 |
| | Natural Carbon Solutions, TWO 10 Negative Emissions Tech | 43,213 |
| | NextGen HVAC, TWO 8 Buildings Innov | 84,186 |
| | NYCH: Innovation, TWO 8 Buildings Innov | 94,748 |
| | OTHER PROGRAM AREA, TWO 10 Negative Emissions Tech | 48,524 |
| | OTHER PROGRAM AREA, TWO 17 - Roadmap | 4 |
| | Thermal Energy Storage, TWO 8 Buildings Innov | 94,748 |
| BP Grand Concourse LLC | New Construction Housing, NCP Housing 2022 | 19,800 |
| BP Pulse Fleet North America Inc | Electric Vehicles - Innovation, Fleet Charging as a Service | 45,035 |
| | Novel Bus Models & Offers, Fleet Charging as a Service | 95,305 |
| Breathe Easy of CNY Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 6,945 |
| Bright Power, Inc. | Market Tests, IMS PON4359 - Bright Power | 25,000 |
| U · · · · · · · · · · · · · · · · · · · | NYCH: Technical Assistance, FT - 0000812185 - New Bedford | 10,200 |
| | NYCH: Technical Assistance, FT13767 - Alma Rangel - FTC | 1,000 |
| | NYCH: Technical Assistance, FT13783 - 245 W 99th - FTC | 1,263 |
| | NYCH: Technical Assistance, FT15127 - Allied - 170 East | 11,595 |
| | NYCH: Technical Assistance, FT15169 Weber Realty - 414 W | 10,000 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------|--|-----------------------|
| Bright Power, Inc. | NYCH: Technical Assistance, FT17192 - AKAM - 40 West 72 - | 16,000 |
| | NYCH: Technical Assistance, FT17193 - AKAM - 41 West 72 - | 12,000 |
| | Real Time Enrgy Management, BP-345 St Ann's Ave-RTEM | 15,000 |
| | Real Time Enrgy Management, Bright Power - 221 E 71st-RTEM | 8,565 |
| | Real Time Enrgy Management, Bright Power -Multisite- RTEM | 5,726 |
| | Real Time Enrgy Management, Bright Power-655 Morris-RTEM | 1,750 |
| | Real Time Enrgy Management, Bright Power-2980 Park-RTEM | 1,750 |
| | Real Time Enrgy Management, Bright Power-Multisite-RTEM | 51,317 |
| | Real Time Enrgy Management, BrightPower-425GrandCon-RTEM | 10,250 |
| | Real Time Enrgy Management, BrightPower-2050GrandConcourse | 10,733 |
| | Tech Assistanc Multifamily LMI, FT - 0000757696 - The Domain C | 22,016 |
| | Tech Assistanc Multifamily LMI, FT - 0000762787 - Selfhelp Rea | 5,220 |
| | Tech Assistanc Multifamily LMI, FT - 0000762845 - Selfhelp Rea | 5,955 |
| | Tech Assistanc Multifamily LMI, FT - 0000771811 - ELH Mgmt. LL | 14,715 |
| | Tech Assistanc Multifamily LMI, FT - 0000777937 - Breaking Gro | 10,463 |
| | Tech Assistanc Multifamily LMI, FT - 0000783319 - The Domain C | 24,652 |
| | Tech Assistanc Multifamily LMI, FT - 0000786042 - Selfhelp Rea | 15,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000793891 - JASA - 3601 | 14,460 |
| | Tech Assistanc Multifamily LMI, FT - 0000802245 - Catholic Cha | 3,079 |
| | Tech Assistanc Multifamily LMI, FT - 0000802246 - Catholic Cha | 15,375 |
| | Tech Assistanc Multifamily LMI, FT - 0000805131 - Catholic Cha | 11,925 |
| | Tech Assistanc Multifamily LMI, FT - 0000808750 - Catholic Cha | 8,955 |
| | Tech Assistanc Multifamily LMI, FT - 0000816628 - Tanya Towers | 10,050 |
| | Tech Assistanc Multifamily LMI, FT - 0000823858 - Marion Scott | 15,900 |
| | Tech Assistanc Multifamily LMI, FT - 0000859146 - PRC Manageme | 9,660 |
| | Tech Assistanc Multifamily LMI, FT - 0000865162 - Nuveen Real | 9,450 |
| | Tech Assistanc Multifamily LMI, FT - 0000865283 - Nuveen Real | 13,500 |
| | Tech Assistanc Multifamily LMI, FT - 0000868444 - 8MDR Managem | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000871401 - The Dermot C | 12,675 |
| | Tech Assistanc Multifamily LMI, FT14494 - 2950 Grand Con - FTC | 925 |
| | Tech Assistanc Multifamily LMI, FT14612 - Acacia Network -1429 | 756 |
| | Tech Assistanc Multifamily LMI, FT14667 - 1168 Stratford - FTC | 3,383 |
| | | 2,500 |
| | Tech Assistanc Multifamily LMI, FT14703 - 223-225 East 4 - FTC | 2,300 |
| | Tech Assistanc Multifamily LMI, FT14814 - Acacia Network - FTC | |
| | Tech Assistanc Multifamily LMI, FT14856 - Institute for - FTC | 1,404 |
| | Tech Assistanc Multifamily LMI, FT14860 -SEBCO Development-FTC | 1,234 |
| | Tech Assistanc Multifamily LMI, FT14861- SEBCO Development-FTC | 840 |
| | Tech Assistanc Multifamily LMI, FT14910 -Jonathan Rose 4-21 27 | 2,100 |
| | Tech Assistanc Multifamily LMI, FT15043 - QFC Owner - 153-30 8 | 10,267 |
| | Tech Assistanc Multifamily LMI, FT15083 - 918 Kent - FTC | 3,590 |
| | Tech Assistanc Multifamily LMI, FT15085 - 41 1 - FTC | 2,582 |
| | Tech Assistanc Multifamily LMI, FT15106 - Mohawk Apartments | 6,596 |
| | Tech Assistanc Multifamily LMI, FT15118 - Related - 500 West | 10,092 |
| | Tech Assistanc Multifamily LMI, FT15149 - HSC Management - 469 | 10,000 |
| | Tech Assistanc Multifamily LMI, FT15166 Riverway Apartments | 1,650 |
| | Tech Assistanc Multifamily LMI, FT15193 Glenwood Management | 8,025 |
| | Tech Assistanc Multifamily LMI, FT17016 Cleo Realty Associates | 4,410 |
| | Tech Assistanc Multifamily LMI, FT17017 C+C Apartment Manageme | 2,160 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------|--|-----------------------|
| Bright Power, Inc. | Tech Assistanc Multifamily LMI, FT17041 Grote Street - 2311 So | 5,400 |
| | Tech Assistanc Multifamily LMI, FT17069 Settlement - 1206 | 1,951 |
| | Tech Assistanc Multifamily LMI, FT17092 Cumberland Gardens Hou | 4,477 |
| | Tech Assistanc Multifamily LMI, FT17093 Catholic Charities - 5 | 14,970 |
| | Tech Assistanc Multifamily LMI, FT17175 - Settlement Housing | 1,440 |
| | Tech Assistanc Multifamily LMI, FT17181 New Sea Park - 2828 We | 2,235 |
| | Tech Assistanc Multifamily LMI, FT17182 New Sea Park - 2930 We | 1,650 |
| | Tech Assistanc Multifamily LMI, FT17183 New Sea Park - 2970 We | 1,650 |
| | Tech Assistanc Multifamily LMI, FT17203 Settlement Housing - 1 | 2,696 |
| | Tech Assistanc Multifamily LMI, FT17222 The Dermot Company - 2 | 8,250 |
| | Tech Assistanc Multifamily LMI, FT17224 - 1500 Lexington Assoc | 13,886 |
| | Tech Assistanc Multifamily LMI, FT17252 - River View Garden HD | 4,725 |
| | Tech Assistanc Multifamily LMI, FT17254 Diego Beekman Mutual H | 3,870 |
| | Tech Assistanc Multifamily LMI, FT17255 - Diego Beekman Mutual | 4,980 |
| | Tech Assistanc Multifamily LMI, FT17268 - ELH Mgmt - 2363 Sout | 2,568 |
| | Tech Assistanc Multifamily LMI, FT17282 Catholic Charities Pro | 1,155 |
| | Tech Assistanc Multifamily LMI, FT17288 - Monadnock Property | 2,805 |
| | Technical Services, FT - 0000758788 - Cushman and | 10,425 |
| | Technical Services, FT - 0000758789 - New Bedford | 3,155 |
| | Technical Services, FT - 0000759236 - Narrows Mana | 1,635 |
| | Technical Services, FT - 0000759461 - Punia & Marx | 7,600 |
| | Technical Services, FT - 0000759576 - Punia & Marx | 2,450 |
| | Technical Services, FT - 0000759881 - Terris Realt | 4,895 |
| | Technical Services, FT - 0000762053 - Catholic Cha | 1,610 |
| | Technical Services, FT - 0000777832 - Metro Manage | 16,785 |
| | Technical Services, FT - 0000781954 - Argo Real Es | 15,350 |
| | Technical Services, FT - 0000782075 - Argo Real Es | 13,850 |
| | Technical Services, FT - 0000793115 - Argo Real Es | 6,570 |
| | Technical Services, FT - 0000797365 - New Bedford | 5,000 |
| | Technical Services, FT - 0000799261 - Akam Associa | 9,790 |
| | Technical Services, FT - 0000799289 - First Servic | 11,665 |
| | Technical Services, FT - 0000799209 - Thist Servic | 2,560 |
| | | |
| | Technical Services, FT - 0000811951 - Akam Associa | 9,800 |
| | Technical Services, FT - 0000812248 - Gateway Arms | 10,650 |
| | Technical Services, FT - 0000812307 - New Bedford | 4,480 |
| | Technical Services, FT - 0000812959 - Maxwell-Kate | 15,570 |
| | Technical Services, FT - 0000813009 - Argo Real Es | 7,500 |
| | Technical Services, FT - 0000818058 - Matthew Adam | 3,040 |
| | Technical Services, FT - 0000821712 - Bro Realties | 3,208 |
| | Technical Services, FT - 0000826044 - 393 West Bro | 3,080 |
| | Technical Services, FT - 0000832434 - AKAM - 102 W | 3,200 |
| | Technical Services, FT - 0000844419 - Christ Churc | 3,180 |
| | Technical Services, FT - 0000846722 - 8MDR Managem | 3,500 |
| | Technical Services, FT - 0000851413 - Tishman Hote | 9,600 |
| | Technical Services, FT - 0000855412 - Terris Realt | 2,895 |
| | Technical Services, FT - 0000857116 - Allied Partn | 4,000 |
| | Technical Services, FT - 0000865042 - Cobble Hill | 4,200 |
| | Technical Services, FT14017 - 400 W 43rd - FTC | 3,120 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------|--|-----------------------|
| right Power, Inc. | Technical Services, FT14056 - 550J Grand - FTC | 5,007 |
| | Technical Services, FT14075 - 1020 Fifth - FTC | 890 |
| | Technical Services, FT14411- 514 West End - FTC | 5,040 |
| | Technical Services, FT14455-Akelius- 225 W 23- FTC | 1,635 |
| | Technical Services, FT14456-Akelius- 95 Linden-FTC | 9,000 |
| | Technical Services, FT14605 - Manhattan Plaza LP | 8,025 |
| | Technical Services, FT14659 - AKAM - 315 7 - FTC | 1,725 |
| | Technical Services, FT14715 - 150 East 49th - FTC | 1,307 |
| | Technical Services, FT14716 - 120 Greenwich - FTC | 1,875 |
| | Technical Services, FT14719 - 415 Central Park W | 2,257 |
| | Technical Services, FT14723 - 360 Riverside - FTC | 0 |
| | Technical Services, FT14728 - 50 East 79 - FTC | 5,269 |
| | Technical Services, FT14788 -Parkchester South-FTC | 7,125 |
| | Technical Services, FT14826 - 71 Ocean Parkway | 5,077 |
| | Technical Services, FT14827 - The Hadrian -225 W | 5,145 |
| | Technical Services, FT14831 - Maxwell-Kates - 99 | 3,172 |
| | Technical Services, FT14854 - Orsid Realty | 2,509 |
| | Technical Services, FT14921 - 55 Hudson - FTC | 5,801 |
| | Technical Services, FT14923 - 9902 Owners - 9902 3 | 1,830 |
| | Technical Services, FT14926 - Robert E. Hill | 1,275 |
| | Technical Services, FT14927 - DSJ - 657 E 26 | 1,350 |
| | Technical Services, FT14948 -93 Worth Street Condo | 2,272 |
| | Technical Services, FT14956 - AKAM - 263 9 | 4,601 |
| | Technical Services, FT14976-Avalon 100 Willoughby | 5,980 |
| | Technical Services, FT14990 - Hoffman - 145 E 84 | 1,800 |
| | Technical Services, FT15005 - NBM - 80 Winthrop | 3,997 |
| | Technical Services, FT15008 - Argo Corp FTC | 6,560 |
| | Technical Services, FT15009 - Argo - 160 Henry | 1,194 |
| | Technical Services, FT15010 - Orsid Realty - 250 W | 2,824 |
| | Technical Services, FT15011 - Charlton Tenants | 1,350 |
| | Technical Services, FT15015 - Argo Corp - 304 W | 3,471 |
| | Technical Services, FT15022 - Gramercy 29 APT - 29 | 1,200 |
| | Technical Services, FT15022 - 761-779 Seventh Ave | 3,750 |
| | Technical Services, FT15025 - F01-F73 Seventi Ave | 1,128 |
| | Technical Services, FT15051 - 380 Riverside Tenant | 2,400 |
| | , | 5,246 |
| | Technical Services, FT15053 - Related Companies | 7,226 |
| | Technical Services, FT15057 - 445 Lafayette - FTC | |
| | Technical Services, FT15066 - 450 West 17 - FTC | 11,508 |
| | Technical Services, FT15075 - New Bedford Manage | 1,468 |
| | Technical Services, FT15078 - 99 commercial - FTC | 2,148 |
| | Technical Services, FT15093 - Solstice Residential | 2,250 |
| | Technical Services, FT15097 - The Dermot Company | 4,568 |
| | Technical Services, FT15100 - Knolls Cooperative | 2,865 |
| | Technical Services, FT15103 - Akam - 112 West 72 | 1,270 |
| | Technical Services, FT15108 - Related - 405 Main | 7,425 |
| | Technical Services, FT15123 - Akam - 205 E 59 | 1,447 |
| | Technical Services, FT15124 - 562 Realty CO - 562 | 1,400 |
| | Technical Services, FT15135 - Plymouth - 257 West | 2,940 |

| Contractor Bright Power, Inc. | Contract Description Technical Services, FT15136 - Beverly House - 84 | Total Expended Amount 7,215 |
|------------------------------------|---|--------------------------------|
| | | |
| | Technical Services, FT15137 Akam - 30 Crosby | 3,026 |
| | Technical Services, FT15139 - Related - 1 Union Sq | 2,599 |
| | Technical Services, FT15140 Akam - 130 Bradhurst | 2,100 |
| | Technical Services, FT15142 Argo - 115 Willow | 1,132 |
| | Technical Services, FT15143 - Clermont Armory - 17 | 2,137 |
| | Technical Services, FT15164 230 Apartments Corp | 5,734 |
| | Technical Services, FT15165 Blue Woods Management | 4,148 |
| | Technical Services, FT15169 Weber Realty - 414 W | -8,100 |
| | Technical Services, FT15183 Colonial Park Coop - 6 | 1,950 |
| | Technical Services, FT15185 100 Park Terrace West | 4,281 |
| | Technical Services, FT15186 Elbern Apartment - 36 | 4,380 |
| | Technical Services, FT15194 Bay Terrace Section VI | 1,246 |
| | Technical Services, FT17052 - Audubon Realty | 11,750 |
| | Technical Services, FT17058 ACACIA Network - 308 E | 7,050 |
| | Technical Services, FT17100 - 35 East Associates | 6,575 |
| | Technical Services, FT17101 Beverly Apartment Corp | 5,825 |
| | Technical Services, FT17168 Kaufman Astoria Studio | 17,000 |
| | Technical Services, FT17177 Gramercy Park Residenc | 3,190 |
| | Technical Services, FT17179 Eleven Riverside Drive | 2,483 |
| | Technical Services, FT17180 - PLUN Tenants Corp | 2,995 |
| | Technical Services, FT17190 41-31 Cooperative Owne | 1,150 |
| | Technical Services, FT17192 - AKAM - 40 West 72 - | -11,475 |
| | Technical Services, FT17193 - AKAM - 41 West 72 - | -8,745 |
| | Technical Services, FT17197 Newmark Management - 1 | 1,418 |
| | Technical Services, FT17198 - Douglas Elliman Prop | 4,453 |
| | Technical Services, FT17199 Allied Partners - 970 | 800 |
| | Technical Services, FT17218 - 365 W 20 Apartments | 697 |
| | Technical Services, FT17229 Solstice Residential G | 2,400 |
| | Technical Services, FT17230 - 601 Pelham Pkwy Nort | 2,430 |
| | Technical Services, FT17233 3299 Cambridge Apt Cor | 5,165 |
| | Technical Services, FT17238 Briarwood Owners Corp | 2,665 |
| | Technical Services, FT17287 - Monadnock Property | 4,305 |
| Broadway CDG Solar LLC | >200KW PV, NY Sun | 2,054,809 |
| | NY-SUN, NY Sun | 1,174,175 |
| Broadway Fillmore NHS Inc | Low Rise New Construction, New Construction | 11,000 |
| Brookfield Properties USA II LLC | Real Time Enrgy Management, BP LLC - Multisite - RTEM | 19,125 |
| Brookhaven National Lab | ENVIRONMENTAL RESEARCH, AQHE PON 3921 | 73,486 |
| Brooklyn Greenway Initiative, Inc. | Pub Transit & Elect Rail, Tech-based bike-transit study | 55,976 |
| Brooklyn SolarWorks LLC | <200KW PV, PON 2112 NY SUN | 35,664 |
| | >200KW PV, NY-Sun | 44,135 |
| | >200KW PV, PON 2112 NY SUN | 129,469 |
| | | |
| | NY-SUN, NY-SUN | 8,827 |
| Prownoville Dorfnershin Inc | NY-SUN, PON 2112 NY SUN | 5,415 |
| Brownsville Partnership Inc. | Buildings of Excellence, BoE Rnd. 2 - The Rise | 250,000 |
| BST Systems, Inc. | Hydrogen Innovation, Clean Hydrogen Innovation | 75,000 |
| Buckeye Terminals, LLC | FUEL NY, Upstate NY Strategic Fuels Res | 695,231 |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|---|-----------------------|
| Buffalo Neighborhood Stabilization Co | Buildings of Excellence, BoE Rnd. 2 - West Side Homes | 126,917 |
| | New Construction Housing, NCP Housing | 49,600 |
| Buffalo Renewables, Inc. | <200KW PV, NY-Sun | 7,140 |
| Buffalo Solar Solutions Inc | <200KW PV, PON 2112 NY SUN | 229,405 |
| | Talent Pipeline:CE and OJT, OJT | 576 |
| Buffalo Vineyard | Talent Pipeline:CE and OJT, PON 4772 R3 Mercy Rebecca | 12,884 |
| Building Performance Institute, Inc. | BPI - National Grid MOUs | 94,013 |
| | NYCH: Talent PpIn:CE and OJT, BPI - National Grid MOUs | 23,503 |
| | Talent Pipeline:CE and OJT, BPI - National Grid MOUs | 23,503 |
| Burns Engineering, PC | Heat Recovery, HeatRecC2_Burns_StJohnsUni | 33,394 |
| Buro Happold Consulting Engineers, | Heat Recovery, HeatRec C1_BuroHap_Powerhouse | 930 |
| P.C. | INDUSTRIAL PROCESS EFFICIENCY, FT17220 - Powerhouse - FTC | 12,977 |
| | Technical Services, FT14894 - ARE - East River | 65,332 |
| Burr Truck & Trailer Sales | CLEAN TRANSPORTATION, NYTVIP - M&C Truck Rental | 200,000 |
| BVG Associates LLC | OREC: Technical Support, Offshore Wind Solicitation | 50,000 |
| | REC:CES REC System Dev Costs, RESRFP23-1 TEP IE - TWO#7 | 40,500 |
| BW Research Partnership | ENERGY ANALYSIS, TWO #3 CE Industry Report | 45,045 |
| | NYCH: Industry Partnerships, TWO #3 CE Industry Report | 38,415 |
| | Talent Pipeline:CE and OJT, TWO #3 CE Industry Report | 11,379 |
| | TWO #3 CE Industry Report | 0 |
| | Workforce Industry Partnership, TWO #3 CE Industry Report | 37,286 |
| C & B Mechanical | NYCH: Talent PpIn:CE and OJT, OJT | 7,066 |
| | Talent Pipeline:CE and OJT, OJT | 19,877 |
| C Hazard Consulting LLC | Consumer Ed and Market Support, SFR market engagement | 21,654 |
| | Market Support Tools & Activity, SFR market engagement | 32,481 |
| | SFR market engagement | 75,789 |
| C.J. Brown Energy, P.C. | CGSI-63E - Bradford CSD - FTC | 26,195 |
| | Direct Injection Program, HCR Minibid TWO #3 | 0 |
| | Direct Injection Program, HCR TWO #6-Marketplace Senior | 0 |
| | Direct Injection Program, TWO #5 - HCR Main Street Lofts | 0 |
| | HCR Direct Injection, HCR Minibid TWO #3 | 0 |
| | HCR Direct Injection, HCR TWO #6-Marketplace Senior | 0 |
| | HCR Direct Injection, TWO #5 - HCR Main Street Lofts | 0 |
| | Housing Agencies Support, HCR Minibid TWO #3 | 16,473 |
| | Housing Agencies Support, HCR TWO #6-Marketplace Senior | 9,772 |
| | Housing Agencies Support, TWO #5 - HCR Main Street Lofts | 9,738 |
| | Housing Agencies Support, TWO #7 -HCR Churchview Commons | 1,822 |
| | Housing Agencies Support, TWO #8 - HCR True North Apts | 3,253 |
| | Housing Agencies Support, TWO #9 – HCR Beechwood | 1,772 |
| | K-12 SCHOOLS, CGSI-101 E - Sweet Home MS | 10,693 |
| | _ | 20,828 |
| | K-12 SCHOOLS, CGSI-208E - Buffalo PS (2)_E | |
| | K-12 SCHOOLS, FT14933 - Marcus Whitman CSD | 28,765 |
| | K-12 SCHOOLS, FT15129 - York CSD (2)_E - FTC | 19,933 |
| | K-12 SCHOOLS, FT17080 Elba CSD (1)_E | 7,249 |
| | K-12 SCHOOLS, P12GC-86E Northeastern Clinton | 11,846 |
| | K-12 SCHOOLS, P12GC-97_E - Schoharie (2)_E | 16,250 |
| | New Construction Housing, HCR Minibid TWO #3 | 0 |
| | Tech Assistanc Multifamily LMI, FT13310 - 395 Tonawanda - FTC | 7,649 |

| Contractor | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| C.J. Brown Energy, P.C. | Tech Assistanc Multifamily LMI, FT13311 - 840 Tonawanda - FTC | 7,765 |
| | Tech Assistanc Multifamily LMI, FT13312 - 525 Oliver - FTC | 7,649 |
| | Tech Assistanc Multifamily LMI, FT13313 - 16 Alpine - FTC | 7,217 |
| | Tech Assistanc Multifamily LMI, FT13758 - 150 Myrtle - FTC | 7,092 |
| | Technical Services, AEAP 1644 - Joseph Meyer | 5,908 |
| | Technical Services, AEAP 1648 - All Day Acres | 5,982 |
| | Technical Services, AEAP 1678 - Belle Hollow Farms | 5,914 |
| | Technical Services, AEAP 1680 - Zimpfer's Maple Pr | 5,965 |
| | Technical Services, AEAP 1711 - CM Maple | 5,981 |
| | Technical Services, FT13310 - 395 Tonawanda - FTC | -7,649 |
| | Technical Services, FT13311 - 840 Tonawanda - FTC | -7,765 |
| | Technical Services, FT13312 - 525 Oliver - FTC | -7,649 |
| | Technical Services, FT13313 - 16 Alpine - FTC | -7,217 |
| | Technical Services, FT13758 - 150 Myrtle - FTC | -7,092 |
| | Technical Services, FT14034 - Joseph S Presti -FTC | 4,612 |
| C&R Housing Inc. | Talent Pipeline:CE and OJT, OJT | 15,237 |
| C&S Engineers, Inc. | CGSI-92 - Northville CSD(1)_CT | 23,523 |
| | CGSI-114 - DeRuyter CSD (1)_CT | 9,450 |
| | CGSI-214CT -Brushton-Moira CS | 8,949 |
| | CGSI-215CT -East Syracuse-Min. | 32,472 |
| | CGSi-300 - Owen D Young CSD | 205 |
| | CGSI-310 - Norwood-Norfolk CS | 3,36 |
| | CGSI-311 - Canton CS | 2,69 |
| | CGSI-312 - Gouverneur CSD | 3,618 |
| | CGSI-313 - Heuvelton CSD | 2,945 |
| | CGSI-314 - Brasher Falls CSD | 2,615 |
| | CGSI-315 - Potsdam CSD (1) CT | 1,115 |
| | CGSI-316 - Hermon-Dekalb CSD | 2,917 |
| | CGSI-317 - Morristown CSD | 4,796 |
| | CGSI-318 - Parishville-Hopkint | 2,435 |
| | CGSI-319 - Pulaski CSD (1)_CT | 2,478 |
| | CGSI-327 - Clifton Fine CSD | 3,411 |
| | CGSI-331 - Harrisville CS (1) | 2,999 |
| | CGSI-332 - Edwards-Knox CSD | 2,995 |
| | | 12,047 |
| | FT - 0000756861 - Whitesboro C | |
| | INDUSTRIAL PROCESS EFFICIENCY, FT17073 - North Ready - FTC | 8,728 |
| | Technical Services, FT17004 Town of Claverack - 12 | 1,428 |
| | Technical Services, FT17013 The Village of Catskil | 2,500 |
| , | Fuel Cells, Fuel Cell Incentive - FC-042 | 500,000 |
| Cadence OneFive Inc. | Housing Agencies Support, SUPPORT FOR LOCAL LAW 97 | 100,000 |
| | Talent Pipeline:CE and OJT, OJT | 15,360 |
| Cadman Plaza North, Inc. | NYCH: Technical Assistance, FT13778 - 140 Cadman - PON | 18,001 |
| Calstart | EVPRZ:Clean MD & HD Veh Innov, FEaST Project | 66,650 |
| Camelot Energy Group LLC | Rmve Barriers Dist Enrgy Storg, TWO 1 - Peer reviews of ES pro | 86,086 |
| Cameron Engineering & Associates _LP | Technical Services, FT14109 - 108 5th - FTC | 2,357 |
| - 1 1 | Technical Services, FT14618-M&WOperating-150 Varic | 5,223 |
| | Technical Services, FT14656 - First Service - FTC | 22,768 |
| | Technical Services, FT14807 - 28 Laight - FTC | 26,25 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Canajoharie Central School District | K-12 SCHOOLS, CGSI-29_O - Canajoharie - PON | 48,408 |
| Canandaigua Power Partners LLC | REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 734,358 |
| Capital District Regional Planning Co | Clean Energy Communities, Clean Energy Communities | 641,402 |
| Capital District Transportation Authorit | Electric Vehicles - Innovation, PON 3578 Round 2 | 8,000 |
| Capital Projects Energy Solutions Inc. | Technical Services, FT - 0000776393 - The New Jewi | 34,750 |
| | Technical Services, FT - 0000803529 - The Mary Man | 30,925 |
| | Technical Services, FT - 0000818937 - Carmel Richm | 30,925 |
| Capital Region BOCES | OWTI Workforce Training | 27,565 |
| | Talent Pipeline:OSW Training, OWTI Workforce Training | 39,592 |
| Carbon Lighthouse | Real Time Enrgy Management, CarbonLghthouse-Multisite-RTEM | 43,223 |
| | Real Time Enrgy Management, CL - 3 Columbus Circle - RTEM | 153,937 |
| Carter Ledyard & Milburn LLP | OREC: Technical Support, TWO 11 - Port RFQL Attestation | 13,475 |
| Cascades Containerboard Packaging | CI Carbon Challenge, C&I Carbon Challenge | 1,498,578 |
| Catholic Health System of Long Island | CNCED-2022 - Catholic Health | 186,096 |
| Cayuga Medical Center at Ithaca | New Construction- Commercial, Commercial New Construction | 128,560 |
| CCMI, Inc | Commercial New Construc, 2019 CNCP | 6,824 |
| CDS Monarch Inc | New Construction Housing, 2019 LRNCP | 18,400 |
| CEC Stuyvesant Cove, Inc. | Clean Energy Communities, RFP4641 CECC Downstate | 91,480 |
| | CLEANER GREENER COMMUNITIES, RFP4641 CECC Downstate | 172,996 |
| | NY-SUN, HPD Technical Assistance | 306,984 |
| | NY-SUN, PON 3414 - L+M Solar+Storage | 5,000 |
| | NYCH: Communities, RFP4641 CECC Downstate | 30,494 |
| Center for Community Transportation | Pub Transit & Elect Rail, CCT Planning - PON 5739 | 5,000 |
| Center for Sustainable Energy | >200KW PV, TWO #2 - NY-Sun Shared Service | 237,381 |
| | CLEAN TRANSPORTATION, TWO #1 - CSE Drive Clean | 731,839 |
| | CLEAN TRANSPORTATION, TWO #4 - Charge Ready | 80,517 |
| | CLEAN TRANSPORTATION, TWO #5 - Truck Voucher | 74,602 |
| | EV Charging and Engagement, TWO #4 - Charge Ready | 111,817 |
| | LMI Community Solar, TWO #2 - NY-Sun Shared Service | 18,356 |
| | TWO #3 - School Bus Incentive | 113,845 |
| Central New York Regional Planning | Clean Energy Communities, Clean Energy Communities | 553,543 |
| and | Clean Energy Hub, Regional Clean Energy Hub | 375,637 |
| | Translation Services, Regional Clean Energy Hub | 5,186 |
| Centrica Business Solution Services I | | 785,655 |
| CenTrio Energy Syracuse LLC | NYCH: District, PON 4614 Round 615th Ward | 49,237 |
| CEP NY Borrower 1 LLC | >200KW PV, NY Sun | 1,290,902 |
| | >200KW PV, NY-Sun C&I | 262,314 |
| | ESTOR:Retail Storage Incentive, NY-Sun C&I | 0 |
| CER NY W1 LLC | LARGE SCALE RENEWABLES, 11th Main Tier Solicitation | 3,130 |
| CG Global Management Solutions, LLC | | 6,167 |
| CG Global Management Solutions, LLC | PON 4772 R3 (Pratham Mehta) | 3,083 |
| | PON 4772 R3 (Saket Prem) | 18,500 |
| CHA Consulting Inc. | | 3,623 |
| | CI Carbon Challenge, SA.019_TWO#1 - Industrial | |
| | CI Carbon Challenge, SA.031_TWO#3 - Industrial | 3,212 3,544 |
| | CI Carbon Challenge, SA.034_TWO#5 - Industrial | |
| | CI Carbon Challenge, Umbrella Agreement | 17,564 |
| | CLEAN TRANSPORTATION, FT14847 - Voorheesville CSD | -37,175 |
| | Commercial New Construc, SA.107_TWO #8-New Con_PM-2 | 2,573 |

| FT14847 - Voorheesville CSD | 37,175 |
|---|--|
| INDUSTRIAL PROCESS EFFICIENCY, FT17023 - Thermo Fisher - IND | 6,583 |
| K-12 SCHOOLS, CHC Design Guidance - P12 | 4,680 |
| Low Rise New Construction, SA.107_TWO #8-New Con_PM-2 | 4,631 |
| New Construction Housing, SA.107_TWO #8-New Con_PM-2 | 15,820 |
| New Construction- Commercial, SA.107_TWO #8-New Con_PM-2 | 10,674 |
| NYCH: District, FT17133 - Troy Local Dev Corp | 985 |
| NYCH: District, PON 4614 FROG District | 9,737 |
| NYCH: District, SA.089_TWO #7_CHC PM-2 | 78,568 |
| NYCH: Technical Assistance, FT - 0000822788 - Union Colleg | 13,298 |
| On-Site Energy Manager, OsEM136-I - Lotte Biologics | 76,630 |
| On-Site Energy Manager, SA.019_TWO#1 - Industrial | 1,635 |
| On-Site Energy Manager, SA.031_TWO#3 - Industrial | 1,450 |
| On-Site Energy Manager, SA.034_TWO#5 - Industrial | 1,599 |
| On-Site Energy Manager, Umbrella Agreement | 22,602 |
| Single Family New Construction, SA.107_TWO #8-New Con_PM-2 | 6,043 |
| Strategic Energy Manager, SA.019_TWO#1 - Industrial | 42,338 |
| Strategic Energy Manager, SA.031_TWO#3 - Industrial | 23,633 |
| Strategic Energy Manager, SA.034_TWO#5 - Industrial | 18,264 |
| Strategic Energy Manager, SA.035_TWO#4 - EPE | 30,436 |
| Strategic Energy Manager, Umbrella Agreement | 17,564 |
| Technical Services, FT14960 - Mesa Realty - 15 W | 1,205 |
| Technical Services, FT17125 Town of Bethlehem - 44 | 1,061 |
| Intelligent Buildings, Intelligent Buildings | 76,386 |
| Talent Pipeline:CE and OJT, OJT | 4,282 |
| New Construction Housing, NCP Housing | 40,800 |
| LARGE SCALE RENEWABLES, Mill Street Dam Hydro | 770 |
| REC:CES REC Contracts, 11th Main Tier Solicitation | 9,293 |
| Clean Energy Communities, City of Gloversville Two Star | 9,200 |
| Cleantech Geo Coverage, PON 4242 | 279,000 |
| Clean Energy Communities, CEC310319-City of Rochester | 30,000 |
| PON 5737 City of Salamanca | 126,805 |
| | 160,000 |
| | 150,000 |
| | 5,000 |
| | 5,000 |
| | 1,056,513 |
| | 267,267 |
| | 120,000 |
| | 2,341 |
| - | 0 |
| | 0 |
| | 248,964 |
| | 240,904 |
| | |
| | 5,258 |
| | 11,842 |
| MENT. Con Eu Empower Electric, Program Ops & Tech Support SPR | 8,258 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT17023 - Thermo Fisher - IND K-12 SCHOOLS, CHC Design Guidance - P12 Low Rise New Construction, SA.107_TWO #8-New Con_PM-2 New Construction Housing, SA.107_TWO #8-New Con_PM-2 New Construction - Commercial, SA.107_TWO #8-New Con_PM-2 NYCH: District, FT17133 - Troy Local Dev Corp NYCH: District, FT17133 - Troy Local Dev Corp NYCH: District, PON 4614 FROG District NYCH: District, SA.089_TWO #7_CHC PM-2 NYCH: Technical Assistance, FT - 0000822788 - Union Colleg On-Site Energy Manager, OsEM136-1 - Lotte Biologics On-Site Energy Manager, SA.019_TWO#1 - Industrial On-Site Energy Manager, SA.031_TWO#3 - Industrial On-Site Energy Manager, SA.034_TWO#5 - Industrial On-Site Energy Manager, SA.019_TWO#1 - Industrial On-Site Energy Manager, SA.031_TWO#3 - Industrial On-Site Energy Manager, SA.031_TWO#3 - Industrial Strategic Energy Manager, SA.031_TWO#4 - EPE Strategic Energy Manager, SA.035_TWO#4 - EPE Strategic Energy Manager, SA.035_TWO#4 - EPE Strategic Energy Manager, Umbrella Agreement Technical Services, FT1125 Town of Bethlehem - 44 Intelligent Buildings, Intelligent Buildings Talent Pipeline:CE and OJT, OJT New Construction Housing, NCP Housing LARGE SCALE RENEWABLES, Mill Street Dam Hydro REC:CES REC Contracts, 11th Main Tier Solicitation Clean Energy Communities, City of Gloversville Two Star Cleantech Geo Coverage, PON 4242 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|---|-----------------------|
| CLEAResult Consulting, Inc. | NENY:KEDNY Empower Gas, Program Ops & Tech Support SFR | 2,798 |
| | NENY:NFG Empower Gas, Program Ops & Tech Support SFR | 75,529 |
| | NENY:NIMO Empower Electric, Program Ops & Tech Support SFR | 10,454 |
| | NENY:NIMO Empower Gas, Program Ops & Tech Support SFR | 89,853 |
| | NENY:NYSEG Empower Electric, Program Ops & Tech Support SFR | 23,637 |
| | NENY:NYSEG Empower Gas, Program Ops & Tech Support SFR | 53,747 |
| | NENY:O&R Empower Electric, Program Ops & Tech Support SFR | 11,635 |
| | NENY:O&R Empower Gas, Program Ops & Tech Support SFR | 15,800 |
| | NENY:RGE Empower Electric, Program Ops & Tech Support SFR | 11,057 |
| | NENY:RGE Empower Gas, Program Ops & Tech Support SFR | 24,930 |
| | NYCH: Comfort Home, Program Ops & Tech Support SFR | C |
| | NYCH: Technical Assistance, Program Ops & Tech Support SFR | 129,437 |
| | Program Ops & Tech Support SFR | 3,371,351 |
| CLEAResult Energetics LLC | CLEAN TRANSPORTATION, RFP5570 Mobility Support | 86,517 |
| | Pub Transit & Elect Rail, RFP5570 Mobility Support | 57,678 |
| Clearview Consultants, LLC | BR: Prospecting, TWO #1 Notice to Proceed | 41,912 |
| Climate Solutions Accelerator of the | Clean Energy Hub, Regional Clean Energy Hub | 459,759 |
| | NYCH: Communities, Regional Clean Energy Hub | 4,284 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 (Paul Henry) | 13,772 |
| | Translation Services, Regional Clean Energy Hub | 4,147 |
| | TWO 1 - IEDR Env Justice WG | 1,70 |
| Clip. Bike Inc | Talent Pipeline:CE and OJT, Fellow Name: Sorah Park | 9,16 |
| | Talent Pipeline:CE and OJT, OJT | 3,200 |
| Cloverleaf Tower HDFC | Tech Assistanc Multifamily LMI, FT14799 -Cloverleaf Tower-PON | 44,600 |
| Code Green Solutions, Inc. | Technical Services, FT - 0000762849 - Shulsky Prop | 5,000 |
| | Technical Services, FT - 0000763040 - Heng Sang Re | 8,712 |
| | Technical Services, FT14576 - JPPF 260E161 - FTC | 6,348 |
| | Technical Services, FT14581-135 W 50 St Lessee-FTC | 1,700 |
| | Technical Services, FT14608 - 5 Penn Plaza - FTC | 2,960 |
| | Technical Services, FT14701 - 888 Main St FTC | 10,725 |
| | Technical Services, FT14744 - Waterman Properties | 6,765 |
| | Technical Services, FT14841 - 180 Madison Prisa | 14,516 |
| | Technical Services, FT14899 - LL Holding Co - 150 | 9,219 |
| | Technical Services, FT14983 - L&L Holding Co | 4,100 |
| | Technical Services, FT17027 Trinity Hudson Holding | |
| | , , , , , , , , , , , , , , , , , , , | 8,200 |
| | Technical Services, FT17032 - Trinity Hudson |) |
| | Technical Services, FT17050 Trinity Hudson Holding | 8,200 |
| | Technical Services, FT17057 - Global Holdings Mana | 18,750 |
| | Technical Services, FT17077 183 Madison Owners - 1 | 10,860 |
| Cody R. Koch | Net Zero Energy for Eco Dev, CNCED 2021-Cody Kosh-EcoMaple | 55,644 |
| Cogeneration Contractors, Inc. | Combined Heat and Power, CHPA - Compass V | 37,79 [,] |
| | Combined Heat and Power, CHPA - Five Pointz Towers | 152,048 |
| COGENT Infotech Corporation | NYSERDA ADMINISTRATION, TWO #2 Web Content Producer V | 34,770 |
| Cohen Ventures Inc | Code to Zero, Task Work Order #4 | 37,646 |
| | Code to Zero, TWO No.3 Phase 2 DAC | 95,410 |
| | Product Standards, Task Work Order #7 | 263 |
| | Product Standards, Task Work Order #8 | 394,987 |
| | Product Standards, TWO 9 Contractor ENERGY STAR | 993,035 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Cohen Ventures Inc | Product Standards, TWO #1 - RFQL 5236 | 220,551 |
| | Product Standards, TWO #10 - Phase 2 Analysis | 32,452 |
| | Product Standards, TWO #11 - Energy Solutions | 221,408 |
| | Product Standards, TWO No. 2 | 53,883 |
| Cold Spring Harbor Laboratory | REV CAMPUS CHALLENGE, OsEM117-C - Cold Spring Labs | 19,373 |
| Collado Engineering, DPC | NYCH: Technical Assistance, FT14602 - 30 E 65th St - FTC | 17,250 |
| | Technical Services, FT14602 - 30 E 65th St - FTC | -17,250 |
| Colliers Engineering & Design, | Technical Services, AEAP 1812 - Schum-Acres Dairy | 1,988 |
| Collins + Scoville Architecture, Engin | K-12 SCHOOLS, CGSI-198E -Saranac CSD (6)_E | 23,555 |
| Columbia County | Clean Energy Communities, CEC410027 - Lawn Equip | 15,000 |
| | Clean Energy Communities, Combined grants - EVs-,Charger | 174,375 |
| | NYCH: Communities, CEC410027 - CEC 3.0 ASHP | 75,000 |
| Commercial Cleaning NY Sunshine, In | NYSERDA ADMINISTRATION, Janitorial Cleaning NYC office | 0 |
| Commercial Fisheries Research Foun | OREC: Technical Support, Mechanical Jigs for OSW Devlp | 89,190 |
| Common Energy LLC | LMI Community Solar, RFP3802 Low Income Comm Solar | 229,141 |
| Concern for Independent Living, Inc. | New Construction Housing, NCP Housing | 37,472 |
| | New Construction- Commercial, NCP Housing | 3,040 |
| Consensus Building Institute, Inc. | Environmental Research, TWO #1 -Facilitator | 1,924 |
| | OREC: Technical Support, TWO #2 A-TWG Facilitator | 41,772 |
| Control Technologies, Inc. | NYCH: Talent Ppln:CE and OJT, OJT | 5,864 |
| Cooper Square Community Developm | NY-SUN, PON 3414 - LES Res Solar | 30,000 |
| Cornell Cooperative Ext. Dutchess | Clean Energy Hub, Regional Clean Energy Hub | 574,420 |
| County | Translation Services, Regional Clean Energy Hub | 50,000 |
| Cornell Cooperative Extension - | Clean Energy Hub, Regional Clean Energy Hub | 347,624 |
| Tompkins | NYCH: Communities, Regional Clean Energy Hub | 2,500 |
| | Regional Clean Energy Hub | 8,270 |
| | Technical Services, Agricultural Best Practices | 39,830 |
| Cornell Cooperative Extension of Nas | Long Island Clean Energy Hub | 538,216 |
| Cornell Cooperative Extension of One | Clean Energy Hub, Regional Clean Energy Hub | 229,294 |
| Cornell University | Anaerobic Digesters, PON 3739 CAT B | 90,942 |
| | Environmental Research, AQHE PON 3921 | 86,325 |
| | Environmental Research, PON 4270 PV Site Design | 5,199 |
| | Environmental Research, Remote Sensing and Data-Driven | 41,988 |
| | Heat Recovery, App 092 C1_Cornell University | 10,000 |
| Cornice Technology, LLC | CGSI -132CT -Hudson Falls CSD | 18,215 |
| | CGSI -133CT -Peru CSD(1) CT | 18,215 |
| | CGSI-102CT - Corinth CSD | 33,850 |
| | CGSI-122CT - Broadalbin-Perth | 18,215 |
| | CGSI-131CT - Greece CSD (1) CT | 28,785 |
| | CGSI-134CT -Oxford CSD (1) CT | 18,215 |
| | CGSI-135CT -Sidney CSD (1) CT | 5,895 |
| | CGSI-136CT- Greenwich CSD (1) | 5,895 |
| | CGSI-137CT -North Collins CSD | 18,215 |
| | CGSI-137CT -Lowville CSD (1) | 5,895 |
| | CGSI-139CT -Copenhagen CSD (1) | 5,895 |
| | CGSI-140CT -Cincinnatus CSD | 5,895 |
| | | 5,095 |
| | CGSI-143CT - Johnson City CSD | 28,470 |

| CGSI-147C1 - Holland Platent 100 CGSI-147C1 - Morris CSD (1)_CT 100 CGSI-147C1 - Harthold CSD 220 CGSI-167C1 - Harthold CSD 221 CGSI-167C1 - Harthold CSD 220 CGSI-167C1 - Harthold CSD 220 CGSI-167C1 - Salen CGSD (1)_CT 00 CGSI-167C1 - Marriah CSD (1)_CT 00 CGSI-200C7 - Webster CSD 000 CGSI-200C7 - Webster CSD 00 CGSI-200C7 - Webster CSD 00 CGSI-200C7 - Webster CSD 00 CGSI-200C7 - Marrian CSD (1)_CT 28 CGSI-200C7 - Lauren CS (1)_CT 28 CGSI-200C7 - Lauren CS (1)_CT 28 CGSI-2200C7 - Lauren CSD (1)_CT 28 | Contractor | Contract Description | Total Expended Amount |
|---|-----------------------------------|--------------------------------|-----------------------|
| CGSI-148CT - Morris CGD (1)_CT 010 CGSI-187CT - Falcener C3D 010 CGSI-186CT - Hardred C3D 010 CGSI-186CT - Falcener C3D 010 CGSI-186CT - Same C3D (1)_CT 010 CGSI-186CT - Same C3D (1)_CT 010 CGSI-186CT - Same C3D (1)_CT 010 CGSI-186CT - Greenville C3D 010 CGSI-186CT - Same C3D (1)_CT 010 CGSI-190CT - Clymer C3D (1)_CT 010 CGSI-190CT - Samane C3D (1)_CT 010 CGSI-190CT - Samane C3D (1)_CT 010 CGSI-190CT - Marker C3D (1)_CT 010 CGSI-190CT - Marker C3D (1)_CT 010 CGSI-200CT - WhiteFall C5D 026 CGSI-200CT - Marker C5D 026 CGSI-220CT - Marker C5D 026 CGSI-220C - Cherry Valley 224 CG | Cornice Technology, LLC | CGSI-145CT - Worcester CSD (1) | 10,255 |
| CGSI-187CT -Gates-Chill CSD 25, CGSI-186CT - Hardrot CSD 22, CGSI-186CT - Altonar Porish CSD 00, CGSI-186CT - Altonar Porish CSD 00, CGSI-186CT - Salem CSD (1), CT 00, CGSI-186CT - Orgenville CSD 28, CGSI-186CT - Orgenville CSD 28, CGSI-186CT - Orgenville CSD 28, CGSI-186CT - Orgenville CSD 00, CGSI-186CT - Morian CSD (1), CT 00, CGSI-186CT - Morian CSD (1), CT 00, CGSI-196CT - Morian CSD (1), CT 00, CGSI-196CT - Morian CSD (1), CT 00, CGSI-200CT - Whitewall CSD 28, CGSI-200CT - Morian CSD (1), CT 28, CGSI-200CT - Laurene CSI (1), CT 28, CGSI-200CT - Laurene CSI (1), CT 28, CGSI-200CT - Mayelic SD (1), CT 28, CGSI-200CT - Spand CSD 00, CGSI-200CT - Spand CSD 00 | | CGSI-147CT - Holland Patent | 10,255 |
| CGSI-184CT - Hartbord CSD 223 CGSI-186CT - Falconer CSD 100 CGSI-187CT - Salam CSD (1), CT 103 CGSI-187CT - Salam CSD (1), CT 103 CGSI-187CT - Palaman CSD (1), CT 103 CGSI-197CT - Palaman CSD (1), CT 103 CGSI-197CT - Multickell CSD 103 CGSI-197CT - Whatheall CSD 103 CGSI-197CT - Whatheall CSD 104 CGSI-197CT - Whatheall CSD 103 CGSI-197CT - Whatheall CSD 664 CGSI-197CT - Whatheall CSD 664 CGSI-197CT - Whatheall CSD 664 CGSI-207CT - Whatheall CSD 664 CGSI-207CT - Multiced CSD (1), CT 104 CGSI-207CT Thusanan Islands CS 284 CGSI-207CT - Mathead CSD 284 CGSI-207CT - Mathead CSD (1), CT 284 CGSI-207CT - Mathead CSD (1), CT 284 CGSI-207CT - Mathead CSD (1), CT 284 <td></td> <td>CGSI-148CT - Morris CSD (1)_CT</td> <td>10,255</td> | | CGSI-148CT - Morris CSD (1)_CT | 10,255 |
| CGSI-186CT - Falconer CSD 100 CGSI-186CT - Atmar Parish CSD 100 CGSI-186CT - Same CSD (1)_CT 100 CGSI-186CT - Panama CSD (1)_CT 100 CGSI-197CT - Olymer CSD (1)_CT 100 CGSI-197CT - Morian CSD (1)_CT 100 CGSI-207CT - Whitheyl CSD 100 CGSI-207CT - Whitheyl CSD 280 CGSI-207CT - Morian CSD (1)_CT 280 CGSI-207CT - Nousand Islands CS 280 CGSI-207CT - Hange CS (1)_CT 280 CGSI-224T - Penn Yan SD | | CGSI-167CT -Gates-Chili CSD | 25,150 |
| CGSI-186CT - Altmar Pariah CSD 100 CGSI-187CT - Salem CSD (1)_CT 100 CGSI-186CT - Omerwill CSD 288 CGSI-186CT - Omerwill CSD 100 CGSI-186CT - Olymer CSD (1)_CT 100 CGSI-192CT - Moriah CSD (1)_CT 100 CGSI-203CT - Whebaler CSD 100 CGSI-203CT - Whebaler CSD 100 CGSI-203CT - Multer CSD 280 CGSI-203CT - Maler CSD (1)_CT 280 CGSI-203CT - Schenerwig CS (1)_CT 280 CGSI-203CT - Schenerwig CS (1) 280 CGSI-203CT - Schenerwig CS (1) 280 | | CGSI-184CT - Hartford CSD | 22,575 |
| GGSI-187CT - Salem CSD (1)_CT 103 GGSI-186CT - Parama CSD (1)_CT 103 GGSI-196CT - Anorab CSD (1)_CT 103 GGSI-197CT - Moriah CSD (1)_CT 103 GGSI-193CT - Moriah CSD (1)_CT 103 GGSI-193CT - Moriah CSD (1)_CT 103 GGSI-193CT - Moriah CSD (1)_CT 103 GGSI-203CT - Whitehall CSD 661 GGSI-203CT - Whitehall CSD 663 GGSI-203CT - Whitehall CSD 663 GGSI-203CT - Waitehall CSD 663 GGSI-203CT - Murier CSD (1)_CT 103 GGSI-203CT - Numer CS (1)_CT 103 GGSI-203CT - Numer CS (1)_CT 263 GGSI-203CT - Numer CS (1)_CT 264 GGSI-203CT - Numer CSD 104 GGSI-203CT - Schenexua CS (1)_CT 264 GGSI-203CT - Northeid CSD 104 GGSI-203CT - Schenexua CS (1)_CT 264 GGSI-203CT - Northeid CSD 104 GGSI-203CT - Schenexua CS (1)_CT | | CGSI-185CT - Falconer CSD | 10,255 |
| CGSI-188CT - Greenville CSD 28, CGSI-189CT - Panama CSD (1)_CT 00, CGSI-191CT - Sherman CSD (1)_CT 00, CGSI-191CT - Whitehall CSD 00, CGSI-201CT - Mintehall CSD 28, CGSI-201CT - Laurens CS (1)_CT 18, CGSI-201CT - Laurens CS (1)_CT 18, CGSI-201CT - Mintehall CSD (1)_CT 28, CGSI-201CT - Benkin CSD 00, CGSI-201CT - Benkin CSD 00, | | CGSI-186CT - Altmar Parish CSD | 10,255 |
| CGSI-189CT - Panama CSD (1)_CT 102 CGSI-190CT - Sherman CSD (1)_CT 102 CGSI-192CT - Moriah CSD (1)_CT 102 CGSI-192CT - Whitehall CSD 102 CGSI-202CT - Webster CSD 666 CGSI-202CT - Webster CSD 666 CGSI-202CT - Webster CSD 666 CGSI-202CT - Webster CSD 280 CGSI-202CT - Wintery Point CSD 280 CGSI-202CT - Lawrens CS (1)_CT 181 CGSI-202CT - Lawrens CS (1)_CT 286 CGSI-202CT - Lawrens CS (1)_CT 286 CGSI-202CT - Lawrens CS (1)_CT 286 CGSI-217CT - Anaples CS (1)_CT 286 CGSI-217CT - Naples CS (1)_CT 286 CGSI-224C - Bartin CSD (1)_CT 286 CGSI-224C - Bartin CSD (1)_CT 286 CGSI-224C - Cherry Valley 222 CGSI-224C - Farma CSD 100 CGSI-224C - Farma CSD 100 CGSI-224C - Santh CSD (1)_CT 286 CGSI-224C - T - Cherry Valley 224 CGSI-224C - T - Cherry Valley 286 CGSI-224C - T - Bartin CSD 100 CGSI-224C - T - Scherni Austor 102 < | | CGSI-187CT - Salem CSD (1)_CT | 10,255 |
| CGSI-190CT - Clymer CSD (1)_CT 100 CGSI-191CT - Sherman CSD (1)_CT 100 CGSI-192CT - Muriah CSD (1)_CT 22 CGSI-192CT - Whitehall CSD 660 CGSI-202CT - Twisten CS (1)_CT 660 CGSI-202CT - Laurens CS (1)_CT 660 CGSI-202CT - Taurens CS (1)_CT 660 CGSI-202CT - Herlin CSD (1)_CT 660 CGSI-218CT - East Blomeinfiel CS 660 CGSI-224CT - Hernin CSD (1)_CT 660 CGSI-224CT - Hernin CSD (1)_CT 660 CGSI-224CT - Dernin Yan DS 100 CGSI-224C - Schenevus CS (1) 260 CGSI-224C - Schenevus CS (1) 100 CGSI-224S - Notthein Adrondaek 100 CGSI-224S - Notthein Adrondaek <td< td=""><td></td><td>CGSI-188CT - Greenville CSD</td><td>28,470</td></td<> | | CGSI-188CT - Greenville CSD | 28,470 |
| CGSI-191CT - Sherman CSD (1)_CT 10. CGSI-192CT - Writehall CSD 10. CGSI-192CT - Writehall CSD 66. CGSI-202CT - Webster CSD 66. CGSI-202CT - Writehall CSD 66. CGSI-202CT - Throusand Islands CS 26. CGSI-21CT - Analytes CS (1)_CT 86. CGSI-21CT - Analytes CS (1)_CT 86. CGSI-21CT - Analytes CS (1)_CT 86. CGSI-242CT - East Bloomfield CS 26. CGSI-242CT - Cath Median CSD 26. | | CGSI-189CT - Panama CSD (1)_CT | 10,255 |
| CGSI-192CT - Moriah CSD (1)_CT 102 CGSI-193CT - Whitehall CSD 100 CGSI-193CT - Whitehall CSD 222 CGSI-202CT - Whiter CSD 666 CGSI-202CT - Whiter CSD 266 CGSI-202CT - Water CSD 266 CGSI-202CT - Muriner CSD (1)_CT 266 CGSI-202CT - Napies CS (1)_CT 266 CGSI-216CT - Cato Meridian CSD 266 CGSI-216CT - Cato Meridian CSD 266 CGSI-216CT - East Bioomfield CS 266 CGSI-216CT - East Bioomfield CSD (1)_CT 266 CGSI-246CT - Cherry Valley 222 CGSI-247CT - Penry Napies 266 CGSI-247CT - Penry Mainer Matinondack 100 | | CGSI-190CT -Clymer CSD (1)_CT | 10,255 |
| CGSI-193CT - Whitehall GSD 10.1 CGSI-193CT - Webster CSD 22.2 CGSI-200CT - Webster CSD 66.3 CGSI-200CT - Whitey Point CSD 26.3 CGSI-200CT - Whitey Point CSD 26.3 CGSI-200CT - Minder CSD (1)_CT 16.3 CGSI-200CT - Lauries CS (1)_CT 26.3 CGSI-200CT - Lauries CS (1)_CT 26.3 CGSI-216CT - Cato Meridian CSD 28.3 CGSI-216CT - Lauries CS (1)_CT 16.3 CGSI-216CT - Barlies CS (1)_CT 26.3 CGSI-216CT - Barlies CS (1)_CT 26.3 CGSI-216CT - Barlies CSD (1)_CT 26.3 CGSI-226 - Bath CSD (1)_CT 28.3 CGSI-246 - Chery Valley 22.2 CGSI-246 - Chery Valley 22.3 CGSI-246 - Chery Valley 22.3 CGSI-246 - Chery Valley 28.3 CGSI-246 - Chery Valley 28.4 CGSI-246 - Chery Valley 28.4 <tr< td=""><td></td><td>CGSI-191CT -Sherman CSD (1)_CT</td><td>10,255</td></tr<> | | CGSI-191CT -Sherman CSD (1)_CT | 10,255 |
| CGSI-199CT -Saranac CSD (1)_CT 22. CGSI-200CT - Webster CSD 66. CGSI-200CT - Winkiney Point CSD 26. CGSI-202 T - Wankiney Point CSD 26. CGSI-203 - Windsor CSD (1)_CT 28. CGSI-201 T - Laurens CS (1)_CT 28. CGSI-217 CT - Naples CS (1)_CT 28. CGSI-216 T - East Bloomfiel CS 26. CGSI-216 T - East Bloomfiel CS 26. CGSI-226 - Bath CSD (1)_CT 28. CGSI-224 - Bath CSD (1)_CT 28. CGSI-244 - Remene CSD (1)_CT 28. CGSI-244 - Remene CSD (1)_CT 28. CGSI-244 - Remene CSD (1)_CT 28. CGSI-247 - Penn Yan SD 10. CGSI-247 - Nouth Jefferson CSD 10. CGSI-247 - South Jeffer | | CGSI-192CT - Moriah CSD (1)_CT | 10,255 |
| CGSI-201CT - Webster CSD 664 CGSI-201CT - Milford CSD (1)_CT 100 CGSI-203 - Windsor CSD (1)_CT 184 CGSI-203 - Windsor CSD (1)_CT 264 CGSI-203 - Windsor CSD (1)_CT 264 CGSI-205CT - Laurens CS (1)_CT 264 CGSI-216CT - Cato Meridian CSD 264 CGSI-216CT - Denvin CSD (1)_CT 264 CGSI-248CT - Deposit CSD 100 CGSI-248CT - Bern Wang CSD 264 CGSI-248CT - Bern Wing CSD 264 CGSI-227 - Norther Adronotack 100 CGSI-227 - Norther Marinotack 100 CGSI-227 - Norther Marinotack 104 CGSI-227 - Norther Marin | | CGSI-193CT - Whitehall CSD | 10,255 |
| CGSI-201CT - Milford CSD (1)_CT 100 CGSI-202 - Wintayer CSD (1)_CT 168 CGSI-203 - Windsor, CSD (1)_CT 168 CGSI-207CT Thousand Islands CS 266 CGSI-207CT Thousand Islands CSD 268 CGSI-207CT Thousand Islands CSD 268 CGSI-207CT Thousand Islands CSD 268 CGSI-216CT - Cato Meridian CSD 268 CGSI-217CT - Naples CS (1)_CT 168 CGSI-218CT East Bioomfield CS 268 CGSI-218CT - Bath CSD (1)_CT 268 CGSI-248 - Hannibal CSD (1)_CT 268 CGSI-248 - Hannibal CSD (1)_CT 268 CGSI-248 - Hannibal CSD (1)_CT 268 CGSI-248 - There SD (1)_CT < | | CGSI-199CT -Saranac CSD (1)_CT | 22,575 |
| CGSI-202CT - Whitney Point CSD 264 CGSI-202CT Thousand Islands CS 265 CGSI-207CT Thousand Islands CS 266 CGSI-207CT Thousand Islands CSD 268 CGSI-216CT - Cato Meridian CSD 268 CGSI-217CT - Naples CS (1)_CT 188 CGSI-217CT - Naples CS (1)_CT 268 CGSI-217CT - Berlin CSD (1)_CT 268 CGSI-2246 - East CSD (1)_CT 268 CGSI-246CT - Cherry Valley 220 CGSI-247CT - Penry Valley 220 CGSI-247CT - Deposit CSD 100 CGSI-247CT - Penry Valley 288 CGSI-247CT - Penry Valley 288 CGSI-247CT - Penry Valley 289 CGSI-247C - Stenervus CS (1) 289 CGSI-247C - Stenervus CS (1) 289 CGSI-247C - Stenervus CS (1) 289 CGSI-247C - Northern Adirondack 100 CGSI-272 - Northern CSD (1)_CT 100 CGSI-274 - South Jefferson CSD 101 | | CGSI-200CT - Webster CSD | 66,835 |
| CGSI-203 - Windsor CSD (1)_CT 18: CGSI-207CT Thousand Islands CS 26: CGSI-207CT - Laurens CS (1)_CT 26: CGSI-216CT - Cato Meridian CSD 28: CGSI-216CT - Cato Meridian CSD 26: CGSI-218CT - East Bloomfield CS 26: CGSI-219CT - Berlin CSD (1)_CT 28: CGSI-219CT - Berlin CSD (1)_CT 28: CGSI-234 - Hannibal CSD (1)_CT 28: CGSI-2426 - Cherry Valley 22: CGSI-246 - Cherry Valley 22: CGSI-247CT - Penn Yan SD 10: CGSI-248 - Deposit CSD 10: CGSI-258 - Pawling CSD 28: CGSI-247CT - Penn Yan SD 10: CGSI-248 - T - Deposit CSD 10: CGSI-258 - Pawling CSD 10: CGSI-258 - Pawling CSD 10: CGSI-272 - Northern Adirondack 10: CGSI-272 - Northern Kalrondack 10: CGSI-392 - Union Springs CSD 14: FT - 000076453 - Warwick Vall 21: FT - 000076453 - Warwick Vall 21: FT - 0000764543 - Warwick Vall 7: FT - 0000792031 - Oriskany Cenn 1; <td></td> <td>CGSI-201CT -Milford CSD (1)_CT</td> <td>10,255</td> | | CGSI-201CT -Milford CSD (1)_CT | 10,255 |
| CGSI-207CT Thousand Islands CS 264 CGSI-209CT - Laurens CS (1)_CT 264 CGSI-216CT - Cato Meridian CSD 266 CGSI-217CT - Naples CS (1)_CT 168 CGSI-217CT - Berlin CSD (1)_CT 266 CGSI-216CT - Berlin CSD (1)_CT 266 CGSI-226 - Bath CSD (1)_CT 268 CGSI-243 - Hannibal CSD (1)_CT 268 CGSI-246 - Cherry Valley 224 CGSI-247CT - Penn Yan SD 101 CGSI-247CT - Shenevus CS (1) 268 CGSI-247CT - Penn Yan SD 102 CGSI-247CT - Penn Yan SD 104 CGSI-247CT - Shenevus CS (1) 268 CGSI-247 - Shouth Jefferson CSD 104 CGSI-247 - Shouth Jefferson CSD 10 | | CGSI-202CT - Whitney Point CSD | 26,940 |
| CGSI-209CT - Laurens CS (1)_CT 264 CGSI-216CT - Cato Meridian CSD 264 CGSI-217CT - Naples CS (1)_CT 165 CGSI-217CT - Bart Bloomfield CS 264 CGSI-219CT - Bartin CSD (1)_CT 264 CGSI-226 - Bath CSD (1)_CT 265 CGSI-234 - Hannibal CSD (1)_CT 264 CGSI-246 - Cherry Valley 224 CGSI-247CT - Pern Yan SD 100 CGSI-247CT - Schenevus CS (1) 266 CGSI-247CT - Penn Yan SD 100 CGSI-247CT - Schenevus CS (1) 266 CGSI-247CT - Schenevus CS (1) 267 CGSI-247CT - Schenevus CS (1) 268 CGSI-247C - Northern Adirondack 100 CGSI-247C - Northern Adirondack 100 CGSI-247C - Northern Adirondack | | CGSI-203 -Windsor CSD (1)_CT | 18,215 |
| CGSI-216CT - Cato Meridian CSD 284 CGSI-217CT - Naples CS (1)_CT 183 CGSI-218CT - East Bloomfield CS 264 CGSI-219CT - Berlin CSD (1)_CT 264 CGSI-228 - Bath CSD (1)_CT 104 CGSI-248 - Hannbal CSD (1)_CT 284 CGSI-243 - Hannbal CSD (1)_CT 284 CGSI-245 - Cherry Valley 224 CGSI-245 - T - Penn Yan SD 104 CGSI-253 CT - Schenevus CS (1) 286 CGSI-258 - Pawling CSD 104 CGSI-258 - Pawling CSD 104 CGSI-258 - Pawling CSD 104 CGSI-274 - Northern Adirondack 100 CGSI-274 - South Jefferson CSD 104 CGSI-339 - Union Springs CSD 14 FT - 0000778843 - Warwick Vall 21 FT - 0000778843 - Schopt Ce 74 FT - 0000778843 - Schopt Ce 74 FT - 00007784407 - Spencerpot 14 FT - 0000794915 - Averill Park 164 FT17245 - Pittsford CSD (1)_CT 33 | | CGSI-207CT Thousand Islands CS | 26,940 |
| CGSI-216CT - Cato Meridian CSD 284 CGSI-217CT - Naples CS (1)_CT 183 CGSI-218CT - East Bloomfield CS 264 CGSI-219CT - Berlin CSD (1)_CT 264 CGSI-249 - Bath CSD (1)_CT 104 CGSI-243 - Hannibal CSD (1)_CT 284 CGSI-243 - Hannibal CSD (1)_CT 284 CGSI-243 - Remsen CSD (1)_CT 284 CGSI-243 - Remsen CSD (1)_CT 284 CGSI-243 - Remsen CSD (1)_CT 284 CGSI-248 CT - Penn Yan SD 104 CGSI-248 CT - Deposit CSD 104 CGSI-258 - Pawling CSD 284 CGSI-268 - Rowing CSD 104 CGSI-268 - Rowing CSD 104 CGSI-272 - Northern Adirondack 100 CGSI-274 - South Jefferson CSD 104 CGSI-274 - South Jefferson CSD 104 CGSI-205 - Indian River CSD 144 FT - 0000768453 - Warwick Vali 214 FT - 0000768453 - Warwick Vali 214 FT - 0000778842 - Churchville- 74 FT - 0000798407 - Spenceport 14 FT - 0000794407 - Spenceport 14 FT - 0000794407 - Spenceport 15 | | CGSI-209CT - Laurens CS (1)_CT | 26,940 |
| CGSI-218CT -East Bloomfield CS 264 CGSI-219CT -Berlin CSD (1)_CT 265 CGSI-226 - Bath CSD (1)_CT 267 CGSI-234 - Hannibal CSD (1)_CT 286 CGSI-243 - Remsen CSD (1)_CT 286 CGSI-246 CT - Cherry Valley 229 CGSI-246 CT - Cherry Valley 229 CGSI-248 CT - Deposit CSD 100 CGSI-248 CT - Deposit CSD 100 CGSI-248 CT - Deposit CSD 100 CGSI-248 CT - Deposit CSD 286 CGSI-248 CT - Deposit CSD 100 CGSI-250 CT - Schenevus CS (1) 276 CGSI-260 CT - Brookfield CSD 100 CGSI-261 - Rome CSD (1)_CT 100 CGSI-272 - Northern Adirondack 101 CGSI-272 - Northern Adirondack 101 CGSI-274 - South Jefferson CSD 101 CGSI-274 - South Jefferson CSD 101 CGSI-274 - South Jefferson CSD 11 FT - 0000780842 - Churchville- 74 FT - 00007930823 - Brockport Ce <t< td=""><td></td><td>CGSI-216CT -Cato Meridian CSD</td><td>28,470</td></t<> | | CGSI-216CT -Cato Meridian CSD | 28,470 |
| CGSI-219CT - Berlin CSD (1)_CT 264 CGSI-226 - Bath CSD (1)_CT 284 CGSI-234 - Hannibal CSD (1)_CT 284 CGSI-243 - Remsen CSD (1)_CT 284 CGSI-246CT - Cherry Valley 224 CGSI-247CT - Penn Yan SD 104 CGSI-248CT - Deposit CSD 105 CGSI-248CT - Schenevus CS (1) 284 CGSI-248CT - Deposit CSD 105 CGSI-248CT - Schenevus CS (1) 284 CGSI-261 - Schenevus CS (1) 104 CGSI-261 - Nome CSD (1)_CT 104 CGSI-272 - Northern Adirondack 104 CGSI-274 - South Jefferson CSD 104 CGSI-274 - South Jefferson CSD 104 CGSI-274 - South Jefferson CSD 14 FT - 0000768453 - Warwick Vall 214 FT - 000077884 - Churchville- 74 FT - 0000780231 - Oriskany Cen 14 | | CGSI-217CT -Naples CS (1)_CT | 18,215 |
| CGSI-226 - Bath CSD (1)_CT 10. CGSI-234 - Hannibal CSD (1)_CT 28. CGSI-243 - Remsen CSD (1)_CT 28. CGSI-246 CT - Cherry Valley 22. CGSI-246 CT - Cherry Valley 22. CGSI-247 CT - Penn Yan SD 10. CGSI-248 CT - Deposit CSD 10. CGSI-253 CT - Schenevus CS (1) 28. CGSI-260 CT - Brookfield CSD 10. CGSI-260 CT - Brookfield CSD 10. CGSI-272 - Northern Adirondack 10. CGSI-272 - Northern Adirondack 10. CGSI-272 - Northern Adirondack 10. CGSI-274 - South Jefferson CSD 10. CGSI-274 - Northern Adirondack 10. CGSI-339 - Union Springs | | CGSI-218CT -East Bloomfield CS | 26,940 |
| CGSI-226 - Bath CSD (1)_CT 10. CGSI-234 - Hannibal CSD (1)_CT 28. CGSI-243 - Remsen CSD (1)_CT 28. CGSI-246 CT - Cherry Valley 22. CGSI-246 CT - Penn Yan SD 10. CGSI-248 CT - Deposit CSD 10. CGSI-248 CT - Deposit CSD 10. CGSI-263 CT - Schenevus CS (1) 28. CGSI-263 CT - Schenevus CS (1) 28. CGSI-260 CT - Brookfield CSD 10. CGSI-272 - Northern Adirondack 10. CGSI-272 - Northern Adirondack 10. CGSI-272 - Northern Adirondack 10. CGSI-274 - South Jefferson CSD 10. CGSI-302 - Indian River CSD 10. CGSI-303 - Union Springs CSD 11. FT - 000076845 - Warwick Vall 21. FT - 0000773884 - Churchville- 7.4 FT - 0000792031 - Oriskany Cen 11. FT - 0000794407 - Spencerport 11. FT - 0000794407 - Spencerport 11. FT - 0000794407 - Spencerport 12. FT - 0000794407 - Spencerport 13. FT - 0000794407 - Spencerport 14. FT - 0000794407 - Spencerport | | CGSI-219CT -Berlin CSD (1)_CT | 26,940 |
| CGSI-234 + Hannibal CSD (1)_CT 284 CGSI-243 - Remsen CSD (1)_CT 284 CGSI-246CT - Cherry Valley 224 CGSI-247CT - Penn Yan SD 100 CGSI-248CT - Deposit CSD 100 CGSI-253CT - Schenevus CS (1) 284 CGSI-258 - Pawling CSD 284 CGSI-258 - Pawling CSD 100 CGSI-256 - Rome CSD (1)_CT 100 CGSI-257 - Northern Adirondack 100 CGSI-272 - Northern Adirondack 100 CGSI-320 - Indian River CSD 100 CGSI-320 - Indian River CSD 10 CGSI-339 - Union Springs CSD 11 FT - 0000763453 - Warwick Vall 21 FT - 0000773884 - Churchville- 74 FT - 0000792031 - Oriskany Cen 11 FT - 0000792031 - Oriskany Cen 14 FT - 000079407 - Spencerport 15 | | CGSI-226 - Bath CSD (1) CT | 10,255 |
| CGSI-243 - Remsen CSD (1)_CT 28, CGSI-246CT - Cherry Valley 22, CGSI-247CT - Penn Yan SD 10, CGSI-247CT - Deposit CSD 10, CGSI-253CT - Schenevus CS (1) 28, CGSI-253CT - Schenevus CS (1) 28, CGSI-253CT - Schenevus CS (1) 28, CGSI-258 - Pawling CSD 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-274 - South Jefferson CSD 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 1, FT - 0000765453 - Warwick Vall 21, FT - 0000773884 - Churchville- 7, FT - 0000792031 - Oriskany Cen 1, FT - 0000792031 - Oriskany Cen 1, FT - 000079407 - Spencerport 1, FT - 000079407 - Spencerport 1, FT - 000079407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT - 0000794915 - Averill Park 16, | | | 28,470 |
| CGSI-247CT - Penn Yan SD 10, CGSI-248CT - Deposit CSD 10, CGSI-253CT - Schenevus CS (1) 28, CGSI-263CT - Schenevus CS (1) 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-272 - Northern Adirondack 10, CGSI-274 - South Jefferson CSD 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 1, FT - 000765453 - Warwick Vall 21, FT - 000773884 - Churchville- 7, FT - 0007980823 - Brockport Ce 7, FT - 00079407 - Spencerport 1, FT - 000079407 - Spencerport 1, | | | 28,470 |
| CGSI-247CT - Penn Yan SD 10, CGSI-248CT - Deposit CSD 10, CGSI-253CT - Schenevus CS (1) 28, CGSI-258 - Pawling CSD 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-272 - Northern Adirondack 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 1, FT - 000765453 - Warwick Vall 21, FT - 000773884 - Churchville- 7, FT - 000798032 - Brockport Ce 7, FT - 000079407 - Spencerport 1, FT - 000079415 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | CGSI-246CT - Cherry Valley | 22,575 |
| CGSI-248CT - Deposit CSD 10, CGSI-253CT - Schenevus CS (1) 28, CGSI-258 - Pawling CSD 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-274 - South Jefferson CSD 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 11, FT - 0000765453 - Warwick Vall 21, FT - 0000773884 - Churchville- 7, FT - 0000780823 - Brockport Ce 7, FT - 0000792031 - Oriskany Cen 1, FT - 000079407 - Spencerport 1, FT - 000079407 - Spencerport 1, FT - 000079407 - Spencerport 33, | | CGSI-247CT - Penn Yan SD | 10,255 |
| CGSI-253CT - Schenevus CS (1) 28, CGSI-258 - Pawling CSD 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-274 - South Jefferson CSD 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 1, FT - 0000765453 - Warwick Vall 21, FT - 0000779884 - Churchville- 7, FT - 0000790231 - Oriskany Cen 1, FT - 000079407 - Spencerport 1, FT - 000079415 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | CGSI-248CT - Deposit CSD | 10,255 |
| CGSI-258 - Pawling CSD 28, CGSI-260CT - Brookfield CSD 10, CGSI-261 - Rome CSD (1)_CT 10, CGSI-272 - Northern Adirondack 10, CGSI-274 - South Jefferson CSD 10, CGSI-320 - Indian River CSD 10, CGSI-339 - Union Springs CSD 1, FT - 0000765453 - Warwick Vall 21, FT - 0000773884 - Churchville- 7, FT - 0000792031 - Oriskany Cen 1, FT - 0000792031 - Oriskany Cen 1, FT - 000079407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 28,470 |
| CGSI-260CT - Brookfield CSD 10,1 CGSI-261 - Rome CSD (1)_CT 10,1 CGSI-272 - Northern Adirondack 10,1 CGSI-274 - South Jefferson CSD 10,1 CGSI-274 - South Jefferson CSD 10,1 CGSI-320 - Indian River CSD 10,1 CGSI-320 - Indian River CSD 10,1 CGSI-339 - Union Springs CSD 11,1 FT - 0000765453 - Warwick Vall 21,3 FT - 0000773884 - Churchville- 7,4 FT - 0000780823 - Brockport Ce 7,4 FT - 0000792031 - Oriskany Cen 11,5 FT - 0000794407 - Spencerport 11,5 FT - 0000794915 - Averill Park 16,5 FT17245 - Pittsford CSD (1)_CT 33,5 | | | 28,470 |
| CGSI-261 - Rome CSD (1)_CT 10,1 CGSI-272 - Northern Adirondack 10,1 CGSI-274 - South Jefferson CSD 10,1 CGSI-320 - Indian River CSD 10,1 CGSI-339 - Union Springs CSD 1,1 FT - 0000765453 - Warwick Vall 21,1 FT - 0000773884 - Churchville- 7,1 FT - 0000780823 - Brockport Ce 7,1 FT - 0000792031 - Oriskany Cen 11,1 FT - 0000794407 - Spencerport 11,1 FT - 0000794915 - Averill Park 16,3 FT17245 - Pittsford CSD (1)_CT 33,4 | | - | 10,255 |
| CGSI-272 - Northern Adirondack 10,1 CGSI-274 - South Jefferson CSD 10,1 CGSI-320 - Indian River CSD 10,1 CGSI-339 - Union Springs CSD 11,1 FT - 0000765453 - Warwick Vall 21,2 FT - 0000773884 - Churchville- 7,1 FT - 0000780823 - Brockport Ce 7,1 FT - 0000792031 - Oriskany Cen 1,5 FT - 0000794407 - Spencerport 1,5 FT - 0000794915 - Averill Park 16,5 FT17245 - Pittsford CSD (1)_CT 33,5 | | CGSI-261 - Rome CSD (1) CT | 10,255 |
| CGSI-274 - South Jefferson CSD 10,7 CGSI-320 - Indian River CSD 10,7 CGSI-339 - Union Springs CSD 1,7 FT - 0000765453 - Warwick Vall 21,7 FT - 0000773884 - Churchville- 7,9 FT - 0000780823 - Brockport Ce 7,9 FT - 0000792031 - Oriskany Cen 1,9 FT - 0000794407 - Spencerport 1,9 FT - 0000794915 - Averill Park 16,9 FT17245 - Pittsford CSD (1)_CT 33,9 | | | 10,255 |
| CGSI-320 - Indian River CSD 10,7 CGSI-339 - Union Springs CSD 1,9 FT - 0000765453 - Warwick Vall 21,7 FT - 0000773884 - Churchville- 7,9 FT - 0000780823 - Brockport Ce 7,9 FT - 0000792031 - Oriskany Cen 1,7 FT - 0000794407 - Spencerport 1,7 FT - 0000794915 - Averill Park 16,9 FT17245 - Pittsford CSD (1)_CT 33,9 | | | 10,255 |
| CGSI-339 - Union Springs CSD 1, FT - 0000765453 - Warwick Vall 21, FT - 0000773884 - Churchville- 7, FT - 0000780823 - Brockport Ce 7, FT - 0000792031 - Oriskany Cen 1, FT - 0000794407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 10,255 |
| FT - 0000765453 - Warwick Vall 21, FT - 0000773884 - Churchville- 7, FT - 0000780823 - Brockport Ce 7, FT - 0000792031 - Oriskany Cen 1, FT - 0000792031 - Oriskany Cen 1, FT - 0000794407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 1,530 |
| FT - 0000773884 - Churchville- 7, FT - 0000780823 - Brockport Ce 7, FT - 0000792031 - Oriskany Cen 1, FT - 0000792407 - Spencerport 1, FT - 0000794915 - Averill Park 16,5 FT17245 - Pittsford CSD (1)_CT 33,5 | | | 21,353 |
| FT - 0000780823 - Brockport Ce 7,4 FT - 0000792031 - Oriskany Cen 1, FT - 0000794407 - Spencerport 1, FT - 0000794915 - Averill Park 16,4 FT17245 - Pittsford CSD (1)_CT 33,4 | | | 7,691 |
| FT - 0000792031 - Oriskany Cen 1, FT - 0000794407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 7,691 |
| FT - 0000794407 - Spencerport 1, FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 1,148 |
| FT - 0000794915 - Averill Park 16, FT17245 - Pittsford CSD (1)_CT 33, | | | 1,148 |
| FT17245 - Pittsford CSD (1)_CT 33, | | | 16,931 |
| | | | 33,923 |
| | | | 21,353 |
| Cortex Building Intelligence, Inc. Real Time Enrgy Management, CBI - 1 Court Square - RTEM 36, | Cortex Building Intelligence Inc. | | 36,250 |

| Cortex Building Intelligence, Inc. | Real Time Enrgy Management, CBI - 140 E 45th St - RTEM | 18,676 |
|--------------------------------------|--|---------|
| | Real Time Enrgy Management, CBI - 529 5th Ave - RTEM | 4,550 |
| | Real Time Enrgy Management, CBI - 885 2nd Ave - RTEM | 22,334 |
| | Real Time Enrgy Management, CBI-250 W 57th-RTEM | 9,655 |
| | Real Time Enrgy Management, CBI-501 7th-RTEM | 14,483 |
| | Real Time Enrgy Management, CBI-1285 Ave of Americas-RTEM | 64,317 |
| | Real Time Enrgy Management, CBI-1333 Broadway-RTEM | 6,476 |
| | Real Time Enrgy Management, CBI-1350 Broadway-RTEM | 10,935 |
| | Real Time Enrgy Management, CBI-1359 Broadway-RTEM | 13,036 |
| | Real Time Enrgy Management, CBI-1700 Broadway-RTEM | 11,268 |
| | Real Time Enrgy Management, Cortex - 110 W 33rd St - RTEM | 11,148 |
| | Real Time Enrgy Management, Cortex - 1400 Broadway - RTEM | 14,019 |
| | Real Time Enrgy Management, Cortex-1 Grand Central PI-RTEM | 18,780 |
| | Real Time Enrgy Management, Cortex-350 5th Ave-RTEM | 32,400 |
| Couch White, LLP | BR: Program Implementation, TWO 6 - BR Interconnection | 316 |
| | Code to Zero, TWO 2 - Legal Anlsy & Guidance | 32,729 |
| | ENERGY ANALYSIS, TWO 8 - TEN Regs | 6,288 |
| | ENERGY ANALYSIS, TWO 9 - Fed Regulatory Filing | 9,955 |
| | NYCH: District, TWO 8 - TEN Regs | 6,288 |
| Country Suburban Heating & Air Cond | | 17,625 |
| County Cooling, Corp. | NYCH: Talent PpIn:CE and OJT, OJT | 4,275 |
| County of Ulster | Clean Energy Communities, CEC510646- Ulster County | 30,000 |
| | Talent Pipeline:CE and OJT, Christina Mary Lael Van Dyke | 18,500 |
| COWI Consulting Inc | OREC: Technical Support, TWO#1 OSWSCRFP24-1 IndEval MA | 13,078 |
| CP Lynoaken LLC | <200KW PV, NY-Sun | 48,870 |
| CPL Architects, Engineers, Landscape | | 36,525 |
| | CGSI-67CT - Bradford CSD (1) | 30,235 |
| | CGSI-72 CT - Fillmore CSD | 40,891 |
| | CGSI-87CT - Scio CSD | 27,378 |
| | CGSI-93 - Cassadaga Valley CSD | 40,000 |
| | CGSI-95 - Salamanca City CSD | 12,925 |
| | CGSI-96- Mexico CSD (1) CT | 22,650 |
| | CGSI-99 - Lyons CSD (1) CT | 17,195 |
| | CGSI-106 - Poughkeepsie CitySD | 10,735 |
| | CGSI-100 - Pine Valley CSD | 9,108 |
| | CGSI-125CT- Friendship CSD (1) | 29,984 |
| | 1 () | 33,113 |
| | CGSI-163CT -Olean CSD (1)_CT | 9,100 |
| | CGSI-164CT -Portville CSD | |
| | CGSI-172CT -Andover CSD (1)_CT | 6,094 |
| | CGSI-178CT - Wellsville CSD | 11,338 |
| | CGSI-229 -Johnstown CSD (1)_CT | 20,535 |
| | CGSI-230 - Fonda-Fultonville | 29,394 |
| | CGSI-231 - Gloversville ESD | 36,704 |
| | CGSI-232CT - Fort Plain CSD | 15,205 |
| | CGSI-259CT - Ulster BOCES | 23,050 |
| | CGSI-303 - Amsterdam City SD | 13,313 |
| | CGSI-309 - Valley CSD (1)_CT | 26,135 |
| | CLEAN TRANSPORTATION, CGSI-65CT - Brocton CSD (1)_CT | -36,525 |

| Contractor | Contract Description | Total Expended Amoun |
|--------------------------------------|--|----------------------|
| CPL Architects, Engineers, Landscape | CLEAN TRANSPORTATION, CGSI-67CT - Bradford CSD (1) | -29,27 |
| | CLEAN TRANSPORTATION, CGSI-72_CT - Fillmore CSD | -38,92 |
| | CLEAN TRANSPORTATION, CGSI-87CT - Scio CSD | -14,98 |
| | Electric Vehicles - Innovation, CGSI-28_CT - Belfast - PON | 3,83 |
| | Electric Vehicles - Innovation, CGSI-32_CT - Bolivar - PON | 4,17 |
| | Electric Vehicles - Innovation, P12GC-96_CT - Rondout - PON | -3,80 |
| | Electric Vehicles - Innovation, P12GC-101 Keshequa CSD(1)_E | 11 |
| | Electric Vehicles - Innovation, P12GC-104-Onteora CSD (1)_CT | 47 |
| | FT17250 - Wells CSD (1)_CT | 8,49 |
| Crosby Street Hotel, LLC | Technical Services, FT14474 - 79 Crosby - FTC | 13,60 |
| Crossfield Home Energy Solutions | NYCH: Talent PpIn:CE and OJT, OJT | 12,76 |
| | Talent Pipeline:CE and OJT, OJT | 5,36 |
| CrystalCreek Organics Inc. | OTHER PROGRAM AREA, Trial to enhance anaerobic dig | 20,00 |
| CTI Energy Services, LLC | Tech Assistanc Multifamily LMI, FT - 0000772038 - HSC Manageme | 19,50 |
| | Tech Assistanc Multifamily LMI, FT17096 - 237 West 230 - PON - | 17,73 |
| | Tech Assistanc Multifamily LMI, FT17178 - The Waring Hall Cond | 27,48 |
| | Technical Services, FT17272 - Highland Terrace Own | 27,00 |
| Cuba Rushford Central School | K-12 SCHOOLS, P12GC-66_D Cuba MSHSBG - PON | 142,82 |
| CubeSmart TRS Inc | >200KW PV, PON 2112 NY SUN | 115,81 |
| Cutone & Company Consultants, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 3,36 |
| | Talent Pipeline:CE and OJT, OJT | 4,64 |
| | Technical Services, FT - 0000765952 - SACHAR 26 LL | 4,38 |
| | Technical Services, FT - 0000782719 - 295 MADISON | 13,27 |
| | Technical Services, OsEM122-C - 1370 Avenue of Ame | 90,00 |
| | Technical Services, OsEM124-C - Columbia REIT | 68,68 |
| | Technical Services, OsEM144-C - NW 100 Broadway | 87,09 |
| | Technical Services, OsEM149-C - New York Design Ce | 88,85 |
| CVE US El4 Manlius North, LLC | >200KW PV, NY Sun | 346,08 |
| | NY-SUN. NY Sun | 142,50 |
| CVE US EI5 Manlius East, LLC | >200KW PV, NY Sun | 1,167,14 |
| | NY-SUN, NY Sun | 480,59 |
| CVE US El8 Quaker, LLC | >200KW PV, NY Sun | 769,88 |
| CVE US Elo Quakel, ELO | NY-SUN, NY Sun | 449,10 |
| CVENT, Inc. | CLEAN TRANSPORTATION, Event Management Platform | 1,64 |
| GVENT, IIC. | Event Management Platform | 1,04 |
| | | |
| | NYSERDA ADMINISTRATION, Event Management Platform | 19,25 |
| Cycle Architecture PLLC | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 (Samuel Akogun) | 21,58 |
| Cycle Retrotech LLC | LMI Multifamily Demos, Syracuse Housing Authority | 10,00 |
| Dandelion Energy Inc | NYCH: Innovation, PON3519 Round 1 | 10,00 |
| | NYCH: Talent PpIn:CE and OJT, OJT | 17,99 |
| Daniel Rice Engineering, D.P.C. | REV Campus Challenge, FT17048 Pratt Institute - 200 | 130,00 |
| | Technical Services, FT14751 - Vornado Realty - 770 | 13,55 |
| Davis Solar, LLC | >200KW PV, NY Sun | 654,34 |
| | Solar Plus Energy Storage, NY Sun | 1,424,50 |
| Day Automation Systems, Inc. | Real Time Enrgy Management, DA - Multisite - RTEM | 14,97 |
| | Real Time Enrgy Management, Day Auto-Multisite-RTEM | 3,216 |
| DCF Energy Group, LLC | <200KW PV, PON 2112 NY SUN | 5,904 |
| Deloitte Consulting LLP | IEDR: Program Manager, IEDR Program Manager RFP CM | 982,78 |
| | | |

| Contractor | Contract Description | Total Expended Amoun |
|--------------------------------|--|----------------------|
| Delta Dental of New York | NYSERDA ADMINISTRATION, Delta Dental Prem. 2023-24 | 69,928 |
| | NYSERDA ADMINISTRATION, Delta Dental Prem. 2025 | 114,691 |
| Delta Development of WNY, Inc. | New Construction Housing, 2019 LRNCP | 60,200 |
| Dextall | NYCH: Innovation, Midrise HVAC - Dextall | 84,955 |
| DG New York CS, LLC | >200KW PV, NY Sun | 5,098,804 |
| | >200KW PV, NY-Sun | 375,000 |
| | NY-SUN, NY Sun | 1,444,387 |
| DHD Birch LLC | >200KW PV, PON 2112 NY SUN | 52,480 |
| DNV Energy Insights USA Inc. | CI Carbon Challenge, CICC1904 - IBM Corporation | 24,927 |
| | Combined Heat and Power, TWO 1 On Site Res Power | 14,795 |
| | Commercial Real Estate Ten, TWO 8 CEF Comm Impact_DNV | 7,672 |
| | Concierge Services - DNV - TWO | C |
| | Eval MCDC Solar/NY-Sun, TWO 3 - Solar PV/Energy Stor | 13,250 |
| | Eval MCDC StatewideSingleF LMI, TWO #5 LMI Res Retrofit Impact | 92,793 |
| | Eval MCDC: Ind Fac Stock Study, Statewide Industrial Facility | 521 |
| | Eval MCDC: Ind Potential Study, TWO 1- Indust Decarb Potential | 362,99 |
| | Eval MCDC: StatewideHP Tech.St, TWO 1 Statewide EMV Study HP | -1,283,052 |
| | Eval MCDC:I&R Product Dev.Stud, TWO#2 I&R Product Dev 2016-20 | : |
| | EVALUATION, TWO 1 - WFD BLDG/Talent | 4,57 |
| | EVALUATION, TWO 3 - Solar PV/Energy Stor | 155,62 |
| | EVALUATION, TWO #5 LMI Res Retrofit Impact | 13,92 |
| | Future Grid Perf. Challenges, Energy Storage Potential Study | 217,69 |
| | GJGNY Market Rate Audits, TWO #4 Res Audit Rating PY | 95,43 |
| | Home Energy Ratings, TWO #4 Res Audit Rating PY | 95,43 |
| | Home Perf w Energy Star, TWO #5 LMI Res Retrofit Impact | 70,24 |
| | Industrial Process Effic, TWO # 3 IPE eval | 172,79 |
| | K-12 SCHOOLS, TWO 8 CEF Comm Impact_DNV | 4 |
| | Multifam Performance Pgm, TWO 6 - MPP Impact Eval | 60,14 |
| | Nat'l OffShWind R&D Consortium, TWO 3 - Solar PV/Energy Stor | 12,11 |
| | NYCH: District, Concierge Services - DNV - TWO | 35,43 |
| | NYCH: Technical Assistance, TWO 6 - Comm, Ind, MF Eval | 3,00 |
| | Real Time Enrgy Management, TWO EMT Market and Impact Eval | 88,42 |
| | Remote Energy Management, TWO EMT Market and Impact Eval | 15,34 |
| | REV Campus Challenge, Concierge Services - DNV - TWO | 7,96 |
| | REV Campus Challenge, TWO 8 CEF Comm Impact_DNV | 7,67 |
| | Rmve Barriers Dist Enrgy Storg, TWO 3 - Solar PV/Energy Stor | 48,46 |
| | Rmve Barriers Dist Enrgy Storg, TWO #1 - PON 5039 | 99,36 |
| | RTEM and Tenants, TWO EMT Market and Impact Eval | 22,255 |
| | RTEM Small/Medium Business, TWO EMT Market and Impact Eval | 27,08 |
| | Solar Plus Energy Storage, TWO 3 - Solar PV/Energy Stor | 38,77 |
| | Talent Pipeline:CE and OJT, TWO 1 - WFD BLDG/Talent | 6,54 |
| | Technical Services, FT14709 - Pepsi Bottling - FTC | 6,67 |
| | Technical Services, TWO 6 - Comm, Ind, MF Eval | 16,142 |
| | TWO 1 Statewide EMV Study HP | 1,283,052 |
| | Workforce Industry Partnership, TWO 1 - WFD BLDG/Talent | 9,042 |
| DNV GL Energy USA, Inc. | CI Engy Siting & Soft Cost Red, RFP 5143 Energy Storage Supp | 25,87 |
| | Rmve Barriers Dist Enrgy Storg, RFP 5143 Energy Storage Supp | 86,237 |
| Doherty Electric, LLC | <200KW PV, PON 2112 NY SUN | 6,720 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|---|-----------------------|
| Dollaride, Inc. | EVPRZ:EJ Comm Clean Veh Trans, Clean Transit Access Program | 100,644 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 Winston Williams | 18,500 |
| Dom Belle Services LLC | NYCH: Talent PpIn:CE and OJT, OJT | 11,520 |
| Dooalot | Net Zero Energy for Eco Dev, CNCED-2022 - Dooalot-Bank Loft | 972,806 |
| Dragonfly Consulting LLC | NYCH: LMI, NYS Clean Heat Support TWO | 39,289 |
| | NYS Clean Heat Support TWO | 0 |
| DSM Engineering Assoc, P.C. | CGSI-211E -South Country CSD | 21,830 |
| | Technical Services, FT15041 - Memorial Sloan | 7,500 |
| | Technical Services, FT17213 - AKAM Associates - 12 | 7,102 |
| | Technical Services, FT17214 - AKAM Associates - 25 | 7,641 |
| Dunsky Energy Consulting | NEW YORK GREEN BANK, NYGB Financial Market Transfor | 82,808 |
| E Source Companies LLC | IEDR: Program Manager, IEDR Development | 4,785,881 |
| E4E Solutions, LLC | Heat Recovery, HRC2_E4E_Chobani | 32,000 |
| E-Zinc US Inc | Energy Storage Tech/Prod Dev, Long Duration Energy Storage | 35,000 |
| Eagle Creek Hydro Power LLC | REC:CES REC Contracts, 11th Main Tier Solicitation | 11,425 |
| Eastern Research Group, Inc. | Electric Vehicles - Innovation, TWO #3 E-BUS Workplan | 268 |
| | Electric Vehicles - Innovation, TWO#4 Clean Fleet Plan | 35,279 |
| | ENERGY ANALYSIS, TWO #1 CLCPA GHG | 28,958 |
| | EVPRZ:Implementation, Clean Transportation | 46,661 |
| Eastgate Associates LLC | Tech Assistanc Multifamily LMI, FT17061 - Eastgate Associates | 14,625 |
| Eclaro International | Clean Energy Communities, SA.012_TWO# 1_Communities_PM2 | 75,407 |
| | Clean Energy Communities, SA.090_TWO# 6_CLG_PM1 | 10,125 |
| | Heat Recovery, SA.015 TWO# 3 AES PM2 | 104,400 |
| | Market Support Tools & Activity, SA.02_TWO# 2_SFR_APM | 6,195 |
| | NYCH: District, SA.010_TWO# 5_CHC_PM1 | 55,183 |
| | Pub Transit & Elect Rail, SA.009 TWO# 4 CT PM1 | 72,716 |
| | SA.02_TWO# 2_SFR_APM | 64,860 |
| ECM Enterprises, LLC | Technical Services, OsEM153 - Barclays Capital | 14,084 |
| Ecolectro Inc | Hydrogen Innovation, Anion Exchange Membrane | 20,000 |
| | Hydrogen Innovation, LDES Tech & Product Dev | 913,728 |
| | Long Duration Energy Storage, LDES Tech & Product Dev | -319,978 |
| Ecology & Environment, Inc. | Environmental Research, Owner's Engineering | 2,570 |
| ecoLong LLC | Intelligent Buildings, Intelligent Buildings | 29,441 |
| EcoMarkets LLC | LARGE SCALE RENEWABLES, 8th RPS Main Tier Solicitation | 3,870 |
| ECOncrete Inc | OREC: Technical Support, Eval of Eco Scour Protection | 90,699 |
| Ecosave, Inc. | NYCH: District, PON 4614 Round #1 Coney Island | 70,841 |
| 2005070, 110. | NYCH: Technical Assistance, FT14786 - North avenue - FTC | 101,458 |
| | PON 4614 Round #1 Coney Island | 30,361 |
| Ecosystem Energy Services USA Inc. | Empire Building Challenge, EBC Tech Advisory - Ecosystem | 1,550 |
| Leosystem Lifergy Services USA inc. | Heat Recovery, HeatRec C1 Ecosystem 414e52 | 5,552 |
| | NYCH: Empire Build Challenge, EBC Tech Advisory - Ecosystem | 1,550 |
| Edicon Energy LLC | | |
| Edison Energy, LLC | K-12 SCHOOLS, FT14596-Fordham Prep (1)_E | 34,493 |
| | Technical Services, FT14952 - OBH Brookdale | 218,866 |
| | Technical Services, FT14953 - OBH Interfaith | 113,026 |
| | Technical Services, FT14954 - OBH Kingsbrook | 121,641 |
| | Technical Services, FT17074 Mount Sinai Health Sys | 71,625 |
| Educational & Cultural Trust Fund | NYCH: Talent PpIn:CE and OJT, PON 3981- R25 | 32,378 |
| | Talent Pipeline:OSW Training, Workforce Dev & Training | 67,084 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|--|-----------------------|
| EF NY CDG 003 LLC | >200KW PV, NY Sun | 281,250 |
| Egg Geo, LLC | NYCH: District, Amalgamated Housing TEN | 28,765 |
| | NYCH: District, FT14552 - 7 Speedsville - FTC | 9,102 |
| | Tech Assistanc Multifamily LMI, FT - 0000759962 - Village East | 31,936 |
| Eiger 3970 Consultants Inc. | <200KW PV, PON 2112 NY SUN | 5,000 |
| Eight Point Wind, LLC | REC:CES REC Contracts, Eight Point Wind_RESVCO2021 | 2,383,887 |
| EirCo Sustainability Inc. | INDUSTRIAL PROCESS EFFICIENCY, FT17206 - Anheuser - PON | 24,953 |
| | Technical Services, FT17156 - 119 State Street | 750 |
| Electric Power Research Institute | ENERGY ANALYSIS, TWO 2 - Zero x 40 Tech Studies | 134,092 |
| | Future Grid Perf. Challenges, PON4128 Smart Grid JU Collab | 667,527 |
| | Future Grid Perf. Challenges, Power Grid Innovation | 1,150,580 |
| | High Performing Grid, Coordinating Trans & Distrib | 135,000 |
| | High Performing Grid, TWO # 1 (ITWG Support) | 1,427 |
| | OTHER PROGRAM AREA, TWO 2 - Zero x 40 Tech Studies | 89,395 |
| Electrification Coalition Foundation | Electric Vehicles - Innovation, Task Work Order No. 1 | 50,109 |
| EMCOR Services Betlem | INDUSTRIAL PROCESS EFFICIENCY, FT17269 - Kodak Co - FTC | 36,835 |
| | On-Site Energy Manager, OsEM151-I - Pennant Ingredient | 31,762 |
| | Real Time Enrgy Management, EMCOR - Multisite - RTEM | 27,419 |
| | Real Time Enrgy Management, EMCOR-St Bonaventure-RTEM | 3,900 |
| | Technical Services, FT13760 - 150 State - FTC | 1,829 |
| | Technical Services, FT14621 - Pactiv 5250 N St FTC | 2,638 |
| | Technical Services, FT17217 Finger Lakes Community | 4,522 |
| EMCOR Services New York/New Jerse | Technical Services, FT17009 Verizon Communications | 14,742 |
| EME Consulting Engineering Group, | CGSI-14_O - District 1-4 - FTC | 88,518 |
| LLC | CGSI-15_0 - 13-20 - FTC | 107,621 |
| | CGSI-36_O - NYC DOE 26-29 -FTC | 107,434 |
| | CGSI-37 O - NYC DOE 17-22 -FTC | 51,921 |
| | CGSI-440-NYC Districts 5-6-FTC | 89,766 |
| | CGSI-550 - NYC DOE 18-23-31-32 | 105,442 |
| | CGSI-700 NYC District 7-8-9-11 | 123,817 |
| | CGSI-880 - NYC DOE 19,24,25,30 | 90,431 |
| | Commercial New Construc, SA.038A_TWO #7 - New Con | 9,851 |
| | Commercial New Construc, SA.053-1 TWO# 6 NC PM1 | 15,200 |
| | Commercial Real Estate Ten, FlexTech Consultant Selection | 70,267 |
| | Commercial Real Estate Ten, SA.088 TWO#10 AES PM2 | 30,597 |
| | Commercial Real Estate Ten, SA.089_TWO#10_AES_PM1 | 14,735 |
| | Empire Building Challenge, Minibid EBC & RTEM PrgmSupport | 12,203 |
| | Empire Building Challenge, SA.065a - TWO #12 - AES_PM | 81,093 |
| | | 52,019 |
| | Empire Building Challenge, SA.086c_TWO #18-AES_PM-1 | |
| | EVALUATION, Minibid EBC & RTEM PrgmSupport | -12,203 |
| | FT17163 Fordham University - M | 64,717 |
| | FT17164 Fordham University - M | 25,554 |
| | K-12 SCHOOLS, FT17002 - Jewish Institute of | 14,685 |
| | K-12 SCHOOLS, SA.024_TWO# 2_EPE_PM1 | 57,753 |
| | K-12 SCHOOLS, SA.025_TWO# 1_EPE_PM2 | 51,324 |
| | Low Rise New Construction, SA.053-1_TWO# 6_NC _PM1 | 3,162 |
| | Market Tests, SA.043_TWO# 3_ AES_PM2 | 55,009 |
| | Multifam New Construction, SA.053-1_TWO# 6_NC _PM1 | 13,257 |

| Contractor | Contract Description | Total Expended Amoun |
|--|--|----------------------|
| EME Consulting Engineering Group, LLC | New Construction Housing, SA.038A_TWO #7 - New Con | 42,687 |
| | New Construction Housing, SA.098 - New Con_PM-1 | 25,603 |
| | New Construction- Commercial, SA.038A_TWO #7 - New Con | 13,135 |
| | New Construction- Commercial, SA.098 - New Con_PM-1 | 19,202 |
| | NYCH: Empire Build Challenge, Minibid EBC & RTEM PrgmSupport | C |
| | NYCH: Technical Assistance, FT - 0000781832 - 161 West 16t | 10,098 |
| | NYCH: Technical Assistance, FT13217 - 334 East 25th - FTC | -36,000 |
| | NYCH: Technical Assistance, FT14382- 166 EAST 92nd - FTC | 10,096 |
| | NYCH: Technical Assistance, FT17223 Orsid Realty - 895 Wes | 10,405 |
| | Real Time Enrgy Management, Minibid EBC & RTEM PrgmSupport | C |
| | Real Time Enrgy Management, SA.056_TWO #10 - RTEM MF | 1,900 |
| | Retrofit NY, SA.057_TWO #11 - Multifamily | 71,271 |
| | REV Campus Challenge, EME Program Support | 7,151 |
| | REV Campus Challenge, FT13217 - 334 East 25th - FTC | 36,000 |
| | REV Campus Challenge, FT14248 - 113 W 60th - FTC | 100,56 |
| | REV Campus Challenge, SA.025_TWO #2_Com_PM | 58,97 |
| | REV Campus Challenge, SA.025_TWO# 1_EPE_PM2 | 22,569 |
| | RTEM and Tenants, Minibid EBC & RTEM PrgmSupport | (|
| | RTEM and Tenants, SA.043_TWO# 4_ AES_PM1 | 103,25 |
| | RTEM and Tenants, SA.056_TWO #10 - RTEM MF | 1,90 |
| | RTEM Small/Medium Business, SA.056_TWO #10 - RTEM MF | 1,90 |
| | Single Family New Construction, SA.098 - New Con PM-1 | 10,24 |
| | Strategic Energy Manager, SA.044_TWO#5_EPE PM | 39,83 |
| | Strategic Energy Manager, SA.052_TWO #9 - EP&E | 100,54 |
| | Tech Assistanc Multifamily LMI, EME FlexTech MF Study Analysis | 6,38 |
| | Tech Assistanc Multifamily LMI, FT - 0000779754 - Nelson Manag | 30,00 |
| | Tech Assistanc Multifamily LMI, FT13734 - 1512 Boone - FTC | 18,25 |
| | Tech Assistanc Multifamily LMI, FT13735 - 1524 Boone - FTC | 9,40 |
| | Tech Assistanc Multifamily LMI, FT13736 - 1544 Boone - FTC | 12,37 |
| | Tech Assistanc Multifamily LMI, FT13737 - 1903 West Farm - FTC | 13,22 |
| | Tech Assistanc Multifamily LMI, FT14877 - Riverbend-2289 Fifth | 1,94 |
| | Tech Assistanc Multifamily LMI, FT17201 Lafayette Boynton - 82 | 30,000 |
| | Tech Assistanc Multifamily LMI, FT17232 - Morningside Housing | 15,000 |
| | Tech Assistanc Multifamily LMI, FT17234 Woodlawn Veterans Mutu | 15,000 |
| | Tech Assistanc Multifamily LMI, SA.76 TWO# 9 EPE PM1 | 21,65 |
| | | |
| | Tech Assistanc Multifamily LMI, SA.054_TWO# 5_ EPE_APM | 43,48 |
| | Tech Assistanc Multifamily LMI, SA.075_TWO# 8_EPE _PM1 | 21,69 |
| | Tech Assistanc Multifamily LMI, SA.117 TWO#25-MFRes PM-1 | 42,043 |
| | Tech Assistanc Multifamily LMI, SA.118 - TWO#26 MFRes PM1 | 54,870 |
| | Technical Services, EME FlexTech MF Study Analysis | 6,384 |
| | Technical Services, EME Program Support | 21,454 |
| | Technical Services, EPE Team Analysis - EME TWO | 10,972 |
| | Technical Services, FT - 0000781399 - Fordham Univ | 23,93 |
| | Technical Services, FT - 0000783535 - Jetro Restau | 11,775 |
| | Technical Services, FT - 0000783543 - Jetro Restau | 13,30 |
| | Technical Services, FT13784 - 550 First - FTC | 91,557 |
| | Technical Services, FT14382- 166 EAST 92nd - FTC | -10,096 |
| | Technical Services, FT14755 - Old Glory Real Estat | 15,314 |

| Contractor EME Consulting Engineering Group, | Contract Description | Total Expended Amount |
|---|---|-----------------------|
| LLC | Technical Services, FT14757 - United States Army - | 17,575 |
| | Technical Services, FT14935 - Manhattan College | 28,677 |
| | Technical Services, FT14940 - Calvary Hospital | 47,617 |
| | Technical Services, FT14958 - Barnard College | 3,879 |
| | Technical Services, FT15027 - 205 West End Condos | 24,375 |
| | Technical Services, FT15095 - Pacific Heights | 10,000 |
| | Technical Services, FT17075 International House NY | 15,064 |
| | Technical Services, FT17088 10 Holder Place Apartm | 15,840 |
| | Technical Services, FT17117 NYU Langone Hospitals | 20,357 |
| | Technical Services, FT17281 Douglas Elliman - 1160 | 20,075 |
| | Technical Services, OsEM COM. Tech Review - EME | 8,164 |
| | Technical Services, OSEM116-C - Calvary Hospital | 78,377 |
| | Technical Services, OsEM121-C - NYU Hosp Brooklyn | 55,816 |
| | Technical Services, OsEM123 - C - Interfaith Med | 51,422 |
| | Technical Services, OsEM127-C - Brookdale Hospital | 68,675 |
| | Technical Services, SA.76_TWO# 9_EPE _PM1 | 21,652 |
| | Technical Services, SA.024_TWO# 2_EPE_PM1 | 24,751 |
| | Technical Services, SA.025_TWO# 1_EPE_PM2 | 11,647 |
| | Technical Services, SA.054_TWO# 5_ EPE_APM | 23,636 |
| | Technical Services, SA.072_TWO#7 _EPE _PM1 | 40,313 |
| | Technical Services, SA.075_TWO# 8_EPE _PM1 | 21,699 |
| | Technical Services, SA.084_TWO# 15_MF PM-1 | 37,768 |
| Emergent Urban Concepts, LLC | Empire Building Challenge, EBC Support | 28,860 |
| | LMI Multifamily Demos, EBC Support | 28,860 |
| Emes Solar | >200KW PV, NY-Sun | 98,866 |
| | >200KW PV, PON 2112 NY SUN | 266,265 |
| | NY-SUN, NY-Sun | 16,478 |
| | OJT | 78,063 |
| Empire Solar Solutions LLC | <200KW PV, PON 2112 NY SUN | 41,408 |
| Empire State Realty Trust, Inc. | Empire Building Challenge, EBC Phase 2 - ESRT | 252,500 |
| | Heat Recovery, HeatRec C2 EmpireState 501 7th | 42,750 |
| | NYCH: Empire Build Challenge, EBC Phase 2 - ESRT | 252,500 |
| Empower CES, LLC | <200KW PV, PON 2112 NY SUN | 30,576 |
| • • | COMMUNITY SOLAR, PON 2112 NY SUN | 19,024 |
| | ENERGY STORAGE, PON 2112 NY SUN | 167,050 |
| Encompass Energy LLC | New Construction- Commercial, Commercial NCP 2022 | 32,643 |
| Energists Holdings, LLC | NYSERDA ADMINISTRATION, Supplemental Rercruiting Svcs | 0_,0.0 |
| Energy Allies | NY-SUN, Community Solar in Buffalo | 20,000 |
| Energy and Environmental Economics | | 73,915 |
| Inc. | Electric Vehicles - Innovation, MHD EV Grid Impact Cat 1&3 | 103,051 |
| | ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting | 55,175 |
| | ENERGY ANALYSIS, TWO 12 - NYS Energy Plan Supp | 113,193 |
| | ENERGY ANALYSIS, TWO 13 - Future of Gas Phase 3 | 96,656 |
| | | |
| | ENERGY ANALYSIS, TWO 15 - BEEM Scenarios SEP | 49,492 |
| | ENERGY ANALYSIS, TWO #6 Complement Analysis | 12,710 |
| | ENERGY ANALYSIS, TWO #10: E3 Integration Analys | 219,714 |
| | ENERGY ANALYSIS, TWO#4 Policy Case Review | 4,180 |
| | ESTOR: Implementation Support, TWO No. 4 VDER ES Calculator | 11,095 |

| Contractor | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| Energy and Environmental Economics Inc. | ESTOR: Implementation Support, TWO5 Energy Storage Roadmap 2 | 1,051 |
| | Hydrogen Innovation, Hydrogen Policy Options in NYS | 21,987 |
| | NYCH: LMI, TWO 8 -LMI Electrif Cost Model | 2,797 |
| | OREC: Technical Support, TWO 11 - Mkt Price Forecasting | 22,070 |
| | OREC: Technical Support, TWO#14 Policy study | 48,774 |
| | REC:CES REC System Dev Costs, Transmission Services on Deman | 67,642 |
| | REC:CES REC System Dev Costs, TWO 1 -RESRFP24-1 TEP IE Elsey | 48,387 |
| | REC:CES REC System Dev Costs, TWO 2 - Tax Model Supp 2024-29 | 13,044 |
| | REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting | 33,105 |
| | TWO #5 CPRG Support | 170,403 |
| | TWO #6 Complement Analysis | 9,777 |
| | Value Stack Calculator Support | 16,551 |
| Energy Catalyst LLC | NYCH: Innovation, Ground Source Heat Pump Cost | 26,000 |
| Energy EDC Corp. | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 Jazmin Filpi | 18,500 |
| | NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 | 17,350 |
| | Talent Pipeline:CE and OJT, OJT | 12,480 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 Anikka Carter | 9,250 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi | 9,167 |
| | Workforce Industry Partnership, PON 3715 (BOM) | 52,823 |
| Energy Management Solutions, LLC | Talent Pipeline:CE and OJT, OJT | 42,188 |
| Energy One Consulting LLC | On-Site Energy Manager, OsEM 140-I - General Mills | 155,715 |
| Energy Service Technologies, LLC | Talent Pipeline:CE and OJT, OJT | 14,240 |
| Energy Storage Response Group LLC | CI Engy Siting & Soft Cost Red, TWO #1 Energy Storage | 56,847 |
| | Rmve Barriers Dist Enrgy Storg, TWO 2 - Peer Review for ES | 10,194 |
| | Rmve Barriers Dist Enrgy Storg, TWO #1 Energy Storage | 70,676 |
| Energy Technology Savings, Inc. | NYCH: Industry Partnerships, PON 3715 (R15) BOM | 2,988 |
| | Workforce Industry Partnership, Operating Energy Efficient | 100,760 |
| | Workforce Industry Partnership, PON 5357 | 87,925 |
| Energy Vision | Advancing Ag Enrgy Technologie, Advancing Ag Energy Tech PON | 10,000 |
| Enica Engineering, PLLC | Technical Services, FT17286 New York Presbyterian | 6,963 |
| ,,, | Technical Services, OSEM130-C - 85 Tenth Ave | 37,872 |
| | Workforce Industry Partnership, PON 3715 (R15) BOM | 4,262 |
| Enlarged City School District of Troy, | K-12 SCHOOLS, CGSI-1240 - Troy CSD (9) O | 67,971 |
| Enlarged CSD of Middletown | K-12 SCHOOLS, CGSI Track 2 R1 Middletown | 35,360 |
| Ensave, Inc. | AEAP Implementation Contractor | 50,651 |
| Llisave, ille. | | 304,948 |
| Enternice Lumber & Sile LLC | Technical Services, AEAP Implementation Contractor | |
| Enterprise Lumber & Silo, LLC | Net Zero Energy for Eco Dev, CNCED 2021 - Enterprise Lumber | 81,000 |
| Environ Energy Holdings LLC | Technical Services, OSEM138-C - Maimonides Medical | 62,170 |
| Environet Systems, LLC | Talent Pipeline:CE and OJT, OJT | 5,309 |
| Epic Management of New York, LLC | NYCH: Talent PpIn:CE and OJT, RFQL 5147 Labor Liaison TWO | 2,688 |
| Equinix Inc. | LARGE SCALE RENEWABLES, 8th RPS Main Tier Solicitation | 93,406 |
| Erdman Anthony & Associates, Inc. | Commercial New Construct, Commercial New Construction | 22,742 |
| Erie Boulevard Hydropower LP | REC:CES REC Contracts, 10th RPS Main Tier Solicitatio | 9,137 |
| | REC:CES REC Contracts, 11th Main Tier Solicitation | 27,283 |
| Erie County | CLEANER GREENER COMMUNITIES, CGC - Erie County | 151,121 |
| Erie Wind LLC | REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 70,615 |
| Essense Partners Inc. | OREC: Technical Support, TWO #1 - LSR/OSW | 126,176 |
| Evercloak Inc | Building Envelope Systems, Refrigerants - Evercloak | 87,857 |

| EVERGREEN ENERGY | <200KW PV, PON 2112 NY SUN | 80,753 |
|---------------------------------------|--|-----------|
| | >200KW PV, PON 2112 NY SUN | 130,866 |
| Evicient, LLC | NextGen HVAC, Low cost thermal storage | 44,288 |
| | CSAPR Broker Services | 1,445 |
| Evolution Markets, Inc Experis US LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, SA.020 TWO | 5,935 |
| Expens 03 LLC | _ | 7,602 |
| | CLCPA Support, SA.030_TWO# 3_NC_PM1 Code to Zero, SA.011_TWO# 2_Codes_Sr.PM | 82,646 |
| | | |
| | Commercial New Construc, SA.052_TWO#14_PM1_NC | 86,016 |
| | Commercial New Construc, SA.053_TWO#13_PM1_NC | 4,966 |
| | Equitable Engagement, SA.018_TWO# 9_ECE_PM1 | 79,223 |
| | ESTOR: Implementation Support, SA.068_TWO#17_APM_DERT | 30,52 |
| | EVALUATION, SA.039_TWO# 11_PM_PC | 43,431 |
| | Low Rise New Construction, SA.053_TWO#13_PM1_NC | 9,998 |
| | Multifam New Construction, SA.053_TWO#13_PM1_NC | 41,904 |
| | Multifam Performance Pgm, SA.038_TWO# 4_MF_PM1 | 77,998 |
| | New Construction Housing, SA.028a_TWO# 7_NC_PM1 | 74,225 |
| | New Construction Housing, SA.030_TWO# 3_NC_PM1 | 43,026 |
| | New Construction Housing, SA.040_TWO# 6_NC_PM1 | 61,382 |
| | New Construction- Commercial, SA.028a_TWO# 7_NC_PM1 | 8,247 |
| | New Construction- Commercial, SA.030_TWO# 3_NC_PM1 | 25,636 |
| | New Construction- Commercial, SA.040_TWO# 6_NC_PM1 | 26,30 |
| | NYCH: LMI, SA.058_TWO#15_SRPM_MF | 74,77 |
| | NYCH: LMI, SA.077_TWO#16_PM1_MF | 53,223 |
| | NYSERDA ADMINISTRATION, SA.021a_TWO# 5_SO_TS | 46,83 |
| | NYSERDA ADMINISTRATION, SA.056_TWO# 12_SO_TW | 38,58 |
| | RTEM and Tenants, SA.046_TWO# 10_AES_PM2 | 100,984 |
| | SA.020_TWO# 1_SFR_PM1 | 37,040 |
| | SA.041_TWO# 8_GOV_PM1 | 95,60 |
| | SA.082_TWO#19_PM-1_CT | 24,346 |
| | SF CN Competition, SA.030_TWO# 3_NC_PM1 | 7,786 |
| | Single Family New Construction, SA.030_TWO# 3_NC_PM1 | 30,828 |
| | Tech Assistanc Multifamily LMI, SA.070_TWO#18_PM-1_EPE | 17,709 |
| | Technical Services, SA.070_TWO#18_PM-1_EPE | 17,709 |
| Family Life Academy Charter Schools | >200KW PV, PON 2112 NY SUN | 42,500 |
| FFP NY ELBA PROJECT1 LLC | >200KW PV, NY Sun | 795,663 |
| FFP NY Schaghticoke Project2, LLC | >200KW PV, NY Sun | 393,608 |
| Ficazzola Consulting, LLC | >200KW PV, PON 2112 NY SUN | 41,720 |
| Fifth Avenue Committee, Inc. | TWO 1 IEDR Env Justice Wkg Grp | 1,320 |
| Finch Paper, LLC | On-Site Energy Manager, OsEM94 I - Finch Paper | 20,625 |
| FINCHVILLE TPKE LLC | >200KW PV, NY Sun | 696,963 |
| Finger Lakes Comfort, Inc | NYCH: Talent Ppln:CE and OJT, OJT | 11,412 |
| | Talent Pipeline:CE and OJT, OJT | 40,023 |
| FINGER LAKES POWER SYSTEMS LLC | S <200KW PV, PON 2112 NY SUN | 10,400 |
| Firomar | Building Envelope Systems, Panelized Systems -Firomar | 1,199,880 |
| First Columbia Property Services, LLC | NYSERDA ADMINISTRATION, Property Management | 145,294 |
| Fishtech Energy Partners LLC | Heat Recovery, HeatRec C1_Fishtech_285Madison | 3,696 |
| | Heat Recovery, HeatRec C1_Fishtech_477Madison | 35,731 |
| | Heat Recovery, HeatRec C1 Fishtech 530Fifth | 35,731 |

| Contractor Fishtech Energy Partners LLC | Contract Description | Total Expended Amount |
|--|---|-----------------------|
| Tishteen Lifergy Partiers LLO | Heat Recovery, HeatRec C1_Fishtech_601W26 | 35,731 |
| | Heat Recovery, HeatRec C1_Fishtech_1285AoA | 35,731 |
| | Heat Recovery, HeatRec C1_Fishtech_Juilliard | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_MSKCCBAIC | 35,731 |
| | Heat Recovery, HeatRec C1_Fishtech_Pier57 | 35,731 |
| | Heat Recovery, HeatRec C1_Fishtech_UniClub | 35,731 |
| | Heat Recovery, HeatRec C2_Fishtech_55 Water | 12,018 |
| | Heat Recovery, HeatRec C2_Fishtech_375 Park | 32,000 |
| | Heat Recovery, HeatRec C2_Fishtech_StarLehi | 32,000 |
| | Heat Recovery, HRC1_Fish_32OldSlip | 3,696 |
| | Heat Recovery, HRC1_Fish_75Rock | 3,696 |
| | Heat Recovery, HRC1_Fish_452Fifth | 3,696 |
| | Heat Recovery, HRC1_Fish_Trinity | 3,696 |
| | RTEM and Tenants, Fischer-55WaterSt-RTEM+T | 41,684 |
| | Talent Pipeline:CE and OJT, OJT | 5,126 |
| | Technical Services, FT - 0000761131 - HR REIT - 42 | 14,538 |
| | Technical Services, FT14662 - George Comfort - 307 | 4,316 |
| | Technical Services, FT14764 - 452 Fifth Owners | 1,488 |
| | Technical Services, FT15039 - RXR Realty - 61 Broa | 11,470 |
| | Technical Services, FT17067 RXR Co Property Manage | 48,006 |
| | Workforce Industry Partnership, Moinian WFDT Group 1 PON 5357 | 90,964 |
| | Workforce Industry Partnership, Moinian WFDT Group 2 PON 5357 | 50,308 |
| | Workforce Industry Partnership, PON 5357 | 59,518 |
| | Workforce Industry Partnership, RFR WFDT PON 5357 | 37,036 |
| Florenton River LLC | <200KW PV, PON 2112 NY SUN | 5,000 |
| | >200KW PV, PON 2112 NY SUN | 247,730 |
| Foam It Insulation, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | Talent Pipeline:CE and OJT, OJT | 36,960 |
| Fordham Hill Owners Corp. | Technical Services, FT15054 - Fordham Hill Owners | 20,314 |
| Form Energy, Inc | Long Duration Energy Storage, LDES Tech & Product Dev | 1,485,000 |
| Four Points Group, Inc. | ENERGY ANALYSIS, TWO 1: Analyze P53 regulations | 33,230 |
| Fourth Ave Owners Corp | Low Carbon Tech Demos, MF Low Carbon Pathways | 125,425 |
| Fraunhofer USA Inc. | Building Envelope Systems, Building Envelopes - Fraunhofe | 62,183 |
| Freedom Solar LLC | >200KW PV, PON 2112 NY SUN | 337,754 |
| Freepoint Solar LLC | >200KW PV, NY Sun | 249,264 |
| Friello and Sons Heating and Cooling, | NYCH: Talent PpIn:CE and OJT, OJT | 5,392 |
| Frontier Energy, Inc. | >200KW PV, DER Data System Support | 160,865 |
| | ANAEROBIC DIGESTER, ADG - Frontier - TWO | 897 |
| | CGSI-275 - Otselic Valley CS | 1,731 |
| | CI Engy Siting & Soft Cost Red, Clean Energy Siting | 990 |
| | Combined Heat and Power, ADG - Frontier - TWO | 897 |
| | Combined Heat and Power, DG Integrated Data System | 145,697 |
| | ESTOR: Implementation Support, DER Data System Support | 160,865 |
| | ESTOR: Implementation Support, TWO 1 Cat 2 Energy Storage | 13,799 |
| | ESTOR: Implementation Support, TWO 2 Cat. 3 Energy Storage | 90,793 |
| Fund for Public Housing, Inc. | NYCH: Talent PpIn:CE and OJT, IMS PON4359 - Fund for Public | 122,314 |
| Fusco Personnel, Inc. | NYSERDA ADMINISTRATION, Recruitment Outsourcing | 70,680 |
| | OREC: Technical Support, TS.007 - LSR_Office Admin | 13,172 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|--|-----------------------|
| Fusco Personnel, Inc. | REC4:CES REC4 Tech Support, TS.007 - LSR_Office Admin | 11,787 |
| | REC:CES REC System Dev Costs, TS.007 - LSR_Office Admin | 13,172 |
| Fusion Energy Services LLC | <200KW PV, PON 2112 NY SUN | 20,180 |
| G.R.O. Energy Solutions, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 6,400 |
| | Talent Pipeline:CE and OJT, OJT | 3,086 |
| G&S Operations LLC | >200KW PV, PON 2112 NY SUN | 83,050 |
| GarageWORKS Studios LLC | Net Zero Energy for Eco Dev, CNCED 2023-GarageWorks Studio | 131,400 |
| Garden Court HDFC | Tech Assistanc Multifamily LMI, FT14796 - Garden Court - PON | 40,875 |
| Gas Technology Institute | NextGen HVAC, Develop R30 wall | 59,711 |
| GBA Commissioning Services, Inc | NYCH: Technical Assistance, FT14574 - 77 W 24th | 30,902 |
| | NYCH: Technical Assistance, FT14635 - The Verdesian - FTC | 23,105 |
| | Technical Services, FT17216 University of Rocheste | 311,428 |
| GE Vernova International LLC | REC:CES REC System Dev Costs, Transmission Services on Deman | 33,550 |
| Geatain Engineering PLLC | Technical Services, OsEM126- C - Moxy Hotel | 13,500 |
| General Electric Co. Global Research | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 6,819 |
| | Natl Offshore Wind R&D | 6,819 |
| Generate Capital Inc. | <200KW PV, NY-Sun | 227,838 |
| Generate NY Community Solar I, LLC | LMI Community Solar, RFP3802 Low Income Comm Solar | 105,001 |
| Genesee Biogas LLC | CLEANER GREENER COMMUNITIES, CGC26970 - Genesee Biogas LLC | 30,000 |
| GenPro Energy Solutions, LLC | <200KW PV, PON 2112 NY SUN | 234,455 |
| Genting New York LLC | Commercial New Construc, SF106883 - Resorts World -OFLT | 85,678 |
| Geotherm Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| GF55 Architects LLP | Buildings of Excellence, BoE Rnd 1 - Design Team Incent | 25,000 |
| Global Asset Positioning, LLC | CSE Supply Chain Attraction | 150,779 |
| | NYS Clean Energy Transition, CSE Supply Chain Attraction | -76,453 |
| Go Go Green Insulation, LLC | Talent Pipeline:CE and OJT, OJT | 4,590 |
| Go Solar, LLC | <200KW PV, PON 2112 NY SUN | 12,480 |
| Goldman Copeland Associates, P.C. | Heat Recovery, HeatRec C1_GoldmanC_205-9E23St | 22,842 |
| | Heat Recovery, HeatRec C1_GoldmanC_StVartan | 38,215 |
| | Heat Recovery, HeatRec C2_GoldmanC_180montag | 53,800 |
| | Heat Recovery, HRC1 GoCo 60Hudson | 811 |
| | Heat Recovery, HRC1_GoCo_NYACK | 683 |
| | NYCH: Technical Assistance, FT15046 - The Anthony Owner | 13,649 |
| | Tech Assistanc Multifamily LMI, FT - 0000794194 - Homes for th | 6,764 |
| | Tech Assistanc Multifamily LMI, FT - 0000794475 - Homes for th | 6,764 |
| | Tech Assistanc Multifamily LMI, FT - 0000794515 - Homes for th | 5,093 |
| | Tech Assistanc Multifamily LMI, FT - 0000794526 - Homes for th | 5,660 |
| | Tech Assistanc Multifamily LMI, FT - 0000794656 - Homes for th | 5,594 |
| | Tech Assistanc Multifamily LMI, FT - 0000794667 - Homes for th | 6,700 |
| | Technical Services, FT - 0000771872 - Racquet and | 11,688 |
| | Technical Services, FT - 0000781895 - CBRE - 717 F | 14,346 |
| | Technical Services, FT - 0000784307 - Crowne Plaza | 19,908 |
| | Technical Services, FT - 0000803376 - SL Green - 2 | 11,125 |
| | | |
| | Technical Services, FT - 0000809626 - Meadow Partn | 11,977 |
| | Technical Services, FT - 0000812118 - Marlene Myer | 10,382 |
| | Technical Services, FT14693 - Colliers - 60 Hudson | 9,032 |
| | Technical Services, FT14769 - School of Visual Art | 59,927 |
| | Technical Services, FT14794 - Graduate Roosevelt | 14,500 |

| Contractor | Contract Description | Total Expended Amount |
|------------------------------------|---|-----------------------|
| Goldman Copeland Associates, P.C. | Technical Services, FT14801 - Millennium Broadway | 8,781 |
| | Technical Services, FT14980 - NYU - 25 Union Sq W. | 4,887 |
| | Technical Services, FT14999 - Omni Berkshire Place | 17,719 |
| | Technical Services, FT15046 - The Anthony Owner | -13,649 |
| | Technical Services, FT15079 - Relide Realty | 2,380 |
| | Technical Services, FT15126 - Hartz Mountain Ind | 2,299 |
| | Technical Services, FT17007 The Shubert Organizati | 7,371 |
| | Technical Services, FT17024 SL Green Management Co | 3,237 |
| | Technical Services, FT17034 Jones Lang LaSalle - 1 | 14,202 |
| | Technical Services, FT17079 Columbia University | 19,713 |
| | Technical Services, FT17113 Empire State Realty Tr | 13,748 |
| | Technical Services, FT17119 SL Green Realty - 810 | 10,153 |
| | Technical Services, FT17120 SL Green Realty - 100 | 14,048 |
| | Technical Services, FT755842 - LeFrak - 180 Broadw | 5,666 |
| | Technical Services, FT755928 - LeFrak - 98-01 67th | 5,140 |
| | Technical Services, FT755935 - LeFrak - 84-20 Aust | 2,902 |
| | Technical Services, FT755938 - LeFrak - 64-20 Saun | 4,499 |
| | Technical Services, FT755944 - LeFrak - 48-30 40th | 2,936 |
| | Technical Services, FT755947 - LeFrak - 42-42 80th | 3,809 |
| Grant TPT LLC | Direct Injection Program, HDP Electrification | 183,341 |
| Gree Mechanical Yonkers LLC | NYCH: Talent PpIn:CE and OJT, OJT | 65,539 |
| Green Hybrid Energy Solutions Inc. | <200KW PV, PON 2112 NY SUN | 11,568 |
| | >200KW PV, PON 2112 NY SUN | 78,000 |
| Green Light New York, Inc. | Commercial Real Estate Ten, Energy Efficiency Training TWO | 49,004 |
| | NYCH: Talent PpIn:CE and OJT, PON3981 Round 13 | 25,193 |
| | Workforce Industry Partnership, TWO EBC Training Series | 15,000 |
| Green Street Power Partners LLC | >200KW PV, PON 2112 NY SUN | 111,618 |
| Green Team USA, LLC | OJT | 11,741 |
| Greenbacker Renewable Energy Com. | >200KW PV, NY Sun | 495,752 |
| GreenLogic, LLC | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| Greenstar Home Services | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| | Talent Pipeline:CE and OJT, OJT | 16,960 |
| Greenwood Lake Union Free School | CLEAN TRANSPORTATION, FT14982 - Greenwood Lake UFSD | -28,445 |
| Dist | FT14982 - Greenwood Lake UFSD | 28,445 |
| GridEdge Networks, Inc. | Future Grid Perf. Challenges, Power Grid Innovation | 131,867 |
| | High Performing Grid, Power Grid Innovation | 15,032 |
| Groundswell, Inc. | NY-SUN, PON 3414 - Rochester Clarissa | 10,000 |
| | NY-SUN, PON 3414 Exchange St Rochester | 45,000 |
| Group-S LLC | Heat Recovery, App 062 C2_EN-PG_92NY | 24,159 |
| | Heat Recovery, HeatRec C1 ENPG 1Hanson | 31,438 |
| | Heat Recovery, HeatRec C1 ENPG 45-45CenterBlv | 31,438 |
| | Heat Recovery, HeatRec C1 ENPG 315East65thSt | 7,498 |
| | Heat Recovery, HeatRec C1_ENPG_S15East05InSt Heat Recovery, HeatRec C1_ENPG_WexfordTerrace | 7,498 |
| | | 24,405 |
| | Heat Recovery, HeatRec C2_ENPG_201East66thSt | |
| | Heat Recovery, HeatRec C2_ENPG_EastRiverHouse | 24,159 |
| | Heat Recovery, HeatRec C2_ENPG_The Victoria | 24,405 |
| | NYCH: Technical Assistance, FT14130 - 45 E 80th - FTC | 8,000 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Group-S LLC | NYCH: Technical Assistance, FT14255 - 61-20 Grand C - FTC | 37,500 |
| | NYCH: Technical Assistance, FT14293 - 3333 Henry Hu - FTC | 46,500 |
| | NYCH: Technical Assistance, FT14311 - 2373 Broadway - FTC | 39,600 |
| | NYCH: Technical Assistance, FT14943 -Trump Palace 200 E 69 | 52,500 |
| | NYCH: Technical Assistance, FT14995 - Akam - 392 Central | 37,500 |
| | NYCH: Technical Assistance, FT15116 - Garthchester Realty | 73,500 |
| | Real Time Enrgy Management, En-Power Group-1 Grand Army Pl | 1,950 |
| | Real Time Enrgy Management, En-Power-305 E 40 St-RTEM | 1,000 |
| | Real Time Enrgy Management, EnPowerGroup-2166 33-RTEM | 149,616 |
| | Real Time Enrgy Management, Group S-35 E 85th-RTEM | 1,740 |
| | Real Time Enrgy Management, SGRp-280 Collins-RTEM | 1,845 |
| | Technical Services, FT14125 - 110 Horatio - FTC | 9,500 |
| | Technical Services, FT14130 - 45 E 80th - FTC | -8,000 |
| | Technical Services, FT14132 - 34 N 6th -FTC | 10,000 |
| | Technical Services, FT14133 - 605 W 57th - FTC | 58,000 |
| | Technical Services, FT14255 - 61-20 Grand C - FTC | -37,500 |
| | Technical Services, FT14298 - 90 Park - FTC | 10,000 |
| | Technical Services, FT14311 - 2373 Broadway - FTC | -39,600 |
| | Technical Services, FT14353 - 255 East 49th - FTC | 27,000 |
| | Technical Services, FT14436- 201 East 62nd- FTC-MF | 14,700 |
| | Technical Services, FT14483- 145 Central Prk W-FTC | 49,200 |
| | Technical Services, FT14484 - 44 Wall - FTC | 24,500 |
| | Technical Services, FT14639 - 765 N Broadway - FTC | 24,673 |
| | Technical Services, FT14668 - Harlorn Delaware | 8,500 |
| | Technical Services, FT14748 - Bloomingdales - 504 | 21,500 |
| | Technical Services, FT14965 - Isabella Condominium | 25,500 |
| | Technical Services, FT14966 - Pride - 98 Park | 12,375 |
| | Technical Services, FT14988 - Shelbourne Sonesta | 11,250 |
| | Technical Services, FT15086 - 680-714 Montauk Ave | 9,150 |
| | Technical Services, FT15094 - BDC 56 - 15 West 56 | 16,500 |
| | Technical Services, FT15130 - Wolcott Hotel | 14,500 |
| GSPP 28 Erasmus St, LLC | >200KW PV, NY-Sun | 42,120 |
| GSPP 126 Little Bow Rd N, LLC | >200KW PV, NY Sun | 861,461 |
| GSPP 120 Little Bow Ru N, LEC | | 1,263,478 |
| GSPD 121 Lynhurot Avo LLC | NY-SUN, NY Sun | |
| GSPP 131 Lynhurst Ave, LLC GSPP 1632 Richmond Terrace LLC | >200KW PV, NY-Sun | 18,795 |
| | >200KW PV, NY-Sun | 21,060 |
| GSPP 2496 Lewis Road LLC | >200KW PV, NY Sun | 253,203 |
| | NY-SUN, NY Sun | 303,843 |
| GSPP 4710 Glenwood Road, LLC | >200KW PV, NY-Sun | 113,724 |
| GSPP Baxter 1, LLC | >200KW PV, NY Sun | 154,326 |
| | NY-SUN, NY Sun | 420,888 |
| GSPP Hillsboro & Dunbar, LLC | >200KW PV, NY Sun | 83,535 |
| | NY-SUN, NY Sun | 259,399 |
| GSPP Sentinel Heights Road, LLC | >200KW PV, NY Sun | 174,740 |
| | NY-SUN, NY Sun | 256,284 |
| GSRP MT Solar I LLC | REC:CES REC Contracts, Branscomb Solar_RESVCO2021 | 320,082 |
| Guidehouse Inc. | Advancing Ag Enrgy Technologie, RFQ3183 Umbrella Agreement | 2,471 |
| | Greenhouse Light & Systems Eng, RFQ3183 Umbrella Agreement | 2,471 |

| Contractor | Contract Description | Total Expended Amount |
|---|---|-----------------------|
| Guidehouse Inc. | Healthy Homes VB Payment Pilot, TWO 3 NYS Healthy Homes VBP | 1,836 |
| | Landlord Outreach | 197,982 |
| | Market Support Tools & Activity, SFR Operations Risk Analysis | 6,782 |
| | NEW YORK GREEN BANK, TWO #1 - Price Forecast | 137,879 |
| | REV Connect, REV Connect Initiative | 357,560 |
| | SFR Operations Risk Analysis | 189,200 |
| | Technical Services, RFQ3183 Umbrella Agreement | 2,471 |
| H2M Architects, Engineers, Land Surv | OTHER PROGRAM AREA, Haverstraw JT Planning Study | 12,508 |
| H.E.L.P Development Corp. | New Construction Housing, NCP Housing 2022 | 52,800 |
| Habitat Mosaic Brooklyn LLC | New Construction Housing, NCP Housing | 33,600 |
| Halcyon Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 115,973 |
| | Talent Pipeline:CE and OJT, OJT | 3,420 |
| Hales Mills Solar, LLC | >200KW PV, NY Sun | 1,156,680 |
| | Solar Plus Energy Storage, NY Sun | 1,249,325 |
| Half Acre Solar, LLC | >200KW PV, NY Sun | 1,002,495 |
| | NY-SUN, NY Sun | 467,831 |
| HALO Branded Solutions, Inc. | POLICY DEVELOPMENT, 2024 DPS JCB_HALO PO | 9,237 |
| Hamilton Heights II LLC | Direct Injection Program, HPD Electrification | 158,263 |
| Handel Architect | Buildings of Excellence, BoE Rnd 1 - Design Team Incen. | 75,000 |
| Harris Beach PLLC | NEW YORK GREEN BANK, TWO 4 - Accountability Act Adv | 5,101 |
| | NYSERDA ADMINISTRATION, TWO 2 Financing Solutions Prog | 6,637 |
| | NYSERDA ADMINISTRATION, TWO 3 - PAAA Advising | 1,090 |
| | NYSERDA ADMINISTRATION, TWO 6 - Real Estate Issues | 3,541 |
| | SARATOGA TECHNOLOGY & ENERGY PARK, TWO 1 STEP Matters | 18,768 |
| Harris Energy Solutions LLC | CGSI-162E - NYC DOE District 7 | 96,635 |
| | CGSI-173E - NYC DOE District 8 | 94,076 |
| | CGSI-174E - NYC DOE District 9 | 73,922 |
| | CGSI-175E -NYC DOE District 10 | 100,824 |
| | CGSI-176E -NYC DOE District 11 | 107,613 |
| | CGSI-177E -NYC DOE District 12 | 101,092 |
| | | |
| | Talent Pipeline:CE and OJT, OJT | 13,033 |
| | Technical Services, AEAP 1659 - Flowering Sun Farm | 4,561 |
| | Technical Services, AEAP 1665 - Maplewood Farm | 5,427 |
| | Technical Services, AEAP 1715 - Finding Home Farms | 2,964 |
| | Technical Services, OsEM119-C - Kingsbrook | 17,783 |
| | Environmental Research, spatial and temporal variation | 144,037 |
| Harvest Power, LLC | >200KW PV, PON 2112 NY SUN | 11,020 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 7,224 |
| Hawk Hill Solar, LLC | >200KW PV, NY Sun | 1,062,513 |
| | NY-SUN, NY Sun | 437,506 |
| Hawn Heating & Energy Services LLC | NYCH: Talent PpIn:CE and OJT, OJT | 30,659 |
| Healthy Home Energy & Consulting, Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 10,949 |
| | Talent Pipeline:CE and OJT, OJT | 1,116 |
| Heat Keepers, Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 10,049 |
| Helios Energy New York 2 LLC | >200KW PV, NY Sun | 876,096 |
| Helios Energy New York 3, LLC | >200KW PV, NY Sun | 1,000,046 |
| Helios Energy New York 9 LLC | >200KW PV, NY Sun | 848,380 |
| Helios Energy New York 10, LLC | >200KW PV, NY Sun | 1,005,210 |
| | | |

| >200KW PV, NY Sun NY-SUN, NY Sun Natural Carbon Solutions, A1 - Building Challenge CI Engy Siting & Soft Cost Red, TWO #1 OREC: Technical Support, TWO #2 HDR Port Liaison OREC: Technical Support, TWO#7 Ports&Supply Chain anly OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS WEST VALLEY DEVELOPMENT PROGRAM, West Valley | 973,440 1,347,840 535,000 68,712 13,434 128,000 35,565 16,499 12,920 7,875 1,608,198 |
|--|--|
| Natural Carbon Solutions, A1 - Building Challenge CI Engy Siting & Soft Cost Red, TWO #1 OREC: Technical Support, TWO #2 HDR Port Liaison OREC: Technical Support, TWO#7 Ports&Supply Chain anly OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 535,000 68,712 13,434 128,000 35,565 16,499 12,920 7,875 |
| CI Engy Siting & Soft Cost Red, TWO #1 OREC: Technical Support, TWO #2 HDR Port Liaison OREC: Technical Support, TWO#7 Ports&Supply Chain anly OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 68,712 13,434 128,000 35,565 16,499 12,920 7,875 |
| OREC: Technical Support, TWO #2 HDR Port Liaison OREC: Technical Support, TWO#7 Ports&Supply Chain anly OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 13,434 128,000 35,565 16,499 12,920 7,875 |
| OREC: Technical Support, TWO#7 Ports&Supply Chain anly OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 128,000 35,565 16,499 12,920 7,875 |
| OREC: Technical Support, TWO#8 Empowering Pot MP2.0 Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 35,565 16,499 12,920 7,875 |
| Rmve Barriers Dist Enrgy Storg, TWO #2 <200KW PV, PON 2112 NY SUN | 16,499 12,920 7,875 |
| <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 12,920 7,875 |
| <200KW PV, PON 2112 NY SUN REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 7,875 |
| REC:CES REC Contracts, CESRFP1_Tier 1 RECS | |
| | 1 608 108 |
| WEST VALLEY DEVELOPMENT PROGRAM, West Valley | 1,000,130 |
| | 14,615 |
| >200KW PV, NY-Sun | 1,387,440 |
| Product Standards, TWO 1-SAPA Rule Making/Comment | 32,163 |
| Tech Assistanc Multifamily LMI, TWO 6 - Public Benefit Financi | 455 |
| NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services | 9,453 |
| OREC: Technical Support, TWO 3 - IRA Tax Advice | 3,516 |
| OREC: Technical Support, TWO 6 - Amendment to ZEC Agr. | 6,802 |
| OREC: Technical Support, TWO 7 - OREC Agreement advisin | 3,399 |
| | 60,570 |
| | 9,551 |
| | 4,306 |
| | 78,402 |
| | 15,895 |
| | 1,227,982 |
| | 16,490 |
| | 45,103 |
| | 3,566 |
| | 1,528 |
| | 5,885 |
| | 1,638 |
| | 4,573 |
| | 5,894 |
| | 18,303 |
| • | 7,272 |
| | |
| • • • | 129,183 |
| | 14,112 |
| | 62,870 |
| | 17,241 |
| | 52,430 |
| · · · | 13,283 |
| • | 25,478 |
| · · · | 8,282 |
| NENY:RGE Empower Gas, TWO #2 - Field Inspection | 24,747 |
| NYCH: Comfort Home, TWO #1 Comfort Home SQA | 59,885 |
| TWO #2 - Field Inspection | 155,884 |
| New Construction Housing, NCP Housing | 65,400 |
| | Product Standards, TWO 1-SAPA Rule Making/Comment Tech Assistanc Multifamily LMI, TWO 6 - Public Benefit Financi NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services OREC: Technical Support, TWO 3 - IRA Tax Advice OREC: Technical Support, TWO 7 - OREC Agreement advisin OREC: Technical Support, TWO 7 - OREC Agreement advisin OREC: Technical Support, TWO 9 - ORECRFP23-1 OSW Solici OREC: Technical Support, TWO 10 - Transmission Planning OREC: Technical Support, TWO 10 - Transmission Planning OREC: Technical Support, TWO 11 - LSR Labor Law Matters OREC: Technical Support, TWO 12 - ORECRFP24-1 (NY5) RFP 12 - NYGB Legal Services CLEANER GREENER COMMUNITIES, CGC38740 - Home Headquarters Building Envelope Systems, Building Envelope Systems ASSISTED HOME PERFORMANCE WITH ENERGY STAR, TWO #2 - Fiel EMPOWER NY, TWO #2 - Field Inspection NENY:CHGE Empower Flectric, TWO #2 - Field Inspection NENY:CHGE Empower Gas, TWO #2 - Field Inspection NENY:CHGE Empower Gas, TWO #2 - Field Inspection NENY:CON Ed Empower Gas, TWO #2 - Field Inspection NENY:CON Ed Empower Gas, TWO #2 - Field Inspection NENY:CON Ed Empower Gas, TWO #2 - Field Inspection NENY:CNFG Empower Gas, TWO #2 - Field Inspection NENY:NIMO Empower Gas, TWO #2 - Field Inspection NENY:NING Empower Gas, TWO #2 - Field Inspection NENY:NYSEG Empower Gas, TWO #2 - Field Inspection NENY:NSEG Empower Gas, TWO #2 - Field Inspection NENY:NSEG Empower Gas, TWO #2 - Field Inspection NENY:NSEG Empower Gas, TWO #2 - Field Inspection NENY:RGE Empower Gas, TWO #2 - Field Inspection NENY:RGE Empower G |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|---|-----------------------|
| Housing Trust Fund Corporation | HCR Direct Injection, HCR 2021 | 1,543,500 |
| Housing Visions Consultants, Inc. | New Construction Housing, NCP Housing 2022 | 39,600 |
| HPDC Energy LLC | Consultant HCR | 65,939 |
| | Housing Agencies Support, Consultant HCR | 58,760 |
| HR&A Advisors, Inc. | OTHER PROGRAM AREA, Ravenswood Queens JT Planning | 70,000 |
| Hudson River Housing, Inc. | New Construction Housing, NC-Housing 2022 | 120,000 |
| Hudson River Renewables | <200KW PV, PON 2112 NY SUN | 18,100 |
| Hudson Valley Community College | NYCH: Talent PpIn:CE and OJT, PON3981 Round 3 | 73,020 |
| | Talent Pipeline:OSW Training, OWTI Workforce Training | 168,895 |
| Hudson Valley Wind Energy, LLC | <200KW PV, PON 2112 NY SUN | 10,000 |
| Hydropore Technologies | Hydrogen Innovation, Clean Hydrogen Innovation | 69,642 |
| Hytech Solar Inc | ENERGY STORAGE, PON 2112 NY SUN | 18,750 |
| IBC Engineering PC | CGSI-75_E - Jamestown PS | 52,352 |
| | CGSI-83E - Solvay UFSD | 5,610 |
| | K-12 SCHOOLS, CGSI-204ED - North Syracuse | 46,703 |
| | REV Campus Challenge, FT14322 - 619 Comstock - FTC | 2,096 |
| | REV Campus Challenge, FT14340 - 107 College PI - FTC | 3,313 |
| IBI Group Architects, Engineers, | CGSI-52CT - Massena CSD | 36,290 |
| | CLEAN TRANSPORTATION, CGSI-52CT - Massena CSD | -36,290 |
| | Electric Vehicles - Innovation, CGSI-40CT-Walton CSD(1)_CT | 100 |
| | Electric Vehicles - Innovation, CGSI-48CT - Jefferson CSD | 10,186 |
| | Electric Vehicles - Innovation, CGSI-49CT Chenango Valley CSD | 5,486 |
| ICF Incorporated LLC | CLEAN TRANSPORTATION, TWO 16 RFQL Review | 7,405 |
| | CLEAN TRANSPORTATION, TWO # 10 | 73,877 |
| | ENERGY ANALYSIS, TWO 2 - Embodied Emissions Po | 70,265 |
| | ENERGY ANALYSIS, TWO#9 NYS Elect System Model | 6,954 |
| | EV Charging and Engagement, TWO 16 RFQL Review | 7,405 |
| | EV Charging and Engagement, TWO # 10 | 73,877 |
| | Grid ClimateTech Ready Capital, TWO 14 - Resilience Metrics | 115,140 |
| | TWO 13 - NY C&I Fin. Analysis | 109,033 |
| ICF Resources, LLC | CFI Program Support | 41,490 |
| , | Environmental Research, TWO 1 - Climate Tech Assistanc | 57,315 |
| | Prof & Expert Engagement, TWO 12 - ICF CRB Support | 76,526 |
| | TWO 4 - CTS Study Support | 208,878 |
| Ichor Strategies LLC | NYSERDA ADMINISTRATION, Public Relations Services | 51,980 |
| Illume Advising LLC | EEC Implementation | 9,526 |
| | Equitable Engagement, EEC Implementation | 3,525 |
| | K-12 SCHOOLS, TWO #3 - P-12 Schools Work Pla | 41,513 |
| | TWO 1 - CJWG Facilitation | |
| IMK Partners LLC | | 17,321 |
| | Low Carbon Tech Demos, Low Carbon Pathways | 4,400 |
| Indotronix International Corporation | Carbontech Development, SA.033_TWO# 2_IN_APM | 8,525 |
| | ESTOR: Implementation Support, SA.034_TWO# 3_DER_ADV | 87,958 |
| | Grid ClimateTech Ready Capital, SA.033_TWO# 2_IN_APM | 8,783 |
| | K-12 SCHOOLS, SA.064_TWO# 5_PC_EPE | 1,260 |
| | NYCH: Supply Chain, SA.084_TWO#9_SFR_SPM | 32,121 |
| | NYSERDA ADMINISTRATION, TWO#4-CM-PC-Kijuana Owens | 47,216 |
| | SA.086_TWO# 11_NYSUN_PM-1 | 6,480 |
| | Strategic Energy Manager, SA.080_TWO# 6_IAG_APM | 6,618 |

| Contractor ndotronix International Corporation | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| indotronix international corporation | Tech Assistanc Multifamily LMI, SA.007_TWO# 1_EPE_PM-1 | 35,796 |
| | Technical Services, SA.007_TWO# 1_EPE_PM-1 | 35,796 |
| | Technical Services, SA.064_TWO# 5_PC_EPE | 1,260 |
| | Technical Services, SA.071_TWO# 7_EPE_PM-1 | 46,516 |
| | Technical Services, SA.074_TWO# 8_EPE_PM-1 | 44,000 |
| | Technical Services, SA.080_TWO# 6_IAG_APM | 12,113 |
| | Thermal Energy Storage, SA.033_TWO# 2_IN_APM | 8,525 |
| ndustrial Economics, Incorporated | CEL049: Process Evaluation, TWO 7 - Process Evals | 200,060 |
| | Clean Energy Hub, TWO1 - CEEP Evaluation | 6,938 |
| | CLEAN TRANSPORTATION, TWO 2 New York State Truck – V | 77,878 |
| | Community Energy Engagement, TWO1 - CEEP Evaluation | 8,444 |
| | Electric Vehicles - Innovation, TWO 6 - NY Trans Prize Eval | 16,464 |
| | ENERGY ANALYSIS, TWO 1 - Benefit Cost Analysis | 29,205 |
| | ENERGY ANALYSIS, TWO 1 EE Supply Curve Analysis | 49,475 |
| | ENVIRONMENTAL RESEARCH, TWO #2: SEP Evaluation | 2,572 |
| | Eval MCDC Clean Transportation, TWO 6 - NY Trans Prize Eval | 18,504 |
| | Eval MCDC: MD&IR Case Studies, TWO 3 - Case Studies | 30,399 |
| | Market Tests, TWO 5 IMS Market Impact Eval | 100,734 |
| | Mkt Char: Tech Assist, TWO 2 -SEQRA/EIS for RAPID Act | 187,831 |
| | TWO #2: SEP Evaluation | 2,572 |
| NF Associates LLC | CGSI-110 - Warrensburg CSD | 47,635 |
| | CGSI-210CT -Schenectady CSD | 81,873 |
| | CGSI-264 - Brewster CSD (1)_CT | 4,980 |
| | CGSI-265 - Wappingers CSD | 10,430 |
| | FT - 0000767235 - Lakeland Cen | 64,370 |
| | FT - 0000781427 - Katonah-Lewi | 3,850 |
| | Heat Recovery, HRC1_INF_40W57St | 10,000 |
| | Heat Recovery, HRC2_INF_ROWNYC | 42,000 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000818053 - Madelaine Ch | 5,030 |
| | K-12 SCHOOLS, FT - 0000784709 - The Spence S | 7,294 |
| | K-12 SCHOOLS, FT17028 Spence School (1) E | 25,797 |
| | On-Site Energy Manager, OsEM160-I - Gourmet Boutique | 46,170 |
| | Talent Pipeline:CE and OJT, OJT | 9,546 |
| | Technical Services, FT14832 - Sage Realty | 198 |
| | Technical Services, FT17064 First Service Resident | 10,153 |
| | Technical Services, OSEM141-C - P.C. Richard | 77,720 |
| | Technical Services, OSEM164-C - Hines - 7 BP | 10,260 |
| nfinite Invention Inc | High Performing Grid, Meter Adapt for Energy Storage | 80,389 |
| nfinity Solar Systems, LLC | <200KW PV, PON 2112 NY SUN | 135,377 |
| inity oolar oystems, LEO | >200KW PV, PON 2112 NY SUN | 154,780 |
| nglese Architecture + Engineering | LMI Multifamily Demos, Savoy Park EBC Cohort 3 | 90,000 |
| nnoenergy USA, LLC | EVPRZ:Clean Personal Mobility, Project MOVER | 1,066,442 |
| nnSure Corporation | Novel Bus Models & Offers, Climate-Oriented Solutions Pro | 735,991 |
| · · · · · · · · · · · · · · · · · · · | | |
| nstitute for Building Technology and Sa | >200KW PV, TWO 3 CAT 1 NY-Sun Large C&I | 81,032 |
| | ESTOR: Implementation Support, TWO 2 Cat 1 Energy Storage | 4,756 |
| ntegraLED, LLC | NY-SUN, TWO 4 NYSUN Res NonRes Talent Pipeline:CE and OJT, OJT | 556,887 |
| CONCRETE LEE | | 9,231 |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| Integrated Energy Service Corp | Real Time Enrgy Management, IES-32 Old Slip-RTEM | 28,320 |
| | Real Time Enrgy Management, IES-75 Rockefeller-RTEM | 19,920 |
| | Real Time Enrgy Management, IES-450Lexington-RTEM | 38,070 |
| | Real Time Enrgy Management, IES-470 Vanderbilt-RTEM | 25,440 |
| | Real Time Enrgy Management, Integrated- 375 Park Ave -RTEM | 43,140 |
| | Real Time Enrgy Management, Integrated- 810 7th Ave - RTEM | 8,220 |
| Integrated HVAC Systems and Services | Real Time Enrgy Management, Integrated-886 Westchester-RTE | 17,100 |
| Integrated Staffing Corporation | ESTOR: Implementation Support, SA.002_TWO# 1_SQA_PM1 | 27,901 |
| | Grid ClimateTech Ready Capital, SA.078_TWO#6_BA_IN | 9,952 |
| | Home Perf w Energy Star, SA.002_TWO# 1_SQA_PM1 | 12,032 |
| | Hydrogen Innovation, SA.078_TWO#6_BA_IN | 9,952 |
| | K-12 SCHOOLS, SA.069_TWO#5_SRPM_EPE | 37,829 |
| | Natural Carbon Solutions, SA.078_TWO#6_BA_IN | 9,952 |
| | NYCH: Comfort Home, SA.002_TWO# 1_SQA_PM1 | 395 |
| | NYSERDA ADMINISTRATION, SA.059_TWO#4_SRPM_CFO | 48,734 |
| | Renewable Heat NY, SA.002_TWO# 1_SQA_PM1 | 1,229 |
| | REV Campus Challenge, SA.069_TWO#5_SRPM_EPE | 31,073 |
| | SA.002_TWO# 1_SQA_PM1 | 14,325 |
| | SA.016_TWO# 2_SQA_Coordinator | 43,613 |
| | Strategic Energy Manager, SA.069_TWO#5_SRPM_EPE | 20,249 |
| | Tech Assistanc Multifamily LMI, SA.036_TWO#3_EPE_PM-1 | 34,249 |
| | Technical Services, SA.036_TWO#3_EPE_PM-1 | 34,249 |
| | Technical Services, SA.069_TWO#5_SRPM_EPE | 1,794 |
| | Thermal Energy Storage, SA.078_TWO#6_BA_IN | 9,952 |
| IntelliGen Power Systems, LLC | Combined Heat and Power, CHPA - 402 East 102nd Street | 147,098 |
| | Combined Heat and Power, CHPA - 1952-56 1st Ave | 269,035 |
| | Combined Heat and Power, CHPA - 1962-66 1st Ave | 530,158 |
| | Combined Heat and Power, CHPA - Huron | 822,814 |
| International Business Machines | CI Carbon Challenge, 2nd C&I Carbon Challenge Proj. | 64,020 |
| Introba Inc. | REV Campus Challenge, Tech Review_Program Support | 158,806 |
| Ithaca College | Talent Pipeline:CE and OJT, PON 4772 R3 (Annie Mwanza) | 15,333 |
| Ithaca Neighborhood Housing Service | Single Family New Construction, NCP Housing | 64,000 |
| Ithaca Rentals and Renovations, Inc. | On-Site Energy Manager, OsEM85-M - Travis Hyde Prop | 21,509 |
| · · · · · · · · · · · · · · · · · · · | Technical Services, OsEM85-M - Travis Hyde Prop | -21,509 |
| IWS Services Inc. | OREC: Technical Support, TWO #3 | 26,600 |
| | OREC: Technical Support, TWO #4 - Generic OSW project | 50,000 |
| | OREC: Technical Support, TWO#2 OSWSCRFP24-1 IndEval KR | 26,775 |
| | OREC: Technical Support, TWO#5 Cross Crediting Framewrk | 50,000 |
| J Synergy Solar LLC | <200KW PV, PON 2112 NY SUN | 59,168 |
| | >200KW PV, PON 2112 NY SUN | 18,060 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 5,284 |
| J. Grace Corporation | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 (: Alex Castillo) | 9,250 |
| Jaros, Baum & Bolles | Empire Building Challenge, JBB Mini bid 4982 RTEM Support | 2,889 |
| ouros, baum a bones | Empire Building Challenge, JBB Min bid 4902 KTEM Support | 10,000 |
| | | |
| | EVALUATION, JBB Mini bid 4982 RTEM Support | -2,889 |
| | New Construction- Commercial, Commercial NCP 2022 | 119,999 |
| | NYCH: Empire Build Challenge, JBB Mini bid 4982 RTEM Support | 0 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|--|-----------------------|
| Jaros, Baum & Bolles | Real Time Enrgy Management, JBB Mini bid 4982 RTEM Support | 0 |
| | RTEM and Tenants, JBB Mini bid 4982 RTEM Support | 0 |
| | Technical Services, FT13054 - 1425 Madison - FTC | 257 |
| | Technical Services, FT14210 - 5141 Broadway - FTC | 32,933 |
| | Technical Services, FT14373 - 130 West 12th - FTC | -15,534 |
| | Technical Services, FT14376 - 1775 Grand - FTC | 20,360 |
| | Technical Services, FT14446 - 1633 Broadway - FTC | 36,990 |
| | Technical Services, FT14839 - New York Stock | 35,283 |
| | Technical Services, FT14882 - Vornado Realty | 33,637 |
| | Technical Services, FT14884 - Vornado Realty | 60,203 |
| | Technical Services, FT17112 - Rudin Management Com | 27,054 |
| JBA Consulting Engineers, Inc. | CGSI-82CT - Tarrytown PS | 52,011 |
| | CLEAN TRANSPORTATION, CGSI-82CT - Tarrytown PS | -37,589 |
| JBI Construction Group | <200KW PV, PON 2112 NY SUN | 142,168 |
| | >200KW PV, PON 2112 NY SUN | 80,900 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 5,440 |
| Jericho Rise Wind Farm, LLC | REC:CES REC Contracts, 9th RPS Main Tier Solicitation | 1,777,181 |
| Joel Bates | Net Zero Energy for Eco Dev, NZEED 2018 - Joel Bates-Wood-B | 98,805 |
| Johnson Controls, Inc. (Syracuse) | K-12 SCHOOLS, FT14674 - South Colonie CSD | 117,790 |
| | K-12 SCHOOLS, FT15132 - Putnam Northern West | 108,304 |
| Jones Lang LaSalle Americas, Inc. | Workforce Industry Partnership, PON 3715 (R14) BOM | 37,378 |
| Jordan Energy and Food Enterprises | <200KW PV, PON 2112 NY SUN | 100,223 |
| JouleSmart Solutions, Inc. | Real Time Enrgy Management, JouleSmar-500 Yonkers Ave-RTEM | 17,896 |
| | Real Time Enrgy Management, JouleSmart - MultiSite - RTEM | 34,635 |
| | Real Time Enrgy Management, JouleSmart- 97 Lake Ave - RTEM | 5,721 |
| | Real Time Enrgy Management, YonkersHonda-2000Central-RTEM | 5,597 |
| Joy Gree LLC | NYCH: Talent PpIn:CE and OJT, OJT | 38,879 |
| JR & SONS EXCAVATING INC. | WEST VALLEY DEVELOPMENT PROGRAM, Ops and Maintenance | 52,973 |
| Kaever, Garment & Davidson Architec | K-12 SCHOOLS, CGSI-168ED - Clarkstown CSD | 276,330 |
| Kamtech Restoration Corp | <200KW PV, PON 2112 NY SUN | 365,424 |
| | >200KW PV, PON 2112 NY SUN | 12,768 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 19,640 |
| Karp Strategies, LLC | OREC: Technical Support, TWO1 NYNJ OSW train website | 145,833 |
| Karpman Consulting, LLC | Code to Zero, TWO#5 Energy code training | 5,539 |
| | New Construction- Commercial, TWO #1 - Tech Support for NC-C | 4,479 |
| Kasselman Solar LLC | <200KW PV, NY-Sun | 29,760 |
| | <200KW PV, PON 2112 NY SUN | 142,982 |
| KC Management Holdings LLC | | |
| KC Management Holdings LLC | NYCH: Talent PpIn:CE and OJT, OJT | 47,529 |
| Kaarna 9 Waat Ina | Talent Pipeline:CE and OJT, OJT | 30,098 |
| Kearns & West, Inc. | Market Support Tools & Activity, TWO 1 - RMAG Facilitator | 124,977 |
| | OREC: Technical Support, Large-Scale Renewables | 48,388 |
| | OREC: Technical Support, TWO #2 LFTE Support | 16,520 |
| | OREC: Technical Support, TWO #15 LFTE webinar support | 23,929 |
| | Working Group Facilitation | 7,575 |
| Kelliher Samets LTD | Air Source Heat Pumps, TWO 29 - Clean Heating/Cooling | 29,801 |
| | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, TWO 18 - Sin | 88,717 |
| | Clean Energy Hub, TWO 36 -Clean Energy Hubs Mktg | 30,892 |
| | Code to Zero, TWO 15 - Codes | 6,545 |

| Contractor Kelliher Samets LTD | Contract Description Community RH&C, TWO 29 - Clean Heating/Cooling | Total Expended Amount 74,711 |
|--------------------------------------|---|---------------------------------|
| | | |
| | Consumer Ed and Market Support, TWO 18 - Single Family Mktg | 349,333 |
| | Electric Vehicles - Innovation, TWO 35 - Clean Trans Mktng | 45,429 |
| | Electric Vehicles - Innovation, TWO 40 - Strategic Marktg Sup | 865 |
| | G1022:SEPBIL Industry EcoDev, TWO 37 - EconDev Mktg | -137,997 |
| | Geothermal Incentive Program, TWO 29 - Clean Heating/Cooling | 73,919 |
| | LMI Marketing, TWO 19 - NY Energy Advisor | 473,299 |
| | NENY:CHGE Energy Advisor, TWO 19 - NY Energy Advisor | 12,256 |
| | NENY:Con Ed Energy Advisor, TWO 19 - NY Energy Advisor | 157,931 |
| | NENY:KEDLI Energy Advisor, TWO 19 - NY Energy Advisor | 34,194 |
| | NENY:KEDNY Energy Advisor, TWO 19 - NY Energy Advisor | 40,527 |
| | NENY:LIPA Energy Advisor, TWO 19 - NY Energy Advisor | 70,677 |
| | NENY:NFG Energy Advisor, TWO 19 - NY Energy Advisor | 12,131 |
| | NENY:NIMO Energy Advisor, TWO 19 - NY Energy Advisor | 51,925 |
| | NENY:NYSEG Energy Advisor, TWO 19 - NY Energy Advisor | 24,512 |
| | NENY:O&R Energy Advisor, TWO 19 - NY Energy Advisor | 8,171 |
| | NENY:RGE Energy Advisor, TWO 19 - NY Energy Advisor | 20,427 |
| | New Construction Housing, TWO 16 - Bldgs of Excellence | 1,307 |
| | NY-SUN, TWO 25 - NY-Sun Marketing | 133,118 |
| | NYCH: Consumer Awareness, TWO 28 - Clean Heat Marketing | 828,350 |
| | NYCH: Critical Tools, TWO 5 - NYS Tracking Study | 7,660 |
| | NYCH: Supply Chain, TWO 3 - Clean Heat Connect | 123,150 |
| | NYCH: Talent PpIn:CE and OJT, TWO 17 - Workforce Dev Mark | 15,444 |
| | NYSERDA ADMINISTRATION, TWO 22 - Website User Exp | 4,378 |
| | NYSERDA ADMINISTRATION, TWO 40 - Strategic Marktg Sup | 42,924 |
| | Pub Transit & Elect Rail, TWO 35 - Clean Trans Mktng | 45,429 |
| | Renewable Heat NY, TWO 29 - Clean Heating/Cooling | 9,726 |
| | Talent Pipeline:CE and OJT, TWO 17 - Workforce Dev Mark | 44,756 |
| | Talent Pipeline:Internship Pgm, TWO 17 - Workforce Dev Mark | 8,951 |
| | Talent Pipeline:OSW Training, TWO 17 - Workforce Dev Mark | 7,722 |
| | TWO 7 - NYGB | 18,926 |
| | TWO 17 - Workforce Dev Mark | 138,994 |
| | TWO 18 - Single Family Mktg | 123,363 |
| | TWO 28 - Clean Heat Marketing | 865,820 |
| | TWO 29 - Clean Heating/Cooling | 36,485 |
| | TWO 36 -Clean Energy Hubs Mktg | 200,210 |
| | TWO 37 - EconDev Mktg | 360,659 |
| | TWO 39 - C&I Spon Content | 156,370 |
| | TWO 40 - Strategic Marktg Sup | 4,323 |
| | TWO 41 - Global Paid Search | 196,978 |
| | TWO 42 - Holistic Res Mktg | 1,443,578 |
| | TWO 42 - Mission Video | 67,106 |
| | TWO 44: Nuclear Survey | 22,856 |
| | Workforce Industry Partnership, TWO 17 - Workforce Dev Mark | 30,888 |
| Kenneth O. Willie & Associates, Inc. | Talent Pipeline:CE and OJT, OJT | 10,000 |
| tonneth C. Mille & Associates, IIC. | | 11,625 |
| | Tech Assistanc Multifamily LMI, FT - 0000777913 - Kenneth O. W | |
| | Tech Assistanc Multifamily LMI, FT - 0000777924 - Kenneth O. W | 9,669 38,250 |

| Contractor Kenneth O. Willie & Associates, Inc. | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Remetri O. Wille & Associates, Inc. | Tech Assistanc Multifamily LMI, FT - 0000794408 - JGV Manageme | 72,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000815688 - BRC - 902 Li | 15,750 |
| KeRi Engineering PC | Technical Services, FT17001 - Verizon - 50 Thayer | 28,380 |
| | Technical Services, FT17171 - Verizon NY- 1106 Hoe | 31,285 |
| | Technical Services, FT17172 - Verizon New York - 8 | 41,491 |
| Kilmer Solar LLC | >200KW PV, NY Sun | 996,254 |
| Kinetic Communities Consulting Corporati | Community RH&C, CH&C Communities Round 3 | 190,000 |
| | IEDR Env Justice Working Group | 1,700 |
| KPMG LLP | NYSERDA ADMINISTRATION, Systems Strategy Advisor | 37,000 |
| Krueger Transport LLC | Electric Vehicles - Innovation, Fuel Cell Bus Project | 976,678 |
| L&S Energy Services, Inc. | Clean Energy Communities, L&S GJGNY Energy Audits | 27,660 |
| | CLEANER GREENER COMMUNITIES, L&S GJGNY Energy Audits | 300,600 |
| | Commercial Real Estate Ten, FlexTech Consultant Selection | 12,924 |
| | Flexible Tech Assistance, L&S GJGNY Energy Audits | 25,150 |
| | GJGNY REVOLVING LOAN FUND, L&S GJGNY Energy Audits | 145,470 |
| | HCR TWO - Quality Inn | 5,164 |
| | Housing Agencies Support, HCR TWO - 35 Broadway Veterans | 3,084 |
| | Housing Agencies Support, HCR TWO - 210 Wade | 4,459 |
| | Housing Agencies Support, HCR TWO - Clinton Square | 1,668 |
| | Housing Agencies Support, HCR TWO - Mosaic Apartments | 7,736 |
| | Housing Agencies Support, HCR TWO - South Street | 7,990 |
| | Housing Agencies Support, HCR TWO - Southridge | 4,637 |
| | Housing Agencies Support, HCR TWO - Troy HA Catherine | 4,073 |
| | Housing Agencies Support, HCR TWO - Troy HA Margaret | 2,859 |
| | Housing Agencies Support, HCR TWO Clinton & Steamboat | 4,205 |
| | On-Site Energy Manager, Umbrella Contract | 10,873 |
| | Tech Assistanc Multifamily LMI, Cross-sector Program Support | 14,885 |
| | Tech Assistanc Multifamily LMI, OsEM MF Tech Review - L&S | 1,257 |
| | Technical Services, Cross-sector Program Support | 14,884 |
| | Technical Services, L&S Technical Review - TWO | 18,163 |
| | Technical Services, OsEM Com Tech Review - L&S | 32,012 |
| LaBella Associates, P.C. | >200KW PV, TWO 3 - SEQR TA | 21,500 |
| | BR: Prospecting, Site Prospecting Services | 9,185 |
| | CGSI-71E - Morrisville-Eaton | 6,901 |
| | CGSI-206CT -Kendall CSD (1)_CT | 15,481 |
| | CGSI-262CT - Hornell CSD | 10,841 |
| | CI Engy Siting & Soft Cost Red, TWO #2 LaBella Cat 3 | 8,082 |
| | CLEAN TRANSPORTATION, CGSI-71E - Morrisville-Eaton | -3,808 |
| | K-12 SCHOOLS, CGSI-71E - Morrisville-Eaton | 8,346 |
| | K-12 SCHOOLS, CGSI-212E -Clyde Savannah CSD | 3,988 |
| | K-12 SCHOOLS, FT17126 Oakwood Friends School | 27,640 |
| | LMI Multifamily Demos, CHARTERED PROPERTIES | 90,000 |
| | New Construction- Commercial, Commercial NCP 2022 | 5,000 |
| | NYCH: District, PON 4614 Round 6 | 49,970 |
| | NYCH: District, PON 4614 Round #5 | 100,000 |
| | NYCH: Technical Assistance, FT13363 - 30 Campus - FTC | 1,027 |
| | OTHER PROGRAM AREA, Binghamton JT Planning Study | 15,688 |
| | OTHER PROGRAM AREA, Plattsburgh JT Planning Study | 60,000 |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| LaBella Associates, P.C. | Tech Assistanc Multifamily LMI, FT17162 AME Zion-Trinity - 21 | 30,000 |
| | Tech Assistanc Multifamily LMI, FT17260 Hudson River Housing - | 161 |
| Lafayette Manor LP | Tech Assistanc Multifamily LMI, FT - 0000756781 - Sisters of C | 12,000 |
| Lake George School District | CLEAN TRANSPORTATION, FT15030 - Lake George CSD (1) | -32,866 |
| | FT15030 - Lake George CSD (1) | 32,866 |
| Lamico Enterprises, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 6,080 |
| | Talent Pipeline:CE and OJT, OJT | 7,884 |
| Landau Solar II LLC | >200KW PV, NY Sun | 237,037 |
| Langan Engineering, Environmental, | OTHER PROGRAM AREA, Danskammer JT Planning Study | 1,000 |
| Surve | OTHER PROGRAM AREA, Roseton JT Planning Study | 1,000 |
| Leigh Scott Solutions, LLC | Tech Assistanc Multifamily LMI, FT - 0000852604 - Atlas Capita | 12,732 |
| | Technical Services, FT - 0000801255 - CBRE - 28 Li | 28,471 |
| LeRay Jackson Solar, LLC | >200KW PV, NY Sun | 1,012,010 |
| | NY-SUN, NY Sun | 1,214,414 |
| Leviathan Solar Inc | COMMUNITY SOLAR, NY-Sun | 5,152 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 13,664 |
| Linden Terrace II Developer LLC | Buildings of Excellence, Buildings of Excellence R1 | 150,000 |
| Linden Terrace III Developer LLC | Buildings of Excellence, BoE Rnd. 2 - Linden Blvd. III | 150,000 |
| | New Construction Housing, NCP Housing | 135,000 |
| Lionheart EMC | Technical Services, FT - 0000804846 - Memorial Slo | 51,200 |
| Live Building Systems LLC | Real Time Enrgy Management, LiveBuilding_147-25 94th_RTEM | 89,000 |
| Livingston Energy Group | Talent Pipeline:CE and OJT, OJT | 16,152 |
| Livingston Management Services, LLC | Technical Services, FT14211 - 16 West 39th - PON | 7,940 |
| Livolt Consulting, LLC | Technical Services, FT14478- Visalo Realty - FTC | 11,246 |
| | Technical Services, FT14479 - Inwood Ventura -FTC | 11,246 |
| | Technical Services, FT14480 - Fort Washington -FTC | 11,246 |
| | Technical Services, FT14481- Broadway Ventura -FTC | 11,246 |
| Local 32BJ Thomas Shortman Training | Talent Pipeline:CE and OJT, PON3981 Round 18 | 20,000 |
| Local Initiatives Support Corporation | EVPRZ:EJ Comm Clean Veh Trans, Buffalo Clean Mobility Future | 747,753 |
| Lockenhurst Pond Solar LLC | >200KW PV, NY Sun | 132,591 |
| Loeb & Loeb LLP | RFP 12 - NYGB Legal Services | 53,942 |
| Logical Efficiency LLC | Tech Assistanc Multifamily LMI, Eval Clean Water Fin Mech | 60,288 |
| Long Island Power Authority | NY-SUN, Clean Energy& Efficiency MOU | 10,000,000 |
| Long Island Power Solutions | <200KW PV, PON 2112 NY SUN | 32,208 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 18,420 |
| | ENERGY STORAGE, PON 2112 NY SUN | 21,400 |
| Long Island Progressive Coalition | NY-SUN, PON 3414 - Islip Housing Autho | 95,000 |
| Loring Consulting Engineers, Inc. | Technical Services, FT - 0000830401 - Rudin Manage | 31,638 |
| | Technical Services, FT - 0000830580 - Rudin Manage | 30,902 |
| | Technical Services, FT - 0000830600 - Rudin Manage | 37,145 |
| | Technical Services, FT - 0000831216 - Rudin Manage | 29,168 |
| Lotte Hotel New York Palace, LLC | Technical Services, OsEM91-C - Lotte New York Pala | 62,049 |
| · · | | 1,913,333 |
| Loo Leasing Limited Liability Company | Empire Building Challenge, EBC Phase 2 - LeFrak | |
| Lucid Energy Solutions LLC | NYCH: Empire Build Challenge, EBC Phase 2 - LeFrak | 136,667 |
| Lucid Energy Solutions, LLC | Talent Pipeline:CE and OJT, OJT | 3,800 |
| M/E Engineering, P.C. | CGSI-115 - Sherburne Earlville | 64,405 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000781324 - Barilla -FTC | 28,875 |
| | K-12 SCHOOLS, FT - 0000802461 - Clarence Cen | 13,617 |

| Contract Description | Total Expended Amount |
|--|--|
| NYCH: Technical Assistance, FT - 0000818202 - Larkin Devel | 21,281 |
| Technical Services, AEAP 1794 - Frank Farm | 6,000 |
| Technical Services, AEAP 1799 - GrassRoot | 6,000 |
| Technical Services, FT - 0000851923 - Nissha Medic | 32,389 |
| Technical Services, FT14885 - Binghamton U | 35,054 |
| Technical Services, FT17056 Cornell University - M | 108,590 |
| Technical Services, FT17107 East Hill Medical Cent | 2,196 |
| Technical Services, FT17152 Kaleida Health - 100 H | 28,612 |
| Technical Services, FT17166 Catholic Health - 2157 | 52,505 |
| Technical Services, FT17184 - 445 Tremont - FTC | 52,970 |
| Buildings of Excellence, BoE Rnd. 2 - DTL Linden Blvd. | 100,000 |
| Buildings of Excellence, RFP3928 Magnusson TWO # 2 | 16,941 |
| Buildings of Excellence, RFP3928 Magnusson TWO #1 | 54,889 |
| REC4:CES REC4 Tech Support, RFP5481 Design Services | 167,548 |
| Future Grid Perf. Challenges, Power Grid Innovation | 50,000 |
| >200KW PV, NY Sun | 742,900 |
| NY-SUN, NY Sun | 305,900 |
| >200KW PV, NY Sun | 670,956 |
| NY-SUN, NY Sun | 276,276 |
| >200KW PV, NY Sun | 888,030 |
| NY-SUN, NY Sun | 414,414 |
| NYCH: Technical Assistance, FT13558 - 175 Pearl - PON | 15,600 |
| HCR TWO - Ridgeway VI | 4,007 |
| HCRTWO - Binghamton HA Saratog | 1,816 |
| | 3,679 |
| | 2,447 |
| | 6,230 |
| | 2,922 |
| | 735 |
| | 10,000 |
| | 10,000 |
| | 9,525 |
| | 5,000 |
| | 5,145 |
| | 22,500 |
| | 6,750 |
| | |
| | 12,000 |
| | 591,200 |
| | 10,625 |
| | 2,565,560 |
| | 400,000 |
| - | 57,250 |
| | 61,500 |
| | 15,000 |
| ENERGY ANALYSIS, RFP5293 GHG Cap & Invest Eval | 160,000 |
| | |
| RFP5293 GHG Cap & Invest Eval WEST VALLEY DEVELOPMENT PROGRAM, TWO2 North Slope Stabiliza | 496,000 2,160 |
| | NYCH: Technical Assistance, FT - 0000818202 - Larkin Devel Technical Services, AEAP 1794 - Frank Farm Technical Services, FT - 0000851923 - Nissha Medic Technical Services, FT14885 - Bingharmton U Technical Services, FT17056 Cornell University - M Technical Services, FT17167 East Hill Medical Cent Technical Services, FT17167 East Hill Medical Cent Technical Services, FT17167 East Hill Medical Cent Technical Services, FT17168 Catholic Health - 2167 Technical Services, FT17168 Catholic Health - 2167 Technical Services, FT17168 Catholic Health - 2167 Technical Services, FT17184 - 445 Tremont - FTC Buildings of Excellence, RF9328 Magnusson TWO # 2 Buildings of Excellence, RF9328 Magnusson TWO # 2 Buildings of Excellence, RF9328 Magnusson TWO # 1 REC4:CES REC4 Tech Support, RFP5481 Design Services Future Grid Perf. Challenges, Power Grid Innovation >200KW PV, NY Sun NY-SUN, NY Sun NY-GY: Technical Assistance, FT13558 - 175 Pearl - PON HCR TWO - Ridgeway VI HCRTWO - Ridgeway VI HCRTWO - Ridgeway VI HCRTWO - Ridgeway VI HCRTWO - Bingharmton HA Saratog Housing Agencies Support, HCR TWO - Homesteads on Grand Housing Agencies Support, HCR TWO - Hooper Road Apts Housing Agencies Support, HCR TWO - Hooper Road Apts Housing Agencies Support, HCR TWO - James Linburgh Sr Ap LIM Multifamily Demos, Acendant Neighborhood Develop LMI Multifamily Demos, JCE NYC Technical Services, FT14551-10 Forrest - FTC-MF-LCC Technical Services, FT14577 - 375 Lincoln P1 - FTC Technical Services, FT14577 - 375 Lincoln P1 - FTC Technical Services, FT14750 - 72 Park Terrace - FTC Technical Services, FT14750 - |

| Contractor | Contract Description | Total Expended Amount |
|---|---|-----------------------|
| Meltek Inc. | Talent Pipeline:CE and OJT, OJT | 9,230 |
| Menorah Home & Hospital | Technical Services, OsEM100-C - Menorah Nursing Ho | 63,074 |
| MEP Geothermal Engineering, PLLC | NYCH: District, PON4614 Round #1 Barnard | 11,695 |
| | Technical Services, FT13481 - 131 Humphrey - FTC | 53,177 |
| Metro IAF | IMS Metro IAF TWO - Anchor Ins | 0 |
| | Market Tests, IMS Metro IAF TWO - Anchor Ins | 402,177 |
| | NYCH: Technical Assistance, IMS Metro IAF TWO - Anchor Ins | 57,454 |
| MGX Phase 1 Housing Development F | New Construction Housing, 2019 MFCNP | 33,400 |
| MGX PHASE 2 G HOUSING DEVELOP | New Construction Housing, NCP Housing-305 Chester St | 114,450 |
| MGX PHASE 2 HOUSING DEVELOPM | New Construction Housing, NCP Housing - 380 Chester St | 91,350 |
| Michaels Energy, Inc. | Advancing Ag Enrgy Technologie, TWO #3 Agriculture Impact Eval | 9,117 |
| | Agriculture Energy Eff Pgm, TWO #3 Agriculture Impact Eval | 4,757 |
| | Greenhouse Light & Systems Eng, TWO #3 Agriculture Impact Eval | 3,667 |
| | On-Site Energy Manager, TWO 1 - EMP Impact Evaluation | 3,911 |
| | Strategic Energy Manager, TWO 1 - EMP Impact Evaluation | 1,304 |
| | Technical Services, TWO 1 - EMP Impact Evaluation | 0 |
| | Technical Services, TWO #3 Agriculture Impact Eval | 4,512 |
| Micro Nano Technologies | NYCH: Innovation, New Gen Ultra-Efficient AC | 85,000 |
| MicroEra Power, Inc. | Building Envelope Systems, Multi-mode TES & Commercial He | 75,000 |
| | Talent Pipeline:CE and OJT, OJT | 2,030 |
| | Thermal Energy Storage, Community Heat Pumps- MicroEra | 10,260 |
| Mid-Hudson Energy Transition | PON 4772 R3 (Kyra Shassberger) | 21,873 |
| | Talent Pipeline:CE and OJT, PON 4772 Fellow | 15,333 |
| Military Road Solar, LLC | >200KW PV, NY Sun | 673,244 |
| MIMiC Systems Inc | NYCH: Innovation, NextGen HVAC Innovation | 45,213 |
| • | Cleantech Ignition, RFP 12 - NYGB Legal Services | 63,329 |
| Mission Power Corp. | Talent Pipeline:CE and OJT, OJT | 15,360 |
| Mission Sun Corp. | Talent Pipeline:CE and OJT, OJT | 10,115 |
| MJW Technical Services, Inc. | WEST VALLEY DEVELOPMENT PROGRAM, Radiation Protection Support | 809,437 |
| Montefiore Medical Center | Technical Services, OsEM69-C-Montefiore Medical | 125,300 |
| Morgan Stanley | Technical Services, OsEM105 - Morgan Stanley Group | 51,023 |
| | REC:CES REC Contracts, Morris Ridge Solar_RESVCO2021 | -579,965 |
| Morton Barrow Condominium | | |
| Mount Hope Community Development | Tech Assistanc Multifamily LMI, FT15098 - 456 Hudson - PON New Construction Housing, NCP Housing | 5,000 |
| . , , | | 58,800 |
| Mount Sinai Medical Center | Technical Services, OsEM132-C - Mount Sinai Hosp | 40,500 |
| MR. AIR NYC Corp. | NYCH: Talent PpIn:CE and OJT, OJT | 27,706 |
| | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 | 18,417 |
| | OTHER PROGRAM AREA, Castleton-on-Hudson JT Study | 56,000 |
| MRO Tech NY LLC | Technical Services, FT17196 - Prestige Management | 23,879 |
| National Wind Technology Consortium, Inc | Nat'l OffShWind R&D Consortium, National OSW R&D Concortium. | 60,149 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-105-ESTECO | 6,500 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-118-PCCI | 61,665 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-124-GE Renewable Energy | 143,875 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-125-NREL | 83,742 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-128-UMass Lowell | 30,000 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-132 Clarkson University | 162,500 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-132 Rutgers University | 123,909 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-134 Saildrone | 122,942 |

| Contractor | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| National Wind Technology Consortium, Inc | Nat'l OffShWind R&D Consortium, NOWRDC-135 NREL | 100,000 |
| | National OSW R&D Concortium. | 196,348 |
| | NOWRDC-105-ESTECO | 6,500 |
| | NOWRDC-118-PCCI | 61,665 |
| | NOWRDC-124-GE Renewable Energy | 143,875 |
| | NOWRDC-125-NREL | 83,742 |
| | NOWRDC-128-UMass Lowell | 30,000 |
| | NOWRDC-132 Clarkson University | 162,500 |
| | NOWRDC-132 Rutgers University | 123,909 |
| | NOWRDC-134 Saildrone | 122,942 |
| | NOWRDC-135 NREL | 100,000 |
| Neighborhood Housing Services State | NY-SUN, PON 3414 Electrify SI | 15,000 |
| NeoCharge, Inc. | Intelligent Buildings, Intelligent Buildings | 68,810 |
| NEPC, LLC | NYSERDA ADMINISTRATION, Investment Advisory Services | 12,500 |
| NESCAUM | ENVIRONMENTAL RESEARCH, RFQL3685 Round 1 | 31,982 |
| | ENVIRONMENTAL RESEARCH, TWO 15 In-situ An of Wood Heat | 53,168 |
| | ENVIRONMENTAL RESEARCH, TWO #10 Air Quality | 117,399 |
| | ENVIRONMENTAL RESEARCH, TWO #11 Wood Heating | 41,703 |
| | ENVIRONMENTAL RESEARCH, TWO#14 Acceptance Tsting Mthds | 60,184 |
| | Renewable Heat NY, RFQL3685 Round 1 | 16,408 |
| | Renewable Heat NY, TWO #10 Air Quality | 48,893 |
| | RENEWABLE HEAT NY, TWO #13 RHNY Assessment | 37,233 |
| Net-Zero Development LLC | Buildings of Excellence, Buildings of Excellence R1 | 75,000 |
| Netgains Engineering P.C. | NYCH: Technical Assistance, FT13577 - Cathedral Condo -FTC | 5,000 |
| | NYCH: Technical Assistance, FT13681 - 975 Simpson - FTC | 26,000 |
| | NYCH: Technical Assistance, FT14647 - 275 Park - FTC | 45,000 |
| | NYCH: Technical Assistance, FT14790 -215 Equities Corp-FTC | 49,200 |
| | NYCH: Technical Assistance, FT14828 -The Chocolate Factory | 13,035 |
| | NYCH: Technical Assistance, FT14830 - 429 Clinton | 6,332 |
| | NYCH: Technical Assistance, FT14945 - The Blair House 200E | 46,500 |
| | Tech Assistanc Multifamily LMI, FT14648 - PRC Shakespeare -FTC | 19,998 |
| | Tech Assistanc Multifamily LMI, FT14649 - PRC Andrews Ave -FTC | 31,002 |
| Neuro Building Systems | NYCH: Talent PpIn:CE and OJT, OJT | 28,320 |
| New Buildings Institute, Inc. | Code to Zero, TWO # 4 | 178,367 |
| | Code to Zero, TWO #7 NBI Contractor Support | 30,365 |
| | Code to Zero, TWO1-Energy Code Rule Making S | 1,206 |
| New Ecology, Inc. | Buildings of Excellence, BoE Rnd. 2 - DTL Colonial II | 50,000 |
| New Energy Nexus New York LLC | Cleantech POCC, PON4856 Empire Tech Prize | 5,905,000 |
| New Leaf Solar LLC | <200KW PV, NY-Sun | 5,658 |
| | <200KW PV, PON 2112 NY SUN | 11,560 |
| New Paltz, Town of | Clean Energy Communities, CEC500640 - Mulch Composting | 2,500 |
| New Penn Development LLC | New Construction Housing, NCP Housing 2022 | 57,600 |
| New York City Housing Authority | CLEANER GREENER COMMUNITIES, CGC56950 - NYC DEP | 210,161 |
| New York Engineers, P.C. | CGSI-153E - White Plains CSD | 69,624 |
| | CGSI-154O -White Plains CSD | 10,316 |
| | CGSI-160E - New Rochelle CSD | 151,124 |
| | K-12 SCHOOLS, CGSI-142E - Margaretville CSD | 74,690 |
| | Tech Assistanc Multifamily LMI, FT14359 - PRC Westchester -FTC | 14,292 |

| New York Engineers, P.C. | Tech Assistanc Multifamily LMI, FT14967 - 250 West Partners | 6,626 |
|--|--|----------|
| | Technical Services, FT14749 - BJs Wholesale - 8719 | 6,625 |
| New York Institute for Human Develop | New Construction Housing, NCP Housing | 75,600 |
| New York Power Authority | NYCH: Technical Assistance, FT13403 - SUNY Sullivan - FTC | 23,205 |
| tew Police Authority | NYCH: Technical Assistance, FT13908 - Empire State - FTC | 500,000 |
| | REV Campus Challenge, FT13403 - SUNY Sullivan - FTC | -23,205 |
| | REV Campus Challenge, FT13913 - Rockland - FTC | 19,682 |
| | Technical Services, FT13620 - Hampton - FTC | 6,840 |
| | Technical Services, FT13810 - City of Albany - FTC | 44,264 |
| | Technical Services, FT13815 - SUNY Oswego - FTC | 237,332 |
| | Technical Services, FT13854 - City of Rome - FTC | 49,189 |
| New York Power Authority, | NYCHA Building Decarbonization | 83,750 |
| New York Presbyterian Hospital | Workforce Industry Partnership, PON 3715 (R6) BOM | 174,425 |
| | Future Grid Perf. Challenges, Power Grid Innovation | 100,000 |
| New York Solar Energy Industries Assoc. | PON 4772 R3 S.B. | |
| Now York State Foom & Energy LLC | | 3,083 |
| New York State Foam & Energy LLC New York State Solar Farm Inc. | Talent Pipeline:CE and OJT, OJT | 10,515 |
| | <200KW PV, PON 2112 NY SUN | 36,129 |
| New York University | Combined Heat and Power, CHPA - NYU 181 Mercer | 41,710 |
| Newport Ventures, Inc. | Code to Zero, Newport TWO #1 Training | 17,184 |
| | Code to Zero, TWO #6 NYStretch Zero Energy | 5,459 |
| | Code to Zero, TWO3 Energy Code and NYStretch | 118,11 |
| NexRev, LLC | Real Time Enrgy Management, NexRev-Multisite-RTEM | 74,520 |
| Next Generation Solar, LLC | <200KW PV, PON 2112 NY SUN | 13,776 |
| NextCorps Inc | Cleantech POCC, Cleantech Accelerator | 1,131,89 |
| Niagara Wind Power LLC | REC:CES REC Contracts, CESRFP1_Tier 1 RECS | 114,682 |
| NIC Holding Corp | FUEL NY, NYS Strategic Gasoline Reserve | 225,938 |
| Nine Mile Point Nuclear Station, LLC | Energy Storage Tech/Prod Dev, PON4169 Round #1 | 375,000 |
| NineDot Energy, LLC | Talent Pipeline:CE and OJT, OJT | 71,040 |
| Nixon Peabody LLP | RFP 12 - NYGB Legal Services | 1,869 |
| NMR Group, Inc. | Code to Zero, TWO 2 - Advancing Code Complia | 35,306 |
| | Product Standards, TWO 1 - PAS Impact & Eval | 242,101 |
| Nontraditional Employment for Women | NYCH: Talent PpIn:CE and OJT, PON3981 Round 6 | 165,388 |
| Noresco LLC | Code to Zero, Energy Modeling and Cost Effec | 228,082 |
| | Code to Zero, RFQL 3711 TWO# 5 | 43,380 |
| | Code to Zero, Third-party E-Code Support | 13,789 |
| | Code to Zero, TWO #4 | 9,765 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000787052 - Tower Isles | 22,720 |
| | New Construction- Commercial, TWO#1-DOS Decarb & TechSupport | 123,813 |
| | NYCH: Technical Assistance, FT - 0000807845 - Montefiore S | 59,617 |
| | Technical Services, FT - 0000766527 - Hackman Capi | 78,288 |
| | Technical Services, FT - 0000778918 - Montefiore N | 90,719 |
| | Technical Services, FT - 0000794300 - Fisher Realt | 12,432 |
| | Technical Services, FT - 0000802636 - Montefiore M | 61,332 |
| | Technical Services, FT - 0000802683 - Montefiore M | 127,830 |
| | Technical Services, FT - 0000806809 - NYU - 20 Coo | 21,132 |
| | Technical Services, FT - 0000820088 - Montefiore S | 4,509 |
| | Technical Services, FT14694-Blenheim Realty-515 | 2,068 |
| | | , |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| Noresco LLC | Technical Services, FT17226 Jamaica Hospital Medic | 148,169 |
| | TWO#1-DOS Decarb & TechSupport | 2,527 |
| Norstar Development USA, LP | NYCH: Technical Assistance, FT13944 - Ellicott Town - PON | -9,950 |
| | Tech Assistanc Multifamily LMI, FT13944 - Ellicott Town - PON | 9,950 |
| North American Passive House Netwo | Talent Pipeline:CE and OJT, RFQL4145 Workforce Development | 78,392 |
| Northeast States for Coordinated Air | ENVIRONMENTAL RESEARCH, TWO 2 RESHEAT | 25,026 |
| Use | RENEWABLE HEAT NY, TWO 2 RESHEAT | 65,556 |
| Northfield-St. Vincents Housing Devel | Tech Assistanc Multifamily LMI, FT - 0000756784 - Sisters of C | 12,000 |
| Northwell Health, Inc. | Workforce Industry Partnership, PON 3715 (R13) BOM | 57,150 |
| Norwich Housing Authority | Multifam Performance Pgm, Multifamily | 3,100 |
| | Tech Assistanc Multifamily LMI, FT13273 - Peacock Park - PON | 7,000 |
| NP Environmental LLC | NYCH: Talent PpIn:CE and OJT, OJT | 4,942 |
| NRP Holdings LLC | New Construction Housing, 2019 LRNCP | 100,800 |
| NY Building Systems Consultant Inc. | INDUSTRIAL PROCESS EFFICIENCY, FT754479 - ALPHAPOINTE - FTC | 24,278 |
| | NYCH: Technical Assistance, FT17042 333 West End | 10,400 |
| | Talent Pipeline:CE and OJT, OJT | 13,752 |
| | Technical Services, FT - 0000762334 - Firstservice | 11,550 |
| | Technical Services, FT - 0000762891 - FirstService | 28,450 |
| | Technical Services, FT17042 333 West End | -10,400 |
| | Technical Services, FT17256 63 Pitt Street | 8,500 |
| | Technical Services, FT754409 - The Jewish Theologi | 73,500 |
| NY CDG 007 LLC | >200KW PV, NY-Sun | 677,196 |
| | NY-SUN, NY-Sun | 169,299 |
| NY CDG 011 LLC | >200KW PV, NY-Sun | 509,665 |
| | NY-SUN, NY-Sun | 101,933 |
| NY Greece I, LLC | >200KW PV, NY Sun | 759,330 |
| NY Greece II, LLC | >200KW PV, NY Sun | 387,750 |
| NY Mamakating I, LLC | >200KW PV, NY Sun | 686,868 |
| | NY-SUN, NY Sun | 282,828 |
| NY Mooers VI, LLC | >200KW PV, NY Sun | 1,182,765 |
| NY Newark Valley I, LLC | >200KW PV, NY-Sun C&I | 344,736 |
| NY Owego II, LLC | >200KW PV, NY Sun | 224,078 |
| | NY-SUN, NY Sun | 310,262 |
| NY Pike I, LLC | >200KW PV, NY Sun | 119,914 |
| NY Pike II, LLC | >200KW PV, NY Sun | 283,433 |
| NY USLE Carthage SR26 A LLC | >200KW PV, NY Sun Assignment | 281,228 |
| | NY-SUN, NY Sun Assignment | 337,471 |
| NY USLE Carthage SR26 B LLC | >200KW PV, NY Sun Assignment | 185,615 |
| ··· •• ••······ | NY-SUN, NY Sun Assignment | 222,736 |
| NYC & Lower Hudson Valley Clean | IEDR Env Justice Working Group | 3,620 |
| Communit | Pub Transit & Elect Rail, ECC Planning - PON 5739 | 5,000 |
| NYC Hudson Multifamily Green Fund | New Construction Housing, NCP Housing | 59,040 |
| NYC School Bus Umbrella Services | EVPRZ:Clean MD & HD Veh Innov, Electrifying School Buses | 183,302 |
| Inc. | PON 4772 R3 Karunya Sabapathy | 24,667 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 (Hannah Stauss) | 15,417 |
| NYS Energy Audits, Inc. | Talent Pipeline:CE and OJT, OJT | 36,947 |
| NYS Essential Power | | 286,377 |
| NIS Essential FOWER | <200KW PV, PON 2112 NY SUN | |
| | >200KW PV, PON 2112 NY SUN | 40,400 |

| Contractor | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| NYS Essential Power | COMMUNITY SOLAR, NY-Sun | 6,290 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 30,260 |
| NYS Office of Parks, Recreation and | Technical Services, FT14710 - NYSOPRP - 9 Old Post | 54,256 |
| NYSS LLC | <200KW PV, PON 2112 NY SUN | 618,656 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 150,932 |
| Ocean Tech Services LLC | OREC: Technical Support, RFP 3855 Metocean Cat. 1: FLSS | 153,949 |
| OLA Consulting Engineers, P.C. | K-12 SCHOOLS, CGSI-17_E - Middletown - FTC | 7,480 |
| | K-12 SCHOOLS, FT - 0000783583 - Haldane Cent | 6,726 |
| | Technical Services, FT - 0000805846 - 570 Taxter H | 24,760 |
| | Technical Services, FT14559-Dominican Sisters-FTC | 2,386 |
| | Technical Services, FT17151 Biltmore Towers - 30 L | 4,973 |
| Olin Corporation | On-Site Energy Manager, OsEM76-I - Olin Corporation | 21,933 |
| Olivet St. Vincent's Housing | Low Carbon Tech Demos, Low Carbon Pathways | 16,500 |
| Development | Tech Assistanc Multifamily LMI, FT14930 - Olivet St Vincent | 10,000 |
| On Grid Infrastructure Services, LLC | <200KW PV, PON 2112 NY SUN | 14,043 |
| One West End Avenue Condominium | NYCH: Technical Assistance, FT13587 - 1 West End - PON | 19,925 |
| Onyx Development Group LLC | >200KW PV, NY-Sun | 827,293 |
| | NY-SUN, NY-Sun | 161,213 |
| Open Buffalo Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 | 21,500 |
| Opinion Dynamics Corporation | Clean Energy Communities, RFQ3183 Umbrella Agreement | 12,086 |
| | EVALUATION, TWO 2 - CEC Impact Eval | 291,259 |
| | EVPRZ:Implementation, MEL Contractor for Prizes | 661,624 |
| | NYCH: Comfort Home, TWO # 1 RFQL 4162 | 213,191 |
| Oppenheim Inghams Solar, LLC | >200KW PV, NY Sun | 565,760 |
| | NY-SUN, NY Sun | 232,960 |
| Opt-In Consultants Inc | Workforce Industry Partnership, PON 5357 | 37,682 |
| Orion Polymer Corp | Energy Storage Tech/Prod Dev, PON3585 R4 Energy Storage Tech | 38,866 |
| | Hydrogen Innovation, Clean Hydrogen Innovation | 3,000 |
| Oswegatchie Solar, LLC | >200KW PV, NY-Sun C&I | 851,760 |
| | NY-SUN, NY-Sun C&I | 1,179,360 |
| Otsego County Conservation Associa. | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 David Meskheli | 20,811 |
| Owahgena Consulting, Inc. | GJGNY REVOLVING LOAN FUND, TWO 2 - ASHP/GSHP savings calc | 832 |
| | NYCH: Comfort Home, TWO 1 - HP Modeling Comf Home | 4,006 |
| | NYCH: LMI, TWO 3 Tech Support Heat Pump | 69,000 |
| OYA ROBINSON ROAD LLC | >200KW PV, NY Sun | 286,416 |
| Pace University School of Law | CI Engy Siting & Soft Cost Red, TWO#1 Pace Land Use Law Center | 32,688 |
| | REC:CES REC System Dev Costs, TWO#1 Pace Land Use Law Center | 6,518 |
| Paradise Energy Solutions, LLC | <200KW PV, PON 2112 NY SUN | 223,406 |
| Parity Inc | Real Time Enrgy Management, Parity 525W52_RTEM | 3,450 |
| Fanty inc | Real Time Enrgy Management, Parity-57ReadeSt-RTEM | 1,600 |
| | Real Time Enrgy Management, Parity-155E34 | 2,400 |
| | | |
| | Real Time Enrgy Management, Parity-200 Riverside-RTEM | 3,700 |
| | Real Time Enrgy Management, Parity-201E79-RTEM | 1,900 |
| | Real Time Enrgy Management, Parity-300 East 75th St-RTEM | 3,155 |
| | Real Time Enrgy Management, Parity-450 North End Ave-RTEM | 2,367 |
| | Real Time Enrgy Management, Parity-1020GrandConcourse-RTEM | 2,500 |
| Park Hill Housing, LLC | Multifam Performance Pgm, Multifamily | 3,750 |
| Park Hill Housing, LLC Partridge Venture Engineering, P.C. | Multifam Performance Pgm, Multifamily INDUSTRIAL PROCESS EFFICIENCY, FT-0000800990 - Serling Last | 1 |

| Contractor | Contract Description | Total Expended Amoun |
|--|--|----------------------|
| Partridge Venture Engineering, P.C. | Tech Assistanc Multifamily LMI, FT17205 Aldus Green - 1032 Ald | 1,455 |
| | Tech Assistanc Multifamily LMI, FT17207 Aldus Green - Multiple | 11,944 |
| | Technical Services, FT - 0000755761 - 2835 Webb Co | 3,561 |
| Passive House Accelerator LLC | New Construction Housing, 2024-2025 General Marketing | 20,040 |
| | New Construction Housing, New Construction | 20,160 |
| | New Construction- Commercial, 2024-2025 General Marketing | 5,010 |
| | New Construction- Commercial, New Construction | 5,040 |
| Passive House Center Inc | Talent Pipeline:CE and OJT, OJT | 47,154 |
| Pathfinder Engineers & Architects, LLP | CGSI-223 - Colton-Pierreport | 38,113 |
| | CGSI-224 - Ogdensburg CSD | 41,372 |
| | CGSI-299 - Chazy Central Rural | 11,493 |
| | New Construction- Commercial, Commercial New Construction | 34,912 |
| Paths Construction LLC | Buildings of Excellence, Buildings of Excellence R1 | 87,500 |
| Pathstone Corporation | New Construction Housing, NC - Housing Program | 48,400 |
| | Tech Assistanc Multifamily LMI, FT - 0000767849 - PathStone Co | 9,331 |
| Patriot Energy Solutions Corp | <200KW PV, PON 2112 NY SUN | 18,040 |
| Paul Smith's College | Environmental Research, ALTM Lakes Monitoring 2023-27 | 39,087 |
| Pearl River Campus, LLC | On-Site Energy Manager, OsEM114-I - Pearl River Campus | 73,305 |
| Pecan Street Inc. | IEDR: Program Manager, IEDR Utility Data Advisor | 18,425 |
| Pemery Corp | Energy Storage Tech/Prod Dev, PON 5779 | 35,868 |
| Pendleton Solar 2, LLC | >200KW PV, NY Sun | 662,965 |
| · · | NY-SUN, NY Sun | 795,558 |
| Peninsula JV LLC | Multifam New Construction, New Construction | 50,000 |
| People Inc | New Construction Housing, NCP Housing | 62,400 |
| · | New Construction Housing, NCP Housing 2022 | 86,400 |
| People United for Sustainable Housin | Clean Energy Hub, Regional Clean Energy Hub | 584,478 |
| Performance Systems Development | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Compass 7/1/ | 31,069 |
| | Code to Zero, PSD TWO #1 Training | 14,110 |
| | Code to Zero, RFQL 3711 TWO#2 | 24,220 |
| | Compass 7/1/24-12/31/25 | 263,865 |
| | EMPOWER NY, Compass 7/1/24-12/31/25 | 31,069 |
| | Expand and validate Category 6 | 181,206 |
| | Market Support Tools & Activity, Compass 7/1/24-12/31/25 | 13,269 |
| | Market Support Tools &Activity, Expand and validate Category 6 | 264,653 |
| | Market Support Tools &Activity, Model calibration for IRA HER | 10,991 |
| | | |
| | NYCH: Comfort Home, Compass 7/1/24-12/31/25 | 74,504 |
| | NYCH: Comfort Home, Expand and validate Category 6 | 181,200 |
| Phoenix AMP RSCc Industrial JV LLC | CI Carbon Challenge, Accelerated Efficiency & Elect | 409,029 |
| PHYTOSTONE LLC | Natural Carbon Solutions, A1 - Building Challenge | C |
| Pivot Solar NY 1 LLC | >200KW PV, NY Sun | 714,725 |
| Pivot Solar NY 3 LLC | >200KW PV, NY Sun | 506,736 |
| Pivot Solar NY 9 LLC | >200KW PV, NY Sun | 1,119,226 |
| Plankton Energy LLC | <200KW PV, PON 2112 NY SUN | 73,235 |
| Plugin Stations Online, LLC | CLEAN TRANSPORTATION, Charge Ready 2.0 Inspections | 6,949 |
| | Electric Vehicles - Innovation, EVSE at schools demo | 13,000 |
| | EV Charging and Engagement, Charge Ready 2.0 Inspections | 6,287 |
| PlugPV, LLC | <200KW PV, NY-Sun | 6,720 |
| | <200KW PV, PON 2112 NY SUN | 736,270 |

| Plymouth Gardens, Inc. | Tech Assistanc Multifamily LMI, FT13971 - 1400 S Plymouth -PON | 10,000 |
|---|--|-----------|
| Point and Ravine, LLC | New Construction Housing, NCP Housing | 10,000 |
| • | Long Duration Energy Storage, LDES Tech & Product Dev | , |
| PolyJoule, Inc. | | 700 |
| Portville CSG 1, LLC | >200KW PV, NY-Sun C&I | 879,956 |
| Potsdam Sensors LLC | NY-SUN, NY-Sun C&I | 1,055,949 |
| | Talent Pipeline:CE and OJT, OJT | 8,000 |
| Power Advisory LLC | BR: Program Implementation, BR TWO Power Advisory Consult | 53,726 |
| | BR: Program Implementation, BRRFP23-1 TEP IE Killeavy | 50 |
| | OREC: Technical Support, TWO 2 | 50,000 |
| | REC:CES REC System Dev Costs, TWO 1 | 231,097 |
| | REC:CES REC System Dev Costs, TWO #2 LSR Supply Curve tool | 18,933 |
| Power to Hydrogen LLC | Hydrogen Innovation, Clean Hydrogen Innovation | 125,000 |
| PowerGEM, LLC | BR: Screening, TWO - Build Ready - Cat 1 | 4,180 |
| Pratt Institute | NYCH: District, PON 4614 Round #1 Pratt | 75,879 |
| | Talent Pipeline:CE and OJT, OJT | 19,299 |
| Premier Solar Solutions LLC | >200KW PV, PON 2112 NY SUN | 20,128 |
| Principle Power Inc | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 13,347 |
| | Natl Offshore Wind R&D | 13,347 |
| PROLOGIS LOGISTICS SERVICES INCORPORATED | >200KW PV, NY-Sun | 180,536 |
| INCORPORATED | NY-SUN, NY-Sun | 43,459 |
| Proven Energy Systems LLC | <200KW PV, PON 2112 NY SUN | 7,500 |
| Pterra, LLC | High Performing Grid, PON3770 Overvoltage Protection | 57,138 |
| | High Performing Grid, PTerra work for ITWG | 7,032 |
| Public Utility Law Project of New York, | IEDR Env Justice Working Group | 1,700 |
| Pure Performance Renewable Energy | Talent Pipeline:CE and OJT, OJT | 4,653 |
| Pyramid Energy Engineering Services | Environmental Research, TWO 1: Technical Support | 9,408 |
| Quanta Technology LLC | Future Grid Perf. Challenges, Power Grid Innovation | 150,000 |
| | REC:CES REC System Dev Costs, Transmission Services-on-Deman | 48,531 |
| Queensbury Union Free School Distri | FT17128 Queensbury USFD (1)_CT | 21,998 |
| R3 Energy Management Audit & | Real Time Enrgy Management, CardinalHS-650 Grand Conc-RTEM | 12,600 |
| Review, LLC | Real Time Enrgy Management, R3 Energy-575 Madison-RTEM | 18,000 |
| | Real Time Enrgy Management, SteinbergPokoik-1430Brdwy-RTEM | 15,000 |
| R.G. Vanderweil Engineers, LLP | Technical Services, FT - 0000785321 - Mount Sinai | 89,215 |
| Rains Consulting Inc. | Low Carbon Tech Demos, Low Carbon Pathways | 104,175 |
| Rak 2 Solar LLC | NY-SUN, NY-Sun - ICSA | 410,385 |
| Ramboll Americas Engineering | New Construction- Commercial, Commercial NCP 2022 | 10,508 |
| Solutions I | OREC: Technical Support, TWO OSWSCRFP24-1 IndEval JV | 13,898 |
| | REV Campus Challenge, Tech Review Program Support | 2,174 |
| | Technical Services, FT14836 - Instant Brands - FTC | 1,879 |
| Ramboll Americas Engineering | Gas Innovation Studies, TWO 3 DPS UTEN Technical Suppt | 68,595 |
| Solutions, | NYCH: District, PON4614 Round #2 Oneonta Rail | 12,000 |
| | OTHER PROGRAM AREA, Jamestown JT Planning Study | 7,500 |
| | OTHER PROGRAM AREA, Southampton JT Planning Study | 26,016 |
| | TEN Potential Study, TWO 2 - TENs Potential Study | 316,112 |
| Randall Road Solar I, LLC | >200KW PV, NY Sun | 657,072 |
| | NY-SUN, NY Sun | 306,634 |
| Randstad North America, Inc. | NYSERDA ADMINISTRATION, TS.022 - Facilities Clerk | 40,493 |
| Nanustau North America, IIIC. | A DENDA ADMINIO HATION, 10.022 - FAUILIES OFFIC | 40,495 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| RANGAM CONSULTANTS INC | SA.051_TWO# 2_MF_PM1 | 84,375 |
| | SA.062a_TWO# 4_PM1_CPS | 38,327 |
| | Tech Assistanc Multifamily LMI, SA.069-1_TWO# 3_SRPM_EPE | 19,047 |
| | Technical Services, SA.069-1_TWO# 3_SRPM_EPE | 27,333 |
| RBFunding LLC | >200KW PV, PON 2112 NY SUN | 122,650 |
| RBW Studio LLC | Talent Pipeline:CE and OJT, OJT | 38,400 |
| RCAM Technologies Inc | Energy Storage Tech/Prod Dev, Long Duration Energy Storage | 571,880 |
| RCAM Technologies, Inc. | Energy Storage Tech/Prod Dev, PON4169 Round #1 | 20,000 |
| RE Tech Advisors LLC | Empire Building Challenge, JP Morgan EBC Cohort 3 TA | 10,000 |
| RE-Nuble, Inc. | A2 - Enabling Challenge | 127,381 |
| Reactive Technologies USA INC. | Future Grid Perf. Challenges, Power Grid Innovation | 450,000 |
| Recurve Analytics, Inc. | Pay for Performance, RFP 3901 P4P-AMV Platform | 75,006 |
| Red Hook Central School District | Electric Vehicles - Innovation, P12GC-85E - Red Hook - PON | 802 |
| | K-12 SCHOOLS, P12GC-85E - Red Hook - PON | 5,110 |
| RED-Rochester LLC | Workforce Industry Partnership, PON 5357 | 125,737 |
| Reding Inc | NYCH: Talent PpIn:CE and OJT, OJT | 2,280 |
| Regan Development Corp | Low Rise New Construction, NCP Housing 2022 | 39,600 |
| Regeneron Pharmaceuticals Inc. | >200KW PV, NY-Sun | 145,500 |
| Regional Greenhouse Gas Initiative, I | ENERGY ANALYSIS, 2025 Funding Agreement RGGI | 723,957 |
| ReJews | IEDR Env Justice Working Group | 1,700 |
| Renes Repair Inc | NYCH: Talent PpIn:CE and OJT, OJT | 51,595 |
| Renovus Energy, Inc. | <200KW PV, PON 2112 NY SUN | 10,000 |
| Renua Energy Inc. | Talent Pipeline:CE and OJT, OJT | 3,375 |
| Research Foundation of CUNY | Environmental Research, PON 4895 | 79,927 |
| | Rmve Barriers Dist Enrgy Storg, RFP 3407 TWO 3 | 632,024 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 | 9,250 |
| Research Foundation of SUNY | Computational control codesign | 132,454 |
| | Environmental Research, IDEA-NYS air quality forecast | 9,695 |
| | Nat'l OffShWind R&D Consortium, Computational control codesign | 132,454 |
| | Workforce Industry Partnership, PON 3715 (R14) BOM | 69,313 |
| Research Foundation of The City | NYCH: Talent PpIn:CE and OJT, PON3981 Round 17 | 15,850 |
| Resilience Education Training and | NY-SUN, NY-Sun | 23,000 |
| Innova | Talent Pipeline:CE and OJT, PON 4772 R3 Fellow | 15,417 |
| | Talent Pipeline:CE and OJT, PON3981 Round 12 | 15,000 |
| Resources for the Future Inc | ENERGY ANALYSIS, TWO #3 Carbon Pricing Regime | 6,461 |
| Restoring Communities Housing | Direct Injection Program, Multifamily | 152,000 |
| Revel Transit, Inc. | EVPRZ:Clean Personal Mobility, Red Hook Recharge Zone | 39,395 |
| Richair Mechanical Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 17,280 |
| Richland Solar I, LLC | >200KW PV, NY-Sun C&I | 131,544 |
| Ricoh USA Inc | NYSERDA ADMINISTRATION, Sitecore Web CMS Admin | 379,911 |
| Ridgeline Heating and Cooling, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 12,960 |
| Rise to Equity Excellence, LLC | NYSERDA ADMINISTRATION, Mgmt Training and Devleopment | 0 |
| Riseboro Community Partnership, Inc. | Multifam New Construction, New Construction | 165,000 |
| , include the second seco | New Construction Housing, NCP Housing | 165,000 |
| | Talent Pipeline:CE and OJT, PON 3981 Riseboro | 6,695 |
| River Architects, PLLC | Buildings of Excellence, RFP3928 River Architect TWO #1 | 3,804 |
| Rivers Ledge of Niskayuna, LLC | New Construction Housing, NCP Housing | 38,400 |
| | ten eenerdotorriodonig, ter riodolig | 50,400 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|--|-----------------------|
| RKB Group LLC | Technical Services, OsEM129-C - Meadows Partners | 44,995 |
| RLM Engineering PLLC | Technical Services, FT14690 - Abramson Brothers | 651 |
| | Technical Services, FT14691 - Abramson Brothers | 651 |
| | Technical Services, FT14692 - Abramson Brothers | 651 |
| | Technical Services, FT17094 Colliers International | 4,950 |
| Robert Derector Associates | Heat Recovery, HeatRecC1_RDerector_60W55 | 2,000 |
| | Heat Recovery, HeatRecC1_RDerector_GodsLove | 37,975 |
| | Heat Recovery, HRC1_RDA_787 7TH | 2,000 |
| | Technical Services, FT - 0000765331 - Paramount Gr | 19,475 |
| | Technical Services, FT14372 - Visa - 277 Park | 8,050 |
| | Technical Services, FT14760 - Downtown NYC Owner | 12,906 |
| | Technical Services, FT14985 - 70 West 36th St | 19,000 |
| | Technical Services, FT14986 - 131 West 33rd St | 19,000 |
| | Technical Services, FT15026 - Nassau Street Equit | 17,475 |
| | Technical Services, FT17194 60 West 55 Corp - 56 W | 10,769 |
| Robert Ettinger PE, PC | Buildings of Excellence, RFP3928 ETT TWO#1 | 60,000 |
| | Housing Agencies Support, HCR TWO - Clarkson Estates | 3,923 |
| | Housing Agencies Support, HCR TWO - Locust Hill | 657 |
| | Housing Agencies Support, HCR TWO - Reservoir Place | 7,901 |
| | Housing Agencies Support, HCR TWO - Rockville Manor | 5,139 |
| | Housing Agencies Support, HCR TWO #1 - Dromore Apts | 11,009 |
| | Housing Agencies Support, HCR TWO #3 East End Lofts | 1,128 |
| | Housing Agencies Support, HCR TWO Harmony Hall | 23,362 |
| | Housing Agencies Support, HCR TWO Stately Apartments | 1,222 |
| | LMI Multifamily Demos, St Elizabeths Manor Decarbon | 60,000 |
| Rochester Institute of Technology | REV Campus Challenge, REV CC ETL Rd. 2 | 33,675 |
| Rockland County Sewer District No. 1 | ANAEROBIC DIGESTER, Rockland Cty Sewer district 1 | 77,538 |
| Rocky Mountain Institute | Empire Building Challenge, Cohort 3 Support for EBC | 16,393 |
| - | Empire Building Challenge, RMI - EBC Playbook 2.0 | 21,928 |
| | NYCH: Empire Build Challenge, RMI - EBC Playbook 2.0 | 18,978 |
| Rome Housing Authority | Buildings of Excellence, BoE Rnd. 2 - Colonial II Apts. | 350,000 |
| | New Construction Housing, NCP Housing | 118,400 |
| Ross Energy Consulting, LLC | NYCH: Technical Assistance, FT - 0000793157 - Pinnacle - 6 | 2,701 |
| Ross Energy consulting, EEC | NYCH: Technical Assistance, FT17296 - Pinnacle NY - 12 Cro | 3,060 |
| | Talent Pipeline:CE and OJT, OJT | 9,600 |
| | Tech Assistanc Multifamily LMI, FT - 0000856767 - Ranger Manag | 11,505 |
| | Tech Assistanc Multifamily LMI, FT - 0000856853 - Ranger Manag | 11,025 |
| | | |
| | Tech Assistanc Multifamily LMI, FT - 0000856870 - Ranger Manag | 9,488 |
| | Tech Assistanc Multifamily LMI, FT - 0000856886 - Ranger Manag | 11,468 |
| | Tech Assistanc Multifamily LMI, FT - 0000856899 - Ranger Manag | 13,463 |
| | Tech Assistanc Multifamily LMI, FT - 0000856906 - Ranger Manag | 14,618 |
| | Tech Assistanc Multifamily LMI, FT - 0000856913 - Ranger Manag | 14,438 |
| | Tech Assistanc Multifamily LMI, FT - 0000856922 - Ranger Manag | 26,096 |
| | Tech Assistanc Multifamily LMI, FT - 0000856933 - Ranger Manag | 23,250 |
| | Tech Assistanc Multifamily LMI, FT - 0000856943 - Ranger Manag | 13,500 |
| | Tech Assistanc Multifamily LMI, FT17211 - 668 Riverside Condo | 16,540 |
| | Tech Assistanc Multifamily LMI, FT17289 - 1845 Hobart Realty - | 28,500 |
| | Tech Assistanc Multifamily LMI, FT17295 - Pinnacle NY - 7-9 E | 0 |

| Contractor Ross Energy Consulting, LLC | Contract Description Tech Assistanc Multifamily LMI, FT17298 - Pinnacle NY - 40-66 | Total Expended Amount |
|---|---|-----------------------|
| | Tech Assistanc Multifamily LMI, FT17299 - Finnacle NY - 69 Ben | 12,165 |
| | Tech Assistanc Multifamily LMI, FT17303 - Pinnacle NY - 142-20 | 0 |
| | Tech Assistanc Multifamily LMI, FT17304 - Pinnacle NY - 308-31 | 4,860 |
| | Tech Assistanc Multifamily LMI, FT17305 - Pinnacle NY - 441 Co | 32,033 |
| | Tech Assistanc Multifamily LMI, FT17307 - Pinnacle NY - 750 Ri | 22,673 |
| | Tech Assistanc Multifamily LMI, FT17308 - Pinnacle NY - 835 Ri | 27,000 |
| | Tech Assistanc Multifamily LMI, FT17309 - Pinnacle NY - 877 Ba | 19,925 |
| | Tech Assistanc Multifamily LMI, FT17310 - Pinnacle NY - 880 68 | 0 |
| | Tech Assistanc Multifamily LMI, FT17310 - Finnacle NY - 885 10 | 14,250 |
| | Tech Assistanc Multifamily LMI, FT17313 - Pinnacle NY - 97-25 | 37,740 |
| | Tech Assistanc Multifamily LMI, FT17315 Viking Management - 36 | 30,000 |
| | Tech Assistanc Multifamily LMI, FT17316 Viking Management - 18 | 15,000 |
| | Tech Assistanc Multifamily LMI, FT17317 Viking Management - 33 | 13,125 |
| | | 7,733 |
| | Tech Assistanc Multifamily LMI, FT17318 Viking Management - 46 | 23,250 |
| | Tech Assistanc Multifamily LMI, FT17319 Viking Management - 85 | 15,000 |
| | Tech Assistanc Multifamily LMI, FT17320 Viking Management - 76 | |
| | Tech Assistanc Multifamily LMI, FT17321 Viking Management - 37 | 16,901 |
| | Tech Assistanc Multifamily LMI, FT17322 Viking Management - 40 | 9,863 |
| | Tech Assistanc Multifamily LMI, FT17323 Viking Management - 47 | 7,313 |
| | Tech Assistanc Multifamily LMI, FT17325 - Viking Management - | 27,255 |
| | Tech Assistanc Multifamily LMI, FT17326 - Viking Management - | 33,900 |
| | Tech Assistanc Multifamily LMI, FT17327 Viking Management - 11 | 17,190 |
| | Tech Assistanc Multifamily LMI, FT17328 - Viking Management - | 14,025 |
| | Tech Assistanc Multifamily LMI, FT17330 - Viking Management - | |
| | Tech Assistanc Multifamily LMI, FT17331 - Viking Management - | 6,300 |
| | Tech Assistanc Multifamily LMI, FT17332 - Viking Management - | 15,572 |
| | Technical Services, FT - 0000793157 - Pinnacle - 6 | |
| | Technical Services, FT17262 - 720 West 173rd Stree | 3,000 |
| | Technical Services, FT17292 - 130 W 16 Owners - 13 | 2,813 |
| | Technical Services, FT17295 - Pinnacle NY - 7-9 E | 3,563 |
| | Technical Services, FT17296 - Pinnacle NY - 12 Cro |) |
| | Technical Services, FT17297 - Pinnacle NY - 40-05 | 3,690 |
| | Technical Services, FT17298 - Pinnacle NY - 40-66 | 11,025 |
| | Technical Services, FT17300 - Pinnacle NY - 132-40 | 3,795 |
| | Technical Services, FT17301 - Pinnacle NY - 133-17 | 3,731 |
| | Technical Services, FT17303 - Pinnacle NY - 142-20 | 3,105 |
| | Technical Services, FT17310 - Pinnacle NY - 880 68 | 19,925 |
| | Technical Services, FT17312 - Pinnacle NY - 3202 N | 25,850 |
| | Technical Services, FT17314 Viking Management - 11 | 10,000 |
| | Technical Services, FT17324 - Viking Management - | 7,083 |
| | Technical Services, FT17329 - Viking Management - | 10,905 |
| | Technical Services, FT17334 - Viking Management - | 7,278 |
| | Technical Services, FT17335 - Houlihan-Parnes Prop | 3,000 |
| | Workforce Industry Partnership, PON 3715 (R13) BOM | 78,672 |
| | Workforce Industry Partnership, PON 5357 | 92,934 |
| Rouse RPC | Multifam Performance Pgm, Multifamily | 22,205 |
| Route 13 Solar, LLC | >200KW PV, NY-Sun C&I | 234,704 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|---|-----------------------|
| RTH Realty Holdings LLC | Net Zero Energy for Eco Dev, CNCED 2021-RTH Highland Passiv | 331,859 |
| Ruffalo Appliance | NYCH: Talent PpIn:CE and OJT, OJT | 2,857 |
| RUHL TecDesign | Heat Recovery, App 080 C2_RUHL TecD | 79,868 |
| | Heat Recovery, App 088 C2_RUHL TecD | 64,000 |
| | Heat Recovery, HeatRec C1_Ruhl_4310Crescent | 29,920 |
| | Heat Recovery, HeatRec C1_Ruhl_4705CenterBlvd | 29,920 |
| | Heat Recovery, HeatRecC1_Ruhl_666Greenwich | 29,920 |
| | Heat Recovery, HeatRecC1_Ruhl_HaydenApartment | 29,920 |
| | Heat Recovery, HeatRecC2_Ruhl_200Water | 47,868 |
| | Heat Recovery, HeatRecC2_Ruhl_747thirdave | 16,000 |
| | Heat Recovery, HRC2_Ruhl_4705 | 79,868 |
| | Heat Recovery, HRC2_Ruhl_LINC | 64,000 |
| Rural Generation & Wind (Rodney We | <200KW PV, PON 2112 NY SUN | 8,250 |
| Rural Housing Coalition of New York | Workforce Industry Partnership, PON 3715 (R8) BOM | 5,670 |
| Russo Enterprise Inc | On-Site Energy Manager, OsEM148-I - Russo Enterprise | 17,664 |
| Rutgers University | Environmental Research, GLIDE Acoustic&Ocean Survey | 44,786 |
| | OREC: Technical Support, Surfclams to Support Fisheries | 380,000 |
| RXR Realty LLC | On-Site Energy Manager, OsEM84-M - RXR Realty | 73,800 |
| RXR SL Owner LLC | Technical Services, OsEM70-C-RXR - Starrett Lehigh | 7,000 |
| Ryan Plumbing Heating Air Conditioni | Talent Pipeline:CE and OJT, OJT | 16,668 |
| S and S 2371 LLC | New Construction Housing, NCP Housing | 20,700 |
| SafariNY Corp. | New Construction- Commercial, Commercial NCP 2022 TWO | 112,656 |
| | Talent Pipeline:CE and OJT, OJT | 33,710 |
| Sage Realty Corp. | Technical Services, OsEM98-C-Sage Realty - Group A | 1,556 |
| | Technical Services, OsEM99-C-Sage Realty - Group B | 3,131 |
| Saint Barnabas Church | >200KW PV, PON 2112 NY SUN | 31,766 |
| Sam Schwartz Engineering, D.P.C. | Pub Transit & Elect Rail, City o New Rochelle Plang TWO1 | 5,000 |
| | Pub Transit & Elect Rail, Otsego County Planning TWO 2 | 5,000 |
| | Pub Transit & Elect Rail, Sleepy Hollow Planning TWO 3 | 5,000 |
| | Pub Transit & Elect Rail, Town of Pelham Planning TWO 4 | 5,000 |
| SANFILIPPO SOLUTIONS INC. | Talent Pipeline:CE and OJT, OJT | 26,560 |
| Saranac Lake Central School | FT17053 - Saranac Lake CSD (3) | 10,594 |
| Sea Bright Solar, LLC | <200KW PV, PON 2112 NY SUN | 28,100 |
| SecondMuse LLC | M-Corps, Manufacturing Corps (M-Corps) | 737,500 |
| Sen Engineering Solutions Inc | High Performing Grid, Power Grid Innovation | 258,048 |
| Senate Residence Owners, Inc. | Direct Injection Program, New Senate HPD | 230,458 |
| Seneca Gardens Solar, LLC | >200KW PV, NY Sun | 998,280 |
| Selleca Galdelis Solar, LEG | NY-SUN. NY Sun | 0 |
| Sovier Solar LLC | | |
| Sevior Solar, LLC | >200KW PV, NY Sun | 1,037,503 |
| Chaved Makility, Inc. | NY-SUN, NY Sun | 427,208 |
| Shared Mobility, Inc. | Pub Transit & Elect Rail, BNMC Planning TWO 1 | 5,000 |
| | Pub Transit & Elect Rail, CDTA Planning TWO 3 | 5,000 |
| 01 I B 0 0 1 1 1 - | Pub Transit & Elect Rail, Vlg of Angola Planning TWO 2 | 5,000 |
| Shenker Russo & Clark LLP | Talent Pipeline:CE and OJT, Union Advisory Services | 7,750 |
| Siemens Industry, Inc. | Real Time Enrgy Management, Siemens - Multisite - RTEM | 834,133 |
| | Real Time Enrgy Management, Siemens Ind - Multisite - RTEM | 21,839 |
| | Real Time Enrgy Management, Siemens-150 W 65th-RTEM | 9,166 |
| | Real Time Enrgy Management, Siemens-3338 E Main St-RTEM | 3,487 |

| Contractor Siemens Industry, Inc. | Contract Description | Total Expended Amour |
|--------------------------------------|---|----------------------|
| blemens mustry, me. | Real Time Enrgy Management, Siemens-Brasher Falls CSD-RTEM | 4,83 |
| | Real Time Enrgy Management, Siemens-Mt. Sinai West-RTEM | 17,82 |
| | Real Time Enrgy Management, Siemens-Multisite-RTEM | 29,03 |
| | RTEM Small/Medium Business, Siemens-Multisite-RTEM | 49,18 |
| Simple Flow LLC | >200KW PV, PON 2112 NY SUN | 69,98 |
| Sive Paget & Riesel PC | BR: Program Implementation, TWO 3 - Build Ready Auction | 15,82 |
| | BR: Program Implementation, TWO 10 - BR/Auction prep | 1,60 |
| | NYSERDA ADMINISTRATION, TWO 12 - Loan Serv. Litigation | 13,95 |
| | REC4:CES REC4 Tech Support, TWO 9 - Tier 4 solicitation | 12,02 |
| | REC:CES REC System Dev Costs, TWO 8 - Tier 1 Program Legal S | 44,87 |
| | REC:CES REC System Dev Costs, TWO 10 - BR/Auction prep | 1,14 |
| | REC:CES REC System Dev Costs, TWO 11 - Tier 1 RESRFP 24-1 | 93,00 |
| | RFP 12: NYGB Legal Services | 107,39 |
| | TWO 7 - CAC/Cap and Invest | 288,55 |
| | TWO 14 - NYGB FOIL | 2,14 |
| | WEST VALLEY DEVELOPMENT PROGRAM, TWO 1 - West Valley SEQRA | 11,97 |
| Skyline Solar Inc. | <200KW PV, PON 2112 NY SUN | 16,22 |
| Slipstream Group, Inc. | GJGNY REVOLVING LOAN FUND, GJGNY Loan Origination | 21,93 |
| Smart Wires Inc. | Future Grid Perf. Challenges, Power Grid Innovation | 23,94 |
| Smith Engineering PLLC | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000790288 -Constellation | 192,48 |
| | NYCH: District, PON 4614 - Round 9 | 16,78 |
| | NYCH: Industry Partnerships, PON 3715 (R15) BOM | 13,06 |
| | Technical Services, FT - 0000779895 - Brookfield P | 42,25 |
| | Technical Services, FT - 0000788517 - Brookfield P | 65,82 |
| | Technical Services, FT15092 - Weill Cornell Med | 53 |
| | Technical Services, FT15104 - BFP 300 Madison | 14,17 |
| | Technical Services, FT17116 - 345 Park Avenue LP | 5,82 |
| | Technical Services, FT17148 CBRE - 1166 Avenue of | 11,77 |
| | Technical Services, OsEM133-C -Rudin Mngmt Port 1 | 70,83 |
| | Technical Services, OsEM134-C -Rudin Mngmt Port 2 | 7,97 |
| | Workforce Industry Partnership, Brookfield 5 | 7,67 |
| | Workforce Industry Partnership, PON 3715 (R12) BOM | 16,11 |
| | Workforce Industry Partnership, PON 5357 | 164,09 |
| | Workforce Industry Partnership, PON 5357 Rudin WFT 3 | 52,11 |
| | Workforce Industry Partnership, Ruden 1 WFT | 27,92 |
| | Workforce Industry Partnership, Ruden WFT 2 | 19,77 |
| | Workforce Industry Partnership, Vornado WFT 1 | 34,87 |
| | Workforce Industry Partnership, Vornado WFT 2 | 35,35 |
| Social Finance Inc. | Social Finance Contract | 106,37 |
| Socotec, Inc | Code to Zero, TWO #7 | 143,63 |
| | Code to Zero, TWO #8 | 156,68 |
| | New Construction- Commercial, Commercial NCP 2022 | 67,74 |
| | NYCH: Technical Assistance, FT15064 - 42-12 28 - FTC | 10,04 |
| | | |
| | Technical Services, FT14912 - Romarco - 1520 York | 1,37 |
| Softwara Boonla Inc | Technical Services, FT15060 Heatherwood Luxury Re | 4,36 |
| Software People, Inc. | NYSERDA ADMINISTRATION, TWO 3 Salesforce System Admin. | 39,60 |
| | NYSERDA ADMINISTRATION, TWO 4 SQL Database Admin Vin | 58,68 |

| Contractor | Contract Description | Total Expended Amount |
|--|--|-----------------------|
| Sol Developments, LLC | HCR TWO - 733 Portland | 3,810 |
| | HCR TWO - Coventry Commons | 4,705 |
| | Housing Agencies Support, HCR TWO - Playter Gardens | 10,016 |
| | Housing Agencies Support, HCR TWO - Silver Creek | 9,821 |
| | Housing Agencies Support, HCR TWO - The Nest | 11,029 |
| | Housing Agencies Support, HCR TWO - Unicorn Drive | 11,779 |
| | Housing Agencies Support, HCR TWO – 875 Lafayette | 10,516 |
| | Housing Agencies Support, HCR TWO – Alta Vista | 11,229 |
| | Housing Agencies Support, HCR TWO – Harrison Place Lofts | 10,244 |
| | Housing Agencies Support, HCR TWO – Riley Brook Apartmen | 11,800 |
| | Housing Agencies Support, HCR TWO #1-ShilohSeniorHousing | 11,060 |
| SOLANTA CORP | <200KW PV, PON 2112 NY SUN | 106,780 |
| | >200KW PV, PON 2112 NY SUN | 23,562 |
| Solar Energy Systems, LLC | <200KW PV, NY-Sun | 247,350 |
| | <200KW PV, PON 2112 NY SUN | 860,584 |
| Solar Liberty Energy Systems, Inc | <200KW PV, PON 2112 NY SUN | 271,550 |
| | ENERGY STORAGE, Retail Storage | 34,250 |
| Solar One, Inc. | >200KW PV, PON 2112 NY SUN | 25,960 |
| Solar Pro Inc | <200KW PV, PON 2112 NY SUN | 42,448 |
| | >200KW PV, NY-Sun | 8,720 |
| | >200KW PV, PON 2112 NY SUN | 36,960 |
| SolarCommunities Inc. | <200KW PV, PON 2112 NY SUN | 247,552 |
| Solarize Plus Inc | <200KW PV, PON 2112 NY SUN | 44,436 |
| SolEnergy NY LLC | <200KW PV, PON 2112 NY SUN | 5,000 |
| Soulful Synergy, LLC | Talent Pipeline:CE and OJT, OJT | 12,960 |
| Sound Synergy, LEC | Talent Pipeline:CE and OJT, PON 4772 R3 (Andrea Fobbs) | 15,417 |
| | | |
| SourceOne Dower Technologies, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 (David Sparber) | 6,083 |
| SourceOne Power Technologies, Inc. | Real Time Enrgy Management, SourceOne - 825 3rd Ave - RTEM | |
| South Colonia Control Solool District | Real Time Enrgy Management, SourceOne - Multisite - RTEM | 10,800 |
| South Colonie Central School District | Technical Services, OsEM86-C - South Colonie CSD | 19,312 |
| Spackenkill Union Free School District | | 5,688 |
| Springfield Gardens Preservation LLC | Tech Assistanc Multifamily LMI, FT14578 - 76 Caton Dr - PON-MF | 26,250 |
| SRE Arlington, LLC | ESTOR:Retail Storage Incentive, Retail Storage | 4,447,200 |
| SSC Kirkland LLC | >200KW PV, NY Sun | 1,018,640 |
| | NY-SUN, NY Sun | 419,440 |
| SSC Oswego II LLC | >200KW PV, NY Sun | 567,882 |
| St Lawrence County NY S1, LLC | >200KW PV, NY Sun | 739,584 |
| | NY-SUN, NY Sun | 431,424 |
| St. Vincents Housing Development Fu | Tech Assistanc Multifamily LMI, FT - 0000756788 - Sisters of C | 12,000 |
| Standard Potential Co. | Energy Storage Tech/Prod Dev, Long Duration Energy Storage | 40,000 |
| Stanley Ruth Co., LLC | NYCH: Talent Ppln:CE and OJT, OJT | 91,188 |
| Stantec Consulting Services, Inc. | Pub Transit & Elect Rail, Lewis County Planning TWO 2 | 5,000 |
| | WEST VALLEY DEVELOPMENT PROGRAM, WVSMP ENV. Support Servi | 393,045 |
| State University Construction Fund | NYCH: Technical Assistance, FT13823 - SUNY Brockport - FTC | 207,364 |
| | NYCH: Technical Assistance, FT13830 - SUNY Geneseo - FTC | 178,079 |
| | Technical Services, FT13825 - SUNY Admin - FTC | 56,684 |
| State University of New York College | New Construction- Commercial, Commercial New Construction | 112,037 |
| | Technical Services, OsEM36-C - SUNY Geneseo | 13,515 |

| Contractor | Contract Description | Total Expended Amount |
|---|---|-----------------------|
| Steven Winter Associates, Inc. | LMI Multifamily Demos, HANAC - EBC Cohort 3 | 70,000 |
| | LMI Multifamily Demos, RiseBoro - EBC Cohort 3 | 70,000 |
| | Market Support Tools &Activity, EmPower+ Heat Pump Support | 3,577 |
| | New Construction Housing, NCP Housing | 10,000 |
| | New Construction Housing, NCP Housing - Mentoring Supp | 10,000 |
| | NYCH: Innovation, BAS for small & medium bldgs | 33,400 |
| | NYCH: Innovation, Cold Climate PTHP | 19,985 |
| | NYCH: Talent PpIn:CE and OJT, PON3981 Round 8 | 40,980 |
| | NYCH: Talent PpIn:CE and OJT, Steven Winter Assoc. Training | 145,522 |
| | NYCH: Talent PpIn:CE and OJT, Workforce Dev & Training | 5,025 |
| | NYCH: Technical Assistance, FT13661 - 26-25 141st - FTC | 1,450 |
| | NYCH: Technical Assistance, FT13663 - 212 Fifth - FTC | 12,104 |
| | NYCH: Technical Assistance, FT15044 - Harbor View Towers | 873 |
| | NYCHA EM TWO 2023 | 78,851 |
| | Real Time Enrgy Management, SWA-8241 Parsons Blvd- RTEM | 47,839 |
| | REV Connect, IMS SWA - Scalable Afford | 205,588 |
| | Technical Services, FT - 0000779937 - Kew Gardens | 6,672 |
| | Technical Services, FT13538 - 58 W 40th - FTC | 6,600 |
| | Technical Services, FT13539 - 70 W 40th - FTC | 3,819 |
| | Technical Services, FT14065 - 43 W 61st - FTC | 4,500 |
| | Technical Services, FT14270 - 360 Furman - FTC | 9,169 |
| | Technical Services, FT14438-Gramercy Arms -102 FTC | 2,085 |
| | Technical Services, FT14570-235 West End Ave-FTC | 723 |
| | Technical Services, FT14688 - 3021 Avenue Z - FTC | 4,803 |
| | Technical Services, FT17068 Left Bank Apartment - | 3,525 |
| | Workforce Industry Partnership, PON 3715 (BOM) | 54,826 |
| | Workforce Industry Partnership, PON 3715 Workforce Training | 149,518 |
| Storm King Art Center | Net Zero Energy for Eco Dev, CNCED 2021 - Storm King Art | 430,500 |
| Sun Source Technologies | <200KW PV, PON 2112 NY SUN | 5,000 |
| Sunamp Projects, Inc | NYCH: Innovation, Demo Tech Trans High Dens Ther | 52,208 |
| SuNation Solar Systems, Inc. | <200KW PV, PON 2112 NY SUN | 36,132 |
| | COMMUNITY SOLAR, NY-Sun | 7,040 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 208,875 |
| | ENERGY STORAGE, PON 2112 NY SUN | 32,450 |
| Sunkeeper Solar LLC | <200KW PV, NY-Sun | 158,349 |
| | >200KW PV, NY-Sun | 263,915 |
| | >200KW PV, PON 2112 NY SUN | 172,286 |
| SUNRISE ELECTRICAL SERVICES | <200KW PV, NY Sun | 114,446 |
| SUNRISE ELECTRICAL SERVICES | <200KW PV, NY-Sun | 74,160 |
| | <200KW PV, NT-Suit <200KW PV, PON 2112 NY SUN | 507,076 |
| Sunrise Energy Corp. | | 15,540 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | |
| SunRun, Inc | <200KW PV, PON 2112 NY SUN | 10,000 |
| Sunthru LLC | Natural Carbon Solutions, A1 - Building Challenge | 60,248 |
| SUNY - ESF | Natural Carbon Solutions, A3 - Measurement, Monitoring, | 137,700 |
| SUNY Binghamton | Net Zero Energy for Eco Dev, NZEED 2019 - Binghamton Univ. | 39,138 |
| SUNY Canton | New Construction- Commercial, Commercial New Construction | 42,000 |
| SUNY College of Environmental Science an | Commercial New Construct, Commercial New Construction | 47,179 |
| | Technical Services, OsEM79-C - SUNY ESF | 25,098 |

| Contractor | Contract Description | Total Expended Amount |
|--------------------------------------|---|-----------------------|
| SUNY Cortland | Technical Services, OsEM137-C - SUNY Cortland | 22,669 |
| SUNY Oneonta | REV Campus Challenge, FT13029 - 108 Ravine - PON | 24,576 |
| SUNY Upstate Medical University | New Construction- Commercial, Commercial New Construction | 10,578 |
| Super Cool HVAC LLC. | NYCH: Talent PpIn:CE and OJT, OJT | 13,968 |
| Supreme Green Energy Inc | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 | 3,083 |
| Sure Temp Company Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 28,247 |
| Surf Clean Energy Inc | <200KW PV, PON 2112 NY SUN | 24,396 |
| | COMMUNITY SOLAR, NY-Sun | 1,071 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 380 |
| | ENERGY STORAGE, NY-Sun | 1,773 |
| | ENERGY STORAGE, PON 2112 NY SUN | 7,768 |
| Sustainable Comfort, Inc | Buildings of Excellence, BoE Rnd. 2 - DTL West Side | 18,131 |
| | Buildings of Excellence, RFP3928 SCI TWO # 2 | 16,552 |
| | Buildings of Excellence, RFP3928 SCI TWO #1 | 48,841 |
| | Buildings of Excellence, RFP3928 SCI TWO #3 | 2,460 |
| | Buildings of Excellence, RFP3928 SCI TWO #4 | 26,074 |
| | Buildings of Excellence, TFP3928 TWO # 5 | 22,048 |
| | Direct Injection Program, HCR TWO #3 Glove City Lofts | 0 |
| | Direct Injection Program, HCR TWO #4 – 753 Classon | 0 |
| | Direct Injection Program, HCR TWO#2-Sutphin Sr. Housing | 0 |
| | HCR Direct Injection, HCR TWO #3 Glove City Lofts | 0 |
| | HCR Direct Injection, HCR TWO #5 – Perry Homes | C |
| | HCR Direct Injection, HCR TWO#2-Sutphin Sr. Housing | C |
| | Housing Agencies Support, HCR TWO #3 Glove City Lofts | 14,549 |
| | Housing Agencies Support, HCR TWO #4 – 753 Classon | 14,796 |
| | Housing Agencies Support, HCR TWO #5 – Perry Homes | 14,384 |
| | Housing Agencies Support, HCR TWO #6 – Colvin Ave Apts | 10,293 |
| | Housing Agencies Support, HCR TWO#2-Sutphin Sr. Housing | 17,961 |
| | Housing Agencies Support, HCR TWO#7 - Cold Spring | 8,251 |
| | Housing Agencies Support, HCR TWO#8 - Juniper Apts | 10,555 |
| Sustainable Energy Advantage, LLC | OREC: Technical Support, TWO#1 MP2.0 Workforce study | 41,465 |
| Sustainable Energy Developments Inc. | | 596,071 |
| | <200KW PV, PON 2112 NY SUN | 29,380 |
| Sustainable Energy Holdings LLC | ESTOR:Retail Storage Incentive, Retail Storage | 385,000 |
| | ESTOR:Retail Storage Incentive, Retail Storage Incentives | 385,000 |
| Sustainable Finger Lakes Inc | REV Connect, IMS-Sustainable-Finger Lakes | 195,567 |
| Sustainable Hudson Valley, Inc. | Pub Transit & Elect Rail, Sust HV Planning - PON 5739 | 5,000 |
| Sustainable Huuson valley, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 | 12,333 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 Joanne Louis-Paul | 4,003 |
| Sustainable Investment Group | | 5,663 |
| • | NYCH: Technical Assistance, FT13930 - 15 E 57th - FTC | |
| Sustainable Westchester | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 Clarke Littlejohn | 18,500 |
| | Talent Pipeline:CE and OJT, OJT | 4,327 |
| | K-12 SCHOOLS, CGSI-81D - Cuba-Rushford CSD | 61,710 |
| Switch Operations Inc. | Real Time Enrgy Management, Switch-1 Columbus-RTEM | 31,570 |
| Switched Source PB LLC | Future Grid Perf. Challenges, Power Grid Innovation | 373,532 |
| Syracuse University | Intelligent Buildings, Intelligent Buildings | 29,474 |
| | Natural Carbon Solutions, A1 - Building Challenge | 83,033 |
| | NextGen HVAC, Occupant Centric Modular Energ | 96,428 |

| Contractor | Contract Description | Total Expended Amoun 41,32 |
|--------------------------|--|-------------------------------|
| Syska Hennessy Group | NYCH: Technical Assistance, FT14567 - SC 200 East 11th | |
| T E Obrien | Technical Services, FT17202 - New York-Presbyteria | 843,07 |
| Γ. F. Obrien | NYCH: Talent PpIn:CE and OJT, OJT | 12,63 |
| | OJT | 5,24 |
| T.M. Bier & Associates | Real Time Enrgy Management, TMB-535 E 70th-RTEM | 42,83 |
| Γaitem Engineering, P.C. | Buildings of Excellence, RFP3928 Taitem TWO #1 | 29,03 |
| | CI Carbon Challenge, CICC1903 - Cornell | 1,33 |
| | Direct Injection Program, HCR TWO - Creekside Landing | |
| | Direct Injection Program, HCR TWO – Parliament Fairfield | |
| | Direct Injection Program, HCR TWO #10 - Ithaca Housing | |
| | Direct Injection Program, HCR TWO Tailor Square | |
| | Direct Injection Program, Multifamily Technical Assistan | 6,32 |
| | Direct Injection Program, NYSERDA/HPD Electrification | 187,94 |
| | HCR Direct Injection, HCR TWO - Creekside Landing | |
| | HCR Direct Injection, HCR TWO –Center City Courtyard | |
| | HCR Direct Injection, HCR TWO #10 - Ithaca Housing | |
| | HCR Direct Injection, HCR TWO Tailor Square | |
| | Housing Agencies Support, HCR TWO - Creekside Landing | 11,52 |
| | Housing Agencies Support, HCR TWO - Olympia Terrace | 7,16 |
| | Housing Agencies Support, HCR TWO – Apartments Mill&Main | 6,03 |
| | Housing Agencies Support, HCR TWO – Parliament Fairfield | 3,54 |
| | Housing Agencies Support, HCR TWO –Center City Courtyard | 18,3 |
| | Housing Agencies Support, HCR TWO #10 - Ithaca Housing | 9,02 |
| | Housing Agencies Support, HCR TWO Tailor Square | 13,78 |
| | HPD Direct Injection, NYSERDA/HPD Electrification | 47,68 |
| | Low Carbon Tech Demos, Multifamily SQA | 10,16 |
| | Low Carbon Tech Demos, Multifamily Technical Assistan | 51,25 |
| | Multifam Performance Pgm, Multifamily SQA | 5,99 |
| | Multifam Performance Pgm, Multifamily Technical Assistan | 95,58 |
| | New Construction Housing, NCP Housing | 110,75 |
| | New Construction- Commercial, Commercial NCP 2022 | 23,04 |
| | New Construction- Commercial, TWO NC-Commercial2022 SF479222 | 5,97 |
| | NYCH: District, Ithaca Southside | 18,44 |
| | Real Time Enrgy Management, Taitem-55 Brown-RTEM | 25,66 |
| | Retrofit NY, Multifamily SQA | - , |
| | Retrofit NY, Multifamily Technical Assistan | |
| | Talent Pipeline:CE and OJT, OJT | 10,16 |
| | Technical Services, AEAP 1656 - Maybury Hill Maple | 5,20 |
| | Technical Services, AEAP 1704 - Damiani Wine | 5,93 |
| | Technical Services, AEAP 1710 - Ripple Road Maple | 5,20 |
| | Technical Services, AEAP 1791 - Common Thread CSA | 5,8 |
| | | |
| | Technical Services, FT14798 - City of Ithaca | 43,66 |
| | Technical Services, FT15081 - Town of Fenton | |
| | Technical Services, GH #9 - Rec Roots | 1,25 |
| | Technical Services, OsEM131-C - Cayuga Medical | 77,80 |
| | Technical Services, OSEM139-C - Schuyler Hospital | 42,50 |
| | TWO CH4A M&V Services | 53,49 |
| alisen Technologies, Inc | Remote Energy Management, Technical Support for RTEM, HR | 45,69 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|---|-----------------------|
| Talisen Technologies, Inc | RTEM and Tenants, Technical Support for RTEM, HR | 20,018 |
| Talva Energy | CGSI-10_E Port Chester R UFSD | 24,790 |
| | Electric Vehicles - Innovation, CGSI-45-Addison CSD (3)_E,B | 4,489 |
| | K-12 SCHOOLS, CGSI-16_E Nyack UFSD - PON | 11,653 |
| | K-12 SCHOOLS, CGSI-45-Addison CSD (3)_E,B | 16,004 |
| Tamco, LLC | CGSI-69_CT - Greene CSD (1)_CT | 30,454 |
| | CLEAN TRANSPORTATION, CGSI-69_CT - Greene CSD (1)_CT | -30,454 |
| TAP, Inc. | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 (Ethan Sedano) | 12,333 |
| Target Corporation | >200KW PV, NY Sun | 1,275,000 |
| | >200KW PV, NY-Sun | 850,650 |
| TBL Technologies Inc. | Talent Pipeline:CE and OJT, OJT | 8,640 |
| Tech Valley Talent, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, TWO 28 .Net | 7,974 |
| | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, TWO #32 SF | 25,981 |
| | Market Support Tools & Activity, TWO #33 Technical BA – Tonya W | 13,992 |
| | Market Support Tools & Activity, TWO #35 Technical BA Nicholas | 14,925 |
| | NYSERDA ADMINISTRATION, TWO #11 Info Security Services | 69,166 |
| | NYSERDA ADMINISTRATION, TWO #14 Salesforce BA Robles | 69,051 |
| | NYSERDA ADMINISTRATION, TWO #21 Salesforce Dev. Magesh | 62,712 |
| | NYSERDA ADMINISTRATION, TWO #30 Tableau Dev. Alfred | 92,336 |
| | NYSERDA ADMINISTRATION, TWO #31 Network Voice Engineer | 56,036 |
| | NYSERDA ADMINISTRATION, TWO #34 Network Voice Engineer | 59,850 |
| | NYSERDA ADMINISTRATION, TWO #35 Technical BA Nicholas | 14,925 |
| | OREC: System Development, TWO 1 Salesforce Dev. Rajesh K | 3,282 |
| | OREC: System Development, TWO #6 Salesforce Tech -Portia | 29,802 |
| | REC2:CES REC2 Tech Support, TWO 1 Salesforce Dev. Rajesh K | 14,297 |
| | REC4:CES REC4 Syst Development, TWO #6 Salesforce Tech -Portia | 6,009 |
| | REC4:CES REC4 Tech Support, SA.037a_TWO# 1_PM1_LSR | 63,648 |
| | REC4:CES REC4 Tech Support, TWO 1 Salesforce Dev. Rajesh K | 14,654 |
| | REC:CES REC System Dev Costs, TWO 1 Salesforce Dev. Rajesh K | 32,384 |
| | REC:CES REC System Dev Costs, TWO #6 Salesforce Tech -Portia | 29,802 |
| | Tech Assistanc Multifamily LMI, SA.065_TWO# 2_PC_EPE | 15,576 |
| | Technical Services, SA.065_TWO#2_PC_EPE | 15,576 |
| | TWO 28 .Net Software Dev. – Bi | 55,769 |
| | TWO #32 SFR. Staff Aug Dev.– P | 51,963 |
| | TWO #33 Technical BA – Tonya W | 27,984 |
| TechniArt, Inc. | Clean Energy Hub, Regional Energy Hub Kits | 18,546 |
| Technology Professionals Group Inc. | Informat. Products & Brokering, TWO 6 Tableau Dev Fayaz | 53,244 |
| | NYSERDA ADMINISTRATION, TWO # 5 Service Desk Tech Alec | 45,794 |
| Tecogen | Combined Heat and Power, CHPA - 34-46 Vernon East | 114,570 |
| | Combined Heat and Power, CHPA - 34-46 Vernon West | 114,570 |
| | Combined Heat and Power, CHPA - 260 Herkimer | 21,420 |
| | Combined Heat and Power, CHPA - Aron Hall | 61,200 |
| | Combined Heat and Power, CHPA - Caton Towers | 58,140 |
| | Combined Heat and Power, CHPA - Calon Towers | 234,500 |
| | Combined Heat and Power, CHPA - Plymouth Towers | 138,600 |
| | | |
| | Combined Heat and Power, CHPA - The Brevard | 154,000 |
| | Combined Heat and Power, CHPA-125 Broad Street | 882,390 |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| Tecogen | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #1 | 109,969 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #2 | 109,969 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #3 | 109,969 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #4 | 109,969 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #5 | 109,969 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #6 | 109,969 |
| | Combined Heat and Power, CHPA-Park West Village 7 | 90,450 |
| | Combined Heat and Power, CHPA-Queens Plaza Park | 723,600 |
| Fern Construction & Development, LLC | New Construction Housing, NCP Housing | 111,600 |
| Tetra Tech Engineers, Architects and | HCR TWO - Jericho House | 6,446 |
| Lan | HCR TWO - Town Country | 4,781 |
| | Housing Agencies Support, HCR TWO #2 St Clair Apartments | 1,548 |
| | Housing Agencies Support, HCR TWO #3 Silver Gardens | 3,824 |
| | Housing Agencies Support, HCR TWO #6 – 1546 East | 819 |
| | Housing Agencies Support, TWO #4 - Luna Green | 3,669 |
| | NYCH: Technical Assistance, FT14259 - 2280 Frederick - FTC | 11,243 |
| | Technical Services, FT - 0000773811 - the Brodsky | 10,479 |
| | Technical Services, FT14259 - 2280 Frederick - FTC | -11,243 |
| Tetra Tech, Inc. | OREC: Technical Support, TWO 2 - OSW F-TWG Lead | 195,092 |
| TFR Holdings Corp | Electric Microtransit in LI | 873,083 |
| The 489 Atlantic Ave & 480 State St C | Low Carbon Tech Demos, Low Carbon Pathways | 20,200 |
| The Bedford Place Condominium, LLC | Low Carbon Tech Demos, Multifamily | 21,500 |
| The Brattle Group Inc. | ENERGY ANALYSIS, Low-Carbon Alt. Fuel Use | 75,585 |
| | ENERGY ANALYSIS, TWO 2 - Gas Util Planning Supp | 57,030 |
| | Grid ClimateTech Ready Capital, TWO - 5 NYS Grid of the Future | 1,545,000 |
| | TWO 4 - Zero Emission Technolo | 196,000 |
| The Cadmus Group, LLC | Clean Energy Hub, TAI contract for RCEH | 466,187 |
| | Code to Zero, RFQ3183 Umbrella Agreement | 101,931 |
| | Electric Vehicles - Innovation, MHD EV Grid Impact Cat 4 | 184,182 |
| | Electric Vehicles - Innovation, TWO No. 7 | 23,678 |
| | ENERGY ANALYSIS, BEEM Redevelopment: Phase 2 | 1,296 |
| | ENERGY ANALYSIS, TWO 2 - Phase 2B: BEEM Redev | 84,724 |
| | ENERGY ANALYSIS, TWO 4 - 2025 BEEM Tech Support | 5,433 |
| | ENERGY ANALYSIS, TWO #1 BEEM Revision | 130,715 |
| | ENERGY ANALYSIS, TWO #10 Climate Facilitation | 240,950 |
| | Eval MCDC Cross Cutting, Statewide Multifamily Baseline | 49,242 |
| | Eval MCDC EE Master Soft Cost, TWO#4 Soft Cost study | 209,784 |
| | Eval MCDC: LMI Insights&Impact, 4162 TWO 1: HP Insights Impact | 19,601 |
| | Eval MCDC: MF Building Stock, Statewide Multifamily Baseline | 50,000 |
| | High Performing Grid, Resilience Integration Anchor | 0 |
| | Home Perf w Energy Star, TWO 13 - Analytic Support for | 31,514 |
| | Housing Agencies Support, Tech Asst Affordable Housing | 57,764 |
| | NYCH: Communities, TAI contract for RCEH | -248,911 |
| | OREC: Technical Support, TWO #17 OSW TWG facilitation | 103,804 |
| | Product Standards, TWO 2 - Phase 2B: BEEM Redev | 9,354 |
| | TWO 3 - NYCI Facilitation Sup | 17,783 |
| | TWO #10 Climate Facilitation | 19,386 |
| | | 19,000 |

| | Contract Description | Total Expended Amount |
|---|---|-----------------------|
| The Fulcrum Group | Technical Services, FT - 0000758166 - Lincoln Cent | 95,632 |
| The Healthy Home Academy LLC | NYCH: Talent PpIn:CE and OJT, Career Pathway HP PON 4463 R4 | 92,389 |
| The HOPE Program, Inc. | NYCH: Talent PpIn:CE and OJT, Career Pathway HVAC/Heat Pumps | 7,335 |
| The Insulation Man LLC | NYCH: Talent PpIn:CE and OJT, OJT | 7,131 |
| | Talent Pipeline:CE and OJT, OJT | 12,960 |
| The Mobility House | Pub Transit & Elect Rail, PON 5109 - EV bus smart charge | 76,835 |
| The Nature Conservancy | OREC: Technical Support, Monitoring Eco Effects of OSW | 34,456 |
| The New York Climate Exchange | PON 4772 Fellow A.E. | 3,083 |
| | PON 4772 R3 K.W. | 3,083 |
| The Research Foundation for SUNY | Talent Pipeline:CE and OJT, PON3981 Round 12 | 105,347 |
| The Research Foundation for the State | Environmental Research, Low-Cost AQ Sensors | 74,290 |
| | Environmental Research, Mobile Lab Measurements of NYC | 33,028 |
| The RF of SUNY Binghamton | Cleantech Geo Coverage, PON 4242 | 55,000 |
| University | Hydrogen Innovation, Clean Hydrogen Innovation | 41,500 |
| The Spence School | Technical Services, OsEM112-C - The Spence School | 24,565 |
| The Standard Hydrogen Corporation | Energy Storage Tech/Prod Dev, Economical Long-Duration | 30,000 |
| | Energy Storage Tech/Prod Dev, Long Duration Energy Storage | -15,000 |
| | High Performing Grid, Economical Long-Duration | 12,492 |
| | Hydrogen Innovation, Long Duration Energy Storage | 55,000 |
| The Tick Tock Group, Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 2,700 |
| The Top Gun Group, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| | Talent Pipeline:CE and OJT, OJT | 2,891 |
| The Trustees of Columbia University | Carbontech Development, The Carbon Foundry | 411,667 |
| | Cleantech EIR, CTV ClimateTech Expertise Net | 496,126 |
| | Environmental Research, Attribution of anthro methane | 96,359 |
| | NYCH: Industry Partnerships, CJF Support RFP 4976 | 58,000 |
| | Talent Pipeline:CE and OJT, CJF Support RFP 4976 | 58,000 |
| Thermal Associates, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 10,110 |
| Tiffany Energy, LLC | >200KW PV, NY Sun | 321,282 |
| Tioga Opportunities Inc. | Talent Pipeline:CE and OJT, OJT | 9,098 |
| TITANIUM LINX CONSULTING, INC. | PON 4772 R3 (Diogenes Arias) | 18,500 |
| TM Montante Solar Developments, LLC | <200KW PV, PON 2112 NY SUN | 99,138 |
| • • | EVPRZ:Clean Personal Mobility, Ithaca Electric Transportation | 258,977 |
| Tompkins County | Clean Energy Communities, CEC011216 - Custom project | 7,500 |
| Town of Aurora | CLEANER GREENER COMMUNITIES, EV pickup truck purchase 2 | 12,500 |
| Town of Bedford | Clean Energy Communities, CEC500644-Town of Bedford | 30,000 |
| Town of Brighton | Code to Zero, PON 4600 Town of Brighton | 30,000 |
| Town of Catskill | Clean Energy Communities, EV Vehicle & Heat pumps | 31,007 |
| | NYCH: Communities, EV Vehicle & Heat pumps | 21,170 |
| Town of Cazenovia | CLEANER GREENER COMMUNITIES, Town of Cazenovia 2 Star Grant | 50,000 |
| Town of Colonie | CEC410033 - Town of Colonie | 2,000 |
| Town of Dickinson | Clean Energy Communities, CEC001263 - Town of Dickinson | 14,000 |
| Town of Dryden | Clean Energy Communities, Dryden DPW office insulation | 96,600 |
| Town of East Bloomfield | | |
| | Clean Energy Communities, Energy Audit/Implementation Pr | 1,650 |
| Town of East Hampton | CLEANER GREENER COMMUNITIES, Pre-Approved Clean Energy Proj | 16,996 |
| Town of Fort Edward Union Free School Di | CGSI-74_E - Fort Edward UFSD | 7,114 |
| | K-12 SCHOOLS, CGSI-74_E - Fort Edward UFSD | 63,226 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------|---|-----------------------|
| Town of Geneva | Clean Energy Communities, CEC300344 - 3.0 Solar Install | 43,750 |
| | Clean Energy Communities, CEC300344 - CEU & Charging Sta | 1,550 |
| Town of Goshen | Code to Zero, Stretch to Zero Program | 75,000 |
| Town of Hamilton | Clean Energy Communities, CEC200189 - EV Charger | 7,500 |
| Town of Hector | Clean Energy Communities, Town of Hector 50K grant | 37,500 |
| Town of Ithaca | Code to Zero, Stretch to Zero Program | 50,000 |
| Town of Kendall | Clean Energy Communities, DPW Energy Study/Implementatio | 1,650 |
| Town of LaFayette | Clean Energy Communities, CEC200185 - Building Upgrades | 10,000 |
| Town of Lewisboro | Clean Energy Communities, CEC500648- CEC 3.0 Grant | 33,125 |
| Town of Manlius | CLEANER GREENER COMMUNITIES, Town of Manlius 3 Star Grant | 100,000 |
| Town of Marbletown | Clean Energy Communities, NYPA Project at RMC and EVs | 30,250 |
| Town of Naples | Clean Energy Communities, Energy Audit/Implementation Pr | 1,650 |
| Town of New Castle | Clean Energy Communities, Solar at the Chappaqua Perform | 136,570 |
| Town of New Lebanon | Clean Energy Communities, \$175000 NL Town garage CEC gra | 175,000 |
| | CLEANER GREENER COMMUNITIES, 250000 grant | 62,500 |
| Town of Newfield | NYCH: Communities, CEC001217 - ASHP | 5,000 |
| Town of Porter | Clean Energy Communities, CEC101436 3.0 Combined | 39,387 |
| Town of Pound Ridge | Clean Energy Communities, CEC500674 - Building Upgrades | 4,050 |
| Town of Richmond | Clean Energy Communities, Audit/Implementation Project | 1,650 |
| Town of Rosendale | Clean Energy Communities, Two EVs for Rosendale | 18,750 |
| Town of Saugerties | Clean Energy Communities, Town of Saugerties 100K Truck | 100,000 |
| Town of Southampton | CLEANER GREENER COMMUNITIES, CEC910517 - Electric Vehicle | 15,000 |
| Town of Southampton | | 15,000 |
| | CLEANER GREENER COMMUNITIES, CEC010517- EV Car | |
| Town of St Armand | CLEANER GREENER COMMUNITIES, CEC910517- Town of Southampton | 30,000 |
| | Clean Energy Communities, Highway & Pump House upgrades | 12,500 |
| Town of Waddington | Clean Energy Communities, CEC701153-Town Waddington | 50,000 |
| Town of Webb | Clean Energy Communities, North St Recreation Center Bui | 50,000 |
| Trane | Heat Recovery, HeatRec C1_Trane_Deutsche Bank | 7,858 |
| | Heat Recovery, HeatRec C1_Trane_SKAE Power | 10,000 |
| | Heat Recovery, HeatRec C2_Trane_1CPW | 32,000 |
| | K-12 SCHOOLS, CGSI-2_E - Hancock CSD – FTC | 33,186 |
| | K-12 SCHOOLS, CGSI-169E - Forestville CSD | 340,191 |
| | Real Time Enrgy Management, Kaplan School-131 W 56th-RTEM | 176,093 |
| | Real Time Enrgy Management, Trane - 8954 Jackson St- RTEM | 5,483 |
| | Real Time Enrgy Management, Trane-North Colonie CSD-RTEM | 33,241 |
| Travertine Technologies, Inc. | Hydrogen Innovation, Clean Hydrogen Innovation | 190,000 |
| TRC Companies, Inc. | NYCH: Comfort Home, TWO #1 Comfort Home Impl | 312,615 |
| | NYCH: Industry Partnerships, WFD Implementation Contractor | 21,116 |
| | NYCH: LMI, Implementation- No Heat Pilot | 19,535 |
| | NYCH: LMI, TWO #3 Landlord Outreach | 110,758 |
| | NYCH: Supply Chain, TWO #2 | 487,051 |
| | NYCH: Talent PpIn:CE and OJT, WFD Implementation Contractor | 213,211 |
| | NYCH: Talent PpIn:Intern Pgm, WFD Implementation Contractor | 16,294 |
| | Talent Pipeline:CE and OJT, WFD Implementation Contractor | 113,805 |
| | Talent Pipeline:Internship Pgm, WFD Implementation Contractor | 13,892 |
| | Talent Pipeline:OSW Training, WFD Implementation Contractor | 37,558 |
| | TWO 4 - Contractor and Retaile | 151,257 |
| | TWO #1 Comfort Home Impl | 0 |

| Contractor | Contract Description | Total Expended Amount |
|---------------------|---|-----------------------|
| TRC Companies, Inc. | WFD Implementation Contractor | 66,682 |
| | Workforce Industry Partnership, WFD Implementation Contractor | 389,538 |
| TRC Energy Services | Capital Planning, SA.075a - TWO #44 - PM-1 | 18,597 |
| | Electric Vehicles - Innovation, SA.111 - TWO#39 - CT - PM-1 | 0 |
| | Electric Vehicles - Innovation, SA.112 - TWO #40 - CT - PM-2 | 0 |
| | Flexible Tech Assistance, PON 3525 Umbrella Agreement | 141,836 |
| | Innovation, SA.106_TWO#38-Innovation_BA | 59,597 |
| | Low Carbon Tech Demos, SA.075a - TWO #44 - PM-1 | 18,597 |
| | Multifam Performance Pgm, SA.012_TWO #5_MF_PM | 24,217 |
| | Multifam Performance Pgm, SA.016_TWO #8_MF_APM | 3,981 |
| | Multifam Performance Pgm, SA.017_TWO #9_MF_APM | 57,222 |
| | New Construction Housing, SA.042_TWO#17 - NCP NYC PM | 15,965 |
| | New Construction- Commercial, SA.042_TWO#17 - NCP NYC PM | 6,913 |
| | NYCH: Talent PpIn:CE and OJT, TWO #4 SIPPRA Implementation | 6,541 |
| | NYSERDA ADMINISTRATION, SA.069_TWO#19 - Contracts | 22,886 |
| | OTHER PROGRAM AREA, East Hampton JT Planning Study | 63,028 |
| | REV Campus Challenge, SA.027_TWO #2_Com_PM | 52,005 |
| | REV Campus Challenge, SA.051a - TWO #41 | 45,137 |
| | SA.103_TWO #34-IEDR_PM-1 | 12,493 |
| | SA.111 - TWO#39 - CT - PM-1 | 37,146 |
| | SA.112 - TWO #40 - CT - PM-2 | 103,375 |
| | Single Family New Construction, SA.042_TWO#17 - NCP NYC PM | 6,913 |
| | Strategic Energy Manager, SA.007_TWO #12_EPE_PM | 56,943 |
| | Strategic Energy Manager, SA.026a_TWO#13 - EPE | 47,633 |
| | Strategic Energy Manager, SA.047_TWO #19 - EPE | 12,411 |
| | Strategic Energy Manager, SA.051a - TWO #41 | 29,525 |
| | Talent Pipeline:CE and OJT, TWO #4 SIPPRA Implementation | 6,541 |
| | Tech Assistanc Multifamily LMI, SA.075a - TWO #44 - PM-1 | 18,597 |
| | Technical Services, PON 3525 Umbrella Agreement | -141,836 |
| | Technical Services, SA.007_TWO #12_EPE_PM | 0 |
| | Technical Services, SA.027_TWO #2_Com_PM | 0 |
| | Technical Services, SA.075a - TWO #44 - PM-1 | 18,597 |
| TRC Engineers, Inc | Intelligent Buildings, Intelligent Buildings | 315,630 |
| | Multifam Performance Pgm, TWO 1 - EMT Eval Plan | 20,495 |
| | Real Time Enrgy Management, TWO 1 - EMT Eval Plan | 16,513 |
| | RTEM and Tenants, TWO 1 - EMT Eval Plan | 7,155 |
| | RTEM Small/Medium Business, TWO 1 - EMT Eval Plan | 6,605 |
| TRC Engineers, Inc. | >200KW PV, TWO #9 NY-Sun Shared Services | 33,626 |
| | Air Source Heat Pumps, TWO #2 | 63,122 |
| | Air Source Heat Pumps, TWO #3 | 9,004 |
| | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, TWO #7 - Sin | 7,878 |
| | BR: Design, BR Benson Mines Engineering | 15,835 |
| | BR: Design, BR Caswell Solar Engineering | 8,407 |
| | BR: Environmental, BR Benson Mines Env Permitting | 995 |
| | BR: Environmental, BR Caswell Solar Env Permits | 36,212 |
| | BR: Screening, Cat 3: Feasibility Design | 54,881 |
| | BR: Screening, TWO- Cat 2_BR Site Crit. Issue | 65,244 |
| | CGSI Program Technical Review | 5,367 |

| | Contract Description | Total Expended Amount |
|------------------------------|--|-----------------------|
| TRC Engineers, Inc. | Code to Zero, TWO #2 | 63,905 |
| | Code to Zero, TWO #3 | 122,870 |
| | Commercial New Construc, TWO #1 New Con Shared Services | 1,642 |
| | Empire Building Challenge, TRC TWO Mini bid 4982 EBC | -18,339 |
| | EMPOWER NY, TWO #7 - Single Family Res SS | 16,361 |
| | ESTOR: Implementation Support, TWO #6 - Retail Storage | 28,459 |
| | EVALUATION, TRC TWO Mini bid 4982 EBC | 18,339 |
| | Home Perf w Energy Star, TWO #7 - Single Family Res SS | 5,583 |
| | K-12 SCHOOLS, CGSI Program Technical Review | 8,946 |
| | Low Rise New Construction, TWO #1 New Con Shared Services | 2,737 |
| | Multifam New Construction, TWO #1 New Con Shared Services | 3,832 |
| | Multifam Performance Pgm, TWO #4 - Multifamily Shared Se | 21,899 |
| | NENY:CHGE Empower Electric, TWO #7 - Single Family Res SS | C |
| | NENY:CHGE Empower Gas, TWO #7 - Single Family Res SS | 0 |
| | NENY:Con Ed Empower Electric, TWO #7 - Single Family Res SS | C |
| | NENY:Con Ed Empower Gas, TWO #7 - Single Family Res SS | C |
| | NENY:KEDNY Empower Gas, TWO #7 - Single Family Res SS | 10,577 |
| | NENY:NFG Empower Gas, TWO #7 - Single Family Res SS | 60,830 |
| | NENY:NIMO Empower Electric, TWO #7 - Single Family Res SS | C |
| | NENY:NIMO Empower Gas, TWO #7 - Single Family Res SS | (|
| | NENY:NYSEG Empower Electric, TWO #7 - Single Family Res SS | (|
| | NENY:NYSEG Empower Gas, TWO #7 - Single Family Res SS | (|
| | NENY:0&R Empower Electric, TWO #7 - Single Family Res SS | 14,040 |
| | NENY:O&R Empower Gas, TWO #7 - Single Family Res SS | 29,250 |
| | NENY:RGE Empower Electric, TWO #7 - Single Family Res SS | C |
| | NENY:RGE Empower Gas, TWO #7 - Single Family Res SS | C |
| | New Construction Housing, TWO #1 New Con Shared Services | 40,471 |
| | New Construction- Commercial, TWO #1 New Con Shared Services | 22,941 |
| | NYCH: Comfort Home, TWO #7 - Single Family Res SS | 5,252 |
| | NYCH: Consumer Awareness, TWO #5 - Co-Op Shared Services | 33,869 |
| | NYCH: District, CH&C Technical Support | 68,869 |
| | NYCH: Empire Build Challenge, TRC TWO Mini bid 4982 EBC | C |
| | NYCH: Innovation, NextGen HVAC Innovation | 197,471 |
| | NYCH: Supply Chain, Experience Clean Heat Campaign | 213,334 |
| | NYCH: Technical Assistance, TWO #7 - Single Family Res SS | 7,878 |
| | NYSERDA ADMINISTRATION, TWO #3 Call Center SS | 189,863 |
| | Product Standards, TWO #8 IRA POS Retail SS | 50,000 |
| | Real Time Enrgy Management, TRC TWO Mini bid 4982 EBC | 00,000 0 |
| | RTEM and Tenants, TRC TWO Mini bid 4982 EBC | C |
| | Single Family New Construction, TWO #1 New Con Shared Services | 22,589 |
| | Technical Services, FT14223 - 19 Roosevelt - FTC | 43,003 |
| | | |
| | Technical Services, TRC Project Mgr Training Sup | 14,936 |
| | TWO #7 - Single Family Res SS | 1,259,388 |
| | TWO #8 IRA POS Retail SS | 188,229 |
| RC Environmental Corporation | CLEAN TRANSPORTATION, SA.035_TWO# 7_CT_PM2 | -49,042 |
| | Energy Storage Tech/Prod Dev, SA.032_TWO# 8_IN_APM | 22,799 |
| | | 147,115 |
| | EVPRZ:Implementation, SA.035_TWO# 7_CT_PM2 Heat Recovery, SA.013_TWO# 4_AES_PM2 | 14 11 |

| Contractor TRC Environmental Corporation | Contract Description | Total Expended Amount |
|---|--|-----------------------|
| TRC Environmental Corporation | Housing Agencies Support, SA.042_TWO# 9_MF_PM1 | 82,207 |
| | Hydrogen Innovation, SA.032_TWO# 8_IN_APM | 22,799 |
| | K-12 SCHOOLS, SA.061_TWO# 73_EPE_PM1 | 14,266 |
| | Low Carbon Tech Demos, SA.029_TWO# 5_MF_PM1 | 86,848 |
| | Low Carbon Tech Demos, SA.085_TWO# 15_MF_PM | 32,219 |
| | Natural Carbon Solutions, SA.032_TWO# 8_IN_APM | 23,490 |
| | New Construction Housing, SA.031_TWO# 6_NC_PM1 | 118,080 |
| | NYSERDA ADMINISTRATION, SA.066_TWO# 12_CM_PM1 | 53,056 |
| | REV Campus Challenge, SA.061_TWO# 73_EPE_PM1 | 27,559 |
| | SA.003_TWO# 2_NY-SUN_PM1 | 121,500 |
| | SA.005_TWO# 1_AES_PM1 | 94,025 |
| | SA.008_TWO# 3_CT_PM1 | 82,208 |
| | SA.048_TWO# 10_MF_PM1 | 69,120 |
| | SA.060_TWO# 11_MF_PM1 | 63,769 |
| | Technical Services, SA.061_TWO# 73_EPE_PM1 | 7,465 |
| | Thermal Energy Storage, SA.061_TWO# 13_IN_APM | 24,320 |
| Treau, Inc. | Intelligent Buildings, Intelligent Buildings | 191,393 |
| Trees New York | GREENING THE BRONX, Efficiency Plan & Engineering | 4,988 |
| Tri State Solar Services | <200KW PV, PON 2112 NY SUN | 92,440 |
| Troy Local Development Corporation | NYCH: District, City of Troy PH 1A | 460,000 |
| Tryfacta, Inc. | CI Carbon Challenge, SA.081_TWO# 4_IAG_SPM | 32,960 |
| | K-12 SCHOOLS, SA.064-1_TWO# 3_EPE_PC | 10,356 |
| | NYCH: LMI, SA.050_TWO# 2_MF_PM1 | 24,570 |
| | NYSERDA ADMINISTRATION, SA.079_TWO# 5_DEI_PM1 | 28,577 |
| | SA.047_TWO# 1_SFR_Sr BA | 67,158 |
| | SA.050 TWO#2 MF PM1 | 45,596 |
| | Technical Services, SA.064-1_TWO# 3_EPE_PC | 10,356 |
| | Technical Services, SA.081_TWO# 4_IAG_SPM | 3,612 |
| Two Plus Four Construction Co., Inc. | NYCH: Technical Assistance, FT13336 - 507 Austin - PON | -7,413 |
| | Tech Assistanc Multifamily LMI, FT13336 - 507 Austin - PON | 7,413 |
| Ulster, County of | Clean Energy Communities, CEC510646-Ulster County | 15,000 |
| Umbra Solar Fund, LLC | <200KW PV, NY-Sun | 153,765 |
| Underground Systems, Inc. | High Performing Grid, PON 3770 | 342,712 |
| Union College | REV Campus Challenge, RM8 - Union College | 150,000 |
| Union Theological Seminary | Technical Services, FT14619 - Union Theological Se | 27,338 |
| Unique Comp Inc. | NYSERDA ADMINISTRATION, TWO #3 Database Admin. Vinaya | 47,677 |
| | NYSERDA ADMINISTRATION, TWO #10 Service Desk Tech. Pat | 64,120 |
| | NYSERDA ADMINISTRATION, TWO Sr. Software Eng. | 87,048 |
| Unique Electric Solutions of NYS LLC | Electric Vehicles - Innovation, PON 3578 R1 Cat2 | 20,070 |
| | NYSBIP - NYC SD | 171,000 |
| | Pub Transit & Elect Rail, X-ray fast cure composite bus | 115,390 |
| United Cascade Entrerprises, Inc | Strategic Energy Manager, SEM Energy Coach | 712,084 |
| onited dascade Entrerprises, inc | Technical Services, FT14217 - City of Auburn - FTC | 618 |
| United Way of Long Island | | |
| United Way of Long Island | OTHER PROGRAM AREA, NZEED 2018 United Way of Long | 238,000 |
| University at Albany | High Performing Grid, Enhancing Predictability | 119,584 |
| University of Maine | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 3,781 |
| | Natl Offshore Wind R&D | 3,781 |
| University of North Carolina at Chapel | ENVIRONMENTAL RESEARCH, AQHE PON 3921 | 62,909 |

| Contractor | Contract Description | Total Expended Amount |
|-------------------------------------|--|-----------------------|
| University of Rochester | CI Carbon Challenge, Accelerated Efficiency & Elect | 471,797 |
| | CI Carbon Challenge, C&I Carbon Challenge | 731,361 |
| | ENVIRONMENTAL RESEARCH, Changes in PM Composition | 70,737 |
| | Workforce Industry Partnership, PON 3715 (R15) BOM | 69,060 |
| Urban Cycling Solutions, inc. | Pub Transit & Elect Rail, Bike New York Planning TWO1 | 5,000 |
| | Pub Transit & Elect Rail, SUNY New Paltz Planning TWO 2 | 5,000 |
| Urban Electric Power, Inc. | Long Duration Energy Storage, LDES Tech & Product Dev | 135,000 |
| Urban Electric Power, LLC | Energy Storage Tech/Prod Dev, 1MWh Peak-Shaving Battery | 12,500 |
| Urban Green Council | Code to Zero, RFQL 3711 TWO#2 | 15,846 |
| | NYCH: Talent PpIn:CE and OJT, PON3981 Round 21 | 52,373 |
| | Talent Pipeline:CE and OJT, PON3981 Round 10 | 14,500 |
| Urban Homesteading Assistance Board | NY-SUN, PON 3414 Co-ops Go Solar | 5,000 |
| Inc | NYCH: Talent PpIn:CE and OJT, OJT | 6,327 |
| Urban League of Westchester County, | Community RH&C, CH&C Communities Round 3 | 48,273 |
| Inc. | NYCH: LMI, CH&C Communities Round 3 | 10,727 |
| USGS National Center MS270 | Environmental Research, ALTM Category B & C - Streams | 81,960 |
| Utilidata, Inc. | Future Grid Perf. Challenges, PON4128 NationalGrid Challenge | 480,018 |
| Utilities Program & Metering, Inc. | Real Time Enrgy Management, UPM - 530 E 74th St - RTEM | 18,982 |
| o o , | Real Time Enrgy Management, Utilities-160 E 53rd St-RTEM | 6,000 |
| | Real Time Enrgy Management, Utilivisor-327 E 64th St-RTEM | 5,280 |
| Vassar College | REV Campus Challenge, REVCC ETL Comp Round 3 | 580,694 |
| VEIR | Future Grid Perf. Challenges, POLES Project | 515,813 |
| Ventolines B.V. | OREC: Technical Support, Offshore Wind | 47,493 |
| | OREC: Technical Support, OSWSCRFP24-1 TEP Specialist Re | 38,630 |
| Venture Home Solar LLC | >200KW PV, NY-Sun | 21,974 |
| Verizon NY Inc. | Technical Services, FT14239 - 50 Varick - PON | 26,750 |
| Vermont Energy Investment | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000826166 - Garlock seal | 2,314 |
| Corporation | INDUSTRIAL PROCESS EFFICIENCY, FT760700 - SRC Inc - FTC | 22,076 |
| | NYCH: Innovation, Advanced Market Tools for Refr | 37,500 |
| | NYCH: LMI, Program Design Support | 181,517 |
| Vervent Inc. | | |
| | GJGNY REVOLVING LOAN FUND, Financing Solutions | 13,888 |
| VGCOM LLC | Technical Services, FT - 0000764008 - Jamaica Hosp | 147,020 |
| VHB Engineering, Surveying and | FT - 0000849406 - New York Sta | 14,453 |
| Village at Ithaca | Pub Transit & Elect Rail, Ithaca Planning - PON 5739 | 5,000 |
| Village of Ardsley | Clean Energy Communities, CEC500708- Village of Ardsley | 5,400 |
| Village of Athens | NYCH: Communities, CEC400117-Village of Athens | 10,000 |
| Village of Baldwinsville | Clean Energy Communities, CEC200177 - LED Streetlights | 7,500 |
| Village of Briarcliff Manor | CLEANER GREENER COMMUNITIES, Building Upgrades | 43,777 |
| Village of Canton Housing Authority | Tech Assistanc Multifamily LMI, FT14361 - 35 Riverside - PON | 10,000 |
| | Tech Assistanc Multifamily LMI, FT14534-Village of Canton -PON | 5,000 |
| | Tech Assistanc Multifamily LMI, FT14563 - Canton Housing - PON | 10,000 |
| Village of Clinton | CLEANER GREENER COMMUNITIES, Village of Clinton EV 2 Star | 12,500 |
| Village of Cold Spring | Clean Energy Communities, EV truck heat pumps landscap | 46,877 |
| Village of Dobbs Ferry | Clean Energy Communities, CEC500642-Vllg of Dobbs Ferry | 75,000 |
| Village of Fayetteville | Clean Energy Communities, CEC200198 - CEC Study BU | 1,650 |
| Village of Hastings on Hudson | Code to Zero, Stretch to Zero Program | 25,000 |
| Village of Irvington | Clean Energy Communities, 2024 EV Purchases | 100,000 |
| Village of Lancaster | CLEANER GREENER COMMUNITIES, NEW AMENDED Electric Landscapi | 9,350 |

| Villago of Mamaronock | Clean Energy Communities Village of Mamaranack, \$50K, P | - |
|-------------------------------------|--|-----------|
| Village of Mamaroneck | Clean Energy Communities, Village of Mamaroneck- \$50K- R | 47,79 |
| Village of Montour Falls | Clean Energy Communities, Village of Montour Falls 4-Sta | 48,924 |
| Village of Newloo | Talent Pipeline:CE and OJT, PON 4772 R3 (Aaron Arnold) | 463 |
| Village of Naples | Clean Energy Communities, Energy Audit/Implementation Pr | 1,650 |
| Village of Nyack | Clean Energy Communities, Communities & Local Government | 67,570 |
| Village of Owego | Clean Energy Communities, Village of Owego 2-3-Star Proj | 12,681 |
| Village of Pelham | Clean Energy Communities, CEC500806 - EV Lawn Equp | 10,000 |
| Village of Penn Yan | Village of Penn Yan | 120,150 |
| Village of Sherburne | CLEANER GREENER COMMUNITIES, Village of Sherburne Landscapi | 50,000 |
| Village of Solvay | CLEANER GREENER COMMUNITIES, Village of Solvay 1-Star Desig | 11,448 |
| Village of Tuckahoe | CLEANER GREENER COMMUNITIES, Village of Tuckahoe - EV | 75,000 |
| Village of Valatie | Clean Energy Communities, Valatie Building Upgrades | 12,500 |
| Village of Voorheesville | CLEANER GREENER COMMUNITIES, 2024 Ford F-150 Lightning | 46,006 |
| Village of Watkins Glen | PON 5737 Village of Watkins Gl | 122,114 |
| Village of West Winfield | Clean Energy Communities, Village of West Winfield Build | 12,500 |
| Voice Buffalo | PON 4772 R3 (Moet Grooms) | 1,822 |
| Voltaic Solaire LLC | <200KW PV, PON 2112 NY SUN | 124,488 |
| Vornado Realty Trust | Empire Building Challenge, EBC Phase 2 - Vornado Realty T | 41,050 |
| | NYCH: Empire Build Challenge, EBC Phase 2 - Vornado Realty T | 8,950 |
| Waddingham Road Solar, LLC | >200KW PV, NY Sun | 140,773 |
| | NY-SUN, NY Sun | 312,149 |
| Wagner College | REV Campus Challenge, RM27 - Wagner College | 20,665 |
| Walden Environmental Engineering, P | Environmental Research, PON 4270 PV Site Design | 263 |
| Warrior Solar Partners, LLC | >200KW PV, NY Sun | 2,052,346 |
| | NY-SUN, NY Sun | 448,951 |
| Warwick Renewables, LLC | NY-SUN, NY Sun | 212,412 |
| Watertown Renewables, LLC | >200KW PV, NY Sun | 1,421,339 |
| | NY-SUN, NY Sun | 585,258 |
| Waverly Mews Corp | Low Carbon Tech Demos, Low Carbon Pathways | 46,800 |
| Wawayanda Solar LLC | NY-SUN, NY Sun | 201,802 |
| WB Engineers+Consultants, Inc. | NYCH: Technical Assistance, FT15031 - Trinity Centre - 111 | 18,000 |
| WBP Development LLC | <200KW PV, NY-Sun | 361,865 |
| | >200KW PV, NY-Sun | 361,865 |
| Weave Grid, Inc. | Grid ClimateTech Ready Capital, Distribution-Optimized EV | 233,365 |
| Wendel Energy Services, LLC | CGSI-57_E,CT - Westfield CS | 34,569 |
| | CGSI-77CT - Canajoharie CSD(1) | 55,736 |
| | CGSI-86 - Holland CSD (1)_CT | 47,915 |
| | CGSI-91 - Sackets Harbor CSD | 26,469 |
| | CGSI-94 - Clyde-Savannah CSD | 11,404 |
| | CGSI-97CT - Willsboro CSD | 20,743 |
| | CGSI-103 - Gowanda CSD (1) CT | 15,409 |
| | CGSI-105 - General Brown CSD | 13,850 |
| | CGSI-108CT - LaFayette CSD | 22,923 |
| | - | 29,632 |
| | CGSI-112CT - Tully CSD (1)_CT | |
| | CGSI-126CT - AuSable CSD | 10,862 |
| | CGSI-127CT Crown Point CSD | 32,050 |
| | | 38,229 |
| | CGSI-155CT - Lake Shore CSD CGSI-180CT - South Huntington | |

| Contractor | Contract Description | Total Expended Amoun |
|-----------------------------|---|----------------------|
| Vendel Energy Services, LLC | CGSI-227 - Dundee CSD | 6,717 |
| | CGSI-233 - Cambridge CSD | 37,179 |
| | CGSI-236 - Manchester-Shorts | 22,893 |
| | CGSI-237 - North Rose-Wolcott | 5,324 |
| | CGSI-238 - Phelps-Clifton | 456 |
| | CGSI-239 - Red Creek CSD (1) | 1,07 |
| | CGSI-241 - Waterloo CSD (1)_CT | 4,630 |
| | CGSI-242 - Palmyra-Macedon CSD | 15,253 |
| | CGSI-257CT - West Babylon UFSD | 6,744 |
| | CGSI-280 - Albion CSD | 7,268 |
| | CGSI-282 - Cheektowaga-Maryval | 2,586 |
| | CGSI-284 - Holley CSD - Wendel | 5,849 |
| | CGSI-286 - Royalton-Hartland S | 8,781 |
| | CGSI-287 - Wilson CSD - Wendel | 8,612 |
| | CGSI-288 - Berne-Knox-Westerlo | 2,62 |
| | CGSI-289 - Cobleskill-Richmond | 2,480 |
| | CGSI-292 - Schoharie CSD | 1,692 |
| | CGSI-295 - Batavia CSD | 6,453 |
| | CGSI-296 - Dansville CSD - Wen | 7,740 |
| | CGSI-297 - Mt Morris CSD - Wen | 3,749 |
| | CGSI-324 - Carthage CSD (1)_CT | 4,182 |
| | CLEAN TRANSPORTATION, CGSI-57 E,CT - Westfield CS | -34,569 |
| | CLEAN TRANSPORTATION, CGSI-77CT - Canajoharie CSD(1) | -37,467 |
| | CLEAN TRANSPORTATION, CGSI-86 - Holland CSD (1) CT | -42,280 |
| | CLEAN TRANSPORTATION, FT14890 - Ken-Ton UFSD (9) CT | -48,992 |
| | CLEAN TRANSPORTATION, FT17011 - Half Hollow Hills CS | -30,570 |
| | Electric Vehicles - Innovation, CGSI-47E - Medina CSD(4) E | 1,54 |
| | Electric Vehicles - Innovation, FT14696 - West Seneca CSD (9) | 1,359 |
| | FT - 0000748527 - York CSD | 25,030 |
| | FT - 0000748538 - Livonia CSD | 25,32 |
| | FT - 0000765982 - Williamson C | 15,41 |
| | FT - 0000768037 - Alden CSD - | 10,25 |
| | FT - 0000768053 - Clarence CSD | 5,88 |
| | FT - 0000768085 - Eden CSD - 8 | 21,72 |
| | | |
| | FT - 0000768095 - Lancaster CS | 24,090 |
| | FT - 0000768112 - North Tonawa | 6,943 |
| | FT - 0000795049 - East Hampton | 990 |
| | FT14890 - Ken-Ton UFSD (9)_CT | 49,44 |
| | FT15196 - Avon CSD - Wendel_CT | 24,008 |
| | FT17011 - Half Hollow Hills CS | 37,27 |
| | FT17026 - Grand Island CSD (1) | 6,69 |
| | FT17078 Schodack CSD (4)_CT | 28,65 |
| | FT17174CT - Deer Park UFSD | 19,19 |
| | FT17247 Nassau BOCES (1)_CT | 27,81 |
| | FT17270 - Jericho SD (5)_CT | 7,380 |
| | FT-0000748530 - Perry CSD | 23,940 |
| | FT-0000748539 - Letchworth CSD | 25,625 |
| | FT-0000748554 - Attica CSD | -29,052 |

| Contractor Wendel Energy Services, LLC | Contract Description INDUSTRIAL PROCESS EFFICIENCY, FT - 0000754621 - Livingston | Total Expended Amount 41,600 |
|---|--|---------------------------------|
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 000070727 - Oneota | 37,007 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000794673 - Jamestown Bo | 64,576 |
| | K-12 SCHOOLS, CGSI-47E - Medina CSD(4) E | 3,338 |
| | K-12 SCHOOLS, CGSI-104E - Rochester CSD | 235,543 |
| | K-12 SCHOOLS, RFP3628FlexTechConsultUmbrella | 72,767 |
| | NYCH: Technical Assistance, FT - 0000763470 - Montefiore M | 8,291 |
| | REV Campus Challenge, Playbook Support | 13,428 |
| | Technical Services, FT - 0000763494 - Albert Einst | 159,779 |
| | Technical Services, FT - 0000783237 - Western Regi | 17,196 |
| | Technical Services, FT14758 NCWD - FTC - IND | 572 |
| | Technical Services, FT14773 - UB North Campus | 63,778 |
| | Technical Services, FT14774 - UB North Campus | 51,309 |
| | Technical Services, FT15061 - Seneca WWTP - FTC | 8,209 |
| | Technical Services, FT17098 St. Lawrence Universit | 168,698 |
| | Technical Services, FT17114 Montefiore Medical - M | 111,126 |
| | Technical Services, FT17115 Jack D. Weiler Hospita | 33,186 |
| | Technical Services, FT17134 - New York State Depar | 22,146 |
| Vendel Energy Services, LLC. | NYCH: District, PON 4614 Rd #1 U of R | 9,195 |
| West Monroe Partners, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, RFP4886 RE | 0 |
| | Consumer Ed and Market Support, RFP4886 RES Market Engagement | 117,568 |
| | EMPOWER NY, RFP4886 RES Market Engagement | 0 |
| | Home Perf w Energy Star, RFP4886 RES Market Engagement | -219,164 |
| | Market Support Tools &Activity, RFP4886 RES Market Engagement | 786,042 |
| | NENY:CHGE Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:CHGE Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:Con Ed Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:Con Ed Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:KEDNY Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:NFG Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:NIMO Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:NIMO Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:NYSEG Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:NYSEG Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:O&R Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:O&R Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NENY:RGE Empower Electric, RFP4886 RES Market Engagement | 0 |
| | NENY:RGE Empower Gas, RFP4886 RES Market Engagement | 0 |
| | NYCH: Comfort Home, RFP4886 RES Market Engagement | -88,369 |
| | NYCH: Technical Assistance, RFP4886 RES Market Engagement | 342,942 |
| | RFP4886 RES Market Engagement | 3,555,345 |
| West Valley Solar, LLC | >200KW PV, NY Sun | 1,122,848 |
| Vestchester Community Opportunity | NYCH: Talent PpIn:CE and OJT, PON3981 Round 10 | 56,068 |
| Vestern Climate Initiative, Inc. | NYCI Emissions Report Platform | 1,942,120 |
| Vesthab, Inc. | HPD Direct Injection, La Olazul | 57,500 |
| Wildlife Conservation Society. | Environmental Research, Cetaceans Baseline in NY Bight | 3,802 |
| Willdan Energy Solutions | Clean Energy Communities, RFP 4478 | 35,351 |
| | | |

| Contractor | Contract Description | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| Willdan Energy Solutions | K-12 SCHOOLS, RFP 3788 P-12 Benchmarking | 24,825 |
| | Technical Services, FT - 0000831147 - Columbia Uni | 24,886 |
| | Technical Services, FT - 0000834405 - Columbia Uni | 38,574 |
| Willdan Lighting & Electric, Inc. | Talent Pipeline:CE and OJT, OJT | 15,000 |
| | Talent Pipeline:CE and OJT, PON3981 Round 10 | 71,393 |
| Wilson Engineering Services, PC | Heat Recovery, HRC1_Wilson_Lactalis | 40,000 |
| Windels Marx Lane & Mittendorf, LLP | RFP 12 - NYGB Legal Services | 5,254 |
| WindSim Americas Inc. | Future Grid Perf. Challenges, Power Grid Innovation | 300,000 |
| Winema Solar Partners, LLC | >200KW PV, NY Sun | 1,131,962 |
| | NY-SUN, NY Sun | 466,103 |
| WinnDevelopment Company LP | LMI Multifamily Demos, Stovroff Towers: EBC Cohort 3 | 10,000 |
| Wise Home Energy, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 19,510 |
| | Talent Pipeline:CE and OJT, OJT | 7,040 |
| Wolf Solar LLC | NY-SUN, NY-Sun - ICSA | 416,336 |
| Workforce Development Institute, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 (Renee Whittick) | 15,417 |
| WSP USA Corp. | Clean Energy Communities, TA Community Support Services | 303,437 |
| | Environmental Research, ENV & Fisheries Rsrch for OSW | 2,979 |
| | OREC: Technical Support, Suppt Svcs for Solar Dev & Ag | 54,611 |
| | OREC: Technical Support, TWO#1- Offshore Wind Cable | 13,141 |
| | OREC: Technical Support, TWO#6 M-TWG Support | 33,323 |
| WSP USA Inc. | OREC: Technical Support, TWO 1 - Cable Working Group | 64,366 |
| WVF-Paramount 745 Property LP | NYCH: Technical Assistance, FT13567 - 745 Fifth - PON | 36,188 |
| Wythe Partners LLC | NYCH: Innovation, Panelized Systems - Cycle | 64,800 |
| Yale University | Environmental Research, Aerosol Speciation Monitoring | 41,095 |
| | Environmental Research, Source Apportionment VOC-SVOC | 79,930 |
| Yellow 5 LLC | >200KW PV, NY Sun | 889,575 |
| | NY-SUN, NY Sun | 194,594 |
| Yeshiva University | Technical Services, OsEM113-C - Yeshiva University | 22,050 |
| ZDJ Hudson Yards LLC | New Construction Housing, NCP Housing 2022 | 56,974 |
| | New Construction- Commercial, NCP Housing 2022 | 0 |
| Grand Total | | 337,749,947 |

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

| Contractor | Contract Description | Total Expended Amount |
|--|---|-----------------------|
| AB Capital Assets, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 5,091 |
| | EMPOWER NY, Single Family Residential | 41,129 |
| | Home Perf w Energy Star, Single Family Residential | 70,059 |
| | NENY:NIMO Empower Gas, Single Family Residential | 11,596 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 3,842 |
| | NYCH: Comfort Home, Single Family Residential | 60,000 |
| | Single Family Residential | 273,339 |
| Agarabi Engineering, PLLC | NYCH: Talent Ppln:Intern Pgm, Workforce Dev & Training | 7,344 |
| | Workforce Dev & Training | 2,754 |
| Ai Air Conditioning Corp | NYCH: Consumer Awareness, Workforce Dev & Training | 116,142 |
| Airquip | NYCH: Consumer Awareness, Workforce Dev & Training | 15,035 |
| Alliance for Sustainable Energy, LLC | OTHER PROGRAM AREA, Events Management | 3,000 |
| alpha-En Corporation | Workforce Dev & Training | 5,034 |
| Altanova LLC | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 14,373 |
| American Energy Care, Inc. | Workforce Dev & Training | 6,856 |
| Apex Energy Tek LLC | CLEAN TRANSPORTATION, Clean Transportation | 8,000 |
| | Workforce Dev & Training | 7,334 |
| Association for Energy Affordability, In | Clean Energy Hub, Energy & Climate Equity | 2,015 |
| Bard College | REV Campus Challenge, Efficiency Plan & Engineering | 79,160 |
| Bell Mechanical, LLC | NYCH: Consumer Awareness, Workforce Dev & Training | 79,993 |
| Bliss Solar, LLC | Workforce Dev & Training | 7,344 |
| Breathe Easy of CNY Inc. | NYCH: Consumer Awareness, Workforce Dev & Training | 6,825 |
| Buffalo Solar Solutions Inc | Workforce Dev & Training | 1,775 |
| BW Research Partnership | Clean Energy Hub, Energy & Climate Equity | 1,785 |
| C&R Housing Inc. | EMPOWER NY, Single Family Residential | 6,438 |
| | Healthy Homes VB Payment Pilot, Energy & Climate Equity | 78,948 |
| | Home Perf w Energy Star, Single Family Residential | 30,642 |
| | NENY:NFG Empower Gas, Single Family Residential | 55,394 |
| | NENY:NIMO Empower Electric, Single Family Residential | 110 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 528 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 8,369 |
| | Single Family Residential | 133,372 |
| Cadence OneFive Inc. | Workforce Dev & Training | |
| CEC Stuyvesant Cove, Inc. | Workforce Dev & Training | 4,651 |
| | Workforce Dev & Training | 39,780 |
| CG Global Management Solutions, LLC | | |
| City of Gloversville | Clean Energy Communities, Communities & Local Government | 20,000 |
| City of Rochester | Technical Services, Efficiency Plan & Engineering | 65,257 |
| Climate Solutions Accelerator of the | Clean Energy Hub, Energy & Climate Equity | 1,200 |
| | Energy & Climate Equity | 3,024 |
| | ENERGY ANALYSIS, Policy, Analysis, & Research | 600 |
| | Gov & Regulatory Affairs | 600 |
| | Translation Services, Energy & Climate Equity | 4,999 |
| | Workforce Dev & Training | 195 |
| Cornell Cooperative Extension of Oneida | Workforce Dev & Training | 420 |
| Country Suburban Heating & Air Condition | EMPOWER NY, Single Family Residential | 131,197 |
| | Home Perf w Energy Star, Single Family Residential | 83,592 |
| | NENY:NIMO Empower Electric, Single Family Residential | 10,098 |
| | NENY:NIMO Empower Gas, Single Family Residential | 115,695 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 7,825 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 7,831 |
| | Single Family Residential | 238,841 |

| Crossfield Home Energy Solutions | | Total Expended Amount |
|---------------------------------------|--|-----------------------|
| Crossfield Home Energy Solutions | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 3,272 |
| | EMPOWER NY, Single Family Residential | 38,051 |
| | Home Perf w Energy Star, Single Family Residential | 62,481 |
| | HOME PERFORMANCE WITH ENERGY STAR, Single Family Residential | 400 |
| | NENY:O&R Empower Gas, Single Family Residential | 4,000 |
| | NENY:RGE Empower Electric, Single Family Residential | 1,848 |
| | NENY:RGE Empower Gas, Single Family Residential | 24,334 |
| | NYCH: Comfort Home, Single Family Residential | 3,600 |
| | NYCH: Technical Assistance, Single Family Residential | 11,400 |
| | Single Family Residential | 68,274 |
| Dandelion Energy Inc | NYCH: Consumer Awareness, Workforce Dev & Training | 53,000 |
| Dollaride, Inc. | Workforce Dev & Training | 2,173 |
| Ecolectro Inc | Workforce Dev & Training | 18,850 |
| ecoLong LLC | Workforce Dev & Training | 1,821 |
| Ecosave, Inc. | Workforce Dev & Training | 3,764 |
| Energy Catalyst LLC | NYCH: Consumer Awareness, Workforce Dev & Training | 8,488 |
| | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 17,136 |
| Energy EDC Corp. | Workforce Dev & Training | 6,472 |
| Energy Management Solutions, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 11,664 |
| | EMPOWER NY, Single Family Residential | 142,520 |
| | Home Perf w Energy Star, Single Family Residential | 150,155 |
| | NENY:CHGE Empower Electric, Single Family Residential | 16,172 |
| | NENY:CHGE Empower Gas, Single Family Residential | 19,705 |
| | NENY:Con Ed Empower Gas, Single Family Residential | 51,202 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 264 |
| | NENY:O&R Empower Electric, Single Family Residential | 176 |
| | NENY:O&R Empower Gas, Single Family Residential | 73,532 |
| | NYCH: Comfort Home, Single Family Residential | 44,800 |
| | NYCH: Consumer Awareness, Workforce Dev & Training | 4,067 |
| | NYCH: Technical Assistance, Single Family Residential | 1,600 |
| | Single Family Residential | 296,474 |
| | Workforce Dev & Training | 4,914 |
| Energy Service Technologies, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 6,944 |
| | EMPOWER NY, Single Family Residential | 31,931 |
| | Home Perf w Energy Star, Single Family Residential | 16,187 |
| | NENY:NIMO Empower Electric, Single Family Residential | 277 |
| | NENY:NIMO Empower Gas, Single Family Residential | 31,980 |
| | NYCH: Comfort Home, Single Family Residential | 25,200 |
| | Single Family Residential | 176,038 |
| Finger Lakes Comfort, Inc | EMPOWER NY, Single Family Residential | 298,199 |
| | Home Perf w Energy Star, Single Family Residential | 152,111 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 48,446 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 38,225 |
| | NENY:RGE Empower Electric, Single Family Residential | 1,478 |
| | Single Family Residential | 273,170 |
| Foam It Insulation, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 5,000 |
| · · · · · · · · · · · · · · · · · · · | EMPOWER NY, Single Family Residential | 272,850 |
| | Home Perf w Energy Star, Single Family Residential | 289,656 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 46,076 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 279,599 |
| | Reference of the state of the s | 219,093 |

| nsumer Awareness, Workforce Dev & Training thnical Assistance, Single Family Residential illy Residential R NY, Single Family Residential w Energy Star, Single Family Residential O Empower Electric, Single Family Residential C Empower Gas, Single Family Residential EG Empower Electric, Single Family Residential thnical Assistance, Single Family Residential thnical Assistance, Single Family Residential thnical Support, Events Management HOME PERFORMANCE WITH ENERGY STAR, Single Family R NY, Single Family Residential w Energy Star, Single Family Residential O Empower Electric, Single Family Residential C Empower Gas, Single Family Residential C Empower Gas, Single Family Residential C Empower Gas, Single Family Residential M Energy Star, Single Family Residential M Energy Star, Single Family Residential C Empower Gas, Single Family Residential M Energy Star, Single Family Resi | 31,219 4,600 1,495,511 2,400 25,257 176 9,764 244 1,000 5,427 5,000 9,608 193,663 186,071 16,513 53,466 6,910 11,000 |
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| O Empower Electric, Single Family Residential O Empower Gas, Single Family Residential EG Empower Electric, Single Family Residential thnical Assistance, Single Family Residential thnical Assistance, Single Family Residential thnical Support, Events Management HOME PERFORMANCE WITH ENERGY STAR, Single Family RNY, Single Family Residential w Energy Star, Single Family Residential O Empower Electric, Single Family Residential O Empower Gas, Single Family Residential SEG Empower Gas, Single Family Residential mfort Home, Single Family Residential thnical Assistance, Single Family Residential thnical Assistance, Single Family Residential | 176 9,764 244 1,000 5,427 5,000 9,608 193,663 186,071 16,513 53,466 6,910 |
| O Empower Gas, Single Family Residential EEG Empower Electric, Single Family Residential chnical Assistance, Single Family Residential chnical Support, Events Management HOME PERFORMANCE WITH ENERGY STAR, Single Family R NY, Single Family Residential w Energy Star, Single Family Residential O Empower Electric, Single Family Residential O Empower Gas, Single Family Residential SEG Empower Gas, Single Family Residential mfort Home, Single Family Residential chnical Assistance, Single Family Residential | 9,764 244 1,000 5,427 5,000 9,608 193,663 186,071 16,513 53,466 6,910 |
| EG Empower Electric, Single Family Residential Ehnical Assistance, Single Family Residential illy Residential ehnical Support, Events Management HOME PERFORMANCE WITH ENERGY STAR, Single Family R NY, Single Family Residential w Energy Star, Single Family Residential O Empower Electric, Single Family Residential O Empower Gas, Single Family Residential BEG Empower Gas, Single Family Residential mfort Home, Single Family Residential ethnical Assistance, Single Family Residential ethnical Assistance, Single Family Residential | 244 1,000 5,427 5,000 9,608 193,663 186,071 16,513 53,466 6,910 |
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| O Empower Electric, Single Family Residential O Empower Gas, Single Family Residential EG Empower Gas, Single Family Residential mfort Home, Single Family Residential chnical Assistance, Single Family Residential illy Residential | 16,513 53,466 6,910 |
| O Empower Gas, Single Family Residential EEG Empower Gas, Single Family Residential mfort Home, Single Family Residential chnical Assistance, Single Family Residential illy Residential | 53,466 |
| EG Empower Gas, Single Family Residential mfort Home, Single Family Residential chnical Assistance, Single Family Residential illy Residential | 6,910 |
| mfort Home, Single Family Residential chnical Assistance, Single Family Residential chlored and chlore | |
| chnical Assistance, Single Family Residential illy Residential | 11,000 |
| ily Residential | |
| • | 800 |
| shnical Support, Multifamily | 566,328 |
| | 900 |
| HOME PERFORMANCE WITH ENERGY STAR, Single Family | 5,061 |
| R NY, Single Family Residential | 844,905 |
| w Energy Star, Single Family Residential | 365,492 |
| O Empower Gas, Single Family Residential | 4,630 |
| chnical Assistance, Single Family Residential | 6,600 |
| ily Residential | 241,450 |
| nfort Home, Single Family Residential | 7,200 |
| ily Residential | 14,400 |
| Dev & Training | 7,344 |
| HOME PERFORMANCE WITH ENERGY STAR, Single Family | 20,934 |
| R NY, Single Family Residential | 1,124,533 |
| mes VB Payment Pilot, Energy & Climate Equity | 77,889 |
| | 435,445 |
| | 12,313 |
| | 12,653 |
| | 34,019 |
| | |
| | 41,834 |
| | 327,644 |
| | 57,488 |
| | 9,999 |
| | 109,000 |
| | 2,400 |
| | 1,590,749 |
| | 5,707 |
| | 8,990 |
| | 14,301 |
| Ed Empower Electric, Single Family Residential | 4,750 |
| | 40,200 |
| | 64,346 |
| C A A S S S S S S S S S S S S S S S S S | f w Energy Star, Single Family Residential G Empower Gas, Single Family Residential AO Empower Electric, Single Family Residential AO Empower Gas, Single Family Residential SEG Empower Gas, Single Family Residential SEG Empower Gas, Single Family Residential E Empower Gas, Single Family Residential E Empower Gas, Single Family Residential SEG Empower Gas, Single Family Residential E Empower Gas, Single Family Residential Monfort Home, Single Family Residential Sechnical Assistance, Single Family Residential Sechnical Assistance Family Residential Sechnical Assistance Family Residential Sechnical Assistance Family Residenti |

| Contractor | Contract Description | Total Expended Amoun |
|--|---|----------------------|
| Hytech Solar Inc | Home Perf w Energy Star, Single Family Residential | 54,412 |
| | NYCH: Technical Assistance, Single Family Residential | 3,000 |
| | Single Family Residential | 15,444 |
| Integrated Energy Service Corp | Workforce Dev & Training | 7,344 |
| Joy Gree LLC | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 3,06 |
| KC Management Holdings LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 4,614 |
| | EMPOWER NY, Single Family Residential | 111,599 |
| | Home Perf w Energy Star, Single Family Residential | 185,884 |
| | NENY:NFG Empower Gas, Single Family Residential | 282,694 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 18,826 |
| | NENY:RGE Empower Electric, Single Family Residential | 9,789 |
| | NENY:RGE Empower Gas, Single Family Residential | 30,349 |
| | NYCH: Comfort Home, Single Family Residential | 278,600 |
| | Single Family Residential | 939,754 |
| Kinetic Communities Consulting Corporati | Energy & Climate Equity | 1,900 |
| | ENERGY ANALYSIS, Policy, Analysis, & Research | 600 |
| | Gov & Regulatory Affairs | 600 |
| | OREC: Technical Support, Offshore Wind | 600 |
| L&S Energy Services, Inc. | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 7,344 |
| Lamico Enterprises, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 4,929 |
| | EMPOWER NY, Single Family Residential | 3,200 |
| | Home Perf w Energy Star, Single Family Residential | 24,56 |
| | NENY:NIMO Empower Gas, Single Family Residential | 35,773 |
| | NYCH: Consumer Awareness, Workforce Dev & Training | 5,159 |
| | Single Family Residential | 9,353 |
| Livingston Energy Group | CLEAN TRANSPORTATION, Clean Transportation | 45,000 |
| 5 | EV Charging and Engagement, Clean Transportation | 135,000 |
| Long Island Power Authority | GJGNY REVOLVING LOAN FUND, Single Family Residential | 30,322 |
| Long Island Progressive Coalition | Energy & Climate Equity | 4,098 |
| | Gov & Regulatory Affairs | 600 |
| Mark MaGrann Associates | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 6,503 |
| Meltek Inc. | Workforce Dev & Training | 30,858 |
| MicroEra Power, Inc. | Workforce Dev & Training | 22,032 |
| Mid-Hudson Energy Transition | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 6,842 |
| ina nadoon Energy nanonon | Workforce Dev & Training | 14,242 |
| MR. AIR NYC Corp. | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 3,013 |
| New York Battery and Energy Storage | Events Management | 4,150 |
| | POLICY DEVELOPMENT, Events Management | 1,995 |
| New York Geothermal Energy Organization New York Solar Energy Industries Assoc. | | 2,250 |
| New Tork Solar Energy industries Assoc. | POLICY DEVELOPMENT, Events Management | 4,039 |
| Nove Vorte State Foots & Frommel LO | Workforce Dev & Training | |
| New York State Foam & Energy LLC | EMPOWER NY, Single Family Residential | 13,865 |
| | Home Perf w Energy Star, Single Family Residential | 10,903 |
| | NENY:CHGE Empower Gas, Single Family Residential | 389 |
| | NENY:O&R Empower Gas, Single Family Residential | 9,602 |
| | NYCH: Comfort Home, Single Family Residential | 22,800 |
| | Single Family Residential | 28,800 |
| NextCorps Inc | Workforce Dev & Training | 7,150 |
| Niagara Mohawk Power Corporation | GJGNY REVOLVING LOAN FUND, Single Family Residential | 3,378 |
| NY Building Systems Consultant Inc. | NYCH: Talent PpIn:Intern Pgm, Workforce Dev & Training | 7,344 |
| | | 7,344 |

| Contractor | Contract Description | Total Expended Amount |
|--|---|-----------------------|
| NYC & Lower Hudson Valley Clean Commun | iit Workforce Dev & Training | 6,610 |
| NYS Energy Audits, Inc. | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 464 |
| | EMPOWER NY, Single Family Residential | 113,191 |
| | Home Perf w Energy Star, Single Family Residential | 125,954 |
| | NENY:Con Ed Empower Electric, Single Family Residential | 13,177 |
| | NENY:Con Ed Empower Gas, Single Family Residential | 5,140 |
| | NENY:KEDNY Empower Gas, Single Family Residential | 20,107 |
| | NENY:NIMO Empower Gas, Single Family Residential | 2,304 |
| | NENY:O&R Empower Electric, Single Family Residential | 4,351 |
| | NENY:O&R Empower Gas, Single Family Residential | 8,868 |
| | Single Family Residential | 162,745 |
| NYS Office of Parks, Recreation and | NYCH: Technical Assistance, Efficiency Plan & Engineering | 9,500 |
| Patriot Energy Solutions Corp | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 5,664 |
| | EMPOWER NY, Single Family Residential | 375,435 |
| | Home Perf w Energy Star, Single Family Residential | 573,741 |
| | NENY:Con Ed Empower Electric, Single Family Residential | 18,033 |
| | NENY:Con Ed Empower Gas, Single Family Residential | 2,797 |
| | NENY:KEDNY Empower Gas, Single Family Residential | 91,148 |
| | NENY:NIMO Empower Electric, Single Family Residential | 647 |
| | NENY:NIMO Empower Gas, Single Family Residential | 12,456 |
| | Single Family Residential | 1,219,485 |
| People United for Sustainable Housing In | Energy & Climate Equity | 2,197 |
| | Gov & Regulatory Affairs | 600 |
| Plugin Stations Online, LLC | CLEAN TRANSPORTATION, Clean Transportation | 58,500 |
| Potsdam Sensors LLC | Workforce Dev & Training | 6,919 |
| RED-Rochester LLC | Technical Services, Industrial & Agriculture | 4,095 |
| Resilience Education Training and Innova | Workforce Dev & Training | 2,471 |
| Ross Energy Consulting, LLC | NYCH: Talent Ppln:Intern Pgm, Workforce Dev & Training | 10,974 |
| Ryan Plumbing Heating Air Conditioning | EMPOWER NY, Single Family Residential | 354,511 |
| | Home Perf w Energy Star, Single Family Residential | 283,775 |
| | NENY:NFG Empower Gas, Single Family Residential | 21,504 |
| | NENY:NIMO Empower Electric, Single Family Residential | 97 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 500 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 8,097 |
| | NENY:RGE Empower Electric, Single Family Residential | 6,276 |
| | NENY:RGE Empower Gas, Single Family Residential | 88,796 |
| | Single Family Residential | 658,850 |
| SANFILIPPO SOLUTIONS INC. | | |
| SANFILIPPO SOLUTIONS INC. | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 19,503 |
| | Home Perf w Energy Star, Single Family Residential | 137,352 |
| | | |
| | NENY:NFG Empower Gas, Single Family Residential | 242,578 |
| | NENY:NIMO Empower Electric, Single Family Residential | 6,793 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 176 |
| | NYCH: Consumer Awareness, Workforce Dev & Training | 1,091 |
| | Single Family Residential | 418,029 |
| Slipstream Group, Inc. | >200KW PV, NY-Sun | 115,440 |
| | EMPOWER NY, Single Family Residential | 28,755 |
| | Geothermal Incentive Program, Community Thermal Networks | 23,080 |
| | GJGNY REVOLVING LOAN FUND, Single Family Residential | 824,504 |
| Soulful Synergy, LLC | Energy & Climate Equity | 1,100 |

| Contractor | Contract Description | Total Expended Amount |
|-----------------------------|---|-----------------------|
| Village of West Winfield | Clean Energy Communities, Communities & Local Government | 10,000 |
| Wendel Energy Services, LLC | Workforce Dev & Training | 7,344 |
| WhyMaker LLC | Workforce Dev & Training | 2,647 |
| Wise Home Energy, LLC | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, Single Family | 12,066 |
| | Clean Energy Hub, Energy & Climate Equity | 475 |
| | EMPOWER NY, Single Family Residential | 344,343 |
| | EVAL MCDC:Heat Pump Experiment, Market Char & Evaluation | 6,000 |
| | Home Perf w Energy Star, Single Family Residential | 187,768 |
| | NENY:NFG Empower Gas, Single Family Residential | 30,076 |
| | NENY:NYSEG Empower Electric, Single Family Residential | 19,104 |
| | NENY:NYSEG Empower Gas, Single Family Residential | 59,875 |
| | NENY:RGE Empower Electric, Single Family Residential | 5,332 |
| | NENY:RGE Empower Gas, Single Family Residential | 63,303 |
| | NYCH: Comfort Home, Single Family Residential | 27,100 |
| | NYCH: Consumer Awareness, Workforce Dev & Training | 6,400 |
| | Single Family Residential | 593,032 |
| Grand Total | | 25,853,933 |

NYSERDA

Public Authority Law Report

October 1, 2024 to March 31, 2025

Section Break

| Contractor | Date Encumbered | Contract Description | Total Contract Amoun |
|--------------------------------------|-----------------|--|----------------------|
| Null | 12/10/2024 | NY Green Bank, BRP - 466 Main St | 28,500,000 |
| | 12/27/2024 | NY Green Bank, Revel BlackRock | 60,000,000 |
| Ist Light Energy, Inc. | 2/28/2025 | >200KW PV, PON 2112 NY SUN | 72,000 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 12,600 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 19,900 |
| Brd ROC Solar LLC | 11/26/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 12/6/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| 0 Minerva Place, LP | 12/6/2024 | Tech Assistanc Multifamily LMI, FT - 0000820052 - 10 Minerva P | 23,850 |
| 20-30 BORDEN SOLAR LLC | 1/14/2025 | >200KW PV, NY-Sun | 694,320 |
| 22nd Century Technologies, Inc. | 2/20/2025 | NYSERDA ADMINISTRATION, SA.091_TWO# 7_MKT_TE | 61,440 |
| | 3/27/2025 | Market Support Tools &Activity, SA.022_TWO# 4_SFR_BA | 146,430 |
| 25th Street Suites, LLC | 10/4/2024 | Market Support Tools & Activity, 2024 RMAG Annual Meeting | 30,000 |
| | 1/15/2025 | Equitable Engagement, EEC January 2025 Meeting | 32,000 |
| | 2/20/2025 | NYGB Innovative Financing | 7,290 |
| 29 Flatbush Associates, LLC | 12/24/2024 | Low Carbon Pathways | 570,500 |
| 64 Solar LLC | 10/16/2024 | >200KW PV, NY-Sun | 278,080 |
| | | NY-SUN, NY-Sun | 69,520 |
| | 12/17/2024 | >200KW PV, PON 2112 NY SUN | 241,920 |
| | 3/26/2025 | <200KW PV, PON 2112 NY SUN | 15,273 |
| 01 Park Ave Associates | 10/15/2024 | Technical Services, OsEM147 - 101 Park Avenue | 214,000 |
| 10 Holdings LLC | 3/7/2025 | EMPOWER NY, RFP4886 RES Market Engagement | 488,600 |
| | | RFP4886 RES Market Engagement | 1,400,000 |
| 132 Dingens Street, LLC | 1/28/2025 | <200KW PV, NY-Sun | 20,330 |
| 212 Solar Development, LLC | 11/11/2024 | Energy Storage Tech/Prod Dev, Co-Optimizing VDER | 2,492,344 |
| 804 W 89th Street Owners Corp | 3/7/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 192,500 |
| 33 East 46th Street Apartment Corp. | 2/7/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 264,000 |
| 335 Main Street LLC | 1/2/2025 | Net Zero Energy for Eco Dev, CNCED 2021 - Catskill Gateway | 1,914,059 |
| 888 Halsey Street Housing Developmen | 12/19/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 44,000 |
| 770 Electric Corp. | 12/17/2024 | <200KW PV, NY-Sun | 15,520 |
| | | >200KW PV, NY-Sun | 15,520 |
| 2050 Partners, Inc. | 1/3/2025 | Product Standards, TWO to 2050 Partners | 375,000 |
| 3215 Owners LTD. | 12/9/2024 | >200KW PV, NY-Sun | 66,960 |
| | | NY-SUN, NY-Sun | 13,392 |
| 9480-2980 Quebec Inc. | 3/10/2025 | Energy Storage Tech/Prod Dev, PON 5779 | 466,42 |
| AASPEN HVAC | 1/13/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 12,000 |
| AB Capital Assets, LLC | 10/22/2024 | Talent Pipeline:CE and OJT, OJT | 7,040 |
| | 12/10/2024 | Talent Pipeline:CE and OJT, OJT | 9,600 |
| | 1/29/2025 | Talent Pipeline:CE and OJT, OJT | 6,400 |
| | 2/11/2025 | Talent Pipeline:CE and OJT, OJT | 16,960 |
| | | ENVIRONMENTAL RESEARCH, TWO 1 - SEP Evaluation | 150,860 |
| Abt Global LLC | 2/14/2025 | | |
| Abundant Calar Dawar Inc | 11/1/2024 | TWO 1 - SEP Evaluation | 150,860 |
| Abundant Solar Power Inc. | 11/4/2024 | NY-SUN, NY-Sun ICSA | 420,420 |
| | 11/29/2024 | NY-SUN, NY-Sun ICSA | 840,840 |
| | 3/18/2025 | >200KW PV, NY Sun | 651,456 |
| | | NY Sun | 407,160 |
| Accord Power, Inc. | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 6,080 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 8,320 |
| | 10/18/2024 | >200KW PV, PON 2112 NY SUN | 42,240 |
| | 10/29/2024 | >200KW PV, PON 2112 NY SUN | 115,544 |
| | 10/31/2024 | >200KW PV, PON 2112 NY SUN | 43,84 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 9,512 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 17,062 |
| | 12/18/2024 | <200KW PV, NY-Sun | 6,080 |
| | | >200KW PV, NY-Sun | 58,880 |
| | | | |
| | | >200KW PV, PON 2112 NY SUN | 471,213 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amoun |
|--------------------------------------|-----------------------|--|----------------------|
| Accord Power, Inc. | 12/31/2024 | <200KW PV, NY-Sun | 49,600 |
| | | >200KW PV, NY-Sun | 49,600 |
| | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 7,360 |
| | | >200KW PV, PON 2112 NY SUN | 11,600 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 6,400 |
| | | >200KW PV, NY-Sun | 22,032 |
| | | >200KW PV, PON 2112 NY SUN | 10,044 |
| | 1/30/2025 | <200KW PV, PON 2112 NY SUN | 5,508 |
| | 1/31/2025 | <200KW PV, PON 2112 NY SUN | 92 |
| | 2/4/2025 | >200KW PV, NY-Sun | 26,730 |
| | 2/12/2025 | >200KW PV, PON 2112 NY SUN | 9,792 |
| | 3/11/2025 | <200KW PV, NY-Sun | 122,880 |
| | | >200KW PV, NY-Sun | 81,920 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 68 |
| | 3/18/2025 | <200KW PV, NY-Sun | 7,680 |
| | | >200KW PV, NY-Sun | 7,680 |
| | 3/19/2025 | <200KW PV, NY-Sun | 28,160 |
| | - / | >200KW PV, NY-Sun | 28,160 |
| | 3/20/2025 | <200KW PV, NY-Sun | 53,440 |
| | | >200KW PV, NY-Sun | 38,080 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 80 |
| | 3/28/2025 | <200KW PV, NY-Sun | 57,552 |
| | | >200KW PV, NY-Sun | 38,368 |
| ccure Battery Intelligence Inc. | 2/28/2025 | Pub Transit & Elect Rail, Battery intelligence for eBus | 27,000 |
| E Development Company, LLC | 10/25/2024 | REC:CES REC Contracts, RESRFP22-1 | 990,508,712 |
| tive Solar Development, LLC | 1/2/2025 | >200KW PV, NY Sun | 96,921 |
| | 4/04/0005 | NY Sun | 242,303 |
| | 1/21/2025 | >200KW PV, NY Sun | 804,179 |
| | 40/45/0004 | NY Sun | 502,611 |
| lam C. Boese | 10/15/2024 | Technical Services, GH 12 - Baumans Farm | 2,000 |
| | 10/23/2024 | Technical Services, AEAP 1803 - Papa's Dairy | 3,000 |
| | 11/6/2024 | Technical Services, FT - 0000816519 - Meringoff Pr | 8,420 |
| | 11/8/2024 | Technical Services, FT - 0000816571 - Manhattan Mi | 10,920 |
| | 11/29/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000832515 - Pho | 28,920 |
| | 1/22/2025 | Technical Services, AEAP 1816 - Sheland Farms Dair | 6,000 |
| | 1/24/2025 | Technical Services, AEAP 1837 - Vince DeBoover Far | 6,000 |
| | 2/12/2025 | Technical Services, GB 26 - Lavocat's Family Green | 6,500 |
| | 2/13/2025 | Technical Services, GB 35 The Garden Factory-Front | 6,500 |
| | 2/27/2025 | Technical Services, GB 36 -The Garden Factory Back | 6,500 |
| | 2/27/2025 | Technical Services, AEAP 1803 - Papa's Dairy | 3,000 |
| | 2/28/2025 | Technical Services, AEAP 1754 - Telaak Farms LLC Technical Services, AEAP 1914 - Old Acres | 3,000 |
| livendeak North Country Accession | | | |
| lirondack North Country Association, | 3/4/2025 | Equitable Engagement, Energy Equity Collaborative St | 28,680 |
| DP, Inc. | 3/27/2025 | NYSERDA ADMINISTRATION, ADP Payroll and HR Services NYSERDA ADMINISTRATION, ADP Payroll and HR Services | 2,700 |
| | | | |
| Avanced Energy Group L.L.C. | 3/28/2025 2/5/2025 | NYSERDA ADMINISTRATION, ADP Payroll and HR Services | 357,999 |
| Ivanced Energy Group L.L.C. | 2/3/2023 | 2025 AEG Sponsorship Renewal | 16,667 |
| Ivanced Solar Solutions | 3/20/2025 | >200KW PV, 2025 AEG Sponsorship Renewal >200KW PV, PON 2112 NY SUN | 8,333 |
| ECOM USA INC. | | | |
| | 2/13/2025 | CI Carbon Challenge, IND Tech Review - AECOM | 271,218 |
| ermec North America Manufacturing | 12/11/2024 | Heat Recovery, HeatRec C4_Aermec | 100,000 |
| S Distributed Energy, Inc. | 11/8/2024 | >200KW PV, NY Sun | 168,399 |
| fordable Housing Partnership | 1/29/2025 | Clean Energy Hub, Regional Clean Energy Hub | 305,000 |
| | | NYCH: Communities, Regional Clean Energy Hub | 250,000 |
| aanshi Enginaaging BULO | 10/1/2024 | Translation Services, Regional Clean Energy Hub | 50,000 |
| Agarabi Engineering, PLLC | 10/1/2024 | Tech Assistanc Multifamily LMI, FT - 0000790240 - The Kibel Co | 41,2 |

| Contractor Agarabi Engineering, PLLC | Date Encumbered | Contract Description Technical Services, FT - 0000805719 - ABS Partners | Total Contract Amour 10,25 |
|---|-----------------|---|-------------------------------|
| | | | |
| | 10/15/2024 | Technical Services, FT - 0000805116 - ABS Partners | 401,22 |
| | 11/15/2024 | Tech Assistanc Multifamily LMI, FT - 0000797944 - 33 St Realty | 9,97 |
| | | Tech Assistanc Multifamily LMI, FT - 0000797957 - 961 Washingt | 9,97 |
| | 11/29/2024 | Tech Assistanc Multifamily LMI, FT - 0000830436 - Community | 21,00 |
| | 12/11/2024 | Talent Pipeline:CE and OJT, OJT | 15,23 |
| Ai Air Conditioning Corp | 10/4/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,96 |
| | 11/15/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 9,60 |
| | 12/9/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 23,04 |
| | 1/17/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 16,56 |
| | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 14,30 |
| AIA - New York Chapter | 10/31/2024 | New Construction Housing, 2024-2026 General Marketing | 40,00 |
| | | New Construction- Commercial, 2024-2026 General Marketing | 10,00 |
| Airquip | 12/9/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 13,44 |
| | 1/10/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 15,36 |
| | 1/24/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 15,36 |
| | 1/29/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 12,96 |
| | 2/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 14,40 |
| | 3/26/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 22,32 |
| AKF-engineers | 10/1/2024 | Tech Assistanc Multifamily LMI, FT17231 - Manhattan Plaza - 40 | 100,65 |
| | 1/16/2025 | Tech Assistanc Multifamily LMI, FT17231 - Manhattan Plaza - 40 | 34,87 |
| Albany Community Land Trust | 3/7/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,58 |
| Albany Solar Solutions L.L.C. | 1/15/2025 | <200KW PV, PON 2112 NY SUN | 8,82 |
| ··· • | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 12,53 |
| Albany, City of, | 1/29/2025 | Clean Energy Communities, CEC410001 - Combined Grants | 97,50 |
| | .,_0,_0,_0 | CLEANER GREENER COMMUNITIES, CEC410001 - Combine | 333,60 |
| All City Engineering P.C. | 11/6/2024 | Talent Pipeline:CE and OJT, OJT | 12,00 |
| Allen Power, Inc. | 12/21/2024 | <200KW PV, PON 2112 NY SUN | 112,66 |
| Alliance for Sustainable Energy, LLC | 12/23/2024 | ENERGY ANALYSIS, T&D Tool Dev Co-Optimization | 381,14 |
| analice for Sustainable Energy, EEG | 12/23/2024 | T&D Tool Dev Co-Optimization | 1,858,85 |
| | 3/31/2025 | · · · | |
| | 5/51/2025 | ENERGY ANALYSIS, TWO #9 OSW Secondment | 525,00 |
| | | OREC: Technical Support, TWO #9 OSW Secondment | 112,50 |
| | 4/45/0005 | REC:CES REC System Dev Costs, TWO #9 OSW Secondment | 112,50 |
| Alliance to Save Energy | 1/15/2025 | ENERGY ANALYSIS, 2025 Board of Director Dues | 50,00 |
| alpha-En Corporation | 1/3/2025 | Talent Pipeline:CE and OJT, OJT | 11,23 |
| Altanova LLC | 1/10/2025 | Talent Pipeline:CE and OJT, OJT | 16,80 |
| Alternative Carbon Energy Systems Inc | 1/10/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 10,56 |
| Alternative Power Solutions of NY, LLC | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 5,00 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 12,30 |
| Altus Power LLC | 2/28/2025 | >200KW PV, NY-Sun | 408,57 |
| | | NY-SUN, NY-Sun | 102,14 |
| Aluot Holdings LLC | 3/26/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 126,50 |
| Alvarez & Marsal Holdings, LLC | 3/28/2025 | New York State Innovation Ecos | 50,00 |
| Amazon Capital Servies, Inc. | 2/27/2025 | NYSERDA ADMINISTRATION, PO for Facilities Purchases | 20,00 |
| Amazon Web Services , INC. | 10/16/2024 | Market Support Tools & Activity, Amazon Connect SFR Call Cen | 10,00 |
| | 3/21/2025 | Market Support Tools & Activity, Amazon Connect SFR Call Cen | 30,00 |
| MERESCO, Inc. | 12/6/2024 | CGSI-251 - Green Island UFSD | 23,43 |
| | 12/18/2024 | <200KW PV, PON 2112 NY SUN | 28,85 |
| | 3/20/2025 | <200KW PV, NY-Sun | 9,295,49 |
| Amergy Solar Inc. | 10/10/2024 | <200KW PV, PON 2112 NY SUN | 8,84 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 9,16 |
| | 1/2/2025 | <200KW PV, PON 2112 NY SUN | 19,59 |
| | 1/31/2025 | <200KW PV, PON 2112 NY SUN | 10,42 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 6,32 |
| | 2/7/2025 | <200KW PV, PON 2112 NY SUN | 9,16 |
| | 21112020 | LUNIWE V, EVEL TELEVELOUN | 9,10 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amoun |
|--|-----------------|--|----------------------|
| American Clean Power Association | 12/19/2024 | ACP 2025 | 30,00 |
| | | REC:CES REC System Dev Costs, ACP 2025 | 30,00 |
| | 2/20/2025 | REC:CES REC System Dev Costs, 2025 American Clean Power | 5,00 |
| American Energy Care, Inc. | 12/20/2024 | <200KW PV, PON 2112 NY SUN | 5,84 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 6,23 |
| American Institute of Chemical Enginee. | | Hydrogen Innovation, Center for Hydrogen Safety | 25,00 |
| American Plant Maintenance LLC | 12/19/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000833492 - RE | 42,18 |
| | 2/12/2025 | Technical Services, FT - 0000871721 - Xerox Corpor | 30,93 |
| American Society of Heating,Refrigeratir | | Technical Services, REQ5420 ASHRAE NY Healthcare | 30,00 |
| Andromeda Community Initiative Inc. | 12/5/2024 | NYCH: Talent PpIn:CE and OJT, PON3981 Round 16 | 707,35 |
| Antares Group, Inc. | 11/22/2024 | Technical Services, FT - 0000787766 - Finger Lakes | 116,64 |
| | 12/20/2024 | Technical Services, Utility Coordination Pilot | 316,00 |
| Apex Energy Tek LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 5,10 |
| | 10/4/2024 | <200KW PV, PON 2112 NY SUN | 5,00 |
| | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 6,23 |
| | 1/10/2025 | Talent Pipeline:CE and OJT, OJT | 6,15 |
| Appliance Standards Awareness Project | 10/3/2024 | Prof & Expert Engagement, 2024 ASAP Membership | 25,00 |
| Apprentice Journeyworkers Education | 1/13/2025 | NYCH: Talent PpIn:CE and OJT, Local 12 Training 5437 | 864,46 |
| Apprise, Incorporated | 12/12/2024 | Eval MCDC: Low Inc Engy Bill, TWO 4 - LIEBUS | 120,68 |
| Arbour Group LLC | 3/12/2025 | Natural Carbon Solutions, Liquid Wall - Decarbonizing wi | 50,00 |
| Arcadia Community Solar LLC | 3/28/2025 | NY-SUN, NY-Sun ICSA | 327,60 |
| Arcadis of New York, Inc. | 10/4/2024 | CGSI-263CT - Newark Valley CSD | 44,81 |
| | 10/9/2024 | Technical Services, AEAP 1764 - Kent Countryside N | 3,00 |
| | 10/24/2024 | Technical Services, AEAP 1747 - Landview Farms | 3,00 |
| | | Technical Services, AEAP 1789 - New Moon Farmstead | 3,00 |
| | | Technical Services, AEAP 1797 - Hicks Orchard LLC | 3,00 |
| | | Technical Services, AEAP 1798 - Taida Orchid | 3,00 |
| | 11/14/2024 | NYCH: Technical Assistance, FT - 0000822874 - New York Pow | 108,00 |
| | 12/12/2024 | Technical Services, AEAP 1739 - RMI Farm | 3,00 |
| | 12/27/2024 | Technical Services, AEAP 1795 - Brotherhood Farms | 3,00 |
| | 1/22/2025 | Technical Services, AEAP 1855 - Josephine Place LLC | 6,00 |
| | 2/24/2025 | Technical Services, AEAP 1875-Tylutki Family Farms | 3,00 |
| | 2/28/2025 | Technical Services, AEAP 1875-Tylutki Family Farms | 3,00 |
| | 3/18/2025 | FT - 0000772228 - Cooperstown | 33,60 |
| Argus Media Inc. | 1/31/2025 | ENERGY ANALYSIS, Argus Renewal 2025-2026 | 21,95 |
| Arlington Central School District | 3/27/2025 | K-12 SCHOOLS, CGSI-330 - Arlington CSD | 86,18 |
| Arup US, Inc. | 1/17/2025 | TWO #7 – HCR Project Selection | 1,000,00 |
| | 1/31/2025 | Pub Transit & Elect Rail, Brooklyn College Planning TWO2 | 100,00 |
| | | Pub Transit & Elect Rail, Feed the Fire Planning TWO 1 | 100,00 |
| | 2/12/2025 | Technical Services, FT - 0000760165 - Mitsui Fudos | 6,00 |
| | 3/10/2025 | Natural Carbon Solutions, Advaced Digital Tools for Gree | 50,00 |
| Asian Americans for Equality, Inc. | 10/29/2024 | Buildings of Excellence, BoE Rnd.3 | 850,00 |
| Action Antoniounio for Equality, inc. | 3/4/2025 | Direct Injection Program, 73 Ave C Electrification Pilot | 420,80 |
| Association for Energy Affordability, In | 10/4/2024 | Tech Assistanc Multifamily LMI, FT - 0000801381 - 590 Five Cor | 12,69 |
| Association for Energy Anordability, in | 10/17/2024 | Tech Assistanc Multifamily LMI, FT - 0000786261 - Hunts Point | 11,93 |
| | | | |
| | 10/23/2024 | Tech Assistanc Multifamily LMI, FT17263 - Henry Phipps Plaza E | 13,07 |
| | 11/13/2024 | Translation Services, Regional Clean Energy Hub | 50,00 |
| | 11/29/2024 | Tech Assistanc Multifamily LMI, FT - 0000786981 - P&L Manag | 13,59 |
| | | Tech Assistanc Multifamily LMI, FT - 0000819569 - Hancock Plac | 14,64 |
| | | Tech Assistanc Multifamily LMI, FT - 0000819732 - 21-27 West 1 | 11,68 |
| | | Tech Assistanc Multifamily LMI, FT - 0000820275 - Dempsey A | 17,78 |
| | 1/2/2025 | NYCH: LMI, Cooking Elec Pilot Implementat | 4,850,00 |
| | 1/23/2025 | Tech Assistanc Multifamily LMI, FT - 0000824817 - 1544 Park PI | 11,89 |
| | | Tech Assistanc Multifamily LMI, FT - 0000851328 - Mount Carm | 15,14 |
| | 2/4/2025 | Tech Assistanc Multifamily LMI, FT - 0000820464 - Henry Phipps | 14,11 |
| | 2/5/2025 | Tech Assistanc Multifamily LMI, FT - 0000848447 - Hunter Garde | 15,01 |

| Contractor Association for Energy Affordability, In | Date Encumbered | Contract Description | Total Contract Amoun |
|--|-----------------|--|----------------------|
| Lectoration for Energy Anorability, III | 2/5/2025 | Tech Assistanc Multifamily LMI, FT - 0000848466 - Hunter Garde | 12,63 |
| | 2/13/2025 | Tech Assistanc Multifamily LMI, FT - 0000848460 - Hunter Garde | 12,26 |
| | | Tech Assistanc Multifamily LMI, FT - 0000863631 - Ther Encore | 18,23 |
| AT New York City LLC | 12/16/2024 | NYSBIP Copiague SD | 1,286,25 |
| Autonomous Energies LLC | 12/12/2024 | <200KW PV, PON 2112 NY SUN | 32,15 |
| AvalonBay Communities, Inc. | 10/11/2024 | Tech Assistanc Multifamily LMI, FT17248 AvalonBay - 250 W 50 | 111,08 |
| | 10/17/2024 | Tech Assistanc Multifamily LMI, FT17249 - AvalonBay - Multiple | 215,083 |
| Baker Engineering, LLC | 11/4/2024 | Technical Services, FT - 0000816082 - TIAA-CREF | 9,800 |
| | 2/28/2025 | Technical Services, FT - 0000855626 - 1825 Park Av | 8,400 |
| Baldwinsville PV I, LLC | 2/7/2025 | NY Sun | 689,130 |
| Banyan Infrastructure Corporation | 3/14/2025 | NEW YORK GREEN BANK, Reporting Covenant Servicing | 50,000 |
| | 3/31/2025 | NEW YORK GREEN BANK, Reporting Covenant Servicing | 10,000 |
| Bard Rao + Athanas Consulting Engine | 1/22/2025 | New Construction- Commercial, Commercial NCP 2022 | 44,530 |
| Bartell South PV I, LLC | 2/7/2025 | NY Sun | 633,147 |
| Barton & Loguidice, D. P.C. | 2/12/2025 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000845051 - City | 157,500 |
| BBS Architects, Landscape Architects | 2/24/2025 | CGSI-326 - Valley Stream Centr | 46,230 |
| BDO USA LLP | 12/4/2024 | Background Investigation Servi | 6,000 |
| Bell Mechanical, LLC | 12/23/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 29,453 |
| | 12/24/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 116,220 |
| | 12/26/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 20,160 |
| | 1/3/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 35,040 |
| Bergmann Associates, Architects, | 12/11/2024 | Technical Services, AEAP 1755 - Atwater Farms | 3,000 |
| Bernheimer Architecture PLLC | 3/27/2025 | Buildings of Excellence, BERN3928 TWO #2 | 150,000 |
| Best Energy Power | 10/10/2024 | >200KW PV, NY-Sun | 64,848 |
| | | NY-SUN, NY-Sun | 16,212 |
| | 11/7/2024 | >200KW PV, NY-Sun | 22,848 |
| | | NY-SUN, NY-Sun | 5,712 |
| | 12/18/2024 | <200KW PV, NY-Sun | 34,608 |
| | | >200KW PV, NY-Sun | 34,608 |
| | 1/15/2025 | <200KW PV, NY-Sun | 149,856 |
| | 1110/2020 | >200KW PV, NY-Sun | 149,856 |
| | 1/17/2025 | <200KW PV, NY-Sun | 352 |
| | 1/11/2020 | >200KW PV, NY-Sun | 1,056 |
| | 1/24/2025 | | 128 |
| | 1/24/2025 | <200KW PV, NY-Sun | |
| | 0/40/0005 | >200KW PV, NY-Sun | 384 |
| Bethany Meys | 2/13/2025 | Environmental Research, Project Manager I | 315,000 |
| Bettergy Corporation | 10/2/2024 | Hydrogen Innovation, Anion Exchange Membrane | 187,485 |
| | 11/8/2024 | Talent Pipeline:CE and OJT, CJF Fellowship | 40,000 |
| Beveridge & Diamond, PC | 10/31/2024 | Beveridge & Diamond Engagement | 55,000 |
| | 3/20/2025 | Beveridge & Diamond Engagement | 100,000 |
| BIOFORCETECH CORPORATION | 3/7/2025 | Natural Carbon Solutions, OurCarbon to concrete; scaling | 50,000 |
| 3J's Wholesale Club | 2/28/2025 | >200KW PV, NY-Sun | 319,696 |
| BlocPower LLC | 3/25/2025 | Equitable Engagement, Energy Equity Collaborative St | 28,680 |
| Bloomberg Finance LP | 11/15/2024 | ENERGY ANALYSIS, Bloomberg Datafeed Access | 19,686 |
| | 2/20/2025 | NY-SUN, Bloomberg Datafeed DPS Staff | 29,625 |
| | 3/6/2025 | NY-SUN, Bloomberg Anywhere | 26,248 |
| BluePrint Geneva Inc | 3/5/2025 | Equitable Engagement, Energy Equity Collaborative St | 28,680 |
| Solton Central School District | 12/6/2024 | K-12 SCHOOLS, FT - 0000773386 - Bolton Centr | 28,474 |
| Bond, Schoeneck & King, PLLC | 11/15/2024 | BR: Program Implementation, TWO 9 - Benson Mines Tax Filin | 25,000 |
| | 2/5/2025 | NYSERDA ADMINISTRATION, TWO 15 - Antidiscrimination | 5,000 |
| Booz Allen Hamilton, Inc. | 3/5/2025 | Building Envelope Systems, TWO 19: Innovation Ops Excell | 261,274 |
| | | Energy Storage Tech/Prod Dev, TWO 19: Innovation Ops Excell | 261,274 |
| | | Hydrogen Innovation, TWO 19: Innovation Ops Excell | 261,270 |
| | | Natural Carbon Solutions, TWO 19: Innovation Ops Excell | 402,552 |
| | | OTHER PROGRAM AREA, TWO 19: Innovation Ops Excell | 813,630 |
| | 3/4/2025 | Direct Injection Program, HPD Electrification Pilot | 1,000,000 |

| BPCA NYS Inc. | 11/20/2024 | NYCH: Supply Chain, BPCA Mentorship Initiative | 199,90 |
|------------------------------------|------------|---|--------|
| | 1/2/2025 | Market Support Tools &Activity, 2025 BPCA Conf Sponsorship | 50,00 |
| Brazil, Inc. | 3/25/2025 | SF CN Competition, NCP BBH Program 2024-2025 | 25,00 |
| RE FSC Multifamily Mezz A Borrower | | Technical Services, BRE FSC Multifamily Borrower- | 19,66 |
| Bright Power, Inc. | 10/1/2024 | Technical Services, FT - 0000797365 - New Bedford | 12,50 |
| | 10/3/2024 | Tech Assistanc Multifamily LMI, FT - 0000786042 - Selfhelp Rea | 21,00 |
| | | Technical Services, FT - 0000799289 - First Servic | 9,00 |
| | | Technical Services, FT - 0000812959 - Maxwell-Kate | 17,30 |
| | 10/11/2024 | Tech Assistanc Multifamily LMI, FT - 0000757696 - The Domain | 24,00 |
| | | Tech Assistanc Multifamily LMI, FT - 0000783319 - The Domain | 27,00 |
| | | Tech Assistanc Multifamily LMI, FT - 0000802246 - Catholic Cha | 15,37 |
| | | Tech Assistanc Multifamily LMI, FT15149 - HSC Management | 10,00 |
| | | Tech Assistanc Multifamily LMI, FT17224 - 1500 Lexington Assoc | 21,00 |
| | 10/17/2024 | Technical Services, FT - 0000811464 - Halstead Man | 7,50 |
| | 10/22/2024 | Technical Services, FT - 0000813009 - Argo Real Es | 7,50 |
| | 10/29/2024 | Technical Services, FT - 0000811951 - Akam Associa | 24,50 |
| | 11/4/2024 | Tech Assistanc Multifamily LMI, FT - 0000802245 - Catholic Cha | 14,32 |
| | | Technical Services, FT - 0000818058 - Matthew Adam | 7,60 |
| | 12/6/2024 | NYCH: Technical Assistance, FT - 0000812185 - New Bedford | 11,75 |
| | | Tech Assistanc Multifamily LMI, FT - 0000805131 - Catholic Cha | 13,72 |
| | | Tech Assistanc Multifamily LMI, FT - 0000816628 - Tanya Towe | 16,12 |
| | | Tech Assistanc Multifamily LMI, FT - 0000823858 - Marion Scott | 22,65 |
| | 12/12/2024 | Technical Services, FT - 0000799289 - First Servic | 4,00 |
| | 12/19/2024 | Technical Services, FT - 0000832434 - AKAM - 102 W | 8,00 |
| | 12/20/2024 | Tech Assistanc Multifamily LMI, FT - 0000808750 - Catholic Cha | 18,45 |
| | | Technical Services, FT - 0000812248 - Gateway Arms | 10,65 |
| | 1/8/2025 | Technical Services, FT - 0000821712 - Bro Realties | 8,05 |
| | 1/15/2025 | Tech Assistanc Multifamily LMI, FT - 0000771811 - ELH Mgmt | 16,50 |
| | 1110/2020 | Tech Assistanc Multifamily LMI, FT - 0000793891 - JASA - 3601 | 20,02 |
| | 1/16/2025 | Technical Services, FT - 0000844419 - Christ Churc | 7,95 |
| | 1/23/2025 | Technical Services, FT - 0000812307 - New Bedford | 11,20 |
| | 1120/2020 | Technical Services, FT - 0000855412 - Terris Realt | 7,25 |
| | 2/5/2025 | Technical Services, FT - 0000826044 - 393 West Bro | 7,70 |
| | 21012020 | Technical Services, FT - 0000856164 - Allied Partn | 13,00 |
| | | Technical Services, FT - 0000857116 - Allied Partn | 10,00 |
| | | Technical Services, FT - 0000857192 - Two Trees Ma | 9,10 |
| | 2/13/2025 | Tech Assistanc Multifamily LMI, FT - 0000865162 - Nuveen Real | 13,50 |
| | 2/10/2020 | Tech Assistanc Multifamily LMI, FT - 0000865283 - Nuveen Real | 18,75 |
| | | Tech Assistanc Multifamily LMI, FT - 0000868444 - 8MDR Mana | 17,62 |
| | | Technical Services, FT - 0000821701 - QUALITY RU | 14,00 |
| | | Technical Services, FT - 0000821705 - QUALITY RU | 13,75 |
| | | Technical Services, FT - 0000846722 - 8MDR Managem | 8,75 |
| | 2/24/2025 | Tech Assistanc Multifamily LMI, FT - 0000859146 - PRC Manag | 14,40 |
| | 2/24/2020 | Technical Services, FT - 0000855854 - The Argo Cor | 10,50 |
| | | Technical Services, FT - 000005004 - The Algo Con Technical Services, FT - 0000859432 - One Vesta Pr | 17,50 |
| | | | 23,00 |
| | | Technical Services, FT - 0000864952 - Garden Bay M Technical Services, FT - 0000865042 - Cobble Hill | |
| | 2/28/2025 | | 10,90 |
| | | Technical Services, FT - 0000851413 - Tishman Hote | |
| | 3/10/2025 | Tech Assistanc Multifamily LMI, FT - 0000871401 - The Dermot | 19,50 |
| | | Tech Assistanc Multifamily LMI, FT - 0000878672 - Canvas Pro | 17,85 |
| | 0/44/0005 | Technical Services, FT - 0000876286 - Two Trees Ma | 9,10 |
| | 3/14/2025 | Tech Assistanc Multifamily LMI, FT - 0000876236 - Catholic Cha | 31,50 |
| | 3/19/2025 | NYCH: Technical Assistance, FT - 0000874000 - Two Trees Ma | 18,40 |
| | | NYCH: Technical Assistance, FT - 0000875732 - The Dermot C | 10,00 |
| | | NYCH: Technical Assistance, FT - 0000880236 - The Dermot C | 20,00 |

| Bright Power, Inc. | Date Encumbere 3/19/2025 | Contract Description NYCH: Technical Assistance, FT - 0000885348 - Related Luxu | Total Contract Amoun 13,500 |
|--|-----------------------------|---|--------------------------------|
| | 0/10/2020 | | |
| | | Small Affordable MF Energy Stu | 1,000,00 |
| | | Tech Assistanc Multifamily LMI, Small Affordable MF Energy Stu | 1,000,00 |
| | 3/31/2025 | Tech Assistanc Multifamily LMI, FT - 0000849456 - Monadnock | 14,55 |
| | | Tech Assistanc Multifamily LMI, FT - 0000877035 - Project FInd | 18,75 |
| | | Tech Assistanc Multifamily LMI, FT - 0000878741 - Catholic Cha | 29,250 |
| Brooklyn Solar Partners LLC | 2/5/2025 | >200KW PV, PON 2112 NY SUN | 12,04 |
| | 2/6/2025 | >200KW PV, PON 2112 NY SUN | 10,320 |
| Brooklyn SolarWorks LLC | 10/23/2024 | <200KW PV, PON 2112 NY SUN | 23,280 |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 6,880 |
| | 12/18/2024 | >200KW PV, PON 2112 NY SUN | 57,190 |
| | 12/31/2024 | >200KW PV, NY-Sun | 43,068 |
| | | NY-SUN, NY-Sun | 10,767 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,504 |
| | 3/6/2025 | >200KW PV, PON 2112 NY SUN | 11,782 |
| | 3/19/2025 | >200KW PV, PON 2112 NY SUN | 8,256 |
| | 3/21/2025 | >200KW PV, PON 2112 NY SUN | 27,160 |
| | 3/25/2025 | >200KW PV, PON 2112 NY SUN | 11,610 |
| Broome County | 1/3/2025 | Clean Energy Communities, CEC011267 - 3.0 Building Upgr. | 211,400 |
| Broome County Urban League Inc | 1/22/2025 | New Construction- Commercial, CNCP Offer Letter - 2022 | 20,226 |
| BrownGreer PLC | 10/21/2024 | OREC: Technical Support, OSW Regional Fund Admin | 250,000 |
| | | OSW Regional Fund Admin | 510,000 |
| Brownsville Partnership Inc. | 12/13/2024 | HPD Direct Injection, Livonia C2 | 820,000 |
| BrowserStack Inc | 1/21/2025 | NYSERDA ADMINISTRATION, BrowserStack Live - Team Ren | 49,900 |
| Buckeye Terminals, LLC | 11/7/2024 | FUEL NY, Upstate NY Strategic Fuels Res | 1,349,475 |
| Buffalo Geothermal Heating | 1/15/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| Buffalo Renewables, Inc. | 10/22/2024 | <200KW PV, NY-Sun | 7,140 |
| Buffalo Solar Solutions Inc | 10/28/2024 | <200KW PV, PON 2112 NY SUN | 93,813 |
| | | | |
| De ll de clate Maderna | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 22,575 |
| Build with Nature | 3/7/2025 | Natural Carbon Solutions, Advancing Straw Construction S | 50,000 |
| Bullrock Corporation | 1/15/2025 | >200KW PV, NY Sun | 779,526 |
| | | NY Sun | 1,948,817 |
| | 1/30/2025 | >200KW PV, NY Sun | 1,022,993 |
| | | NY Sun | 2,557,486 |
| Burr Truck & Trailer Sales | 12/10/2024 | CLEAN TRANSPORTATION, NYTVIP - M&C Truck Rental | 200,000 |
| Busbar Financial Media LLC | 3/27/2025 | NEW YORK GREEN BANK, NYGB PeakLoad Subscription | 8,550 |
| Business Network for Maryland Offshore W | 1/2/2025 | OREC: Technical Support, IPF 2025 Closing Reception | 10,000 |
| ** | 2/5/2025 | Ocenatic membership 2025 | 7,550 |
| Buzzard's Ridge Group LLC | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| BW Research Partnership | 2/10/2025 | ENERGY ANALYSIS, TWO 1 - NYS EP Job Assessment | 210,225 |
| BWBP Heath Brook LLC | 11/29/2024 | NY-SUN, NY-Sun ICSA | 420,523 |
| BWC Holdings, Inc. | 1/15/2025 | >200KW PV, NY Sun | 238,140 |
| | | NY Sun | 595,350 |
| | 2/13/2025 | >200KW PV, NY Sun | 320,355 |
| | | NY Sun | 800,888 |
| | 3/18/2025 | >200KW PV, NY Sun | 314,592 |
| | | NY Sun | 786,480 |
| C-Tec Solar LLC | 1/15/2025 | >200KW PV, NY Sun | 140,330 |
| | | NY Sun | 350,826 |
| | 3/5/2025 | >200KW PV, NY Sun | 223,169 |
| | | NY Sun | 557,923 |
| C.J. Brown Energy, P.C. | 10/8/2024 | Technical Services, AEAP 1711 - CM Maple | 2,997 |
| | 1/9/2025 | Technical Services, AEAP 1722 - Van Lieshout Farm | 3,000 |
| | 3/18/2025 | Talent Pipeline:CE and OJT, OJT | 13,600 |
| | | | |
| | 3/20/2025 | Technical Services, FT - 0000856196 - Cornell Univ | 25,889 |

| Contractor C&S Engineers, Inc. | Date Encumbered | • | Total Contract Amoun |
|---|-----------------|--|----------------------|
| cas Engineers, inc. | 12/19/2024 | CGSi-300 - Owen D Young CSD | 13,000 |
| | 12/23/2024 | CGSI-311 - Canton CS | 29,882 |
| | | CGSI-314 - Brasher Falls CSD | 24,132 |
| | 4/40/0005 | CGSI-327 - Clifton Fine CSD | 12,632 |
| | 1/16/2025 | CGSI-310 - Norwood-Norfolk CS | 27,582 |
| | | CGSI-312 - Gouverneur CSD | 43,682 |
| | | CGSI-313 - Heuvelton CSD | 11,482 |
| | | CGSI-315 - Potsdam CSD (1)_CT | 24,132 |
| | | CGSI-316 - Hermon-Dekalb CSD | 16,082 |
| | | CGSI-317 - Morristown CSD | 13,782 |
| | | CGSI-318 - Parishville-Hopkint | 11,482 |
| | 4/04/0005 | CGSI-331 - Harrisville CS (1) | 13,782 |
| | 1/21/2025 | CGSI-332 - Edwards-Knox CSD | 21,832 |
| | 1/28/2025 | CGSI-319 - Pulaski CSD (1)_CT | 20,500 |
| | 2/18/2025 | Technical Services, FT - 0000854720 - Westchester | 14,422 |
| | 2/24/2025 | CGSI-277 - Hadley-Luzerne CSD | 23,575 |
| | | CGSI-278 - Argyle CSD (1)_CT | 13,325 |
| | 0/7/0007 | FT - 0000861398 - SLL BOCES - | 22,730 |
| | 3/7/2025 | FT - 0000790241 - Ballston Spa | 44,625 |
| | | FT - 0000799090 - Mechanicvill | 23,250 |
| | | FT - 0000815468 - WSWHE BOCES | 34,000 |
| | | FT - 0000829033 - Galway Centr | 19,219 |
| Cadence OneFive Inc. | 3/31/2025 | Informat. Products & Brokering, Building Data Platform | 1,497,875 |
| Cambridge Econometrics Inc | 3/7/2025 | OREC: Technical Support, TWO 1 | 125,000 |
| | | REC:CES REC System Dev Costs, TWO 1 | 125,000 |
| Cameron Engineering & Associates LLP | 10/1/2024 | Technical Services, FT - 0000759982 - St. Barnabas | 715,309 |
| | 1/23/2025 | Technical Services, FT - 0000777058 - Metro Hudson | 11,750 |
| | 3/19/2025 | NYCH: Technical Assistance, FT - 0000833678 - Maxwell-Kate | 15,851 |
| | 3/26/2025 | Technical Services, FT - 0000759982 - St. Barnabas | 147,000 |
| Campbell Freightliner of Orange County, | 12/11/2024 | CLEAN TRANSPORTATION, NYTVIP - NY Times | 645,000 |
| | 1/10/2025 | CLEAN TRANSPORTATION, NYTVIP - NY Times | 215,000 |
| Canajoharie Central School District | 3/26/2025 | CGSI Track 2 R2 Canajoharie | 1,435,388 |
| Canajoharie, Village of, | 3/11/2025 | CLEANER GREENER COMMUNITIES, Village of Canajoharie | 50,000 |
| Capital Projects Energy Solutions Inc. | 10/10/2024 | Technical Services, FT - 0000776393 - The New Jewi | 75,500 |
| | 11/8/2024 | Technical Services, FT - 0000803529 - The Mary Man | 61,850 |
| | 11/13/2024 | Technical Services, FT - 0000818937 - Carmel Richm | 61,850 |
| Carahsoft Technology Corporation | 10/4/2024 | NYSERDA ADMINISTRATION, MMS Advanced Security App | 28,949 |
| | 10/11/2024 | NYSERDA ADMINISTRATION, Salesforce Licensing 2025 | 2,685,332 |
| | 10/29/2024 | NYSERDA ADMINISTRATION, Endpoint CrowdStrike Security | 75,000 |
| | 11/4/2024 | NYSERDA ADMINISTRATION, CIS - NYSERDA external testing | 18,284 |
| | 12/21/2024 | NYSERDA ADMINISTRATION, UiPath Flex Services 2025 | 100,352 |
| | 2/25/2025 | NYSERDA ADMINISTRATION, Salesforce Licensing 2025 | 2,356 |
| | 3/18/2025 | NEW YORK GREEN BANK, NYGB Cloud Content Management | 22,560 |
| Carbon Cap Inc | 12/11/2024 | Heat Recovery, HeatRec C4_Carbon Cap | 99,375 |
| Carter Ledyard & Milburn LLP | 12/19/2024 | OREC: Technical Support, TWO 12 - OSW Master Plan 2.0 | 50,000 |
| | 3/10/2025 | OREC: Technical Support, TWO 12 - OSW Permitting | 25,000 |
| | 3/18/2025 | OREC: Technical Support, TWO#10 Outside LegalRev MP 2.0 | 50,000 |
| Cascades Holding US Inc. | 3/10/2025 | Technical Services, FT - 0000867004 - Cascades Hol | 8,481 |
| Catalyze Holdings, LLC | 10/3/2024 | NY-SUN, NY-Sun ICSA | 2,501,940 |
| | 1/10/2025 | NY-SUN, NY-Sun ICSA | 786,661 |
| | 3/14/2025 | NY-SUN, NY-Sun ICSA | 901,368 |
| Cayuga County | 12/9/2024 | Clean Energy Communities, Solar & EV Charging Stations | 125,000 |
| CDATA SOFTWARE, INC. | 11/26/2024 | NYSERDA ADMINISTRATION, DBAmp from CData Software T | 1,413 |
| | 12/4/2024 | NYSERDA ADMINISTRATION, DBAmp from CData Software T | 12,600 |
| CEC Stuyvesant Cove, Inc. | 11/11/2024 | NY-SUN, PON 3414 - L+M Solar+Storage | 200,000 |
| | 3/12/2025 | Discretionary contract for HPD | 50,000 |

| Center for Community Transportation | 2/5/2025 | Pub Transit & Elect Rail, CCT Planning - PON 5739 | 100,000 |
|---|------------|---|-----------|
| Center for Economic Growth | 2/18/2025 | OREC: Technical Support, IPF 2025 | 60,000 |
| Center for Sustainable Energy | 12/12/2024 | CLEAN TRANSPORTATION, TWO #4 - Charge Ready | 150,000 |
| Conter for Sustainable Energy | 12/12/2024 | EV Charging and Engagement, TWO #4 - Charge Ready | 150,000 |
| | 12/16/2024 | CLEAN TRANSPORTATION, TWO #1 - CSE Drive Clean | 1,128,781 |
| Central New York Regional Transportati | | Pub Transit & Elect Rail, CNYRTA Planning - PON 5739 | 100,000 |
| CG Global Management Solutions, LLC | 1/28/2025 | PON 4772 R3 (Pratham Mehta) | 40,000 |
| CHA Consulting Inc. | 11/22/2024 | Technical Services, FT - 0000816172 - Tompkins Cou | 45,247 |
| | 12/6/2024 | NYCH: Technical Assistance, FT - 0000822788 - Union Colleg | 250,000 |
| | 3/19/2025 | Technical Services, FT - 0000816224 - St Joseph's | 481,150 |
| Channing Street Copper Company | 11/18/2024 | Intelligent Buildings, Intelligent Buildings | 665,886 |
| Chatsworth Place, LLC | 3/26/2025 | Low Carbon Pathways | 293,250 |
| Checkley and Associates Accounting | 10/25/2024 | BR: Program Implementation, BR Tax Preparation 2023 2024 | 250,250 |
| encency and Associates Accounting | 3/18/2025 | BR: Program Implementation, BR Tax Preparation 2020 2024 | 4,000 |
| Choryl Earloy | 10/24/2024 | NYSERDA ADMINISTRATION, Technical Writing Services | 10,000 |
| Cheryl Earley Cimbria K. Badenhausen | 3/18/2025 | | 17,580 |
| CIR ELECTRICAL CONSTRUCTION | 10/31/2024 | Equitable Engagement, Energy Equity Collaborative Wo <200KW PV, PON 2112 NY SUN | 5,000 |
| CORP. | | <200KW PV, PON 2112 NY SUN | |
| | 12/4/2024 | | 5,000 |
| 0/4 6 | 1/16/2025 | <200KW PV, PON 2112 NY SUN | 15,763 |
| City of Beacon | 11/11/2024 | Clean Energy Communities, Accelerating EV transition - C | 262,500 |
| | 2/14/2025 | CLEANER GREENER COMMUNITIES, Energy studies & bld U | 38,200 |
| City of Binghamton | 2/19/2025 | CLEANER GREENER COMMUNITIES, CEC011215 - Combine | 165,000 |
| City of Buffalo | 3/10/2025 | CLEANER GREENER COMMUNITIES, Clean Energy Buffalo | 187,500 |
| City of Canandaigua | 11/20/2024 | Clean Energy Communities, Police Department EVs | 250,000 |
| City of Gloversville | 12/11/2024 | Clean Energy Communities, City of Gloversville Two Star | 75,000 |
| | 3/5/2025 | CLEANER GREENER COMMUNITIES, City of Gloversville Thr | 150,000 |
| City of Ithaca | 2/6/2025 | CLEANER GREENER COMMUNITIES, City of Ithaca Building | 50,000 |
| City of New Rochelle | 11/12/2024 | Clean Energy Communities, Elactric Landscape Equip | 175,000 |
| | 12/18/2024 | Clean Energy Communities, CEC510635-City of New Rochelle | 30,000 |
| City of North Tonawanda | 1/8/2025 | CLEANER GREENER COMMUNITIES, City of North Tonawanda | 101,600 |
| City of Oneonta | 12/16/2024 | CLEANER GREENER COMMUNITIES, City of Oneonta 2 Star | 75,000 |
| City of Plattsburgh | 1/7/2025 | CLEANER GREENER COMMUNITIES, Purchase EV for WFP | 125,000 |
| City of Rensselaer | 1/31/2025 | Pub Transit & Elect Rail, Rensselaer Planning - PON 5739 | 100,000 |
| City of Rochester | 10/2/2024 | Net Zero Energy for Eco Dev, CNCED-22 Cityof Roch-Maplewo | 342,000 |
| City of Rye | 11/29/2024 | Clean Energy Communities, City of Rye Electric Vehicle & | 100,000 |
| City of Salamanca | 1/29/2025 | PON 5737 City of Salamanca | 199,810 |
| City of Saratoga Springs, NY | 1/10/2025 | CLEANER GREENER COMMUNITIES, \$50k EV - EV Charger | 50,000 |
| City of Utica | 2/10/2025 | CLEANER GREENER COMMUNITIES, City of Utica Electric Ve | 187,500 |
| City of White Plains | 1/20/2025 | CLEANER GREENER COMMUNITIES, City of White Plains - G | 572,500 |
| City of Yonkers | 12/9/2024 | Clean Energy Communities, City of Yonkers 300K DCFC | 712,500 |
| Claire Weisz Architects | 1/31/2025 | Pub Transit & Elect Rail, City of Kingston Plang TWO #1 | 100,000 |
| | | Pub Transit & Elect Rail, The Fullerton Planning TWO 3 | 100,000 |
| | | Pub Transit & Elect Rail, THE POINT Planning TWO 2 | 100,000 |
| Clarkson University | 12/21/2024 | Talent Pipeline:CE and OJT, PON 3981 R 24 | 887,907 |
| Classic EU Windows N Doors Inc | 3/26/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 215,250 |
| Clean Energy States Alliance | 2/26/2025 | ENERGY ANALYSIS, CESA FY2025 Membership | 68,500 |
| CleanFiber LLC | 1/2/2025 | Natural Carbon Solutions, A1 - Building Challenge | 2,499,910 |
| CLEAResult Consulting, Inc. | 1/24/2025 | NENY:CHGE Empower Electric, Program Ops & Tech Support | 29,945 |
| | | NENY:CHGE Empower Gas, Program Ops & Tech Support SFR | 67,673 |
| | | NENY:Con Ed Empower Electric, Program Ops & Tech Support | 40,112 |
| | | NENY:Con Ed Empower Gas, Program Ops & Tech Support SFR | 116,215 |
| | | NENY:KEDNY Empower Gas, Program Ops & Tech Support SF | 11,803 |
| | | NENY:NFG Empower Gas, Program Ops & Tech Support SFR | 318,207 |
| | | NENY:NIMO Empower Electric, Program Ops & Tech Support S | 38,765 |
| | | NENY:NIMO Empower Gas, Program Ops & Tech Support SFR | 428,237 |
| | | | 120,201 |

| Contractor CLEAResult Consulting, Inc. | Date Encumbered | Contract Description | Total Contract Amou |
|---|-----------------|--|---------------------|
| | 112-112020 | NENY:NYSEG Empower Gas, Program Ops & Tech Support SF. | 258,3 |
| | | NENY:O&R Empower Electric, Program Ops & Tech Support S | 57,0 |
| | | NENY:O&R Empower Gas, Program Ops & Tech Support SFR | 65,0 |
| | | NENY:RGE Empower Electric, Program Ops & Tech Support S | 53,2 |
| | | NENY:RGE Empower Gas, Program Ops & Tech Support SFR | 118,2 |
| Climate Solutions Accelerator of the | 3/19/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,5 |
| Clip. Bike Inc | 10/4/2024 | Talent Pipeline:CE and OJT, OJT | 19,2 |
| | 2/24/2025 | PON 4772 R3 Daniel Lee | 40,0 |
| | 3/20/2025 | PON 4772 R3 Angelica Saavedra | 40,0 |
| Code Green Solutions, Inc. | 10/10/2024 | Technical Services, FT - 0000762849 - Shulsky Prop | 29,1 |
| | | Technical Services, FT - 0000763040 - Heng Sang Re | 24,2 |
| | 11/6/2024 | NYCH: Technical Assistance, FT - 0000811092 - AmTrust Real | 52,5 |
| | | Technical Services, FT - 0000808722 - L&L Holding | 27,0 |
| | 11/22/2024 | Technical Services, FT - 0000820268 - 23 Flatiron | 10,2 |
| | | Technical Services, FT - 0000820322 - Bell Sound N | 10,2 |
| | | Technical Services, FT17057 - Global Holdings Mana | 62,5 |
| | 1/8/2025 | RENEWABLE HEAT NY, FT - 0000820690 - Lake Placid | 9,7 |
| | 1/10/2025 | Technical Services, FT - 0000844108 - Vanbarton Gr | 29,0 |
| OGENT Infotech Corporation | 11/18/2024 | NYSERDA ADMINISTRATION, TWO #2 Web Content Producer | 148,2 |
| Cohen Ventures Inc | 11/18/2024 | Code to Zero, TWO No.3 Phase 2 DAC | 500,0 |
| CollectiveSun Lending LLC | 2/14/2025 | >200KW PV, NY-Sun | 227,0 |
| Colliers Engineering & Design, | 1/10/2025 | Technical Services, AEAP 1812 - Schum-Acres Dairy | 3,0 |
| | 2/10/2025 | CI Carbon Challenge, IND Tech Review - Colliers | 685,6 |
| | 2/20/2025 | Technical Services, AEAP 1812 - Schum-Acres Dairy | 3,0 |
| | 3/28/2025 | Tech Assistanc Multifamily LMI, Cross-sector Program Support | 78, |
| | | Technical Services, Cross-sector Program Support | 236,2 |
| Columbia County | 3/5/2025 | CLEANER GREENER COMMUNITIES, CEC410027 - Building | 412,5 |
| Combined Energies LLC | 3/24/2025 | Energy Storage Tech/Prod Dev, PON 5779 | 264,9 |
| | 0/2 //2020 | Long Duration Energy Storage, PON 5779 | 391,0 |
| CommentManagement.com LLC | 12/11/2024 | Cap and Invest Comment period | 7,6 |
| | 2/27/2025 | ENERGY ANALYSIS, Management Software P.O. | 1,(|
| Commuter Link, Inc. | 2/11/2025 | Pub Transit & Elect Rail, Com Link Planning - PON 5739 | 100,0 |
| Compulink Technologies, Inc. | 2/18/2025 | NYSERDA ADMINISTRATION, Nerdio Manager Premium 1yr | 100,0 |
| Consolidated Edison Company | 1/6/2025 | | 450,0 |
| Consolidated Mechanical Engineering, | 10/23/2024 | Hydrogen Innovation, NOx,CO,CO2 Outputs Study | |
| PLL | | NYCH: Technical Assistance, FT - 0000791728 - New York Com | 68,0 |
| | 1/8/2025 | Technical Services, FT - 0000833359 - Neue Galerie | 12,0 |
| Control Solutions Group, Inc. | 2/13/2025 | NYSERDA ADMINISTRATION, Agrmnt FY2025 w Control Soluti | 12,0 |
| Control Technologies, Inc. | 1/10/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 12,0 |
| Cordelio Development LLC | 10/25/2024 | REC:CES REC Contracts, RESRFP23-1 | 337,584,8 |
| | 11/11/2024 | REC:CES REC Contracts, RESRFP23-1 | 39,175,3 |
| Core Development Group, LLC | 11/14/2024 | >200KW PV, NY-Sun | 94,4 |
| | 12/27/2024 | >200KW PV, PON 2112 NY SUN | 55,2 |
| | 1/13/2025 | >200KW PV, PON 2112 NY SUN | 178,8 |
| Cornell Cooperative Extension of Nass | 12/6/2024 | Long Island Clean Energy Hub | 2,000,0 |
| Cornell University | 10/29/2024 | CI Carbon Challenge, C&I Carbon Challenge | 518,9 |
| | 11/6/2024 | Heat Recovery, App 092 C1_Cornell University | 21,6 |
| | 3/5/2025 | Natural Carbon Solutions, GrooveLam: Engineered Structur | 50,0 |
| Cornice Technology, LLC | 10/1/2024 | CGSI-143CT -Johnson City CSD | 53,9 |
| | 10/4/2024 | CGSI-188CT - Greenville CSD | 53,9 |
| | | CGSI-248CT - Deposit CSD | 53,9 |
| | 10/9/2024 | CGSI-247CT - Penn Yan SD | 53,9 |
| | 10/22/2024 | CGSI-260CT - Brookfield CSD | 53, |
| | 10/23/2024 | CGSI-144CT -Sauquoit Valley CS | 53,9 |
| | | CGSI-184CT - Hartford CSD | 53,9 |
| | 10/25/2024 | FT - 0000780823 - Brockport Ce | 49,6 |
| | | FT - 0000794915 - Averill Park | 40,4 |

| Contractor Cornice Technology, LLC | Date Encumbere | d Contract Description CGSI-148CT - Morris CSD (1) CT | Total Contract Amoun 53,925 |
|---------------------------------------|----------------|---|--------------------------------|
| | 11/1/2024 | CGSI-146CT - MOTHS CSD (1)_CT CGSI-189CT - Panama CSD (1)_CT | 53,923 |
| | 11/4/2024 | | 53,923 |
| | 11/7/2024 | CGSI-190CT -Clymer CSD (1)_CT CGSI-186CT - Altmar Parish CSD | 53,923 |
| | 11/7/2024 | | |
| | | CGSI-191CT -Sherman CSD (1)_CT | 53,925 |
| | 44/00/0004 | CGSI-199CT -Saranac CSD (1)_CT | 53,925 |
| | 11/22/2024 | CGSI-246CT - Cherry Valley | 53,925 |
| | 11/26/2024 | CGSI-185CT - Falconer CSD | 53,925 |
| | | CGSI-187CT - Salem CSD (1)_CT | 53,925 |
| | | CGSI-192CT - Moriah CSD (1)_CT | 53,925 |
| | | CGSI-201CT -Milford CSD (1)_CT | 53,925 |
| | | FT - 0000773884 - Churchville- | 40,444 |
| | 12/2/2024 | CGSI-261 - Rome CSD (1)_CT | 53,925 |
| | 12/18/2024 | CGSI-193CT - Whitehall CSD | 53,925 |
| | | CGSI-226 - Bath CSD (1)_CT | 53,925 |
| | | CGSI-272 - Northern Adirondack | 53,925 |
| | | FT - 0000792031 - Oriskany Cen | 53,925 |
| | 12/23/2024 | CGSI-145CT - Worcester CSD (1) | 53,925 |
| | | CGSI-274 - South Jefferson CSD | 53,925 |
| | | CGSI-320 - Indian River CSD | 53,925 |
| | 1/28/2025 | CGSI-339 - Union Springs CSD | 53,925 |
| | | FT - 0000794407 - Spencerport | 40,444 |
| | 2/24/2025 | FT - 0000860757 - Honeoye Cent | 40,444 |
| | 3/11/2025 | FT - 0000825886 - Brunswick CS | 40,444 |
| Couch White, LLP | 1/8/2025 | ENERGY ANALYSIS, TWO 9 - Fed Regulatory Filing | 10,000 |
| | 2/26/2025 | ENERGY ANALYSIS, TWO 10 - Electric Utility Rate | 25,000 |
| | | NYCH: District, TWO 10 - Electric Utility Rate | 25,000 |
| County of Chenango | 10/21/2024 | Clean Energy Communities, CEC011260 - EV Purchase (DAC) | 187,500 |
| County Solar Solutions, Inc. | 11/21/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Cove Property Group LLC | 12/20/2024 | New Construction- Commercial, Commercial NC incentives | 574,812 |
| COWI Consulting Inc | 1/16/2025 | OREC: Technical Support, TWO#2 RFQL5897 Scoring IE | 50,000 |
| CPL Architects, Engineers, Landscape | 12/9/2024 | CGSI-250 - South Orangetown CS | 55,000 |
| · · · · · · · · · · · · · · · · · · · | | K-12 SCHOOLS, CGSI-250 - South Orangetown CS | 230,091 |
| | 12/18/2024 | CGSI-99 - Lyons CSD (1)_CT | 45,000 |
| | | CGSI-231 - Gloversville ESD | 40,000 |
| | | Clean Transportation | 26,250 |
| | 12/23/2024 | CGSI-303 - Amsterdam City SD | 47,000 |
| | 1/23/2025 | CGSI-304 - Mayfield CSD (1)_CT | 37,500 |
| | 1/28/2025 | CGSI-302 - HFM BOCES (1)_CT | 30,000 |
| | 1720/2020 | CGSI-309 - Valley CSD (1) CT | 70,000 |
| | | CGSI-342 - Dolgeville CSD | 40,000 |
| | | CGSI-343 - Little Falls CSD | 40,000 |
| | | | |
| | 2/13/2025 | FT - 0000814331 - Edinburg Com | 22,500 |
| | | FT - 0000844760 - Southwestern | 30,000 |
| | 2/26/2025 | CGSI-364 - Richfield Springs | 40,000 |
| | | FT - 0000829239 - Monroe-Woodb | 78,750 |
| | 3/10/2025 | K-12 SCHOOLS, CGSI-244 - Lyons CSD (2)_D | 251,370 |
| | 3/18/2025 | FT - 0000832167 - Lake Placid | 26,250 |
| CRA International, Inc. | 2/18/2025 | ENERGY ANALYSIS, Federal Reg Funding Tax Advice | 10,000 |
| Creighton Manning Engineering, LLP | 1/31/2025 | Pub Transit & Elect Rail, Clinton Co Planning Dept TWO 1 | 100,000 |
| Cresa LLC | 10/3/2024 | NYSERDA ADMINISTRATION, Pre-Construction Services | 38,500 |
| | 2/12/2025 | NYSERDA ADMINISTRATION, Pre-Construction Services | 10,000 |
| Crossfield Home Energy Solutions | 12/2/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 15,120 |
| | | Talent Pipeline:CE and OJT, OJT | 15,840 |
| | 3/26/2025 | Talent Pipeline:CE and OJT, OJT | 9,600 |
| Croton Energy Group, Inc. | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |

| Crown Castle Fiber LLC | 11/1/2024 | NYSERDA ADMINISTRATION, CrownCastle Primary Internet | 116,820 |
|--------------------------------------|------------|--|-------------|
| CSA PRESERVATION PARTNERS LLC | 3/31/2025 | Low Carbon Pathways | 1,500,000 |
| Curtis + Ginsberg Architects LLP | 3/19/2025 | Buildings of Excellence, C&G3928 TWO #3 | 96,80 |
| | 3/31/2025 | Buildings of Excellence, C&G3928 TWO #4 | 94,000 |
| Cutone & Company Consultants, LLC | 12/2/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| outone a company consultants, EEC | 12/30/2024 | Technical Services, FT - 0000765952 - SACHAR 26 LL | 22,93 |
| | 12/30/2024 | Technical Services, FT - 000070332 - 3801 Mit 20 EE | 47,218 |
| | 1/15/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | 1/16/2025 | | 17,870 |
| | 1/10/2025 | Technical Services, FT - 0000816370 - Columbia REI | |
| | | Technical Services, FT - 0000816386 - Columbia REI | 5,930 |
| | 0/5/0005 | Technical Services, FT - 0000816402 - Columbia REI | 5,448 |
| | 2/5/2025 | Technical Services, FT - 0000798630 - Cannon Hill | 9,598 |
| | 2/26/2025 | NYCH: Talent Ppin:CE and OJT, OJT | 23,040 |
| CVENT, Inc. | 10/4/2024 | NYSERDA ADMINISTRATION, Event Management Platform | 9,750 |
| | 11/4/2024 | NYSERDA ADMINISTRATION, Event Management Platform | 8,136 |
| | 11/26/2024 | NYSERDA ADMINISTRATION, Event Management Platform | 1,371 |
| | 12/12/2024 | CLEAN TRANSPORTATION, Event Management Platform | 1,645 |
| | | Event Management Platform | 1,645 |
| | 3/25/2025 | New Construction Housing, Event Management Platform | 1,371 |
| | | OREC: Technical Support, Event Management Platform | 1,37 |
| Cypress Creek Renewables Holdings, L | 11/11/2024 | REC:CES REC Contracts, RESRFP23-1 | 189,526,578 |
| D.K. & S Enterprises Inc | 11/22/2024 | >200KW PV, 6 GW Milestone Press Event | 40,000 |
| D&F Travel, Inc | 2/13/2025 | 2025 50th Ann TH Buffalo Trvl | 5,860 |
| Daniel Rice Engineering, D.P.C. | 2/6/2025 | Technical Services, FT - 0000798521 - NYU - 240 Me | 93,000 |
| DCF Energy Group, LLC | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 5,904 |
| DEACON SOLAR, LLC | 2/27/2025 | <200KW PV, NY-Sun | 262,500 |
| Delaware River Solar, LLC | 10/30/2024 | >200KW PV, NY Sun | 175,305 |
| | | NY Sun | 438,263 |
| | 3/5/2025 | >200KW PV, NY Sun | 186,732 |
| | | NY Sun | 466,830 |
| DELINIAN LIMITED | 10/1/2024 | NEW YORK GREEN BANK, Power Finance & Risk | 5,302 |
| Dell, Inc. | 11/1/2024 | NYSERDA ADMINISTRATION, MS Azure Commercial - 2023-2 | 420,000 |
| | 1/29/2025 | NYSERDA ADMINISTRATION, MS Azure Commercial - 2023-2 | 202,869 |
| | 3/11/2025 | NYSERDA ADMINISTRATION, Microsoft Intune Licensing | 93,075 |
| Delta Dental of New York | 2/21/2025 | NYSERDA ADMINISTRATION, Delta Dental Prem. 2025 | 546,000 |
| DG New York CS, LLC | 10/25/2024 | >200KW PV, NY Sun | 351,120 |
| DG New Tork CO, LEC | 10/23/2024 | NY Sun | 877,800 |
| DHD Birch LLC | 2/5/2025 | | 262,400 |
| | | >200KW PV, PON 2112 NY SUN | |
| Dimension Energy LLC | 1/2/2025 | >200KW PV, NY Sun | 332,100 |
| | 0/00/0005 | NY Sun | 830,250 |
| | 2/28/2025 | >200KW PV, NY-Sun | 1,745,608 |
| | | NY-Sun | 386,353 |
| | | NY-SUN, NY-Sun | 581,284 |
| Direct Marketing Productions, Inc. | 2/10/2025 | OTHER PROGRAM AREA, 2025 ARPA-E Innov Summit | 6,750 |
| Direct Rapid Irrigation Program LLC | 3/7/2025 | Natural Carbon Solutions, Direct Rapid Irrigation Progra | 50,000 |
| DLC Electric | 12/11/2024 | >200KW PV, NY Sun | 640,920 |
| | | NY Sun | 400,575 |
| DM Engineers, PLLC | 3/17/2025 | Engineering Svcs NYC Office | 175,000 |
| DNV Energy Insights USA Inc. | 12/6/2024 | Eval MCDC:I&R Product Dev.Stud, TWO#2 I&R Product Dev 20 | 25,000 |
| | 12/9/2024 | Real Time Enrgy Management, TWO EMT Market and Impact E | 397,265 |
| | | Remote Energy Management, TWO EMT Market and Impact Ev | 68,918 |
| | | RTEM and Tenants, TWO EMT Market and Impact Eval | 100,000 |
| | | RTEM Small/Medium Business, TWO EMT Market and Impact | 121,689 |
| | 2/10/2025 | Workforce Industry Partnership, TWO 1 - WFD BLDG/Talent | 815,890 |
| | | | 7.400 |
| | 2/20/2025 | Commercial New Construc, TWO 2 - New Construction Eval | 7,102 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|---------------------------------------|-----------------|--|-----------------------|
| ONV Energy Insights USA Inc. | 3/5/2025 | NYCH: Technical Assistance, TWO 6 - Comm, Ind, MF Eval | 100,000 |
| | | Technical Services, TWO 6 - Comm, Ind, MF Eval | 536,725 |
| oolan Solar LLC | 11/22/2024 | REC:CES REC Contracts, RESRFP24-1 Dolan | 38,863,440 |
| Dragonfly Consulting LLC | 10/21/2024 | NYCH: LMI, NYS Clean Heat Support TWO | 165,967 |
| | | NYS Clean Heat Support TWO | 100,000 |
| SM Engineering Assoc, P.C. | 12/2/2024 | Technical Services, FT - 0000815036 - Intrepid Mus | 10,535 |
| TN, LLC | 11/29/2024 | ENERGY ANALYSIS, Purchase 12-month subscription | 29,526 |
| 2i Vertical LLC | 12/5/2024 | NYCH: District, PON 4614 - Round 10 | 1,067,308 |
| 4E Solutions, LLC | 1/8/2025 | Heat Recovery, HRC2_E4E_Chobani | 80,000 |
| AST COAST NA HVAC SUPPLIER ORP | 1/10/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 19,502 |
| | 1/23/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 9,230 |
| ast Light Partners PBC | 3/18/2025 | >200KW PV, NY Sun | 371,358 |
| | | NY Sun | 928,395 |
| ast New York Restoration Local Devel. | | PON 4772 R3 Vinson Verdree | 40,000 |
| astern Research Group, Inc. | 2/21/2025 | Environmental Research, TWO 2 - NYSCIA Web Assistance | 300,000 |
| | 3/5/2025 | EVPRZ:Implementation, Clean Transportation | 162,228 |
| claro International | 1/29/2025 | Clean Energy Communities, SA.090_TWO# 6_CLG_PM1 | 358,265 |
| | 3/26/2025 | Market Support Tools &Activity, SA.095_TWO# 7_SFR_PM1 | 150,000 |
| CM Enterprises, LLC | 10/23/2024 | Technical Services, OsEM153 - Barclays Capital | 199,849 |
| colectro Inc | 12/21/2024 | Hydrogen Innovation, Anion Exchange Membrane | 720,000 |
| oLong LLC | 10/29/2024 | Intelligent Buildings, Intelligent Buildings | 945,850 |
| cosystem Energy Services USA Inc. | 11/4/2024 | Heat Recovery, App 093 C2_Ecosystem | 70,500 |
| OF Renewables Distributed Solutions | 3/5/2025 | >200KW PV, NY Sun | 250,000 |
| C | | NY Sun | 625,000 |
| lison Energy, LLC | 12/2/2024 | Technical Services, FT - 0000814787 - Mount Sinai | 180,000 |
| lucational & Cultural Trust Fund | 12/13/2024 | NYCH: Talent PpIn:CE and OJT, PON 3981- R25 | 716,053 |
| ectro-Active Technologies, Inc. | 3/10/2025 | Natural Carbon Solutions, Developing Pocket Forests Usin | 50,000 |
| ement Energy LLC | 10/29/2024 | >200KW PV, PON 2112 NY SUN | 77,600 |
| izabeth Derry Kelly | 12/13/2024 | EDK Solutions LLC | 125,000 |
| mira, City of | 12/19/2024 | Clean Energy Communities, CEC001222 - Study and Upgrades | 8,200 |
| P Ticonderoga Solar LLC | 2/28/2025 | REC:CES REC Contracts, RESRFP24-1 ELP Ticonderoga | 31,426,025 |
| ACOR Services Betlem | 10/22/2024 | Technical Services, FT - 0000817820 - Benderson De | 10,790 |
| | 11/22/2024 | Technical Services, FT - 0000781243 - Rochester Di | 103,189 |
| | 1/2/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 8,160 |
| ME Consulting Engineering Group, LLC | | Technical Services, OSEM COM. Tech Review - EME | 50,000 |
| | 10/3/2024 | Tech Assistanc Multifamily LMI, FT - 0000788331 - HUB Realty | 22,283 |
| | 10/10/2024 | Tech Assistanc Multifamily LMI, OSEM MF Tech Review - EME | 50,000 |
| | 10/17/2024 | Technical Services, FT - 0000781399 - Fordham Univ | 75,000 |
| | 10/22/2024 | Tech Assistanc Multifamily LMI, FT - 0000802877 - Prestige Man | 45,000 |
| | 11/20/2024 | Technical Services, SA.072_TWO#7_EPE_PM1 | 672,000 |
| | 11/29/2024 | | 325,500 |
| | 11/23/2024 | Tech Assistanc Multifamily LMI, SA.76_TWO# 9_EPE _PM1 Tech Assistanc Multifamily LMI, SA.075 TWO# 8 EPE PM1 | |
| | | | 332,000 |
| | | Technical Services, SA.76_TWO# 9_EPE_PM1 | 325,500 |
| | 10/0/0001 | Technical Services, SA.075_TWO# 8_EPE _PM1 | 332,000 |
| | 12/6/2024 | Technical Services, FT - 0000833390 - Barnard Coll | 12,500 |
| | 12/20/2024 | FT17163 Fordham University - M | 15,163 |
| | 1/3/2025 | Commercial Real Estate Ten, SA.088_TWO#10_AES_PM2 | 593,136 |
| | | Commercial Real Estate Ten, SA.089_TWO#11_AES_PM1 | 466,464 |
| | 1/29/2025 | RTEM and Tenants, SA.057a_TWO#12_AES_PM1 | 403,128 |
| | 2/5/2025 | CI Carbon Challenge, IND Tech Review - EME | 71,710 |
| | 2/21/2025 | REV Campus Challenge, SA.092_TWO#13_EPE_APM | 230,691 |
| | | Strategic Energy Manager, SA.092_TWO#13_EPE_APM | 165,309 |
| | 3/18/2025 | Technical Services, EME Program Support | 183,000 |
| | 3/20/2025 | Tech Assistanc Multifamily LMI, OsEM174-M - Prestige Manage | 200,000 |
| | 3/27/2025 | Tech Assistanc Multifamily LMI, OsEM176-M - Prestige Manage | 200,000 |
| | 3/28/2025 | Tech Assistanc Multifamily LMI, OsEM173-M - Prestige Manage | 200,000 |

| Contractor EME Consulting Engineering Group, LL0 | Date Encumbere 3/28/2025 | d Contract Description Tech Assistanc Multifamily LMI, OsEM177-M - Prestige Manage | Total Contract Amoun 200,000 |
|---|-----------------------------|---|---------------------------------|
| Emes Solar | 10/3/2024 | OJT | 10,080 |
| | 10/4/2024 | OJT | 60,48 |
| | 10/15/2024 | OJT | 10,08 |
| | 10/22/2024 | OJT | 30,240 |
| | 11/4/2024 | OJT | 40,32 |
| | 11/6/2024 | OJT | 10,02 |
| | 11/22/2024 | OJT | 10,080 |
| | 12/11/2024 | <200KW PV, NY-Sun | 84,58 |
| | 12/11/2021 | >200KW PV, NY-Sun | 84,584 |
| | 12/18/2024 | >200KW PV, PON 2112 NY SUN | 94,240 |
| | 12/19/2024 | >200KW PV, PON 2112 NY SUN | 6,512 |
| | 1/7/2025 | >200KW PV, PON 2112 NY SUN | 11,640 |
| | 1/8/2025 | >200KW PV, PON 2112 NY SUN | 39,516 |
| | 2/6/2025 | OJT | 30,240 |
| mpire Solar Solutions LLC | 10/21/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 12/4/2024 | <200KW PV, PON 2112 NY SUN | 5,520 |
| | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 12/30/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 2/21/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 3/6/2025 | <200KW PV, PON 2112 NY SUN | 10,000 |
| mpire State Realty OP, LP | 12/23/2024 | NYGB Equity Roundtable | 5,646 |
| mpire State Realty Trust, Inc. | 10/10/2024 | Heat Recovery, HeatRec C2_EmpireState_501 7th | 42,750 |
| mpower CES, LLC | 10/2/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 10,710 |
| • | | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 10/3/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 2,63 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 10/11/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 10/16/2024 | ENERGY STORAGE, PON 2112 NY SUN | 12,500 |
| | 10/21/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 10/24/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 10/25/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 10/29/2024 | <200KW PV, NY-Sun | 469,560 |
| | 10/30/2024 | <200KW PV, NY-Sun | 120,744 |
| | 10/31/2024 | ENERGY STORAGE, PON 2112 NY SUN | 2,875 |
| | 11/12/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 11/13/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 11/18/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 12/11/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 1/6/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 1/8/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 1/10/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 83 |
| | 1/14/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 1/16/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,600 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 9,856 |
| | 2/10/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 2/18/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 3/21/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 3/26/2025 | >200KW PV, PON 2112 NY SUN | 13,712 |
| | 3/27/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| nel X Storage, LLC | 10/2/2024 | ESTOR:Retail Storage Incentive, Retail Storage | 1,500,000 |
| nergy and Environmental Economics | 10/7/2024 | ENERGY ANALYSIS, TWO 13 - Future of Gas Phase 3 | 252,000 |
| с. | 11/11/2024 | CI Engy Siting & Soft Cost Red, TWO 2 - Tax Model Supp 2024 | 425,000 |
| | | | -, |

| Contractor Energy and Environmental Economics | Date Encumbered | Contract Description PEC.CES PEC System Day Casts TWO 1 | Total Contract Amoun |
|--|-----------------|---|----------------------|
| Inc. | 11/11/2024 | REC:CES REC System Dev Costs, TWO 1 | 200,000 |
| | 4.2/6/2024 | REC:CES REC System Dev Costs, TWO 2 - Tax Model Supp 2 | 75,00 |
| | 12/6/2024 | ENERGY ANALYSIS, TWO 12 - NYS Energy Plan Supp | 250,000 |
| | 12/13/2024 | ENERGY ANALYSIS, TWO#4 Policy Case Review | 436,84 |
| | 12/21/2024 | OREC: Technical Support, TWO#14 Policy study ENERGY ANALYSIS, TWO 15 - BEEM Scenarios SEP | 310,00 |
| Energy Catalyst LLC | 12/2/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 13,680 |
| | 1/21/2025 | NYCH: Innovation, Ground Source Heat Pump Cost | 1,341,20 |
| Energy Management Solutions, LLC | 10/15/2024 | Talent Pipeline:CE and OJT, OJT | 7,04 |
| Energy management contions, EEC | 10/29/2024 | Talent Pipeline:CE and OJT, OJT | 9,12 |
| | 1/3/2025 | Talent Pipeline:CE and OJT, OJT | 9,360 |
| | 2/5/2025 | Talent Pipeline:CE and OJT, OJT | 6,240 |
| Energy Savers Inc | 1/3/2025 | Talent Pipeline:CE and OJT, OJT | 6,400 |
| Energy Service Technologies, LLC | 3/14/2025 | Talent Pipeline:CE and OJT, OJT | 7,680 |
| Energy Technology Savings, Inc. | 3/27/2025 | Workforce Industry Partnership, PON 5357 | 170,13 |
| Enersion Inc | 1/20/2025 | Thermal Energy Storage, Thermal Storage | 510,180 |
| Enica Engineering, PLLC | 10/28/2024 | Technical Services, FT - 0000806459 - Northwell He | 223,24 |
| , | | Technical Services, FT - 0000811719 - Northwell He | 158,49 |
| | | Technical Services, FT - 0000811731 - Northwell He | 170,05 |
| | | Technical Services, FT - 0000811748 - Northwell He | 102,01 |
| | | Technical Services, FT - 0000811756 - Northwell He | 283,166 |
| | 11/4/2024 | Technical Services, OSEM156 - Columbus Circle Cond | 160,24 |
| Enlarged CSD of Middletown | 3/26/2025 | K-12 SCHOOLS, CGSI Track 2 R1 Middletown | 1,000,000 |
| Enterprise Training Solutions, Inc. | 2/26/2025 | NYSERDA ADMINISTRATION, Training 25-26 | 29,13 |
| Environ Energy Holdings LLC | 2/7/2025 | Technical Services, FT - 0000859437 - St. Marys H | 163,49 |
| Environment & Energy Publishing, LLC | 10/9/2024 | NYSERDA ADMINISTRATION, 2024-25 Subscription E&E News | 23,68 |
| Environment & Energy Fublishing, EEO | 3/11/2025 | NYSERDA ADMINISTRATION, 2024-25 Subscription E&E News | 2,36 |
| Environmental Leaders of Color Inc | 3/28/2025 | NYCH: Talent Ppln:CE and OJT, PON 4772 R3 Coriana Johns | 40,000 |
| Plus inc | 10/3/2024 | NYSERDA ADMINISTRATION, VMWare - Horizon Renewal 1 yr | 89,95 |
| | | NYSERDA ADMINISTRATION, Vmware Cloud - 1yr | 44,32 |
| | 11/4/2024 | NYSERDA ADMINISTRATION, AVI Load Balancer license | 33,94 |
| | 12/11/2024 | NYSERDA ADMINISTRATION, Horizon Universal licenses | 9,47 |
| Erin Construction & Development Co, | 11/29/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 687,80 |
| nc. | 1/15/2025 | Low Carbon Pathways | 248,90 |
| ESRI, Incorporated | 3/5/2025 | NYSERDA ADMINISTRATION, ERSI Enterprise JumpStart | 18,38 |
| Experis US LLC | 10/1/2024 | Commercial New Construc, SA.052_TWO#14_PM1_NC | 434,370 |
| | 10/7/2024 | NYCH: LMI, SA.058_TWO#15_SRPM_MF | 463,55 |
| | 10/29/2024 | NYCH: LMI, SA.077_TWO#16_PM1_MF | 382,060 |
| | 11/6/2024 | ESTOR: Implementation Support, SA.068_TWO#17_APM_DERT | 232,232 |
| | 11/20/2024 | Tech Assistanc Multifamily LMI, SA.070_TWO#18_PM-1_EPE | 227,50 |
| | | Technical Services, SA.070_TWO#18_PM-1_EPE | 227,50 |
| | 12/30/2024 | SA.082_TWO#19_PM-1_CT | 372,14 |
| | 3/20/2025 | NYSERDA ADMINISTRATION, SA.056_TWO# 12_SO_TW | 100,83 |
| Factory Direct Bus Sales Inc. | 1/10/2025 | NYSBIP NYC SD | 798,00 |
| Family Life Academy Charter Schools | 1/27/2025 | >200KW PV, PON 2112 NY SUN | 42,500 |
| Family Resource Center of Peekskill, In | 3/20/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,58 |
| Ficazzola Consulting, LLC | 1/31/2025 | >200KW PV, PON 2112 NY SUN | 22,23 |
| | 2/19/2025 | <200KW PV, PON 2112 NY SUN | 5,570 |
| | 2/20/2025 | <200KW PV, PON 2112 NY SUN | 5,570 |
| | 3/12/2025 | >200KW PV, PON 2112 NY SUN | 9,840 |
| Fieldston Power LLC | 12/13/2024 | >200KW PV, NY-Sun | 92,04 |
| | | NY-SUN, NY-Sun | 20,65 |
| | 12/17/2024 | >200KW PV, NY-Sun | 345,380 |
| | | NY-SUN, NY-Sun | 71,154 |
| | 12/24/2024 | >200KW PV, NY-Sun | 33,040 |
| | | NY-SUN, NY-Sun | 6,608 |

| Contractor Fieldston Power LLC | Date Encumbered | Contract Description | Total Contract Amount |
|-----------------------------------|-----------------|--|-----------------------|
| | 12/26/2024 | >200KW PV, NY-Sun | 474,596 |
| | | NY-SUN, NY-Sun | 98,648 |
| | 12/27/2024 | >200KW PV, NY-Sun | 418,584 |
| | | NY-SUN, NY-Sun | 102,787 |
| | 12/30/2024 | >200KW PV, NY-Sun | 65,608 |
| | 4/04/0005 | NY-SUN, NY-Sun | 16,402 |
| | 1/21/2025 | >200KW PV, NY-Sun | 32,568 |
| | 4/04/0005 | NY-SUN, NY-Sun | 8,142 |
| | 1/24/2025 | >200KW PV, NY-Sun | 230,336 |
| | 1/28/2025 | NY-SUN, NY-Sun >200KW PV, NY-Sun | 43,896 |
| | 1/20/2023 | NY-SUN, NY-Sun | 10,974 |
| | 2/11/2025 | >200KW PV, NY-Sun | 198,240 |
| | 2/11/2023 | NY-SUN, NY-Sun | 49,560 |
| | 2/12/2025 | >200KW PV, NY-Sun | 302,080 |
| | 2/12/2023 | NY-SUN, NY-Sun | 75,520 |
| | 2/14/2025 | >200KW PV, NY-Sun | 30,208 |
| | 2, 2020 | NY-SUN, NY-Sun | 7,552 |
| | 2/27/2025 | >200KW PV, NY-Sun | 15,576 |
| | 2,21,2020 | NY-SUN, NY-Sun | 3,894 |
| | 3/18/2025 | >200KW PV, NY-Sun | 154,816 |
| | | NY-SUN, NY-Sun | 38,704 |
| | 3/19/2025 | >200KW PV, NY-Sun | 294,528 |
| | | NY-SUN, NY-Sun | 73,632 |
| | 3/25/2025 | >200KW PV, NY-Sun | 97,704 |
| | | NY-SUN, NY-Sun | 24,426 |
| ifth Avenue Committee, Inc. | 3/19/2025 | NYCH: Talent Ppln:CE and OJT, PON 4772 R3 Dylan Katzman | 40,000 |
| | 3/31/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,580 |
| inger Lakes Area Counseling and | 1/6/2025 | Low Rise New Construction, 2019 LRNCP | 269,600 |
| Recover | | New Construction Housing, 2019 LRNCP | 18,400 |
| | 1/7/2025 | Buildings of Excellence, Buildings of Excellence R1 | 850,000 |
| inger Lakes Comfort, Inc | 10/3/2024 | Talent Pipeline:CE and OJT, OJT | 3,520 |
| | 10/4/2024 | Talent Pipeline:CE and OJT, OJT | 2,880 |
| | 10/22/2024 | Talent Pipeline:CE and OJT, OJT | 18,000 |
| | 1/10/2025 | Talent Pipeline:CE and OJT, OJT | 12,960 |
| | 1/29/2025 | Talent Pipeline:CE and OJT, OJT | 12,960 |
| | 2/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 12,960 |
| | 2/20/2025 | Talent Pipeline:CE and OJT, OJT | 8,640 |
| | 3/25/2025 | Talent Pipeline:CE and OJT, OJT | 13,920 |
| ishtech Energy Partners LLC | 10/3/2024 | Heat Recovery, HRC1_Fish_32OldSlip | 37,747 |
| | | Heat Recovery, HRC1_Fish_75Rock | 37,747 |
| | 10/25/2024 | Heat Recovery, HRC1_Fish_452Fifth | 37,747 |
| | | Heat Recovery, HRC1_Fish_Trinity | 39,427 |
| | 1/30/2025 | Heat Recovery, HeatRec C2_Fishtech_1285AoA | 80,000 |
| | 2/18/2025 | CGSI-322 - Rye Neck UFSD (6)_E | 110,507 |
| | 2/26/2025 | Heat Recovery, HeatRec C1_Fishtech_285Madison | 37,747 |
| | 2/27/2025 | Heat Recovery, HeatRec C1_Fishtech_475 Fifth | 37,747 |
| | 3/14/2025 | Heat Recovery, App 121 C2_Fishtech Energy | 80,000 |
| | 3/17/2025 | Heat Recovery, App 134 C2_Fishtech Energy | 80,000 |
| | 3/19/2025 | NYCH: Technical Assistance, FT - 0000878815 - Imperial Hou | 34,425 |
| | 3/28/2025 | Heat Recovery, App 136 C1_Fishtech Energy Par | 37,747 |
| | 3/31/2025 | Heat Recovery, App 141 C1_Fishtech Energy Par | 37,747 |
| | | Technical Services, FT - 0000876860 - Marymount Ma | 26,625 |
| Five Ponds Solar LLC | 3/7/2025 | REC:CES REC Contracts, Build Ready | 53,204,414 |
| Flat Creek Solar NY LLC | 12/19/2024 | REC:CES REC Contracts, RESRFP24-1 Flat Creek | 1 |
| Flight Center Hotel, LLC | 2/13/2025 | OREC: Technical Support, 2025 OSW Supplier Forum | 100,000 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|--------------------------------------|-----------------|--|-----------------------|
| Flooring Environment Inc | 1/21/2025 | NYSERDA ADMINISTRATION, Replace Stairwell Treads 17CC | 12,850 |
| Florenton River LLC | 12/20/2024 | >200KW PV, PON 2112 NY SUN | 35,520 |
| Foam It Insulation, LLC | 11/14/2024 | Talent Pipeline:CE and OJT, OJT | 7,200 |
| ForeFront Power, LLC | 1/15/2025 | >200KW PV, NY Sun | 224,937 |
| | | NY Sun | 562,344 |
| Four Points Group, Inc. | 12/11/2024 | ENERGY ANALYSIS, TWO 1: Analyze P53 regulations | 49,999 |
| Fourth Coast, Inc. | 10/31/2024 | <200KW PV, PON 2112 NY SUN | 16,590 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 12,810 |
| Franklin Energy Services LLC | 3/26/2025 | NYCH: LMI, TWO #1 - Empower Assessment | 50,000 |
| Fresh Perspectives, LLC | 3/27/2025 | NYSERDA ADMINISTRATION, Contract with FPLC | 9,500 |
| Frontier Energy, Inc. | 12/23/2024 | CGSI-275 - Otselic Valley CS | 46,090 |
| Fusion Energy Services LLC | 12/13/2024 | <200KW PV, PON 2112 NY SUN | 9,900 |
| | 2/6/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| FuzeHub, Inc. | 10/31/2024 | M-Corps, 2024 NYS Summit Sponsorship | 15,000 |
| | 11/6/2024 | OREC: Technical Support, OSWSCRFP24-1 Ind Eval Fasser | 50,000 |
| G.R.O. Energy Solutions, LLC | 10/15/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 6,400 |
| | 11/22/2024 | Talent Pipeline:CE and OJT, OJT | 7,040 |
| | 2/11/2025 | Talent Pipeline:CE and OJT, OJT | 7,040 |
| | 2/26/2025 | Talent Pipeline:CE and OJT, OJT | 7,040 |
| G&S Operations LLC | 10/17/2024 | >200KW PV, NY-Sun | 1,236,168 |
| | | NY-SUN, NY-Sun | 302,940 |
| | 1/10/2025 | NY-SUN, NY-Sun ICSA | 72,900 |
| | 2/20/2025 | >200KW PV, NY-Sun | 278,960 |
| | | NY-SUN, NY-Sun | 69,740 |
| Gabby Giffords Clean Energy, LLC | 2/12/2025 | ESTOR:Retail Storage Incentive, Retail Storage | 2,500,000 |
| Gartner Inc. | 12/18/2024 | NYSERDA ADMINISTRATION, Gartner 2025 Renewal | 46,193 |
| Gas Technology Institute | 2/4/2025 | Building Envelope Systems, Building Envelope Systems | 764,070 |
| General Electric International, Inc. | 11/18/2024 | ENERGY ANALYSIS, 2024-2027 MAPS Subscription | 501,975 |
| Generate Capital Inc. | 3/18/2025 | >200KW PV, NY Sun | 671,117 |
| | | NY Sun | 1,677,796 |
| Genesee Community College | 12/11/2024 | NYCH: Talent PpIn:CE and OJT, GCC Green Energy Training | 88,175 |
| Genesee County | 2/19/2025 | CLEANER GREENER COMMUNITIES, Genesee County Holla | 375,000 |
| Genesys NZE Holdings, LLC | 2/10/2025 | NYCH: Innovation, Ground Source Heat Pump Cost | 421,720 |
| GenWright B Corp. | 3/10/2025 | Natural Carbon Solutions, GenWright™ Super Windows | 50,000 |
| Georgie Duncan Realty, LLC | 3/26/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 33,000 |
| Giffords Energy, LLC | 2/12/2025 | ESTOR:Retail Storage Incentive, Retail Energy Storage | 1,550,375 |
| Global Asset Positioning, LLC | 10/1/2024 | CSE Supply Chain Attraction | 107,500 |
| Go Go Green Insulation, LLC | 10/22/2024 | Talent Pipeline:CE and OJT, OJT | 12,960 |
| Goldman Copeland Associates, P.C. | 10/15/2024 | Technical Services, OsEM154-C - SL Green Portfolio | 199,951 |
| | 10/29/2024 | Technical Services, FT - 0000803376 - SL Green - 2 | 27,990 |
| | | Technical Services, FT - 0000809626 - Meadow Partn | 16,039 |
| | 11/6/2024 | Heat Recovery, HRC1_GoCo_60Hudson | 38,969 |
| | | Technical Services, FT - 0000806472 - Berik Manage | 6,994 |
| | | Technical Services, FT - 0000810122 - Hines - 250 | 23,242 |
| | 11/8/2024 | Technical Services, FT - 0000812118 - Marlene Myer | 20,999 |
| | 11/21/2024 | Tech Assistanc Multifamily LMI, FT - 0000794194 - Homes for th | 8,979 |
| | | Tech Assistanc Multifamily LMI, FT - 0000794414 - Homes for th | 8,979 |
| | | Tech Assistanc Multifamily LMI, FT - 0000794515 - Homes for th | 7,491 |
| | | Tech Assistanc Multifamily LMI, FT - 0000794526 - Homes for th | 7,491 |
| | | Tech Assistanc Multifamily LMI, FT - 0000794656 - Homes for th | 7,491 |
| | 11/20/2024 | Tech Assistanc Multifamily LMI, FT - 0000794667 - Homes for th | 8,979 |
| | 11/29/2024 | Technical Services, FT - 0000825498 - Highgate - 3 | 23,000 |
| | 12/6/2024 | Tech Assistanc Multifamily LMI, FT - 0000794475 - Homes for th | 8,979 |
| | 12/23/2024 | Technical Services, OsEM159-C - SL Green - Port 2 | 199,967 |
| | | Technical Services, OsEM161-C - SL Green Realty P3 | 199,945 |
| | | Technical Services, OsEM163-C - SL Green Realty P4 | 199,951 |

| Contractor Goldman Copeland Associates, P.C. | Date Encumbered | Contract Description | Total Contract Amour |
|---|-----------------|--|----------------------|
| | 1/8/2025 | Heat Recovery, HRC1_GoCo_1221AoA | 22,48 |
| | 1/9/2025 | Heat Recovery, HRC1_GoCo_1271AoA Technical Services, FT - 0000834487 - SL Green - 2 | 22,48 |
| | 1/15/2025 | Heat Recovery, HeatRec C1_GoldmanC_MTA303E83 | 7,473 |
| | 1/28/2025 | Technical Services, OsEM165-M - Equity Residential | 199,94 |
| | 1/30/2025 | Technical Services, FT - 0000847210 - Vornado Real | 7,482 |
| | 1/30/2023 | Technical Services, FT - 0000847243 - Vornado Real | 6,440 |
| | 2/5/2025 | Technical Services, FT - 0000647249 - Vornado Real | 6,440 |
| | 2/28/2025 | Technical Services, FT - 0000836822 - Vornado Real | 12,994 |
| | 3/5/2025 | Heat Recovery, App 116 C2_Goldman Copeland_Ny | 30,000 |
| Good Carbon Curation LLC | 12/11/2024 | Low Carbon Pathways | 950,600 |
| | 1/30/2025 | Low Carbon Pathways | 504,000 |
| | 2/6/2025 | Low Carbon Pathways | 987,500 |
| | 2/10/2025 | Low Carbon Pathways | 1,040,000 |
| Grassy Grove Solar East, LLC | 2/26/2025 | NY-SUN, NY-Sun ICSA | 870,620 |
| Gravel Road Solar - Gravel Road Solar, L | | REC:CES REC Contracts, RESRFP22-1 | 130,455,649 |
| Great Chazy Solar, LLC | 1/2/2025 | NY Sun | 900,868 |
| Great Lakes Motor Corporation | 3/18/2025 | 2025 Mercedes Sprinter Van-WV | 79,840 |
| Gree Mechanical Yonkers LLC | 11/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 30,509 |
| | 3/6/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 16,560 |
| Green Hybrid Energy Solutions Inc. | 10/29/2024 | >200KW PV, PON 2112 NY SUN | 34,112 |
| Steen Hybrid Energy Colutions Inc. | 12/27/2024 | >200KW PV, PON 2112 NY SUN | 460,512 |
| | 1/24/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 3/19/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Green Team USA, LLC | 1/27/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 4,704 |
| | 112112020 | ENERGY STORAGE, PON 2112 NY SUN | 4,000 |
| GreenLogic, LLC | 1/16/2025 | ENERGY STORAGE, PON 2112 NY SUN | 12,500 |
| Siccillogic, LEO | 3/18/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| Greenstar Home Services | 1/17/2025 | Talent Pipeline:CE and OJT, OJT | 8,320 |
| Group-S LLC | 10/1/2024 | Technical Services, FT - 0000798787 - Century Mana | 5,756 |
| | 10/4/2024 | NYCH: Technical Assistance, FT - 0000798741 - Douglas Elli | 7,988 |
| | 10/1/2021 | NYCH: Technical Assistance, FT15168 C&C Apartment Manag | 35,989 |
| | 10/11/2024 | Technical Services, FT - 0000798479 - Rotner Manag | 7,988 |
| | 10/17/2024 | Tech Assistanc Multifamily LMI, FT15188 Riverbay Corp - 98 | 138,876 |
| | 10/22/2024 | NYCH: Technical Assistance, FT15167 C&C Apartment Mgmt | 46,500 |
| | 10/23/2024 | Tech Assistance Multifamily LMI, FT - 0000812041 - Northern Man | 22,489 |
| | | Technical Services, FT - 0000798661 - Douglas Elli | 10,470 |
| | 10/29/2024 | Technical Services, FT - 0000178061 - Douglas Elli Technical Services, FT - 0000817818 - Orsid - 5 Ri | 8,449 |
| | 11/15/2024 | Technical Services, FT - 0000798480 - Douglas Elli | 11,475 |
| | 11/10/2027 | Technical Services, FT - 0000130430 - Douglas Elli Technical Services, FT - 0000818982 - AKAM Associa | 10,740 |
| | | Technical Services, FT - 0000818982 - Archin Associa | 8,490 |
| | | Technical Services, FT15158 - Orsid Equities - 181 | 24,514 |
| | 11/29/2024 | Technical Services, FT - 0000818897 - Pinnacle - 3 | 8,449 |
| | 11/20/2027 | Technical Services, FT - 0000878097 - Printacle - 3 | 10,445 |
| | | Technical Services, FT - 0000827846 - Austin Shepp | 10,470 |
| | 12/6/2024 | Tech Assistanc Multifamily LMI, FT - 0000822876 - C&C Apar | 18,748 |
| | 12/0/2024 | Tech Assistanc Multifamily LMI, FT - 0000822976 - C&C Apar Tech Assistanc Multifamily LMI, FT - 0000822904 - C&C Apar | 18,746 |
| | | Tech Assistanc Multifamily LMI, FT - 0000822304 - Cac Apar Tech Assistanc Multifamily LMI, FT - 0000836609 - Northern Man | 22,489 |
| | 12/16/2024 | Heat Recovery, HeatRec C1 ENPG WexfordTerrace | 38,936 |
| | | | |
| | 12/19/2024 | Tech Assistanc Multifamily LMI, FT - 0000835236 - Nothern Ma | 22,489 |
| | 12/20/2024 | Tech Assistanc Multifamily LMI, FT - 0000836621 - Northern Man | 22,489 |
| | 12/20/2024 | Technical Services, FT17030 Douglas Elliman Proper | 10,502 |
| | 4/0/0005 | Technical Services, FT17031 Douglas Elliman - 77 E | 10,501 |
| | 1/3/2025 | NYCH: Technical Assistance, FT - 0000820599 - Firstservice | 7,946 |
| | 1/31/2025 | NYCH: Technical Assistance, FT - 0000833628 - Columbus Par | 14,498 |

| Contractor Group-S LLC | Date Encumbered 1/31/2025 | Contract Description | Total Contract Amoun |
|--|------------------------------------|---|----------------------------|
| Sloup-S LLC | | NYCH: Technical Assistance, FT - 0000840574 - Century Mana | 9,499 |
| | 2/5/2025 | Technical Services, FT - 0000848778 - Orsid Realty | 8,989 |
| | | Technical Services, FT - 0000848891 - Orsid Realty | 8,989 |
| | 2/7/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 848,000 |
| | 2/13/2025 | Technical Services, FT - 0000843995 - 2350 Broadwa | 9,499 |
| | 2/24/2025 | Technical Services, FT - 0000841984 - Century Mana | 12,475 |
| | | Technical Services, FT - 0000842057 - Century Mana | 8,449 |
| | 2/26/2025 | Technical Services, FT - 0000828235 - The Westin G | 33,480 |
| | 3/10/2025 | Tech Assistanc Multifamily LMI, FT - 0000864329 - C&C Apartm | 28,485 |
| | | Technical Services, FT - 0000848865 - Brown Harris | 6,791 |
| | 3/19/2025 | NYCH: Technical Assistance, FT - 0000817786 - Orsid - 277 | 11,468 |
| | | NYCH: Technical Assistance, FT - 0000879401 - R.A. Cohen - | 12,458 |
| | | Technical Services, FT - 0000875578 - Bomel Realty | 8,490 |
| | 3/31/2025 | NYCH: Technical Assistance, FT - 0000836180 - Orsid - 70 E | 13,489 |
| | | Technical Services, FT - 0000848453 - co R.A. Coh | 9,499 |
| GSPP 780 Gulf Ave, LLC | 1/10/2025 | NY-SUN, NY-Sun ICSA | 33,721 |
| GSPP 1756 Forest Ave Mall, LLC | 1/10/2025 | NY-SUN, NY-Sun ICSA | 48,576 |
| GSPP 4578 Felton Hill Road East LLC | 12/23/2024 | NY Sun | 390,325 |
| GSPP 4578 Felton Hill Road West LLC | 1/2/2025 | NY Sun | 762,750 |
| GSPP Route 262, LLC | 1/10/2025 | NY-SUN, NY-Sun ICSA | 396,770 |
| Guidehouse Inc. | 12/30/2024 | ENERGY ANALYSIS, HFC Mitigation Tech Support | 50,000 |
| | 2/7/2025 | NEW YORK GREEN BANK, TWO #1 - Price Forecast | 130,000 |
| | 3/4/2025 | REV Connect, TWO 3 Grid Connect | 843,277 |
| Halcyon Inc. | 10/9/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| haleyon me. | 10/15/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| | 10/29/2024 | | |
| | | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| | 11/14/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 20,160 |
| | 11/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,000 |
| | 11/26/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 18,000 |
| | 12/2/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 27,120 |
| | 1/10/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 15,840 |
| | 1/23/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 15,120 |
| | 3/25/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 18,000 |
| Halcyon, Inc. | 2/7/2025 | <200KW PV, PON 2112 NY SUN | 5,516 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 11,648 |
| HALO Branded Solutions, Inc. | 10/29/2024 | POLICY DEVELOPMENT, 2024 DPS JCB_HALO PO | 9,237 |
| Harris Energy Solutions LLC | 1/10/2025 | Talent Pipeline:CE and OJT, OJT | 37,500 |
| Harvest Power, LLC | 10/7/2024 | <200KW PV, PON 2112 NY SUN | 12,768 |
| | 10/31/2024 | >200KW PV, PON 2112 NY SUN | 300,404 |
| | 12/27/2024 | >200KW PV, PON 2112 NY SUN | 392,836 |
| | 3/26/2025 | ENERGY STORAGE, PON 2112 NY SUN | 5,000 |
| Haverstraw-Stony Point CSD | 1/2/2025 | K-12 SCHOOLS, CGSI-150D -Haverstraw-Stony Pt | 950,000 |
| Hawn Heating & Energy Services LLC | 11/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,360 |
| | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| Hawthorn Solar, LLC | 11/22/2024 | REC:CES REC Contracts, RESRFP24-1Shell | 41,431,680 |
| Hayes Zirnhelt | 3/12/2025 | Heat Recovery, Technical Support for Heat Rec | 50,000 |
| Healthy Home Energy & Consulting, Inc. | 10/29/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 16,560 |
| fleating flome Energy & Consulting, Inc. | 1/17/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 19,200 |
| | | Talent Pipeline:CE and OJT, OJT | 19,200 |
| | | | , |
| Heat Inverse LLC | 12/13/2024 | | 7.680 |
| Heat Inverse LLC Hempitecture Inc. | 12/13/2024 3/7/2025 | Talent Pipeline:CE and OJT, OJT | 7,680 |
| Hempitecture Inc. | 3/7/2025 | Talent Pipeline:CE and OJT, OJT Natural Carbon Solutions, Fortifying Fibers for Decarbon | 50,000 |
| | 3/7/2025 1/15/2025 | Talent Pipeline:CE and OJT, OJT Natural Carbon Solutions, Fortifying Fibers for Decarbon OREC: Technical Support, TWO#4 RFQL Scoring Comm IE | 50,000 50,000 |
| Hempitecture Inc. | 3/7/2025 1/15/2025 1/31/2025 | Talent Pipeline:CE and OJT, OJT Natural Carbon Solutions, Fortifying Fibers for Decarbon OREC: Technical Support, TWO#4 RFQL Scoring Comm IE >200KW PV, TWO 3 - NY-Sun SEQR | 50,000 50,000 50,000 |
| Hempitecture Inc. | 3/7/2025 1/15/2025 | Talent Pipeline:CE and OJT, OJT Natural Carbon Solutions, Fortifying Fibers for Decarbon OREC: Technical Support, TWO#4 RFQL Scoring Comm IE | 50,000 50,000 |

| Contractor High Peaks Solar | Date Encumbered | Contract Description | Total Contract Amoun |
|---------------------------------------|---------------------------------------|--|----------------------|
| ngn i saks ooldi | | NY Sun | 458,05 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 8,800 |
| Highbanks Solar LLC | 2/28/2025 | REC:CES REC Contracts, RESRFP24-1 Highbanks Solar | 34,558,34 |
| Highpoint Property Group Acquisitions | | Direct Injection Program, 351-357 W45th St Pilot | 1,000,000 |
| lillside Solar, LLC | 10/7/2024 | NY-SUN, NY-Sun ICSA | 832,46 |
| HMI Sustainable Innovations, LLC | 2/28/2025 | GJGNY Loan Fund review | 48,00 |
| lodgson Russ LLP | 12/2/2024 | NYSERDA ADMINISTRATION, TWO 9 - Subpoena Response | 15,00 |
| Iolland & Knight LLP | 10/4/2024 | RFP 12 - NYGB Legal Services | 4,37 |
| | 10/11/2024 | RFP 12 - NYGB Legal Services | 21 |
| | 10/17/2024 | NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services | 3,900 |
| | 11/8/2024 | OREC: Technical Support, TWO 12 - ORECRFP24-1 (NY5) | 50,000 |
| | 11/15/2024 | OREC: Technical Support, TWO 10 - Transmission Planning | 50,00 |
| | 11/20/2024 | RFP 12 - NYGB Legal Services | 3,51 |
| | 11/25/2024 | RFP 12 - NYGB Legal Services | 1,93 |
| | 3/11/2025 | RFP 12 - NYGB Legal Services | 5,84 |
| Iome Energy Solutions | 3/14/2025 | OJT | 12,480 |
| | 3/18/2025 | OJT | 12,48 |
| Home Innovation Research Labs, Inc. | 11/15/2024 | Building Envelope Systems, Building Envelope Systems | 479,31 |
| Homer Solar Energy Center, LLC | 3/28/2025 | REC:CES REC Contracts, RESRFP24-1 Homer Solar | 198,240,97 |
| Ioneywell International Inc. | 2/12/2025 | Appliance Upgrade Prog QA | 50,00 |
| Iorseshoe Solar Energy LLC | 1/8/2025 | REC:CES REC Contracts, RESRFP24-1Shell | 472,719,42 |
| Housing Works Inc | 10/21/2024 | New Construction Housing, 2019 MFCNP | 300,00 |
| HPDC Energy LLC | 11/12/2024 | Consultant HCR | 31,54 |
| | | Housing Agencies Support, Consultant HCR | 130,46 |
| ludson River Renewables | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 5,00 |
| lytech Solar Inc | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 5,83 |
| | 12,10,2021 | ENERGY STORAGE, PON 2112 NY SUN | 18,75 |
| | 1/16/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,25 |
| | 2/6/2025 | <200KW PV, PON 2112 NY SUN | 5,37 |
| | 3/21/2025 | | 18,43 |
| | | >200KW PV, PON 2112 NY SUN | |
| BC Engineering PC | 1/3/2025 | CGSI-152 –Belleville Henderson | 45,55 |
| CE Data, LP | 2/26/2025 | ENERGY ANALYSIS, WebICE Renewal - 2025-2026 | 27,41 |
| CF Resources, LLC | 11/22/2024 | TWO#5 Transmission and Distb | 99,50 |
| | 12/5/2024 | CFI Program Support | 2,699,75 |
| | 2/26/2025 | ENERGY ANALYSIS, TWO 1 - IPM Support | 24,99 |
| GM Holdings, Inc. | 11/6/2024 | Talent Pipeline:CE and OJT, OJT | 9,120 |
| | 2/20/2025 | Talent Pipeline:CE and OJT, OJT | 8,64 |
| | 2/26/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 3,20 |
| Ilume Advising LLC | 11/11/2024 | Update DAC Criteria | 165,47 |
| | 12/19/2024 | Equitable Engagement, EEC Implementation | 1,045,51 |
| | 3/5/2025 | Direct Injection Program, TWO 4 - Direct Injection Eval | 322,16 |
| | | HPD Direct Injection, TWO 4 - Direct Injection Eval | 322,16 |
| | 3/17/2025 | Non-competitive direct contrac | 54,95 |
| ncorporated Village of Philmont | 1/15/2025 | CLEANER GREENER COMMUNITIES, Village of Philmont \$10 | 100,00 |
| ndent Builders Inc | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 25,20 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 13,37 |
| | 2/7/2025 | <200KW PV, PON 2112 NY SUN | 13,37 |
| | 3/10/2025 | <200KW PV, PON 2112 NY SUN | 15,48 |
| ndotronix International Corporation | 10/21/2024 | K-12 SCHOOLS, SA.064_TWO# 5_PC_EPE | 123,50 |
| · | | Technical Services, SA.064_TWO# 5_PC_EPE | 123,50 |
| | 11/11/2024 | Strategic Energy Manager, SA.080_TWO# 6_IAG_APM | 113,81 |
| | | Technical Services, SA.080 TWO#6 IAG APM | 208,32 |
| | | | 658,00 |
| | 11/20/2024 | | |
| | 11/20/2024 | Technical Services, SA.071_TWO#7_EPE_PM-1 | |
| | 11/20/2024 11/29/2024 12/9/2024 | Technical Services, SA.071_1WO# 7_EFE_FM-1 Technical Services, SA.074_TWO# 8_EPE_PM-1 NYCH: Supply Chain, SA.084_TWO#9_SFR_SPM | 667,00 |

| Contractor ndotronix International Corporation | Date Encumbered | Contract Description SA.086_TWO# 11_NYSUN_PM-1 | Total Contract Amoun 113,320 |
|---|-----------------|---|---------------------------------|
| | | | |
| | 1/29/2025 | RTEM and Tenants, SA.087_TWO# 12_AES_PM-2 | 347,57 |
| dustrial Economics, Incornerated | 3/10/2025 | SA.093_TWO# 13_CT_PM-1 | 347,01 |
| ndustrial Economics, Incorporated | 10/1/2024 | Mkt Char: Tech Assist, TWO 2 -SEQRA/EIS for RAPID Act | 400,00 |
| | 10/23/2024 | ENERGY ANALYSIS, TWO 1 - Benefit Cost Analysis | 99,97 |
| | 1/22/2025 | EVALUATION, TWO1 - CEEP Evaluation | 61,55 |
| | 2/10/2025 | CEL049: Process Evaluation, TWO 7 - Process Evals | 448,01 |
| | 2/14/2025 | ENVIRONMENTAL RESEARCH, TWO #2: SEP Evaluation | 69,86 |
| | | TWO #2: SEP Evaluation | 69,86 |
| | 2/24/2025 | ENERGY ANALYSIS, TWO 3 - BEEM Improvements | 50,00 |
| NF Associates LLC | 11/4/2024 | Heat Recovery, HRC1_INF_40W57St | 22,50 |
| | 11/15/2024 | Heat Recovery, HRC2_INF_ROWNYC | 52,50 |
| | 11/21/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000818053 - Mad | 56,25 |
| | 11/22/2024 | On-Site Energy Manager, OsEM160-I - Gourmet Boutique | 200,00 |
| | 12/23/2024 | CGSI-265 - Wappingers CSD | 119,06 |
| | 1/28/2025 | CGSI-264 - Brewster CSD (1)_CT | 71,36 |
| | | FT - 0000781427 - Katonah-Lewi | 44,61 |
| | | FT - 0000825448 - Carmel Centr | 55,21 |
| | | Technical Services, OsEM164-C - Hines - 7 BP | 200,00 |
| | 3/5/2025 | Technical Services, OsEM171-C - Oxford Properties | 200,00 |
| | 3/7/2025 | FT - 0000874209 - Arlington CS | 146,94 |
| | 3/18/2025 | FT - 0000871688 - Skaneateles | 37,00 |
| | 3/26/2025 | FT - 0000872384 - Byram Hills | 48,14 |
| nfinity Solar Systems, LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 5,00 |
| | 10/7/2024 | >200KW PV, PON 2112 NY SUN | 79,78 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 5,00 |
| | 10/9/2024 | <200KW PV, PON 2112 NY SUN | 18,60 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 9,07 |
| | 11/13/2024 | <200KW PV, PON 2112 NY SUN | 5,90 |
| | 11/14/2024 | >200KW PV, PON 2112 NY SUN | 74,99 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 6,56 |
| | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 8,40 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 12,76 |
| | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 5,00 |
| | 12/17/2024 | <200KW PV, PON 2112 NY SUN | 7,39 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 14,44 |
| | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 7,050 |
| | 1/30/2025 | <200KW PV, PON 2112 NY SUN | 9,744 |
| | 2/11/2025 | <200KW PV, PON 2112 NY SUN | 9,744 |
| | 3/10/2025 | <200KW PV, PON 2112 NY SUN | 8,840 |
| nnovia GEO USA Corp. | 12/17/2024 | NYCH: Innovation, Ground Source Heat Pump Cost | 287,70 |
| nnSure Corporation | 2/14/2025 | Cleantech Ignition, Climate-Oriented Solutions Pro | 160,000 |
| ntegraLED, LLC | 10/22/2024 | Talent Pipeline:CE and OJT, OJT | 9,232 |
| | 2/6/2025 | Talent Pipeline:CE and OJT, OJT | 29,32 |
| | 3/5/2025 | Talent Pipeline:CE and OJT, OJT | 11,53 |
| | 3/26/2025 | Talent Pipeline:CE and OJT, OJT | 10,00 |
| ntegrated Energy Service Corp | 1/28/2025 | RTEM and Tenants, IES 99 Park Ave | 217,57 |
| | 1120/2020 | RTEM and Tenants, IES 120 Park Ave | 201,544 |
| | | RTEM and Tenants, IES 405 Lexington Ave | 169,66 |
| | | RTEM and Tenants, IES 475 5th Ave | 83,83 |
| | | RTEM and Tenants, IES 975 5th Ave | 76,23 |
| | | | |
| | 1/20/2025 | RTEM and Tenants, IES 1250 Broadway | 174,83 |
| | 1/29/2025 | RTEM and Tenants, IES 2 Gansevoort St | 102,91 |
| | | RTEM and Tenants, IES 17 State St | 134,43 |
| | | RTEM and Tenants, IES 31 W 52nd St | |

| Contractor ntegrated Energy Service Corp | Date Encumbere 1/29/2025 | • | Total Contract Amoun |
|---|-----------------------------|--|----------------------|
| | 1/23/2023 | RTEM and Tenants, IES 350 Madison | 97,414 |
| | | RTEM and Tenants, IES 437 Madison Ave | 154,38 |
| | | RTEM and Tenants, IES 477 Madison | 127,768 |
| | | RTEM and Tenants, IES 747 3rd Ave | 200,555 |
| | | RTEM and Tenants, IES 777 3rd Ave | 175,523 |
| | 1/30/2025 | RTEM and Tenants, IES 1325 AoA | 85,985 |
| | 1/30/2025 | RTEM and Tenants, IES 712 5th Ave RTEM and Tenants, IES 1301 AoA | 78,535 |
| | | , | |
| | 2/18/2025 | RTEM and Tenants, IES 1633 Broadway RTEM and Tenants, IES 90 5th Ave | 99,935 |
| tegrated Staffing Corporation | 10/9/2024 | NYSERDA ADMINISTRATION, SA.059_TWO#4_SRPM_CFO | 170,355 |
| legrated oraning corporation | 11/18/2024 | Grid ClimateTech Ready Capital, SA.078_TWO#4_BA_IN | 70,958 |
| | 11/10/2024 | Hydrogen Innovation, SA.078_TWO#6_BA_IN | 70,958 |
| | | Natural Carbon Solutions, SA.078_TWO#6_BA_IN | 70,958 |
| | | Thermal Energy Storage, SA.078_TWO#6_BA_IN | 70,958 |
| | 11/22/2024 | K-12 SCHOOLS, SA.069 TWO#5 SRPM EPE | 711,276 |
| | 11/22/2024 | REV Campus Challenge, SA.069 TWO#5 SRPM EPE | 584,249 |
| | | Strategic Energy Manager, SA.069 TWO#5 SRPM EPE | 380,735 |
| | | | |
| toretato Hoating Inc | 3/18/2025 | Technical Services, SA.069_TWO#5_SRPM_EPE | 33,740 |
| Iterstate Heating, Inc. | | NYCH: Talent PpIn:CE and OJT, OJT | 18,000 |
| Psolar Integration LLC | 12/13/2024 | >200KW PV, NY Sun | 262,500 |
| | 12/16/2024 | NY Sun | 656,265 |
| | 12/16/2024 | >200KW PV, NY Sun | 374,999 |
| | 4/0/0005 | NY Sun | 937,498 |
| | 1/2/2025 | >200KW PV, NY Sun | 374,999 |
| | | NY Sun | 937,498 |
| | 1/9/2025 | >200KW PV, PON 2112 NY SUN | 218,520 |
| rational Labs LLC | 3/3/2025 | Empire Building Challenge, MF Bldg Owner Decision Mapping | 65,000 |
| aac TEC LLC | 12/3/2024 | NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 | 241,248 |
| haca City School District | 12/9/2024 | CGSI-220E -Ithaca CSD (4)_E | 9,860 |
| NC Comisso Inc | 44/44/2024 | K-12 SCHOOLS, CGSI-220E -Ithaca CSD (4)_E | 241,710 |
| WS Services Inc. | 11/14/2024 | OREC: Technical Support, TWO#5 Cross Crediting Framewrk | 50,000 |
| Synergy Solar LLC | 10/10/2024 | <200KW PV, PON 2112 NY SUN | 5,160 |
| | 10/29/2024 | >200KW PV, PON 2112 NY SUN | 18,060 |
| | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 14,104 |
| | 11/26/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,284 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 8,600 |
| | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 7,568 |
| Crease Compared in the | 3/5/2025 | <200KW PV, PON 2112 NY SUN | 23,736 |
| Grace Corporation | 11/22/2024 | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 (: Alex Castillo) | 40,000 |
| aros, Baum & Bolles | 1/28/2025 | Technical Services, FT - 0000848691 - Citigroup Te | 93,500 |
| BA Consulting Engineers, Inc. | 2/27/2025 | CGSI-82CT - Tarrytown PS | 11,01 |
| BI Construction Group | 10/25/2024 | <200KW PV, PON 2112 NY SUN | 39,160 |
| | 11/6/2024 | <200KW PV, PON 2112 NY SUN | 50,932 |
| | 11/12/2024 | <200KW PV, PON 2112 NY SUN | 32,600 |
| | 11/20/2024 | <200KW PV, PON 2112 NY SUN | 19,440 |
| | 12/3/2024 | <200KW PV, PON 2112 NY SUN | 6,800 |
| | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 19,700 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 8,500 |
| | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 12,580 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 10,880 |
| | 2/6/2025 | >200KW PV, PON 2112 NY SUN | 15,400 |
| | 2/11/2025 | <200KW PV, PON 2112 NY SUN | 5,376 |
| | 2/12/2025 | <200KW PV, PON 2112 NY SUN | 11,760 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 8,400 |
| | 2/27/2025 | <200KW PV, PON 2112 NY SUN | 9,632 |

| Contractor BI Construction Group | Date Encumbered | Contract Description | Total Contract Amou |
|--------------------------------------|-----------------|--|---------------------|
| | 2/28/2025 | <200KW PV, PON 2112 NY SUN | 9,63 |
| | 3/7/2025 | <200KW PV, PON 2112 NY SUN | 2,87 |
| enkins Road Solar, LLC | 1/2/2025 | NY Sun | 779,3 |
| ohnson Controls Inc. | 1/28/2025 | K-12 SCHOOLS, FT - 0000801955 - Pittsford Ce | 210,02 |
| ordan Energy and Food Enterprises | 1/30/2025 | <200KW PV, PON 2112 NY SUN | 16,36 |
| | 3/24/2025 | <200KW PV, PON 2112 NY SUN | 187,2 |
| oy Gree LLC | 10/15/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 13,68 |
| | 10/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,00 |
| | 12/13/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 14,40 |
| P Bus & Truck Repair LTD | 11/22/2024 | NYSBIP - NYC School District | 199,50 |
| | 11/25/2024 | NYSBIP - NYC School District | 1,250,0 |
| | 12/11/2024 | NYSBIP Croton Harmon SD | 661,5 |
| | 12/13/2024 | NYSBIP NYC SD | 1,250,0 |
| | 1/24/2025 | NYSBIP Lakeland SD | 1,323,00 |
| | 1/30/2025 | NYSBIP Hendrick Hudson SD | 514,50 |
| | 2/18/2025 | NYSBIP Katonah Lewisboro SD | 855,00 |
| | 3/14/2025 | NYSBIP Scarsdale SD | 159,25 |
| A 2 Development, LLC | 10/15/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 96,00 |
| aeyer, Garment & Davidson Architects | 10/23/2024 | K-12 SCHOOLS, CGSI-268 - Dutchess BOCES | 649,9 |
| Caitlin Moody | 3/11/2025 | NEW YORK GREEN BANK, NYGB Strat & Comms Contractor | 120,0 |
| Kamtech Restoration Corp | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 12,6 |
| | 10/3/2024 | <200KW PV, PON 2112 NY SUN | 31,5 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 9,0 |
| | 10/30/2024 | <200KW PV, PON 2112 NY SUN | 1 |
| | 10/31/2024 | >200KW PV, PON 2112 NY SUN | 7,8 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 18,1 |
| | 11/12/2024 | <200KW PV, PON 2112 NY SUN | 5,8 |
| | 11/13/2024 | <200KW PV, PON 2112 NY SUN | 5,6 |
| | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 5,6 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 42,0 |
| | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 42,0 |
| | 11/21/2024 | <200KW PV, PON 2112 NY SUN | 33,2 |
| | | | |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 12,8 |
| | 11/25/2024 | <200KW PV, PON 2112 NY SUN | 11,8 |
| | 11/26/2024 | <200KW PV, PON 2112 NY SUN | 65,2 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 12,1 |
| | 12/2/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,6 |
| | 12/16/2024 | <200KW PV, PON 2112 NY SUN | 20,2 |
| | 12/17/2024 | <200KW PV, PON 2112 NY SUN | 11,4 |
| | 12/20/2024 | <200KW PV, PON 2112 NY SUN | 5,8 |
| | 12/24/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,5 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 9,4 |
| | | >200KW PV, PON 2112 NY SUN | 69,9 |
| | 12/30/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,4 |
| | 12/31/2024 | <200KW PV, PON 2112 NY SUN | |
| | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 23,5 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 31,2 |
| | 1/9/2025 | <200KW PV, PON 2112 NY SUN | 9,2 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 12,2 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 17,2 |
| | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 6,6 |
| | 1/28/2025 | <200KW PV, PON 2112 NY SUN | 39,0 |
| | 1/29/2025 | <200KW PV, PON 2112 NY SUN | 1 |
| | 1/30/2025 | <200KW PV, PON 2112 NY SUN | 23,4 |
| | | | |
| | 1/30/2023 | >200KW PV, PON 2112 NY SUN | 12,70 |

| Contractor Kamtech Restoration Corp | Date Encumbered | | Total Contract Amoun |
|--|-----------------|---|----------------------|
| anneon Nestoration oorp | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 19,676 |
| | 2/5/2025 | <200KW PV, PON 2112 NY SUN | 7,728 |
| | 2/6/2025 | <200KW PV, PON 2112 NY SUN | 11,776 |
| | 2/7/2025 | <200KW PV, PON 2112 NY SUN | 5,888 |
| | 2/19/2025 | <200KW PV, PON 2112 NY SUN | 9,628 |
| | 2/20/2025 | <200KW PV, PON 2112 NY SUN | 13,340 |
| | 2/24/2025 | <200KW PV, PON 2112 NY SUN | 4,692 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 41,216 |
| | 2/27/2025 | <200KW PV, PON 2112 NY SUN | 2,208 |
| | 2/28/2025 | <200KW PV, PON 2112 NY SUN | 5,888 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 28,304 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 90,896 |
| | 3/18/2025 | <200KW PV, PON 2112 NY SUN | 448 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,152 |
| | 3/19/2025 | <200KW PV, PON 2112 NY SUN | 20,240 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 8,832 |
| | | >200KW PV, PON 2112 NY SUN | 6,720 |
| | 3/24/2025 | <200KW PV, PON 2112 NY SUN | 11,776 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 19,136 |
| | 3/26/2025 | <200KW PV, PON 2112 NY SUN | 27,600 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 36,800 |
| | 3/28/2025 | >200KW PV, PON 2112 NY SUN | 26,496 |
| Karman Industries Inc. | 3/27/2025 | Heat Recovery, App 138 C1_Karman Industries | 27,330 |
| Kasselman Solar LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 24,480 |
| | 10/4/2024 | <200KW PV, PON 2112 NY SUN | 2,550 |
| | 10/7/2024 | <200KW PV, PON 2112 NY SUN | 5,904 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | |
| | 11/4/2024 | | 8,160 |
| | | <200KW PV, PON 2112 NY SUN | 7,650 |
| | 11/6/2024 | <200KW PV, PON 2112 NY SUN | 51,000 |
| | 11/7/2024 | <200KW PV, PON 2112 NY SUN | 3,961 |
| | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 7 |
| | 12/24/2024 | <200KW PV, PON 2112 NY SUN | 7,820 |
| | 12/31/2024 | <200KW PV, PON 2112 NY SUN | 6,800 |
| | 1/3/2025 | <200KW PV, NY-Sun | 29,760 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 8,160 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 8,265 |
| | 2/5/2025 | <200KW PV, PON 2112 NY SUN | 6,120 |
| | 3/6/2025 | <200KW PV, PON 2112 NY SUN | 10,000 |
| | 3/11/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 3/14/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 3/18/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Kawi Energy Group Corp. | 10/11/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT 0000772926 - Empir | 12,737 |
| | | INDUSTRIAL PROCESS EFFICIENCY, FT 0000773006 - 20 Ave | 17,159 |
| | 11/22/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT 780400 - Empire - 5 | 11,418 |
| | | INDUSTRIAL PROCESS EFFICIENCY, FT 0000780398 - Empir | 8,642 |
| | | Talent Pipeline:CE and OJT, OJT | 23,040 |
| | 11/29/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT 780413 - Empire 16 | 24,697 |
| | | INDUSTRIAL PROCESS EFFICIENCY, FT 780517 - Empire - A | 9,238 |
| | 1/17/2025 | Talent Pipeline:CE and OJT, OJT | 18,000 |
| | 2/5/2025 | Talent Pipeline:CE and OJT, OJT | 12,000 |
| C Management Holdings LLC | 10/29/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 28,000 |
| | | Talent Pipeline:CE and OJT, OJT | 8,000 |
| | 11/13/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,000 |
| | 11/13/2024 | Talent Pipeline:CE and OJT, OJT | 32,000 |
| | 11/////4 | | 37 000 |

| Contractor KC Management Holdings LLC | Date Encumbered | Contract Description | Total Contract Amoun |
|--|-----------------|--|----------------------|
| No management norunigs LLC | 1/22/2025 | Talent Pipeline:CE and OJT, OJT | 24,00 |
| | 1/29/2025 | Talent Pipeline:CE and OJT, OJT | 12,00 |
| Kearns & West, Inc. | 10/31/2024 | OREC: Technical Support, TWO #2 LFTE Support | 49,92 |
| | 10/05/0001 | REC:CES REC System Dev Costs, RESRFP24-1 Facilitation Svc | 30,00 |
| Kelliher Samets LTD | 10/25/2024 | TWO 37 - EconDev Mktg | 101,16 |
| | 11/15/2024 | TWO 41 - Global Paid Search | 1,000,000 |
| | 11/18/2024 | TWO 28 - Clean Heat Marketing | 2,000,00 |
| | 11/19/2024 | NYCH: Supply Chain, TWO 3 - Clean Heat Connect | 500,00 |
| | 12/10/2024 | TWO 36 -Clean Energy Hubs Mktg | 1,000,000 |
| | 12/12/2024 | TWO 39 - C&I Spon Content TWO 7 - NYGB | 500,000 |
| | 12/27/2024 | | |
| | 1/10/2025 | NYSERDA ADMINISTRATION, TWO 40 - Strategic Marktg Sup | 50,000 |
| | 1/29/2025 | TWO 47 - HER/HEAR Marketing LMI Marketing, TWO 19 - NY Energy Advisor | 254,33 |
| | 1/29/2023 | | 9,91 |
| | | NENY:CHGE Energy Advisor, TWO 19 - NY Energy Advisor NENY:Con Ed Energy Advisor, TWO 19 - NY Energy Advisor | 9,91 |
| | | NENY:KEDLI Energy Advisor, TWO 19 - NY Energy Advisor | 27,65 |
| | | NENY:KEDNY Energy Advisor, TWO 19 - NY Energy Advisor | 32,77 |
| | | NENY:LIPA Energy Advisor, TWO 19 - NY Energy Advisor | 129,96 |
| | | NENY:NFG Energy Advisor, TWO 19 - NY Energy Advisor | 13,214 |
| | | NENY:NIMO Energy Advisor, TWO 19 - NY Energy Advisor | 41,98 |
| | | NENY:NYSEG Energy Advisor, TWO 19 - NY Energy Advisor | 19,82 |
| | | NENY:0&R Energy Advisor, TWO 19 - NY Energy Advisor | 6,60 |
| | | NENY:RGE Energy Advisor, TWO 19 - NY Energy Advisor | 16,51 |
| | 2/10/2025 | OREC: Technical Support, TWO 48 - LSR/OSW Marketing | 309,73 |
| | 2/20/2025 | TWO 45 - Case Studies Campaign | 30,00 |
| | 2/28/2025 | Product Standards, TWO 46 - App Upgrade Prog | 55,000 |
| Kenneth O. Willie & Associates, Inc. | 10/29/2024 | Tech Assistanc Multifamily LMI, FT - 0000789748 - West 141 Str | 38,250 |
| | 11/15/2024 | Tech Assistanc Multifamily LMI, FT - 0000815688 - BRC - 902 Li | 15,750 |
| | 2/13/2025 | Tech Assistanc Multifamily LMI, FT - 0000871420 - Catholic Cha | 44,250 |
| | | Tech Assistanc Multifamily LMI, FT - 0000871560 - Catholic Cha | 17,250 |
| | 2/24/2025 | Tech Assistanc Multifamily LMI, FT - 0000868971 - concord ma. | 17,250 |
| | 3/5/2025 | Tech Assistanc Multifamily LMI, FT - 0000868961 - Acuity Capit | 48,750 |
| Kilowatt Engineering, Inc. | 11/22/2024 | Heat Recovery, HeatRec C1_kwEng_RitzCarlton | 28,915 |
| Kinetic Communities Consulting | 1/29/2025 | LMI Multifamily Demos, HDFC Pilot | 354,26 |
| Corporati | 3/7/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,580 |
| Kiss-Architects DPC | 3/11/2025 | Natural Carbon Solutions, Modular Green Cooling Structur | 50,000 |
| Kite &String LLC | 12/13/2024 | OREC: Technical Support, OSW DownstateLaborLiaison Chu | 49,920 |
| Kite's Nest Inc. | 12/19/2024 | Net Zero Energy for Eco Dev, CNCED2022-Kite's Nest N Bay | 1,654,206 |
| KPMG LLP | 12/12/2024 | NYSERDA ADMINISTRATION, Systems Strategy Advisor | 662,455 |
| Kruger Energy Bhatti Solar LLC | 2/25/2025 | >200KW PV, NY Sun | 135,228 |
| | | NY Sun | 338,070 |
| | 3/6/2025 | >200KW PV, NY-Sun C&I Payee Assignment | 140,184 |
| | | NY-Sun C&I Payee Assignment | 350,460 |
| .B. Auto of 112 LLC | 1/13/2025 | 2025 Mitsubishi Outlander PHEV | 45,84 |
| &S Energy Services, Inc. | 10/18/2024 | GJGNY REVOLVING LOAN FUND, L&S GJGNY Energy Audits | 500,000 |
| | 10/29/2024 | Technical Services, FT - 0000784926 - Schenectady | 10,000 |
| | 11/4/2024 | Tech Assistanc Multifamily LMI, OsEM MF Tech Review - L&S | 75,000 |
| | | Technical Services, OsEM Com Tech Review - L&S | 75,000 |
| | 11/7/2024 | HCR TWO - Quality Inn | 50,000 |
| | 1/27/2025 | CLEANER GREENER COMMUNITIES, L&S GJGNY Energy Au | 200,000 |
| | 1/28/2025 | K-12 SCHOOLS, FT - 0000820176 - Green Tech C | 27,726 |
| | 2/10/2025 | CI Carbon Challenge, IND Tech Review - L&S | 200,000 |
| aBella Associates, P.C. | 10/10/2024 | CGSI-262CT - Hornell CSD | 46,215 |
| | 12/23/2024 | CGSI-256CT - Dunkirk CSD | 47,618 |
| | 2/13/2025 | CGSI-325 - Rush Henrietta SD | 55,060 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|---|-----------------|--|-----------------------|
| LaBella Associates, P.C. | 3/7/2025 | FT - 0000771433 - Monroe #1 BO | 55,610 |
| Lafayette Manor LP | 2/28/2025 | Tech Assistanc Multifamily LMI, FT - 0000756781 - Sisters of C | 12,000 |
| Lake Placid Village, Inc | 2/13/2025 | CLEANER GREENER COMMUNITIES, CEC701020 - BEV Pur | 50,000 |
| Lamico Enterprises, LLC | 10/15/2024 | Talent Pipeline:CE and OJT, OJT | 6,080 |
| Langan Engineering, Environmental, Surve | 12/9/2024 | OTHER PROGRAM AREA, Danskammer JT Planning Study | 160,000 |
| | | OTHER PROGRAM AREA, Roseton JT Planning Study | 160,000 |
| Lantern Organization Inc. | 12/11/2024 | Low Carbon Pathways | 678,500 |
| Larchmont, Village of | 3/17/2025 | CLEANER GREENER COMMUNITIES, Village of Larchmont S | 275,000 |
| Launch New York, Inc. | 10/1/2024 | 76 West, Launch NY 2024 Sponsorship | 50,000 |
| Lawless & Mangione | 11/4/2024 | Technical Services, FT - 0000810909 - Deljanin Man | 9,000 |
| | 11/21/2024 | Technical Services, FT - 0000810815 - Deljanin Man | 9,000 |
| | 12/6/2024 | Technical Services, FT - 0000810901 - Akam - 235 W | 7,000 |
| | | Technical Services, FT - 0000810978 - AKAM - 310 E | 7,000 |
| | 3/5/2025 | Technical Services, FT - 0000878619 - AKAM Associa | 7,000 |
| | 3/10/2025 | Technical Services, FT - 0000878850 - GCAM LLC - 1 | 8,000 |
| | 3/19/2025 | Technical Services, FT - 0000878858 - Feil Organiz | 7,000 |
| | | Technical Services, FT - 0000878866 - SOLSTICE RES | 6,000 |
| | 3/31/2025 | Technical Services, FT - 0000893578 - Akam Associa | 7,000 |
| Leigh Scott Solutions, LLC | 11/22/2024 | Technical Services, FT - 0000801255 - CBRE - 28 Li | 38,398 |
| | 1/23/2025 | Tech Assistanc Multifamily LMI, FT - 0000852604 - Atlas Capita | 20,957 |
| | 1/31/2025 | Technical Services, FT - 0000835895 - Gallivant Ho | 5,975 |
| | 3/10/2025 | Technical Services, FT - 0000868658 - ABM - 201 Se | 134,078 |
| Lenovo Inc. | 11/19/2024 | NYSERDA ADMINISTRATION, Thinkvision monitor - 50 | 8,500 |
| Leonard Bus Sales, Inc. | 10/25/2024 | NYSBIP - Margaretville School | 159,250 |
| | 11/1/2024 | NYSBIP - Hyde Park SD | 2,315,250 |
| | 12/13/2024 | NYSBIP Warwick Valley SD | 441,000 |
| | 2/18/2025 | NYSBIP Sidney SD | 348,000 |
| | 2/24/2025 | NYSBIP Syracuse SD | 530,500 |
| | 3/20/2025 | NYSBIP Johnson City SD | 771,750 |
| | 3/27/2025 | NYSBIP Silver Creek SD | 257,250 |
| Level 3 Communications, LLC | 1/30/2025 | NYSERDA ADMINISTRATION, Level3 / Lumen SIP trunk | 29,376 |
| | 2/14/2025 | NYSERDA ADMINISTRATION, Level3 / Lumen SIP trunk | 23,232 |
| Leviathan Solar Inc | 11/19/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,584 |
| | 1/21/2025 | COMMUNITY SOLAR, NY-Sun | 5,152 |
| | 3/27/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,162 |
| Levitan & Associates, Inc. | 10/25/2024 | REC:CES REC System Dev Costs, TWO1 | 1,100,000 |
| Lewis & Clark Bank | 1/28/2025 | GJGNY REVOLVING LOAN FUND, PON 4378 Loan Loss Rese | 500,000 |
| Lightstar Renewables LLC | 3/26/2025 | >200KW PV, NY Sun | 156,468 |
| | | NY Sun | 391,170 |
| Lincoln Life & Annuity Company of NY | 2/24/2025 | NYSERDA ADMINISTRATION, Insurance SL/LT/PFL 2021-22 | 7,800 |
| Lionheart EMC | 10/28/2024 | Technical Services, FT - 0000804846 - Memorial Slo | 131,325 |
| Little Bavaria Inc | 3/12/2025 | NYSERDA ADMINISTRATION, 2025 Alb Staff Apprctn Lunch | 5,500 |
| Little Pond Solar, LLC | 10/25/2024 | REC:CES REC Contracts, RESRFP23-1 | 44,129,759 |
| Livingston Energy Group | 2/11/2025 | Talent Pipeline:CE and OJT, OJT | 8,480 |
| | 3/26/2025 | Talent Pipeline:CE and OJT, OJT | 10,000 |
| LM Language Services, Inc. | 2/24/2025 | Talent Pipeline:CE and OJT, Translation of documents | 4,558 |
| | | Translation Services, Translation of documents | 3,857 |
| Locke Lord LLP | 11/4/2024 | OREC: Technical Support, Federal OSW leasing process | 50,000 |
| Loeb & Loeb LLP | 3/21/2025 | RFP 12 - NYGB Legal Services | 53,942 |
| Long Island Power Solutions | 10/24/2024 | <200KW PV, PON 2112 NY SUN | 6,120 |
| | 12/16/2024 | <200KW PV, PON 2112 NY SUN | 6,120 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,205 |
| | 1/22/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,120 |
| | 1/27/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,610 |
| | 1/28/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,970 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 8,500 |

| Contractor Long Island Power Solutions | Date Encumbered 2/25/2025 | Contract Description | Total Contract Amoun |
|--|------------------------------|--|----------------------|
| | | >200KW PV, PON 2112 NY SUN | 27,224 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 5,576 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | 3/26/2025 | <200KW PV, PON 2112 NY SUN | 6,992 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 6,834 |
| oring Consulting Engineers, Inc. | 12/18/2024 | Technical Services, FT - 0000830580 - Rudin Manage | 45,000 |
| | 12/19/2024 | Technical Services, FT - 0000830600 - Rudin Manage | 52,500 |
| | | Technical Services, FT - 0000831216 - Rudin Manage | 41,250 |
| | 1/17/2025 | Technical Services, FT - 0000830401 - Rudin Manage | 46,000 |
| Lotte Biologics USA LLC | 2/4/2025 | New Construction- Commercial, Commercial NCP 2022 | 49,966 |
| ow-Level Radioactive Waste Forum, In | 12/6/2024 | NYSERDA ADMINISTRATION, LLRW Forum Dues - 2025 | 5,000 |
| ucid Energy Solutions, LLC | 1/29/2025 | Talent Pipeline:CE and OJT, OJT | 8,000 |
| Lucky's Truck & Trailer Sales, Inc. | 12/11/2024 | CLEAN TRANSPORTATION, NYTVIP - Villager Construction | 145,000 |
| Lumsden & McCormick, LLP | 12/13/2024 | NYSERDA ADMINISTRATION, Tax Compliance 2024 | 24,900 |
| | 1/21/2025 | NYSERDA ADMINISTRATION, Tax Research Services | 8,100 |
| | 3/25/2025 | REC:CES REC System Dev Costs, TWO #1 RESRFP25-1 AUP | 6,500 |
| Lytho Inc | 11/25/2024 | NYSERDA ADMINISTRATION, Lythos 3 year subscription | 12,488 |
| M/E Engineering, P.C. | 11/22/2024 | NYCH: Technical Assistance, FT - 0000818202 - Larkin Devel | 59,700 |
| | 12/3/2024 | K-12 SCHOOLS, CGSI-301 - Greece CSD | 430,755 |
| | 12/6/2024 | K-12 SCHOOLS, FT - 0000802461 - Clarence Cen | 44,906 |
| | 1/6/2025 | Technical Services, AEAP 1661 - Lockwood Greenhous | 6,000 |
| | | Technical Services, AEAP 1793 - Butterville Farms | 6,000 |
| | | Technical Services, AEAP 1794 - Frank Farm | 6,000 |
| | | Technical Services, AEAP 1799 - GrassRoot | 6,000 |
| | 2/6/2025 | CGSI-182CT - Ravena Coeymans | 51,553 |
| | 2/10/2025 | Technical Services, FT - 0000851923 - Nissha Medic | 72,803 |
| Macabacus Inc. | 10/15/2024 | NEW YORK GREEN BANK, Macabacus Software Tool NYGB | 6,900 |
| Mada Ronne Almassalkhi | 3/12/2025 | Grid ClimateTech Ready Capital, Grid of the Future Phase 4 | 50,000 |
| Mallory South PV I, LLC | 2/7/2025 | NY Sun | 875,078 |
| Management Solutions, LLC | 2/28/2025 | REC4:CES REC4 Tech Support, Grid reliability & tech suppt | 248,922 |
| Mark MaGrann Associates | 11/15/2024 | HCR TWO - Ridgeway VI | 50,000 |
| Mark Magrann Associates | | | |
| | 11/22/2024 | HCRTWO - Binghamton HA Saratog | 50,000 |
| | 3/7/2025 | Decarbonization planning suppo | 698,157 |
| Mauls Manthington | 4/45/2025 | Housing Agencies Support, Decarbonization planning suppo | 51,843 |
| Mark Worthington | 1/15/2025 | RENEWABLE HEAT NY, FT - 0000831912 - Colgate Univ | 30,945 |
| Markham Gardens Manor Housing Deve | | Tech Assistanc Multifamily LMI, FT - 0000756767 - Sisters of C | 12,000 |
| Marshall & Sterling, Inc. | 2/10/2025 | NYSERDA ADMINISTRATION, RFP 5916 Insurance Brokerage | 594,000 |
| Matrix Solar SI 586 Gulf, LLC | 3/25/2025 | NY-SUN, NY-Sun ICSA | 615,734 |
| MATTHEWS AUTO MALL, INC | 2/3/2025 | 2025 Mitsubishi Outlander PHEV | 46,862 |
| Matthews Buses Incorporated | 12/13/2024 | NYSBIP South Colonie SD | 220,500 |
| | 2/20/2025 | NYSBIP Canandaigua CSD | 449,000 |
| | | NYSBIP Newfield SD | 588,000 |
| | | NYSBIP South Colonie SD | 161,500 |
| | 2/26/2025 | NYSBIP Chazy Union Free SD | 257,250 |
| | | NYSBIP Hilton SD | 220,500 |
| Meltek Inc. | 10/3/2024 | Talent Pipeline:CE and OJT, OJT | 3,077 |
| | 12/23/2024 | Talent Pipeline:CE and OJT, OJT | 17,309 |
| Memorial United Methodist Church | 3/27/2025 | >200KW PV, NY-Sun | 227,000 |
| Menands Union Fee School District | 12/6/2024 | K-12 SCHOOLS, CGSI-221ED -Menands UFSD | 29,325 |
| MGX Phase 1 Housing Development Fu | 10/24/2024 | New Construction Housing, 2019 MFCNP | 66,800 |
| MGX PHASE 2 G HOUSING DEVELOPM | | New Construction Housing, NCP Housing-305 Chester St | 381,500 |
| MGX PHASE 2 HOUSING | 10/24/2024 | New Construction Housing, NCP Housing-763 Thomas Boyland | 308,000 |
| DEVELOPMENT FUND COR | 10/30/2024 | New Construction Housing, NCP Housing - 380 Chester St | 304,500 |
| | | | |
| Vicrosoft Corporation | 2/18/2025 | NYSERDA ADMINISTRATION. Microsoft Unified Support 2025 | 88.600 |
| Microsoft Corporation MID-HUDSON ENERGY EQUITY FUND I | 2/18/2025 | NYSERDA ADMINISTRATION, Microsoft Unified Support 2025 GJGNY REVOLVING LOAN FUND, PON 4378 Loan Loss Rese | 88,600 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|--|-----------------|--|-----------------------|
| Mid-Hudson Energy Transition | 3/26/2025 | Talent Pipeline:CE and OJT, OJT | 14,261 |
| Midtown Utica Community Center | 3/14/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,580 |
| Milliman, Inc. | 2/24/2025 | NYSERDA ADMINISTRATION, GASB Reporting | 10,500 |
| Mintz, Levin, Cohn, Ferris, Glovsky and | 10/22/2024 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 6,525 |
| | 12/4/2024 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 2,607 |
| | 1/7/2025 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 31,538 |
| | 1/16/2025 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 15,449 |
| | 2/28/2025 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 1,210 |
| | 3/24/2025 | Cleantech Ignition, RFP 12 - NYGB Legal Services | 6,001 |
| | | NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services | 100,000 |
| Mission Power Corp. | 3/7/2025 | Talent Pipeline:CE and OJT, OJT | 12,480 |
| Mission Sun Corp. | 10/3/2024 | Talent Pipeline:CE and OJT, OJT | 13,853 |
| MMR Enterprises, INC. | 2/10/2025 | Office Chair Purchase & Assemb | 9,647 |
| Monroe Community College | 11/14/2024 | Technical Services, OsEM157 - Monroe Community Col | 192,464 |
| Moraine Solar Energy Center, LLC | 3/28/2025 | REC:CES REC Contracts, RESRFP24-1 Moraine Solar | 169,861,448 |
| Motiv Power Systems Inc | 12/31/2024 | CLEAN TRANSPORTATION, NYTVIP | 145,000 |
| Mount Kisco, Village of | 1/29/2025 | Clean Energy Communities, EV Senior Bus | 225,000 |
| Mount Sinai Medical Center | 3/5/2025 | Technical Services, FT - 0000841041 - Mount Sinai | 57,406 |
| MR. AIR NYC Corp. | 12/13/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 12,356 |
| MRO Tech NY LLC | 12/6/2024 | Tech Assistanc Multifamily LMI, FT - 0000767625 - Prestige Man | 37,958 |
| Municipal Commission of Boonville | 2/10/2025 | Muni Commission of Boonville | 179,753 |
| National Association of Corporate Direct | | NYSERDA ADMINISTRATION, Office of the President & CEO | 15,319 |
| National Solar Technologies | 2/4/2025 | >200KW PV, NY Sun | 234,900 |
| National Solar reciniologies | 214/2023 | NY Sun | 587,250 |
| Natural Wireless LLC | 12/31/2024 | | |
| | | NYSERDA ADMINISTRATION, Natural Wireless NCM 1359 Brd. | 32,400 |
| | 1/9/2025 | NYSERDA ADMINISTRATION, Natural Wireless NCM 1333 Brd | 36,000 |
| Navistar, Inc. | 1/23/2025 | NYSBIP Rondout Valley SD | 882,000 |
| Nelson Clean Energy, LLC | 2/12/2025 | ESTOR:Retail Storage Incentive, Retail Energy Storage | 1,550,375 |
| Nesco Bus and Truck Sales, Inc. | 11/1/2024 | NYSBIP - Copiague SD | 1,286,250 |
| NESEA | 10/4/2024 | Code to Zero, Bldg Energy NYC 2024 Conferenc | 5,000 |
| | | Empire Building Challenge, Bldg Energy NYC 2024 Conferenc | 3,500 |
| | | NYCH: LMI, Bldg Energy NYC 2024 Conferenc | 12,500 |
| Netgains Engineering P.C. | 10/8/2024 | K-12 SCHOOLS, FT - 0000762841 - New York Ins | 38,000 |
| | 11/6/2024 | Heat Recovery, App 089 C1_Netgains Engineerin | 40,000 |
| | | Heat Recovery, App 090 C1_Netgains Engineerin | 37,500 |
| | | Heat Recovery, App 091 C1_Netgains Engineerin | 30,000 |
| | 2/27/2025 | Heat Recovery, App 106 C1_Netgains Engineerin | 40,000 |
| | 3/5/2025 | Heat Recovery, App 105 C1_Netgains Engineerin | 29,985 |
| | 3/27/2025 | Heat Recovery, App 132 C1_Netgains_1HotelCP | 40,000 |
| New Buildings Institute, Inc. | 12/2/2024 | Code to Zero, 2024 NBI Membership | 16,123 |
| | | Prof & Expert Engagement, 2024 NBI Membership | 8,877 |
| New Energy Equity LLC | 1/15/2025 | >200KW PV, NY Sun | 214,368 |
| | | NY Sun | 535,920 |
| | 1/24/2025 | >200KW PV, NY Sun | 329,604 |
| | | NY Sun | 824,010 |
| | 2/4/2025 | >200KW PV, NY Sun | 265,937 |
| | 2, 112020 | NY Sun | 664,844 |
| | 3/5/2025 | >200KW PV, NY Sun | 149,640 |
| | 0/0/2020 | NY Sun | 374,100 |
| | 3/27/2025 | | 169,824 |
| | 512112025 | >200KW PV, NY Sun | |
| | | NY Sun | 424,559 |
| | 10/11/10001 | NY-SUN, NY Sun | 237,754 |
| New Energy Nexus New York LLC | 12/11/2024 | Cleantech POCC, PON4856 Empire Tech Prize | 640,000 |
| New Flyer of America, Inc. | 11/1/2024 | CLEAN TRANSPORTATION, NYTVIP - NFTA | 5,005,000 |
| | | | |
| New Leaf Solar LLC | 11/26/2024 | <200KW PV, PON 2112 NY SUN | 11,560 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amoun |
|--|-----------------|---|----------------------|
| New York Association of Training and E. | | NYCH: Talent PpIn:CE and OJT, 2025 Youth Practitioners Conf | 10,000 |
| New York Battery and Energy Storage | 11/7/2024 | 2024 Capture the Energy Conf | 20,00 |
| | 12/11/2024 | 2024 NY BEST Sponsorship | 15,00 |
| New York Bus Sales LLC | 12/13/2024 | NYSBIP Guilderland SD | 391,50 |
| | 1/10/2025 | NYSBIP Red Hook SD | 1,323,00 |
| | 1/30/2025 | NYSBIP Evans-Brant SD | 784,000 |
| New York City Environmental Justice All | | Equitable Engagement, Energy Equity Collaborative St | 28,68 |
| New York Engineers, P.C. | 11/7/2024 | K-12 SCHOOLS, CGSI-267 - Brewster CSD | 103,952 |
| | 11/15/2024 | Tech Assistanc Multifamily LMI, FT17021 2015 Monterey Avenu | 21,723 |
| | 1/16/2025 | CGSI-245 - Long Beach SD (1) | 205,970 |
| | 2/26/2025 | Technical Services, FT - 0000845415 - Simone Devel | 118,62 |
| New York Power Authority | 12/9/2024 | 2024 International Auto Show | 25,00 |
| | 2/24/2025 | 2025 NY Internt'I Auto Show | 49,999 |
| | 3/19/2025 | FT - 0000887252 - New York Pow | 223,98 |
| New York Solar Energy Industries Assoc. | 12/18/2024 | 2024 NYSEIA Event Sponsorships | 24,999 |
| | 12/24/2024 | PON 4772 R3 S.B. | 40,000 |
| New York State Forum for IRM | 12/4/2024 | NYSERDA ADMINISTRATION, NYS Forum Membership 24 - 25 | 500 |
| New York State Solar Farm Inc. | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 12/16/2024 | <200KW PV, PON 2112 NY SUN | 20,240 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 23,985 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,152 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 17,010 |
| New York University | 1/22/2025 | New Construction- Commercial, Commercial NCP 2022 | 129,331 |
| Newport Ventures, Inc. | 2/21/2025 | Code to Zero, Funding to Support Code Enforc | 166,605 |
| | 3/17/2025 | Market Support Tools & Activity, Tech Services SFR | 449,972 |
| Nexamp Inc. | 10/30/2024 | >200KW PV, NY Sun | 210,600 |
| | | NY Sun | 526,500 |
| | 11/15/2024 | >200KW PV, NY Sun | 366,356 |
| | | NY Sun | 915,891 |
| | 2/13/2025 | >200KW PV, NY Sun | 375,000 |
| | | NY Sun | 937,500 |
| NextCorps Inc | 1/9/2025 | 76 West, Cleantech Accelerator | 239,142 |
| | | Cleantech EIR, Cleantech Accelerator | 96,752 |
| | | Cleantech Ignition, Cleantech Accelerator | 461,730 |
| | | M-Corps, Cleantech Accelerator | 202,376 |
| NextEra Energy Capital Holdings, Inc. | 10/25/2024 | REC:CES REC Contracts, RESRFP23-1 | 1,297,503,066 |
| Niagara County | 3/17/2025 | CLEANER GREENER COMMUNITIES, Niagara County 2-Star | 125,000 |
| Niagara Frontier Automobile Dealers | 1/21/2025 | Electric Vehicles - Innovation, 2025 Buffalo Auto Show | 6,800 |
| Niagara Mohawk Power Corporation | 11/1/2024 | BR: Interconnection, BR Interconnection Studies | 633,500 |
| NineDot Energy, LLC | 10/15/2024 | Talent Pipeline:CE and OJT, OJT | 15,360 |
| | 12/2/2024 | Talent Pipeline:CE and OJT, OJT | 15,360 |
| NMR Group, Inc. | 10/22/2024 | Code to Zero, TWO 2 - Advancing Code Complia | 241,717 |
| Noresco LLC | 10/22/2024 | Technical Services, FT - 0000806809 - NYU - 20 Coo | 55,749 |
| | 11/6/2024 | Technical Services, FT - 0000778918 - Montefiore N | 222,910 |
| | | Technical Services, FT - 0000802636 - Montefiore M | 217,601 |
| | | Technical Services, FT - 0000802683 - Montefiore M | 249,076 |
| | 11/7/2024 | NYCH: Technical Assistance, FT - 0000807845 - Montefiore S | 243,387 |
| | 11/8/2024 | Technical Services, FT - 0000820088 - Montefiore S | 41,476 |
| | 12/31/2024 | Code to Zero, Energy Modeling and Cost Effec | 50,000 |
| | 1/3/2025 | Code to Zero, Funding to Support Code Enforc | 313,127 |
| | 3/5/2025 | Technical Services, FT - 0000877450 - Green Hills | 20,054 |
| | 3/7/2025 | Technical Services, FT - 0000880634 - Wing Hon Hol | 22,138 |
| | 3/27/2025 | K-12 SCHOOLS, FT - 0000857531 - Cardinal Sp | 59,243 |
| | | Technical Services, FT - 0000885304 - Jones Lang L | 162,608 |
| North Coast Compressors | 2/10/2025 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000836106 - Mac | 9,300 |
| north obdat oomprossors | 2,10/2020 | | 9,300 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|--|-----------------|--|-----------------------|
| Northeast States for Coordinated Air Use | 12/23/2024 | ENVIRONMENTAL RESEARCH, TWO 2 RESHEAT | 370,000 |
| | | Renewable Heat NY, TWO 2 RESHEAT | 26,595 |
| | 2/10/2025 | 2024 NESCAUM Membership | 75,000 |
| Northfield-St. Vincents Housing Develo | 3/3/2025 | Tech Assistanc Multifamily LMI, FT - 0000756784 - Sisters of C | 12,000 |
| Northwell Health, Inc. | 3/6/2025 | Technical Services, FT17271 - Northwell Health | 284,560 |
| Nostrand Green LLC | 10/29/2024 | >200KW PV, NY-Sun | 62,116 |
| NP Environmental LLC | 1/22/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 15,840 |
| | 2/26/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| NSF Burns Site 4, LLC | 12/12/2024 | NY Sun | 557,944 |
| NSF Hebron Site 2, LLC | 1/2/2025 | NY Sun | 910,845 |
| NY Building Systems Consultant Inc. | 11/4/2024 | Technical Services, FT - 0000820855 - First Servic | 12,200 |
| | 2/3/2025 | Technical Services, FT - 0000842883 - Kellets Anch | 7,800 |
| | 3/5/2025 | Technical Services, FT - 0000877778 - 445 Washingt | 23,200 |
| | 3/26/2025 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000882285 - JLL | 158,400 |
| NY East Bloomfield II, LLC | 12/20/2024 | NY Sun | 410,670 |
| NY Geo Thermal Solutions | 11/7/2024 | NYCH: District, 2024 NY-GEO Conference | 30,000 |
| NY Hanover I | 12/20/2024 | NY Sun | 473,850 |
| NYC & Lower Hudson Valley Clean Co | 2/5/2025 | Pub Transit & Elect Rail, ECC Planning - PON 5739 | 100,000 |
| NYC Department of Housing Preservati | 2/19/2025 | Direct Injection Program, MOU HPD Decarbonization | 15,000,000 |
| NYS Energy Audits, Inc. | 1/23/2025 | Talent Pipeline:CE and OJT, OJT | 18,000 |
| | 1/29/2025 | Talent Pipeline:CE and OJT, OJT | 18,000 |
| | 2/13/2025 | Talent Pipeline:CE and OJT, OJT | 11,520 |
| NYS Essential Power | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 12,240 |
| | 10/3/2024 | <200KW PV, PON 2112 NY SUN | 11,220 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 15,996 |
| | 10/30/2024 | <200KW PV, PON 2112 NY SUN | 1,558 |
| | | >200KW PV, PON 2112 NY SUN | 24,000 |
| | 10/31/2024 | <200KW PV, PON 2112 NY SUN | 6,800 |
| | 11/5/2024 | <200KW PV, PON 2112 NY SUN | 5,904 |
| | 11/7/2024 | <200KW PV, PON 2112 NY SUN | 4,734 |
| | 11/13/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 19,700 |
| | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 4,674 |
| | | >200KW PV, NY-Sun | 339,440 |
| | | NY-SUN, NY-Sun | 84,860 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 26,461 |
| | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 37,772 |
| | 11/21/2024 | <200KW PV, PON 2112 NY SUN | 6,800 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 7,708 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 14,620 |
| | 12/2/2024 | <200KW PV, PON 2112 NY SUN | 7,480 |
| | 12/3/2024 | <200KW PV, PON 2112 NY SUN | 5,440 |
| | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 2,024 |
| | 12/12/2024 | <200KW PV, PON 2112 NY SUN | 10,540 |
| | 12/16/2024 | <200KW PV, PON 2112 NY SUN | 6,460 |
| | 12/18/2024 | <200KW PV, PON 2112 NY SUN | 8,464 |
| | 12/19/2024 | <200KW PV, PON 2112 NY SUN | 1,700 |
| | | | |
| | 12/24/2024 | <200KW PV, PON 2112 NY SUN | 8,840 |
| | 12/30/2024 | <200KW PV, PON 2112 NY SUN | 12,480 |
| | 12/31/2024 | <200KW PV, PON 2112 NY SUN | 9,408 |
| | 1/6/2025 | <200KW PV, PON 2112 NY SUN | 16,065 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 10,221 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 23,800 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 31,620 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | 1/15/2025 | <200KW PV, PON 2112 NY SUN | 18,934 |

| Contractor NYS Essential Power | Date Encumbered | | Total Contract Amount |
|-----------------------------------|-----------------|--|-----------------------|
| NYS Essential Power | 1/16/2025 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,440 |
| | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 5,780 |
| | 1/27/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,860 |
| | 4/00/0005 | ENERGY STORAGE, PON 2112 NY SUN | 10,000 |
| | 1/28/2025 | <200KW PV, PON 2112 NY SUN | 15,300 |
| | 0/4/0005 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,650 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 25,236 |
| | 2/6/2025 | >200KW PV, PON 2112 NY SUN | 77,568 |
| | 2/12/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 0/40/0005 | COMMUNITY SOLAR, NY-Sun | 6,290 |
| | 2/19/2025 | <200KW PV, PON 2112 NY SUN | 9,010 |
| | 2/21/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,440 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 9,860 |
| | 2/26/2025 | <200KW PV, PON 2112 NY SUN | 6,072 |
| | 3/7/2025 | <200KW PV, PON 2112 NY SUN | 19,635 |
| | 3/11/2025 | <200KW PV, PON 2112 NY SUN | 5,488 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 5,780 |
| | 0/40/0005 | >200KW PV, PON 2112 NY SUN | 108,040 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 6,624 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 16,320 |
| IYS Office for Technology | 1/31/2025 | NYSERDA ADMINISTRATION, E-Discovery service from ITS | 25,000 |
| YS Office of Parks, Recreation | 10/10/2024 | Technical Services, FT - 0000767298 - NYS OPRHP - | 91,831 |
| | 3/14/2025 | Technical Services, FT - 0000831126 - NYS OPRHP - | 110,279 |
| YSS LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 15,416 |
| | 10/4/2024 | <200KW PV, PON 2112 NY SUN | 9,512 |
| | 10/7/2024 | <200KW PV, PON 2112 NY SUN | 16,072 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 19,024 |
| | 10/9/2024 | <200KW PV, PON 2112 NY SUN | 6,232 |
| | 10/10/2024 | <200KW PV, PON 2112 NY SUN | 18,033 |
| | 10/28/2024 | <200KW PV, PON 2112 NY SUN | 1,804 |
| | 11/7/2024 | <200KW PV, PON 2112 NY SUN | 6,560 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 15,744 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 10,608 |
| | 11/20/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 12,628 |
| | 11/21/2024 | <200KW PV, PON 2112 NY SUN | 11,270 |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 39,317 |
| | 11/25/2024 | <200KW PV, PON 2112 NY SUN | 33,886 |
| | 11/26/2024 | <200KW PV, PON 2112 NY SUN | 79,734 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 31,816 |
| | 12/3/2024 | <200KW PV, PON 2112 NY SUN | 6,232 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 19,844 |
| | 12/4/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 17,876 |
| | 12/10/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 8,036 |
| | 12/13/2024 | <200KW PV, PON 2112 NY SUN | 20,008 |
| | 12/16/2024 | <200KW PV, PON 2112 NY SUN | 7,216 |
| | 12/18/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 4,756 |
| | 12/19/2024 | <200KW PV, PON 2112 NY SUN | 27,224 |
| | 12/20/2024 | <200KW PV, PON 2112 NY SUN | 6,560 |
| | 12/24/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,904 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 6,232 |
| | 12/30/2024 | <200KW PV, PON 2112 NY SUN | 42,484 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 328 |
| | 12/31/2024 | <200KW PV, PON 2112 NY SUN | 100,926 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 9,676 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|--|-----------------|--|-----------------------|
| NYSS LLC | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 27,552 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 12,792 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 25,976 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 12,728 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 10,752 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,848 |
| | 1/16/2025 | <200KW PV, PON 2112 NY SUN | 7,224 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 16,892 |
| | 1/17/2025 | <200KW PV, PON 2112 NY SUN | 46,008 |
| | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 7,568 |
| | 1/24/2025 | <200KW PV, PON 2112 NY SUN | 6,232 |
| | 112-112020 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,160 |
| | 1/28/2025 | <200KW PV, PON 2112 NY SUN | 22,952 |
| | 1/20/2023 | | |
| | 4/04/0005 | COMMUNITY SOLAR, PON 2112 NY SUN | 10,168 |
| | 1/31/2025 | <200KW PV, PON 2112 NY SUN | 5,160 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 7,912 |
| | 2/5/2025 | <200KW PV, PON 2112 NY SUN | 5,160 |
| | 2/11/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,560 |
| | 2/28/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,708 |
| | 3/5/2025 | <200KW PV, PON 2112 NY SUN | 21,569 |
| | 3/10/2025 | <200KW PV, PON 2112 NY SUN | 5,248 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 5,697 |
| | 3/18/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 10,664 |
| | 3/19/2025 | <200KW PV, PON 2112 NY SUN | 6,192 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 37,004 |
| | 3/20/2025 | <200KW PV, PON 2112 NY SUN | 31,032 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 23,064 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 14,448 |
| | 3/25/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,396 |
| | 3/26/2025 | <200KW PV, PON 2112 NY SUN | 32,680 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,504 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 46,691 |
| | 3/28/2025 | <200KW PV, PON 2112 NY SUN | 10,664 |
| OLA Consulting Engineers, P.C. | 10/10/2024 | Technical Services, FT - 0000805846 - 570 Taxter H | 27,526 |
| | 3/31/2025 | Technical Services, FT17265 - New York Presbyteria | 381,350 |
| Oliver Kinross Ltd. | 10/16/2024 | NYCH: LMI, 2025 NY Build Expo | 8,785 |
| On Grid Infrastructure Services, LLC | 12/17/2024 | <200KW PV, PON 2112 NY SUN | 10,148 |
| | 12/18/2024 | <200KW PV, PON 2112 NY SUN | 8,098 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 5,945 |
| | 1/24/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Oneida-Madison Electric Cooperative, I | 1/13/2025 | Oneida-Madison Elec | 200,000 |
| Oracle America, Inc. | 12/11/2024 | NYSERDA ADMINISTRATION, Oracle Peoplesoft Enterprise 2 | 54,308 |
| Orion Polymer Corp | 10/7/2024 | Hydrogen Innovation, AEM Electrolysis | 200,000 |
| Otsego Electric Cooperative, Inc. | 2/10/2025 | OTHER PROGRAM AREA, PON 5737 Otsego Electric Coop | 200,000 |
| OurGeneration LLC | 11/15/2024 | >200KW PV, NY Sun | 368,550 |
| | | NY Sun | 921,375 |
| Overlook Towers Corp. | 2/4/2025 | Technical Services, FT14626 - 100 Overlook Corpora | 21,300 |
| OwnBackup Inc. | 12/2/2024 | NYSERDA ADMINISTRATION, Own backup for Salesforce | 70,590 |
| Pace University School of Law | 12/31/2024 | REC:CES REC System Dev Costs, TWO#1 Pace Land Use La | 149,967 |
| emereny eenoor or Eur | 3/11/2025 | Cl Engy Siting & Soft Cost Red, TWO#11 Pace Land Use Law C | 500,000 |
| Paradise Energy Solutions, LLC | 10/25/2024 | <200KW PV, PON 2112 NY SUN | 114,540 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 16,490 |
| | 2/6/2025 | <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 28,980 |
| | 3/20/2025 | <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 69,690 |
| Partner Energy Inc. | | | |
| Partner Energy, Inc. | 3/19/2025 | Tech Assistanc Multifamily LMI, FT - 0000872984 - Consultant t | 23,963 |

INDUSTRIAL PROCESS EFFICIENCY, FT-0000800990 - Serlin..

11,946

10/29/2024

Partridge Venture Engineering, P.C.

| Contractor Partridge Venture Engineering, P.C. | Date Encumbered | Contract Description Technical Services, FT - 0000755761 - 2835 Webb Co | Total Contract Amount 7,216 |
|--|-----------------|--|--------------------------------|
| | | | |
| assive House Accelerator LLC | 1/21/2025 | New Construction Housing, 2025 Reimagine Bldg. Conf. | 40,000 |
| | 1/23/2025 | New Construction- Commercial, 2025 Reimagine Bldg. Conf. New Construction Housing, Reimagine Building Series 2025 | 10,000 |
| | 1/23/2023 | | 40,000 |
| assive Heuse Center Inc | 11/14/2024 | New Construction- Commercial, Reimagine Building Series 2025 | 10,000 |
| assive House Center Inc | 11/14/2024 | Talent Pipeline:CE and OJT, OJT | 13,462 |
| athfinder Engineers & Architects, LLP | 11/14/2024 | New Construction- Commercial, Commercial NCP 2022 | 69,909 |
| | 12/19/2024 | CGSI-299 - Chazy Central Rural | 57,466 |
| athatana Carparatian | 3/7/2025 | New Construction- Commercial, Commercial New Construction | 93,272 |
| athstone Corporation | 11/4/2024 | Tech Assistanc Multifamily LMI, FT - 0000818325 - PathStone | 65,714 |
| atriot Energy Solutions Corp | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 6,560 |
| | 1/17/2025 | <200KW PV, PON 2112 NY SUN | 5,152 |
| | 2/26/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,740 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,740 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 5,520 |
| emery Corp | | Energy Storage Tech/Prod Dev, PON 5779 | 2,540,394 |
| eople United for Sustainable Housing າ | 12/11/2024 | Clean Energy Hub, Regional Clean Energy Hub | 305,000 |
| | | NYCH: Communities, Regional Clean Energy Hub | 250,000 |
| | 2/42/2025 | Translation Services, Regional Clean Energy Hub | 50,000 |
| | 3/18/2025 | Equitable Engagement, EEC Steering Committee Contrac | 28,680 |
| erformance Systems Development | 12/18/2024 | Expand and validate Category 6 | 140,526 |
| | 0/40/0005 | NYCH: LMI, Expand and validate Category 6 | 80,000 |
| | 2/13/2025 | NYCH: Supply Chain, Spray Foam Codes Training | 26,500 |
| | 3/12/2025 | Compass 7/1/24-12/31/25 | 400,000 |
| inewood Estates Partners, LLC | 3/26/2025 | Low Carbon Pathways | 408,000 |
| itchBook Data, Inc. | 11/8/2024 | Eval MCDC Cross Cutting, Pitchbook Subscription 24-25 | 115,000 |
| lankton Energy LLC | 10/3/2024 | >200KW PV, PON 2112 NY SUN | 502,656 |
| lantaer Inc. | 3/10/2025 | Natural Carbon Solutions, Plantaer Engineered Living Con | 50,000 |
| lugPV, LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 73,882 |
| | 10/3/2024 | <200KW PV, NY-Sun | 6,720 |
| | 4.0/7/0004 | <200KW PV, PON 2112 NY SUN | 26,080 |
| | 10/7/2024 | <200KW PV, PON 2112 NY SUN | 47,496 |
| | 10/8/2024 | <200KW PV, PON 2112 NY SUN | 8,840 |
| | 10/9/2024 | <200KW PV, PON 2112 NY SUN | 7,680 |
| | 10/28/2024 | <200KW PV, PON 2112 NY SUN | 116,404 |
| | 11/6/2024 | <200KW PV, PON 2112 NY SUN | 20,000 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 6,120 |
| | 11/12/2024 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | 11/13/2024 | <200KW PV, PON 2112 NY SUN | 13,423 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 173,612 |
| | 11/19/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 12/10/2024 | <200KW PV, PON 2112 NY SUN | 8,064 |
| | 12/11/2024 | <200KW PV, PON 2112 NY SUN | 41,352 |
| | 12/17/2024 | <200KW PV, PON 2112 NY SUN | 6,048 |
| | 12/18/2024 | <200KW PV, PON 2112 NY SUN | 24,140 |
| | 12/19/2024 | <200KW PV, PON 2112 NY SUN | 28,660 |
| | 12/20/2024 | <200KW PV, PON 2112 NY SUN | 26,180 |
| | 12/21/2024 | <200KW PV, PON 2112 NY SUN | 34,340 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 11,496 |
| | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 34,340 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 20,272 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 52,952 |
| | 1/9/2025 | <200KW PV, PON 2112 NY SUN | 21,080 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 34,850 |
| | 1/14/2025 | <200KW PV, PON 2112 NY SUN | 48,388 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 9,180 |

| Contractor PlugPV, LLC | Date Encumbered | Contract Description | Total Contract Amount |
|---|-----------------|--|-----------------------|
| i lugr V, LLO | 1/22/2025 | <200KW PV, PON 2112 NY SUN | 7,392 |
| | 1/27/2025 | <200KW PV, PON 2112 NY SUN | 144 |
| | 1/28/2025 | <200KW PV, PON 2112 NY SUN | 23,360 |
| | 1/30/2025 | <200KW PV, PON 2112 NY SUN | 7,480 |
| | 1/31/2025 | <200KW PV, PON 2112 NY SUN | 29,600 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 5,100 |
| | 2/5/2025 | <200KW PV, PON 2112 NY SUN | 4,080 |
| | 2/11/2025 | <200KW PV, PON 2112 NY SUN | 14,448 |
| | 2/12/2025 | <200KW PV, PON 2112 NY SUN | 196 |
| | 2/13/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 2/14/2025 | <200KW PV, PON 2112 NY SUN | 15,980 |
| | 2/18/2025 | <200KW PV, PON 2112 NY SUN | 10,200 |
| | 2/19/2025 | <200KW PV, PON 2112 NY SUN | 16,320 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 7,480 |
| | 2/26/2025 | <200KW PV, PON 2112 NY SUN | 41,759 |
| | 2/28/2025 | <200KW PV, PON 2112 NY SUN | 8,500 |
| | 3/7/2025 | <200KW PV, PON 2112 NY SUN | 13,090 |
| | 3/11/2025 | <200KW PV, PON 2112 NY SUN | 17,244 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 17,680 |
| | 3/14/2025 | <200KW PV, PON 2112 NY SUN | 8,160 |
| | 3/18/2025 | <200KW PV, PON 2112 NY SUN | 5,440 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 7,140 |
| | 3/24/2025 | <200KW PV, PON 2112 NY SUN | 7,480 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 27,919 |
| | 3/26/2025 | <200KW PV, PON 2112 NY SUN | 13,600 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 12,920 |
| Plumbers Local Union No 1 Trade Educ. | | NYCH: Talent PpIn:CE and OJT, PON 5437 Round 1 | 750,000 |
| PMSquared,LLC | 3/26/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 27,500 |
| POLARA USA INC. | 12/18/2024 | CGSI-323 - Central Square CSD | 40,000 |
| | 3/7/2025 | CGSI-361 - Geneva CSD (1)_CT | 40,000 |
| | 3/18/2025 | CGSI-378 - Trumansburg CSD (1) | 40,000 |
| Polsinelli PC | 2/26/2025 | NYSERDA ADMINISTRATION, Federal Grant Assistance | 75,000 |
| Port Jervis City School District | 2/26/2025 | K-12 SCHOOLS, CGSI-279 - Port Jervis CSD | 650,000 |
| Power Advisory LLC | 3/5/2025 | REC:CES REC System Dev Costs, TWO 1 | 250,000 |
| Power Advocate, Inc. | 1/7/2025 | REC:CES REC System Dev Costs, WoodMac - Asset Cost Mod | 150,000 |
| Powerlutions, LLC | 11/13/2024 | <200KW PV, PON 2112 NY SUN | 9,164 |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 12,324 |
| Pratt Institute | 3/11/2025 | Natural Carbon Solutions, NY-NLT: a NYS Mass Timber Stru | 50,000 |
| Praveen Amar | 11/8/2024 | Environmental Research, Praveen Amar Science Advisor | 48,000 |
| Promantek Inc. | 2/25/2025 | NYSERDA ADMINISTRATION, Trackstar License | 4,220 |
| Provantage, LLC | 10/11/2024 | NYSERDA ADMINISTRATION, Surface - Laptops Provantage | 68,250 |
| | 12/2/2024 | NYSERDA ADMINISTRATION, Laptops Microsoft Surface - 50 | 62,000 |
| | 1/23/2025 | NYSERDA ADMINISTRATION, Wireless headsets- ALB | 9,750 |
| Pterra, LLC | 3/26/2025 | DER Integration(Intrcnect), Power Grid Innovation | 50,000 |
| Public Utility Law Project of New York, | 2/6/2025 | 2024-25 PULP Budget Approp | 2,000,000 |
| | 3/17/2025 | Equitable Engagement, Energy Equity Collaborative St | 28,680 |
| Putnam County | 10/24/2024 | Clean Energy Communities, Putnam County CEC Application | 125,000 |
| Pvolt Inc | 11/14/2024 | Technical Services, OsEM158 - 400 Rella LLC | 200,000 |
| Pyramid Energy Engineering Services PLLC | 11/14/2024 | Environmental Research, TWO 1: Technical Support | 32,928 |
| | 11/22/2024 | Renewable Heat NY, TWO 2 - ENV Technical Services | 30,912 |
| R.G. Vanderweil Engineers, LLP | 10/23/2024 | Technical Services, FT - 0000785321 - Mount Sinai | 318,425 |
| Rains Consulting Inc. | 10/15/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 159,900 |
| | 10/29/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 29,250 |
| | 2/11/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 483,750 |
| | 2/12/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 193,500 |
| Ramboll Americas Engineering | 10/29/2024 | NYCH: Technical Assistance, FT - 0000799873 - Cornell Univ | 76,213 |

| Contractor Ramboli Americas Engineering | Date Encumbered | Contract Description | Total Contract Amoun |
|---|-----------------|--|----------------------|
| Solutions I | 1/15/2025 | OREC: Technical Support, IE RFQL5987 | 50,000 |
| Ramboll Americas Engineering Solutions, | 10/4/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000804081 - Blac | 39,239 |
| | 12/18/2024 | TEN Potential Study, TWO 2 - TENs Potential Study | 84,939 |
| RANDALL ROAD SOLAR II, LLC | 10/3/2024 | NY-SUN, NY-Sun ICSA | 159,473 |
| Randall-Reilly, LLC | 2/20/2025 | Electric Vehicles - Innovation, PO to procure access to RigDig | 5,280 |
| Randstad North America, Inc. | 12/11/2024 | NYSERDA ADMINISTRATION, Intern - Microsoft Solutions | 21,548 |
| RANGAM CONSULTANTS INC | 10/29/2024 | Tech Assistanc Multifamily LMI, SA.069-1_TWO# 3_SRPM_EPE | 388,500 |
| | | Technical Services, SA.069-1_TWO# 3_SRPM_EPE | 557,500 |
| | 11/29/2024 | SA.062a_TWO# 4_PM1_CPS | 164,240 |
| RBFunding LLC | 11/14/2024 | >200KW PV, PON 2112 NY SUN | 122,650 |
| | 3/14/2025 | >200KW PV, PON 2112 NY SUN | 79,920 |
| RBW Studio LLC | 11/22/2024 | Talent Pipeline:CE and OJT, OJT | 23,040 |
| RD Max Enterprise, Inc. | 2/20/2025 | OJT | 8,000 |
| Reding Inc | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| | 3/26/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| Regen Associates LLC | 1/16/2025 | SF CN Competition, BBH - Regen TWO #2 | 25,000 |
| Regional Greenhouse Gas Initiative, Inc. | 3/5/2025 | ENERGY ANALYSIS, 2025 Funding Agreement RGGI | 723,957 |
| ReJews | 3/5/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,580 |
| Renes Repair Inc | 10/29/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | 11/13/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 34,080 |
| | 11/14/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 13,440 |
| Renovus Energy, Inc. | 10/9/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Rensselaer Polytechnic Institute-LRC | 10/21/2024 | Hydrogen Innovation, Clean Hydrogen Innovation | 164,667 |
| Renua Energy Inc. | 2/5/2025 | Talent Pipeline:CE and OJT, OJT | 21,600 |
| Research Foundation of CUNY | 10/17/2024 | Talent Pipeline:CE and OJT, PON 4772 R3 | 40,000 |
| | 3/5/2025 | Rmve Barriers Dist Enrgy Storg, Staffing support for FDNY | 50,000 |
| Resilience Education Training and Inno | | Talent Pipeline:CE and OJT, OJT | 11,520 |
| Resources for the Future Inc | 2/6/2025 | TWO 1 - NYCI Modeling Tool | 100,000 |
| Responsible Offshore Science Alliance | 10/31/2024 | OREC: Technical Support, ROSA Membership 2025 | 50,000 |
| Rettew Field Services, Inc. | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 8,938 |
| | 3/20/2025 | <200KW PV, PON 2112 NY SUN | 15,125 |
| REVEAL Architecture Design, PLLC | 11/11/2024 | Buildings of Excellence, BoE Rnd. 3 DTL | 150,000 |
| RIC Development, LLC | 11/29/2024 | >200KW PV, NY Sun | 293,846 |
| | 11/23/2024 | NY Sun | 734,615 |
| Richair Mechanical Inc. | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| | 11/6/2024 | | 12,960 |
| Ridgeline Heating and Cooling, LLC | | NYCH: Talent PpIn:CE and OJT, OJT | |
| Rice to Equity Excellence 11.0 | 1/3/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 11,040 |
| Rise to Equity Excellence, LLC | 12/2/2024 | NYSERDA ADMINISTRATION, Mgmt Training and Devleopment | 4,400 |
| | 12/13/2024 | NYSERDA ADMINISTRATION, DEI Training Plan | 59,500 |
| Riseboro Community Partnership, Inc. | 11/1/2024 | Talent Pipeline:CE and OJT, PON 3981 Riseboro | 409,721 |
| River Architects, PLLC | 1/22/2025 | New Construction- Commercial, Commercial New Construction | 160,000 |
| Rivertown Solar LLC | 12/18/2024 | >200KW PV, PON 2112 NY SUN | 9,296 |
| Robert Derector Associates | 10/10/2024 | Technical Services, FT - 0000765331 - Paramount Gr | 19,475 |
| | 11/7/2024 | Technical Services, FT - 0000812487 - Commonwealth | 97,380 |
| | 1/6/2025 | Technical Services, FT - 0000793837 - Cushman & Wa | 141,417 |
| | 1/17/2025 | Technical Services, FT - 0000811126 - Commonwealth | 39,523 |
| | 2/27/2025 | Heat Recovery, App 111 C1_Robert Derector As | 40,000 |
| | 3/12/2025 | Heat Recovery, App 117 C2_Robert Derector | 80,000 |
| | 3/27/2025 | Heat Recovery, App 133 C1_Robert Derector | 39,900 |
| | | Heat Recovery, App 137 C1_Robert Derector | 38,400 |
| Robert Ettinger PE, PC | 12/2/2024 | Buildings of Excellence, BOE R4 DTL Malcolm Shabazz H | 150,000 |
| | 2/5/2025 | Technical Services, FT - 0000837586 - Carnegie Tow | 37,882 |
| | 2/13/2025 | Technical Services, FT - 0000845602 - Bel Canto Co | 37,249 |
| Rochester Cornerstone Group, LTD | 2/4/2025 | Tech Assistanc Multifamily LMI, FT - 0000833713 - Rochesters | 11,327 |
| - | | Tech Assistanc Multifamily LMI, FT - 0000849866 - Rochester's | 18,011 |
| | 10/25/2024 | REC:CES REC Contracts, RESRFP23-1 | 34,496,603 |

| Contractor Rockefeller Brothers Fund, Inc. | Date Encumbered | D Contract Description NYSERDA ADMINISTRATION, 2024 Annual Executive Conf | Total Contract Amoun 6,200 |
|---|-----------------|---|-------------------------------|
| | | | |
| Rosenblum Property Services, LLC | 12/2/2024 | SARATOGA TECHNOLOGY & ENERGY PARK, TWO 2 | 78,58 |
| Ross Energy Consulting, LLC | 10/1/2024 | NYCH: Technical Assistance, FT - 0000793157 - Pinnacle - 6 | 10,80 |
| | | Tech Assistanc Multifamily LMI, FT17326 - Viking Management - | 33,900 |
| | | Technical Services, FT17262 - 720 West 173rd Stree | 12,000 |
| | | Technical Services, FT17335 - Houlihan-Parnes Prop | 12,000 |
| | 10/3/2024 | Tech Assistanc Multifamily LMI, FT17319 Viking Management | 23,250 |
| | | Tech Assistanc Multifamily LMI, FT17320 Viking Management | 30,000 |
| | | Tech Assistanc Multifamily LMI, FT17325 - Viking Management - | 27,255 |
| | | Tech Assistanc Multifamily LMI, FT17330 - Viking Management - | 28,050 |
| | | Technical Services, FT17334 - Viking Management - | 14,555 |
| | 10/4/2024 | Tech Assistanc Multifamily LMI, FT17315 Viking Management | 30,000 |
| | | Tech Assistanc Multifamily LMI, FT17316 Viking Management | 30,000 |
| | | Tech Assistanc Multifamily LMI, FT17318 Viking Management | 15,465 |
| | | Tech Assistanc Multifamily LMI, FT17321 Viking Management | 33,803 |
| | | Tech Assistanc Multifamily LMI, FT17323 Viking Management | 14,625 |
| | | Tech Assistanc Multifamily LMI, FT17328 - Viking Management - | 34,380 |
| | | Technical Services, FT17314 Viking Management - 11 | 20,000 |
| | 10/7/2024 | Tech Assistanc Multifamily LMI, FT17317 Viking Management | 26,250 |
| | | Tech Assistanc Multifamily LMI, FT17322 Viking Management | 19,725 |
| | 10/17/2024 | Tech Assistanc Multifamily LMI, FT17332 - Viking Management - | 31,148 |
| | | Technical Services, FT17329 - Viking Management - | 21,810 |
| | 10/22/2024 | Tech Assistanc Multifamily LMI, FT17331 - Viking Management - | 12,600 |
| | | Technical Services, FT17324 - Viking Management - | 14,165 |
| | 11/25/2024 | Workforce Industry Partnership, PON 5357 | 54,994 |
| | 12/11/2024 | Talent Pipeline:CE and OJT, OJT | 4,800 |
| | 1/15/2025 | Technical Services, FT17290 99 Sutton Street - 99 | 19,500 |
| | 2/4/2025 | Tech Assistanc Multifamily LMI, FT - 0000856899 - Ranger Man | 26,92 |
| | 214/2023 | | 28,875 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856913 - Ranger Man. | |
| | 2/42/2025 | Tech Assistanc Multifamily LMI, FT - 0000856943 - Ranger Man. | 27,000 |
| | 2/12/2025 | Tech Assistanc Multifamily LMI, FT - 0000856853 - Ranger Man | 22,050 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856870 - Ranger Man | 18,975 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856906 - Ranger Man | 29,23 |
| | 2/13/2025 | Tech Assistanc Multifamily LMI, FT - 0000856767 - Ranger Man | 23,010 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856886 - Ranger Man | 22,935 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856922 - Ranger Man | 52,193 |
| | | Tech Assistanc Multifamily LMI, FT - 0000856933 - Ranger Man | 46,500 |
| | | Tech Assistanc Multifamily LMI, FT17327 Viking Management | 13,800 |
| Rototec LLC | 2/26/2025 | Talent Pipeline:CE and OJT, OJT | 9,600 |
| Route 9W Solar 1, LLC | 2/28/2025 | NY-SUN, NY-Sun ICSA | 449,978 |
| Ruffalo Appliance | 12/26/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 9,120 |
| RUHL TecDesign | 10/1/2024 | Heat Recovery, HRC2_Ruhl_LINC | 79,868 |
| | 11/4/2024 | Heat Recovery, App 080 C2_RUHL TecD | 79,868 |
| | | Heat Recovery, App 088 C2_RUHL TecD | 79,868 |
| Rural Generation & Wind (Rodney Wea | . 11/7/2024 | <200KW PV, PON 2112 NY SUN | 570 |
| Russo Enterprise Inc | 10/29/2024 | On-Site Energy Manager, OsEM148-I - Russo Enterprise | 109,851 |
| Ruzow & Associates | 3/4/2025 | OREC: Technical Support, Economic Benefits Support | 250,000 |
| Ryan Plumbing Heating Air Conditionin | | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| SafariNY Corp. | 10/4/2024 | Talent Pipeline:CE and OJT, OJT | 25,920 |
| | 3/25/2025 | Talent Pipeline:CE and OJT, OJT | 15,840 |
| Saint Barnabas Church | 1/24/2025 | >200KW PV, PON 2112 NY SUN | 31,766 |
| | | | |
| Sam Schwartz Engineering, D.P.C. | 1/31/2025 | Pub Transit & Elect Rail, City o New Rochelle Plang TWO1 | 100,000 |
| | | Pub Transit & Elect Rail, Otsego County Planning TWO 2 | 100,000 |
| | | Pub Transit & Elect Rail, Sleepy Hollow Planning TWO 3 | 100,000 |
| | | Pub Transit & Elect Rail, Town of Pelham Planning TWO 4 | 100,000 |
| Samaritan Daytop Village Inc. | 3/17/2025 | Buildings of Excellence, BoE Rnd. 3 | 850,000 |

| SANFILIPPO SOLUTIONS INC. | 11/6/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
|---------------------------------------|------------|---|------------|
| Schenectady County | 10/1/2024 | Clean Energy Communities, EV Purchases | 187,500 |
| Scott Rosenthal | 3/14/2025 | Empire Building Challenge, PON 4809 | 1,307,750 |
| Sea Bright Solar, LLC | 11/5/2024 | <200KW PV, PON 2112 NY SUN | 10,304 |
| | 11/29/2024 | <200KW PV, PON 2112 NY SUN | 10,804 |
| | 12/31/2024 | <200KW PV, PON 2112 NY SUN | 12,272 |
| | 3/11/2025 | >200KW PV, PON 2112 NY SUN | 9,184 |
| | 3/12/2025 | <200KW PV, PON 2112 NY SUN | 5,152 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 6,256 |
| | 3/26/2025 | <200KW PV, NY-Sun | 10,752 |
| | 5/20/2025 | >200KW PV, NY-Sun | 10,752 |
| Sociar Engineering BC | 12/6/2024 | REC:CES REC System Dev Costs, TWO#3 | 10,000 |
| Seeler Engineering, P.C. | 12/12/2024 | | 250,000 |
| Shahayy Drasida Managara LLC | | OREC: Technical Support, TWO#2 PLA support | |
| Shabazz Procida Managers LLC | 11/11/2024 | Buildings of Excellence, BOE R4 Malcolm Shabazz Harlem | 850,000 |
| Shared Mobility, Inc. | 12/18/2024 | PON 4772 R3 (Viyona Chavan) | 40,000 |
| | 1/31/2025 | Pub Transit & Elect Rail, BNMC Planning TWO 1 | 100,000 |
| | | Pub Transit & Elect Rail, CDTA Planning TWO 3 | 100,000 |
| | | Pub Transit & Elect Rail, VIg of Angola Planning TWO 2 | 100,000 |
| | 3/27/2025 | PON 4772 R3 (Sam Walczyk) | 40,000 |
| Sheet Metal Workers Local 28 Educatio | 12/21/2024 | NYCH: Talent PpIn:CE and OJT, Local #28 Certification Lab | 900,000 |
| SHI, Inc. | 10/31/2024 | NYSERDA ADMINISTRATION, SilverPeak SDWAN Renewal | 59,491 |
| | 2/24/2025 | NYSERDA ADMINISTRATION, Embarcadero ER Studio IDERA | 14,656 |
| | 3/20/2025 | NYSERDA ADMINISTRATION, Tableau Desktop Maintenance 1 | 112,804 |
| Siemens Industry, Inc. | 10/29/2024 | Technical Services, FT 809240 - Cornell College | 23,750 |
| | | Technical Services, FT - 0000810702 - Ithaca | 18,750 |
| | 3/4/2025 | High Performing Grid, TWO #1 DLR Study | 497,960 |
| Signetron Inc. | 12/13/2024 | Building Envelope Systems, Panelized Systems- Signetron | 229,511 |
| Simple Flow LLC | 11/26/2024 | >200KW PV, PON 2112 NY SUN | 69,984 |
| Simply Installs LLC | 3/5/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 8,400 |
| Sive Paget & Riesel PC | 10/21/2024 | BR: Program Implementation, TWO 10 - BR/Auction prep | 35,000 |
| | 11/6/2024 | NYSERDA ADMINISTRATION, TWO 12 - Loan Serv. Litigation | 10,000 |
| | 11/14/2024 | BR: Program Implementation, TWO 3 - Build Ready Auction | 45,643 |
| | 11/27/2024 | RFP 12: NYGB Legal Services | 102,580 |
| | 1/30/2025 | NYSERDA ADMINISTRATION, TWO 12 - Loan Serv. Litigation | 5,000 |
| | 2/5/2025 | REC:CES REC System Dev Costs, TWO 13 - LSR REC Agree | 50,000 |
| | | RFP 12: NYGB Legal Services | 3,877 |
| | 2/6/2025 | REC:CES REC System Dev Costs, TWO 11 - Tier 1 RESRFP 2 | 15,000 |
| | 2/14/2025 | ESTOR: Implementation Support, TWO 12 - ESTOR | 50,000 |
| | 3/5/2025 | TWO 14 - NYGB FOIL | 15,000 |
| Skyline Solar Inc. | 10/7/2024 | <200KW PV, PON 2112 NY SUN | 16,225 |
| Skyline Solar NY LLC | 3/14/2025 | REC:CES REC Contracts, RESRFP24-1 Skyline Solar | 41,115,006 |
| Smith Engineering PLLC | 12/23/2024 | Workforce Industry Partnership, PON 5357 | 87,168 |
| | 1/23/2025 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000790288 -Con | 334,287 |
| | 2/12/2025 | Technical Services, OsEM166-C - Brookfield Prop | 198,900 |
| Socotec, Inc | 2/4/2025 | Technical Services, FT - 0000859144 - Ridge Realty | 12,775 |
| | 21412020 | Technical Services, FT - 0000859158 - Ridge Realty | 14,200 |
| Software Beenle Inc | 11/1/2024 | | |
| Software People, Inc. | 11/1/2024 | NYSERDA ADMINISTRATION, TWO 4 SQL Database Admin | 228,800 |
| | 11/19/2024 | NYSERDA ADMINISTRATION, TWO #2 .Net Software Develop. | 50,000 |
| Sal Developments 11.0 | 1/21/2025 | NYSERDA ADMINISTRATION, TWO #2 .Net Software Develop | 195,000 |
| Sol Developments, LLC | 11/7/2024 | HCR TWO - 733 Portland | 50,000 |
| | 12/6/2024 | HCR TWO - Coventry Commons | 50,000 |
| | 2/28/2025 | Multifamily | 50,000 |
| SOLANTA CORP | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 19,096 |
| | 10/29/2024 | <200KW PV, PON 2112 NY SUN | 7,912 |
| | 10/30/2024 | <200KW PV, PON 2112 NY SUN | 7,480 |
| | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 4,980 |

| | Date Encumbered | Contract Description | Total Contract Amoun |
|--|------------------------|--|----------------------|
| SOLANTA CORP | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 22,336 |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 16,890 |
| | 11/25/2024 | <200KW PV, PON 2112 NY SUN | 4,142 |
| | 11/26/2024 | <200KW PV, PON 2112 NY SUN | 17,176 |
| | 12/2/2024 | <200KW PV, PON 2112 NY SUN | 7,392 |
| | 12/24/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,392 |
| | 12/30/2024 | <200KW PV, PON 2112 NY SUN | 396 |
| | 12/31/2024 | >200KW PV, PON 2112 NY SUN | 28,208 |
| | 1/2/2025 | <200KW PV, PON 2112 NY SUN | 7,840 |
| | 1/7/2025 | >200KW PV, PON 2112 NY SUN | 54,280 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 6,120 |
| | 1/24/2025 | <200KW PV, PON 2112 NY SUN | 6,688 |
| | 2/12/2025 | <200KW PV, PON 2112 NY SUN | 6,480 |
| | 2/14/2025 | >200KW PV, PON 2112 NY SUN | 4,832 |
| | 2/27/2025 3/14/2025 | <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 13,760 5,472 |
| Solar Energy Systems, LLC | 1/9/2025 | <200KW PV, PV 2112 N1 30N | 406,112 |
| Solar Glory NY Inc | 1/23/2025 | <200KW PV, PON 2112 NY SUN | 6,952 |
| Solar Liberty Energy Systems, Inc | 10/3/2024 | <200KW PV, PON 2112 NY SUN | 6,992 |
| Solar Liberty Lifergy Systems, Inc | 10/9/2024 | <200KW PV, PON 2112 NY SUN | 5,220 |
| | 10/21/2024 | <200KW PV, PON 2112 NY SUN | 173,910 |
| | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 11,625 |
| | 11/25/2024 | <200KW PV, PON 2112 NY SUN | 6,256 |
| | 12/13/2024 | <200KW PV, PON 2112 NY SUN | 356 |
| | 12/19/2024 | <200KW PV, PON 2112 NY SUN | 9,568 |
| | 12/27/2024 | <200KW PV, PON 2112 NY SUN | 8,004 |
| | 12/30/2024 | <200KW PV, NY-Sun | 76,725 |
| | | <200KW PV, PON 2112 NY SUN | 6,992 |
| | 3/19/2025 | <200KW PV, PON 2112 NY SUN | 9,800 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 7,424 |
| | 3/28/2025 | <200KW PV, PON 2112 NY SUN | 19,950 |
| Solar One, Inc. | 10/30/2024 | >200KW PV, PON 2112 NY SUN | 30,800 |
| | 2/11/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,152 |
| Solar Pro Inc | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 7,872 |
| | 1/16/2025 | <200KW PV, PON 2112 NY SUN | 14,520 |
| | 1/17/2025 | <200KW PV, PON 2112 NY SUN | 46,900 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 16,728 |
| | 2/25/2025 | <200KW PV, PON 2112 NY SUN | 6,440 |
| | 2/27/2025 | <200KW PV, PON 2112 NY SUN | 36,784 |
| | | >200KW PV, PON 2112 NY SUN | 19,360 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 15,000 |
| SolarCommunities Inc. | 10/18/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 11,152 |
| Solarize Plus Inc | 11/15/2024 | <200KW PV, PON 2112 NY SUN | 9,240 |
| | 12/3/2024 | <200KW PV, PON 2112 NY SUN | 34,916 |
| | 1/7/2025 | <200KW PV, PON 2112 NY SUN | 7,140 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 9,520 |
| | 2/20/2025 | <200KW PV, PON 2112 NY SUN | 12,240 |
| | 3/13/2025 | <200KW PV, PON 2112 NY SUN | 6,656 |
| Solect Energy Development LLC | 10/29/2024 | <200KW PV, PON 2112 NY SUN | 12,000 |
| SolEnergy NY LLC | 10/16/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Solitude Solar LLC | 10/11/2024 | >200KW PV, NY Sun | 88,406 |
| | | NY Sun | 221,016 |
| | 2/28/2025 | REC:CES REC Contracts, RESRFP24- Somers Solar | 43,481,274 |
| Somers Solar LLC Soulful Synergy, LLC | 10/4/2024 | Talent Pipeline:CE and OJT, OJT | 17,280 |

| SourceOne Power Technologies, Inc. | 1/29/2025 | RTEM and Tenants, SourceOne 10 Columbus Cir. | 400,00 |
|--|-----------------------|---|--------|
| Southern Gateway Renewables, LLC | 1/2/2025 | NY Sun | 835,41 |
| Spacesmith, LLP | 2/3/2025 | Architectural Services - NYC | 445,00 |
| Spcecial FZ Parties, LLC | 12/30/2024 | NYCH: District, 2025 Decarb NY Sponsorship | 3,75 |
| | | RTEM and Tenants, 2025 Decarb NY Sponsorship | 3,75 |
| Speridian Technologies LLC | 12/11/2024 | NYSERDA ADMINISTRATION, SAS Annual Maintenance 24-25 | 11,13 |
| St. Vincents Housing Development Fun | 3/10/2025 | Tech Assistanc Multifamily LMI, FT - 0000756788 - Sisters of C | 12,00 |
| Standard Potential Co. | 2/10/2025 | Energy Storage Tech/Prod Dev, PON 5779 | 500,00 |
| Stanley Ruth Co., LLC | 10/15/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 15,84 |
| | 10/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 23,04 |
| | 10/30/2024 | NYCH: Talent Ppln:CE and OJT, OJT | 4,80 |
| | 11/4/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 16,56 |
| | 11/14/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 194,17 |
| | 11/22/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 40,75 |
| | 2/13/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 99,84 |
| | 2/20/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 116,64 |
| | 3/18/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 23,04 |
| | 3/25/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 19,44 |
| Stantec Consulting Services, Inc. | 11/18/2024 | WEST VALLEY DEVELOPMENT PROGRAM, WVSMP ENV. S. | 935,65 |
| 3 1 1 1 | 1/31/2025 | Pub Transit & Elect Rail, Chemung County Planning TWO 1 | 99,99 |
| | | Pub Transit & Elect Rail, City of White Plains TWO 3 | 100,00 |
| | | Pub Transit & Elect Rail, Lewis County Planning TWO 2 | 100,00 |
| State Science and Technology Institute | 2/7/2025 | OTHER PROGRAM AREA, State Science Tech Membership | 5,00 |
| Steuben Rural Electric Cooperative, Inc. | | OTHER PROGRAM AREA, Steuben Rural Electr | 95,21 |
| Steuben Kurai Electric Gooperative, inc. | 0/10/2020 | Steuben Rural Electr | 104,78 |
| Steve A. Cohen | 10/22/2024 | NYCH: Technical Assistance, FT - 0000771877 - The Vanderbi | 20,00 |
| | 3/19/2025 | Technical Services, FT - 0000780230 - Tower 31 LL | 19,00 |
| Steven Winter Associates, Inc. | 10/1/2024 | Code to Zero, ANSI Standards | 250,00 |
| | 10/1/2021 | New Construction Housing, NCP Housing | 10,00 |
| | 11/4/2024 | Technical Services, FT - 0000779937 - Kew Gardens | 39,20 |
| | 11/26/2024 | New Construction Housing, NCP Housing - Mentoring Supp | 10,00 |
| | 12/6/2024 | Market Support Tools &Activity, EmPower+ Heat Pump Support | 49,50 |
| | 12/21/2024 | NYCH: Talent PpIn:CE and OJT, Workforce Dev & Training | 440,69 |
| | 1/3/2025 | NYCH: Technical Assistance, FT15044 - Harbor View Towers | 22,89 |
| | 3/5/2025 | NYCH: Technical Assistance, FT - 0000834903 - Five Nine Jo | 33,40 |
| Stock Studios Photography | 10/4/2024 | | 2,04 |
| Stock Studios Photography | 10/4/2024 | Tom Stock Photography EVPRZ:Contingency, Tom Stock Photography | 2,80 |
| Stony Brook University | 2/4/2025 | Environmental Research, OSW Fellowship | 50,00 |
| STRATCO PROPERTY GROUP INC | 11/8/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 312,00 |
| STRATCO PROPERTI GROUP INC | | | |
| | 1/3/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 12,00 |
| Summit Solar Company LLC | 2/7/2025 3/20/2025 | Low Carbon Tech Demos, Low Carbon Pathways | 420,00 |
| | | >200KW PV, PON 2112 NY SUN | |
| Sun Source Technologies | 1/3/2025 | <200KW PV, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 6,64 |
| | 3/12/2025 | | 14,36 |
| | 3/25/2025 | <200KW PV, NY-Sun | 206,26 |
| SuNation Solar Systems, Inc. | 10/2/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 12,30 |
| | 10/3/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,20 |
| | 10/23/2024 | <200KW PV, PON 2112 NY SUN | 10,22 |
| | 10/29/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,88 |
| | 11/13/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 17,80 |
| | 11/15/2024 | ENERGY STORAGE, PON 2112 NY SUN | 6,25 |
| | 11/19/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 36,25 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 10,00 |
| | 11/20/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 8,40 |
| | 12/5/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 10,78 |

| Contractor SuNation Solar Systems, Inc. | Date Encumbered | • | Total Contract Amoun |
|---|------------------------|---|----------------------|
| outration colar bystems, me. | 12/9/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,040 |
| | 12/10/2024 | COMMUNITY SOLAR, NY-Sun | 7,040 |
| | 12/11/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 1,008 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 12/12/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 23,832 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 12/13/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 7,224 |
| | 1/9/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,040 |
| | 1/16/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,712 |
| | 1/22/2025 | >200KW PV, PON 2112 NY SUN | 18,720 |
| | | COMMUNITY SOLAR, PON 2112 NY SUN | 5,208 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 1/24/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,148 |
| | 1/28/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 2/4/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,376 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 12,500 |
| | 2/10/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,720 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 2/11/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 12,451 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 10,800 |
| | 2/13/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 2/21/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 25,704 |
| | | ENERGY STORAGE, PON 2112 NY SUN | 5,400 |
| | 3/14/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,384 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 5,040 |
| Sundog Solar, Inc. | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 25,200 |
| Sunkeeper Solar LLC | 11/15/2024 | <200KW PV, NY-Sun | 24,140 |
| | | >200KW PV, NY-Sun | 24,140 |
| | 1/14/2025 | <200KW PV, NY-Sun | 31,816 |
| | | >200KW PV, NY-Sun | 31,816 |
| | 1/21/2025 | <200KW PV, NY-Sun | 1,584 |
| | | >200KW PV, NY-Sun | 4,752 |
| | 2/25/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 2,940 |
| | 3/20/2025 | <200KW PV, NY-Sun | 44,936 |
| | 0/20/2020 | >200KW PV, NY-Sun | 44,936 |
| | | >200KW PV, PON 2112 NY SUN | 51,604 |
| Suppove Energy Corp | 3/10/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| Sunnova Energy Corp SunPower Capital, LLC | | | |
| SUNRISE ELECTRICAL SERVICES | 12/13/2024 | >200KW PV, PON 2112 NY SUN | 13,608 |
| SUNRISE ELECTRICAL SERVICES | 11/7/2024 | <200KW PV, PON 2112 NY SUN | |
| | 1/8/2025 | >200KW PV, PON 2112 NY SUN | 37,620 |
| | 1/9/2025 | >200KW PV, NY-Sun | 579,992 |
| | 1/31/2025 | <200KW PV, PON 2112 NY SUN | 18,375 |
| | 014/0005 | >200KW PV, PON 2112 NY SUN | 693,295 |
| | 2/4/2025 | >200KW PV, NY Sun | 77,539 |
| | | NY Sun | 193,848 |
| | 3/11/2025 | >200KW PV, NY-Sun | 869,310 |
| | | >200KW PV, PON 2112 NY SUN | 278,784 |
| | 3/20/2025 | >200KW PV, PON 2112 NY SUN | 394,984 |
| Sunrise Energy Corp. | 1/16/2025 | COMMUNITY SOLAR, PON 2112 NY SUN | 9,460 |
| SunRun, Inc | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 5,000 |
| SUNY Oswego | 1/17/2025 | Technical Services, OsEM162-C - SUNY Oswego | 133,692 |
| Supervisor Town of Clay | 12/21/2024 | CLEANER GREENER COMMUNITIES, Town of Clay Grants | 205,000 |
| | 1/30/2025 | NYCH: Talent Ppln:CE and OJT, PON 4772 R3 | 40,000 |
| Supreme Green Energy Inc | | | |
| Supreme Green Energy Inc Surf Clean Energy Inc | 10/3/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 6,474 |
| | 10/3/2024 10/8/2024 | COMMUNITY SOLAR, PON 2112 NY SUN <200KW PV, PON 2112 NY SUN | 6,474 |

| 10/30/2024 | COMMUNITY SOLAR, PON 2112 NY SUN | 5,500 |
|--------------------------|--|---|
| | | 10,88 |
| | | 5,44 |
| | | 7,82 |
| | | 8,500 |
| | | |
| | | 96,022 |
| | · · · · · · · · · · · · · · · · · · · | 12,000 |
| | | 8,752 |
| | | 222,750 |
| | | 8,84 |
| 11/8/2024 | | 173,220 |
| 40/40/0004 | | 433,050 |
| | | 44(|
| | | 206,74 |
| | | 10,540 |
| | | 5,000 |
| 1/30/2025 | <200KW PV, PON 2112 NY SUN | 10,000 |
| 2/4/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| 2/27/2025 | <200KW PV, PON 2112 NY SUN | 5,00 |
| 3/6/2025 | <200KW PV, PON 2112 NY SUN | 5,00 |
| 3/12/2025 | <200KW PV, PON 2112 NY SUN | 5,000 |
| 2/10/2025 | Pub Transit & Elect Rail, Sust HV Planning - PON 5739 | 100,000 |
| 10/23/2024 | Technical Services, FT - 0000802020 - Paramount Gl | 59,20 |
| 1/30/2025 | Pub Transit & Elect Rail, Sust West Planning - PON 5739 | 100,00 |
| 10/3/2024 | NY-SUN, NY-Sun ICSA | 238,72 |
| 10/3/2024 | NY-SUN, NY-Sun ICSA | 353,61 |
| 11/4/2024 | CGSI-109 - Romulus CSD (1)_CT | 56,19 |
| 3/27/2025 | K-12 SCHOOLS, CGSI-341 - Silver Creek CSD | 43,903 |
| 12/2/2024 | NYCH: Talent PpIn:CE and OJT, OJT | 10,56 |
| 11/22/2024 | Sponsorship for a workshop ser | 15,00 |
| 2/28/2025 | Natural Carbon Solutions, Green cooling toolkit for heat | 50,00 |
| 10/15/2024 | OJT | 14,40 |
| 3/14/2025 | OJT | 12,00 |
| 10/9/2024 | Technical Services, GH 15 - NG Growers (UC) | 2,000 |
| 10/23/2024 | NYCH: Innovation, Midrise HVAC - Taitem | 129,08 |
| 10/25/2024 | Direct Injection Program, NYSERDA/HPD Electrification | 400,000 |
| | HPD Direct Injection, NYSERDA/HPD Electrification | 500,000 |
| 11/4/2024 | Multifam Performance Pgm, Multifamily Technical Assistan | 197,000 |
| 11/7/2024 | HCR TWO - Almus Olver Towers | 50,000 |
| 12/13/2024 | Technical Services, AEAP 1791 - Common Thread CSA | 2,81 |
| 1/9/2025 | Multifamily Technical Assistan | 525,00 |
| 2/5/2025 | New Construction- Commercial, TWO Commercial NC - Taitem | 43,08 |
| 2/10/2025 | CI Carbon Challenge, IND Tech Review -Taitem | 120,18 |
| 11/11/2024 | Heat Recovery, Technical Support for PTAC, HR | 450,00 |
| 12/9/2024 | | 250,00 |
| | RTEM and Tenants, Technical Support for RTEM, HR | 27,00 |
| | | 28,339,69 |
| | | 207,50 |
| | | 207,50 |
| 10/29/2024 | | 185,250 |
| | | 64,67 |
| . 11 10/2027 | NYSERDA ADMINISTRATION, TWO #35 Technical DA Nicholas | 64,67 |
| | TO SERVICE DEMINION TO THE TOT | 04,073 |
| 11/26/2024 | NYSERDA ADMINISTRATION SecureAuth Reported 2024 2025 | E0 00 |
| 11/26/2024 | NYSERDA ADMINISTRATION, SecureAuth Renewal 2024-2025 | 52,222 |
| 11/26/2024 12/16/2024 | NYSERDA ADMINISTRATION, SecureAuth Renewal 2024-2025 NYSERDA ADMINISTRATION, SecureAuth Renewal 2024-2025 OREC: System Development, TWO #6 Salesforce Tech -Portia | 52,22 8,68 86,60 |
| | 10/30/2024 2/6/2025 3/12/2025 3/21/2025 3/25/2025 1/6/2025 2/12/2025 10/25/2024 11/6/2024 11/6/2024 11/8/2024 1/1/2025 1/10/2025 2/4/2025 2/4/2025 2/4/2025 2/4/2025 3/6/2025 3/6/2025 3/12/2025 10/23/2024 1/30/2025 10/3/2024 1/30/2025 10/3/2024 1/30/2025 10/3/2024 1/30/2025 10/3/2024 1/30/2025 10/3/2024 1/30/2025 10/3/2024 1/3/2024 11/22/2024 11/22/2024 11/22/2024 11/22/2024 11/22/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 10/23/2024 11/4/2024 11/4/2024 11/4/2024 11/4/2024 11/4/2024 11/2/2025 2/5/2025 2/5/2025 2/5/2025 2/10/2025 | 2/6/2025 <200KW PV, PON 2112 NY SUN |

| Contractor Tech Valley Talent, LLC | Date Encumbered 12/16/2024 | Contract Description | Total Contract Amoun |
|---------------------------------------|-------------------------------|--|----------------------|
| rech valley raient, LLC | | REC:CES REC System Dev Costs, TWO #6 Salesforce Tech -P | 100,000 |
| | 1/16/2025 | OREC: System Development, TWO 1 Salesforce Dev. Rajesh K | 86,600 |
| | | REC4:CES REC4 Tech Support, TWO 1 Salesforce Dev. Rajes | 9,414 |
| | | REC:CES REC System Dev Costs, TWO 1 Salesforce Dev. Raj | 100,000 |
| | 2/10/2025 | Tech Assistanc Multifamily LMI, TWO #36 Salesforce Architect | 50,500 |
| | | Technical Services, TWO #36 Salesforce Architect | 151,260 |
| | 3/19/2025 | NYSERDA ADMINISTRATION, SecureAuth - profess services | 8,872 |
| | 3/21/2025 | Market Support Tools & Activity, TWO 28 .Net Software Dev Bi | 243,100 |
| | | NYSERDA ADMINISTRATION, TWO 28 .Net Software Dev Bi | 65,800 |
| Technology Professionals Group Inc. | 1/29/2025 | NYSERDA ADMINISTRATION, TWO # 5 Service Desk Tech Al | 5,200 |
| | 3/12/2025 | NYSERDA ADMINISTRATION, TWO # 5 Service Desk Tech Al | 103,350 |
| Tesla Energy Operations Inc | 3/6/2025 | ENERGY STORAGE, PON 2112 NY SUN | 12,500 |
| | 3/13/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| | 3/25/2025 | ENERGY STORAGE, PON 2112 NY SUN | 6,250 |
| Fetra Tech Engineers, Architects and | 10/16/2024 | Technical Services, FT - 0000773811 - the Brodsky | 270,750 |
| _an | 11/7/2024 | HCR TWO - Jericho House | 50,000 |
| | | HCR TWO - Town Country | 50,000 |
| | 3/5/2025 | Technical Services, FT - 0000848150 - Board of Dir | 45,750 |
| The Armory Place Condominium | 10/22/2024 | Technical Services, FT - 0000778190 - The Sierra C | 29,550 |
| The Bonadio Group | 12/10/2024 | NY Green Bank | 37,075 |
| The Brattle Group Inc. | 12/21/2024 | ENERGY ANALYSIS, Low-Carbon Alt. Fuel Use | 249,225 |
| | 3/17/2025 | Grid ClimateTech Ready Capital, TWO - 5 NYS Grid of the Futu. | 102,497 |
| The Cadmus Group LLC | 12/5/2024 | | 50,000 |
| The Cadmus Group, LLC | | Eval MCDC: MF Building Stock, Statewide Multifamily Baseline | |
| | 12/13/2024 | TWO 3 - NYCI Facilitation Sup | 500,000 |
| | 1/31/2025 | ENERGY ANALYSIS, TWO 4 - 2025 BEEM Tech Support | 99,141 |
| | 2/25/2025 | ENERGY ANALYSIS, TWO 3 - NYCI Facilitation Sup | 59,050 |
| | 3/6/2025 | Electric Vehicles - Innovation, MHD EV Grid Impact Cat 4 | 45,700 |
| | 3/27/2025 | NY-SUN, NY-Sun | 976,209 |
| The Community Builders, Inc. | 2/24/2025 | NY-SUN, PON 3414 - Mansion Initiative | 43,200 |
| The Doe Fund Inc | 10/21/2024 | NYCH: Talent PpIn:CE and OJT, Workforce Dev & Training | 474,865 |
| The First Presbyterian Church in | 3/27/2025 | Heat Recovery, App 140 C2_First Presbyterian | 72,000 |
| The Insulation Man LLC | 2/27/2025 | NYSERDA ADMINISTRATION, Air Sealing 17CC Building | 29,774 |
| The Mobility House | 3/5/2025 | Electric Vehicles - Innovation, Demonstrating Statewide Implem | 867,345 |
| The New York Climate Exchange | 12/10/2024 | PON 4772 Fellow A.E. | 40,000 |
| | 12/11/2024 | PON 4772 R3 K.W. | 40,000 |
| The Research Foundation for the State | 2/24/2025 | New Construction Housing, 2025 NYS Green Buildings Conf | 7,500 |
| The Tick Tock Group, Inc. | 2/20/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| The Turbochyll Company | 3/14/2025 | OJT | 11,520 |
| The Village of Hamburg NY | 2/13/2025 | CLEANER GREENER COMMUNITIES, Village of Hamburg - Hi | 50,000 |
| Therese Myers | 12/18/2024 | NYSERDA ADMINISTRATION, Contracted Editor | 10,000 |
| Thermal Associates, LLC | 2/26/2025 | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| Thomas Built Buses Inc. | 10/25/2024 | NYSBIP - Lansingburgh SD | 1,960,000 |
| | 12/16/2024 | NYSBIP Haverstraw-Stony PT SD | 1,960,000 |
| | - | NYSBIP Westbury SD | 1,960,000 |
| Thornton Tomasetti, Inc. | 3/10/2025 | Natural Carbon Solutions, GreenBox | 50,000 |
| FhunderCat Technology LLC | 10/9/2024 | NYSERDA ADMINISTRATION, Checkmarx One renewal 1yr | 74,574 |
| | 10/31/2024 | NYSERDA ADMINISTRATION, Office Inat Office Interviewal Type NYSERDA ADMINISTRATION, Jotform Subscription 1 year | 56,000 |
| | | | |
| | 11/4/2024 | NYSERDA ADMINISTRATION, Egnyte - cloud-based storage | 29,500 |
| | 12/12/2024 | NYSERDA ADMINISTRATION, Egnyte - cloud-based storage | 9,753 |
| | 2/24/2225 | NYSERDA ADMINISTRATION, Sitecore CMS License 2024-20. | 301,601 |
| | 2/21/2025 | NYSERDA ADMINISTRATION, Workspace One Enterprise - 1yr | 111,036 |
| | 3/25/2025 | NYSERDA ADMINISTRATION, Seamlessdocs Licensing 25 - 26 | 69,000 |
| Tioga Opportunities Inc. | 11/22/2024 | Talent Pipeline:CE and OJT, OJT | 8,400 |
| | 12/2/2024 | Talent Pipeline:CE and OJT, OJT | 6,880 |
| | 3/18/2025 | Talent Pipeline:CE and OJT, OJT | 8,640 |
| TJA Clean Energy LLC | 3/18/2025 | >200KW PV, NY Sun | 374,920 |
| | | | |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|-------------------------------------|-----------------|--|-----------------------|
| TJA Clean Energy LLC | 3/18/2025 | NY Sun | 937,300 |
| TM Montante Solar Developments, LLC | 12/17/2024 | <200KW PV, PON 2112 NY SUN | 110,160 |
| | 2/4/2025 | <200KW PV, PON 2112 NY SUN | 18,800 |
| Tompkins County | 11/18/2024 | CLEANER GREENER COMMUNITIES, Solar Canopies Health | 825,000 |
| Toro Construction Services LLC | 2/5/2025 | Talent Pipeline:CE and OJT, OJT | 19,440 |
| Total Webcasting, Inc. | 12/11/2024 | ENERGY ANALYSIS, 12.24 NYSEPB Mtg Webcast | 5,200 |
| | 2/26/2025 | ENERGY ANALYSIS, 3.3.15 NYSEPB Webcast | 6,500 |
| Touchstone IQ | 3/6/2025 | Technical Services, FT17212 - Time Equities - 150 | 12,500 |
| Town of Aurora | 12/11/2024 | CLEANER GREENER COMMUNITIES, EV pickup truck purcha | 50,000 |
| Town of Austerlitz, New York | 3/12/2025 | CLEANER GREENER COMMUNITIES, CEC400162 - 100k Gra | 100,000 |
| Town of Ballston | 10/15/2024 | Clean Energy Communities, Ballston Solar Part Two | 50,000 |
| Town of Bethel | 1/8/2025 | CLEANER GREENER COMMUNITIES, Clean Energy Commun | 150,000 |
| Town of Brighton | 1/29/2025 | CLEANER GREENER COMMUNITIES, Brighton Town Hall Ge | 175,000 |
| Town of Canaan | 2/13/2025 | CLEANER GREENER COMMUNITIES, CEC400102 - Solar an | 100,000 |
| Town of Canandaigua | 11/29/2024 | Clean Energy Communities, CEC300341 - Audit and Upgrades | 6,600 |
| Town of Cazenovia | 12/3/2024 | CLEANER GREENER COMMUNITIES, Town of Cazenovia 2 S | 50,000 |
| Town of Clinton | 12/12/2024 | CLEANER GREENER COMMUNITIES, Town of Clinton \$10K H | 5,400 |
| | 3/26/2025 | CLEANER GREENER COMMUNITIES, Town of Clinton \$50k H | 50,000 |
| Town of Copake | 1/15/2025 | CLEANER GREENER COMMUNITIES, Town of Copake Bldg U | 53,200 |
| Town of Deerfield | 1/28/2025 | CLEANER GREENER COMMUNITIES, Town of Deerfield 2 Sta | 50,000 |
| Town of Dryden | 1/20/2025 | CLEANER GREENER COMMUNITIES, Town of Dryden \$175K | 175,000 |
| Town of East Hampton | 11/14/2024 | CLEANER GREENER COMMUNITIES, Pre-Approved Clean En | 100,000 |
| Town of Enfield | 12/9/2024 | Clean Energy Communities, Enfield Solar 50k | 50,000 |
| Town of Essex | 11/5/2024 | CLEANER GREENER COMMUNITIES, CEC701106 - Building | 56,600 |
| Town of Evans | 12/12/2024 | Clean Energy Communities, CEC101434 - Charging Stations | 50,000 |
| Town of Franklin | 3/7/2025 | CLEANER GREENER COMMUNITIES, Town of Franklin electri | 50,000 |
| Town of Gallatin | 12/6/2024 | Clean Energy Communities, Gallatin Town Hall Solar Proje | 50,000 |
| Town of Gardiner | 1/20/2025 | CLEANER GREENER COMMUNITIES, CEC500684 - 4 Star C | 175,000 |
| Town of Geddes | 12/3/2024 | CLEANER GREENER COMMUNITIES, Town of Geddes 2-Star | 75,000 |
| Town of Ghent | 12/12/2024 | CLEANER GREENER COMMUNITIES, Clean Energy Upgrade | 100,000 |
| Town of Groton | 12/4/2024 | CLEANER GREENER COMMUNITIES, Groton Municipal Buildi | 6,600 |
| Town of Guilford | 12/3/2024 | CLEANER GREENER COMMUNITIES, GUILFORD TOWN HA | 10,000 |
| Town of Hamden | 12/31/2024 | CLEANER GREENER COMMUNITIES, Heat Pump for municip | 50,000 |
| Town of Harrietstown | 12/19/2024 | Clean Energy Communities, CEC701063 - ASHP Installation | 50,000 |
| Town of Hector | 12/24/2024 | CLEANER GREENER COMMUNITIES, Town of Hector 5 star d | 75,000 |
| Town of Henrietta | 10/29/2024 | Clean Energy Communities, EV Infrastructure & Electric L | 125,000 |
| Town of Highlands | 12/18/2024 | Clean Energy Communities, CEC500728 - Building Upgrades | 50,000 |
| Town of Hillsdale | 3/27/2025 | Clean Energy Communities, Town of Hillsdale DC Fast Char | 100,000 |
| Town of Homer | 12/2/2024 | Clean Energy Communities, Town of Homer Designation Gran | 10,000 |
| Town of Horseheads | 12/18/2024 | CLEANER GREENER COMMUNITIES, Town of Horseheads 1 | 10,400 |
| Town of Irondequoit | 12/21/2024 | CLEANER GREENER COMMUNITIES, Irondequoit Solar | 125,000 |
| Town of Jay | 11/29/2024 | Clean Energy Communities, CEC701191 - CEC 3.0 2 Star | 50,000 |
| Town of Keene | 12/6/2024 | CLEANER GREENER COMMUNITIES, Public Library Heat Pu | 50,000 |
| Town of Lake George | 12/3/2024 | CLEANER GREENER COMMUNITIES, Town Buildings Energy | 42,000 |
| Town of Lansing | 2/28/2025 | Clean Energy Communities, CEC001237 - Combined Geotherma | 50,000 |
| | | CLEANER GREENER COMMUNITIES, CEC001237 - Combine | 40,000 |
| Town of Lincklaen | 1/15/2025 | CLEANER GREENER COMMUNITIES, Town of Lincklaen 10K | 6,600 |
| Town of Manlius | 2/6/2025 | CLEANER GREENER COMMUNITIES, Town of Manlius 3 Star | 100,000 |
| Town of Middlefield | 1/8/2025 | CLEANER GREENER COMMUNITIES, Town of Middlefield 2 S | 50,000 |
| Town of Moira | 1/8/2025 | CLEANER GREENER COMMUNITIES, Energy Upgrades 10K | 10,000 |
| Town of New Lebanon | 1/29/2025 | CLEANER GREENER COMMUNITIES, 250000 grant | 250,000 |
| Town of North Salem | 1/20/2025 | CLEANER GREENER COMMUNITIES, Solar roof and Geother | 275,000 |
| Town of Olive | 2/26/2025 | CLEANER GREENER COMMUNITIES, CEC500659 - Building | 50,000 |
| Town of Oneonta | 2/18/2025 | Clean Energy Communities, CEC600886 - Solar and Upgrades | 50,000 |
| Town of Onondaga | 12/6/2024 | CLEANER GREENER COMMUNITIES, Town of Onondaga 1-S | 10,000 |
| Town of Orangetown | 11/29/2024 | CLEANER GREENER COMMUNITIES, Orangetown EV Elc Ve | 125,000 |

| Town of Ossining | 2/4/2025 | Clean Energy Communities, Town of Ossining | 100,00 |
|--|------------|---|------------|
| Town of Penfield | 10/4/2024 | Clean Energy Communities, EV Charger Installation | 50,00 |
| Town of Plymouth | 12/2/2024 | CLEANER GREENER COMMUNITIES, Plymouth Highway Ene | 10,00 |
| Town of Pompey | 12/13/2024 | Clean Energy Communities, Town of Pompey 1 & 2 Star Desi | 50,00 |
| Town of Porter | 11/11/2024 | Clean Energy Communities, CEC101436 3.0 Combined | 105,00 |
| Town of Potsdam | 10/3/2024 | Clean Energy Communities, Town of Potsdam Energy Studies | 2,00 |
| | | | 4,60 |
| Four of Boughkoopoio | 1/13/2025 | Clean Energy Communities, Town of Potsdam Energy Studies | |
| Town of Poughkeepsie | 12/13/2024 | Clean Energy Communities, Energy Audits for Town Hall an | 13,30 |
| Fown of Queensbury | 2/26/2025 | CLEANER GREENER COMMUNITIES, Town of Queensbury EV | 50,00 |
| Town of Red Hook, NY | 11/29/2024 | CLEANER GREENER COMMUNITIES, Town of Red Hook - Ph | 175,00 |
| Town of Rhinebeck | 1/30/2025 | Clean Energy Communities, Town of Rhinebeck ASHPs | 100,00 |
| Town of Richford | 11/22/2024 | Clean Energy Communities, Town of Richford 1-Star Design | 6,60 |
| Town of Richland | 12/2/2024 | Clean Energy Communities, Town of Richland 2-Star Design | 50,00 |
| Town of Roseboom | 1/8/2025 | CLEANER GREENER COMMUNITIES, Town of Roseboom 3 S | 100,00 |
| Town of Rosendale | 10/15/2024 | Clean Energy Communities, Two EVs for Rosendale | 75,00 |
| | 12/21/2024 | CLEANER GREENER COMMUNITIES, Rosendale NYPA upgr | 195,00 |
| Town of Saratoga | 10/1/2024 | Clean Energy Communities, Town of Saratoga Town Hall Ene | 10,00 |
| Town of Shandaken | 12/11/2024 | CLEANER GREENER COMMUNITIES, Town of Shandaken El | 50,00 |
| Town of Skaneateles | 1/23/2025 | CLEANER GREENER COMMUNITIES, Town of Skaneateles E | 50,00 |
| Town of Southampton | 10/21/2024 | CLEANER GREENER COMMUNITIES, solar panel installation-t | 200,00 |
| | 3/10/2025 | CLEANER GREENER COMMUNITIES, CEC910517 - Solar | 275,00 |
| Town of St Armand | 10/25/2024 | Clean Energy Communities, Highway & Pump House upgrades | 50,00 |
| Town of Stephentown | 11/6/2024 | CLEANER GREENER COMMUNITIES, CEC400128 - Building | 20,00 |
| Town of Ulysses | 11/6/2024 | Clean Energy Communities, Purchase of EV for Town of Uly | 50,00 |
| Town of Van Etten | 1/24/2025 | CLEANER GREENER COMMUNITIES, Town of Van Etten 1-St | 10,00 |
| Town of Veteran | 1/13/2025 | Town of Veteran Tax | 9,15 |
| Town of Wayne | 10/3/2024 | Clean Energy Communities, Town of Wayne Study Upgrades | 6,60 |
| Town of Westport | 11/14/2024 | CLEANER GREENER COMMUNITIES, Town of Westport High | 100,00 |
| Fowne Gardens South Managers LLC | 2/5/2025 | Tech Assistanc Multifamily LMI, FT - 0000868861 - Towne Gard | 22,12 |
| Tracy Solar Energy Center, LLC | 3/28/2025 | REC:CES REC Contracts, RESRFP24-1 Tracy Solar | 257,396,77 |
| Trane | 10/22/2024 | Technical Services, FT - 0000796333 - 455 Central | 35,00 |
| indite in the second seco | 11/8/2024 | Heat Recovery, HeatRec C1_Trane_Deutsche Bank | 39,75 |
| | 11/18/2024 | Real Time Enrgy Management, Monticello Trane_RTEM | 405,17 |
| | 12/11/2024 | | |
| | | Heat Recovery, HeatRec C2_Trane_WyndhamGarden | 80,00 |
| | 1/2/2025 | K-12 SCHOOLS, CGSI-169E - Forestville CSD | 566,98 |
| | 2/4/2025 | K-12 SCHOOLS, CGSI-12_E - Downsville - FTC | 463,89 |
| | 3/17/2025 | Heat Recovery, App 122 C2_Trane_Deutsche Bank | 80,00 |
| Transect Inc. | 3/31/2025 | BR: Program Implementation, BR Subscription 2025_Transect | 19,00 |
| TRC Companies, Inc. | 11/1/2024 | TWO 4 - Contractor and Retaile | 598,66 |
| | 12/17/2024 | TWO #1 Comfort Home Impl | 101,00 |
| | 12/19/2024 | NYCH: Industry Partnerships, WFD Implementation Contractor | 333,64 |
| | | NYCH: Talent PpIn:CE and OJT, WFD Implementation Contract | 800,00 |
| | | NYCH: Talent Ppln:Intern Pgm, WFD Implementation Contractor | 257,45 |
| | | Talent Pipeline:Internship Pgm, WFD Implementation Contractor | 219,49 |
| | | Talent Pipeline:OSW Training, WFD Implementation Contractor | 593,43 |
| | | WFD Implementation Contractor | 1,350,78 |
| | | Workforce Industry Partnership, WFD Implementation Contractor | 600,00 |
| | 1/2/2025 | Low Carbon Tech Demos, MFR Strat Dev & Support | 50,00 |
| | 1/16/2025 | NYCH: LMI, Implementation- No Heat Pilot | 1,500,00 |
| IRC Energy Services | 2/10/2025 | CI Carbon Challenge, IND - Tech Review - TRC | 419,33 |
| IRC Engineers, Inc | 10/11/2024 | Intelligent Buildings, Intelligent Buildings | 1,442,27 |
| - | 10/15/2024 | Intelligent Buildings, Intelligent Buildings | 390,36 |
| | 12/9/2024 | Multifam Performance Pgm, TWO 1 - EMT Eval Plan | 93,08 |
| | | Real Time Enrgy Management, TWO 1 - EMT Eval Plan | 75,00 |
| | | As a the Engy management, two t - List Eval half | 73,00 |
| | | RTEM and Tenants, TWO 1 - EMT Eval Plan | 32,50 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amoun |
|--|-----------------|---|----------------------|
| TRC Engineers, Inc. | 10/30/2024 | NYCH: Consumer Awareness, TWO #5 - Co-Op Shared Services | 49,917 |
| | 11/18/2024 | NYCH: Supply Chain, Experience Clean Heat Campaign | 700,000 |
| | 11/25/2024 | ESTOR: Implementation Support, TWO #6 - Retail Storage | 29,999 |
| | 12/11/2024 | New Construction Housing, TWO #1 New Con Shared Services | 20,358 |
| | | New Construction- Commercial, TWO #1 New Con Shared Serv | 10,179 |
| | | Single Family New Construction, TWO #1 New Con Shared Ser | 5,817 |
| | 12/18/2024 | TWO #8 IRA POS Retail SS | 949,926 |
| | 2/21/2025 | >200KW PV, TWO #9 NY-Sun Shared Services | 254,138 |
| TRC Environmental Corporation | 10/21/2024 | SA.060_TWO# 11_MF_PM1 | 165,820 |
| | 10/22/2024 | NYSERDA ADMINISTRATION, SA.066_TWO# 12_CM_PM1 | 351,684 |
| | 11/11/2024 | Thermal Energy Storage, SA.061_TWO# 13_IN_APM | 405,128 |
| | 11/20/2024 | K-12 SCHOOLS, SA.061_TWO# 73_EPE_PM1 | 200,000 |
| | | REV Campus Challenge, SA.061_TWO# 73_EPE_PM1 | 386,350 |
| | | Technical Services, SA.061_TWO# 73_EPE_PM1 | 104,650 |
| | 12/21/2024 | Low Carbon Tech Demos, SA.085_TWO# 15_MF_PM | 404,893 |
| | 3/7/2025 | Building Envelope Systems, SA.094_TWO# 16_IN_PM1 | 139,728 |
| | | Future Grid Perf. Challenges, SA.094_TWO# 16_IN_PM1 | 139,728 |
| Freau, Inc. | 10/22/2024 | Intelligent Buildings, Intelligent Buildings | 339,584 |
| | 3/4/2025 | NYCH: Innovation, Window Heat Pump | 650,110 |
| Fri State Solar Services | 11/8/2024 | <200KW PV, PON 2112 NY SUN | 20,000 |
| | 11/14/2024 | <200KW PV, PON 2112 NY SUN | 14,713 |
| | 11/22/2024 | <200KW PV, PON 2112 NY SUN | 7,216 |
| | 12/20/2024 | <200KW PV, PON 2112 NY SUN | 12,240 |
| | 12/30/2024 | <200KW PV, PON 2112 NY SUN | 23,650 |
| | 1/8/2025 | <200KW PV, PON 2112 NY SUN | 7,216 |
| | 3/27/2025 | <200KW PV, PON 2112 NY SUN | 8,856 |
| Froy 1818, L.L.C. | 11/1/2024 | Buildings of Excellence, BoE Rnd. 3 | 850,000 |
| True Building Performance LLC | 3/14/2025 | Talent Pipeline:CE and OJT, OJT | 7,360 |
| Frufund Financial Services, Inc. | 2/28/2025 | GJGNY REVOLVING LOAN FUND, PON 4378 Loan Loss Rese | 2,000,000 |
| Tryfacta, Inc. | 12/21/2024 | CI Carbon Challenge, SA.081_TWO# 4_IAG_SPM | 363,227 |
| | ,_,_,_V_ I | K-12 SCHOOLS, SA.064-1_TWO# 3_EPE_PC | 203,750 |
| | | NYSERDA ADMINISTRATION, SA.079_TWO# 5_DEI_PM1 | 184,456 |
| | | Technical Services, SA.064-1 TWO# 3 EPE PC | 203,750 |
| | | | 39,800 |
| Two Plus Four Construction Co. Inc. | 10/17/2024 | Technical Services, SA.081_TWO# 4_IAG_SPM | |
| Two Plus Four Construction Co., Inc. | | Tech Assistanc Multifamily LMI, FT - 0000805220 - Two Plus Fou | 8,583 |
| U.S. Department of Energy/Wv | 11/11/2024 | WVDP PO - FFY 2025 | 13,900,000 |
| Jline | 2/14/2025 | NYSERDA ADMINISTRATION, Supplies for Facilities | 5,000 |
| Jister, County of | 10/24/2024 | Clean Energy Communities, CEC510646 - 3.0 solar&chargers | 300,000 |
| Unique Comp Inc. | 1/29/2025 | NYSERDA ADMINISTRATION, TWO Sr. Software Eng. | 201,760 |
| Jnited Cascade Entrerprises, Inc | 3/10/2025 | Technical Services, FT - 0000865083 - Tops Markets | 23,206 |
| Jniversity of North Carolina at Chapel H | | ENERGY ANALYSIS, AQHE PON 3921 | 250,000 |
| Jniversity of Rochester | 11/1/2024 | CI Carbon Challenge, C&I Carbon Challenge | 4,988,910 |
| | 3/14/2025 | ENVIRONMENTAL RESEARCH, IMPROVE Source Apportionm. | 49,999 |
| Jniversity of Wisconsin System | 10/30/2024 | Environmental Research, ALTM - NADP 2023-2027 | 3,430 |
| JPROSE Inc | 3/19/2025 | Equitable Engagement, Energy Equity Collaborative Wo | 17,580 |
| Jrban Architectural Initiatives, RA, P.C | 11/18/2024 | Buildings of Excellence, BoE Rnd. 3 DTL | 150,000 |
| Jrban Cycling Solutions, inc. | 1/31/2025 | Pub Transit & Elect Rail, Bike New York Planning TWO1 | 100,000 |
| | | Pub Transit & Elect Rail, SUNY New Paltz Planning TWO 2 | 100,000 |
| Irban Green Council | 3/18/2025 | Empire Building Challenge, LL97 Action Kit | 50,000 |
| Jrban Homesteading Assistance Board | 1/3/2025 | NY-SUN, PON 3414 Co-ops Go Solar | 200,000 |
| JSGS National Center MS27, Dept of Int | 1/20/2025 | NYCH: Innovation, Ground Source Heat Pump Cost | 248,020 |
| JSGS National Center MS270 | 10/1/2024 | ENVIRONMENTAL RESEARCH, ALTM Lake Lab Analysis | 256,882 |
| /an Ness Feldman, LLP | 10/1/2024 | OREC: Technical Support, Reforms to the Index REC prog | 25,000 |
| | | | |
| | | REC:CES REC System Dev Costs, Reforms to the Index REC p. | 25,000 |
| VC Renewables Holdings LLC | 10/2/2024 | REC:CES REC System Dev Costs, Reforms to the Index REC p REC:CES REC Contracts, RESRFP23-1 | 25,000 48,595,786 |

| Ventolines B.V. | 2/10/2025 | Contract Description OREC: Technical Support, TWO#1 LSR Svcs on Demand | Total Contract Amoun 200,000 |
|---------------------------------------|------------|---|---------------------------------|
| ventoines b.v. | 2/26/2025 | | |
| Ventrop Engineering Consulting Group | | OREC: Technical Support, TWO#3 Buyer's Engineer Support Technical Services, FT - 0000833975 - 321 West 78 | 100,000 |
| Venture Home Solar LLC | 10/31/2024 | >200KW PV, NY-Sun | 21,974 |
| /erizon Wireless | 10/2/2024 | NYSERDA ADMINISTRATION, Verizon Wireless Cellular 2024 | 9,975 |
| | 12/3/2024 | NYSERDA ADMINISTRATION, Verizon Wireless Cellular 2024 | 30,000 |
| | 12/23/2024 | NYSERDA ADMINISTRATION, Verizon Wireless Cellular 2024 | 150,000 |
| Vermont Energy Investment Corporation | | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000826166 - Garl | 29,775 |
| vermont Energy investment corporation | 3/12/2025 | NYCH: Innovation, Advanced Market Tools for Refr | 228,500 |
| VGCOM LLC | 12/31/2024 | Technical Services, FT - 0000832767 - Jamaica Hosp | 132,015 |
| | 3/27/2025 | | 84,315 |
| | | Technical Services, FT - 0000879812 - 1412 Managem | 20,625 |
| VUD Engineering Surveying and | 3/31/2025 | NYCH: Technical Assistance, FT - 0000887191 - 1974-76 Lafo | |
| VHB Engineering, Surveying and | 12/13/2024 | Code to Zero, Issue a TWO to VHB for the com | 50,000 |
| | 1/10/2025 | FT - 0000849406 - New York Sta | 299,950 |
| | 2/12/2025 | Pub Transit & Elect Rail, Glen Cove Planning TWO 1 | 100,000 |
| A (11 | 0/4/0005 | Pub Transit & Elect Rail, Suffolk County Planning TWO 2 | 100,000 |
| Village at Ithaca | 2/4/2025 | Pub Transit & Elect Rail, Ithaca Planning - PON 5739 | 100,000 |
| Village of Briarcliff Manor | 12/13/2024 | CLEANER GREENER COMMUNITIES, Building Upgrades | 65,000 |
| Village of Canton | 1/16/2025 | CLEANER GREENER COMMUNITIES, Village of Canton Buildi | 50,000 |
| Village of Cazenovia | 12/3/2024 | Clean Energy Communities, Village of Cazenovia 2-Star De | 50,000 |
| Village of Churchville | 3/17/2025 | CLEANER GREENER COMMUNITIES, Churchville - \$125k | 125,000 |
| Village of Clinton | 1/9/2025 | CLEANER GREENER COMMUNITIES, Village of Clinton EV 2 | 50,000 |
| Village of Cold Spring | 11/1/2024 | CLEANER GREENER COMMUNITIES, Village Hall building up. | 175,000 |
| Village of Delhi | 12/9/2024 | CLEANER GREENER COMMUNITIES, Electric Vehicle and He | 50,000 |
| Village of Dobbs Ferry | 12/9/2024 | Clean Energy Communities, DPW Solar Parts 1&2 | 425,000 |
| Village of Fairport | 2/19/2025 | OTHER PROGRAM AREA, Village of Fairport | 199,326 |
| Village of Freeport | 3/17/2025 | OTHER PROGRAM AREA, Village of Freeport | 199,216 |
| Village of Hamilton | 1/29/2025 | Village of Hamilton | 162,992 |
| Village of Hastings on Hudson | 10/11/2024 | NYCH: Communities, Geothermal Village Hall | 425,000 |
| Village of Haverstraw | 11/22/2024 | Clean Energy Communities, Solar Installation Project - H | 75,000 |
| Village of Irvington | 2/19/2025 | CLEANER GREENER COMMUNITIES, Irvington Town Hall HV | 425,000 |
| Village of Lancaster | 12/11/2024 | CLEANER GREENER COMMUNITIES, NEW AMENDED Electr | 46,600 |
| Village of Little Valley | 1/29/2025 | Village of Little Valley | 194,668 |
| Village of Mamaroneck | 12/18/2024 | CLEANER GREENER COMMUNITIES, Village of Mamaroneck | 100,000 |
| Village of Marathon | 1/29/2025 | Village of Marathon | 198,457 |
| Village of Menands | 2/10/2025 | Clean Energy Communities, CEC400030 - Building Upgrades | 135,000 |
| Village of Nelliston | 1/23/2025 | CLEANER GREENER COMMUNITIES, Village of Nelliston Sch. | 75,000 |
| Village of New Paltz | 10/4/2024 | Clean Energy Communities, Solar Facilities for Fire Stat | 225,000 |
| Village of Nyack | 11/18/2024 | Clean Energy Communities, Village of Nyack Solar Arrays | 262,500 |
| | 1/13/2025 | CLEANER GREENER COMMUNITIES, Net Zero Village Hall | 375,000 |
| Village of Patchogue | 12/31/2024 | CLEANER GREENER COMMUNITIES, Electric Vehicle and Le | 75,000 |
| Village of Penn Yan | 1/13/2025 | Village of Penn Yan | 190,709 |
| Village of Potsdam | 1/23/2025 | CLEANER GREENER COMMUNITIES, Village of Potsdam Elec | 40,000 |
| Village of Pulaski | 12/21/2024 | CLEANER GREENER COMMUNITIES, Greening Pulaski | 150,000 |
| Village of Saranac Lake | 10/25/2024 | Clean Energy Communities, Energy Master Plan Upgrades | 100,000 |
| | 2/21/2025 | CLEANER GREENER COMMUNITIES, Energy Master Plan Up | 175,000 |
| Village of Skaneateles | 1/20/2025 | Smartkable Power Line | 168,268 |
| Village of Sleepy Hollow | 11/4/2024 | Clean Energy Communities, Village Hall Solar and Battery | 75,000 |
| Village of Tuckahoe | 2/12/2025 | CLEANER GREENER COMMUNITIES, Village of Tuckahoe - EV | 75,000 |
| Village of Upper Nyack | 12/31/2024 | CLEANER GREENER COMMUNITIES, DPW Solar | 50,000 |
| Village of Valatie | 10/3/2024 | Clean Energy Communities, Valatie Building Upgrades | 50,000 |
| Village of Voorheesville | 12/6/2024 | CLEANER GREENER COMMUNITIES, 2024 Ford F-150 Lightn | 50,000 |
| Village of Warwick | 1/13/2025 | CLEANER GREENER COMMUNITIES, Village of Warwick DP | 150,000 |
| Village of Watkins Glen | 2/10/2025 | PON 5737 Village of Watkins GI | 191,554 |
| Village of Westfield | 1/23/2025 | CLEANER GREENER COMMUNITIES, Village of Westfield EV | 50,000 |
| | | | |

| Contractor | Date Encumbered | | Total Contract Amount |
|-------------------------------------|-----------------|--|-----------------------|
| Village Of Woodbury | 11/22/2024 | CLEANER GREENER COMMUNITIES, NYSERDA CEC Desig | 22,500 |
| Voltaic Solaire LLC | 10/2/2024 | <200KW PV, PON 2112 NY SUN | 6,256 |
| | 11/6/2024 | <200KW PV, PON 2112 NY SUN | 29,848 |
| | 11/18/2024 | <200KW PV, PON 2112 NY SUN | 21,648 |
| | 1/3/2025 | <200KW PV, PON 2112 NY SUN | 6,624 |
| | 1/10/2025 | <200KW PV, PON 2112 NY SUN | 19,800 |
| | 1/17/2025 | <200KW PV, PON 2112 NY SUN | 7,216 |
| | 1/21/2025 | <200KW PV, PON 2112 NY SUN | 13,632 |
| | 2/11/2025 | <200KW PV, PON 2112 NY SUN | 10,400 |
| | 2/19/2025 | <200KW PV, PON 2112 NY SUN | 16,192 |
| | 2/20/2025 | <200KW PV, PON 2112 NY SUN | 5,152 |
| | 3/21/2025 | <200KW PV, PON 2112 NY SUN | 11,792 |
| | 3/25/2025 | <200KW PV, PON 2112 NY SUN | 9,936 |
| W & E Phillips Locksmith, Inc | 11/22/2024 | NYSERDA ADMINISTRATION, Facilities Management | 4,500 |
| Walrath Recruiting, Inc. | 12/12/2024 | Thermal Energy Storage, Temp Services-Innovation-EA | 50,000 |
| | 12/16/2024 | NYSERDA ADMINISTRATION, Temp Services-Finance-FA | 79,040 |
| | 12/18/2024 | NYSERDA ADMINISTRATION, Temp Services-DEI-PM1 | 13,700 |
| Walton Cluster, LP | 3/4/2025 | Tech Assistanc Multifamily LMI, FT - 0000757081 - Walton Clust | 11,250 |
| | | Tech Assistanc Multifamily LMI, FT - 0000757098 - RSE Manag | 11,250 |
| | | Tech Assistanc Multifamily LMI, FT - 0000757108 - RSE Manag | 11,250 |
| Waste Connections of New York, Inc. | 10/29/2024 | NYSERDA ADMINISTRATION, 1333 Trash Pick Uo | 5,242 |
| | | NYSERDA ADMINISTRATION, 1359 Trash Removal | 11,232 |
| Watersong Consulting | 10/24/2024 | NYSERDA ADMINISTRATION, CME Business Unit Prof Deve | 6,600 |
| Waverly Mews Corp | 12/30/2024 | Low Carbon Tech Demos, Low Carbon Pathways | 175,500 |
| Wendel Energy Services, LLC | 10/7/2024 | CGSI-77CT - Canajoharie CSD(1) | 5,000 |
| | 10/10/2024 | CGSI-294 - Watervliet CSD | 48,656 |
| | 10/22/2024 | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000794673 - Jam. | 93,750 |
| | 10/24/2024 | Technical Services, FT - 0000783237 - Western Regi | 43,625 |
| | 11/4/2024 | CGSI-227 - Dundee CSD | 42,376 |
| | 11/1/2021 | CGSI-237 - North Rose-Wolcott | 43,564 |
| | | CGSI-241 - Waterloo CSD (1) CT | 45,544 |
| | | CGSI-282 - Cheektowaga-Maryval | 9,805 |
| | | | 9,805 |
| | | CGSI-283 - Cheektowaga-Sloan U | |
| | | CGSI-286 - Royalton-Hartland S | 9,805 |
| | | FT - 0000768037 - Alden CSD - | 29,910 |
| | | FT - 0000768073 - Depew UFSD | 29,910 |
| | | FT - 0000768095 - Lancaster CS | 33,311 |
| | | FT - 0000773215 - Northport Un | 63,758 |
| | | FT - 0000795049 - East Hampton | 47,025 |
| | 11/7/2024 | CGSI-296 - Dansville CSD - Wen | 34,385 |
| | | CGSI-297 - Mt Morris CSD - Wen | 31,250 |
| | 11/14/2024 | CGSI-242 - Palmyra-Macedon CSD | 52,277 |
| | 11/15/2024 | Technical Services, FT - 0000814079 - Montefiore M | 137,760 |
| | 11/22/2024 | CGSI-284 - Holley CSD - Wendel | 42,555 |
| | | FT - 0000768053 - Clarence CSD | 31,916 |
| | 11/26/2024 | CGSI-280 - Albion CSD | 39,880 |
| | | FT - 0000790880 - East Willist | 25,425 |
| | 12/2/2024 | CGSI-281 - Barker CSD - Wendel | 9,805 |
| | | CGSI-287 - Wilson CSD - Wendel | 9,805 |
| | | CGSI-288 - Berne-Knox-Westerlo | 54,738 |
| | | CGSI-289 - Cobleskill-Richmond | 60,820 |
| | | CGSI-290 - Middleburgh CSD | 57,779 |
| | | CGSI-292 - Schoharie CSD | 54,738 |
| | | CGSI-324 - Carthage CSD (1)_CT | 42,680 |
| | | FT - 0000765962 - Wayne CSD - | 40,099 |
| | | FT - 0000768090 - Frontier CSD | 31,916 |

| ontractor /endel Energy Services, LLC | Date Encumbered 12/2/2024 | Contract Description | Total Contract Amount |
|--|------------------------------|--|-----------------------|
| onder Literyy dervices, LLC | 121212024 | FT - 0000779118 - Bethlehem CS | 54,738 |
| | | FT - 0000779164 - Duanesburg C | 45,615 |
| | | FT - 0000779180 - Guilderland | 54,738 |
| | | FT - 0000779206 - Rotterdam-Mo | 45,615 |
| | 12/9/2024 | Technical Services, FT17114 Montefiore Medical - M | 125,888 |
| | 12/11/2024 | FT - 0000779215 - Shenendehowa | 61,580 |
| | 12/18/2024 | CGSI-235 - Gorham-Middlesex | 45,544 |
| | | FT - 0000770520 - Sag Harbor C | 29,929 |
| | | FT - 0000779224 - South Coloni | 45,615 |
| | | FT - 0000781321 - Niskayuna CS | 45,615 |
| | | FT - 0000812050 - Westhill CSD | 39,390 |
| | 12/19/2024 | CGSI-238 - Phelps-Clifton | 44,356 |
| | | CGSI-239 - Red Creek CSD (1) | 41,584 |
| | | CGSI-291 - Schalmont CSD | 60,820 |
| | | CGSI-293 - Sharon Springs CSD | 51,697 |
| | | CGSI-295 - Batavia CSD | 32,343 |
| | 12/23/2024 | CGSI-308 - Camden CSD (1)_CT | 43,860 |
| | | FT - 0000817889 - West Genesee | 47,486 |
| | | Technical Services, FT17115 Jack D. Weiler Hospita | 11,421 |
| | 1/8/2025 | CGSI-298 - Wayland - Cohocton | 34,675 |
| | 1/15/2025 | FT - 0000769149 - Bellmore-Mer | 29,708 |
| | 1/16/2025 | CGSI-240 - Sodus CSD (1)_CT | 43,564 |
| | | FT - 0000748547 - Elba CSD | 23,879 |
| | | FT - 0000748551 - Caledonia | 24,820 |
| | | FT15196 - Avon CSD - Wendel_CT | 24,599 |
| | | FT-0000748539 - Letchworth CSD | 25,625 |
| | | FT-0000748554 - Alexander CSD | 27,431 |
| | 1/17/2025 | | 20,128 |
| | 1/17/2025 | FT - 0000748528 - Wyoming CSD | |
| | | FT - 0000748529 - Warsaw | 21,703 |
| | | FT - 0000748533 - Pembroke CSD | 25,091 |
| | | FT - 0000748534 - Pavillion CS | 24,243 |
| | | FT - 0000748536 - Oakfield - A | 25,326 |
| | | FT - 0000748538 - Livonia CSD | 25,322 |
| | | FT - 0000748541 - LeRoy CSD | 25,319 |
| | | FT - 0000748544 - Genesee Vall | 11,510 |
| | | FT - 0000748545 - Geneseo | 25,208 |
| | 1/21/2025 | FT - 0000748527 - York CSD | 25,030 |
| | | FT-0000748530 - Perry CSD | 23,940 |
| | 1/28/2025 | CGSI-270 - Sachem CSD (1)_CT | 70,680 |
| | | FT - 0000770229 - Mineola Unio | 54,041 |
| | | FT - 0000814931 - Herricks UFS | 44,854 |
| | | NYCH: Technical Assistance, FT - 0000822809 - Oswego Count | 59,825 |
| | 2/13/2025 | FT - 0000787616 - North Babylo | 34,939 |
| | | FT - 0000826507 - Plainedge UF | 37,095 |
| | 2/24/2025 | FT - 0000757264 - Garden City | 56,426 |
| | | FT - 0000871425 - Niagara Whea | 52,040 |
| | 2/27/2025 | CGSI-97CT - Willsboro CSD | 11,460 |
| | | CGSI-126CT - AuSable CSD | 18,445 |
| | 3/7/2025 | CGSI-354 - Franklinville CSD | 35,545 |
| | | CGSI-356 - Lyndonville CSD (1) | 35,545 |
| | | CGSI-357 - Tonawanda CSD (1) | 10,465 |
| | | | |
| | | FT - 0000845449 - Orchard Park | 34,988 |
| | 2/10/2025 | FT - 0000872720 - Oneida City | 42,995 |
| | 3/10/2025 | CGSI-127CT Crown Point CSD | 3,280 |
| | | CGSI-282 - Cheektowaga-Maryval | 4,060 |
| | | FT - 0000765982 - Williamson C | 1,155 |

| Contractor | Date Encumbered | Contract Description | Total Contract Amount |
|--|-----------------|--|-----------------------|
| Wendel Energy Services, LLC | 3/27/2025 | K-12 SCHOOLS, CGSI-379 - Newfane CSD (5)_E | 92,850 |
| West Harlem Environmental Action, Inc. | 3/27/2025 | Equitable Engagement, Energy Equity Collaborative St | 28,680 |
| West Monroe Partners, LLC | 3/27/2025 | OREC: Technical Support, TWO 1 | 100,000 |
| | | REC:CES REC System Dev Costs, TWO 1 | 100,000 |
| Westchester County | 3/10/2025 | CLEANER GREENER COMMUNITIES, Westchester County E | 163,955 |
| Western Climate Initiative, Inc. | 10/11/2024 | NYCI Emissions Report Platform | 3,348,152 |
| | 3/19/2025 | NYCI Emissions Report Platform | 30,000 |
| Western New York Energy, LLC | 1/8/2025 | CI Carbon Challenge, Accelerated Efficiency & Elect | 5,000,000 |
| Westville Associates of New York 1 LLC | 12/20/2024 | Low Carbon Pathways | 1,020,000 |
| Wildcat Renewables, LLC | 11/15/2024 | >200KW PV, NY Sun | 334,132 |
| | | NY Sun | 835,332 |
| Willdan Energy Solutions | 11/22/2024 | Technical Services, FT - 0000831147 - Columbia Uni | 30,220 |
| | 1/23/2025 | Technical Services, FT - 0000834405 - Columbia Uni | 83,916 |
| | 1/30/2025 | Technical Services, FT - 0000837701 - GREEK PEAK H | 7,966 |
| | 1/31/2025 | Technical Services, OsEM167-C - Columbia Uni | 200,000 |
| | 3/5/2025 | Technical Services, OsEM179-C - Rockefeller Group | 200,000 |
| Willdan Lighting & Electric, Inc. | 12/2/2024 | NYCH: Talent PpIn:CE and OJT, PON 3981 Round 24 | 412,965 |
| | 1/22/2025 | Talent Pipeline:CE and OJT, OJT | 16,320 |
| William Slade | 11/8/2024 | Environmental Research, William Slade Science Advisor | 48,000 |
| Windels Marx Lane & Mittendorf, LLP | 11/29/2024 | RFP 12 - NYGB Legal Services | 5,254 |
| | 3/28/2025 | RFP 12 - NYGB Legal Services | 3,966 |
| Wise Home Energy, LLC | 10/3/2024 | Talent Pipeline:CE and OJT, OJT | 14,400 |
| | 12/2/2024 | Talent Pipeline:CE and OJT, OJT | 6,400 |
| Women Builders Council, Inc. | 11/15/2024 | Empire Building Challenge, WBC 20th Ann. Champion Awards | 3,000 |
| | | NYCH: LMI, WBC 20th Ann. Champion Awards | 3,000 |
| Wood Mackenzie Inc | 12/17/2024 | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | | NY-SUN, NY-Sun | 35,761 |
| | | REC:CES REC System Dev Costs, Land Based Renewables | 114,862 |
| Wood Mackenzie Power & Renewables, | 12/12/2024 | REC:CES REC System Dev Costs, WoodMac - Asset Cost Mod | 150,000 |
| Inc. | 12/13/2024 | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | | NY-SUN, NY-Sun | 35,761 |
| | | REC:CES REC System Dev Costs, Land Based Renewables | 114,862 |
| Worley Group, Inc. | 2/18/2025 | REC:CES REC System Dev Costs, TWO #2 - Determination St | 50,000 |
| WSP USA Corp. | 11/15/2024 | NYCH: Technical Assistance, FT - 0000790800 - Jack Resnick | 20,250 |
| WSP USA Inc. | 10/14/2024 | OREC: Technical Support, TWO 1 - Cable Working Group | 500,000 |
| | 1/31/2025 | Pub Transit & Elect Rail, LISC Planning TWO 1 | 100,000 |
| Wythe Partners LLC | 11/13/2024 | Building Envelope Systems, Building Envelope Systems | 118,925 |
| Xerox Corp | 3/26/2025 | Buyout of Leased Copiers | 24,521 |
| | 3/28/2025 | NYSERDA ADMINISTRATION, Service Agreement for Copiers | 18,500 |
| Yellow 10 LLC | 3/5/2025 | NY-SUN, NY-Sun ICSA | 94,878 |
| Yellow Barn Solar, LLC | 11/1/2024 | REC:CES REC Contracts, RESRFP24-1 Yellow Barn Solar | 313,948,323 |
| Yonkers Public Schools | 1/2/2025 | CGSI-269 - Yonkers PS (1)_D | 641,860 |
| York Run Solar, LLC | 11/1/2024 | REC:CES REC Contracts, RESRFP24-1 York Run Solar | 192,464,508 |
| ZOOMINFO TECHNOLOGIES LLC | 12/6/2024 | NYSERDA ADMINISTRATION, Ringlead Renewal - Zoom info A | 19,170 |
| Zuvanrenewables LLC | 3/27/2025 | >200KW PV, PON 2112 NY SUN | 243,870 |
| | | | 2.0,010 |

| Contractor | Contract Description | Total Contract Amount |
|-------------------------------------|--|-----------------------|
| 1st Light Energy, Inc. | >200KW PV, PON 2112 NY SUN | 369,480 |
| 3rd ROC Solar LLC | <200KW PV, NY-Sun | 235,759 |
| | <200KW PV, PON 2112 NY SUN | 10,000 |
| 15 William Street Condominium | NYCH: Technical Assistance, FT13627 - 15 William - PON | 30,080 |
| 22nd Century Technologies, Inc. | Intelligent Buildings, TWO # 4 Sr. BA - Sifkat Medhi | 321,318 |
| 25th Street Suites, LLC | Market Support Tools & Activity, 2024 RMAG Annual Meeting | 30,000 |
| | NYGB Innovative Financing | 7,290 |
| 31-49 29th Street Owner, LLC | Technical Services, FT13344 - 31-49 29th - PON | 6,000 |
| 34th Hotel Ventures LLC | NYCH: Technical Assistance, FT13636 - 218 W. 35th - PON | 9,765 |
| 43 & 2 Property Co LLC | Technical Services, FT13359 - 801 2nd - PON | 11,910 |
| 50 Overlook Terrace Owner, LLC | Technical Services, FT13342 - 50 Overlook - PON | 7,150 |
| 56th Street Hotel LLC | Technical Services, FT14475 - 18 W 56th - FTC | 13,600 |
| 64 Solar LLC | >200KW PV, PON 2112 NY SUN | 80,576 |
| 70 West MM LLC | Multifam Performance Pgm, Multifamily | 163,500 |
| | NYCH: LMI, Community Thermal Networks | 218,000 |
| 106 Fort Washington Owner, LLC | Technical Services, FT13244 - 106 Fort Wash PON | 7,150 |
| 110-118 Owners Corp | NYCH: Technical Assistance, FT15082 - AKAM Associates | 6,900 |
| 122-20 Ocean Promenade Owner, LLC | Technical Services, FT13339 - 122-20 Ocean - PON | 7,250 |
| 132 Dingens Street, LLC | <200KW PV, NY-Sun | 20,330 |
| 180 Remsen LLC | New Construction Housing, NCP Housing 2022 | 500,000 |
| 213 Bennett Avenue Owner LLC | Technical Services, FT13341 - 213 Bennett - PON | 7,200 |
| 333 East 43 Owners Corp | NYCH: Technical Assistance, FT13692 - 333 E 43rd - PON | 10,100 |
| 414 GERARD OWNER LLC | <200KW PV, NY-Sun | 76,032 |
| | >200KW PV, NY-Sun | 228,096 |
| 520 Madison Venture | Empire Building Challenge, EBC Phase 2 - 520 Madison Owne | 2,799,999 |
| | NYCH: Empire Build Challenge, EBC Phase 2 - 520 Madison Owne | 200,001 |
| 561 HH, LLC | Commercial New Construc, 2019 CNCP | 19,130 |
| 570 Broome Condominium | Technical Services, FT14650 - 570 Broome | 19,500 |
| 575 Lex Parent, LLC | Technical Services, FT13420 - 575 Lexington - PON | 61,178 |
| 770 Electric Corp. | <200KW PV, NY-Sun | 27,000 |
| | >200KW PV, NY-Sun | 45,000 |
| 1025 Fifth Avenue Inc | NYCH: Technical Assistance, FT14386- 1025 Fifth Ave - PON | 60.015 |
| | Tech Assistanc Multifamily LMI, FT14468 - 1200 Woodycrest -PON | 6,692 |
| 1500 Lexington Associates LLC. | Multifam Performance Pgm, Multifamily | 147,700 |
| 1625 Rockaway Parkway Owner, LLC | Technical Services, FT13340 - 1625 Rockaway - PON | 7,350 |
| 2074 White Plains Road Building LLC | Technical Services, FT13869 -2074 White Plains-PON | 9,001 |
| 3215 Owners LTD. | >200KW PV, NY-Sun | 66,960 |
| | NY-SUN, NY-Sun | 13,392 |
| AB Capital Assets, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 10,560 |
| | Talent Pipeline:CE and OJT, OJT | 13,440 |
| Accelerate Wind LLC | Talent Pipeline:CE and OJT, OJT | 10,240 |
| Accord Power, Inc. | <200KW PV, NY-Sun | 50,899 |
| Accora Fower, Inc. | | 50,899 |
| | <200KW PV, PON 2112 NY SUN | |
| | >200KW PV, NY-Sun | 108,343 |
| | >200KW PV, PON 2112 NY SUN | 611,906 |

| | Total Contract Amoun |
|--|---|
| NY-SUN, NY Sun | 495,464 |
| ESTOR: Implementation Support, SA.115_TWO#14 DER | 223,690 |
| <200KW PV, PON 2112 NY SUN | 10,465 |
| Technical Services, AEAP 1740 - Envision Dairy | 6,000 |
| Technical Services, AEAP 1741 - Jessica Heim-Dairy | 6,000 |
| Technical Services, AEAP 1742 - R&D Adams Dairy | 6,000 |
| Technical Services, AEAP 1748 - Lawtons Jersey Far | 6,000 |
| Technical Services, AEAP 1754 - Telaak Farms LLC | 6,000 |
| Technical Services, AEAP 1803 - Papa's Dairy | 6,000 |
| Technical Services, AEAP 1816 - Sheland Farms Dair | 6,000 |
| Technical Services, AEAP 1837 - Vince DeBoover Far | 6,000 |
| Technical Services, FT14863 - NOSTRAND GARDENS CO | 23,265 |
| Technical Services, FT17293 Green-Wood Cemetery - | 16,793 |
| Technical Services, GH 12 - Baumans Farm | 6,500 |
| Technical Services, GH 22 - Early Bird Farm | 6,500 |
| >200KW PV, NY Sun | 1,084,590 |
| NY-SUN, NY Sun | 506,142 |
| 2025 AEG Sponsorship Renewal | 16,667 |
| >200KW PV, 2025 AEG Sponsorship Renewal | 8,333 |
| NYCH: Talent PpIn:CE and OJT, OJT | 22,560 |
| REV Campus Challenge, Tech Review_Program Support | 10,800 |
| Technical Services, Tech Review_Program Support | 121,200 |
| Combined Heat and Power, CHPA - 42 Broad Street | 213,000 |
| Combined Heat and Power, CHPA - 211 Central Park West | 158,400 |
| Combined Heat and Power, CHPA - 1865 Broadway | 153,00 |
| Combined Heat and Power, CHPA - Boro Park Center | 288,75 |
| Combined Heat and Power, CHPA - Cannon Heights | 162,00 |
| Combined Heat and Power, CHPA-3 Hanover Square | 42,00 |
| Combined Heat and Power, CHPA-Bluestone Group - Norman | 69,30 |
| Combined Heat and Power, CHPA-Centers - Beth Abraham 1 | 308,000 |
| Combined Heat and Power, CHPA-Centers-Beth Abraham 2 | 308,00 |
| Combined Heat and Power, CHPA-Centers-Triboro/DOJ | 580,800 |
| Combined Heat and Power, CHPA-Kenmore Hall | 219,29 |
| Combined Heat and Power, CHPA-LeFrak City-Columbia/Peru | 100,800 |
| Combined Heat and Power, CHPA-The Citadel-The Salvation | 280,000 |
| >200KW PV, NY Sun | 1,100,498 |
| >200KW PV, NY Sun | 730,884 |
| Technical Services, FT13615 - 125 W 25th - PON | 21,200 |
| | 15,000 |
| | 38,076 |
| • | 107,520 |
| | 15,360 |
| New Construction Housing, General Marketing 2023-2023 | 35,000 |
| | 55,000 |
| <u>.</u> | 15.000 |
| New Construction- Commercial, General Marketing 2023-2023 Talent Pipeline:CE and OJT, PON 4772 R3 Diana Bunge | 15,000 |
| | ESTOR: Implementation Support, SA.115_TWO#14 DER <200KW PV, PON 2112 NY SUN Technical Services, AEAP 1740 - Envision Dairy Technical Services, AEAP 1741 - Jessica Heim-Dairy Technical Services, AEAP 1742 - R&D Adams Dairy Technical Services, AEAP 1748 - Lawtons Jersey Far Technical Services, AEAP 1748 - Lawtons Jersey Far Technical Services, AEAP 1754 - Telaak Farms LLC Technical Services, AEAP 1803 - Papa's Dairy Technical Services, AEAP 1816 - Sheland Farms Dair Technical Services, AEAP 1837 - Vince DeBoover Far Technical Services, AEAP 1837 - Vince DeBoover Far Technical Services, FT1293 Green-Wood Cemetery - Technical Services, GH 12 - Baumans Farm Technical Services, GH 22 - Early Bird Farm >200KW PV, NY Sun NY-SUN, NY Sun 2025 AEG Sponsorship Renewal >200KW PV, 2025 AEG Sponsorship Renewal NYCH: Talent Ppln:CE and OJT, OJT REV Campus Challenge, Tech Review_Program Support Technical Services, Tech Review_Program Support Combined Heat and Power, CHPA - 42 Broad Street Combined Heat and Power, CHPA - 1865 Broadway Combined Heat and Power, CHPA - Boro Park Center Combined Heat and Power, CHPA-Shanover Square Combined Heat and Power, CHPA-Centers - Beth Abraham 1 Combined Heat and Power, CHPA-Centers-Triboro/DOJ Combined Heat and Power, CHPA-LeFrak City-Columbia/Peru Combined Heat and Power, CHPA-LeFrak City-Columbia/Peru Combined Heat and Power, CHPA-LeFrak City-Columbia/Peru Combined Heat and Power, CHPA-LeFrak City-Columbia/Peru |

| Contractor | Contract Description | Total Contract Amount |
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| AKF-engineers | NYCH: Technical Assistance, FT13414 - Sovereign - FTC | 65,000 |
| Albany Housing Authority | GREEN AFFORDABLE HOUSING, Steamboat 20 Urban Greening | 91,000 |
| Albany Solar Solutions L.L.C. | <200KW PV, PON 2112 NY SUN | 30,192 |
| Albireo Energy, LLC | Real Time Enrgy Management, Albireo-350 Madison-RTEM | 36,347 |
| All City Engineering P.C. | Talent Pipeline:CE and OJT, OJT | 12,000 |
| All Systems Cogeneration, Inc. | COMBINED HEAT AND POWER, CHP - Elbee Gardens | 198,000 |
| All-State Air Control Sales & Service In | NYCH: Talent Ppln:CE and OJT, OJT | 16,560 |
| Alliance for Sustainable Energy, LLC | OTHER PROGRAM AREA, TWO #10 New York State Feasibi | 923,000 |
| Allied Microbiota Inc | Cleantech Ignition, PON 3871 Ignition Grants | 100,000 |
| Allis Hill Solar, LLC | >200KW PV, NY Sun | 320,160 |
| | NY-SUN, NY Sun | 448,224 |
| Almus Olver Tower, LP | NYCH: Technical Assistance, FT14443-300 Burt - PON-MF | 10,000 |
| alpha-En Corporation | Talent Pipeline:CE and OJT, OJT | 15,360 |
| Altanova LLC | Commercial New Construc, Commercial New Construction | 60,732 |
| | Rmve Barriers Dist Enrgy Storg, FT13162 - Legacy - FTC | 9,004 |
| | Technical Services, FT13053 - 564 Park - FTC | 33,401 |
| Alternative Power Solutions of NY, LLC | <200KW PV, PON 2112 NY SUN | 12,300 |
| AltPOWER, Inc. | <200KW PV, NY-Sun | 630,531 |
| | >200KW PV, PON 2112 NY SUN | 28,975 |
| AMERESCO, Inc. | <200KW PV, PON 2112 NY SUN | 136,800 |
| Ameresco, Inc. | >200KW PV, NY-Sun | 4,376,680 |
| Amergy Solar Inc. | <200KW PV, PON 2112 NY SUN | 35,076 |
| | >200KW PV, PON 2112 NY SUN | 44,000 |
| American Clean Power Association | ACP 2025 | 30,000 |
| | REC:CES REC System Dev Costs, 2025 American Clean Power | 5,000 |
| | REC:CES REC System Dev Costs, ACP 2025 | 30,000 |
| American Energy Care, Inc. | <200KW PV, PON 2112 NY SUN | 49,205 |
| American Energy Gare, inc. | Talent Pipeline:CE and OJT, OJT | 10,560 |
| American Institute of Chemical Engineers | Hydrogen Innovation, Center for Hydrogen Safety | 25,000 |
| American Society of Heating,Refrigeratin | Code to Zero, Decarb Conference 2024 | 25,000 |
| American Society of Heating, Keingeratin | Empire Building Challenge, Decarb Conference 2024 | 25,000 |
| | Low Carbon Tech Demos, Decarb Conference 2024 | 50,000 |
| | New Construction Housing, Decarb Conference 2024 | 25,000 |
| | | |
| | NYCH: Critical Tools, Webinars on Heat Pump Systems | 117,753 |
| | NYCH: Talent PpIn:CE and OJT, Com Heat Pump Webinar Series | 291,023 |
| | RTEM and Tenants, Decarb Conference 2024 | 25,000 |
| | Technical Services, ASHRAE - EPE Team Support TWO | 105,000 |
| | Technical Services, Decarb Conference 2024 | 50,000 |
| AMP US HoldCo Inc. | >200KW PV, NY Sun | 3,638,640 |
| Ampersand Electric | NYCH: Talent PpIn:CE and OJT, OJT | 8,160 |
| Ampersand Kayuta Lake Hydro LLC | REC:CES REC Contracts, Large-Scale Renewables | 95,212 |
| AMS Construction Corp | >200KW PV, NY-Sun | 65,960 |
| Antares Group, Inc. | CGSI-78E - Sandy Creek SD | 31,450 |
| | Electric Vehicles - Innovation, CGSI-68E - Beaver River CSD | 31,450 |
| | Empire Building Challenge, Antares mini bid 4982 RTEM | 68,813 |
| | K-12 SCHOOLS, CGSI-68E - Beaver River CSD | 69,691 |

| Contractor | Contract Description | Total Contract Amoun |
|--|--|----------------------|
| Antares Group, Inc. | K-12 SCHOOLS, CGSI-78E - Sandy Creek SD | 75,96 |
| | NYCH: Empire Build Challenge, Antares mini bid 4982 RTEM | 68,81 |
| | Real Time Enrgy Management, Antares mini bid 4982 RTEM | 254,40 |
| | Rmve Barriers Dist Enrgy Storg, FT14555 - 7796 Victor - FTC | 17,002 |
| | RTEM and Tenants, Antares mini bid 4982 RTEM | 187,96 |
| | Technical Services, FT14915 - Buffalo Zoo | 54,354 |
| Apex Energy Tek LLC | <200KW PV, PON 2112 NY SUN | 5,100 |
| Apogee Interactive, Inc. | NYCH: Technical Assistance, PON 4423 Round 2 | 200,000 |
| Appliance Standards Awareness Project | Prof & Expert Engagement, 2024 ASAP Membership | 25,000 |
| Apprise, Incorporated | Advancing Ag Enrgy Technologie, RFQ3183 Umbrella Agreement | 63,218 |
| | Greenhouse Light & Systems Eng, RFQ3183 Umbrella Agreement | 63,218 |
| | Technical Services, RFQ3183 Umbrella Agreement | 63,218 |
| Arcadis of New York, Inc. | K-12 SCHOOLS, CGSI-116E - Walton CSD (3)_E | 46,15 |
| | Technical Services, AEAP 1682 - Gettyvue Farm | 6,000 |
| | Technical Services, AEAP 1736 - Demko Dairy LLC | 6,000 |
| | Technical Services, AEAP 1747 - Landview Farms | 6,000 |
| | Technical Services, AEAP 1764 - Kent Countryside N | 6,000 |
| | Technical Services, AEAP 1795 - Brotherhood Farms | 6,00 |
| | Technical Services, AEAP 1797 - Hicks Orchard LLC | 6,000 |
| | Technical Services, AEAP 1798 - Taida Orchid | 6,00 |
| | Technical Services, WRRF On-call Energy Expert | 22,60 |
| Arch Street Communications, Inc. | Future Energy Econ Summit | 234,00 |
| Arete Management LLC | NYCH: Technical Assistance, FT14000 - 1385 Fulton - PON | 10,00 |
| | NYCH: Technical Assistance, FT14001 - 111 E 118th - PON | 11,30 |
| | NYCH: Technical Assistance, FT14002 - 440 W 163rd - PON | 10,00 |
| | NYCH: Technical Assistance, FT14003 - 480 E 176th - PON | 10,00 |
| | NYCH: Technical Assistance, FT14004 - 333 Kosciuszko - PON | 10,00 |
| Arquitectonica New York P.C. | New Construction Housing, 2019 MFCNP | 185,00 |
| Arup US, Inc. | Environmental Research, TWO 5 Elect. Resilience | 226,00 |
| | New Construction- Commercial, TWO #6CN Policy Support 2022 | 50,000 |
| ASB Allegiance Investments LLC | Technical Services, FT15105 - 625 Broadway Venture | 16,880 |
| Association for Energy Affordability, In | Tech Assistanc Multifamily LMI, FT - 0000756289 - Imperial San | 18,74 |
| | Tech Assistanc Multifamily LMI, FT - 0000766850 - Sanford Apar | 15,06 |
| | Tech Assistanc Multifamily LMI, FT14704 - Sanford Kissena -FTC | 17,73 |
| | Tech Assistanc Multifamily LMI, FT14862 - Vincent Cyrus Plaza | 12,55 |
| | Tech Assistanc Multifamily LMI, FT14902 - Vincent Cylub Huzu | 12,78 |
| | Tech Assistanc Multifamily LMI, FT14914 - 2183-93 Adam Clayton | 12,02 |
| | Tech Assistanc Multifamily LMI, FT14917 - 2100-00 Adam Oldyton Tech Assistanc Multifamily LMI, FT14947 -Palace HDFC -537W 156 | 9,97 |
| | | 8,00 |
| | Tech Assistanc Multifamily LMI, FT15020 - Hunts Pont Housing | |
| | Tech Assistanc Multifamily LMI, FT15059 | 6,80 |
| | Tech Assistanc Multifamily LMI, FT17099 Marion Avenue Redevelo | 16,84 |
| | Tech Assistanc Multifamily LMI, FT17122 3520 Tryon Avenue | 14,23 |
| | Tech Assistanc Multifamily LMI, FT17123 Sanford Plaza - 144-64 | 14,25 |
| | Tech Assistanc Multifamily LMI, FT17142 LRF Housing Associates | 18,179 |
| | Tech Assistanc Multifamily LMI, FT17144 - NY Affordable Housin | 41,930 |
| | Tech Assistanc Multifamily LMI, FT17219 - Woodysun HDFC - 44-2 | 12,02 |

| Contractor | Contract Description | Total Contract Amoun |
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| Association for Energy Affordability, In | Technical Services, FT14661- Wythe Properties -FTC | 10,000 |
| | Technical Services, FT17108 - Turing Housing Devel | 16,669 |
| Association of Energy Engineers | Tech Assistanc Multifamily LMI, FT15058 - 737 Hunts - FTC | 8,000 |
| Astron Solutions LLC | NYSERDA ADMINISTRATION, Pay Equity Study | 99,000 |
| Attom Data Solutions, LLC | Eval MCDC Cross Cutting, MF Building Data Renewal | 15,000 |
| Aztech Geothermal, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 15,360 |
| Baldwin Real Estate Development, Corp. | Buildings of Excellence, Buildings of Excellence R1 | 850,000 |
| | Low Rise New Construction, 2019 LRNCP | 269,600 |
| | Multifam Performance Pgm, Multifamily | 16,800 |
| | New Construction Housing, 2019 LRNCP | 18,400 |
| Barton & Loguidice, D. P.C. | Technical Services, FT14028 - Seneca Falls - FTC | 26,000 |
| | Technical Services, FT14558 - Tonawanda WWTP - FTC | 37,500 |
| Battelle Memorial Institute | Code to Zero, TWO #2 NYStretch Comm Modeling | 240,868 |
| Bay Ridge Preparatory School | New Construction- Commercial, Commercial NC OFLT | 50,412 |
| Beacon Communities Services LLC | Tech Assistanc Multifamily LMI, FT14974 - Beacon Communities | 9,000 |
| Beech-Nut Nutrition Company | On-Site Energy Manager, OsEM37-I - Beech-Nut Nutrition | 213,908 |
| Bell Mechanical, LLC | NYCH: Talent Ppln:CE and OJT, OJT | 106,320 |
| Bergmann Associates, Architects, | Advancing Ag Enrgy Technologie, TRM Calc | 15,000 |
| | CGSI Program M&V Support | 100,000 |
| | CGSI Program Technical Review | 60,00 |
| | CI Carbon Challenge, CICC1902 | 95,28 |
| | K-12 SCHOOLS, CGSI Program M&V Support | 200,00 |
| | K-12 SCHOOLS, CGSI Program Technical Review | 100,00 |
| | K-12 SCHOOLS, CGSI-53_E - Copenhagen CSD | 40,00 |
| | OTHER PROGRAM AREA, Dunkirk JT Planning Study | 140,00 |
| | OTHER PROGRAM AREA, Just Transition Toolkit | 243,40 |
| | REV Campus Challenge, Bergmann Program Support | 40,00 |
| | REV Campus Challenge, Tech Review_Program Support | 24,20 |
| | Tech Assistanc Multifamily LMI, Bergmann Tech Review TWO | 130,00 |
| | Tech Assistanc Multifamily LMI, Cross-sector Program Support | 123,46 |
| | Tech Assistanc Multifamily LMI, Program Support_QAQC | 61,25 |
| | Tech Assistanc Multifamily LMI, REQ 5288 - Bergmann Cross-Prog | 397,70 |
| | Technical Services, AEAP 1521 - Henry's Gardens | 6,00 |
| | Technical Services, AEAP 1681 - Dickman Farms LLC | 6,00 |
| | Technical Services, AEAP 1755 - Atwater Farms | 6,00 |
| | Technical Services, Bergmann Program Support | 120,00 |
| | Technical Services, Bergmann Tech Review TWO | 67,50 |
| | Technical Services, Cross-sector Program Support | 123,46 |
| | Technical Services, FT14784 - Midtown Tower - FTC | 37,50 |
| | Technical Services, GH 5 - Mike Weber Greenhouse | 6,50 |
| | Technical Services, Program Support QAQC | 61,25 |
| | Technical Services, REQ 5288 - Bergmann Cross-Prog | 127,29 |
| | Technical Services, Tech Review Program Support | 117,80 |
| Best Energy Power | <pre><200KW PV, NY-Sun</pre> | 107,54 |
| | >200KW PV, NY-Sun | 451,728 |
| | >200KW PV, PON 2112 NY SUN | 755,694 |

| Contractor | Contract Description | Total Contract Amount |
|------------------------------|---|-----------------------|
| Best Energy Power | NY-SUN, NY-Sun | 31,023 |
| Big Initiatives, Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 (Isabella Radka Ni | 40,000 |
| Binghamton Regional | Community RH&C, CH&C Communities Round 3 | 300,000 |
| | NYCH: LMI, CH&C Communities Round 3 | 100,000 |
| Bliss Solar, LLC | >200KW PV, PON 2112 NY SUN | 563,580 |
| BlocPower LLC | NYCH: Innovation, Buildings Innovations | 330,272 |
| Bloomberg Finance LP | NY-SUN, Bloomberg Anywhere | 50,377 |
| | NY-SUN, Bloomberg Datafeed DPS Staff | 84,599 |
| Bond, Schoeneck & King, PLLC | OREC: Technical Support, TWO 4 GLW Feasibility Study | 37,500 |
| | OREC: Technical Support, TWO 8 - Labor Law Matters | 50,000 |
| Booz Allen Hamilton, Inc. | OTHER PROGRAM AREA, TWO 17 - Roadmap | 750,000 |
| Borrego Solar Systems, Inc. | >200KW PV, NY-Sun C&I | 979,208 |
| | ESTOR:Retail Storage Incentive, NY-Sun C&I | 1,500,001 |
| BPCA NYS Inc. | Consumer Ed and Market Support, Business Development Support | 200,000 |
| | Home Perf w Energy Star, Business Development Support | 50,000 |
| | Market Support Tools & Activity, 2025 BPCA Conf Sponsorship | 50,000 |
| | NYCH: Supply Chain, Business Development Support | 50,000 |
| Breathe Easy of CNY Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| Bright Power, Inc. | Combined Heat and Power, Tri-tech Feasibility & Design1 | 50,000 |
| | Market Tests, IMS PON4359 - Bright Power | 300,000 |
| | NYCH: Technical Assistance, FT13767 - Alma Rangel - FTC | 5,400 |
| | NYCH: Technical Assistance, FT13783 - 245 W 99th - FTC | 9,000 |
| | NYCH: Technical Assistance, FT15127 - Allied - 170 East | 36,000 |
| | NYCH: Technical Assistance, FT15169 Weber Realty - 414 W | 10,000 |
| | NYCH: Technical Assistance, FT17192 - AKAM - 40 West 72 - | 16,000 |
| | NYCH: Technical Assistance, FT17193 - AKAM - 41 West 72 - | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000762787 - Selfhelp Rea | 15,300 |
| | Tech Assistanc Multifamily LMI, FT - 0000762845 - Selfhelp Rea | 17,550 |
| | Tech Assistanc Multifamily LMI, FT - 0000802246 - Catholic Cha | 15,375 |
| | Tech Assistanc Multifamily LMI, FT14494 - 2950 Grand Con - FTC | 8,000 |
| | Tech Assistanc Multifamily LMI, FT14612 - Acacia Network -1429 | 6,950 |
| | Tech Assistanc Multifamily LMI, FT14652 -OUB Court Housing-FTC | 11,550 |
| | Tech Assistanc Multifamily LMI, FT14667 - 1168 Stratford - FTC | 7,650 |
| | Tech Assistanc Multifamily LMI, FT14698 - 65 West 96 - FTC | 27,000 |
| | Tech Assistanc Multifamily LMI, FT14856 - Institute for - FTC | 10,000 |
| | Tech Assistanc Multifamily LMI, FT14860 -SEBCO Development-FTC | 8,750 |
| | Tech Assistanc Multifamily LMI, FT14861- SEBCO Development-FTC | 8,600 |
| | Tech Assistanc Multifamily LMI, FT14910 -Jonathan Rose 4-21 27 | 21,000 |
| | Tech Assistanc Multifamily LMI, FT15043 - QFC Owner - 153-30 8 | 27,000 |
| | Tech Assistanc Multifamily LMI, FT15083 - 918 Kent - FTC | 7,200 |
| | Tech Assistanc Multifamily LMI, FT15085 - 41 1 - FTC | 8,300 |
| | Tech Assistanc Multifamily LMI, FT15106 - Mohawk Apartments | 16,500 |
| | Tech Assistanc Multifamily LMI, FT15118 - Related - 500 West | 33,000 |
| | Tech Assistanc Multifamily LMI, FT15149 - HSC Management - 469 | 10,000 |
| | Tech Assistanc Multifamily LMI, FT15145 - FISC Management - 409 | 16,500 |
| | rear Abolicano Mathaminy Lim, El 10100 Riverway Apartments | 10,500 |

| Contractor | Contract Description | Total Contract Amoun |
|-------------------|--|----------------------|
| right Power, Inc. | Tech Assistanc Multifamily LMI, FT17016 Cleo Realty Associates | 13,87 |
| | Tech Assistanc Multifamily LMI, FT17017 C+C Apartment Manageme | 21,00 |
| | Tech Assistanc Multifamily LMI, FT17062 HAB Clinton Associates | 18,00 |
| | Tech Assistanc Multifamily LMI, FT17069 Settlement - 1206 | 19,50 |
| | Tech Assistanc Multifamily LMI, FT17092 Cumberland Gardens Hou | 12,60 |
| | Tech Assistanc Multifamily LMI, FT17093 Catholic Charities - 5 | 19,50 |
| | Tech Assistanc Multifamily LMI, FT17175 - Settlement Housing | 14,25 |
| | Tech Assistanc Multifamily LMI, FT17181 New Sea Park - 2828 We | 10,50 |
| | Tech Assistanc Multifamily LMI, FT17203 Settlement Housing - 1 | 11,62 |
| | Tech Assistanc Multifamily LMI, FT17222 The Dermot Company - 2 | 27,00 |
| | Tech Assistanc Multifamily LMI, FT17252 - River View Garden HD | 14,62 |
| | Tech Assistanc Multifamily LMI, FT17254 Diego Beekman Mutual H | 13,87 |
| | Tech Assistanc Multifamily LMI, FT17255 - Diego Beekman Mutual | 14,10 |
| | Tech Assistanc Multifamily LMI, FT17282 Catholic Charities Pro | 12,15 |
| | Technical Services, FT - 0000758789 - New Bedford | 9,50 |
| | Technical Services, FT - 0000759236 - Narrows Mana | 6,00 |
| | Technical Services, FT - 0000759881 - Terris Realt | 8,1 |
| | Technical Services, FT - 0000781954 - Argo Real Es | 15,3 |
| | Technical Services, FT - 0000782075 - Argo Real Es | 13,8 |
| | Technical Services, FT - 0000813009 - Argo Real Es | 7,5 |
| | Technical Services, FT14017 - 400 W 43rd - FTC | 13,5 |
| | Technical Services, FT14056 - 550J Grand - FTC | 51,0 |
| | Technical Services, FT14075 - 1020 Fifth - FTC | 9,7 |
| | Technical Services, FT14411- 514 West End - FTC | 10,0 |
| | Technical Services, FT14455-Akelius- 225 W 23- FTC | 17,2 |
| | Technical Services, FT14456-Akelius- 95 Linden-FTC | 18,0 |
| | Technical Services, FT14450-Akends- 55 Ender-11C | 16,5 |
| | | 10,0 |
| | Technical Services, FT14715 - 150 East 49th - FTC Technical Services, FT14716 - 120 Greenwich - FTC | 16,5 |
| | | |
| | Technical Services, FT14719 - 415 Central Park W | 18,0 |
| | Technical Services, FT14723 - 360 Riverside - FTC | 10,0 |
| | Technical Services, FT14728 - 50 East 79 - FTC | 21,0 |
| | Technical Services, FT14788 -Parkchester South-FTC | 57,0 |
| | Technical Services, FT14826 - 71 Ocean Parkway | 13,5 |
| | Technical Services, FT14827 - The Hadrian -225 W | 12,0 |
| | Technical Services, FT14907 - RM - 400 East 84 | 22,5 |
| | Technical Services, FT14921 - 55 Hudson - FTC | 15,0 |
| | Technical Services, FT14923 - 9902 Owners - 9902 3 | 16,5 |
| | Technical Services, FT14926 - Robert E. Hill | 12,0 |
| | Technical Services, FT14927 - DSJ - 657 E 26 | 13,5 |
| | Technical Services, FT14948 -93 Worth Street Condo | 22,5 |
| | Technical Services, FT14976-Avalon 100 Willoughby | 45,0 |
| | Technical Services, FT14990 - Hoffman - 145 E 84 | 18,0 |
| | Technical Services, FT15005 - NBM - 80 Winthrop | 15,00 |
| | Technical Services, FT15008 - Argo Corp FTC | 21,00 |
| | Technical Services, FT15009 - Argo - 160 Henry | 10,00 |

| Contractor | Contract Description | Total Contract Amount |
|------------------------------|---|-----------------------|
| Bright Power, Inc. | Technical Services, FT15011 - Charlton Tenants | 10,500 |
| | Technical Services, FT15015 - Argo Corp - 304 W | 10,000 |
| | Technical Services, FT15022 - Gramercy 29 APT - 29 | 12,000 |
| | Technical Services, FT15028 - 761-779 Seventh Ave | 37,500 |
| | Technical Services, FT15045 - Solstice Residential | 10,000 |
| | Technical Services, FT15051 - 380 Riverside Tenant | 24,000 |
| | Technical Services, FT15057 - 445 Lafayette - FTC | 24,000 |
| | Technical Services, FT15066 - 450 West 17 - FTC | 39,750 |
| | Technical Services, FT15075 - New Bedford Manage | 10,000 |
| | Technical Services, FT15093 - Solstice Residential | 22,500 |
| | Technical Services, FT15100 - Knolls Cooperative | 27,000 |
| | Technical Services, FT15103 - Akam - 112 West 72 | 12,000 |
| | Technical Services, FT15108 - Related - 405 Main | 20,250 |
| | Technical Services, FT15123 - Akam - 205 E 59 | 21,000 |
| | Technical Services, FT15124 - 562 Realty CO - 562 | 14,000 |
| | Technical Services, FT15136 - Beverly House - 84 | 21,000 |
| | Technical Services, FT15140 Akam - 130 Bradhurst | 21,000 |
| | Technical Services, FT15143 - Clermont Armory - 17 | 16,500 |
| | Technical Services, FT15164 230 Apartments Corp | 18,750 |
| | Technical Services, FT15185 100 Park Terrace West | 14,000 |
| | Technical Services, FT15186 Elbern Apartment - 36 | 12,600 |
| | Technical Services, FT15194 Bay Terrace Section VI | 21,000 |
| | Technical Services, FT17052 - Audubon Realty | 11,750 |
| | Technical Services, FT17058 ACACIA Network - 308 E | 7,050 |
| | Technical Services, FT17101 Beverly Apartment Corp | 9,000 |
| | Technical Services, FT17168 Kaufman Astoria Studio | 17,000 |
| | Technical Services, FT17177 Gramercy Park Residenc | 10,900 |
| | Technical Services, FT17180 - PLUN Tenants Corp | 9,500 |
| | Technical Services, FT17198 - Douglas Elliman Prop | 15,000 |
| | Technical Services, FT17218 - 365 W 20 Apartments | 6,750 |
| | Technical Services, FT17229 Solstice Residential G | 7,200 |
| | Technical Services, FT17230 - 601 Pelham Pkwy Nort | 8,000 |
| | Technical Services, FT17233 3299 Cambridge Apt Cor | 13,000 |
| | Technical Services, FT17238 Briarwood Owners Corp | 8,000 |
| | Technical Services, FT17287 - Monadnock Property | 13,650 |
| Broadway CDG Solar LLC | >200KW PV, NY Sun | 2,100,000 |
| Stradway CDG Solar ELC | NY-SUN, NY Sun | 1,200,000 |
| | | |
| Broadway Fillmore NHS Inc | Low Rise New Construction, New Construction | 11,000 |
| Brockport Villager LLC | Multifam Performance Pgm, Multifamily | 62,290 |
| Brooklyn SolarWorks LLC | <200KW PV, PON 2112 NY SUN | 35,664 |
| | >200KW PV, NY-Sun | 44,135 |
| | >200KW PV, PON 2112 NY SUN | 103,448 |
| | NY-SUN, NY-Sun | 8,827 |
| Brownsville Partnership Inc. | HPD Direct Injection, Livonia C2 | 820,000 |
| 3SREP UA 3333 Broadway, LLC | Technical Services, FT13338 - 3333 Broadway - PON | 11,850 |
| BTMI Engineering, PC | OREC: Technical Support, State's Engineer for Port Inve | 235,000 |

| Contractor | Contract Description | Total Contract Amount |
|--|---|-----------------------|
| Buffalo Geothermal Heating | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| Buffalo Neighborhood Stabilization Co | New Construction Housing, NCP Housing | 124,000 |
| Buffalo Renewables, Inc. | <200KW PV, NY-Sun | 7,140 |
| Buffalo Solar Solutions Inc | <200KW PV, PON 2112 NY SUN | 243,759 |
| | Talent Pipeline:CE and OJT, OJT | 23,040 |
| Burns Engineering, PC | Heat Recovery, HeatRecC2_Burns_StJohnsUni | 78,094 |
| Burr Truck & Trailer Sales | CLEAN TRANSPORTATION, NYTVIP - M&C Truck Rental | 200,000 |
| Business Network for Maryland Offshore W | Ocenatic membership 2025 | 7,550 |
| | OREC: Technical Support, IPF 2025 Closing Reception | 10,000 |
| BVG Associates LLC | OREC: Technical Support, Offshore Wind Solicitation | 50,000 |
| | REC:CES REC System Dev Costs, RESRFP23-1 TEP IE - TWO#7 | 40,500 |
| | REC:CES REC System Dev Costs, RESRFP24-1 TEP IE_Mike Blanch | 38,000 |
| BW Research Partnership | NYS Clean Energy Transition, Economic Impact Analysis | 49,980 |
| C & B Mechanical | NYCH: Talent Ppln:CE and OJT, OJT | 25,116 |
| | Talent Pipeline:CE and OJT, OJT | 19,882 |
| C.J. Brown Energy, P.C. | CGSI-63E - Bradford CSD - FTC | 35,677 |
| | K-12 SCHOOLS, FT14933 - Marcus Whitman CSD | 28,765 |
| | K-12 SCHOOLS, FT15129 - York CSD (2)_E - FTC | 19,933 |
| | K-12 SCHOOLS, P12GC-97_E - Schoharie (2)_E | 16,250 |
| | Tech Assistanc Multifamily LMI, FT13310 - 395 Tonawanda - FTC | 7,649 |
| | Tech Assistanc Multifamily LMI, FT13311 - 840 Tonawanda - FTC | 7,765 |
| | Tech Assistanc Multifamily LMI, FT13312 - 525 Oliver - FTC | 7,649 |
| | Tech Assistanc Multifamily LMI, FT13313 - 16 Alpine - FTC | 7,217 |
| | Tech Assistanc Multifamily LMI, FT13758 - 150 Myrtle - FTC | 7,092 |
| | Technical Services, AEAP 1644 - Joseph Meyer | 5,997 |
| | Technical Services, AEAP 1648 - All Day Acres | 5,997 |
| | Technical Services, AEAP 1678 - Belle Hollow Farms | 5,997 |
| | Technical Services, AEAP 1680 - Zimpfer's Maple Pr | 5,997 |
| | Technical Services, AEAP 1711 - CM Maple | 5,997 |
| | Technical Services, FT14034 - Joseph S Presti -FTC | 9,224 |
| C&R Housing Inc. | Talent Pipeline:CE and OJT, OJT | 15,360 |
| C&S Engineers, Inc. | CGSI-92 - Northville CSD(1) CT | 46,909 |
| 5, | Technical Services, FT17004 Town of Claverack - 12 | 5,000 |
| | Technical Services, FT17013 The Village of Catskil | 5,000 |
| Cablevision of Southern Westchester, Inc | Fuel Cells, Fuel Cell Incentive - FC-042 | 1,000,000 |
| Cadence OneFive Inc. | Talent Pipeline:CE and OJT, OJT | 15,360 |
| Cadman Plaza North, Inc. | NYCH: Technical Assistance, FT13778 - 140 Cadman - PON | 18,001 |
| Cameron Engineering & Associates LLP | Technical Services, FT13160 - 83 Maiden - FTC | 33,368 |
| | Technical Services, FT14109 - 108 5th - FTC | 5,075 |
| | Technical Services, FT14656 - First Service - FTC | 35,250 |
| | Technical Services, FT14807 - 28 Laight - FTC | 26,251 |
| | Technical Services, FT15032 - Sweet Sams Baking Co | 20,000 |
| CannonDesign | REV Campus Challenge, RFP3628FlexTechConsultUmbrella | 87,590 |
| Carahsoft Technology Corporation | EVALUATION, Qualtrics Software (2024-2025) | 70,262 |
| Garanson reenhology corporation | NYSERDA ADMINISTRATION, Endpoint CrowdStrike Security | 75,000 |
| | | 28,949 |

| Contractor | Contract Description | Total Contract Amour |
|---|--|----------------------|
| Carahsoft Technology Corporation | NYSERDA ADMINISTRATION, Salesforce Licensing 2025 | 2,687,68 |
| | NYSERDA ADMINISTRATION, UiPath Flex Services 2025 | 100,35 |
| Carter Ledyard & Milburn LLP | BR: Program Implementation, TWO 8 - BR Public Lands | 50,00 |
| | OREC: Technical Support, TWO 1 - ORECRFP22-1 | 100,00 |
| | OREC: Technical Support, TWO 3 - OSW, NEPA, SEQRA | 42,00 |
| | OREC: Technical Support, TWO 4 - Empire Wind DEIS | 50,00 |
| Catalyze Holdings, LLC | NY-SUN, NY-Sun ICSA | 1,755,84 |
| Cayuga Medical Center at Ithaca | New Construction- Commercial, Commercial New Construction | 128,56 |
| CCMI, Inc | Commercial New Construc, 2019 CNCP | 6,82 |
| CDATA SOFTWARE, INC. | NYSERDA ADMINISTRATION, DBAmp from CData Software Tool | 14,01 |
| CDS Monarch Inc | New Construction Housing, 2019 LRNCP | 46,00 |
| CEC Stuyvesant Cove, Inc. | Talent Pipeline:CE and OJT, PON3981 Round 6 | 180,47 |
| Center for Community Transportation | Clean Transportation | 248,02 |
| Centrica Business Solution Services Inc | >200KW PV, NY-Sun | 785,65 |
| CEP NY Borrower 1 LLC | >200KW PV, NY Sun | 5,163,60 |
| | >200KW PV, NY-Sun C&I | 1,049,25 |
| | ESTOR:Retail Storage Incentive, NY-Sun C&I | 3,277,00 |
| CG Global Management Solutions, LLC | PON 4772 R3 (Nishal Sundarrama | 40,00 |
| CHA Consulting Inc. | CI Carbon Challenge, SA.019 TWO#1 - Industrial | 153,05 |
| C C | CI Carbon Challenge, SA.031 TWO#3 - Industrial | 153,05 |
| | CI Carbon Challenge, SA.034 TWO#5 - Industrial | 153,05 |
| | Flexible Tech Assistance, FlexTech Consultant CHA | 96,43 |
| | Flexible Tech Assistance, PON 3525 Umbrella Agreement | 150,99 |
| | FLEXIBLE TECHNICAL ASSISTANCE, PON 3525 Umbrella Agreement | 22,50 |
| | Industrial Process Effic, PON 3525 Umbrella Agreement | 225,68 |
| | Industrial Process Effic, SA.019 TWO#1 - Industrial | 21,96 |
| | Industrial Process Effic, SA.031 TWO#1 - Industrial | 21,90 |
| | Industrial Process Effic, SA.034 TWO#5 - Industrial | 21,96 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT17023 - Thermo Fisher - IND | 13,40 |
| | INDUSTRIAL PROCESS EFFICIENCY, PON 3525 Umbrella Agreeme | 285,72 |
| | | 68,69 |
| | K-12 SCHOOLS, SA.035_TWO#4 - EPE | |
| | NYCH: District, PON 4614 FROG District | 59,81 |
| | On-Site Energy Manager, PON 3525 Umbrella Agreement | 132,54 |
| | On-Site Energy Manager, SA.019_TWO#1 - Industrial | 12,93 |
| | On-Site Energy Manager, SA.031_TWO#3 - Industrial | 12,93 |
| | On-Site Energy Manager, SA.034_TWO#5 - Industrial | 12,93 |
| | Strategic Energy Manager, PON 3525 Umbrella Agreement | 50,00 |
| | Strategic Energy Manager, SA.019_TWO#1 - Industrial | 377,31 |
| | Strategic Energy Manager, SA.031_TWO#3 - Industrial | 221,92 |
| | Strategic Energy Manager, SA.034_TWO#5 - Industrial | 151,44 |
| | Strategic Energy Manager, SA.035_TWO#4 - EPE | 297,00 |
| | Technical Services, FT14561-Roswell Park Cntr-FTC | 87,93 |
| | Technical Services, FT14960 - Mesa Realty - 15 W | 7,54 |
| | Technical Services, SA.019_TWO#1 - Industrial | 113,45 |
| Chelsea Mercantile | Technical Services, FT14024 - 252 Seventh - PON | 14,25 |

| Contractor | Contract Description | Total Contract Amount |
|---------------------------------------|---|-----------------------|
| CHP St. James LLC | New Construction Housing, NCP Housing | 102,000 |
| Citizens Dickinson Solar | >200KW PV, NY Sun | 850,000 |
| | NY-SUN, NY Sun | 350,000 |
| Citizens Westmoreland Solar | >200KW PV, NY Sun | 1,105,271 |
| | NY-SUN, NY Sun | 455,113 |
| Citrine Power, LLC | >200KW PV, NY Sun | 359,547 |
| | NY Sun | 898,869 |
| City of Auburn | LARGE SCALE RENEWABLES, Mill Street Dam Hydro | 199,665 |
| City of Peekskill | Clean Energy Communities, City of Peekskill Preschool He | 10,000 |
| City of Rochester | Clean Energy Communities, CEC310319-City of Rochester | 40,000 |
| City of Watervliet | CEC400002 - City of Watervliet | 30,000 |
| | Clean Energy Communities, CEC400002 - City of Watervliet | 50,000 |
| Clarkson Renewables 2, LLC | >200KW PV, NY Sun | 1,056,513 |
| Clarkson Renewables LLC | >200KW PV, NY Sun | 1,069,068 |
| Clarkson University | OTHER PROGRAM AREA, PON 3249 | 250,000 |
| Clean Energy States Alliance | ENERGY ANALYSIS, CESA FY2025 Membership | 68,500 |
| Clean Path New York LLC | REC4:CES REC4 Contracts, Tier 4 | 11,174,645,000 |
| CleanFiber LLC | Talent Pipeline:CE and OJT, OJT | 20,200 |
| CLEAResult Consulting, Inc. | ESTOR: Implementation Support, RFP 3401 Umbrella Agreement | 105,612 |
| | Geothermal Incentive Program, RFP 3401 Umbrella Agreement | 314,715 |
| Climate Solutions Accelerator of the | Talent Pipeline:CE and OJT, PON 4772 R3 (Paul Henry) | 40,000 |
| Clip. Bike Inc | Talent Pipeline:CE and OJT, Fellow Name: Sorah Park | 40,000 |
| Cloverleaf Tower HDFC | Tech Assistanc Multifamily LMI, FT14799 -Cloverleaf Tower-PON | 44,625 |
| Code Green Solutions, Inc. | Empire Building Challenge, EBC - Market Character TWO | 140,250 |
| | NYCH: Empire Build Challenge, EBC - Market Character TWO | 27,750 |
| | Technical Services, FT13069 - 381 Park - FTC | 19,595 |
| | Technical Services, FT14038 - Building 9&10 - FTC | 18,500 |
| | Technical Services, FT14039 - Building 22-24 - FTC | 19,000 |
| | Technical Services, FT14608 - 5 Penn Plaza - FTC | 29,600 |
| | Technical Services, FT14701 - 888 Main St FTC | 42,900 |
| | Technical Services, FT14983 - L&L Holding Co | 41,000 |
| Cody R. Koch | Net Zero Energy for Eco Dev, CNCED 2021-Cody Kosh-EcoMaple | 166,928 |
| Cogeneration Contractors, Inc. | Combined Heat and Power, CHPA - Compass V | 111,150 |
| | COMBINED HEAT AND POWER, CHPA - Five Pointz Towers | 447,200 |
| Collado Engineering, DPC | NYCH: Technical Assistance, FT14602 - 30 E 65th St - FTC | 17,250 |
| CollectiveSun Lending LLC | >200KW PV, NY-Sun | 227,000 |
| Columbia County | Clean Energy Communities, CEC410027 - Lawn Equip | 15,000 |
| CommentManagement.com LLC | Cap and Invest Comment period | 7,650 |
| commentivianagement.com LLC | ENERGY ANALYSIS, Management Software P.O. | 8,650 |
| Commercial Cleaning NY Sunshine, Inc. | NYSERDA ADMINISTRATION, Cleaning 1359 Suite 1540 | 13,310 |
| | NYSERDA ADMINISTRATION, Cleaning 1359 Suite 1540 | 83,160 |
| | NYSERDA ADMINISTRATION, Janitorial Cleaning NYC onice NYSERDA ADMINISTRATION, Nerdio Manager Premium 1yr | 11,016 |
| Compulink Technologies, Inc. | | |
| | Talent Pipeline:CE and OJT, PON 4772 R3 Evelyn De La Vega | 40,000 |
| Comrie Enterprises, LLC | Onder autor Eich Erunding Organisat | 74 454 |
| Consensus Building Institute, Inc. | 3rdparty FishFunding Support OREC: Technical Support, 3rdparty FishFunding Support | 71,451 71,451 |

| Contractor | Contract Description | Total Contract Amount |
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| Cord Meyer Development | Technical Services, FT13556 - 108-18 Queens - PON | 19,200 |
| Cornell University | Anaerobic Digesters, PON 3739 CAT B | 249,964 |
| | Environmental Research, AQHE PON 3921 | 420,000 |
| | Environmental Research, Fish Hg Statistical Analysis | 49,997 |
| Cortex Building Intelligence, Inc. | Real Time Enrgy Management, CBI - 1 Court Square - RTEM | 600,000 |
| | Real Time Enrgy Management, CBI - 140 E 45th St - RTEM | 60,697 |
| | Real Time Enrgy Management, CBI-1700 Broadway-RTEM | 48,828 |
| | Real Time Enrgy Management, Cortex-350 5th Ave-RTEM | 140,400 |
| Couch White, LLP | ENERGY ANALYSIS, TWO 7 - NIETC Comments | 10,000 |
| Country Suburban Heating & Air Condition | NYCH: Talent PpIn:CE and OJT, OJT | 35,280 |
| County Cooling, Corp. | NYCH: Talent PpIn:CE and OJT, OJT | 14,400 |
| County Heat & AC, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 9,679 |
| County of Ulster | Clean Energy Communities, CEC510646- Ulster County | 30,000 |
| CP Lynoaken LLC | <200KW PV, NY-Sun | 48,870 |
| CPL Architects, Engineers, Landscape | CGSI-93 - Cassadaga Valley CSD | 40,000 |
| | CGSI-106 - Poughkeepsie CitySD | 35,000 |
| | CGSI-163CT -Olean CSD (1)_CT | 35,000 |
| | Electric Vehicles - Innovation, CGSI-32_CT - Bolivar - PON | 37,460 |
| | Electric Vehicles - Innovation, P12GC-96_CT - Rondout - PON | 45,129 |
| | Electric Vehicles - Innovation, P12GC-101 Keshequa CSD(1)_E | 30,593 |
| Crosby Street Hotel, LLC | Technical Services, FT14474 - 79 Crosby - FTC | 13,600 |
| Crossfield Home Energy Solutions | NYCH: Talent PpIn:CE and OJT, OJT | 10,080 |
| | Talent Pipeline:CE and OJT, OJT | 5,760 |
| CTI Energy Services, LLC | Technical Services, FT17272 - Highland Terrace Own | 27,000 |
| CTY, Inc | Pub Transit & Elect Rail, Data analytics for bus network | 653,080 |
| Cutone & Company Consultants, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| CVE US El4 Manlius North, LLC | >200KW PV, NY Sun | 358,020 |
| | NY-SUN, NY Sun | 147,420 |
| CVE US EI5 Manlius East, LLC | >200KW PV, NY Sun | 1,169,531 |
| | NY-SUN, NY Sun | 481,573 |
| CVE US El8 Quaker, LLC | >200KW PV, NY Sun | 772,138 |
| | NY-SUN, NY Sun | 450,414 |
| CVENT, Inc. | CLEAN TRANSPORTATION, Event Management Platform | 1,645 |
| | Event Management Platform | 1,645 |
| | NYSERDA ADMINISTRATION, Event Management Platform | 19,257 |
| Cycle Retrotech LLC | LMI Multifamily Demos, Syracuse Housing Authority | 100,000 |
| D.K. & S Enterprises Inc | >200KW PV, 1GW Milestone Community Solar | 19,546 |
| | >200KW PV, 6 GW Milestone Press Event | 40,000 |
| Dailey Electric Inc | NYCH: Talent PpIn:CE and OJT, OJT | 9,120 |
| Dandelion Energy Inc | NYCH: Talent PpIn:CE and OJT, OJT | 21,600 |
| Daniel Rice Engineering, D.P.C. | Technical Services, FT14751 - Vornado Realty - 770 | 75,550 |
| Davis Solar, LLC | >200KW PV, NY Sun | 654,947 |
| | Solar Plus Energy Storage, NY Sun | 1,424,500 |
| Day Automation Systems, Inc. | Real Time Enrgy Management, Day Auto-Multisite-RTEM | 144,778 |
| DCF Energy Group, LLC | <200KW PV, PON 2112 NY SUN | 5,904 |
| | Tech Assistanc Multifamily LMI, FT13494 - 3 Delaware - PON | 7,500 |
| Delaware Court Apartments LLC | TEON ASSISTANC MUNICIPALITY LIVII, ET 10494 - 3 DEIAWATE - PON | 7,500 |

| Contractor | Contract Description | Total Contract Amount |
|------------------------------------|---|-----------------------|
| Delaware River Solar, LLC | >200KW PV, NY Sun | 1,051,980 |
| | NY Sun | 561,488 |
| | NY-SUN, NY Sun | 697,311 |
| DELINIAN LIMITED | NEW YORK GREEN BANK, Power Finance & Risk | 5,302 |
| Delta Development of WNY, Inc. | New Construction Housing, 2019 LRNCP | 60,200 |
| DG New York CS, LLC | >200KW PV, NY Sun | 5,922,105 |
| | >200KW PV, NY-Sun | 375,000 |
| | NY-SUN, NY Sun | 1,916,877 |
| Digital Energy Corp | Energy Storage Tech/Prod Dev, PON3585 R4 Energy Storage Tech | 450,000 |
| Dimension Energy LLC | >200KW PV, NY-Sun | 865,592 |
| Direct Marketing Productions, Inc. | OTHER PROGRAM AREA, 2025 ARPA-E Innov Summit | 6,750 |
| DirectApps Inc | ASSISTED HOME PERFORMANCE WITH ENERGY STAR, RFP4886 | 237,270 |
| | Consumer Ed and Market Support, RFP4886 RES Market Engagement | 636,461 |
| | EMPOWER NY, RFP4886 RES Market Engagement | 390,000 |
| | Home Perf w Energy Star, RFP4886 RES Market Engagement | 2,366,444 |
| | NENY:CHGE Empower Electric, RFP4886 RES Market Engagement | 501 |
| | NENY:CHGE Empower Gas, RFP4886 RES Market Engagement | 1,683 |
| | NENY:Con Ed Empower Electric, RFP4886 RES Market Engagement | 1,051 |
| | NENY:Con Ed Empower Gas, RFP4886 RES Market Engagement | 4,209 |
| | NENY:KEDNY Empower Gas, RFP4886 RES Market Engagement | 5,550 |
| | NENY:NFG Empower Gas, RFP4886 RES Market Engagement | 61,186 |
| | NENY:NIMO Empower Electric, RFP4886 RES Market Engagement | 2,862 |
| | NENY:NIMO Empower Gas, RFP4886 RES Market Engagement | 6,178 |
| | NENY:NYSEG Empower Electric, RFP4886 RES Market Engagement | 559 |
| | NENY:O&R Empower Electric, RFP4886 RES Market Engagement | 3,453 |
| | NENY:O&R Empower Gas, RFP4886 RES Market Engagement | 6,599 |
| | NENY:RGE Empower Electric, RFP4886 RES Market Engagement | 1,241 |
| | NENY:RGE Empower Gas, RFP4886 RES Market Engagement | 2,861 |
| | NYCH: Comfort Home, RFP4886 RES Market Engagement | 482,168 |
| | NYCH: Technical Assistance, RFP4886 RES Market Engagement | 610.734 |
| Distributed Solar Development 110 | >200KW PV, NY-Sun | , |
| Distributed Solar Development, LLC | | 479,700 |
| | NY-SUN, NY-Sun | 95,940 |
| DMV EQUITY, INC. | <200KW PV, PON 2112 NY SUN | 7,013 |
| DNV Energy Insights USA Inc. | Commercial New Construct, New Construction | 10,000 |
| | Commercial Real Estate Ten, TWO 8 CEF Comm Impact_DNV | 404,720 |
| | ENERGY ANALYSIS, C-PACE Update Assistance | 49,950 |
| | Eval MCDC: StatewideHP Tech.St, TWO 1 Statewide EMV Study HP | 498,963 |
| | Future Grid Perf. Challenges, Energy Storage Potential Study | 897,922 |
| | K-12 SCHOOLS, TWO 8 CEF Comm Impact_DNV | 122,465 |
| | OREC: Technical Support, Large-Scale Renewables | 40,000 |
| | Real Time Enrgy Management, TWO 8 CEF Comm Impact_DNV | 411,939 |
| | REV Campus Challenge, Efficiency Plan & Engineering | 141,855 |
| | REV Campus Challenge, TWO 8 CEF Comm Impact_DNV | 259,632 |
| | Rmve Barriers Dist Enrgy Storg, FT Energy Storage ERS - TWO | 25,000 |
| | Technical Services, Efficiency Plan & Engineering | 63,732 |
| | Technical Services, FT14709 - Pepsi Bottling - FTC | 31,264 |

| Contractor | Contract Description | Total Contract Amount |
|--|---|-----------------------|
| DNV Energy Insights USA Inc. | TWO 1 Statewide EMV Study HP | 1,283,052 |
| Dodge Data & Analytics | Eval MCDC Cross Cutting, Dodge Business Intelligence | 41,425 |
| Doherty Electric, LLC | <200KW PV, PON 2112 NY SUN | 6,720 |
| Dom Belle Services LLC | NYCH: Talent PpIn:CE and OJT, OJT | 11,520 |
| Dooalot | Net Zero Energy for Eco Dev, CNCED-2022 - Dooalot-Bank Loft | 972,806 |
| Dow Jones & Company Inc | ENERGY ANALYSIS, OPIS Subscription 2024-2025 | 8,256 |
| DSM Engineering Assoc, P.C. | CGSI-211E -South Country CSD | 43,660 |
| | Technical Services, FT15041 - Memorial Sloan | 23,950 |
| Dual Fuel Corp | NYCH: Talent Ppln:CE and OJT, OJT | 14,400 |
| Eastern Energy Systems Inc. | <200KW PV, NY-Sun | 8,930 |
| Eastern Research Group, Inc. | Electric Vehicles - Innovation, TWO #3 E-BUS Workplan | 572,508 |
| | Electric Vehicles - Innovation, TWO#4 Clean Fleet Plan | 348,245 |
| Eastgate Associates LLC | Tech Assistanc Multifamily LMI, FT17061 - Eastgate Associates | 14,625 |
| Ecology and Environment Engineering | OREC: Technical Support, TWO #22 Coastal Cable Study | 249,720 |
| ecoLong LLC | Talent Pipeline:CE and OJT, OJT | 7,200 |
| EcoMarkets LLC | LARGE SCALE RENEWABLES, 8th RPS Main Tier Solicitation | 513,330 |
| Ecosave, Inc. | NYCH: Technical Assistance, FT14786 - North avenue - FTC | 101,458 |
| Ecosystem Energy Services USA Inc. | Heat Recovery, HeatRec C1_Ecosystem_414e52 | 11,104 |
| Ecovis Group Inc | >200KW PV, NY Sun | 801,001 |
| | NY Sun | 500,625 |
| | NY-SUN, NY Sun | 280,350 |
| Edison Energy, LLC | K-12 SCHOOLS, FT14596-Fordham Prep (1)_E | 34,493 |
| Egg Geo, LLC | NYCH: District, FT14552 - 7 Speedsville - FTC | 44,424 |
| Eiger 3970 Consultants Inc. | <200KW PV, NY-Sun | 262,500 |
| | <200KW PV, PON 2112 NY SUN | 5,000 |
| EirCo Sustainability Inc. | Technical Services, FT17156 - 119 State Street | 7,500 |
| Electric Power Research Institute | Future Grid Perf. Challenges, PON4128 Smart Grid JU Collab | 2,172,527 |
| | Future Grid Perf. Challenges, Power Grid Innovation | 400,000 |
| | High Performing Grid, Coordinating Trans & Distrib | 400,000 |
| Ember Strategies, LLC | Empire Building Challenge, Support for Cohort 3 EBC | 50,000 |
| EMCOR Services Betlem | Real Time Enrgy Management, EMCOR-St Bonaventure-RTEM | 200,000 |
| EMCOR Services New York/New Jersey, Inc. | Technical Services, FT17009 Verizon Communications | 137,569 |
| EME Consulting Engineering Group, LLC | Commercial Real Estate Ten, FlexTech Consultant Selection | 333,333 |
| | Commercial Real Estate Ten, PON 3525 Umbrella Agreement | 377,058 |
| | Commercial Real Estate Ten, SA.045_TWO# 6_AES PM | 141,144 |
| | EXISTING FACILITIES, PON 3525 Umbrella Agreement | 251,842 |
| | Flexible Tech Assistance, PON 3525 Umbrella Agreement | 340,849 |
| | K-12 SCHOOLS, FT17002 - Jewish Institute of | 14,685 |
| | K-12 SCHOOLS, SA.036c_TWO #8 - EP&E | 87,271 |
| | K-12 SCHOOLS, SA.045_TWO# 6_AES PM | 275,365 |
| | Market Tests, SA.094 TWO#17 - AES PM-2 | 333,669 |
| | New Construction Housing, SA.098 - New Con PM-1 | 200,000 |
| | New Construction- Commercial, SA.098 - New Con PM-1 | 150,000 |
| | NYCH: Technical Assistance, FT - 0000781832 - 161 West 16t | 10,098 |
| | NYCH: Technical Assistance, FT14382- 166 EAST 92nd - FTC | 10,096 |
| | NYCH: Technical Assistance, FT17223 Orsid Realty - 895 Wes | 10,405 |

| Contractor | Contract Description | Total Contract Amoun |
|---------------------------------------|--|----------------------|
| EME Consulting Engineering Group, LLC | REV Campus Challenge, FT13217 - 334 East 25th - FTC | 36,000 |
| | REV Campus Challenge, FT14023 - Fordham Camp FTC | 37,960 |
| | REV Campus Challenge, FT14136 - Lombardi Center- FTC | 41,800 |
| | REV Campus Challenge, PON 3525 Umbrella Agreement | 89,566 |
| | REV Campus Challenge, SA.025_TWO #2_Com_PM | 318,681 |
| | REV Campus Challenge, SA.036c_TWO #8 - EP&E | 198,425 |
| | REV Campus Challenge, SA.045_TWO# 6_AES PM | 148,635 |
| | Single Family New Construction, SA.098 - New Con_PM-1 | 80,000 |
| | Strategic Energy Manager, SA.036c_TWO #8 - EP&E | 500,000 |
| | Strategic Energy Manager, SA.044_TWO#5_EPE PM | 398,123 |
| | Tech Assistanc Multifamily LMI, EME FlexTech MF Study Analysis | 25,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000779754 - Nelson Manag | 30,000 |
| | Tech Assistanc Multifamily LMI, FT13734 - 1512 Boone - FTC | 18,250 |
| | Tech Assistanc Multifamily LMI, FT13735 - 1524 Boone - FTC | 9,400 |
| | Tech Assistanc Multifamily LMI, FT13736 - 1544 Boone - FTC | 12,37 |
| | Tech Assistanc Multifamily LMI, FT13737 - 1903 West Farm - FTC | 13,22 |
| | Tech Assistanc Multifamily LMI, FT14877 - Riverbend-2289 Fifth | 9,97 |
| | Tech Assistanc Multifamily LMI, FT17201 Lafayette Boynton - 82 | 30,00 |
| | Tech Assistanc Multifamily LMI, FT17232 - Morningside Housing | 15,00 |
| | Tech Assistanc Multifamily LMI, FT17234 Woodlawn Veterans Mutu | 15,00 |
| | Tech Assistanc Multifamily LMI, SA.117 TWO#25-MFRes PM-1 | 238,53 |
| | Tech Assistanc Multifamily LMI, SA.117 TWO#25-MI Res PM1 | 238,53 |
| | | 250,00 |
| | Technical Services, EME FlexTech MF Study Analysis | |
| | Technical Services, EPE Team Analysis - EME TWO | 50,00 |
| | Technical Services, FT - 0000783535 - Jetro Restau | |
| | Technical Services, FT - 0000783543 - Jetro Restau | 13,30 |
| | Technical Services, FT13784 - 550 First - FTC | 250,00 |
| | Technical Services, FT14755 - Old Glory Real Estat | 15,31 |
| | Technical Services, FT14935 - Manhattan College | 125,40 |
| | Technical Services, FT14958 - Barnard College | 17,54 |
| | Technical Services, FT15027 - 205 West End Condos | 24,37 |
| | Technical Services, FT15095 - Pacific Heights | 10,00 |
| | Technical Services, FT17088 10 Holder Place Apartm | 15,84 |
| | Technical Services, FT17281 Douglas Elliman - 1160 | 20,07 |
| | Technical Services, PON 3525 Umbrella Agreement | 728,18 |
| | Technical Services, SA.025_TWO #2_Com_PM | (|
| | Technical Services, SA.036c_TWO #8 - EP&E | 198,42 |
| | Technical Services, SA.084_TWO# 15_MF PM-1 | 553,38 |
| Emes Solar | >200KW PV, NY-Sun | 610,362 |
| | >200KW PV, PON 2112 NY SUN | 266,26 |
| | NY-SUN, NY-Sun | 101,72 |
| Empire Solar Solutions LLC | <200KW PV, PON 2112 NY SUN | 41,408 |
| Empire State Realty OP, LP | Heat Recovery, HeatRec C2_EmpireState_501 7th | 71,250 |
| Empire State Realty Trust, Inc. | Heat Recovery, HeatRec C2_EmpireState_501 7th | 42,750 |
| - | NYGB Equity Roundtable | 5,646 |
| Empower CES, LLC | <200KW PV, PON 2112 NY SUN | 30,652 |
| • * | | - 3,00 |

| COMMUNITY SOLAR, PON 2112 NY SUN ENERGY STORAGE, PON 2112 NY SUN Falent Pipeline:CE and OJT, PON 4772 R3 Shawn Gregoire New Construction- Commercial, Commercial NCP 2022 ESTOR:Retail Storage Incentive, Retail Storage COMBINED HEAT AND POWER, CHPA - Mima Apartments NY-SUN, Community Solar in Buffalo ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting Value Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, OJT | 19,024 198,300 40,000 34,590 1,500,000 200,000 200,000 150,000 436,846 90,000 50,000 55,300 447,950 15,360 40,000 400,000 |
|--|--|
| Falent Pipeline:CE and OJT, PON 4772 R3 Shawn GregoireNew Construction- Commercial, Commercial NCP 2022ESTOR:Retail Storage Incentive, Retail StorageCOMBINED HEAT AND POWER, CHPA - Mima ApartmentsNY-SUN, Community Solar in BuffaloENERGY ANALYSIS, TWO 11 - Mkt Price ForecastingDREC: Technical Support, TWO 11 - Mkt Price ForecastingDREC: Technical Support, TWO#14 Policy studyREC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting/alue Stack Calculator SupportNYCH: Talent PpIn:CE and OJT, PON3981 Round 11Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony WilliNorkforce Industry Partnership, PON 3715 (BOM)Falent Pipeline:CE and OJT, OJT | 40,000 34,590 1,500,000 840,050 200,000 150,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 |
| New Construction- Commercial, Commercial NCP 2022 ESTOR:Retail Storage Incentive, Retail Storage COMBINED HEAT AND POWER, CHPA - Mima Apartments NY-SUN, Community Solar in Buffalo ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 34,590 1,500,000 840,050 200,000 150,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 |
| ESTOR:Retail Storage Incentive, Retail Storage COMBINED HEAT AND POWER, CHPA - Mima Apartments NY-SUN, Community Solar in Buffalo ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 1,500,000 840,050 200,000 150,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 |
| COMBINED HEAT AND POWER, CHPA - Mima Apartments NY-SUN, Community Solar in Buffalo ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 840,050 200,000 150,000 60,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 |
| AY-SUN, Community Solar in Buffalo ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 200,000 150,000 60,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 |
| ENERGY ANALYSIS, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 150,000 60,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 400,000 |
| DREC: Technical Support, TWO 11 - Mkt Price Forecasting DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent Ppln:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 60,000 436,846 90,000 50,000 5,300 447,950 15,360 40,000 400,000 |
| DREC: Technical Support, TWO#14 Policy study REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 436,846 90,000 50,000 5,300 447,950 15,360 40,000 400,000 |
| REC:CES REC System Dev Costs, TWO 11 - Mkt Price Forecasting /alue Stack Calculator Support NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 90,000 50,000 5,300 447,950 15,360 40,000 400,000 |
| /alue Stack Calculator Support VEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 50,000 5,300 447,950 15,360 40,000 400,000 |
| NEW CONSTRUCTION PROGRAM, NCP12986 - Nike NYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 5,300 447,950 15,360 40,000 400,000 |
| AYCH: Talent PpIn:CE and OJT, PON3981 Round 11 Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Vorkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 447,950 15,360 40,000 400,000 |
| Falent Pipeline:CE and OJT, OJT Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Workforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 15,360 40,000 400,000 |
| Falent Pipeline:CE and OJT, PON 4772 R3 CJF (Anthony Willi Norkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 40,000 |
| Vorkforce Industry Partnership, PON 3715 (BOM) Falent Pipeline:CE and OJT, OJT | 400,000 |
| Falent Pipeline:CE and OJT, OJT | |
| | 11 073 |
| Falent Pipeline:CE and OJT. OJT | 44,973 |
| | 14,240 |
| NYCH: Industry Partnerships, PON 3715 (R15) BOM | 65,900 |
| Real Time Enrgy Management, Enica-731 Lexinton-RTEM | 102,705 |
| REV Campus Challenge, FT13436 - 410 W. 118th - FTC | 76,255 |
| Fechnical Services, FT - 0000806459 - Northwell He | 223,249 |
| Fechnical Services, FT - 0000811719 - Northwell He | 158,496 |
| Fechnical Services, FT - 0000811731 - Northwell He | 170,058 |
| Fechnical Services, FT - 0000811748 - Northwell He | 102,011 |
| Fechnical Services, FT - 0000811756 - Northwell He | 283,166 |
| Technical Services, FT14725 - AD Chappagua - 480 N | 63,487 |
| Fechnical Services, FT14875 - Weill Cornell Med | 63,096 |
| Fechnical Services, FT17286 New York Presbyterian | 183,380 |
| | 113,616 |
| | 160,241 |
| | 137,695 |
| | 17,309 |
| • | 150,000 |
| | 33,947 |
| , | 9,476 |
| | 89,959 |
| | 44,322 |
| | 883,300 |
| | 25,000 |
| | |
| | 26,250 |
| | 80,753 |
| | 240,000 |
| | 90,000 48,000 |
| | teal Time Enrgy Management, Enica-731 Lexinton-RTEM EV Campus Challenge, FT13436 - 410 W. 118th - FTC echnical Services, FT - 0000806459 - Northwell He echnical Services, FT - 0000811719 - Northwell He echnical Services, FT - 0000811731 - Northwell He echnical Services, FT - 0000811748 - Northwell He echnical Services, FT - 0000811756 - Northwell He echnical Services, FT - 0000811756 - Northwell He |

| Contractor | Contract Description | Total Contract Amount |
|---|--|--|
| Contractor | Contract Description | Total Contract Amount |
| Evicient, LLC | NextGen HVAC, Low cost thermal storage | 92,938 |
| Family Life Academy Charter Schools | >200KW PV, PON 2112 NY SUN | 42,500 |
| Ferrario Ford Inc | Purchase of a 2024 Chrysler Pa | 48,148 |
| FFP NY Canton Project1, LLC | >200KW PV, NY Sun | 326,430 |
| | NY-SUN, NY Sun | 457,002 |
| FFP NY ELBA PROJECT1 LLC | >200KW PV, NY Sun | 795,663 |
| FFP NY LeRoy Project1, LLC | >200KW PV, NY Sun | 360,127 |
| | NY Sun | 900,315 |
| | NY-SUN, NY Sun | 504,176 |
| FFP NY LeRoy Project2, LLC | >200KW PV, NY Sun | 139,698 |
| | NY Sun | 349,245 |
| | NY-SUN, NY Sun | 195,577 |
| FFP NY Schaghticoke Project2, LLC | >200KW PV, NY Sun | 393,608 |
| Ficazzola Consulting, LLC | >200KW PV, PON 2112 NY SUN | 41,720 |
| FINCHVILLE TPKE LLC | >200KW PV, NY Sun | 749,700 |
| Finger Lakes Comfort, Inc | NYCH: Talent PpIn:CE and OJT, OJT | 34,080 |
| | Talent Pipeline:CE and OJT, OJT | 28,320 |
| FINGER LAKES POWER SYSTEMS LLC | <200KW PV, PON 2112 NY SUN | 37,625 |
| Fingerlakes Renewables | <200KW PV, PON 2112 NY SUN | 5,629 |
| Fishtech Energy Partners LLC | Heat Recovery, HeatRec C1_Fishtech_477Madison | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_530Fifth | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_601W26 | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_1285AoA | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_Juilliard | 39,427 |
| | Heat Recovery, HeatRec C1_Fishtech_MSKCCBAIC | 39,427 |
| | Heat Recovery, HeatRec C1 Fishtech Pier57 | 39,427 |
| | Heat Recovery, HeatRec C1 Fishtech UniClub | 39,427 |
| | Talent Pipeline:CE and OJT, OJT | 11,722 |
| | Technical Services, FT14662 - George Comfort - 307 | 17,138 |
| | Technical Services, FT14764 - 452 Fifth Owners | 10,000 |
| | Technical Services, FT15039 - RXR Realty - 61 Broa | 11,470 |
| Flint Mine Solar LLC | REC:CES REC Contracts. Flint Mine Solar RESVCO2021 | 106,028,340 |
| | | 5,000 |
| | | 247,730 |
| Foam It Insulation, LLC | | 14,400 |
| · · · · · · · · · · · · · · · · · · · | | 47,520 |
| Foley & Lardner LLP | | 31,122 |
| , , | | 20,314 |
| • | , | 225,765 |
| • | . , | 32,495 |
| | | 337,754 |
| Friello and Sone Heating and Casting In | | |
| . . | | 9,120 |
| Frontier Energy, Inc. | | 50,000 |
| | | 50,000 |
| | | 19,910 |
| Frost Valley YMCA | Environmental Research, Hg Dep in Biscuit Brk Wtrshed. | 45,500 |
| Flint Mine Solar LLC Florenton River LLC Foam It Insulation, LLC Foley & Lardner LLP Fordham Hill Owners Corp. Fourth Ave Owners Corp Freedom Solar LLC Friello and Sons Heating and Cooling, In Frontier Energy, Inc. Frost Valley YMCA | | 1 106,028 24 24 14 3 24 14 3 3 20 228 33 33 5 5 5 5 18 19 19 19 19 19 19 19 19 19 19 |

| Contractor | Contract Description | Total Contract Amount |
|--|---|-----------------------------|
| Fund for the City of New York, Inc. | Community RH&C, CH&C Communities Round 3 | 100,000 |
| | NYCH: LMI, CH&C Communities Round 3 | 100,000 |
| | Talent Pipeline:CE and OJT, NYCETC 2024 Conf Sponsorship | 10,000 |
| Fusco Personnel, Inc. | NYSERDA ADMINISTRATION, TS.015 Contract Mangament Coor | 299,715 |
| Fusion Energy Services LLC | <200KW PV, PON 2112 NY SUN | 58,808 |
| FuzeHub, Inc. | M-Corps, 2024 NYS Summit Sponsorship | 15,000 |
| | OREC: Technical Support, OSWSCRFP24-1 Ind Eval Fasser | 50,000 |
| G.R.O. Energy Solutions, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 6,400 |
| | Talent Pipeline:CE and OJT, OJT | 15,040 |
| G&S Operations LLC | >200KW PV, NY-Sun | 253,800 |
| | >200KW PV, PON 2112 NY SUN | 3,256,856 |
| | NY-SUN, NY-Sun | 50,760 |
| Garden Court HDFC | Tech Assistanc Multifamily LMI, FT14796 - Garden Court - PON | 40,875 |
| Garrison Associates Inc | EVALUATION, DPS Tech Supp for 2024 GB Eval | 50,000 |
| Gartner Inc. | NYSERDA ADMINISTRATION, Gartner 2025 Renewal | 46,193 |
| General Electric Co. Global Research | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 549,784 |
| | Nati Offshore Wind R&D | 549,784 |
| General Electric International Inc | GE MAPS Software 2021-2024 | 436,500 |
| Generate Capital Inc. | <200KW PV, NY-Sun | 211,536 |
| GenPro Energy Solutions, LLC | <200KW PV, PON 2112 NY SUN | 234,455 |
| Geotherm Inc. | | |
| | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| GF55 Architects LLP | Buildings of Excellence, BoE Rnd 1 - Design Team Incent | 75,000 |
| GI Endurant LLC | ESTOR:Retail Storage Incentive, Retail Storage - Incentives | 1,072,500 |
| Global Asset Positioning, LLC | CSE Supply Chain Attraction | 326,500 |
| Go Solar, LLC | <200KW PV, PON 2112 NY SUN | 12,480 |
| Goldman Copeland Associates, P.C. | Heat Recovery, HeatRec C1_GoldmanC_205-9E23St | 23,976 |
| | Heat Recovery, HeatRec C1_GoldmanC_StVartan | 38,956 |
| | NYCH: Technical Assistance, FT15046 - The Anthony Owner | 13,649 |
| | Technical Services, FT13274 - 512 W 22nd - FTC | 5,988 |
| | Technical Services, FT14693 - Colliers - 60 Hudson | 35,975 |
| | Technical Services, FT14769 - School of Visual Art | 212,889 |
| | Technical Services, FT14794 - Graduate Roosevelt | 14,500 |
| | Technical Services, FT14980 - NYU - 25 Union Sq W. | 19,179 |
| | Technical Services, FT15079 - Relide Realty | 9,472 |
| | Technical Services, FT15126 - Hartz Mountain Ind | 8,991 |
| | Technical Services, FT17007 The Shubert Organizati | 28,000 |
| | Technical Services, FT17024 SL Green Management Co | 11,997 |
| Gowans Road Solar, LLC | >200KW PV, NY Sun | 614,016 |
| | NY-SUN, NY Sun | 358,176 |
| Gree Mechanical Services USA Corp | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| Gree Mechanical Yonkers LLC | NYCH: Talent PpIn:CE and OJT, OJT | 88,080 |
| | <200KW PV, PON 2112 NY SUN | 11,568 |
| Green Hybrid Energy Solutions Inc. | | ,000 |
| Green Hybrid Energy Solutions Inc. | >200KW PV_PON 2112 NY SUN | 78 000 |
| | >200KW PV, PON 2112 NY SUN | 78,000 |
| Green Hybrid Energy Solutions Inc. Green Light New York, Inc. | >200KW PV, PON 2112 NY SUN Buildings of Excellence, New Construction NYCH: Talent PpIn:CE and OJT, PON3981 Round 13 | 78,000 50,000 187,969 |

| Contractor | Contract Description | Total Contract Amour |
|---------------------------------|--|----------------------|
| Green Squash LLC | OREC: Technical Support, OWS Independent Evaluator | 50,00 |
| Green Team USA, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 18,00 |
| | OJT | 18,00 |
| GreenLogic, LLC | ENERGY STORAGE, PON 2112 NY SUN | 46,70 |
| Greenstar Home Services | NYCH: Talent Ppln:CE and OJT, OJT | 17,92 |
| | Talent Pipeline:CE and OJT, OJT | 16,96 |
| GridPoint, Inc | Real Time Enrgy Management, Chipotle - Multi Sites - RTEM | 130,59 |
| Group-S LLC | Heat Recovery, HeatRec C1_ENPG_1Hanson | 38,93 |
| | Heat Recovery, HeatRec C1_ENPG_45-45CenterBlv | 38,93 |
| | NYCH: Technical Assistance, FT14130 - 45 E 80th - FTC | 8,00 |
| | NYCH: Technical Assistance, FT14251 - 77 7th Ave - FTC | 78,00 |
| | NYCH: Technical Assistance, FT14255 - 61-20 Grand C - FTC | 37,50 |
| | NYCH: Technical Assistance, FT14293 - 3333 Henry Hu - FTC | 46,50 |
| | NYCH: Technical Assistance, FT14311 - 2373 Broadway - FTC | 39,60 |
| | NYCH: Technical Assistance, FT14943 -Trump Palace 200 E 69 | 52,50 |
| | NYCH: Technical Assistance, FT14995 - Akam - 392 Central | 37,50 |
| | NYCH: Technical Assistance, FT15116 - Garthchester Realty | 73,50 |
| | Real Time Enrgy Management, SGRp-280 Collins-RTEM | 27,99 |
| | Technical Services, FT14125 - 110 Horatio - FTC | 9,50 |
| | Technical Services, FT14132 - 34 N 6th -FTC | 10,00 |
| | Technical Services, FT14133 - 605 W 57th - FTC | 58,00 |
| | Technical Services, FT14298 - 90 Park - FTC | 10,00 |
| | Technical Services, FT14353 - 255 East 49th - FTC | 27,00 |
| | Technical Services, FT14436- 201 East 62nd- FTC-MF | 14,70 |
| | Technical Services, FT14483- 145 Central Prk W-FTC | 49,20 |
| | Technical Services, FT14484 - 44 Wall - FTC | 24,50 |
| | Technical Services, FT14639 - 765 N Broadway - FTC | 24,67 |
| | Technical Services, FT14668 - Harlorn Delaware | 8,50 |
| | Technical Services, FT14748 - Bloomingdales - 504 | 21,50 |
| | Technical Services, FT14965 - Isabella Condominium | 25,50 |
| | Technical Services, FT14966 - Pride - 98 Park | 12,37 |
| | Technical Services, FT14988 - Shelbourne Sonesta | 11,25 |
| | Technical Services, FT15086 - 680-714 Montauk Ave | 9,15 |
| | Technical Services, FT15094 - BDC 56 - 15 West 56 | 16,50 |
| | Technical Services, FT15130 - Wolcott Hotel | 14,50 |
| GSPP 126 Little Bow Rd N, LLC | >200KW PV, NY Sun | 861,46 |
| COLT 120 LILLE DOW RUN, LLO | NY-SUN, NY Sun | 1,263,47 |
| CSDD Hillshoro & Dunhar LLC | | |
| GSPP Hillsboro & Dunbar, LLC | >200KW PV, NY Sun | 597,93 |
| CODD Sontinol Heights Dead 110 | NY-SUN, NY Sun | 773,80 |
| GSPP Sentinel Heights Road, LLC | >200KW PV, NY Sun | 698,95 |
| | NY-SUN, NY Sun | 1,025,13 |
| Guidehouse Inc. | Advancing Ag Enrgy Technologie, RFQ3183 Umbrella Agreement | 167,73 |
| | Greenhouse Light & Systems Eng, RFQ3183 Umbrella Agreement | 167,73 |
| | Landlord Outreach | 198,00 |
| | REV Connect, REV Connect Initiative | 3,930,00 |
| | Technical Services, RFQ3183 Umbrella Agreement | 167,73 |

| Contractor | Contract Description | Total Contract Amount |
|--|---|-----------------------|
| Gutami Inc | >200KW PV, NY Sun | 360,360 |
| | NY Sun | 900,900 |
| GZA GeoEnvironmental of New York | WEST VALLEY DEVELOPMENT PROGRAM, Trench 14 Investigation | 798,977 |
| Halcyon Inc. | NYCH: Talent Ppln:CE and OJT, OJT | 81,600 |
| | Talent Pipeline:CE and OJT, OJT | 9,600 |
| Hales Mills Solar, LLC | >200KW PV, NY Sun | 1,156,680 |
| | Solar Plus Energy Storage, NY Sun | 3,500,000 |
| Half Acre Solar, LLC | >200KW PV, NY Sun | 1,002,495 |
| | NY-SUN, NY Sun | 467,831 |
| HALO Branded Solutions, Inc. | POLICY DEVELOPMENT, 2024 DPS JCB_HALO PO | 84,237 |
| Harris Energy Solutions LLC | Talent Pipeline:CE and OJT, OJT | 22,500 |
| | Technical Services, AEAP 1659 - Flowering Sun Farm | 6,000 |
| | Technical Services, AEAP 1665 - Maplewood Farm | 5,988 |
| | Technical Services, AEAP 1715 - Finding Home Farms | 5,964 |
| Harvest Power, LLC | <200KW PV, NY Sun | 21,938 |
| | >200KW PV, PON 2112 NY SUN | 12,920 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 7,224 |
| Hawk Hill Solar, LLC | >200KW PV, NY Sun | 1,093,994 |
| | NY-SUN, NY Sun | 450,469 |
| Hawkins Delafield & Wood LLC | BR: Program Implementation, Bond Counsel 2019 | 25,000 |
| Hawn Heating & Energy Services LLC | NYCH: Talent PpIn:CE and OJT, OJT | 33,552 |
| Healthy Home Energy & Consulting, Inc. | Talent Pipeline:CE and OJT, OJT | 5,760 |
| Heat Keepers, Inc. | NYCH: Talent PpIn:CE and OJT, OJT | 15,840 |
| Helios Energy New York 2 LLC | >200KW PV, NY Sun | 876,096 |
| Helios Energy New York 3, LLC | >200KW PV, NY Sun | 1,000,046 |
| Helios Energy New York 9 LLC | >200KW PV, NY Sun | 876,096 |
| Helios Energy New York 10, LLC | >200KW PV, NY Sun | 1,005,210 |
| HELIOS ENERGY NEW YORK 15 LLC | >200KW PV, NY Sun | 973,440 |
| | NY-SUN, NY Sun | 1,347,840 |
| Henningson, Durham & Richardson PC | OREC: Technical Support, TWO #3 HDR Port Liaison | 50,000 |
| Herkimer Affordable Housing | Multifam Performance Pgm, Multifamily | 63,000 |
| Hester Street Collaborative, Inc. | Equitable Engagement, Equitable Stakeholder Engageme | 990,000 |
| Hewitt Young Electric,LLC | <200KW PV, PON 2112 NY SUN | 12,920 |
| High Peaks Solar | <200KW PV, PON 2112 NY SUN | 7,875 |
| Hillside Solar, LLC | >200KW PV, NY-Sun | 1,387,440 |
| Hilton Albany | NYSERDA ADMINISTRATION, Hotel Room Block | 15,960 |
| Hodgson Russ LLP | OREC: Technical Support, TWO 9 - OSW Litigation | 25,000 |
| Holland & Knight LLP | NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services | 9,453 |
| | OREC: Technical Support, TWO 1 - ORECRFP22-1 | 175,000 |
| | OREC: Technical Support, TWO 5 - ORECRFP22-1 Reviewer | 75,000 |
| | OREC: Technical Support, TWO 8 - CES Contract Amendmts | 28,000 |
| | REC:CES REC System Dev Costs, TWO 8 - CES Contract Amendmts | 7,000 |
| | Retrofit NY, TWO 2 - Capital Reserve Fund | 50,000 |
| | RFP 12 - NYGB Legal Services | 219,217 |
| Home HeadQuarters, Inc. | CLEANER GREENER COMMUNITIES, CGC38740 - Home Headquar. | 1,555,000 |
| ····· | REC:CES REC System Dev Costs, RESRFP24-1 TEP IE_Mark Manley | .,, |

| Contractor | Contract Description | Total Contract Amount |
|---|--|-----------------------|
| Housing Action Council, Inc. | New Construction Housing, NCP Housing | 218,000 |
| Housing Visions Consultants, Inc. | New Construction Housing, NCP Housing 2022 | 132,000 |
| Hudson HK LLC | New Construction Housing, 2019 MFCNP | 300,000 |
| Hudson River Housing, Inc. | New Construction Housing, NC-Housing 2022 | 400,000 |
| Hudson River Renewables | <200KW PV, PON 2112 NY SUN | 18,100 |
| Hudson Valley Community College | Talent Pipeline:OSW Training, OWTI Workforce Training | 269,995 |
| Hudson Valley Wind Energy, LLC | <200KW PV, PON 2112 NY SUN | 10,000 |
| Hytech Solar Inc | ENERGY STORAGE, PON 2112 NY SUN | 18,750 |
| IBC Engineering PC | REV Campus Challenge, FT14006 - Syracuse U - FTC | 5,027 |
| | REV Campus Challenge, FT14322 - 619 Comstock - FTC | 10,486 |
| | REV Campus Challenge, FT14340 - 107 College PI - FTC | 28,691 |
| | Technical Services, FT14194 – 415 W Fayette – FTC | 16,123 |
| ICE Data, LP | ENERGY ANALYSIS, WebICE Renewal - 2023-2024 | 25,540 |
| ICF Incorporated LLC | CLEAN TRANSPORTATION, TWO 16 RFQL Review | 24,981 |
| | ENERGY ANALYSIS, TWO 3 - NYS NG Infrastructure | 40,000 |
| | ENERGY ANALYSIS, TWO#9 NYS Elect System Model | 6,954 |
| | EV Charging and Engagement, TWO 16 RFQL Review | 24,981 |
| | TWO 15 - Climate Afford Study | 399,920 |
| Illume Advising LLC | TWO 1 - CJWG Facilitation | 400,000 |
| Indent Builders Inc | <200KW PV, PON 2112 NY SUN | 5,475 |
| Indotronix International Corporation | Carbontech Development, SA.033_TWO# 2_IN_APM | 69,884 |
| | Grid ClimateTech Ready Capital, SA.033_TWO# 2_IN_APM | 72,001 |
| | K-12 SCHOOLS, SA.064_TWO# 5_PC_EPE | 123,500 |
| | Technical Services, SA.064_TWO# 5_PC_EPE | 123,500 |
| | Thermal Energy Storage, SA.033_TWO# 2_IN_APM | 69,884 |
| INF Associates LLC | FT - 0000767235 - Lakeland Cen | 64,370 |
| | Talent Pipeline:CE and OJT, OJT | 9,232 |
| | Technical Services, FT14832 - Sage Realty | 7,588 |
| | Technical Services, FT14942 - Belmont Metals - FTC | 24,928 |
| Infinity Solar Systems, LLC | <200KW PV, PON 2112 NY SUN | 135,377 |
| | >200KW PV, PON 2112 NY SUN | 154,780 |
| Ingraham Solar 1, LLC | >200KW PV, NY Sun | 910,800 |
| | NY-SUN, NY Sun | 425,040 |
| Integrated Energy Concepts Engineering, | Heat Recovery, HeatRec C1 NRG Gateway | 67,500 |
| Integrated Staffing Corporation | Thermal Energy Storage, TEMP IN EA | 24,000 |
| IntelliGen Power Systems, LLC | Combined Heat and Power, CHPA - 402 East 102nd Street | 432,640 |
| ,, | Combined Heat and Power, CHPA - 1952-56 1st Ave | 791,280 |
| | Combined Heat and Power, CHPA - 1962-66 1st Ave | 791,280 |
| | Combined Heat and Power, CHPA - 1990 Lexington Ave | 747,320 |
| | Combined Heat and Power, CHPA - Huron | 1,228,080 |
| | COMBINED HEAT AND POWER, CHPA - London Terrace | 924,055 |
| Ithaca College | | |
| Ithaca College | ENVIRONMENTAL RESEARCH, Methane emissions measurements | 136,960 |
| Ithese Neighborhood Llousing Comission in | Talent Pipeline:CE and OJT, PON 4772 R3 (Annie Mwanza) | 40,000 |
| Ithaca Neighborhood Housing Services, In | Single Family New Construction, NCP Housing | 64,000 |
| IWS Services Inc. | OREC: Technical Support, TWO #3 | 50,000 |
| | OREC: Technical Support, TWO #4 - Generic OSW project | 50,000 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| IWS Services Inc. | OREC: Technical Support, TWO#2 OSWSCRFP24-1 IndEval KR | 50,000 |
| | OREC: Technical Support, TWO#5 Cross Crediting Framewrk | 50,000 |
| J Synergy Solar LLC | <200KW PV, PON 2112 NY SUN | 59,168 |
| | >200KW PV, PON 2112 NY SUN | 18,060 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 5,284 |
| J&A Electrical Construction LLC | <200KW PV, PON 2112 NY SUN | 7,749 |
| Jaros, Baum & Bolles | Empire Building Challenge, Lincoln Square Decorbonization | 100,000 |
| | NYCH: Technical Assistance, FT14373 - 130 West 12th - FTC | 20,610 |
| | Technical Services, FT13054 - 1425 Madison - FTC | 74,250 |
| | Technical Services, FT14446 - 1633 Broadway - FTC | 74,000 |
| | Technical Services, FT14884 - Vornado Realty | 95,500 |
| JBA Consulting Engineers, Inc. | CGSI-82CT - Tarrytown PS | 52,011 |
| JBI Construction Group | <200KW PV, PON 2112 NY SUN | 151,564 |
| | >200KW PV, PON 2112 NY SUN | 86,300 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 5,440 |
| Johnson Controls, Inc. (Syracuse) | K-12 SCHOOLS, FT14674 - South Colonie CSD | 117,790 |
| | K-12 SCHOOLS, FT15132 - Putnam Northern West | 108,304 |
| Jones Lang LaSalle Americas, Inc. | On-Site Energy Manager, OsEM29-I - IBM Poughkeepsie | 214,000 |
| | On-Site Energy Manager, OsEM61-I - IBM Yorktown | 214,000 |
| Jordan Energy and Food Enterprises LLC | <200KW PV, PON 2112 NY SUN | 100,223 |
| JouleSmart Solutions, Inc. | Real Time Enrgy Management, JouleSmar-500 Yonkers Ave-RTEM | 83,411 |
| Joy Gree LLC | NYCH: Talent PpIn:CE and OJT, OJT | 38,880 |
| Kamtech Restoration Corp | <200KW PV, PON 2112 NY SUN | 384,944 |
| | >200KW PV, PON 2112 NY SUN | 12,768 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 19,640 |
| Karp Strategies, LLC | OREC: Technical Support, NYS OSW Training Efforts | 415,000 |
| Kasselman Solar LLC | <200KW PV, NY-Sun | 29,760 |
| | <200KW PV, PON 2112 NY SUN | 250,376 |
| KC Management Holdings LLC | NYCH: Talent PpIn:CE and OJT, OJT | 56,000 |
| | OJT | 8,000 |
| | Talent Pipeline:CE and OJT, OJT | 22,442 |
| Kearns & West, Inc. | OREC: Technical Support, Facilitation Support LSR-OREC | 306,000 |
| | OREC: Technical Support, TWO #15 LFTE webinar support | 49,933 |
| Kelliher Samets LTD | NYCH: District, TWO 26 - Community HP Mkting | 79,599 |
| | Retrofit NY, TWO 9 - RetrofitNY | 59,000 |
| Kenneth O. Willie & Associates, Inc. | Talent Pipeline:CE and OJT, OJT | 10,000 |
| · · · · · · · · · · · · · · · · · · · | Tech Assistanc Multifamily LMI, FT - 0000756767 - Sisters of C | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000756781 - Sisters of C | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000756784 - Sisters of C | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000756788 - Sisters of C | 12,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000757081 - RSE Manageme | 11,250 |
| | Tech Assistanc Multifamily LMI, FT - 0000757098 - RSE Manageme | 11,250 |
| | Tech Assistanc Multifamily LMI, FT - 0000757108 - RSE Manageme | 11,250 |
| | | |
| | Tech Assistanc Multifamily I MI ET 0000777012 Konnoth O W | |
| | Tech Assistanc Multifamily LMI, FT - 0000777913 - Kenneth O. W Tech Assistanc Multifamily LMI, FT - 0000777924 - Kenneth O. W | 11,625 9,669 |

| Contractor | Contract Description | Total Contract Amount |
|---|--|-----------------------|
| Kenneth O. Willie & Associates, Inc. | Tech Assistanc Multifamily LMI, FT - 0000794408 - JGV Manageme | 72,000 |
| | Tech Assistanc Multifamily LMI, FT - 0000815688 - BRC - 902 Li | 15,750 |
| KeRi Engineering PC | Technical Services, FT17001 - Verizon - 50 Thayer | 28,395 |
| | Technical Services, FT17171 - Verizon NY- 1106 Hoe | 31,285 |
| | Technical Services, FT17172 - Verizon New York - 8 | 41,530 |
| Kilmer Solar LLC | >200KW PV, NY Sun | 1,105,731 |
| Kinetic Communities Consulting Corporati | Community RH&C, CH&C Communities Round 3 | 699,994 |
| | NYCH: Communities, KC3 Queens Community Campaign | 350,000 |
| Kings Village Corp. | NYCH: Technical Assistance, FT13954 - 1755 Utica - PON | 9,723 |
| Kruger Energy Inc. | >200KW PV, NY Sun | 275,412 |
| | NY Sun | 688,530 |
| LaBella Associates, P.C. | New Construction- Commercial, Commercial NCP 2022 | 5,000 |
| | NYCH: District, PON 4614 Round #5 | 100,000 |
| | Tech Assistanc Multifamily LMI, FT17162 AME Zion-Trinity - 21 | 30,000 |
| | Technical Services, FT13437 - 711 North - FTC | 33,000 |
| Lafayette Manor LP | Tech Assistanc Multifamily LMI, FT - 0000756781 - Sisters of C | 12,000 |
| Lamico Enterprises, LLC | NYCH: Talent Ppln:CE and OJT, OJT | 6,080 |
| | Talent Pipeline:CE and OJT, OJT | 11,840 |
| Landau Solar II LLC | >200KW PV, NY Sun | 948,147 |
| Lenovo Inc. | NYSERDA ADMINISTRATION, Lenovo mini desktops Qty. 50 | 29,750 |
| | NYSERDA ADMINISTRATION, Lenovo Thinkvision monitors | 5,100 |
| | NYSERDA ADMINISTRATION, Thinkvision monitor - 50 | 8,500 |
| LeRay Jackson Solar, LLC | >200KW PV, NY Sun | 1,012,010 |
| | NY-SUN, NY Sun | 1,214,414 |
| Level Agency for Infrastructure, LLC | Low Carbon Tech Demos, LowCarbon Phase2 Deep Retrofit | 50,000 |
| Leviathan Solar Inc | COMMUNITY SOLAR, NY-Sun | 5,152 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 13,664 |
| Levitan & Associates, Inc. | OREC: Technical Support, Large-Scale Renewables | 831,000 |
| | OREC: Technical Support, OSW Solicitation Support 2023 | 175,000 |
| Livingston County | CI Engy Siting & Soft Cost Red, Livingston Solar Coordinator | 125,000 |
| Livingston Energy Group | Talent Pipeline:CE and OJT, OJT | 16,152 |
| Livingston Management Services, LLC | Technical Services, FT14211 - 16 West 39th - PON | 7,940 |
| Livolt Cogen LLC | Combined Heat and Power, CHPA-2418 Olinville Ave | 8,616 |
| Livolt Consulting, LLC | Technical Services, FT14478- Visalo Realty - FTC | 11,246 |
| 0. | Technical Services, FT14479 - Inwood Ventura -FTC | 11,246 |
| | Technical Services, FT14480 - Fort Washington -FTC | 11,246 |
| | Technical Services, FT14481- Broadway Ventura -FTC | 11,246 |
| LM Language Services, Inc. | Talent Pipeline:CE and OJT, Translation of documents | 4,558 |
| | Translation Services, Translation of documents | 3,857 |
| Lockenhurst Pond Solar LLC | >200KW PV, NY Sun | 530,365 |
| Loeb & Loeb LLP | NEW YORK GREEN BANK, RFP 12 - NYGB Legal Services | 16,997 |
| | RFP 12 - NYGB Legal Services | 53,942 |
| Loewke Brill Consulting Group | Talent Pipeline:CE and OJT, Workforce Dev & Training | 100,000 |
| | | |
| Long Island Power Authority Long Island Power Solutions | NY-SUN, Clean Energy& Efficiency MOU | 20,000,000 |
| LUNG ISIANU FUWER SULULIUNS | <200KW PV, PON 2112 NY SUN | 56,276 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| Long Island Power Solutions | ENERGY STORAGE, PON 2112 NY SUN | 31,400 |
| Low-Level Radioactive Waste Forum, Inc. | NYSERDA ADMINISTRATION, LLRW Forum Dues - 2025 | 5,000 |
| Luminate, LLC | Outside Technical and Eng. Srv | 54,124 |
| M/E Engineering, P.C. | CGSI-115 - Sherburne Earlville | 64,405 |
| | Flexible Tech Assistance, FlexTech Consultant Selection | 34,000 |
| | INDUSTRIAL PROCESS EFFICIENCY, FT - 0000781324 - Barilla -FTC | 28,875 |
| | NYCH: District, Round 3 SUNY Oswego | 99,930 |
| | Technical Services, AEAP 1794 - Frank Farm | 6,000 |
| | Technical Services, AEAP 1799 - GrassRoot | 6,000 |
| | Technical Services, FT14885 - Binghamton U | 49,640 |
| | Technical Services, FT17107 East Hill Medical Cent | 9,425 |
| | Technical Services, FT17184 - 445 Tremont - FTC | 52,970 |
| Macabacus Inc. | NEW YORK GREEN BANK, Macabacus Software Tool NYGB | 6,900 |
| Madison 45 LLC | Technical Services, FT14104 - 360 Madison - PON | 10,600 |
| Maple North 1 Solar LLC | >200KW PV, NY Sun | 742,900 |
| | NY-SUN, NY Sun | 305,900 |
| Maple North 2 Solar LLC | >200KW PV, NY Sun | 670,956 |
| | NY-SUN, NY Sun | 276,276 |
| Maple West Solar LLC | >200KW PV, NY Sun | 888,030 |
| | NY-SUN, NY Sun | 414,414 |
| Maple3PKRL175 Pearl Owner, LLC | NYCH: Technical Assistance, FT13558 - 175 Pearl - PON | 15,600 |
| Nark MaGrann Associates | LMI Multifamily Demos, Ascendant Neighborhood Develop | 100,000 |
| | LMI Multifamily Demos, JOE NYC | 100,000 |
| | NextGen HVAC, Downstate gas fired heat pump | 129,798 |
| | Technical Services, FT14551-10 Forrest -FTC-MF-LCC | 9,525 |
| | Technical Services, FT14577 - 375 Lincoln PI - FTC | 10,000 |
| | Technical Services, FT14729 - 125 West 76th - FTC | 10,000 |
| | Technical Services, FT14730 -72 Park Terrace - FTC | 45,000 |
| Markham Gardens Manor Housing Developmen | Tech Assistanc Multifamily LMI, FT - 0000756767 - Sisters of C | 12,000 |
| Matrix Solar SI 586 Gulf, LLC | >200KW PV, NY-Sun | 2,570,400 |
| Matthews Buses Incorporated | CLEAN TRANSPORTATION, NYTVIP - Pine Valley CSD | 400,000 |
| | NYSBIP Pine Valley SD | 57,250 |
| | NYSBIP Sweet Home SD | 61,500 |
| McCarley Gardens LLC | New Construction Housing, NCP Housing - SF370731 | 15,000 |
| McQuilling Services LLC | OREC: Technical Support, OSW Master Plan 2.0 Tech Supp | 107,400 |
| MDS MT LLC | Future Energy Economy Summit | 75,000 |
| Meline Engineering Corporation | NYCH: Critical Tools, PON 4614 Feasibility Studies | 49,700 |
| Meltek Inc. | Talent Pipeline:CE and OJT, OJT | 9,230 |
| Meltwater News US Inc. | Innovation, Innovation | 11,000 |
| | NYSERDA ADMINISTRATION, Corporate Communications | 62,000 |
| MGX Associates Phase 1 LLC | New Construction Housing, 2019 MFCNP | 144,400 |
| MGX Associates Phase 2 CE LLC | New Construction Housing, NCP Housing - 380 Chester St | 308,000 |
| | New Construction Housing, NCP Housing-763 Thomas Boyland | 308,000 |
| MGX Associates Phase 2 G LLC | New Construction Housing, NCP Housing-703 Thomas Boyland New Construction Housing, NCP Housing-305 Chester St | 381,500 |
| | Talent Pipeline:CE and OJT, OJT | 7,040 |
| MicroEra Power, Inc. | | |

| Contractor | Contract Description | Total Contract Amoun |
|--|---|----------------------|
| Military Road Solar, LLC | >200KW PV, NY Sun | 682,110 |
| Mission Power Corp. | Talent Pipeline:CE and OJT, OJT | 15,360 |
| Mission Sun Corp. | Talent Pipeline:CE and OJT, OJT | 13,853 |
| Mohawk Garden Apartments, LLC | Tech Assistanc Multifamily LMI, FT13105 - 105 Ringdahl - PON | 10,000 |
| Morton Barrow Condominium | Tech Assistanc Multifamily LMI, FT15098 - 456 Hudson - PON | 10,000 |
| MR. AIR NYC Corp. | NYCH: Talent PpIn:CE and OJT, OJT | 41,760 |
| | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 | 40,000 |
| Museum of Modern Art | NYCH: Technical Assistance, FT13303 - Queens Campus - PON | 65,448 |
| NanoAnalytics Inc. | RENEWABLE HEAT NY, Wood Combustion Nanoparticles | 159,700 |
| National Association of Corporate Direct | NYSERDA ADMINISTRATION, Office of the President & CEO | 15,319 |
| National Wind Technology Consortium, Inc | Nat'l OffShWind R&D Consortium, NOWRDC-104-Exmar | 150,000 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-105-ESTECO | 549,150 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-109-GE Research | 150,000 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-113-Worley | 128,59 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-115-ThayerMahan | 354,72 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-120-Deep Reach Tech | 149,92 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-125-NREL | 240,00 |
| | Nat'l OffShWind R&D Consortium, NOWRDC-134 Saildrone | 599,99 |
| | NOWRDC-104-Exmar | 150,00 |
| | NOWRDC-105-ESTECO | 549,15 |
| | NOWRDC-109-GE Research | 150,00 |
| | NOWRDC-113-Worley | 128,59 |
| | NOWRDC-115-ThayerMahan | 354,72 |
| | NOWRDC-120-Deep Reach Tech | 149,92 |
| | NOWRDC-125-NREL | 240,00 |
| | NOWRDC-134 Saildrone | 599,99 |
| NECEC Institute | 76 West, NECEC Sponsorship 2024 | 50,00 |
| Neighborhood Housing Services Staten Isl | NY-SUN, PON 3414 Electrify SI | 200,000 |
| NESCAUM | ENVIRONMENTAL RESEARCH, RFQL3685 Round 1 | 808,000 |
| | ENVIRONMENTAL RESEARCH, TWO #11 Wood Heating | 899,50 |
| | ENVIRONMENTAL RESEARCH, TWO#14 Acceptance Tsting Mthds | 515,00 |
| | Renewable Heat NY, RFQL3685 Round 1 | 350,00 |
| NESEA | Code to Zero, Bldg Energy NYC 2024 Conferenc | 5,00 |
| | Empire Building Challenge, Bldg Energy NYC 2024 Conferenc | 3,50 |
| | NYCH: LMI, Bldg Energy NYC 2024 Conferenc | 12,50 |
| Net-Zero Development LLC | Buildings of Excellence, Buildings of Excellence R1 | 637,50 |
| Netgains Engineering P.C. | NYCH: Technical Assistance, FT13577 - Cathedral Condo -FTC | 5,00 |
| | NYCH: Technical Assistance, FT13681 - 975 Simpson - FTC | 26,00 |
| | NYCH: Technical Assistance, FT14647 - 275 Park - FTC | 45,00 |
| | NYCH: Technical Assistance, FT14790 -215 Equities Corp-FTC | 49,20 |
| | NYCH: Technical Assistance, FT14828 -The Chocolate Factory | 13,03 |
| | NYCH: Technical Assistance, FT14830 - 429 Clinton | 6,33 |
| | NYCH: Technical Assistance, FT14050 - 429 Clinton NYCH: Technical Assistance, FT14945 - The Blair House 200E | 46,50 |
| | | |
| | Tech Assistanc Multifamily LMI, FT14648 - PRC Shakespeare -FTC | 19,998 |
| | Tech Assistanc Multifamily LMI, FT14649 - PRC Andrews Ave -FTC | 31,002 |

| Contractor | Contract Description | Total Contract Amount |
|--|---|-----------------------|
| New Buildings Institute, Inc. | Code to Zero, 2024 NBI Membership | 16,123 |
| | NYCH: Critical Tools, Sponsorship Agreement | 50,000 |
| | Prof & Expert Engagement, 2022 NBI Membership | 25,000 |
| | Prof & Expert Engagement, 2023 NBI Membership | 25,000 |
| | Prof & Expert Engagement, 2024 NBI Membership | 8,877 |
| New Ecology, Inc. | Buildings of Excellence, BoE Rnd. 2 - DTL Colonial II | 150,000 |
| New Energy Equity LLC | >200KW PV, NY Sun | 329,604 |
| | NY Sun | 824,010 |
| New Leaf Solar LLC | <200KW PV, NY-Sun | 16,128 |
| | <200KW PV, PON 2112 NY SUN | 11,560 |
| New York Association of Training and Emp | NYCH: Talent PpIn:CE and OJT, 2025 Youth Practitioners Conf | 10,000 |
| New York Battery and Energy Storage | 2024 Capture the Energy Conf | 20,000 |
| | 2024 NY BEST Sponsorship | 15,000 |
| New York City Housing Authority | CLEANER GREENER COMMUNITIES, CGC56950 - NYC DEP | 738,397 |
| New York Engineers, P.C. | Tech Assistanc Multifamily LMI, FT14359 - PRC Westchester -FTC | 28,583 |
| | Tech Assistanc Multifamily LMI, FT14967 - 250 West Partners | 6,626 |
| | Technical Services, FT14749 - BJs Wholesale - 8719 | 13,250 |
| New York Passive House Inc. | Low Carbon Tech Demos, Regenerative Metropolis Sympos | 5,000 |
| | New Construction Housing, Regenerative Metropolis Sympos | 5,000 |
| New York Power Authority | 2024 International Auto Show | 25,000 |
| | 2025 NY Internt'l Auto Show | 49,999 |
| | NYCH: Technical Assistance, FT13403 - SUNY Sullivan - FTC | 23,205 |
| | NYCH: Technical Assistance, FT13908 - Empire State - FTC | 500,000 |
| | REV Campus Challenge, FT13913 - Rockland - FTC | 26,379 |
| | Technical Services, FT13620 - Hampton - FTC | 6,840 |
| | Technical Services, FT13810 - City of Albany - FTC | 44,264 |
| | Technical Services, FT13815 - SUNY Oswego - FTC | 237,332 |
| | Technical Services, FT13854 - City of Rome - FTC | 49,189 |
| New York Power Authority, | Campus/Technical Assistance, Geothermal Campus Challenge | 1,025,000 |
| New York Presbyterian Hospital | Technical Services, FT17265 - New York Presbyteria | 381,350 |
| New York Solar Energy Industries Assoc. | 2024 NYSEIA Event Sponsorships | 24,999 |
| New York State Foam & Energy LLC | Talent Pipeline:CE and OJT, OJT | 19,520 |
| New York State Forum for IRM | NYSERDA ADMINISTRATION, NYS Forum Membership 24 - 25 | 5,500 |
| New York State Solar Farm Inc. | <200KW PV, PON 2112 NY SUN | 36,129 |
| New York University | Combined Heat and Power, CHPA - NYU 181 Mercer | 1,390,33 |
| Newmark Partners LP | Newmark Appraisal Albany Hyatt | 6,500 |
| Newport Ventures, Inc. | Code to Zero, Newport TWO #1 Training | 642,773 |
| | Code to Zero, TWO #6 NYStretch Zero Energy | 281,545 |
| Next Generation Solar, LLC | <200KW PV, PON 2112 NY SUN | 13,776 |
| NextCorps Inc | M-Corps, ACT Prototypes to Mass Prod NY | 4,360,466 |
| Niagara Frontier Automobile Dealers | Electric Vehicles - Innovation, 2025 Buffalo Auto Show | 6,800 |
| Niagara Mohawk Power Corporation | BR: Interconnection, BR Interconnection Studies | 633,500 |
| NineDot Energy, LLC | ESTOR:Retail Storage Incentive, Retail Energy Storage | 3,100,750 |
| Kinebot Lifeigy, LLO | | |
| | ESTOR:Retail Storage Incentive, Retail Storage Talent Pipeline:CE and OJT, OJT | 5,000,000 |
| Niver Deskedy LLD | • | 92,160 |
| Nixon Peabody LLP | RFP 12 - NYGB Legal Services | 51,754 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| Noresco LLC | Technical Services, FT14694-Blenheim Realty-515 | 8,270 |
| | Technical Services, FT17049 Columbia University | 211,872 |
| | Technical Services, IAQ - Tech Review - NORESCO | 105,000 |
| Norstar Development USA, LP | Tech Assistanc Multifamily LMI, FT13944 - Ellicott Town - PON | 9,950 |
| North Shore Long Island Jewish Health Ce | Technical Services, FT17271 - Northwell Health | 284,560 |
| Northeast Energy Efficiency Partnerships | NYCH: Critical Tools, VRF Field Validation Project | 50,000 |
| | NYCH: Supply Chain, HP Rating Rep Phase 2 | 75,000 |
| Northeast States for Coordinated Air Use | 2024 NESCAUM Membership | 75,000 |
| Northfield-St. Vincents Housing Developm | Tech Assistanc Multifamily LMI, FT - 0000756784 - Sisters of C | 12,000 |
| Norwich Housing Authority | Multifam Performance Pgm, Multifamily | 43,400 |
| | NYCH: LMI, Community Thermal Networks | 124,000 |
| | Tech Assistanc Multifamily LMI, FT13273 - Peacock Park - PON | 7,000 |
| Nuvve Corporation | Electric Vehicles - Innovation, PON 3578 R1 CAT4 | 482,943 |
| NY Building Systems Consultant Inc. | NYCH: Technical Assistance, FT17042 333 West End | 10,400 |
| | Talent Pipeline:CE and OJT, OJT | 36,000 |
| | Technical Services, FT - 0000762334 - Firstservice | 11,550 |
| | Technical Services, FT - 0000762891 - FirstService | 28,450 |
| | Technical Services, FT17256 63 Pitt Street | 8,500 |
| | Technical Services, FT754409 - The Jewish Theologi | 73,500 |
| NY CDG 006 LLC | >200KW PV, NY-Sun | 511,960 |
| | NY-SUN, NY-Sun | 75,168 |
| NY CDG 007 LLC | >200KW PV, NY-Sun | 677,196 |
| | NY-SUN, NY-Sun | 169,299 |
| NY CDG 011 LLC | >200KW PV, NY-Sun | 559,770 |
| | NY-SUN, NY-Sun | 111,954 |
| NY Geo Thermal Solutions | NYCH: District, 2024 NY-GEO Conference | 30,000 |
| NY Greece I, LLC | >200KW PV, NY Sun | 765,160 |
| NY Greece II, LLC | >200KW PV, NY Sun | 387,750 |
| NY Mamakating I, LLC | >200KW PV, NY Sun | 722,670 |
| | NY-SUN, NY Sun | 297,570 |
| NY Mooers VI, LLC | >200KW PV, NY Sun | 1,192,550 |
| NY Newark Valley I, LLC | >200KW PV, NY-Sun C&I | 1,378,944 |
| NY Pike I, LLC | >200KW PV, NY Sun | 479,655 |
| NY Pike II, LLC | >200KW PV, NY Sun | 1,133,730 |
| NY USLE Carthage SR26 A LLC | >200KW PV, NY Sun Assignment | 1,124,908 |
| | NY-SUN, NY Sun Assignment | 1,349,889 |
| NY USLE Carthage SR26 B LLC | >200KW PV, NY Sun Assignment | 742,456 |
| | NY-SUN, NY Sun Assignment | 890,947 |
| NYS Energy Audits, Inc. | Talent Pipeline:CE and OJT, OJT | 96,660 |
| NYS Essential Power | <200KW PV, PON 2112 NY SUN | 286,64 |
| | | |
| | >200KW PV, PON 2112 NY SUN | 40,400 |
| | COMMUNITY SOLAR, NY-Sun | 6,290 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 30,260 |
| NYS Industries for the Disabled | NYSERDA ADMINISTRATION, Board materials scanning | 23,265 |
| NYS Office of Parks, Recreation and | Technical Services, FT14710 - NYSOPRP - 9 Old Post | 73,736 |
| NYSEDC | New Construction- Commercial, NYSEDC Partner Engagement | 48,000 |

| | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| NYSEDC | Prof & Expert Engagement, NYSEDC Partner Engagement | 2,000 |
| NYSS LLC | <200KW PV, PON 2112 NY SUN | 637,680 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 156,016 |
| Ocean Tech Services LLC | Off-Shore Wind Pre-Dev Act, RFP 3855 Metocean Cat. 1: FLSS | 4,244,099 |
| | OREC: Technical Support, RFP 3855 Metocean Cat. 1: FLSS | 1,314,920 |
| Ogden Cap Properties, LLC | Flexible Tech Assistance, FT11667 - Biltmore Plaza | 9,329 |
| OLA Consulting Engineers, P.C. | Technical Services, FT14559-Dominican Sisters-FTC | 18,583 |
| Oliver Kinross Ltd. | NYCH: LMI, 2025 NY Build Expo | 8,785 |
| Olivet St. Vincent's Housing Development | Tech Assistanc Multifamily LMI, FT14930 - Olivet St Vincent | 10,000 |
| On Grid Infrastructure Services, LLC | <200KW PV, PON 2112 NY SUN | 14,043 |
| One West End Avenue Condominium | NYCH: Technical Assistance, FT13587 - 1 West End - PON | 19,925 |
| Onyx Development Group LLC | >200KW PV, NY-Sun | 1,051,902 |
| | NY-SUN, NY-Sun | 200,124 |
| Open Buffalo Inc. | Talent Pipeline:CE and OJT, PON 4772 R3 | 40,000 |
| Oppenheim Inghams Solar, LLC | >200KW PV, NY Sun | 567,528 |
| | NY-SUN, NY Sun | 233,688 |
| Opt-In Consultants Inc | Workforce Industry Partnership, PON 5357 | 81,925 |
| Orange EV LLC | CLEAN TRANSPORTATION, NYTVIP - Lazerspot | 140,542 |
| Oswegatchie Solar, LLC | >200KW PV, NY-Sun C&I | 861,224 |
| | NY-SUN, NY-Sun C&I | 1,192,464 |
| Otsego County Conservation Association | NYCH: Talent PpIn:CE and OJT, PON 4772 R3 David Meskheli | 40,000 |
| Overlord Apartments, LLC | Tech Assistanc Multifamily LMI, FT14080 - 14 US-20 - PON | 6,750 |
| Owahgena Consulting, Inc. | Air Source Heat Pumps, Technical Consulting Support | 50,000 |
| OwnBackup Inc. | NYSERDA ADMINISTRATION, Own backup for Salesforce | 70,590 |
| Paradise Energy Solutions, LLC | <200KW PV, PON 2112 NY SUN | 223,406 |
| Park Hill Housing, LLC | Multifam Performance Pgm, Multifamily | 52,500 |
| ark fill Housing, LEO | Tech Assistanc Multifamily LMI, FT13974 - 63-34 South - PON | 9,500 |
| Partridge Venture Engineering, P.C. | Tech Assistanc Multifamily LMI, FT14254 - 367 S 2nd - FTC | 10,000 |
| Partituge venture Engineering, P.C. | Tech Assistanc Multifamily LMI, FT14234 - 307 3 21d - FTC Tech Assistanc Multifamily LMI, FT14944 - GHD - 213 South 3 | 18,251 |
| Passive House Center Inc | Talent Pipeline:CE and OJT, OJT | |
| | | 47,462 |
| Pathstone Corporation | New Construction Housing, NC - Housing Program | 48,400 |
| | Tech Assistanc Multifamily LMI, FT - 0000767849 - PathStone Co | 9,331 |
| Patriot Energy Solutions Corp | <200KW PV, PON 2112 NY SUN | 26,920 |
| Pelham Fifth Ave JV LLC | Net Zero Energy for Eco Dev, NZEED 2019 - Pelham- Fifth Ave | 943,072 |
| Pendleton Solar 2, LLC | >200KW PV, NY Sun | 662,965 |
| | NY-SUN, NY Sun | 795,558 |
| Peninsula JV LLC | Multifam New Construction, New Construction | 100,000 |
| Performance Systems Development | Code to Zero, RFQL 3711 TWO#2 | 625,837 |
| | Market Support Tools & Activity, Model calibration for IRA HER | 87,993 |
| | NYCH: Comfort Home, TWO 1 - Compass system CH | 380,550 |
| Pine Tree Vintage, LLC | Tech Assistanc Multifamily LMI, FT13130 - Pine Tree - PON | 5,250 |
| Pivot Solar NY 1 LLC | >200KW PV, NY Sun | 714,725 |
| Pivot Solar NY 3 LLC | >200KW PV, NY Sun | 510,775 |
| Pivot Solar NY 9 LLC | >200KW PV, NY Sun | 1,119,226 |
| Pivotal 180, LLC | NYSERDA ADMINISTRATION, Pivotal180 Modeling Class 2024 | 42,000 |
| | | 73,235 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| Plugin Stations Online, LLC | Electric Vehicles - Innovation, EVSE at schools demo | 150,001 |
| PlugPV, LLC | <200KW PV, NY-Sun | 6,720 |
| | <200KW PV, PON 2112 NY SUN | 758,714 |
| Plymouth Gardens, Inc. | Tech Assistanc Multifamily LMI, FT13971 - 1400 S Plymouth -PON | 10,000 |
| Point and Ravine, LLC | New Construction Housing, NCP Housing | 26,000 |
| Portville CSG 1, LLC | >200KW PV, NY-Sun C&I | 879,956 |
| | NY-SUN, NY-Sun C&I | 1,055,949 |
| Potsdam Sensors LLC | Talent Pipeline:CE and OJT, OJT | 8,000 |
| Power Advisory LLC | OREC: Technical Support, TWO 2 | 50,000 |
| PowerFlex Solar, LLC | >200KW PV, PON 2112 NY SUN | 354,354 |
| | ESTOR:Retail Storage Incentive, Retail Energy Storage | 242,375 |
| | ESTOR:Retail Storage Incentive, Retail Storage Incentive | 387,625 |
| | ESTOR:Retail Storage Incentive, Retail Storage Incentives | 630,000 |
| Powergen Development Group, LLC | Combined Heat and Power, CHPA - One Carnegie Hill | 202,236 |
| Pratt Institute | NYCH: District, PON 4614 Round #1 Pratt | 75,879 |
| Premier Solar Solutions LLC | >200KW PV, PON 2112 NY SUN | 20,128 |
| Principal Life Insurance Company | Technical Services, FT13035 - 1370 AoA - PON | 26,456 |
| Principle Power Inc | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 725,617 |
| | Natl Offshore Wind R&D | 725,617 |
| PROLOGIS LOGISTICS SERVICES | >200KW PV, NY-Sun | 242,248 |
| INCORPORATED | NY-SUN, NY-Sun | 58,315 |
| Provantage, LLC | NYSERDA ADMINISTRATION, Laptops Microsoft Surface - 50 | 62,000 |
| | NYSERDA ADMINISTRATION, Surface - Laptops Provantage | 68,250 |
| | NYSERDA ADMINISTRATION, Wireless headsets- ALB | 9,750 |
| Proven Energy Systems LLC | <200KW PV, PON 2112 NY SUN | 7,500 |
| Pterra, LLC | High Performing Grid, PON3770 Overvoltage Protection | 349,885 |
| Public Utility Law Project of New York, | PULP 2023-24 Budget Approp | 1,400,000 |
| Pure Performance Renewable Energy Soluti | Talent Pipeline:CE and OJT, OJT | 6,400 |
| Pvilion Technologies, LLC | Talent Pipeline:CE and OJT, OJT | 12,000 |
| Quanta Technology LLC | OREC: Technical Support, TWO 3 - OSW Transmis Study 2.0 | 750,000 |
| Quest Home Improvement Inc | Talent Pipeline:CE and OJT, OJT | 12,240 |
| R3 Energy Management Audit & Review, LLC | Real Time Enrgy Management, CardinalHS-650 Grand Conc-RTEM | 64,593 |
| | Real Time Enrgy Management, SteinbergPokoik-1430Brdwy-RTEM | 45,296 |
| Radiant Labs, LLC | Informat. Products & Brokering, Dynamic Market Data Tool | 1,400,000 |
| | NYCH: Critical Tools, Dynamic Market Data Tool | 200,000 |
| | Strategic Energy Manager, Dynamic Market Data Tool | 200,000 |
| Rains Consulting Inc. | Low Carbon Tech Demos, Low Carbon Pathways | 101,250 |
| Ramboll Americas Engineering Solutions I | New Construction- Commercial, Commercial NCP 2022 | 49,966 |
| | NYCH: Technical Assistance, FT13632 - Cornell - FTC | 120,000 |
| | REV Campus Challenge, FT13335 - Morrisville - FTC | 22,065 |
| | Technical Services, FT14836 - Instant Brands - FTC | 18,788 |
| Ramboll Americas Engineering Solutions, | NYCH: District, PON4614 Round #2 Oneonta Rail | 100,000 |
| Ramson Americas Engineering outdolls, | OTHER PROGRAM AREA, Jamestown JT Planning Study | 150,000 |
| | · · | |
| | OTHER PROGRAM AREA, Southampton JT Planning Study | 150,000 |
| Randall Road Solar I, LLC | >200KW PV, NY Sun | 818,748 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| RBFunding LLC | >200KW PV, PON 2112 NY SUN | 122,650 |
| RBW Studio LLC | Talent Pipeline:CE and OJT, OJT | 38,400 |
| RE Tech Advisors LLC | Empire Building Challenge, JP Morgan EBC Cohort 3 TA | 100,000 |
| Regan Development Corp | Low Rise New Construction, NCP Housing 2022 | 132,000 |
| Regeneron Pharmaceuticals Inc. | >200KW PV, NY-Sun | 145,500 |
| Regional Economic Community Action | Technical Services, FT13131 - Focus Apts PON | 5,000 |
| Regional Greenhouse Gas Initiative, Inc. | ENERGY ANALYSIS, 2025 Funding Agreement RGGI | 723,957 |
| Renes Repair Inc | NYCH: Talent PpIn:CE and OJT, OJT | 25,440 |
| Renewable Energy Shared Assets LLC | NYESD: OREC Complete Guarantee, ESD Agreements for OSWRFP | 40,000,000 |
| Renovus Energy, Inc. | <200KW PV, PON 2112 NY SUN | 10,000 |
| Reos US Inc. | Empire Building Challenge, EBC - Partner Cohort - Reos | 125,000 |
| | Empire Building Challenge, EBC Cohort2 Onboarding Support | 50,000 |
| | NYCH: Empire Build Challenge, EBC - Partner Cohort - Reos | 125,000 |
| Research Foundation of SUNY | Computational control codesign | 542,561 |
| | Environmental Research, IDEA-NYS air quality forecast | 586,994 |
| | Nat'l OffShWind R&D Consortium, Computational control codesign | 542,561 |
| Responsible Offshore Science Alliance | OREC: Technical Support, ROSA Membership 2025 | 50,000 |
| Restoring Communities Housing | Direct Injection Program, Multifamily | 1,000,000 |
| Richair Mechanical Inc. | NYCH: Talent Ppln:CE and OJT, OJT | 17,280 |
| Richland Solar I, LLC | >200KW PV, NY-Sun C&I | 589,704 |
| | Solar Plus Energy Storage, NY-Sun C&I | 2,725,272 |
| Ridgeline Heating and Cooling, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 12,960 |
| Riseboro Community Partnership, Inc. | Multifam New Construction, New Construction | 300,000 |
| Rivers Ledge of Niskayuna, LLC | New Construction Housing, NCP Housing | 96,000 |
| Riverside Towers Corp. | Technical Services, FT17212 - Time Equities - 150 | 12,500 |
| RLM Engineering PLLC | Technical Services, FT14690 - Abramson Brothers | 6,511 |
| | Technical Services, FT14691 - Abramson Brothers | 6,511 |
| | Technical Services, FT14692 - Abramson Brothers | 6,511 |
| Robert Derector Associates | Heat Recovery, HeatRecC1_RDerector_GodsLove | 40,000 |
| | Technical Services, FT - 0000765331 - Paramount Gr | 19,475 |
| | Technical Services, FT14372 - Visa - 277 Park | 10,140 |
| | Technical Services, FT14985 - 70 West 36th St | 19,000 |
| | Technical Services, FT14986 - 131 West 33rd St | 19,000 |
| | Technical Services, FT15026 - Nassau Street Equit | 17,475 |
| Robert Ettinger PE, PC | LMI Multifamily Demos, St Elizabeths Manor Decarbon | 100,000 |
| Rochester Regional Health | Technical Services, OsEM42-C - Rochester Regional | 214,000 |
| Rockefeller Brothers Fund, Inc. | NYSERDA ADMINISTRATION, 2024 Annual Executive Conf | 6,206 |
| Rome Housing Authority | New Construction Housing, NCP Housing | 296,000 |
| Ross Energy Consulting, LLC | Talent Pipeline:CE and OJT, OJT | 14,400 |
| | Tech Assistanc Multifamily LMI, FT17211 - 668 Riverside Condo | 29,250 |
| | Tech Assistanc Multifamily LMI, FT17289 - 1845 Hobart Realty - | 28,500 |
| | Tech Assistanc Multifamily LMI, FT17305 - Pinnacle NY - 441 Co | 32,033 |
| | Tech Assistanc Multifamily LMI, FT17307 - Pinnacle NY - 750 Ri | 22,673 |
| | Tech Assistanc Multifamily LMI, FT17308 - Pinnacle NY - 835 Ri | 27,000 |
| | Tech Assistanc Multifamily LMI, FT17309 - Pinnacle NY - 877 Ba | 19,925 |
| | Tech Assistanc Multifamily LMI, FT17313 - Pinnacle NY - 97-25 | 37,740 |

| Contractor | Contract Description | Total Contract Amount |
|---|--|-----------------------|
| Ross Energy Consulting, LLC | Tech Assistanc Multifamily LMI, FT17319 Viking Management - 85 | 23,250 |
| | Tech Assistanc Multifamily LMI, FT17325 - Viking Management - | 27,255 |
| | Tech Assistanc Multifamily LMI, FT17326 - Viking Management - | 33,900 |
| | Technical Services, FT17298 - Pinnacle NY - 40-66 | 11,025 |
| | Technical Services, FT17310 - Pinnacle NY - 880 68 | 19,925 |
| | Technical Services, FT17312 - Pinnacle NY - 3202 N | 25,850 |
| Rouse RPC | Multifam Performance Pgm, Multifamily | 57,594 |
| | Tech Assistanc Multifamily LMI, FT13951 - 1-9 Country - PON | 10,000 |
| Route 13 Solar, LLC | >200KW PV, NY-Sun C&I | 938,817 |
| RTH Realty Holdings LLC | Net Zero Energy for Eco Dev, CNCED 2021-RTH Highland Passiv | 1,331,957 |
| RUHL TecDesign | Heat Recovery, App 080 C2_RUHL TecD | 79,868 |
| | Heat Recovery, HeatRec C1_Ruhl_4310Crescent | 39,920 |
| | Heat Recovery, HeatRec C1_Ruhl_4705CenterBlvd | 39,920 |
| | Heat Recovery, HeatRecC1_Ruhl_666Greenwich | 39,920 |
| | Heat Recovery, HeatRecC1_Ruhl_HaydenApartment | 39,920 |
| | Heat Recovery, HeatRecC2_Ruhl_200Water | 79,868 |
| | Heat Recovery, HeatRecC2_Ruhl_747thirdave | 80,000 |
| | Heat Recovery, HRC2_Ruhl_4705 | 79,868 |
| Rural Generation & Wind (Rodney Weaver) | <200KW PV, PON 2112 NY SUN | 8,250 |
| Rural Housing Coalition of New York | Workforce Industry Partnership, PON 3715 (R8) BOM | 95,372 |
| RXR SL Owner LLC | Technical Services, OsEM70-C-RXR - Starrett Lehigh | 214,000 |
| Ryan Plumbing Heating Air Conditioning | Talent Pipeline:CE and OJT, OJT | 22,080 |
| SABIC Innovative Plastics | CI Carbon Challenge, SABIC C&I Carbon Challenge | 500,000 |
| SafariNY Corp. | Talent Pipeline:CE and OJT, OJT | 55,200 |
| Saint Barnabas Church | >200KW PV, PON 2112 NY SUN | 31,766 |
| Salary.com, LLC | NYSERDA ADMINISTRATION, HR Data Subscription | 21,300 |
| Sandra Meier | Environmental Research, Science Advisor | 78,000 |
| SANFILIPPO SOLUTIONS INC. | Talent Pipeline:CE and OJT, OJT | 26,560 |
| Schofield Solar LLC | >200KW PV, NY Sun | 975,645 |
| | NY-SUN, NY Sun | 455,301 |
| Scinta Solar LLC | >200KW PV, NY Sun | 1,097,147 |
| | NY-SUN, NY Sun | 451,767 |
| Sea Bright Solar, LLC | <200KW PV, PON 2112 NY SUN | 28,100 |
| SEA Electric LLC | CLEAN TRANSPORTATION, NYTVIP Quincy Asian Resources | 96,040 |
| Seeler Engineering, P.C. | NYCH: Talent PpIn:CE and OJT, TWO Under Umbrella 198480 | 150,000 |
| Sen Engineering Solutions Inc | High Performing Grid. Power Grid Innovation | 500,048 |
| Seneca Gardens Solar, LLC | >200KW PV, NY Sun | 1,047,969 |
| | NY-SUN, NY Sun | 489,052 |
| Sevior Solar, LLC | >200KW PV. NY Sun | 1,044,799 |
| | NY-SUN, NY Sun | 430,212 |
| SHI, Inc. | NYSERDA ADMINISTRATION, Embarcadero ER Studio IDERA | 14,656 |
| orn, nic. | | |
| Siomone Industry Inc. | NYSERDA ADMINISTRATION, SilverPeak SDWAN Renewal | 59,491 |
| Siemens Industry, Inc. | Real Time Enrgy Management, Siemens-3338 E Main St-RTEM | 162,420 |
| | Real Time Enrgy Management, Siemens-Multisite-RTEM | 266,667 |
| Simple Flow LLC | >200KW PV, PON 2112 NY SUN | 69,984 |

| Contractor | Contract Description | Total Contract Amount |
|---|--|-----------------------|
| Sive Paget & Riesel PC | REC:CES REC System Dev Costs, TWO 6 - Tier 1 REC Agreement | 30,000 |
| | REC:CES REC System Dev Costs, TWO #4 - Standard Form Agmnt | 65,000 |
| | RFP 12: NYGB Legal Services | 235,570 |
| Skyline Solar Inc. | <200KW PV, PON 2112 NY SUN | 16,225 |
| Slipstream Group, Inc. | GJGNY REVOLVING LOAN FUND, GJGNY Loan Origination | 31,078 |
| Smith Engineering PLLC | Technical Services, FT15104 - BFP 300 Madison | 72,258 |
| | Technical Services, FT17116 - 345 Park Avenue LP | 52,627 |
| | Technical Services, FT17148 CBRE - 1166 Avenue of | 64,534 |
| | Workforce Industry Partnership, PON 3715 (R12) BOM | 294,440 |
| Socotec, Inc | New Construction- Commercial, Commercial NCP 2022 | 310,398 |
| Sol Customer Solutions LLC | <200KW PV, NY-Sun | 1,477,656 |
| Sol Source Power, LLC | >200KW PV, NY Sun | 749,999 |
| | NY Sun | 1,875,001 |
| SOLANTA CORP | <200KW PV, PON 2112 NY SUN | 106,780 |
| | >200KW PV, PON 2112 NY SUN | 23,562 |
| Solar Energy Systems, LLC | <200KW PV, NY-Sun | 247,350 |
| | <200KW PV, PON 2112 NY SUN | 860,584 |
| Solar Liberty Energy Systems, Inc | <200KW PV, PON 2112 NY SUN | 124,652 |
| | >200KW PV, PON 2112 NY SUN | 10,584 |
| | ENERGY STORAGE, Retail Storage | 34,250 |
| Solar Pro Inc | <200KW PV, PON 2112 NY SUN | 22,448 |
| | >200KW PV, NY-Sun | 8,720 |
| | >200KW PV, PON 2112 NY SUN | 36,960 |
| Solar Tompkins Inc. | Community RH&C, CH&C Communities Round 3 | 245,031 |
| SolarCommunities Inc. | <200KW PV, PON 2112 NY SUN | 255,052 |
| Solarize Plus Inc | <200KW PV, PON 2112 NY SUN | 44,436 |
| SolEnergy NY LLC | <200KW PV, PON 2112 NY SUN | 5,000 |
| Soulful Synergy, LLC | Talent Pipeline:CE and OJT, PON 4772 R3 (David Sparber) | 40,000 |
| Spcecial FZ Parties, LLC | NYCH: District, 2025 Decarb NY Sponsorship | 3,750 |
| | RTEM and Tenants, 2025 Decarb NY Sponsorship | 3,750 |
| Spectivate LLC | Electric Vehicles - Innovation, NYSBIP Calculator Development | 49,941 |
| Speridian Technologies LLC | NYSERDA ADMINISTRATION, SAS Annual Maintenance 24-25 | 11,139 |
| Springfield Gardens Preservation LLC | Tech Assistanc Multifamily LMI, FT14578 - 76 Caton Dr - PON-MF | 26,250 |
| SRE Arlington, LLC | ESTOR:Retail Storage Incentive, Retail Storage | 4,447,200 |
| SSC Kirkland LLC | >200KW PV. NY Sun | 1,274,574 |
| | NY-SUN, NY Sun | 524,825 |
| SSC Oswego II LLC | >200KW PV, NY Sun | 788,357 |
| St Lawrence County NY S1, LLC | >200KW PV, NY Sun | 739,584 |
| | NY-SUN, NY Sun | 431,424 |
| St. Nicks Alliance | NYCH: Talent PpIn:CE and OJT, Career Pathway HVAC/Heat Pumps | 504,466 |
| St. Vincents Housing Development Fund Co | Tech Assistanc Multifamily LMI, FT - 0000756788 - Sisters of C | 12,000 |
| | | |
| Stacks and Joules Inc. Standard Potential Co. | Talent Pipeline:CE and OJT, PON3981 Round 4 | 249,955 |
| | Energy Storage Tech/Prod Dev, Long Duration Energy Storage | 100,000 |
| Stanley Ruth Co., LLC | NYCH: Talent PpIn:CE and OJT, OJT | 234,389 |
| Stash Energy Inc | NYCH: Innovation, Mini-split heat pumps w/storag | 455,000 |
| State Science and Technology Institute | OTHER PROGRAM AREA, State Science Tech Membership | 5,000 |

| Contractor | Contract Description | Total Contract Amoun |
|--|---|----------------------|
| State University Construction Fund | NYCH: Technical Assistance, FT13823 - SUNY Brockport - FTC | 207,364 |
| | NYCH: Technical Assistance, FT13830 - SUNY Geneseo - FTC | 178,079 |
| | Technical Services, FT13825 - SUNY Admin - FTC | 56,684 |
| State University of New York | Energy Storage Tech/Prod Dev, Power Generation & Storage | 50,000 |
| State University of New York College | New Construction- Commercial, Commercial New Construction | 112,03 |
| Stem Inc | CLEAN TRANSPORTATION, ETAC-CI Focused Demonstration | 30,000 |
| | EMERGING TECHNOLOGY / ACCELERATED COMMERCIALIZATIO | 250,000 |
| Sterling and Wilson Cogen Solutions, LLC | Combined Heat and Power, CHPA - 340 KW Wheatfield Garde | 442,560 |
| Steven Winter Associates, Inc. | LMI Multifamily Demos, HANAC - EBC Cohort 3 | 100,00 |
| | LMI Multifamily Demos, RiseBoro - EBC Cohort 3 | 100,000 |
| | New Construction Housing, NCP Housing | 10,00 |
| | New Construction Housing, NCP Housing - Mentoring Supp | 10,00 |
| | NYCH: Innovation, BAS for small & medium bldgs | 216,518 |
| | NYCH: Innovation, Cold Climate PTHP | 146,354 |
| | NYCH: Technical Assistance, FT13661 - 26-25 141st - FTC | 30,00 |
| | NYCH: Technical Assistance, FT13663 - 212 Fifth - FTC | 25,00 |
| | Technical Services, FT13538 - 58 W 40th - FTC | 16,40 |
| | Technical Services, FT13539 - 70 W 40th - FTC | 14,45 |
| | Technical Services, FT14270 - 360 Furman - FTC | 61,12 |
| | Technical Services, FT14438-Gramercy Arms -102 FTC | 13,90 |
| | Technical Services, FT14688 - 3021 Avenue Z - FTC | 32,01 |
| | Workforce Industry Partnership, PON 3715 (BOM) | 708,68 |
| | Workforce Industry Partnership, PON 3715 (R5) BOM | 219,49 |
| | Workforce Industry Partnership, PON 3715 Workforce Training | 1,294,24 |
| Stock Studios Photography | EVPRZ:Contingency, Tom Stock Photography | 2,80 |
| | Tom Stock Photography | 2,04 |
| Stony Brook University | OREC: Technical Support, 2024 State of the Science | 149,79 |
| STRATCO PROPERTY GROUP INC | Low Carbon Tech Demos, Low Carbon Pathways | 1,500,000 |
| | NYCH: Talent Ppln:CE and OJT, OJT | 19,03 |
| Sumner Senior Partners LLC | Multifam New Construction, New Construction | 138,200 |
| Sun Source Technologies | <200KW PV, PON 2112 NY SUN | 5,000 |
| SuNation Solar Systems, Inc. | <200KW PV, PON 2112 NY SUN | 36,132 |
| • · · · | COMMUNITY SOLAR, NY-Sun | 7,04 |
| | COMMUNITY SOLAR, PON 2112 NY SUN | 214,25 |
| | ENERGY STORAGE, PON 2112 NY SUN | 32,450 |
| Sunkeeper Solar LLC | <200KW PV, NY-Sun | 115,42 |
| | >200KW PV, NY-Sun | 192,37 |
| | >200KW PV, PON 2112 NY SUN | 452,07 |
| SunPower Capital, LLC | <200KW PV, NY-Sun | 10,512 |
| • * | <200KW PV, PON 2112 NY SUN | 64,78 |
| SUNRISE ELECTRICAL SERVICES | <200KW PV, NY Sun | 189,446 |
| | <200KW PV, NY-Sun | 74,16 |
| | <200KW PV, PON 2112 NY SUN | 484,972 |
| Sunrise Energy Corp. | COMMUNITY SOLAR, PON 2112 NY SUN | 15,54 |
| Sunrise Solar Solutions, LLC | >200KW PV, PON 2112 NY SUN | 919,078 |
| • | | 10,000 |
| SunRun, Inc | <200KW PV, PON 2112 NY SUN | 10,00 |

| ontract Amount 342,897 42,000 47,179 24,576 10,578 35,280 8,424 29,944 10,240 6,250 54,393 596,071 |
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| 42,000 47,179 24,576 10,578 35,280 8,424 29,944 10,240 6,250 54,393 596,071 |
| 47,179 24,576 10,578 35,280 8,424 29,944 10,240 6,250 54,393 596,071 |
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| 10,240 6,250 54,393 596,071 |
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| 54,393 596,071 |
| 596,071 |
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| |
| 29,380 |
| 385,000 |
| 385,000 |
| 13,000 |
| 18,62 |
| 10,500 |
| 10,670 |
| 20,000 |
| 10,00 |
| 10,000 |
| 273,16 |
| 41,322 |
| 24,000 |
| 14,400 |
| 49,988 |
| 60,894 |
| 18,560 |
| 5,202 |
| 5,93 |
| 5,202 |
| 6,290 |
| 1,275,000 |
| 884,700 |
| 15,360 |
| 64,67 |
| 60,906 |
| 129,350 |
| 171,000 |
| 171,000 |
| |
| 171,000 |
| 69,300 |
| |
| 180,000 188,100 |
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| Contractor | Contract Description | Total Contract Amount |
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| Tecogen | COMBINED HEAT AND POWER, CHPA - Plymouth Towers | 350,000 |
| | Combined Heat and Power, CHPA - Regent Hospitality | 332,500 |
| | Combined Heat and Power, CHPA - Riverview Terrace | 162,000 |
| | COMBINED HEAT AND POWER, CHPA - Silver Towers | 198,000 |
| | COMBINED HEAT AND POWER, CHPA - The Brevard | 385,000 |
| | Combined Heat and Power, CHPA-9 Orchard | 262,500 |
| | Combined Heat and Power, CHPA-125 Broad Street | 1,317,000 |
| | Combined Heat and Power, CHPA-485 First Ave-Phipps Hous | 126,225 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #1 | 323,438 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #2 | 323,438 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #3 | 323,438 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #4 | 323,438 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #5 | 323,438 |
| | Combined Heat and Power, CHPA-Esplanade Gardens Bldg #6 | 323,438 |
| | Combined Heat and Power, CHPA-Masaryk Towers | 459,000 |
| | Combined Heat and Power, CHPA-Park West Village 7 | 135,000 |
| | Combined Heat and Power, CHPA-Queens Plaza Park | 1,080,000 |
| Fern Construction & Development, LLC | New Construction Housing, NCP Housing | 219,000 |
| Tetra Tech Engineers, Architects and Lan | NYCH: Technical Assistance, FT14259 - 2280 Frederick - FTC | 11,243 |
| The Bonadio Group | NY Green Bank | 37,075 |
| The Brattle Group Inc. | High Performing Grid, TWO#1 Clean Energy Deliv | 865,000 |
| | OREC: Technical Support, TWO#1 Clean Energy Deliv | 592,000 |
| | TWO 4 - Zero Emission Technolo | 196,000 |
| Fhe Cadmus Group, LLC | ENERGY ANALYSIS, BEEM Redevelopment: Phase 2 | 199,975 |
| ····· | ENERGY ANALYSIS, TWO #10 Climate Facilitation | 788,400 |
| | Eval MCDC Cross Cutting, Statewide Multifamily Baseline | 1,848,942 |
| | Eval MCDC: MF Building Stock, Statewide Multifamily Baseline | 3,550,000 |
| | High Performing Grid, Resilience Integration Anchor | 774,98 |
| | NYSERDA ADMINISTRATION, TWO 1 - Green NY Reporting | 24,000 |
| | REV Campus Challenge, Umbrella Agreement | 140,000 |
| | TWO #10 Climate Facilitation | 2,223,989 |
| The GreyEdge Group, LLC | Empire Building Challenge, EBC - Tech Services - GreyEdge | 11,250 |
| The Grey Luge Group, LLO | NYCH: Empire Build Challenge, EBC - Tech Services - GreyEdge | 11,250 |
| The Insulation Man LLC | NYCH: Talent PpIn:CE and OJT, OJT | 12,960 |
| | Talent Pipeline:CE and OJT, OJT | 12,960 |
| The Nature Conservancy | Environmental Research, PV Site Design (PON 4270) | 198,000 |
| The Research Foundation for the State | Environmental Research, Mobile Lab Measurements of NYC | 308,211 |
| The Research Foundation for the State | | |
| | Next Gen Pwr Electronics (PEMC), NY Power Electronics Manuf | 16,700,000 |
| | OTHER PROGRAM AREA, NY Power Electronics Manuf | 6,300,000 |
| The RF of SUNY Binghamton University | Cleantech Geo Coverage, PON 4242 | 750,000 |
| he Standard Hydrogen Corporation | Energy Storage Tech/Prod Dev, Economical Long-Duration | 30,000 |
| | High Performing Grid, Economical Long-Duration | 400,000 |
| Гhe Top Gun Group, LLC | NYCH: Talent PpIn:CE and OJT, OJT | 15,680 |
| | Talent Pipeline:CE and OJT, OJT | 5,760 |
| Therese Myers | NYSERDA ADMINISTRATION, Contracted Editor | 30,000 |
| Thermal Associates, LLC | NYCH: Talent Ppln:CE and OJT, OJT | 15,360 |

| Contractor | Contract Description | Total Contract Amount |
|-------------------------------------|--|-----------------------|
| Thompson Manor LLC | Low Carbon Tech Demos, MF Low Carbon Pathways | 50,750 |
| ThunderCat Technology LLC | NYSERDA ADMINISTRATION, Atlassian Cloud 2024-2025 | 309,960 |
| | NYSERDA ADMINISTRATION, Checkmarx One renewal 1yr | 74,574 |
| | NYSERDA ADMINISTRATION, Docusign 2024 - 2025 | 180,427 |
| | NYSERDA ADMINISTRATION, Egnyte - cloud-based storage | 39,253 |
| | NYSERDA ADMINISTRATION, Jotform Subscription 1 year | 56,000 |
| Tioga Opportunities Inc. | Talent Pipeline:CE and OJT, OJT | 8,400 |
| | Tech Assistanc Multifamily LMI, FT14509-Tioga Opportunites-PON | 7,500 |
| TJA Clean Energy LLC | >200KW PV, NY Sun | 1,182,349 |
| | NY-SUN, NY Sun | 486,851 |
| TM Montante Solar Developments, LLC | <200KW PV, PON 2112 NY SUN | 99,138 |
| Tonawanda Housing Authority | Tech Assistanc Multifamily LMI, FT13332 - 200 Gibson - PON | 10,000 |
| | Tech Assistanc Multifamily LMI, FT13425 - Arthur Albright- PON | 9,000 |
| | Tech Assistanc Multifamily LMI, FT13426 - Jacob J PON | 7,500 |
| Total Webcasting, Inc. | ENERGY ANALYSIS, 3.3.15 NYSEPB Webcast | 6,500 |
| | ENERGY ANALYSIS, 12.24 NYSEPB Mtg Webcast | 5,200 |
| Towerstream 1 Incorporated | NYSERDA ADMINISTRATION, Towerstream 1333 Broadway 3 yr | 36,000 |
| | NYSERDA ADMINISTRATION, Towerstream 1359 Broadway NYC | 32,400 |
| Town of Babylon | CLEANER GREENER COMMUNITIES, CGC32035 - Town of Babylon | 200,000 |
| Town of Brighton | Code to Zero, PON 4600 Town of Brighton | 75,000 |
| Town of Cazenovia | CLEANER GREENER COMMUNITIES, Town of Cazenovia 2 Star Gra | 50,000 |
| Town of Dickinson | Clean Energy Communities, CEC001263 - Town of Dickinson | 50,000 |
| Town of Dryden | Clean Energy Communities, Dryden DPW office insulation | 96,600 |
| Town of Hamilton | Clean Energy Communities, CEC200189 - EV Charger | 10,000 |
| Town of Hector | Clean Energy Communities, Town of Hector 50K grant | 50,000 |
| Town of Manlius | CLEANER GREENER COMMUNITIES, Town of Manlius 3 Star Grant | 100,000 |
| Town of Mount Morris | Code to Zero, PON 4600 Mount Morris | 125,000 |
| Town of New Lebanon | Clean Energy Communities, \$175000 NL Town garage CEC gra | 175,000 |
| Town of Pound Ridge | Clean Energy Communities, CEC500674 - Building Upgrades | 5,400 |
| Town of Saugerties | Clean Energy Communities, Town of Saugerties 100K Truck | 100,000 |
| Town of Southampton | CLEANER GREENER COMMUNITIES, CEC910517 - Electric Vehicle | 15,000 |
| | CLEANER GREENER COMMUNITIES, CEC910517- EV Car | 15,000 |
| | CLEANER GREENER COMMUNITIES, CEC910517- Town of Southa | 30,000 |
| Town of Veteran | Town of Veteran Tax | 9,153 |
| Town of Waddington | Clean Energy Communities, CEC701153-Town Waddington | 50,000 |
| Town of Webb | Clean Energy Communities, North St Recreation Center Bui | 50,000 |
| Trane | K-12 SCHOOLS, CGSI-2 E - Hancock CSD – FTC | 33,186 |
| TRC Energy Services | >200KW PV, PON 3525 Umbrella Agreement | 345,462 |
| | Capital Planning, SA.075a - TWO #44 - PM-1 | 88,421 |
| | Commercial Real Estate Ten, SA.047 TWO #19 - EPE | 89,726 |
| | Electric Vehicles - Innovation, SA.111 - TWO#39 - CT - PM-1 | 50,048 |
| | Electric Vehicles - Innovation, SA.112 - TWO #40 - CT - PM-2 | 61,400 |
| | EVPRZ:Implementation, SA.071 TWO#20 Clean Trans PM-1 | 669,734 |
| | EXISTING FACILITIES, PON 3525 Umbrella Agreement | 258,944 |
| | Flexible Tech Assistance, PON 3525 Umbrella Agreement | 327,147 |
| | Flexible Tech Assistance, SA.027_TWO #2_Com_PM | 102,113 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| TRC Energy Services | FLEXIBLE TECHNICAL ASSISTANCE, PON 3525 Umbrella Agreement | 98,881 |
| | Housing Agencies Support, SA.012_TWO #5_MF_PM | 50,000 |
| | Innovation, SA.106_TWO#38-Innovation_BA | 468,090 |
| | K-12 SCHOOLS, PON 3525 Umbrella Agreement | 812,499 |
| | K-12 SCHOOLS, SA.026a_TWO#13 - EPE | 96,403 |
| | Low Carbon Tech Demos, PON 3525 Umbrella Agreement | 57,916 |
| | Low Carbon Tech Demos, SA.012_TWO #5_MF_PM | C |
| | Low Carbon Tech Demos, SA.075a - TWO #44 - PM-1 | 88,421 |
| | Low Rise New Construction, PON 3525 Umbrella Agreement | 26,439 |
| | Multifam New Construction, PON 3525 Umbrella Agreement | 15,391 |
| | Multifam New Construction, SA.042_TWO#17 - NCP NYC PM | 150,410 |
| | Multifam Performance Pgm, PON 3525 Umbrella Agreement | 1,408,774 |
| | Multifam Performance Pgm, SA.012_TWO #5_MF_PM | 371,037 |
| | Multifam Performance Pgm, SA.014_TWO #7_MF_PM | 396,343 |
| | Multifam Performance Pgm, SA.017_TWO #9_MF_APM | 554,518 |
| | New Construction Housing, PON 3525 Umbrella Agreement | 128,572 |
| | New Construction Housing, SA.042_TWO#17 - NCP NYC PM | 294,129 |
| | New Construction- Commercial, PON 3525 Umbrella Agreement | 54,50 |
| | New Construction- Commercial, SA.042_TWO#17 - NCP NYC PM | 116,53 |
| | NYCH: Critical Tools, CHC Data Analysis TWO - TRC | 49,50 |
| | REV Campus Challenge, SA.027_TWO #2_Com_PM | 244,49 |
| | REV Campus Challenge, SA.047_TWO #19 - EPE | 89,72 |
| | SA.103_TWO #34-IEDR_PM-1 | 372,58 |
| | SA.111 - TWO#39 - CT - PM-1 | 302,50 |
| | SA.112 - TWO #40 - CT - PM-2 | 332,85 |
| | Single Family New Construction, SA.042 TWO#17 - NCP NYC PM | 103,03 |
| | Strategic Energy Manager, SA.007 TWO #12 EPE PM | 260,00 |
| | Strategic Energy Manager, SA.026a TWO#13 - EPE | 660,00 |
| | Strategic Energy Manager, SA.047_TWO #19 - EPE | 632,01 |
| | Tech Assistanc Multifamily LMI, SA.075a - TWO #44 - PM-1 | 88,42 |
| | Technical Services, PON 3525 Umbrella Agreement | 1,181,28 |
| | Technical Services, SA.007 TWO #12 EPE PM | ., |
| | Technical Services, SA.027 TWO #2 Com PM | |
| | Technical Services, SA.047 TWO #19 - EPE | 89,72 |
| | Technical Services, SA.075a - TWO #44 - PM-1 | 88,42 |
| RC Engineers, Inc. | Empire Building Challenge, TRC TWO Mini bid 4982 EBC | 183,89 |
| | EVALUATION, TRC TWO Mini bid 4982 EBC | 98,300 |
| | NYCH: Empire Build Challenge, TRC TWO Mini bid 4982 EBC | 221,18 |
| | Real Time Enrgy Management, TRC TWO Mini bid 4982 EBC | 274,57 |
| | RTEM and Tenants, TRC TWO Mini bid 4982 EBC | 122,034 |
| | | |
| waaa Naw Vavir | Technical Services, FT14223 - 19 Roosevelt - FTC | 43,300 |
| rees New York | GREENING THE BRONX, Efficiency Plan & Engineering | 579,819 |
| ri State Solar Services | <200KW PV, PON 2112 NY SUN | 92,440 |
| Frue Energy Solutions | Talent Pipeline:CE and OJT, OJT HIRE | 5,280 |
| Fwo Plus Four Construction Co., Inc. LO. Description | Tech Assistanc Multifamily LMI, FT13336 - 507 Austin - PON | 7,413 |
| U.S. Department of Energy/Wv | WVDP PO – FFY 2024 | 17,700,000 |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| Ulster County BOCES | Talent Pipeline:CE and OJT, PON3981 Round 11 | 450,000 |
| Ulster, County of | Clean Energy Communities, CEC510646-Ulster County | 15,000 |
| Umbra Solar Fund, LLC | <200KW PV, NY-Sun | 153,765 |
| Unchained Properties, LLC | CLEANER GREENER COMMUNITIES, CGC43235 - Chain Works | 250,000 |
| Underground Systems, Inc. | High Performing Grid, PON 3770 | 592,712 |
| Union College | REV Campus Challenge, RM8 - Union College | 150,000 |
| Unique Electric Solutions of NYS LLC | CLEAN TRANSPORTATION, NYTVIP - Boro Transit | 500,000 |
| | CLEAN TRANSPORTATION, NYTVIP - UPS | 660,000 |
| United Cascade Entrerprises, Inc | Technical Services, FT14217 - City of Auburn - FTC | 7,575 |
| University of Maine | Nat'l OffShWind R&D Consortium, Natl Offshore Wind R&D | 750,000 |
| | Natl Offshore Wind R&D | 750,000 |
| Urban Energy Inc | >200KW PV, NY-Sun | 66,960 |
| | NY-SUN, NY-Sun | 13,392 |
| Urban Homesteading Assistance Board Inc | NYCH: Talent PpIn:CE and OJT, OJT | 19,901 |
| Urban League of Rochester Economic Devel | Tech Assistanc Multifamily LMI, FT14424- 750 Genesse-PON | 9,988 |
| US Green Building Council | New Construction Housing, 2024 USGBC Upstate Forum | 5,000 |
| | New Construction- Commercial, 2024 USGBC Upstate Forum | 5,000 |
| Utilidata, Inc. | Future Grid Perf. Challenges, PON4128 NationalGrid Challenge | 2,847,161 |
| Vassar College | CI Carbon Challenge, C&I Carbon Challenge | 1,259,097 |
| VENTITRENTA LLC | OTHER PROGRAM AREA, Climate Resilience Support | 215,000 |
| Ventolines B.V. | OREC: Technical Support, Offshore Wind | 50,000 |
| Venture Home Solar LLC | >200KW PV, NY-Sun | 21,974 |
| Verizon NY Inc. | Technical Services, FT14239 - 50 Varick - PON | 26,750 |
| VGCOM LLC | Technical Services, FT - 0000764008 - Jamaica Hosp | 147,020 |
| Village of Ardsley | Clean Energy Communities, CEC500708- Village of Ardsley | 5,400 |
| Village of Athens | NYCH: Communities, CEC400117-Village of Athens | 10,000 |
| Village of Baldwinsville | Clean Energy Communities, CEC200177 - LED Streetlights | 10,000 |
| Village of Canton Housing Authority | Tech Assistanc Multifamily LMI, FT14361 - 35 Riverside - PON | 10,000 |
| | Tech Assistanc Multifamily LMI, FT14534-Village of Canton -PON | 5,000 |
| | Tech Assistanc Multifamily LMI, FT14563 - Canton Housing - PON | 10,000 |
| Village of Dobbs Ferry | Clean Energy Communities, CEC500642-VIIg of Dobbs Ferry | 100,000 |
| Village of Goshen | Clean Energy Communities, Village of Goshen | 50,000 |
| Village of Irvington | Clean Energy Communities, 2024 EV Purchases | 100,000 |
| Village of Montour Falls | Code to Zero, PON4600 Village of Montour Fal | 125,000 |
| | Talent Pipeline:CE and OJT, PON 4772 R3 (Aaron Arnold) | 40,000 |
| Village of Pelham | Clean Energy Communities, CEC500806 - EV Lawn Equp | 10,000 |
| Village of Sherburne | CLEANER GREENER COMMUNITIES, Village of Sherburne Landscapi | 50,000 |
| Village of Solvay | CLEANER GREENER COMMUNITIES, Village of Solvay 1-Star Desig | 11,600 |
| Village of Tuckahoe | CLEANER GREENER COMMUNITIES, Village of Tuckahoe - EV | 75,000 |
| Voltaic Solaire LLC | <200KW PV, PON 2112 NY SUN | 124,488 |
| Vornado Realty Trust | Technical Services, FT14714 - Alexanders - 9605 | 19,010 |
| Waddingham Road Solar, LLC | >200KW PV, NY Sun | 734,467 |
| | NY-SUN, NY Sun | 1,077,220 |
| Wagner College | REV Campus Challenge, RM27 - Wagner College | 118,945 |
| Waldron Engineering of New York, P.C. | ESTOR:Retail Storage Incentive, Energy Storage | 1,958,375 |
| | | , , |

| Contractor | Contract Description | Total Contract Amount |
|--|--|-----------------------|
| Wall Street Prep, Inc. | NEW YORK GREEN BANK, Wall Street Prep | 13,380 |
| | NYSERDA ADMINISTRATION, Wall Street Prep | 14,437 |
| Walrath Recruiting, Inc. | Thermal Energy Storage, Temp Services-Innovation-EA | 73,000 |
| Warrior Solar Partners, LLC | >200KW PV, NY Sun | 2,108,852 |
| | NY-SUN, NY Sun | 461,311 |
| Warwick Renewables, LLC | >200KW PV, NY Sun | 377,622 |
| | NY-SUN, NY Sun | 472,028 |
| Waste Connections of New York, Inc. | NYSERDA ADMINISTRATION, Trash and Recycling Pickup | 15,840 |
| Watersong Consulting | NYSERDA ADMINISTRATION, CME Business Unit Prof Deve | 6,600 |
| Watertown Renewables, LLC | >200KW PV, NY Sun | 1,421,339 |
| | NY-SUN, NY Sun | 585,258 |
| Wawayanda Solar LLC | >200KW PV, NY Sun | 428,828 |
| | NY-SUN, NY Sun | 378,378 |
| WB Engineers+Consultants, Inc. | NYCH: Technical Assistance, FT15031 - Trinity Centre - 111 | 18,000 |
| WBP Development LLC | <200KW PV, NY-Sun | 361,865 |
| | >200KW PV, NY-Sun | 361,865 |
| Wendel Energy Services, LLC | CGSI-86 - Holland CSD (1)_CT | 47,915 |
| | Electric Vehicles - Innovation, CGSI-47E - Medina CSD(4)_E | 40,730 |
| | Electric Vehicles - Innovation, FT14696 - West Seneca CSD (9)_ | 31,452 |
| | FT - 0000748527 - York CSD | 25,030 |
| | FT17011 - Half Hollow Hills CS | 37,275 |
| | FT17026 - Grand Island CSD (1) | 36,120 |
| | FT17078 Schodack CSD (4)_CT | 39,386 |
| | FT-0000748530 - Perry CSD | 23,940 |
| | FT-0000748539 - Letchworth CSD | 25,625 |
| | K-12 SCHOOLS, CGSI-47E - Medina CSD(4) E | 87,875 |
| | Technical Services, FT14758 NCWD - FTC - IND | 45,000 |
| | Technical Services, FT15061 - Seneca WWTP - FTC | 55,000 |
| | Technical Services, FT17134 - New York State Depar | 22,146 |
| Wendel Energy Services, LLC. | NYCH: District, PON 4614 Rd #1 U of R | 100,000 |
| West Side Federation for Senior & Suppor | On-Site Energy Manager, OsEM68-M - WSFSSH | 137,953 |
| West Valley Solar, LLC | >200KW PV, NY Sun | 4,491,392 |
| Westchester Community Opportunity Progra | NYCH: Talent PpIn:CE and OJT, PON3981 Round 10 | 250,000 |
| Westchester Marriott | EVPRZ:Contingency, NY Clean Transportation Prizes | 100.000 |
| Weston Bros. | NYCH: Talent PpIn:CE and OJT, OJT | 9,600 |
| Willdan Energy Solutions | NYCH: Technical Assistance, Natural Gas Constrained Areas | 200,000 |
| Windan Energy Colutions | Rmve Barriers Dist Enrgy Storg, FT12283 - 1250 Waters - FTC | 60,030 |
| Willdan Lighting & Electric, Inc. | Talent Pipeline:CE and OJT, OJT | 15,000 |
| | Talent Pipeline:CE and OJT, PON3981 Round 7 | 250,000 |
| | | |
| | Talent Pipeline:CE and OJT, PON3981 Round 10 | 250,000 |
| Wilna PV, LLC | >200KW PV, NY Sun | 522,522 |
| Wilson Engineering Services, PC | Heat Recovery, HRC1_Wilson_Lactalis | 40,000 |
| Windels Marx Lane & Mittendorf, LLP | RFP 12 - NYGB Legal Services | 5,254 |
| WindSim Americas Inc. | Future Grid Perf. Challenges, Power Grid Innovation | 1,256,403 |
| Winema Solar Partners, LLC | >200KW PV, NY Sun | 1,131,962 |
| | NY-SUN, NY Sun | 466,103 |

| Contractor | Contract Description | Total Contract Amount |
|---|---|------------------------------|
| WinnDevelopment Company LP | LMI Multifamily Demos, Stovroff Towers: EBC Cohort 3 | 100,000 |
| Wise Home Energy, LLC | NYCH: Talent Ppln:CE and OJT, OJT | 32,480 |
| | Talent Pipeline:CE and OJT, OJT | 21,440 |
| WL Concepts & Productions, Inc | NYSERDA ADMINISTRATION, 2024 WL Concepts_NYSF_NYSERDA | 178,813 |
| | POLICY DEVELOPMENT, 2024 DPS WL Concepts for NYSF | 152,825 |
| Women Builders Council, Inc. | Empire Building Challenge, WBC 20th Ann. Champion Awards | 3,000 |
| | NYCH: LMI, WBC 20th Ann. Champion Awards | 3,000 |
| Wood Mackenzie Inc | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | NY-SUN, NY-Sun | 35,761 |
| | REC:CES REC System Dev Costs, Land Based Renewables | 114,862 |
| Wood Mackenzie Power & Renewables, Inc. | ESTOR: Implementation Support, Energy Storage | 43,712 |
| | NY-SUN, NY-Sun | 35,761 |
| | OREC: Technical Support, WoodMac 2024 Subscription | 35,937 |
| | REC:CES REC System Dev Costs, Land Based Renewables | 114,862 |
| | REC:CES REC System Dev Costs, WoodMac 2024 Subscription | 35,937 |
| | REC:CES REC System Dev Costs, WoodMac - Asset Cost Modeling | 150,000 |
| Wright Builders, Inc. | SF CN Competition, BBH Wright Builders-Cat B TWO | 23,690 |
| | SF CN Competition, BBH-Wright Builders-Cat.C TWO | 19,850 |
| WSP USA Corp. | OREC: Technical Support, Large-Scale Renewables | 40,000 |
| WVF-Paramount 745 Property LP | NYCH: Technical Assistance, FT13567 - 745 Fifth - PON | 45,235 |
| Yellow 5 LLC | >200KW PV, NY Sun | 1,025,664 |
| | NY-SUN, NY Sun | 224,364 |
| ZOOMINFO TECHNOLOGIES LLC | NYSERDA ADMINISTRATION, Ringlead Renewal - Zoom info A | 19,170 |
| Grand Total | | 11,799,483,402 |