

# TECHNICAL SKILLS TRAINING AND UPSKILLING PROGRAM OPPORTUNITY NOTICE (PON) 6122

Informational Webinar  
April 7, 2026



**NYSERDA**  
New York State Energy Research  
and Development Authority

# Meeting Procedures

- A PDF version of this PowerPoint will be accessible on the program webpage.
- Questions must be submitted via Slido.
- Questions and Answers from today's webinar will be incorporated Frequently Asked Questions (FAQ) document to be published on the **program webpage**.



# Agenda

1. Overview
2. Program Categories
3. Program Requirements
4. Funding and Cost Share Requirements
5. Application Submission
6. Application Requirements
7. Application Evaluation

## Overview

- Targeted technical skills training and “upskilling” programs are proven long-term investments in growing the knowledge, skills, and competencies that help workers advance their careers.
- NYSERDA seeks to build and expand training capacity across New York State to deliver technical training to existing clean energy industry workers and students in a variety of technology areas.
- For the purposes of this solicitation, “upskilling” is training that advances skills and knowledge in a clean energy job, contains content on new technologies, and/or updates industry best practices.
- The enhancement of clean energy content delivered to students enrolled in a degree or certificate program at an accredited educational institution will also be considered upskilling so long as the curriculum has a direct connection to clean energy occupations.

## Overview cont'd

- Eligible projects include projects delivered by technical training organizations, professional associations, and other entities with experience delivering clean energy technical training.
- Eligible projects also include enhancement of post-secondary education programs and New York State Education Department (NYSED)-approved Career and Technical Education (CTE) programs; such as credit bearing college courses and Boards of Cooperative Educational Services (BOCES) training programs for high school juniors and seniors.
- To be eligible for funding, applications must demonstrate that their proposal will fill a critical training gap and market need, that there is market demand for the training, and a clear plan to ensure existing clean energy industry workers and the intended audience will participate in the proposed training.

# Program Categories

<b>Category 1: Delivery of existing training</b>	<b>Category 2: Development and delivery of new training</b>
<p>Intended to support the delivery of existing technical training/curriculum through established ongoing programs or methods currently in place in response to market demand and/or scaling up the delivery of existing training.</p>	<p>Intended to support the development and delivery of new or updated technical content that addresses demonstrated, industry-recognized skills gaps and market demand.</p>

For both categories, projects must deliver structured training that is designed to improve performance, capacity and compliance with job standards.

Training must improve competencies of students enrolled in a degree or certificate program at an accredited educational institution or workers in a clean energy job in one or more of the eligible technology categories.

## Program Requirements: Applicant Eligibility

- The Applicant must be registered to do business in New York State.
- The Applicant must have a New York State training location suitable to delivering the proposed training program.
- Applicants may partner with other entities (subcontractors) to deliver a comprehensive training project.
- One entity must be identified as the lead Applicant, and that entity must complete the application and enter and hold the contract with NYSERDA.
- The Applicant and subcontractors (if applicable) must have experience and qualifications suitable for the delivery of the proposed project activities.

## Program Requirements: Project Requirements

Funding is available for training that advances skills in the following clean energy technology areas:

- Energy efficiency and building electrification (e.g., energy auditing, insulation, heat pumps, building controls, building operations and maintenance)
- Renewable energy
- Energy storage (deployed wholesale bulk storage; “retail” commercial, non-residential, and community storage; and residential building storage)
- Smart grid
- Electric vehicle charging stations (installation, operations and maintenance)

# Program Requirements: Funding

	Training Type	Category 1: Delivery of existing training	Category 2: Development and delivery of new training
NYSERDA funding cap per person trained	All Training Types	Up to \$2,500 per person trained	Up to \$4,000 per person trained
NYSERDA funding cap per training hour, per trainee	Virtual / Remote Training	Up to \$80 per hour of training per trainee	Up to \$120 per hour of training per trainee
	In-Person Training	Up to \$130 per hour of training per trainee	Up to \$200 per hour of training per trainee

- Total Funding for this solicitation is \$20 million
- \$15 million has been reserved for training projects related to energy efficiency/building electrification.
- Approximately 60% - 70% of solicitation funding must be awarded to projects that deliver training at < \$1,000 per trainee in NYSERDA funding.
- NYSERDA will accept applications requesting between \$75,000 and \$500,000

**Applications must ensure that the NYSERDA funding requested adhere to both the per-person trained and training per hour, per training caps.**

## Program Requirements: Cost Share

- Applicants must contribute a minimum of 15 percent cost share for Category 1 projects, reduced to 5 percent if over 50 percent of trainees are residents of a disadvantaged community or members of a priority population.
- Applicants must contribute a minimum of 25 percent cost share for Category 2 projects, reduced to 15 percent if over 50 percent of trainees are residents of a disadvantaged community or members of a priority population.
- Cost share may include “cash” or “in-kind” services.
- Cost sharing may be borne by the applicant, other team members, and/or other government or private sources.
- **Refer to PON 6122 Summary** for an outline of specific items and activities eligible for NYSERDA funding as part of a training project, those that may be considered cost share, and those that are not eligible for either NYSERDA funding or cost share.

## Application Submission

- This solicitation uses an application process.
- Applications accepted on a first-come, first-serve basis dependent on funding availability until September 30, 2030, by 3:00 PM Eastern Time.
- All applications must be submitted online. The application and detailed instructions on how to submit an application online can both be found on the [PON 6122 solicitation page](#).
- NYSERDA will issue a notice of fund award to applicants whose submission meet all program requirements and then begin contract negotiations.
- Once contract negotiations are completed, NYSERDA will enter agreements with these applicants to move forward with implementing their projects.
- Applicants whose submissions are denied may request a review of the reason(s) their application was rejected and may reapply for program funding if the solicitation is still open and funding for the proposed activity is available.

## Application Requirements:

- Attachment A – Application Form: Collects basic applicant information and serves as an opportunity for the applicant to describe the proposed training project.
- Attachment B – Budget Form: Outlines the budget for the proposed training project, including costs related to labor, direct materials (supplies, equipment, and other costs), travel and subcontractors.
- Based on the costs outlined in the Budget Form(s), applicants must complete the Per Task Summary aligned with tasks identified in the Exhibit A Sample Statement of Work of the Attachment C - Sample Agreement.
- Demonstration of Demand for Training: Letter(s) of Support are required to demonstrate relevant market demand for the training.

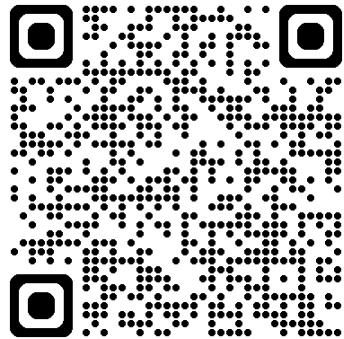
## Application Evaluation:

- NYSERDA will review applications monthly.
- All applications received by the last day of the month are generally reviewed during the first three weeks of the following month.
- Included in the PON 6122 Summary are criteria that need to be met to be awarded a contract for a proposed training project. Included in this criteria are a demonstration of cost effectiveness in training delivery including Leveraging Existing Materials/Resources and Maximizing Training Scalability/Trainee Participation.
- This review determines whether or not an application satisfies all requirements of PON 6122.

THANK YOU!

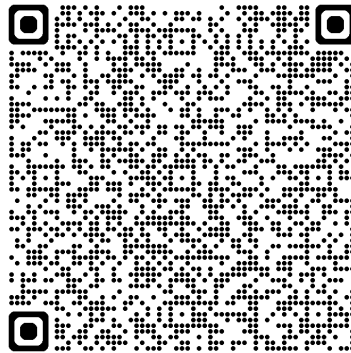
Reach out to Designated Contacts at [eecetraining@nyserda.ny.gov](mailto:eecetraining@nyserda.ny.gov)

- Kerry Hogan
- Jillian Palmer
- Beth Offenbacher



Program Page

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Solicitation Page

[Technical Skills Training and Upskilling \(PON 6122\)](#)

**If you submitted questions during this webinar, thank you!**

**Program Office Hours commence May 6, 2026.**

RSVP on the Program Webpage

