RFP 4630 Regional Clean Energy Hub to Advance an Inclusive Clean Energy Economy

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December 7, 2021
Q&A - Using Text

1. Locate the Q&A function in the upper right portion of your webinar panel. Click on the small arrow to the left of “Q&A” to expand the text field.

2. Type your question into the text field and click “send.”
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NEW YORK STATE OF OPPORTUNITY.

NYSERDA
Introduction

➢ Communities and Partnerships Team
  • Clean Energy Siting
  • Communities & Local Government
  • Energy & Climate Equity
  • Strategic Partnerships
  • Workforce Development

➢ Feedback Provided
  • Funding
  • Contract term & reimbursement structure
  • Definitions
Context

➢ Climate Act goal of 40% of the benefits associated with clean energy and energy efficiency investments directed to disadvantaged communities

➢ Development of an inclusive clean energy economy has been identified as strategic priority by NYSERDA, as outlined in the Strategic Outlook for 2021-2024

➢ Statewide LMI Portfolio includes outreach, education, and engagement as necessary to increase access to clean energy solutions

➢ Regional Clean Energy Hubs will play an instrumental role in positioning disadvantaged to engage in and benefit from the emerging clean energy economy.
Clearinghouse Intent/Goal

➢ Partners - groups, organizations, and/or individuals representing groups that may include but are not limited to economic development and workforce agencies, business associations, community action agencies, chambers of commerce, education and training providers, municipal governments, foundations, business leaders, nonprofits, civic groups, utilities, Energy Professionals, other NYSERDA contractors.

➢ For the purpose of this initiative, subcontractors or other entities being paid to perform services via this contract are not considered Partners. Though, the above types of organizations could be Contractors or Subcontractors.

➢ Subcontractors - an organization that has an agreement/MOU with the Contractor to perform the services in this solicitation.

Participation in, or use of, the clearinghouse does not guarantee or disqualify an award or selection as part of a proposing team. Teaming arrangements and partnerships are at the discretion of the individual organizations.
RFP Revisions

➢ Extended RFP Due Date to January 27, 2022
➢ Added $16M for a total of $52,656,600
➢ Shortened program period to four (4) years
➢ Commitment of funding for 8 years
➢ Increased number of New York City Hubs up to three (3)
➢ Eliminated Attachment A-1 Long Island specific budget form
➢ Updated activities not eligible for funding
➢ Clarified process for community campaigns
➢ Eliminated Attachment E – Sample Agreement
RFP Revisions

- Included Community-based Organization in the definition section
- Community Based Organization must be prime contractor and play a lead role
- Tracking mechanism will be Salesforce or equivalent, as approved by NYSERDA
- Allow for Full Time Equivalent (FTE) Hub Director position
- Co-Director option added
- Broadened Building Science requirements
- Provided clarity on Energy Advisor requirement
- Allowing skill set/qualifications for roles not filled/to be hired in Staffing Plan
- 10% start up payment recapture process
Allocations per region (except NYC) were developed based on multiple factors:

- Base funding amount of $1.85 million provided for each region
- Distribution of statewide population
- Percentage of low-to-moderate income households and
- Land area (sq. miles) by region

Contract Reimbursement Structure

Advisory Group
Proposer Eligibility

- NYSERDA expects teaming to ensure proposals have the capacity and geographic coverage to provide services to the entire Region.

- A community-based organization from each region is expected to serve as the prime contractor and be in a lead role in the strategic development and management of Hub activities.

- Hubs should leverage existing organizational capacity.
Proposer Qualifications

➢ Project Management – Coordinate the work of the Hub services
➢ Partnerships – The ability to establish solidified partnerships and leverage existing relationships, will be a factor in proposal evaluation.
➢ Staffing – Deploy multi-lingual, culturally appropriate staff that are representative of the communities within the Region. Advisors must live, work or perform services within the Region they serve.
➢ Regional Coverage – demonstrate a strong local presence in the Region and outline how they are uniquely qualified to provide services to disadvantaged communities within each proposed Region.
Core Services

Services that are expected to be delivered, starting in the first year of the contract and throughout the contract period:

➢ Program Management and Administrative Functions
➢ Develop a Regional Assessment and Barriers Analysis
➢ Outreach and Awareness
➢ Community Campaigns
➢ Energy Education
➢ Project Coordination
Additional Services

Services that are expected to be delivered but are anticipated to scale up over the program period:

➢ Equitable Engagement
➢ Workforce and Small Business Development
➢ Local Projects and Pilots
RFP 4630 Proposal Requirements

Proposal Attachments:
- Attachment A – Budget form to be completed (for all regions)
- Attachment B – Statement of Work
- Attachment C – Staffing Plan
- Attachment D – Schedule of Hub Activities (for all services)

Other supporting documents:
- Resumes
- References
- Letters of Support/Commitment for subcontractors and partners
How To Apply

➢ Visit NYSERDA’s Current Funding Opportunities webpage
➢ Review all Associated Documents
➢ Returning User - Login to Portal
➢ New User – Read Application Instructions & Portal Training Guide
Timeline

Online Clearinghouse Available through December 31, 2021
- Organizations submit a statement of interest form that includes organization name, region, county(ies) served, point of contact and description of services provided.

RFP Launched – September 23, 2021
- Solicitation on the street for seventeen (19) weeks.
- Proposals due by 3:00 p.m. on January 27, 2022
- Pre-bid webinars on October 6 and December 7, 2021

Scoring Committee meets late February/early March 2022

Award Notifications late March 2022

Anticipated Program Launch – June 2022
Questions

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