New York Offshore Wind
ORECRFP22-1
Proposers Conference

NYSERDA Offshore Wind Team
August 23, 2022
Meeting Procedures

Participation for Members of the Public:

> Members of the public will be muted upon entry.

> Questions and comments may be submitted in writing through the Q&A feature at any time during the event.

> If technical problems arise, please contact Sal.Graven@nyserda.ny.gov
Agenda

- Welcome & Agenda
- Background
- Solicitation Summary
- Bid Structure & Evaluation
- OREC Standard Form Agreement
- SCIP Facility Funding Agreement
- Submission Instructions
- Next Steps/Key Dates & Questions
New York is committed to 100% zero-emission electricity by 2040 — most aggressive goal in the nation.
9,000 MW of offshore wind by 2035

- 10,000 jobs
- Enough to power 6 million homes
- Billions in infrastructure
- 30% of New York's electricity load
More than 4,300 MW in Active Development

Nation-Leading 5 Offshore Wind Projects
> More than 6,800 direct jobs
> Combined economic activity of $12.1 billion in labor, supplies, development, and manufacturing statewide

2022 Milestones
> BOEM NY Bight auction for 6 new lease areas
> BOEM, NY and NJ joint supply chain effort
> Empire Wind 2 and Beacon Wind contracts
> Governor Hochul announced $500 million to support offshore wind supply chain
> South Fork Wind begins construction
$500 million in Critical Offshore Wind Infrastructure: Bringing New York’s total public commitments to OSW ports, manufacturing, and supply chain infrastructure to a nation-leading total of $700 million

Procure at least 2 GW in NY3: Enough to power at least 1.5 million homes and create at least 2,000 new jobs

Planning a Future Offshore Wind Transmission Network: Deliver at least 6 GW to NYC via a New York State Cable Corridor Study

Launch the Offshore Wind Master Plan 2.0 Deep Water: NYSERDA initiated a new Master Plan 2.0: Deep Water to unlock the next frontier of floating OSW development

#StateOfTheStateNY #NYActsOnClimate
New York State’s Third Offshore Wind Solicitation
Agenda

- Welcome & Agenda
- Background
- Solicitation Summary
- Bid Structure & Evaluation
- OREC Standard Form Agreement
- SCIP Facility Funding Agreement
- Submission Instructions
- Next Steps/Key Dates & Questions
New York Launches Third OSW Solicitation

Offshore Wind Solicitation anticipated minimum 2,000 Megawatts
Targeting the distribution of $300 Million
For supply chain investments

NY3 scoring considerations
70% Price
20% Economic Benefits
10% Viability

# $500MM Supply Chain Investment

<table>
<thead>
<tr>
<th>TYPE OF PROPOSAL</th>
<th>Phase I</th>
<th>Phase II</th>
<th>Phase III</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>INVESTMENT TYPE</strong></td>
<td>NY3 Paired Supply Chain Investment Proposal (SCIP)</td>
<td>Supply Chain RFP</td>
<td>Supply Chain Support RFP</td>
</tr>
<tr>
<td><strong>BIDDER</strong></td>
<td>Offshore Wind Energy Developers</td>
<td>Original Equipment Manufacturers (OEMs) or Facility Developers</td>
<td>Existing Statewide Manufacturing &amp; Service Providers</td>
</tr>
<tr>
<td><strong>NYS FUNDING</strong></td>
<td>Up to $300m w/ Blades/Nacelles Up to $150m w/o Blades/Nacelles</td>
<td>$450m minus whatever has been awarded in OREC RFP</td>
<td>$500m minus whatever has been awarded in first two RFPs (Min. $50M)</td>
</tr>
<tr>
<td><strong>FUNDING RATIO</strong></td>
<td>2:1* (non-NYSERDA to NYSERDA NY State Funding)</td>
<td>2:1</td>
<td>2:1</td>
</tr>
</tbody>
</table>

* $2.00 of non-New York State Funding for every $1.00 of New York State Funding. Funding from public entities other than New York State Funding can be counted as non-New York State Funding.

<table>
<thead>
<tr>
<th>FUNDING FROM PUBLIC ENTITIES OTHER THAN NEW YORK STATE FUNDING</th>
<th>2.00 of non-New York State Funding for every $1.00 of New York State Funding.</th>
</tr>
</thead>
</table>

*NY3 Paired Supply Chain Investment Proposal (SCIP)*

- **Blades, nacelles, cables, ports, foundations, subcomponents, steel, or other substantial OSW supply chain activities**
- **Same as OREC RFP, removing types that are sufficiently awarded in OREC RFP**
- **Sub-component manufacturing – focus on small businesses across all geographies of the state**
ORECRFP22-1 Process Overview

Bid Requirements

✓ Proposers must hold a federal offshore wind lease and be capable of delivering ORECs to the NY Control Area;
✓ Proposers must submit a Supply Chain Infrastructure Plan to leverage up to $300 million in New York State Funding, matched with private capital (Required Base and Alternate SCIP Proposal(s))
✓ Required and Alternate Standalone Proposals (no New York State Funding for supply chain infrastructure)

Bid Evaluation Criteria

✓ Price (70%): impacts to NYS ratepayers;
✓ Economic Benefits (20%): short-and long-term direct benefits to NYS, including job creation and in-state project and industry expenditures; and
✓ Viability (10%): technical and financial competency, ability to be in service by the proposed COD and continue to operate effectively and reliably, overall feasibility of the planned project including interconnection.

Competitively-Selected Awards

✓ NYSERDA will issue a long-term contract (20 or 25 years) to the winning Project(s) to deliver offshore wind energy to NYS.
✓ NYS will also issue separate funding agreements to SCIP Facilities associated with the winning Project(s) to support construction/refurbishment.
✓ The offshore wind developer whose SCIP is selected will be required to provide a capital commitment to the selected SCIP Facility(ies)

Certain bid requirements do not apply to Upgrade Capacity.
ORECRFP22-1 New & Notable Items

> **Upgrade Capacity**
> - Upgrade to an existing OSW facility that does not require a separate radial export cable, must adhere to eligibility criteria except as noted

> **HVDC Radial Connections / Meshed Ready**
> - Required for Required Base/Standalone Proposals, Alternate Proposals may deviate if not using constrained cable corridors
> - Does not apply to Upgrade Capacity

> **Supply Chain Investment Plans**
> - Up to $150 or $300 million depending on components
> - Does not apply to Proposals with only Upgrade Capacity

> **NY Jobs and Workforce Plan**
> - Detail the impact and benefit to NY’s offshore wind workforce with specific focus on recruiting and collaborating with skilled trades / labor unions, Disadvantaged Communities, MWBEs and SDVOBs
ORECRFP22-1 New & Notable Items

> **Labor Peace Agreements**
  > Required for all projects to enter into agreements with labor unions providing O&M

> **Stakeholder Engagement Plan**
  > Detail specific measures to foster a collaborative relationship with stakeholders

> **U.S. Iron and Steel (Buy American)**
  > Minimum requirement of $114,000/MW of Offer Capacity to be spent on U.S. Iron and Steel
  > Proposers must commit to consultation with the U.S. Steel Industry and include a description of proposed engagement as part of the Stakeholder Engagement Plan
  > Proposers must agree to provide U.S. iron and steel component manufacturers the opportunity to supply the Project and use the New York Offshore Wind Supply Chain Database

> **Interconnection Savings Sharing**
  > Required for all projects to share savings if actual interconnection cost is lower than Interconnection Cost Allocation Baseline
ORECRFP22-1 New & Notable Items

> **Inflation Adjustment**
> A one-time adjustment to the OREC Price to account for inflation between Proposal submission and COP Approval based on weighting of specific indices

> **Interconnection Cost Sharing**
> A one-time adjustment to the OREC price to share the project’s actual interconnection cost, if above a certain level, with NYSERDA

> **Energy Storage**
> Commercially available resource capable of receiving electric energy and storing that energy or a portion of that energy for later electrical discharge, regardless of where that resource is located within NYISO Zones J and K

> **Energy Transition Activities and New Technologies**
> Economic Benefits scoring for energy transition activities such as Clean Electrolytic Hydrogen, other investments in clean energy infrastructure or research and innovation to support New York State’s economy-wide decarbonization
ORECRFP22-1 New & Notable Items

- **Fossil Repurposing Proposals**
  - Proposal to repurpose existing Zone J/K fossil-based electric generation infrastructure for use by the OSW project
  - Must identify the specific asset(s) to be repurposed, demonstrate usage rights, submit an implementation plan, and submit a contingency plan
  - Fossil Repurposing Proposal that would cause changes in the operations or deactivation of any fossil-based electric generation resource are subject to additional requirements related to reliability

- **ConEd Hub**
  - Brooklyn Clean Energy Hub Petition submitted to PSC in Case No. 20-E-0197
  - It is possible that the PSC may take action on the Petition prior to the Proposal Submission deadline
  - NYSERDA encourages Proposers to consider preparing Alternate Proposals that utilize the ConEd Hub
Agenda

✓ Welcome & Agenda
✓ Background
✓ Solicitation Summary
✓ Bid Structure & Evaluation
✓ OREC Standard Form Agreement
✓ SCIP Facility Funding Agreement
✓ Submission Instructions
✓ Next Steps/Key Dates & Questions
Rejected Proposals:

Ineligible Proposals

Proposals with Supply Chain Investment Plans deemed “Not Fundable”

Proposals with Project Viability Scores of Zero

Section 2 - Eligibility

Section 2.1.2, Appendix C.2

SCIP Scoring Committee

Required Base Proposal

Alternate SCIP Proposals

Required Standalone Proposal

Alternate Standalone Proposals

Section 3.2 Project Viability (10%)

Section 3.3 New York Economic Benefits (20%)

Section 4 Price (70%)

5.1.1 Preliminary SCIP Rank Order

5.1.2 Preliminary Standalone Rank Order

5.2 Consideration of Commission and New York State Guidance and Policy

5.3 Award Group

Section 5.2 will determine whether Required Standalone Proposal and Alternate Standalone Proposals will be considered in the Portfolio Evaluation Process

Defined pursuant to Section 2.1.4

(Appendix C.2 does not apply to Required Standalone Proposal or Alternate Standalone Proposals)
Proposers Must:

- Submit a Required Base Proposal and a Required Standalone Proposal; may also submit an uncapped number of Alternate Proposals
  - The Required Proposals must include pricing for a 25-year Contract Tenor using either the Index OREC or Fixed OREC pricing structure and;
  - Must reflect energy delivered through a direct HVDC marine cable interconnection to a point in NYISO Zone J or Zone K and must be Meshed Ready (unless only Upgrade Capacity)
- Have a Minimum Offer Capacity of 1,000 MW or the Maximum Available Capacity in a Lease Area
- Be deliverable into the NYCA
- Alternate Proposals may be for 20- and/or 25-year Contract Tenors
- Each non-Standalone Proposal must include a Supply Chain Investment Plan
SCIP Eligibility Requirements (§2.1 & C.2)

- New York State Funding requests must be matched 2:1 ($2.00 of non-New York State Funding for every $1.00 of New York State Funding)
- Request up to $300 million in New York State Funding for Eligible Expenses for SCIPs that include localizing blade or nacelle manufacturing
- Request up to $150 million in New York State Funding for Eligible Expenses for SCIPs that do not include localizing blade or nacelle manufacturing
- Total investment value (New York State Funding plus non-New York State Funding) of at least $300 million
- Each SCIP Facility must have total investment value of at least $25 million
- Meet job and activity thresholds specific to type of SCIP Facility
- Must be deemed “fundable” to receive an award
  - If SCIP is “not fundable,” associated Proposal(s) will be ineligible for award
ORECRFP22-1 and SCIP Alignment

- Each SCIP may (and is encouraged to) include multiple SCIP Facilities, each of which may have a different Funding Recipient
- A SCIP may be associated with more than one Proposal
- A SCIP may (but is not required to) be conditional upon minimum total offtake from the solicitation award group
- Proposers may (but are not required to) submit Proposals that involve purchases from SCIP Facilities awarded under this RFP

SCIP Proposal (example)

Optional conditionality

Purchase Commitments

Purchase Commitments

Standalone Proposals from other Proposers
SCIP Evaluation

SCIPs will initially be evaluated independently of the OREC Proposals based on the SCIP and SCIP Data Form

Two SCIP evaluation goals:

> Determine if each SCIP Facility is “fundable” or “not fundable.” If a SCIP Facility is not fundable and can be removed while maintaining the SCIP’s eligibility, the Proposer will have a one-time opportunity to reprice.
> Determine whether each SCIP is “fundable” or “not fundable.”
> Inform assignment of 5 out of 20 possible Economic Benefits points for OREC Non-Price Evaluation

Five (5) Economic Benefits points evaluation will be based upon:

> Need for NY State Funding – other funding sources not available
> Viability – eligible site readiness, permitting plan, development & construction schedule, risk assessment
> Funding Certainty – certainty of receiving matching funds
> Supply Chain Development – time to market, nextgen future proof, local supply chain engagement
> Investment Diversity – support for multiple site investments
> Economic Benefits – expenditures, long-term jobs, MWBE, SDVOB and Disadvantaged Community benefits
> Market Readiness – available at a competitive cost
Non-Price Evaluation

Viability Evaluation considers whether the proposed Project is expected to be in service by the proposed COD and continue to operate efficiently and reliably through the Contract Delivery Term.

To maximize Project viability, Proposers must demonstrate:

✓ Plans are sufficiently mature and technically and logistically feasible;

✓ Sufficient experience, expertise, and financial resources to execute the development plans in a commercially reasonable and timely manner; and

✓ That the Project will be developed in a responsible manner.

Project Viability (10%)

As evaluated by the OREC Scoring Committee:

• 3.2.1 Permitting Plan and Status
• 3.2.2 Financing Plan
• 3.3.3 Developer Qualifications
• 3.3.4 Proposed Technology
• 3.2.5 Development and Logistics Plan
• 3.2.6 Interconnection and Deliverability
• 3.2.7 Proposed Commercial Operation Date(s)
• 3.2.8 Responsible Development and Stakeholder Engagement
• 3.2.9 Energy Resource Assessment
• 3.2.10 Repurposing Downstate Fossil Generation Infrastructure
• 3.2.11 Energy Storage
Non-Price Evaluation:

**Economic Benefits Plan**

For Standalone Proposals, up to 20 Economic Benefits points are based on Categories 1 & 3

For SCIP Proposals, up to 15 Economic Benefits points are based on Categories 1, 2 and 3 and up to 5 Economic Benefits points are based on Categories 2, 4 and 5

**Supply Chain Investment Plan**

**Economic Benefits (20%)**

**Category 1**
OSW Facilities (including SCIP Related Purchases) and any associated investments other than capital investments in SCIP Facilities

**Category 2**
Associated with development and construction of SCIP Facilities

**Category 3**
Other benefits that (i) are not associated with SCIPs and (ii) will not be committed in OREC Agreement

**Category 4**
Associated with operation and maintenance of SCIP Facilities

**Category 5**
Other benefits that (i) are associated with SCIPs and (ii) will not be committed in OREC Agreement or SCIP Facility Funding Agreement
Non-Price Evaluation: Economic Benefits (20%)

<table>
<thead>
<tr>
<th>Greater Scoring Weight</th>
<th>Lower Scoring Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor</td>
<td>Not Contractually Committed</td>
</tr>
<tr>
<td>MWBEs and SDVOBs</td>
<td>• Category 3 or Category 5</td>
</tr>
<tr>
<td>New York Iron and Steel</td>
<td>• Accrue after third year of Contract</td>
</tr>
<tr>
<td>Disadvantaged Communities</td>
<td>Delivery Term or after fifth year of SCIP Facility operation</td>
</tr>
<tr>
<td>Energy Storage</td>
<td>Conditional SCIP Related Purchases in Purchase Commitment Proposals</td>
</tr>
<tr>
<td>Support for Just Workforce Transition</td>
<td></td>
</tr>
</tbody>
</table>

To facilitate comparison between larger and smaller Projects, economic benefits will be unitized based on Offer Capacity.
Price Evaluation (70%)

Proposer’s Choice: Fixed or Index Structure
- Optionality for Fixed or Index Offshore Wind Renewable Energy Certificate (OREC)
- Fixed OREC Price or Index OREC Strike Price will be uniform for the entire contract tenor
- Level nominal price options are required (no escalation)

Fixed OREC Payment Structure: Fixed price paid for each MWh generated and delivered for end use in NYS

Index OREC Payment Structure: Described on next slide
Price Evaluation (70%)

Index OREC Payment Structure

> Index OREC Strike Price: Proposer chooses one Strike Price for the contract tenor

> Reference Energy Price: Calculated monthly based on the hourly day-ahead Locational Based Marginal Pricing (LBMP)

> Reference Capacity Price: Calculated monthly based on the Seller-selected fixed, seasonal UCAP factor, multiplied by the MWh equivalent of the monthly ICAP spot market auction price, adjusted for capacity accreditation implementation

> Monthly OREC Price: Difference of Strike Price and sum of Reference Energy Price and Reference Capacity Price for each month, paid for each MWh produced by the OSW Project in the subject month

\[
\text{Index OREC Strike Price} - (\text{Reference Energy Price} + \text{Reference Capacity Price}) = \text{Monthly OREC Price ($/MWh Paid to Seller)}
\]
Price Evaluation (70%)

- Fixed OREC and Index OREC will be converted to a Levelized Net OREC Cost (LNOC) evaluated over the contract tenor
  - Nominal discount rate of 5.98%, inflation rate of 2.4%
  - LNOC for Inflation Adjustment Proposals will incorporate NYSERDA’s risk-adjusted inflation expectation
  - LNOC for Interconnection Cost Sharing Proposals will incorporate NYSERDA’s risk-adjusted interconnection cost estimate
- Index OREC Strike Prices will be converted to LNOCs with NYISO Zone-specific energy and capacity price forecasts
- Lowest LNOC will receive the maximum points available for the Price component (70 points), higher LNOCs will receive lower scores (less than 70 points)
SCIP Proposals and Standalone Proposals will be ranked separately

- If any SCIPs are conditional on minimum offtake volumes and those volumes are not met through award group, those SCIPs will not be eligible for an award

Standalone Proposals will be considered for award after NYSERDA has concluded its selection of SCIP Proposals

- Standalone Proposals will be evaluated subject to the terms of §3 and §4 of the RFP, excluding those elements that pertain to SCIPs
- Purchase Commitment Proposals will be considered for award only if a SCIP Proposal including the required SCIP Facility attributes is awarded
Program Policy Factors

- NYSERDA may elect to modify the award group if the preliminary award group is materially inconsistent with Commission or other New York State guidance or policy (such as the New York State Power Grid Study’s Offshore Wind Study and Zero Emissions Study) published prior to the receipt of bids regarding the following program policy factors:
  - The efficient utilization of transmission points of interconnection and Project selections that will promote the cost-efficient integration of at least 9 GW of OSW
  - Preservation of future pathways to integrate at least 9 GW of OSW with an efficient use of limited ocean rights of way
  - Reduction of execution risk through portfolio diversity
  - System benefits with respect to grid reliability and optimization

Proposers are encouraged to address the above program policy factors in their Proposals to the extent applicable.
Post-Award Process

OREC Purchase and Sale Agreement

- Upon successful completion of negotiations regarding the terms and conditions, NYSERDA will prepare a conformed copy of the Agreement (Appendix I) which will be delivered to the awarded Proposer.
- Upon entry into the Agreement, awarded Proposers will be required to provide Contract Security as described in Article XV of the Agreement.

Supply Chain Investment Plans

- A Proposer whose SCIP is awarded will enter into agreements with NYSERDA under which the Proposers or its affiliate will make contractual capital commitments to the SCIP.
- Simultaneously, NYSERDA will work with the Funding Recipient(s) to finalize the form of a SCIP Facility Funding Agreement (Appendix J) for each SCIP Facility.
- Each Funding Recipient included in an awarded SCIP must issue SCIP Award Security for an amount equal to 2% of the New York State Funding awarded to that Funding Recipient.
  - Upon execution of a SCIP Facility Funding Agreement, the SCIP Award Security will be released, and SCIP Contract Security for an amount equal to 4% of the New York State Funding will be required.
Other Process Considerations

- Proposers are required to submit a Notice of Intent to Propose (Appendix A). A Certification Under Executive Order No. 16, as published by the Office of General Services must be submitted for the Proposer and each Funding Recipient with the Notice of Intent to Propose.

- Any changes to this RFP will be posted on the NYSERDA Offshore Wind 2022 Solicitation website and an email will be sent to all stakeholders.

- To be eligible for evaluation, Projects and Proposals must meet all eligibility requirements and Proposals must be complete, i.e., contain all required contents listed in Section 6.

- Proposers will not have an opportunity to refresh or restate Proposals after the Deadline for Submission of Proposals unless requested by NYSERDA to do so.

- NYSERDA and the Scoring Committees may request clarification and additional information from Proposers at any time throughout the duration of the evaluation process.

- NYSERDA may request in-person and/or videoconference interviews with any Proposer or Funding Recipient, to be scheduled at a mutually convenient time.
Agenda

✓ Welcome & Agenda
✓ Background
✓ Solicitation Summary
✓ Bid Structure & Evaluation
✓ OREC Standard Form Agreement
✓ SCIP Facility Funding Agreement
✓ Submission Instructions
✓ Next Steps/Key Dates & Questions
OREC Agreement (Appendix I)

> Purchase and Sale (Art. II)
  - NYSERDA purchases ORECs up to Annual OREC Cap (110% of P10 Annual OREC Exceedance)
  - P10 Annual OREC Exceedance can be updated to reflect changes in technical or meteorological assumptions, subject to Maximum Project Capacity (110% of Offer Capacity)
  - Contract Delivery Term: 20 or 25 years, subject to the Outer Limit Date (Jan. 1, 2052/2057)
    - Outer Limit Date can be extended for reasons set forth in Section 18.12.

> Electricity Delivery Requirements (Art. III)
  - Energy must be delivered and sold within the New York Control Area
OREC Agreement (Appendix I)

> Monthly settlement based on Fixed or Index OREC pricing (Art. IV)

> Potential price adjustments (Art. V):
  – Inflation adjustment (if applicable)
  – Interconnection savings sharing (and cost sharing if applicable)
  – Undelivered Energy Storage (if applicable)
  – Meshed Network Integration
  – Qualifying Federal Support
OREC Agreement (Appendix I)

> Reporting (Art. VI)
  - Reporting template (Exhibit K) to be provided
  - Disadvantaged Communities Commitments (§6.05) populated based on Proposal

> Economic Benefits (§§ 12.01-12.02)
  - Measured from January 1, 2022 through the third year of the Contract Delivery Term
  - Official reporting begins on the second December 31 following contract signing
  - Any shortfall below 85% (for Expected Labor Dollars, Expected MWBE and SDVOB Dollars and Expected Total Dollars) or 100% (for Expected U.S. Iron and Steel Dollars) must be remedied as described in Section 12.02

> Fisheries, Environ., Design and Stakeholder Obligations (§§ 12.03-12.17)
  - Proposers encouraged to review these requirements carefully
OREC Agreement (Appendix I)

> **Contract Security (Art. XV)**

- Due upon signing and subject to increase on Jan 1, 2026 and each year thereafter until Independent Engineer confirms the Operational Installed Capacity is at least 95% of the Offer Capacity (at which point Contract Security is returned)
- Can be in form of cash, certified funds, Letter of Credit or Acceptable Guaranty (on terms set forth in the Agreement)


- Proposers encouraged to review these requirements carefully
SCIP Facility Funding Agreement (Appendix J)

- Contract for NYSERDA funding signed between NYSERDA and Funding Recipient (i.e., the entity responsible for execution of the SCIP Facility)
  - Awarded OSW developer will sign a separate capital commitment agreement with NYSERDA as further described in RFP § 7.2

- Funding disbursement schedule (subject to negotiation if a project can show a compelling reason):
  - 50% when construction activities commence
  - 25% at substantial completion
  - 5%/year for each of first 5 years of operation

- Substantial completion and operations disbursements are subject to achievement of economic benefits metrics committed to in Proposal
SCIP Facility Funding Agreement (Appendix J)

- Contract Security provided when SCIP Facility Funding Agreement signed (replaces award security) and released after construction activities commence

- Proposers are encouraged to carefully review Prevailing Wage and PLA requirements

- Qualifying Federal Support – 50% reduction in grant amount for any benefits realized from certain federal support based on legislation passed after the bid submission date
Proposed Changes to Agreements

> Proposers may provide a redlined markup and an explanation and justification for each proposed change

> Note that ORECRFP22-1 is a competitive procurement. Competitive procurement rules and the Offshore Wind Orders limit NYSERDA’s ability to alter the terms of the Agreement and SCIP Facility Funding Agreement.

> Proposers can submit requested changes for NYSERDA consideration as part of the Q&A process
  - NYSERDA may provide feedback at its discretion about whether specific changes may or may not be acceptable
Agenda

- Welcome & Agenda
- Background
- Solicitation Summary
- Bid Structure & Evaluation
- OREC Standard Form Agreement
- SCIP Facility Funding Agreement
- Submission Instructions
- Next Steps/Key Dates & Questions
Preparation for Submission

I. Proposal Submission Guide

Appendix N

II. Salesforce Portal Registration
Opens: October 31, 2022
Closes: December 15, 2022

I. Proposal Submission
Opens: December 15, 2022
Closes: December 22, 2022 (3:00 pm ET)

https://portal.nyserda.ny.gov/Core_Registration_Page?programName=Offshore_Wind

https://portal.nyserda.ny.gov/login
Organization and Submission

<table>
<thead>
<tr>
<th>Submission Package</th>
<th>Proposal Fees</th>
<th>Confidential Version</th>
<th>Public Version</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>See RFP §1.5. Calculated via the Master Offers Form</td>
<td>• Master Offers Form (one per Submission)</td>
<td>Public Versions will be published to NYSERDA’s 2022 Solicitation Website</td>
</tr>
<tr>
<td></td>
<td>• $500,000 Required Proposal Fee</td>
<td>• Offer Data Forms (one per Proposal)</td>
<td>• Proposal Narrative (including related attachments, see Checklist 2) (one per Submission)</td>
</tr>
<tr>
<td></td>
<td>• $25,000 Alternate Proposal Fee(s) (as appropriate)</td>
<td>• SCIP Data Form(s) (one per SCIP)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• $100,000 Additional OSW Facility Fee(s) (as appropriate)</td>
<td>• Proposal Narrative (including related attachments, see Checklist 2) (one per Submission)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• $50,000 Additional SCIP Fee(s) (as appropriate)</td>
<td>• Proposer Certification Form (one per Submission)</td>
<td></td>
</tr>
<tr>
<td>Required Base Proposal (with SCIP)</td>
<td></td>
<td>• Agreement redline(s) (optional)</td>
<td></td>
</tr>
<tr>
<td>Required Standalone Proposal</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alternate Proposal(s) (optional)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

See RFP §6 and Appendix N
Organization and Submission

I. Creating Submission

II. Required Documents per Submission

III. File Naming Conventions

See Appendix N
Data Forms (Appendices K, L, M)

Appendix K: Offer Data Form
One for each distinct Proposal per §2.1.4

Appendix L: Master Offers Form
One consolidated form representing the entire Proposal package

Appendix M: SCIP Data Form
One for each distinct SCIP per §2.1.2
Agenda

✓ Welcome & Agenda
✓ Background
✓ Solicitation Summary
✓ Bid Structure & Evaluation
✓ OREC Standard Form Agreement
✓ SCIP Facility Funding Agreement
✓ Submission Instructions
✓ Next Steps/Key Dates & Questions
Designated Contacts and Communications

> **Designated Contacts for ORECRFP22-1**
  - Primary Contacts: Laila El-Ashmawy, Greg Lampman, Alex Stein
  - Other Contacts: Doreen Harris, Georges Sassine, Thomas King, Jessica Dealy, Peter Lion
  - The individuals listed as Designated Contacts are the only permissible contacts for questions regarding ORECRFP22-1

> **All communications to the Designated Contacts regarding ORECRFP22-1 must be sent by email to offshorewind@nyserda.ny.gov (no phone calls please)**

> **Communications and activities with NYSERDA and New York State agencies to advance the offshore wind industry and related workstreams continue uninterrupted through the active RFP period**
<table>
<thead>
<tr>
<th>Event</th>
<th>Date/Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Release Date</td>
<td>July 27, 2022</td>
</tr>
<tr>
<td>Proposers’ Conference</td>
<td>August 23, 2022, 10:00 a.m. ET</td>
</tr>
<tr>
<td>Deadline for Submission of Written Questions</td>
<td>September 16, 2022, 3:00 p.m. ET</td>
</tr>
<tr>
<td>Responses to Written Questions Posted</td>
<td>October 7, 2022</td>
</tr>
<tr>
<td>NYSERDA Portal Open for Registration</td>
<td>October 31, 2022</td>
</tr>
<tr>
<td>Deadline for Notice of Intent to Propose</td>
<td>December 1, 2022, 3:00 p.m. ET</td>
</tr>
<tr>
<td>Deadline for NYSERDA Portal Registration</td>
<td>December 15, 2022, 3:00 p.m. ET</td>
</tr>
<tr>
<td>NYSERDA Portal Open for Submissions</td>
<td>December 15, 2022, 3:00 p.m. ET</td>
</tr>
<tr>
<td>Deadline for Submission of Proposals</td>
<td>December 22, 2022, 3:00 p.m. ET</td>
</tr>
<tr>
<td>NYSERDA Award Notification Date</td>
<td>Est. Q1 2023</td>
</tr>
<tr>
<td>Contract(s) Executed</td>
<td>Est. Q2 2023</td>
</tr>
</tbody>
</table>
Q&A

Contact Us:

Website: www.offshorewind.ny.gov


Email: offshorewind@nyserda.ny.gov