



Selling more solar with Sungage

Tuesday, February 3, 2015

Agenda

- Introduction
- Who is Sungage Financial?
- What do we offer, and how is it different?
- Next steps?



Who is Sungage Financial?

- Boston based financial services company
- Residential solar loan products
- Solar smart customer service
 - √ simplified installer portal
 - √ easy loan proposal tool
 - ✓ homeowner progress, reported instantly
 - ✓ interactive installer dashboard



What is Sungage Financial Offering?

- No down payment required
- Homeowner can pay off the loan anytime, no penalties
- The first loan to secure the solar array as the asset
- Long term, stable funding partner
- Built in tax deferred loan
 - ✓ no penalties
 - ✓ no interest rate increase
 - √ no back interest
 - ✓ pay back is optional



What is Sungage Financial Offering?

- Competitive interest rates
- Flexible terms
- Lower project fees
- Total commitment to making the process
 - √ simple
 - ✓ easy
 - √ affordable
 - ... for homeowners, sales people &



Sungage Financial

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Today's presenter: Carolyn Humphreys, Director of Channel Sales



Questions & Answers



