

NY-Sun Stakeholder Meeting 10/8/2014

Large PV Projects
Performance-Based >200 kW

Agenda

- Welcome and brief summary of prior meeting (prior meeting available at: <http://ny-sun.ny.gov/Get-Solar/Commercial-and-Industrial.aspx>), process issues, upcoming meetings
- Discussion re: Community Solar and K-Solar roles, benefits & relationship to NY-Sun programs
- Discussion re: NYSERDA net metering study
- Open discussion items from 1st Stakeholder meeting
- Feedback/discussion re: follow-up questions posed
- Presentation of data on program trend lines (total project costs, % represented by incentives, etc.)
- Identify Agenda items for next meeting

Draft MW Block Framework

Process Overview & Summary

- Stakeholder engagement and market intelligence is foundational
- Focused discussions ~ twice per month; email & calls also welcome throughout
- Aim to have fundamental program framework & block structure solidified by mid November (sooner if possible)
- Early meetings to share info on program trend lines and MW Block Strawman
- Plan to present draft MW-Block sizes & initial incentive levels at next meeting (10/29)
- Estimated target to be able to accept applications by late Q1 2015.

Planned/Proposed Schedule

- Wednesday, October 29th 1:00-4:00 PM
- Thursday, November 6th 1:00-4:00 PM
- Monday, November 17th 1:00-4:00 PM
- Future Meetings TBD

NYSERDA's Albany Office

17 Columbia Circle, Albany, NY

Open Items from 1st Stakeholder meeting

Context: NYSERDA is trying to develop application criteria to ensure projects that reserve incentive have a high likelihood of timely completion.

Discussion & invitation to share direct market experience:

- where in the project development process do you discover issues that stall or kill the project?
- Recognizing that some problems are out of the control of the project developer, what do you do differently now to avoid these surprises when developing projects?
- How can these “lessons learned” inform the MW Block application requirements?

Open Items from 1st Stakeholder meeting

- Financial security and project completion timelines
 - NYSERDA proposed a strict one-year project completion deadline with one six-month extension granted only if accompanied by financial security commensurate with the size of the project, 15-25% of incentive with security forfeited for non-performance.
 - Stakeholders had varying opinions on what is the optimal project completion deadline and how to handle extensions
- Context: NYSERDA plans to establish a realistic project completion timeframe based on: a) project maturity at time of application, and b) actively engaged project development. Project maturity at time of application includes: 1) signed contract with customer; 2) preliminary interconnect application/approval and payment for CESIR, if applicable; 3) all required jurisdictional permits applied for (except in cases that CESIR is required)

Open Items from 1st Stakeholder meeting

- Discussion & invitation to share direct market experience re:
 - your typical timeframes for project completion?
 - your timeframe variances based on project size or other factors?
 - shortest and longest project completion timeframes you have seen? suggested timeframe for project completion?
 - financial security mechanisms that the market has seen in other jurisdictions? Are the markets similar to NYS?
 - how has process worked, or not, in other jurisdictions?
 - is the amount of financial security proposed appropriate?
 - if not appropriate, what is suggested alternative and the rationale for it?

Discussion re: follow-up questions posed

- What level of growth in PV contracts is planned for 2014-15-16 and forward? What changes do you anticipate over the next five+ years?
- Are there additional avenues that NYSERDA can/should pursue to encourage project development that has the highest benefit to the grid, evolving the market to be REV-ready?
- Have your company and customers developed projects that integrate trackers, EE, storage or other value-added options? Are there other innovations or value-added options that we should be aware of? Do you plan for relatively consistent levels of market activity or growth with these innovations on a year to year basis moving forward? If growth, what extent of growth are you planning for and why?

NY-Sun MW Block Framework

Thank you for your participation!

Are there suggested Agenda Items for our next Meeting?

Stakeholder docs & info:

<http://ny-sun.ny.gov/About/Stakeholder-Meetings.aspx>

Further input welcome:
competitivepv@nyserda.ny.gov