## Stakeholder Meeting - MW Block Framework NY-Sun Performance-Based (200 kW)

## **Process Overview & Summary**

- Stakeholder engagement & feedback is critical to inform a constructive and workable MW Block framework expeditiously
- Plan for focused discussions twice a month, with 1st Meeting on 9/24 at 9:30 (e.g. 2nd & 4th Wednesdays, conducted in-person and as teleconference or webinar)
- Aim to have fundamental program framework & block structure solidified within 4-8 weeks; target date 11/12 (sooner if possible)
- Early meetings will share info on program trend lines and MW Block Strawman with opportunity for stakeholder input
- Plan to continue to provide support for strategic locations & innovative solutions
- Plan MW Block to include online application process, streamlined contracting & business processes
- Estimated target to be able to accept applications by late Q1 2015.

## **MW Block Strawman**

- 1. Applications on rolling basis, first-come first-served
- 2. Eligible applicants are PV developers (qualified contractors list) (qualification process similar to up to 200 kW MW Block with limited additional requirements)
- 3. Applications require project maturity, i.e. including utility interconnection approval, all required jurisdictional permits, and signed contract with customer (including evidence of site control)
- 4. Two Regions, with independent MW Blocks and incentive levels for Consolidated Edison and rest of state (ROS) excluding Long Island.
- 5. First blocks to be of sufficient scale for approximately 4-8 months of program applications, with subsequent blocks expected to be larger
- 6. Incentive level for first MW block based results of PON 2956 and aligned with NY-Sun funding and capacity goals
- 7. Incentive drops \$0.05 when a block is filled, continuing downward trend in incentive levels
- 8. Block status available in real-time, web-based (similar to the up to 200 kW NY-Sun)
- 9. Incentive schedule: 25% (of total contract amount) at project completion; with performance-based payments based on four years actual, metered, performance
- 10. Eligible systems must be grid-connected to NY utility electric customer(s) (outside LIPA)
- 11. Firm timelines for project completion within one year of contract with NYSERDA
- 12. Project completion extensions only provided if both: a) extension is limited to six months, and b) financial security is provided
- 13. Attrition funding put back into at MW Block incentive level open at that time
- 14. Project developer qualification process similar to up to 200 kW MW Block.

## Questions for Stakeholders to respond to prior to Stakeholder Meeting

- 1. Regarding the Process Overview & Summary, above, do you have recommended modifications?
- 2. Incentive Term: NYSERDA expects performance payments to be provided based on 3-10 years of metered performance. Please identify your preferred term and why.
- 3. Application Requirements: Should application requirements set a different (i.e. stricter or more lenient) standard for: a) project developer qualifications; and b) project maturity? If so, why?
- 4. Is project completion deadline reasonable in light of required project maturity at time of application? How should this deadline be adjusted if application project maturity requirements change?