SAMPLE RESIDENTIAL GJGNY PROFORMA

Project Informa	ation
\$150 Processing Fee Financed?	Yes
Total Cost of Project	\$14,850.00
NYSERDA PV Incentive	\$2,700.00
Annual kWh Produced by System	4,921
Customer Utility	NGRID Upstate
Customer Contribution	\$5,700.00
Annual Value of kWh Generated (Estimated)	\$535.95
Average Measure Life (Years)	20.00

NEW YORK	NY-Sun
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Customer Information					
Name:	John and Jane Doe				
Address:	123 East Main St				
City, State, Zip:	Albany NY 12203				

PV Installer/Contractor Information ABC123 Solar

	On-Bill Recovery Loan at 3.49% APR			Smart Energy Loan at 3.49% APR			Smart Energy Loan at 3.99% APR		
	5 Year	10 Year	15 Year	5 Year	10 Year	15 Year	5 Year	10 Year	15 Year
SIR Required Customer Contribution -or- Required FY Savings	1.61	1.48	1.36	1.61	1.48	1.36	1.59	1.44	1.32
Cash Flow Eligibility Loans >\$13,000 Payback Must be <=15 Years OBR- 1/12th Rule Smart Energy- Ioan term <= average measure life	NO	NO	YES	YES	YES	YES	YES	YES	YES
Required Customer Contribution -or-	\$9,805	\$7,616		N/A	N/A	N/A	N/A	N/A	N/A
Required FY Savings	\$1,418	\$756		N/A	N/A	N/A	N/A	N/A	N/A

Name:

*Note: The monthly payment is an estimate and may be adjusted in the Loan Agreement. The annual value of kWh generated will vary based upon your system operation and the cost per kWh which is subject to change.

PV Installer/Contractor affirms the Loan Type and Loan Term below reflect the customer's desired loan selection.

Loan Calculator									
		On-Bill Recovery Loan	Smart Energy Loan	Personal Loan					
Loan Information	Loan Amount (Above)		\$6,600.00						
ufor	Term in Years		15						
Loan I	Interest	3.49%	3.49%	12.00%					
nt iion	Monthly Payment	\$47.15	\$47.15	\$79.21					
Payment Information	Total Invested	\$8,486.97	\$8,486.97	\$14,258.00					
P: Infe	Interest Accrued	\$1,886.97	\$1,886.97	\$7,658.00					
ıt	Monthly								
emer	Dollar Savings		\$47.25						
Savings After Improvement	Loan Payment Amount	\$47.15	\$47.15	\$79.21					
fter I	Net	\$0.10	\$0.10	-\$31.96					
ings A	Project Lifetime Energy Savings	\$11,574.03	\$11,574.03	\$11,574.03					
Sav	Simple Payback Period (Years)	12.31	12.31	12.31					
	Monthly Loan Divided by Savings	1.00	1.00	1.68					
			Notes						

Cost of Project, NYSERDA PV Incentive, and Customer Utility must exactly match information in Powerclerk. "Annual kWh produced by System" must match the "Estimate of Annual Output" document submitted to Powerclerk. Customer name and address must match the information on the Preapproval Letter.

In this example, the customer qualifies for a \$6,600 loan. The customer qualifies for a 5, 10, or 15 year Smart Energy Loan at either 3.49% or 3.99% interest.

The customer qualifies for the On-Bill Recovery Loan with a 15 year term, but not a 5 or 10 year term. In order to qualify for a loan option, there must be a green "YES" and the SIR number must be 1.0 or

higher (not highlighted red). Changing the Customer Contribution amount will change the loan amount. The Customer Contribution is the portion of the project cost that is not covered by either the NYSERDA incentive or the GJGNY financing. The maximum loan amount (including the \$150 loan fee) is \$25,000.

The "Term in Years" must match the customer's desired loan term. If this field is empty, the project will not be approved.