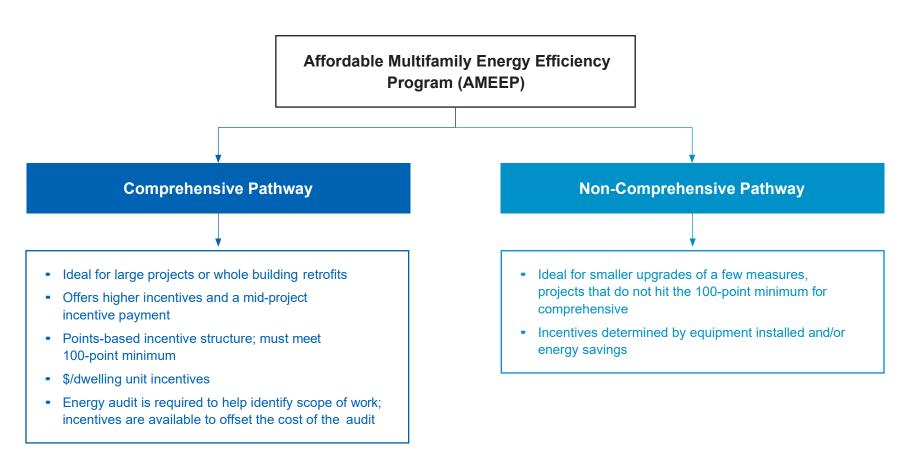
**Upstate Incentives** 

### **How to Save Money and Use Less Energy**

Own or manage an affordable multifamily building with 5+ residential units? Take advantage of financial incentives for approved equipment upgrades that can help make your property more energy-efficient and reduce your monthly bills. This is offered exclusively to buildings that were developed and are currently being maintained as affordable housing where supporting documentation can be provided. These rates apply to customers of Central Hudson Gas & Electric, National Grid in the Niagara Mohawk region, National Fuel Gas, New York State Electric & Gas (NYSEG), Rochester Gas & Electric (RG&E), and Orange & Rockland

The program has been structured into two separate pathways: Comprehensive and Non-Comprehensive



**Upstate Incentives** 

### **Comprehensive Pathway Incentives Electric/Gas**

HOW TO DETERMINE YOUR INCENTIVE			
Step 1	Step 2	Step 3	
Add up points associated with measures you would like to install for your project	Identify if your project falls under Tier 1 (100-149 points) or Tier 2 (150+ points)	Multiply the incentive associated with your tier with the number of dwelling units in your building(s)	

COMPREHENSIVE PATHWAY POINT ALLOCATION PER MEASURE						
40 Points Per Measure	30 Points Per Mea	easure 20 Points Per Measure	10 Poi	nts Per Measure	5 Points Per Measure	
<ul><li>Windows replacement</li><li>Insulation (roof)</li><li>Insulation (wall)</li><li>Boiler replacement</li></ul>	Domestic hot water h replacements	<ul> <li>Energy management system (EMS)</li> <li>Hot water and steam pipe insulation</li> <li>Central cooling</li> <li>Elevators</li> <li>Ventilation such as energy recovery ventilators</li> </ul>	<ul> <li>Air sealing</li> <li>Orifice plates</li> <li>Steam traps</li> <li>Thermostatic Radiator Valves (TRVs)</li> <li>HVAC electric controls (BMS, thermostats)</li> <li>Motors and drives</li> </ul>		<ul> <li>Boiler clean &amp; tune</li> <li>Common area lighting</li> <li>In-unit direct install         measures such as faucet         aerators, showerheads,         LEDs</li> <li>Appliances (stoves,         refrigerators, washer/dryers,         dishwashers</li> </ul>	
		INCENTIVE TIERS				
Tier		Minimum Points		Incentive (\$/Dwelling Unit)		
Tier 1		100		\$900		
Tier 2		150		\$1,200		

Please see page 8 (Appendix) of this document to see a full list of Comprehensive Pathway Measure Points.

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**Upstate Incentives** 

### **Program Pathway Examples Electric/Gas**

	BUILDING 1 EXAMPLE					
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives	
125	Boiler replacement (40) EMS (20) Pipe insulation (20) Air sealing (10) Common area lighting (5) In-unit lighting (5)	100	Comprehensive	1	\$112,500 (125 dwelling units x \$900 incentive per dwelling unit)	

	BUILDING 2 EXAMPLE						
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives		
200	Window replacement (40) Roof insulation (40) Domestic hot water heater replacement (30) Pipe insulation (20) Air sealing (10) Common area lighting (5) In-unit lighting (5)	150	Comprehensive	2	\$240,000 (200 dwelling units x \$1,200 incentive per dwelling unit)		

	BUILDING 3 EXAMPLE					
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives	
25	EMS (20) Common area lighting (5) In-unit lighting (5)	30	Non-Comprehensive	N/A	Varies by specific measure installed, see incentive rates under non-comprehensive section	

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**Upstate Incentives** 

### **Non-Comprehensive Pathway Incentives Electric**

	Installed Measure	Incentive Details	Upstate Incentive \$
	Exterior New Fixtures	HID Less than or equal to 100 W	\$94.00 per fixture or 70% of installed cost, whichever is higher**
n Area ing		HID Over 100 W	\$131.00 per fixture or 70% of installed cost, whichever is higher**
Common Area Lighting		Non-HID Fixture Replacing Screw-in/Pin Based Lamp	\$68.00 per fixture or 70% of installed cost, whichever is higher**
ပိ	Lighting Controls	Bi-level fixtures - Stairwell, corridor, parking garage	\$86.00 per fixture
	Lighting Controls	Bi-level fixtures - parking lot	\$68.00 per fixture
	Interior Fixtures		\$56.00 per fixture
Non-Lighting Custom Measures	Unitary Controls	Any non-central building system control projects (e.g., Wi-Fi thermostats connected to an in-unit PTAC or PTHP) may be submitted as a custom project	\$0.14 per kWh
Non-Li Cus Meas	Custom Other	Other non-lighting efficiency upgrades not listed in this document may be eligible for performance-based custom incentive	\$0.49 per kWh
	AC - Central Unit Replacement		\$0.49 per kWh
S	Packaged Terminal Air Conditioner		\$0.49 per kWh
AC ure	<b>Elevator Modernization</b>		\$0.26 per kWh
HVAC	Variable Frequency Drive	(VFD)	\$0.22 per kWh
■ Me	Blower Fan - with EC Moto	or for Furnace Distribution	\$0.56 per kWh
	Circulator Pump - with EC Motor for Hydronic Distribution		\$0.56 per kWh
		LEDs A Lamps (in-unit)	Free
		Tube Lamps	Free or \$11.00 per lamp*
ect	LEBILLO	Screw-in Lamps	Free or \$6.00 per lamp*
Direct	LED Lighting	LED Exit signs	Free or \$11.00 per sign*
		Relamp, Reballasting, Retrofit	Free or \$21.00 per fixture*
		Common Area Room Occupancy Sensor	Free or \$18.00 per fixture*

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#### **Upstate Incentives**

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<sup>\*</sup> For upstate utilities, except O&R, these measures are provided for free if the customer uses a direct install contractor provided by the Implementation Contractor. If a customer chooses a contractor that is not provided by the Implementation Contractor, they will receive the incentive outlined above, instead of receiving the measure for free. O&R customers are only eligible for the upstate incentive amount.

<sup>\*\*</sup>For Upstate utilities, except for O&R, these measures are provided at 70% of installed cost. O&R customers are eligible for the stated per-fixture Upstate incentive amount. "Installed cost" is the price used by the Implementation Contractor for direct install program projects.

**Upstate Incentives** 

Common Area

### **Non-Comprehensive Pathway Incentives Gas**

Installed Measure	Incentive Details		Upstate Incentive \$
Hot Water Boilers			\$6.00 per MBH
Condensing Boilers			\$12.00 per MBH
Steam Boilers		·	
Furnaces			\$6.00 per MBH \$6.00 per MBH
Storage Tank			·
Water Heaters			\$10.00 per gallon
		# of Units	
	Boiler control system with multiple temperature sensors	10-19 units	\$2,250
Energy Management Systems	for steam or water lines, flue gas, and indoor air, and remote system monitoring capability (250+ units may	20-40 units	\$3,750
oyotomo	apply for the custom incentive rate)	41-99 units	\$7,500
		100-249 units	\$11,250
	Fiberglass insulation of rigid foam		
Linear Pipe Insulation	<pre>cinear Pipe Insulation</pre>		\$4.00 per linear ft
			\$8.00 per linear ft
<b>Building Envelope</b>	Roof and wall insulation, window replacement		\$150 per MMBtu
Ota and Trans	Covers the repair or replacement of steam traps in low pr (<15 psig)	essure heating systems	Common areas - \$225 per failed trap
Steam Traps	Incentive includes credit towards completing the program	required survey	All other radiators - \$75 per failed trap
	This measure covers an advanced clean & tune procedu	re	\$560 per boiler
<b>Boiler Clean and Tune</b>	performed on a steam or hot water boiler (routine season		\$860 for two boiler plant
	not be incentivized)		\$1,350 for three boiler plant
	This magazire covers on advanced class 9 tune second	ro.	\$560 for 1st unit
Furnace Clean and Tune	This measure covers an advanced clean & tune procedule performed on a furnace (routine seasonal furnace tune-u		\$860 for two furnaces
	,	,	\$1,350 for three furnaces

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**Upstate Incentives** 

### **Non-Comprehensive Pathway Incentives Gas**

	Installed Measure	Incentive Details	Upstate Incentive \$
p;	Air Sealing	This package will include repair and weather sealing of louver vents, exterior doors, common area windows, and the general perimeter of the basement. With the exception of O&R customers, this will also include caulking around in-unit windows and baseboards that are drafty and providing outlet and switch insulated covers, as well as foam sealant or caulking between penetrations in the unit to unconditioned spaces.	\$5.00 per therm
Seckaded  2-Pipe Steam Retro-Commissioning		Treats heating imbalance issues by designing and installing:  a) Air vents on all main pipes (atmospheric systems)  b) Thermostatic radiator valves and orifice plates on every radiator  c) Clean and tune up of boiler and burner, including firing rate, draft adjustment, water cleaning, electronic pressure control, and combustion testing  d) Steam trap repair throughout common areas	\$3.00 per therm
om ures	Unitary controls	Simple control equipment installations that do not allow for multiple data inputs (i.e. decision made on a single data point, is manually programmed/operated/or scheduled, or does not allow for real-time monitoring and control through a software package or building communications protocol). This includes Wi-Fi thermostats, thermostatic radiator valves, building management systems, and ventilation controls.	\$0.75 per therm
Custom Measures	Non-simple controls and other	Other energy efficiency upgrades not listed in this document may be eligible for custom incentives. Final custom measure eligibility, savings and incentives are determined at the sole discretion of the Program Administrator. Custom projects include but are not limited to: boiler economizers, linkageless burner controls, and heat pump boiler pre-heaters.	\$3.00 per therm
	Faucet Aerators (in-unit)		Free
<b>Direct</b> Install	Showerheads (in-unit)		Free
<u> </u>	DHW Pipe Insulation (½" or ¾" diameter)		Free*

<sup>\*</sup> This measure is not eligible for direct install for O&R customers

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**Upstate Incentives** 

### Start saving money and energy today

Incentives are available on a first come, first serve basis, so we encourage you to take advantage of this special opportunity right away!

**Central Hudson customers** 

Visit: <u>centralhudson.com/multifamily-ee-program</u>

Call: 845-632-6722

Email: CentralHudsonMultifamily@Willdan.com

National Grid customers in the Niagara Mohawk region

Visit: <a href="mailto:ngrid.com/uny-ameep">ngrid.com/uny-ameep</a>

Call: 800-266-9989

Email: Multifamily@nationalgrid.com

**National Fuel Gas customers** 

Visit: www.nationalfuel.com/utility/affordable-multifamily-energy-efficiency-program

Contact: See contact information listed at your electric utility (National Grid or NYSEG)

**NYSEG** customers

Visit: nyseg.com/AffordableMultifamily

Call: 800-444-5668

Email: MFEnergySavings@RISEEngineering.com

**RG&E** customers

Visit: rge.com/AffordableMultifamily

Call: 800-444-5668

Email: MFEnergySavings@RISEEngineering.com

Orange & Rockland customers

Visit: <u>oru.com</u>

Call: 844-316-4288

Email: ORUMultifamily@willdan.com

### **New York State Affordable Multifamily Energy Efficiency Program**





nationalgrid











**Upstate Incentives** 

**Comprehensive Pathway Measure Points - Full List** 

Compions	more rathway modean or	11160
Measure Category	Measure	Points
Appliances	Dishwashers	5
Appliances	Dryers	5
Appliances	Refrigerators	5
Appliances	Stoves	5
Appliances	Washers	5
Clean and tune	Boiler clean and tune	5
Clean and tune	Furnace clean and tune	5
Common area lighting	Bi-level fixtures - parking lot*	5
Common area lighting	Bi-level fixtures - stairwell, corridor, parking garage*	5
Common area lighting	Exterior fixture HID less than or equal to 100 W*	5
Common area lighting	Exterior fixture HID over 100 W*	5
Common area lighting	Exterior fixture non HID fixture replacing screw-in/pin based lamp*	5
Common area lighting	Interior fixtures*	5
Common area lighting	LED exit signs*	5
Common area lighting	Occupancy sensors*	5
Common area lighting	Relamp and reballasting, retrofit kits*	5
Common area lighting	Screw-in lamps*	5
Common area lighting	Tube lamps*	5
In-unit	Faucet aerators <sup>+</sup>	5
In-unit	LED lamps	5
In-unit	Low-flow showerheads <sup>+</sup>	5
Air sealing	Air sealing package: door weather stripping, door sweep, door threshold/extender, door replacement, windowrepair, fixed louver partial cover, seal air leaks with foam sealant	10
Motors and drives	Blower fan – with electronically commutated (EC) motor for furnace distribution	10
Motors and drives	Pumps – Hydronic Space Conditioning	10
Motors and drives	Pumps – Domestic Water Usage	10
Motors and drives	Motors	10
Motors and drives	VFD	10
HVAC	Air compressors	10
HVAC	Air handlers	10
HVAC	Boiler burner replacement	10
HVAC	Exhaust fans	10
HVAC	Master venting**	10
HVAC	Orifice plates**	10
HVAC	Steam traps	10
HVAC	Thermostatic radiator valves**	10

Measure Category	Measure	Points
HVAC controls	BMS	10
HVAC controls	Domestic hot water controls	10
HVAC controls	Smart thermostats	10
Building shell	Window film	20
HVAC	Central air conditioning	20
HVAC	Chiller	20
HVAC	Cooling tower	20
HVAC	Economizer - dual enthalpy air-side	20
HVAC	Energy recovery ventilators	20
HVAC	Heat recovery ventilators	20
HVAC	Ventilation overhaul	20
HVAC	Packaged terminal air conditioner	20
HVAC	VRF cooling only	20
HVAC controls	EMS	20
HVAC controls	Smart thermostatic radiator enclosure	20
Insulation of heat and hot water	Boiler jacket***	20
Insulation of heat and hot water	Domestic hot water pipe insulation***	20
Insulation of heat and hot water	Steam or heating hot water pipe insulation***	20
Insulation of heat and hot water	Tank insulation***	20
Motors and drives	Elevator modernization	20
Domestic hot water	Domestic hot water - indirect water heater	30
Domestic hot water	Domestic hot water - instantaneous domestic water heater	30
Domestic hot water	Domestic hot water - storage tank water heater	30
Building shell	Insulation – roof**	40
Building shell	Insulation – walls	40
Building shell	Window replacement	40
HVAC	Boiler replacement - condensing	40
HVAC	Boiler replacement - hot water	40
HVAC	Boiler replacement - steam	40
HVAC	Furnace replacement	40

<sup>\*</sup>A maximum of 5 points can be achieved in the common area lighting category, regardless of how many common area lighting measures are installed.

<sup>\*\*</sup>These measures have a co- or pre-requisite for achieving associated points. See the Program Manual for these requirements.

<sup>\*\*\*</sup> A maximum of 20 points can be achieved under the insulation of heat and hot water category, regardless of how many of these measures are installed.

<sup>&</sup>lt;sup>+</sup>A maximum of 5 points can be achieved for in-unit gas measures (faucet aerators and/or low-flow showerheads), regardless if only one measure type is installed or both