INFORMATION FOR DEALERS



WHAT IS THE DRIVE CLEAN REBATE?

The Charge NY Drive Clean Rebate (Drive Clean Rebate), offered by New York State Energy Research and Development Authority (NYSERDA), is a point-of-sale rebate that reduces the cost of purchasing or leasing an eligible electric vehicle for New York State residents, businesses and government entities.

Dealers reduce the vehicle price by the rebate amount at the point of sale, passing the full savings to the customer, and then apply for the rebate on behalf of the customer. The Drive Clean Rebate gives dealers the opportunity to talk to customers about considerable savings on their purchase or lease of an electric vehicle.

For a full list of eligible vehicles, associated rebate amounts, and information on the current status of available funds, visit nyserda.ny.gov/drive-clean.

WHICH VEHICLES ARE ELIGIBLE AND HOW MUCH IS THE REBATE?

Eligible electric vehicles must have four wheels, be high-way capable, be new at the time of lease or purchase, and be purchased or leased on or after the program effective date.

Rebate amounts are based on the electric range of the car, as determined by United States Environmental Protection Agency (EPA) standards for electric vehicle mile range.

EPA ALL-ELECTRIC RANGE (MILES)	REBATE AMOUNT
Greater than 120 miles	\$ 2,000 OFF
40 to 119 miles	\$1,700 OFF
20 to 39 miles	\$1,100 OFF
Less than 20 miles	\$500 OFF
MSRP over \$60,000*	\$500 OFF
* regardless of electric range	

WHO IS ELIGIBLE TO PARTICIPATE IN THE DRIVE CLEAN REBATE?

CUSTOMERS

- Must be a resident of New York State (if an individual), be a New York State government entity or municipality, or be registered/licensed to do business in New York State and must affirm that they intend to domicile the vehicle in New York State.

- Must own and register the vehicle in New York for a minimum of 36 months. If leasing, the original lease term must be at least 36 months. See the Implementation Manual for full details.

DEALERS

- Must operate in New York State and be a new car dealership registered with the New York Department of Motor Vehicles (DMV).

- Must become authorized to participate in the program by enrolling in the Drive Clean Rebate Program.

ENROLLING IN THE PROGRAM

Only enrolled dealers will be able to offer the Drive Clean Rebate. To enroll, dealers must submit an online application by visiting nyserda.ny.gov/EV-Dealer-Sign-Up. Once an application has been approved, dealers will receive an email with login credentials to access the dealer web portal.

REBATE APPLICATION PROCESS

After making a sale on an eligible vehicle and passing the value of the rebate to the customer, dealers can:

1. Log in to the dealer web portal.

- 2. Enter the customer's information.
- **3.** Enter the make, model, and VIN for the vehicle

receiving a rebate. This reserves the rebate for 10 days. 4. Complete the application and upload the supporting documentation (see right) within 10 days of starting the application.

5. Applications will be reviewed within 10 days from submission. If complete, the payment will be processed. If the application is incomplete, NYSERDA will request missing information.

REQUIRED SUPPORTING DOCUMENTATION

Once the online application is complete, please upload the following:

- Scan of top copy of DMV Form MV-50
- Scan of DMV Form MV-82
- Scan of signed Vehicle Purchaser Terms & Conditions with copy of New York State Driver License for individuals

- Scan of final signed Buyer's Order (purchase/lease agreement), showing the rebate pass through to customers

Applications must be submitted within 60 days of the vehicle transaction date, which is the date of vehicle delivery as listed on DMV Form MV-50. Only vehicles with a transaction date on or after the program effective date are eligible for rebates.

The rebate payment is transferred electronically or via check to the dealer within 30 days of application approval.

OTHER INCENTIVES AVAILABLE

Informing customers of other electric vehicle (EV) incentives may help get more EVs on the road.

Plug-in Electric Vehicle Federal Income Tax Credit. Customers of eligible EVs receive up to \$7,500 in tax credits. Amount varies based on vehicle battery size. Visit **fueleconomy.gov**.

I HOV Lane Exemption & Toll Discount. EVs can access the Long Island Expressway High Occupancy Vehicle lanes and receive off-peak toll rates. For details, visit dot.ny.gov/programs/clean-pass.

I Time-of-Use Electricity Rates. Some utilities offer time-of-use rates that cut costs associated with EV home charging during off-peak hours. Advise customers to contact their utility.

I NYS Alternative Fuel Vehicle Recharging Tax Credit. New York State offers an income tax credit for 50% of the cost of public & workplace EV charging stations (up to \$5,000). The credit for alternative fuels vehicle refueling property and electric vehicle recharging property is available only when the property is used in a trade or business located in New York State. Visit tax.ny.gov/pit/credits/alt_fuels_elec_vehicles.htm.

I Municipal Zero Emission Vehicles (ZEV) & ZEV Infrastructure Rebate Program. A total of \$3 million is available for New York State municipalities for the purchase or lease of ZEVs, hydrogen vehicles, and EV Supply Equipment. infrastructure. For questions about municipal clean vehicle/ZEV infrastructure rebates, email ZEVrebate@dec.ny.gov or contact DEC's Office of Climate Change at 518-402-8448.

> QUESTIONS? CONTACT US. Phone: 866-595-7917 Email: NYDriveClean@energycenter.org

New York State Energy Research and Development Authority (NYSERDA), a public benefit corporation, offers objective information and analysis, innovative programs, technical expertise, and support to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. NYSERDA professionals work to protect the environment and create clean energy jobs. NYSERDA has been developing partnerships to advance innovative energy solutions in New York State since 1975. To learn more about NYSERDA's programs, visit nyserda.ny.gov or follow us on Twitter, Facebook, YouTube, or Instagram.

New York State Andrew M. Cuomo, Governor New York State Research & Development Authority Richard L. Kauffman, Chair | John B. Rhodes, President & CEO



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