

SAMPLE QUOTE FOR PRE-APPROVAL APPLICATIONS

Project Name:

[Project Street Address]

[City, State ZIP]

Quoted to:	[Entity Name]	Quote Generated Date:	5/18/2025
Address:	[Shipping/Billing Address]	Quote #:	54321
Project Details		#plugs	4
		#stations	4

Type	Description	Detail/Notes	Qty	Unit Price	Price	
Installation (Infrastructure Make-Ready costs)	Permit	Labor (hours)	0	\$ -	\$ -	
	Permit	Materials	1	\$ 100.00	\$ 100.00	
	Trenching	Labor (hours)	50	\$ 500.00	\$ 25,000.00	
	Trenching	Materials	50	\$ 500.00	\$ 25,000.00	
	Design	Labor (hours)	8	\$ 50.00	\$ 400.00	
	Design	Materials	1	\$ 1,000.00	\$ 1,000.00	
	Transformers	Labor (hours)	1	\$ 1,000.00	\$ 1,000.00	
	Transformers	Materials	2	\$ 2,000.00	\$ 4,000.00	
	Panels/Service Board/Breakers	Labor (hours)	1	\$ 1,000.00	\$ 1,000.00	
	Panels/Service Board/Breakers	Materials	2	\$ 2,000.00	\$ 4,000.00	
	Conduit Cables	Labor (hours)	8	\$ 1,200.00	\$ 9,600.00	
	Conduit Cables	Materials	20	\$ 2,000.00	\$ 40,000.00	
		Other - Include details in this cell [irrigation repair, equipment rental, project management]	Labor	0	\$ -	\$ -
		Other - Include details in this cell [irrigation repair, equipment rental, project management]	Materials	0	\$ -	\$ -
					Installation SubTotal: \$ 111,100.00	
Other Costs (Not Included in Make-Ready Incentive)	EV Signage	[metal signs/painted stencils]	4	\$ 15.00	\$ 60.00	
	Protective Equipment	[Bollards/wheelstops]	4	\$ 80.00	\$ 320.00	
	Other - Include details in this cell		0	\$ -	\$ -	
					Other Costs SubTotal: \$ 380.00	
EVSE (Not Included in Make-Ready Incentive)	Equipment	[Name and model]	4	\$ 1,500.00	\$ 6,000.00	
	Networking/Cloud	1 year (minimum)	4	\$ 500.00	\$ 2,000.00	
	Maintenance Plan	3 year (minimum) Warranty	4	\$ -	\$ -	
	Activation fee		4	\$ 300.00	\$ 1,200.00	
	Freight	Shipping	1	\$ 150.00	\$ 150.00	
	Other - Include details in this cell		0	\$ -	\$ -	
					EVSE SubTotal: \$ 9,350.00	
					SubTotal: \$ 120,830.00	
					Make-Ready Incentive: \$ (99,990.00)	
					Other Third-Party Incentives (if applicable, specify): \$ (5,000.00)	
					NYSERDA Rebate (if the rebate is being passed down from the Installer to the Equipment Owner): \$ (8,000.00)	
					Total: \$ 7,840.00	

Notes:

This installation received [90]% funding through the NY Make-Ready Incentive Program

Estimated networking fees for remaining 4 years of the program: \$8,000