



NEW YORK  
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NYSERDA

# ON-SITE POWER EXPO



Featuring Combined Heat and Power (CHP), Solar PV, and Energy Storage



## On-Site Power Expo Partners



### **Batteries/Fuel Cells:**

New York Battery and Energy Storage Technology Consortium - NY-BEST

### **Solar PV:**

New York Solar Energy Industries Association - NYSEIA

Solar Energy Industries Association - SEIA

### **Combined Heat and Power (CHP):**

Northeast Clean Heat and Power Initiative - NECHPI

CHP Association

World Alliance for Decentralized Energy - WADE

International District Energy Association - IDEA



**NYSERDA**



## On-Site Power Expo Partners



### Government:

U.S. Department of Energy  
U.S. Environmental Protection Agency  
NYS Department of Public Service  
NYC Department of Buildings  
NYC Retrofit Accelerator

### Utilities:

Con Edison  
National Grid  
New York Power Authority  
Long Island Power Authority / PSEG-Long Island

### Finance:

NY Green Bank  
NYC Energy Efficiency Corporation - NYCEEC

### Clean Energy Implementation Support:

Sustainable CUNY  
Pace Energy and Climate Center



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## On-Site Power Systems can positively impact your triple-bottom-line

- *Financial* - Energy cost savings
- *Sustainability* - Reduced carbon footprint
- *Reliability* - Some configurations can provide power during a utility grid outage

## When considering an On-Site Power System, it is good to also consider Energy Efficiency

- Energy Efficiency is the first, best investment (upgrade to better lighting, better motors, better insulation, better appliances, etc.)
- Fulfilling your needs by using energy more efficiently will minimize the size and installation cost of an On-Site Power System





## An Individual Technology can deliver a successful On-Site Power solution

- *Solar PV* - Photovoltaics
- *Energy Storage* - Batteries
- *Combined Heat and Power (CHP)* - Also known as Cogeneration

## A Hybrid (integrated, multi-technology) On-Site Power System can offer extra value in some cases, such as

- Solar + Storage provides firm production despite periodic cloudiness
- CHP + Solar + Storage provides robust resiliency and economically vibrant flexibility

Choose from an ample cadre of competent solution providers



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# What is combined heat and power (CHP)?

CHP is an *integrated energy system* that:

- Is located at or near a factory or building
- Generates electrical and/or mechanical power
- Recovers byproduct heat for
  - heating,
  - cooling or
  - dehumidification
- Can utilize a variety of technologies and fuels





# What is combined heat and power (CHP)?

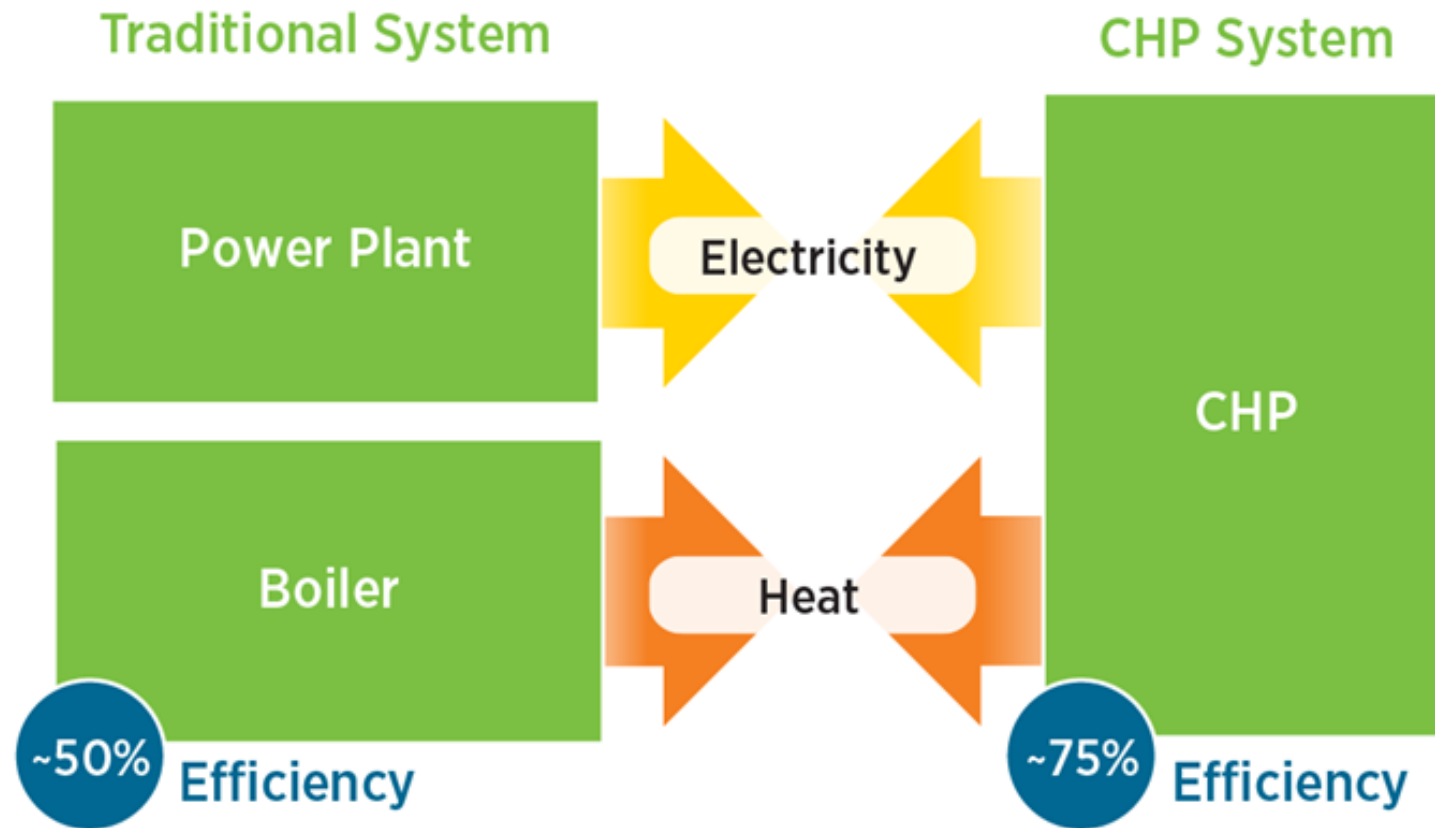
CHP is the simultaneous production of electricity and heat from a single fuel source



CHP is also commonly referred to as **cogeneration**.



Compared to separately producing electricity and heat, CHP is much more efficient.

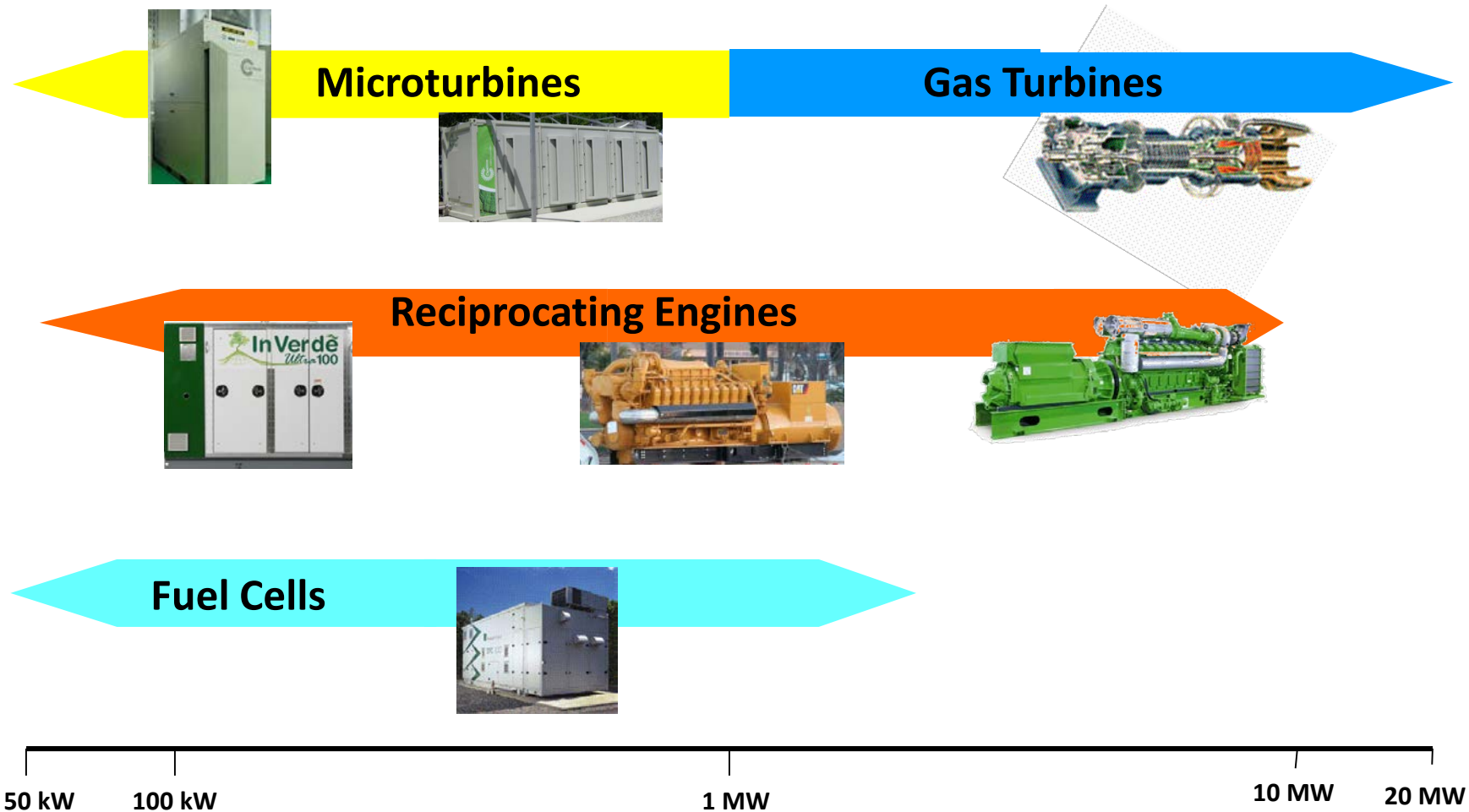


Efficiency = lower energy costs = lower total emissions



# CHP can use a Variety of Technologies and Fuels

Fuels: **Natural Gas – Biogas - Propane**





# What are common uses for CHP?

- Produce onsite some of your everyday electrical power and continue to buy remainder from the utility grid, while
- Recycling the electric generator's byproduct heat for use in heating and/or cooling, and
- Keep power flowing to your priority loads during grid outages



# CHP is a great option for many market sectors



## Industrial

- Chemical manufacturing
- Ethanol
- Food processing
- Natural gas pipelines
- Petrochemicals
- Pharmaceuticals
- Pulp and paper
- Refining
- Rubber and plastics



## Commercial

- Data centers
- Hotels and casinos
- Multi-family housing
- Laundries
- Apartments
- Office buildings
- Refrigerated warehouses
- Restaurants
- Supermarkets
- Green buildings



## Institutional

- Hospitals
- Schools (K – 12)
- Universities & colleges
- Wastewater treatment
- Residential confinement

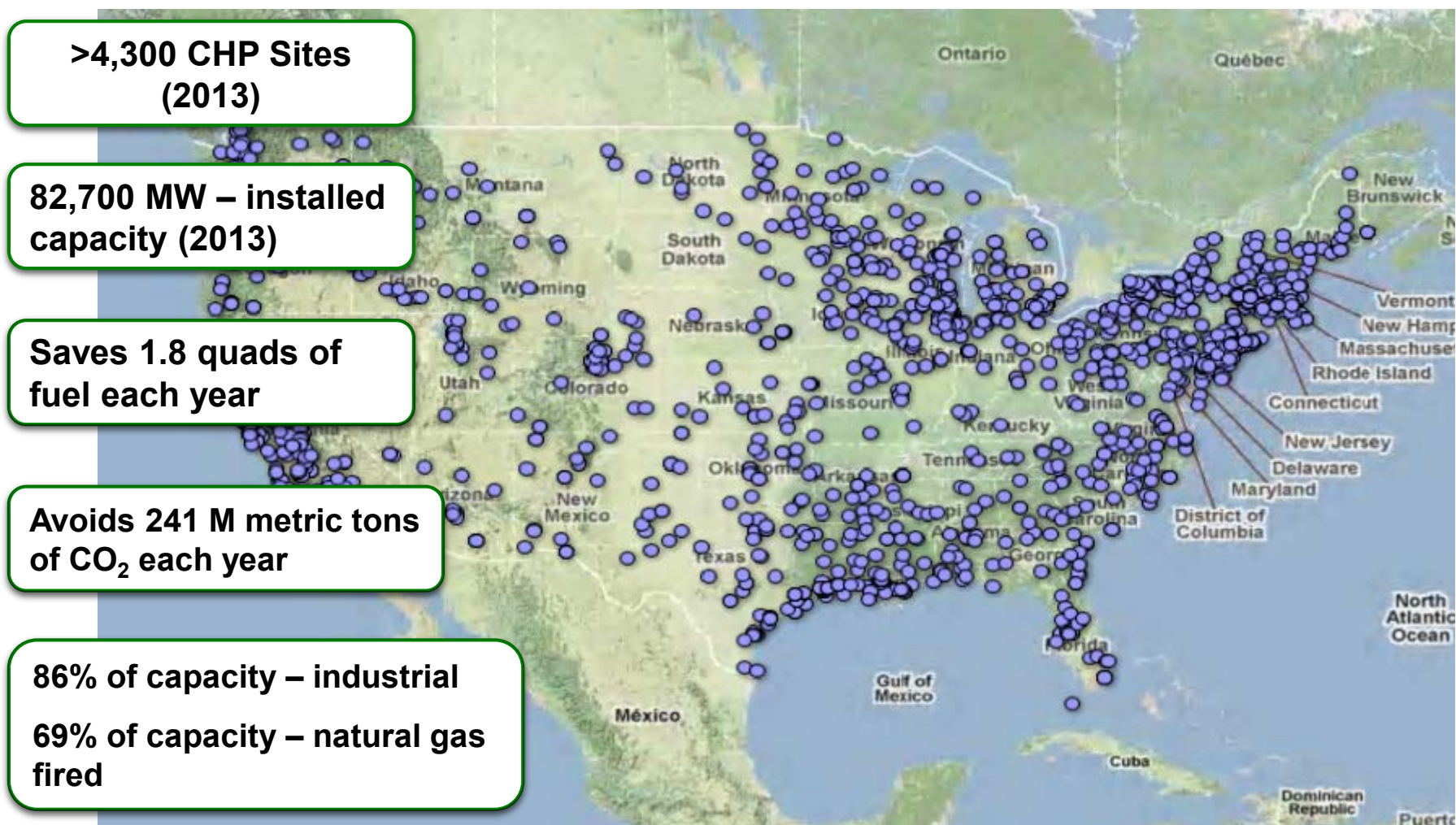


## Agricultural

- Concentrated animal feeding operations
- Dairies
- Wood waste (biomass)



# CHP Is Used Nationwide

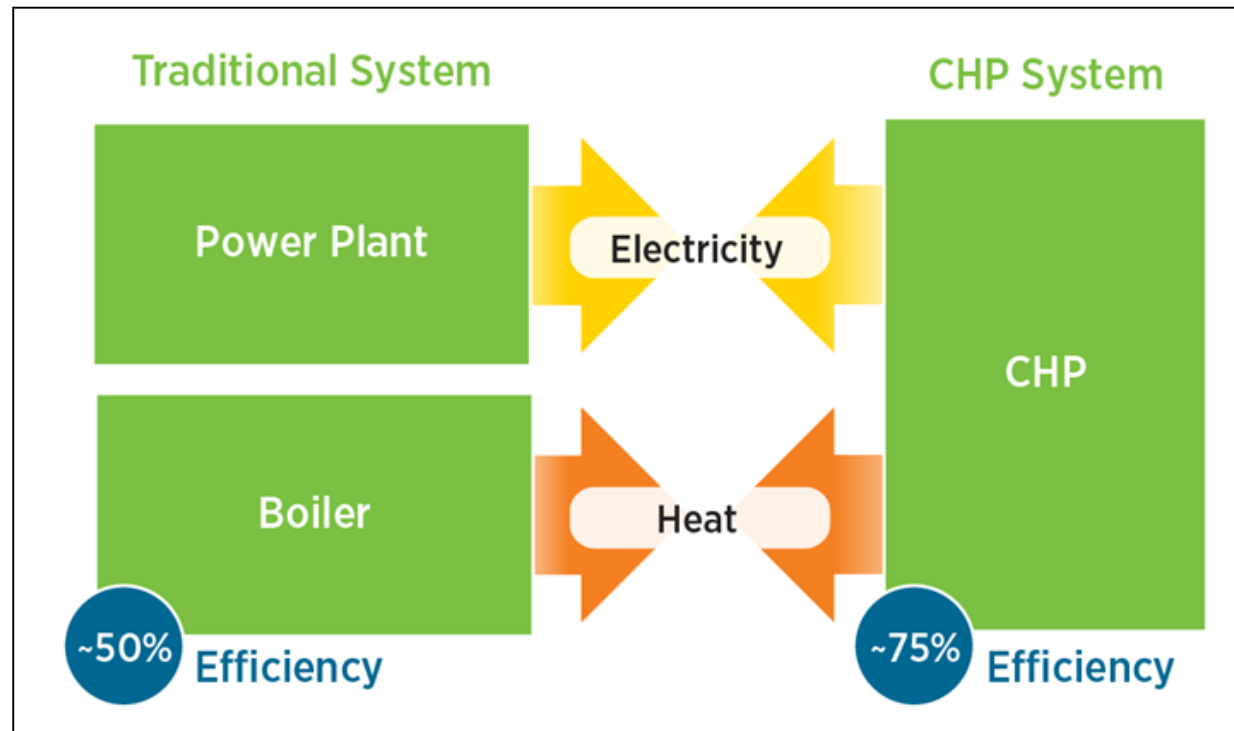


Source: DOE CHP Installation Database (U.S. installations as of Dec. 31, 2013)



# What are the benefits of CHP?

- CHP is more efficient than separate generation of electricity and heat





# What are the benefits of CHP?

- Higher efficiency translates to lower operating cost, (but requires capital investment)





# What are the benefits of CHP?

- Higher efficiency *reduces emissions of all pollutants*





# What are the benefits of CHP?

- CHP can also increase energy reliability and enhance power quality
  - CHP provides reliable dispatchable power
  - CHP provides thermal energy during grid outages
  - CHP can offset some capital costs associated with investments in traditional backup power
  - Avoid business shutdowns or act as “shelter-in-place” centers of refuge

Ride through the storm  
with electricity and heat!



# Resilient CHP systems in Hurricane Sandy

- **The College of New Jersey (NJ) – 5.2 MW CHP**
  - “Combined heat and power allowed our central plant to operate in island mode without compromising our power supply.” - *Lori Winyard, Director, Energy and Central Facilities at TCNJ*
- **Fairfield, University (CT) – 4.6 MW CHP**
  - 98% of the Town of Fairfield lost power, university only lost power for a brief period at the storm’s peak
  - University buildings served as area of refuge for off-campus students
- **Princeton University (NJ) – 15 MW CHP**
  - CHP/district energy plant supplies all heat and hot water and half of the electricity to campus of 12,000 students/faculty
  - “We designed it so the electrical system for the campus could become its own island in an emergency. It cost more to do that. But I'm sure glad we did.” – *Ted Borer, Energy Manager at Princeton University*
- **Danbury Hospital (Danbury, CT) – 4.5 MW CHP**
  - Supplies 371 bed hospital with power and steam to heat buildings, sterilize hospital instruments & produce chilled water for AC
  - \$17.5 million investment, 3-4 year payback, cut AC costs 30%
- **The Long Island Home (Long Island, NY) – 1.3 MW CHP**
  - Serves 197 bed South Oaks Hospital and 320 resident Broadlawn Manor
  - Stayed operational and isolated from LIPA grid for 15 days
- **Bergen County Utilities Wastewater (Little Ferry, NJ) - 2.8 MW CHP**
  - Process sewage for 47 communities



# CHP provides the benefit of backup generation and so much more!

- CHP provides continuous benefits to host facilities, rather than just during emergencies
- CHP can result in daily operating cost savings
- CHP offsets capital costs associated with investments in traditional backup power

# CHP versus backup generation

	CHP	Backup Generation
System Performance	<ul style="list-style-type: none"><li>• Designed and maintained to run continuously</li><li>• Improved performance reliability</li></ul>	<ul style="list-style-type: none"><li>• Only used during emergencies</li></ul>
Fuel Supply	<ul style="list-style-type: none"><li>• Natural gas infrastructure typically not impacted by severe weather</li></ul>	<ul style="list-style-type: none"><li>• Limited by on-site storage</li></ul>
Transition from Grid Power	<ul style="list-style-type: none"><li>• May be configured for “flicker-free” transfer from grid connection to “island mode”</li></ul>	<ul style="list-style-type: none"><li>• Lag time may impact critical system performance</li></ul>
Energy Supply	<ul style="list-style-type: none"><li>• Electricity</li><li>• Thermal (heating, cooling, hot/chilled water)</li></ul>	<ul style="list-style-type: none"><li>• Electricity</li></ul>
Emissions	<ul style="list-style-type: none"><li>• Typically natural gas fueled</li><li>• Achieve greater system efficiencies (80%)</li><li>• Lower emissions</li></ul>	<ul style="list-style-type: none"><li>• Commonly burn diesel fuel</li></ul>



# What are the public benefits of CHP?

- On-site electric generation reduces grid congestion and avoids distribution costs
  - New York is developing markets to compensate CHP and other on-site generation owners for reducing grid congestion



# Project Snapshot: Gurwin Jewish Nursing & Rehabilitation Center

- **Location:** Commack, NY
- **Fuel:** Natural gas
- **Size:** Three 150kW CHP systems (450kW total)
- **Operation:** 24/7
- **Use of thermal energy:** Domestic hot water, space heating
- **Annual electricity:** 3.7 megawatt-hours
- **Annual Savings:** \$375,000
- **Simple payback period:** 3 years
- **Began operation:** 2010





# Project Snapshot: Boa Vista Apartments

- **Location:** New Bedford, MA
- **Facility size:** 99 apartment units, 80,000 sq. ft.
- **Fuel:** Natural gas
- **Size:** 75 kW CHP system
- **Operation:** 24/7
- **Use of thermal energy:**  
Domestic hot water,  
space heating
- **Annual Savings:** \$58,000
- **Began operation:** 2009



# Am I a good candidate for CHP?

- CHP-compatible building-types should have:
  - Significant annual energy consumption for both electricity and heat
  - Master-metered is best
  - Many hours per year for “coincident” need of electricity and heat
- Thermal distribution piping:
  - Must have: building heating via centralized hot water distribution pipes
  - Helpful: building cooling via centralized chilled water distribution pipes



# What does it cost to install CHP?

System Size	Typical Customer (these are real examples)	Total Cost	NYSERDA Incentive	Out-of-pocket Expense
100 kW	Hotel 150 rooms	\$478,000	\$180,000	\$298,000
	Multifamily 100 units	\$370,000	\$198,000	\$172,000
200 kW	Multifamily 500 units	\$625,000	\$350,000	\$275,000
	Multifamily 450 units	\$850,000	\$350,000	\$500,000
300 kW	Multifamily 700 units	\$1,800,000	\$561,000	\$1,239,000
400 kW	10-story @ 60,000 sq.ft. mixed-use residential & commercial	\$1,170,000	\$454,000	\$716,000
600 kW	Hotel 400 rooms	\$1,800,000	\$930,000	\$870,000
800 kW	7-story @ 200,000 sq.ft. mixed-use commercial	\$3,400,000	\$1,276,000	\$2,124,000

In this size range, NYSERDA incentives are, on average, about 40% of the overall cost of the project

# How much would I save?

Savings will depend on your purchase style, and is influenced by your preference for a deal either with low upfront costs or with best lifetime savings:

- Buy
- Lease
- Lease-to-own

*NYSERDA incentive helps you achieve a simple  
payback period of approximately 4-6 years.  
Equipment lifespan of at least 15 years is typical.*

- Power Purchase Agreement
- PPA with Buy-out Clause

*No Money Down!  
Save approximately 10% off  
your electric bill starting on  
day-one.*



# Incentives for CHP

- NYSERDA offers incentives for the installation of grid-connected CHP systems at customer sites that pay the System Benefits Charge (SBC) on their electric bill (PON 2568)
  - Bonus incentives for:
    - At sites of “critical infrastructure” such as hospitals, nursing homes, food distribution centers, emergency command posts, other
    - Sites within Con Edison’s “CHP Target Zone” circuits
- Innovative financing might be available through NYC Energy Efficiency Corporation

# Con Edison Target Zones

CHP Target Zones: Manhattan



All boundaries are approximate.

18 December 12

CHP Target Zones: Bronx



All boundaries are approximate.

18 December 12



# Con Edison Target Zones

CHP Target Zones: Brooklyn

Targeted Zones



All boundaries are approximate.

August 14, 2014

CHP Target Zones: Queens

Targeted Zones

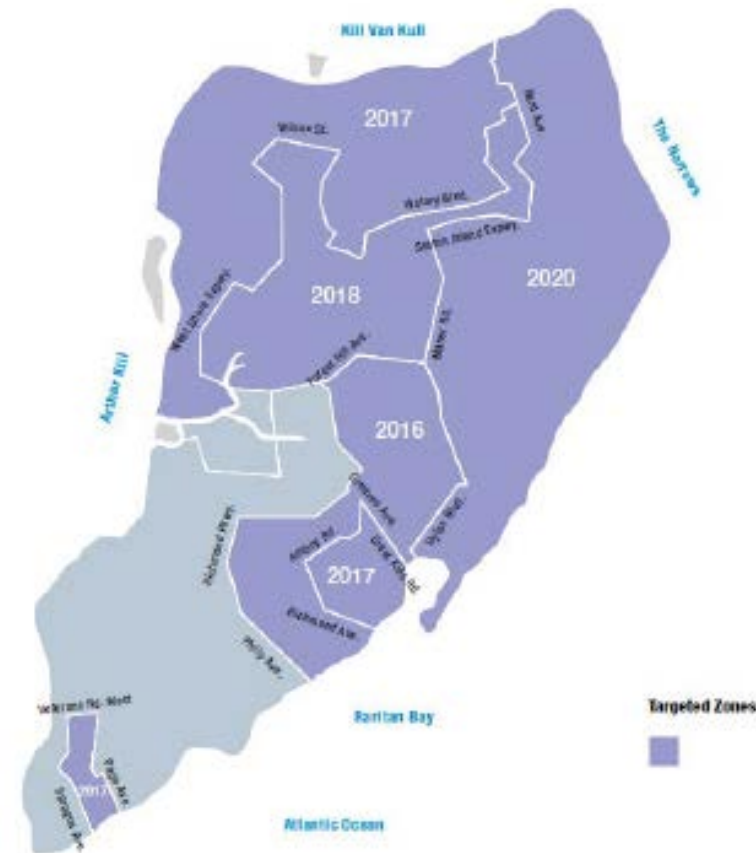


All boundaries are approximate.

August 14, 2014

# Con Edison Target Zones

## CHP Target Zones: Staten Island

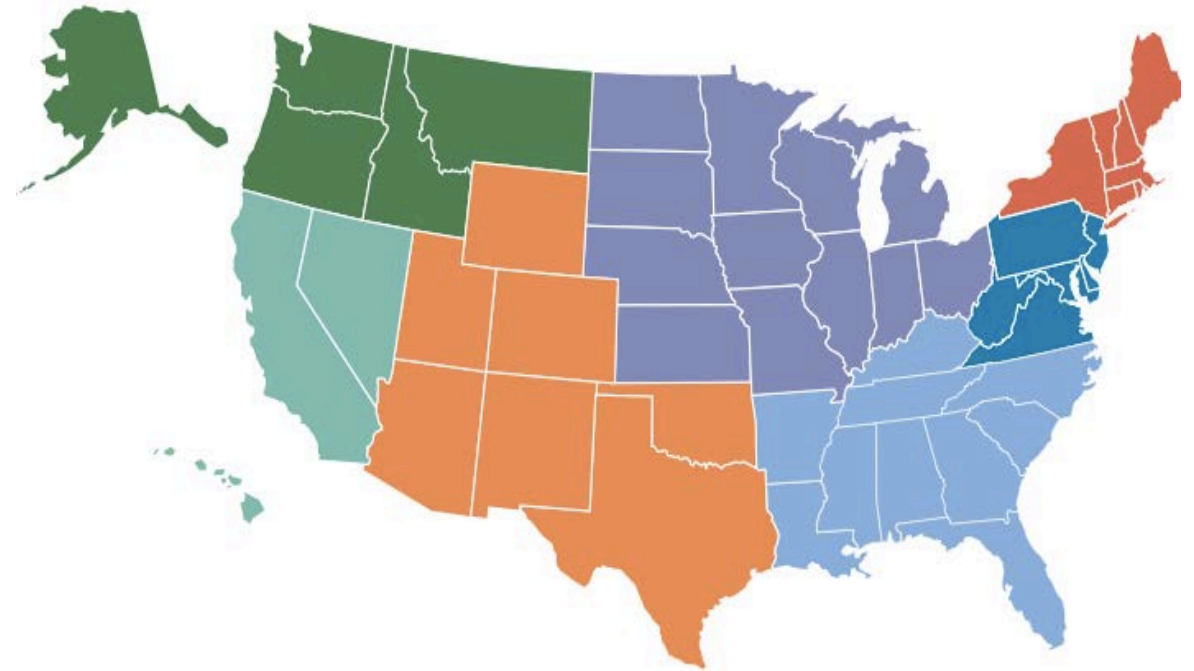




# The U.S. Department of Energy's CHP Technical Assistance Partnerships can help!

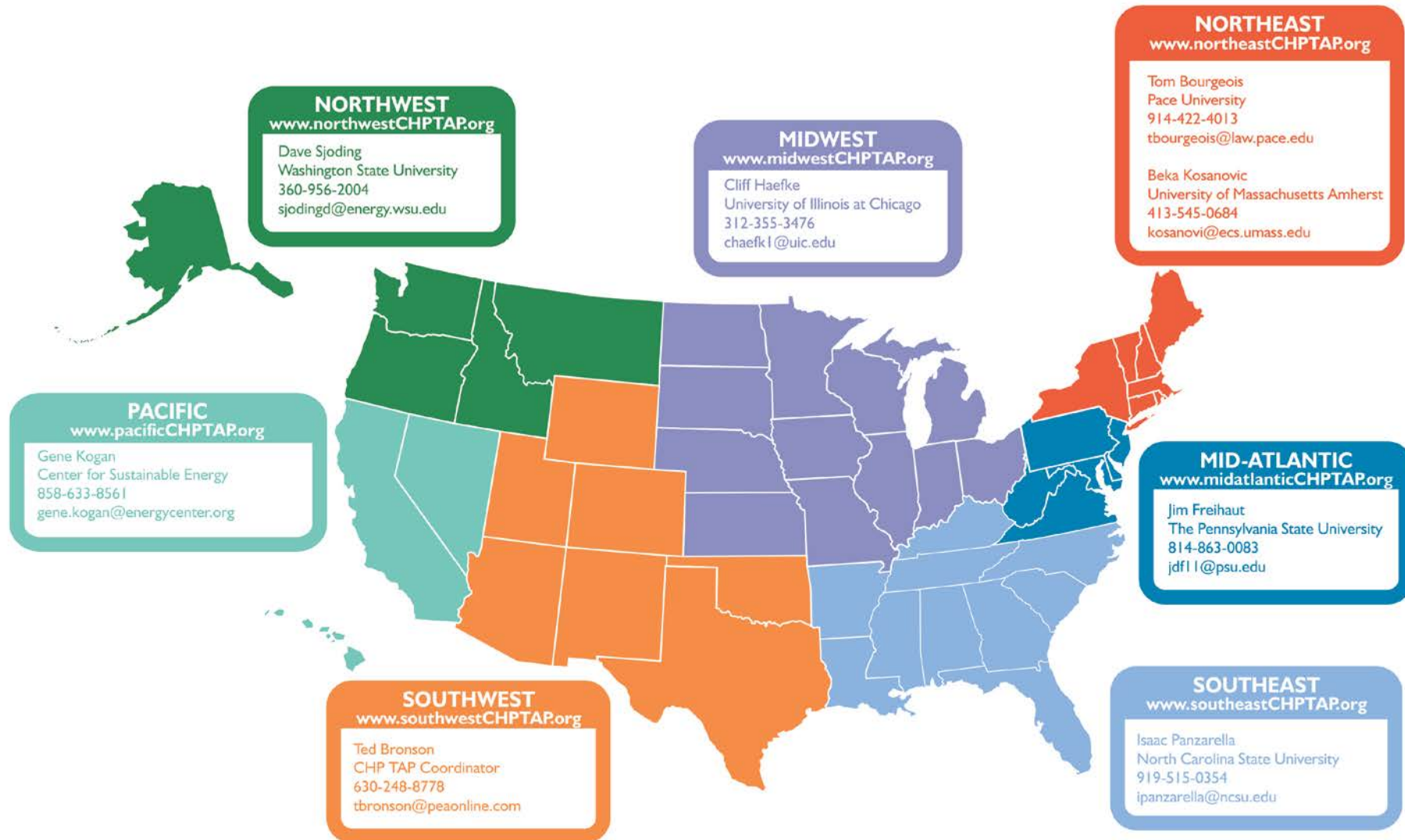
[www.NortheastCHPTAP.org](http://www.NortheastCHPTAP.org)

- **Technical Assistance (Top priority!)**  
Providing technical assistance to potential CHP host sites from initial CHP screening to installation.
- **Market Opportunity**  
Supporting key end-user stakeholders (associations, utilities, commissions, etc) to further the installation of CHP.
- **Education and Outreach**  
Providing information on the energy and non-energy benefits and applications of CHP to state and local policy makers, regulators, end users, trade associations, and others.



[www.energy.gov/chp](http://www.energy.gov/chp)

# DOE CHP Technical Assistance Partnerships (CHP TAPs)



**DOE CHP Technical Assistance Partnerships (CHP TAPs): Program Contacts**  
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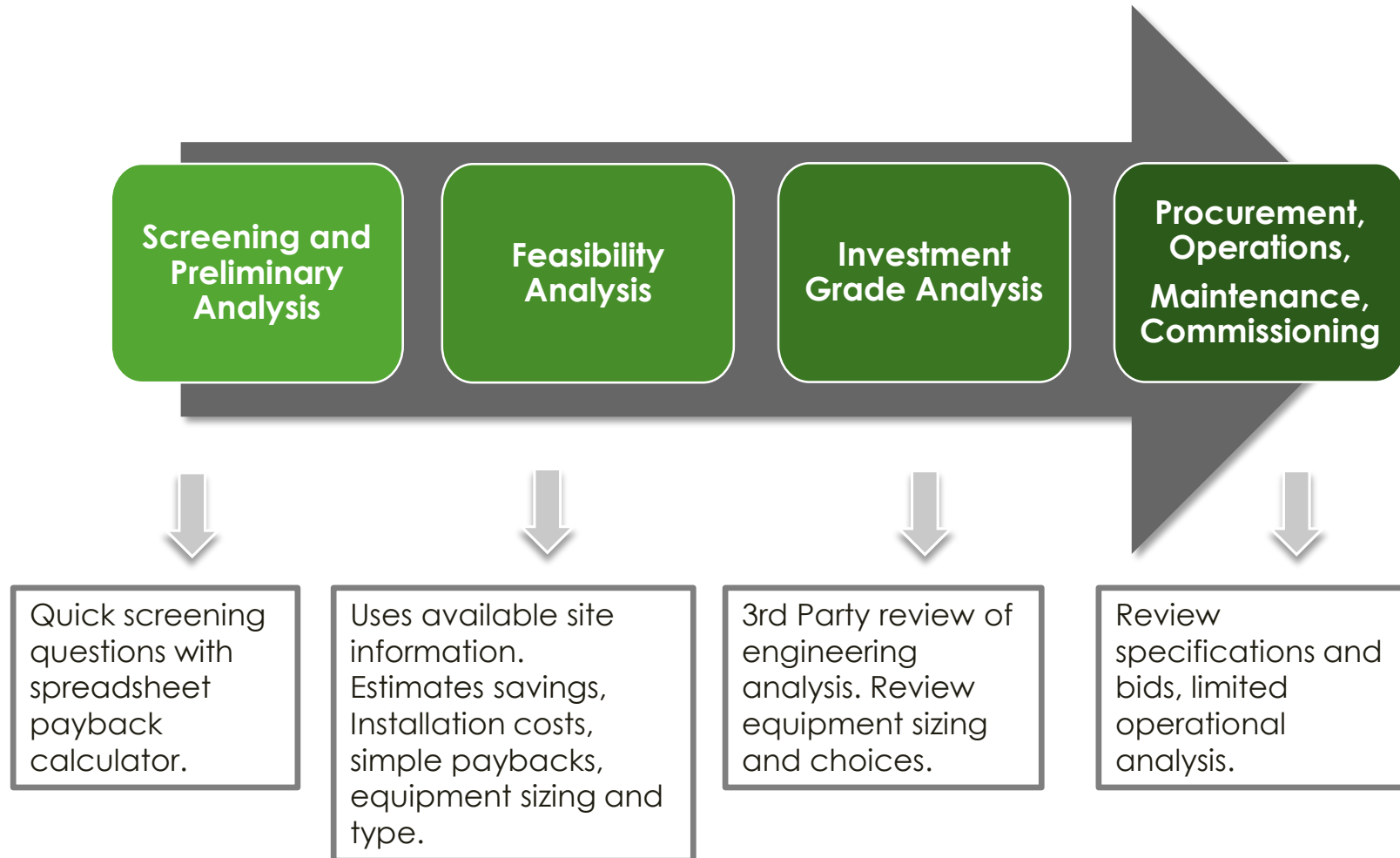
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# The U.S. Department of Energy's CHP Technical Assistance Partnerships can help!

[www.NortheastCHPTAP.org](http://www.NortheastCHPTAP.org)

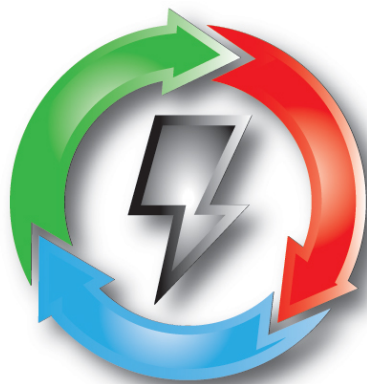
Services offered  
to CHP end users:





# Northeast Clean Heat and Power Initiative

- 501(c)6 non-profit corporation dedicated to accelerating the deployment of efficient clean heat and power applications in the Northeast.
- Members include prominent CHP development firms, non-profit organizations, and regional utilities.
- Active across the Northeast in regulatory proceedings and other initiatives.



# NECHPI

NORTHEAST CLEAN HEAT AND POWER INITIATIVE

[www.nechpi.org](http://www.nechpi.org)