NYSERDA MPP Partner Overview and Implementation Process
May 23, 2017
Ron Semp
Regional Manager
NY Efficiency Programs
(518) 690-2022 x7229
rsemp@RISEengineering.com
A pioneer in turnkey energy-efficiency services, RISE Engineering reduces your environmental footprint and operating expenses by identifying, installing and helping make energy improvements affordable.
NYSERDA employs a rigorous vetting process to ensure all partners are industry experts with processes in place to ensure building owners are provided with professional services.

*Look for a partner who:*

- Has a track record of successfully delivering program services to other building owners;
- Has experience with a wide range of technologies and strategies;
- Can provide turnkey services to streamline start to finish project implementation;
- Has been in business serving building owners in this capacity for many years, and;
- Stands behind their work, ensuring professionalism and customer service are a priority.
Initiate contact
- Identify and contact partner: NYSERDA Website
- Partner qualifies building owner over phone

Initial Meeting
- Partner meets with building owner to explain program and discuss costs.
- Partner performs high level building walkthrough to identify opportunities

Energy Audit
- Partner performs investment grade audit and collects baseline data
- Energy Engineering/Modeling to predict energy savings recommendations

Scope of Work
- Partner presents findings to building owner and decides on scope of work
- Partner submits deliverables to NYSERDA and the pre-inspection is performed

Project Construction
- Building owner performs installation using qualified contractors
- Partner monitors construction and inspects completed work

Project Completion
- Partner submits required completion documentation to NYSERDA
- Building owner received incentives
Process Flow Targeted/Market Rate

- **Initiate contact**: Identify and contact partner. NYSERDA Website. Partner qualifies building owner over phone.
- **Initial Meeting/Audit**: Partner meets with building owner to explain program and discuss costs. Partner performs walkthrough to identify opportunities.
- **Scope of Work**: Partner presents findings to building owner and decides on scope of work. Partner identifies incentive sources, including Utility Programs.
- **Project Construction**: Building owner performs installation using qualified contractors. Partner monitors construction and inspects completed work.
- **Project Completion**: Partner submits required completion documentation to NYSERDA. Building owner receives incentives.
Apartments Niagara LLC

- 7 Multifamily Facilities in Western NY – 369 total dwelling units;
- National Grid electric and National Fuel gas;
- Measures
  - LED Common Area Lighting (National Grid)
  - DHW Low Flow Devices (NYSERDA)
  - LED Screw-In Dwelling Unit Lighting (National Grid)
- Total Estimated Project Cost - $105,140
- Total Estimated Incentive - $103,700
- Building owner net cost - $1,440!
Thank you.