

Green Jobs - Green New York 2026 Annual Report

Final Report

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INTRODUCTION

On October 9, 2009, the Green Jobs - Green New York Act of 2009 (GJGNY Act) was signed into law. Pursuant to Title 9-A of New York State Public Authorities Law Section 1890, the Green Jobs - Green New York Program directs the New York State Energy and Research Development Authority (NYSERDA) to accomplish the following:

- Establish a revolving loan fund to finance the cost of approved qualified energy efficiency services for residential, multifamily, and nonresidential structures.
- Pursue the feasibility of innovative financing mechanisms.
- Issue one or more competitive opportunities to solicit applications from partnerships or consortia composed of constituency-based organizations (CBOs) that can connect community members to Green Jobs - Green New York (GJGNY). Give preference to applicants that include significant participation by minority- and women-owned business enterprises and/or to applications intended to serve economically distressed communities.
- Target communities in areas where energy costs are particularly high in relation to median household income, as determined by NYSERDA, or those designated as a nonattainment area for one or more pollutants pursuant to Section 107 of the federal Clean Air Act.
- Establish standards for energy assessments based on building type and other relevant considerations.
- Establish a schedule of fees for energy assessments, including a sliding scale by which assessment fees will be waived for residential applicants based on median county income.
- Enter into contracts to provide employment and training services to support GJGNY.
- Establish an advisory council.
- Provide annual reports to the New York State Governor and New York Senate and Assembly.

Increasing access to and adoption of building efficiency and electrification upgrades across sectors will reduce energy costs, create local jobs, reduce greenhouse gas emissions, improve indoor air quality, and help achieve New York State's nation-leading greenhouse gas emission reduction targets set forth in the Climate Leadership and Community Protection Act (Climate Act) of 2019. Prioritizing the achievement of these objectives and delivering the associated benefits to disadvantaged communities and energy burdened households is imperative.

Please see below additional information on the Program's history.

The Power NY Act of 2011 established an On-Bill Recovery Financing Program (OBR) for GJGNY project financing and increased the maximum loan limits for residential and small business/not-for-profit GJGNY loans, subject to certain project payback criteria. NYSERDA worked with the utilities and Department of Public Service staff to implement OBR Loans for residential consumers commencing January 30, 2012. In

April 2012, an amendment to the GJGNY law—Public Authorities Law § 1896(5)—made additional changes to improve the OBR financing mechanism.

An additional amendment to the GJGNY Act of 2009 was signed into law on October 22, 2013, which extended the availability of financing to net-metered technologies, enabling residential solar electric installations through GJGNY loans.

The FY 2016 New York State Enacted Budget (A.3008-B/S.2008-B, Part SS), Chapter 58 of the laws of 2015, included requirements for NYSERDA related to GJGNY as follows:

- Provide a report to the Executive, Temporary President of the Senate, Speaker of the Assembly, Chair of the Senate Committee on Energy and Telecommunications, and Chair of the Assembly Committee on Energy regarding the financial status of the GJGNY program.
- Continue to offer financing through the GJGNY program for qualified energy efficiency services to all applicants who were eligible on January 1, 2015, through March 31, 2016.
- Develop standards and/or criteria that will encourage and increase participation of, and issuance of, loans to low- to moderate-income (LMI) households statewide for qualified energy efficiency services under the GJGNY program.
- Convene a working group to assist in developing these standards and/or criteria that includes individual representatives of CBOs.
- Consult with and solicit information and recommendations from the working group as to how to increase participation and issuance of loans to LMI households seeking qualified energy efficiency services.
- Report the results of consultations with and solicitations of the working group to the New York State Governor, Senate Majority Leader, and Speaker of the Assembly within six months of the March 31, 2015 effective date of the legislation.

In December 2017, the GJGNY Act was amended to include the purchase and installation of geothermal systems as qualified energy efficiency services.

In July 2019, the Climate Leadership and Community Protection Act (Climate Act) was signed into law. The Climate Act establishes nation-leading climate action targets for New York State which include reducing emissions economy-wide at least 85% below 1990 levels by 2050. NYSERDA continues to adapt GJGNY programs to better align with and deliver the environmental and equity outcomes set forth in the Climate Act.

In January 2022, as part of the 2022 State of the State, Governor Kathy Hochul announced a plan to achieve 2 million climate-friendly homes by 2030—1 million electrified homes and up to 1 million electrification-ready homes—and ensure more than 800,000 low- to moderate-income households can secure clean energy

upgrades. The announcement directed NYSERDA, Homes and Community Renewal (HCR), Department of Public Service (DPS), and Department of State (DOS) to deliver an executable plan to achieve this goal with a funding proposal and strategies to leverage private capital.

In 2023, in furtherance of New York State’s building decarbonization agenda, NYSERDA updated its residential assessment, LMI incentive, and financing programs to phase out certain fossil fuel heating equipment and phase in electrification of heating and hot water in certain use cases where electrification upgrades are demonstrated to preserve or even improve energy affordability for the customer.

This fifteenth Annual Report submitted for GJGNY was prepared pursuant to Section 1899 of the GJGNY Act and provides an update on the progress and achievements of the GJGNY initiative from July 1, 2025 through June 30, 2026.

Advisory Council

The Advisory Council generally meets once per year but will hold additional meetings as needed to discuss significant program changes or in response to Advisory Council requests. Advisory Council meetings are open to the public and documentation of the meetings are posted on NYSERDA’s website.¹ NYSERDA also publishes GJGNY-related data sets—including NYSERDA’s low- to moderate-income projects and the Residential Loan Portfolio—on Open NY on a periodic basis.²

The Advisory Council consists of nine ex-officio members and sixteen appointed members who represent constituency-based community groups, consumer advocates on utility and housing issues, community-based workforce development groups, unions (including building trades and property services), home performance contractors, large-scale construction contractors, and investment market experts. Members of the Advisory Council are listed in Table 1.

Table 1. GJGNY Advisory Council Members

Name	Organization
Doreen Harris	President and CEO, NYSERDA (Chair)
Hope Knight	President and CEO, Empire State Development
Barbara C. Guinn	Commissioner, New York State Office of Temporary and Disability Assistance
Carrie Meek Gallagher	Chief Executive Officer, Long Island Power Authority
Amanda Lefton	Commissioner, New York State Department of Environmental Conservation
Walter T. Mosley	Secretary of State
Justin E. Driscoll	President and CEO, New York Power Authority
Roberta Reardon	Commissioner, Department of Labor
RuthAnne Visnauskas	Commissioner and CEO, New York State Homes and Community Renewal
James Barry	Service Employees International Union 32BJ
Charles Bell	Consumers Union
Les Bluestone	Blue Sea Development Company, LLC
Tria Case	City University of New York
Sammy Chu	Edgewise Energy
Stephan Edel	NY Renewables
Clarke Gocker	People United for Sustainable Housing—Buffalo
Ross Gould	Business Network for Offshore Wind
David Hepinstall	Association for Energy Affordability
Alan Hipps	Housing Assistance Program of Essex County (retired)
Jennifer Keida	Standard Insulation Co. Inc.
Jason Kuflik	Green Street Power Partners
Conrad Metcalfe	Building Performance Contractors Assoc. (formerly; now retired)
Jackson Morris	Natural Resource Defense Council
Hal Smith	Home Energy Performance by Halco
Michael Weisberg	Hudson Valley Bank

In addition to meeting with and seeking guidance from the Advisory Council, NYSERDA works with utility representatives, Department of Public Service staff, and program implementation contractors to support the implementation of financing and other programs. NYSERDA meets regularly with stakeholders in the residential energy efficiency sector through its Residential Market Advisory Group and by engaging contractors, trade organizations, industry partners, consumer advocates, and outreach organizations to refine program offerings and inform the development of new initiatives.³

Funding

The GJGNY Act originally allocated \$112 million in funding from New York State’s share of the Regional Greenhouse Gas Initiative (RGGI) to support GJGNY. In consultation with the GJGNY Advisory Council, NYSERDA sub-allocated the funding across the various program components prescribed by the GJGNY Act. In addition to the RGGI funds, NYSERDA received a United States Department of Energy (DOE) Better Buildings grant in the amount of \$40 million, of which \$18.6 million was used to support GJGNY financing or outreach. NYSERDA has supplemented the initial GJGNY program funding by investing, through June 30, 2026, \$335.2 million in additional RGGI funds, to ensure continuity in program services where needed.

Table 2 provides a summary of the GJGNY budget, including interest earnings and subsequent additions of RGGI funds, as of June 30, 2026. To enable continued implementation of GJGNY activities, NYSERDA included elements of GJGNY in the planning and implementation of the Clean Energy Fund (CEF).⁴ NYSERDA worked with stakeholders to incorporate lessons learned from GJGNY into the CEF and continue to deliver benefits from GJGNY initiatives, particularly for LMI households. During this reporting cycle, the CEF supported LMI programs, energy audits, community-based outreach, and workforce development initiatives.

Table 2. GJGNY Budget Summary—From Inception through June 30, 2026

Program Area	Budget	Expended	Committed	Balance
Workforce Development	\$7,339,532	\$7,335,879	\$3,653	\$0
Outreach and Marketing	\$15,843,351	\$15,843,351	\$0	\$0
Energy Audits and Implementation				
One-to-Four-Family Residential Buildings	\$26,946,225	\$26,946,225	\$0	\$0
Multifamily Buildings	\$4,697,574	\$4,697,574	\$0	\$0
Small Commercial and Not-for-Profit	\$9,431,856	\$9,099,289	\$332,567	\$0
Energy Audits and Implementation Total	\$41,075,655	\$40,743,088	\$332,567	\$0
Revolving Loan Fund				
One-to-Four-Family Residential	\$326,683,417	\$242,926,819	\$1,746,901	\$82,009,697
Multifamily	\$557,738	\$148,439	\$0	\$1,767,140
Small Commercial and Not-for-Profit	\$1,977,386	\$603,239	\$16,306	
Revolving Loan Fund Total	\$329,218,541	\$243,678,497	\$1,763,207	\$83,776,837
Companion Loans	\$7,198,456	\$4,852,757	\$0	\$2,345,699
Loan Loss Reserve Initiative	\$10,000,000	\$266,188	\$4,602,502	\$5,131,310
Pre-Development Financing	\$4,050,000	\$2,832,456	\$52,491	\$1,165,053
Program Evaluation	\$5,615,000	\$4,131,055	\$0	\$1,483,945
Program Administration	\$25,007,730	\$23,093,276	\$483	\$1,913,971
NYS Cost Recovery Fee	\$3,580,985	\$3,374,987	\$0	\$205,998
TOTAL	\$448,954,250	\$346,151,534	\$6,754,903	\$96,047,813

The table includes certain loans which were issued and subsequently pledged to bonds. The proceeds from bonds are used to finance the pledged loans.

Expended: Contractor Invoices and loans processed for payment by NYSERDA. Expended amount is net of loan repayments made through the reporting period for program area sectors One- to Four-Family, Multifamily, and Small Commercial and Not-for-Profit, and includes bond proceeds less bond issuance cost.

Committed: Funding for contracts, purchase orders, incentive award and loans that are encumbered, awarded and under negotiation.

By far the greatest demand for GJGNY funding has been from the residential revolving loan fund, which issued loans totaling its original allocation in less than three years. The residential revolving loan fund is now maintained primarily through proceeds from the sale of green revenue bonds. Section 3 provides more details regarding the bonds issued during the reporting period.

NYSERDA has had success using bonds to support the residential revolving loan fund. The issuance of bonds also requires the use of RGGI fund allocations to supplement the bond proceeds to account for the difference between the interest rate paid on the bonds and the interest offered on GJGNY loans.

To enable continued implementation of GJGNY activities, NYSERDA included elements of GJGNY in the programs and services supported by the CEF. Also, through a Memorandum of Understanding with the Long Island Power Authority (LIPA), certain aspects of GJGNY are delivered by Public Service Enterprise Group (PSEG) Long Island, LIPA's system operator. Table 3 outlines expenditures for individual components of GJGNY from all funding sources.

Table 3. GJGNY Expenditures as of June 30, 2026 (Multiple Funding Sources)

Program Area	Expended July 1, 2025–June 30, 2026	Expended Cumulative to Date
Workforce Development	\$34,564,426	\$95,360,807
Outreach and Marketing	\$0	\$21,590,056
One- to Four-Family Residential Buildings Audits	\$1,611,600	\$46,439,461
Multifamily Buildings Audits ¹	\$0	\$4,697,574
Small Commercial and Not-for-Profit Audits	\$546,450	\$9,099,289
Combined Financing	(\$22,100,791)	\$243,678,497
Companion Loans	\$2,641,653	\$4,852,757
Loan Loss Reserve Initiative	\$131,599	\$266,188
Pre-Development Financing	\$92,157	\$2,832,456
Program Evaluation	\$72,047	\$4,131,055
Program Administration	\$2,368,205	\$23,093,276
NYS Cost Recovery Fee	\$180,908	\$3,374,987
TOTAL	\$20,108,254	\$459,416,403

NOTE: Discrepancies between Table 2 GJGNY Budget Summary and Table 3 GJGNY Expenditures occur because the expenditures in Table 3 account for multiple funding sources.

¹ As of 2018, the Multifamily GJGNY audits pipeline is complete. All GJGNY funds have been committed and spent. Technical assistance for multifamily buildings is available under the EE/BE funding.

Overall Progress and Outcomes

Table 4 provides a summary of program performance metrics. Although this table reports primarily on the assessments and projects completed, it is important to note there are many other indicators of program success not captured. Some of these additional indicators include the growth of participation in the programs active in underserved communities, the creation of quality jobs within those same communities, improved participation of LMI households in energy efficiency projects, and improved access to financing for households typically unable to qualify for conventional financing. Other indicators of program success are seen in new, up-skilled, and higher-waged employment opportunities resulting from the GJGNY program. Some of these program characteristics are reported in other sections of this report. A continued priority is the refinement of the residential loan fund to overcome barriers limiting participation by households who would not otherwise undertake an energy efficiency or renewable energy project.

Table 4. Summary of Performance Metrics—July 1, 2025 through June 30, 2026

Metric	One- to Four-Family Residential Buildings	Small Commercial and Not-for-Profit Energy Efficiency
Assessment Applications Received (number) ¹	25,288	130
Assessments Completed (number) ²	29,816	117
Projects completed (units) ³	20,889	
Loan applicants (number)	8,795	0
On-Bill Recovery Loans Issued (number)	95	0
Smart Energy Loans Issued (number)	3,296	0
Bridge Loans Issued (number)	38	
Total Value of Loans	\$64,974,249	\$0
Average Loan Amount	\$18,948	\$0
Average Project Cost (Estimate) of Projects Receiving Loans ⁵	\$33,757	\$0
1st Year Net kWh Savings from Projects Receiving Loans ^{4,6}	-2,240,333	0
1st Year Net MMBtu Savings from Projects Receiving Loans ^{4, 6}	102,091	0
Percentage of loan defaults ⁷	3.3%	6.6%
Number of OBR loan recipients who are in arrears on their utility accounts for electric and/or gas service.	855	11
Number of OBR loan recipients who are in arrears in their OBR loan payment.	2532	30
Number of OBR loan recipients whose utility service has been terminated for non-payment.	103	0
Number of OBR loan recipients whose utility service has been reconnected.	102	0

¹ The column One- to Four-Family Residential Buildings and row Assessment Applications Received reflects EmPower+ only. It also does not include PSEG-Long Island; the Residential Energy Assessment Program does not have an audit application component.

² The column One- to Four-Family Residential Buildings and row Assessments Completed reflects the EmPower+ Program, the NYSEERDA Residential Energy Assessment Program, and the PSEG-Long Island Residential Energy Assessment Program.

³ Reflects only EmPower+ and PSEG-Long Island completed projects.

⁴ Energy and bill savings represent installed to date savings for the One- to Four-Family sector and the Multifamily sector, and an estimated 44% project installation rate based on historical performance for the Small Commercial and Not-for-Profit sector.

⁵ In cases where the total project cost is not known, the loan amount is used as a proxy.

⁶ The savings from projects with loans are included in the savings from projects receiving audits.

⁷ A loan default is defined as a loan that has been charged-off due to exceeding 120 days of delinquency, or in cases where the obligor has filed for bankruptcy, died, or reached a settlement due to hardship. The percentage of loan defaults is the average for the reporting period.

Note: projects that receive GJGNY audits and/or financing may have also received incentives through Energy Efficiency Portfolio Standard (EEPS), Regional Green House Gas Initiative (RGGI), Clean Energy Fund (CEF), utility programs and/or other organizations such that projects' energy savings may not all be attributable solely to GJGNY.

Improvements to Program Offerings

NYSERDA is committed to the principle of continuous improvement, particularly focused on the customer's experience and reducing administrative burden on companies and organizations serving the customer. Beginning in 2014, NYSERDA worked with stakeholders on a targeted effort to improve both customer and contractor experience with residential programs and GJGNY financing, resulting in process improvements and faster loan and project approvals. Process improvements continue to be a priority for NYSERDA, with additional improvements under development.

With respect to residential energy assessment, NYSERDA aligned the energy assessment protocols and customer reports across EmPower+, low and moderate income, and the Residential Energy Assessment Program. Each of these programs meet the requirements of a Green Jobs - Green NY energy assessment and are now reported in this report. Low-income audit participants in EmPower New York were not included in this report prior to 2024.

AUDITS AND IMPLEMENTATION

For residential customers, free and reduced cost residential energy audits were provided by contractors participating in the Home Performance with ENERGY STAR® and the Assisted Home Performance with ENERGY STAR program through December 31, 2019.⁵ Starting January 1, 2020, residential audits became free for all one- to four-family residential customers. For income-eligible customers, no cost audits are offered through EmPower+, and customers are also eligible to receive additional low and no-cost energy upgrades through participating contractors. For customers that are not income-eligible, NYSERDA offers no-cost energy audits through the Comfort Home Program.

In addition, NYSERDA provides subsidized audits for small businesses and not-for-profit organizations through NYSERDA's Flexible Technical Assistance (FlexTech) program. Financing may also be available to a customer that receives an assessment from a utility or other source if the assessment meets NYSERDA's standards.

Residential Sector

Target Audience

The primary target audience for GJGNY residential audits are owners of one- to four-family residential buildings. Building owners whose incomes are equal to or less than 80% of the State or area median income, considered LMI households, are of particular interest in GJGNY and may be eligible for a discount of up to 50% of the cost of the eligible work, up to \$5,000—or up to \$10,000 for buildings with two to four units

through the Assisted Home Performance program (AHP).⁶ Beginning in July 2023, the AHP program became the moderate-income component of EmPower+, with no change to the incentives applied for eligible audits or work. In March 2026, EmPower+ implemented a bifurcated incentive structure with upstate and downstate pricing for low- and moderate-income households as follows:

- Low-income, single-family households are eligible for no-cost energy efficiency improvements capped at \$12,000 per project for upstate customers and \$14,000 per project for downstate customers.
- Moderate-income single-family households are eligible for an incentive covering up to 50% energy efficiency improvement costs capped at \$6,000 per project for upstate customers and \$7,000 for downstate customers.

Implementation Approach

NYSERDA offers Green Jobs - Green New York compliant energy audits through its EmPower+ (LMI customers) and Comfort Home (market rate customers). NYSERDA's programs prioritize building science and support a comprehensive approach for identifying energy efficiency improvements. Programs are designed to reduce the energy use in existing one- to four-family homes and recommend opportunities for electrification measures, while also addressing indoor air quality and other energy-related health and safety issues. Energy efficiency improvements through NYSERDA's programs include building shell measures, high-efficiency heating and cooling measures, and ENERGY STAR® appliances and lighting.

The programs are delivered through a statewide network of contracting firms who provide energy assessment and install energy-efficient improvements. The energy assessment includes taking an inventory of the current home energy systems and energy-related health and safety conditions and developing a work scope and a cost and energy savings estimate for proposed improvements. The energy assessment report is provided to the homeowner and allows the contractor to recommend and discuss options for improvements that maximize energy savings and meet the household budget considerations. In addition to the energy savings offered, the program addresses residential health and safety issues pertaining to indoor air pollutants, focusing on carbon monoxide and other pollutants associated with combustion appliances, ventilation, and moisture control.

The contractor tests the house when work is complete to ensure a safe and healthy environment after installation of energy efficiency measures. Participating households typically reduce their total energy use by 15–20% after work on the home is complete. Quality assurance inspections are performed on an average of 10% of projects to ensure contractor work meets program and industry standards.

The Comfort Home program is available to customers who are not income qualified for NYSERDA's EmPower+ program and offers a streamlined approach, reducing administrative burden on contractors and expediting the energy audit and sales process. Auditors are qualified to participate using a variety of industry credentials. In addition, the audit process is customizable to fit the contractor's and customer's needs, while ensuring that the criteria set under GJGNY is met. NYSERDA continues to work closely with contractors, solution providers, and utilities to test remote audit strategies via a series of demonstration projects. Successful implementation of remote and virtual energy audit strategies will enable further streamlining of the process, reduce costs, and create broader access to energy audits for all New York State homeowners. A long-term Virtual Energy Assessment strategy has been developed, and a software tool has been procured which launched a pilot in Q3 of 2025. Customer surveys provided insight to implement minor customer experience adjustments with a statewide Virtual Energy Assessment Program launch in Q2 of 2026. Integration of the Virtual Energy Assessment with My Energy is planned for Q4 of 2026.

Energy Assessment Fees

In January 2020, NYSERDA made assessments free to all residential customers. These services are offered through a variety of NYSERDA residential programs. In addition, NYSERDA offers Residential GJGNY Financing for customers that receive a residential energy audit through a NYSERDA program. With the transition to a no-cost audit model for all residential customers, NYSERDA maintained options for a higher reimbursement rate for households with annual income at or below 80% of area or state median income, whichever is higher, who went forward with making energy efficiency upgrades through the EmPower+ program to help offset the costs associated with the diagnostic work necessary to develop the energy efficiency work scope. Table 5 provides the audit reimbursement rates, based on customer income thresholds.

Table 5. Residential Assessment Fee as of June 2026

Household Income	<u>Single unit</u> Cost to Customer	<u>Single unit</u> Program Payment to Contractor	<u>Two–four units</u> Two–four Cost to Customer	<u>Two–four units</u> Program Payment to Contractor
≤80% Area Median Income- (AMI) or State Median Income (SMI) Whichever is Higher EmPower+	\$0	\$200 base cost (Plus \$100 if blower door performed)	\$0	\$200 base cost (Plus \$100 if blower door performed). Payment made on a per unit basis
>80% AMI Residential-Energy Assessment Program (2025)	\$0	\$200	\$0	\$ 200/unit
>80% AMI Comfort Home (2026)*	\$0	\$200 base cost (Plus \$100 if blower door performed)	\$0	\$200 base cost (Plus \$100 if blower door performed). Payment made on a per unit basis

*The REA Program was sunset on 12/31/25 and the Comfort Home Program became the primary in home energy assessment program for market rate residents. See section 2.1.4 below.

Residential Energy Audits

After conducting a pilot exploring the advantages of both remote and virtual energy assessments, NYSERDA moved forward with launching a statewide Virtual Energy Assessment (VEA) Program. The VEA will collect and analyze public data sets to deliver an assessment report, develop a basic building model, and develop preliminary energy efficiency and electrification recommendations. The newly designed VEA program will give NYSERDA the advantage of progressing to a dynamic report available to homeowners which they can update over time. Long term goals plan to integrate VEA data with customer profiles in the My Energy Portal.

The VEA soft launched in Q3 2025 and included survey questions about the user experience. Using the survey results, adjustments were made to the VEA and launched statewide in Q2 2026. In coordination with the VEA launch, the REA Program was sunset on 12/31/25 and the Comfort Home Program became the primary in home energy assessment program for market rate residents.

Implementation and Support Contracts

External contracts related to the implementation of the GJGNY Program in the residential sector during the reporting period are detailed in Table 6. In addition, NYSERDA has a Memorandum of Understanding with LIPA, through which PSEG Long Island, LIPA’s system operator, provides GJGNY free audits and services to their customers.

Table 6. Implementation and Support Contracts—Residential

Identification Number	Contractor	Description
106225	Kelliher Samets Volk	Marketing Support
186724A	110 Holdings, LLC	Program Management Software
219354	CLEAResult	Implementation and Technical Services
216820	TRC Engineers, Inc	Shared Services Provider, EmPower+

Multifamily Sector

NYSERDA offers a portfolio of programs and incentives for owners, facility managers, developers, and condo/co-op boards of multifamily buildings with five or more units in the State. NYSERDA’s programs facilitate assessments, funding, and implementation of energy efficiency upgrades that improve building performance and save money. Implementation of the GJGNY Multifamily Buildings initiative began in the third quarter of 2010. The GJGNY audit funds were fully expended in 2018. NYSERDA continues to support audits and other forms of technical assistance for the multifamily sector through its offerings under the Clean Energy Fund. The Low Carbon Capital Planning Support was closed to new applications in 2023, but FlexTech continues to be offered. In 2025, NYSERDA launched the Small Affordable Multifamily Energy Study (SAMES) and the Owner’s Representative Services for Multifamily Buildings (Owner’s Rep). SAMES offers an ASHRAE Level 2 energy audits to multifamily affordable housing that is at or below 50,000 SF at no cost to the customer. Owner’s Rep provides supportive technical services, including project planning, funding guidance, construction oversight and commissioning of new equipment, for multifamily buildings up to \$35,000 per project. NYSERDA also provides technical assistance to affordable housing community through direct partnerships with New York City Housing Preservation and Development and NYS Homes and Community Renewal.

Target Audience

The needs of the multifamily residential sector are addressed by working with State and local housing agencies, developers, building owners, and their representatives to improve the energy efficiency, health, safety, and security of affordable multifamily buildings. The programs identify and target those potential participants who are committed to the implementation of energy-related improvements. NYSERDA’s Regional Clean Energy Hubs program encourages referrals through community-based outreach. Coordination with Other Program Administrators.

In April 2022, NYSERDA and New York State utilities filed an updated joint implementation plan for the statewide portfolio of programs and offerings for low- to moderate-income customers and communities in New York State.⁷ NYSERDA worked closely with utility partners to support the design and delivery of the utilities' Affordable Multifamily Energy Efficiency Program (AMEEP). AMEEP launched in November 2021, taking the place of NYSERDA's Multifamily Performance Program (MPP) in the market by offering incentives for single measure or comprehensive energy efficiency projects in the affordable housing sector. In February 2022, after a planned overlap of program availability to give the market time to adjust to new offering, NYSERDA's Multifamily Performance Program was closed to new applications. All MPP projects were completed by the end of Q2 2026.

In addition, NYSERDA continues to coordinate closely with NYS Homes and Community Renewal and its federally funded Weatherization Assistance Program, NYC Housing Preservation and Development, U.S. Housing and Urban Development, and others to leverage additional funding (including federal funding) to serve more LMI customers, streamline access to clean energy upgrades, and meet customers' needs.

Small Commercial and Not-for-Profit Sector

NYSERDA's Small Commercial and Not-for-Profit Energy Efficiency Program provides access to audits and financing to help small businesses and not-for-profit organizations improve their efficiency and reduce energy costs.

Target Audience

The target audiences for the program are small businesses and not-for-profit organizations within State boundaries. Consistent with the GJGNY Act, "small business" has the same meaning as that of "Section 131" of the New York State Economic Development Law, which states "one which is resident in this State, independently owned and operated, not dominant in its field and employs one hundred or less persons; not-for-profit means a corporation defined in subdivision five of paragraph (a) of Section 102 of the New York State not-for-profit corporation law."

Implementation Approach

Loans are provided for qualified energy efficiency services based on recommendations contained in a Qualified Energy Assessment or other audit meeting NYSERDA's standards.⁸ Once they receive a completed audit, applicants are contacted by one of the NYS Clean Energy Hubs for a Streamlined Audit

Debrief. During the debrief, the analyst will go through the report in detail with the applicant and establish a process toward implementing the measures from the study and what other incentives may be available.

Applicants may be eligible to receive a subsidized energy audit via NYSERDA's FlexTech program.⁹ Additionally, NYSERDA is reviewing ways to provide recommended measure lists for specific building types that will include cost and payback information enabling customers to make informed decisions about common clean energy upgrades.

Implementation and Support Contracts

Consultants competitively selected to provide services through the FlexTech Program are located on NYSERDA's web site.¹⁰

FINANCING

This section provides information related to various financing activities that enable owners of one- to four-family residential buildings, multifamily buildings, and buildings occupied by small businesses and not-for-profit organizations to invest in energy efficiency improvements.

Revolving Loan Fund

NYSERDA established a Revolving Loan Fund to support energy efficiency financing for owners of one- to four-family residential buildings, multifamily buildings, and buildings occupied by small businesses or not-for-profit organizations. The GJGNY Act requires the initial balance of the residential account to be at least 50% of the total balance. Current allocation and funding status of the loan fund across sectors is represented in Table 7.

Table 7. Revolving Loan Fund Status by Sector as of June 30, 2026

Program Area	Funding Allocation	Loans Issued and Implementation Expenses	Loan Repayments and Bond Proceeds	Committed	Balance*
One- to Four-Family Residential	\$326,683,417	\$758,528,415	\$515,601,596	\$1,746,901	\$82,009,697
Multifamily Performance	\$557,738	\$4,011,422	\$3,862,983	\$0	\$409,299
Small Commercial	\$1,977,386	\$3,259,904	\$2,656,665	\$16,306	\$1,357,841
Companion Loans	\$7,198,456	\$6,587,371	\$1,734,614	\$0	\$2,345,699
TOTAL	\$336,416,997	\$772,387,112	\$523,855,858	\$1,763,207	\$86,122,536

* Balance is calculated as Funding Allocation plus Loan Repayments and Bond Proceeds, minus all other categories.

Pursuant to the GJGNY Act, loans were initially limited to \$13,000 per applicant for one- to four-family residential structures and \$26,000 per applicant for small business and not-for-profit structures. The Power NY Act of 2011 allows loans up to \$25,000 for residential structures and up to \$50,000 for small business and not-for-profit structures, provided that the project payback is 15 years or less. NYSERDA established programmatic limits for multifamily structures at \$50,000 per applicant.

To pursue financing through the Revolving Loan Fund, a customer must have a qualified energy audit that identifies energy services to be undertaken. Subject to the loan caps, the amount eligible for financing will be the total project cost minus any NYSERDA, utility, or other available incentives, grants, or rebates. The total cost of the project may include the (1) removal of equipment or systems and (2) purchase and installation of new systems or equipment and any required ancillary equipment and related services, including necessary health and safety improvements.

Residential Financing

GJGNY offers two types of loans for one- to four-family residential energy improvements. An unsecured consumer loan financing product was launched on November 15, 2010. This loan, referred to as the Smart Energy Loan, requires the consumer to make monthly loan payments directly to NYSERDA's loan servicer. On January 30, 2012, NYSERDA launched On-Bill Recovery (OBR) Loans, as authorized by the Power NY Act of 2011. The OBR Loan allows consumers to repay through an installment charge on a bill from one of the involved electric or gas utilities (Central Hudson, Con Edison, Long Island Power Authority, National Grid—Upstate, New York State Electric and Gas Corporation, Rochester Gas and Electric Corporation, or Orange and Rockland Utilities). The utilities then remit repayments to the loan servicer, which coordinates data communications with each utility.

GJGNY previously offered a third type of loan: the Residential Renewable Energy Tax Credit Bridge Loan, which was launched in January 2021 and stopped being offered to customers who applied on or after December 1, 2024. The Bridge Loan was used to finance tax credits for applicable projects and has a term of two years. A balloon payment of principal and interest is due from the customer at maturity. The Bridge Loan must be paid by check or automatic withdrawal (ACH).

The residential loans are originated statewide through loan origination organization competitively selected by NYSERDA to provide residential financing services. The loan originator reviews applications and originates loans on behalf of NYSERDA pursuant to underwriting criteria established by NYSERDA. The loan originator and NYSERDA also audit the Web ProForma and contracts between customers and contractors to ensure GJGNY loans are appropriately sized based on total project cost less any incentives the customer may receive.

The loan originator closes on the loan, disburses proceeds to the contractor from a cash advance pool provided by NYSERDA, and then submits the closed loan to the loan servicer. NYSERDA then replenishes the cash advance pool for the loan disbursement on a weekly basis. The loan servicer is responsible for all aspects of servicing the loan portfolio, including borrower billing, collections, and monitoring the origination processes on a sample basis to ensure conformance to standards.

To qualify for GJGNY financing, a project must meet cost-effectiveness requirements. For Smart Energy Loans, 85% of the loan must be for prequalified measures or the estimated energy savings over the anticipated life of the improvements must be at least 80% of the total loan payments. However, OBR loans must meet the bill neutrality rules established pursuant to the GJGNY Act. A Web based ProForma tool has been developed to standardize the process of verifying cost-effectiveness of the projects seeking financing.

Loan Eligibility Requirements

Energy Efficiency

Projects seeking financing must be based on recommendations contained in an energy audit. As described in Section 2.1 Residential Sector, an energy audit can be provided through NYSERDA's residential energy efficiency programs. The NY-Sun program requires an analysis of the site to ensure proper sizing and installation of the PV system, but also requires a clipboard energy efficiency audit to make consumers aware of opportunities to reduce their energy consumption and demand. Likewise, a site assessment (audit) is required for other renewable energy systems to be financed through a GJGNY loan. The reduction in energy bills associated with the energy efficiency project may offset some costs of the renewable energy system. Assuming the project meets the cost-effectiveness requirements and can be installed within the loan cap amount, loans may be made available for a combination of energy efficiency and renewable energy work.

Within certain defined parameters, many energy efficiency measures are prequalified for Smart Energy Loans, meaning they have been found to generally meet the cost-effectiveness test and require no additional

screening for the Smart Energy Loan. Loans for systems that do not meet the parameters for prequalification can be screened for cost-effectiveness on an individual basis. In addition, up to 50% of the project cost related to associated health and safety measures and qualified accessories can be financed, as long as the loan meets the cost-effectiveness criteria.

Provided the work performed to participate in a utility rebate program meets NYSERDA's residential program requirements and is completed by a participating contractor, the GJGNY loan may be used in coordination with a utility rebate, just as the GJGNY loan may be used in coordination with NYSERDA incentives.

Solar PV and Other Net Metered Technologies

The amendment to the GJGNY Act of 2009, dated October 22, 2013, made the installation of energy technologies eligible for net energy metering pursuant to Section 66-j or 66-l of the Public Service Law eligible for GJGNY financing. The only such technology likely to be installed at a residence is solar electric.

To be eligible for a GJGNY loan, Solar PV systems must be installed by a participating contractor in good standing with the NY-Sun program. The contractor must submit the project package to the NY-Sun program for approval, even if there is no NY-Sun incentive available for the project. At a minimum, the project package must include a project application form signed by the customer with a certification statement that the clipboard energy efficiency audit has been performed; site plan; site photos; one- or three-line drawing; shading report and estimate of annual output; and cost-effectiveness pro forma.

Consumers purchasing solar electric systems may use the loan in addition to receiving State tax incentives and incentives offered through the NY-Sun program, where available.^{11, 12} The loan may also be combined with NYSERDA's Affordable Solar incentive, which targets households with a total income of up to 80% of the State or area median income.¹³

Heat Pumps

NYSERDA provides financing for residential ground source heat pumps and air source heat pumps on a standalone basis. Within certain defined parameters, these heat pumps are prequalified for Smart Energy Loans, meaning they have been found to meet the cost-effectiveness test. Loans for systems that do not meet the parameters for pre-qualification can be screened for cost-effectiveness on an individual basis. To be eligible for a GJGNY loan, the system must be installed by a participating contractor in good standing in the NYS Clean Heat Statewide Incentive Program ("NYS Clean Heat"), administered by the New York State Electric Utilities, the EmPower+ Program, or the PSEG-Long Island Home Comfort Program. The

participating contractor is responsible for submitting necessary supporting documentation to the loan originator for review and approval. The loan may be used in addition to receiving applicable tax incentives and/or incentives offered through NYSERDA, PSEG-Long Island or the NYS Clean Heat Program.¹⁴

Residential Loan Fund Performance

From December 2010 through June 2026, 24,250 energy efficiency loans closed valued at more than \$219.4 million. From May 2014 through June 2026, 23,198 solar electric loans closed totaling more than \$425.8 million. In addition, 92 loans closed for solar thermal and wood heating systems since March 2015. From August 2018, 4,735 ground source and air source heat pump projects totaling almost \$82 million have been originated and have accounted for nearly 26% of all GJGNY loans originated from July 1, 2025 to June 30, 2026.

The Smart Energy Loan consistently represents most loans closed monthly; over the last 12 months Smart Energy Loans represented more than 96% of loans closed.

Figures 1 and 2 illustrate financing applications submitted and Smart Energy and OBR and loans issued since the launch of the program.

Figure 1. Financing Applications Received and Approved per Year (Program through June 30, 2026)

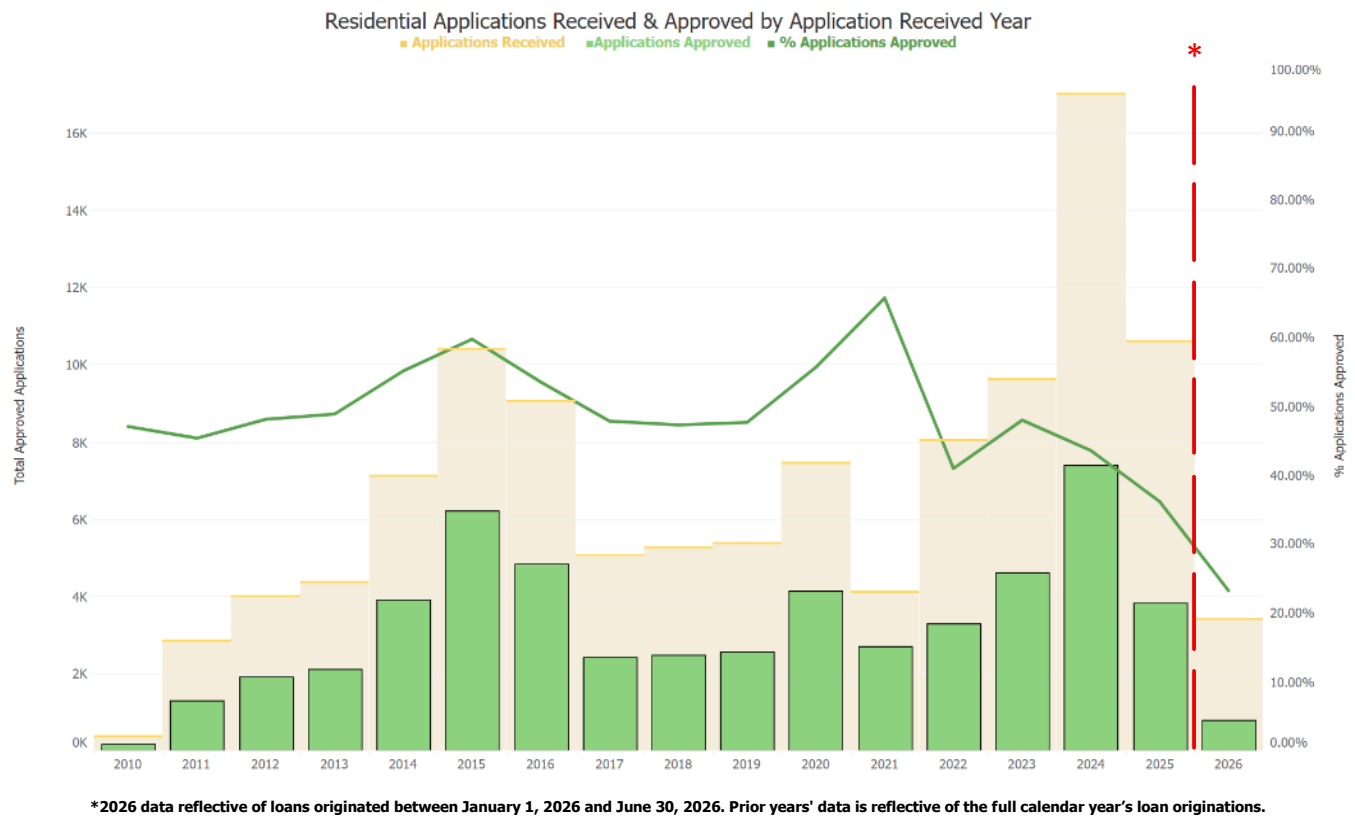


Figure 2. Smart Energy Loans and OBR Loans Issued by Financing Type (Program through June 30, 2026)

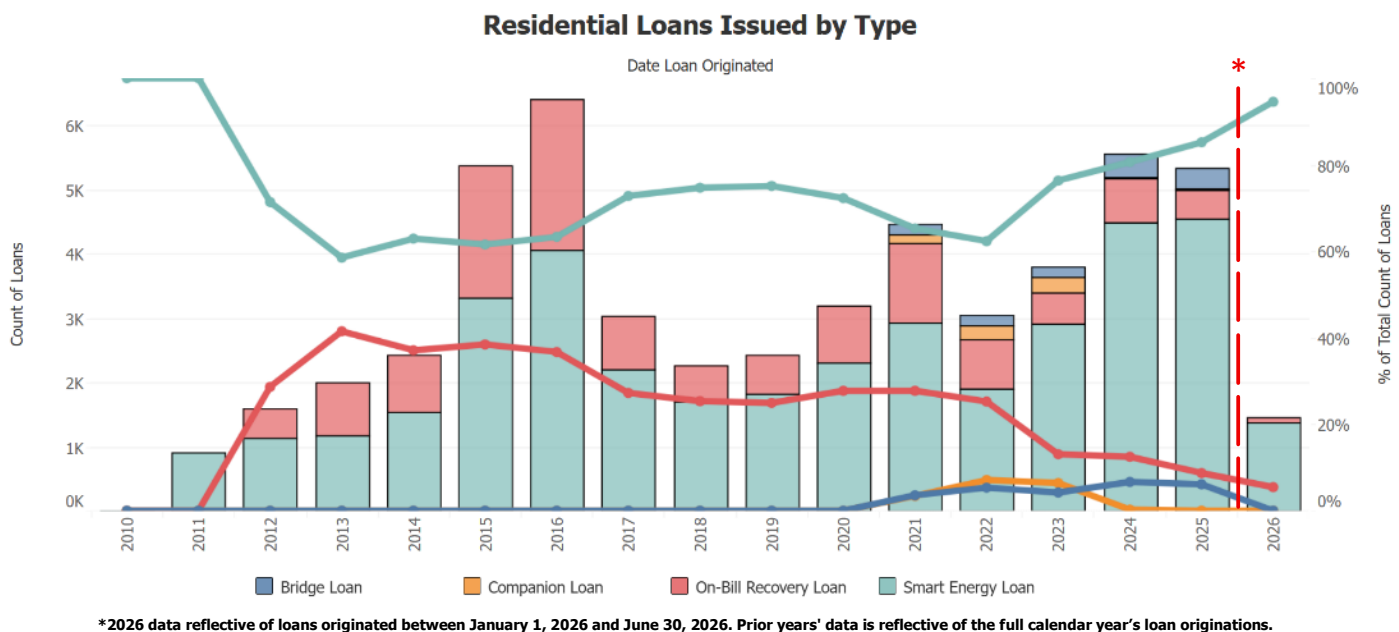
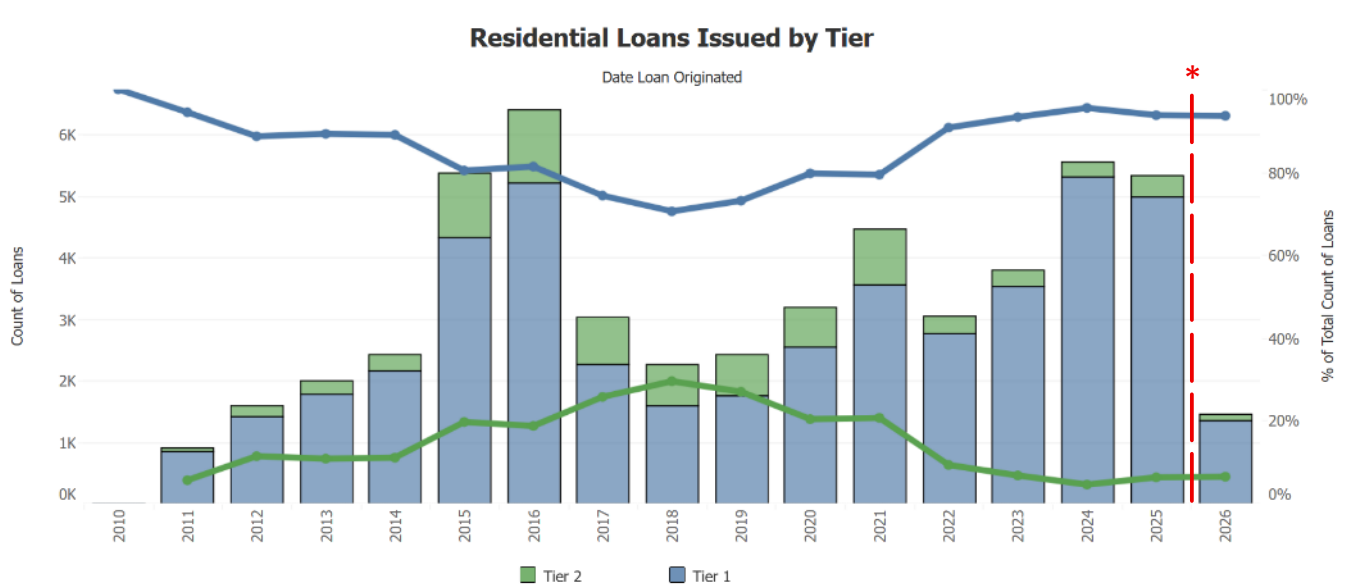


Table 8 summarizes loan underwriting standards used for both the Smart Energy and OBR Loans. NYSERDA modified loan underwriting standards eight times since the launch of the program in an effort to address loan application denials and responsibly improve the penetration of financing to consumers who would not qualify using traditional underwriting standards.

Tier 1 loans use standard underwriting criteria relying primarily on FICO scores and debt-to-income ratio. Tier 2 expands the number of people who can qualify by substituting mortgage payment history for the FICO score as a primary qualifier. Figure 3 shows GJGNY loans issued by tier to date.

Figure 3. GJGNY Loans Issued by Tier (Program through June 30, 2026)



*2026 data reflective of loans originated between January 1, 2026 and June 30, 2026. Prior years' data is reflective of the full calendar year's loan originations.

In 2014, changes were made to allow considerably higher debt-to-income (DTI) for applicants with lower FICO scores. The change was adopted assuming there would be material savings from the measures implemented. In 2021, analysis of the GJGNY Loan portfolio determined that the criteria for the DTI requirements for applicants with lower FICO scores was too broad and could result in higher cumulative net losses to the GJGNY Loan Fund, a reduction in liquidity, and an increase in more borrowers being subjected to default collection efforts including judgement collections by the NYS Attorney General's Office. On July 1, 2021, the underwriting criteria was updated to tighten requirements and to align with practices in the industry.

Table 8. GJGNY Residential Loan Underwriting Standards as of June 30, 2026

Loan Underwriting Standard	Tier 1 Loans	Tier 2 Loans
Minimum FICO	640	540
Mortgage Payment History	None	As reported on the credit report, current on all mortgage payments for the past 12 months. No mortgage payments more than 60 days late during the past 24 months.
Max Debt-to-Income Ratio	50% for FICO 640-719 No limit for FICO 720+	40% if FICO 540-599 45% if FICO 600-639 50% if FICO 640-679 60% if FICO 680-719 No limit if FICO 720+
Bankruptcy	No bankruptcy, foreclosure, or repossession within last seven years	No bankruptcy, foreclosure, or repossession within last two years
Judgments	No combined outstanding collections, judgments, charge-offs, or tax liens > \$2,500	No combined outstanding collections, judgments, charge-offs, or tax liens > \$2,500
Prior GJGNY Loans	No Customer will be eligible for a GJGNY Loan if the customer has a prior GJGNY Loan outstanding that is 30 days delinquent or more.	

Bond Financing

Performance information about the GJGNY loan portfolio is reported semi-annually through the Municipal Securities Rulemaking Board (MSRB) Electronic Municipal Market Access (EMMA) system, which provides information to municipal bond investors and to the public free of charge. Traditional asset-backed security bond issuers provide portfolio performance information to bond investors, but do not generally report the information to the public, or it requires users to have some kind of paid service to obtain access to this information.

The program has successfully completed twelve bond issuances to capitalize the GJGNY Residential Loan Fund. In June 2021, NYSERDA offered the initial sale of a participation interest of the principal balance of eligible GJGNY Program residential consumer loans to community banks or credit unions through a syndication platform for the sale of participation interest in GJGNY residential loans. The loan participations can sell up to 90% participation interest in the loan pools, with NYSERDA and the purchasers sharing pro-rata/pari-passu in all loan repayments, prepayments, and losses. NYSERDA sold a total of 76.3% participation interests in the loans offered and received \$42.2 million in proceeds.

Supplemental Funding for Residential Loans

NYSERDA has been successful in using bonds and participation sales to support the residential revolving loan fund; however, because of the difference between interest rates offered on GJGNY loans and the interest rate paid on bonds, excess revenues to cover expected loan losses are needed. The program requires additional RGGI fund allocations to support the loan originations not funded through bond proceeds (which are recovered through excess pledged loan repayments collected after the bonds mature) or participation sales. NYSERDA has historically made changes to program loan interest rates in order to manage the annual amount of RGGI funds required and available to support the program. Interest rates are now based on the household income and loan type. The interest rates are shown in Table 9.

Table 9. GJGNY Residential Loan Fund Interest Rates

Income as Percentage of Area Median Income	On-Bill Recovery Loan	Smart Energy and Bridge Loan (Auto Pay)	Smart Energy and Bridge Loan (Direct Bill/Pay by Mail)
Less than or equal to 80%	4.50%	4.00%	4.50%
Greater than 80%	8.00%	7.50%	8.00%

On January 1, 2020, NYSERDA launched geographic eligibility for lower interest rates to streamline and simplify the loan application process. Using the Housing and Urban Development (HUD) Income Block Data, NYSERDA identified Census Block Groups where census data reports that 50% or more of the population of the Census Block Group have a household income less than or equal to 120% of the area median income (“Designated Areas”). If an applicant's address is located within a Designated Area, the applicant is deemed eligible for the lower interest rate and does not have to provide documentation of household income. If the applicant's address is outside of a designated area, the applicant will have the opportunity to apply for the lower rate by documenting household income as less than or equal to 120% of the area median income.

On November 1, 2024, NYSERDA made the following updates to the GJGNY Residential Loan Fund Interest Rates to support the program’s objectives of increasing efficiency, reducing cost and making GJGNY residential loans more accessible to low-income households and disadvantaged communities.

- Designated Areas updated to only include applicants that meet the New York State Disadvantaged Community Criteria or reside in a US Census Block Group identified as where 50% or more of the population of the group has a household income of less than or equal to 80% Area Median Income (AMI). If the applicant's address is outside of a Designated Area, the applicant will have the opportunity to apply for the lower rate by documenting household income as less than or equal to 80% of the area median income.
- Recalibrated interest rates to better reflect market conditions. Interest rates for applicants within a Designated Area or with household income of less than or equal to 80% AMI increased from 3.99% to 4.5%, with the option of a 0.5% discount for Smart Energy Loans (SEL) when using automatic payments (ACH). For applicants outside of the Designated Area or with household income greater

than 80% AMI, interest rates increased from 7.49% to 8.00%, with the option of a 0.5% discount for SEL when using ACH.

- Removed the 0.5% interest rate discount for On-Bill Recovery (OBR) loans. OBR loans have several fees associated with filing documents and title searches, which have been paid by the Program. As of November 2024, the Program has incurred fee expenses of over \$6.7 million. Removing the 0.5% discount allows GJGNY to offset some of these expenses and fund additional loans.

While many contractors and installers have established relationships with third-party lenders and offer their products to customers, these third-party funding sources often increase project costs because of dealer fees or high interest rates. Lower-income households and those without access to affordable credit options continue to take advantage of the GJGNY loans.

Residential Loan Fund Advance Payment Program

Many residential energy efficiency and renewable energy contractors in NYSERDA's programs offer third-party financing products, sometimes referred to as home improvement loans, that include a dealer fee the contractor pays to the financing company. These fees vary based on the amount and term of financing and the interest rate the contractor proposes to offer the consumer. However, these dealer fees are not included in the consumer's financing document in Truth in Lending disclosures as a financing charge (and shown as part of their APR).

One reason contractors are using these third-party funding sources is that the sources offer advance payments for cashflow purposes, unlike the GJGNY Loan Fund which pays the contractor when construction is complete. This is beneficial to the contractor but detrimental to the customer who ends up paying higher monthly payments because of the dealer fees. To encourage contractors to use the GJGNY Loan Fund for LMI customers, on January 1, 2020, NYSERDA launched the Contractor Advance Payment Program. This program is available to contractors that are in good standing with NYSERDA or utility program(s) for projects where customers qualify for the 4.00%/4.50% interest rate. Contractors that participate in this program receive 50% of the customer's loan when the customer signs the loan documents and the remaining 50% at construction completion.

Multifamily Building Financing

Eligible multifamily building owners can finance the installation of energy efficiency improvements or the purchase of solar electric systems, as approved under NYSERDA's NY-Sun Incentive Program, as well as air source heat pumps and ground source heat pumps, as approved under the NYS Clean Heat Program.

GJGNY Multifamily Financing was previously available to multifamily building owners with an approved assessment through a Participation Loan, but is now available to eligible borrowers through an OBR loan.

Participation Loans

The Participation Loan Program is no longer offered and the last participation loan was issued in 2016. A total of 23 Participation Loans for energy efficiency improvements were closed, of which NYSERDA's loan value was \$3,859,897.

Building owners worked with a commercial lender of their choice; NYSERDA contracted directly with the lender. NYSERDA provided 50% of the loan principal to support the improvements using the Wall Street Journal Prime Rate of Interest + 200 basis points, fixed at closing, not to exceed \$50,000, for up to 10 years. The lender provided the remaining principal of the loan at market rate, collects all loan payments, and remits to NYSERDA its share of the loan. The participating lender was responsible for loan underwriting pursuant to its standards, and NYSERDA and the lender share on a pro-rata basis on any loan defaults.

On-Bill Recovery Loans

NYSERDA offers OBR loans to eligible multifamily building owners for up to \$50,000 at an interest rate of the Wall Street Journal Prime Rate of Interest + 200 basis points, fixed at closing, for a maximum of 10 years. Customers repay their OBR Loan through an installment charge on their utility bill.

Small Commercial and Not-for-Profit Financing

GJGNY offers an OBR Loan for energy efficiency improvements in small business and not-for-profit structures. Eligible small business and not-for-profit customers are allowed to finance the installation of energy efficiency upgrades, such as the purchase of (1) insulation, variable speed motors, lighting upgrades, boilers, and furnaces, among other measures; (2) solar electric systems under 200 kilowatts (kW) as approved under NYSERDA's NY-Sun Incentive Program; and (3) air source heat pumps and ground source heat pumps as approved under the NYS Clean Heat Program.

Participation Loans

The Participation Loan Program is no longer offered and the last participation loan was issued in 2022. A total of 39 Participation Loans for energy efficiency improvements and solar installations were closed of which NYSERDA's loan value was \$1,288,183.

Building owners worked with a commercial lender of their choice; NYSERDA contracted directly with the lender. NYSERDA provided 50% of the loan principal to support the improvements using the Wall Street Journal Prime Rate of Interest + 200 basis points, fixed at closing, not to exceed \$50,000, for up to 10 years. The lender provided the remaining principal of the loan at market rate, collects all loan payments, and remits to NYSERDA its share of the loan. The participating lender was responsible for loan underwriting pursuant to its standards, and NYSERDA and the lender share in a pro-rata basis on any loan defaults.

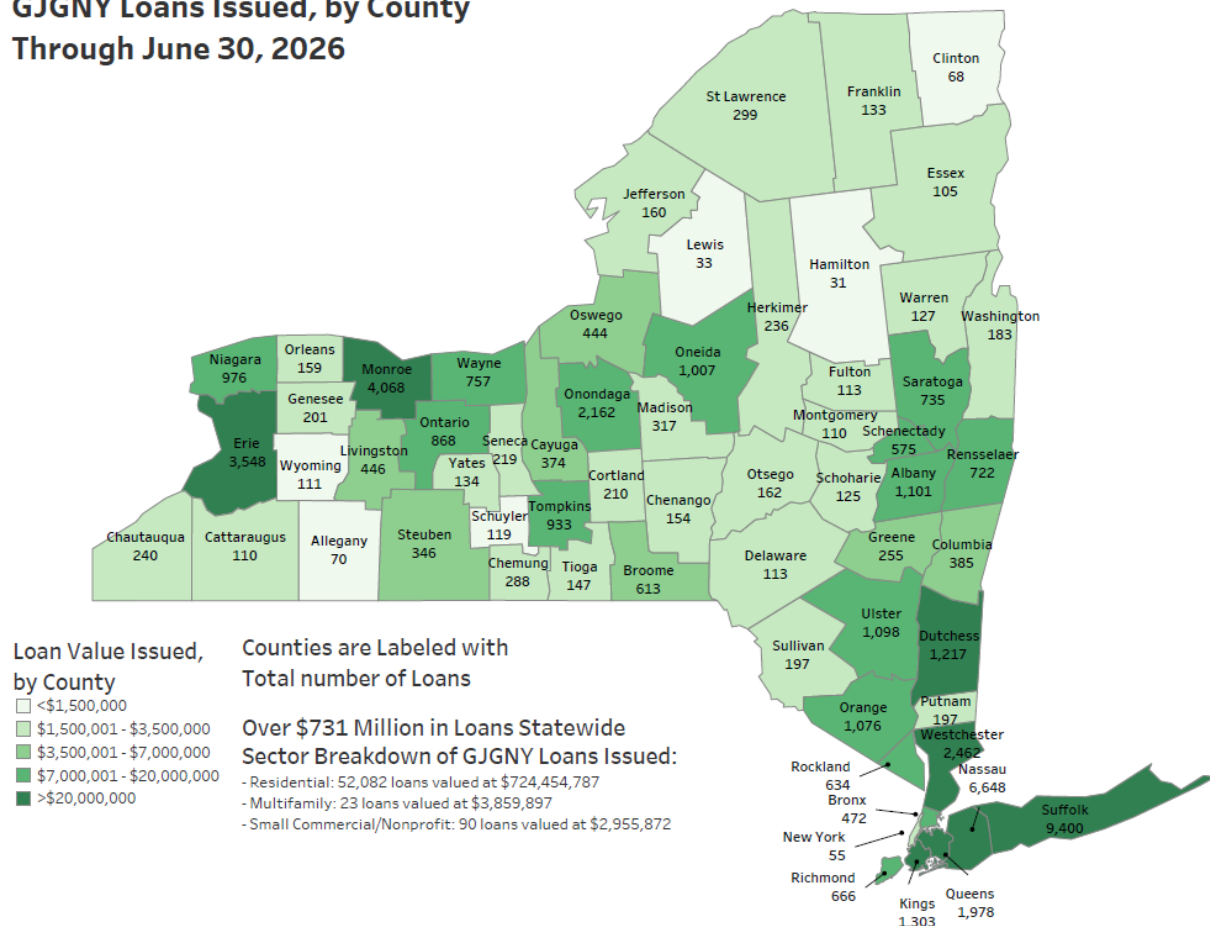
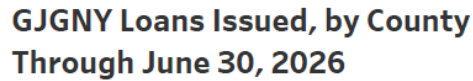
On-Bill Recovery Loans

NYSERDA offers OBR loans to eligible multifamily building owners for up to \$50,000 at an interest rate of the Wall Street Journal Prime Rate of Interest + 200 basis points, fixed at closing, for a maximum of 10 years. Customers repay their OBR Loan through an installment charge on their utility bill. As of June 30, 2026, 51 OBR Loans have been closed with a total loan value of \$1,667,689.

Distribution of Loans Issued

Figure 4 shows the distribution of GJGNY loans issued since program inception.

Figure 4. Distribution of GJGNY Loans



Expenditures for Financing Implementation and Administration

NYSERDA continues to use competitively selected contractors to support the loan fund implementation, including loan origination, loan servicing, property title searches, and declaration/satisfaction filings. NYSERDA also continues to receive services from several other competitively selected organizations to assist with bond issuance and to provide financial and legal advice. In addition, NYSERDA pays fees to utilities for the administration of the OBR program. Expenditures are detailed in Table 10.

Table 10. Expenditures for Financing Implementation and Administration

Purpose	Expenditures 7/1/25–6/30/26	Expenditures Program to date
Origination	\$1,616,680	\$16,165,200
Servicing	\$2,473,976	\$20,286,579
Title Searches, Declaration and Satisfaction Filing (contractor services), Filing Fees (counties)	\$187,574	\$6,993,418
Bond Issuance, Financial and Legal Advice and Support	\$212,144	\$5,680,519
Fees to Utilities	\$48,013	\$3,113,189
TOTAL	\$4,538,387	\$52,238,906

WORKFORCE TRAINING AND DEVELOPMENT

The Workforce Training and Development (WFD) initiative was designed to build on existing NYSERDA and New York State Department of Labor (DOL) programs targeted at preparing individuals for energy efficiency and renewable energy careers in the State. Specifically, WFD efforts under GJGNY were designed to expand energy-specific content in NYS Registered Apprenticeship and third-party accredited building trades programs. The efforts are meant to increase access to technical training for skill enhancement and certification, as well as to bridge the gap between training and employment through on-the-job training incentives for businesses seeking to hire and train new workers. Implementation of the GJGNY WFD initiative began in mid-2010; subsequent contracts supporting GJGNY workforce development initiatives have been funded through the CEF. Throughout the course of the initiative, over 4,184 New Yorkers were trained in a range of energy efficiency and renewable energy courses.

NYSERDA issued the On-the-Job Training (OJT) for Energy Efficiency and Clean Technology Program Opportunity Notice, which included approximately \$520,000 in GJGNY workforce training funds available to eligible NYS employers outside of the System Benefits Charge (SBC) service territory. This program supports wages for new hires on a first-come, first-served basis for eligible clean energy businesses. The program includes higher funding levels for employers that hire workers with additional barriers to employment. NYSERDA supported twenty businesses through the OJT program with GJGNY funds with a total investment of approximately \$518,415. 72 individuals were hired by these businesses under the OJT program with the original GJGNY funds. In total, the program has supported the hiring of over 2,600 hires

at clean energy businesses with the addition of CEF, RGGI, and Energy Efficiency and Building Electrification (EE/BE) funding which NYSERDA added to continue the program offering.

COMMUNITY ENGAGEMENT

GJGNY provided community-based outreach to underserved communities, enabling one-to-one assistance with the process of participating in GJGNY programs. Combined with statewide marketing, outreach services in targeted communities were delivered by constituency-based organizations (CBOs), which located and encouraged residents, businesses, not-for-profits, multifamily building owners, and potential workforce candidates to participate in GJGNY programs.

While the initial GJGNY funding allocated for outreach activities has been exhausted, NYSERDA continued locally based outreach and engagement efforts through the Community Energy Engagement Program (CEEP) with funding provided via the CEF/EEBE and Regional Greenhouse Gas Initiative (RGGI). The CEEP incorporated and built upon the success of previous engagement efforts, including the GJGNY Outreach Initiative. Through CEEP, NYSERDA awarded approximately \$5.5 million to deploy Community Energy Advisors (CEA) to conduct engagement activities with NYS residents, small businesses, and multifamily building owners, with an emphasis on LMI households and communities. These Community Energy Advisors focused on improving energy affordability and increasing deployment of distributed energy resources for community members of all income levels. The CEEP program ended on June 30, 2022; many of the services provided by the program have been taken over by the established Clean Energy Hubs program in the Clean Energy Fund (2022-2026), now Energy Efficiency, Building Electrification Fund.

EVALUATION

Since the introduction of GJGNY, NYSERDA engaged its third-party evaluation contractors to develop and implement evaluation plans for GJGNY programs. Each evaluation activity is designed to assess the effectiveness, progress, and outcomes related to each of the GJGNY program initiatives.

This section describes evaluation activities planned and provides an update on evaluation activities related to GJGNY-funded initiatives. A list of previously completed GJGNY evaluation activities and links to evaluation reports can be found in prior Green Jobs - Green New York Annual Reports posted on NYSERDA's web site.¹⁵ Additionally, evaluation contractor reports are posted on NYSERDA's website for public use once completed.¹⁶

Evaluation Activities

Although there are no direct GJGNY-funded evaluation activities planned or underway for this reporting period, NYSERDA continues to support GJGNY-related activities. Summaries of related programs and evaluation activities are provided below. For more information on NYSERDA's GJGNY Evaluations, please consult the NYSERDA website.¹⁷

EmPower New York and Assisted Home Performance Impact and Process evaluation: The EmPower New York (EmP) and Assisted Home Performance (AHP) Impact and Process Evaluation (also referred to as the Single Family LMI Retrofit Programs Impact and Process Evaluation) is complete. The evaluation included EmPower and Assisted Home Performance projects (now consolidated to EmPower+) from April 1, 2022, to March 31, 2023. The evaluation included a rigorous billing analysis of electric, natural gas, and delivered fuel data, a survey of participants to understand energy use behaviors and their experience of the program, and a contractor survey to understand decision making and their experiences with participation in the program.

Findings from the Natural Gas and Electric Billing Analysis completed Q3 2025 found realization rates of 20% for natural gas and 18% for electric savings. Changes in the way estimated savings are calculated have resulted in lower realization rates. The evaluation also found that the program has greater impact on natural gas consumption than electric with electric savings diminishing since 2011 given changes in measure mix. Lastly, there is some indication of beneficial snapback which leads to positive outcomes for customers even with an increase in energy consumption. The final report can be found here: <https://www.nyserdera.ny.gov/-/media/Project/Nyserda/Files/Publications/PPSER/Program-Evaluation/Matter-No1602180NYSERDA-SingleFamily-LMI-Retrofit-Programs-Evaluation-ReportNovember-2025.pdf>.

In terms of the delivered fuels analysis completed Q1 2026, the collection of primary data from homes heating with delivered fuels continues to be a challenge for evaluators. The findings indicate that for delivered fuel customers, participation in the LMI Retrofit Program appears to decrease delivered fuel consumption by about 14%. Delivered fuel consumption (14%) achieved a larger impact as a percentage of baseline usage than achieved for natural gas (8%) but comes with more uncertainty given the lower sample size of delivered fuel data. The full report is available on the NYSERDA website: <https://www.nyserdera.ny.gov/-/media/Project/Nyserda/Files/Publications/PPSER/Program-Evaluation/2023-EmPower-Impact-Evaluation-Final-Report.pdf>

Measure Adoption Rate and Attitudinal Survey for Residential Energy Audit and Rating Projects:

The second phase of a three-phase assessment of the measure adoption rate (MAR) for Home Energy Score or Pearl Certification ratings conducted between 2019 and 2021 and for GJGNY Market Rate Audits occurring between 2020 and 2021 was completed in April 2026. The objectives of this study were to assess the measure adoption rate (MAR) by participants of home energy improvement recommendations, estimate realization rates, and assess participant and contractor satisfaction and experience with the program. The evaluation was not able to conduct a consumption data analysis because the waivers required to request utility billing data could not be confirmed for Phase 2 participants. Furthermore, natural gas utility account numbers, which are also needed to request utility billing data for these participants, could not be obtained. Therefore, as discussed in more detail in the final report, the study was unable to calculate realization rates.

The evaluation was able to conduct the MAR in Phase 2. When compared to the Phase 1 results the MAR for Phase 2 participants in the REA program is significantly lower than the MAR for Phase 1 participants. When surveyed, Contractors identified a potential reason for the decline - that demand was highest from 2020 to 2022, but that demand was returning closer to pre-pandemic levels in 2023 as more employers encouraged in-office work. Other results indicate the program is doing a better job accounting for electric penalties in fuel-switching scenarios, though there is still room for improvement. Additionally, the study found that participants who installed heat pumps indicated an overall increase in cooling load after installing the heat pumps which is closely in alignment with the increase of space cooled since installing the heat pump. The full Phase 2 evaluation report is available on the NYSERDA website - <https://www.nyserdera.ny.gov/-/media/Project/Nyserda/Files/Publications/PPSER/Program-Evaluation/Residential-Measure-Adoption-Rate-Phase-2.pdf>.

Because of the data accessibility challenges experienced by the evaluators in Phases 1 and 2, before authorizing work on Phase 3, NYSERDA requested an assessment of the sample to determine if Phase 3 will have a sufficient sample to achieve rigorous results. The determination will be reported in future reports.

Residential Building Stock Assessment

In Q2 2025, NYSERDA released RFP 4994 to procure a contractor or team of contractors to implement an update to the New York State Single Family Residential Building Stock Assessment (RBSA). A contractor was selected and work was initiated Q4 2025. This contract includes one update to the building stock assessment and includes one option to renew. The overall objective of this RBSA is to understand the current residential building stock of one- to four- unit homes and associated energy use as compared to the

2019 Residential Building Stock Assessment (2019 RBSA). The assessment will include the prevalence of energy-consuming equipment based on fuel type, adoption of energy-efficient equipment, utilization of renewable energy sources, and information related to building characteristics, electrification, and energy management decision making, behaviors and practices. In addition to updating the metrics from the 2019 RBSA, enhancements to the data collected in this study will inform building-related climate resilience, building electrification, and further assess the development of the clean heating and cooling market. The results are anticipated in Q4 2027 with preliminary results anticipated incrementally as sufficient data is collected supporting the analysis plan are complete.

Commercial Building Stock Study

A request for proposals, Commercial Building Stock Study (RFP 6026), was issued in Q2 2025 with proposals due August 2025. A contractor was selected to implement an update to the 2021 Commercial Statewide Baseline Study (CSBS) that includes significant improvements including but not limited to a cross-section of New York State commercial and institutional energy users included in the sample population. The contractor will collect primary data across the entire state and utilize secondary data, where possible, from relevant data sources and research studies. The information gained in the baseline study will be used to set more accurate baselines for incentive programs, inform energy savings calculations, improve evaluation guidelines, and provide energy efficiency potential estimates. Results are anticipated in Q3 2027.

Evaluation Contracts

During the reporting period, NYSERDA competitively solicited proposals for evaluation activities in support of GJGNY. These are described in Table 13 below.

Table 11. Evaluation Contracts

Identification Number	Contractor	Description
RFP 4994	DNV	Residential Building Stock Assessment
RFP 6010	Category A: DNV Category B: DNV	Evaluation Services
RFP 6026	E-Source	Commercial Building Stock Assessment

Endnotes

- ¹ Visit the NYSERDA website to view Advisory Council meeting documentation: <https://nyserdanyny.gov/Researchers-and-Policymakers/Green-Jobs-Green-New-York/Advisory-Council/Meetings>
- ² Visit the Open NY website: <https://ny.gov/programs/open-ny>
- ³ Visit the NYSERDA website: <https://www.nyserdanyny.gov/Residential-Market-Advisory-Group>
- ⁴ CEF, one of Reforming the Energy Vision’s (REV) three strategic pillars, is designed to deliver on New York State’s commitment to reduce ratepayer collections, drive economic development, and accelerate the use of clean energy and energy innovation. It will reshape the State’s energy efficiency, clean energy, and energy innovation programs. Visit <https://nyserdanyny.gov/About/Clean-Energy-Fund> for information regarding CEF initiatives and budgets.
- ⁵ Residential audits were originally funded with an allocation of GJGNY funds. Effective March 1, 2016, audits in CEF territory have been funded with CEF funds. RGGI funds are used to fund audits in non-CEF territory. Beginning in January 2017, customers in PSEG Long Island electric utility service territory are served through PSEG Long Island’s HPwES Program, funded in part by RGGI funds through a Memorandum of Understanding between NYSERDA and LIPA.
- ⁶ These incentives are provided through the Clean Energy Fund (CEF) or Regional Greenhouse Gas Initiative (RGGI).
- ⁷ Learn more about the Statewide Low- to Moderate-Income Portfolio Implementation Plan (Version 2): <https://www.nyserdanyny.gov/-/media/Project/Nyserda/Files/Programs/LMI/2022-04-Statewide-LMI-Implementation-Plan.pdf>
- ⁸ Visit the NYSERDA website to view NYSERDA program offerings for Small Commercial/Not-for-Profit Energy Assessments: <https://www.nyserdanyny.gov/All-Programs/Green-Jobs---Green-New-York-Energy-Studies>
- ⁹ Visit the NYSERDA website for information about NYSERDA’s subsidized audits for Small Commercial/Not-For-Profits: <https://www.nyserdanyny.gov/All-Programs/Green-Jobs---Green-New-York-Energy-Studies>
- ¹⁰ Visit the NYSERDA website: <https://nyserdanyny.gov/Contractors/Find-a-Contractor/FlexTech-Consultants>
- ¹¹ Incentives for NY-Sun are provided through the Renewable Portfolio Standard, Regional Greenhouse Gas Initiative and the Clean Energy Fund.
- ¹² Visit the NYSERDA website for details about Program Opportunity Notice 2112, NY-Sun Residential/Nonresidential Incentive Program: https://portal.nyserdanyny.gov/CORE_Solicitation_Detail_Page?SolicitationId=a0rt0000000QnxFAAS
- ¹³ Visit the NYSERDA website for more information about NY-Sun: <https://nyserdanyny.gov/All-Programs/Programs/NY-Sun>
- ¹⁴ Visit the NYS Clean Heat website: <https://cleanheat.ny.gov>, the NYSERDA website: <https://www.nyserdanyny.gov/All-Programs/Home-Energy-Efficiency-Upgrades>, or the PSEGLI Home Comfort website: <https://www.pseglinyny.com/saveenergyandmoney/homeefficiency/homecomfort> for further information about the programs.
- ¹⁵ Visit the NYSERDA website: <https://www.nyserdanyny.gov/About/Publications/Program-Planning-Status-Reports/GJGNY-Advisory-Council-Reports>
- ¹⁶ Visit the NYSERDA website to view completed evaluation reports: <https://www.nyserdanyny.gov/About/Publications/Evaluation-Reports/GJGNY-Evaluation-Reports>
- ¹⁷ Visit the NYSERDA website: <https://www.nyserdanyny.gov/About/Publications/Evaluation-Reports>