



Green Jobs Green New York Monthly Update

July 2010

The following provides a status update on activities related to the implementation of Green Jobs Green New York (GJGNY).

Workforce Development:

Description and Status	Funding	Solicitation Release Date	Proposal Due Date
<p style="text-align: center;">Solar Thermal (ST) Training (PON) 2011</p> <p>Develop ST training or ST module to integrate with existing EE training - curriculum development, equipment, code official training, and assistance to apply for ISP accreditation. Seven proposals were received on 6/3/10. The Technical Evaluation Panel (TEP) will meet and review proposals on July 29th. Awards announced by September.</p>	\$300,000	5/12/2010	06/30/2010
<p style="text-align: center;">Energy Efficiency Career Pathways Training and Technical Training (PON) 1817</p> <p>Develop Small Commercial Energy Audit Training and Oil Heat Training under GJGNY, and develop EEPS Career Pathways and Tech Training.</p>	\$1,850,000 (\$600,000 through GJGNY, balance through EEPS)	6/1/2010	08/03/2010
<p style="text-align: center;">Green Jobs Green New York: Curriculum Inventory, Assessment, and Curriculum Updates (RFP) 2034</p> <p>NYSERDA is seeking proposals to conduct a curriculum inventory, contractor needs assessment, and curriculum updates. The Technical Evaluation Panel is scheduled to review proposals on 9/9/10.</p>	\$475,000	7/20/2010	08/31/2010

Outreach & Marketing:

The Outreach Marketing Plan has been approved.

The GJGNY RFP for a Training and Implementation Contractor (TIC) was released on July 20, 2010. The TIC will support the effective roll-out and ongoing efficiency of GJGNY Outreach activities through Constituency Based Organizations (CBOs) and will be responsible for providing structured training for the CBO organizations; geographic coordination and support of CBO Outreach programs; effective communication across all regions; tracking of CBO goals including recruiting efforts; assessment and fulfillment of CBO needs; assistance in planning and coordinating events; tracking progress of referrals made to the GJGNY programs; data gathering; assistance in evaluating aggregation pilots; and regular reporting of program activities and results to NYSEERDA.

The RFP to select the CBOs who will conduct Outreach (RFP2038) is due to be released in August 2010.

A mini-bid to select a Marketing contractor from the list of seven pre-approved NYSEERDA Full Service Marketing contractors will also be released in August.

Multifamily:

Program staff have developed an approach that would allow GJGNY audits of multifamily buildings to commence while the incentive structure for the re-designed Multifamily Performance Program (funded by EEPS) is being finalized. Roll-out of audits is expected in August.

Small Business and Not for Profit:

The draft Operating Plan for the Small Business/Not-for-Profit sector was presented to the Advisory Council in April. Based on the most recent changes to the GJGNY budgets, slight adjustments in the anticipated number of audits and loans are expected. The Plan is expected to be approved by NYSEERDA officers and the program launched during the third quarter of 2010. Members of the working group are meeting with the Finance group to discuss options for financing now that the PACE model is no longer a financing option.

One-Four Family Homes:

NYSEERDA received a proposal and comments from a number of parties related to contracting and job standards. Therefore, NYSEERDA has scheduled an Advisory Council Meeting for the month of August to provide Advisory Council Members and members of the public an opportunity to present their input on these topics. NYSEERDA will finalize the One-to-Four Family Homes Operating Plan following the August meeting.

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Financing:

In the current session, the state legislature has considered amendments to the Municipal Sustainable Energy Loan program that would enable NYSEERDA to fund Property Assessed Clean Energy (PACE) loans using GJGNY funding and aggregate such loans for purposes of raising private capital through a bond issuance. The legislature has also considered legislation to enable NYSEERDA to work with utilities to offer on-bill recovery of GJGNY loans. Unfortunately, neither bill has received final approval. In addition, on July 6, the Federal Housing Finance Agency issued a Statement indicating that PACE loans with a first priority lien raised safety and soundness concerns and directed Fannie Mae and Freddie Mac to take certain steps to discourage PACE loans.

The GJGNY financing team has, accordingly, shifted focus for now to launching a direct, unsecured loan product using our current contractor, Energy Finance Solutions, to make the product available in the Fall. The underwriting guidelines are being finalized with our Financial Advisor, Lamont Financial Services. Lamont is also assisting in selecting an interim master loan servicer that will service loans until a solicitation can be prepared and issued to select a permanent master loan servicer. NYSEERDA will purchase loans from EFS upon closing for servicing by the master servicer. After initial program launch, completion of selection of the master loan servicer, and establishment of the origination-servicing system, we will add local financial institutions to offer loan origination. NYSEERDA is in discussions with lenders to originate small commercial/not for profit loans.

Negotiation continues on an Agreement for an On-Bill Recovery Financing Pilot with National Grid for residential and small commercial customers in its upstate market. Plans are to share a draft with DPS staff by mid-August.

NYSEERDA continues to work with New York City, Long Island Towns, and Bedford to revise the DOE grant award to reflect that PACE is not a currently available financing option.

Evaluation:

Energy Analysis department staff have incorporated comments received on the draft Evaluation Operating Plan and have prepared a final draft which is currently undergoing internal review.