



## Green Jobs Green New York Monthly Update

**August 2010**

The following provides a status update on activities related to the implementation of Green Jobs Green New York (GJGNY).

### **Workforce Development:**

Description and Status	Funding	Solicitation Release Date	Proposal Due Date
<p><b>Solar Thermal (ST) Training (PON) 2011</b>            Develop ST training or ST module to integrate with existing EE training - curriculum development, equipment, code official training, and assistance to apply for ISP accreditation. Seven proposals were received on 6/3/10. The Technical Evaluation Panel (TEP) met on 7/20/10. TEP recommendations will be presented to NYSERDA management by the end of August.</p>	<b>\$300,000</b>	5/12/2010	06/30/2010
<p><b>Energy Efficiency Career Pathways Training and Technical Training (PON) 1817</b>            Develop Small Commercial Energy Audit Training and Oil Heat Training under GJGNY, and develop EEPS Career Pathways and Tech Training. Twenty proposals were received on 8/03/10. The TEP met on 8/19/10. TEP recommendations will be presented to NYSERDA management in early September.</p>	<b>\$1,850,000</b>  <b>(\$600,000 through GJGNY, balance through EEPS)</b>	6/1/2010	08/03/2010
<p><b>Green Jobs Green New York: Curriculum Inventory, Assessment, and Curriculum Updates (RFP) 2034</b>            NYSERDA is seeking proposals to conduct a curriculum inventory, contractor needs assessment, and curriculum updates. The Technical Evaluation Panel is scheduled to review proposals on 9/9/10 and the Project Manager has received several notices of Intent to Propose.</p>	<b>\$475,000</b>	7/20/2010	08/31/2010
<p><b>Workforce Homeowner/Community Outreach Curriculum and Contractor Exchange Workshops (RFP) 2014</b>            NYSERDA seeks proposals to create standardized curriculum to educate those responsible for the outreach, field work, and</p>	<b>\$300,000</b>	08/16/2010	09/21/2010

related services for GJ-GNY and/or hold three (3) Contractor Exchange Workshops.			
<p><b>Technical Workshops/Expand BPI Field Exam Capacity/Certification Standards (RFP) 2032</b>            Develop technical workshops, fund training centers to expand BPI field exam capabilities, fund third party to recognize/approve and accredit technical curriculum and certification and develop certification standards.</p>	<b>\$1,480,000</b>	09/2010	10/2010
<p><b>Internships/Apprenticeships/OJT (RFP) 2033</b>            Recruitment of entry-level workers, funding to support businesses hiring Green Jobs Work Readiness graduates and enhance standards for the NYS Registered Apprenticeship Programs and building trades programs to include weatherization and energy efficiency certified workers for GJGNY. NYSERDA is working closely with NYSDOL to develop RFP 2033.</p>	<b>\$2,625,000</b>	09/2010	10/2010

**Workforce Development Training Partnerships for Energy Efficiency (PON) 1816**

At present, PON 1816 includes \$3,812,410 in EEPS funds. The Program goal is to significantly expand the existing energy efficiency training infrastructure to serve the needs of the portfolio of programs funded through the Energy Efficiency Portfolio Standard (EEPS). The solicitation is being revised and, upon rerelease, will include \$1,650,000 in GJGNY for equipment incentives for lending programs for contractors to take field exams and start businesses, fund lab houses for testing, and to develop GJGNY work readiness courses. The current version of the solicitation closes on September 1, 2010 and it is anticipated that the revised version of the solicitation will be posted shortly and will run through December 31, 2011. Incentives for individual seeking reimbursement will continue through May of 2012.

**Outreach & Marketing:**

RFP 2038 – GJGNY Outreach Program: Comments were received from the Technical Evaluation Program (TEP) members on the draft solicitation. Changes to budget allocations in the RFP are likely as a result of DOE Funding for the Retrofit Ramp-Up: Green Jobs—Green New York Program on Long Island which will provide funding to improve energy efficiency in homes and businesses in seven towns on Long Island including Babylon, Brookhaven, Huntington, Islip, North Hempstead, Smithtown, and Southampton. This grant provides funds for outreach within those regions, and the program is fully coordinated with GJGNY.

August 2010

RFP 2080 – Training and Implementation Contractor: The proposed due date was extended from September 2, 2010 to October 6, 2010, due to a clarification that was made to the RFP. The clarification that was made to RFP 2080 – Green Jobs – Green NY Training and Implementation Contractor included:

- The selected Training and Implementation Contractor **cannot** also serve as a Constituency Based Organization to be selected through RFP 2038 – Green Jobs – Green NY Outreach Program.
- The selected Training and Implementation Contractor **can**, upon successfully meeting the requirements to do so, perform audits and retrofits resulting from the Green Jobs – Green NY Program.

GJGNY Marketing – A mini-bid has been developed and will be distributed to the Full Service Marketing Contractor list by the end of August.

NYSERDA's IT Department has begun the development of a beta version (mock-up) of a web-enabled database to manage CBO referrals. The beta version should be available for review and comment by the end of August.

### **Multifamily:**

On August 3rd Senior Management approved all \$16M of GJGNY funds for Multifamily. GJGNY auditing funds will be encumbered as Energy Efficiency Portfolio Standard-Multifamily Performance Program is rolled out in September. Financing funds will be held until a financing strategy is agreed upon for the Multifamily market.

### **Small Business and Not for Profit:**

It has been determined that the System Benefits Charge (SBC) funds will not be used to help cover audit fees. This determination requires NYSERDA to revise the Small Business/Not for Profit Operating Plan. Once revised, the Operating Plan will be provided to Senior Management for approval and staff will prepare Program Planning Requests (PPRs) to modify the existing audit program and to issue solicitations for expeditor and quality assurance services. Auditor standards have been established and will be used to expand the number of entities able to provide audits. Database modifications needed to track GJGNY activities are being discussed.

### **One-Four Family Homes:**

NYSERDA held a special Advisory Council Meeting Thursday, August 11, 2010 from 1-4 p.m. to provide Advisory Council Members and the public an opportunity to provide input on local hiring, training, employment, contracting, and wage standards proposed by the Center for Working Families. Written comments on the topics discussed were to be submitted to NYSERDA by August 25, 2010. NYSERDA will then make decisions on how to proceed, in consultation with NYSDOL and others.

August 2010

### **Financing:**

#### **Unsecured Direct Loans**

Initially, unsecured residential loans will be provided statewide through Energy Finance Solutions, the current Home Performance with ENERGY STAR lender. Negotiations are underway to provide unsecured direct loans to small businesses and not-for-profit (NFP) organizations through an initial lender.

NYSERDA has selected an interim loan servicer that will service residential loans originated by Energy Finance Solutions until a solicitation can be prepared and issued to select a permanent master loan servicer. The master loan servicer will be responsible for monitoring collections on the loan portfolio and monitoring origination processes to ensure conformance to standards. After initial program launch in the fall, completion of the selection of the master loan servicer, and establishment of the origination-servicing system, NYSERDA will approve additional qualified financial institutions to offer loan origination and servicing of loans.

#### **Property Assessed Clean Energy (PACE) Financing**

NYSERDA has put on hold its plan for residential energy efficiency financing using a PACE-type financing approach pending resolution of the federal regulator challenges to priority of lien. Meanwhile, the ability to develop PACE financing with a secondary lien with the consent of mortgagees is also being explored. Should the issues raised by federal regulators be resolved, State legislative amendments will be required authorizing municipalities to enter into agreements with NYSERDA and to use funding provided by NYSERDA.

#### **On-Bill Recovery Financing**

NYSERDA and National Grid continue to make progress on an agreement to offer a pilot program in the upstate National Grid territory that will allow residential and small commercial customers to repay the cost of the energy efficiency improvements through their utility bill. Customers must be both electric and natural gas customers of National Grid to participate. Plans are to share a draft agreement with DPS staff in September.

Legislation to enable NYSERDA to work with additional utilities on a statewide basis to offer on-bill recovery financing as part of the GJGNY program was being considered, but was not taken up before the end of the legislative session, in July. This legislation included a meter obligation which would remain with the property upon transfer, apportionment of partial payments between the utility charge and the efficiency retrofit charge, and expanding termination of service provisions under Public Service Law to include failure to pay the energy efficiency retrofit charge, features not included in the pilot. NYSERDA continues to provide consultation to the Governor's Office and legislative staff on this legislation.

August 2010

### **DOE Grant Award**

While the original focus of the award was to be PACE, NYSEERDA expects to continue to use the funding to support financing approaches offered through the GJGNY program. This may include using funds as debt service reserves in support of a capital markets bond issuance to allow GJGNY funds used to fund loans to revolve more quickly to support additional loans, given the longer repayment periods required for many energy efficiency projects. It will also allow GJGNY and DOE funds to leverage additional private capital to further the goals of the GJGNY program.

### **Evaluation:**

Energy Analysis staff has incorporated comments received from the review of the Green Jobs Green New York Evaluation Operating Plan and submitted the plan for NYSEERDA Officers approval. Additionally, discussions between Energy Analysis and program staff on program objectives and anticipated evaluation needs continue. This information will be used to develop detailed evaluation and work plans as individual programs are approved.