

One-to-Four Family Homes

Home Performance with ENERGY STAR[®]

One to Four Family - Audit Status (as of 3/12/2012)

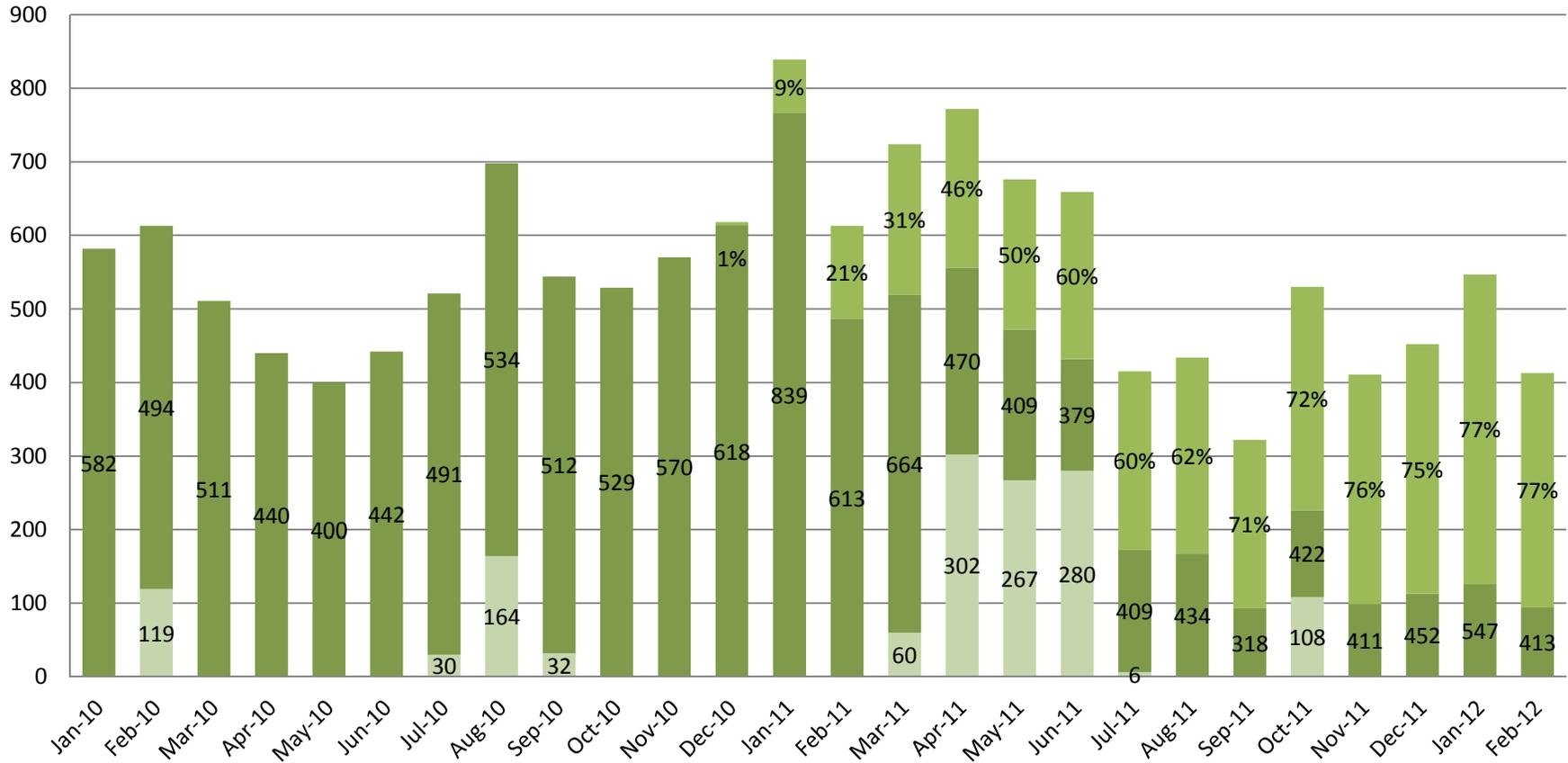
	Totals	Goal/Budget
Audit Applications	23,169	NA
Average Number of Applications Per Month	1,560	NA
Approved Applications for Free Audit	19,902	NA
Approved Applications for Reduced Cost Audit	1,753	NA
Total Approved Audit Applications	21,655	NA
Scheduled Audits	16,985	NA
Completed Audits	15,025	46,000
Projects Contracted	4,282	NA
Projects Completed – 2,411 Market Rate and 984 Assisted	3,395	15,000
Audit Funds Invoiced	\$3,348,240	\$11,596,000

Contractors continue to report strong demand for free/reduced-cost comprehensive home assessments. The Program received over 1,990 audit applications in February, making it the second highest month on record. The conversion from audit to energy retrofit continues strong at 29%, with some contractors reporting greater than 50% conversion rates.

The 3,395 completions attributable to GJGNY audits represent 38% of the 8,900 Home Performance project completions since the launch of GJGNY in mid November 2010. This number continues to rise with 77% of the 413 project completions in February that were eligible for a GJGNY audit originating from a GJGNY audit.

29% of the February project completions were for Assisted Home Performance customers. For all of 2011 Assisted Home Performance accounted for 35% of the total project completions.

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Low-Rise Completions
 1-4 Completions
 Percentage of 1-4 Completions with GJGNY Audits