

EXHIBIT C

PROJECT PERSONNEL & RATES

DIRECT PERSONNEL COSTS:

Title Classification	Not to Exceed Hourly Rate Range	
	Year 1	
	Minimum	Maximum

MULTIPLIER (Including Profit/Fixed Fee):

Profit / Fixed Fee: \_\_\_\_\_%

Multiplier \_\_\_\_\_

MEDIA MARK-UP: \_\_\_\_\_%

DIRECT NON-PERSONAL SERVICE COSTS:

Direct non-personal service costs will be allowed and reimbursed at cost for project related expenses. Items not listed but necessary to complete the work must be pre-approved by NYSERDA:

- Travel,
- Supplies,
- Subcontracts,
- Test Equipment Rentals,
- Postage, Computer Services, Laboratory Tests, Overnight Mail,
- Report Reproduction/Outside Printing