

EXHIBIT C

PROJECT PERSONNEL & RATES

1. DIRECT PERSONNEL COSTS: (hourly rate paid to contract employee)

Title Classification	Not to Exceed Hourly Rate Range	
	Year 1	
	Minimum	Maximum

2. MULTIPLIER: (fill in both a. and b. below)

a. Profit / Fixed Fee: \_\_\_\_\_ %

b. Multiplier \_\_\_\_\_ (ie: 1.2 – to generate a fully loaded labor rate including fringe, indirect overhead, and/or general and administrative (G&A) costs. This value should include the profit/fixed fee from 2a.)

3. DIRECT NON-PERSONAL SERVICE COSTS:

Direct non-personal service costs will be allowed and reimbursed at cost for project related expenses. Items not listed but necessary to complete the work must be pre-approved by NYSERDA:

- |          |                        |                                      |
|----------|------------------------|--------------------------------------|
| Travel   | Laboratory Tests       | Overnight Mail                       |
| Supplies | Test Equipment Rentals | Report Reproduction/Outside Printing |
| Postage  | Computer Services      | Subcontracts                         |