

**Exhibit A – Statement of Work**  
**Cleaner, Greener Communities (CGC) Program, Phase II: Category 2**  
Sample Community – Pathway to LED Streetlight Retrofit  
CFA #####

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**Project Background**

The Village of Sample, NY has an antiquated streetlight system comprised of high pressure sodium lamps. Streetlights in the Village of Sample (the Village) constitute 30% of the Village’s operating budget. The Village will undertake an effort (the Project) to explore options for, and to ultimately implement, a Light Emitting Diode (LED) streetlight conversion on all municipally-owned fixtures. Advanced streetlight technology, such as LEDs, can reduce streetlight energy use by as much as 70 percent. Efficient streetlights will save money and energy, also reducing the greenhouse gas emissions associated with electricity consumption. In addition, LEDs can provide a better quality of light, enhancing safety and visibility at night. Installation of efficient streetlights is also a visual demonstration of the Village’s commitment to resource conservation that can be seen and emulated by Village residents and business owners.

**Definitions**

**Contractor Team:** At the beginning of the Project Period, the Contractor Team for this Agreement shall consist of the Contractor and its Subcontractors XYZ Consulting, PC and ABC Law Partners, LLC. Any additional Subcontractors shall be identified and selected in accordance with Article V of this Agreement and shall be promptly communicated to the NYSERDA Project Manager. The Contractor shall have the sole responsibility for satisfactory completion of all Tasks and Deliverables outlined in this Agreement.

**NYSERDA Project Manager:** NYSERDA shall assign a staff member as the NYSERDA Project Manager, designated to oversee and serve as the main point of contact for the Contractor. The NYSERDA Project Manager shall review deliverables and provide direction to the Contractor in a streamlined fashion. The NYSERDA Project Manager shall be responsible for approving deliverables and ensuring compliance with this Statement of Work.

**Cost Share:** In kind or financial contributions by the Contractor, excluding grants or incentives from NYSERDA and other New York State agencies.

**Performance Metrics:** The standards of comparison, determined and documented as outlined in Exhibit F, NYSERDA shall use to: assess activities in the project, capture the extent of benefits delivered, and gauge performance of the project and of the CGC Program.

**Deliverable Review Process**

The Contractor shall submit all Deliverables outlined in this Agreement to the NYSERDA Project Manager once a Task is completed. The Contractor shall submit all Deliverables in Microsoft Word and PDF format (or other format as identified in the Tasks below). Within fifteen (15) business days of receipt of each Deliverable, the NYSERDA Project Manager shall provide comments to the Contractor or, if the Deliverable is acceptable, the NYSERDA Project Manager shall provide final approval. The Contractor shall prepare revisions to the Deliverable reflecting the NYSERDA Project Manager’s comments, and resubmit the revised Deliverable in Microsoft Word and PDF format (or other format as identified below), within fifteen (15) business days after receipt of these comments.

The NYSERDA Project Manager may provide additional comments and requests for information following receipt of the Contractor's revisions. In the event that NYSERDA requires additional time for considering approval, NYSERDA shall specify the additional amount of review time necessary up to fifteen (15) business days. All Deliverables shall not be considered final unless approved by NYSERDA in writing to the Contractor.

### **Tasks**

The total NYSERDA award amount for all tasks shall not exceed \$138,000. The Contractor shall be required to provide a cost share of \$46,000. The total project cost is \$184,000. Any modifications to this amount shall be by mutual agreement. All cost overruns shall be the sole responsibility of the Contractor.

Regardless of any subcontracting arrangements, the Contractor is solely responsible for all tasks in this Statement of Work. The Contractor shall conduct all work as outlined in the following tasks:

#### **Task 1: Contract Management**

The Contractor shall be responsible for overall Contract management and coordination of all Tasks in this Agreement. Contract management activities shall include, but not be limited to, the following tasks:

##### **Task 1.1: Draft Project Benefits Metrics Report**

The Contractor shall prepare and submit a draft Project Benefits Metrics Report (PBMR) with proposed performance metrics and projected benefit values, including methods for data collection and calculations as described in Exhibit F.

#### **Deliverable:**

1.1 Draft PBMR

##### **Task 1.2: Contract Management and Quarterly Progress Reports**

The Contractor shall participate in conference calls and meetings as outlined below; prepare and submit quarterly reports as outlined below; coordinate and manage all Subcontractors; provide documentation and information as requested by NYSERDA for creation of press releases or case studies to showcase the success of the Tasks completed in this Agreement; and review all Deliverables prior to submission to the NYSERDA Project Manager. The Contractor shall submit quarterly progress reports within 30 days after the end of each quarter, in a template provided by NYSERDA. During each calendar year, quarter start and end dates are as follows: Quarter 1: January 1-March 31, Quarter 2: April 1-June 30, Quarter3: July 1-September 30, Quarter 4: October 1-December 31.

**Conference Calls and Meetings:** The Contractor shall participate with NYSERDA in monthly calls and face-to-face meetings as needed to gauge project status. NYSERDA shall schedule and conduct on an as-needed basis in-person visits, conference calls, or face-to-face meetings to verify project requirements and the completion of project milestones.

Each Contract Management and Quarterly Progress Report shall include:

- A summary of progress and accomplishments over the previous quarter, including a discussion of major tasks and deliverables completed in the prior quarter;
- Explanation of Contract management activities completed in the previous quarter with backup documentation including timesheets showing hours worked, hourly rate, staff person, and title;
- Explanation of current quarter's activities and plans, including tasks and deliverables to be completed; and

- Discussion of any major issues or problems encountered during the prior quarter, deviations from schedule and budget and other issues related to the successful outcome of this Agreement.

If the Project timeline is extended past the end of the Project Period as specified in the Payment Schedule, the Contractor shall continue to submit quarterly reports but no additional payments shall be allocated for those deliverables.

**Deliverables:**

- 1.2A Contract Management and Quarterly Progress Report #1
- 1.2B Contract Management and Quarterly Progress Report #2
- 1.2C Contract Management and Quarterly Progress Report #3
- [1.2n Contract Management and Quarterly Progress Report #n...]

**Task 1.3: Final Report and Technology Transfer**

The Contractor, in conjunction with the rest of the Contractor Team, shall prepare a comprehensive Final Report, in a template provided and limited to no more than 25 pages plus attached final products, which describes the work performed and the results associated with the tasks outlined in this Agreement.

To further NYSERDA’s goal of transferring technology or knowledge amongst all NYS communities, the Contractor shall make all final project deliverables available for public use and agree to work with NYSERDA to promote the project throughout its implementation through NYSERDA’s outreach outlets. The Contractor shall also honor any reasonable request made by NYSERDA to provide any additional information necessary to create a press release or case study showcasing this project.

Minimum Final Report Content:

- Table of Contents;
- Brief overview of CGC Program;
- Project overview and description;
- Summary of tasks completed;
- Narrative describing activities that took place;
- Summary of lessons learned;
- Table outlining tasks that received NYSERDA funding, total cost of tasks as implemented, and NYSERDA funding amounts;
- Appendices including:
  - Documentation outlined in Tasks 2 through 8 of this Statement of Work;
  - Names, contact information and roles for project participants; and
  - Performance Metrics – Include final PBMR as described in Exhibit F.

NYSERDA reserves the right to request additional analysis, clarification on certain tasks, or other content for inclusion in the draft or Final Reports.

**Measurement & Verification (M&V):** The Contractor shall comply with reasonable requests made by NYSERDA to perform M&V activities on the Project for a period of up to 10 years after completion. The costs of any M&V activities, aside from typical building operating costs and Contractor staff time incurred during the activities, shall be borne by NYSERDA. M&V activities initiated and covered by NYSERDA may include, but are not limited to, hiring a Professional Engineer to inspect or test streetlighting equipment installed in the municipality. Costs borne by the Contractor for M&V activities may include, but are not limited to, staff time spent showing NYSERDA or its Contractor where relevant

equipment is located or time spent gathering and drafting necessary documentation to demonstrate equipment performance.

**Deliverable:**

1.3 Final Report including the Final PBMR

**Task 2: Stakeholder Engagement**

**Task 2.1: Advisory Board**

The Contractor shall create an Advisory Board tasked with engaging all interested community members in the Project planning process and ultimately working to ensure community satisfaction with implementation. The Advisory Board shall, at a minimum, consist of Contractor staff, community residents, local business owners, and technical experts. The Contractor shall host Advisory Board meetings on at least a quarterly basis throughout the duration of the Project.

**Deliverable:**

**2.1A** Minutes from Advisory Board Meetings conducted in Q1

**2.1B** Minutes from Advisory Board Meetings conducted in Q2

**2.1n** Minutes from Advisory Board Meetings conducted in Qn

**Task 2.2: Community Education**

The Contractor shall develop Educational Materials designed to provide community members with information regarding the benefits of LED streetlighting, specifically addressing energy savings, cost savings, and quality of light, as well as negative preconceptions associated with previously implemented LED streetlighting projects, such as the idea that LEDs are ‘too bright’ for residential neighborhoods. The Contractor shall attempt to distribute educational materials to all community members living or working in the City, Town, Village, or Neighborhood in which the Contractor expects to install LED streetlights. Distributions methods may include, but are not limited to, direct mail fliers, emails, presentations at public meetings, one-on-one conversations, and informational materials posted in visible, high-traffic, public locations. All Education Materials shall include contact information whereby a community member can reach the Contractor to have questions or concerns addressed. The Contractor shall respond to all community member inquiries within one week. The Contractor shall submit to NYSERDA copies of all Educational Materials developed as well a Summary of Distribution Methods, which shall include notes summarizing community member concerns and how they were addressed.

**Deliverable:**

**2.2** Copies of Educational Materials and Summary of Distribution Methods

**Task 3: Streetlight Inventory and Feasibility Study**

**Task 3.1 Streetlight Inventory**

The Contractor shall complete an inventory of existing streetlights within the Project Area. The Streetlight Inventory shall include, but is not limited to, the following components:

- Map showing existing lighting zones (residential, rural, commercial, etc)
- Map showing all streetlight fixtures in the Project Area
- Fixture Chart corresponding to all current streetlight fixtures presented on the map, indicating types of lamps (metal halide, mercury vapor, etc), types of fixtures (cobrahead, flood light, shoebox, etc), pole heights, wattage, correlated color temperature, run hours, estimated lumen output, light distribution type, and their respective owners (utility, municipality, private).

- Analysis of existing light quality on a street, block, and major intersection basis.
- Summary of current costs for operating streetlights owned by the utility or municipality.

**Deliverable:**

**3.1 Streetlight Inventory**

**Task 3.2 Feasibility Study\***

Using the information gathered in the Streetlight Inventory (Task 3.1), the Contractor shall conduct a thorough Feasibility Study to determine if an LED streetlight conversion is desirable and economical. At a minimum, the Feasibility Study shall include all of the components listed in the Streetlight Inventory, updated to include a comparison of the existing streetlights with proposed streetlights (proposed streetlights may be a ‘placeholder’ using an average LED fixture’s cost, wattage, lumen output). In addition, the Feasibility Study shall include an analysis showing the estimated costs, savings, and payback time of purchasing streetlights or receiving a lower LED rate tariff from Utility XYZ, and implementing an LED conversion.

**Deliverable:**

**3.2 Feasibility Study**

**\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.**

**Task 4: Utility XYZ Negotiation**

**Task 4.1: Utility Negotiation**

The Contractor shall initiate legal discussions with Utility XYZ to discuss options for purchasing streetlights or selecting a more favorable, lower tariff for LED streetlights, if available. The Contractor shall summarize the results of the negotiations, including costs and benefits of any options discussed, as well as a discussion of any legal issues encountered or overcome, in a Summary of Utility Negotiation Activities.

**Deliverable:**

**4.1 Summary of Utility Negotiation Activities**

**Task 5: Lighting Design**

**Task 5.1 Request for Proposals (RFP) for Lighting Design Services\***

The Contractor shall craft an RFP to solicit Lighting Design Services for the LED Streetlight Installation (Task 8). The RFP shall include detailed requirements addressing issues identified in the Feasibility Study (Task 3.2), including, but not limited to, the following components:

- Minimum educational background and team experience, including required credentials, such as Lighting Certified (LC) professionals.
- Energy and cost savings requirements
- Requirements for exploring alternative procurement opportunities, such as aggregation with other municipalities, that achieve favorable pricing
- Minimum quality of light requirements for all lighting zones in the project area, including, but not limited to:

- Minimum luminance levels
- Maximum luminance levels
- Light uniformity
- Color rendering
- Correlated color temperature
- Light trespass
- Controllability (for shifting lighting needs and/or emergency response)
- Safety concerns
- References to applicable standards, such as the Illuminating Engineering Society’s (IES) publication, “Recommended Practice for Roadway Lighting,” ( RP-8-14), an American National Standards Institute (ANSI) approved standard.

**Deliverable:**

**5.1** Final RFP for Lighting Design Services

\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS, WITH THE EXCEPTION OF TASK 7.1, UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.

**Task 5.2 Lighting Design\***

The Contractor shall, with the assistance of the contractor selected to provide Lighting Design Services in Task 5.1, develop a Lighting Design for the Streetlight Conversion (Task 8). The Lighting Design shall include, at a minimum, detailed plans for installation of specific LED lighting fixtures for all lighting zones in the project area. The Lighting Design shall meet all minimum quality of light requirements outlined the RFP for Lighting Design Services (Task 5.1). The Lighting Design shall also include a Final Streetlight Inventory (developed in Task 3.1 and updated in Task 3.2) that replaces all ‘placeholder’ fixtures with final, proposed LED fixtures and their corresponding attributes.

**Deliverable:**

**5.2** Final Lighting Design

\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS, WITH THE EXCEPTION OF TASK 7.1, UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.

**Task 6: Installation Funding Mechanism**

**Task 6.1: Funding Options**

Based on the Final Lighting Design (Task 5.2), the Contractor shall explore funding options that enable the Contractor to implement the recommended Lighting Design. The Contractor shall summarize all funding options explored in a Summary of Funding Options, outlining the benefits and drawbacks of each option.

**Deliverable:**

**6.1** Summary of Funding Options

**Task 6.2: Secure Funding\***

The Contractor shall select one of the funding options explored in Task 6.1 and take action to secure funding. The Contractor shall demonstrate that funding is secured by providing the NYSERDA Project Manager with sufficient (as determined by the NYSERDA Project Manager) documentation, such as, but not limited to:

- Municipal budget indicating a line item dedicated to the LED streetlight purchase and installation
- Copy of an agreement with Utility XYZ to execute a favorable, lower rate tariff
- Documentation from a bank indicating that the municipality has been approved for a loan in an amount sufficient to implement the LED purchase and installation.

**Deliverable:**

6.2 Documentation demonstrating sufficient funding or credit to move forward with LED Streetlight Installation (Task 8) as designed in Task 5.2.

**\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS, WITH THE EXCEPTION OF TASK 7.1, UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.**

### **Task 7: Streetlight Purchase or New Rate Tariff Agreement**

#### **Task 7.1: Streetlight Purchase or New Rate Tariff Agreement\***

Based on the results of negotiations with Utility XYZ in Task 4.1, the Contractor shall purchase streetlights in the Project Area currently owned by Utility XYZ, execute an agreement with Utility XYZ to implement a new favorable, lower rate tariff for LED streetlights, or some combination thereof.

**Deliverable:**

7.1 Documentation of final purchase from or rate tariff agreement with Utility XYZ

**\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.**

### **Task 8: LED Streetlight Installation**

#### **Task 8.1 Installation Plan\***

The Contractor shall develop and Installation Plan and Timeline outlining the steps, with an estimated timeline, that the Contractor shall undertake to fully implement the LED Streetlight Installation (Task 8.2). The Contractor shall describe any anticipated changes to the Lighting Design and highlight any positive or negative impacts on anticipated energy savings, power quality, or quality of light, including, but not limited to, light uniformity, color rendering, correlated color temperature, luminance levels, light trespass, controllability, or safety concerns. If any changes are anticipated, the Installation Plan shall include an updated version of the Lighting Design from Task 5.2.

**Deliverable**

8.1 Installation Plan

**\*GO/NO GO DECISION – THE CONTRACTOR SHALL NOT BE ALLOWED TO WORK ON ANY FURTHER TASKS UNDER THIS AGREEMENT WITHOUT WRITTEN PERMISSION FROM THE NYSERDA PROJECT MANAGER, WHICH SHALL BE ISSUED AT NYSERDA’S SOLE DISCRETION.**

### **Task 8.2 LED Streetlight Installation**

The Contractor shall proceed with the LED Streetlight Installation as outlined in the Installation Plan in Task 8.1. The Contractor shall provide to the NYSERDA Project Manager sufficient documentation to demonstrate that the LED Streetlight Installation is complete. Documentation shall include, but is not limited to:

- Photos of installed equipment in various locations
- Specifications and invoices for installed equipment
- Final, as-installed streetlighting inventory and map
- Commissioning reports from post-installation testing, if any

Deliverable:

8.2 Documentation demonstrating successful Streetlight Installation as outlined in Task 8.2

### **Task 8.3: Community Survey**

Following successful completion of Task 8, and with written permission from the NYSERDA Project Manager, the Contractor shall develop and distribute a survey instrument designed to solicit feedback from all community members regarding their satisfaction with the LED Streetlight Installation (Task 8). The survey shall include, but is not limited to, questions regarding overall quality of light issues, including light uniformity, color rendering, luminance levels, light trespass, and safety concerns. Survey distribution methods may include, but are not limited to, direct mail, email including a link to a digital survey, and a link on an existing community website directing community members to a digital survey.

**Deliverable:**

8.3 Copy of Community Survey

### **Task 8.4: Community Survey Results**

The Contractor shall summarize the results of the survey administered in Task 8.3, highlighting any outstanding concerns from community members. The Contractor shall present the results in a Summary of Community Survey Results, which shall include steps the Contractor will take to correct or address issues raised by community members.

**Deliverable:**

8.4 Summary of Community Survey Results

### **Payment Schedule**

The Project milestones and schedule of payments is shown below. The budget table below represents the budgets as estimated at the start of the Project Period as defined in Item 4 on page 1 of this Agreement. The Contractor, as part of a quarterly reporting package, may request a change to the NYSERDA share of the budget per task. If a budget task reallocation request is made, the Contractor must ensure that the NYSERDA share as a percent of total project cost remains the same or decreases. The NYSERDA Project Manager is authorized to transfer up to 10% of the total NYSERDA share between tasks without requiring a contract modification. The NYSERDA Project Manager must provide a written approval or rejection of the request. Changes to the total NYSERDA share of cumulative budget changes that exceed 10% of the total NYSERDA share, and any changes of the total NYSERDA share of the budget, shall require a contract modification.

The Contractor shall submit invoices for payment of a completed milestone once the associated Deliverables are approved by the NYSERDA Project Manager as outlined in the Deliverable Review

Process above. Invoices shall be submitted in a template provided by NYSERDA and as outlined in Article IV of the Agreement. NYSERDA funding, when combined with the Contractor’s cost-share, shall not exceed 100% of the cost of any milestone. NYSERDA is not responsible for any costs that are greater than the NYSERDA contribution not-to-exceed amount for each milestone.

The Contractor shall outline all cost-share amounts in invoices submitted to NYSERDA and shall provide the following documentation to support the NYSERDA contribution and cost share amount for each invoice:

- Capital Costs: Invoice supporting total capital costs incurred.
- Labor costs (in-kind or subcontracted): Breakout of the staff that worked on this milestone and the number of hours, multiplied times the hourly rate to get the total amount.
- Document Cash Contributions from non-NYS Source: with a signed letter of commitment from the contributing entity (i.e. Federal grant award). On the milestone payment requests, the Contractor shall note the amount of money provided by the private source that is being contributed to that task.

Milestone #	Deliverable Description	Due Date	NYSERDA Contribution Not to Exceed	Contractor Cost Share	Total Cost
<b>1</b>	<b>Contract Management</b>				
1.1	Draft PBMR	Q2 2016	\$1,000.00	\$750.00	\$1,750.00
1.2A	Contract Management and Quarterly Progress Report #1	Q2 2016	\$500.00	\$500.00	\$1,000.00
1.2B	Contract Management and Quarterly Progress Report #2	Q3 2016	\$500.00	\$500.00	\$1,000.00
1.2C	Contract Management and Quarterly Progress Report #3	Q4 2016	\$500.00	\$500.00	\$1,000.00
1.2n	Contract Management and Quarterly Progress Report #n	Qn 201n	\$500.00	\$500.00	\$1,000.00
1.3	Final Report with Final PBMR	Qn 201n	\$1,000.00	\$1,000.00	\$2,000.00
	<b>Total Task 1</b>		<b>\$4,000.00</b>	<b>\$3,750.00</b>	<b>\$7,750.00</b>
<b>2</b>	<b>Stakeholder Engagement</b>				
2.1A	Minutes from Advisory Board Meetings conducted in Q1	Q2 2016	\$500.00	\$1,000.00	\$1,500.00
2.1B	Minutes from Advisory Board Meetings conducted in Q2	Q3 2016	\$500.00	\$1,000.00	\$1,500.00
2.1n	Minutes from Advisory Board Meetings conducted in Qn	Qn 201n	\$500.00	\$1,000.00	\$1,500.00
2.2	Copies of Educational Materials and Summary of Distribution Methods	Qn 201n	\$2,000.00	\$0.00	\$2,000.00

Milestone #	Deliverable Description	Due Date	NYSERDA Contribution Not to Exceed	Contractor Cost Share	Total Cost
	<b>Total Task 2</b>		<b>\$3,500.00</b>	<b>\$3,000.00</b>	<b>\$6,500.00</b>
<b>3</b>	<b>Streelight Inventory and Feasibility Study</b>				
3.1	Streelight Inventory	Q3 2016	\$10,000.00	\$5,000.00	\$15,000.00
3.2	Feasibility Study	Q4 2016	\$10,000.00	\$2,000.00	\$12,000.00
	GO/NO GO DECISION		\$0.00	\$0.00	\$0.00
	<b>Total Task 3</b>		<b>\$20,000.00</b>	<b>\$7,000.00</b>	<b>\$27,000.00</b>
<b>4</b>	<b>Utility XYZ Purchase Negotiation</b>				
4.1	Summary of Utility Negotiation Activities	Qn 201n	\$10,000.00	\$5,000.00	\$15,000.00
	<b>Total Task 4</b>		<b>\$10,000.00</b>	<b>\$5,000.00</b>	<b>\$15,000.00</b>
<b>5</b>	<b>Lighting Design</b>				
5.1	RFP for Lighting Design Services	Qn 201n	\$3,000.00	\$500.00	\$3,500.00
	GO/NO GO DECISION		\$0.00	\$0.00	\$0.00
5.2	Lighting Design	Qn 201n	\$30,000.00	\$10,000.00	\$40,000.00
	GO/NO GO DECISION		\$0.00	\$0.00	\$0.00
	<b>Total Task 5</b>		<b>\$33,000.00</b>	<b>\$10,500.00</b>	<b>\$43,500.00</b>
<b>6</b>	<b>Installation Funding Mechanism</b>				
6.1	Summary of Funding Options	Qn 201n	\$10,000.00	\$1,000.00	\$11,000.00
6.2	Documentation demonstrating sufficient funding or credit to move forward with LED Streetlight Installation (Task 8) as designed in Task 5.2.	Qn 201n	\$0.00	\$2,000.00	\$2,000.00
	GO/NO GO DECISION		\$0.00	\$0.00	\$0.00
	<b>Total Task 6</b>		<b>\$10,000.00</b>	<b>\$3,000.00</b>	<b>\$13,000.00</b>
<b>7</b>	<b>Streelight Purchase or New Rate Tariff Agreement</b>				
7.1	Documentation of final purchase from or rate tariff agreement with Utility XYZ	Qn 201n	\$5,000.00	\$2,000.00	\$7,000.00

<b>Milestone #</b>	<b>Deliverable Description</b>	<b>Due Date</b>	<b>NYSERDA Contribution Not to Exceed</b>	<b>Contractor Cost Share</b>	<b>Total Cost</b>
	GO/NO GO DECISION		\$0.00	\$0.00	\$0.00
	<b>Total Task 7</b>		<b>\$5,000.00</b>	<b>\$2,000.00</b>	<b>\$7,000.00</b>
<b>8 LED Streetlight Installation</b>					
8.1	Installation Plan	Qn 201n	\$10,000.00	\$1,000.00	\$11,000.00
8.2	Documentation demonstrating successful Streetlight Installation as outlined in Task 8.1	Qn 201n	\$40,000.00	\$10,000.00	\$50,000.00
8.3	Copy of Community Survey	Qn 201n	\$1,000.00	\$500.00	\$1,500.00
8.4	Summary of Community Survey Results	Qn 201n	\$1,500.00	\$250.00	\$1,750.00
	<b>Total Task 8</b>		<b>\$52,500.00</b>	<b>\$11,750.00</b>	<b>\$64,250.00</b>
	<b>Total Program Budget</b>		<b>\$138,000.00</b>	<b>\$46,000.00</b>	<b>\$184,000.00</b>