



NYSERDA



INNOVATION

SUCCEED IN CLEANTECH WITH NYSERDA

NYSERDA can help get your clean energy technology from lab to market in New York State.

Over 430 new and improved clean energy products have already been commercialized as a result of NYSERDA's technology and business development investments.

New York State is committed to advancing cleantech.

NYSERDA is deploying \$800 million over 10 years as direct investments via grants and wrap-around commercialization support. The goal is to invest primarily in pre-Series B companies to de-risk technology, validate markets and define customers, and build teams. NYSERDA's Innovation programs support technological and other innovative initiatives to meet New York State's climate and decarbonization goals.

From concept to commercialization, NYSERDA-supported resources offer entrepreneurs and startups exclusive access to development partners, investors, and talent.

A suite of strategically located resources supports all stages of technology development, including:

- **INCUBATORS.** NYSERDA's six Clean Energy Incubators grow New York State's clean energy economy by providing early stage cleantech companies with access to essential resources that catalyze company growth.
- **ENTREPRENEURS-IN-RESIDENCE.** The NYSERDA Entrepreneurs-In-Residence Program provides expert mentors at no cost to qualified clean energy startup companies in New York State.
- **ACCELERATORS.** NYSERDA's Accelerators help cleantech commercialization by providing programming that links researchers, entrepreneurs, investors, and the broader ecosystem.
- **MANUFACTURING CORPS (M-CORPS).** M-Corps is a cohort-based program that helps hardware-focused cleantech startup companies scale up manufacturing, grow teams, and develop supply chain relationships.
- **NYS CLEANTECH VENTURE EXCHANGE.** NYS Cleantech Venture Exchange identifies, matches, and integrates experienced, successful talent in C-level roles with promising early-stage cleantech companies.
- **76WEST.** With a top prize of \$1 million, 76West is one of the world's largest clean energy startup competitions, and it supports economic development in New York State's Southern Tier, a hub for cleantech innovation.
- **IGNITION GRANTS.** A \$3 million fund exclusively for active client companies in NYSERDA's Clean Energy Incubators, Ignition Grants provide timely, responsive seed funding for near-term strategic outcomes on a company's critical path.
- **CO-INVESTMENT FUND.** \$6 million is available to cleantech companies in New York State that successfully raise capital from pre-qualified investors. \$1 of NYSERDA funding matches every \$2 of private capital, for up to \$500,000 per deal.
- **BUSINESS MODEL INNOVATION.** NYSERDA's Novel Business Models and Offerings initiative provides funding to businesses to facilitate the scaling of demonstrated business models in all types of clean energy markets.

NEW YORK STATE'S INNOVATION RESOURCES ARE CREATING A **SIGNIFICANT IMPACT**

CLEAN ENERGY INCUBATORS

Since 2009, NYSERDA has helped raise **\$400 million in private capital and secure \$200 million in project finance capital** for nearly **200 cleantech startups**.

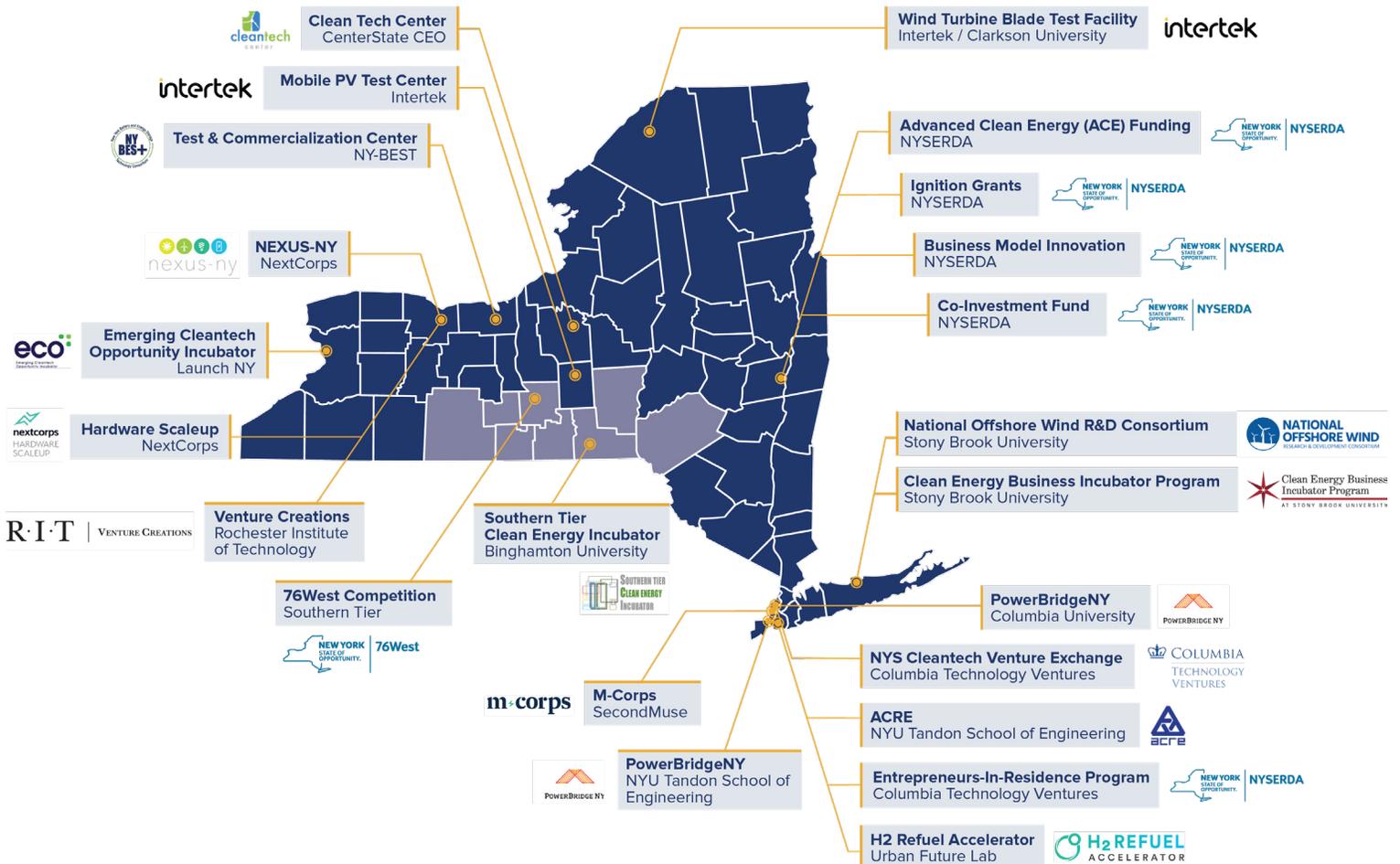
ENTREPRENEURS-IN-RESIDENCE PROGRAM

Since 2010, NYSERDA has provided expert advisory services to **>100+ startups, catalyzing >\$57 million of investment** for those companies.

ACCELERATORS

In just 5 years, NYSERDA has helped **90+ teams** of entrepreneurs and researchers land **\$75 million in private capital and grant funding**.

INNOVATION RESOURCES FOR CLEANTECH STARTUPS IN NEW YORK STATE



Whether you are a cleantech startup, investor or partner, NYSERDA has resources for you: nyserdera.ny.gov/innovation

New York State Energy Research and Development Authority (NYSERDA), a public benefit corporation, offers objective information and analysis, innovative programs, technical expertise, and support to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels. NYSERDA professionals work to protect the environment and create clean energy jobs. NYSERDA has been developing partnerships to advance innovative energy solutions in New York State since 1975. To learn more about NYSERDA's programs, visit nyserdera.ny.gov or follow us on Twitter, Facebook, YouTube, or Instagram.