

# HVAC Business Partners

## Partners Incentives at a Glance

PARTICIPATION OPTIONS	DESCRIPTION	QUALIFYING EVENTS	INCENTIVE
Diagnostic Tool	Supports the purchase of a diagnostic tool(s) which allows you to diagnose your commercial AC package and split system performance before and after a Quality Maintenance service visit. The diagnostic tool must meet all program requirements in order to qualify for the incentive.	After completion of all required program training and 10 successful projects.	100% or up to \$3000
		Additional incentives are available for the purchase of a 2nd and 3rd diagnostic tool providing the Business Partner has: <ul style="list-style-type: none"> <li>• One additional technician trained per additional tool, and,</li> <li>• Five additional successfully-completed projects per each additional tool</li> </ul>	50% or up to \$1500, per 2nd and 3rd tool
Quality Maintenance Project	Supplements the cost of performing Quality Maintenance (QM) on commercial AC systems.	Each successfully-completed project, consisting of: <ul style="list-style-type: none"> <li>• The use of a diagnostic tool, and,</li> <li>• Maintenance performed per the ANSI/ASHRAE/ACCA Standard 180 Quality Maintenance</li> </ul>	Upstate SBC utility customers: 4 - 14 tons \$250 per unit 14.5 - 40 tons \$400 per unit
			Con Ed service customers: 4 - 14 tons \$350 per unit 14.5 - 40 tons \$550 per unit
One Time Icebreaker Incentive	Provides a one time bonus incentive to assist in the completion of your initial QM projects.	First three (3) successfully-completed and verified Quality Maintenance projects, per above.	\$500

For more information contact us at 1.866.904.8027  
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