

Corning Natural Gas Corporation

Proposed Low Income Gas
Conversion Program





Corning Natural Gas Territory Profiles

- › Total number residential accounts: 13, 918
- › Estimated/known total population in service territory:
- › Names of Counties served in whole or in Part:
 - Steuben, Chemung and Cortland

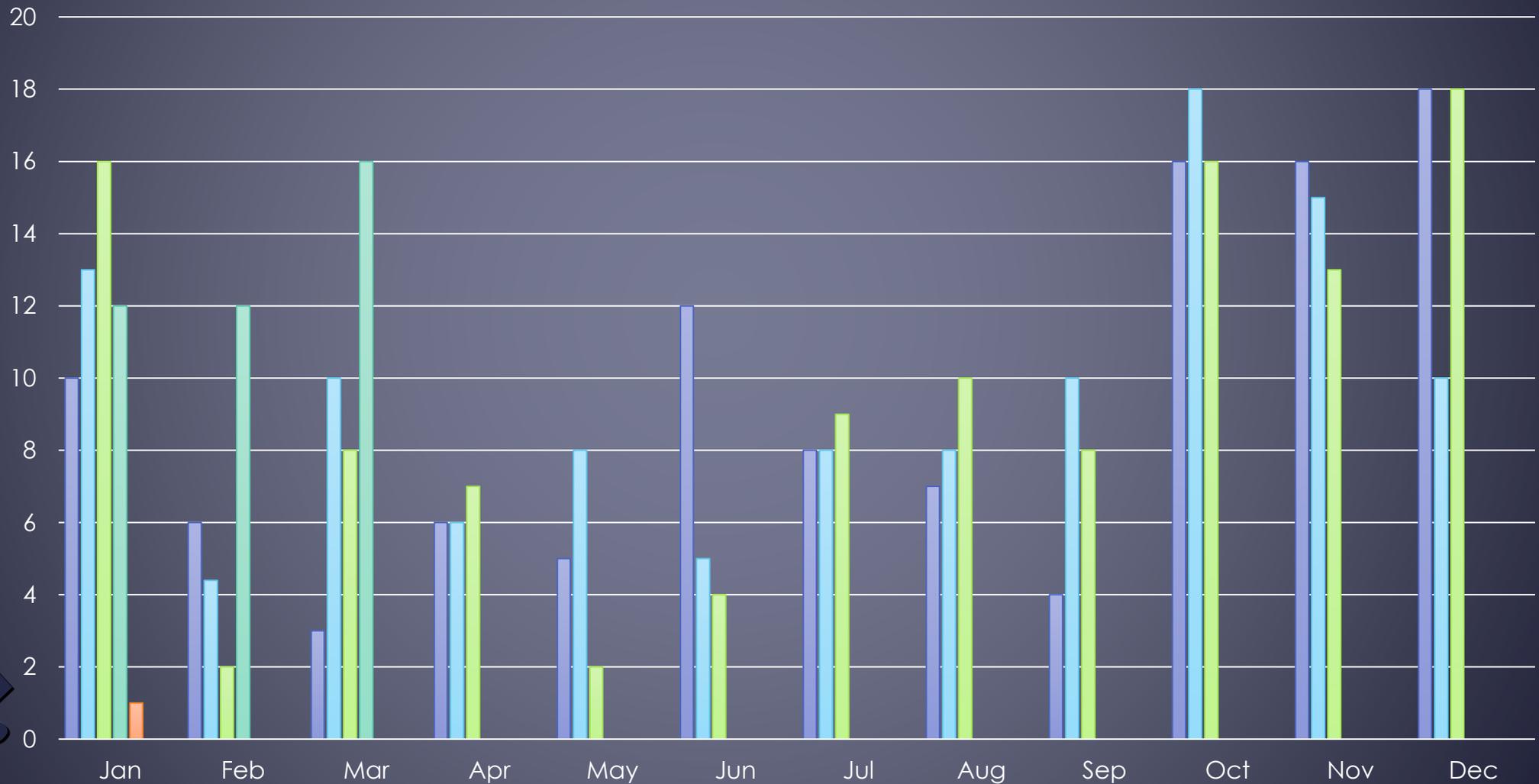
Special Needs Customers

- Estimated number of low income customers and/or eligible for the Home Energy Assistance Program (HEAP): **1,600**
- Estimated number of customers receiving HEAP during the last heating season:
 - › Regular: **1, 250**
 - › Emergency grants: **700**

2015 Current Residential Rebates

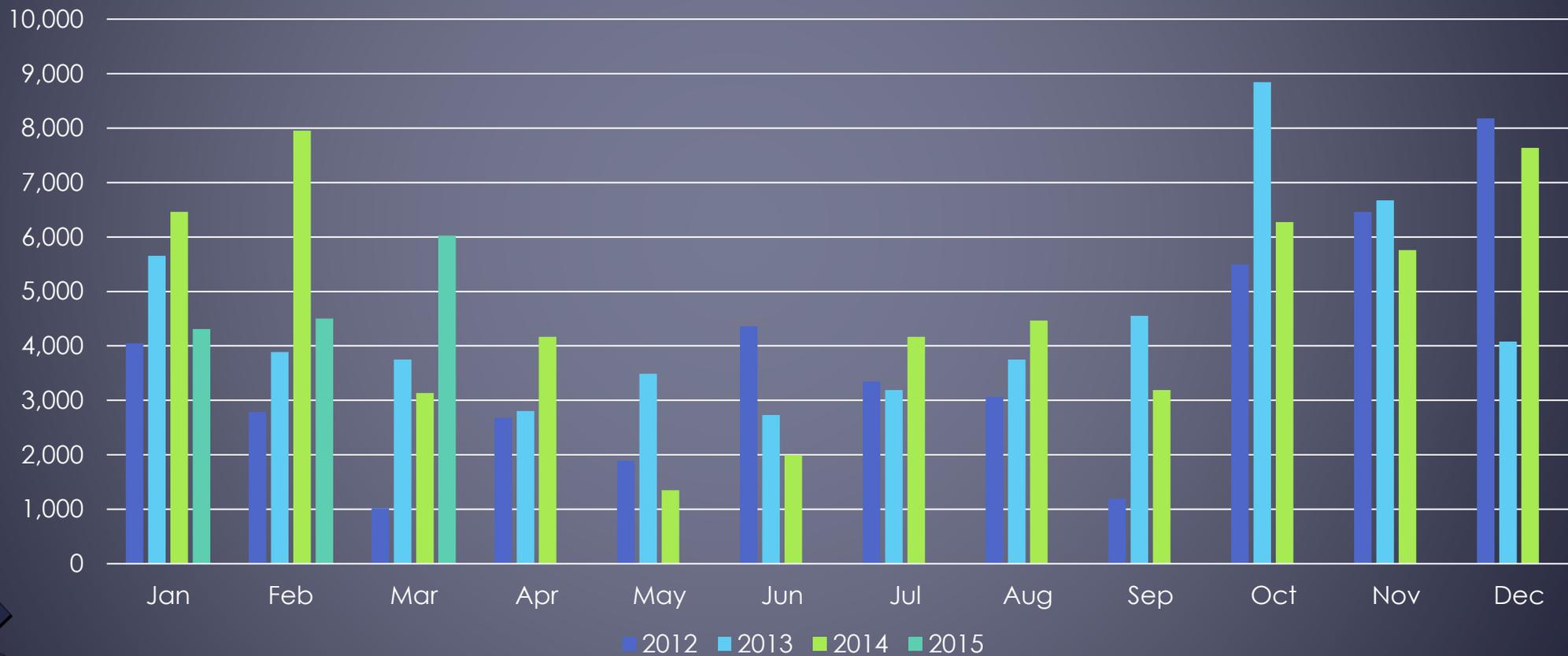
<u>Qualifying Equipment</u>	<u>Incentive</u>
Furnace AFUE ≥ 90	\$140.00
Furnace AFUE ≥ 92	\$140.00
Furnace AFUE ≥ 92 w/ECM	\$280.00
Furnace AFUE ≥ 94 w/ECM	\$420.00
Furnace AFUE ≥ 95 w/ECM	\$420.00
Water Boiler AFUE ≥ 85	\$350.00
Water Boiler AFUE ≥ 90	\$700.00
Steam Boiler AFUE ≥ 82	\$350.00
Boiler Reset Controls	\$70.00
Indirect Water Heater	\$210.00
Programmable Thermostats	\$18.00
Duct & Air Sealing	\$420.00

Participants in EEPS Program January 2012 thru March 2015



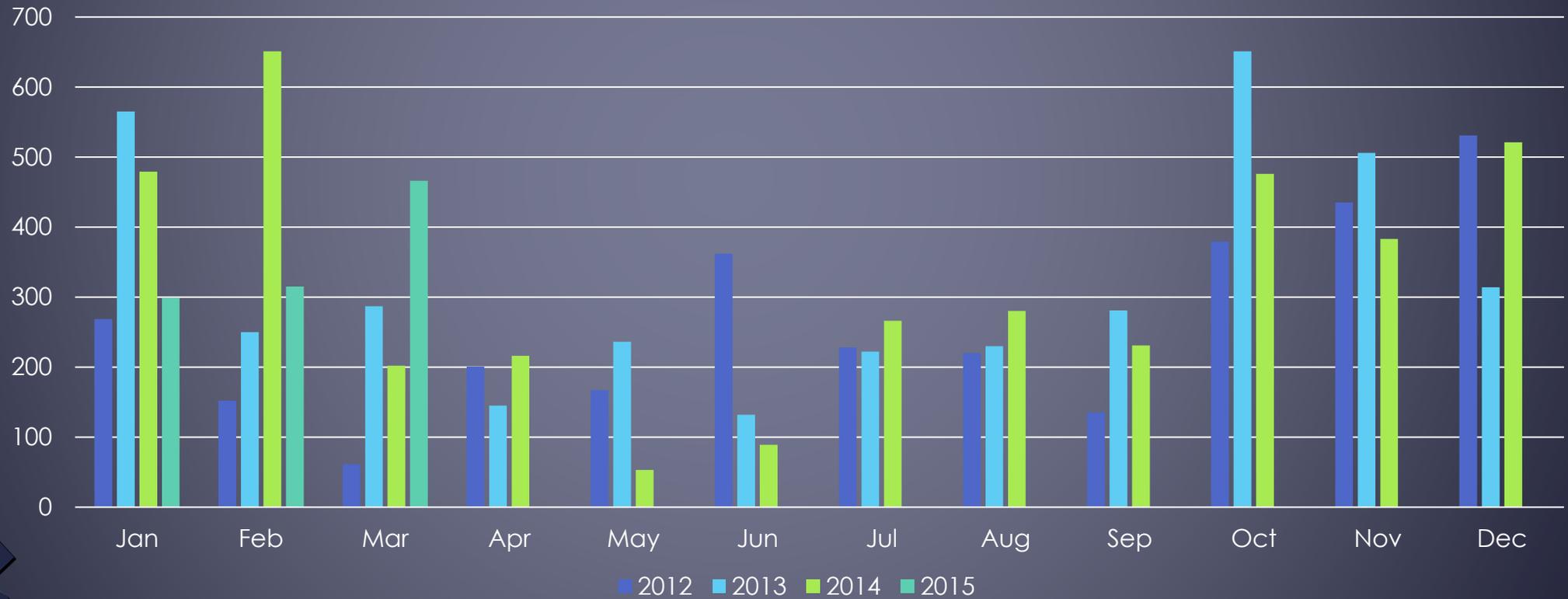
Customer Credits

EEPS

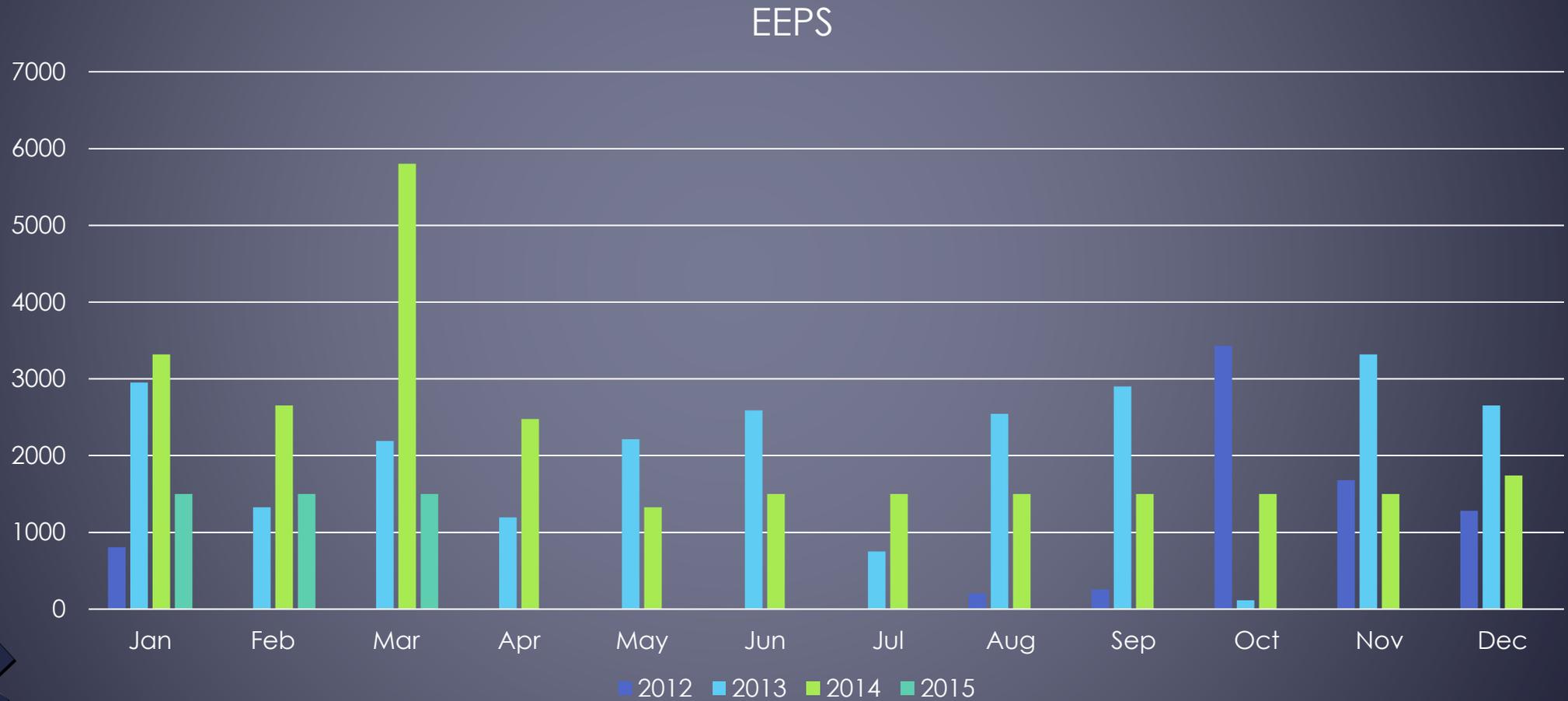


Therms

EEPS



Administrative Costs



Corning Natural Gas Low Income Conversion Incentives

Qualifying Equipment		Low Income Gas Conversion Incentive
Furnace AFUE ≥ 90	up to	
Furnace AFUE ≥ 92	up to	
Furnace AFUE ≥ 92 w/ECM	up to	
Furnace AFUE ≥ 94 w/ECM	up to	
Furnace AFUE ≥ 95 w/ECM	up to	
Water Boiler AFUE ≥ 85	up to	
Water Boiler AFUE ≥ 90	up to	
Steam Boiler AFUE ≥ 82	up to	



The What & Why

- › This program assists low income HEAP qualified customers to convert to natural gas and install high efficiency heating equipment that will decrease their heating costs for many years.
 - Natural gas may save customers up to 50% of the cost of heating with oil or propane
 - No more missed or unexpected deliveries
 - Pay for product after it's used; not COD
 - Increases value of property & makes it more marketable
 - Burns cleaner than oil & equipment needs less maintenance & repair
 - Many of your customers really need to replace inefficient heating equipment
 - Due to an abundance of domestic natural gas, it's a great long term investment with benefits for 20-30 years



Qualifications

Natural Gas Low Income

› **Sub-Grantee certifies that:**

- Customer lives within the Corning Natural Gas franchise area
- Natural gas is available to the customer's home—Call Katrina (607) 936-3755 ext. 238
- Customer is HEAP “qualified”, but not necessarily HEAP certified
- Rebates will be paid to sub-grantees



The How—Before Installation

- › If gas is available, submit Application for Service Installation to Katrina at Corning Natural Gas
- › Application **MUST** be completed and signed by homeowner and received before we go any further



The How—After Installation

- › Sub-grantees will submit two rebate forms to Corning Natural Gas Corporation
- › Both rebates should have invoice attached
- › Customer invoice to include:
 - Quantity, Manufacturer & Model Number of installed equipment
 - Labor and Material Costs & show zero balance due from customer
 - Invoice must have labor and equipment cost broken down separately
 - Must show “ZERO” balance due from customer
 - **Sub-grantees will receive check from GSBC from CNG with in 8-12 weeks**
 - **Both completed rebate forms must be submitted to Marie Husted—
Corning Natural Gas Corporation, 330 W. William Street, Corning, NY
14830.**



Common Errors

- › These errors commonly occur on rebate applications and/or supporting documentation and can delay rebate processing:

- › **Invoice Errors**

- Missing Labor Cost
- Missing Paid in Full
- No Invoice
- Missing Invoice date
- Self-installation
- Invoice out of date
- Too much information of piping and other small parts creates a cumbersome invoice

- › **Application Errors**

- › Missing Model Number
- › Invalid Model Number
- › Ineligible Customer Account Number
- › Missing Customer Signature

Double check your application before submitting!



LIECR Rebate Form

THESE MUST BE COMPLETED:

- Customer Information
- Payee Name
- Equipment replaced
- Contractor Information

WHO TO CONTACT

- › Contact Marie Husted at (607) 936-3755 ext. 219 or at mhusted@corninggas.com

With any questions or customer issues



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