



Contact:

Megan Baker | Baker Public Relations
Office: (518) 426-4099 | Cell: (518) 506-1128
Email: megan@bakerpublicrelations.com

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**NFRASTRUCTURE AND TW TELECOM ANNOUNCE PARTNERSHIP OFFERING
BUSINESSES MANAGED HOSTING AND CLOUD COMPUTING SOLUTIONS;**
Delivered from World-Class Data Center at NYSERDA's Saratoga Technology + Energy Park

MALTA, N.Y. – [nfastructure](#) and [tw telecom](#) have announced a partnership offering managed hosting and cloud computing solutions to enterprises in Tech Valley and across North America. The companies customize and integrate the industry's best technologies and deliver it as a service from a secure, state-of-the-art facility at New York State Energy Research and Development Authority's (NYSERDA) [Saratoga Technology + Energy Park® \(STEP®\)](#).

The nfastructure /tw telecom solution combines the technical expertise and scale of two industry leaders. nfastructure specializes in the architecture, design, management and maintenance of servers, storage, networks and end-user IT infrastructure, while tw telecom focuses on facilities-based components of IT including network services and data centers supported by a nationwide fiber-optic network.

This collaboration is aimed at helping businesses increase their capacity for innovation by reducing IT infrastructure and operations resources through improved services, reliability, efficiency and security.

“Many public and private sector enterprises today have an IT infrastructure that is highly fragmented and are unable to exploit scale to achieve operational and cost efficiencies. These systems are hosted in sub-scale, non-resilient facilities with space, power and cooling that are near limit and without 24x7 support. These factors create an array of vulnerabilities that often result in service outages and increased operational costs,” states Daniel T. Pickett, nfastructure chairman and CEO.

“With tactical IT demands solved by this partnership, customers will be free to focus on long-term business planning and innovation. We're proud to be a part of this unique package for enterprise and government customers looking to optimize their IT infrastructure,” says Dan Maynard, vice president and general manager for tw telecom in Albany, NY. “The collaborative environment at STEP, and our ability and willingness to partner with other companies, has allowed this idea to become a valuable reality not only to us, but more importantly, our business customers.”

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“The partnership between nrastructure and tw telecom is exactly the sort of connection NYSERDA had in mind when we first created STEP,” said Francis J. Murray Jr., president and CEO of NYSERDA. “Projects like this will support Governor Cuomo’s agenda for job growth in the state and will help build New York’s clean-energy economy. NYSERDA is proud to have played a part.”

The 13,000 square-foot, world-class data center at STEP will be maintained and operated by both companies.

About nrastructure:

[nrastructure](#) helps large enterprises design, build and operate mission-critical technology infrastructure. Combining proven methods and tools, world-class engineering talent, on-site technical service in every major North American market and tightly integrated low cost remote support, nrastructure collaborates with customers to deliver sustainable disruptive value. With industry practices in public sector, financial services, retail, healthcare, technology, communications, public safety and energy, nrastructure works with leading technology hardware and software vendors to provide comprehensive data center, network, security, unified communications, end-point, structured cabling, staffing and outsourcing solutions.

About tw telecom:

tw telecom holdings Inc., a unit of tw telecom Inc., headquartered in Littleton, Colo., provides managed network services, specializing in Ethernet and transport data networking, Internet access, local and long distance voice, VoIP, VPN and security, to enterprise organizations and communications services companies throughout the U.S. and globally. As a leading provider of integrated and converged network solutions, tw telecom delivers customers overall economic value, quality, service, and improved business productivity. Please visit www.twtelecom.com for more information.

About NYSERDA’s STEP:

STEP is a knowledge community with significant resources for clean-energy and environmental companies looking for strategic locations to build and grow in the heart of New York’s Tech Valley. Created in 2001 by the New York State Energy Research and Development Authority (NYSERDA), STEP also offers programs, services, partnerships and amenities to support the success of companies and employees.

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