



NY-Sun Financial Incentives
Program Opportunity Notice (PON) 2112 - Rev. 22
April 13, 2017
\$384,100,099.00*

**NY-Sun Incentive and/or Financing Program
NY-Sun Incentive and/or Financing Applications and NY-Sun
Contractor Applications Accepted August 12, 2010 through
December 29, 2023
By 5:00 PM Eastern Time**

The New York State Energy Research and Development Authority (NYSERDA) provides cash incentives and/or financing for the installation by Contractors/Builders of new grid-connected Electric Photovoltaic (PV) systems that are 25kW or less for residential sites in all regions, 200 kW or less for small commercial sites in ConEd and Upstate regions, and 500 kW or less for small commercial sites in PSEG Long Island region. Funding for the NY-Sun Incentive and/or Financing Program (“Program”) has been allocated by the New York State Renewable Portfolio Standard and Regional Greenhouse Gas Initiative and the Order Authorizing Funding and Implementation of the Solar Photovoltaic MW Block Programs, dated April 24th, 2014.

Incentives will be granted on a first-come, first-served basis, and PV incentive and/or financing applications will be accepted through December 29, 2023, or until funds are fully committed, whichever comes first. Total Incentives and/or financing available is subject to change. NYSEDA reserves the right to extend and/or add funding to the Solicitation should other program funding sources become available.

*Current available incentives can be found here: nyserda.ny.gov/small-solar-dashboard.

Total funding includes all funding available as of date noted from all funding sources. RGGI NYPA funding is shared by PON 3082.

Additional incentives for solar PV installations are available for customer households who qualify as low-to-moderate income. The additional incentive matches or doubles the standard incentive if available and can apply for up to 6kW of the total system size. Funding for the additional incentive is available until exhausted. If MW block standard funding is exhausted prior to additional incentive, the additional incentive will continue at the standard incentive amount in place at time the MW block incentive was exhausted, until the funding for the additional incentive is exhausted as well.

PV Incentive Application and/or financing submission: Eligible Contractors must submit completed and signed Project Application package into NYSEDA Portal, the Program database, as detailed in the Program Manual.

Contractor Eligibility Application submission: Potential Contractors may apply on-line at: nyserda.ny.gov/become-a-solar-contractor, or submit one [1] clearly labeled, completed and signed Contractor Application package to:

Contractor Application PON 2112
Attn: Leslie Polsinello, Project Manager
NYS Energy Research and Development Authority
17 Columbia Circle
Albany, NY 12203-6399
Or by email to leslie.polsinello@nyserda.ny.gov.

Contractor Application questions may be sent to leslie.polsinello@nyserda.ny.gov. Please reference PON 2112 when contacting NYSERDA with questions.

All Contractual questions should be directed to Venice Forbes at (518) 862-1090, ext. 3507 or venice.forbes@nyserda.ny.gov. All Technical questions should be directed to Frank Mace at (518) 862-1090, ext. 3433 or frank.mace@nyserda.ny.gov.

Applications will not be accepted at any other NYSERDA location other than the address above. If changes are made to this solicitation, notification will be posted on NYSERDA's website at www.nyserda.ny.gov.

I. INTRODUCTION

WHAT IS THE NY-Sun Incentive Program?

The New York State Energy Research and Development Authority (NYSERDA) provides cash incentives and/or financing for the installation by Contractors/Builders of new grid-connected Electric Photovoltaic (PV) systems that are 25kW or less for residential sites in all regions, 200kW or less for small commercial sites in ConEd and Upstate regions, 500kW or less for small commercial sites in PSEG Long Island region. Funding for the NY-Sun Incentive and/or financing ("Program") has been allocated by the New York State Renewable Portfolio Standard and Regional Greenhouse Gas Initiative and Order Authorizing Funding and Implementation of the Solar Photovoltaic MW Block Programs, dated April 24th, 2014.

Incentives will be granted on a first-come, first-served basis and applications will be accepted through December 31, 2023, or until funds are fully committed, whichever comes first.

HOW DOES THE PROGRAM WORK?

Standard incentive

Cash incentives and/or financing is available for qualified customers who wish to install PV systems through applications submitted by a Participating Contractor. A Participating Contractor has signed a Participation Agreement (with NYSERDA, agreeing to abide by Program terms and conditions). The Participating Contractor have established relationships with Builders. Contractors are responsible for the quality of the builders. Builders are responsible for the installation and quality of project. Builders are responsible for maintaining a credentialed person on-staff.

Incentives are paid directly to the Contractor, and must be applied in full to the cost of the PV system, thereby reducing the out-of-pocket cost to the customer.

Affordable Solar additional incentive

Additional incentives for solar PV installations are available for customer households who qualify as low-to-moderate income. The additional incentive matches or doubles the standard incentive (if available) and can apply for **up to 6kW of the total system size**. The standard incentive will still apply on the total system size according to the general NY-Sun program terms and conditions. Funding for the additional incentive is available until exhausted. If MW block standard funding is exhausted prior to additional incentive, the additional incentive will continue at the standard incentive amount in place at time the MW block incentive was exhausted, until the funding for the additional incentive is exhausted as well.

A Builder must have demonstrated technical competence in the PV field) and the Contractor/Builder is responsible for preparing and submitting all necessary project application and incentive paperwork to NYSERDA. A Builder must employ an individual who meets one of the three paths. The current three eligibility paths for Individuals are:

1. NABCEP (North American Board of Certified Energy Practitioners) PV Installation Professional Certification: Builders who choose to become credentialed through NABCEP must have a NABCEP Certified PV Installation Professional on staff.
2. IBEW-NECA Electrical Journeyman & Apprentice Training (International Brotherhood of Electrical Workers and National Electrical Contractors Association): Builders who choose to become credentialed through the IBEW must have a journeyman electrician who has completed an IBEW/NECA, NABCEP, or UL approved 40-hour PV training course on staff.
3. UL (Underwriters Labs) PV System Installer: Builders who choose to become credentialed through UL must have a UL certified PV System Installer on staff.

More information on how to become a Contractor can be found in the *NY-Sun CONTRACTOR/BUILDER APPLICATION*. In general, incentives for a typical residential or commercial system cover approximately 25-35% of the installed cost of a PV system.

In addition to financing that may be offered through a Contractor, the Program offers financing through Green Jobs-Green New York (GJGNY) Information on financing options, terms and qualification criteria can be found on NYSERDA's web site at the following link: <http://www.nysERDA.ny.gov/All-Programs/Programs/Residential-Financing-Options>. Contractor tools to facilitate customer use of GJGNY financing are attached to this solicitation.

II. PROGRAM REQUIREMENTS

The following rules apply to the Program and the payment of incentives:

Energy Efficiency Assessment.

Residential Projects: A “Clipboard” Energy Efficiency Assessment must be performed. A clipboard energy assessment consists of two components: an interview of the home/building owners to ascertain energy use habits and the age of the building, and an inspection of the building to identify energy saving opportunities. The inspection component includes an assessment of the hard-wired lighting systems and free-standing light fixtures, appliance ages and whether they are ENERGY STAR® qualified, the presence of advanced power strips, existence of “vampire loads” related to consumer electronics and battery chargers, use of programmable thermostats or timers for air conditioners, age and condition of the doors and windows, and details on recent energy efficiency upgrades, such as installation of insulation. The Clipboard Energy Efficiency Assessment should take no more than 60 minutes.

The Clipboard Energy Efficiency Assessment also includes a debriefing, during which the Participating Contractor/Builder will review with the homeowner the results of the Clipboard Audit. The Participating Contractor/Builder will also provide informational brochures on low cost/no cost tips for reducing energy consumption, as well as other NYSERDA, and utility, energy efficiency programs. The Participating Contractor/Builder will also leave a list of Home Performance Contractors who the homeowner can contact should they be interested in making more comprehensive energy efficiency improvements to their home. Customers will not be required to implement energy efficiency measures as a pre-requisite to receiving a PV incentive, except in the case that the PV installation is also applying to receive the Affordable Solar additional incentive. For installations applying for the Affordable Solar additional incentive, certification of the presence of lighting and electric hot water efficiency measures must be included with the incentive application.

Small Commercial Projects: Building owners are provided with information on ENERGY STAR’s Portfolio Manager Benchmarking Tool or other equivalent tool. If requested by the building owner, the Participating Contractor shall assist them to enter utility bill information into the Tool in order to produce a EUI (Energy Use Index) and, where applicable, an ENERGY STAR score. Customers will not be required to benchmark or implement energy efficiency measures as a pre-requisite to receiving Program incentives. A copy of the signed acknowledgement must accompany the application and be uploaded into Powerclerk at time of application.

Incentive highlights:

- Incentives are paid directly to “Contractor” but must be passed on in the full amount to the customer. Incentives will not be provided directly to customers purchasing or installing PV systems.
- Incentives are only available for new equipment and PV systems that have not been installed (partially or completely) prior to being submitted to NYSERDA in accordance with the terms and conditions of this Program.
- Incentives are capped based on a PV system size that does not exceed 110% of the total kWh consumption for the previous 12 months of electric usage. For New Construction, systems must be sized not to exceed 110% of the calculated yearly projected kWh of electric usage.
- All potential PV system output losses associated with shading, system orientation, tilt angle, etc., must be analyzed and detailed for each PV System by the Contractor/Builder. If your system is shaded by trees, faces east or west, or is installed on a flat roof, the kWh output of your PV System will be less than ideal. All impacts on system output must be quantified and are considered during the review of project applications submitted by the Contractor/Builder. Incentives are reduced in proportion to output losses when losses from factors such as shading and orientation exceed 20%.
- The Program uses a MW Block incentive structure that is designed to provide certainty and transparency to the industry regarding incentive levels, accounts for regional market differences, provides a clear signal to industry that New York intends to eliminate cash incentives in a reasonable timeframe, and allows for the elimination of those incentives sooner in regions where the market conditions can support it, based on market penetration, demand, and payback. Information on the Program progress through the MW Blocks will be provided through a Counter/Dashboard. The Counter/Dashboard is an online, publicly facing tool that shows real-time progression in the current blocks, provides incentive levels and MW targets for subsequent blocks and provide details on the progress towards the overall NY-Sun Statewide PV initiative installed capacity goal of 3.175 GW.

Limitation - This solicitation does not commit NYSERDA to award a contract or to pay any costs incurred in preparing any application. NYSERDA reserves the right to accept or reject any or all applications received, and to cancel in part or in its entirety the solicitation when it is in NYSERDA's best interest.

III. **ADDITIONAL INFORMATION AND ATTACHMENTS, please visit:** nyserdera.ny.gov/solar-contractor-resources