

New York State Energy Research and Development Authority

Fiscal Year 2011-12 Budget and Financial Plan  
(Revised January 2012)

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CERTIFICATION

I hereby certify that, to the best of my knowledge and belief after reasonable inquiry, the budget information contained herein for the fiscal year ending March 31, 2012 has been developed based on reasonable assumptions and methods of estimation.



Francis J. Murray, Jr.  
President and Chief Executive Officer



Jeffrey J. Pitkin  
Treasurer and Chief Financial Officer

## INTRODUCTION

The New York State Energy Research and Development Authority (NYSERDA) is a public benefit corporation established in 1975 pursuant to Title 9 of Article 8 of the Public Authorities Law of the State of New York. NYSERDA is a component unit of the State of New York and, as such, the results of operation are reported in the State of New York's Comprehensive Annual Financial Report.

The Budget and Financial Plan for the fiscal year ending March 31, 2012 (FY 2011-12) were prepared in accordance with accounting principles generally accepted in the United States of America on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when they become measurable and available.

## BUDGET PROCESS

NYSERDA's annual budget process starts with the preparation of a three-year program plan which summarizes program goals and objectives using program funds anticipated to be available during the upcoming fiscal year and two subsequent years. This document, *Toward a Clean Energy Future - A Three-Year Strategic Outlook (2010-2013)*, was reviewed by the Program Planning Committee and approved by the NYSERDA Board at a meeting held on June 9, 2010.

NYSERDA's Preliminary Spending Plan for FY 2011-12 was reviewed by the Board at a meeting on September 27, 2010. At this meeting, the Members also approved the State Appropriation Request for FY 2011-12, which was submitted to the Division of the Budget on October 12, 2010, and summarizes NYSERDA's requests for State appropriations for FY 2011-12.

The Budget was approved by the Board at a meeting on January 24, 2011.

## BUDGETARY ASSUMPTIONS

The following are principal budget assumptions used in developing the Budget:

- The System Benefits Charge funding for the FY2011-12 Budget reflects a Public Service Commission decision in December 2010 to defer scheduled SBC collections to better match the timing of collections with the timing of expenditures for NYSERDA's SBC programs, and so the SBC payments due NYSERDA on January 31, 2011 will be deferred to January 31, 2012 and included in the FY2011-12 Budget; the payments due April 30, 2011 and July 31, 2011 will be deferred to April 30, 2012 and July 31, 2012, respectively, and are included in the FY2012-13 Financial Plan. The Commission's Order also provided for a continuation of the SBC programs for an additional 6 months through the end of 2011, with collections scheduled to occur in 2012 to match when these program expenditures would be incurred; this revenue is included in the FY2012-13 Financial Plan.
- The Commission's December 2010 decision also called for NYSERDA to develop an operating plan for the technology and market development programs funded through the System Benefits Charge beyond calendar year 2011. The plan was filed with the Public Service Commission on May 16, 2011 requesting \$498 million of SBC funding (\$99.6 million per year) for the five year program anticipated to commence on January 1, 2012. The collection schedule for the System Benefits Charge-funded technology and market development programs has not yet been approved by the commission. The FY 2011-12 Budget and the Financial Plan assume collections will equal expenditures in each fiscal

year for this renewal funding, and each years' funding will be spent over a three year period. Actual funding will depend upon the Commission's final decision for continuation of these program activities and the future Budget and Financial Plan will be revised accordingly.

- The Commission has not yet commenced a proceeding for the continuation of funding for Energy Efficiency Portfolio Standard (EEPS) proceeding funding. The FY 2011-12 Budget and the Financial Plan assume that NYSERDA's resource acquisition energy efficiency program activities currently funded through the SBC will be transitioned to EEPS programs and funded at a level of \$220 million annually for five years commencing on January 1, 2012 (based upon a combined funding for EEPS continuation program and technology and market development programs equal to the original collections for SBCIII and EEPS authorized for 2011). The Budget and Financial Plan assumes collections will equal expenditures, and each years' funding will be spent over a three year period. Actual funding will depend upon the Commission's future decisions for continuation of these program activities and the future Budget and the Financial Plan will be revised accordingly.
- State appropriation revenue for West Valley in the Financial Plan for fiscal years 2011-12 through 2013-2014 are based primarily on the State's 10% share of West Valley Demonstration Project costs, the State's share under the Consent Decree, and anticipated ARRA Federal Stimulus funding. These estimates assume future U.S. Department of Energy (DOE) funding of approximately \$90.7 million for FY 2011-12, \$101.0 million for FY 2012-13, and \$80.0 million for FY 2013-14 for its share of project costs, including federal carryover funds and ARRA funding provided for project costs.
- Allowance auction proceeds for the Regional Greenhouse Gas Initiative (RGGI) are assumed to derive revenue of \$10 million for each of the quarterly auctions during 2011, and \$20 million per quarter commencing with the first auction of the new program emissions compliance period beginning in 2012 with the first auction occurring in March 2012. This quarterly estimate is based on current modeling projections of estimated emissions levels and assumes generators purchase only allowances needed for the current compliance period. These quarterly revenues are reflected, as applicable, in the FY2011-12 Budget and the FY2012-13 through FY 2014-15 Financial Plan.
- Interest income is based on assumed balances available for investment and based on current investment market yields.
- The FY2011-12 Budget includes no change in staffing levels from the prior year. Salary costs for current staff and funded vacant positions are based on salary grades equivalent to the State Management/Confidential (M/C) employees. Salaries and Benefits expense includes staff performance-based salary increases and payments modeled generally on salary increases being offered to State Management/Confidential (M/C) employees based on collective bargaining agreements with the State's public employee unions.
- Fringe benefit costs are based on: estimates provided by the New York State Retirement System for NYSERDA's pension contributions, inflationary increases on medical costs to estimate health insurance premium costs, post-employment health insurance premium costs for retirees under GASB45 based on the most recent actuarial valuation as a percentage of salary costs, and based on prior year actual costs as a percentage of salary costs for all other benefits.
- The NYS Cost Recovery Fee represents the fee paid to the State under Section 2975 of the Public Authorities Law (Governmental Cost Recovery System) for general governmental services. This statute limits the total aggregate amount that may be assessed against named public authorities, but permits each public authority's individual assessment to be determined by the Director of the Budget. The FY 2011-12 Budget

- assumes that NYSERDA's assessment will be \$9,850,000, the same amount imposed for FY 2010-11 (which increased by \$3,000,000 over the assessment for FY 2009-10).
- The Budget includes no significant or non-recurring revenue-enhancement or cost-reduction initiatives which shift resources from one year to another.

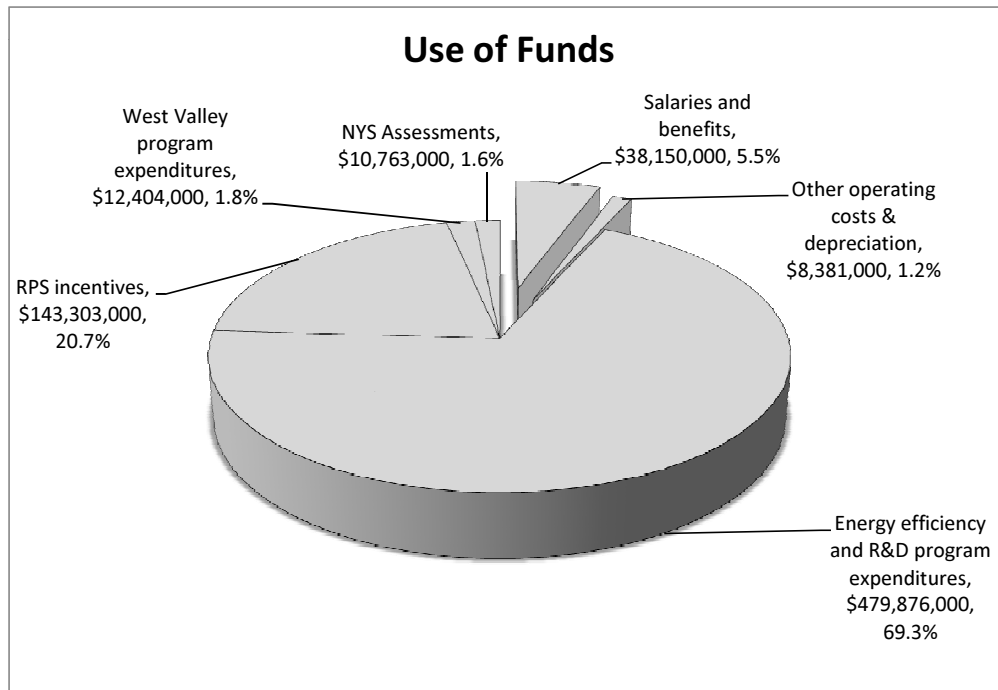
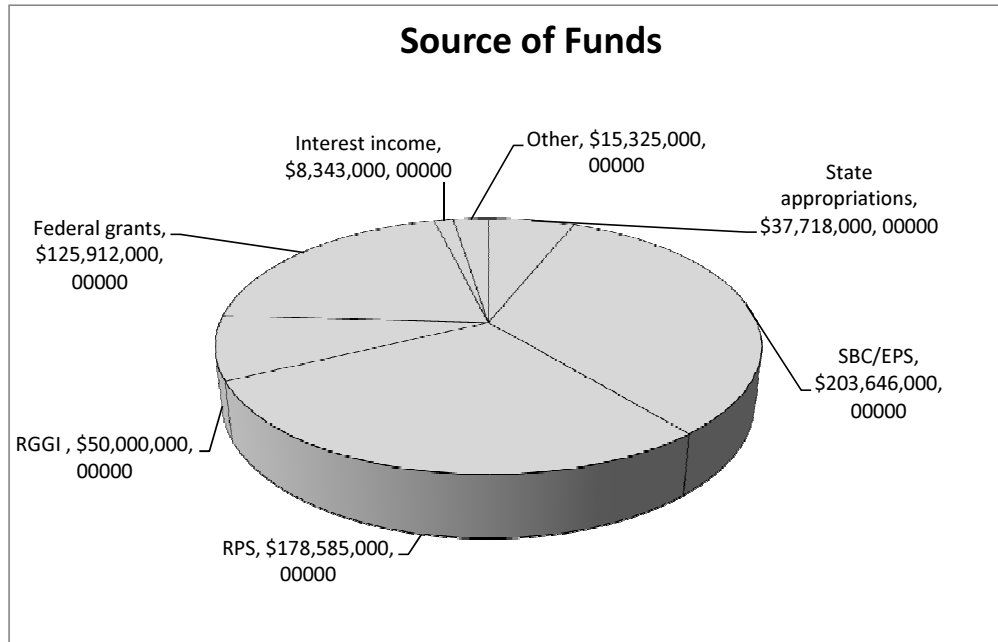
### BUDGETARY RISKS

The following is a summary of significant budgeting risks:

- NYSERDA's budgeting process is subject to inherent risks regarding the ability to accurately forecast revenues and expenditures.
- Over the past several years, NYSERDA has assumed responsibilities for administering certain new programs and additional program responsibilities may be added during FY 2011-12 that have not been included in the Budget.
- A contribution in the amount of \$1.6 million is anticipated from the New York Power Authority (NYPA) for the Energy Research and Development (R&D) program. This amount is consistent with the amount provided annually in past. Section 18-a of the Public Service Law requires that NYSERDA and NYPA agree annually on the level of financial support to be provided to support the R&D program. The amount proposed in this budget is intended to provide funding proportionate to assessments collected by the State's investor owned gas and electric utilities pursuant to this statute. NYSERDA does not yet have a funding agreement in place with NYPA for this contribution for FY2011-12.
- Contributions in the amount of \$1.6 million are also anticipated from the Long Island Power Authority (LIPA) for the Energy Research and Development program. This amount is consistent with amounts provided annually by LIPA since fiscal year 1999-2000, to support NYSERDA's statewide R&D program in an amount generally equivalent to the amount assessed to the State's investor owned utilities under Section 18-a of the Public Service Law. However, this will require a funding agreement to be entered into between the parties and approval of the agreement by the State Comptroller.
- Past results from auctions of allowances under the Regional Greenhouse Gas Initiative (RGGI) have shown tremendous volatility and generally a downward trend in revenue. NYSERDA has developed a multi-year program planning approach for these revenues, but variations in actual proceeds realized makes it difficult to complete accurate long-term planning.
- Program expenditures for the New York Energy Smart, Renewable Portfolio Standard, Energy Research and Development programs, Regional Greenhouse Gas Initiative, Green Jobs-Green New York, Clean Air Interstate Rule, and certain subprograms reported under the Energy Efficiency Deployment program are funded with revenues which are received in advance of expenditures. Under the modified accrual basis of accounting, these funds are recorded as revenue when received, with any unexpended funds recorded as Restricted Net Assets. Timing of program activity may result in either: (1) revenues exceeding expenses during the Budget period; or (2) expenditures funded from monies received and recorded as revenue (with the unexpended balance recorded as Restricted Net Assets) in prior fiscal periods.
- Expenditures for the West Valley program are based primarily on the amount anticipated to meet the State's share of costs for West Valley under the Cooperative Agreement and the Consent Decree which are dependent upon funds provided in the federal budget to the U.S. Department of Energy (DOE).

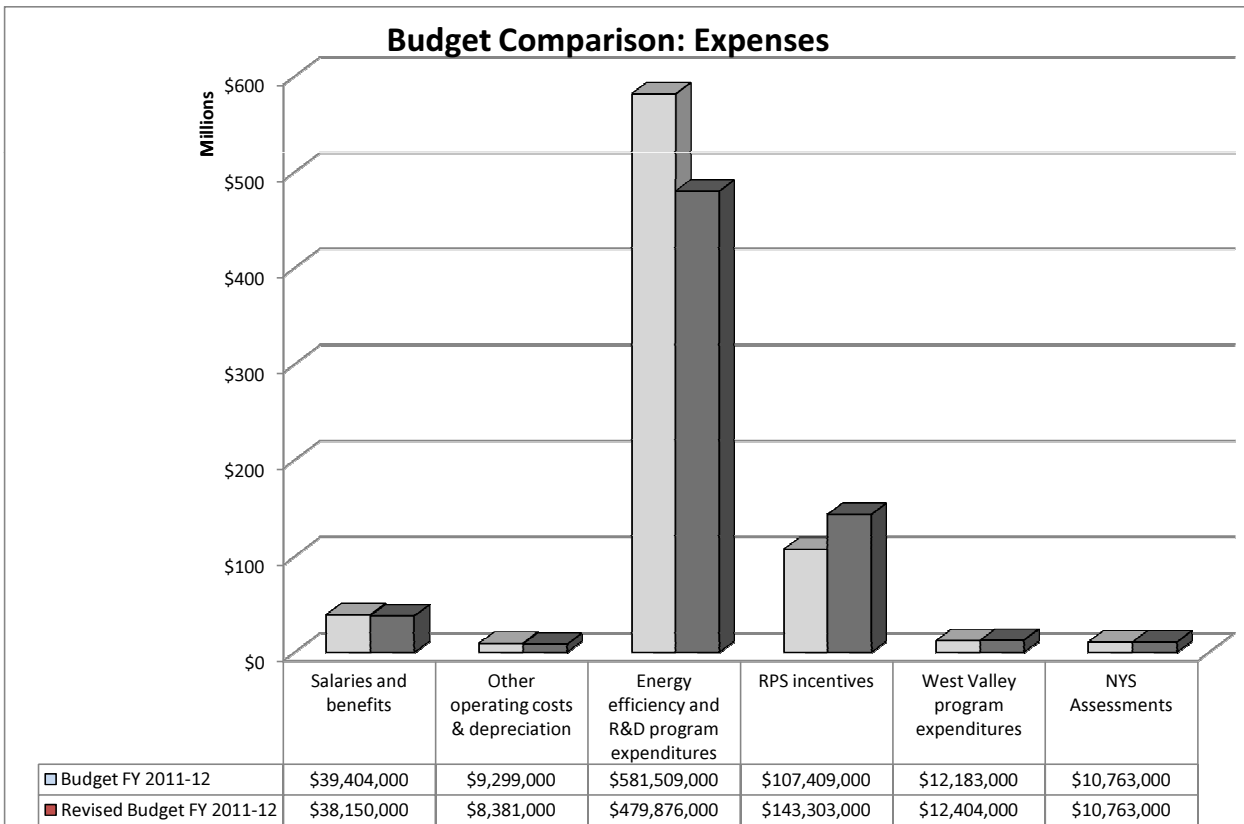
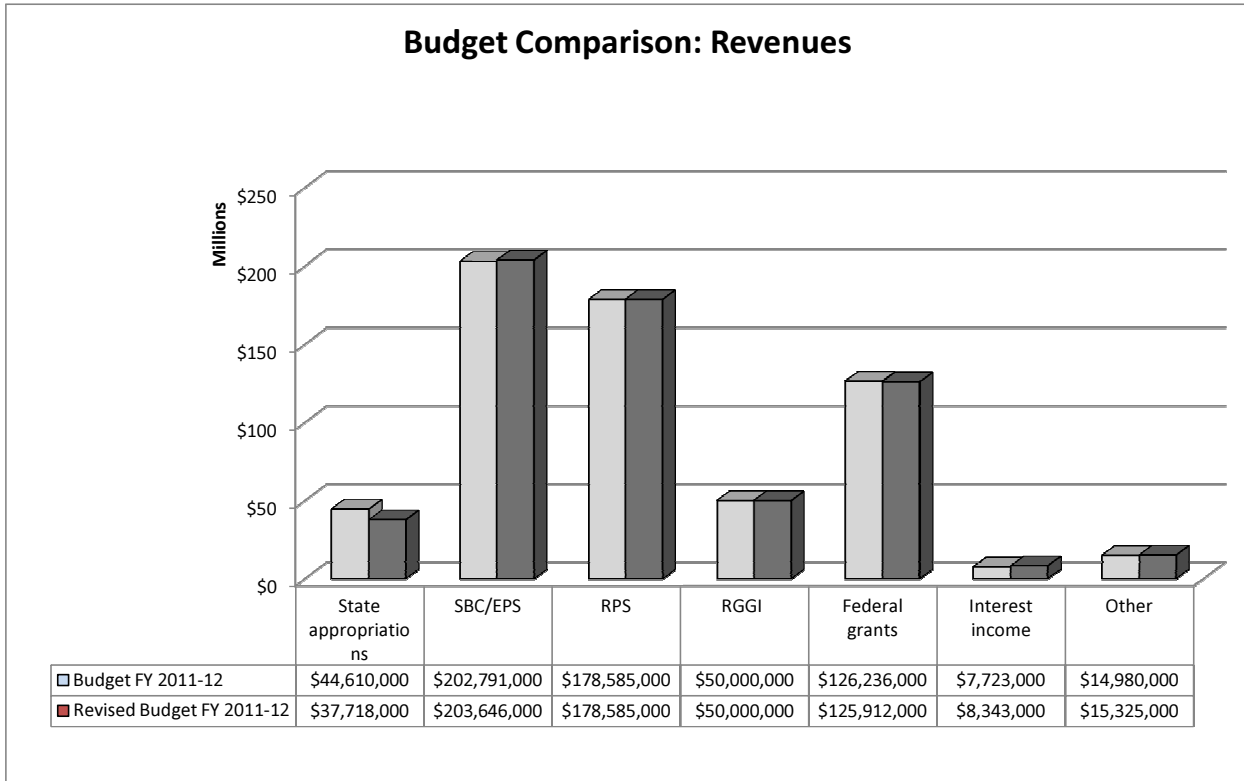
- In addition, DOE and NYSERDA have not resolved issues regarding long-term management of the West Valley site and payment of a fee under the Nuclear Waste Policy Act of 1982 (Public Law 97-425) for the disposal in a federal repository of the solidified high-level radioactive waste at West Valley. Additional State funding may be required during this or ensuing fiscal years if and when negotiations are concluded.
- As noted above, GASB 45 requires a biennial actuarial valuation to determine the actuarial present value of total projected post-employment health insurance benefits for retirees. The biennial valuation could be impacted by a number of assumptions, general economic conditions, and future events which could lead to higher estimated annual expenses.

## NYSERDA FY 2011-12 Revised Budget





## NYSERDA FY 2011-12 Revised Budget



NYSERDA  
FY 2011-12 Revised Budget

	New York Energy Smart	Renewable Portfolio Standard	RGGI	Green Jobs- Green NY	CAIR	Energy Research & Development	Energy Efficiency Deployment	Saratoga Technology & Energy Park	Energy Analysis	Bond Financing Program	West Valley	Revised FY 2011-12 Budget	Original FY 2011-12 Budget
<b>REVENUES:</b>													
State appropriations	\$ -	-	-	-	-	15,639,000	3,000,000	-	4,269,000	-	14,810,000	37,718,000	44,610,000
Third party reimbursement	1,000,000	-	-	-	-	2,500,000	5,540,000	600,000	-	-	-	9,640,000	9,280,000
Third party contributions	-	-	-	-	-	3,200,000	-	-	-	-	-	3,200,000	3,200,000
System Benefits Charge	42,503,000	-	-	-	-	-	-	-	-	-	-	42,503,000	42,503,000
Energy Efficiency Portfolio Standard	161,143,000	-	-	-	-	-	-	-	-	-	-	161,143,000	160,288,000
Renewable Portfolio Standard	-	178,585,000	-	-	-	-	-	-	-	-	-	178,585,000	178,585,000
Allowance auction proceeds	-	-	50,000,000	-	-	-	-	-	-	-	-	50,000,000	50,000,000
Project repayments	-	-	-	-	-	700,000	104,000	-	-	-	-	804,000	804,000
Federal grants	-	-	-	-	-	-	125,888,000	-	24,000	-	-	125,912,000	126,236,000
Rentals from leases	-	-	-	-	-	-	-	223,000	-	1,000,000	-	1,223,000	1,223,000
Interest income	4,153,000	1,392,000	993,000	976,000	159,000	295,000	375,000	-	-	-	-	8,343,000	7,723,000
Fees and other income	-	-	-	-	-	-	-	-	-	458,000	-	458,000	473,000
<b>TOTAL REVENUES</b>	<b>208,799,000</b>	<b>179,977,000</b>	<b>50,993,000</b>	<b>976,000</b>	<b>159,000</b>	<b>22,334,000</b>	<b>134,907,000</b>	<b>823,000</b>	<b>4,293,000</b>	<b>1,458,000</b>	<b>14,810,000</b>	<b>619,529,000</b>	<b>624,925,000</b>
<b>EXPENSES:</b>													
Salaries and benefits	18,739,000	2,999,000	1,467,000	1,658,000	428,000	3,551,000	3,670,000	176,000	3,337,000	35,000	2,090,000	38,150,000	39,404,000
Other operating costs	2,817,000	421,000	237,000	228,000	99,000	529,000	516,000	529,000	695,000	5,000	448,000	6,524,000	7,335,000
Depreciation	798,000	128,000	63,000	71,000	18,000	151,000	156,000	229,000	142,000	1,000	100,000	1,857,000	1,964,000
Program expenditures	241,661,000	143,303,000	33,345,000	24,548,000	8,620,000	17,513,000	153,058,000	600,000	531,000	-	12,404,000	635,583,000	701,101,000
NYS Assessments	4,720,000	2,625,000	628,000	474,000	164,000	263,000	580,000	27,000	84,000	930,000	268,000	10,763,000	10,763,000
<b>TOTAL EXPENSES</b>	<b>268,735,000</b>	<b>149,476,000</b>	<b>35,740,000</b>	<b>26,979,000</b>	<b>9,329,000</b>	<b>22,007,000</b>	<b>157,980,000</b>	<b>1,561,000</b>	<b>4,789,000</b>	<b>971,000</b>	<b>15,310,000</b>	<b>692,877,000</b>	<b>760,567,000</b>
Surplus (Deficit)	\$ (59,936,000)	30,501,000	15,253,000	(26,003,000)	(9,170,000)	327,000	(23,073,000)	(738,000)	(496,000)	487,000	(500,000)	(73,348,000)	(135,642,000)
<b>Other sources(uses):</b>													
Capital asset additions	-	-	-	-	-	-	-	-	-	-	-	(841,000)	(1,023,000)
Depreciation	-	-	-	-	-	-	-	-	-	-	-	1,857,000	1,964,000
Long term debt (principal payments)	-	-	-	-	-	-	-	-	-	-	-	(707,000)	(707,000)
Use of (addition to) restricted program funds	-	-	-	-	-	-	-	-	-	-	-	73,079,000	135,514,000
Increase(decrease) in unrestricted net assets	-	-	-	-	-	-	-	-	-	-	-	40,000	106,000
Unrestricted net assets, beginning of year	-	-	-	-	-	-	-	-	-	-	-	3,216,000	2,016,000
Unrestricted net assets, end of year	-	-	-	-	-	-	-	-	-	-	-	\$3,256,000	\$2,122,000
Restricted net assets, beginning of year	434,771,239	131,064,060	73,260,518	109,157,375	23,421,459	22,810,626	50,609,249	-	1,029,453	-	-	846,123,979	861,248,000
Increase(decrease) in restricted net assets	(59,936,000)	30,501,000	15,253,000	(26,003,000)	(9,170,000)	-	(23,193,000)	-	(531,000)	-	-	(73,079,000)	(135,514,000)
Restricted net assets, end of year	374,835,239	161,565,060	88,513,518	83,154,375	14,251,459	22,810,626	27,416,249	-	498,453	-	-	773,044,979	725,734,000
Encumbrances, beginning of year	307,891,109	597,280,336	12,478,267	9,057,866	8,305,552	31,477,682	168,287,062	-	-	-	-	1,134,777,874	
Contracted during the year	365,828,510	168,546,874	33,937,476	37,333,333	9,707,650	10,317,808	70,036,608	-	-	-	-	695,708,259	
Program expenditures	(241,661,000)	(143,303,000)	(33,345,000)	(24,548,000)	(8,620,000)	(17,513,000)	(153,058,000)	-	-	-	-	(622,048,000)	
Encumbrances, end of year	432,058,619	622,524,210	13,070,743	21,843,199	9,393,202	24,282,490	85,265,670	-	-	-	-	1,208,438,133	

**NYSERDA  
FY 2011-12 Budget  
Reconciliation of Budget Changes**

	FY 2010-11 Actual	Original FY 2011-12 Budget	Changes	Revised FY 2011-12 Budget	Explanation for change
<b>REVENUES:</b>					
State appropriations					
Research and Development	10,210,270	10,694,000	417,000	11,111,000	Reflects a partial restoration of funding from prior year State Budget cuts.
RD: Other Legislative Appropriations	1,332,764	11,142,000	(6,614,000)	4,528,000	Reflects a decrease in estimated expenditures for the Cellulosic Ethanol Pilot program and other projects expenditures funded under the FY06-07 UDC Capital Budget appropriation.
Energy Efficiency Deployment	407,082	2,500,000	500,000	3,000,000	Reflects an increase in program expenditures under the FY06-07 UDC Capital Budget Biodiesel appropriation.
Energy Analysis	4,681,000	5,464,000	(1,195,000)	4,269,000	Reflects a decrease from the original budget of \$1.325 million for analytical studies to support development of the State Energy Plan offset by a partial restoration of funding from prior year State Budget cuts. The studies will be funded from prior year unexpended appropriation funds received.
West Valley	15,284,277	14,810,000	-	14,810,000	No change.
Total state appropriations	31,915,393	44,610,000	(6,892,000)	37,718,000	
Third party reimbursement	6,133,272	9,280,000	360,000	9,640,000	Reflects the receipt of a \$600,000 state economic development grant at STEP for tenant job growth & expansion offset by a decrease in anticipated collections under the National Fuel Gas round IV gas efficiency program.
Third party contributions	3,200,000	3,200,000	-	3,200,000	No change.
System Benefits Charge	129,881,192	42,503,000	-	42,503,000	No change.
Energy Efficiency Portfolio Standard	160,031,647	160,288,000	855,000	161,143,000	Reflects a correction of scheduled collections from various PSC Orders.
Renewable Portfolio Standard	126,012,264	178,585,000	-	178,585,000	No change.
Allowance auction proceeds	98,957,857	50,000,000	-	50,000,000	No change.
Project repayments	972,135	804,000	-	804,000	No change.
Federal grants	63,744,396	126,236,000	(324,000)	125,912,000	Decrease is based on anticipated level of expenditures relating to the various ARRA stimulus grants.
Rentals from leases	1,237,687	1,223,000	-	1,223,000	No change.
Interest income	8,544,620	7,723,000	620,000	8,343,000	Due to slightly higher investment balances than originally anticipated.
Net change in fair value of investments	3,487,458	-	-	-	Line item not budgeted.
Fees and other income	1,231,513	473,000	(15,000)	458,000	Reflects a decrease in annual bond fees due to the retirement of a certain utility bond.
<b>TOTAL REVENUES</b>	<b>635,349,434</b>	<b>624,925,000</b>	<b>(5,396,000)</b>	<b>619,529,000</b>	
<b>EXPENSES:</b>					
Salaries	24,632,399	25,422,000	(565,000)	24,857,000	Budgeted staff positions stayed constant at 336 from the original budget. The decrease is primarily due to vacancies that exist that were not filled through the first quarter June 30, 2011.
Benefits	13,749,112	13,982,000	(689,000)	13,293,000	Decrease in fringe benefits is primarily due to a reduction in pension contribution based upon estimates provided by the State Retirement System, which was lower than originally anticipated, offset by an increase in compensated absences.
Total salaries and benefits	38,381,511	39,404,000	(1,254,000)	38,150,000	

**NYSERDA**

**FY 2011-12 Budget**

**Reconciliation of Budget Changes**

	FY 2010-11 Actual	Original FY 2011-12 Budget	Changes	Revised FY 2011-12 Budget	Explanation for change
Other operating costs	5,671,515	7,335,000	(811,000)	6,524,000	Decrease in other operating costs is primarily due to revised travel, information security, and information technology cost from what was originally assumed.
Depreciation	1,794,724	1,964,000	(107,000)	1,857,000	Reflects a decrease in capital asset additions primarily for the integration of NYSERDA's program databases and the financial management system, offset in part by several small scale IT projects.
Program expenditures					
New York Energy Smart	200,980,319	284,968,000	(43,307,000)	241,661,000	Based on level of anticipated expenditures.
Renewable Portfolio Standard	74,098,871	107,409,000	35,894,000	143,303,000	Based on level of anticipated expenditures.
Regional Greenhouse Gas Initiative	23,407,483	72,352,000	(39,007,000)	33,345,000	Based on level of anticipated expenditures.
Green Jobs-Green New York	2,369,673	28,263,000	(3,715,000)	24,548,000	Based on level of anticipated expenditures.
Clean Air Intrastate Rule	449,013	8,620,000	-	8,620,000	Based on level of anticipated expenditures.
Research and Development	13,970,204	23,578,000	(6,065,000)	17,513,000	Changes are primarily due to decreases in projects expenditures funded from FY-06-07 UDC Capital Budget appropriations.
Energy Efficiency Deployment	85,872,962	162,403,000	(9,345,000)	153,058,000	Based on level of anticipated expenditures, primarily for anticipated ARRA funded contracts.
Energy Analysis	40,437	1,325,000	(794,000)	531,000	Reflects a decrease in analytical studies to support the State Energy Plan from \$1.325 million to \$531,000.
STEP	-	-	600,000	600,000	Reflects an increase in costs associated with a state economic development grant received for tenant growth & expansion at STEP.
West Valley	12,386,526	12,183,000	221,000	12,404,000	Reflects an increase in program expenditures for NYSERDA's share of federal spending.
Total program expenditures	413,575,488	701,101,000	(65,518,000)	635,583,000	
NYS Assessments	10,763,000	10,763,000	-	10,763,000	No change.
<b>TOTAL EXPENSES</b>	<b>470,186,238</b>	<b>760,567,000</b>	<b>(67,690,000)</b>	<b>692,877,000</b>	
Surplus (Deficit)	165,163,196	(135,642,000)	62,294,000	(73,348,000)	
<u>Other sources(uses):</u>					
Capital asset additions	(597,314)	(1,023,000)	182,000	(841,000)	Reflects a decrease in capital asset additions primarily for the integration of NYSERDA's program databases and the financial management system, offset in part by several small scale IT projects.
Depreciation	1,794,724	1,964,000	(107,000)	1,857,000	See Depreciation line above.
Long term debt	(674,026)	(707,000)	-	(707,000)	No change.
Use of (addition to) restricted program funds	(163,607,718)	135,514,000	(62,435,000)	73,079,000	Reflects the anticipated timing of restricted programs' expenditures.
Increase(decrease) in unrestricted net assets	2,078,862	106,000	(66,000)	40,000	Decrease in unrestricted net assets is due to unrestricted revenues exceeding unrestricted expenditures.
Unrestricted net assets, beginning of year	1,137,744	2,016,000	1,200,000	3,216,000	
Unrestricted net assets, end of year	<u>\$3,216,606</u>	<u>2,122,000</u>	<u>1,134,000</u>	<u>3,256,000</u>	

NYSERDA FY11-12 Budget

Detail schedule: Salaries and benefits (Revised January 2012)

	<u>Actual</u> <u>FY 2010-11</u>	<u>Original</u> <u>Budget</u> <u>FY 2011-12</u>	<u>Changes</u>	<u>Revised</u> <u>Budget</u> <u>FY 2011-12</u>
<b>Salaries **</b>	\$ 24,632,399	25,422,000	(565,000)	24,857,000
<b>Fringe Benefits:</b>				
Social Security/Medicare taxes	1,779,160	1,843,000	(47,000)	1,796,000
Health insurance	2,754,103	2,737,000	42,000	2,779,000
Dental plan	270,648	294,000	(21,000)	273,000
Vision care plan	29,983	37,000	(7,000)	30,000
Dependent Care plan	17,718	17,000	1,000	18,000
Long-term disability insurance	75,635	70,000	6,000	76,000
Workers compensation	73,779	61,000	13,000	74,000
Unemployment	19,433	12,000	8,000	20,000
Pension	2,948,203	4,250,000	(899,000)	3,351,000
Pension Early Retirement Incentive	892,820	-	66,000	66,000
Tuition reimbursement	51,476	65,000	(13,000)	52,000
Increase in compensated absence leave accruals	986,203	661,000	191,000	852,000
Postemployment health insurance (GASB 45)	3,849,952	3,935,000	(29,000)	3,906,000
Early Retirement Incentive	-	-	-	-
sub-total benefits	<u>13,749,112</u>	<u>13,982,000</u>	<u>(689,000)</u>	<u>13,293,000</u>
<b>Total Salaries and Benefits</b>	<u>\$ 38,381,511</u>	<u>39,404,000</u>	<u>(1,254,000)</u>	<u>38,150,000</u>
Number of employees	313.0	336.0	0.0	336.0
Number of full-time equivalent employees (FTEs)	308.5	332.5	(0.3)	332.2

\*\* FY 2011-12 Salaries include staff performance-based salary increases and payments modeled generally on salary increases being offered to State Management/Confidential (M/C) employees based on collective bargaining agreements with the State's public employee unions.

NYSERDA FY11-12 Budget

Detail schedule: Other Operating Costs (Revised January 2012)

	<b>Actual</b> <b><u>FY 2010-11</u></b>	<b>Original</b> <b>Budget</b> <b><u>FY 2011-12</u></b>	<b>Proposed</b> <b>Changes</b> <b>to FY 2011-12</b>	<b>Revised</b> <b>Budget</b> <b><u>FY 2011-12</u></b>
Professional Services:				
Finance	\$ 398,613	424,000	-	424,000
Human Resources	18,799	25,000	-	25,000
Information Technology	203,346	329,000	(150,000)	179,000
Information Security Office	59,648	320,000	(205,000)	115,000
Internal Audit	15,265	75,000	-	75,000
Marketing	589,930	900,000	-	900,000
Energy Analysis	114,487	175,000	-	175,000
STEP	128,182	104,000	-	104,000
Other Consulting	50,035	23,000	-	23,000
Temporary staffing	-	12,000	-	12,000
Computer services	260,524	265,000	-	265,000
Office supplies	136,210	165,000	-	165,000
Office equipment and software	261,607	367,000	-	367,000
Printing, advertising, publications, meetings	72,352	290,000	(91,000)	199,000
Maintenance & repairs and service agreements	740,414	763,000	-	763,000
Postage	24,329	70,000	-	70,000
Travel	408,726	878,000	(315,000)	563,000
Training	29,967	118,000	(35,000)	83,000
Recruitment and relocation	19,951	30,000	-	30,000
Outside technical reviewer expense	89,596	130,000	(15,000)	115,000
Dues & memberships	228,691	184,000	-	184,000
Sponsorships and events	42,082	141,000	-	141,000
Telephone	136,144	150,000	-	150,000
Rent	799,774	850,000	-	850,000
Utilities	231,257	265,000	-	265,000
Insurance	116,460	123,000	-	123,000
Equipment rental and miscellaneous expense	123,974	116,000	-	116,000
Mortgage and Capital Lease Obligation interest expense	75,667	43,000	-	43,000
<b>Total Other Operating Costs</b>	<b>\$ 5,376,030</b>	<b>7,335,000</b>	<b>(811,000)</b>	<b>6,524,000</b>

NYSERDA FY11-12 Budget

Detail schedule: Capital Budget (January 2012)

	<b>Actual</b>	<b>Original</b>		<b>Revised</b>
	<b><u>FY 2010-11</u></b>	<b><u>FY 2011-12</u></b>	<b><u>Changes</u></b>	<b><u>FY 2011-12</u></b>
Vehicles	-	-		-
Furniture, fixtures and equipment	\$ 108,959	50,000	-	50,000
STEP building improvements	21,655	30,000	-	30,000
STEP infrastructure	130,918	-	-	-
NYC leasehold improvements	336	-	-	-
Information technology upgrades	335,446	943,000	(182,000)	761,000
	<hr/>			
Total Capital Asset Additions	\$ 597,314	1,023,000	(182,000)	841,000
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NYSERDA  
 FY 2011-12 Revised Budget  
 Financial Plan

	FY 2011-12 Budget	FY 2012-13 Projection	FY 2013-14 Projection	FY 2014-15 Projection
<b><u>REVENUES:</u></b>				
State appropriations	37,718,000	36,497,000	33,168,000	31,668,000
Third party reimbursement	9,640,000	7,040,000	7,040,000	7,040,000
Third party contributions	3,200,000	3,200,000	3,200,000	3,200,000
System benefits charge	42,503,000	120,437,000	115,474,000	108,459,000
Energy Efficiency Portfolio Standard	161,143,000	78,931,000	211,433,000	224,048,000
Renewable Portfolio Standard	178,585,000	213,228,000	253,344,000	291,448,000
Allowance auction proceeds	50,000,000	80,000,000	80,000,000	80,000,000
Project repayments	804,000	801,000	801,000	801,000
Federal grants	125,912,000	51,150,000	11,789,000	5,801,000
Rentals from leases	1,223,000	1,254,000	1,254,000	1,254,000
Interest income	8,343,000	7,908,000	7,908,000	7,908,000
Fees and other income	458,000	458,000	458,000	458,000
<b>TOTAL REVENUES</b>	<b>619,529,000</b>	<b>600,904,000</b>	<b>725,869,000</b>	<b>762,085,000</b>
<b><u>EXPENSES:</u></b>				
Salaries and benefits	38,150,000	39,257,000	40,071,000	41,275,000
Other operating costs	6,524,000	5,840,000	6,030,000	6,211,000
Depreciation	1,857,000	2,052,000	2,060,000	2,060,000
Program expenditures	635,583,000	664,693,000	803,326,000	749,052,000
NYS Assessments	10,763,000	10,763,000	10,766,000	10,765,000
<b>TOTAL EXPENSES</b>	<b>692,877,000</b>	<b>722,605,000</b>	<b>862,253,000</b>	<b>809,363,000</b>
	(73,348,000)	(121,701,000)	(136,384,000)	(47,278,000)
<b><u>Other sources(uses):</u></b>				
Capital asset additions	(841,000)	(425,000)	(425,000)	(425,000)
Depreciation	1,857,000	2,052,000	2,060,000	2,060,000
Long term debt	(707,000)	(345,000)	(345,000)	(345,000)
Use of (addition to) restricted program funds	73,079,000	120,455,000	135,098,000	45,944,000
Increase(decrease) in unrestricted net assets	40,000	36,000	4,000	(44,000)
Unrestricted net assets, beginning of year	3,216,000	3,256,000	3,292,000	3,296,000
Unrestricted net assets, end of year	<b>\$3,256,000</b>	<b>\$3,292,000</b>	<b>\$3,296,000</b>	<b>3,252,000</b>



NYSERDA  
FY 2011-12 Revised Cash-based Budget

	New York Energy \$mart	Renewable Portfolio Standard	RGGI	Green Jobs- Green NY	CAIR	Energy Research & Development	Energy Efficiency Deployment	Saratoga Technology & Energy Park	Energy Analysis	Bond Financing Program	West Valley	FY 2011-12 Revised Cash Budget Total
<b>REVENUES:</b>												
State appropriations	\$ -	-	-	-	-	15,639,000	3,000,000	-	4,269,000	-	14,810,000	<b>37,718,000</b>
Third party reimbursement	1,000,000	-	-	-	-	2,500,000	5,540,000	600,000	-	-	-	<b>9,640,000</b>
NYPA contribution	-	-	-	-	-	1,600,000	-	-	-	-	-	<b>1,600,000</b>
LIPA contribution	-	-	-	-	-	1,600,000	-	-	-	-	-	<b>1,600,000</b>
System benefits charge	42,503,000	-	-	-	-	-	-	-	-	-	-	<b>42,503,000</b>
Energy Efficiency Portfolio Standard	161,143,000	-	-	-	-	-	-	-	-	-	-	<b>161,143,000</b>
Renewable Portfolio Standard	-	178,585,000	-	-	-	-	-	-	-	-	-	<b>178,585,000</b>
Allowance auction proceeds	-	-	50,000,000	-	-	-	-	-	-	-	-	<b>50,000,000</b>
Project repayments	-	-	-	-	-	700,000	104,000	-	-	-	-	<b>804,000</b>
Federal grants	-	-	-	-	-	-	125,888,000	-	24,000	-	-	<b>125,912,000</b>
Rentals from leases	-	-	-	-	-	-	-	223,000	-	1,000,000	-	<b>1,223,000</b>
Interest income	4,153,000	1,392,000	993,000	976,000	159,000	295,000	375,000	-	-	-	-	<b>8,343,000</b>
Fees and other income	-	-	-	-	-	-	-	-	-	458,000	-	<b>458,000</b>
<b>TOTAL REVENUES</b>	<b>208,799,000</b>	<b>179,977,000</b>	<b>50,993,000</b>	<b>976,000</b>	<b>159,000</b>	<b>22,334,000</b>	<b>134,907,000</b>	<b>823,000</b>	<b>4,293,000</b>	<b>1,458,000</b>	<b>14,810,000</b>	<b>619,529,000</b>
<b>EXPENSES:</b>												
Salaries and benefits	18,365,000	2,939,000	1,438,000	1,625,000	419,000	3,480,000	3,597,000	172,000	3,270,000	34,000	2,048,000	<b>37,387,000</b>
Other Operating costs	2,817,000	421,000	237,000	228,000	99,000	529,000	516,000	529,000	695,000	5,000	448,000	<b>6,524,000</b>
Capital asset additions	398,000	64,000	31,000	35,000	9,000	76,000	78,000	34,000	71,000	1,000	44,000	<b>841,000</b>
Program expenditures	241,661,000	143,303,000	33,345,000	24,548,000	8,620,000	17,513,000	153,058,000	600,000	531,000	-	12,404,000	<b>635,583,000</b>
Long term debt	314,000	50,000	25,000	28,000	7,000	60,000	62,000	69,000	56,000	1,000	35,000	<b>707,000</b>
NYS Cost Recovery Fee	4,720,000	2,625,000	628,000	474,000	164,000	263,000	580,000	27,000	84,000	930,000	268,000	<b>10,763,000</b>
<b>TOTAL EXPENSES</b>	<b>268,275,000</b>	<b>149,402,000</b>	<b>35,704,000</b>	<b>26,938,000</b>	<b>9,318,000</b>	<b>21,921,000</b>	<b>157,891,000</b>	<b>1,431,000</b>	<b>4,707,000</b>	<b>971,000</b>	<b>15,247,000</b>	<b>691,805,000</b>
Surplus (Deficit)	(\$59,476,000)	30,575,000	15,289,000	(25,962,000)	(9,159,000)	413,000	(22,984,000)	(608,000)	(414,000)	487,000	(437,000)	<b>(72,276,000)</b>
Cash and investments, beginning of year												<b>925,857,576</b>
Cash and investments, end of year												<b>\$853,581,576</b>