

NEXT STEP

A periodic update on the Saratoga Technology + Energy Park® (STEP®)

June 2010 • Issue 10

TEC-SMART GRAND OPENING CEREMONY MARKS MILESTONE IN HVCC HISTORY

udson Valley Community College celebrated the official grand opening of TEC-SMART (Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies) on Wednesday, April 21, 2010.



Drew Matonak, President, Hudson Valley Community College; Francis J. Murray, Jr., President and Chief Executive Officer, NYSERDA; Donald Fane, Hudson Valley Community College Board of Trustees Member

The facility, which had a soft opening in January 2010, features more than a dozen classrooms and laboratories that will be used to train the workforce in semiconductor manufacturing and green technologies, including alternative fuels and the installation and maintenance of photovoltaic, geothermal, and wind-energy systems. Hudson Valley will produce a skilled workforce to serve major employers including GLOBALFOUNDRIES, General Electric, SunPower Inc., and Alteris Renewables. In addition, business and liberal arts and science courses are offered at the site.

"Hudson Valley Community College is very excited to have this state-of-the-art educational facility in the heart of Tech Valley," said

President Andrew J. Matonak. "TEC-SMART is a critical component in preparing our students for a new economy that promotes job growth, environmental sustainability, and technological innovation."

TEC-SMART is a joint project between Hudson Valley Community College and the New York State Energy Research and Development Authority (NYSERDA). The facility is located in NYSERDA's Saratoga Technology + Energy Park® (STEP®), which is a special destination for clean-energy and environmental technology companies in the heart of New York's Tech Valley. NYSERDA provided oversight for the construction of TEC-SMART.

"Hudson Valley's partnership with NYSERDA will provide the right foundation to build high-quality renewable-energy training programs at TEC-SMART," said Joe Sarubbi, Executive Director of TEC-SMART.



Joseph Sarubbi, Executive Director, TEC-SMART

"They will help foster a large renewable energy workforce, and ensure TEC-SMART will adequately supply the workforce demands for growing industry needs."

IN THIS ISSUE

- 1 TEC-SMART Grand Opening Ceremony Marks Milestone in HVCC History
- 2 STEP Tenant Recognition Event/tw telecom Grand Opening
- **3** Preparing Students for Green Collar Jobs
- 4 United Group Leads the Way
- **5** "Solutions Exhibit" Provides Business Networking Platform
- 6 STEP Receives Tree Farmer Certification
- **6** Looking for Office or Manufacturing Space?
- 7 STEP Company Highlight
- 8 Local Business Offers a Green Alternative to Consumers
- 9 News for STEP Tenants
- 10 STEP Tenant "Save the Dates"
- 10 Community Corner
- 11 TEC-SMART Naming Opportunities
- 11 Upcoming Southern Saratoga County Chamber Events
- 11 NYSERDA Funding Opportunities



The design of the 43,000-square foot building represents Hudson Valley's commitment to education and investment in the future of sustainable technology. TEC-SMART is expected to qualify for Leadership in Energy and Environmental Design (LEED) certification "Gold" from the U.S. Green Building Council. It has incorporated "green build" techniques, which include the use of solar panels, wind turbines, geothermal heating, ventilating and air conditioning systems, and passive solar systems.

"TEC-SMART will play an important role in training the clean-energy workforce for the future and strengthening the economy of our region and the state as a whole," said Francis J. Murray, President and CEO of NYSERDA. "This facility will serve as a cutting-edge laboratory for students and a model for institutions nationwide on creating buildings with advanced energy-saving features. NYSERDA is proud to partner with HVCC

on this significant milestone project for the Tech Valley and New York State."
In addition, TEC-SMART will serve as a central location where the community can learn about energy issues and green technologies, helping to increase awareness of the need for and availability of cleanenergy sources. School groups, community organizations, and businesses will be invited to visit the Community Education Center, take advantage of courses offered, and use the facility to host meetings and seminars.



HVCC Students - Ronald Hedlund and Nathan Brotz

STEP® TENANT RECOGNITION EVENT/TW TELECOM GRAND OPENING

Jeff Fiori, Regional Vice President, tw telecom; Congressman Paul Tonko, Dan Maynard, Vice President and General Manager, tw telecom; and Robert Callender, Vice President of Operations and Energy Services, NYSERDA



On May 10, NYSERDA recognized STEP's new and expanding tenants as well as celebrated the grand opening of tw telecom's state-of-the-art 13,000 square

foot co-location services facility. In addition to STEP tenant employees and partners, guests included Congressman Paul Tonko and Assemblyman Tony Jordan. The event, which took place in the United STEP 1 building, was an opportunity to recognize new STEP companies as well as companies that have expanded within the Park.

STEP tenant companies recognized included The Building Performance Institute (BPI), Infrastructure, The Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies (TEC-SMART), C9 Corporation, Clough Harbour & Associates (CHA), GLOBALFOUNDRIES, and The Radiant Store.

"With our new location on the STEP campus, we have a remarkable opportunity to team with some of the sharpest minds today at work on a range of clean-energy and environmental challenges" said Ray Kinley, CEO of CHA. "Thanks to the support of NYSERDA and the collaborative atmosphere at STEP, we have a platform for making great strides in the business of sustainable design."

In addition, tw telecom celebrated the grand opening of its co-location facility at STEP. "tw telecom's co-location expansion into Malta

came about because of demand from businesses and governmental agencies looking for a safe, dependable, economic alternative to constructing their own data centers," said Dan Maynard, Vice President and General Manager for tw telecom's Albany Sales, Support and Operations. "NYSERDA has been a fantastic partner throughout this project. NYSERDA helped us design an environmentally friendly facility that is highly efficient and secure."

The new tw telecom co-location facility will enable businesses around the Capital Region to grow and expand their infrastructures with complete confidence, knowing that their data in this facility is completely secure. tw telecom is a leading provider of voice, Internet and datanetworking solutions to businesses, large organizations, and government entities in

Albany, and throughout the U.S. The company deploys services over its own state-of-the-art fiber optic networks and self-healing digital rings with up to 10 G capabilities.

"The newest additions to STEP are innovative, forward-looking companies that fit perfectly in STEP's unique knowledge community of clean-energy and environmental technology-companies, said Frank Murray, President and CEO of NYSERDA. "These companies, along with the rest of the STEP community, are a tremendous asset in helping our region and our state build New York's clean energy economy of the future. NYSERDA welcomes these companies to STEP and look forward to their success in the future."

PREPARING STUDENTS FOR GREEN COLLAR JOBS

he Center for Energy Efficiency and Building Science (CEEBS), a division of Hudson Valley Community College's (HVCC) Workforce Development Institute, is now offering "Energy Efficiency Training for Building Performance Institute (BPI) Certification" at the Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies (TEC-SMART) facility at NYSERDA's Saratoga Technology + Energy Park® (STEP®). In addition, CEEBS is offering a new online "Basics of Building Science" course for those interested in learning about or beginning a career in the home energy-efficiency or home energy-auditing field.

"We are expanding our home energyefficiency training through CEEBS across the
State. The TEC-SMART facility is a natural fit
for this type of workforce training, which can
lead to careers in the green economy," said
HVCC President Andrew J. Matonak.

Local builders, trades people, architects, engineers, and individuals interested in pursuing

a career in the green-collar workforce can receive training on how to diagnose and repair homes to make them more energy efficient.

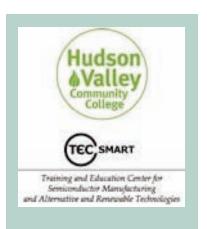
CEEBS' "Building Analyst" course uses a "whole house" approach to address a range of interrelated building issues. Students in this course will be trained to diagnose those issues and recommend steps to create a more comfortable, safe, durable, and energy-efficient home. The course includes 24 hours of classroom instruction as well as 12 hours of hands-on field experience assessing and testing a local home. The "Envelope Professional" course uses the same approach to teach advanced diagnostic, evaluation, and repair skills, with 12 hours of classroom instruction and 18 hours of field experience.

The "Basics of Building Science" course is the first online course offered by CEEBS. It provides an introduction to the basic concepts involved in the whole-house approach to residential energy efficiency. This course serves as an introduction to the series of courses



We are expanding our home energy efficiency training through CEEBS across the state. The TEC-SMART facility is a natural fit for this type of workforce training, which can lead to careers in the green economy.

Drew Matonak President of Hudson Valley Community College



offered by CEEBS, which includes "Building Analyst," "Envelope Professional," "Heating Professional," "Cooling Professional," and "HERS Rater." Students who successfully complete these sequential courses may test for BPI certification.

The cost of the online course is \$300. The New York State Research and Development Authority (NYSERDA) reimburses 75% to 100% of tuition upon completion of the course to qualified students. The level of reimbursement is dependent on the location where the student performs work under the New York Energy\$martSM programs. This incentive is being offered by NYSERDA for a limited time and is subject to change at NYSERDA's discretion. Incentives available to contractors also include financial assistance for the purchase of diagnostic equipment, co-op advertising, and BPI contractor referral.

Contractors or home remodelers who successfully complete the program and BPI certification/accreditation may be eligible to apply to become a Home Performance with ENERGY STAR® contractor. Through NYSERDA's Home Performance with ENERGY STAR Program, participating contractors can offer their customers a host of program incentives on qualifying energy-efficiency repairs and improvements.

For more information on these courses, visit www.hvcc.edu/ceebs or contact the Center for Energy Efficiency and Building Science directly by calling (518) 629-4111 or emailing ceebs@hvcc.edu.





UNITED GROUP LEADS THE WAY

he United Group has announced the award of LEED® "Silver" designation for its commercial property, United STEP 1, located at 107 Hermes Road in NYSERDA's Saratoga Technology + Energy Park® (STEP®). LEED (Leadership in Energy and Environmental Design), established by the U.S. Green Building Council, is the nations' preeminent program for the design, construction, and operation of high-performance green buildings. "This announcement designating the 107 Hermes Road building as LEED® "Silver" affirms the integral role public-private partnerships play toward achieving the States' energy and economic development goals," said Francis J. Murray Jr., President and CEO of NYSERDA. "Home to some of the most advanced clean-energy and environmental technology companies, STEP is a knowledge community featuring greenbuilding construction while maintaining 77 percent green space at the park. The companies occupying the 107 building, their

employees, and the team at United Group should feel proud of this accomplishment."



Gordon Furlani, Board of Directors Member, Capital Region BOMA; Michael Uccellini, President, The United Group; Sarah Jermano, President, Capital Region BOMA; Graham Thompson, Commercial Facilities Manager, The United Group

Additionally, United STEP 1 received a 2009 Toby Award for Best Office Building in the 100K to 249K square feet category. The Capital Region Building Owners and Managers Association (BOMA) Toby Award program recognizes properties that exemplify superior building quality and management practices. This program is commonly

recognized as the most prestigious and comprehensive program in the commercial real estate industry.

"2009 was an amazing year for the United STEP 1 property. To be the first building at STEP to achieve a LEED® "Silver" designation from the U.S Green Building Council, and to be recognized with a BOMA Toby Award for the same property, is a testament to the fact that driving towards new ideas and incorporating sustainable and cutting-edge building construction and design concepts in fact does have its rewards." stated Michael Uccellini, United Group President. "We look forward to a new and continuous progression that allows us to set the standard, regionally and

nationally, in the way we conduct business moving into the future. As a company we value our partnership with NYSERDA and look forward to the development of more LEED* Certified buildings at STEP."

The United Group, based in Troy, NY is a nationally recognized and award-winning corporation with more than 37 years of successful experience in the development, financing, acquisition, repositioning, and professional management of a wide variety of real estate.

For more information on The United Group, please visit www.ugoc.com.

Last year, I signed the Green
Jobs/Green New York act to help prepare
New Yorkers to find jobs in the 21st
century clean energy economy that we
are building here in New York. These
workforce development efforts are
absolutely critical to help New Yorkers
secure jobs that help working families
and businesses cut their energy bills
while reducing greenhouse gas pollution.

Governor David A. Paterson

"SOLUTIONS EXHIBIT" PROVIDES BUSINESS NETWORKING PLATFORM

he On March 4th, through a joint effort by the Center for Economic Growth (CEG), the New York State Energy Research and Development Authority (NYSERDA), and the Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies (TEC-SMART), a "Solutions Exhibit for Technology & Manufacturing Businesses" event was held at the TEC-SMART facility at the Saratoga Technology + Energy Park® (STEP®).

This tradeshow-style event included exhibitors from the Small Business Development Center (SBDC), Harris Beach Attorneys at Law, Key Bank, Joan Oliver Grant Writing Services, Zone 5, the Space Alliance Technology Outreach Program (SATOP), and many others.

Participants, primarily local, small-business owners, were given the opportunity to connect, one-on-one, with these regional experts dedicated to helping businesses succeed.

"The 'Solutions Exhibit' at TEC-SMART provided a great platform for technology and manufacturing businesses to connect and



Madi Kalibala, Senior Project Engineer, Space Alliance Technology Outreach Program (SATOP)

network with regional resources that will help them expand their growth," said F. Michael Tucker, President and CEO of the Center for Economic Growth. "We look forward to partnering with STEP in continuing to bring together businesses with the region's economic development support infrastructure."

For information regarding the event, please contact Melanie LaRose at (518) 326-0187 or MelanieL@ceg.org.



STEP® RECEIVES TREE FARMER CERTIFICATION

YSERDA's 280 acre STEP park has been awarded Tree Farmer Certification by the American Tree Farm System.

This certification demonstrates NYSERDA's commitment to a sustainable forest and the responsible management of STEP's woodlands.

The American Tree Farm System® (ATFS), a program of the American Forest Foundation's Center for Family Forests, is committed to sustaining forests, watershed, and healthy habitats through the power of private stewardship.

Since 1941, ATFS has educated and recognized the commitment of private family forest landowners in the United States. Currently, ATFS has certified 24 million acres of privately owned forest land and more than 90,000 family forest owners committed to excellence in forest stewardship in 46 states. Tree Farmers share a unique commitment to protect wildlife habitat and watersheds, to conserve soil, and to provide recreation for their communities while producing wood for America. These individuals hold the key to the kinds of forests, forest activities, and forest resources future generations of Americans will enjoy.

ATFS has established standards and guidelines for property owners to meet to become a

Certified Tree Farm. Under these standards and guidelines, private forest owners must develop a management plan based on strict environmental standards and pass an inspection by an ATFS volunteer forester every five years.

Water. Wildlife. Recreation. Wood. The four sides of the Tree Farm sign tell the story of sustainable forestry ... a thriving forestland that has clean water, a healthy wildlife habitat and recreational opportunities. The green and white diamond shaped Tree Farm signs are widely recognized across the country.

The American Forest Foundation (AFF) is a nonprofit 501(C)(3) conservation and education organization that strives to ensure the sustainability of America's family forests for present and future generations. The organization's vision is to create a future where North American forests are sustained by the public, which understands and values the social, economic, and environmental benefits they provide to our communities, our nation, and our world.

If you would like more information on becoming a Certified Tree Farmer, please call (202) 463-2462 or visit info@treefarmsystem.org.



LOOKING FOR OFFICE OR MANUFACTURING SPACE?

he United STEP 1 building at the Saratoga Technology + Energy Park® (STEP®) is configured to support a flexible multi-tenant concept to facilitate a variety of tenant functions. United STEP 1 currently has available manufacturing and office space. Current neighboring tenants include GLOBALFOUNDRIES, Lockheed Martin, and Building Performance Institute (BPI).

- Total available manufacturing/office space 25,423 square feet
 - Manufacturing 19,377 square feet Office - 6,046 square feet
- Warehouse ceiling height is 32' in front and 29.8' in the rear, and office space is 14'
- 50' X 50' bay spacing in warehouse
- One (1) truck dock and three (3) drive-through doors to the warehouse area

- Power: 13.2KVA with capabilities of v3,600 KVA
- Numerous tax incentives for qualifying businesses, including wage and sales credits and power delivery benefits
- Real Estate Tax Pilot Agreement
 Savings of up to \$3.00 per square foot
- National Grid Capital Investment Incentives between \$50K-\$250K, a reduction in standard energy delivery tariffs, has been negotiated in addition to a reduction in energy usages rates
- One-half mile to Northway 1 -87;
 Exit 12; close proximity to the Albany International Airport

For more information on available space at United STEP 1, please contact Graham Thompson at (518) 687-7316 or Joe Rocco at (518) 687-7317.



STEP® COMPANY HIGHLIGHT

he Radiant Store, which began leasing office space at NYSERDA's STEP Business Center in February 2010, specializes in the areas of renewable power, thermal-solar hot-water systems, integrated solar-hydronic, and radiant-heating systems. "Our mission focuses on the deployment of thermal solar technology at the end user and providing energy-efficient carbon-neutral solutions to homeowners and businesses seeking to reduce fossil-fuel consumption", said Terry Moag, President of the Radiant Store.

"The opportunity to move our operations to STEP was important to our company mission, "said Moag. "As a tenant, we gain access to a specialized menu of services designed to meet the needs of the companies at STEP, and NYSERDA staff has taken an active role in the facilitation of programs that support our growth



and development. Moreover, we have access to a world-class training facility, literally within walking distance from our offices."

With seven full-time employees, The Radiant Store will be expanding its operations at STEP in June. Since 2005, the company has serviced approximately 1,000 residential and commercial customers. "With the State and Federal tax incentives currently available, our customer base has grown exponentially," said Terry. "Our expansion at STEP will allow us to continue to build our business and network with strategic partners throughout Tech Valley".



Terry Moag, President, The Radiant Store

"The Radiant Store is a perfect fit for STEP, which provides an environment to help clean-energy and environmental technology companies build and grow," said Francis J. Murray, Jr., President and CEO of NYSERDA. "Its work to deploy more environmentally sustainable technologies will help New York meet the ambitious energy reduction goals set by Gov. David Paterson."

If you would like more information on The Radiant Store, please visit www.theradiantstoreinc.com or call Terry Moag at (518) 899-2791.

LOCAL BUSINESS OFFERS A GREEN ALTERNATIVE TO CONSUMERS

e all want to do our part to help protect the environment. We strive to be mindful of our daily choices and consume eco-friendly products. For residents throughout the greater capital region, Green Conscience Home & Garden in Saratoga Springs, NY will now make this easier.

This new retail store and home improvement showroom is dedicated to providing organic, eco-friendly, non-toxic, and sustainable products from gardening and landscaping to home improvement and renovations.

Green Conscience inspires people to make the best choices for their families and the environment by featuring products from ecologically responsible sources that contribute to well-being and health. Personalized attention makes completing the next project successful and enjoyable.

Materials offered include: flooring, cabinetry, and furniture produced from ecologically

sustainable sources; countertops and carpeting derived from recycled or naturally-produced materials; interior and exterior paints containing very low or no VOCs (Volatile Organic Compounds); eco-friendly home accessories, and energy-efficient products. Many of these products are on display in the showroom.

In addition to building materials, a variety of useful home and garden products include: rain barrels, composters/pails, worm-casting bins, and organic fertilizers.

Green Conscience will offer products and services for commercial use as well. Most products have LEED credits associated with their use.

Karen Totino, owner of Green Conscience, has a history of caring about environmental issues starting with her own family and neighborhood. Beginning with her already successful organic lawn-care business, Karen became actively involved in community efforts supporting work on clean-ups and conservation through Friends of Kayaderosseras, a not-forprofit organization focused on conserving the creek. As an energetic entrepreneur, Karen wants to effect change in a greater way by offering green alternatives to consumers who seek better choices for their families and the environment.

Green Conscience Home & Garden is a WBE (Women's Business Enterprise) - certified business in the State of New York, and is located at 33 Church Street, Saratoga Springs, NY 12866. For more information, please contact Karen at (518) 306-5196.



Karen Totino, Owner, Green Conscience

News for STEP® Tenants

Jobs at STEP: Please take advantage of this valuable marketing tool to post job opportunities at no cost to STEP companies. To post a job, please contact Tricia King at tek@nyserda.org or 862-1090 ext. 3479.

Walking Trails: There are 1.2 miles of walking trails to enjoy at STEP. Tenants and community residents are encouraged to use the trails, particularly during the warm summer months.

iPool2: Tenants are encouraged to take advantage of this free Web-based program hosted by the Capital District Transportation Committee (CDTC). Users of iPool2 can easily identify transportation alternatives available to them throughout the Capital Region including carpools, transit, and other commuter services. For more information, please visit www.ipool2.org or call (518) 458-2164.

Safety and Security: In response to safety concerns, NYSERDA is contracting with Linstar Security to install recording devices and cameras to monitor the exterior of 10 and

107 Hermes Road, including the parking lots and the parking lot at TEC-SMART. Linstar will commence work this summer.

Cell Tower at STEP: The Verizon Wireless cell tower is under construction and will be completed by July 2010.

Additional Updates: In April, Brickman completed spring cleanup and mulched the landscaping. In addition, Brickman will be mowing the grass this season and conducting the fall cleanup at STEP. Straight Line restriped Hermes Road, and Ace Line repainted the detail work and restriped the parking lot at 10 Hermes Road. Buck Anderson cleared the hiking trails.

Three benches have been installed on the STEP grounds. The first is along the pathway near 10 Hermes Rd; the second is at the trailhead parking lot, for those who want to change into their sneakers or take a rest after a short hike; and the third has been placed along the intersection of Hermes and Stonebreak Roads.

STEP® TENANT "SAVE THE DATES"

July 23, 2010- STEP Tenant Ice Cream Social

Come out and meet your neighbors at our STEP Tenant Ice Cream Social on Friday, July 23, 2010, from 12:00p.m. – 1:00p.m. (rain date- July 30, 2010). STEP tenant employees are invited to enjoy Ben & Jerry's ice cream as well as some friendly competition in a game of horseshoes or bocce ball. Don't miss out on this chance to show your bocce ball and horseshoe skills as well as get to know some of your colleagues at STEP! We hope to see you there!

September 14, 2010- STEP Blood Drive

Please join us in supporting the American Red Cross at our first Annual STEP Blood Drive on Tuesday, September 30, 2010, from 9:00a.m – 2:00p.m. at the Training and Education Center for Semiconductor Manufacturing and Alternative and Renewable Technologies (TEC-SMART). Nearly every two seconds, someone in the United States needs blood. Annually, close to 14 million units of red blood cells are used for blood transfusions. On any given day, about 38,000 units of red blood cells are needed to treat accident victims, children and adults undergoing surgery; and patients receiving treatment for cancers and other diseases. This is a great opportunity to make a difference!

For more information about these events, please contact Tricia King at 862-1090 ext. 3479 or tek@nyserda.org.

COMMUNITY CORNER

Malta Sunrise Rotary Club

he Malta Sunrise Rotary Club invites you to join the members for breakfast every Thursday at 7:15 a.m. at the Malta Diner, Route 9, Malta. For more information, visit http://maltasunriserotary.googlepages.com/home

Round Lake Library - Malta Branch

Conveniently located in the Malta Community Center, the Round Lake Library's new Malta Branch provides traditional library services and programming; interactive programming for children, teens, and adults; videos, DVDs, and audiobooks; and business services such as wireless Internet access, fax, copy and printing services, meeting rooms, and quiet space to work.

The Round Lake Library has been a vital part of the Malta community for more than a century. The main Clark House facility in Round Lake and the new Malta Branch, both have day, evening and weekend hours. For more information, call (518) 899-2285 (Clark House) or (518) 682-2495 (Malta Branch) or visit http://roundlake.sals.edu.

TEC-SMART NAMING OPPORTUNITIES

Naming opportunities still remain for distinctive spaces in and around TEC-SMART. Everything from the naming of the entire TEC-SMART facility to the naming of various spaces inside and outside the facility is possible at this time.

First Floor:

Administrative/faculty offices: \$20,000

Classroom 1: \$50,000 Classroom 2: \$50,000 Classroom 3: \$50,000 Classroom 4: \$50,000

Alternative Fuels Laboratory: \$125,000 Wind Energy Laboratory: \$125,000 Geothermal Laboratory: \$125,000 Semiconductor Laboratory: \$125,000 Photovoltaic Laboratory: \$125,000 Entrance Courtyard: \$250,000

Auditorium: \$500,000 Education Center: \$500,000 Clean Room: \$1,000,000

Second Floor:

Classroom 1: \$50,000 Classroom 2: \$50,000 Classroom 3: \$50,000 Classroom 4: \$50,000

Multipurpose Classroom: \$50,000

To learn more about these opportunities, please call the Hudson Valley Community College Foundation office at (518) 629-8012.



UPCOMING SOUTHERN SARATOGA COUNTY CHAMBER EVENTS

July 8, 2010:

Multi-Chamber Networking Cruise

August 12, 2020:

Day at the Races~ Saratoga Race Track

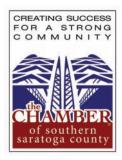
October 4, 2010:

Click '10, Hudson Valley Community College

October 24-November 2, 2010:

Magnificant Cities of Eastern Europe Trip

For more information, please call 371-7748 or visit www.southernsaratoga.org



NYSERDA FUNDING OPPORTUNITIES

Development at the Saratoga
Technology + Energy Park®
(STEP®) – PON 1116 The New York
State Energy and Research and
Development Authority (NYSERDA)
invites proposals from business
entities or developers (company,
developer, or collectively, applicant)
seeking to construct a building and
provide related improvement at
STEP in Town of Malta, Saratoga
County, New York.

Clean-Energy Business Growth & Development – PON 1260 This program supports the growth and development of clean-energy companies in New York State by supporting business activities that enable their expansion.

Clean-Energy Technology
Manufacturing Incentive Program –
PON 1176 NYSERDA invites
proposals to expand the level of
manufacturing clean-energy
technology products in New York.

For more information, visit www.nyserda.org/funding

NEXT STEP

Next STEP is a publication of the New York State Energy Research and Development Authority (NYSERDA) intended to inform the Saratoga Technology + Energy Park® (STEP®) community of the rapidly changing environment of New York's energy technology industry and provide information on resources available to STEP tenant companies and their employees.

Please submit comments, suggestions, and story ideas (such as company and employee profiles, recent developments, and news) to tek@nyserda.org



State of New York

David A. Paterson, Governor

New York State Energy Research and Development Authority

Vincent A. DeIorio, Esq., Chairman Francis J. Murray, Jr., President and Chief Executive Officer

STEP is owned and operated by NYSERDA on behalf of the State of New York.



17 Columbia Circle Albany, NY 12203-6399

toll free 1-866-NYSERDA local 518.862.1090 • fax 518.862.1091

www.nyserda.org step.nyserda.org

STEP® PARTNERS





























SARAOGA TECHNOLOGY + ENERGY PARK® (STEP®)
IS A KNOWLEDGE COMMUNITY WITH SIGNIFICANT RESOURCES
FOR CLEAN-ENERGY AND ENVIRONMENTAL TECHNOLOGY COMPANIES
LOOKING FOR STRATEGIC LOCATIONS TO BUILD AND GROW.

STEP® TENANT COMPANIES























