

The following provides a status update on activities related to the implementation of Green Jobs Green New York (GJGNY).

**Workforce Development:**

The NYSERDA Workforce Development team is drafting seven Program Opportunity Notices (PON) and Requests for Proposals (RFPs) to advance the workforce development goals of GJGNY. Two of these are now open to the public per schedule listed below. NYSERDA will be hosting a conference call for the GJGNY Workforce Development Working Group on June 30, 2010 from 9:00 am – 10:00 am to provide an update of all workforce development activities and solicitations under GJGNY. All members of the GJGNY Workforce Development Working Group and interested utilities have been invited to attend.

Description	Funding	Solicitation Release Date	Proposal Due Date
<b><u>Solar Thermal (ST) Training (PON) 2011</u></b> Develop ST training or ST module to integrate with existing energy efficiency training - curriculum development, equipment, code official training, and assistance to apply for ISP accreditation.	<b>\$300,000</b>	<b>k</b>	<b>6/30/2010</b>
<b><u>Energy Efficiency Career Pathways Training and Technical Training (PON) 1817</u></b> Develop Small Commercial Energy Audit Training and Oil Heat Training under GJGNY, and develop energy efficiency Career Pathways and Tech Training	<b>\$1,850,000 (includes \$600,000 for GJGNY)</b>	<b>6/1/2010</b>	<b>8/3/2010</b>

**Outreach & Marketing**

The Outreach and Marketing Plan has been approved by NYSERDA Management. The Outreach and Marketing team has developed a Request for Proposals (RFP) 2038 for GJGNY Training and Implementation Contractor services that will assist with the CBOs. The RFP is expected to be released by the end of June. The Technical Evaluation Panel (TEP) that will evaluate the proposals received through this RFP has been identified.

In an effort to clarify the eligibility criteria for CBOs, the team has developed pre-screening protocols and a process for qualifying CBOs intending to bid on the GJGNY Outreach RFP. It has been determined that per the legislation, the bidding organization and all CBO consortia members, if applicable, must be CBOs as defined in the legislation. CBOs must submit their proof of qualification in accordance with the protocols developed to NYSERDA in order to be eligible for funding under this RFP. It is highly recommended that CBOs, and their CBO consortia members, submit qualification credentials soon after the RFP is released. This will

prevent organizations or their consortia members who may be ineligible from spending time on a proposal that would be deemed non-responsive.

In addition, NYSERDA has determined that there will not be an explicit limitation of “two or three” aggregation pilots undertaken as a result of the RFP. Instead, NYSERDA will indicate that “several” aggregation pilots are expected to be selected. This will provide some flexibility during the selection process while still providing the program team a manageable process through which to address the unresolved issues related to aggregation.

### **Multifamily**

The multifamily component of GJGNY is tied to the release of the redesigned Multifamily Performance Program (MPP.) The program documentation is currently being revised to reflect the integration of GJGNY audit incentives and financing into MPP.

### **Small Business and Not for Profit**

NYSERDA is working with the New York State Department of Public Service to coordinate program and funding criteria for GJGNY and System Benefits Charge (SBC) programs. Resolution of this will determine how NYSERDA will move forward with modifying the existing audit program. Auditor standards have been established and will be used to expand the number of entities able to provide audits. As stated above, a Program Opportunity Notice has been released by the Workforce Development team to support the needed expansion. Discussions related to database modifications needed to track GJGNY activities are in the very initial stages and will be expanded after the GJGNY-SBC coordination is determined.

### **One-Four Family Homes**

The One to Four Family Operating Plan is being revised based on comments received and will be submitted to NYSERDA’s Officers for approval by the end of June. As required by the legislation, audits will be free for homeowners below 200% of county median income. Homeowners between 201% - 300% of county median income will be pay 50% of the cost of the audit. Homeowners between 301%-400% of county median income will pay 75% of the cost of the audit. Homeowners above 400% of county median income will pay the full cost of the audit. Attachment A provides a chart illustrating these income levels per county.

### **Financing**

NYSERDA has retained Lamont Financial Services Corporation as its Financial Advisor for development of the GJGNY financing program. Lamont is a nationally ranked financial advisor specializing in development of revolving loan funds. Lamont is working with NYSERDA staff and external stakeholders to develop the underwriting criteria for PACE financing, unsecured consumer loans, and an on-bill financing pilot. The initial focus has been financing for 1-4 family homes for credit qualified households that will be attractive to the financial markets. A

second tier of financing options will be developed for residential customers with lower credit qualifications supported in part by foundation investment. Loans will be originated by local lenders selected by NYSEERDA on an open-enrollment basis that agree to originate loans based on the NYSEERDA established criteria and interest rate and then sell the loans to NYSEERDA upon closing. NYSEERDA will retain a master servicer to service the loans. The proposed underwriting criteria will be presented to the Advisory Council at the July meeting.

### **Evaluation**

Staff from NYSEERDA's Energy Analysis department presented the draft Green Jobs/Green New York Evaluation Operating Plan to the Advisory Council on May 26<sup>th</sup>. A productive discussion occurred on several important aspects of the plan and the period for receiving written comments ended on June 9<sup>th</sup>. Energy Analysis is currently incorporating comments received and will prepare a final draft of the Evaluation Operating Plan for review and approval by NYSEERDA Officers.

## ATTACHMENT A

### Green Jobs Green New York One to Four Family Homes County Median Income Chart

The chart below has been compiled for use in determining the household income levels that will be eligible for free audits, sliding scale fees, and full-cost audits.

<b>GJGNY Median Family Income 2010</b>				
<b>County Name</b>	<b>Median Household Income</b>	<b>200%</b>	<b>300%</b>	<b>400%</b>
Albany	\$75,500	\$151,000	\$226,500	\$302,000
Allegany	\$49,800	\$99,600	\$149,400	\$199,200
Bronx	\$62,300	\$124,600	\$186,900	\$249,200
Broome	\$60,400	\$120,800	\$181,200	\$241,600
Cattaraugus	\$51,100	\$102,200	\$153,300	\$204,400
Cayuga	\$59,900	\$119,800	\$179,700	\$239,600
Chautauqua	\$51,400	\$102,800	\$154,200	\$205,600
Chemung	\$57,200	\$114,400	\$171,600	\$228,800
Chenango	\$53,000	\$106,000	\$159,000	\$212,000
Clinton	\$60,600	\$121,200	\$181,800	\$242,400
Columbia	\$65,700	\$131,400	\$197,100	\$262,800
Cortland	\$57,800	\$115,600	\$173,400	\$231,200
Delaware	\$52,500	\$105,000	\$157,500	\$210,000
Dutchess	\$83,400	\$166,800	\$250,200	\$333,600
Erie	\$63,700	\$127,400	\$191,100	\$254,800
Essex	\$55,100	\$110,200	\$165,300	\$220,400
Franklin	\$49,900	\$99,800	\$149,700	\$199,600
Fulton	\$51,700	\$103,400	\$155,100	\$206,800
Genesee	\$61,200	\$122,400	\$183,600	\$244,800
Greene	\$57,200	\$114,400	\$171,600	\$228,800
Hamilton	\$52,600	\$105,200	\$157,800	\$210,400
Herkimer	\$56,400	\$112,800	\$169,200	\$225,600
Jefferson	\$51,600	\$103,200	\$154,800	\$206,400
Kings	\$62,300	\$124,600	\$186,900	\$249,200
Lewis	\$51,400	\$102,800	\$154,200	\$205,600
Livingston	\$66,600	\$133,200	\$199,800	\$266,400
Madison	\$64,300	\$128,600	\$192,900	\$257,200
Monroe	\$66,600	\$133,200	\$199,800	\$266,400
Montgomery	\$54,100	\$108,200	\$162,300	\$216,400
Nassau	\$103,600	\$207,200	\$310,800	\$414,400
New York	\$62,300	\$124,600	\$186,900	\$249,200

## Attachment A

Niagara	\$63,700	\$127,400	\$191,100	\$254,800
Oneida	\$56,400	\$112,800	\$169,200	\$225,600
Onondaga	\$64,300	\$128,600	\$192,900	\$257,200
Ontario	\$66,600	\$133,200	\$199,800	\$266,400
Orange	\$83,400	\$166,800	\$250,200	\$333,600
Orleans	\$66,600	\$133,200	\$199,800	\$266,400
Oswego	\$64,300	\$128,600	\$192,900	\$257,200
Otsego	\$55,100	\$110,200	\$165,300	\$220,400
Putnam	\$62,300	\$124,600	\$186,900	\$249,200
Queens	\$62,300	\$124,600	\$186,900	\$249,200
Rensselaer	\$75,500	\$151,000	\$226,500	\$302,000
Richmond	\$62,300	\$124,600	\$186,900	\$249,200
Rockland	\$101,600	\$203,200	\$304,800	\$406,400
Saratoga	\$75,500	\$151,000	\$226,500	\$302,000
Schenectady	\$75,500	\$151,000	\$226,500	\$302,000
Schoharie	\$75,500	\$151,000	\$226,500	\$302,000
Schuyler	\$54,900	\$109,800	\$164,700	\$219,600
Seneca	\$54,600	\$109,200	\$163,800	\$218,400
St. Lawrence	\$50,500	\$101,000	\$151,500	\$202,000
Steuben	\$54,400	\$108,800	\$163,200	\$217,600
Suffolk	\$103,600	\$207,200	\$310,800	\$414,400
Sullivan	\$57,500	\$115,000	\$172,500	\$230,000
Tioga	\$60,400	\$120,800	\$181,200	\$241,600
Tompkins	\$71,100	\$142,200	\$213,300	\$284,400
Ulster	\$70,100	\$140,200	\$210,300	\$280,400
Warren	\$59,600	\$119,200	\$178,800	\$238,400
Washington	\$59,600	\$119,200	\$178,800	\$238,400
Wayne	\$66,600	\$133,200	\$199,800	\$266,400
Westchester	\$104,700	\$209,400	\$314,100	\$418,800
Wyoming	\$59,200	\$118,400	\$177,600	\$236,800
Yates	\$53,100	\$106,200	\$159,300	\$212,400

**NOTES:**

Residential customers participating in Home Performance with ENERGY STAR<sup>®</sup>, with incomes below 200% of the County Median Income will receive the comprehensive energy audit at no cost.

Residential customers participating in Home Performance with ENERGY STAR<sup>®</sup>, with incomes between 200% - 300% of the County Median Income will be charged 50% of the actual cost of the comprehensive energy audit and those with incomes between 301% and 400% will be charged 75% of the actual cost of the audit.

Residential customers participating in Home Performance with ENERGY STAR<sup>®</sup>, with incomes greater than 400% of the County Median Income will be charged the full cost of the comprehensive energy audit.

## Attachment A

**Data Source:** [http://www.huduser.org/portal/datasets/il/il2010/select\\_Geography\\_mfi.odn](http://www.huduser.org/portal/datasets/il/il2010/select_Geography_mfi.odn)